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AFRICA
EAST COAST
ARABIA
Abu Hamed
Port Sudan
Suakin
Berber
Atbara
Nile
Khartoum
Massaua
Asmara
ERITREA
RED SEA
ANGLO-EGYPTIAN
SUDAN
El Obeid
White Nile
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Aden
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Berbera
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PROTECTE
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AFRICA
ITALIAN SOMALILAND
Ubangi R.
M'Bomu
UGANDA
L. Rudolf
Juba R.
Congo
L. Albert
KENYA
Mogadiscio
Stanleyville
River
PROTE
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Kisumu
Ponthierville
Lake
COLONY
Kismayu
BELGIAN
Victoria
Nairobi
Lamu
Kindu
Moshi
Albertville
TANGANYIKA
Mombasa
CONGO
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L. Nyasa
NORTHERN RHODESIA
Zambezi River
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Morondava
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BECHUANALAND
PROTECTE
Limpopo River
PORTUGUESE
Tullear
Inhambane
Mafeking
TRANSVAAL
Pretoria
Ft. Dauphin
Johannesburg
Lourenco Marques

ABYSSINIA

Abyssinia, sometimes known as Ethiopia, includes the kingdoms of Amhara, Gojam, Lasta, Shoa and Tigré. The country is divided into nine provinces as follows: Damot-Gojam, Equatorial Provinces, Gondar, Gore, Harar, Jimma, Kassa-Magi, Tigré and Wollo. The area of Abyssinia is roughly 350,000 square miles. The population is not definitely known, but has been estimated by foreign observers as about 10,000,000.

The currency system of Abyssinia is a matter of merely academic interest to the American exporter, whose price quotations to Abyssinian firms should be in pounds sterling. The Abyssinian coinage includes the Maria Theresa Dollar and the Menelik Dollar, both of silver, and each equivalent to about 50 cents in U. S. currency. The Menelik Dollar is also known as the Talari. There is a fractional silver coinage of half and quarter and one-sixteenth the value of the Menelik Dollar. The smaller denomination of these silver coins is varyingly called a Piastre, a Toumoun, or a Guerche. In addition there is a copper coin, the Bessa, valued at 8 to the piastre. There are no gold coins in use. Currency is used only in the transactions at the larger market places. Throughout the country trade is conducted mainly by direct barter of goods; although bars of salt, cartridges, and other articles of general demand have practically a currency value. The Bank of Abyssinia issues bank notes in denominations of 5, 10, 50, 100 and 500 Menelik Dollars. These have circulation only in the Adis Abeba district.

French is the commercial language of Abyssinia, for the purposes of the American exporter, although read and spoken only by the more important merchants and by the government officials. Advertising matter except in the form of brightly colored, self-explanatory pictures is of no value for the cultivation of popular demand owing to the general illiteracy.

The metric system of weights and measures is used in Adis Abeba and in the larger trade centers along the railway.

American Consulates: Abyssinia is included in the jurisdiction of the American Consulate at Aden (Aden).

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Abyssinia, add 8 hours to New York standard time. A complete statement of the general regulations covering cable and radio messages and their classification will be found in the section entitled Cable and Radio Regulations under General Export Information. See Table of Contents, page 4.

	A	B	C	D	E
Cable, via Alexandria-Kassala					
Full rate	.56	.60	.64	.67	.70
Deferred rate	—	—	—	—	—
Preferred rate	.64	.67	.70	.73	.76
Urgent rate	1.42	1.45	1.48	1.51	1.54
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio, via Halfa-Kassala					
Full rate	.56	.60	.64	.67	.70
Deferred rate	—	—	—	—	—
Partly urgent rate	1.42	1.46	1.50	1.53	1.56
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Cable, via Suakim-Kassala					
Full rate	.60	.64	.68	.71	.74
Deferred rate	—	—	—	—	—
Preferred rate	.68	.71	.74	.77	.80
Urgent rate	1.54	1.57	1.60	1.63	1.66
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio, via Suakim-Kassala					
Full rate	.60	.64	.68	.71	.74
Deferred rate	—	—	—	—	—
Partly urgent rate	1.54	1.58	1.62	1.65	1.68
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (*Hoboken, Jersey City and Union Hill*), New York (*New York City, all boroughs and Yonkers*), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (*except Hoboken, Jersey City and Union Hill*), New York (*except New York City, all boroughs and Yonkers*), Pennsylvania.

C: Alabama, Florida (*Pensacola*), Georgia, Illinois, Indiana, Iowa (*Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine*), Kentucky, Louisiana (*New Orleans and Gretna*), Michigan, Minnesota (*Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona*), Mississippi, Missouri (*St. Louis, Hannibal and Louisiana*), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (*except Key West and Pensacola*), Iowa (*except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine*), Kansas, Louisiana (*except New Orleans and Gretna*), Minnesota (*except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona*), Missouri (*except Hannibal, Louisiana and St. Louis*), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (*Key West*), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Abyssinia.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close co-operation with domestic and foreign stockholding banks.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: There are no consular representatives of Abyssinia in the United States.

Consular Regulations: The consular regulations to be observed for shipments to Abyssinia are those specified for the ports through which the goods are entered. See *Ports* and *Trade Centers.*

Ports and Trade Centers: Having no seaboard, Abyssinia is dependent upon the ports of the neighboring European colonies for the admission of foreign goods. The principal Abyssinian trading centers are Adis Abeba, Dire Dawa and Harrar. Other centers less important to the American exporter are Gondar, Adiquala and Adowa in the north; Dessie in the east; Ginir and Dolo in the south; and Gore, Gambela and Gallabat in the west. As the seaboard terminus of the French-Ethiopian Railway, Jibuti in French Somaliland may be accounted as a trading point for the Abyssinian markets along the railway line.

Abyssinian transportation facilities are very primitive. There is a single railway line, the French-Ethiopian Railway, operating from Jibuti (French Somaliland) to Adis Abeba, a distance of 487 miles.

U. S. PORTS and SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

Postal Regulations: Mails for Abyssinia are despatched from New York. The average mail time is 26/30 days. The letter "R" following the postage rate indicates that registration is permitted, fee 15 cents. Combination packages are not accepted. For complete regulations covering the several classes of mail matter see Postal Regulations under general export information, Table of Contents, page 4.

	Postage Rate	Maximum Weight	Maximum Size
Letters, per oz. (first oz., 5 cents)	.03 R.	4 lb., 6 oz.	18″ x 18″ x 18″
Merchandise by letter post (first oz., 5 cents) Green Form D pasted on package. Commercial invoice inclosed.	.03 R.	4 lb., 6 oz.	18″ x 18″ x 18″
Post Cards	.03	—	
Printed Matter, per 2 oz.	.01 R.	4 lb., 6 oz.	18″ x 18″ x 18″
Commercial Papers, per 2 oz. (first 10 oz., 5 cents)	.01 R.	4 lb., 6 oz.	18″ x 18″ x 18″
Samples, per 2 oz. (first 4 oz., 2 cents)	.01 R.	18 oz.	12″ x 8″ x 4″
Parcel Post, per lb. Customs declarations, one form 2966, 2 copies form 2967. Consular Regulations, none. Postal Export Declaration, form S.250.	.14	11 lbs.	Combined length and girth, 6′ 0″; length 3′ 6″.
	Up to 2 lbs.	2 to 11 lbs.	
Transit Charges	.38	.75	

Shipping Routes and Regulations: Abyssinia is entirely cut off from the seaboard by the surrounding colonial possessions of European nations —France, Great Britain and Italy—on the north by the Italian colony of Eritrea; on the east by French Somaliland and British Somaliland; on the southeast by Italian Somaliland; on the south by Kenya Colony, British possession; and on the west by the Anglo-Egyptian Sudan. Over 70 per cent of the trade of Abyssinia is handled through Jibuti (see *French Somaliland*); 20 per cent through Massowa (see *Eritrea*); and the remaining 10 per cent through the other ports of entry. For the purposes of the American exporter, the routing of goods by way of Jibuti is generally advantageous as enabling rail shipment from the port to the principal market places of the interior.

Bills of Lading: Bills of lading may be either direct or "to order." There are no consular regulations affecting bills of lading.

Packing: In packing goods for shipment to Abyssinia the needs of the caravan trade must be considered. It is desirable, where possible, to limit the weight of the individual package to about 90 pounds for mule carriage, two such parcels constituting a full load. Boxes should be of strong wood, but not heavier than is essential for the safety of the contents. Goods which must of necessity be placed in large packages for economical ocean carriage should have their contents made up into smaller parcels of the proper weight for the caravan transport.

ADEN

Aden proper, at the mouth of the Red Sea, and the Aden Protectorate, which extends along the coast of Arabia and back into the interior, have a combined area of about 9,000 square miles. The area of Aden proper is only 75 square miles, and its population about 60,000. The island of Perim at the Red Sea entrance has an area of 5 square miles. The island of Sokotra off the coast of Italian Somaliland in the Gulf of Aden has an area of 1,400 square miles and a population of 12,000. The Kuria Muria Islands off the Arabian coast in the Arabian Sea are a group of five small islands used as a cable station. All of the above are British possessions.

Commercially the importance of Aden depends only very slightly on its industries. Its position as a business center rests on the fact that it is the entrepôt for the entire Red Sea district. It is a free port, and the only charges are a small landing impost and a duty on wines and liquors.

Currency: The currency system is that of India.

Language: The commercial languages are English and Arabic.

Weights and Measures: The English system of weights and measures is used in Aden.

American Consulates: There is an American Consulate at Aden, with jurisdiction including the colony and protectorate of Aden—and also Abyssinia.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Aden, add 8 hours to New York standard time. A complete statement of the general regulations covering cable and radio messages and their classification will be found in the section entitled Cable and Radio Regulations under General Export Information. See Table of Contents, page 4.

	A	B	C	D	E
Cable					
Full rate	.69	.73	.77	.80	.83
Deferred rate	.34½	.36½	.38½	.40	.41½
Preferred rate	.74	.77	.80	.83	.86
Urgent rate	1.72	1.75	1.78	1.81	1.84
Cable letter	.18	.19	.20	.21	.22
(Minimum, 20 words, plus 5 cents)					
Week-end letter	—	—	—	—	—
Radio					
Full rate	.69	.73	.77	.80	.83
Deferred rate	.34½	.36½	.38½	.40	.41½
Partly urgent rate	1.72	1.76	1.80	1.83	1.86
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (*Hoboken, Jersey City and Union Hill*), New York (*New York City, all boroughs and Yonkers*), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (*except Hoboken, Jersey City and Union Hill*), New York (*except New York City, all boroughs and Yonkers*), Pennsylvania.

C: Alabama, Florida (*Pensacola*), Georgia, Illinois, Indiana, Iowa (*Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine*), Kentucky, Louisiana (*New Orleans and Gretna*), Michigan, Minnesota (*Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona*), Mississippi, Missouri (*St. Louis, Hannibal and Louisiana*), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (*except Key West and Pensacola*), Iowa (*except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine*), Kansas, Louisana (*except New Orleans and Gretna*), Minnesota (*except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona*), Missouri (*except Hannibal, Louisiana and St. Louis*), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (*Key West*), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Aden.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *United Kingdom.*

Consular Regulations: No consular documents nor special forms of commercial invoice are required; but one copy of the exporter's regular form of commercial invoice should be signed.

Customs Tariff: The Government of India exercises customs jurisdiction over Aden and the other British possessions covered by this section.

Merchandise Marks Acts: See under India.

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK PHONE 1247 WHITEHALL

Postal Regulations: Mails for Aden are despatched from New York. The average mail time is 18 days. The letter "R" following the postage rate indicates that registration is permitted, fee 15 cents. Combination packages are not accepted. For complete regulations covering the several classes of mail matter see Postal Regulations under general export information, Table of Contents, page 4.

	Postage Rate	Maximum Weight	Maximum Size
Letters, per oz. (first oz., 5 cents)	.03 R.	4 lb., 6 oz.	18" x 18" x 18"
Merchandise by letter post (first oz., 5 cents) Green Form D pasted on package. Commercial invoice inclosed.	.03 R.	4 lb., 6 oz.	18" x 18" x 18"
Post Cards	.03	—	—
Printed Matter, per 2 oz.	.01 R.	4 lb., 6 oz.	18" x 18" x 18"
Commercial Papers, per 2 oz. (first 10 oz., 5 cents)	.01 R.	4 lb., 6 oz.	18" x 18" x 18"
Samples, per 2 oz. (first 4 oz., 2 cents)	.01 R.	18 oz.	12" x 8" x 4"
Parcel Post, per lb. Customs declarations, one form 2966. Consular Regulations, none. Postal Export Declaration, form S.250.	.14	22 lb.	Combined length and girth, 6' 0"; length, 3' 6".
	Up to 3 lbs.	3 to 7 lbs.	7 to 11 lbs.
Transit Charges	.48	.90	$1.26

Unmailable matter: (1) Letters, except one for the addressee; (2) arms of all kinds, except for the Government; (3) cotton, silk, or other woven goods, impressed with designs in imitation of currency notes, promissory notes, or stock notes of the Government of India; (4) carbon papers covered with wax and not containing any oxydizable, oily or fatty substances are admitted on the condition that the sender endorses the customs declaration as follows, "Typewriting carbon paper, coated with wax and containing no oxydizable, oily, or fatty substances."

Shipping Routes and Regulations: The information with regard to sailings, regulations and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled Ports of the United States. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: Bills of lading may be either direct or "to order." There are no consular regulations affecting bills of lading.

SAILINGS FROM NEW YORK

★ **American & Indian Line** (Norton, Lilly & Co.), 26 Beaver St., New York. Freight and passenger service, from New York, about fortnightly, for Aden. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00.

American India Line (Roosevelt S. S. Co., Inc.), 44 Beaver St., New York. Freight service, from New York, as cargo offers, for Aden (direct or via Suez).

★ **Cosulich Line** (Phelps Bros. & Co., Inc.), 17 Battery Place, New York. Freight, mail and passenger service, from New York, every ten days, for Trieste, thence by connecting steamer for Aden. Dock Receipt, in duplicate. Bills of Lading, 4 company copies. Minimum Bill of Lading, $12.50.

★ **Navigazione Generale Italiana** (Italia America Shipping Corp.), 1 State St., New York. Freight and passenger service, from New York, about weekly (via Naples), for Aden. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $15.00.

SAILINGS FROM BALTIMORE

Holland-America Line (Furness, Withy & Co., Ltd.), 19 South St., Baltimore. Freight service, from Baltimore, fortnightly (via Rotterdam/Amsterdam), for Aden. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $15.00.

SAILINGS FROM BOSTON

Holland-America Line, 84 State St., Boston. Freight service, from Boston, fortnightly (via Rotterdam/Amsterdam), for Aden. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $15.00.

SAILINGS FROM HAMPTON ROADS

Holland-America Line, River Road, Newport News; Seaboard Bank Bldg., Norfolk. Freight service, from Hampton Roads, fortnightly (via Rotterdam/Amsterdam), for Aden. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $15.00.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

SAILINGS FROM LOS ANGELES

North Pacific Coast Line—Joint service of the Holland-America Line and The Royal Mail Steam Packet Co.—(C. J. Lehman), 123 East 6 St., Los Angeles. Freight and passenger service, from Los Angeles, fortnightly (via Rotterdam/Amsterdam), for Aden. Dock Receipts, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $15.00. Parcel Receipts, issued.

SAILINGS FROM NEW ORLEANS

Holland-America Line (Texas Transport & Terminal Co.), Whitney-Central Bldg., New Orleans. Freight and passenger service, from New Orleans, every three weeks (via Rotterdam/Amsterdam), for Aden. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $15.00.

SAILINGS FROM PHILADELPHIA

Holland-America Line (International Mercantile Marine), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, fortnightly (via Rotterdam/Amsterdam), for Aden. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $15.00.

SAILINGS FROM PORTLAND, OREGON

North Pacific Coast Line—Joint service of the Holland-America Line and The Royal Mail Steam Packet Co.—(Oregon-Pacific Co.), Wilcox Bldg., Portland, Oregon. Freight service, from Portland, Oregon, every 3 weeks (via Rotterdam/Amsterdam), for Aden. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $15.00. Parcel Receipts, issued.

SAILINGS FROM SAN FRANCISCO

North Pacific Coast Line—Joint service of the Holland-America Line and The Royal Mail Steam Packet Co.—(Holland-America Line), 401 Market St., San Francisco. Freight service, from San Francisco, every 3 weeks (via Rotterdam/Amsterdam), for Aden. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $15.00. Parcel Receipts, issued.

SAILINGS FROM SAVANNAH

Holland-America Line (Texas Transport & Terminal Co.), 26 East Bay St., Savannah. Freight service, from Savannah, monthly (via Rotterdam/Amsterdam), for Aden. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $15.00.

SAILINGS FROM SEATTLE

North Pacific Coast Line—Joint service of the Holland-America Line and The Royal Mail Steam Packet Co.—(The Royal Mail Steam Packet Co.), Rainier Bldg., Seattle. Freight service, from Seattle, every 3 weeks (via Rotterdam/Amsterdam), for Aden. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $15.00. Parcel Receipts, issued.

AFGHANISTAN

Afghanistan has an area of about 245,000 square miles, and a population estimated at between 5,000,000 and 5,500,000.

The country is divided into four provinces: Herat, Kabul, Kandahar, and Turkistan.

The principal bazaars or market centers in Afghanistan are located at Kabul, Jalalabad, and Kandahar, where the produce of the country is exchanged by the caravan merchants for the imports of cotton and woollen cloth, kerosene, kerosene lanterns, second-hand American clothing, tea, sugar, and cheap hardware specialties obtained in the bazaar at the Indian railhead cities; Peshawar in the northwest frontier province, and Chaman in British Baluchistan.

Purchases for the Afghan government are usually arranged by the Afghan postmaster in Peshawar or large Indian firms in Bombay who are appointed government agents, or officials sent out from Kabul for the express purpose. Imports of foreign manufacture for Afghanistan continue to be purchased through wholesale importers, British and Indian firms, located in Karachi and Bombay, with branch offices in Lahore, Peshawar and Quetta, who employ Afghan brokers and agents. There has not grown up a direct system of imports, nor is there any likelihood of an early departure from the present practice of purchase and sale through Indian firms. Goods consigned to Afghanistan are normally routed through Karachi, over the lines of the North Western railway to the Chaman or Peshawar railheads, where they are transshipped and loaded onto camels. An Afghan camel can carry 400 pounds, and all bales and packages exported for Afghanistan should be carefully packed and weighed to be suitable for camel travel, and avoid the damage resulting from opening and repacking at the railhead. (Avra M. Warren, American Consul, Karachi.)

Although politically independent, Afghanistan is so situated geographically as to be dominated commercially by the traders of British India. The country has no direct contact with the outside world except through the European-controlled territories which surround it. On the north, Afghanistan is bounded by Russian dependencies; on the east by the Northwestern Frontier Province of British India; on the south by the British Political Agency of Baluchistan; and on the west by Persia, now largely under British control.

Currency: The Kabul rupee is the usual currency, but as domestic business is largely on a barter basis, payment in kind is prevalent. External transactions being usually carried on through India, the Indian rupee is nominally the medium of foreign exchange.

Language: The languages spoken in Afghanistan are Persian and Pushtoo.

American Consulates: There being no treaty with Afghanistan in regard to consular representation, that country is not placed under any consular jurisdiction. The American Consulate at Karachi (India) will however supply any information with regard to Afghanistan which may be in its possession.

Cable Rates: Cable messages for points in Afghanistan go forward by mail from any of the border cities in India—preferably Peshawar. Such messages should be addressed as, for example: "John Smith, Kabul, Post Peshawar." See under *India* for cable rates to Peshawar. The charges for postal transmission to destination will be collected from the addressee.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Afghanistan.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: There are no consular representatives of Afghanistan in the United States.

Consular Regulations: No consular documents are required.

Map: See under *India.*

Ports and Trade Centers: The principal trade centers of Afghanistan are Herat (population 20,000); Jálálábád (150,000); Kábul (150,000) and Kandahar (35,000).

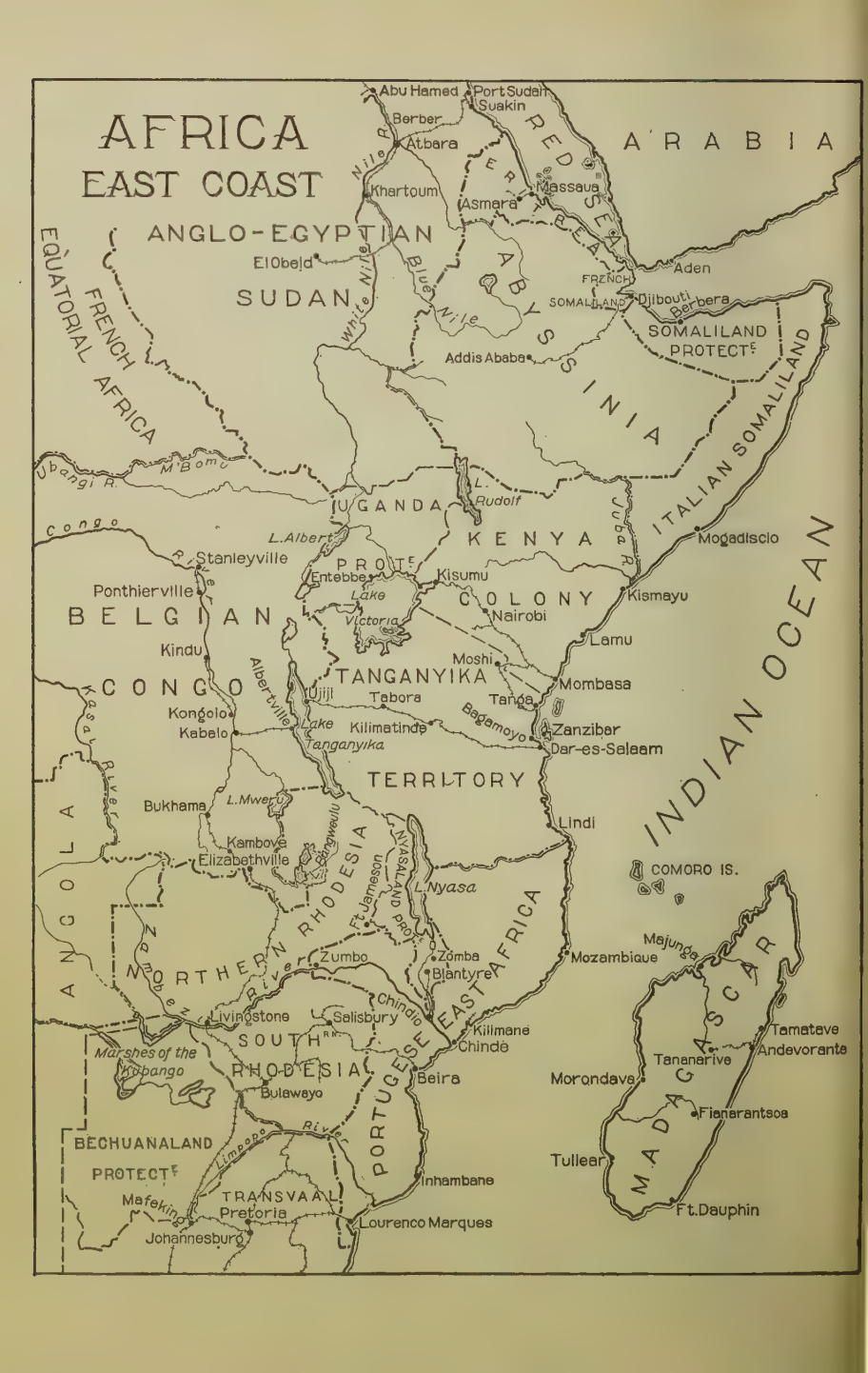
Postal Regulations: There is no through postal service from the United States to Afghanistan. All classes of mail matter are despatched to Peshawar (see *India*) where the Afghan Government maintains a forwarding station. Letters are forwarded from Peshawar by runners, leaving twice a week. Newspapers and all bulky mail matter, including parcel-post packages, are held at Peshawar until it is convenient to forward them by a mounted messenger. The postage charges covering service from Peshawar to the destination in Afghanistan are collected from the addressee. The United States Post Office Department accepts no responsibility for service beyond Peshawar and therefore considers all matter received for Afghanistan as coming under the regulations for India.

Parcels Post: The *weight limit* is 11 pounds. Parcels *cannot be registered.* One copy of the *customs declaration* (Form 2966) must be attached to each parcel. Postage rate, 14 cents per pound or fraction, plus transit charges—up to 3 pounds inclusive, 48 cents; from 3 pounds to 7 pounds inclusive, 90 cents; from 7 pounds to the weight limit, $1.26. Parcels are liable to a further charge for delivery, collected at destination from the addressee. For additional information see under India.

Shipping Routes and Regulations: Shipments for all destinations in Afghanistan will ordinarily be consigned to Karachi (*India*) where delivery will be taken by the consignee's agent. The goods will be forwarded by the latter to Chaman on the Afghan border by the North Western Railway. From Chaman the shipment will move by caravan to the interior destination. Shipping routes and regulations for Karachi are shown under *India.*

U. S. PORTS AND SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.


AFRICA
EAST COAST
ARABIA
Abu Hamed
Port Sudan
Suakin
Berber
Atbara
Nile R.
Khartoum
Massaua
Asmara
RED SEA
ERITREA
ANGLO-EGYPTIAN
SUDAN
El Obeid
White Nile
Blue Nile
ABYSSINIA
Aden
FRENCH
SOMALILAND
Djibouti
Berbera
SOMALILAND
PROTECTE
Addis Ababa
EQUATORIAL
FRENCH
AFRICA
ITALIAN SOMALILAND
Ubangi R.
M'Bomu
L. Rudolf
UGANDA
KENYA
Juba R.
Mogadiscio
Congo R.
L. Albert
Stanleyville
PROTE
Entebbe
Kisumu
Ponthierville
Lake
Victoria
COLONY
Nairobi
Kismayu
BELGIAN
Kindu
Lamu
Moshi
CONGO
Albertville
TANGANYIKA
Mombasa
Ujiji
Tabora
Tanga
Kasai River
Kongolo
Kabelo
Lake
Tanganyika
Kilimatinde
Bagamoyo
Zanzibar
Dar-es-Salaam
TERRITORY
INDIAN OCEAN
Bukhama
L. Mweru
Lindi
ANGOLA
Kambove
Elizabethville
Lufira River
COMORO IS.
L. Nyasa
Ft. Jameson
NYASALAND
PROT.
NORTHERN RHODESIA
Majunga
Zambezi River
Zumbo
Zomba
Blantyre
Mozambique
EAST AFRICA
Chindio
Livingstone
Salisbury
Kilimane
Chinde
SOUTH RHODESIA
Marshes of the Kubango
Tamatave
Andevoranto
Tananarive
Bulawayo
Beira
Morondava
MADAGASCAR
Fianarantsoa
BECHUANALAND
PROTECTE
Limpopo River
PORTUGUESE
Tullear
Inhambane
Mafeking
TRANSVAAL
Pretoria
Ft. Dauphin
Johannesburg
Lourenco Marques

AFRICA, EAST COAST

The east coast of Africa, together with Madagascar and other islands in the Indian Ocean, is considered as a geographical unit for shipping purposes. Under this general heading are included: Abyssinia, British Somaliland, Eritrea, French Somaliland, Italian Somaliland, Kenya Colony, Madagascar, Mauritius, Nyasaland, Portuguese East Africa, Reunion, Seychelles, Tanganyika, Uganda, and Zanzibar. The information relative to these markets, other than shipping routes and regulations, is presented in the separate section for each, which will be found in its proper alphabetical position.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on the East Coast of Africa.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Ports and Trade Centers: Direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Adiquala, Abyssinia....(*via Massowa*)
Adis Abeba, Abyssinia....(*via Jibuti*)
Adowa, Abyssinia.....(*via Massowa*)
Akoum, Abyssinia.....(*via Massowa*)
Ambohibe, Madagascar.(*via Tamatave*)
Amirante Islands (Br.) (*via Mombassa*)
Analalave, Madagascar.(*via Tamatave*)
Andevorante, Madagascar—(*via Tamatave*)
Angoche Island (Parapat), Port E. Africa .....TBL
Ankober, Abyssinia.....(*via Jibuti*)
Antananarivo, Madagascar—(*via Tamatave*)
Arusha, Tanganyika.....(*via Tango*)
Aslob, Kenya.....(*via Mombassa*)
Assab, Eritrea.....(*via Massowa*)
Bagamoyo, Tanganyika—(*via Dar-es-Salaam*)
Bandawe, Nyasaland.....(*via Chinde*)
Bardera, It. Somaliland....(*via Lamu*)
Bartholemew Diaz, Port. E. Africa TBL
Beira, Port. E. Africa.....TBL
Berbera, Br. Somaliland.....TBL
Blantyre, Nyasaland.....(*via Chinde*)
Bulhar, Br. Somaliland.....TBL
Buschirihof, Tanganyika.....TBL

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world.

Chinde, Port. E. Africa.....TBL
Chiromo, Nyasaland...(*via Quilimane*)
Comoro Islands (French)—
(*via Mayotte*)
Dar-es-Salaam, Tanganyika.....TBL
Delagoa Bay, Port. E. Africa....TBL
Dessie, Abyssinia.....(*via Assab*)
Diego Suarez, Madagascar.....TBL
Dire Dawa, Abyssinia.....(*via Jibuti*)
Dolo, Abyssinia.....(*via Mogadishu*)
Domira Bay, Nyasaland—
(*via Quilimane*)
Durban (Port Natal).....TBL
Eldoret, Kenya.....(*via Mombasa*)
Entebbe, Uganda.....(*via Quilimane*)
Farafangana, Madagascar—
(*via Tamatave*)
Fenerive, Madagascar..(*via Tamatave*)
Fianarantsoa, Madagascar—
(*via Tamatave*)
Fort Dauphin, Madagascar—
(*via Tamatave*)
Galdon, Fr. Somaliland....(*via Jibuti*)
Galvin, It. Somaliland..(*via Magadoxa*)
Gelidi, It. Somaliland..(*via Magadoxa*)
Ginir, Abyssinia.....(*via Mogadishu*)
Gondar, Abyssinia.....(*via Massowa*)
Handeni, Tanganyika.....(*via Tango*)
Harrar, Abyssinia.....(*via Jibuti*)
Hohtara, Abyssinia.....(*via Jibuti*)
Ibo Island, Port. E. Africa.....TBL
Inhambane, Port. E. Africa.....TBL
Inhangoma, Port. E. Africa—
(*via Quilimane*)
Jibuti, Fr. Somaliland.....TBL
Kampala, Uganda.....(*via Mombassa*)
Karem, Br. Somaliland..(*via Berbera*)
Karonga, Nyasaland...(*via Quilimane*)
Kassala, Eritrea.... ..(*via Massowa*)
Kibwezi, Kenya.....(*via Mombassa*)
Kigoma, Tanganyika.....TBL
Kikogwe, Tanganyika.....TBL
Kilindini .....*See Mombasa*
Killelu, Fr. Somaliland....(*via Jibuti*)
Kilwa-Kiwindre, Tanganyika.....TBL
Kismayu, Kenya.....(*via Mombassa*)
Kisumu, Kenya.....(*via Mombassa*)
Kotakota, Nyasaland..(*via Quilimane*)
Lamu, Kenya.....TBL
La Réunion.....TBL
Lasgori, Br. Somaliland..(*via Berbera*)
Lindi, Tanganyika.....TBL
Lorenzo Marques, Port. E. Africa—
(*via Delagoa Bay*)
Magadoxa, It. Somaliland.....TBL
Magdala, Abyssinia.....(*via Jibuti*)
Mahagi, Kenya.....(*via Mombassa*)
Mahe, Seychelles Islands.....TBL
Mahonoro, Madagascar.(*via Tamatave*)
Mainterano, Madagascar—
(*via Tamatave*)
Majunga, Madgascar.....TBL
Malindi, Kenya.....(*via Mombassa*)
Mananzary, Madagascar.....TBL
Marka, It. Somaliland.(*via Magadoxa*)
Maroansetra, Madagascar—
(*via Tamatave*)
Massowa, Eritrea.....TBL
Matama, Abyssinia.....(*via Massowa*)
Mauritius Island (British).....TBL
Mayotta, Comoro Islands.....TBL
Mengo, Uganda.....(*via Mombassa*)
Mikindani, Tanganyika.....TBL
Mogadishu, It. Somaliland.....TBL
Mombassa, Kenya.....TBL
Mopea, Port. E. Africa.(*via Quilimane*)
Morogoro, Tanganyika—
(*via Dar-es-Salaam*)
Moshi, Tanganyika....(*via Mombassa*)
Mozambique, Port. E. Africa.....TBL
Mpimbi, Nyasaland....(*via Quilimane*)
Mponda, Nyasaland....(*via Quilimane*)
Mpwapwa, Tanganyika—
(*via Dar-es-Salaam*)
Nairobi, Kenya.....(*via Mombassa*)
Nakuru, Kenya.....(*via Mombassa*)
Nossi-Bé, Madagascar.....TBL
Obok, Fr. Somaliland....(*via Jibuti*)
Pangani, Tanganyika.....TBL
Pemba Island (British)..(*via Zanzibar*)
Pointe des Galets, Réunion.....TBL
Port Amelia, Port. E. Africa.....TBL
Port Louis, Mauritius.....TBL
Quilimane, Port. E. Africa.....TBL
Sadani, Tanganyika.....TBL
St. Denis, Réunion.....TBL
Sainte Marie, Madagascar—
(*via Tamatave*)
Salale, Tanganyika.....TBL
Salisbury, South Rhodesia..(*via Beira*)
Sena, Port. E. Africa..(*via Quilimane*)
Shoa, Abyssinia.....(*via Jibuti*)
Sofala, Port. E. Africa....(*via Beira*)
Sokota, Abyssinia.....(*via Massowa*)
Tabora, Tanganyika—
(*via Dar-es-Salaam*)
Tamatave, Madagascar.....TBL
Tanga, Tanganyika.....TBL
Tete, Port. E. Africa..(*via Quilimane*)
Tulear, Madagascar....(*via Tamatave*)
Ujiji, Tanganyika..(*via Dar-es-Salaam*)
Usambara, Tanganyika....(*via Tanga*)

Uvinza, Tanganyika— (*via Dar-es-Salaam*)
Vatomandry, Madagascar.....TBL
Warof, Fr. Somaliland....(*via Jibuti*)
Yambo, Abyssinia.....(*via Massowa*)
Zandia, Port. E. Africa.(*via Quilimane*)
Zanzibar, Zanzibar I.....TBL
Zeila, Br. Somaliland.....TBL
Zomba, Nyasaland....(*via Quilimane*)
Zumbo, Port. E. Africa— (*via Quilimane*)

Shipping Routes and Regulations: The information with regard to sailings, regulations and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled Ports of the United States. For additional information regarding the services indicated by a ★ refer to the Alphabetical Index of Advertisers. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are no special requirements to be observed for East African shipments, except that for Portuguese East Africa the bills of lading must show gross and net weights in pounds, the country of origin and the total value of the shipment; and for the French possessions (Comoro Islands, French Somaliland, Madagascar, and Reunion) the bills of lading must be signed by the shipper or his authorized agent. Bills of lading may be either direct or "to order."

SAILINGS FROM NEW YORK

★ **American-African Line** (Norton, Lilly & Co.), 26 Beaver St., New York. Freight service, from New York, by joint service with the Union-Clan Line, Houston Line, Prince Line, and Funch-Edye African Service, about every two months, direct, for East African ports; 3 sailings per month, by transshipment, agent's option, at Port Natal, Delagoa Bay, or Beira. Through Bills of Lading to Chinde, Dar-es-Salaam, Diego Suarez, Inhambane, Kilindini, Reunion, Majunga, Mauritius, Mombassa, Mozambique, Port Amelia, Port Louis, Quilimane, Tamatave, Tanga, and Zanzibar. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, for direct ports, $5.00; for transshipment ports, $10.00. Parcel Receipts, for direct ports only (liability limited to $10.00), $2.50 for the first 2 cubic feet; $1.25, per each additional cubic foot or fraction.

Norton, Lilly & Co., 26 Beaver Street NEW YORK CITY, N. Y.

WITH BRANCH OFFICES AT

Boston, Mass. Philadelphia, Pa. Baltimore, Md.
Norfolk, Va. Newport News, Va. Mobile, Ala.
New Orleans, La. San Diego, Cal. Los Angeles, Cal.
San Francisco, Cal. Portland, Ore. Seattle, Wash.
Chicago, Ill. Pittsburgh, Pa. Cristobal, C. Z. Balboa, C. Z.

General Agents for Steamship Lines from North Atlantic, South Atlantic, Gulf and Pacific Coast Ports of the United States to EUROPE, ASIA, AFRICA, AUSTRALIA, NEW ZEALAND, SOUTH AMERICA, CUBA, the MEDITERRANEAN and LEVANT. Also General Forwarders

See Alphabetical Index of Advertisers

★ **American & Indian Line** (Norton, Lilly & Co.), 26 Beaver St., New York. Freight and passenger service, from New York, about fortnightly (via Aden), for Djibouti, Mombassa, Kilindini, Zanzibar, Massawah, Mogadiscio, Hodeidah, Tanga, Berbera, Zaila, and Dar-es-Salaam. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $15.50 landed.

American India Line (Roosevelt S. S. Co., Inc.), 44 Beaver St., New York. Freight service, from New York, monthly (via Calcutta), for Port Louis (Mauritius). Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $15.00.

★ **Cosulich Line** (Phelps Bros. & Co.), 17 Battery Place, New York. Freight, mail and passenger service, from New York, every ten days (via Trieste), for Massowa. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, varies according to commodity.

★ **Fabre Line** (James W. Elwell & Co., Inc.), 17 State St., New York. Freight service, from New York, weekly (via Marseilles), for Madagascar, Mauritius and Reunion. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 1 copy. Minimum Bill of Lading, $20.00.

Funch-Edye African Line (Funch, Edye & Co., Inc.), 25 Broadway, New York. Freight service, from New York, by joint service with the American-African Line, Union-Clan Line, Houston Line, and Prince Line, about every two months, direct, for East African ports; 3 sailings per month, by transshipment, agent's option, at Port Natal, Delagoa Bay, or Beira. Through Bills of Lading to Chinde, Dar-es-Salaam, Diego Suarez, Inhambane, Kilindini, Reunion, Majunga, Mauritius, Mombassa, Mozambique, Port Amelia, Port Louis, Quilimane, Tamatave, Tanga, and Zanzibar. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, for direct ports, $5.00; for transshipment ports, $10.00. Parcel Receipts, for direct ports only (liability limited to $10.00), $2.50 for the first 2 cubic feet; $1.25 per each additional cubic foot or fraction.

Holland-America Line, 21 State St., New York. Freight and passenger service, from New York, weekly (via Rotterdam/Amsterdam), for African ports. Through bills of lading for Angoche, Assab, Beira, Chinde, Dar-es-Salaam, Ibo, Jibuti, Kilindini, Massowa, Mauritius, Mombassa, Mozambique, Port Amelia, Quilimane, Reunion, Tamatave, Tanga, Zanzibar. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world.

★ **Houston Line** (R. P. Houston & Co.), 44 Whitehall St., New York. Freight service, from New York, by joint service with the American-African Line, Union-Clan Line, Prince Line, and Funch-Edye African Service, about every two months, direct, for East African ports; 3 sailings per month, by transshipment, agent's option, at Port Natal, Delagoa Bay, or Beira. Through Bills of Lading to Chinde, Dar-es-Salaam, Diego Suarez, Inhambane, Kilindini, Reunion, Majunga, Mauritius, Mombassa, Mozambique, Port Amelia, Port Louis, Quilimane, Tamatave, Tanga, and Zanzibar. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, for direct ports, $5.00; for transshipment ports, $10.00. Parcel Receipts, for direct ports only (liability limited to $10.00), $2.50 for the first 2 cubic feet; $1.25 per each additional cubic foot or fraction.

★ **Isthmian S. S. Lines** (Norton, Lilly & Co.), 26 Beaver St., New York. Freight service, from New York, monthly, for Delagoa Bay, Beira and other East African ports direct, as cargo offers, or by transshipment. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, direct ports, $5.00; transshipment ports, depending on location. Parcel Receipts (packages not to exceed $10.00 in value), $1.25 per cubic foot or fraction; minimum charge, $2.50.

★ **Prince Line** (Furness, Withy & Co., Ltd.), 34 Whitehall St., New York. Freight and passenger service, from New York, about monthly, for Dar-es-Salaam, Madagascar, Zanzibar, Mombassa and through bills of lading to inland points. Freight service, from New York, by joint service with the American-African Line, Union-Clan Line, Houston Line, and Funch-Edye African Service, about every two months, direct, for East African ports; 3 sailings per month, by transshipment, agent's option, at Port Natal, Delagoa Bay, or Beira. Through Bills of Lading to Chinde, Dar-es-Salaam, Diego Suarez, Inhambane, Kilindini, Reunion, Majunga, Mauritius, Mombassa, Mozambique, Port Amelia, Port Louis, Quilimane, Tamatave, Tanga, and Zanzibar. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, for direct ports, $5.00; for transshipment ports, $10.00. Parcel Receipts, for direct ports only (liability limited to $10.00), $2.50 for the first 2 cubic feet; $1.25 per each additional cubic foot or fraction.

★ **Union-Clan Line** (Barber S. S. Lines, Inc.), 17 Battery Place, New York. Freight service, from New York, by joint service with the American-African Line, Houston Line, Prince Line, and Funch-Edye African Service, about every two months, direct, for East African ports; 3 sailings per month, by transshipment, agent's option, at Port Natal, Delagoa Bay, or Beira. Through Bills of Lading to Chinde, Dar-es-Salaam, Diego Suarez, Inhambane, Kilindini, Reunion, Majunga, Mauritius, Mombassa, Mozambique, Port Amelia, Port Louis, Quilimane, Tamatave, Tanga, and Zanzibar. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, for direct ports, $5.00; for transshipment ports, $10.00. Parcel Receipt, for direct ports only (liability limited to $10.00), $2.50 for the first 2 cubic feet; $1.25 per each additional cubic foot or fraction.

SAILINGS FROM BALTIMORE

Holland-America Line (Furness, Withy & Co., Ltd.), 19 South St., Baltimore. Freight service, from Baltimore, fortnightly (via Rotterdam/Amsterdam), for East African ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM BOSTON

Holland-America Line, 84 State St., Boston. Freight service, from Boston, fortnightly (via Rotterdam/Amsterdam), for East African ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM HAMPTON ROADS

Holland-America Line, River Road, Newport News; Seaboard Bank Bldg., Norfolk. Freight service, from Hampton Roads, fortnightly (via Rotterdam/Amsterdam), for East African ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM LOS ANGELES

North Pacific Coast Line—Joint service of the Holland-America Line and The Royal Mail Steam Packet Co.—(C. J. Lehman), 123 East 6th St., Los Angeles. Freight and passenger service, from Los Angeles, fortnightly (via Rotterdam/Amsterdam), for East African ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $15.00. Parcel Receipts, issued.

SAILINGS FROM NEW ORLEANS

Holland-America Line (Texas Transport & Terminal Co.), Whitney-Central Bldg., New Orleans. Freight and passenger service, from New Orleans, every three weeks (via Rotterdam/Amsterdam), for East African ports. Dock Receipt, on company's form, in triplicate. Bill of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM PHILADELPHIA

Holland-America Line (International Mercantile Marine), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, fortnightly (via Rotterdam/Amsterdam), for East African ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

★ **Isthmian S. S. Lines** (Norton, Lilly & Co.), Bourse Bldg., Philadelphia. Freight service, monthly (see New York).

SAILINGS FROM PORTLAND, OREGON

North Pacific Coast Line—Joint service of the Holland America Line and The Royal Mail Steam Packet Co.—(Oregon-Pacific Co.), Wilcox Bldg., Portland, Oregon. Freight and passenger service, from Portland, Oregon, fortnightly (via Rotterdam/Amsterdam), for East African ports. Through bills of lading issued to Port Sudan, Mombassa, Tanga, Zanzibar, Dar-es-Salaam, Mozambique, Kilimane, Beira, Inhambane, Lorenco Marques, Delagoa Bay, Durban. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $15.00. Parcel Receipts, issued.

SAILINGS FROM PROVIDENCE, R. I.

★ **Fabre Line** (Goff & Page), 54 Custom House St., Providence. Freight service, fortnightly (see New York).

SAILINGS FROM SAN FRANCISCO

North Pacific Coast Line—Joint service of the Holland-America Line and The Royal Mail Steam Packet Co.—(Holland-America Line), 120 Market St., San Francisco. Freight and passenger service, from San Francisco, fortnightly (via Rotterdam/Amsterdam), for East African ports. Through bills of lading issued to Port Sudan, Mombassa, Tanga, Zanzibar, Dar-es-Salaam, Mozambique, Kilimane, Beira, Inhambane, Lorenco Marques, Delagoa Bay, Durban. Dock Receipts, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $15.00. Parcel Receipts, issued.

SAILINGS FROM SAVANNAH

Holland-America Line (Texas Transport & Terminal Co.), 26 East Bay St., Savannah. Freight service, from Savannah, monthly (via Rotterdam/Amsterdam), for East African ports. Dock Receipt, on companies form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM SEATTLE

North Pacific Coast Line—Joint service of the Holland America Line and The Royal Mail Steam Packet Co.—(The Royal Mail Steam Packet Co.), Rainier Bldg., Seattle. Freight and passenger service, from Seattle, every 3 weeks (via Rotterdam/Amsterdam), for East African ports. Through bills of lading issued to Port Sudan, Mombassa, Tanga, Zanzibar, Dar-es-Salaam, Mozambique, Kilimane, Beira, Inhambane, Lorenco Marques, Delagoa Bay, Durban. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $15.00. Parcel Receipts, issued.

THE EXPORTERS' ENCYCLOPÆDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

ALGERIA, MOROCCO and TUNIS

AFRICA, NORTH COAST

The north coast of Africa, except Egypt, is considered as a geographical unit for shipping purposes. Under this general heading are included the French colonies of Algeria, Morocco and Tunis; the Italian colony of Tripoli; and the Spanish zone of influence in Morocco. The information relative to these colonies is presented in the separate sections as follows: Algeria, French Morocco, Spanish Morocco, Tripoli, and Tunis.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Northern Africa.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

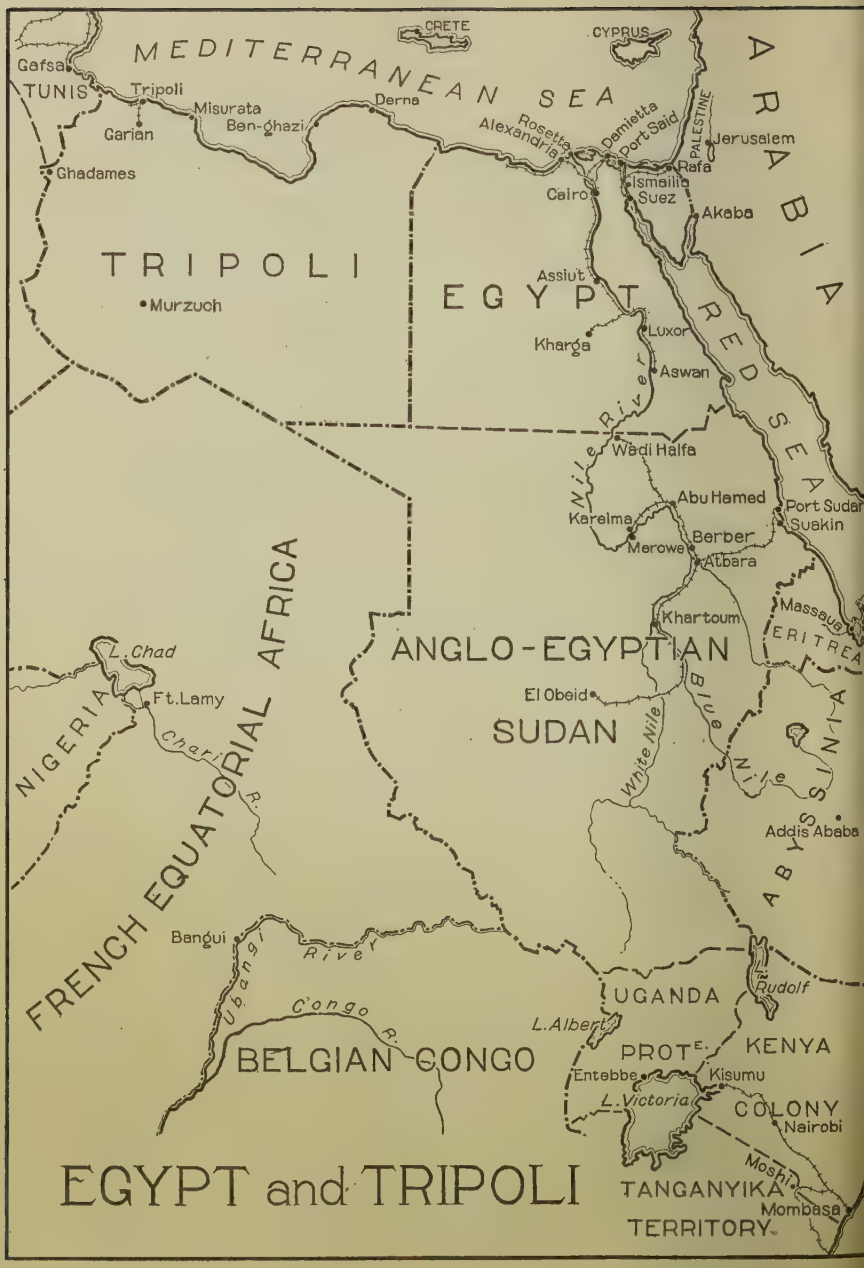
The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Regulations: See under *France* for Algeria, French Morocco and Tunis; under *Italy* for Tripoli; and under *Spain* for Spanish Morocco.

Ports and Trade Centers: Direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Agadir, Fr. Morocco.....TBL
Algiers, Algeria.....TBL
Arzew, Algeria.....(*via Oran*)
Aumale, Algeria.....(*via Algiers*)
Azeffoun, Algeria.....(*via Algiers*)
Batna, Algeria.....(*via Philippeville*)
Bengasi, Tripoli.....TBL
Benisaf, Algeria.....(*via Algiers*)
Biserta (Bizerte), Tunis.....TBL
Biskra, Algeria.....(*via Philippeville*)
Blidah, Algeria.....(*via Algiers*)
Bone, Algeria.....TBL
Bougie, Algeria.....TBL
Carthage, Tunis.....(*via Tunis*)
Casablanca, Fr. Morocco.....TBL
Castiglione, Algeria.....(*via Algiers*)
Ceuta, Sp. Morocco.....TBL
Cherchell, Algeria.....(*via Oran*)
Collo, Algeria.....(*via Bougie*)
Constantine, Algeria.(*via Philippeville*)
Dellys, Algeria.....(*via Oran*)
Derna, Tripoli.....(*via Bengasi*)
Djerbah, Tunis.....(*via Gabes*)
Djidjelli, Algeria.....(*via Bougie*)
El Wady, Algeria.....(*via Bona*)
Fez, Fr. Morocco.....(*via Rabat*)
Fouka, Algeria.....(*via Algiers*)
Gabes, Tunis.....TBL



EGYPT and TRIPOLI

Gardaja, Algeria.....(*via Algiers*)
Gerba, Tunis.....(*via Gabes*)
Ghadames, Tripoli.....(*via Tripoli*)
Goulette (La Gouletta), Tunis....TBL
Gouraya, Algeria.....(*via Algiers*)
Guelma, Algeria.....(*via Bona*)
Ifni, Sp. Morocco.....(*via Mogador*)
Kairwan, Tunis.....(*via Susa*)
LaCalle, Algeria.....(*via Bona*)
Laghuat, Algeria....(*via Philippeville*)
Larache, Sp. Morocco.....TBL
Marrakech, Fr. Morocco...(*via Rabat*)
Mascara, Algeria.....(*via Oran*)
Mazagan, Fr. Morocco.....TBL
Mehdia, Tunis.....(*via Monastir*)
Melilla, Sp. Morocco....(*via Tangier*)
Mequinez, Fr. Morocco....(*via Rabat*)
Misrata, Tripoli.....(*via Tripoli*)
Mogador, Fr. Morocco.....TBL
Mostaganem, Algeria.....(*via Oran*)
Murzouk, Tripoli.....(*via Tripoli*)
Nemours, Algeria.....(*via Benisaf*)
Oarn, Algeria.....TBL
Orleansville, Algeria.....(*via Algiers*)
Philippeville, Algeria.....TBL
Rabat, Fr. Morocco.....TBL
Saffi, Fr. Morocco.....TBL
Setif, Algeria.....(*via Bougie*)
Sfax, Tunis.....TBL
Sidi-bel-Abbes, Algeria.....(*via Oran*)
Sukarras, Algeria.....(*via Bona*)
Susa (Sousse), Tunis.....TBL
Tabarka, Algeria.....(*via Bona*)
Tangier, Morocco.....TBL
Tenez, Sp. Algeria.....(*via Oran*)
Tetuan, Sp. Morocco.....TBL
Tipaza, Algeria.....(*via Algiers*)
Tlemcen, Algiers.....(*via Benisaf*)
Tripoli, Tripoli.....TBL
Tunis, Tunis.....TBL

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Bills of Lading: Bills of lading may be either direct or "to order."

SAILINGS FROM NEW YORK

Compania Trasatlantica (Luis Llansó), Pier 8, East River, New York. Freight, mail and passenger service, from New York, monthly (via Cadiz/Barcelona), cargo transshipments to Larache, Ceuta, Tetuan, and Melilla. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, direct ports, $10.00; transshipment ports, $15.00.

★ **Cosulich Line** (Phelps Bros. & Co.), 17 Battery Place, New York. Freight service from New York, every week (via Trieste); every 2 weeks (via Malta), for Bangazi, Tunis, Sfax, and Tripoli. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $12.50.

★ **Fabre Line** (James W. Elwell & Co., Inc.), 17 State St., New York. Freight and passenger service, from New York, monthly or oftener, direct for Algiers; weekly or oftener (via Marseilles). Through bills of lading issued to Oran, Tunis, Philippeville "and other French North African ports." Dock Receipt, on company's form, in triplicate. Bills of Lading, 1 company copy. Minimum Bill of Lading, $10.00.

★ **Italian Line** (Italia-America Shipping Corp.), 1 State St., New York. Freight service from New York monthly for Algiers. Dock Receipt on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $15.00.

★ **North German Lloyd**, 31 Broadway, New York. Freight and passenger service from New York weekly (via Bremen) for African North Coast ports. Dock Receipt on company's form, in triplicate. Bills of Lading, Company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Red Star Line (International Mercantile Marine), 1 Broadway, New York. Freight mail and passenger service from New York weekly (via Antwerp) for North African ports. Dock Receipt on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $10.00.

★ **Spanish-American Line** (Harris & Dietz), 17 Battery Place, New York. Freight service from New York as cargo offers for Ceuta and Melilla.

SAILINGS FROM BALTIMORE

★ **North German Lloyd** (A. Schumacher & Co.), 2 East Redwood St., Baltimore. Freight service from Baltimore semi-monthly (via Bremen) for African North Coast ports. Dock Receipt on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Red Star Line (International Mercantile Marine), Chamber of Commerce Bldg., Baltimore. Freight service from Baltimore, fortnightly, (via Antwerp) for North African ports. Dock Receipt on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $10.00.

Norton, Lilly & Co., 26 Beaver Street NEW YORK CITY, N. Y.

WITH BRANCH OFFICES AT

Boston, Mass. Philadelphia, Pa. Baltimore, Md.
Norfolk, Va. Newport News, Va. Mobile, Ala.
New Orleans, La. San Diego, Cal. Los Angeles, Cal.
San Francisco, Cal. Portland, Ore. Seattle, Wash.
Chicago, Ill. Pittsburgh, Pa. Cristobal, C. Z. Balboa, C. Z.

General Agents for Steamship Lines from North Atlantic, South Atlantic, Gulf and Pacific Coast Ports of the United States to EUROPE, ASIA, AFRICA, AUSTRALIA, NEW ZEALAND, SOUTH AMERICA, CUBA, the MEDITERRANEAN and LEVANT. Also General Forwarders

See Alphabetical Index of Advertisers

SAILINGS FROM BOSTON

Red Star Line (International Mercantile Marine), 84 State St., Boston. Freight service, from Boston, fortnightly (via Antwerp), for North African ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM GALVESTON

★ **Gulf West Mediterranean Line** (Tampa Interocean S. S. Co.), American National Insurance Bldg., Galveston. Freight service, from Galveston, as cargo offers, for Algiers and ports east of Bizerta.

★ **North German Lloyd** (Wilkens & Biehl), Galveston. Freight and passenger service from Galveston, monthly (via Bremen), for African North Coast ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. **Parcel Receipts, issued.**

SAILINGS FROM HAMPTON ROADS

★ **North German Lloyd** (Southgate Forwarding & Storage Co.), Norfolk. Freight service from Hampton Roads, semi-monthly (via Bremen), for African North Coast ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Red Star Line (International Mercantile Marine), Flatiron Bldg., Norfolk. Freight service, from Hampton Roads, fortnightly (via Antwerp), for North African ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 2 copies. Minimum **Bill of Lading, $10.00.**

SAILINGS FROM HOUSTON

★ **North German Lloyd** (Wilkens & Biehl), Houston. Freight and passenger service from Houston, monthly (via Bremen), for African North Coast ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. **Parcel Receipts, issued.**

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia **immediately upon receipt.**

SAILINGS FROM NEW ORLEANS

Gulf West Mediterranean Line (Tampa Interocean S. S. Co.), Whitney Central Bldg., New Orleans. Freight service, from New Orleans; as cargo offers, for Algiers and ports east of Bizerta.

★ **Societe Generale de Transports Maritimes a Vapeur** (Norton, Lilly & Co.), Canal-Commercial Bldg., New Orleans. Freight service, from New Orleans, monthly, for North African ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, for direct ports, $5.00.

SAILINGS FROM PHILADELPHIA

Fabre Line (Drexel Bldg.), Philadelphia. Freight service, from Philadelphia, about monthly, for Casa Blanca. Through bills of lading issued to Oran, Tunis, Bone, Philippeville, "and other French North African ports." Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

★ **North German Lloyd,** 15th & Locust Sts., Philadelphia. Freight service from Philadelphia, semi-monthly (via Bremen), for African North Coast ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of lading, $7.50. Parcel Receipts, issued.

Red Star Line (International Mercantile Marine), Public Ledger Bldg., Philadelphia. Freight service, from Philadelphia, fortnightly (via Antwerp), for North African ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $10.00.

Spanish-American Line (Koons, Wilson & Co.), Drexel Bldg., Philadelphia. Freight service, from Philadelphia, as cargo offers, for Ceuta and Melilla.

SAILINGS FROM TAMPA

Gulf West Mediterranean Line (Tampa Interocean S. S. Co.), Stovall Bldg., Tampa. Freight service, from Tampa, as cargo offers, for Algiers and ports east of Bizerta.

FOR SPECIAL EXPORT INFORMATION
ASK THE EXPORTERS' ENCYCLOPAEDIA
SERVICE BUREAU
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AFRICA, SOUTH COAST

(UNION OF SOUTH AFRICA)

The total area of the Union of South Africa, a British Dominion, is 473,089 square miles, with a population of approximately 7,000,000. Of the total population only about 1,500,000 are whites. The Union comprises four provinces: Cape of Good Hope (Cape Province), Natal, Orange Free State, and Transvaal. Under Cape Province are included the territories of Bechuanaland, East Griqualand, Pondoland, Tembuland, Transkei, and Walfisch Bay. Natal includes Zululand.

The currency system of the Union of South Africa is the same as that of the United Kingdom, although the old coinage of the South African Republic still circulates to some extent. The unit of currency is the pound sterling (£1/-/-), coined in gold as the Sovereign, equivalent to $4.86 U. S. currency at par of exchange. Other coins are of the following denominations: Half Sovereign (10 shillings); Half Crown (2 shillings 6 pence); Florin (2 shillings); Shilling (12 pence), 20 to the pound sterling or sovereign, equivalent to 24.3 cents, U. S. currency; Six Pence; Penny, equivalent to 2 cents, U. S. currency; Half Penny; and Farthing (4 to the penny). Notes are issued by the banks in the Union of South Africa in denominations of 10 shillings (10/-), £1, £5, £10, £20 and £50.

Weights and Measures: The standard weights and measures are British, but the following old Dutch measures are still used. *Liquid Measure:* leaguer = 128 imperial gals.; half aum = 15½ imperial gals.; anker = 7½ imperial gals. *Capacity:* muid = 3 bushels. *Surface:* morgen = 2.1165402 acres. *Linear:* 1000 Cape lineal feet = 1033 imperial feet.

American Consulates: There is an American Consulate General at Cape Town (Cape Province); Consulates at Durban (Natal), Johannesburg (Transvaal), and Port Elizabeth (Cape Province); and Consular Agencies at Bloemfontein (Orange Free State), and East London (Cape Province). Inquiries regarding the South African market may preferably be directed to the American Trade Commissioner at Johannesburg. The districts in which the several Consulates have jurisdiction are as follows:

Capetown: General supervision over all South Africa, and particular jurisdiction in the western part of Cape Province and in British Southwest Africa.

Johannesburg: Jurisdiction in the Transvaal, Orange Free State, and in Southern and Northern Rhodesia.

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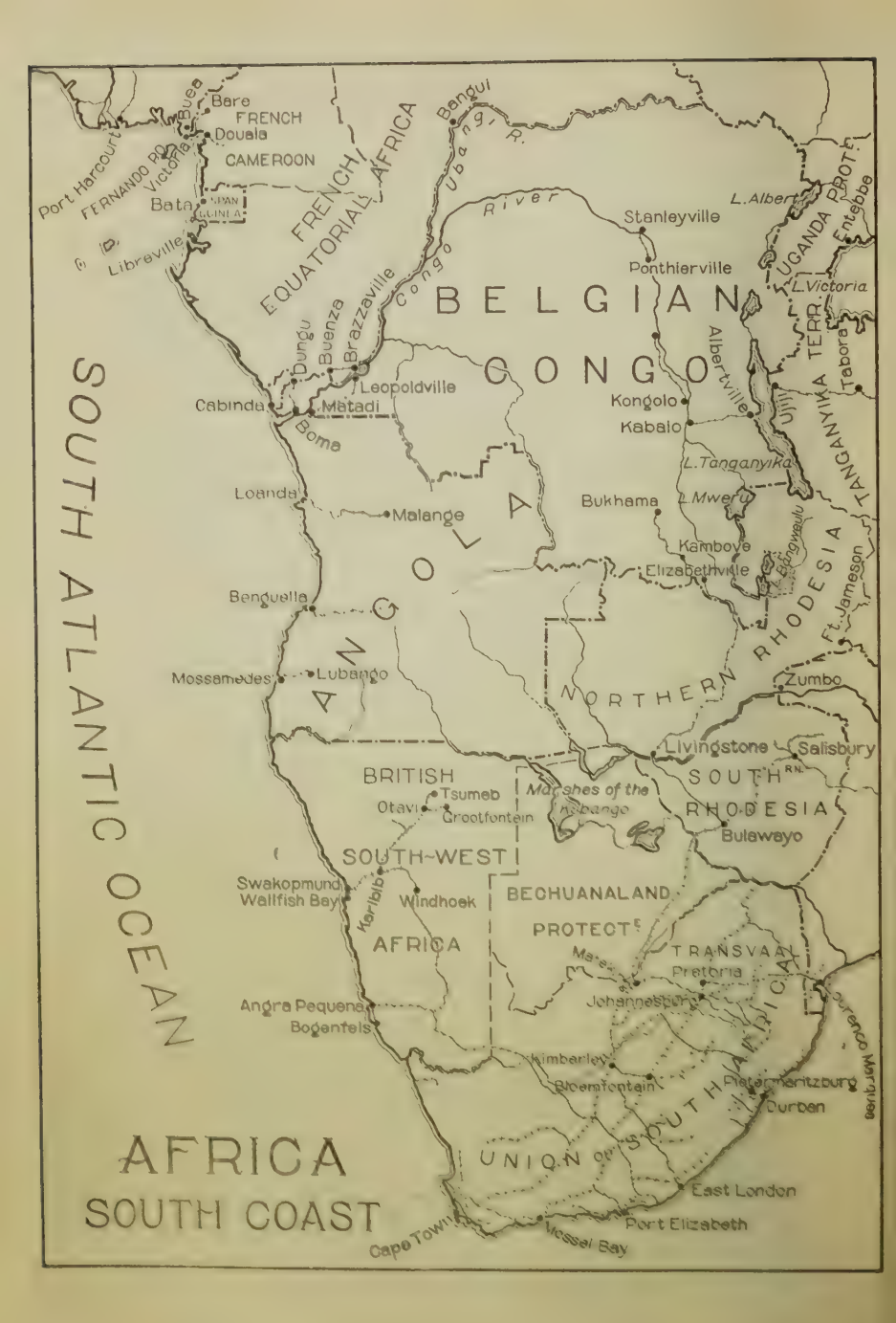
See Alphabetical Index of Advertisers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Durban
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UNION OF SOUTH AFRICA
East London
Port Elizabeth
Cape Town
Mossel Bay
SOUTH ATLANTIC OCEAN
AFRICA
SOUTH COAST

Durban: Jurisdiction in Natal.
Port Elizabeth: Jurisdiction in the eastern part of Cape Province.

The Consular Agencies at Bloemfontein and East London are respectively under the jurisdiction of the Consulates at Johannesburg and Port Elizabeth.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in South Africa, add 7 hours to New York standard time. A complete statement of the general regulations covering cable and radio messages and their classification will be found in the section entitled Cable and Radio Regulations under General Export Information. See Table of Contents, page 4.

	A	B	C	D	E
Cable					
Full rate	.66	.70	.74	.77	.80
Deferred rate	.33	.35	.37	.38½	.40
Preferred rate	.74	.77	.80	.83	.86
Urgent rate	1.72	1.75	1.78	1.81	1.84
Cable letter	.18	.19	.20	.21	.22
(Minimum, 20 words, plus 5 cents)					
Week-end letter	—	—	—	—	—
Radio					
Full rate	.66	.70	.74	.77	.80
Deferred rate	.33	.35	.37	.38½	.40
Partly urgent rate	1.72	1.75	1.80	1.83	1.86
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), **Rhode Island, Vermont.**

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and **Yonkers), Pennsylvania.**

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal) and Louisiana, North Carolina, Ohio, **South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.**

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, **North Dakota, Oklahoma, South Dakota, Texas, Wyoming.**

E: Arizona, California, **Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.**

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

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The banks and bankers in the following list have special facilities for the collection of shippers' drafts on South Africa.

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The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: There is no direct consular representation of the Union of South Africa; but that government maintains in New York a Trade Commissioner (Eric H. Louw), 11 Broadway (Telephone, Bowling Green 2864); and a Customs Representative (L. Parker), 44 Whitehall Street (Telephone, Bowling Green 0728).

Consular Regulations: No consular documents are required; but a special form of invoice and certificate of value must be prepared, as described under Customs Regulations.

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Customs Regulations: The following form of commercial invoice and certificate of value is required for all shipments to the Union of South Africa.

FACE OF INVOICE

[Here insert usual particulars, including place and date, name and address of supplier, etc.]

Country of Origin	Marks and Nos. on Packages	Quantity and Description of Goods	Current Domestic Values in Currency of Exporting Country (See pars. 3 and 4 of Certificate)		Selling Price to Purchaser	
			@	Amount	@	Amount

Enumerate the following charges, and state whether each amount has been included in or excluded from the above current domestic value:—

	Amount in Currency of Exporting Country	State if included
(1) Cartage to rail and/or to docks		
(2) Inland freight (rail or canal) and other charges to the dock area, including inland insurance		
(3) Labor in packing the goods into outside packages		
(4) Value of outside packages		
(5) If the goods are subject to any charge by way of royalties ..... State full particulars of royalties below:—		

Certificate of Value to be written or printed on back of Invoices.

I,(1) ....., of (2) ....., of (3) ..... supplier/manufacturer of the goods enumerated in this invoice amounting to ....., hereby declare that I [(4) have the authority to make and sign this certificate on behalf of the aforesaid manufacturer/supplier, and that I] have the means of knowing and do hereby certify as follows:—

1. That my invoice is in all respects correct, and contains a true and full statement of the price actually paid or to be paid for the said goods, and the actual quantity thereof.

2. That no different invoice of the goods mentioned in the said invoice has been or will be furnished to anyone; and that no arrangement or understanding affecting the purchase-price of the said goods has been or will be made or entered into between the exporter and purchaser or by anyone on behalf of either of them, either by way of discount, rebate, compensation, or in any manner whatever, other than as fully shown on this invoice, or as follows (5) .....

3. That the domestic values shown in the column headed "Current Domestic Values" are those at which the above-mentioned firm or company would be prepared to supply to any purchaser for home consumption in the country of exportation and at the date of exportation, identically similar goods in the usual wholesale quantities, at (6) ..... subject to ..... per cent. cash discount, and that such values include/exclude the cost of outside packages (if any) in which the goods are sold in such country for domestic consumption.

4. That the said domestic value includes any duty leviable in respect of the goods before they are delivered for home consumption, and that on exportation a drawback/remission of duty has been/will be allowed by the revenue authorities in the country of exportation amounting to .....

Dated at ....., this ..... day of ....., 192

Witness: ..... Signature: .....

(1) Manager, chief clerk, or as the case may be.

(2) Name of firm or company.

(3) Name of city or country.

(4) These words should be omitted where the manufacturer or supplier himself signs the certificate.

(5) Particulars of any special arrangement.

(6) "Warehouse," "factory" or "port of shipment."

Advertising Matter: Catalogues, price lists and advertising matter (printed, lithographed or embossed), sent by mail to private individuals, are free of duty

if weighing less than 8 ounces; if weighing from 8 ounces to 16 ounces the duty is 40 per cent ad valorem or 6 pence per pound, whichever is the greater.

Catalogues and price lists addressed to importers, merchants, manufacturers, or public libraries and similar institutions in reasonable quantities are free of duty regardless of weight under a recent new ruling. Electrotypes, stereotypes, and matrices are dutiable at 25 per cent ad valorem.

It is not the intention to permit the duty-free importation of wholesale quantities of catalogues and price lists for redistribution to private individuals or others not specified in item 157. No definite rules are laid down, however, but each case will be judged strictly on its merits as to what will be considered "reasonable quantities."

The new ruling also provides that in the case of catalogues, and price lists sent in bulk for redistribution to any of the classes specified in the law, free entry will be accorded, providing the individual units in the shipment are separately addressed for mailing to the various classes designated in the law and are actually forwarded. Manufacturers' agents are also included within the provisions of the ruling, and catalogues sent to them will be treated the same as those sent to importers.

According to the Commissioner of Customs and Excise at Pretoria the term "catalogue," when used in the customs tariff of the Union of South Africa, means "a methodically arranged list with or without a short description of the merits and use of the various articles set forth therein, as well as the prices, terms and conditions attached to the sale thereof."

When catalogues which are valuable or bulky are to be sent at the same time to a number of firms in South Africa, it is generally desirable to ship them in bulk to some agent in Cape Town or Durban with instructions as to their distribution. This can be arranged with freight forwarders in the United States who will arrange with their connections in South Africa for the rendering of such service for the exporter's account. While this procedure will subject the shipment to customs duty, it is preferable to sending expensive catalogues singly from the United States, because while free entry would be secured many of the firms to receive copies might refuse to take delivery owing to the local postal charges.

Invoices or customs declarations covering shipments of catalogues, price lists and so forth, whether separate or enclosed with merchandise, should avoid the terms "printed matter." Such invoice items should read, "Catalogues and price lists, no commercial value."

The inclusion of catalogues, price lists and advertising literature in the packages with merchandise in no way affects the duty requirements. See also under Postal Regulations.

Customs Tariff:- For the purpose of estimating the amount of duty under ad-valorem schedules of the customs tariff the value of the goods shall be the true current value for home consumption in the open market of similar goods in the country from which, and at the time at which, the goods were imported, including carriage to the port of shipment, the cost of packing and packages, but not including agent's commission when such commission does not exceed five per cent. In no case, however, shall the value for duty purposes be less than the cost of the goods, as at the port of shipment, to the importer in South Africa.

A proposal has been made in the Parliament of the Union of South Africa providing for the imposition of a special dumping duty in addition to the regular customs duty on goods imported into the Union of a class produced or manufactured in the Union, if the export selling price be less than the price of the same goods for home consumption in the country of origin and if detriment to a Union industry may result thereby. This dumping duty is to be equal to the difference between the selling price to the importer and the price at which the goods are sold for home consumption in the country of origin.

It is proposed further to impose a "dumping freight duty" on goods carried to the Union of South Africa at a freight rate which, in the opinion of the minister, is detrimental to the production or manufacture of those goods in the Union. A minimum freight rate is to be established by proclamation of the Governor General

and a dumping freight duty imposed equal to the difference between the net freight paid and the rate determined as aforesaid.

Merchandise Marks: No goods are required to be marked with the country of origin—as "Made in U. S. A."—except wine, spirits, vinegar, and so forth; and any article which is labelled in such a way as to mislead a purchaser into the belief that it emanates from a country other than that in which it was manufactured.

The Dairy Industry Act, No. 16 of 1918, Section 11, prohibits the sale or holding for sale (but not importation) of any dairy produce, unless the name of the country of origin is clearly stamped upon it or upon every wrapper, package or box containing such produce. Dairy produce is defined as including milk, condensed milk, butter, cream, cheese, margarine, and butter substitutes.

Samples: Samples of no commercial value may be imported into the Union of South Africa free of duty. Samples having a commercial value are, however, subject to the same rates of duty applying to ordinary commercial shipments of such goods. For example, pattern books of cut samples, although a charge is made therefor to importers, of no commercial value, are admitted free of duty into South Africa. When such samples are despatched by parcel post, it is necessary to declare on the customs declaration tag that the contents of the packages are "Samples of no commercial value, the manufacture of the United States of America." Similar declaration must be made on the relative invoices to be produced by the addressee when clearing the samples on arrival at their South African destination.

Weights and Measures: The United States gallon and its subdivisions are not legal units in the Union of South Africa, and the imperial gallon with its subdivisions must be used. 1 U. S. gallon equals 0.8333 imperial gallons.

Ports and Trade Centers: Direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Aangenaam, Cape
Aapdraai, Tvl.
Aasvogelkop, Cape
Abbotsdale, Cape
Abelskop, Tvl.
Aberdeen, Cape Gd. Hope—
(*via Port Elizabeth*)
Abrahamsdam, Cape
Abrahamsvlei, Cape
Achtersneeuwberg, Cape
Achterste Land, Cape
Acornhoek, Tvl.
Acton Homes, Ntl.
Adamskraal, Cape.
Adams Mission Station, Ntl.
Addington, Durban, Ntl.
Addo, Cape
Adelaide, Cape
Adendrop, Cape
Afrikander Mine, Tvl.
Agnes, Cape
Ahrens, Ntl.
Airley, Cape
Albertinia, Cape

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Alberton, Tvl.
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Alettasrust, Cape
Alexandria, Cape
Alfalfa, Tvl.
Algoa Bay, Cape Gd. Hope.....TBL
Alheit, Cape
Aliwal, Cape Gd. Hope—
(via Mossel Bay)
Aliwal North, Cape Gd. Hope—
(via East London)
Barberton, Transvaal—
(via Delagoa Bay or Cape Town)
Bathurst, Cape Gd. Hope—
(via Port Elizabeth)
Beaconsfield, Cape Gd. Hope—
(via Cape Town)
Beaufort West, Cape Gd. Hope—
(via Cape Town)
Bedford, Cape Gd. Hope—
(via Port Elizabeth)
Beira, Port E. Africa.....TBL
Bloemfontein, Orange F. State—
(via Cape Town, East London, or Algoa Bay)
Bloemhof, Transvaal..*(via Cape Town)*
Boksburg—
(via Delagoa Bay or Cape Town)
Brandfort, Orange F. State—
(via Cape Town)
Bredasdorp, Cape Gd. Hope—
(via Cape Town)
Bulawayo, S. Rhodesia—
(via Cape Town or Beira)
Caledon, Cape Gd. Hope—
(via Cape Town)
Calvinia, Cape Gd. Hope—
(via Cape Town)
Cape Town, Cape Gd. Hope.....TBL
Carnarvon, Cape Gd. Hope—
(via Cape Town)
Cathcart, Cape Gd. Hope—
(via East London)
Ceres, Cape Gd. Hope—
(via Cape Town)
Charlestown, Natal....*(via Port Natal)*
Christiana, Transvaal—
(via Cape Town)
Clanwilliam, Cape Gd. Hope—
(via Cape Town)
Colenso, Natal.....*(via Port Natal)*
Colesberg, Cape Gd. Hope—
(via Port Elizabeth)
Cradock, Cape Gd. Hope—
(via Port Elizabeth)
De Aar, Cape Gd. Hope—
(via Cape Town)
Delagoa Bay, Port. E. Africa.....TBL
Dordrecht, Cape Gd. Hope—
(via East London)
Durban, Natal .....TBL
Du Toits Pan, Cape Gd. Hope—
(via Cape Town)
East London, Cape Gd. Hope.....TBL
Eureka City, Transvaal—
(via Delagoa Bay)
Fauresmith, Orange F. State—
(via Cape Town)
Frankfort, Orange F. State—
(via Cape Town)
Fraserburgh, Cape Gd. Hope—
(via Cape Town)
George, Cape Gd. Hope—
(via Mossel Bay)
Graaf Reinet, Cape Gd. Hope—
(via Port Elizabeth)
Grahamstown, Cape Gd. Hope—
(via Port Elizabeth)
Griqua Town, Cape Gd. Hope—
(via Cape Town)
Gwelo, S. Rhodesia—
(via Beira, Africa or Cape Town)
Hanover, Cape Gd. Hope—
(via Port Natal)
Harrismith, Orange F. State—
(via Port Natal)
Heidelberg, Cape Gd. Hope—
(via Cape Town)
Heilbron, Orange F. State—
(via Cape Town)
Hoopstad, Orange F. State—
(via Cape Town)
Hopefield, Cape Gd. Hope—
(via Cape Town)
Hope Town, Cape Gd. Hope—
(via Cape Town)
Humansdorp, Cape Gd. Hope—
(via Port Elizabeth)
Indwe, Cape Gd. Hope—
(via East London)
Jagersfontein, Orange F. State—
(via Cape Town)
Jansenville, Cape Gd. Hope—
(via Port Elizabeth)
Johannesburg, Transvaal—
(via Delagoa Bay, Port Natal, Cape Town, Algoa Bay, or East London)
Kimberley, Cape Gd. Hope—
(via Cape Town)
King William Town, Cape Gd. Hope—
(via East London)

Klerksdorp, Transvaal—
(via Delagoa Bay, East London, or Cape Town)
Knysna, Cape Gd. Hope.....TBL
Kroonstad, Orange F. State—
(via Cape Town)
Krugersdorp, Transvaal—
(via Delagoa Bay or Cape Town)
Ladysmith, Natal.....*(via Port Natal)*
Lydenburg, Transvaal—
(via Delagoa Bay or Cape Town)
Mafeking, Br. Bechuanaland—
(via Cape Town)
Malmani, Transvaal..*(via Cape Town)*
Malmesbury, Cape Gd. Hope—
(via Cape Town)
Marabastad, Transvaal—
(via Delagoa Bay, East London, or Cape Town)
Middelburg, Cape Gd. Hope—
(via Port Elizabeth)
Middelburg, Transvaal—
(via Delagoa Bay, East London, or Cape Town)
Molteno, Cape Gd. Hope—
(via East London)
Mossel Bay, Cape Gd. Hope.....TBL
Murraysburg, Cape Gd. Hope—
(via Cape Town)
Naauw Poort, Cape Gd. Hope—
(via Port Elizabeth)
Newcastle, Natal.....*(via Port Natal)*
Ngami Land, Br. Bechuanaland—
(via Cape Town)
Oudtshoorn, Cape Gd. Hope—
(via Mossel Bay)
Paarl, Cape Gd. Hope—
(via Cape Town)
Palapye, Br. Bechuanaland—
(via Cape Town)
Peddie, Cape Gd. Hope—
(via East London)
Philipolis, Orange F. State—
(via Port Elizabeth or East London)
Phillipstown, Cape Gd. Hope—
(via Cape Town)
Pietermaritzburg, Natal—
(via Port Natal)
Pietersburg, Transvaal—
(via Delagoa Bay)
Port Alfred, Cape Gd. Hope—
(via Port Elizabeth)
Port Elizabeth (Algoa Bay), Cape Gd. Hope .....TBL
Porterville, Cape Gd. Hope—
(via Cape Town)
Port Natal, Natal.....TBL
Port Nolloth, Cape Gd. Hope—
(via Cape Town)
Potchefstroom, Transvaal—
(via Delagoa Bay)
Pretoria, Transvaal—
(via Delagoa Bay)
Prince Albert, Cape Gd. Hope—
(via Mossel Bay)
Queenstown, Cape Gd. Hope—
(via East London)
Richmond, Cape Gd. Hope—
(via Cape Town)
Richmond, Natal.....*(via Port Natal)*
Riversdale, Cape Gd. Hope—
(via Cape Town)
Robertson, Cape Gd. Hope—
(via Cape Town)
Salisbury, S. Rhodesia.....*(via Beira)*
Seymour, Cape Gd. Hope—
(via East London)
Simons Town, Cape Gd. Hope—
(via Cape Town)
Somerset, E. & W., Cape Gd. Hope—
(via Port Elizabeth)
Springbok, Cape Gd. Hope—
(via Cape Town and Port Nolloth)
Stellenbosch, Cape Gd. Hope—
(via Cape Town)
Stutterheim, Cape Gd. Hope—
(via East London)
Tarkastad, Cape Gd. Hope—
(via East London)

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(*via Cape Town*)
Uitenhage, Cape Gd. Hope—
(*via Port Elizabeth*)
Umtali, S. Rhodesia.....(*via Beira*)
Victoria, S. Rhodesia—
(*via Cape Town or Beira*)
Victoria, E. & W., Cape Gd. Hope—
(*via Cape Town*)
Villiersdorp, Orange F. State—
(*via Cape Town*)
Vryheid, Natal .....(*via Port Natal*)
Willowmore, Cape Gd. Hope—
(*via Mossel Bay*)
Winburg, Orange F. State—
(*via Cape Town*)
Witwatersrand, Transvaal—
(*via Delagoa Bay or Cape Town*)
Worcester, Cape Gd. Hope—
(*via Cape Town*)
Wynberg, Cape Gd. Hope—
(*via Cape Town*)

Postal Regulations: Mails for South Africa are despatched from New York. The average mail time is 26 days. The letter "R" following the postage rate indicates that registration is permitted, fee 15 cents. Combination packages are not accepted. For complete regulations covering the several classes of mail matter see Postal Regulations under general export information, Table of Contents, page 4.

	Postage Rate	Maximum Weight	Maximum Size
Letters, per oz. (first oz., 5 cents)	.03 R.	4 lb., 6 oz.	18" x 18" x 18"‡
Merchandise by letter post Green Form D pasted on package. Commercial invoice inclosed.	.03 R.	4 lb., 6 oz.	18" x 18" x 18"‡
Post Cards	.03		
Printed Matter, per 2 oz.	.01 R.	4 lb., 6 oz.	18" x 18" x 18"‡
Commercial Papers, per 2 oz. (first 10 oz., 5 cents)	.01 R.	4 lb., 6 oz.	18" x 18" x 18"‡
Samples, per 2 oz. (first 4 oz., 2 cents)	.01 R.	18 oz.	12" x 8" x 4"†
Parcel Post, per lb. Customs declarations, one form 2966. Consular Regulations, none; but special form of commercial invoice is required. See under Customs Regulations. Postal Export Declaration, form S.250.	.14	11 lb.	*

* Parcel Post, length 3' 6", combined length and girth 6' 0".
‡ Except rolls, length 30", diameter 4". † Except rolls, length 12", diameter 6".

The duty on advertising matter sent to the Union is three cents up to four ounces in weight; six cents from four to eight ounces; and six cents per each additional eight ounces or fraction.

Customs duty stamps may now be obtained from the Official Representative, Union of South Africa Customs Investigation Office, 44 Whitehall St., New York. For the prepayment of duty on advertising material sent through the post in the following denominations:

One cent, 2 cents, 4 cents, 6 cents, 8 cents, 12 cents, 24 cents.

The value shown on the customs declaration must be the current value of the finished article in the open market at the time of despatch, and in case of under-valuation the parcel is liable to confiscation.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled Ports of the United States. For additional information regarding the services indicated by a ★ refer to the Alphabetical Index of Advertisers. Full information as to the commercial and credit standing of the ★ services wil be supplied on written request.

Bills of Lading: Bills of lading may be either direct or "to order." There are no consular regulations affecting bills of lading.

Packing: The American Consulate General at Cape Town advises that goods intended for South Africa should be securely packed and crated to withstand the roughest kind of handling, and as a precaution against pilfering. As a further precaution, the markings on the packages should give no indication of their contents. Merchandise subject to climatic conditions should be well protected against heat and moisture usually experienced in passing through the tropics.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **American-African Line** (Norton, Lilly & Co.), 26 Beaver St., New York. Joint freight service with the Union-Clan Line, Houston Line, Prince Line, and Funch-Edye African Service, from New York, three times each month, for Cape Town, Mossel Bay, Algoa Bay, East London, Port Natal, Delagoa Bay and Beira. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, for direct ports, $5.00. Parcel Receipts, for direct ports (packages not exceeding $10.00 in value), $2.50 for the first 2 cubic feet; $1.25 per each additional cubic foot or fraction.

★ **American South African Line Inc.**, 39 Cortlandt St., New York. Freight service, from New York, monthly, for Algoa Bay. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

AMERICAN SOUTH AFRICAN LINE, Inc.

New York to South Africa (*Carrying United States Mail*)

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39 Cortlandt Street Telephone: Rector 9160—9170 New York

Funch-Edye African Service (Funch, Edye & Co., Inc.), 25 Broadway New York. Joint freight service with the American-African Line, Union-Clan Line, Houston Line, and Prince Line, from New York, three times each month, for Cape Town, Mossel Bay, Algoa Bay, East London, Port Natal, Delagoa Bay and Beira. Dock Receipt, on company's form, in duplicate. Bills of Lading company keeps 3 copies. Minimum Bill of Lading, for direct ports, $5.00. Parcel Receipts, for direct ports (packages not exceeding $10.00 in value), $2.50 for the first 2 cubic feet; $1.25 per each additional cubic foot or fraction.

Holland-America Line, 21 State St., New York. Freight and passenger service, from New York, weekly (via Rotterdam/Amsterdam), for South African ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

★ **Houston Line** (R. P. Houston & Co.), 44 Whitehall St., New York. Joint freight service with the American-African Line, Union-Clan Line, Prince Line, and Funch-Edye African Service, three times each month, for Cape Town, Mossel Bay, Algoa Bay, East London, Port Natal, Delagoa Bay and Beira. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, for direct ports, $5.00. Parcel Receipts, for direct ports (packages not exceeding $10.00 in value), $2.50 for the first 2 cubic feet; $1.25 per each additional cubic foot or fraction.

★ **Isthmian S. S. Lines** (Norton, Lilly & Co.), 26 Beaver St., New York. Freight service, from New York, monthly, for Cape Town, Algoa Bay, East London, Port Natal, Delagoa Bay and Beira. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00. Parcel Receipts (packages not to exceed $10.00 in value), $1.25 per cubic foot or fraction; minimum charge, $2.50.

★ **Prince Line** (Furness, Withy & Co., Ltd.), 34 Whitehall St., New York. Joint freight service with the American-African Line, Union-Clan Line, Houston Line, and Funch-Edye African Service, from New York, three times each month, for Cape Town, Mossel Bay, Algoa Bay, East London, Port Natal, Delagoa Bay and Beira. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, for direct ports, $5.00. Parcel Receipts, for direct ports (packages not exceeding $10.00 in value), $2.50 for the first 2 cubic feet; $1.25 per each additional cubic foot or fraction.

★ **Union-Clan Line** (Barber S. S. Lines, Inc.), 17 Battery Place, New York. Joint freight service with the American-African Line, Houston Line, Prince Line, and Funch-Edye African Service, from New York, three times each month, for Cape Town, Mossel Bay, Algoa Bay, East London, Port Natal, Delagoa Bay and Beira. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, for direct ports, $5.00. Parcel Receipts, for direct ports (packages not exceeding $10.00 in value), $2.50 for the first 2 cubic feet; $1.25 per each additional cubic foot or fraction.

SAILINGS FROM BALTIMORE

Holland-America Line (Furness, Withy & Co., Ltd.), 19 South St., Baltimore. Freight service, from Baltimore, about fortnightly (via Rotterdam/Amsterdam), for South African ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM BOSTON

Holland-America Line, 84 State St., Boston. Freight service, from Boston, fortnightly (via Rotterdam/Amsterdam), for South African ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM HAMPTON ROADS

Holland-America Line, River Road, Newport News; Seaboard Bank Building, Norfolk. Freight service, from Hampton Roads, fortnightly (via Rotterdam/Amsterdam), for South African ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM LOS ANGELES

North Pacific Coast Line—Joint service of the Holland-America Line and Royal Mail Steam Packet Co. (C. J. Lehman), 123 East 6th St., Los Angeles. Freight and passenger service, from Los Angeles, fortnightly (via Rotterdam/Amsterdam), for South African ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $15.00.

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CALLING AT

Walfish Bay (Swakopmund), Luderitzbucht, Cape Town, Algoa Bay (Port Elizabeth) Mossel Bay, East London, Port Natal (Durban), Delagoa Bay (Lourenco Marques), Beira, Tanga, Dar-es-Salaam, Zanzibar, Mombassa (Kilindini), Mozambique, Reunion, Mauritius, Tamatave, Madagascar

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SAILINGS FROM NEW ORLEANS

Holland-America Line (Texas Transport & Terminal Co.), Whitney-Central Bldg., New Orleans. Freight and passenger service, from New Orleans, every three weeks (via Rotterdam/Amsterdam), for South African ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bills of Lading, $10.00.

Southern Shipping & Trading Co., Inc., 810 Whitney-Central Bldg., New Orleans. Freight service from New Orleans, every 6/8 weeks for South African ports. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued by special arrangement.

SAILINGS FROM PHILADELPHIA

Holland-America Line (International Mercantile Marine), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, fortnightly (via Rotterdam/Amsterdam), for South African ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

★ **Isthmian S. S. Line** (Norton, Lilly & Co.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, monthly, for Cape Town, Algoa Bay, East London, Port Natal, Delagoa Bay, and Beira. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00. Parcel Receipts (packages not to exceed $10.00 in value), $1.25 per cubic foot or fraction; minimum charge, $2.50.

SAILINGS FROM PORTLAND, OREGON

North Pacific Coast Line—Joint service of the Holland-America Line and Royal Mail Steam Packet Co. (Oregon-Pacific Co.), Wilcox Bldg., Portland, Oregon. Freight and passenger service from Portland, Oregon, fortnightly (via Rotterdam/Amsterdam), for South African ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $15.00.

SAILINGS FROM SAN FRANCISCO

North Pacific Coast Line—Joint service of the Holland-America Line and Royal Mail Steam Packet Co. (Holland-America Line), 120 Market St., San Francisco. Freight and passenger service, from San Francisco, fortnightly (via Rotterdam/Amsterdam), for South African ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $15.00.

South African Dispatch Line, 233 Pine St., San Francisco. Freight service, from San Francisco, monthly, for Cape Town, Algoa Bay, Durban, East London and Delagoa Bay. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM SAVANNAH

Holland-America Line (Texas Transport & Terminal Co.), Savannah. Freight service, from Savannah, monthly (via Rotterdam/Amsterdam), for South African ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM SEATTLE

North Pacific Coast Line—Joint service of the Holland-America Line and Royal Mail Steam Packet Co. (Royal Mail Steam Packet Co., Ltd.), Rainier Bldg., Seattle. Freight and passenger service, from Seattle, fortnightly (via Rotterdam/Amsterdam), for South African ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $15.00.

U. S. PORTS AND SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

AFRICA~WEST COAST
CANARY ISLANDS
Ifni
ALGERIA
TRIPOLI
EGYPT
Villa Cisneros
RIO DE ORO
MAURITANIA
FRENCH WEST AFRICA
Timbouctou
FRENCH SUDAN
Senegal R.
St.Louis
SENEGAL
Kayes
Dakar
Bathurst
PORT. GUINEA
Botame
FRENCH GUINEA
Kouroussa
Bamako
UPPER VOLTA
Volta R.
Conakry
SIERRA LEONE
Freetown
Monrovia
LIBERIA
IVORY COAST
Bingerville
GOLD COAST COLONY
Coomassie
Atakpame
DAHOMEY
Save R.
Gd Bassam
Seccondee
Accra
Lome
Cotonou
Porto-Novo
Lagos
NIGERIA
Zungeru
Kano
Bukuru
Baro
Lokoja
Port Harcourt
FERNANDO PO
Victoria
Duala
Bare
Douala
FRENCH CAMEROON
Bata
SPAN. GUINEA
Libreville
L. Chad
Ft. Lamy
FRENCH EQUATORIAL AFRICA
ANGLO-EGYPTIAN SUDAN
Bangui
Ubangi River
Congo R.
Stanleyville
Ponthierville
Kindu
BELGIAN CONGO
Brazzaville
Bueza
Leopoldville
Matadi
Boma
Cabinda
Dunou
Kongolo
Kabalo

AFRICA, WEST COAST

The west coast of Africa is considered as a geographical unit for shipping purposes. Under this general heading are included: Belgian Congo, British Cameroon, British Southwest Africa, British Togoland, Canary Islands, Cape Verde Islands, Dahomey, Fernando Po, French Cameroon, French Equatorial Africa, French Guinea, French Sudan, French Togoland, Gambia, Gold Coast Colony, Ivory Coast, Liberia, Madeira, Mauritania, Nigeria, Portuguese Guinea, Portuguese West Africa, Rio Muni, Senegal, and Sierra Leone. Information relative to any of these markets, except that regarding shipping routes and regulations, will be found in the separate section for each, in its proper alphabetical position.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Africa—West Coast.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Regulations: There are no consular regulations to be observed for the British possessions of Cameroon, Gambia, Gold Coast Colony, Nigeria and Sierra Leone. See under Belgium, France, Liberia, Portugal, Spain and Union of South Africa for regulations affecting the West African possessions of those countries.

Ports and Trade Centers: Direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

THE EXPORTERS' ENCYCLOPÆDIA

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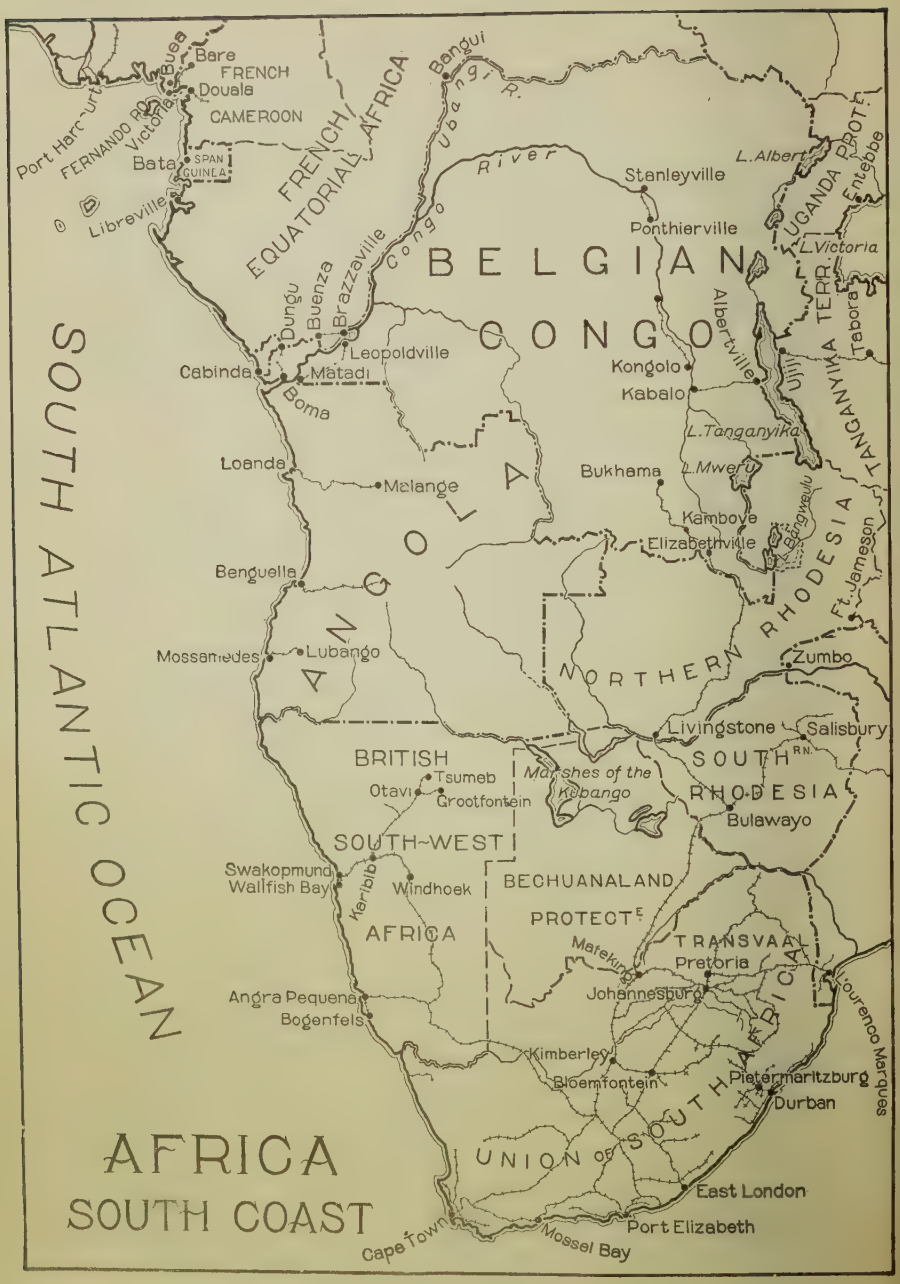
Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world



AFRICA
SOUTH COAST

Aba, S. Nigeria....(*via Port Harcourt*)
Abeojuta, S. Nigeria.....(*via Lagos*)
Abidjean, Gold Coast.....TBL
Abo, S. Nigeria..(*via Akassa or Brass*)
Abomey, Dahomey....(*via Porto Novo*)
Accra (Akra), Gold Coast.....TBL
Ada (Addah), Gold Coast.....TBL
Addah (Ada), Gold Coast.....TBL
Agboville, Ivory Coast..(*via Abidjean*)
Akassa, S. Nigeria.....TBL
Alada, Dahomey.....(*via Cotonou*)
Albertville, Congo State—
(*via Dar-es-Salaam—Tanganyika or Matadi*)
Ambaca, Port. W. Africa—
(*via St. Paulo de Loando*)
Ambriz, Port. W. Africa.....TBL
Ambrizette, Port. W. Africa.....TBL
Anacho, Fr. Togoland.....TBL
Anambo, Gold Coast.....TBL
Angra Pequena, S. W. Africa.....TBL
Anvers, Congo State—
(*via Boma or Matadi*)
Appam, Gold Coast.....TBL
Asaba, S. Nigeria—
(*via Akassa or Brass*)
Ascension, Ascension I. (Br.).....TBL
Assinie, Ivory Coast.....TBL
Atakpame, Dahomey.....(*via Lome*)
Axim, Gold Coast.....TBL
Azaque, Ivory Coast...(*via Abidjean*)
Bagida, Fr. Togoland.....TBL
Bahia dos Tigres, Port. W. Africa—
TBL
Bamako, Fr. Sudan.....(*via Dakar*)
Banana, Congo State.....TBL
Banda, Fr. Equ. Africa.....TBL
Bandundu, Congo State—
(*via Boma or Matadi*)
Bangui, Fr. Equ. Africa..(*via Matadi*)
Banzyville, Congo State—
(*via Matadi or Boma*)
Bare, Fr. Cameroons.....(*via Duala*)
Baro, S. Nigeria—
(*via Akassa or Brass*)
Bata, Rio Muni.....TBL
Batanga, Fr. Cameroons.....TBL
Bathurst, Gambia.....TBL
Bayn, Gold Coast.....TBL
Bekwai, Gold Coast.....(*via Sekondi*)
Benguela, Port. W. Africa.....TBL
Benin, S. Nigeria.....TBL
Benito, Rio Muni.....TBL
Bereby, Ivory Coast.....TBL
Bethany, S. W. Africa—
(*via Angra Pequena*)
Beyin, Gold Coast.....TBL
Bibundi, Cameroons (Br.).....TBL
Bida, S. Nigeria.....(*via Akassa*)
Bihe, Port. W. Africa...(*via Benguela*)
Bingerville, Ivory Coast—
(*via Grand Bassam*)
Bissagos Islands (Portuguese)—
(*via Bissau*)
Bissau, Port. Guinea.....TBL
Boa Vista, Cape Verde Islands—
(*via St. Vincent*)
Bogenfels, S. W. Africa—
(*via Angra Pequena*)
Bokola, Congo State—
(*via Matadi or Boma*)
Bolama, Port. Guinea.....TBL
Bolobo, Congo State—
(*via Matadi or Boma*)
Boma, Congo State.....TBL
Bondo, Congo State—
(*via Matadi or Boma*)
Bonny, S. Nigeria.....TBL
Bonthe, Sierra Leone.....TBL
Bouake, Ivory Coast....(*via Abidjean*)
Brackwasser, S. W. Africa—
(*via Angra Pequena*)
Brass, S. Nigeria.....TBL
Brava, Cape Verde Islands—
(*via St. Vincent*)
Brazzaville, Fr. Equ. Africa—
(*via Matadi or Boma*)
Bucannon, Liberia.....TBL
Buea, Br. Cameroons...(*via Victoria*)
Bukuru, N. Nigeria.....(*via Lagos*)
Burutu, S. Nigeria.....TBL
Bussa, N. Nigeria.....(*via Akassa*)
Cabinda, Port. W. Africa.....TBL
Calabar, S. Nigeria.....TBL
Cape Coast Castle, Gold Coast....TBL
Cape Lopez, Fr. Equ. Africa....TBL
Cape Palmas, Liberia.....TBL
Carabane, Senegal.....TBL
Chela, Congo State—
(*via Matadi or Boma*)
Christiansborg, Gold Coast..(*via Accra*)
Coquilhatville, Congo State—
(*via Matadi or Boma*)
Cotonou (Kotonou), Dahomey...TBL
Dakar, Senegal.....TBL
Degema, S. Nigeria.....TBL
Dixcove, Gold Coast.....TBL
Drewin, Ivory Coast.....TBL
Duala, Fr. Cameroons.....TBL
Duenkaa, Gold Coast....(*via Sekondi*)
Edea, Fr. Cameroons.....(*via Duala*)
Egito, Port W. Africa.....TBL

Elizabethville, Congo State—
(*via Matadi or Capetown*)
Elmina, Gold Coast.....(*via Sekonki*)
Eloby, Rio Muni.....TBL
Eola, Congo State—
(*via Matadi or Boma*)
Fishtown, Liberia....(*via River Sees*)
Fogo, Cape Verde Islands—
(*via St. Vincent*)
Forcados, S. Nigeria.....TBL
Freetown, Sierra Leone.....TBL
Fresco, Ivory Coast.....TBL
Gamichab, S. W. Africa—
(*via Angra Pequena*)
Garraway, Liberia...(*via River Sees*)
Garua, Fr. Cameroons....(*via Akassa*)
Geba, Port. Guinea.....(*via Bissau*)
Gobabis, S. W. Africa—
(*via Swakopmund*)
Goree, Senegal.....TBL
Grand Bassa, Liberia.....TBL
Grand Bassan, Ivory Coast.....TBL
Grand Lahou, Ivory Coast.....TBL
Greenville, Liberia.....(*via Monrovia*)
Grootfontein, S. W. Africa—
(*via Swakopmund*)
Harper, Liberia.....(*via Grand Bassa*)
Ibadan, S. Nigeria.....(*via Lagos*)
Iddo, S. Nigeria.....TBL
Igidi, Fr. Sudan.....(*via St. Louis*)
Irebu, Congo State—
(*via Matadi or Boma*)
Jebba, S. Nigeria.....(*via Lagos*)
Kaduna, N. Nigeria.....(*via Lagos*)
Kankan, Fr. Guinea...(*via Konakry*)
Kano, N. Nigeria.....(*via Lagos*)
Karibib, S. W. Africa—
(*via Swakopmund*)
Keetmanshoop, S. W. Africa—
(*via Angra Pequena*)
Keffi, N. Nigeria.....(*via Lagos*)
Kent, Sierra Leone.....(*via Freetown*)
Kera Kratche, Gold Coast—(*via Ada*)
Kikondja, Congo State—
(*via Matadi or Boma*)
King Georges Town, S. Nigeria—
(*via Akassa*)
Kintampo, Gold Coast.....(*via Ada*)
Kisembo, Port. W. Africa.....TBL
Konakry, Fr. Guinea.....TBL
Kondu, Congo State—
(*via Matadi or Boma*)
Kong, Ivory Coast.....(*via Abidjean*)
Kongolo, Congo State—
(*via Matadi or Boma*)
Kotonou (Cotonou), Dahomey...TBL
Kouroussa, Fr. Guinea..(*via Konakry*)
Kpandu, Gold Coast.....(*via Ada*)
Kpong, Gold Coast.....(*via Ada*)
Kribi, Fr. Cameroons.....TBL
Kumassi, Gold Coast....(*via Sekondi*)
Kwitta, Gold Coast.....TBL
Lagos, S. Nigeria.....TBL
Lahou, Ivory Coast.....TBL
Landana, Port. W. Africa.....TBL
Leopoldville, Congo State—
(*via Matadi*)
Libreville, Fr. Equ. Africa.....TBL
Lisala, Congo State—
(*via Matadi or Boma*)
Loanda (St. Paul de), Port. W. Africa TBL
Loango, Fr. Equ. Africa.....TBL
Lobito Bay, Port. W. Africa.....TBL
Lome, Fr. Togoland.....TBL
Longji, Fr. Cameroons...(*via Batanga*)
Lorin, S. Nigeria.....(*via Lagos*)
Lowa, Congo State—
(*via Matadi or Boma*)
Luderitz Bay (Angra Pequena), S. W. Africa .....TBL
Lukulela, Congo State—
(*via Matadi or Boma*)
Macouguie, Ivory Coast—
(*via Abidjean*)
Malemba, Port. W. Africa.....TBL
Malenge, Port. W. Africa—
(*via Loanda*)
Manyanga, Congo State..(*via Matadi*)
Marshal (Junk River), Liberia....TBL
Massabe, Port. W. Africa.....TBL
Matadi, Congo State.....TBL
Mayumba, Fr. Equ. Africa.....TBL
Mindli, Fr. Equ. Africa—
(*via Matadi and Brazzaville*)
Missahohe, Fr. Togoland...(*via Lome*)
Monrovia, Liberia.....TBL
Mossamedes, Port. W. Africa.....TBL
Moyambo, Sierra Leone—
(*via Freetown*)
Moyasso, Sierra Leone—
(*via Freetown*)
Muculla, Port. W. Africa—
(*via Ambrizette*)
Niffu, Liberia.....(*via Monrovia*)
Njole, Fr. Equ. Africa—
(*via Libreville*)
Novo Redondo, Port. W. Africa...TBL
Nyanga, Port. W. Africa.....TBL
Okahandja, S. W. Africa—
(*via Swakopmund*)
Oluasi, Gold Coast.....(*via Sekondi*)

Omaruru, S. W. Africa—
(*via Swakopmund*)
Onitsha, S. Nigeria.....(*via Akassa*)
Opobo, S. Nigeria.....TBL
Oshogbo, S. Nigeria.....(*via Lagos*)
Otavi, S. W. Africa—
(*via Swakopmund*)
Pendenibu, Sierra Leone—
(*via Freetown*)
Podor, Senegal.....(*via St. Louis*)
Ponthierville, Congo State—
(*via Matadi*)
Port Harcourt, S. Nigeria.....TBL
Port Nolloth, S. African Union..TBL
Porto Novo, Dahomey.....TBL
Porto Seguro, Dahomey.....TBL
Pram Pram, Gold Coast...(*via Accra*)
Principe, Port. W. Africa.....TBL
Quidah, Dahomey.....TBL
Rehoboth, S. W. Africa—
(*via Swakopmund*)
Reo del Rey, Br. Cameroons.....TBL
Reo Nonuz, Fr. Guinea.....TBL
Reo Ouro, Reo de Oro.....TBL
River Cess, Liberia.....TBL
Robertsport, Liberia...(*via Monrovia*)
Rocktown, Liberia....(*via River Cess*)
Rufisque, Senegal.....(*via Dakar*)
St. Antonio, Princes I. (Port)—
(*via Benito*)
St. Helena, St. Helena I. (Br.)..TBL
St. Louis, Senegal.....TBL
St. Paul de Loando, Port. W. Africa—
TBL
St. Thomas, St. Thomas I. (Port.)—
TBL
St. Vincent, Cape Verde Islands..TBL
Sal, Cape Verde Islands—
(*via St. Vincent*)
Salaga, Gold Coast.....(*via Ada*)
Salt Pond, Gold Coast—
(*via Cape Coast Castle*)
Saltzbrun, S. W. Africa—
(*via Angra Pequena*)
San Pedro, Ivory Coast.....TBL
Santa Antao, Cape Verde Islands..TBL
Santa Isabel, Fernando Po I. (Sp.)—
TBL
Santa Luzia, Cape Verde Islands—
(*via St. Vincent*)
Santa Nicolai, Cape Verde Islands—
(*via St. Vincent*)
Santiago, Cape Verde Islands—
(*via St. Vincent*)
Sao Antonio, Port. W. Africa.....TBL
Sapele, S. Nigeria.....TBL
Sassanbra, Ivory Coast.....TBL
Seccondi (Sekondi), Gold Coast..TBL
Sedhiou, Senegal.....(*via Carabane*)
Seeheim, S. W. Africa—
(*via Angra Pequena*)
Seet Sama, Fr. Equ. Africa.....TBL
Sekondi (Seccondi), Gold Coast..TBL
Settra Krou, Liberia.....TBL
Sherbro, Sierra Leone.....TBL
Sinoe, Liberia.....TBL
Sokoto, N. Nigeria.....(*via Akassa*)
Stanleyville, Congo State—
(*via Matadi or Boma*)
Swakopmund, S. W. Africa.....TBL
Tabou, Ivory Coast.....TBL
Tarafal, Cape Verde Islands.....TBL
Tarkwa, Gold Coast.....(*via Sekondi*)
Thies, Senegal .....(*via Dakar*)
Timbuctoo, Fr. Sudan—
(*via Akassa or Dakar*)
Togo, Fr. Togoland.....(*via Bagida*)
Tsumeh, S. W. Africa—
(*via Swakopmund*)
Victoria, Br. Cameroons.....TBL
Vi Vi, Congo State.....(*via Matadi*)
Walfish Bay, S. W. Africa.....TBL
Warmbad, S. W. Africa—
(*via Angra Pequena*)
Warri, S. Nigeria.....TBL
Waterloo, Sierra Leone—
(*via Freetown*)
Widmenge, Fr. Cameroons..(*via Duala*)
Windhoek, S. W. Africa—
(*via Swakopmund*)
Winnebah, Gold Coast.....TBL
Wurnu, N. Nigeria.....(*via Akassa*)
Yakoma, Congo State....(*via Matadi*)
Yelwa, N. Nigeria—
(*via Akassa or Lagos*)
Yola, N. Nigeria.....(*via Akassa*)
Zarie, N. Nigeria.....(*via Lagos*)
Ziguinchor, Senegal.....TBL
Zungeru, N. Nigeria.....(*via Lagos*)

FOR SPECIAL EXPORT INFORMATION
ASK THE EXPORTERS' ENCYCLOPAEDIA
SERVICE BUREAU
20 Vesey St., New York Phone 1247 Whitehall

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies is given under each port in the section entitled Ports of the United States. For additional data regarding the services indicated by a ★ refer to the Alphabetical Index of Advertisers. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: Bills of lading may be either direct or "to order." There are no consular regulations affecting bills of lading.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **American-African Line** (Norton, Lilly & Co.), 26 Beaver St., New York. Joint service with the Union-Clan Line, Houston Line, Prince Line, and Funch-Edye African Service, from New York about every 3 months direct; and 3 steamers monthly (via Capetown), for Walfisch Bay, Swakopmund, and Luderitzbucht. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, for direct ports, $5.00; transshipment ports, $10.00. Parcel Receipts, for direct ports (Packages not exceeding $10.00 in value), $2.50 for the first 2 cubic feet; $1.25 per each additional cubic foot or fraction.

★ **Bull West African Line** (A. H. Bull & Co.), 40 West St., New York. Freight and mail service, with limited passenger accommodation, from New York, monthly, for Canary Islands, St. Vincent, and West African ports from Dakar to Belgian Congo and Portuguese West Africa, inclusive; also, as cargo offers, for Azores and Maderia. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

Compania Trasatlantica (Spanish Royal Mail Line), Luis Llansó, Pier 8, East River, New York. Freight, mail and passenger service, from New York, monthly (via Cadiz/Barcelona), cargo transshipments for Fernando Po. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, direct ports, $10.00; transshipment ports, $15.00.

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK PHONE 1247 WHITEHALL

★ **Elder, Dempster & Co., Ltd.** (Daniel Bacon), 26 Beaver St., New York. Freight and mail service, from New York, monthly, for Dakar, Bathurst, Sierra Leone, Grand Bassam, Seccondee, Cape Coast, Saltpond, Winnebah, Accra, Addah, Lome, Kotonou, Iddo, Lagos, Burutu, Warri, Bonny, Port Harcourt, Calabar, Duala, and Opobo; as sufficient cargo offers, for other ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, for direct ports, $5.00.

Funch-Edye African Service (Funch, Edye & Co., Inc.), 25 Broadway, New York. Joint freight service with the American-African Line, Union-Clan Line, Houston Line, and Prince Line, from New York about every 3 months direct; and 3 steamers monthly (via Capetown), for Walfisch Bay, Swakopmund, and Luderitzbucht. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, for direct ports, $7.50; transshipment ports, $10.00. Parcel Receipts, for direct ports (packages not exceeding $10.00 in value), $2.50 for the first 2 cubic feet; $1.25 per each additional cubic foot or fraction.

Holland-America Line, 21 State St., New York. Freight and passenger service, from New York, weekly (via Rotterdam/Amsterdam), for West African ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

West Coast African Ports

Direct Sailings for Canary Islands and all West Coast Ports from Senegal to Belgian Congo inclusive

EXPRESS AND MAIL STEAMERS

TO ALL PORTS IN

Canary Islands, Senegal, Gambia, Portuguese and French Guinea, Sierra Leone, Liberia, Ivory Coast, Gold Coast, Dahomey, Southern and Northern Nigeria, Kameroons, French and Belgian Congo, Portuguese Angola

FASTEST ROUTE TO ALL PORTS CARRYING UNITED STATES MAILS

BRITISH STEAMSHIP COMPANIES

ELDER DEMPSTER & CO., Ltd., Managers, LIVERPOOL, ENGLAND

For rates and further particulars, apply to

DANIEL BACON, Agent, 26 Beaver St., NEW YORK

Telephone: Whitehall 8100

★ **Houston Line** (R. P. Houston & Co.), 44 Whitehall St., New York. Joint freight service with the American-African Line, Union-Clan Line, Prince Line, and Funch-Edye African Service, from New York about every 3 months direct; and 3 steamers monthly (via Capetown), for Walfisch Bay, Swakopmund, and Luderitzbucht. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, for direct ports, $5.00; transshipment ports, $10.00. Parcel Receipts, for direct ports (packages not exceeding $10.00 in value), $2.50 for the first 2 cubic feet; $1.25 per each additional cubic foot or fraction.

★ **Prince Line** (Furness, Withy & Co., Ltd.), 34 Whitehall St., New York. Joint freight service with the American-African Line, Union-Clan Line, Houston Line, and Funch-Edye African Service, from New York about every 3 months direct; and 3 steamers monthly (via Capetown), for Walfisch Bay, Swakopmund, and Luderitzbucht. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, for direct ports, $5.00; transshipment ports, $10.00. Parcel Receipts, for direct ports (packages not exceeding $10.00 in value), $2.50 for the first 2 cubic feet; $1.25 per each additional cubic foot or fraction.

Union-Clan Line (Barber S. S. Lines, Inc.), 17 Battery Place, New York. Joint freight service with the American-African Line, Houston Line, Prince Line, and Funch-Edye African Service, from New York about every 3 months direct; and 3 steamers monthly (via Capetown), for Walfisch Bay, Swakopmund, and Luderitzbucht. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, for direct ports, $5.00; transshipment ports, $10.00. Parcel Receipts, for direct ports (packages not exceeding $10.00 in value), $2.50 for the first 2 cubic feet; $1.25 per each additional cubic foot or fraction.

SAILINGS FROM BALTIMORE

Holland-America Line (Furness, Withy & Co., Ltd.), 19 South St., Baltimore. Freight service, from Baltimore, about fortnightly (via Rotterdam/Amsterdam), for West African ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM BOSTON

★ **Bull West African Line** (Rogers & Webb), 110 Milk St., Boston. Freight and mail service (limited passenger accommodation), from Boston, as cargo offers, for West African ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

THE EXPORTERS' ENCYCLOPAEDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

Holland-America Line, 84 State St., Boston. Freight service, from Boston, fortnightly (via Rotterdam/Amsterdam), for West African ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM HAMPTON ROADS

Holland-America Line, River Road, Newport News; Seaboard Bank Building, Norfolk. Freight service, from Hampton Roads, fortnightly (via Rotterdam/Amsterdam), for West African ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM LOS ANGELES

North Pacific Coast Line, joint service of the Holland-America Line and Royal Mail Steam Packet Co. (C. J. Lehman), Pacific Electric Bldg., Los Angeles. Freight and passenger service from Los Angeles, fortnightly (via Rotterdam/Amsterdam), for West African ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $15.00.

SAILINGS FROM NEW ORLEANS

★ **Bull West African Line** (Lykes Bros. S. S. Co., Inc.), Whitney-Central Bldg., New Orleans. Freight and mail service (limited passenger accommodations), from New Orleans, every 60 days, for Canary Islands, St. Vincent, and West African ports from Dakar to Belgian Congo and Portuguese West Africa, inclusive; also, as cargo offers, for Azores and Madeira.

Holland-America Line (Texas Transport & Terminal Co.), Whitney-Central Bldg., New Orleans. Freight and passenger service, from New Orleans, every three weeks (via Rotterdam/Amsterdam), for West African ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM PENSACOLA

★ **Bull West African Line** (Frederick Gillmore & Co.), American National Bank Bldg., Pensacola. Freight, mail and limited passenger service, from Pensacola, every 60 days, for Canary Islands, St. Vincent and West African ports from Dakar to Belgian Congo and Portuguese West Africa, inclusive; also, as cargo offers, for Azores and Madeira.

SAILINGS FROM PHILADELPHIA

Holland-America Line (International Mercantile Marine), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, fortnightly (via Rotterdam/Amsterdam), for West African ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM PORT ARTHUR

★ **Bull West African Line** (Sydney C. Collins & Co.), Merchants National Bank Bldg., Port Arthur. Freight, mail and limited passenger service, from Port Arthur, every 60 days, for Canary Islands, St. Vincent and West African ports from Dakar to Belgian Congo and Portuguese West Africa, inclusive; also, as cargo offers, for Azores and Madeira.

SAILINGS FROM PORTLAND, OREGON

North Pacific Coast Line, joint service of the Holland-America Line and Royal Mail Steam Packet Co. (Oregon-Pacific Co.), Wilcox Bldg., Portland, Oregon. Freight and passenger service, from Portland, Oregon, fortnightly (via Rotterdam/Amsterdam), for West African ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $15.00.

SAILINGS FROM SAN FRANCISCO

American-Hawaiian Line (American-Hawaiian S. S. Co.), 215 Market St., San Francisco. Freight service, from San Francisco, every 5 days (via New York), on through bills of lading (Elder, Dempster Line), for West African ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $10.00.

North Pacific Coast Line, joint service of the Holland-America Line and Royal Mail Steam Packet Co.' (Holland-America Line), 120 Market St., San Francisco. Freight and passenger service, from San Francisco, fortnightly (via Rotterdam/Amsterdam), for West African ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $15.00.

SAILINGS FROM SAVANNAH

Holland-America Line (Texas Transport & Terminal Co.), Savannah. Freight service, from Savannah, monthly (via Rotterdam/Amsterdam), for West African ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM SEATTLE

North Pacific Coast Line, joint service of the Holland-America Line and Royal Mail Steam Packet Co. (Royal Mail Steam Packet Co., Ltd.), Arctic Bldg., Seattle. Freight and passenger service, from Seattle, fortnightly (via Rotterdam/Amsterdam), for West African ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $15.00.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

ALASKA

Although a Territory of the United States, Alaska is here treated because presenting certain transportation problems allied to those arising in connection with export shipments or those to our insular possessions.

Business within the Territory of Alaska is done under government license, which is the principal source of income covering the cost of administration. There are no restrictions, however, on the business going into Alaska from the United States, so that to all intents and purposes, commerce between the United States and Alaska is on the same basis as interstate commerce within the borders of the United States proper.

Climate has an important bearing upon the flow of commerce from the United States because of the fact that only the southern and southwestern coasts of Alaska are accessible by water all the year round. The Bering Sea and Bering Strait seaboard have open water only in the summer months. For the rest of the year, goods must be shipped inland by rail and sled to the more inaccessible districts.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Alaska.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Ports and Trade Centers: Direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the buyer will take delivery except when arrangements have been made with a freight forwarder to handle the shipment to destination.

Anchorage	TBL
Chicaloon	*(via Anchorage or Seward)*
Chitina	*(via Cordova)*
Cordova	TBL
Council	*(via Nome)*
Douglas	TBL
Ellamar	*(via Valdez)*
Fairbanks— *(via Anchorage, Cordova or Seward)*	
Fort Liscum	*(via Valdez)*
Haines	TBL
Juneau	TBL
Ketchikan	TBL
Latouche	TBL
Montana	*(via Anchorage or Seward)*
Nome, in summer	TBL
Petersburg	TBL
Readwell	*(via Douglas)*
St. Michael, in summer	TBL
Seldovia	*(via Anchorage)*
Seward	TBL
Skagway	TBL
Tanana	*(via Nome)*
Valdez	TBL
Wrangell	TBL
Yakutat	TBL

Postal Regulations: The same as for the United States, except that in the case of fourth-class matter, parcel post, the eighth zone rate of 12 cents for each pound or fraction thereof is chargeable on all parcels *weighing more than 4 ounces* (except books, seeds, cuttings, bulbs, roots,

ALASKA
ARCTIC OCEAN
BERING SEA
NORTH PACIFIC OCEAN
Ft McPherson
Dawson
Nome
Fairbanks
Nenana
Idaho
Whitehorse
Juneau
Wrangel
ALEUTIAN ISLANDS

scions and plants weighing 8 ounces or less). From October 1 to June 1, the mail service on all classes is limited, preference being given in the order named to letters, single newspapers and magazines, catalogues and commercial papers sent to dealers for purposes of trade. Parcel-post matter cannot be forwarded to the interior office during the winter season.

Shipping Routes and Regulations: The procedure to be observed when making shipments to destinations in Alaska is entirely regular, the usual requirements of the coastwise trade being in force.

SAILINGS FROM SEATTLE

Alaska Line (Alaska S. S. Co.), 2. Seattle.

Freight, mail and passenger services: Southeastern Alaska Route, from Seattle, every 10 or 11 days during Spring, Summer and Autumn months, for Ketchikan, Wrangell, Petersburg, Juneau, Haines, and Skagway; Southwestern Alaska Route, from Seattle, 9 a.m. every Saturday, for Ketchikan, Wrangell, Juneau, Cordova, Valdez, Latouche, and Seward; Bering Sea Route, from Seattle, about monthly during open season, for St. Michael and Nome. Bills of Lading, company keeps 2 copies. Export declarations are required in duplicate.

Admiral Line (Pacific Steamship Co.), L. C. Smith Bldg., Seattle.

Freight, mail and passenger service—Southeastern Route—Every other Wednesday, for Ketchikan, Wrangell, Petersburg, Juneau and Skagway. Southwestern Route—Every 4 weeks, for Ketchikan, Petersburg, Juneau, Yakutat, Cordova, Valdez, Seward; and during the open season, Kodiak and Anchorage.

Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

GENERAL EXPORT INFORMATION

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.

ALBANIA

Albania is an independent country administered by a provisional government. The estimated area is 11,000 square miles, with a population of 1,500,000. The country is divided into four provinces: Kossovo, Monastir, Scutari, and Yanina.

Ports and Trade Centers: Albania has five ports: San Giovanni di Medua, Durazzo, Valona, Porto Palermo and Santi Quaranta. The first of these is the nearest port to Scutari and merchandise may be transported overland or transshipped up the Bojana River. Durazzo will eventually be the entry port for Central Albania when that section of the country has been opened up through road construction. Porto Palermo is the center for the small coastal strip known as the Chimara district. Santi Quaranta handles the southern commerce. Valona will ultimately be the most important port of Albania owing to its large natural harbor. From Valona the Trans-Balkan Railway will join Italy with Constantinople by way of Monastir and Saloniki. Valona is also known as Avlona. Other trading centers are Argirogastre, Berat, Delvina, Elbasan, Fieri, Koritza, Premeti, Scutari, and Tirana.

American Consulates: The American Consulate at Patras (Greece) is the nearest and most accessible consular office for Albania. Inquiries regarding Albania should be addressed to the American Minister, at Tirana.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Albania, add 7 hours to New York standard time. A complete statement of the general regulations covering cable and radio messages and their classification will be found in the section entitled Cable and Radio Regulations under General Export Information. See Table of Contents, on page 4.

Code language may be used only on condition that the code employed is presented to the Albanian authorities upon request.

	A	B	C	D	E
Cable, via normal route					
Full rate	.32	.36	.40	.43	.46
Deferred rate	—	—	—	—	—
Preferred rate	.35	.38	.41	.44	.47
Urgent rate	.55	.58	.61	.64	.67
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Cable, via Eastern					
Full rate	.50	.53	.56	.59	.62
Deferred rate	—	—	—	—	—
Preferred rate	—	—	—	—	—
Urgent rate	1.00	1.03	1.06	1.09	1.12
Radio					
Full rate	.32	.36	.40	.43	.46
Deferred rate	—	—	—	—	—
Partly urgent rate	.55	.59	.63	.66	.69
Urgent rate	.96	1.00	1.04	1.07	1.10

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken,

Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Albania.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: There are no consular representatives of Albania in the United States.

Consular Regulations: No consular documents are required.

Postal Regulations: Mails for Albania are despatched from New York to France about 3 times a week; from a French Atlantic port by rail, via Paris, through France, Switzerland and Italy to Bari, via Foggia; and from Bari to Dorazzo, irregular. The mail time is: from 6 to 8 days between New York and France; about 2½ days more to Bari; and 12 hours to Dorazzo.

For complete regulations covering the several classes of mail matter, see Postal Regulations under general export information, Table of Contents, page 4.

Combination Packages: Combination packages are not permitted in the mails to Albania.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces, 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction, 3 cents for each additional ounce or fraction. Registration, 10 cents, with return receipt if requested. Merchandise may be mailed at letter rate. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension, except that rolls may be 30 inches in length by 4 inches in diameter.

Parcel Post: The parcel post service extends only to Argirogastre, Berat, Delvina, Durrazzo, Elbasan, Fieri, Koritza, Premeti, Santi Quaranta, Scutari, Tirana, and Avlona. Postage rate, 14 cents per pound or fraction, plus transit charges of 15 cents, regardless of weight. Weight limit, 11 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Parcels for Albania must be sealed with wax, lead, adhesive tape or otherwise.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information, Table of Contents, page 4.

Registration, not permitted.

Customs declarations, three copies, Form 2966. No consular documents required.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Printed matter mailed under this classification should be so marked on the wrapping. No customs declarations nor consular documents are required.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, length 12 inches, diameter 6 inches. Registration, 10 cents, with return receipt if requested. Indemnity limited to 50 francs or equivalent.

Samples mailed under this classification must be so marked on the wrapping. No customs declarations or consular documents are required.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies is given under each port in the section entitled Ports of the United States. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: Bills of lading may be either direct or "to order." There are no consular formalities to be observed.

SAILINGS FROM NEW YORK

★ **Cosulich Line** (Phelps Bros. & Co.), 17 Battery Place, New York. Freight and passenger service, from New York, every ten days (via Trieste), for Durazzo and Avlona. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $12.50.

U. S. PORTS and SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

ALGERIA

Algeria is a French colonial possession on the north coast of Africa. Its area is about 222,000 square miles, and the population 5,500,000, of which total 800,000 are Europeans. The colony is divided into two administrative divisions: Northern Algeria (Civil Territory) and Southern Algeria. Northern Algeria comprises the three departments: Algiers, Constantine, and Oran. Southern Algeria is divided into four territories: Ain Sefra, Ghardaia, the Saharan Oases, and Touggourt.

Currency: Same as France.

Language: The commercial language is French. The majority of the native population speak Arabic.

Weights and Measures: Metric system.

American Consulates: There is an American Consulate at Algiers, and a Consular Agency at Oran. Inquiries should be addressed to the office at Algiers.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at Algerian destination, add 5 hours to New York standard time. A complete statement of the general regulations covering cable and radio messages and their classification will be found in the section entitled Cable and Radio Regulations under General Export Information. See Table of Contents, on page 4.

	A	B	C	D	E
Cable, via normal route					
Full rate	.30	.34	.38	.41	.44
Deferred rate	.15	.17	.19	.20½	.22
Preferred rate	.33	.36	.39	.42	.45
Urgent rate	.49	.52	.55	.58	.61
Cable Letter	—	—	—	—	—
Week-end Letter	—	—	—	—	—
Cable, via Eastern					
Full rate	.51	.55	.59	.62	.65
Deferred rate	.25½	.27½	.29½	.31	.32½
Urgent rate	1.03	1.06	1.09	1.12	1.15
Cable Letter	—	—	—	—	—
Week-end Letter	—	—	—	—	—
Radio					
Full rate	.29	.33	.37	.40	.43
Deferred rate	.14½	.16½	.18½	.20	.21½
Partly urgent rate	.46	.50	.58	.67	.70
Urgent rate	.87	.91	.95	.98	1.01
Radio Letter	—	—	—	—	—
Week-end Letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Min-

ALGERIA, MOROCCO and TUNIS

neapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Algeria.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *France.*

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Catalogues are subject to duty when entering Algeria from a foreign country. In theory, even single copies of a catalogue should pay duty; but in general practice duties are collected only on catalogues when shipped in quantity. If the arrangements with the Algerian agent are such that it is not desired to have him assume the expense of the duties on the supply of catalogues, it would seem that he might at least take care of that small expenditure for the manufacturer's account. Otherwise it will be desirable to turn the shipment over to a freight forwarder in New York, who will forward the catalogues to an agent or representative in Algeria for clearance through customs and delivery to the manufacturer's agent, duty and other expenses for handling being charged back to the manufacturer.

Ports and Trade Centers: The following list includes all ports and rail points in Algeria. The letters TBL indicate a direct port of call, or that the steamship companies will issue through bill of lading. "Via" indicates transshipment by water from port named; and the letter "r" shows rail routing from the port or junction point named, with distance in kilometers.

Abbo ben-N'Choud .....r. 15, Dellys
Affreville .....r. 120, Algiers
Agha .....r. 2, Algiers
Ain-Abid .....r. 177, Bone
Ain-Affra .....r. 24, Duvivier
Ain-Beida .....r. 23, Ouled-Rhamoun
Ain-Daliah .....r. 26, Bone
Ain-Douz ..r. 151, Ste. Barbe-du-Tlelat
Ain-el-Arba .....r. 63, Oran
Ain-el-Hadjadj .....r. 516, Oran
Ain-el-Hadjar .....r. 220, Oran
Ain-Fakroun ...r. 33, Ouled-Rhamoun
Ain-Fekan .....r. 15, Tizi
Ain-Fezza .r. 130, Ste. Barbe-du-Tlelat
Ain-M'Lila .....r. 13, El-Guerrah
Ain-Mokra .....r. 33, Bone

Ain-Oussera .....r. 181, Blida
Ain-Regada .....r. 162, Bone
Ain-Sarb .....r. 203, La Macta
Ain-Sba .....r. 136, Blida
Ain-Sefra .....r. 492, Oran
Ain-Sennour .....r. 42, Duvivier
Ain-Tahamimime .....r. 19, Duvivier
Ain-Tassera .....r. 264, Algiers
Ain-Tedeles .....r. 51, La Macta
Ain-Tellout .r. 99, Ste. Barbe-du-Tlelat
Ain-Temouchent .....r. 77, Oran
Ain-Touta-Mac-Mahon—
r. 114, El-Guerrah
Ain-Yagout .....r. 48, El-Guerrah
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Allaghan .....r. 76, Bougie
Allelick .....r. 6, Bone
Alleliguia .....r. 46, Algiers
Alma .....r. 39, Algiers
Ameur-el-Ain .....r. 6, El-Affroun
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Arbal .....r. 18, Oran
Arbal Domaine .....r. 34, Oran
Ard-Kahla .....r. 8, St. Paul
Armandy Ourkis.r. 49, Ouled-Rhamoun
Arzew .....via Oran; r. 5, Damesme
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Boufarik .....r. 37, Algiers
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Boughzoul .....r. 150, Blida
Bougie .....TBL
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Postal Regulations: Mails for Algeria are despatched from New York to France about 3 times a week; and from French Atlantic ports by rail via Paris, to Marseilles; and thence to Algiers. The mail time is: New York to France, 6 to 8 days; to Marseilles, 1 day; to Algiers, 30 hours.

For complete regulations covering the several classes of mail matter see Postal Regulations under general export information, Table of Contents, page 4.

Combination Packages: Combination packages are not permitted in the mails for Algeria.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces, 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction, 3 cents for each additional ounce or fraction.

Parcel Post: The *weight limit* is 22 pounds. Parcels *cannot be registered.* One copy of the *customs declaration* (Form 2966) and one copy of Form 2967 (see *France*) must be attached to each parcel. The customs declaration must be complete in all details, including the full name and address of the addressee, and must, in addition, indicate whether or not the contents of the parcel are being forwarded in connection with supplies or works for the French Government. In addition to the regular postage rate of 14 cents per pound or fraction, a *transit charge* must be *prepaid* for each parcel—up to 2 pounds, inclusive, 14 cents; from 2 pounds to 11 pounds, inclusive, 23 cents; from 11 pounds to the weight limit, 42 cents.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Printed matter mailed under this classification should be so marked on the wrapping. No customs declarations nor consular documents are required.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Shipping Routes and Regulations: See under *Africa, North Coast.*

ANGLO-EGYPTIAN SUDAN

The Anglo-Egyptian Sudan is administered jointly by Great Britain and Egypt. Its boundaries are: on the north—Egypt; on the east—the Red Sea, Eritrea, and Abyssinia; on the south—Uganda, and Belgian Congo; on the west—French Equatorial Africa and the French Territory of Niger. The area of the Anglo-Egyptian Sudan is somewhat more than 1,000,000 square miles, with a population of about 3,500,000. The trade of the Anglo-Egyptian Sudan is dominated by Great Britain, via Egypt.

Currency: Same as Egypt.

Language: The commercial languages are English and French.

Weights and Measures: Same as Egypt.

Ports and Trade Centers: Direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

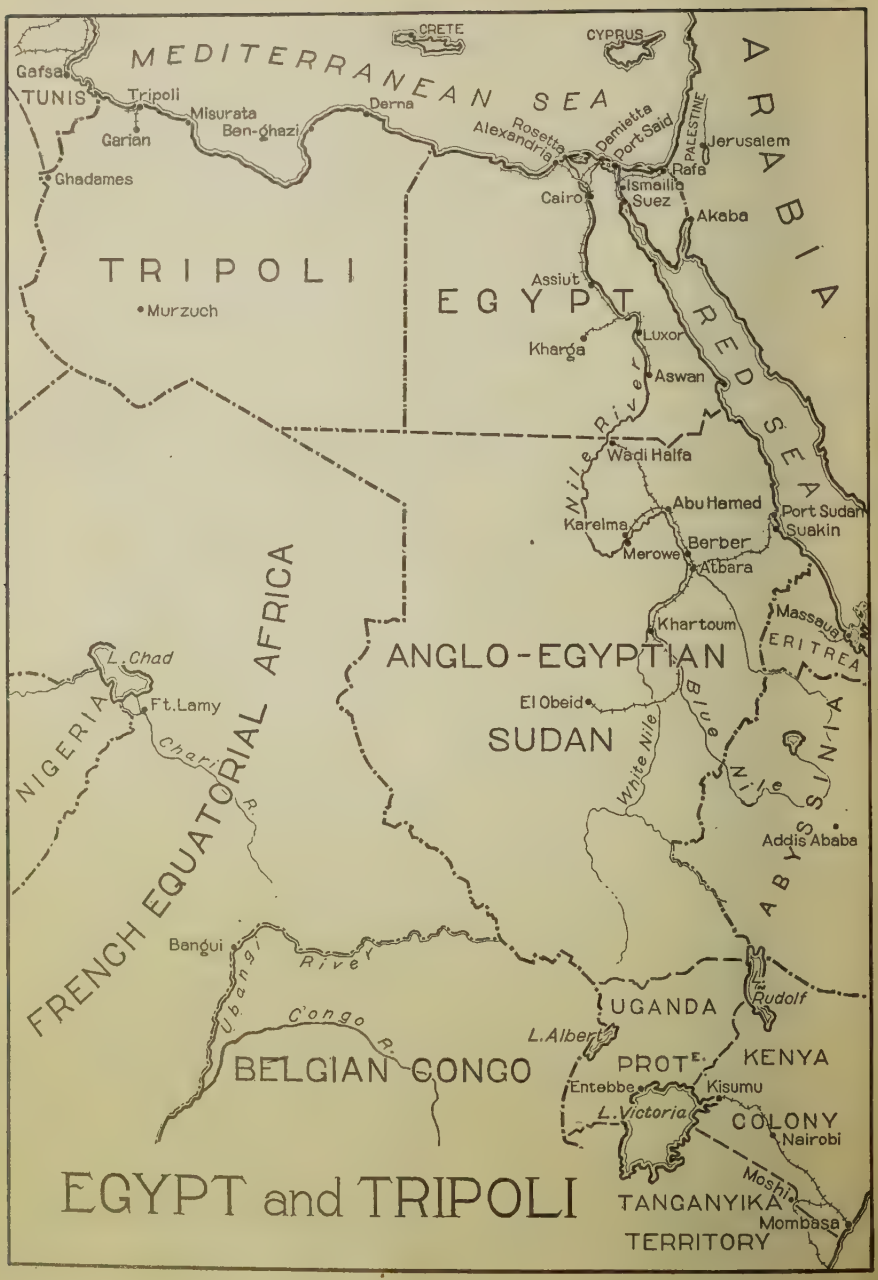
Abu-Hammad—
(*via Port Sudan or Suakim*)
Atbara...(*via Port Sudan or Suakim*)
Berber...(*via Port Sudan or Suakim*)
El Obeia—
(*via Port Sudan or Suakim*)
Goz Rejeb—
(*via Port Sudan or Suakim*)
Halfa.....(*via Alexandria*)
Hamran..(*via Port Sudan or Suakim*)
Karima...(*via Port Sudan or Suakim*)
Kassala..(*via Port Sudan or Suakim*)
Khartum—
(*via Port Sudan or Suakim*)
Lado.....(*via Port Sudan or Suakim*)
Malakal—
(*via Port Sudan or Suakim*)
Omdurman—
(*via Port Sudan or Suakim*)
Port Sudan.....TBL
Roseire..(*via Port Sudan or Suakim*)
Sennar..(*via Port Sudan or Suakim*)
Suakim .....TBL
Taufikia—
(*via Port Sudan or Suakim*)
Um Nabardi—
(*via Port Sudan or Suakim*)
Wadi Medani—
(*via Port Sudan or Suakim*)

American Consulates: Anglo-Egyptian Sudan is included in the jurisdiction of the American Consulate General at Cairo (*Egypt*).

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Anglo-Egyptian Sudan, add 7 hours to New York standard time.

A complete statement of the general regulations covering cable and radio messages and their classification will be found in the section entitled Cable and Radio Regulations under general export information, Table of Contents, page 4.

	A	B	C	D	E
Cable					
Full rate	.50	.54	.58	.61	.64
Deferred rate	.25	.27	.29	.30½	.32
Preferred Rate	.58	.61	.64	.67	.70
Urgent rate	1.24	1.27	1.30	1.33	1.36
Cable Letter	—	—	—	—	—
Week-end letter	—	—	—	—	—



EGYPT and TRIPOLI

Radio					
Full rate	.50	.54	.58	.61	.64
Deferred rate	.25	.27	.29	.30½	.32
Partly urgent rate	1.24	1.28	1.32	1.35	1.38
Radio Letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Anglo-Egyptian Sudan.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under United Kingdom.

Consular Regulations: No consular documents are required.

Postal Regulations: The following postal offices are open in the Sudan: Abu Hamed, Affat, Amentago, Argo, Atbara, Barakat, Berber, Bor, Debba, Dongola, El Damer, El Dueim, El Obeid, Ganetti, Gebelein, Geteina, Ghaddar, Goled Bahri, Hag Zammar, Halfa, Hassa, Heiassa, Kaka, Kareima, Kenisa, Kerma, Khartoum, Khartoum North, Kodok, Korei, Korti, Kosti (White Nile), Lul, Magal, Malakal, Malek, Melut, Merowi, Meshra el Rek, Meshra el Zeraf, Mongalla, Musho, Omdurman, Port Sudan, Rahad, Rejaf, Renk, Sennar, Shambe, Shendi, Sheikh Tombe, Sinkat, Suakin, Tangassi Island, Tangassi Suk, Tendelti, Tonga, Um Ruaba, Urbi, Wad-Medani, Zeidab.

Mails for Anglo-Egyptian Sudan are despatched from New York via French Atlantic ports and thence to Marseilles for despatch by steamers leaving that port every Friday for Port Said. Average mail time, 16 to 19 days.

Ordinary parcels are admitted to the Sudan all the year round except for Erkowit, Gebeit, and Gelet-el-Nahl (summer service only), Mefaza (winter service only), and Abwong, Doleib Hill (Sobat), Gambela, Mouth of Baro, Nasser, and Torfoot (service open from June 1 to October 31, inclusive).

Combination Packages: Combination packages are not permitted in the mails to Anglo-Egyptian Sudan.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces, 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces. See General Export Information, *Postal Regulations.*

Letters: 5 cents for the first ounce or fraction, 3 cents for each additional ounce or fraction. Registration, 15 cents, with return receipt if requested. Merchandise may be mailed at the letter rate. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension, except rolls, 30 inches in length by 4 inches in diameter.

Parcel Post: Postage rate, 14 cents per pound or fraction. Weight limit, 11 pounds. Maximum size, length 3¼ feet, combined length and girth, 6 feet.

Parcels for Anglo-Egyptian Sudan must be sealed with wax, lead, adhesive tape or otherwise.

Registration, not permitted. Parcels cannot be insured nor sent C. O. D. No consular documents required.

Two copies of *customs declaration* (Form 2966) must be attached to each parcel, the reverse of one form, printed to read "the address of the parcel should be written on this side as well as on the parcel itself" to be left blank for use by the Customs Officials in Egypt. Parcels must be strongly packed, and the exact nature, complete number and correct value of the articles enclosed must be shown on the customs declaration.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Packing: Parcels for the Sudan must be packed in wood, tin, canvas, linen or similar material, and not merely in brown paper or cardboard, and be securely sealed with wax or lead, preferably lead. Parcels not packed in wooden or metal boxes must be covered with canvas, linen, or similar material sewn up at the flaps and folds and secured with string sealed at the knots and ends. Wooden boxes must be of stout material, well screwed or nailed together at the sides, top and bottom. Light and bulky articles must be packed in strong wooden cases. Parcels containing bacon, ham, honey, cheese, cakes, puddings, fish, olives, butter or other substances likely to cause damage by exuding, must, in addition to the outer packing described above, be enclosed in hermetically sealed tins or surrounded with some absorbent material, such as sawdust.

Unmailable Matter: Hashish and its seeds; artificial tobacco; seeds and juice or extract of tobacco; raw cotton; cotton plants, seeds, and so forth; vine leaves; tombac, and its seeds, except by permission of the Egyptian Government; cultures of bacteria and fungi injurious to plants; date palms, banana plants, sugar cane, and any other living plants prescribed by the minister of agriculture, except with his permission; silk worms; medals, and so forth, imitating coins; arms, poisons, Maria Theresa dollars and current foreign coin, other than gold coin, are subject to special restrictions. Shaving brushes and barber's brushes are subjected to a bacteriological examination and if found to be contaminated, will be destroyed. Ob-

solete coins, jewelry (except watches made of base metal), and all other articles of gold and silver are admitted only for those places which are mentioned above. Carbon papers for typewriting machines are admitted provided that the sender certifies the contents on the customs declaration in the following terms: "Typewriting carbon paper coated with wax and containing no oily, oxidisable or fatty substances." The transmission of other kinds of carbon paper is prohibited.

Post Cards: Single card, 2 cents; reply card, 4 cents. See General Export Information, *Postal Regulations.*

Printed Matter: *Postage rate,* 1 cent per each 2 ounces, or fraction of 2 ounces. Maximum weight, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension; except rolls, which may be 30 inches in length by 4 inches in diameter. See General Export Information, *Postal Regulations.*

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter. See General Export Information, *Postal Regulations.*

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled Ports of the United States. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are no special requirements in the preparation of bills of lading.

SAILINGS FROM NEW YORK

★ **American & Indian Line** (Norton, Lilly & Co.), 26 Beaver St., New York.

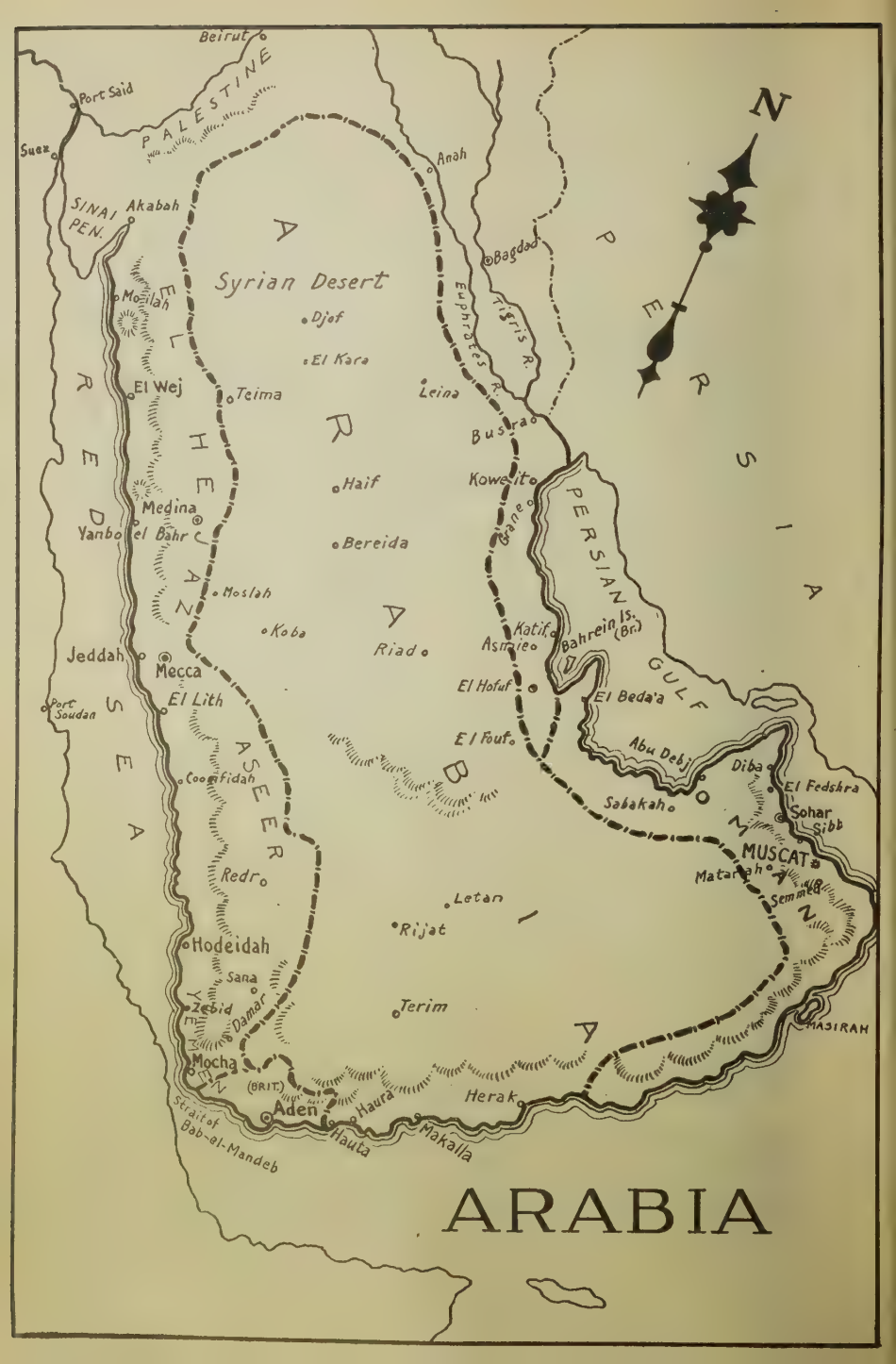
Freight and passenger service, from New York, about monthly (via Port Said/Suez), for Port Sudan and (via Aden) for Suakin.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $15.50.

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone 1247 Whitehall


Beirut
Port Said
Suez
PALESTINE
SINAI PEN.
Akabah
Anah
Bagdad
Syrian Desert
Euphrates R.
Tigris R.
Djof
El Kara
Mozilah
El Wej
Teima
Leina
Busra
Kowe it
Haif
Medina
Yanbo el Bahr
Bereida
Moslah
Koba
Riad
Katif
Asmieo
Bahrein Is. (Br.)
El Hofuf
El Beda'a
El Fouf
Jeddah
Mecca
El Lith
Port Soudan
Coo fidah
Abu Debj
Diba
El Fedshra
Sabakah
Sohar
Sibb
MUSCAT
Matrah
Semmed
Redr
Letan
Rijat
Hodeidah
Sana
Zebid
Damar
Terim
Mocha
(BRIT.)
Aden
Haura
Herak
Hauta
Makalla
Strait of Bab-el-Mandeb
MAJIRAH
N
PERSIA
PERSIAN GULF
RED SEA
ARABIA

ARABIA

Arabia was part of the Turkish Empire in Asia, embracing the large peninsula between the Red Sea and the Persian Gulf. It has an area of about 1,000,000 square miles and an estimated population of about 5,000,000. Arabia comprises a number of political divisions—Aden, Aden Protectorate, Asir, Bahrein Islands, Hejaz, Jebel Shammar, Kerals (Trans-Jordania), Koweit, Nejd-Hasa, Oman, and Yemen—which are treated in separate sections in this alphabetical position.

The inhabitants are Arabs in the majority, ranging from settled villagers to pastoral tribes and nomadic brigands. There are communities of Arabian Jews in various parts of this territory, and in the ports and coastal towns there are considerable numbers of Somalis, British Indians, Levantines, and other foreign traders. The European and Levantine population is less than 1 per cent of the total. Modern education scarcely exists.

Currency: Nominally the currency in use is Turkish, but Egyptian, British, and Indian currency, Maria Theresa trade dollars, and currency of local issue have a general circulation in many parts of the territory. The Imperial Ottoman Bank has agencies at Hodeidah and Jeddah, and a prominent British commercial firm does private banking in the Hejaz.

Language: The language most widely used is Arabic. In addition to Arabic there is use of English, French and Italian in commercial circles. Turkish or French is the official language.

Transportation: Very inadequate. There is coastal shipping, mostly of small British registry, running out of Aden and Bahrein. There is but one railroad worth consideration, the Beirut-Medina line in Hejaz. For the most part inland transportation is by caravan. It is unsafe for, and the Arabs usually will not permit, Christians to go inland from the coastal towns.

American Consulates: Asir, Hejaz, and Yemen are included in the jurisdiction of the American Consulate at Aden; Bahrein Islands, Jebel Shammar, Koweit, Nejd-Hasa, and Oman, in the jurisdiction of the American Consulate at Baghdad (Mesopotamia); Kerak, in the jurisdiction of the American Consulate at Jerusalem (Palestine). Inquiries regarding any of these political divisions should be addressed to the offices as indicated.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Arabia.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *Aden.*

Consular Regulations: There are no consular requirements except those imposed at the foreign controlled ports of entry. See under *Aden,* and so forth.

Postal Regulations: See under *Aden.*

Ports and Trade Centers: Direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Aden	TBL	Mecca	*(via Jeddah)*
Bahrein	TBL	Medina	*(via Jeddah)*
Barka (Burka)	*(via Muscat)*	Mocha	*(via Aden)*
Beda'a	*(via Bahrein)*	Muscat	TBL
Damar	*(via Aden)*	Muttra	*(via Muscat)*
El Wedg	TBL	Sana	*(via Hodeidah)*
Fouf, El	*(via Bahrein)*	Semmed	*(via Muscat)*
Granee	TBL	Sharjah	*(via Muscat)*
Hodeidah	TBL	Sibb	*(via Muscat)*
Jeddah	TBL	Sohar	*(via Muscat)*
Matarah	*(via Muscat)*	Zebid	*(via Hodeidah)*
Mebarraz	*(via Bahrein)*		

Shipping Routes and Regulations: See under *Aden.*

U. S. PORTS and SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

ARGENTINE REPUBLIC

The Argentine Republic is the third largest of the American republics. Its area is 1,153,119 square miles, with a population of about 8,400,000.

The provinces are: Buenos Aires, Catamarca, Cordoba, Corrientes, Entre Rios, Jujuy, La Rioja, Mendoza, Salta, San Juan, San Luis, Santa Fe, Santiago de Estero, and Tucuman. The Federal District has a population of 1,580,000. The territories are: Chaco, Chubut, Formosa, Los Andes, Misiones, Neuquen, Pampa Central, Rio Negro, Santa Cruz, and Tierra del Fuego.

Currency: The money of Argentina is on the decimal basis, the peso being the unit of value, divided into 100 centavos. There is a gold peso and a paper peso, the former being the unit adopted for government reports and financial transactions, unless otherwise stated. The gold peso is equivalent to $0.965, United States currency, at par of exchange. The paper peso is the unit of value for commercial transactions. It bears a legally fixed relation to the gold peso, so that the paper peso always equals 44 per cent of a gold peso.

Language: Spanish is the spoken and commercial language.

Weights and Measures: The use of the metric system is compulsory.

American Consulates: There is an American Consulate General at Buenos Aires; and a Consulate at Rosario. In the jurisdiction of the former are included the provinces of Buenos Aires, Entre, Rios, San Luis, Mendoza, San Juan and the territories of Chubut, Neuquen, Pampa Central, Rio Negro, Santa Cruz, and Tierra del Fuego. The remaining provinces and territories are in the jurisdiction of the Consulate at Rosario. A Commercial Attache is stationed with the American Embassy at Buenos Aires.

For *Direct* communication with ARGENTINE

File RADIOGRAMS to South America, Europe and the Near East at Postal Telegraph offices. To Japan, file at Western Union offices. Use RADIOGRAM messages to ships at sea.

Mark Every Message "Via RCA"

RADIO CORPORATION OF AMERICA

Main Office, always open: 64 Broad Street, New York Telephone Hanover 1811

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Argentine Republic, add 1 hour to New York standard time.

	F	G	H	I	E
Radio					
Full rate	.50	.54	.58	.61	.64
Deferred rate	.25	.27	.29	.30½	.32
Urgent rate	1.50	1.54	1.58	1.61	1.64
Cable					
Full rate	.50	.53	.56	.59	.62
Deferred rate	.25	.26½	.28	.29½	.31
Week-end letter	.12½	.13¼	.14	.14¾	.15½

(Minimum 20 words, plus "WLT")

WORLD-WIDE FREIGHT FORWARDERS

CUSTOMS BROKERS

D. C. ANDREWS & CO., Inc.

Established 1884

27-29 WATER ST. NEW YORK

BOSTON: D. C. Andrews & Co. of Mass., 92 State St.

ARGENTINE
CHILE
PARAGUAY
URUGUAY
PERU
BOLIVIA
BRAZIL
Arica
Tacna
Tarapaca
Junin
Pisagua
Iquique
Patillos
Mejillones del Norte
Tocopilla
Cobija
Mejillones
Antofagasta
Paposo
Taltal
Chanaral
Caldera
Copiapo
Carrizal Bajo
Huasco
Freirina
Serena
Coquimbo
Guayacan
Tongoy
Los Vilos
Illapel
Quillota
Valparaiso
SANTIAGO
Curico
Constitucion
Talca
Linares
Tome
Talcahuano
Concepcion
Chillan
Angol
Temuco
Valdivia
Corral
Osorno
Puerto Montt
Calbuco
Ancud
Cochinal
San Juan
Totoralillo
Juan Godoi
Vallenar
Iquique
San Felipe
Mendoza
San Fernando
Jujoy
Salta
Tucumano
Santiago del Estero
Catamarco
Arias
La Rioja
Recreo
Cordoba
San Luis
Villa Maria
Santa Fe
Colastine
Parana
ROSARIO
Rafaela
San Cristobal
San Francisco
Gualeguay
San Nicolas
Zarate
Rosario
Buenos Aires
Mercedes
La Plata
Azul
Tandil
Bahia Blanca
Neuquen
Negro R.
Viedma
Porto Madryn
Chubut R.
Rawson
Port Desire
Santa Cruz
Port Gallegos
Punta Arenas
FALKLAND IS.
Pt. Stanley
Salado R.
Colorado R.
Bermejo R.
Pilcomayo R.
Paraguay R.
Parana R.
Uruguay R.
Plata R.
Villa Pilar
Corrientes
Reconquista
Santa Fe
Paysandu
Mercedes
Fray Bentos
Carmelo
Colonia
Florida
San Jose
Pando
Montevideo
Maldonado
Rocha
Chuy
Melo
Artigas
Salto
Belen
Concepcion
Villa Hayes
Asuncion
Escobar
Villa Rica
Caazapa
Trinidad
Encarnacion
Carapegua
Vaquita
Bellavista
San Salvador
S. Pedro

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Argentine Republic.

The Anglo South American Trust Company, 49 Broadway, New York. American representative of the Anglo South American Bank Ltd., London, England, and its branches at Bahia Blanca, Buenos Aires, Comodoro Rivadavia, Mendoza, Puerto Deseado, Rio Gallegos, Rosario, San Julian, San Rafael, Santa Cruz and Trelew.

Bank of New York & Trust Company—Foreign Department, 48 Wall Street, New York City. As agents for The British Bank of South America, Ltd., with branches in the principal cities of the Argentine, we have special facilities for the handling of foreign business.

Central National Bank, Superior and West 6th Street, Cleveland, Ohio.

The Fifth-Third National Bank, Cincinnati, Ohio. Most centrally located city in the U. S. A. Assets over $50,000,000.00. Complete foreign trade and foreign exchange facilities. Cable address: Fifththird.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Argentine Republic and other countries throughout the world. See our advertisement under Boston in General Information Section.

The First National Bank of Cincinnati, Ohio—Capital, surplus and undivided profits over Ten Million Dollars. Foreign Trade and foreign exchange connections all over the world. Cable address "Firstnat."

The Grace National Bank of New York, 7 Hanover Square, New York. Correspondents in all principal cities in Argentina and elsewhere throughout the world. All branches of foreign and domestic banking. Bond and Investment Service.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

Merchants Bank, Mobile, Ala. Complete facilities for handling foreign business. We offer individual attention and close rates.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches in Buenos Aires and Rosario. Other branches and correspondents in every important city in the world.

The Philadelphia-Girard National Bank ..... Philadelphia, Pa.

The Royal Bank of Canada has two branches at Buenos Aires. Complete facilities for handling foreign and domestic transactions. Over 900 branches throughout the world. New York Agency, 68 William St. Correspondence invited.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "statebank."

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

F: Connecticut, Louisiana (New Orleans), Maine, Massachusetts, New Hampshire, New York (New York City, all boroughs), Rhode Island, Vermont.

G: Delaware, District of Columbia, Maryland, New Jersey, New York (except New York City, all boroughs), Pennsylvania.

H: Alabama, Georgia, Illinois, Indiana, Kentucky, Michigan, Mississippi, Missouri, (St. Louis), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

I: Arkansas, Colorado, Florida (except Key West) Iowa, Kansas, Louisiana (except New Orleans), Minnesota, Missouri (except St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

Consular Offices: There are Argentine Consulates in the cities mentioned in the following list. The consular regulations are uniform for all offices except as otherwise stated. (See *Consular Regulations.*)

New York: Consulate General, 17 Battery Place. (Telephone, Whitehall 1455). 10 a.m. to 1 p.m. and 2 p.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction includes Connecticut, Delaware, Illinois, Indiana, Iowa, Kansas, Kentucky, Maine, Maryland, Massachusetts, Michigan, Minnesota, Missouri, Nebraska, New Hampshire, New Jersey, New York, North Carolina, North Dakota, Ohio, Pennsylvania, Rhode Island, South Dakota, Vermont, Virginia, West Virginia, Wisconsin. Alejandro T. Bollini, Consul General.

Baltimore: Vice Consulate, 1400 American Building. (Telephone, Plaza 1432). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Maryland only. Richard J. Leupold, Vice Consul.

Boston: Consulate, 114 State Street. (Telephone, Main 0155). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction includes Maine, Massachusetts, New Hampshire. Jos. J. McLean, Consul.

Brunswick (Georgia): Vice Consulate, 1112 Richmond Street. 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in the city of Brunswick only.

Charlestown: Vice Consulate, Church and Broad Streets. (Telephone, 1103). 9 a.m. to 6 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in South Carolina. A. Beaureguard Betancourt, Vice Consul.

Chicago: Consulate, 20 East Jackson Boulevard. Telephone, Wabash 7735. 10 a.m. to 1 p.m. and 2 p.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction includes Illinois, Indiana, Michigan, Ohio, Wisconsin. Austin M. Ojeda, Consul.

HENSEL, BRUCKMANN & LORBACHER, Inc.
ESTABLISHED 1879

NEW YORK: 29 Broadway
CABLE: Hensel, New York
PHONE: Whitehall 2950, 2951, 2952, 2953

CHICAGO: 53 W. Jackson Blvd.
CABLE: Hensel, Chicago
PHONE: Harrison 1128

CUSTOM HOUSE BROKERS AND FORWARDERS

Cleveland: Vice Consulate, National City Bank Building. (Telephone, Main 2565). 10 a.m. to 12 m. and 2 p.m. to 4 p.m. Jurisdiction in Ohio. Arturo G. de Fancon, Vice Consul.

Gulfport: Vice Consulate, 921 Thirty-eighth Avenue. (Telephone, 646). 9 a.m. to 12 m. and 1 p.m. to 4 p.m. Jurisdiction in Mississippi. William Ross, Vice Consul.

Jacksonville: Vice Consulate, 800 East Adams Street. (Telephone, 5-0732). 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in the port of Jacksonville only. George W. Hardee, Vice Consul.

Los Angeles: Vice Consulate, 641 Southwest Building. (Telephone, Maine 5058.) 2 p.m. to 5 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Los Angeles City and County and counties surrounding Los Angeles County, taking in San Diego, south and unofficially as far north as Santa Barbara, as long as there are no consulates in those territories. Henry C. Niese, Vice-Consul.

Mobile: Vice Consulate, 108 St. Joseph Street. (Bell Telephone, 185). 10 a.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Alabama. G. Russell Ladd, Vice Consul.

New Orleans: Consulate General, 918 Union Indemnity Building. 10 a.m. to 1 p.m. and 2 p.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction includes Alabama, Arkansas, Florida, Georgia, Louisiana, Mississippi, Oklahoma, South Carolina, Tennessee, Texas. Juan M. Gutierrez, Acting Consul General.

Newport News: Vice Consulate, Shire Building. 10 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m.

Norfolk: Vice Consulate, Arcade Building. 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction includes North Carolina and Virginia.

Pensacola: Vice Consulate, American National Bank Building. (Telephone 158). 10 a.m. to 1.30 p.m. and 2.30 p.m. to 4 p.m. Jurisdiction in Florida. J. Harris Pierpont, Vice Consul.

Philadelphia: Consulate, 1510 Chestnut Street. (Telephone, Spruce 2679). 10 a.m. to 1 p.m. and 2 p.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Pennsylvania. Marcial R. Candiote, Consul.

Port Arthur: Vice Consulate, Procter Street Realty Building.

Portland, Oregon: Vice Consulate, Sherlock Building. (Telephone, BDW 6150). 10 a.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Oregon. John H. Lathrop, Vice Consul.

St. Louis: Vice Consulate, 1201 Cass Avenue. (Telephone, Tyler 760). 9 a.m. to 12 m. and 1 p.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Missouri. G. A. von Brecht, Vice Consul.

San Francisco: Consulate General, 235 Montgomery Street. (Telephone, Sutter 1985). 10 a.m. to 12 m. and 2 p.m. to 5 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction includes Arizona, California, Colorado, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming. Santos Goni, Consul General.

Savannah: Vice Consulate, 420 East Bay Street. (Telephone 780). 9 a.m. to 2 p.m. and 4 p.m. to 6 p.m.; Saturdays, 10 a.m. to 1 p.m. Jurisdiction in Georgia, except Brunswick. W. G. Morrell, Vice Consul.

Seattle: Consulate, 262 Colman Building. (Telephone, El 2593). 10 a.m. to 12 m. and 1 p.m. to 4 p.m. Jurisdiction in Washington. John P. Hausman, Acting Consul.

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Consular Regulations: A certificate of origin in Spanish, together with the full set of negotiable bills of lading, must be certified by the Argentine Consulate having jurisdiction at the port from which shipment is made; or, in the case of goods shipped on through export bill of lading from an interior point, by the Argentine Consulate having jurisdiction at such point.

For shipments on parcel receipt, no certificate of origin is required, but the parcel receipts themselves must receive consular certification. The value of the shipment must be stated on the parcel receipt.

No consular documents are required on shipments by parcel post.

The certificate of origin must be prepared in triplicate on the specified form, facsimile of which is here shown. These forms may be purchased at the Consulate or from any commercial stationer, or may be privately printed, if conforming exactly to the official model. The consular offices do not sell the blank forms.

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All copies of the certificate of origin must be handed to the steamship company, attached to the bills of lading when those are presented for signature. They are not to be presented at the Consulate by the shipper. The steamship company secures the Consular visé on both the bills of lading and the certificate of origin, returning one copy of the latter, duly legalized, to the shipper with the full set of certified bills of lading. The other two copies of the certificate of origin, together with a non-negotiable copy of the bill of lading are returned by the Consulate.

The bills of lading, with certificate of origin attached, must be handed to the steamship company at least one day before the sailing of the carrying vessel, in order to allow sufficient time for their presentation at the Consulate.

"To order" bills of lading are permissible.

Commercial invoices need not be presented for consular visé. It should be noted, however, that the customs regulations of Argentine Republic provide that when merchandise is subject to an ad valorem duty, unless certified by the Consulate at the point of origin, as to correctness of values shown, the commercial invoice may be disregarded and duty assessed on such valuation of the goods as may be determined by the customs authorities themselves.

Should an error in the certificate of origin be discovered within three days after the clearance of the ship, a special declaration, explaining and rectifying such error, should be prepared in triplicate in the form of a letter to the Consulate for legalization. One copy will be returned to the shipper who will forward to the consignee in Argentine Republic.

The fee of $4.00 for the certification of bills of lading, including visé of the certificate of origin, is paid by the steamship company and collected by them together with the freight charges from the shipper.

Certification of parcel receipts, $1.00, for shipments valued at $20.00 or less; $2.00, for shipments valued at over $20.00.

The certification of extra bills of lading, if desired, entails an extra consular fee of $1.00 per copy certified.

Certification of letters of correction entails an extra fee of $8.00.

Certification of health certificates when required on shipments of food products, and so forth, requires payment of a fee of $3.00.

Consuls are authorized to collect a fee of $4.00 U. S. currency for each invoice, and $1.00 additional for each item contained therein. It is to be understood, however, that the decree does not require the consular legalization of the commercial invoice, which is to be made only as the request of the shippers.

DECLARACIÓN Y CERTIFICADO DE ORÍGEN DE MERCADERÍAS

....que suscribe....de profesión.....domiciliado en.....declara... de acuerdo con el Decreto de 31 de Diciembre de 1901, que las Mercaderías especificadas á continuación han sido embarcadas á bordo del..... Capitán.....de bandera.....según conocimiento N. .....y proceden de los puntos que se expresan á continuación:

BULTOS				Designación de la Mercadería	Cantidad en peso ó medida segun conocimiento	País de orígen de las Mercaderías
Marca	Nos.	Cantidad	Clase			

No. del certificado..... *....de.....de 19..*

No. del conocimiento.....

Certifico que..Señor.....ha..comprobado por medio de este certificado .....que las mercaderías contenidas en los....bultos á que se refiere la presente Declaración son originarias de los países mencionados en la columna correspondiente.

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The statutory regulations governing the preparation of certificates of origin provide for the use of a standard form in the Spanish language following the arrangement indicated in the specimen form shown below.

In filling out the blank form the shipper states his *profesión*, business location, the name of the vessel and of its captain, the flag (*bandera*) under which it sails, and the number of the bill of lading—in the spaces designated, at the top of the form. The columns of the form must show: (1) the mark appearing on the packages and bill of lading; (2) the numbers of the packages; (3) the actual number of packages; (4) the class of packages, as case, barrel, bale, and so forth; (5) description of the merchandise; (6) the quantity of each variety of merchandise by weight, in kilos, or by measurement; (7) the country of origin. Immediately following the above entries, must appear the signature of the shipper, with date. The entries at the bottom of the certificate are made by the Consulate when presented for legalization.

The Argentine Federal Courts have declared null and void any clause in bills of lading or freight contracts providing for jurisdiction of other than Argentine Courts in disputes concerning Argentine shipments.

As the result of representations made by the American Embassy in Buenos Aires, the Argentine Ministry of Finance has issued a decree authorizing Argentine consuls at interior points in the United States to visé bills of lading issued by American shipping companies for merchandise destined for Argentina under the following conditions:

The consul at the point of origin of the merchandise shall legalize the bills of lading and certificates of origin of merchandise specified therein, and shall collect the corresponding fees without requiring the name of the steamer that is to carry the goods to destination, it being sufficient to give the name of the company owning the vessel.

Two copies of the said documents shall be forwarded officially to the consulate at the port of shipment, and the consul at that port shall, free of charge, complete the document by the addition of the name of the steamer which is to carry the goods. One of the copies shall be sent by the consul to the customhouse authorities at the port of destination in Argentina by official mail, and the other shall be delivered to the captain of the ship, to be presented together with the other documents covering the cargo, including the general ship's manifest.

The customhouse at the port of destination shall accept from the consignees the bills of lading without the name of the steamer and shall complete them, always provided they correspond exactly with the set legalized by the consulate at the port of origin.

Commercial Invoices: In the preparation of the commercial invoices, it is important that the gross weights and measurements be given. The net and legal weights must also be given, if the goods have an invoice or official valuation of more than 20 centavos gold per kilo.

American concerns shipping to Argentina goods which are dutiable upon declared valuations, should discontinue the practice of invoicing at list prices, which are then

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subject to various discounts, if they wish to avoid burdening the Argentine importer with paying duty upon the full list price.

Owing to complaints against the procedure of the customs inspectors in not recognizing discounts from list prices on merchandise dutiable upon declared valuation, the Administrator General of the custom house has issued Circulars Nos. 268 (dated September 9) and 376 (dated September 20), which are intended to establish uniform practices in this regard and set up as a standard for valuation "the prices at which the merchandise is generally offered for sale in the normal and usual method of commercial transactions." The practical application of these instructions has been that the inspectors invariably levy duties on the list prices, ignoring entirely any trade or cash discounts appearing on the invoices. American shippers should therefore abandon the practice of billing at list and using a sliding scale of discounts, deep-rooted as that is in the export practice in the United States, if they wish to avoid the payment of duties greatly in excess of those which the merchandise should legally pay.

The basic Argentine tariff has not been revised for many years, and there are many articles which have come into general use in recent years, especially American-made products of various kinds, which do not appear in the tariff, and are therefore subject to duties on the value declared in the invoice submitted by the customs broker. In addition to those not specified, there are a number of commodities for which no value has been fixed and which are likewise dutiable upon the declared valuation.

It is also of great importance that invoices be forwarded promptly, because if no invoice is presented, the valuation for duty purposes is left to the inspectors, whose inclination is naturally to make the valuation as high as possible. The presentation of invoices at time of clearance is especially important in the case of a new kind of goods, when the decision as to the valuation to be assigned is in discretion of the Board of Inspectors. The valuation thus established, according to the regulations, is to serve as a basis for future clearance of similar merchandise; this procedure to be followed especially in the case of automobiles, for the purpose of establishing fixed standards to guide all inspectors of the customs service.

Customs Regulations: Goods arriving as cargo must be declared at the custom house, giving marks, numbers and quantity of packages, within eight days from the steamer's entry to the port, under a penalty of a fine equal to 2 per cent of the value of the goods as listed in the tariff, or their invoice value if they are not tariffed. In the event of the contents being unknown, the customs grant eight days more for the verification and declaration of the contents of each individual package. Should this not be done within this time limit, the goods are fined with 5 per cent on the value of the entrance duty and the additional 2 per cent. The custom house does not allow the withdrawal of any one package until the contents of all the packages entered on a bill of lading have been declared.

The custom house laws do not admit of rectification of errors. The declaration must be made within eight days of the steamer's entry and must be exact and according to the custom house tariff. Excesses in weight or quantity over declared weights, if discovered, are punishable with seizure or a fine equal to the value of the goods according to tariff. Differences between declared qualities and verified qualities are fined with double duty. The fines cannot be condoned; the law is against it.

As goods have to be declared within eight days of the steamer's arrival, as regards the number of cases, contents of each case, marks and

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numbers, and items of customs tariff under which they are being declared for entry, it follows that the invoice should provide all necessary information for this purpose. An examination of the cases is not practicable and is very rarely resorted to.

The Argentine government does not assume responsibility for loss due to damage sustained by goods in the event of fire and to the theft of goods under certain conditions. Below is a translation of Article 287 of the Argentine Customhouse Regulations which fully covers the subject of the responsibility of the government in such cases:

"The National Treasury assumes direct liability for the loss, prejudice or damage sustained by the goods stored in the general warehouses of the Customs, except those produced as follows: (1) By fortuitous events, such as fire, floods and other unforeseen accidents which may occur; (2) Loss or damage produced by rats or insects; (3) Decomposition or deterioration of the goods due either to the natural action of time, the bad quality of the merchandise or to faulty packing; (4) The damage caused by any package the contents of which are liable to damage the surrounding packages, when the said contents have not been declared on the copy of the warehousing invoice. In this case, the consignee of the package which caused the damage, shall be compelled to indemnify the owner of the goods damaged or rendered valueless; (5) Theft, when committed by the medium of breaking in doors or windows, scaling walls and generally in any manner or circumstances in which it is beyond the power of the persons in charge of the warehouses to avoid it; (6) For goods delivered in error as a consequence of the declaration as a single package of one composed of several packages all bearing the same marks and numbers as the external packing, except in cases where the 'Alcaidia' has been notified beforehand of the said circumstances and that the interior packages would be despatched separately."

Customs Tariff: In Argentina customs duties are levied on gross weights, net weights and legal weights as provided for in the tariff of values. *Gross weight* means the weight of the article with all its interior and exterior packings; *net weight* means the absolutely net weight of the commodity excluding its container or any additional packings; and *legal weight* means the weight of the article together with the immediate wrappings. As a general rule, and unless otherwise specified in the tariff of values, the duty is calculated on legal weight, except as follows:—*Gross weight:* Boots and shoes, packed in bales; china, earthenware, and glassware—including the bale or case, straw, and so forth; chemical products, when packed in a single container; electrical supplies, packed in bales, bags or rolls; hardware, packed in bales, bags or rolls; paper, packed in a single container. *Net weight:* Jewelry. *By volume or dozens:* Liquors. *By units and dozens:* Furniture.

The exterior container used must be accurately described in the shipping documents; for example, to describe a crate as a case will cause trouble in the Customs House here. Case marks and numbers should correspond exactly to those appearing on the invoices and other documents. Numeration of cases is obligatory for general

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merchandise and case numbers should be strictly consecutive. Large consignments of commodities such as cement, etc., are not classed as general merchandise.

Customs Warehousing: Goods can remain in the customs warehouses without paying duty for two years. When the two years have elapsed the warehousing can be renewed for another two years, providing the first storage charges be paid. Should the storage not be paid, the goods are sold to defray expenses.

Delayed Documents: The documents covering shipments to Argentine Republic should go forward by the ship carrying the goods. Late arrival of documents, in the case of a shipment consigned direct, renders the consignee liable to fine. On "to order" shipments, the presentation at the customs of a certificate from the bank, to the effect that the documents have been delayed, will obviate the fine.

Merchandise Marks: The Argentine Government has issued a decree containing the rules and regulations for the enforcement of the Merchandise Identification Act No. 11,275.

The principal requirements of the new law may be summarized as follows:

All labels must show the country of origin of the goods in the following manner: "Made in England" or "Made in the United States of America," etc., as the case may be, in either of the following six languages: Spanish, French, English, Italian, Portuguese and German. Such forms as "English Make," "Fabbricazione Italiana," etc., are also acceptable.

The Division of Foreign Tariffs "has been given to understand that the use of the words 'Made in U. S. A.' will be satisfactory, and that when the name of a well-known city such as New York, Chicago, Philadelphia, etc., appears, there will probably be no difficulty even if the words 'Made in U. S. A.' are omitted. Where trade-marks have been registered, the marking of the articles should conform exactly to the trade-mark as registered, if this is possible; that is to say, the articles should not be marked in a different way from that used in the trade-mark."

The measure and/or net weight of all goods must be shown on the labels, in units of the decimal metric system, i. e., in metres, and kilos, in the case of goods the value of which is regulated by the length, weight, area or volume.

These particulars may be shown in either of the six above-mentioned languages.

In the case of foodstuffs and fabrics, the labels must state whether the article or material is pure or mixed and must show the percentage of the various components. Example: "60% silk; 40% cotton."

This new law became effective on November 10, 1924. Foreign goods in the Customs House on that date are exempted from the requirements of this law. After that date, non-compliance with the new Act will be penalized by a fine of from $100 to $2,000 Argentine paper currency.

The complete text of the law, is as follows:

Section 1. All products or goods manufactured in the country shall bear the expression "Industria Argentina" (1) printed upon the containers, wrappers or upon the goods themselves.

Section 2. Sellers of goods made in Argentina shall keep the expression mentioned in the preceding section, and when advertising the goods in prospectus, shall indicate the origin of the goods.

Section 3. Importers or sellers of foreign goods shall have printed upon the receptacles, and, if already so printed, shall keep upon such receptacles and upon the

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wrappers or upon the goods themselves, in a visible place, the name of the country of origin.

Section 4. Factories or works established within the country shall apply upon the receptacles, labels or upon the goods, the description relative to the goods in the Spanish language, it being permissible to place beside such translations as may be desired.

Section 5. Domestic (2) trade-marks, hereafter registered or renewed, even though consisting of fanciful names, shall not contain words except of dead tongues or of the Spanish language, save in the case of names of persons.

Section 6. Manufacturers or sellers of Argentine or foreign goods shall in each case specify upon the labels of the receptacles, the quality of the goods, whether pure or mixed, and the net weights and measure of the contents.

Section 7. In the case of wines or liquors the pureness shall be determined automatically by the stamps of the Internal Revenue Office, mentioning the corresponding chemical analysis and alcholic degree. In the case of blends of native wines with foreign wines the containers shall specify the class and proportion of the wines blended.

Section 8. Infringers of the provisions stipulated in the preceding sections shall be punished with fines of from one hundred to two thousand pesos Argentine paper currency.

1. The expression "Industria Argentina" (Argentine industry) required by Sections 1, 2, 4 and 5 of Law No. 11,275, shall be placed without any alternation whatsoever on all domestic (Argentine) manufactures. For the purpose of this provision, all products a portion of which shall be composed of Argentine raw material and all products which shall undergo in the Argentine a treatment or transformation involving an addition of labor, shall be considered domestic products. In the event of doubt, the interested parties shall inquire as to the legal classification of their goods.

2. For the purpose of Section 3 of the law it shall be sufficient to mention the name of the country of origin or to use such phrases as "Industria Inglesa" (English make), "Made in Germany," "Fabbricazione Italiana" (Italian make), etc. Such particulars may be shown in either of the following languages: Spanish, French, English, Italian, Portuguese or German, and one of these languages shall be used, ad libitum, on goods coming from a country whose language shall be different.

3. The provision of Section 4 of the law shall be applied strictly, and those coming under the stipulations thereof shall submit for approval, in triplicate, the labels and tags worded in one of the above-mentioned languages.

4. The quality shall be shown on all products. The requirement to show whether the product is pure or mixed shall apply only to foodstuffs and fabrics (woven goods and articles made therefrom, hosiery, gloves made of fabrics, hats of felt and fabric, etc.), stating the percentage of the various components. Weights and measures shall be shown in units of the decimal metric system, on all goods which may be sold in pieces and the value of which may be regulated by the weight, length, area or volume. These particulars may be shown in any of the approved languages in which the labels may be worded.

5. All the particulars called for by this law shall be shown on the main inscrip-

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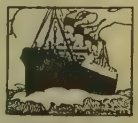

CHICAGO NEW YORK

Boston Philadelphia Buffalo Cleveland Cincinnati
Denver Los Angeles San Francisco Portland, Ore. Seattle Salt Lake City

tion or labels of the packages or containers and on each piece, if a label is placed thereon. Such pieces as owing to their small size or by custom it is not usual to provide with a label are excepted from this requirement and in such event the particulars shall be shown on the wrappers, crates or packages containing them.

6. Should the main labels be registered as trade-marks, the particulars under the present Act required to be shown may be placed on the margin of the headings, outside of the mark itself but on the same label.

7. The particulars by this law required to be shown shall be impressed in relief on metals and articles manufactured therefrom and shall be stamped on woven fabrics, if marks appear thereon in the same manner (this means that the particulars required by this law must appear in the same manner as the marks. For example, if the mark should be woven in the fabric, the particulars as to country of origin, measurements and components must be similarly woven in).

8. The term of one year fixed by Section 9 of the Act, at the expiration of which the law shall come into force, shall be applicable to foreign goods entering the country and to domestic goods leaving the factory. Goods which on the date of the coming into force of this Act (November 10, 1924), shall be in the Customs House or on the market shall be exempted from the penalties of this Act.

9. Applications for licenses and approval of labels, as also any request for explanations of any obscure points in connection with the requirements of Law No. 11,275 and of the present decree, shall be addressed to the Trade and Industries Department, from whose rulings appeal may be made to the Ministry of Agriculture.

Packing: Catalogues and advertising literature should never be inserted in cases containing other goods, but should always be packed in a separate case. Printed matter is subject to duties, and when certain small quantities are included in each case of a consignment endless trouble is likely to be incurred in opening up cases and extracting and weighing the literature. Should advertising literature be inserted in a consignment without being duly specified in the shipping documents the custom house broker will fail to declare it and fines may result. Goods which, in accordance with the Tariff of Values and its complementary regulations, must be weighed inclusive of their wrappings and internal containers, and which are imported without the said wrappings and containers will be subject to an increase of 10 per cent of their respective valuations, the interested parties being obliged to declare both on the clearance document and on the copy of the invoice for warehousing the condition in which the goods are imported, subject to the same penalties as those imposed for false declaration.

Packing List: The very strict enforcement of the Argentine law, which requires that goods be weighed with their immediate wrappings or containers, makes it advisable for exporters to be extremely careful in making up their packing lists.

Goods that are packed loose in a box, and which for one reason or another it is not practical to wrap up, should be entered on the packing list as "loose or not wrapped." This will allow the importer to make the proper declaration in clearing his shipment. Ten per cent is added to the duty of all goods dutiable by weight, to make up for the absence of interior wrappings, but unless the declaration declares the goods to be without wrappings a fine is also imposed, amounting to an additional 10 per cent, for incorrect declaration.

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LEGION SHIPPING CO.
INTERNATIONAL FORWARDERS

42 BROADWAY NEW YORK

CUSTOMS BROKERAGE MARINE INSURANCE AUTO TRUCKING

The following form carries suggestions by a custom-house broker of Buenos Aires on the principal items demanding especial attention in making up the packing list:

Marks	Nos.	Weights			Merchandise (and if possible the compositions)	Cubic measure	Observations
		Gross	Legal	Net			

The proper filling up of this form will be all that is necessary for the Argentine customs, especially if the following points are observed:

1. Numbers on packages should not be repeated on the same bill of lading, unless the marks of same are different.
2. When more than one article is included in the same package the partial weights of same should be given.
3. When any article included in a box (or crate) has no immediate wrapper—that is to say, when it is "loose"—such indication should be made on the packing list.
4. Textiles should be properly described, giving proportions of wool, linen, cotton, etc., also indicating weight per square meter.
5. Wines and spirits should be detailed in liters, indicating if possible alcoholic strength.
6. Weights should be given by preference in kilos.
7. Cubic measurements should by preference be indicated in meters.
8. It should be borne in mind that in the Argentine Republic the metric system alone is recognized.
9. Net weight is understood to be the weight of the article, exclusively.
10. Legal weight, the weight of article plus all its attached wrappings, such as paper, cartons, and/or anything else with which the merchandise is wrapped.
11. Gross weight is the total weight of the package.

Refused Shipments: To avoid legal difficulties in connection with the situation occasionally arising from the refusal by the customer in Argentina to accept delivery of goods ordered by him, it is recommended that there be included in the sales contract a clause reading:

Queda convenido que si el comprador dejare de recibir la mercaderia dentro de los ——dias de estar á su disposicion, o no cumpliera las demás condiciones del contrato, el vendedor podrá vender la mercaderia privadamente o en remate, y demandar al comprador por la diferencia de precio, gastos incurridos y todo otro daño y perjuicio, siempre que no prefiriera exigir el cumplimiento del contrato.

Translated into English, this clause reads:

It is agreed that should the buyer fail to accept the goods within —— days from the time they are placed at his disposal, or to fulfill any other conditions of the contract, the seller shall have the right to sell the goods privately or at auction, and to claim from the purchaser the difference in price, expenses incurred, and all other damages, provided always that he does not elect to exact the performance of the contract.

This clause would permit the vendor, upon the refusal of the buyer to accept the merchandise, to sell it either privately or by public auction, to apply the proceeds to his own use, and to sue the purchaser without more ado for the difference between the contract price and the proceeds, together with interest, legal costs, and all other expenses and losses arising out of the buyer's refusal to fulfill his contract. Such a clause would eliminate the necessity of bringing suit either to compel the fulfillment of the contract or to rescind it. It would permit the seller to dispose of the mer-

chandise without delay or prejudice to his legal rights against the purchaser. It would save the costly storage charges, and it would fix the measure of damages, which under the general rule must be determined by experts—a procedure often very unsatisfactory to the seller.

Should the buyer refuse to accept the goods upon the ground of quality, the seller may notify him, by letter or cable, to appear at a fixed day and hour for the purpose of withdrawing samples. These samples, having been withdrawn in the presence of both parties, might be sealed and deposited in court or with third parties agreed upon. If the purchaser fails to appear, the vendor can withdraw the samples by his own initiative in the presence of a notary public and two witnesses, sealing and depositing them with a notary or with a commercial judge. The samples would be binding on both parties.

Salesman's Samples: Samples brought into the Argentine Republic by the traveling representative are admitted free of duty, if having no commercial value. If the samples have value, bond may be given for the amount of the duty which would be payable on such merchandise. Such bonds are for a period of 90 days with privilege of renewal for a further 90 days. Upon re-exportation of dutiable samples covered by bond, the amount paid is refunded. The handling of samples under bond should be entrusted to a custom house broker.

Statement of Weight in Invoices: If discrepancy is found in the class, quality or quantity of the goods manifested the inspector shall suspend clearing and shall inform the administrator in writing of the discrepancy discovered, provided the contents of the package be superior in class or quality or greater in quantity than that declared and that the difference is in excess of 2 per cent of the value in class, quantity or quality, or in excess of 2 per cent in quantity in the case of articles valued according to weight.

If the discrepancy consists in the fact that the inspected parcel contains goods inferior in class or quality or in less quantity than that stated in the manifest, the inspector shall not suspend the clearance but shall make a note of the discrepancy on the manifest and shall fix the valuation according to the goods manifested.

If the package is found in order as regards the species, quality or quantity the inspector shall proceed to value the goods in the presence of the interested party and in accordance with the Custom House Tariff.

In the case referred to in the first paragraph if the discrepancy does not come up to the tolerance allowed the inspector shall note the fact in the manifest and shall despatch the goods, taking the difference into account in making the valuation.

Take Advantage of Our Weekly Service to ARGENTINE

WEDEMANN, GODKNECHT & LALLY, Inc.

Foreign Freight Contractors **Export and Import Forwarding Agents**

Custom House Brokers—Insurance

1 BROADWAY **NEW YORK**

Ports and Trade Centers: Direct ports and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the ports mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Fast Freight Service to Argentine, Chile, etc.

LUNHAM & MOORE

Incorporated

11 Broadway, New York Established 1882 **Phone, Bowling Green 5900**

Acha .....(*via Buenos Aires*)
Almanza .....TBL
Arroyo Verde.....TBL
Azul .....(*via Buenos Aires*)
Bahia Blanca.....TBL
Bahia Cracker.....TBL
Bahia Laura.....TBL
Bahia Solano.....TBL
Bajada Grande.....TBL
Brown .....TBL
Buenos Aires.....TBL
Cabo Blanco.....TBL
Cabo Raso.....TBL
Caleta Olivia.....TBL
Camarones .....TBL
Campana .....TBL
Catamarca .....(*via Buenos Aires*)
Colastine .....TBL
Comodoro Rivadavia (*via Buenos Aires*)
Concordia .....TBL
Cordoba .....(*via Buenos Aires*)
Corrientes .....TBL
Deseado .....TBL
El Paso (Santa. Cruz).....TBL
Flores .....(*via Buenos Aires*)
Frias .....(*via Buenos Aires*)
Gualeguaychu ....(*via Buenos Aires*)
Harberton .....TBL
Ibicuy .....(*via Buenos Aires*)
Jujuy .....(*via Buenos Aires*)
Junin .....(*via Buenos Aires*)
Lapataia .....TBL
La Plata.....TBL
Mazaredo .....TBL
Mendoza .....(*via Buenos Aires*)
Mercedes .....(*via Buenos Aires*)
Nequen .....(*via Buenos Aires*)
Parana .....TBL
Patagones .....(*via Buenos Aires*)
Piramides .....TBL
Port Desire.....(*via Buenos Aires*)
Port Gallegos.....TBL
Port Madryn.....TBL
Puerto Deseado.....TBL
Puerto Visser.....TBL
Punta Loyola.....TBL
Rawson .....TBL
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Rioja .....(*via Buenos Aires*)
Rosario .....TBL
Rufino .....(*via Buenos Aires*)
Salta .....TBL
San Antonio.....TBL
San Blas.....TBL
San Cristobal.....(*via Buenos Aires*)
San Francisco.....(*via Buenos Aires*)
San Jose.....TBL
San Juan.....(*via Buenos Aires*)
San Julian.....TBL
San Luis.....(*via Buenos Aires*)
San Nicholas.....TBL
Santa Cruz.....TBL
Santa Elena.....TBL
Santa Fe.....(*via Buenos Aires*)
Santiago del Estero (*via Buenos Aires*)
Sea Bear Bay.....TBL
Tandil .....(*via Buenos Aires*)
Tierra del Fuego.....TBL
Trenque Lauquen..(*via Buenos Aires*)
Tucuman .....(*via Buenos Aires*)
Ushuaia .....TBL
Viedma .....(*via Buenos Aires*)
Villa Maria.....(*via Buenos Aires*)
Zarate .....TBL

Postal Regulations: Mails for Argentine are despatched from New York weekly to Buenos Aires. Mail time, 16 to 20 days.

Combination Packages: Combination packages are not permitted in the mails to Argentine Republic.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces, 1 cent per each additional 2 ounces. Maximum weight, 8 pounds 12 ounces.

Letters: Postage rate, 2 cents per ounce or fraction. Registration, 15 cents, with return receipt if requested. Merchandise may be mailed at letter rate. Weight limit, 4 pounds 6 ounces.

Parcel Post: Postage rate 14 cents per pound or fraction. Weight limit, 22 pounds. Maximum size, length 3½ feet, combined length and girth 6 feet; except round (spherical) packages must not exceed 19 inches in diameter; and cylindrical packages must not exceed length 4 feet 11 inches, diameter 8 inches.

Registration, not permitted.

Dispatch note, Form 2972, properly filled out, must be attached to each parcel post package.

Customs declaration, two copies, Form 2966, and the name and address (street and number as well as city) of the addressee must be written on both copies as on the package itself. No consular documents required. Commercial invoice may be enclosed, open, in parcel. Customs duties cannot be prepaid. Pursuant to an agreement between the Post Office Department at Washington and the Postal Administration of Argentina, parcels not exceeding three in number, mailed by the same sender to the same addressee, may be sent from the United States to Argentina under one customs declaration, in duplicate, provided each parcel in a group is numbered 1, 2, or 3 by the sender, as identification numbers, and provided further that each group (when more than one group is sent at a time by the same sender to the same addressee) is indicated by a letter (a, b, c, and so on). For example, where there are two groups of three parcels each, the parcels should be marked "a-1," "a-2," "a-3," and "b-1," "b-2," "b-3."

The relative customs declarations, in duplicate, should also indicate the number of parcels constituting the group (2 or 3) and the combined gross weight of the parcels comprised in the group, and bear the letter indicating the particular group in case there is more than one group, so that the parcels of each group and the relative customs declarations may be associated with one another by the despatching exchange office to enable it to list the parcels in accordance with the wishes of the Postal Administration of Argentina.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Parcels for Argentine Republic must be sealed with wax, lead, adhesive tape or otherwise. A paster must be affixed to the parcel stating disposition in case of nondelivery, as: (1) "If undeliverable, abandon"; or (2) "If undeliverable, return at sender's expense."

Printed Matter: *Postage rate,* 1 cent per each 2 ounces, or fraction of 2 ounces. Maximum weight, 8 pounds 12 ounces. Maximum size, 18 inches in any one dimension; except rolls, length 40 inches, diameter 6 inches.

37 Pearl St. **H. W. ST. JOHN & CO.** NEW YORK
ESTABLISHED 1902
FOREIGN FREIGHT FORWARDERS
Shipments Handled for All Parts of the World
Robinson, St. John & Co., Ltd.
127 Coristine Bldg., Montreal, Canada
Consular Documents Carefully and Accurately Prepared
Marine Insurance **Storage** **Foreign Collections**

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. *Maximum weight,* 18 ounces. *Maximum size,* length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Samples of merchandise having a mercantile value will be returned to their origin, or handed over to the customs authorities for appropriate action. Merchandise subject to customs duties in closed registered packages is subject to seizure, unless previous notice has been given to the customs service by the addressee, authorizing inspection for the fixing of duty charges. Seizure of merchandise does not imply its loss, as the addressee can secure possession by payment of the necessary duties and charges. Fines are not collected when such merchandise is for private persons.

Samples of merchandise without value and articles of printed matter when not subject to customs duties, if sent in the regular mail, *registered,* are free of certain charges in Argentina that otherwise accrue if they are sent by parcel post.

Shipping Routes and Regulations: Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are no restrictions affecting bills of lading except that the gross and net weights in pounds and kilos, the measurements in feet and inches, and total valuation must be shown.

Marking Packages: Either brush or stencil marking is permissible. The shipping mark and the number of the packages should be shown on two adjacent sides. Whenever possible the marking should include the name of the carrying vessel.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **Barber Line** (Barber S. S. Lines, Inc.), 17 Battery Place, New York.

Freight service, from New York, about every two weeks, for Buenos Aires, La Plata and Rosario. Through bills of lading issued (via Buenos Aires) for Campana, Ibicuy, Port Madryn; and (via Rosario) for Santa Fe.

Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 12 copies. Minimum Bill of Lading, for direct ports, $7.50. Parcel Receipts, for direct ports (packages not exceeding $10.00 in value), $1.00 per cubic foot; minimum charge, $2.50.

HOUSTON—I. F. C. LINES

Fortnightly Sailings from New York direct to Buenos Aires and Rosario.
Regular Sailings from Montreal to Buenos Aires and Rosario. (In Season)

HOUSTON—I. F. C. CORPORATION

44 Whitehall Street Telephone Bowling Green 3230-3240 **New York**

Boston: A. C. Lombard's Sons
Philadelphia: Megee Brothers, Ltd.
Montreal: McLean Kennedy, Ltd
Chicago: Robertson, Johnson & Phelps, Inc.

ISTHMIAN STEAMSHIP LINES

New York—River Plate
Montevideo, Buenos Aires and Rosario

MISSISSIPPI VALLEY SERVICE

New Orleans to Montevideo, Buenos Aires and Rosario

New Orleans to and from India
Levant, Karachi, Bombay, Rangoon, Madras and Calcutta

Gulf to Pacific Coast
Mobile and New Orleans to Los Angeles Harbor (Wilmington), San Francisco, Portland and Seattle

Gulf to Europe
New Orleans and other Gulf Ports to United Kingdom and the Continent

Gulf to Cuba
Mobile to Havana, Matanzas, Santiago, and other Cuban Ports

Panama-Far East Line
New Orleans, Mobile, Houston and Galveston to Japan, China, Philippines, Java, and Straits Settlements

Intercoastal Service
Baltimore, Norfolk, Newport News, Portland, Me., and New York to San Diego, Los Angeles, San Francisco, Oakland, Portland, Seattle, Tacoma, Everett, Bellingham and Vancouver

Baltimore to Hawaiian Islands
Honolulu, Hilo

Pacific Coast to United Kingdom and Continent
Vancouver, Seattle, Portland, San Francisco, Los Angeles and San Diego to London, Avonmouth, Liverpool, Hull, Manchester, Havre

Baltimore, Philadelphia and Charleston to Yokohama, Kobe, Shanghai

Philadelphia, Boston, New York to Hawaii, Philippines, Dutch East Indies, and Straits Settlements
Honolulu, Manila, Iloilo, Cebu, Sourabaya, Samarang, Cheribon, Batavia, Singapore and Belawan Deli

New York, Baltimore and Philadelphia to Chile, Peru and other countries on the West Coast of South America

For Rates and Full Particulars Apply to

NORTON, LILLY & COMPANY

General Agents

26 BEAVER STREET
NEW YORK CITY

CANAL-COMMERCIAL BUILDING
NEW ORLEANS, LA.

BOURSE BUILDING
PHILADELPHIA, PA.

EQUITABLE BUILDING
BALTIMORE, MD.

54 ST. MICHAEL STREET, MOBILE, ALA.

OFFICES AT

BOSTON, MASS.
SAN DIEGO, CAL.
PORTLAND, ORE.
PITTSBURGH, PA.
NORFOLK, VA.
LOS ANGELES, CAL.
SEATTLE, WASH.
CRISTOBAL, C. Z.
NEWPORT NEWS, VA.
SAN FRANCISCO, CAL.
CHICAGO, ILL.
BALBOA, C. Z.

★ **Grace Line, Inc.,** 10 Hanover Square, New York.

Freight service, from New York, monthly, for Bahia Blanca, Port Madryn and transshipment ports in Argentine, via Punta Arenas.

Dock Receipt, on company's form, in triplicate. Bills of Lading, 5 company copies. Minimum Bill of Lading, $5.00.

See Our Ad On Page 11

JUDSON FREIGHT FORWARDING CO.

★ **Houston-I. F. C. Line** (R. P. Houston & Co.), 44 Whitehall St., New York.

Freight service, from New York, about fortnightly, for Buenos Aires, La Plata and Rosario. Through bills of lading (via Buenos Aires) for Campana, Ibicuy, La Plata, Port Madryn, and Santa Fe.

Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, for direct ports (packages not exceeding $10.00 in value), $1.00 per cubic foot; minimum charge, $2.50.

★ **Lamport & Holt Line** (Sanderson & Son, Inc.), 26 Broadway, New York.

Freight, mail and passenger service, from New York, about weekly, for Buenos Aires, Rosario, and up river ports. Through bills of lading issued to Campana, Ibicuy, Rosario, Santa Fe, La Plata, Bahia Blanca, Parana, Corrientes, Gualaguaychu, Conception del Uruguay, Colon, Fabrica Colon, Concordia, Yerua, Barranqueras, Pasadas, Puerto Madryn, Comodoro Rivadavia, Deseado, San Julian, Santa Cruz, Rio Gallegos and Punta Arenas.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50, plus consular fees. Parcel Receipts (packages not exceeding $10.00 in value), $1.00 per cubic foot; minimum charge, $2.50.

★ **Linea Sud Americana, Inc.** (Garcia & Diaz), 17 Battery Place, New York.

Freight service, from New York, monthly, for Buenos Aires, La Plata and Rosario.

Dock Receipt, on company's form in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50.

LINEA SUD-AMERICANA, INC.

EXPRESS FREIGHT SERVICE TO

BUENOS AIRES LA PLATA ROSARIO

GARCIA & DIAZ, Agents

17 BATTERY PLACE NEW YORK

★ **Munson S. S. Line,** 67 Wall St., New York.

Freight, mail, passenger, refrigerator service, from New York, express service fortnightly, for Buenos Aires. Through bills of lading issued (via Buenos Aires) for La Plata, Rosario and Santa Fe; also for Asuncion (Paraguay).

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $7.50. Parcel Receipts (under $10.00 valuation), $1.00 per cubic foot; minimum charge, $2.50.

★ **Norton Line** (Norton, Lilly & Co.), 26 Beaver St., New York.

Freight and mail service, from New York, fortnightly, for Buenos Aires.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts (packages not exceeding $10.00 in value), $1.00 per cubic foot; minimum charge, $2.50. Through Bills of Lading, issued to Rosario, La Plata, Bahia Blanca, Ibicuy, Parana, and Santa Fe, via Buenos Aires.

★ **Prince Line** (Furness, Withy & Co., Ltd.), 34 Whitehall St., New York.

Freight service, from New York, about fortnightly, for La Plata, Buenos Aires and Rosario.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00. Parcel Receipts (packages not exceeding $10.00 in value), $1.00 per cubic foot; minimum charge, $2.50.

SAILINGS FROM BALTIMORE

★ **Houston-I. F. C. Line** (Consolidated Navigation Co.), 22 Light St., Baltimore.

From Baltimore, monthly, for Buenos Aires, La Plata and Rosario. Through bills of lading (via Buenos Aires) for Campana, Ibicuy, La Plata, Port Madryn, Rosario, and Santa Fe.

See New York.

MUNSON STEAMSHIP LINE

(Established 1882)

67 WALL STREET, NEW YORK CITY

Fortnightly Sailings (Combined Passenger and Freight) for Buenos Aires from New York. Semi-monthly Sailing (Freight) for Buenos Aires from Mobile

New York Philadelphia Baltimore Pittsburgh New Orleans Mobile Chicago St. Louis Mexico City

SAILINGS FROM BOSTON

★ **Houston-I. F. C. Line** (A. C. Lombard's Sons), 141 Milk St., Boston.

Freight service, from Boston, monthly, for Buenos Aires, La Plata, and Rosario. Through bills of lading (via Buenos Aires) for Campana, Ibicuy, La Plata, Port Madryn, Rosario, and Santa Fe.

See New York.

SAILINGS FROM HAMPTON ROADS

★ **Houston-I. F. C. Line** (Consolidated Navigation Co.), Brokers Exchange Bldg., Norfolk.

Freight service, from Hampton Roads, monthly, for Buenos Aires, La Plata, and Rosario. Through bills of lading (via Buenos Aires) for Campana, Ibicuy, La Plata, Port Madryn, Rosario, and Santa Fe.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $7.50, direct port, plus consular fees. Parcel Receipts (under $10.00 valuation), $1.00 per cubic foot. Minimum charges, $2.50, plus consular fees.

SAILINGS FROM JACKSONVILLE

S. A. M. Line (South Atlantic Maritime Corp.), 501 Bisbee Bldg., Jacksonville.

Freight service, from Jacksonville, monthly, for Buenos Aires.

SAILINGS FROM LOS ANGELES

Pacific-Argentine-Brazil Line (Swayne & Hoyt, Inc.), 488 Pacific Electric Bldg., Los Angeles.

Freight, refrigerator service, from Los Angeles, monthly, for Buenos Aires and Rosario.

Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $7.50.

SAILINGS FROM MOBILE

★ **Munson S. S. Line,** Pier 8, M. & O. Docks, Mobile.

Freight service, from Mobile, semi-monthly, for Buenos Aires.

Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $7.50. Parcel Receipts (under $10.00 valuation), $1.00 per cubic foot; minimum charge, $2.50.

AMERICAN DELTA LINE

Sailings every three weeks for ARGENTINA (Buenos Aires) from NEW ORLEANS and other U. S. Gulf Ports as cargo offers

MISSISSIPPI SHIPPING COMPANY, INC.

1310-1316 Hibernia Bldg., New Orleans **17 Battery Place, New York**
350 Marquette Bldg., Chicago **813 McCall Bldg., Memphis**

SAILINGS FROM NEW ORLEANS

★ **American Delta Line** (Mississippi Shipping Co., Inc.), Hibernia Bank Bldg., New Orleans.

Freight and passenger service, from New Orleans and other Gulf ports, twice monthly, for Buenos Aires, Montevideo, Rosario and other Argentine ports.

Dock Receipt, on shipper's form. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $7.50.

★ **Lamport & Holt Line** (Alfred Le Blanc, Inc.), 310 Carondelet St., New Orleans.

Freight, mail and passenger service, monthly.

See New York.

SAILINGS FROM PHILADELPHIA

★ **Houston-I. F. C. Line** (International Freighting Corp.), Bourse Bldg., Philadelphia.

Freight service, from Philadelphia, monthly, for Buenos Aires, La Plata, and Rosario. Through bills of lading (via Buenos Aires) for Campana, Ibicuy, La Plata, Port Madryn, Rosario, and Santa Fe.

See New York.

Linea Sud Americana, Philadelphia.

Freight service, from Philadelphia, monthly for Buenos Aires, La Plata and Rosario.

Dock Receipt on company's form in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50.

SAILINGS FROM PORTLAND, OREGON

Pacific-Argentine-Brazil Line (Swayne & Hoyt, Inc.), 1008 Spalding Bldg., Portland, Oregon.

Freight service monthly.

See San Francisco.

SAILINGS FROM SAN FRANCISCO

Pacific-Argentine-Brazil Line (Swayne & Hoyt, Inc.), 430 Sansome St., San Francisco.

Freight, refrigerator service, from Pacific Coast ports, monthly, for Buenos Aires. Through bills of lading issued (via Buenos Aires) to Bahia Blanca, Comodoro Rivadavia, Puerto Deseado, Puerto Madryn, Rio Gallegos, Rosario, San Julian, Santa Cruz, Santa Fe. "Any increased transshipment expense or forward freight payable by consignees and storage charges incurred while awaiting transshipment also payable by consignees." On shipments for Comodoro Rivadavia and Puerto Deseado, "crane dues payable by consignees."

Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

DIRECT ARGENTINE SERVICE

Lamport & Holt Line 26 Broadway New York City, N. Y.

Passenger and Freight Service New York to Buenos Aires and Rosario.

Transhipment via Buenos Aires to Campana, Ibicuy, La Plata, Port Madryn, Asuncion, Santa Fe and Patagonian ports.

SAILINGS FROM SAVANNAH

★ **Houston-I. F. C. Line** (South Atlantic Maritime Corp.), 107 East Bay St., Savannah.

Freight service, from Savannah, monthly, for Buenos Aires, La Plata, and Rosario. Through bills of lading (via Buenos Aires) for Campana, Ibicuy, La Plata, Port Madryn, Rosario, and Santa Fe.

See New York.

S. A. M. Line (South Atlantic Maritime Corp.), 107 East Bay St., Savannah.

Freight service, from Savannah, monthly, for Buenos Aires.

SAILINGS FROM SEATTLE

Pacific-Argentine-Brazil Line (Swayne & Hoyt, Inc.), Lobby 4, Central Bldg., Seattle.

Freight service, monthly.

See San Francisco.

Norton, Lilly & Co., 26 Beaver Street NEW YORK CITY, N. Y.

WITH BRANCH OFFICES AT

Boston, Mass. Philadelphia, Pa. Baltimore, Md.
Norfolk, Va. Newport News, Va. Mobile, Ala.
New Orleans, La. San Diego, Cal. Los Angeles, Cal.
San Francisco, Cal. Portland, Ore. Seattle, Wash.
Chicago, Ill. Pittsburgh, Pa. Cristobal, C. Z. Balboa, C. Z.

General Agents for Steamship Lines from North Atlantic, South Atlantic, Gulf and Pacific Coast Ports of the United States to EUROPE, ASIA, AFRICA, AUSTRALIA, NEW ZEALAND, SOUTH AMERICA, CUBA, the MEDITERRANEAN and LEVANT. Also General Forwarders

See Alphabetical Index of Advertisers

ARMENIA

The Soviet Republic of Armenia is associated with the Russian Socialist Federal Soviet Republic. The area is 15,240 square miles, and the population about 1,200,000.

American Consulates: Armenia is included in the jurisdiction of the American Consulate General at Constantinople (Turkey).

Cable and Radio Rates: Only full rate messages are accepted for transmission, and strictly at sender's risk. The Soviet authorities will not investigate complaints nor entertain claims for refunds. In figuring time of arrival of a cable message at Armenian destination, add 8 hours to New York time.

	A	B	C	D	E
Cable, via normal route					
Full rate	.36	.40	.44	.47	.50
Deferred rate	.18	.20	.22	.23½	.25
Preferred rate	.43	.46	.49	.52	.55
Urgent rate	.79	.82	.85	.88	.91
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.36	.40	.44	.47	.50
Deferred rate	.18	.20	.22	.23½	.25
Urgent rate	.72	.76	.80	.83	.86
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Cable, via Eastern-Odessa					
Full rate	.74	.77	.80	.83	.86
Deferred rate	—	—	—	—	—
Preferred rate	—	—	—	—	—
Urgent rate	1.72	1.75	1.78	1.81	1.84
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

ARMENIA, AZERBAIJAN & GEORGIA
RUSSIA
CASPIAN SEA
BLACK SEA
TURKEY
PERSIA
GEORGIA
ARMENIA
AZERBAIJAN
Tkvibuli
Kutais
Chiaturi
Poti
Batum
Trebizond
Tiflis
Kura R.
Elisavetpol
Derbent
Baku
Kars
Erivan
Baiburt
Erzerum
Julfa
Mush
L. Van
Van
Bitlis
Tabriz

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Armenia.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: There are no consular representatives of Armenia in the United States.

Consular Regulations: No consular documents are required.

Postal Regulations: Mails for Armenia are despatched from New York.

Combination Packages: Combination packages are not permitted in the mails to Armenia.

Commercial Papers: Postage rate, 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. Maximum weight, 4 pounds 6 ounces.

Letters: Postage rate, 5 cents for the first ounce or fraction, 3 cents for each additional ounce or fraction. Registration, 10 cents, with return receipt if requested. Merchandise may be mailed at letter rate. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension, except that rolls may be 30 inches in length by 4 inches in diameter.

Parcel Post: There is no parcel post service for Armenia.

Printed Matter: Postage rate, 1 cent per each 2 ounces or fraction of 2 ounces. Maximum weight, 4 pounds 6 ounces. Maximum size, 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: Postage rate, 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Weight limit, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, length 12 inches, diameter 6 inches. Registration, 10 cents, with return receipt if requested. Indemnity limited to 50 francs or equivalent.

Samples mailed under this classification must be without saleable value, and must be so marked on the wrapping. No customs declarations or consular documents are required. Unmailable matter, same as for Letters.

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone, Whitehall 1247

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are no special requirements in the preparation of bills of lading.

Sailings: There is no rail communication with the interior from Trebizond. The best port of entry is Batoum (Georgia).

SAILINGS FROM NEW YORK

★ **Cosulich Line** (Phelps Bros. & Co.), 17 Battery Place, New York.
Freight, passenger service, from New York, every ten days, for Trieste, thence by connecting steamer for Trebizond and Batoum (Georgia).

Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $12.50. Through Bills of Lading, are issued to Batoum, Novorossisk, Poti and Trebizond.

GENERAL EXPORT INFORMATION

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.

ASHANTI

Although administered by the government of Gold Coast Colony, the laws and ordinances of that colony do not apply in Ashanti; which by virtue of that fact has practically the status of an independent British colony. The population is about 420,000, of which number only 500 are Europeans.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Ashanti.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close co-operation with domestic and foreign stockholding banks.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under United Kingdom.

Consular Regulations: No consular documents are required.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

SAILINGS FROM HAMPTON ROADS

Holland-America Line, Seaboard National Bank Bldg., Norfolk. Freight service, from Hampton Roads, monthly (via Rotterdam), for Accra, Addah, Appam and Axim.

SAILINGS FROM MOBILE

★ **American West African Line** (Waterman S. S. Corp.), City Bank Bldg., Mobile. Freight service, from Mobile, monthly, for Accra, Addah, Appam and Axim.

SAILINGS FROM NEW ORLEANS

★ **American West African Line** (Lykes Bros. S. S. Co., Inc.), Whitney Central Bldg., New Orleans. Freight service, from New Orleans, monthly, for Accra, Addah, Appam and Axim.

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

ASIR

On the west coast of Arabia between Hejaz and Yemen, has an estimated population of 1,000,000. There is considerable export of hides and live stock chiefly to Eritrean ports. Imports are mainly food stuffs and building materials.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Asir.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Shipping Routes and Regulations: See under Aden.

U. S. PORTS and SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

AUSTRALIA

The total area of the Commonwealth of Australia is 2,974,581 square miles, and the population 5,436,794, the relationship by states being: New South Wales—area 309,432 square miles, population 2,900,763; Victoria—area 87,884 square miles, population 1,531,529; Queensland —area 670,500 square miles, population 757,634; South Australia—area 380,070 square miles, population 495,336; Western Australia—area 975,920 square miles, population 332,213; Northern Australia—area 523,620 square miles, population 3,870; Federal Territory—area 940 square miles, population 2,572 and Tasmania—area 26,215 square miles, population 213,877.

Currency: The currency system is that of the United Kingdom. The coinage of the Commonwealth is of the same denominations as the British coins. The latter circulate as freely in Australia as the domestic coins. The notes issued by the Commonwealth are of denominations: 10/-, £1, £5, £10, £20, £50, £100, and £1,000, the latter being used for bank settlements only.

Language: English.

Weights and Measures: Same as United Kingdom.

American Consulates: There is an American Consulate General at Melbourne; Consulates at Adelaide, Newcastle and Sydney; and Consular Agencies at Brisbane, Fremantle, and Perth. A Trade Commissioner is attached to the Consulate General. The consular jurisdictions are: Melbourne—the states of Victoria, Tasmania, and the Northern Territory; Adelaide—the states of South Australia, Western Australia, and the Broken Hill District of New South Wales; Newcastle—the state of Queensland and the eastern part of New South Wales including and north of Newcastle; Sydney—the state of New South Wales, except those portions in the Adelaide and Newcastle jurisdictions.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destinations in the States of New South Wales, Queensland, Tasmania and Victoria, add 15 hours to New York standard time; South Australia, add 14 hours, 30 minutes; West Australia, add 13 hours.

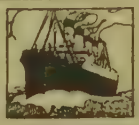
	J	K	L	M
Cable, via British Pacific				
Full rate	.58	.60	.63	.66
Deferred rate	.29	.30	.31½	.33
Preferred rate	—	—	—	—
Urgent rate	1.66	1.68	1.71	1.74
Cable letter	—	—	—	—
Week-end letter	—	—	—	—

Freight Forwarded the World Over

You cannot know what really dependable service is until you have tried T C F

TRANS-CONTINENTAL FREIGHT CO.

Export Department



CHICAGO NEW YORK

Boston Philadelphia Buffalo Cleveland Cincinnati
Denver Los Angeles San Francisco Portland, Ore. Seattle Salt Lake City

TASMANIA
Stanley
Burnie
Ulverstone
Devonport
Georgetown
Scottsdale
Launceston
Mt. Bischoff
Tarkeeg
Longford
Sc. Marys
Zeehan
Dundas
Campbell
Macquarie Hbr.
Strahan
Oatlands
HOBART
AUSTRALIA
WESTERN
NORTH
AUSTRALIA
SOUTH
AUSTRALIA
QUEENSLAND
NEW SOUTH WALES
VICTORIA
Melville Is.
Port Darwin
Palmerston
Southport
Cambridge Gulf
Collier Bay
Wyndham
King Sd.
Bitter Springs
Daly Waters
McArthur R.
Kimberly Goldfield
Derby
Broome
Cowan
Condon
Roebourne
Onslow
Great Sandy Desert
Ashburton R.
Carnarvon
Nannine
Gladstone
Murchison
Cue
Bundaburg
Northampton
Yalgoo
Geraldton
Greenough
Arrino
Marchagee
Menzies
Coolgardie Goldfield
Southern Cross
Goongarrie
Kanowna
Coolgardie
Guildford
Northam
PERTH
Fremantle
York
Bunbury
Broome Hill
Busselton
Esperance
Albany
Willstead
Eucla
Eyre
Tennants Cr.
Hermannsburg
Victoria Desert
Coimbra
Gairdner L.
Port Eyre
Flinders
Angle Pole
L. Eyre North
L. Torrens
Maytown
Cooktown
Cairns
Port Douglas
Mourilyan
Herberton
Geraldton
Cardwell
Townsville
Normanton
Burketown
Flinders R.
Taldora
Hughenden
Ravenswood
Bowen
Mirani
Mackay
Broad Sound
Manuka
Winton
Muttaburra
Jericho
Eton
Emerald
Boulia
Evesham
Longreach
Rockhampton
Gladstone
Bundaberg
Barcaldine
Birdsville
Charleville
Mitchell
Maryborough
Dalgaldah
Gympie
Mangalore
Rom
Ipswich
Dunkeld
Toowoomba
BRISBANE
Southport
Eulo
Clifton
Warwick
Cunnamulla
Hungerford
Wanaaring
Tibooburra
Breewarrina
Inverell
Bourke
Armidale
Silverton
Broken Hill
Wellington
Mudgee
Maitland
Mosspath
Newcastle
Mooraindje
Forbes
Orange
Wyalong
Grenfell
Bathurst
Temora
Sydney
Darling R.
Wentworth
Euston
Deniliquin
Albury
Goulburn
Raidwood
Maruya
DALGETY
Bombala
Eden
Castlemaine
Bendigo
Echuca
Shepparton
MELBOURNE
Ballarat
Geelong
Portland
Mt. Gambier
Belfast
Warrnambool
Kingston
Naracoorte
Glenelg
Balmsdale
Port Pirie
Port Augusta
Kadina
Wallaroo
Moonta
ADELAIDE
Norwood
Hahnee
Gawler
Kapunda
Tanunda
Nuriootpa
Mannum
Murray R.

AUSTRALIA

	A	B	C	D	E
Radio, via Eastern					
Full rate	.81	.85	.89	.92	.95
Deferred rate	.40½	.42½	.44½	.46	.47½
Partly urgent rate	2.08	2.12	2.16	2.19	2.22
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Cable, via Eastern or Indo					
Full rate	.81	.85	.89	.92	.95
Deferred rate	.45	.47	.49	.50½	.52
Preferred rate	.86	.89	.92	.95	.98
Urgent rate	2.47	2.50	2.53	2.56	2.59
Cable letter (Minimum 20 words, plus "CLT")	.24	.25	.26	.27	.28
Week-end letter	—	—	—	—	—

J: California, Idaho, Nevada, Oregon, Utah, Washington.

K: Colorado, Kansas, Montana, Nebraska, New Mexico, North Dakota, South Dakota, Wyoming.

L: Alabama, Arizona, Arkansas, Illinois, Indiana, Iowa, Kentucky, Louisiana, Michigan, Minnesota, Mississippi, Missouri, Ohio, Oklahoma, Tennessee, Texas, Wisconsin.

M: Connecticut, Delaware, District of Columbia, Florida, Georgia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, Rhode Island, South Carolina, Vermont, Virginia, West Virginia.

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

AUSTRALIA and NEW ZEALAND

L. S. Holtzoff & Co.

47 BROADWAY NEW YORK

Foreign freight contractors. Manufacturers' drafts negotiated. Invoices collected against delivery of goods. Reliable connections throughout the world.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Australia.

The Canadian Bank of Commerce, 16 Exchange Place, New York City. Complete facilities and connections for handling all classes of foreign banking transactions. Agents for all the principal Banks in Australia and New Zealand. Branches and carefully selected correspondents in every important city in the world.

Central National Bank, Superior and West 6th Street, Cleveland, Ohio.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Australia and other countries throughout the world. See our advertisement under Boston in General Information Section.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The Philadelphia-Girard National Bank .....Philadelphia, Pa.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices: There are no Australian Consulates. However, there is a Commissioner for Australia, Sir James A. M. Elder, with offices at 44 Whitehall Street New York (Telephones, Bowling Green 8899 and 9383) and an official Representative of the Australian Trade and Customs Department, also with offices at 44 Whitehall Street, New York. (Telephone, Bowling Green 7839).

Consular Regulations: No consular documents are required, but see Commercial Invoices under Customs Regulations.

TO AUSTRALIA
SHIP THRU **ARTHUR T. BLACKMAN, INC.** NEW YORK
Best Routes FOREIGN FREIGHT CONTRACTORS Lowest Rates
15-25 Whitehall Street Phone: Bowling Green 9364, 9365

Customs Regulations: A special form of commercial invoice and declaration of value must be prepared for all shipments to Australia.

FACE OF INVOICE

[Here insert usual particulars, including place and date, name and address of supplier, etc.]

Country of Origin	Marks and Nos. on Packages	Quantity and Description of Goods	Current Domestic Values in Currency of Exporting Country (See pars. 3 and 4 of Certificate)		Selling Price to Purchaser	
			@	Amount	@	Amount

Enumerate the following charges, and state whether each amount has been included in or excluded from the above current domestic value:—

	Amount in Currency of Exporting Country	State if included
(1) Cartage to rail and/or to docks		
(2) Inland freight (rail or canal) and other charges to the dock area, including inland insurance		
(3) Labor in packing the goods into outside packages		
(4) Value of outside packages		
(5) If the goods are subject to any charge by way of royalties		
State full particulars of royalties below:—		

WORLD-WIDE FREIGHT FORWARDERS
CUSTOMS BROKERS
D. C. ANDREWS & CO., Inc.
Established 1884
27-29 WATER ST. NEW YORK
BOSTON: D. C. Andrews & Co. of Mass., 92 State St.

Certificate of Value to be written or printed on back of Invoices of Goods for Exportation to The Commonwealth of Australia.

This declaration must appear on all invoices of goods of American manufacture going to The Commonwealth of Australia.

I, (1) ....., of (2) ....., of (3) ..... supplier / manufacturer of the goods enumerated in this invoice amounting to ....., hereby declare that I [(4) have the authority to make and sign this certificate on behalf of the aforesaid manufacturer, / supplier, and that I] have the means of knowing and do further declare as follows:—

1. That this invoice is in all respects correct, and contains a true and full statement of the price actually paid or to be paid for the said goods, and the actual quantity and description thereof.

2. That no different invoice of the goods mentioned in the said invoice has been or will be furnished to anyone; and that no arrangement or understanding affecting the purchase-price of the said goods has been or will be made or entered into between the said exporter and purchaser or by anyone on behalf of either of them, either by way of discount, rebate, compensation, or in any manner whatever, other than as fully shown on this invoice, or as follows: (5) .....

3. That the domestic values shown in the column headed "Current Domestic Values in Currency of Exporting Country" are those at which the above-mentioned firm or company is supplying or would be prepared to supply to any and every purchaser for home consumption in the country of exportation and at the date of exportation, identically similar goods in equal quantities, at (6) .....subject to .....per cent. cash discount, and that such values include / exclude the cost of outside packages (if any) in which the goods are sold in such country for domestic consumption.

4. That the said domestic value includes any duty leviable in respect of the goods before they are delivered for home consumption, and that on exportation a drawback / has been / will be or remission of duty amounting to ..... allowed by the revenue authorities in the country of exportation.

Dated at ....., this ..... day of ....., 192

Witness: (7) ..... Signature: .....

(1) Manager, chief clerk, or as the case may be.

(2) Name of firm or company.

(3) Name of city or country.

(4) These words should be omitted where the manufacturer or supplier himself signs the certificate.

(*See p. 224 for substitute paragraph 1 to be used for shipments on consignment.*)

(5) Particulars of any special arrangement.

(6) "Warehouse," "factory" or "port of shipment."

(7) The witness need not necessarily be a magistrate, notary, or other public official but may be any person competent to sign as a witness to signatures on ordinary business documents.

Under the Customs Act of 1901-1922 when imported goods are dutiable ad valorem, the value shall be the sum of the following items: (a) the actual money price paid or to be paid for the goods by the Australian importer plus any special deduction, or the current domestic value of the goods, whichever is the higher; (b) all charges payable or ordinarily payable for placing the goods free on board at the port of export; and (c) 10 per cent of the total amount of items (a) and (b).

For isolated, casual or sample shipments, when the cost of having billheads specially printed to conform with the Australian requirements may be considered by the exporter to be not justified, the necessary additional column headings, declaration, etc., may be typed or stamped on the exporter's ordinary domestic printed billhead and will be acceptable.

It will be noted that slight alterations have been made in the third line of clause 3 of the declaration of value.

If supplies of the old forms are on hand, they may be used on being altered by the insertion (manuscript or typed) of the additional words, but such additions must be initialled by the signer and witness to the declaration.

The Australian Customs Department does not like or encourage the use of blank invoice forms issued by printers and stationers and not being the exporter's or manufacturer's regular billhead.

Current domestic value in the section quoted above is defined as "the amount for which the seller of the goods to the purchaser in Australia is selling or would be prepared to sell for cash, at the date of exportation of those goods, the same quantity of identically similar goods to any and every purchaser in the country of export for consumption in that country."

If the goods are not sold from stocks held, "current domestic value" is interpreted as the price at which an order would be booked on the date of the shipment to Australia for the same quantity of goods for early delivery to a purchaser in the country of export for consumption in the country of export.

In all cases importers must produce the genuine original invoices in the prescribed form (See Commercial Invoices), prepared and issued by the seller in the country whence the goods were exported, showing the true description of the goods, the country of their origin, the actual money price paid or to be paid for the goods by the Australian importer, and the current domestic value. If in arriving at the actual money price paid or to be paid, allowance has been made in respect of any special deduction, there shall be indicated on the genuine invoice the nature and amount of that deduction.

Special deduction is defined as "any discount or other deduction allowed to the Australian importer which would not ordinarily have been allowed to any and every purchaser at the date of exportation of an equal quantity of identically similar goods."

Consignment goods are covered by Section 154 (2) of the Customs Act 1901-1922 provided that "in the case of goods consigned for sale in Australia the value for duty shall be the amount which would be the value for duty if the goods were at date of exportation sold to an Australian importer instead of being consigned for sale in Australia."

In the case of goods consigned for sale in Australia the "genuine invoice" means a document in all respects complying with the requirements set out above, and the particulars to be shown in that invoice are those which would be required if the goods were sold to an Australian importer instead of being consigned for sale in Australia.

The following clause would however be substituted in the certificate of value for that shown on a previous page.

> 1. That this invoice is in all respects correct and contains a true and full statement as to the quantity and description of the goods and of the price which would have had to be paid by a purchaser in Australia had the goods been sold to an Australian importer instead of being consigned for sale in Australia.

In assessing the free on board value of goods subject to ad valorem duty in terms of the above-quoted section, the following *charges must be included in Value for Duty:—*

NEW YORK PHILADELPHIA BALTIMORE NEW ORLEANS

A. E. RYAN & CO.

INCORPORATED

Export Freight Contractors

Members { N. Y. Produce Exchange / Maritime Exchange

CUNARD BUILDING, NEW YORK

(*a*) Inland carriage, coastal freight, and other charges (but not including charges in Dock Area) incurred in conveying the goods to and placing them on board the exporting vessel; (*b*) Cost of labour and materials (except outside packages) used in packing, including flock, kapok, straw, and other inside packing; except when flock, kapok, straw, or horsehair packing is separately invoiced and has a commercial value of its own after unpacking in Australia, in which case such value is not included in the value for duty, but the materials mentioned are dealt with under their appropriate Tariff headings; (*c*) Insurance to port of shipment; (*d*) Canal dues; (*e*) Royalty; (*f*) Inland Revenue Duty, only when the goods on importation bear Inland Revenue Duty Stamps affixed to them in the country of export; (*g*) Export Duty.

The following *charges may be excluded from Value for Duty:—*

(*h*) Outside packages (including zinc linings and tarred paper) in which goods are ordinarily imported; (*i*) Agents' charges; (*j*) Bank exchange; (*k*) Buying or indent commission, being a charge made to the Importer by the buying agent for services rendered and not an allowance made by the manufacturer to the buying agent; (*l*) Brokerage; (*m*) Charges incurred in Dock Area (such as wharfage and dock dues, lighterage, cartage, craneage, special charges for stowage, &c.); (*n*) Insurance—over-sea; (*o*) Interest; (*p*) Postage and petties; (*q*) Sea freight—over-sea; (*r*) Stamp duty on bills of lading; (*s*) Cost of Consular Certificates; (*t*) Inland Revenue Duty, *i.e.*, the actual amount of Inland Revenue Duty payable by Inland Revenue Duty Stamps in respect of sales of the goods to buyers for use or consumption in the country of export—provided that on importation into the Commonwealth such duty stamps are not affixed to the goods; (*u*) Drawback of Import Duty, *i.e.*, the actual amount paid or payable as drawback of import duty on exportation to Australia; (*v*) Drawback of Excise Duty, *i.e.*, the actual amount paid or payable as drawback of excise duty in the country of export.

With reference to (*u*) and (*v*) above it should be noted that in the case of goods exported in bond or subject to drawback, the value required, in the column headed "Current Domestic Value," is the duty-paid domestic selling value in the country of export and not the in-bond value (or the domestic value less drawback). The amount of duty or drawback involved should be specified in Clause 4 of the new Certificate, (see *Commercial Invoice*) and only the actual amount of import or excise duty as so declared can be allowed as a deduction from the domestic value for duty purposes on entry in Australia. If, however, the "actual money price paid" is higher than the current domestic value less drawback, duty will be payable on the basis of the "actual money price paid" in accordance with the Customs Act. If the supplier includes the amount of drawback in the export price, deduction cannot be allowed from the "actual money price paid."

Advertising Matter: Manufacturers who go to the trouble to issue expensive catalogues and price lists often suffer a very serious disadvantage when such packages arrive addressed to Australian business men, who find that they are required to pay duty and short postage. In many cases if he had previously been inclined to purchase in the United States the line represented by the catalogue, its receipt in this manner offends him to such an extent that he refuses to give further consideration to any line that that particular manufacturer has to offer. It is, therefore, advisable to warn American business houses to make certain that the duty is fully prepaid and that packages bear the full amount of postage required. It should also be borne in mind that short postage which has to be paid at the other end is levied at double the regular postage.

The customs tariff of Australia provides an alternate duty of 10d. per pound, or 45 per cent ad valorem (whichever returns the higher duty), on catalogues, price lists, circulars, prospectuses, show cards and photographic, lithographic and other printed advertising matter. The customs regulations further provide that demurrage at the rate of 2d. for each 24 hours or part thereof shall be charged on parcels not claimed within 72 hours after notice has been given of the arrival of the package. Prepayment of duty on all kinds of printed advertising matter may be made by means of stamps which are obtainable from the official representative of the commonwealth of Australia, 44 Whitehall Street, New York.

Dumping Legislation: The Australian Industries Preservation Act provides special dumping penalties quoted below. It will be noted that the section relating to "Dumping Duty" applies only to goods of a class or kind produced in Australia of which the price to the Australian buyer is lower than the current market value in the country of origin, and does not deal with the question of what constitutes a reasonable price. The section relating to "Dumping below cost duty" applies when the price to the Australian buyer is less than reasonable price, regardless of whether the domestic and export prices are the same or otherwise. Either or both of these dumping duties can therefore be applied, according to the circumstances.

> Dumping Duty.—When goods of a class or kind manufactured in Australia have been or are being sold at a price which is less than the fair market value at time of shipment and detriment may thereby result to an Australian industry.
>
> The amount of the special duty in such cases is to be the difference between the fair market value at the time of shipment and the export price; provided, however, that exemption from such duties may be granted when the difference does not exceed 5 per cent of the fair market value, and when the difference does not exceed 10 per cent, if the Minister is satisfied after report by the tariff board that the exemption would not be detrimental to an Australian industry.
>
> Dumping below cost duty.—When goods produced or manufactured outside of Australia have been or are being sold to an importer at an export price which is less than a reasonable price and the importation of which may cause detriment to an Australian industry.

A reasonable price is defined as a price which represents the cost of production of the goods plus 20 per cent, plus f. o. b. charges. The dumping to be the difference between such reasonable price and the export price.

In many instances exporters have prepared invoices on which appear the words, "The above invoice total includes . . . ." followed by an enumeration of the charges for cartage, inland freight, labor in packing, and value of outside cases. This is not in accordance with the regulations. Such charges must be enumerated at the foot of the invoice and each item noted as included or not included in the current domestic value, as the case may be. By adhering strictly to the form given below, and observing the instructions which appear, the exporter will have no difficulty in preparing his invoices correctly.

With regard to the words "equal quantities," in paragraph 3 above, it should be noted that if the shipment invoiced comprises portion of a large order split up into various shipments, the home consumption discount or home consumption net price applicable to a similar large quantity would be recognized and may be inserted as the home consumption price of each shipment forming portion of the order, *but any increase in the home consumption price between the date of acceptance of order and date of making declaration on invoice must be shown.*

The witness need not necessarily be a magistrate, notary, or other public official, but may be any person competent to sign as a witness to signatures on ordinary business documents.

All declarations tendered to the Department must be made by the declarant in a personal capacity—that is, the declaration must run, "I, John Jones," etc., and be subscribed "John Jones" (or John Jones's ordinary signature), and not, *e.g.*, "Brown & Thomas, per John Jones." The ordinary signatures of declarants are sufficient at the foot of declarations, *the full name of the declarant being stated at the head of the form.*

Import Restrictions: The Australian regulations are very strict in forbidding the importation of goods, the trade descriptions of which are at all inaccurate or exaggerated. This applies particularly to patent medicines, food products, apparel, jewelry, seeds, plants, manures, and so forth.

All goods which in the opinion of the Minister for Trade and Customs may be regarded as weapons of a dangerous character are prohibited imports as being a menace to the community.

Merchandise Marks: The importation is prohibited, except with the written consent of the Minister of Trade and Customs, of all articles to which, or to the coverings of which, there is applied any *marking* in a *language* other than the language ordinarily used by the people of the country of origin, unless there is applied to such articles, or to the coverings thereof, as the case may be, in conjunction with the marking referred to, wherever such marking appears, and in conspicuous and legible characters, a definite qualifying statement in the English language indicating the country in which the articles were made or produced. The expression "Marking" includes, in addition to words, any contraction, abbreviation or any substitute for words.

Wherever practicable the trade description shall be applied by label or brand directly to the goods themselves, and not to the coverings. The trade description must be applied in as permanent a manner as practicable. According to the instructions to collectors, issued by the Department of Trade and Customs, the trade description must be so applied as to reasonably ensure its reaching the customer. Stamping the feet of socks in chalk, labels stitched, or "tacked," or securely stapled to any article of apparel, are allowable, while labels pinned on are not regarded as complying with the requirements.

Anything in the nature of adulteration, or used for the purpose of deceiving the purchaser as to the quality, substance, or nature of the piece of goods will be considered "loading" or "weighting" and not ordinary dressing. The heavy dressing of rice flour in some cheap silks, and of tin in certain other silks, are cited as examples of loading or weighting.

The importation of the goods enumerated in the next paragraph is prohibited unless there is applied to such goods a *trade description* in accordance with this part. The goods to which the foregoing regulations apply are as follows:

(a) Articles used for food or drink by man, or used in the manufacture or preparation of articles used for food or drink by man; (b) medicines or medicinal preparations for internal or external use; (c) manures (fertilizers); (d) apparel (including boots and shoes), and the materials from which apparel is manufactured; (e) jewelry; (f) agricultural seeds and plants.

The trade description shall comply with the following provisions:

(a) It shall be in the form of a *principal label or brand* affixed in a prominent position and in as permanent a manner as practicable to the goods, or where affixture to the goods is impracticable, to the coverings containing the goods; and

(b) It shall contain in prominent and legible characters *a true description of the goods,* and the *name of the country or place* in which the goods were made or produced; and

(c) In cases where any weight or quantity is set out, it shall specify *whether the weight or quantity so set out is gross or net.*

"False trade description" means a trade description which, by reason of anything contained therein or omitted therefrom, is false or likely to mislead in a material respect as regards the goods to which it is applied, and includes every alteration of a trade description, whether by way of addition, effacement, or otherwise, which makes the description false or likely to mislead in a material respect.

In the case of *articles of apparel,* the trade description shall state the nature of the principal material of which the articles are made, and shall, wherever practicable, be applied by means of *indelible stamping.*

Where articles of apparel are manufactured of fibrous material containing not more than 10 per cent of fibre other than the preponderating fibre, the name of the preponderating fibre (e.g., "wool") may be used to indicate the nature of the material. In other cases the trade description shall set out the names of the principal fibres present in the material, or, alternatively, describe the material as being made of the preponderating fibre "and other fibres" (e.g., "wool and other fibres").

In the case of *piece goods* intended for or commonly used in the manufacture of articles of apparel, the trade description shall specify the names of the principal fibres of which the material is composed.

Where the material does not contain more than 10 per cent of fibre other than the preponderating fibre, the name of the preponderating fibre may be used in the trade description to indicate the nature of the material and when paper is contained in such goods, in any proportion whatsoever, the trade description shall include the word "paper" and shall be applied by means of indelible stamping and in conspicuous characters to the material at least once every yard. In other cases the trade description shall set out the names of the principal fibres present in the material, or, alternatively, describe the material as being made of the preponderating fibre "and other fibres" (e.g., "wool and other fibres"). In cases where any substance (other than ordinary dressing) has been used in the preparation or manufacture which has the effect of loading or weighting the material the word "loaded" or "weighted" shall also be included in the trade description.

In the case of *boots and shoes* manufactured wholly or partly from leather or any imitation thereof, the trade description shall set out the principal material from which they have been made, and unless the soles are solid leather, without admixture or addition other than ordinary fillers of cork or of waterproofed felt, shall state the nature of the admixture or addition, and a statement of the material or materials composing the sole shall, in addition, be conspicuously, legibly, and indelibly stamped upon or impressed into the outer surface of the sole of each boot or shoe.

In the case of *leather* containing any loading of any mineral or other weighting substance, the trade description shall include a statement setting out the name of each loading substance contained in the leather, and the percentage thereof. Provided that the following shall not be deemed to be loading substances within the meaning of this regulation—glucose and sugar to the extent of not more than 3 per cent taken together, and fats and oils used in the manufacture and preparation of the leather. (A proclamation has been issued under the Customs Act 1901-1916 prohibiting the importation of any leather or manufactures thereof when for human wear, containing any proportion of barium sulphate or other barium compounds.)

In the case of *gold jewelry* the carat quality shall be conspicuously set out in the trade description applied to the goods, and shall also, where practicable, be legibly stamped or engraved upon each article.

In the case of *jewelry wholly or partly covered by gold*, the words "rolled gold," "gold cased," "gold plated," or "gilt," as the case requires, shall be conspicuously set out in the trade description applied to the goods, and shall also, where practicable, be legibly stamped upon each article.

In the case of *silver jewelry* not marked with a British hall-mark, the degree of millesimal fineness (e.g., ".925 fine") shall be conspicuously set out in the trade description applied to the goods, and the number indicating such degree of millesimal fineness shall also, where practicable, be legibly stamped or engraved upon each article.

In the case of *jewelry which, not being gold or silver, nor coated with gold or silver, is colored to represent gold or silver or gold and silver*, the words "imitation jewelry" shall be conspicuously set out in the trade description applied to the goods, and the word "imitation" shall also, where practicable, be legibly stamped upon each article.

The spirit of the Commonwealth Commerce legislation is "truth in description"; and the importation of goods in regard to which this requirement is neglected is attended with risk of forfeiture and fine, or at least of detention and consequent trouble and expense in amending the misleading markings. The fact sometimes relied upon by importers that an article has been imported for many years under the same description is not accepted as a reason for permitting its continuance.

Misleading markings may consist of words, names, signs, characters, &c., or merely of a "get-up" or mode of packing. A false trade description may exist apart from any words or markings actually upon the article itself or its coverings. Any

printed matter accompanying goods and relating thereto is a trade description within the meaning of the Act.

False trade descriptions as to origin.—Where any marking on goods is such as would be likely to mislead any ordinary person as to the country or place wherein the goods were made or produced, it is necessary that such marking be qualified in a manner clearly indicating the true origin of the articles. This requirement applies to *all imported goods,* whether or not the articles are required to bear a trade description prescribed by the Regulations.

Form of qualification.—The qualification of misleading markings should take the form of a definite statement of the country or place of manufacture, e.g., "Made in U. S. A." In the case of imported goods bearing an Australian trader's name, the qualifying words may be prefixed to the name, as "Made in U. S. A. for . . . ."

The terms "British Make," "French Make," "Foreign Made," and the like are not regarded as being sufficiently definite in this respect, and cannot be accepted as qualifications.

German or French words marked on goods made in Switzerland do not in themselves require qualification as to origin.

Manner of qualification.—The qualification must in all cases be applied to the goods as prominently, permanently, and legibly as the marks or words likely to mislead. It should also be applied as near as possible to such marks or words. For example, in the case of French razors marked with English words on the *blades,* the qualification "Made in France" applied to the *tangs* of the blades would not be sufficient.

Acknowledged trade descriptions.—If an "acknowledged trade description" accurately describes the goods to which applied, such will be accepted as a "true description" under the Regulations.

Many trade descriptions do not, however, convey to the consumer any idea of the real character of the articles, and in these cases such descriptions must be supplemented by a definite statement of the true character of the goods.

Trade descriptions—names of articles—when necessary.—Where the trade description is applied by label or brand directly to the substance of the goods, the *name* of the article need not be stated if its omission does not cause confusion in the description, e.g., "fur," applied by label or stamp directly to a fur necklet would be sufficient without the word "necklet." If, on the other hand, the goods themselves do not bear the full trade description, but such is applied to the coverings, it is necessary that the description shall give the name of the article.

Trade descriptions must be complete.—The trade description must, wherever it is required by the Regulations to appear, there be applied in *complete* form. Separate labels, each bearing a portion only of the trade description, are contrary to the intention of the Commerce Act and Regulations, and cannot be accepted.

Markings to be applied in one manner.—The whole of the prescribed marking shall be applied in the one manner, i.e., one portion may not be applied in a permanent and another portion in a readily removable manner, as would be the case where a part of the trade description appeared, not in the main body of the label, but in a portion readily removable without injury to the appearance of the remainder.

Outside packages.—Outside packages need not be marked at all unless they are the sole containers of goods to which it is impracticable to apply the trade description.

Name of country or place.—Regulation 7 (b) requires that the trade description upon imported *enumerated* goods shall include the "name of the country or place in which the goods were made or produced." The name of the country or place of origin is not *required* on other goods, but such *goods must not bear any misleading indication whatever as to their origin.*

Adjectival form of name not sufficient.—The actual *name* of the country or place, in its substantive and not in its adjectival form, must be used. For example, "Great Britain" would be accepted, but not "British"; "Paris," but not "Parisian."

The address of a wholesale distributing agency, e.g., "Wholesale Depôt, Parkstreet, Southwark, London," cannot be accepted as a sufficient indication of country of origin.

Name of continent not sufficient.—The name of a continent, e.g., "America," or "Europe," cannot be accepted as the name of a "country" or "place" within the meaning of the Regulation. The name of the actual country of manufacture or production, or the place within that country where the goods were made or produced, e.g., "United States of America" (or "U. S. A."), or "Minneapolis" must be used.

Similar name for different places.—Sometimes the simple name of the place of manufacture is insufficient. For example, "Montserrat" is the name of a place in Spain and also a place in the West Indies, both of which are famous for their limes and lime juice. "Montserrat" alone will therefore be insufficient indication of the country of origin of lime juice bearing that word. The name of the country, i.e., "Spain," or "West Indies," must be added in each case.

In regard to the application of the prescribed trade description, if the articles themselves are labeled or branded with the necessary particulars as required by the Regulations, such is sufficient. If it be impracticable to apply the trade description directly to the articles themselves, it is necessary that such particulars appear on all the principal coverings in which the goods are contained, and in which the goods are usually sold, wholesale or retail. The trade description must be applied in such a way as to reasonably insure that it will ultimately reach the consumer.

Re-entry of Repaired Goods: The Australian Tariff provides that goods which have been passed by the Customs and subsequently sent out of the Commonwealth for repairs, which, in the opinion of the Minister for Trade and Customs, cannot be reasonably made in the Commonwealth, may upon reintroduction be admitted upon payment of duty on the dutiable value only of such repairs or additions to the goods. The regulations provide that in order to obtain the readmission of such repaired goods upon payment of duty only on the value of the repairs, the following conditions must have been complied with: (1) the Department must, prior to the shipment of the goods for repairs, have been satisfied that the needed repairs could not reasonably be made in the Commonwealth; (2) prior to being packed for shipment, the goods must have been inspected by a Customs officer; and (3) an export entry must have been made and passed.

Passenger Routes and Regulations: No salesman's licenses are required by either the Federal Government of Australia, nor the individual State governments.

Salesmen visiting Queensland, South Australia or West Australia are liable to income tax on their profits under the laws of those States.

Ports and Trade Centers: Direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the ports mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with an export freight forwarder to handle the shipment to destination.

Adelaide, South Australia.....TBL
Albany, Western Australia.....TBL
Albury, New South Wales—
(*via Sydney*)
Arart, Victoria.....(*via Melbourne*)
Armidale, New South Wales—
(*via Sydney*)
Ashburton, Western Australia....TBL
Ashfield, New South Wales—
(*via Sydney*)

Special Facilities to Australia, New Zealand, etc.

LUNHAM & MOORE

Incorporated

11 Broadway, New York **Established 1882** **Phone, Bowling Green 5900**

Ballarat, Victoria.....(*via Melbourne*)
Barratta Creek, Queensland.....TBL
Bathurst, New South Wales—
(*via Sydney*)
Beachport, South Australia.....TBL
Beaconsfield, Victoria..(*via Melbourne*)
Beechworth, Victoria..(*via Melbourne*)
Bendigo, Victoria.....(*via Melbourne*)
Bonham Islands.....(*via Sydney*)
Boulder, Western Australia—
(*via Fremantle*)
Bouree, New South Wales—
(*via Sydney*)
Bowen, Queensland.....TBL
Brisbane, Queensland.....TBL
Broken Hill, N. S. W.—
(*via Adelaide or Sydney*)
Broome, Western Australia—
(*via Albany*)
Bunbury, Western Australia.....TBL
Bundaberg, Queensland.....TBL
Burketown, Queensland.....TBL
Burnie (Emu Bay), Tasmania....TBL
Busselton, Western Australia.....TBL
Cairns, Queensland.....TBL
Cardwell, Queensland.....TBL
Carnavon, Western Australia.....TBL
Castlemaine, Victoria..(*via Melbourne*)
Charter's Towers, Queensland—
(*via Brisbane*)
Cloncuny, New South Wales—
(*via Townsville*)
Cooktown, Queensland.....TBL
Coolgardie, Western Australia—
(*via Fremantle*)
Cossack, Western Australia.....TBL
Dalby, Queensland.....(*via Brisbane*)
Deniliquin, New South Wales—
(*via Melbourne*)
Derby, Western Australia.....TBL
Devonport, Tasmania.....TBL
Dongara, Western Australia.....TBL
Drayton, Queensland...(*via Brisbane*)
Emu Bay, Tasmania.....TBL
Esperance Bay, Western Australia—
(*via Albany*)
Fremantle, Western Australia....TBL
Gawler, South Australia—
(*via Adelaide*)
Gayadah, Queensland...(*via Brisbane*)
Geelong, Victoria.....TBL
Geraldton, Queensland.....TBL
Gilbert Islands.....(*via Sydney*)
Gladstone, Queensland.....TBL
Glenelg, South Australia—
(*via Adelaide*)
Goulburn, New South Wales—
(*via Sydney*)
Guildford, Western Australia—
(*via Fremantle*)
Habana, Queensland.....TBL
Hastings, Tasmania.....TBL
Hobart, Tasmania.....TBL
Hughenden, New South Wales—
(*via Townsville*)
Innisfail, Western Australia.....TBL
Inverell, New South Wales—
(*via Brisbane*)
Ipswich, Queensland...(*via Brisbane*)
Kalgoorlie, Western Australia—
(*via Perth*)
Kapunda, South Australia—
(*via Adelaide*)
Kilmore, Victoria.....(*via Melbourne*)
Kings Sound, Western Australia—
(*via Fremantle*)
Kingston, South Australia.....TBL
Launceston, Tasmania.....TBL
Louisa Creek, Queensland.....TBL
Lucinda Point, Queensland.....TBL
Mackay, Queensland.....TBL
Macquarie Harbor, Tasmania.....TBL
Maffra, Victoria.....(*via Melbourne*)
Maitland, New South Wales—
(*via Sydney*)
Marshall Islands.....(*via Sydney*)
Maryborough, Queensland.....TBL

Norton, Lilly & Co., 26 Beaver Street NEW YORK CITY, N. Y.

WITH BRANCH OFFICES AT

Boston, Mass. Philadelphia, Pa. Baltimore, Md.
Norfolk, Va. Newport News, Va. Mobile, Ala.
New Orleans, La. San Diego, Cal. Los Angeles, Cal.
San Francisco, Cal. Portland, Ore. Seattle, Wash.
Chicago, Ill. Pittsburgh, Pa. Cristobal, C. Z. Balboa, C. Z.

General Agents for Steamship Lines from North Atlantic, South Atlantic, Gulf and Pacific Coast Ports of the United States to EUROPE, ASIA, AFRICA, AUSTRALIA, NEW ZEALAND, SOUTH AMERICA, CUBA, the MEDITERRANEAN and LEVANT. Also General Forwarders

See Alphabetical Index of Advertisers

Melbourne, Victoria.....TBL
Morpeth, New South Wales.....TBL
Mourilyan, Queensland.....TBL
Nairne, South Australia—
(*via Adelaide*)
Newcastle, New South Wales.....TBL
Normanton, Queensland.....TBL
Northam, Western Australia—
(*via Fremantle*)
Ocean Island.....(*via Sydney*)
Onslow, Western Australia.....TBL
Orange, New South Wales—
(*via Sydney*)
Palmerston (Port Darwin), North Australia .....TBL
Parramatta, New South Wales—
(*via Sydney*)
Perth, Western Australia.....TBL
Plantation Creek, Queensland....TBL
Port Adelaide, South Australia....TBL
Port Augusta, South Australia...TBL
Port Douglas, Queensland.....TBL
Port Fairy, Victoria..(*via Melbourne*)
Port Hedland, Western Australia..TBL
Portland, Victoria....(*via Melbourne*)
Port Pirie, South Australia.....TBL
Port Walcott, Western Australia—
(*via Fremantle*)
Rockhampton, Queensland.....TBL
Roebourne, Western Australia—
(*via Fremantle*)
Roma, Queensland.....(*via Brisbane*)
St. Kilda, Victoria...(*via Melbourne*)
Sale, Victoria.....(*via Melbourne*)
Sandhurst, Victoria...(*via Melbourne*)
Seymour River, Queensland.....TBL
Sharks Bay, Western Australia...TBL
Stanley, Tasmania.....TBL
Strahan, Tasmania.....TBL
Sydney, New South Wales.....TBL
Thursday Island.....TBL
Toowoomba, Queensland—
(*via Brisbane*)
Torquay, Tasmania...(*via Launceston*)
Townsville, Queensland.....TBL
Ulverstone, Tasmania—
(*via Launceston*)
Wallaroo, South Australia.....TBL
Warnambool, Victoria—
(*via Melbourne*)
Warwick, Queensland...(*via Brisbane*)
Williamstown, Victoria—
(*via Melbourne*)
Winton, New South Wales—
(*via Townsville*)
Wyndham, Western Australia—
(*via Fremantle*)
York, Western Australia—
(*via Fremantle*)

Postal Regulations: Great care should be taken in meeting the requirements of the Australian postal authorities as supervision of matter entering via the mails is most strict.

Advertising: Duty is levied on advertising catalogues, price lists, trade circulars, and all advertising matter introduced through the post, even when forwarded in single copies addressed to individuals, provided that when the duty on the total quantity posted by the consignor by any one mail to any one state of the commonwealth does not exceed one shilling, payment of duty is waived. If there is reasonable ground for belief that this concession is being abused by the distribution of a consignment over more than one mail, the whole of the matter affected is to be charged duty.

Duty may be paid by adhesive stamps, which can be obtained from the official representative of the Department of Trade and Customs of the Commonwealth of Australia, 44 Whitehall Street, New York. These stamps are of 1, 2, 3, 4, 5, 6, 8, 10, 12, 14, 16, 18 and 20 cents denomination, respectively, and can be paid for with cash or money orders or certified bank cheques.

The customs duty stamps must be affixed to the reverse side of advertising matter; such stamps are prohibited on the address side of articles.

Duty may also be paid: (a) by remitting to the Deputy Postmaster General of each state (for transmission to the customs) a sum covering the total amount of advertising matter addressed to such state; (b) at the Customs House in the receiving state by the consignor's agent.

FRED P. GASKELL COMPANY, INC. IMPORT and EXPORT
SHIPPING AND FORWARDING AGENTS TO ALL PARTS OF THE WORLD
Lowest Rates and Best Service
Experience—Efficiency—Economy
NEW YORK CITY, No. 1 Broadway
NORFOLK, VA., Law Building

If payment be not made by any of the above-mentioned methods, the duty will be collected from the addressee by surcharge by the Postal Department (for the customs).

Advertising matter is subject to a duty of 45 per cent ad valorem, or 20 cents per pound, subdivided as follows:

			Up	to	¾ oz.	in	weight	.....	1 cent
Over	¾ oz.	and	"	"	1½ ozs.	"	"	.....	2 cents
"	1½ ozs.	"	"	"	2½ ozs.	"	"	.....	3 "
"	2½ ozs.	"	"	"	3¼ ozs.	"	"	.....	4 "
"	3¼ ozs.	"	"	"	4 ozs.	"	"	.....	5 "
"	4 ozs.	"	"	"	4¾ ozs.	"	"	.....	6 "
"	4¾ ozs.	"	"	"	5½ ozs.	"	"	.....	7 "
"	5½ ozs.	"	"	"	6½ ozs.	"	"	.....	8 "
"	6½ ozs.	"	"	"	7¼ ozs.	"	"	.....	9 "
"	7¼ ozs.	"	"	"	8 ozs.	"	"	.....	10 "
"	8 ozs.	"	"	"	8¾ ozs.	"	"	.....	11 "
"	8¾ ozs.	"	"	"	9½ ozs.	"	"	.....	12 "
"	9½ ozs.	"	"	"	10½ ozs.	"	"	.....	13 "
"	10½ ozs.	"	"	"	11¼ ozs.	"	"	.....	14 "
"	11¼ ozs.	"	"	"	12 ozs.	"	"	.....	15 "
"	12 ozs.	"	"	"	12¾ ozs.	"	"	.....	16 "
"	12¾ ozs.	"	"	"	13½ ozs.	"	"	.....	17 "
"	13½ ozs.	"	"	"	14½ ozs.	"	"	.....	18 "
"	14½ ozs.	"	"	"	15¾ ozs.	"	"	.....	19 "
"	15¾ ozs.	"	"	"	16 ozs.	"	"	.....	20 "

Duty is charged on advertising insets contained in magazines or similar publications, whether imported by post or otherwise, when loose, gummed, in post-card form, or sewn or otherwise fastened in but perforated for the purpose of being detached.

This does not, however, apply to the ordinary advertising pages which clearly form part of the magazines, and which usually (though not always) bear consecutive Roman numerals or are paged consecutively with the literary contents.

Combination Packages: Combination packages are not permitted in the mails to Australia.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces, 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: Five cents for the first ounce or fraction, 3 cents for each additional ounce or fraction. Registration, 10 cents, with return receipt if requested. Merchandise may be mailed at letter rate. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension, except that rolls may be 30 inches in length by 4 inches in diameter.

Mail Time: Letter mail, New York to Adelaide about 37 days; to Melbourne about 35 days; to Sydney about 30 days; parcel-post mails require somewhat longer in transit.

Parcel Post: Postage rate, 14 cents per pound or fraction. A further charge of 6 pence (12 cents) is collected from the addressee. Weight limit, 11 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, not permitted.

INSURANCE COMPANY OF NORTH AMERICA

Foreign and Domestic Parcel Post Insurance.

Customs declarations, one copy, Form 2966, also special dispatch note, Form 2972. No consular documents required.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over.

When invoices describing merchandise sent in parcel post packages to Australia are not in conformity with the customs regulations, the Australian customs imposes an additional charge of 20 per cent ad valorem, provided the goods imported are for

commercial purposes. When the goods imported are for personal use only, the charge is not made should the invoice not be entirely in accordance with the conditions required by the Australian customs. It is not necessary for the invoices to accompany the parcels to which they relate.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Weight limit, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, length 12 inches, diameter 6 inches. Registration, 10 cents with return receipt if requested. Indemnity limited to 50 francs or equivalent.

Samples mailed under this classification must be so marked on the wrapping. No customs declarations or consular documents are required.

Unmailable Matter: The following are prohibited from transmission in the regular or parcel-post mails for Australia: (1) Invoices in blank or partially in blank that can be filled out and used as the original invoices. (2) In the form of prints, commercial papers and samples, checks, money orders, postal bonds (except those contained in articles addressed to bankers), gummed postage stamps not canceled, coin, bank notes, bullion, gold and perishable objects, such as game, fish, meat, fruits, vegetables and all other objects able to injure a person or damage other articles, advertisements or information concerning lotteries, games of chance, illegal games and fraudulent, indecent or immoral enterprises. (3) "Rodox," "S. A. P." (poison for rabbits) and all other poisons for rabbits which have phosphorus for a base, such as "Boker," "Little Doctor Rabbit Poison," "Vernox" and "Slayo," as well as the poison for cows called "Asp." (4) "Johnson's Carbon Remover," preparation for cleaning motor cylinders. (5) The pamphlet entitled "A Treatise on Preventatives," published by "No More Worry Co.," New York and Brisbane. (6) All the reproductions save those which are authorized by the owner of the authorship rights, of works protected by the law concerning authorship rights in the Dominions of the King, inasmuch as the existence of this right and the date of its expiration have been notified to the minister by the owner or by his representative. (7) False coin. (8) Counterfeit sterling coin. (9) Coins in use in the Dominions of the King which have not legal fineness and weight. (10) Goods made or prepared wholly or partly in prisons or which have been made in or in relation with prisons, jails or penitentiaries. (11) Tea exhausted or adulterated with other leaves or with leaves exhausted or unhealthy or improper for consumption. (12) Oleomargarine, butterine and other like substances destined to replace butter, unless they are colored and marked in the prescribed manner. (13) All goods the importation of which can be forbidden by proclamation. (14) All goods furnished with a false declaration of the guaranty concerning the product or the quality, furnished by any person whatsoever, a public official, government or country. (15) Mineral oils and mineral spirits, save those imported and submitted to restrictions published by way of proclamation. (16) Medical or mechanical objects destined to prevent conception and all writings referring thereto are treated as prohibited articles. (17) Imitation of brandy. (18) Goods bearing the word "Anzac" or any other word approaching it. (19) Crude opium, prepared opium and, save authorization given by the receiver of customs, medical opium, morphine, cocaine, heroin, salts of morphine, salts of cocaine, salts and preparations of heroin containing more than 0.1 per cent of heroin, all preparations (official and non-official), including the remedies indicated in the advertisements as remedies against opium (antiopium), which contain more than 0.2 per cent of morphine or more than 0.1 per cent of cocaine, all the new derivatives of morphine or cocaine or of their respective salts and all other alkaloids of opium that scientific researches generally recognized can show as being susceptible to provoke the same abuses and to produce the same harmful effects. (20) The feathers and skins of the below-mentioned birds, unless it may be proved

to the controller general of customs that these feathers or skins were imported for a pedagogical or scientific purpose: birds of paradise, humming birds, the monal, any one whatsoever of the different kinds of Asiatic pheasants of the genus Lophophorus, such as the impeyan pheasant, the argus and other kinds of Asiatic pheasants of the genus Argusanius, such as the argus pheasant, the crowned pigeon, any one whatsoever of the kinds of pigeons with large crest of the genus Goura, found in New Guinea and the adjacent islands, owls, kingfishers, popinjays, parrots of the genus Sittace or Macrocerus, the swan family, the family of herons, ibis and herons of the order of waders, the todys, the rock cock, the quetzal or resplendent trogon. This prohibition extends to the skins or feathers dressed or manufactured or to a part of these feathers and skins or of the above-mentioned birds. The skins or the wings of the rhea must not be sent. (21) Imitation of bank notes and of objects which, although not being bank notes, resemble them to such a point that they could be mistaken for one another. (22) "Oxygenator," described under this name or under any other name, made by the Oxygenator Co., Buffalo, N. Y. (23) "Oxydonor," the instrument or object designed under this name or under any other name, which is made by Dr. H. Sanche & Co., Detroit, Mich. (24) "Oxyhealer," "Oxygenopathy" and other like objects. (25) "Tuberculozyne, remedy for consumption," designed under this name or under any other name, made by the Derk P. Yonkerman Co. (Ltd.), London. (26) "Orange Lily" suppositories, designed under that name or under any other name, made by the Coonley Medicine Co. (Inc.), Detroit, Mich. (27) The Keeley remedy against opium, drunkenness, neurasthenia, tobacco (The Leslie E. Keeley Co., Dwight, Ill.). (28) The Wood treatment against the use of alcohol, drugs and tobacco (E. J. Woods (Ltd.), London). (29) Treatment against the drink habit (Neale Institute Co., Des Moines, Iowa). (30) Disposava (Venn's Chemical Co., England). (31) Dipsocure (the Carlton Chemical Co., England). (32) Antidipso (Ward Chemical Co., England). (33) All preparations presented as remedies against drunkenness, alcoholism, the habit of opium, tobacco, cocaine and other drugs. (34) The medicinal preparation now known and designed under the name of "Cancerine," or designed under any other name, made by the Natural Cancer Cure Co., Twickenham, Middlesex, England. This preparation is also called "Cantassium." (35) Balkan or suffragette bombs. (36) Cachou.

(38) Radio-hypnotic crystal, hypnotic crystal, crystal balls for experimenting with the hypnotic crystal. (39) Mysterious lucky stones, oriental lucky stones, mysterious talismans, and all like objects, designated by the above-mentioned names or by other names, and the advertisements belonging to these objects. (40) Saccharine. (41) Preparations known under the name of Dolichos, Dolichos Down, Cowhage, Cowitch or Juckpulver. (42) Apperine—substance which replaces hops. (43) Beerine—preparation containing picric acid and used for the making of drinks. (44) Goods in which there are enclosed seeds of any plant prohibited importation. (45) Goods made by any manufacturer who uses prison labor: Wax tapers containing the substance ordinarily designated under the name of "White phosphorus" or "Yellow phosphorus." (46) "Complete system of personal influence and cure" and all prints referring thereto issued by the National Institute of Science, London. (47) Leather or manufactured objects of leather, also for clothes containing any quantity whatsoever of barium sulphate or barium compounds. (48) Pistols and revolvers designated under the name of "Stupefying Gas," or under any other name; all instruments or objects of this kind. These instruments are also designated under the name of "Scheintot pistols" of Burgs, Muller & Sons, Germany. Also "Dedless" cartridges for pistols, "Disinfecting pistols," and "Repeating gas pistols." (49) Explosive cigars. (50) Electric or magnetic belts, all belts, portable apparatus, toilet articles, or so-called apparatus destined to produce a therapeutic effect either by electric or magnetic influence, or by the presence of radio-active elements. (51) Maxim and other silencer arrangements for firearms. (52) The apparatus called "The Galvo filter and water sterilizer," or designated under any other name. (53) Actina, an apparatus made by the "Actina Appliance Co., Kansas City, Mo., U. S. A.," or designated under any other name. (54) The apparatus called "Hypno-

magnetic vibrant," designated under any other name and the prints referring thereto and published by Norman Barclay, Argyle House, Kensington, High Street, London. (55) Homeopathic medicines made at the general dispensary of Count Cesar Mattei, Mattei Palace, Bologna, Italy. (56) The apparatus "J. B. L. Cascade," or designated under any other name, made by C. A. Tyrrel, New York, and all prints published by the said firm. (57) Clothes of occasion destined for commerce and imported from regions mentioned by the "Quarantine act" as infected by contagious maladies, or by which such maladies could be introduced into Australia. (59) All envelopes, receptacles, apparatus used to make, preserve or contain moist or liquid food substances and which will have with these substances a surface: (a) Wholly or partly of lead or zinc. (b) Consisting of any alloy whatsoever containing more than 10 per cent of its weight of lead or zinc. (c) Plated on the inside with an alloy containing more than 1 per cent of its weight of lead. (d) Covered with enamel, glass, rubber or gutta-percha which, after having been treated by boiling during thirty minutes with vinegar, with the addition of 4 per cent of its weight of acetic acid, gives acetate of lead. (e) Containing more than one-fourth grain of arsenic per pound of metallic alloy, enamel, glass, rubber or gutta-percha. (60) Horns and hoofs, except trophies of sport which can be imported with the permission of the Minister of Commerce and of the Customs. (61) All disease germs and microbes and all the morbid agents capable of causing disease to man, animals, or plants, and all the cultures, virus and substances containing any one of these disease germs or microbes or morbid agents, except, however, virus or culture the importation of which is authorized by the Minister of Commerce and the Customs upon the production of evident proofs relative to the absence of all danger for the public health and upon the recommendation of the quarantine director. The importation can only be made by means of the observation of the conditions enumerated in the permit. (62) Vaccine or lymph from a country where aphthous fever was malignant within six months preceding the date of the despatch. Vaccine or lymph from any other country but New Zealand must be submitted to a bacteriological examination in an authorized laboratory in the Commonwealth. (63) Harmful insects, able to harm plants or merchandise. (64) All diseased plants, poisonous mushrooms, as well as the plants and merchandise contaminated by these objects. (65) All bad herbs and harmful vine pods that may be separated or mixed with other seeds. (66) Stone fruit trees or any living part whatsoever of these trees which have been cultivated in any country of the world where there reigns any one of the diseases known under the name of peach yellows or peach rosette (peach diseases). (67) Apple trees, pear trees, cherry trees, apricot trees, plum trees, wild quince trees, hawthorn trees or any part whatsoever of these trees (including the fruit) which have been cultivated in a country where there reigns the disease known under the name of pear blight or fire blights (bacillus amylovorus). (68) All plants, parts of plants (including the fruit) from New Zealand, except seeds for agriculture and seed for the meadows. (69) Currant bushes or parts of these plants from any country whatsoever where there reigns the Sphoerotheca Morsuvae (American currant bush blight). (70) Citrus plants (except citrus fruits and their seeds) from any part whatsoever of the world. (71) The citrus fruits and their seeds (imported as seeds) from any part of the world where there reigns the disease called citrus canker or Japanese canker. (72) However, shipments of citrus fruits can be imported from the states of California and Arizona, U. S. A., on condition that they be accompanied by an official certificate dated and signed by a responsible official of the government of the country of origin and indicating the name of the state in which the tree was grown, with identification of the fruit, designating the quantity, and testifying: (a) That the fruit was grown in the state indicated; (b) That the citrus canker does not exist in the state; (c) That the shipment is exempt from citrus canker and from all other diseases. (73) Citrus fruits and citrus seeds (imported as seeds) of any country in which the disease called citrus canker or Japanese canker does not exist, unless a certificate of the department of agriculture of the country of

origin establishes: (a) That the shipment is free from citrus canker; (b) That citrus canker does not exist in the country of origin. The term "citrus" used here should be extended to all plants belonging to the subfamily or species of the citratae. (74) The following plants, coming from any country where the existence of the disease called citrus canker is recognized: Chalcas (Murraya) exotica; Atlantia distich; Fortunella (Citrus) japonica; Claucena lansium; Feronia limonia; Feroniella lucida; Chaetospeermum glutinose; Herperethuse crenulata; Parmignya Longipedunculata; Citropsis Schweinfurthii; Atlantia Citrioides.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are no special requirements affecting the preparation of bills of lading.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **American & Australian Line** (Norton, Lilly & Co.), 26 Beaver St., New York.

Freight service, from New York, weekly by Panama Canal for Fremantle, Adelaide, Melbourne, Sydney and Brisbane.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, direct ports, $5.00; transshipment ports, $10.00. Parcel Receipts (liability $10.00), for direct ports, minimum charge, $2.50.

Through bills of lading (via Fremantle, Adelaide, Melbourne, Sydney or Brisbane) for all rail points in Australia.

Commonwealth & Dominion Line, Ltd. (Funch, Edye & Co., Inc.), 25 Broadway, New York. Freight and passenger service, from New York, about fortnightly, for Fremantle, Adelaide, Melbourne, Sydney and Brisbane. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00. Parcel Receipts (packages not exceeding $10.00 in value), 75 cents per cubic foot; minimum charge, $2.50.

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Nelson	Newcastle	Cairns	Bunbury
Wellington	Melbourne	Samarai	Oamaru
New Plymouth	Adelaide	Maryborough (Hervey Bay)	Port Pirie
Wanganui	Pago Pago	Port Moresby	Geelong
Lyttelton (CHRIST-CHURCH)	Apia	Nukualofa	Portland
Timaru	Suva	Bowen	Hobart
Dunedin	Levuka	Albany	Launceston
Bluff	Rabaul	Fremantle	Burnie
	Papeete		Walaroo
	Noumea		Gladstone

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Boston, Mass.	Philadelphia, Pa.	Baltimore, Md.
Norfolk, Va.	Newport News, Va.	Mobile, Ala.
New Orleans, La.	San Diego, Cal.	Los Angeles, Cal.
San Francisco, Cal.	Portland, Ore.	Seattle, Wash.
Chicago, Ill.	Pittsburgh, Pa.	Cristobal, C. Z.
		Balboa, C. Z.

U. S. & Australasia Line (U. S. & Australasia Lines, Inc.), 10 Bridge St., New York. Freight service, from New York, about monthly, for Melbourne, Sydney, Adelaide, Brisbane, and Fremantle. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts (packages not exceeding $20.00 in value), $1.25 per cubic foot.

SAILINGS FROM BALTIMORE

U. S. & Australasia Line (Terminal Shipping Co.), Keyser Bldg., Baltimore. Freight service, from Baltimore, as cargo offers, for Melbourne, Sydney, Adelaide, Brisbane, and Fremantle. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, $1.25 per cubic foot; liability limited to $20.00.

See Our Ad On Page 11

JUDSON FREIGHT FORWARDING CO.

SAILINGS FROM BOSTON

U. S. & Australasia Line (Crowell & Thurlow), 131 State St., Boston. Freight service, from Boston, about monthly, for Melbourne, Sydney, Adelaide, Brisbane, and Fremantle. Dock Receipt, on company's form in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts (packages not exceeding $20.00 in value), $1.25 per cubic foot.

SAILINGS FROM LOS ANGELES

Transatlantic S. S. Co. of Gothenburg (General S. S. Corp.), 211 Spring Arcade Bldg., Los Angeles. Freight service, from Los Angeles, monthly, for Sydney, Newcastle, Melbourne, Adelaide and other ports as inducements offer. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM NEW ORLEANS

★ **Gulf-Australasian Line** (Norton, Lilly & Co.), Canal-Commercial Bldg., New Orleans. Freight service, from New Orleans, as cargo offers, for Fremantle, Adelaide, Melbourne, Sydney, and Brisbane. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, direct ports, $5.00; transshipment ports, $10.00. Parcel Receipts, for direct ports (packages not exceeding $10.00 in value), 75 cents per cubic foot; minimum charge, $2.50.

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SAILINGS FROM PHILADELPHIA

U. S. & Australasia Line (Lavino Shipping Co.), Bullitt Bldg., Philadelphia. Freight service, from Philadelphia, as cargo offers, for Melbourne, Sydney, Adelaide, Brisbane, and Fremantle. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, $1.25 per cubic foot; liability limited to $20.00.

SAILINGS FROM PORTLAND, OREGON

Pacific Australia Line (Swayne & Hoyt, Inc.), 408 Board of Trade Bldg., Portland, Oregon. Freight service, from Portland, Oregon, monthly if sufficient inducement offers, for Australian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM SAN FRANCISCO

General Steamship Line (General S. S. Corp.), 240 Battery St., San Francisco. Freight service, with accommodations for a limited number of passengers from San Francisco, every 3 weeks, for Sydney and Melbourne. Through bills of lading issued (via Sydney) for Bowen, Brisbane, Bundaberg, Cairns, Devonport, Fremantle, Hobart, Launceston, Maryborough, Newcastle, Perth, Rockhampton, and Townsville; (via Melbourne) for Adelaide, Albany, Burnie, Devonport, Fremantle, Hobart, Launceston and Perth. Dock Receipt, made up in quadruplicate by company on presentation of export declaration by the shipper. Two permits handed to shipper for surrender at the dock, one of which is returned to the shipper for surrender in exchange for Bill of Lading. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, direct ports, $5.00. Parcel Receipts, issued.

Oceanic S. S. Company (Spreckles Line), San Francisco. H. E. Burnett, 50 East 42d St., New York.

Freight and passenger service, from San Francisco, every three weeks, for Sydney.

Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued. Through bills of lading (via Sydney), for all rail points in Australia.

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Pacific Australia Line (Swayne & Hoyt, Inc.), 430 Sansome St., San Francisco. Freight service, from San Francisco, every 24 days, for Australian ports. Through bills of lading for all outports. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

Union Line (Union S. S. Co.), 230 California St., San Francisco. Freight, mail and passenger service, from San Francisco, monthly, for Australian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts (Liability $10.00), 75 cents per cubic foot; minimum charge, $2.50.

SAILINGS FROM SEATTLE

Pacific Australia Line (Swayne & Hoyt, Inc.), Lobby 4, Central Bldg., Seattle. Monthly (see San Francisco).

GENERAL EXPORT INFORMATION

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.

AUSTRIA

The Republic of Austria comprises the provinces of Upper Austria, Lower Austria, Salzburg, Tyrol, Styria, Carinthia, and Vorarlberg, together with Burgenland (West Hungary) except Oedenburg. The area is 32,000 square miles, and the population 6,500,000.

The monetary unit of Austria is the schilling, of 100 hellers, equivalent at par of exchange to 20.3 cents, U. S. currency.

Language: German is the spoken and commercial language.

Weights and Measures: The metric system is in use.

American Consulates: There is an American Consulate, with a resident Trade Commissioner, at Vienna.

Cable and Radio Rates: In Figuring time of arrival of a cable or radio message at Austrian destination, add 6 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.30	.34	.38	.41	.44
Deferred rate	.15	.17	.19	.20½	.22
Preferred rate	.37	.40	.43	.46	.49
Urgent rate	.61	.64	.67	.70	.73
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.30	.34	.38	.41	.44
Deferred rate	.15	.17	.19	.20½	.22
Urgent rate	.90	.94	.98	1.01	1.04
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and

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Donauworth
Ulm
R. Danube
Augsburg
Landshut
Passau
Braunau
R. Inn
Linz
Krems
Stookerau
Kornebburg
R. March
VIENNA
St. Polten
Modling
Baden
Weiner Neustadt
Ried
Wels
Steyr
Gmunden
Munich
Traunstein
Salzburg
Isch
Hollein
Rosenheim
Kufstein
Friedrichshafen
Lindau
Kaufbeurez
Kempton
Bregenz
Dornbirn
Bludenz
Lendeck
Innsbruck
R. Salzach
Bruck
Donawitz
Leoben
Fohrsdorf
Gratz
R. Mur
Kormend
Odenburg
Slerzing
Schuls
St. Moritz
Spittal
R. Drave
Klagenfurt
Villach
Marburg
Bozen
Varasadin
Koprelnitz
Cilli
Belluno
Udine
Gorz
R. Save

Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Austria.

International Acceptance Bank Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars and foreign currencies. Represented in Austria by its stockholding correspondents, S. M. von Rothschild, Vienna, and Oesterreichische Credit-Anstalt fuer Handel und Gewerbe, Vienna.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices: There are Austrian Consulates in the cities mentioned in the following list. The consular regulations are uniform for all offices except as otherwise stated under Consular Regulations.

New York: Consulate General, 24 State Street. 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction includes all states east of the Mississippi River except Illinois, Indiana, Michigan, Ohio and Wisconsin. Dr. Frederick Fischerauer, Consul General. (Telephone, Bowling Green 10449.)

Chicago: Consulate, 30 North Michigan Boulevard. (Telephone, Central 1740). 10 a.m. to 3 p.m. Jurisdiction includes Illinois, Indiana, Michigan, Ohio, Wisconsin, and all states west of the Mississippi River. Michael F. Girten, Consul.

Consular Regulations: No consular documents are required.

TO AUSTRIA
SHIP THRU ARTHUR T. BLACKMAN, INC. NEW YORK
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15-25 Whitehall Street Phone: Bowling Green 9364, 9365

Customs Regulations: Samples are considered as having no commercial value if unfit for sale and, as such, may be imported into Austria free of duty, according to the Division of Foreign Tariffs. Those regarded as having commercial value are subject to the regular duties applying to commercial shipments of similar articles. Free

samples include such things as small pieces of cloth, odd shoes which have been so mutilated as to render them unfit for use except as samples, and the like. All samples of finished goods representing complete articles must be mutilated by perforations if they are to be imported free of duty or from import-license formalities.

Advertising matter of all kinds is subject to duty in Austria. If single catalogues or price lists are sent as printed matter, however, it is understood that they will not be held for duty.

If it is desired to prepay duties on samples and advertising matter on the shipment the services of a freight forwarder in the United States should be utilized, the packages being despatched through such a firm to its Austrian agent or representative with instructions that all customs and other charges be paid for the shipper's account.

Ports and Trade Centers: The principal trade centers are Vienna (Wien), population 1,840,000; Graz, 160,000; Linz, 95,000; Innsbruck, 56,000; Salzburg, 38,000; Wiener Neustadt, 36,000; St. Polten, 28,000; Klagenfurt, 26,000.

Postal Regulations: Mails for Austria are despatched from New York. Mail time, about 14 days.

Combination Packages: Combination packages are not permitted in the mails for Austria.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces, 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: Postage rate, 5 cents for the first ounce or fraction, 3 cents for each additional ounce or fraction. Registration, 15 cents, with return receipt if requested. Merchandise may be mailed at letter rate. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension, except that rolls may be 30 inches in length by 4 inches in diameter.

Parcel Post: Postage rate, 14 cents per pound or fraction, plus transit charges, up to 11 pounds inclusive, 20 cents; from 11 pounds to the weight limit, 38 cents. Weight limit, 22 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Customs declarations, one copy, Form 2966. No consular documents required.

Registration, 15 cents, with return receipt if requested. No indemnity for loss or damage. Registration merely enables the sender to secure a return receipt and does not render the post office in any way liable or responsible. Parcels cannot be insured, except privately, nor sent C. O. D.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Weight limit, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, length 12 inches, diameter 6 inches. Registration, 15 cents with return receipt if requested. Indemnity limited to 50 francs or equivalent.

Samples mailed under this classification must be so marked on the wrapping. No customs declarations or consular documents are required.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are no special requirements in the preparation of bills of lading.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

American Line (International Mercantile Marine), 1 Broadway, New York. Freight, mail and passenger service, from New York, weekly (via Hamburg), on through bill of lading for all points in Austria. Dock Receipt, on company's form, in duplicate. Bills of Lading, 2 company copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

★ **American Diamond Line** (Black Diamond S. S. Corp.), 67 Exchange Place, New York. Freight service, from New York, every 10 days (via Rotterdam/Antwerp), on through bill of lading for all rail points in Austria. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

Holland-America Line, 21 State St., New York. Freight and passenger service, from New York, weekly (via Rotterdam/Amsterdam), on through bill of lading for all rail points in Austria. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

K Line (United States Navigation Co., Inc.), 17 Battery Place, New York. Freight service, from New York, fortnightly (via Hamburg), for all rail points in Austria. Dock Receipts, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

Red Star Line (International Mercantile Marine), 1 Broadway, New York. From New York, weekly (via Antwerp), on through bills of lading for all rail points in Austria.

★ **United American Lines and Hamburg-American Line** (United American Lines, Inc.), 39 Broadway, New York. Freight, mail and passenger service, from New York, weekly (via Hamburg), on through bill of lading for rail points in Austria. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 2 copies. Miniform, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

SAILINGS FROM BALTIMORE

American Line (Atlantic Transport Company), Chamber of Commerce Bldg., Baltimore. Freight service, from Baltimore, fortnightly, for Hamburg, thence on through bills of lading to all rail points in Austria. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

★ **American Diamond Line** (Black Diamond S. S. Corp.), Hearst Tower Bldg., Baltimore. Freight service, from Baltimore, fortnightly (via Rotterdam/Antwerp), for all rail points in Austria. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

Holland-America Line (Furness, Withy & Co., Ltd.), 19 South St., Baltimore. Freight service, from Baltimore, about fortnightly (via Rotterdam/Amsterdam), on through bill of lading for all rail points in Austria. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

Red Star Line (International Mercantile Marine), Chamber of Commerce Bldg., Baltimore. From Baltimore, fortnightly (via Antwerp), on through bill of lading for all rail points in Austria.

★ **United American Lines** (Dichmann, Wright & Pugh, Inc.), Hearst Tower Bldg., Baltimore. Freight service, from Baltimore, fortnightly (via Hamburg), on through bill of lading for rail points in Austria. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

SAILINGS FROM BOSTON

American Line (International Mercantile Marine), 84 State St., Boston. Fortnightly (see New York).

★ **American Diamond Line** (Rogers & Webb), 110 State St., Boston. Freight service, from Boston, fortnightly (via Rotterdam/Antwerp), on through bill of lading for all rail points in Austria. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

Holland-America Line, 84 State St., Boston. From Boston, fortnightly. See route note, Holland-America Line, New York.

Red Star Line (International Mercantile Marine), 84 State St., Boston. From Boston, fortnightly. See route note, Red Star Line, New York.

SAILINGS FROM CHARLESTON

Carolina Line (The Carolina Company), 9 Middle Atlantic Wharf, Charleston. Freight service, from Charleston, about monthly, for Hamburg, thence by rail to destinations in Austria. No through bills of lading are issued, but if Austrian destination is shown on bill of lading the Carolina Line agents in Hamburg will notify consignee and attend to forwarding. Dock Receipt, on shipper's form. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM HAMPTON ROADS

American Line (International Mercantile Marine), Flatiron Bldg., Norfolk. Fortnightly (see New York).

★ **American Diamond Line** (Dichmann, Wright & Pugh), Citizens Bank Bldg., Norfolk. Freight service, from Hampton Roads, fortnightly (via Rotterdam/Antwerp), on through bill of lading for all rail points in Austria. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

Holland-America Line, River Road, Newport News; Seaboard Bank Bldg., Norfolk. From Norfolk, fortnightly. See route note, Holland-America Line, New York.

Red Star Line (International Mercantile Marine), Flatiron Bldg., Norfolk. From Hampton Roads, fortnightly. See route note, Red Star Line, New York.

★ **United American Lines** (Dichmann, Wright & Pugh, Inc.), Citizens Bank Bldg., Norfolk. From Hampton Roads, fortnightly. See route note, United American Lines, New York.

SAILINGS FROM JACKSONVILLE

Carolina Line (Tampa Inter-Ocean S. S. Co.), Graham Bldg., Jacksonville. From Jacksonville, about monthly, for Hamburg, thence by rail to destinations in Austria. No through bills of lading are issued, but if Austrian destination is shown on bill of lading the Carolina Line agents in Hamburg will notify consignee and attend to forwarding.

SAILINGS FROM LOS ANGELES

★ **United American Lines** (Los Angeles S. S. Co.), Central Bldg., Los Angeles. Freight service, from Los Angeles, fortnightly (via Hamburg), for rail points in Austria. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

SAILINGS FROM PHILADELPHIA

American Line (International Mercantile Marine), Bourse Bldg., Philadelphia. Fortnightly (see New York).

★ **American Diamond Line** (Black Diamond S. S. Corp.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, fortnightly (via Rotterdam/Antwerp), on through bill of lading for all rail points in Austria. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

Holland-America Line (International Mercantile Marine), Bourse Bldg., Philadelphia. From Philadelphia, fortnightly. See route note, Holland-America Line, New York.

Red Star Line (International Mercantile Marine), Bourse Bldg., Philadelphia. From Philadelphia, fortnightly. See route note, Red Star Line, New York.

★ **United American Lines** (Dichmann, Wright & Pugh, Inc.), Lafayette Bldg., Philadelphia. Freight service, from Philadelphia, fortnightly (via Hamburg), on through bill of lading for rail points in Austria. Dock receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

SAILINGS FROM PORTLAND, OREGON

★ **United American Lines** (Columbia Pacific Shipping Co.), Porter Bldg., Portland, Oregon. Freight service, from Portland, Oregon, fortnightly (via Hamburg), for rail points in Austria. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

SAILINGS FROM SAN FRANCISCO

★ **United American Lines** (Sudden & Christensen, Inc.), 230 California St., San Francisco. Freight service, from San Francisco, fortnightly (via Hamburg), on through bill of lading, for rail points in Austria. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

SAILINGS FROM SAVANNAH

Carolina Line (Trosdal, Plant & Lafonta), 34 East Bay St., Savannah. From Savannah, about monthly, for Hamburg, thence by rail to destinations in Austria. No through bills of lading are issued, but if Austrian destination is shown on bill of lading the Carolina Line agents in Hamburg will notify consignee and attend to forwarding.

SAILINGS FROM SEATTLE

★ **United American Lines** (Sudden & Christensen, Inc.), Arctic Bldg., Seattle. Freight service, from Seattle, fortnightly (via Hamburg), for rail points in Austria. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

AZERBAIJAN

The Republic of Azerbaijan comprises the former Russian provinces of Baku and Yelisavetpol. Its area is about 33,970 square miles, with a population roughly estimated at 2,096,973. As with Armenia, claim is made to additional territory which would increase the area of Azerbaijan to about 60,000 square miles.

The capital and principal city of Azerbaijan is Baku, with a population of 250,000. This is the center of the Caspian-Caucasian petroleum industry. Although the production of oil is by far the most important commercial asset of the country, there are also considerable developments in the production of cotton, grain, and cattle.

There is direct railway communication with the Black Sea port of Batoum, through Tiflis. This line is one of the principal routings from the United States and western Europe for the central portion of Asia. The importance of the Trans-Caucasian corridor as affording access to those rich areas has essential bearing upon the attitude which will be maintained by the European powers in dealing with Georgian and Tartar affairs.

American Consulates: Azerbaijan is included in the jurisdiction of the American Consulate General at Constantinople (Turkey).

Cable and Radio Rates: Only full rate messages are accepted for transmission, and strictly at sender's risk. The Soviet authorities will not investigate complaints nor entertain claims for refunds. In figuring time of arrival of a cable or radio message at destination in Azerbaijan, add 8 hours to New York standard time.

	A	B	C	D	E
Via normal route					
Full rate	.36	.40	.44	.47	.50
Deferred rate	.18	.20	.22	.23½	.25

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Azerbaijan.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: There are no consular representatives of Azerbaijan in the United States.

Consular Regulations: No consular documents are required.

Map: See under *Armenia.*

Parcel Post: There is no parcel-post service to Azerbaijan.

Shipping Routes and Regulations: See under *Georgia.*

GENERAL EXPORT INFORMATION

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.

AZORES

The Azores, an archipelago belonging to Portugal, are situated in the Atlantic Ocean about 850 miles west of the coast of the mother country.

They are divided into three groups: the southeastern one consisting of St. Michaels, St. Mary and Formigas; the central of Fayal, Pico, St. George, Terceira and Graciosa; and the northwestern of Flores and Corvo.

The area is 922 square miles and according to the last census, that of 1911, the population 242,613. St. Michaels, the most important island of the group, has an area of 297 square miles and a population of 121,340.

Currency: Same as Portugal.

Language: Portuguese.

Weights and Measures: Metric system.

American Consulates: There is an American Consulate at Ponta Delgada (St. Michaels) and a Vice Consulate at Horta (Fayal).

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Azores, add 3 hours to New York standard time.

	A	B	C	D	E
Cable, via normal route					
Full rate	.26	.29	.32	.35	.38
Deferred rate	.13	.14½	.16	.17½	.19
Preferred rate	—	—	—	—	—
Urgent rate					
Fayal	.32	.35	.38	.41	.44
Other Islands	.40	.43	.46	.49	.52
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.44	.48	.52	.55	.58
Deferred rate	.22	.24	.26	.27½	.29
Urgent rate	.96	1.00	1.04	1.07	1.10
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Cable, via Eastern					
Full rate	.53	.57	.61	.64	.67
Deferred rate	.26½	.28½	.30½	.32	.33½
Preferred rate	—	—	—	—	—
Urgent rate	1.09	1.12	1.15	1.18	1.21
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and

Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Azores.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *Portugal.*

Consular Regulations: See under *Portugal.*

Postal Regulations: Mails for Azores are despatched from New York. The average mail time is 8 days.

Combination Packages: Combination packages are not permitted in the mails for Azores.

Commercial Papers: Postage rate, 5 cents up to 10 ounces, 1 cent per each additional 2 ounces or fraction. Maximum weight, 4 pounds 6 ounces.

Letters: Postage rate, 5 cents for the first ounce or fraction, 3 cents per each additional ounce or fraction. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension; except rolls, length 30 inches, diameter 4 inches.

Registration, 15 cents, with return receipt if requested.

Merchandise may be mailed at letter rate. No customs declaration required, but contents and values should be stated on the wrapping. No consular documents required. See Parcel Post.

Parcel Post: Postage rate, 14 cents per pound or fraction. Weight limit, 11 pounds. Maximum size, length 3½ feet, combined length and girth 6 feet.

Registration, 15 cents, with return receipt if requested. No indemnity for loss or damage. Registration merely enables the sender to secure a return receipt and does not render the post office in any way liable or responsible. Parcels cannot be insured, except privately, nor sent C. O. D.

Customs declaration, 2 copies, Form 2966. No consular documents required.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: Postage rate, 1 cent per each 2 ounces or fraction of 2 ounces. Maximum weight, 4 pounds 6 ounces. Maximum size, 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: Postage rate, 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Weight limit, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, length 12 inches, diameter 6 inches. Registration, 15 cents, with return receipt if requested. Indemnity limited to 50 francs or equivalent.

Samples mailed under this classification must be without saleable value, and must be so marked on the wrapping. No customs declarations or consular documents are required. Unmailable matter, same as for Letters.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are no special requirements affecting the preparation of bills of lading.

SAILINGS FROM NEW YORK

★ **American West African Line** (A. H. Bull & Co.), 40 West St., New York. Freight and mail service with limited passenger accommodations, from New York, as cargo offers, for Ponta Delgada, Horta, and Angra. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

★ **Cosulich Line** (Phelps Bros. & Co.), 17 Battery Place, New York. Passenger service only, from New York, monthly, for Ponta Delgada.

★ **Fabre Line** (James W. Elwell & Co., Inc.), 17 State St., New York. Freight, mail and passenger service, from New York, monthly or oftener for Ponta Delgada, Horta, and Angra. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

SAILINGS FROM BOSTON

★ **American West African Line** (Rogers & Webb), 110 Milk St., Boston. Freight service, from Boston, as cargo offers, for Ponta Delgada, Horta, and Angra.

★ **Cosulich Line** (L. Castelli), 70 Kneeland St., Boston. Passenger service only, from Boston, monthly, for Ponta Delgada.

★ **Italian Line** (Patterson-Wylde & Co.), Chamber of Commerce Bldg., Boston. Freight service, from Boston, monthly, for Ponta Delgada. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $15.00.

SAILINGS FROM JACKSONVILLE

★ **American West African Line** (Tampa Inter-Ocean S. S. Co.), Graham Bldg., Jacksonville. Freight service from Jacksonville as cargo offers.

SAILINGS FROM PENSACOLA

★ **American West African Line** (Frederick Gillmore & Co.), American National Bank Bldg., Pensacola. Freight service, from Pensacola, as cargo offers.

SAILINGS FROM PORT ARTHUR

★ **American West African Line** (Collin & Butler), Merchants National Bank Bldg., Port Arthur. Freight service, from Port Arthur, as cargo offers.

SAILINGS FROM PROVIDENCE, R. I.

★ **Fabre Line** (Goff & Page, Inc.), 54 Customs House St., Providence. Freight, mail and passenger service, from Providence, monthly, for Horta, Angra, and Ponta Delgada.

SAILINGS FROM NEW ORLEANS

★ **American West African Line** (Lykes Bros. S. S. Co., Inc.), Whitney-Central Bldg., New Orleans. Freight service, from New Orleans, as cargo offers.

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone, Whitehall 1247

BAHAMAS

The area of the Bahamas Islands is 4,404 square miles, and the population in 1921, 53,031. The principal islands of the group are: New Providence, population 12,975, on which is situated the capital, Nassau; Abaco; Harbor Island; Grand Bahama; St. Salvador; Long Island; Mayaguana; Eleuthera; Exuma; Watling's Island; Acklin's Island; Crooked Island; Great Inagua; and Andros Island.

Currency: Same as the United Kingdom. American gold, and paper currency of denominations of 5 dollars upwards are accepted although not legal tender.

Language: English.

Weights and Measures: Same as United Kingdom.

American Consulates: There is an American Consulate at Nassau.

Cable and Radio Rates: See Cable and Radio Regulations under General Export Information.

	A	B	C	D	E
For Nassau					
Full rate	.30	.33	.34	.36	.40
Deferred rate	.15	.16½	.17	.18	.20
For Governors Harbor, Harbor Island, Hopetown, Normans Castle, Abaco Island, Palmetto Point, Rock Sound, Savannah Sound, Tarpum Bay and West End.					
Full rate	.36	.39	.40	.42	.46
Deferred rate	.18	.19½	.20	.21	.23

A: Florida (except Key West).

B: Alabama, Arkansas, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina, Tennessee, Virginia.

C: Connecticut, Delaware, District of Columbia, Florida (Key West) Illinois, Indiana, Iowa, Maine, Maryland, Massachusetts, Michigan, Minnesota, Missouri, New Hampshire, New Jersey, New York, Ohio, Pennsylvania, Rhode Island, Texas, Vermont, West Virginia, Wisconsin.

D: Colorado, Kansas, Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Utah, Wyoming.

E: Arizona, California, Idaho, Nevada, Oregon, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on the Bahamas.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

Merchants Bank, Mobile, Ala. Complete facilities for handling foreign business. We offer individual attention and close rates.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The Royal Bank of Canada has a branch at Nassau. Special facilities for handling collections and banking transactions of all kinds. Over 900 branches throughout the world. New York Agency, 68 William St. Correspondence invited.

BAHAMAS ISLANDS AND BERMUDA
BERMUDA
SOMERSET IS.
IRELAND I.
ST. GEORGES I.
Hamilton
ST. DAVIDS I.
FLORIDA
Miami
LITTLE ABACO IS.
GREAT BAHAMA I.
MORES IS.
GREAT ABACO I.
Hole in the Wall
BEMINI CAYS
GUN CAY
HARBOR I.
JOULTER CAYS
WHALE CAY
BERRY I.
James Pt.
ELEUTHERA IS.
Palmetto Pt.
RIDING ROCKS
Red Bay
NEW PROVIDENCE I.
Nassau
HIGHBORN CAY
ORANGE CAY
ANDROS
BILLY IS.
Eleuthera Pt.
Bird Pt.
BIGWOOD CAY
YELLOW CAY
EXUMA KEYS
CAT ISLAND
Exuma Sound
Columbus Pt.
SAN SALVADOR (Watlings Is.)
South Bight
ISLAND
Devils Pt.
CONCEPTION
GREEN CAY
GREAT EXUMA I.
C. St. Maria
RUM CAY
TROPIC OF CANCER
CURLY CUT CAYS
LARKS NEST
LONG ISLAND
SAMANA CAY
Pittstown
CROOKED
C. Verde
PLANA CAYS
SEAL CAY
JAMENTOS CAYS
FORTUNE IS.
ACKLIN IS.
MARIGUANA I.
CUBA
GREAT RAGGED I.
CAY VERDE
CAICOS IS.
North Caicos
PROVIDENCE I.
Grand Caicos
South Caicos
Caico Bank
Grand Turk
TURKS IS.
CAYO S. DOMINGO
GREAT INAGUA I.
Matthew Town
Silver Bank

Commercial Invoices: The following form of commercial invoice must be used for all shipments to the Bahamas, and no other form of commercial invoice may be substituted, even though containing all the required information.

Form of Invoice and Declaration Required for Shipments to the Bahamas.

FACE OF INVOICE

[Here insert usual particulars, including place and date, name and address of supplier, etc.]

Country of Origin	Marks and Nos. on Packages	Quantity and Description of Goods	Selling Price to Purchaser	
			@	Amount

Certificate of Value to be Written, Typed or Printed on back of Invoices of Goods for Exportation to the Bahamas.

This declaration must appear on all invoices of goods of American manufacture going to the Bahamas.

I, (1) ....., **of** (2) ....., **of** (3) .....,
supplier / manufacturer of the goods enumerated in this invoice amounting to ....., hereby declare that I [(4) have the authority to make and sign this certificate on behalf of the aforesaid manufacturer, / supplier, and that I] have the means of knowing and do hereby certify as follows:—

1. That this invoice is in all respects correct, and contains a true and full statement of the price actually paid or to be paid for the said goods and the actual quantity thereof.

2. That no arrangement or understanding affecting the purchase-price of the said goods has been or will be made or entered into between the said exporter and purchaser or by anyone on behalf of either of them, either by way of discount, rebate, compensation, or in any manner whatever, other than as fully shown on this invoice, or as follows: (5) .....

Dated at ....., **this** ..... **day of** ....., **192**
Witness: ..... **Signature:** .....

(1) Manager, chief clerk, or as the case may be.

(2) Name of firm or company.

(3) Name of city or country.

(4) These words should be omitted where the manufacturer or supplier himself signs the certificate.

(5) Particulars of any special arrangement.

Consular Offices: See under United Kingdom.

Consular Regulations: No consular documents are required, but a special form of commercial invoice (see Commercial Invoices) is necessary.

Passenger Routes and Regulations: No licenses are required to be secured by commercial travelers visiting the Bahamas, and there are no fees to be paid.

Ports and Trade Centers: Nassau (New Providence) and Turks Islands (Grand Turk) are the only points reached on through steamship bills of lading. All other points are reached via Nassau, deliveries being taken at that place.

Postal Regulations: Mail for the Bahamas is despatched from New York and Miami, Fla.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces, 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 2 cents for the first ounce or fraction, 2 cents for each additional ounce or fraction.

Mail Time: Letter mail, about 3 days; to Turks Island, 5 days; parcel-post mails require somewhat longer in transit.

Parcel Post: Postage rate, 14 cents per pound or fraction. Weight limit, 11 pounds. Maximum size, length 3½ feet, combined length and girth 6 feet.

Registration, 15 cents, with return receipt if requested. No indemnity for loss or damage. Parcels cannot be insured nor sent C. O. D.

Customs declaration, 1 copy, Form 2966. No consular documents required.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

SAILINGS FROM NEW YORK

★ **Munson S. S. Line,** 67 Wall St., New York. Freight, mail and passenger service, from New York, weekly during winter season and fortnightly the balance of the year, for Nassau. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $3.50, plus lighterage, $1.50 per ton, of 2000 lbs. or 40 cubic feet—steamer's option. Parcel Receipts, not issued.

MUNSON STEAMSHIP LINE

(Established 1882)

67 WALL STREET, NEW YORK CITY

Weekly Express Passenger and Freight Service to Nassau during the Winter Season by the new American SS. "Munargo" especially designed for the trade. Fortnightly Sailings during the remainder of the year

New York Philadelphia Baltimore Pittsburgh New Orleans Mobile Chicago St. Louis

BAHREIN ISLANDS

A group of islands in the Persian Gulf, twenty miles off the coast of Nejd-Hasa. The principal islands are Bahrein, Muharrak, Sitra, Nabi Saleh and Jeseyra. The population is about 110,000, the capital, Manama, being the largest town and chief commercial center with a population of 35,000. The islands are administered by Great Britain through the government of India.

Pearl fishing is the chief industry, although the manufacture of sail cloth and rice mats is extensive.

The chief importance of the group lies in the fact that the excellent harbor of Manama has made the islands the chief transshipment point for Nejd-Hasa and Mesopotamia.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Bahrein Islands.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

U. S. PORTS and SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

BALUCHISTAN

Baluchistan occupies the extreme western corner of the Indian Empire, of which it constitutes a part. It is bounded on the north by Afghanistan; on the east by India; on the south by the Arabian Sea; and on the west by Persia. The area of Baluchistan is 134,638 square miles, with a population of approximately 834,703. The country is divided into four political areas: British Baluchistan proper, with an area of 9,096 square miles; the Agency Territories, comprising about 45,000 square miles, which have been acquired by lease or otherwise brought under British control; and the two native states, Kalat and Las Bela, having a combined area of about 80,000 square miles.

Kalat is a confederacy of native tribes under the nominal authority of a hereditary ruler, the Khan, who is "in all important matters amenable to the advice of the Agent to the Governor-General of India in Baluchistan."

American Consulates: Baluchistan is included in the jurisdiction of the American Consulate at Bombay (India).

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Baluchistan.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under United Kingdom.

Consular Regulations: No consular documents are required.

Map: See under *India.*

Postal Regulations: See under *India.*

Shipping Routes and Regulations: See under *India.*

Transportation Facilities: The North Western Railway from Karachi via Shikarpur (see *India*) serves the northern portion of Baluchistan. A branch at Sibi establishes contact with Afghanistan at Chaman (see *Afghanistan*); while another branch through Nushki and Balbandin crosses the Persian border to Mirjawa (see *Persia*). Gwadar on the coast is reached by coasting vessels from Karachi (see *India*). There are good roads connecting the more important interior points.

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone, Whitehall 1247

BARBADOS

The island of Barbados is a colony of Great Britain, lying about 300 miles from the British Guiana Coast of South America. Its area is 166 square miles, with a population of 198,333.

Agriculture: Of the total area of Barbados, practically three-fourths is under cultivation. The principal products are sugar cane and cotton.

Currency: The British currency system applies for Barbados, although American and Canadian money circulate freely.

Language: English is the language of Barbados.

Weights and Measures: The weights and measures of Barbados are the same as in the United States.

American Consulates: There is an American Consulate at Bridgetown.

Cable and Radio Rates: A complete statement of the general regulations covering cable and radio messages and their classification will be found in the section entitled Cable and Radio Regulations under general export information. See Table of Contents, page 4.

Cable

	A	B	C	D	E	F
Cable						
Full rate	.25	.29	.31	.33	.36	.39
Deferred rate	.12½	.14½	.15½	.16½	.18	.19½
Preferred rate	—	—	—	—	—	—
Urgent rate	—	—	—	—	—	—
Cable letter (Minimum, 20 words)	.08½	.09½	.10	.10½	.11½	.12½
Week-end letter (Minimum, 20 words)	.06½	.07½	.08	.08½	.09½	.10½

The zone system is the same as shown under Grenada.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Barbados.

The Canadian Bank of Commerce, 16 Exchange Place, New York City. Branch at Bridgetown. Complete facilities for handling collections, accounts of American companies and their agents, and all classes of foreign and domestic banking transactions. Other Branches and carefully selected correspondents in every important city in the world.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close co-operation with domestic and foreign stockholding banks.

Merchants Bank, Mobile, Ala. Complete facilities for handling foreign business. We offer individual attention and close rates.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The Royal Bank of Canada has a branch at Bridgetown. Special facilities for handling all classes of banking business. Over 900 branches throughout the world. New York Agency, 68 William St. Correspondence invited.

Consular Offices: See under United Kingdom.

Consular Regulations: No consular documents are required.

Customs Regulations: The following form of commercial invoice must be used for all shipments to Barbados, and no other form of commercial invoice may be substituted, even though containing all the required information.

FORM OF INVOICE AND DECLARATION REQUIRED FOR SHIPMENTS TO BARBADOS.

FACE OF INVOICE

[Here insert usual particulars, including place and date, name and address of supplier, etc.]

Country of Origin	Marks and Nos. on Packages	Quantity and Description of Goods	Selling Price to Purchaser	
			@	Amount

CERTIFICATE OF VALUE TO BE WRITTEN, TYPED OR PRINTED ON BACK OF INVOICES OF GOODS FOR EXPORTATION TO BARBADOS.

This declaration must appear on all invoices of goods of American manufacture going to Barbados.

I, (1) ....., of (2) ....., of (3) ....., supplier / manufacturer of the goods enumerated in this invoice amounting to ..... hereby declare that I [(4) have the authority to make and sign this certificate on behalf of the aforesaid manufacturer, / supplier, and that I] have the means of knowing and do hereby certify as follows:—

1. That this invoice is in all respects correct, and contains a true and full statement of the price actually paid or to be paid for the said goods at the place of purchase of such goods, and the actual quantity thereof.

2. That no arrangement or understanding affecting the purchase-price of the said goods has been or will be made or entered into between the exporter and purchaser or by any one on behalf of either of them, either by way of discount, rebate, compensation, or in any manner whatever, other than as fully shown on this invoice, or as follows: (5) .....

Dated at ....., this ..... day of ....., 192

Witness: ..... Signature: .....

(1) Manager, chief clerk, or as the case may be.

(2) Name of firm or company.

(3) Name of city or country.

(4) These words should be omitted where the manufacturer or supplier himself signs the certificate.

(5) Particulars of any special arrangement.

Ports and Trade Centers: Bridgetown, with a population of 16,648, is the trade center for the entire island. It is a direct port of call for several lines of steamers from the United States. Speightstown, 1,500 inhabitants, is the only other settlement of commercial importance. It is reached via Bridgetown.

Postal Regulations: Mail for Barbados is despatched from New York.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 2 cents for the first ounce or fraction; 2 cents for each additional ounce or fraction.

Mail Time: Letter mail, about 9 days; parcel-post mails require somewhat longer in transit.

Parcel Post: Postage rate, 14 cents per pound or fraction. Weight limit, 11 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, not permitted. Parcels cannot be insured, except privately, nor sent C. O. D.

Customs declarations, one copy, Form 2966. No consular documents required.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional information regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

SAILINGS FROM NEW YORK

★ **Line:** Colombian Line (Colombian S. S. Co., Inc.), 17 Battery Place, New York.
Sailings: From New York, every 4 weeks, for Bridgetown.
Regulations: *Dock Receipt,* on company's form, in *triplicate. Bills of Lading,* company keeps 3 copies. *Minimum Bill of Lading,* $5.00.
Service: Freight, mail and passenger.

COLOMBIAN LINE

Regular Four-Weekly Sailings for BARBADOS (Bridgetown) from NEW YORK

FREIGHT, PASSENGER and MAILS

COLOMBIAN STEAMSHIP COMPANY, INC.

17 Battery Place, New York City **Telephone, 8000 Whitehall**

★ **Line: Bermuda & West Indies S. S. Co.** (Furness, Withy & Co., Ltd.), 34 Whitehall St., New York.
Sailings: From New York, monthly, for Bridgetown.
Regulations: Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.
Service: Freight, mail and passenger.

GENERAL EXPORT INFORMATION

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.

BASUTOLAND

Basutoland is a British colonial possession lying northeast of Cape Province, of the Union of South Africa. The area of Basutoland is 11,716 square miles, and its population about 500,000, of which number only about 2,000 are Europeans.

American Consulates: Basutoland is included in the jurisdiction of the American Consulate General at Cape Town (Africa, South Coast).

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Basutoland, add 7 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.66	.70	.74	.77	.80
Deferred rate	.33	.35	.37	.38½	.40
Preferred rate	.74	.77	.80	.83	.86
Urgent rate	1.72	1.75	1.78	1.81	1.84
Cable letter	.18	.19	.20	.21	.22
(Minimum 20 words, plus 5 cents.)					
Week-end letter	—	—	—	—	—
Radio					
Full rate	.66	.70	.74	.77	.80
Deferred rate	.33	.35	.37	.38½	.40
Urgent rate	1.98	2.02	2.06	2.09	2.12
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

FOR SPECIAL EXPORT INFORMATION
ASK THE EXPORTERS' ENCYCLOPAEDIA
SERVICE BUREAU

20 Vesey St., New York Phone, Whitehall 1247

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Basutoland.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See United Kingdom.

Consular Regulations: No consular documents are required.

Customs Regulations: See Africa, South Coast.

Passenger Routes and Regulations: Commercial travelers representing a trading concern outside Basutoland and only soliciting, receiving and taking orders for goods to be supplied by such trading concern, must obtain a license costing £25 per annum or £12 10s. for the half year from the 1st July to 31st December.

Postal Regulations: Mails for Basutoland are despatched from New York.

Combination Packages: Combination packages are not permitted in the mails to Basutoland.

Commercial Papers: Postage rate, 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. Maximum weight, 4 pounds 6 ounces.

Letters: Postage rate, 5 cents for the first ounce or fraction, 3 cents for each additional ounce or fraction. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension; except rolls, length 30 inches, diameter 4 inches.

Registration, 15 cents, with return receipt if requested.

Merchandise may be mailed at letter rate. No customs declaration required, but contents and values should be stated on the wrapping. No consular documents required, but see Customs Regulations under Africa, South Coast.

Parcel Post: Postage rate, 14 cents per pound or fraction. Weight limit, 11 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, not permitted. Parcels cannot be insured nor sent C. O. D.

Customs declarations, one copy, Form 2966. No consular documents required, but see Customs Regulations under Africa, South Coast.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: Postage rate, 1 cent per each 2 ounces or fraction of 2 ounces. Maximum weight, 4 pounds 6 ounces. Maximum size, 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: Postage rates 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Shipping Routes and Regulations: See Africa, South Coast.

BECHUANALAND

The Bechuanaland Protectorate includes the territory between the Molopo River and the Zambezi River, extending from the borders of the Transvaal and Matabeleland on the east to Southwest Africa (see *Africa—West Coast*) on the west. The area of the Protectorate is about 275,000 square miles, with a population as recorded in the census of 1921 of 152,983, of whom only 1,743 were Europeans. Cattle raising and agriculture are the principal occupations. The Protectorate is under an agreement with the Union of South Africa, which provides that the Union Government has control of the trade of that territory, administering the customs and collecting the revenue. There are no separate statistics for exports and imports.

American Consulates: Bechuanaland Protectorate is included in the jurisdiction of the American Consulate General at Cape Town (Africa, South Coast).

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Bechuanaland Protectorate, add 7 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.66	.70	.74	.77	.80
Deferred rate	.33	.35	.37	.38½	.40
Preferred rate	.74	.77	.80	.83	.86
Urgent rate	1.72	1.75	1.78	1.81	1.84
Cable letter	.18	.19	.20	.21	.22
(Minimum 20 words, plus 5 cents.)					
Week-end letter	—	—	—	—	—
Radio					
Full rate	.66	.70	.74	.77	.80
Deferred rate	.33	.35	.37	.38½	.40
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

AFRICA
SOUTH COAST
SOUTH ATLANTIC OCEAN
FRENCH EQUATORIAL AFRICA
FRENCH CAMEROON
Bare
Douala
Victoria
Buea
Port Harcourt
FERNANDO PO
Bata
SPAN. GUINEA
Libreville
Bangui
Ubangi R.
Congo River
Stanleyville
Ponthierville
BELGIAN CONGO
Brazzaville
Dungu
Buenza
Leopoldville
Cabinda
Matadi
Boma
Kongolo
Kabalo
Albertville
L. Albert
UGANDA PROT.
Entebbe
L. Victoria
Ujiji
TANGANYIKA TERR.
Tabora
L. Tanganyika
L. Mweru
Bukhama
Kambove
Elizabethville
Bangweulu
Ft. Jameson
NORTHERN RHODESIA
Loanda
Malange
ANGOLA
Benguella
Mossamedes
Lubango
Zumbo
Livingstone
Salisbury
SOUTH RHODESIA
Marshes of the Kubango
BRITISH SOUTH-WEST AFRICA
Tsumeb
Otavi
Grootfontein
Swakopmund
Walfish Bay
Karibib
Windhoek
BECHUANALAND PROTECT.
Bulawayo
Matekung
TRANSVAAL
Pretoria
Johannesburg
Angra Pequena
Bogenfels
Kimberley
Bloemfontein
Pietermaritzburg
Durban
Lourenco Marques
UNION OF SOUTH AFRICA
East London
Port Elizabeth
Mossel Bay
Cape Town

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Bechuanaland Protectorate.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close co-operation with domestic and foreign stockholding banks.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *Great Britain.*

Consular Regulations: No consular documents are required, but a special form of Commercial Invoice is necessary (See Africa, South Coast).

Postal Regulations: With the exception of parcel-post (given herewith) regulations covering all classes of mail are the same as for the Union of South Africa.

Parcel Post: The *weight limit* for parcels is 11 pounds. Parcels *cannot be* registered. In addition to the regular postage rate of 14 cents a pound or fraction of a pound, a transit charge of 12 cents must be prepaid for each pound. One copy of *customs declaration* (Form 2966) must be attached to each parcel. The value shown on the customs declaration must be the current value of the finished articles in the open market at the time of despatch. In case of undervaluation, the parcel is liable to confiscation. A charge of 6d for stamp duty, clearance, and so forth, is levied on every dutiable parcel. This additional charge cannot be prepaid.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Trade Centers: The chief centers of the European population are Francistown, Hildvale, Lobatsi, Mahalapye, Molopolole, Pitsani and Serui. These points may all be reached via the lines of the Rhodesia Railways Limited from Beira or Cape Town. Where the settlements are not directly on the line of the railroad, as in the case of Molopolole and Serui, there are well defined roads leading into the interior.

Shipping Routes and Regulations: See under Africa, South Coast.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

AFRICA
SOUTH COAST
SOUTH ATLANTIC OCEAN
FRENCH EQUATORIAL AFRICA
FRENCH CAMEROON
Bare
Douala
Victoria
Port Harcourt
FERNANDO PO
Bata
SPAN GUINEA
Libreville
Bangui
Ubangi R.
Congo River
Stanleyville
Ponthierville
L. Albert
UGANDA PROT.
Entebbe
L. Victoria
BELGIAN CONGO
Albertville
Tabora
TANGANYIKA TERR.
Dungu
Buenza
Brazzaville
Leopoldville
Cabinda
Matadi
Boma
Kongolo
Kabalo
L. Tanganyika
L. Mweru
Bukhama
Loanda
Malange
ANGOLA
Kambove
Elizabethville
Bangweulu
NORTHERN RHODESIA
Ft. Jameson
Benguella
Mossamedes
Lubango
Zumbo
Livingstone
Salisbury
R.N.
SOUTH RHODESIA
Marshes of the Kubango
BRITISH SOUTH-WEST AFRICA
Tsumeb
Otavi
Grootfontein
Bulawayo
Swakopmund
Walfish Bay
Windhoek
Kariblb
BECHUANALAND PROTECT.E
Matekung
TRANSVAAL
Pretoria
Johannesburg
Angra Pequena
Bogenfels
Kimberley
Bloemfontein
Pietermaritzburg
Durban
Lourenco Marques
UNION OF SOUTH AFRICA
East London
Port Elizabeth
Mossel Bay
Cape Town

BELGIAN CONGO

Belgian Congo, also called the Congo Free State, is bounded on the north by French Equatorial Africa, and Anglo-Egyptian Sudan; on the east by Uganda, Tanganyika, and Rhodesia; on the south by Rhodesia, and Portuguese West Africa; and on the west by Portuguese West Africa, an outlet on the Atlantic Ocean at the mouth of the Congo River, and French Equatorial Africa. It is divided into four provinces: Congo-Kasai, Eastern Province, Equator, and Katanga. These provinces are further divided into administrative districts, as follows: Congo-Kasai—Kasai, Kwango, Lower Congo, Middle Congo, and Sankuru; Eastern Province—Aruwimi, Ituri, Kiva, Lowa, Lower Uele, Maniema, Stanleyville, and Upper Uele; Equator—Bangala, Equator, Lake Leopold II, Lulonga, and Ubangi; Katanga—Lomani, Lulua, Tanganyika-Moero, and Upper Luapula. The area of the colony is about 909,654 square miles, with a population which is officially estimated at 11,000,000, the non-native population being in 1921 but 8,221.

Currency: The currency system is that of Belgium, and is in general use even among the natives.

Language: The native and commercial (trading) language on the Upper Congo is Bangala; on the Lower Congo, Fiote. The various European languages are in use, French, Portuguese and Dutch predominating.

Weights and Measures: The metric system was introduced by law in 1910.

American Consulates: Belgian Congo is included in the jurisdiction of the American Consulate General at Cape Town (Africa, South Coast).

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Belgian Congo, add 7 hours to New York standard time.

For Banana, Banga-Chela, Basankusu, Bolobo, Boma, Coquilhatville, Gombe, Kinshasa, Kwamouth, Leopoldville, Loango-Dukula, Lukolela, Lukula, Madimba, Matadi, Thysville, and Umangi, via Banana.

	A	B	C	D	E
Full rate	.91	.95	.99	1.02	1.05
Deferred rate	.45½	.47½	.49½	.51	.52½

For Albertville, Kabalo, Kasongo, Kikondja, Kindu, Kongolo, Lokandu, Niemba, via Dar-es-Salaam.

Full rate	.91	.95	.99	1.02	1.05
Deferred rate	.45½	.47½	.49½	.51	.52½

For Bambili, Basoko, Bunia, Buta, Irumu, Kasenyi, Kilo, Stanleyville, via Mombasa.

Full rate	.89	.93	.97	1.00	1.03
Deferred rate	.44½	.46½	.48½	.50	.51½

All other places, via Broken Hill

Full rate	.87	.91	.95	.98	1.01
Deferred rate	.43½	.45½	.47½	.49	.50½

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken,

Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Belgian Congo.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *Belgium.*

Consular Regulations: No consular documents are required.

Ports and Trade Centers: The following ports and trade centers are mentioned here merely as a matter of reference. For routing instructions, see under the general section *Africa, West Coast.*

Albertville	Boma	Kikondja	Matadi
Anvers	Bond	Kondu	Ponthierville
Banana	Chela	Kongolo	Stanleyville
Bandundu	Coquilhatville	Leopoldville	Vi Vi
Banziville	Elizabethville	Lisala	Yakoma.
Bokola	Eola	Lukulela	
Bolobo	Irebu	Manyanga	

Postal Regulations: Mail for Congo State is despatched from New York via Belgium or England (Katanga Province only) and/or Cape Town and Beira; Aden and Dar-es-Salaam.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: *Postage rate,* 5 cents for the first ounce or fraction of an ounce and 3 cents for each additional ounce or fraction thereof.

Parcel Post—*Via Belgium:* The *weight limit* for parcels is 22 pounds. Parcels *can be registered.* Four copies of *customs declaration* (Form 2966) must be attached to each parcel. In addition to the regular postage rate of 14 cents per pound or fraction thereof, a transit charge must be prepaid for each parcel. On parcels

weighing up to 2 pounds (not inclusive) the transit charge is 37 cents; on parcels weighing 2 pounds and up to 11 pounds (not inclusive) 65 cents; on parcels weighing 11 pounds and up to the weight limit, $1.11.

Via England and Cape Town or Beira: This service extends *only* to the following places in Katanga Province: Bellefontaine, Dilolo, Dipudi, Elizabethville, Guba, Kafubu, Kakonde, Kalonga, Kambove, Kansenia, Kapiri, Kaponda, Kasenga, Katende, Katentania, Kavalo, Kayoyo, Kazenze, Kilwa, Kimbundji, Koni, La Chasse, Luafi, Luanza, Lubumbashi, Lufira, Lukafu, Lukonzolwa, Lulua, Mikola, Mokambo, Mushoshi, Musofi, Nieuwdrop, Pweto, Ruwe, Sakabinda, Sakania, Sampve, Shiniama, Sokele, Star of Congo, Tshinsenda, Tshisengwe and Welgelegen.

The weight limit for parcels is 11 pounds. Parcels cannot be registered. Three copies of the *customs declaration* (Form 2966) must be attached to each parcel. In addition to the regular postage rate of 14 cents per pound or fraction thereof, a transit charge must be *prepaid* for each parcel. On parcels weighing up to 3 pounds (not inclusive), the transit charge is, via Cape Town, $1.38—via Beira, $1.14—via Aden and Dar-es-Salaam, 84 cents; on parcels weighing 3 pounds and up to 8 pounds (not inclusive), via Cape Town, $2.58—via Beira, $1.62—via Aden and Dar-es-Salaam, $1.26; on parcels weighing 8 pounds and up to the weight limit (not inclusive), via Cape Town, $3.84—via Beira, $2.16—via Aden and Dar-es-Salaam, $1.68.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter, *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces o fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Shipping Routes and Regulations: See under *Africa, West Coast.*

THE EXPORTERS' ENCYCLOPÆDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

HOLLAND AND BELGIUM (with LUXEMBURG)

BELGIUM

Belgium has an area of 11,744 square miles. The population as of December 31, 1920, is officially stated as 7,684,272. The provinces are as follows: Antwerp, Brabant, West Flanders, East Flanders, Hainaut, Liege, Limbourg, Luxembourg, Namur, Eupen and Malmedy.

The monetary unit of Belgium is the franc, of 100 centimes, equivalent at par of exchange to 19.3 cents, U. S. currency.

Language: The commercial language is French; the spoken language is Flemish and Dutch.

Weights and Measures: The metric system is in use.

American Consulates: There is an American Consulate General at Antwerp and Consulates at Brussels and Ghent.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at Belgian destination, add 5 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.23	.27	.31	.34	.37
Deferred rate	.11½	.13½	.15½	.17	.18½
Preferred rate	.25	.28	.31	.34	.37
Urgent rate	.33	.36	.39	.42	.45
Cable letter (Minimum 20 words.)	.08	.09	.10	.11	.12
Week-end letter (Minimum 20 words)	.06	.07	.08	.09	.10
Radio					
Full rate	.23	.27	.31	.34	.37
Deferred rate	.11½	.13½	.15½	.17	.18½
Urgent rate	.69	.73	.77	.80	.83

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

For *Quick* communication with BELGIUM

File RADIOGRAMS to Europe, the Near East or South America at Postal Telegraph offices. To Japan, file at Western Union offices. Use RADIOGRAM messages to ships at sea.

Mark Every Message "Via RCA"

RADIO CORPORATION OF AMERICA

Main Office, always open: 64 Broad Street, New York Telephone Hanover 1811

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Belgium.

The Anglo South American Trust Company, 49 Broadway, New York. American representative of the Anglo South American Bank Ltd., London, England. Belgian representative Banque Generale Belge, Antwerp, Verviers and Namur. Correspondents throughout the country.

The Canadian Bank of Commerce, 16 Exchange Place, New York City. Complete facilities for handling all kinds of foreign business through our connections, the Banque d'Anvers, Antwerp, etc. Branches and carefully selected correspondents in every important city in the world.

The Fifth-Third National Bank, Cincinnati, Ohio. Most centrally located city in the U. S. A. Assets over $50,000,000.00. Complete foreign trade and foreign exchange facilities. Cable address: Fifththird.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Belgium and other countries throughout the world. See our advertisement under Boston in General Information Section.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches at Antwerp and Brussels. Other branches and correspondents in every important city in the world.

The Philadelphia-Girard National Bank .....Philadelphia, Pa.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices: There are Belgian Consulates in the cities mentioned in the following list. The consular regulations are uniform for all offices except as otherwise stated. (See *Consular Regulations.*)

New York: Consulate, 25 Madison Avenue. (Telephone, Madison Square 9146.) 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 1 p.m. Jurisdiction includes New York, New Jersey, Connecticut, Rhode Island. J. T. Johnston Mali, Consul.

Atlanta: Consulate, Grand Opera House Building. (Telephone, Walnut 2614). 9 a.m. to 6 p.m. Jurisdiction in Georgia (except city of Savannah). Henry L. DeGive, Consul.

Baltimore: Consulate, 223 West Lanvale Street (Telephone, Madison 3005); Chancery Office, 809 Keyser Building (Telephone, Plaza 4335). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Maryland and Delaware. James G. Whiteley, Consul.

Birmingham, Ala.: Consulate, American Trust Building. 9 a.m. to 5.30 p.m. Jurisdiction in northern Alabama.

Boston: Consulate, 26 Central Street (Telephone, Congress 7183). 10 a.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Massachusetts, Maine, New Hampshire, and Vermont. Thomas H. Robbins, Consul.

Charleston: Consulate, Peoples Office Building. (Telephone, 4153). 9 a.m. to 4 p.m. Jurisdiction in North Carolina, and South Carolina. Geoffrey W. Mann, Chancellor.

Chicago: Consulate, 25 East Washington Street. (Telephone, State 7670). 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 1 p.m. Jurisdiction in Illinois, Indiana, Iowa. D. C. Vermesen, Consul.

Denver: Consulate, 2549 Birch Street. (Telephone, York 2976). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Colorado, New Mexico, Wyoming. J. Miguolet, Consul.

Detroit: Consulate, 602 Congress Building. (Telephone, Randolph 7899). 9.30 a.m. to 5 p.m.; Saturdays, 9.30 a.m. to 2 p.m. Jurisdiction in Michigan. Peter J. Boeye, Consul.

Dubuque, Iowa: Consulate, Union Trust & Saving Bank. (Telephone, 200). 9 a.m. to 3 p.m., including Saturday. Jurisdiction in Iowa. N. C. Gindorff, Consul.

Galveston: Consulate, Security Building. (Telephone, 2424). 8 a.m. to 3 p.m.; Saturdays, 8 a.m. to 12 m. Jurisdiction in Texas and Oklahoma. Mart H. Royston, Consul.

Green Bay, Wis.: Consulate, 1008 Pine Street. (Telephone, Adams 1120). 9 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Wisconsin. M. J. Heynen, Consul.

Jacksonville: Vice Consulate, Peninsula Casualty Building. (Telephone, 5-2782). 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Florida, except Pensacola. John H. Bland, Vice Consul.

Kansas City: Consulate, 3930 Baltimore Avenue. (Telephone, Westport 0602). 1 p.m. to 6 p.m. Jurisdiction in Missouri (Kansas City only) and Kansas. G. Miguolet, Consul.

Los Angeles: Vice Consulate, 211 South Main Street. 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in California (southern part) and Arizona. Chas. Winsel, Consul.

Louisville: Consulate, 905 South Third Street. (Telephone, Magnolia 4146). 8 a.m. to 5.30 p.m. Jurisdiction in Kentucky and Tennessee. Louis J. Herrmann, Consul.

Minneapolis: Consulate, 820 First National Soo Line Building. 9 a.m. to 5 p.m. Orren E. Safford, Consul.

Mobile: Consulate, 512 City Bank Building. (Telephones, 2460 and 357). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in southern Alabama and the seaports in Mississippi. Thomas M. Ross, Consul.

Moline, Ill.: Consulate, 730 Third Street, A. (Telephone, 1467). 9 a.m. to 4 p.m. Jurisdiction in Illinois (the counties of Adama, Brown, Bureau, Calhoun, Fulton, Hancock, Henderson, Henry, Knox, MacDonough, Mercer, Peoria, Pike, Rock Island, Schuyler, Stack, Warren); and Iowa (the counties of Adair, Adams, Appaneese, Cass, Clarke, Davis, Decatur, Des Moines, Fremont, Henry, Jefferson, Johnson, Keokuk, Lee, Louisa, Lucas, Madison, Mokusha, Marion, Mills, Monroe, Montgomery, Muscatine, Page, Ringgold, Pottawatamie, Scott, Taylor, Union, Van Buren, Wappello, Warren, Washington, Wayne).—Cyriel De Voghelaere, Consul.

New Orleans: Consulate, Canal-Commercial Building. (Telephone, Maine 6980). 9.30 a.m. to 3.30 p.m.; Saturdays, 9.30 a.m. to 1 p.m. Closed on April 8 and July 21. Jurisdiction in Louisiana and Mississippi. H. Dabezies, Consul.

Norfolk: Consulate, 125 West Plume Street. (Telephone, 21552). 10 a.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction includes Virginia (except Richmond), North Carolina, South Carolina. J. P. Audre Motten, Consul.

Pensacola: Vice Consulate, 600 American National Bank Building. (Telephone, 428). 10 a.m. to 1 p.m. and 3 p.m. to 4 p.m.; Saturdays, 10 a.m. to 1 p.m. Jurisdiction in Florida (Pensacola and immediate vicinity). H. Hilton-Green, Vice Consul.

Philadelphia: Consulate, 10 Chestnut Street. (Telephone, Lombard 2266). Jurisdiction in the eastern part of Pennsylvania. 10 a.m. to 3 p.m. Snowden Henry, Consul.

Pittsburg: Consulate, 339 Second Avenue. (Telephone, Court 3220). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in the following counties of Pennsylvania—Alleghany, Armstrong, Beaver, Butler, Cambria, Cameron, Clarion, Clearfield, Crawford, Elk, Erie, Fayette, Forest, Greene, Indiana, Jefferson, Lawrence, McKeen, Mercer, Somerset, Venango, Warren, Washington, Westmoreland. Paul Didier, Consul.

Portland, Ore.: Vice Consulate, 707 Gasco Building. (Telephone, Main 2148). 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Oregon and Idaho. C. Henri Labbe, Consul.

Richmond, Va.: Consulate, 907 East Main Street. 9 a.m. to 5 p.m. Jurisdiction in Virginia and West Virginia.—Frederick E. Nolting, Consul.

St. Louis: Consulate, 119 North Seventh Street. (Telephone, Garfield 8066). 12 m. to 4 p.m. Jurisdiction in Missouri, except Kansas City. Marc Seguin, Consul.

San Francisco: Consulate General, 110 Sutter Street. (Telephone, Sutter 2633). 9.30 a.m. to 12 m. and 1 p.m. to 4 p.m.; Saturdays, 9.30 a.m. to 12 m. Jurisdiction in California, Arizona, Idaho, Montana, Nevada, Oregon, Utah, Washington. Jules Simon, Consul General.

Savannah: Consulate, 410 East Bay Street. (Telephone, 947). 9 a.m. to 2 p.m. Jurisdiction in the following counties of Georgia—Appling, Berrien, Brooks, Bryan, Bulloch, Burke, Camden, Charlton, Chatham, Clinch, Coffee, Colquitt, Columbia, Decatur, Dodge, Dooly, Echols, Effingham, Emanuel, Glascock, Glynn, Hancock, Houston, Irwin, Jefferson, Johnson, Laurens, Liberty, Lowndes, McDuffie, McIntosh, Mitchell, Montgomery, Pierce, Pulasky, Richmond, Screven, Tatnall, Telfair, Thomas, Twiggs, Ware, Warren, Washington, Wayne, Wilcox, Wilkinson, Worth. E. W. Rosenthal, Consul.

Seattle: Consulate, 206 Lyon Building. (Telephone, Main 4183). 10 a.m. to 5 p.m.; Saturdays, 10 a.m. to 1 p.m. Jurisdiction in the state of Washington. R. Anzias de Tureme, Consul.

Consular Regulations: No consular documents are required, except under those special conditions mentioned under *Certificate of Origin*.

Certificate of Origin: According to the Belgian law of November 3, 1921, certificates of origin are required for goods shipped into Belgium from European countries in order to guard against any fraudulent importations of German products, which are subject to a special tax. Owing to the improbability that merchandise of German

origin would be imported into Belgium by way of the United States, certificates of origin are not ordinarily required for shipments from this country.

However, in the event that the Belgian buyer should request a certificate of origin from the American exporter, it will suffice to have the origin and manufacture of the goods *certified on the commercial invoice* and attested by a notary public, the notarial signature being certified by the county clerk unless on file at the Belgian

TO BELGIUM
SHIP THRU ARTHUR T. BLACKMAN, INC. NEW YORK
Best Routes FOREIGN FREIGHT CONTRACTORS Lowest Rates
15-25 Whitehall Street Phone: Bowling Green 9364, 9365

Consulate. The commercial invoice bearing the certificate of origin, as above described, should then be legalized by the Belgian Consulate, thus making the document valid in Belgium.

Consular Fees: Legalization of certificate of origin, $2.00.

Customs Tariff: Goods imported into Belgium are dutiable either on actual net weight, or a tare allowance is made in accordance with a special schedule annexed to the tariff.

It is not necessary to indicate the country of origin on goods shipped to Belgium. Manufactures of precious metals must be hallmarked with the government guaranty stamp before importation is permitted. A small fee is charged for making the assay and affixing this guaranty stamp.

Stitched or bound catalogues of foreign firms intended to offer goods are admitted into Belgium free of duty, even when containing samples, provided the catalogues show printed thereon only the name of the foreign firm and do not indicate the name of any Belgian mercantile establishment or agent. Posters and other forms of advertising matter are subject to duty.

Samples and advertising matter may go forward by the method of transportation most convenient to the shipper, since there is no preference shown by the Belgian customs authorities, and the clearance of parcel post shipments is not attended by any annoyances or charges.

There is no disadvantage in including various commodities in one package, so that either advertising matter or samples may go forward in a case with other goods and not affect the customs treatment of any of the contents of the package.

The Consulate of Belgium in New York writes as follows:

"I beg to draw your attention to the fact that Article 775 of the new Belgian Tariff, put into effect on November 10, 1924, while stating that books are free of duty, specifies, however, certain categories of books which do not benefit of this exemption. Among the books which are dutiable are mentioned: Catalogues and price lists, loose-leaf, bound or stitched, of commercial firms, intended to offer goods of any kind, even when containing samples. The duty to be levied depends on the weight of the paper, per square yard, the number of colors used, illustrations, etc. The basis of the duty is per 100 kilos.

"I am of the opinion that there will be no duty on one or two catalogues sent to a firm in Belgium."

Passenger Routes and Regulations: See under Shipping Routes and Regulations.

Consular visé of passports is not required.

Ports and Trade Centers: The commerce between the United States and Belgium moves chiefly through the port of Antwerp. Through steamship bills of lading are issued to Atwerp and occasionally to Ghent. Consignees located in other centers must take delivery at Antwerp, or Ghent or the nearest TBL point in Holland or France, unless arrangements have been made with an export freight forwarder to handle the shipment through to destination.

The following places are reached via Antwerp—some of them may also be reached via Rotterdam (Holland) and Dunkirk (France).

Alost	Ghent	Molenbeek (St. Jean)	Seraing
Antwerp	Hasselt	Mons	Termonde
Arlon	Huy	Namur	Thielt
Ath	Liege	Neufchâteau	Tirlemont
Bruges	Lier	Ostend	Tournai
Brussels	Lokeren	Poperinghe	Turnhout
Charleroi	Louvian	Roulers	Verviers
Courtrai	Malines (Mechlin)	St. Jean	Ypres
Dixmude	Malmedy	St. Nicholas	Zeebrugge
Eupen	Menin	St. Trond	Zele

Postal Regulations: Mails for Belgium are despatched from the New York office.

INSURANCE COMPANY OF NORTH AMERICA

Foreign and Domestic Parcel Post Insurance.

Commercial Papers: *Postage rate,* 5 cents for the first 10 ounces or less; and 1 cent for each additional 2 ounces or fraction of 2 ounces.

Letters: 5 cents for the first ounce or fraction of an ounce; 3 cents for each additional ounce or fraction of an ounce.

Mail Time: The average mail time between New York and Antwerp is 10 to 14 days.

Parcel Post: Postage rate, 14 cents per pound. Weight limit, 22 pounds. Parcels can be registered at a cost of 15 cents per package. Three copies of customs declaration (Form 2966) are required. The *maximum dimensions* allowed are as follows: Greatest length in any direction, 4 feet, greatest cubic contents, 2 cubic feet; that is, a package 4 feet in length may be 8½ inches in each of the other directions.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

ANTWERP **BELGIAN LINE** Lloyd Royal Belge **DIRECT**

Regular Direct Services to

ANTWERP EVERY TEN DAYS

Pier 2, Erie Basin, Columbia St., Brooklyn

Through Bills of Lading issued to inland points in France, Belgium, Rhine Provinces and Switzerland

NEW YORK OFFICES, 10 PEARL STREET (Tel. Bowling Green 8960-5)

PHILADELPHIA 203 Bourse Bldg. **BALTIMORE** 809 Keyser Bldg. **CHICAGO** 203 So. Dearborn St. **SAN FRANCISCO** 110 California St.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States*. For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers*. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are no special requirements affecting the preparation of bills of lading.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **American Diamond Line** (Black Diamond S. S. Corp.), 67 Exchange Place, New York. Freight service, from New York, every 12 days, for Antwerp. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

★ **Belgian Line** (Lloyd Royal Belge), 10 Pearl St., New York. Freight service, from New York, every other Thursday, for Antwerp. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, $2.50.

Ellerman's Phoenix Line (Ellerman's Wilson Line, N. Y., Inc.), 26 Broadway, New York. Freight service, from New York, fortnightly, for Antwerp. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00.

Red Star Line (International Mercantile Marine), 1 Broadway, New York. Freight, mail and passenger service, from New York, weekly, for Antwerp. Through bills of lading (via Antwerp) to all interior points in Belgium. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 1 copy. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

ANTWERP **BELGIAN LINE** Lloyd Royal Belge **DIRECT**

Regular Direct Services to

ANTWERP EVERY TEN DAYS

Pier 2, Erie Basin, Columbia St., Brooklyn

Through Bills of Lading issued to inland points in France, Belgium, Rhine Provinces and Switzerland

NEW YORK OFFICES, 10 PEARL STREET (Tel. Bowling Green 8960-5)

PHILADELPHIA 203 Bourse Bldg. **BALTIMORE** 809 Keyser Bldg. **CHICAGO** 203 So. Dearborn St. **SAN FRANCISCO** 110 California St.

SAILINGS FROM BALTIMORE

★ **American Diamond Line** (Dichmann, Wright & Pugh, Inc.), Hearst Tower Bldg., Baltimore.
See New York.

★ **Belgian Line** (Lloyd Royal Belge), 809 Keyser Building, Baltimore. See New York.

Red Star Line (Atlantic Transport Co.), Chamber of Commerce Bldg., Baltimore. Freight service, from Baltimore, weekly, for Antwerp. Through bills of lading (via Antwerp) to all interior points in Belgium. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 1 copy. Minimum Bill of Lading, $5.00. Parcel Receipts issued.

SAILINGS FROM BOSTON

★ **American Diamond Line.** Agents—Boston: Rogers & Webb, 110 State Street. See New York.

Red Star Line (International Mercantile Marine), 84 State St., Boston. See New York.

SAILINGS FROM CHARLESTON

American Palmetto Line (The Carolina Co.), Charleston. Freight service, from Charleston, semi-monthly, for Antwerp; as cargo offers, for Ghent. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM GALVESTON

Castle Line (Fowler & McVitie), Cotton Exchange Bldg., Galveston. Freight service, from Galveston, semi-monthly, for Ghent and Antwerp. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

Texas Star Line (Lykes Bros.-Ripley S. S. Co., Inc.), U. S. National Bank Bldg., Galveston. Freight service, from Galveston, fortnightly, for Antwerp and Ghent. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

SAILINGS FROM HAMPTON ROADS

★ **American Diamond Line** (Dichmann, Wright & Pugh), Citizens Bank Bldg., Norfolk.

AMERICAN DIAMOND LINES

Regular Sailings to BELGIUM (Antwerp) from NEW YORK, PHILADELPHIA, BALTIMORE, HAMPTON ROADS, BOSTON and PORTLAND

BLACK DIAMOND STEAMSHIP CORP.

67 Exchange Place - - - - - New York

Chicago, Black Diamond S.S. Corp., 615 Webster Bldg.; **Boston,** Rogers & Webb, 110 State Street; **Detroit,** Black Diamond S.S. Corp., 1417 First Nat. Bank Bldg.; **Philadelphia,** Dichmann, Wright and Pugh, 316 Bourse Bldg.; **Portland,** Rogers & Webb, 36 Exchange Street; **Baltimore,** Dichmann, Wright & Pugh, Hearst Tower Bldg.; **Hampton Roads,** Dichmann, Wright & Pugh, Citizens Bank Bldg., Norfolk.

Red Star Line (International Mercantile Marine), Flatiron Building, Norfolk. See New York.

SAILINGS FROM HOUSTON

Castle Line (Fowler & McVitie, Inc.), Cotton Exchange Bldg., Houston. Freight service, from Houston, semi-monthly, for Ghent and Antwerp. Dock Receipt, on company's form in triplicate. Bills of lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

Texas Star Line (Lykes Bros.-Ripley S. S. Co., Inc.), 324 Cotton Exchange Bldg., Houston. Freight service, from Houston, fortnightly, for Antwerp and Ghent. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

SAILINGS FROM JACKSONVILLE

American Palmetto Line (The Carolina Co.), Graham Building, Jacksonville. Freight service, from Jacksonville, semi-monthly, for Antwerp; as cargo offers, for Ghent. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM LOS ANGELES

★ **Compagnie Generale Transatlantique** (General S. S. Corp.), 541 South Spring St., Los Angeles. Freight service, from Los Angeles, monthly, for Antwerp. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

★ **Ellerman & Bucknall S. S. Co., Ltd.** (Norton, Lilly & Co.), Van Nuys Bldg., Los Angeles. Freight service, from Los Angeles, about monthly, for Antwerp (transshipment at Hull). Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

★ **Furness Line** (Western S. S. Agency, Inc.), 509 Central Bldg., Los Angeles. See Seattle.

North Pacific Coast Line. Joint service of the Holland-America Line and The Royal Mail Steam Packet Company (C. J. Lehman), 123 East 6th St., Los Angeles. Freight and passenger service, from Los Angeles, every two weeks, for Antwerp. Mate's receipt, on company's form, handled by agent. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00.

Norway Pacific Line, 703 Palos Verdes St., San Pedro. Freight service, from Los Angeles, monthly, for Antwerp. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM MOBILE

Mobile Oceanic Line (Waterman S. S. Corp.), City Bank Bldg., Mobile. Freight service from Mobile, fortnightly, for Antwerp. Dock Receipt, on shipper's form, in duplicate (when requested). Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM NEW ORLEANS

★ **Belgian Line** (Lloyd Royal Belge), Hibernia Bank Building, New Orleans. Freight service, from New Orleans, every 20 days, for Antwerp and Ghent. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, $2.50.

★ **Mississippi Valley European Line** (Mississippi Shipping Co., Inc.), Hibernia Bank Bldg., New Orleans. Freight service, from New Orleans, twice monthly, for Antwerp and Ghent. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

SAILINGS FROM PHILADELPHIA

★ **American Diamond Line** (Black Diamond S. S. Corp.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, every 12 days, for Antwerp. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

★ **Belgian Line** (Lloyd Royal Belge), Bourse Building, Philadelphia. See New York.

Red Star Line (International Mercantile Marine), Bourse Building, Philadelphia. See New York.

SAILINGS FROM PORTLAND, OREGON

★ **Compagnie Generale Transatlantique** (General S. S. Corp.), Porter Bldg., Portland, Oregon. Freight service, from Portland, Oregon, monthly, for Antwerp. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

★ **Ellerman & Bucknall S. S. Co., Ltd.** (Norton, Lilly & Co.), Yeon Bldg., Portland, Oregon. Freight service, from Portland, about monthly, for Antwerp (transshipment at Hull). Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

MISSISSIPPI VALLEY EUROPEAN LINE

Sailings twice monthly for BELGIUM (Antwerp, Ghent) from NEW ORLEANS

MISSISSIPPI SHIPPING COMPANY, INC.

1310-1316 Hibernia Bldg., New Orleans
350 Marquette Bldg., Chicago
17 Battery Place, New York
813 McCall Bldg., Memphis

★ **Furness Line** (Furness-Pacific, Ltd.), Spalding Bldg., Portland, Oregon. Freight service, from Portland, Oregon, monthly, for Antwerp. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

North Pacific Coast Line. Joint service of the Holland-America Line and Royal Mail Steam Packet Co. (Oregon-Pacific Co.), Wilcox Bldg., Portland, Oregon. Freight and passenger service, from Portland, every two weeks, for Antwerp. Mate's Receipt, on company's form, handled by agent. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM SAN DIEGO

★ **Ellerman & Bucknall S. S. Co., Ltd.** (Norton, Lilly & Co.), Spreckels Bldg., San Diego. Freight service, from San Diego, about monthly, for Antwerp (transshipment at Hull). Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM SAN FRANCISCO

American-Hawaiian Line (American-Hawaiian S. S. Co.), 215 Market St., San Francisco. Freight service, from San Francisco, every 5 days (via New York), on through bills of lading (Lloyd Royal Belge), for Antwerp. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

★ **Compagnie Generale Transatlantique** (Texas Transport & Terminal Co.), 240 Battery St., San Francisco. Freight service, from San Francisco, monthly, for Antwerp. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

★ **Ellerman & Bucknall S. S. Co., Ltd.** (Norton, Lilly & Co.), 230 California St., San Francisco. Freight service, from San Francisco, about monthly, for Antwerp (transshipment at Hull). Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

★ **Furness Line** (Furness-Pacific, Ltd.), San Francisco. Freight service, from San Francisco, monthly, for Antwerp. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

North Pacific Coast Line. Joint service of the Holland-America Line and The Royal Mail Steam Packet Company. Freight and passenger service, from San Francisco, every two weeks, for Antwerp. Mate's receipt, on company's form, handled by agent. Bills of Lading, company keeps two copies. Minimum Bill of Lading, $5.00.

Norway Pacific Line (Norway Pacific Line), 485 California Street, San Francisco. Freight service, from San Francisco, monthly, for Antwerp. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM SAVANNAH

Dixie Steamship Line (Trosdal, Plant & Lafonta), 34 Bay Street, East, Savannah. Freight service, from Savannah, about monthly, for Antwerp. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $1.00.

American Palmetto Line (South Atlantic Maritime Corp.), Arcade Bldg., Savannah. Freight service, from Savannah, semi-monthly, for Antwerp; as cargo offers, for Ghent. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM SEATTLE

★ **Compagnie Generale Transatlantique** (General S. S. Corp.), Colman Bldg., Seattle. Freight service, from Seattle monthly, for Antwerp. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

★ **Ellerman & Bucknall S. S. Co., Ltd.** (Norton, Lilly & Co.), Alaska Bldg., Seattle. Freight service, from Seattle, about monthly, for Hull, thence by connecting steamer for Antwerp. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00.

★ **Furness Line** (Furness-Pacific, Ltd.), Arctic Bldg., Seattle. Freight service, from Seattle, monthly, for Antwerp. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

North Pacific Coast Line. Joint service of the Holland-America Line and Royal Mail Steam Packet Co. (Royal Mail Steam Packet Co.), Ranier Bldg., Seattle. Freight and passenger service, from Portland and Seattle, every 2 weeks, for Antwerp. Mate's Receipt, on company's form, handled by agent. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM TACOMA

★ **Ellerman & Bucknall S. S. Co., Ltd.** (Norton, Lilly & Co.), Tacoma. See Seattle.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

BERMUDA

Bermuda is a British colony comprising a cluster of about 360 small islands, of which the island of Bermuda is the largest. The group lies about 600 miles east of the coast of North Carolina. The total area of the Bermuda group is less than 20 square miles. The resident population is approximately 22,000, of which 7,000 are whites.

Currency: The British currency system applies for the Bermudas, although English and Canadian money circulates freely.

American Consulates: *Consulate*—Hamilton; *Consular Agency*—St. George's.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Bermuda.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close co-operation with domestic and foreign stockholding banks.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under United Kingdom.

Consular Regulations: No consular documents are required.

Ports and Trade Centers: Hamilton is the port of entry through which all shipments are handled.

Postal Regulations: Mail for Bermuda is despatched from New York.

Combination Packages: Combination packages are not permitted in the mails to Bermuda.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: Postage rate, 2 cents per ounce or fraction. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension; except rolls, length 30 inches, diameter 4 inches.

Registration, 15 cents, with return receipt if requested.

Merchandise may be mailed at letter rate. No Customs declaration required, but contents and values must be stated on the wrapping. No consular documents are required. See Parcel Post.

Parcel Post: Postage rate, 14 cents per pound or fraction. Weight limit, 11 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, 15 cents, with return receipt if requested. No indemnity for loss or damage. Registration merely allows the sender to secure a return receipt, and does not render the post office in any way liable or responsible. Parcels cannot be insured, except privately, nor sent C. O. D.

Customs declarations, one copy, Form 2966. No consular documents required.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces, or fraction of 2 ounces. Maximum weight, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Weight limit, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, length 12 inches, diameter 6 inches.

Registration, 15 cents, with return receipt if requested. Indemnity limited to 50 francs or equivalent.

Samples mailed under this classification must be so marked on the wrapping. No customs declarations nor consular documents are required.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

SAILINGS FROM NEW YORK

★ **Line:** Furness-Bermuda Line (Furness, Withy & Co., Ltd.), 34 Whitehall St., New York.
Sailings: From New York, twice weekly, for Hamilton.
Regulations: *Dock Receipt,* on company's form, in *triplicate. Bills of Lading,* company keeps 3 copies. Accomplished bills of lading will be ready for distribution the afternoon before or at 9 a.m. on the morning of sailing, thus permitting documents to be placed in the purser's mail bag at the steamship office to go forward by the same steamer as the goods. *Minimum Bill of Lading,* $2.50. *Bill of Lading and Clearance Fee,* $2.00. Parcel Receipts, not issued.
Service: Freight (general and refrigerator), mail and passenger.

U. S. PORTS and SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

BOLIVIA

The Republic of Bolivia possesses no seacoast. It extends over an area of 514,155 square miles and has a population of 2,889,970, or 3.38 per square mile, being the most sparsely populated of any of the American Republics. The country is divided into states and provinces as follows: Chuquisaca (340,000), Cochabamba (550,000), El Beni (50,000), El Chaco (15,000), La Paz (740,000), Oruro (150,000), Potosi (540,000), Santa Cruz (350,000) and Tarija (170,000). The most important cities of the Republic are situated on the plateau which includes over 40,000 square miles, at an average altitude of 12,000 feet above sea level.

Currency: Bolivia has a gold standard. The boliviano is the unit of value, being equivalent to $0.389 in United States currency; 12½ bolivianos are equivalent to £1 sterling. English and Peruvian pounds circulate freely and are legal tender Paper money is also in circulation. There are silver coins of 20, 50 and 100 centavos, and minor coins of 10, 5, 1 and ½ centavos (100 centavos = 1 boliviano).

Language: Spanish is the official language of Bolivia.

Weights and Measures: The metric system is official. In the interior, however, old Spanish weights are still used.

American Consulates: There is an American Consulate at La Paz.

Cable and Radio Rates: See under General Export Information for cable and radio regulations.

For Ballivian, Cachuela, Esperanza, Cobija, D'Orbigny, Esteros, Riberalta, Trinidad, Villa Bella, by wireless from La Paz.

	F	G	H	I	E
Full rate	.75	.78	.81	.84	.87
Deferred rate	.50	.51½	.53	.54½	.56
For all other places					
Full rate	.50	.53	.56	.59	.62
Deferred rate	.25	.26½	.28	.29½	.31

F: Connecticut, Louisiana (New Orleans), Maine, Massachusetts, New Hampshire, New York (New York City, all boroughs), Rhode Island, Vermont.

G: Delaware, District of Columbia, Maryland, New Jersey, New York (except New York City, all boroughs), Pennsylvania.

H: Alabama, Georgia, Illinois, Indiana, Kentucky, Michigan, Mississippi, Missouri, (St. Louis), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

I: Arkansas, Colorado, Florida (except Key West) Iowa, Kansas, Louisiana (except New Orleans), Minnesota, Missouri (except St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

FOR SPECIAL EXPORT INFORMATION

ASK THE EXPORTERS' ENCYCLOPAEDIA SERVICE BUREAU

20 Vesey St., New York Phone, Whitehall 1247

BRAZIL
BOLIVIA

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Bolivia.

The Anglo South American Trust Company, 49 Broadway, New York. American representative of the Anglo South American Bank Ltd., London, England. Correspondents throughout the country.

The Grace National Bank of New York, 7 Hanover Square, New York. Correspondents in all principal cities in Peru and elsewhere throughout the world. All branches of foreign and domestic banking. Bond and Investment Service.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: There are Bolivian Consulates in the following cities. The regulations are uniform for all offices except as otherwise stated under Consular Regulations.

New York: Consulate General, 233 Broadway, Woolworth Building. (Telephone, Whitehall 5858.) 10 a.m. to 5 p.m.; Saturdays, 10 a.m. to 1 p.m. Office closed only on recognized local holidays. Jurisdiction includes all of the United States from the Atlantic Coast to and including North Dakota, South Dakota, Nebraska, Kansas, Oklahoma, Arkansas, and Louisiana. Ramon Pando, Consul General.

Baltimore: Consulate, Water and Commerce Streets. (Telephone, Calvert 4000). 10 a.m. to 2 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Maryland. Henry B. Wilcox, Consul.

Boston: Consulate, 101 Tremont Street. (Telephone, Liberty 9591). 10 a.m. 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction not officially defined but is understood to include Massachusetts, Maine, New Hampshire, Rhode Island, and Vermont. A. P. Cushing, Consul.

Chicago: Consulate, 7 South Dearborn Street. (Telephone, Dearborn 5454). 10 a.m. to 12 m. and 1 p.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Illinois, Michigan, Ohio, Kentucky, Wisconsin, Iowa, Missouri, Pennsylvania, Indiana. Manuel S. Galvarro, Consul.

Destined to be the largest freight forwarding concern in the United States

WILLIAM G. BENZ & CO.

50 Broad Street and 50 New Street **New York, N. Y.**

Telephones Hanover 8126—8134

Nearly 1000 shipments; covering every part of the world, pass through our hands monthly

Most amazing is our low rate for drawing documents. Write us for particulars.

New Orleans: Consulate, Godchaux Building. (Telephone, Main 5802). 9 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in the city of New Orleans only. G. Garrett, Consul.

Norfolk: Consulate, 115 Bank Street. (Telephone, 25763). 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Norfolk and Newport News only. John D. Leitch, Consul.

Philadelphia: Consulate, Commercial Museum, 34th Street below Spruce. (Telephones, Bell—Evergreen 0322; Keystone—West 1767). 9 a.m. to 3 p.m. Jurisdiction not defined but practically includes eastern Pennsylvania, Delaware and New Jersey. Wilfred H. Schoff, Consul.

San Francisco: Consulate General, 249 Russ Building. 10 a.m. to 12 m. and 2 p.m. to 5 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in all states west of the Mississippi River. Huascar Velarde R., Consul General.

Seattle: Consulate, L. C. Smith Building. (Telephone, Elliott 0966). 10 a.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Washington. A. Quiroga, Consul.

Consular Regulations: All freight shipments to Bolivia must be covered by consular invoices. When presented to the Bolivian Consulate for legalization, consular invoices must be accompanied by a copy of the commercial invoice for the files of the consulate, and by the bills of lading which are returned to the shipper after being checked and stamped.

From July 1, 1926, the consular fees of 3 per ad valorem for certification of the consular invoice will be collected at the Bolivian custom house of destination instead of being paid at the consular offices. Otherwise the procedure is as formerly.

TO BOLIVIA
SHIP THRU **ARTHUR T. BLACKMAN, INC.** NEW YORK
Best Routes FOREIGN FREIGHT CONTRACTORS Lowest Rates
15-25 Whitehall Street Phone: Bowling Green 9364, 9365

The consular invoice must be written in Spanish (or Spanish *and* English if desired by the shipper) and according to the detailed instructions stated on the official invoice blanks, as sold by the Bolivian Consulates. Shippers may present their consular invoices at the Consulate any day before one o'clock and may get their copy back, at any time between 10 a.m. and 5 p.m. next day. They must be presented at the consulate for certification at least 24 hours before the sailing of the steamer. Sets of five copies are required for shipments via the ports of Antofagasta, Rosario, Buenos Aires, Montevideo and Para; and sets of six copies for shipments via Mollendo and Arica. The value declared in the consular invoice must be that of the goods only, and must not include cartage, insurance, freight, or other expenses.

All cases, bales, or other packages must bear besides the private marks and numbers, the name of the port of landing and the inscription "En Transito para Bolivia."

Parcel post shipments come under the ordinary regulations for freight shipments to Bolivia, when their value per consignment is more than $40.00. Consignments under $40.00 in value do not require consular invoices.

Only five copies of the consular invoice are required for parcel post shipments and they may be certified by the Bolivian consuls at inland towns of the United States.

Ejemplar No._____ Nº 937264 Número de Aduana_____

Factura Consular para Bolivia

No. de Orden_____

Destinada a la Aduana de_ (1)_____

por las mercaderías que se expresan, embarcadas por_ (2)_____

del puerto de_ (3)_____ el_ (4)_____ de_ (5)_____ 19__, en el Vapor_ (6)_____

Capitán (7)_____ á la consignación de_ (8)_____ de_ (9)_____

de órden, por cuenta y riesgo de_ (10)_____ de_ (11)_____

Marcas	Numeros	Bultos		Clasificación de la mercadería	Peso en kilos		Valor parcial de la mercadería y total de la Factura	Derechos percibidos por el Consulado al 1% sobre Factura	
		Cantidad	Clase		Bruto	Neto			
(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)	(20)	

If a shipper desires to make changes or corrections in consular invoices already issued, he must make out a letter of correction in Spanish in five copies, stating the alterations he wishes to make, and this must be certified by the Bolivian consulate.

Partial figures, of packages, weights and values, must be totalized; and the inscription "Declaramos que el valor y pésos mencionados en esta factura consular son verdaderos" must be written between the end of the declarations and the date and signature of the shippers.

It is not necessary to prepare Chilean, Peruvian, Argentine or Brazilian consular documents, as shipments are routed through one or other of those countries; but all other consular regulations of those countries should be complied with.

Location of Custom Houses for merchandise in transit to Bolivia:

NORTHERN BOLIVIA, via Pará and the Amazon River (Brazil): COBIJA for Cobija and places on the Acre River; VILLA BELLA for Riberalta and places on the Madre de Dios and Beni Rivers; MANOA for Manoa and places on the Abuná River; GUAYARAMERIN for Trinidad and places on the Mamoré River.

WESTERN BOLIVIA, via Mollendo (Peru): LA PAZ for La Paz, Oruro, and the whole high plateau of Bolivia.

WESTERN BOLIVIA, via Arica (Chile): LA PAZ CUSTOMS HOUSE the same as above; ORURO CUSTOM HOUSE for Oruro, Cochabamba, Santa Cruz, and the mines on the high plateau; CHARANA CUSTOM HOUSE for Charaña, Corocoro, Calacoto and Viacha.

WESTERN BOLIVIA, via Antofagasta (Chile): UYUNI CUSTOM HOUSE for Uyuni, Challapata, Potosí, Sucre, and surrounding mines; ORURO CUSTOM HOUSE the same as above.

EASTERN BOLIVIA, via Montevideo (Uruguay): PUERTO SUAREZ CUSTOM HOUSE for Puerto Suarez, Santa Cruz and other eastern towns.

SOUTHERN BOLIVIA, via Rosario or Buenos Aires (Argentina): YACUIBA for Yacuiba and Santa Cruz; VILLAZON for Tupiza, Tarija, and surrounding mines and towns.

The fees charged by the Bolivian Consulates are as follows:

Consular invoice blanks	25 cents each
Certification of letters of correction, per set	5.00
Visé of bill of lading	1.00
Certifying extra copies of consular invoices, each	2.00
Powers of attorney, contracts, and other legal documents	4.00
Certifying signatures	1.50
Visé of passports	1.50
Issuing of passports to Bolivian citizens	2.00

Shippers are advised always to follow any instructions received from consignees or principals in Bolivia; or in case of doubt to refer to the Consul General of Bolivia in New York.

Customs Tariff: There is no general rule for the application of the Bolivian tariff, some articles being dutiable on net weight, some on gross weight and some on the weight of the merchandise together with that of the immediate packing, such as a cardboard box or paper, but exclusive of barrels, wooden or tin boxes, or any material serving as a covering for the outside containers. There is no penalty for mixed packing, providing such packing is not intended as a means to defraud the customs. Under the tariff effective May 1, 1920, specific duties are levied on most articles.

The inclosure of samples and advertising matter with shipments of other commodities does not affect the customs treatment of any of the goods, under the laws of Bolivia. Each commodity is subject to its own duty as specified in the customs tariff, but should, of course, be separately itemized in both the consular and commercial invoices.

The customs tariff of Bolivia does not make any provision for the duty-free entry of any form of advertising matter, but it is understood to be the practice to make no duty charge on catalogues mailed under the printed matter classification, providing the weight of such a package is not in excess of a kilo.

There are no regulations in Bolivia requiring the marking of goods to show the country of origin, except in the case of pharmaceutical preparations and certain chemical products which must be specially marked and labelled.

Samples: Samples having no commercial value may be imported duty free. It is the custom of the officials to mutilate samples in such a manner that they may be unsalable but not destroyed. If samples have a commercial value, it is necessary to give a bond, furnished either by a customs broker or signed by a reliable merchant. This bond is canceled upon re-exportation of the samples within 90 days, with a possible extension of 30 days. Samples may be re-exported through another office than that by which they were entered.

Passenger Routes and Regulations: See shipping Routes and Regulations.

Salesmen: Traveling salesmen according to the municipal laws of the various towns of Bolivia are required to pay a license tax before they can sell goods or take any orders. This tax varies from 50 to 500 bolivianos ($20 to $200), and as a rule is good for one year.

Ports and Trade Centers: No through bills of lading are issued to points in Bolivia. Shipments are made via ports in Chile, Peru, Brazil and Argentina named below. For details as to sailings, and so forth, see routes given for those countries.

Beni—
(via Mollendo, Peru; Para, Brazil; or Buenos Aires, Argentina)
Caupolican.....*(via Mollendo, Peru)*
Challapata—
(via Antofagasta, Chile or Mollendo, Peru)
Cochabamba—
(via Antofagasta, or Arica, Chile, or Mollendo, Peru)
Colquechaca..*(via Antofagasta, Chile)*
Concepcion—
(via Rosario or Buenos Aires, Argentina)
Corocoro.....*(via Mollendo, Peru)*
Coroico.....*(via Mollendo, Peru)*
Guaqui (Huaqui)—
(via Mollendo, Peru)
Huanchaca....*(via Antofagasta, Chile)*
*La Paz—
(via Arica, Chile or Mollendo, Peru)
Oruro—
(via Antofagasta, Chile or Mollendo, Peru)
Poopo.....(via Antofagasta, Chile)
Potosi—
(via Antofagasta, Chile; Rosario or Buenos Aires, Argentina)
Puerto Perez....(via Mollendo, Peru)
Puerto Suarez—
(via Rosario or Buenos Aires, Argentina). A free port until 1928.
Reyes.....*(via Para, Brazil)*
Riberalta .....*(via Para, Brazil)*
Salinas—
(via Rosario or Buenos Aires, Argentina)
Santa Ana .....*(via Para, Brazil)*
Santa Cruz...(via Antofagasta, Chile)
Sorata.....*(via Mollendo, Peru)*
Sucre—
(via Antofagasta, Chile or Mollendo, Peru)
Tarija—
(via Antofagasta, Chile; Rosario or Buenos Aires, Argentina)
Trinidad.....*(via Para, Brazil)*
Tupiza—
(via Rosario or Buenos Aires, Argentina or Mollendo, Peru)
Uyuni.....*(via Antofagasta, Chile)*
Villa Bella.....*(via Para, Brazil)*
Yacuiba—
(via Rosario or Buenos Aires, Argentina)

GRACE LINE

"THE LINE WITH THE FIXED SCHEDULE"

Fortnightly sailings by famous "SANTA" fast passenger steamers from New York for the principal ports of PERU and CHILE via PANAMA CANAL. Regular sailings of freight steamers for COLOMBIA, PANAMA, ECUADOR, PERU and CHILE. All steamers connect at Peruvian and Chilean ports with railroads for Bolivia.

Head Office: 10 Hanover Square **New York**

Agents at chief ports of countries named

Postal Regulations: Mails for Bolivia are despatched from the New York, New Orleans and San Francisco offices.

Combination Packages: A combination package, so termed, may consist of (1) a sealed envelope containing a written or printed communication, and (2) an unsealed container enclosing either printed matter, or samples of merchandise. The two parts must be firmly attached together. Each part must be separately addressed to the same addressee. Each part must bear postage at the rate as specified for such part if mailed separately, and must conform to the general regulations governing that classification.

Commercial Papers: Postage rate, 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. Maximum weight, 8 pounds 12 ounces.

Letters: Postage rate, 2 cents per ounce or fraction. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one direction; except rolls, length 30 inches, diameter 4 inches.

Registration, 15 cents, with return receipt if requested.

Merchandise must not be sent as letter mail.

Parcel Post: Postage rate, 14 cents per pound or fraction. Weight limit, 22 pounds. Maximum size, length 3½ feet, combined length and girth 6 feet.

Registration, 15 cents, with return receipt if requested. No indemnity for loss or damage. Registration merely enables the sender to secure a return receipt and does not render the post office in any way liable or responsible. Parcels cannot be insured, except privately, nor sent C. O. D.

Customs declarations, two copies, Form 2966. All parcel post shipments must be accompanied by a commercial invoice, bearing the following declaration, signed and dated: "Declaramos ser verdadero el valor mencionado en esta factura," which signifies, "We declare the value mentioned in this invoice to be true." Consular invoices should also be prepared on all parcel post shipments, in the usual manner as described under Consular Regulations. While their preparation is not obligatory upon the exporter failure to send them to the addressee will subject him to the payment of double fees in the Bolivian customs. The fees for the consular legalization of the commercial invoice are the same as for freight shipments, except that there is no bill of lading charge.

Frequent losses of goods sent by parcel post to Bolivia are reported, which are ascribed to pilferage and delivery to unauthorized persons. Parcels not withdrawn promptly from the post office are subject to small storage charges. There are also other small charges on parcel post packages known as railroad and statistical taxes.

The services of a licensed "despachmente" (customs broker) are necessary for the clearance of all parcel post packages through the customs, without regard to the amount of duty. If the value of the parcel exceeds 100 bolivianos, the application for the clearance must be made on stamped paper such as it required for ordinary customs transactions.

It is suggested that the weights of the parcels be marked on them and on the declarations, so that if they arrive broken they may be weighed at once to detect shortages.

Printed Matter: *Postage rate,* 1 cent for each 2 ounces or fraction of 2 ounces; except newspapers and periodicals, 1 cent for each 4 ounces or fraction of 4 ounces. *Maximum weight,* 8 pounds 12 ounces; except single copies of printed books, 11 pounds. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: Postage rates, 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Samples of merchandise having a mercantile value are subject to mutilation (see *Samples* under *Customs Regulations*).

Shipping Routes and Regulations: Bolivia having no seaboard, shipments must enter that country through Argentine, Brazil, Chile or Peru.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

The routes from the ports of entry in the latter countries are as follows:

Via Mollendo (Peru): From Mollendo to Puno (Peru) by railway, 324 miles, time 22 hours; from Puno to Guaqui (Bolivia) by steamer crossing Lake Titicaca, 180 miles, time 16 hours; from Guaqui to La Paz, 59 miles by railway, time 3 hours, being a total distance of 563 miles, covered in three and one-half days.

Via Arica (Chile): From Arica to La Paz, a distance of 337 miles, covered by railway in 14 hours.

Via Antofagasta (Chile): The total distance of 573 miles between Antofagasta and Oruro (Bolivia) is covered in two nights and one day.

Via Buenos Aires (Argentina): By railway from Buenos Aires to the Bolivian border town of La Quiaca, thence by way of Uyuni, Tupiza and Atocha to La Paz in about five days. There is also a monthly service of steamers from Rosario (Argentina) to Puerto Suarez (Bolivia), thence by motor service to Santa Cruz, a distance of 425 miles.

Another route of travel from Buenos Aires is on the Bermejo River, on which steamers navigate between Esquina Grande (Bolivia) and Rivadavia (Argentina).

Via the Amazon (Brazil): Bolivia has exceptionally extensive river navigation facilities, which immensely enhance her means of transportation and communication, the total length of her navigable rivers being about 12,000 miles. The distance from Pará (Brazil) to Villa Bella is 2,152 miles, and to Puerto Cobija (on the Acre River), 2,533 miles, the time of travel over each of these routes being 216 and 244 hours respectively. Practically the entire journey is made by steamer, but on the trip to Villa Bella the steamer stops at Porto Velho (Brazil), and passengers and goods are transferred to the Madeira-Mamoré railway, for transportation over a distance of 200 miles.

Marking Packages: Packages for shipment to destinations in Bolivia must be plainly marked in stencil on two adjacent sides. The gross weight in kilos must be shown on each package, agreeing with the weights as stated in the consular invoice and bills of lading. In order to avoid the possibility of customs complications, packages should be marked "En transito a Bolivia."

For further information see *Classified Index of Advertisers* and *Index of Steamship Lines and Agents* for steamship services to Argentine, Brazil, Chile and Peru.

NOSA LINE

THE DIRECT ROUTE FOR BOLIVIAN CARGO FROM NEW ORLEANS VIA MOLLENDO, ANTOFAGASTA and ARICA

NEW ORLEANS & SOUTH AMERICAN S. S. CO., INC.

Queen and Crescent Bldg., New Orleans

10 Hanover Sq., New York City **350 Marquette Bldg., Chicago, Illinois**

BRAZIL
BOLIVIA

BRAZIL

The United States of Brazil is the second largest of the American republics. It has an area of 3,276,358 square miles (approximately 250,000 square miles greater than the United States, excluding Alaska). The population is about 30,600,000.

The provinces with their respective populations are: Alagoas (980,000), Amazonas (360,000), Bahia (3,330,000), Ceara (1,300,000), Espirito Santo (460,000), Goyaz (510,000), Maranhao (870,000), Matto Grosso (250,000), Minas Geraes (5,900,000), Para (980,000), Parahyba (960,000), Parana (680,000), Pernambuco (2,150,000), Piauhy (610,000), Rio de Janeiro (1,560,000), Rio Grande do Norte (540,000), Rio Grande do Sul (2,180,000), Santa Catharina (670,000), Sao Paulo (4,600,000), Sergipe (480,000), Federal District (1,160,000), and Acre Territory (90,000).

The monetary unit of Brazil is the milreis, of 1000 reis, equivalent at par of exchange to 32.4 cents, U. S. currency.

Language: Portuguese is the spoken and commercial language.

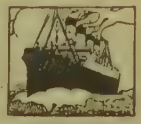
Weights and Measures: The use of the metric system is compulsory.

American Consulates: *Consulate General*—Rio de Janeiro; *Consulates*—Bahia, Para, Pernambuco, Porto Alegre, Santos, Sao Paulo; Vice Consulate—Manaos; Consular Agencies—Ceara, Maranhao, Rio Grande, Victoria.

The states of Espirito Santo, Goyaz, Matto Grosso, Minas Geraes, and Rio de Janeiro are included in the jurisdiction of the Consulate General at Rio de Janeiro; Bahia, Piauhy and Sergipe, under the Consulate at Bahia; Amazonas, Maranhao and Para, under the Consulate at Para; Alagoas, Ceara, Parahyba, Pernambuco, and Rio Grande do Norte, under the Consulate at Pernambuco; Rio Grande do Sul and Santa Catharina, under the Consulate at Porto Alegre; the port and municipality of Santos, under the Consulate at Santos; the states of Parana and Sao Paulo (except the port and municipality of Santos) under the Consulate at Sao Paulo. General inquiries with regard to Brazil should be addressed to the Consulate General at Rio; those regarding individual states should be addressed to the office having jurisdiction, as defined above.

TRANS CONTINENTAL FREIGHT CO

Freight Forwarded the World Over
Only efficient service will hold clients.
Many of ours have been with us for years
TRANS-CONTINENTAL FREIGHT CO.



CHICAGO Detroit *Export Department* London NEW YORK
Boston Philadelphia Buffalo Cleveland Cincinnati
Denver Los Angeles San Francisco Portland, Ore. Seattle Salt Lake City

Cable and Radio Rates: For Cable and Radio Regulations see under General Export Information.

For Bahia, Ceara, Maranhao, Maceio, Para, Pernambuco, Rio de Janeiro, Rio Grande do Sul, Santos, Santa Catharina, Sao Paulo, Victoria.

	A	B	C	D	E	F
Full rate	.50	.54	.55	.56	.59	.62
Deferred rate	.25	.27	.27½	.28	.29½	.31

For Antonio Lemas, Breves, Cameta, Chaves, Curralinho, Gurupa, Macagao, Macapa, Monte Alegre, Mosqueiro, Pinheiro, Prainha, Santarem, Soure.

Full rate	.80	.84	.85	.86	.89	.92
Deferred rate	.40	.42	.42½	.43	.44½	.46

For Alemquer, Amatary, Itacoatiara, Manaos, Obidos, Parintins, San Jose.

Full rate	1.10	1.14	1.15	1.16	1.19	1.22
Deferred rate	.55	.57	.57½	.58	.59½	.61

For Acre District—Cruzeiro do Sul, Porto Velho, Rio Branco, Senna Maduraira, Tarauaca, Xapury—via wireless from Belem.

Full rate only	1.00	1.04	1.05	1.06	1.09	1.12

For Acre District—via wireless from Manaos.

Full rate only	1.40	1.44	1.45	1.46	1.49	1.52

For all other places in Brazil except as above.

Full rate	.65	.65	.65	.65	.65	.65
Deferred rate	.32½	.32½	.32½	.32½	.32½	.32½

A: Florida (Miami), Louisiana (New Orleans), New York (New York City, all boroughs).

B: Connecticut, Delaware, District of Columbia, Maryland, Massachusetts, Michigan, New Hampshire, New Jersey, New York (except New York City, all boroughs), Pennsylvania, Rhode Island, Vermont.

C: Florida (except Miami and Key West).

D: Alabama, Georgia, Illinois, Indiana, Kentucky, Maine, Mississippi, Missouri (St. Louis), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

E: Arkansas, Colorado, Florida (Key West), Iowa, Kansas, Louisiana (except New Orleans), Minnesota, Missouri (except St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

F: Arizona, California, Idaho, Nevada, Oregon, Utah, Washington.

WORLD-WIDE FREIGHT FORWARDERS
CUSTOMS BROKERS
D. C. ANDREWS & CO., Inc.
Established 1884
27-29 WATER ST. NEW YORK
BOSTON: D. C. Andrews & Co. of Mass., 92 State St.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Brazil.

The Anglo South American Trust Company, 49 Broadway, New York, represented by the British Bank of South America, Ltd., with branches at Bahia, Pernambuco, Porto Alegre, Rio de Janeiro, Santos, Sao Paulo and correspondents throughout the country. Affiliated to Anglo South American Bank Ltd.

Bank of New York & Trust Company—Foreign Department, 48 Wall Street, New York City. As agents for the British Bank of South America, Ltd., with branches in the principal cities of Brazil, we have special facilities for the handling of foreign business.

The Canadian Bank of Commerce, 16 Exchange Place, New York City. Branch at Rio de Janeiro, Caixa Postal 2103. Special facilities for handling collections, accounts of American companies and their agents, and all classes of foreign and domestic banking transactions. Other branches and carefully selected correspondents in every important city in the world.

Central National Bank, Superior and West 6th Street, Cleveland, Ohio.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Brazil and other countries throughout the world. See our advertisement under Boston in General Information Section.

The Grace National Bank of New York, 7 Hanover Square, New York. Correspondents in all principal cities in Argentina and elsewhere throughout the world. All branches of foreign and domestic banking. Bond and Investment Service.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

Merchants Bank, Mobile, Ala. Complete facilities for handling foreign business. We offer individual attention and close rates.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches at Pernambuco, Rio de Janeiro and Sao Paulo and an agency in Santos. Other branches and correspondents in all parts of the world.

Philadelphia-Girard National Bank ..... Philadelphia, Pa.

The Royal Bank of Canada, with branches at Rio de Janerio, Santos and Sao Paulo, has complete facilities for handling all classes of banking transactions. Over 900 branches throughout the world. New York Agency, 68 William St. Correspondence invited.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices: There are Brazilian Consulates in the cities mentioned in the following list. The consular regulations are uniform for all offices except as otherwise stated. (See *Consular Regulations.*)

New York: Consulate General, 17 State Street. (Telephone, Bowling-Green, 4791.) 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction covers the entire territory of the United States. J. C. Muniz, Acting Consul General.

Baltimore: Consulate, 909 Fidelity Building. (Telephone, Plaza 3573). 10 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in the state of Maryland, serving also in notarial and other functions in the District of Columbia. George William Chester, Consul.

Boston: Consulate, 244 Washington Street. (Telephone, Congress 4783). 10 a.m. to 3 p.m. Jurisdiction in Connecticut, Maine, Massachusetts, New Hampshire and Rhode Island. Jaime M. de Almeida, Consul.

Chicago: Consulate, 35 South Dearborn Street, Room 202. (Telephone, Central 1126.) 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 1 p.m. Jurisdiction in Illinois, Indiana, Iowa, Michigan, Missouri, Nebraska, Wisconsin. D. De Suca, Consul.

Fernandina: Vice Consulate, North Fourth Street. (Telephone, 181). 9 a.m. to 12 m. and 3 p.m. to 5 p.m. J. B. G. Hall, Vice Consul.

New Orleans: Consulate General, 321 Godchaux Building. (Telephone, Main 3085). 12 m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Louisiana. Carlos Ferreira de Araujo, Consul General.

Norfolk: Consulate, Bank of Commerce Building. 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m.

Pascagoula: Vice Consulate, Hunter Building. 9 a.m. to 12 m. and 1 p.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in port of Pascagoula only.

Pensacola: Vice Consulate, 21 West Government Street. 10 a.m. to 3 p.m.

Philadelphia: Vice Consulate, N. E. corner of Twelfth and Walnut Streets. (Telephone, Walnut 5961). 11 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Philadelphia. Henry C. Sheppard, Vice Consul.

Port Arthur: Vice Consulate, Realty Building. 10 a.m. to 12 m. and 1 p.m. to 4 p.m. Jurisdiction in the Sabine District, Texas—the ports of Beaumont, Orange, Port Arthur, and Sabine.

Richmond, Va.: Vice Consulate, First & Merchants National Bank. (Telephone, Randolph 25). 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 1.30 p.m. Jurisdiction in Virginia (Richmond and nearby vicinity). F. C. Lafferty, Vice Consul.

San Francisco: Consulate, 593 Market Street. 9 a.m. to 5 p.m.

Savannah: Vice Consulate, Savannah Bank & Trust Building. (Telephone, 1157). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Georgia. L. R. Potter, Vice Consul.

Consular Regulations: A consular invoice is required for all shipments to Brazil, except those by parcel post.

On freight shipments, a separate and corresponding consular invoice must be prepared for each bill of lading.

One non-negotiable copy of the bill of lading must be presented *by the steamship company* for consular certification.

Destined to be the largest freight forwarding concern in the United States

WILLIAM G. BENZ & CO.

50 Broad Street and 50 New Street **New York, N. Y.**

Telephones Hanover 8126—8134

Nearly 1000 shipments; covering every part of the world, pass through our hands monthly

Most amazing is our low rate for drawing documents. Write us for particulars.

Two signed and notarized copies of the commercial invoice must be presented with the consular invoice.

From March 1, 1926, it is required to show on the back of the consular invoice the merchandise value in pounds, shillings and pence, at the current rate of exchange. This does not affect the declaration of value on the face of the invoice.

It is forbidden to include in the same bill of lading, and therefore in the same Consular invoice, more than one mark. It is permissible, however, to note different goods listed on the same bill of lading and consular invoice by means of counter marks, provided that the same general mark applies to all.

The bills of lading must show the gross weights in both pounds and kilos, but not the value of the shipment. When the non-negotiable copy of the bill of lading, which is to be certified by the consulate, is delivered to the steamship company, there should be attached a separate slip of paper giving the value of the merchandise, for purposes of comparison with the consular invoice as presented at the consulate by the shipper. If the value of the shipment is stated on the bill of lading, it becomes subject to a stamp tax in Brazil.

The consular invoice must be prepared on the official form, in four copies, all of which must be presented to the Brazilian Consulate at the port of shipment for authentication. Three copies are retained by the Consulate, and the remaining copy is returned to the shipper, by whom it should be sent to the consignee in Brazil.

The blank forms for the consular invoice may be secured from commercial stationers, or may be printed by the shippers themselves, provided that they conform in every respect to the official form. The Brazilian Consulates will supply, free of charge, single copies of the consular invoice form, to be followed in preparing their own supplies of these blanks.

The consular fees are as follows: Visé of Consular invoice, $2.20, for shipments of declared value up to $973.30; for each additional $486.65 or fraction, 55 cents; certification of bill of lading, $1.65. The fee for the consular invoice is calculated on the invoice value of the merchandise as declared, exclusive of freight and other shipping expenses.

The official copies of the consular invoice as supplied by the Brazilian Consulates are in Portuguese. Shippers preparing their own forms, however, may print them with the translation in English interlined, in whole or in part, provided that no alterations whatever are made in the arrangement or contents of the form. In making out the Consular invoice, English may be used, but this makes it necessary for the consignee to present for purposes of customs clearance a translation into Portuguese by a public translator. Translations made by the consignee, or a customs despatcher authorized to effect the clearance of the goods, or by any parties interested in the clearance, will not be accepted.

The question of the proper valuation to be shown on the Consular

TO BRAZIL
SHIP THRU ARTHUR T. BLACKMAN, INC. NEW YORK
Best Routes FOREIGN FREIGHT CONTRACTORS Lowest Rates
15-25 Whitehall Street Phone: Bowling Green 9364, 9365

invoice (whether the value to be shown is the value of the article f. o. b. at the factory or at the port of shipment) is frequently coming up for explanation and the failure on the part of the exporters in understanding the valuation which is called for by the Brazilian Customs regulations has been a constant cause of delay in clearing goods in Brazil and also of imposition of fines.

The Brazilian Custom House tariff in its preliminary provisions gives the basis for the proper valuation of the articles in the Consular invoice, in case of articles dutiable ad valorem, such basis being the market price at the place of exportation. In other words, what the regulations call for as the value for the Consular invoice is the export price of the merchandise and not its price at the factory. For export price is understood the price which the export houses usually quote to their clients in Brazil, which is no doubt exclusive of the customary deductions made for exports. That export price accrued with all expenses subsequent to the purchase, such as export duties, inland and maritime freight, insurance and commission up to the port of discharge, constitutes what is called the invoice value of the article.

"The provisions above referred to only refer to the value of merchandise dutiable ad valorem. In case of shipments of merchandise which pay duty on the weight the regulations do not determine how the valuations should be arrived at. In the latter case the value on the Consular invoice had no bearing on the computation of the duties.

"Due attention should be given to this computation of the value in order to avoid any impugnation by the Custom House authorities as to the value on the Consular invoice below what would be the export value for the article in question."

In preparing consular invoices covering shipments at net c. i. f. prices, the amount of the freight and other charges must be shown separately in the space designated.

When shipments to Brazil are sold f. o. b. factory at an inland point in the United States, the value to be shown on the consular invoice is that f. o. b. vessel at the port of shipment.

The *first copy* of the Consular Invoice must be written by hand or by machine in indelible ink and must show the payment of the required fees before being viséed by the Consulate. The other copies may be prepared by any process, provided that they are easily legible.

Consular Invoices can only be issued before the steamer reaches the port in Brazil. Whenever a mistake is found in the Consular Invoice legalized by this Consulate, another Consular Invoice bearing the same number as the first one must be presented for legalization, but this is only possible in case the steamer has not reached the port in Brazil. In case merchandise pays duty ad valorem it is computed on the price of the merchandise in the market of export plus all expenses such as export duties, freight, insurance and commissions.

Exporters and shippers may have their Consular Invoices printed, with the translation, in whole or in part, interlined, and in any European language, provided that no alterations whatever are made in the form or contents of the specimen, as below.

No Consular Invoice shall be authenticated if the respective Consul finds that it does not contain the essential requisites in accordance with the rulings of the present law.

It is not permitted to include in one Consular Invoice *mixed packages* or goods of different marks or forming part of different lots. It is only when all the packages of goods have the same consignee and the same mark or distinctive sign of quality that they may be considered as of one and the same lot.

Via FACTURA CONSULAR BRAZILEIRA (BRAZILIAN CONSULAR INVOICE)

Nº_____

Consulado Geral em Nova York

DECLARAÇÃO (DECLARATION)

Declaramos solemnemente que somos exportadores ou carregadores
We solemnly declare that we are the exporters or shippers

das mercadorias mencionadas nesta factura contidas nos (1) *volumes*
of the merchandise specified in this invoice, contained in the packages

indicados, a qual é exacta e verdadeira a todos os effeitos,
indicated, which is in all respects true and exact,

sendo estas mercadorias destinadas do porto de (2)
this merchandise being destined to the port of

do Brazil e consignadas aos Snrs. (3)
Brazil and consigned to Messrs.

de (4)

Nova York ____ *de* (5) _____ *de 19*

(6)

(7) *Agente de Exportador*
Agent of Exporter

Nome e nacionalidade do navio á vela (8)
Name and nationality of sailing vessel

Nome e nacionalidade do navio a vapor (9)
Name and nationality of steamer

Porto de embarque da mercadoria (10)
Port of shipment of the merchandise

Porto de destino da mercadoria (11)
Port of destination of the merchandise

Porto de destino da mercadoria (12) *com opção para* (13)
Port of destination of the merchandise *with option for*

Porto de destino da mercadoria (14) *em transito para* (15)
Port of destination of the merchandise *in transit for*

Valor total da factura inclusive frete e despezas approximadas $ (16)
Total value of the invoice inclusive of approximate freight and charges

Frete e despezas approximadas $ (17)
Approximate freight and shipping charges

Agio da moeda do paiz de procedencia $0.3204
Exchange of the country whence exported

OBSERVAÇÕES DO CONSUL

Pagou $2.20

VISTO. Consulado Geral dos E. U. do Brasil.

Nova York ____ *de* ____ *de 19* ____

Vice-Consul

FACTURA

Smith & Thomson, 58 Broad Street, New York

Marcas e Numeros Marks and Numbers	Volumes Packages: Quantidade Quantity	Volumes Packages: Descrição Description	Especificação completa de cada mercadoria com a denominação commercial, sua applicação ou materia de que é feita Complete specification of each merchandise with its commercial denomination, its purpose and material used for the manufacturing thereof		Peso em kilogrammas Weight in kilos: Bruto dos volumes Gross of the volumes	Peso em kilogrammas Weight in kilos: Bruto da Mercadoria Gross of the Merchandise	Peso em kilogrammas Weight in kilos: Liquido dos Artigos Net of the Articles	Outras Unidades da Tarifa Other unities of the Tariff	Valor parcial declarado por artigo exclusive frete e despesas Specified value of each article exclusive of freight and charges			País de origem de cada artigo Country of origin of each article Written in full	País onde foi comprada cada mercadoria Country where each article was purchased Written in full
(18)	(19)	(20)	(21)	(22)	(23)	(24)	(25)	(26)		(27)		(28)	(29)

Consular Invoices will not be considered valid when they contain corrections, erasures, or obliterated words without an amending note obviating any doubt or suspicion.

The *quantity and kind of packages* must be specified under the proper headings. Description of the packages should state whether boxes, barrels, tubs, hampers, bales, and so forth.

Instead of vague descriptions, *declarations should be made as follows:* Unbleached cotton goods, white cotton goods, dyed cotton goods, printed cotton goods, cotton cloths plain, or cotton cloths in combination with other materials, lace, ribbons, feathers, buttons, gloves, cotton stockings, ring needles, locks, iron draw handles, alcohol, dyes, bicarbonate of soda, potash, caustic soda, and so forth.

The *specification of goods* on Consular Invoices is to be made by the specific designation of each article, general designations, such as cotton goods, iron goods, haberdashery, machines, liquors, chemical products, chemists' specialties, and so forth, being forbidden. In the case of dresses or ready-made clothing, it is necessary to declare whether they are plain, embroidered or trimmed. Although it is not necessary to declare the detailed constituents or chemical composition of articles it is obligatory to state the materials of which they are composed, whenever classification for the payment of customs duties is dependent upon such declaration.

A manufacturer of cotton mill machinery has received from a customer in Brazil instructions to specify the materials used in the manufacture of their product, giving the weights of each kind of material, it being stated that the Brazilian customs law requires such details to be shown in the consular invoice.

Article 11 of the Preliminary Dispositions of the Brazilian customs tariff states that "wares manufactured or composed of different materials not subject to special or fixed duties in the tariff or regulated by any particular provision shall be subject to the duties established for similar wares manufactured solely from the predominating material; in case of equality of materials or of doubt as to the predominating material, such wares shall pay according to the most highly taxed material."

According to the Division of Foreign Tariffs, machinery of this variety is classified under Item 1009 of the Brazilian tariff, to which the provisions of Article 11, above quoted, do not apply. Thus there is no justification for the request made by the firm in Brazil.

Weights must be specified in kilograms. "Gross weight" is the total weight of packages. "Gross weight of goods" is the weight of goods with their packings (which are included for the collection of customs duties), such as tins, sacks, boxes, cardboard cases and so forth. "Net weight of goods" is that of the goods without any packings, either external or internal.

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The column "Other tariff units" is to be utilized for goods subject to customs duties by units other than of weight, such as the dozen, hundred, cubic meter, and so forth.

In case the goods pay *duties by unit,* the dozen, the dozen pairs, the hundred, the thousand, such as watches, brushes, gloves, earthenware tiles, fire bricks, and so forth, the Invoice should detail the respective amounts in addition to the gross and net weights of such manufactures.

In case the goods pay *duties by measurement,* such as marble tiles, pine boards, and so forth, the Invoice should detail the number of square or cubic meters or other well-known units of superficial bulk measurement.

Each class of goods specified in the Invoice should bear a declaration of their weight and value, the adding together of weights and values of different kinds of goods being prohibited.

Samples: See *Customs Regulations.*

Customs Regulations: The following regulations of the Brazilian Customs authorities should be carefully observed.

Bills of Lading: The Brazilian Consulate General in New York has secured an important decision of the Ministry of the Treasury in Brazil which instructs the inspector of customs not to consider the clause "notify," or equivalent expression, on the manifests of "to order" shipments as conferring on the persons thus notified any right to ownership of the merchandise in question. In such cases the respective persons are not authorized to clear or receive the goods by the signature of what is known as a "termo de responsabilidade," whereby they assume responsibility for the presentation of the necessary documents.

The text of that decision is as follows: "The Inspectors of the Custom Houses are hereby advised that the declaration 'Notify' or others of similar nature stated on the Bills of Lading to Order, does not confer to the person to be notified any right of ownership. Those persons are not authorized to clear the goods at the Custom House by means of a bond given as guarantee for the presentation of the Bill of Lading."

The present ruling removes the uncertainty which had hitherto attached to shipments on "To order notify" bills of lading because, under Brazilian law, the person so named was regarded as part owner, and goods so shipped could not be re-exported or otherwise disposed of without his consent.

Whenever Bills of Lading to order declaring any value are transferred by endorsement, a stamp tax must be paid according to the following rates:

B/L from	20$000 up to	250$000	pay	500 reis
	250$000 up to	500$000	pay	1$000
	500$000 up to	750$000	pay	1$500
	750$000 up to	1,000$000	pay	2$000

and so forth, paying 2 milreis per 1,000 milreis or fraction thereof.

This tax is only collected on Bills of Lading to order declaring value. The declaration of value on Bills of Lading is not necessary.

Catalogues: American manufacturers should discontinue sending heavy catalogues to South America by parcel post. It requires so much time and expense to get a package out of the parcel-post section of the customs that many persons prefer to leave their packages unclaimed.

Until 1920 advertising matter enjoyed a reduction of Custom House duties when imported with the sole purpose of advertising products of foreign industries and destined to free distribution in Brazil. In that case the duties applying to such advertising matter were the same as those levied on printed books, that is, 300 reis per kilo, according to Article 606 of the tariff.

By the law passed in 1920, which abolished all reductions of Custom House duties granted by previous laws, the duties on advertising matter are to be collected

according to Article 604, second part of the same tariff, that is, 3$000 per kilo. The rate is equal to $1.09, taking into consideration the gold percentage included in the payment of the Custom House duties.

Clearance: Authorization to clear imported goods through the Brazilian custom houses has been extended also to importing merchants who are proprietors of the merchandise, by a recent ruling of the Brazilian Minister of Finance. Under the former regulations, the clearance of goods could only be performed by customs brokers known as "despachantes."

Commercial Invoices: It is recommended by many exporters to Brazil that the commercial invoice show only net prices instead of list prices less a discount. This suggestion is due to experience with the Brazilian customs officials who sometimes insist that where a list price is shown it represents the actual value of the goods and the basis for calculation of ad valorem duties. Although an appeal will generally serve to reverse such a ruling the time required for hearing and decision may seriously inconvenience the buyer.

Customs Tariff: The Brazilian Custom House tariff now enforced was enacted in 1900. This tariff comprises specific duties per unit or quantity and duties ad valorem, the former being more generally applied.

Ad valorem duties are assessed on what is regarded as the invoice value of the goods, that is, the price in the country of origin plus the expenses to the port of destination. When that value is considered to be too low, the duties are assessed at the current values in Brazil of similar merchandise, less 10 per cent.

Of articles *dutiable by weight* some pay on *gross weight,* some on *legal net weight,* and some on *actual net weight.* By *gross weight* is meant the weight of the goods together with that of the packing, except rough wooden containers. By *legal net weight* is meant the gross weight less the tare allowances indicated in the tariff for different merchandise and containers. By *actual net weight* is meant the weight of the merchandise without any packing. When goods dutiable on legal net weight and actual net weight are imported in the same package, both pay duty on actual net weight. The same rule applies when the package contains only merchandise dutiable on net weight, but with different tare allowances. When goods subject to different duties, but all dutiable on gross weight, are imported in the same package, the weight of the packing is distributed proportionately among the different kinds of merchandise.

For goods dutiable on the gross weight, the lightest packing material consistent with safety in transit should be selected, so as to reduce as much as possible the high duty usually imposed in Brazil. For instance, as lace is dutiable on gross weight, it should not be wrapped around cardboard, but should be packed in tissue paper with an outer covering of light material.

On a number of articles the dutiable weight, as fixed by the tare allowance, varies according to the kind of container or its capacity. For instance, chemical and medicinal and pharmaceutical products are subject to tare allowances ranging from 5 to 80 per cent, according to the capacity of the glass receptacle; the smaller the capacity the greater the tare allowance. The tare allowances for glass vases and flasks are as follows: Hogsheads, 50 per cent; large cases, 45 per cent; hampers

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or baskets, 35 per cent. Should the articles be imported in small cases or boxes of cardboard, the duty is levied on the gross weight. By knowing the regulations applicable to various kinds of containers, the exporter can determine the most economical method of packing.

A new surtax, intended to defray the cost of tabulating machines recently purchased by the Brazilian customs, is now being assessed at the rate of two-tenths of 1 per cent on the total import paid for each shipment entered for consumption. This surtax, like the import duties, is paid 60 per cent in gold and 40 per cent in paper.

Marking Packages: Either brush or stencil marking is permitted but stencilling is invariably preferable.

The customs regulations of Brazil require that all packages shall be numerically marked—and that the numbers shall be consecutive, whenever possible, for each separate shipment. The duplication of numbers on different packages in the same shipment is absolutely prohibited. Disregard for this requirement may entail heavy fines. As an exception to this regulation, shipments of large quantities of such commodities as cement in barrels, salt and rice in bags, soap in boxes, and so forth, do not require to be numbered at all.

The confusion and lack of uniformity in marking shipments of American goods for Brazil makes it difficult to check up the packages with the corresponding entries in the ship's manifest, and causes a considerable waste of effort and time, particularly in handling cargo at night.

The following model for marking has been suggested by a Brazilian customs official:

No. 777

M. M.

RIO DE JANEIRO

These marks should appear without other markings on a side of the case, and specify (1) the number of the case, (2) the mark of the consignee and (3) the port of destination. These may be stencilled on any of the six sides of the box or on any two opposite sides of the same.

The Brazilian customs officials also object to the practice, common among American shippers, of placing a letter before the number of the case, as follows: No. K444. The letter is seldom copied in the manifest, and the case in question is entered as No. 444. It is preferable to use a single sequence of numbers, even if they go into five figures, than to use several series of numbers classified according to letters.

Other necessary marks, such as directions for handling and weights, should appear on a separate side of the case, as follows:

FRAGILE

	Pounds	Kilos
Gross weight (peso bruto)	....	....
Net weight (peso liquido)	....	....

If the shipper desires to put the name of his firm on the box, it should appear on a separate side of the case. Directions for handling, written in English, mean little to Brazilian dock hands and custom house employees, however clear they may be to New York stevedores.

Merchandise Marks: The Brazilian laws prohibit the sale of goods bearing a false indication of the country of origin. Goods of foreign production must not be so labeled as to suggest Brazilian origin. The importation of labels printed in a foreign language, separately from the merchandise for which they are intended, is prohibited, labels so imported being liable to confiscation at the custom house, and in addition a fine may be imposed. Where labels in a foreign language, or in Portuguese, are imported together with merchandise, the name and address of the manufacturer must be indicated thereon. Labels printed in Portuguese may, however, be imported separately, if for use in connection with articles of Brazilian production, provided they state the name and address of the Brazilian manufacturer of the products.

Penalties: The clearance of goods at destination is not permitted, unless the consignee presents the first copy of the Consular Invoice or unless he signs a bond making himself liable for the presentation of the document or unless he pays a fine of double the amount of duty.

In case the Consular Invoice is not presented at time of Import Clearance, the following procedure is observed:

A period of 90 days for the presentation of the documents shall be granted to the owner or consignee who petitions to sign a bond for the missing invoice.

On the termination of the period of 90 days, extension may be granted for a further but final period of 45 days, a fine being imposed on the owner or consignee of the goods equal to the amount of duties.

The fine must be paid within 48 hours and its collection will be forced if payment be not made within that period.

The Brazilian budget law for 1924 contains severe regulations on undervaluation in consular invoices accompanying goods subject to ad valorem duties. Importers will be required to pay double the difference between the true value and the declared value when the discrepancy is discovered during the examination of the merchandise in the customs, and triple the difference when the discrepancy is discovered any time after clearance. The custom house official who discovers the fraud will share in the proceeds of the fine.

For *discrepancy* between the Consular Invoice and the *contents of the package* or packages verified on examination, a fine will be imposed on the consignee of the goods of double the duties in the following cases:

(1) If the *discrepancy* results in a smaller amount of duty either as regards weight or as regards a lower rate of tariff, the infliction of the fine will only be made on the supposition of fraudulent intent.

(2) Discrepancies or *differences of quality* which would result in the payment of higher duties than those which the owner or consignee of the goods proposed to pay are subject to a fine of double the duty when the larger value exceeds Rs. 100$000.

(3) *Discrepancies in weight* are subject to the same fine only when the increase exceeds 10 per cent of the weight declared in the invoice.

For the infraction of the regulations with regard to the description of the goods the importers will be punished with a fine of 2 per cent to 5 per cent of the official value of the goods, without waiving any other penalty which they may incur.

Whenever a *discrepancy* appears in the Consular Invoice on the *weight of the merchandise* and that discrepancy is not considered by the custom house officials as a fraud, there is only an imposition of a fine varying from 1½ per cent to 5 per cent calculated on the amount of duty corresponding to the difference verified on the specification of the weight. If that discrepancy is accompanied by circumstances revealing fraud, the consignee must pay double the custom house duties assessed to the merchandise, but only in case the excess of the weight over the total declared is beyond 10 per cent.

When the *discrepancy* appearing on the Consular Invoice is on the *quality of the merchandise*, a fine of double the duty is applied whenever the real quality of the merchandise would subject the owner or consignee of it to a higher tariff than the

one he proposed to pay, but only in case the difference between the two tariffs exceeds 100, it being understood that this fine is only applied when a fraud is revealed.

If there is any charge made by the custom house officials as to the *price of the merchandise* stated on the Consular Invoice, the case is submitted to the decision of arbitrators, and the rules are as follows: If the value estimated by the arbitrators does not exceed the value declared by more than 5 per cent, the duties will be assessed on the value declared by the latter. If, however, it exceeds 5 per cent the duties will be computed on the value declared by the arbitrators. When the value given by the arbitrators exceeds the value declared by more than 50 per cent a fine of 50 per cent of the duty will be imposed.

> "When in doubt as to whether the value declared on the consular invoice is actually the purchase price, the Brazilian customs examiner is authorized to prohibit the clearance of goods unless the consignee submits the insurance certificate, or the draft paid at the bank, or the commercial invoice, as evidence that the merchandise was not undervalued.

The Brazilian Consulate General has furnished the following statement on the subject of fines.

"The payments of Custom House duties in Brazil are very often increased through imposition of fines brought about by discrepancies existing between the declaration as to the quality, quantity, and value of the goods as supplied by the consignee and that of the actual contents of the packages presented at the clearance.

"For difference in quality and quantity discovered on the occasion of checking up the goods for release to the consignee, the law imposes either one of the two forms of fines, expedient fine or fine of duties in double. The test for the application of these fines is the difference in duties between the amount that the consignee proposes to pay according to his declaration and the amount that ought to be paid from the actual contents of the packages. If that difference does not exceed 100$000 the fine applicable is that of expedient; on the other hand if it exceeds, the fine will be that of double duties. The expedient fine runs from 1½ to 5 per cent, being assessable on the official value of the whole goods or on the official value of the difference according as the divergency is in quality or in quantity. If the difference is in the quality of the goods that fine will be assessed on the official value of the whole amount of goods presented for clearance. In order to exemplify this case let us suppose that the consignee proposed to clear 30 kilos of woolen alpacas, which pay duty at the rate of 7$200 reis per kilo, and the Custom House clerk finds out that instead of 30 kilos of woolen alpacas there are 30 kilos of cashmere alpacas, dutiable at the rate of 8$000. The duty in that case would be not 216 but 240 milreis and the expedient fine of 1½ to 5 per cent would be assessed on the total official value of the goods, which is 400$000. That official value is obtainable by multiplying the amount of duties by 100 and dividing the product by the rate established in the tariff.

"The rate established for the alpaca being 60 per cent, the official value of the whole 30 kilos of cashmere alpaca would be 400$000 on which the expedient fine would be assessed.

"If, instead of the difference in quality, we have difference in quantity, as, for instance, instead of having 30 kilos of alpaca we have 32, the expedient fine would be assessed not on the official value of the whole goods, but on the official value of the difference only.

"In the two cases above outlined it is supposed that the difference of duties does not exceed 100$000. Should that difference exceed the amount of 100$000 the fine imposed would be the fine of double duties. That fine consists in the payment of the difference of duties discovered between the amount of duties that the consignee proposed to pay according to his declaration of the goods and the amount which he ought to pay according to the actual contents of the package. And besides that, the consignee is called to pay an equal amount corresponding to the difference in duties to the Custom House Clerk who discovers the discrepancy.

"Thus far, we have been considering the case of difference in excess, that is, when the duties to be paid by the consignee are higher than what he proposed to pay. There are cases, however, in which the declaration submitted by the consignee would result in a payment of duties higher than the actual contents of the package would justify. Similar cases have arisen as a means of fraud employed by consignees when clearing different lots of goods, the fraud consisting in shifting part of the goods from one package to another which has already been checked up. In that case the fraudulent consignee must pay the duties for the difference discovered and also an equal amount to the Custom House Clerk. If no fraud is established the consignee will only pay the duties corresponding to the actual contents of the package plus the expedient fine assessed on the discovered difference.

"Consular Invoices should be filled out strictly in accordance with the regulation. For the violation of the provisions set up by the law the consignee of the goods incurs in the expedient fine from 1½ to 5 per cent, calculated on the official value of the goods. The Custom House has been following the practice of collecting that fine at the rate of 2 per cent.

"A fine of 5 per cent calculated on the official value of the goods is assessed whenever the consignee, ignoring the contents of the packages to be cleared, petitions the Custom House inspector for a previous examination of those packages.

"Another fine is for wrong declaration of value either in the Consular Invoice or in the note of dispatch. If the value in the Consular Invoice is regarded as an error by the appraiser, the burden of proof rests with the consignee to show that the declaration made is correct. His proof may be made by showing the draft paid at the bank, the insurance certificate or the Commercial Invoice. In case the consignee cannot prove that the value declared is correct he must pay the difference verified in duties, and if the difference is less than 100$000 he must pay also 5 per cent expedient fine on the difference discovered. If, however, the difference exceeds 100$000 he must pay the difference in duties and the fine equal to two times the difference verified."

Prohibited Imports:

(1) Immoral paintings, pictures, lithographs or statuary;
(2) Merchandise for immoral purposes;
(3) Magazines, pamphlets or books of any immoral character or subversive to the present form of Government;
(4) Daggers, air guns, canes and umbrellas having concealed knives, swords or firearms of any description;
(5) Gun powder without special police license;
(6) Merchandise or food stuffs in deteriorated condition or which are injurious to the public health;
(7) War materials, armament and munitions without permission of the Government;
(8) Wines, lard and foodstuffs containing any of the following ingredients in greater quantity than determined for each goods after analysis by the Board of Health: Boric or salicylic acid, alcohol of poor quality, mineral acids, lead, zinc arsenate, antimony, sulphate of potassium.

Artificial wines may not be imported even if proven that they do not contain substance injurious to the health. Also alcoholic beverages containing more than five grams of toxic impurities like furfurol, and so forth, per 1,000 grams of alcohol of 100 degrees; those containing 2½ grams per 1,000 grams of alcohol of 50 degrees. Also alcoholic beverages containing the smallest trace of absinthe; articles which bear labels or marks indicating an origin other than that where manufactured and prepared.

In case entry is refused, the following measures are taken by the customs authorities. Goods under classification: Nos. 1, 2 and 6 are seized and destroyed; No. 3 are confiscated; Nos. 5 and 7 are deposited in a government arsenal until proper authorization is obtained. No. 8, if condemned by the National Chemical Laboratory, owners must re-export within a time set by the collector of the port;

if not re-exported within this period owners are fined 1,000 milreis and goods are destroyed. Samples of all foodstuffs must be submitted to the National Chemical Laboratory for analysis and this laboratory's certificate attached to the customs documents before clearance is permitted.

Re-exportation: Goods which were refused by the consignee in Brazil, or which for any other reason have to be re-exported to the port of shipment must either pay the import duties at the Brazilian Customs or must be cleared for re-exportation. This last clearance is somewhat complicated and involves a considerable loss of time, so that in case of shipments not amounting to a great value, it is preferable for the owners of the goods to pay the import duties as if the merchandise was going to be consumed in the country and then re-export it without delay.

In the event that machinery or apparatus shipped to Brazil is found to be damaged in transit, or may require repair after use, the question is often raised if returned to the manufacturer for such necessary repairs such machines or apparatus may re-enter Brazil without a second payment of duty.

The Brazilian Consulate General presents the position of the customs authorities of his country in the following statement:

"This case is governed by the following provision contained in the Paragraph 9 of the Article 2 of Decree 3617 of March 19, 1900, reading as follows: 'Are exempt of Custom House duties: national products of the soil or industry or those nationalized by the payment of duty, which, after having been exported, return to Brazil on any vessel provided, 1st, That such goods differ or can easily be distinguished from similar goods of foreign origin; 2nd, that they be returned within one year from the time they left the Brazilian port; 3rd, that they be accompanied by a certificate by the Customs of the Port of return duly legalized by the Brazilian Consular official at that port.' According to that provision it is not possible to replace any article re-exported from Brazil on account of its damaged condition. If that article suffers only repairs or slight alteration and then is sent back to Brazil it will be exempt of Custom House duty, provided it has already paid duty when first entering the country. But in accordance with the provision above quoted articles re-exported from Brazil cannot be replaced by others which, in turn, would enjoy the exemption of Custom House duties. In case of replacement the articles must pay new duties.

"There is not in Brazil the practice which exists in this country of allowing drawbacks on goods re-exported. Re-exportation can only be possible in Brazil by payment of Custom House duties or of re-exportation tax. The law establishes the term of one year for the goods which are re-exported from Brazil in order for them to enter the country free of duty."

Salesmen: Commercial travelers must take to Brazil, outside of the consular invoice, a certificate legalized by the Brazilian Consulate at the port of shipment, stating the name of the traveler, his quality as traveler for the concern, the name of the boat on which he is going to Brazil and the date of sailing of the boat. This declaration must head a list of all the samples showing the marks appearing on the trunks. That list must be signed by the president or the treasurer of the concern for which he travels. The traveler is also advised to have with him a specified power of attorney, authorizing him to transact business in Brazil for the concern he represents. In drawing that power of attorney, one must bear in mind that the Brazilian law requires specification of the powers on it, as the power of attorney giving general powers only authorizes the representative to do general acts of administration.

Samples: The Brazilian law extends to the commercial samples the exemption of import duties. Those samples are only subject to the payment of the "Expediente" tax, which is 5 per cent on the official value of the merchandise. That official value comprises the price of the goods accrued with all expenses since the purchase until the port of destination. That 5 per cent tax is collected, 55 per cent of it in gold at the rate of 55 American cents per milreis and 45 per cent of it in paper at the paper rate of exchange of the day. The samples are also subject to the payment of the port tax, which is 2 per cent in gold on the value of the

merchandise. Both the "Expediente" and the port tax are paid on the occasion the traveler releases the bond given for the samples by re-exporting same. For the clearance of the samples in the Custom House the traveler must either deposit the duty assessed on the samples as if they had to be consumed in the country, or a well-known concern must sign a guarantee for the payment of the duties on the samples in case they are sold in Brazil. The custom house officials set also the time within which the samples must be re-exported, giving the traveler a certificate of nationalization of the samples. The traveler is cautioned to carry with him that certificate of nationalization in order to present same in any custom house other than the one of the original entry of the samples in order to enable him to re-embark the samples. After the re-embarkment of the samples a certificate is given by the Custom House that handles the re-embarkment, which certificate being presented to the Custom House of entry of the samples allows the traveler to receive the amount he deposited or to release the guarantee given by the concern. Consular invoices are required for all goods sent to Brazil with the exception of goods shipped by parcel post and commercial samples whose values do not exceed the amount of $48.65.

Samples of no value, or having a negligible value, are admitted into Brazil free of duty, according to the Division of Foreign Tariffs. Such samples include pieces or parts of any kind of goods or merchandise in a quantity not greater than that strictly necessary to reveal the nature, kind and quality, provided the duty leviable on each package does not exceed 1 milreis. Other samples are subject to the regular duties ordinarily applying to commercial shipments of similar goods.

All advertising matter is subject to duty upon importation into Brazil. Single catalogues and price lists, if sent through the regular or registered mails as printed matter, and if not too bulky are, however, rarely detained by the customs for duty.

Storage Charges: Goods stored at the warehouse of the Customs are subject to the storage charge from their discharge until their withdrawal. These charges are calculated as follows:

Up to 30 days 1 per cent per month.
Up to 60 days 1½ per cent each month.
Up to 90 days 2 per cent each month.
After 90 days 3 per cent each month, to be computed since the discharge and not only for the period exceeding 90 days.

There is an allowance of eight days for the withdrawal of the goods from the Custom House before the payment of the new month's storage charge is enforced. If, after the clearance of the goods, the period of eight days is elapsed without an extension being granted, those charges must be paid in double. The storage charges are calculated on the official value of the goods. This official value is obtained by multiplying the amount of duties to be paid for the goods by 100, dividing the product by the rate established on the tariff for the same goods. This payment is entirely calculated in paper.

Ports and Trade Centers: Direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

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Natal .....(*via Pernambuco*)
Nictheroy .....(*via Rio de Janeiro*)
Nova Cruz .....(*via Ceara*)
Obidos .....(*via Para*)
Para (Belem) ..... TBL
Parahyba (Cabedello) ..... TBL
Paranagua ..... TBL
Parnahyba (Tutoya) .....TBL
Pelotas ..... TBL
Pernambuco (Recife) ..... TBL
Petropolis .....(*via Rio de Janeiro*)
Porto Alegre (Rio Grande do Sul)—TBL
Porto Seguro .....(*via Bahia*)
Porto Velho ....(*via Manaos or Para*)
Recife (Pernambuco) .....TBL
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Vianna .....(*via Maranham*)
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Postal Regulations: Mails for Brazil are despatched from New York. The average mail time is: Para, 14 days; Bahia, 15 days; Rio de Janeiro, 19 days; Santos, 21 days.

Combination Packages: A combination package, so termed, may consist of (1) a sealed envelope containing a written or printed communication, and (2) an unsealed container enclosing either printed matter, or samples of merchandise. The two parts must be firmly attached together. Each part must be separately addressed to the same addressee. Each part must bear postage at the rate as specified for such part if mailed separately, and must conform to the general regulations governing that classification.

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Commercial Papers: *Postage rate*, 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight*, 4 pounds 6 ounces.

Letters: Postage rate, 2 cents per ounce or fraction. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension; except rolls, length 30 inches, diameter 4 inches.

Registration, 15 cents, with return receipt if requested.

Merchandise may be mailed at letter rate. No customs declaration or consular documents are required. Contents and value should be stated on the wrapping. See Parcel Post.

Parcel Post: Postage rate, 14 cents per pound or fraction. Weight limit, 22 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, 15 cents, with return receipt if requested. Indemnity for loss or damage is limited to $5.00 for parcels weighing up to 11 pounds, and to $10.00 for parcels exceeding 11 pounds. Parcels cannot be insured, except privately, nor sent C. O. D.

The parcel post service is strictly limited to the following cities: Aracaju, Bahia, Bello Horizonte, Botucatu, Campanha, Campos, Corumba, Curityba, Cuyaba, Diamentina, Florianpolis, Fortaleza, Goyaz, Joazeiro, Juiz de Fora, Maceio, Manaos, Maranhao, Natal, Nictheroy, Para, Parahyba do Norte, Paranagua, Pelotas, Pernambuco, Petropolis, Porto Alegre, Ribeirao Preto, Rio de Janeiro, Rio Grande, Sta. Maria da Bocca do Monte, Santos, Sao Paulo, Theophilo Ottoni, Therezina, Uberaba, and Victoria.

Parcels addressed to other destinations in Brazil can only be delivered if arrangements have been made by the addressee for their transmission from one of the above-mentioned offices to the office of destination. Such parcels must be endorsed by the senders, on the address side: "Sender's Risk" or "Delivery Arranged." Parcels addressed "Poste Restante" are unmailable.

Parcels for Brazil must be sealed with wax, lead, adhesive tape, or otherwise.

One copy of the *Customs Declaration* (Form 2966) must be attached to each parcel. In filling out the customs declaration tag, the *gross weight* of the parcel must be stated in the first column under "Description of Parcel." No consular documents are required.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

The parcel-post convention with Brazil provides as an exceptional measure that fatty substances, liquids and those which easily liquefy may be included in parcels exchanged under the convention, but *only* when packed so as to thoroughly protect other articles from damage in case of accident.

Packages containing *prospectuses* and *advertisement bills*, e.g., engravings, printed books, periodical publications, reviews, geographic maps, bound music sent separately or in pamphlet form, are subject to an entry duty of 150 reis (5 cents) if the amount shipped weighs more than 2 kilograms (4.4 lbs.) in weight per addressee.

Unbound books and catalogues, illustrated and fashion magazines, periodical publications, music, geographic and hydrographic maps and charts, and all articles containing advertisements are subject to entry duty if sent in quantities of more than 2 kilograms to the same addressee by the same mail, whether the shipment be in one package or in more than one package.

BID

Established 1913 Others Are Older—None Better

BAKER, IRONS & DOCKSTADER, INC.

International Freight Contractors and Forwarders

DETROIT, MICH. 4 and 6 COENTIES SLIP, NEW YORK, N. Y. CHICAGO, ILL.

BAKER, IRONS & DOCKSTADER (London) Ltd.

101 Leadenhall Street London E. C. 3, England

Articles of gold and silver, jewelry, and so forth, as well as other objects having a merchantable value, sent in ordinary or simply registered letters, are subject, besides the customs duty, to a fine of 25 per cent of the value.

Canes or other articles containing swords, sword points, poignards, or guns, including air guns and air pistols; preserved meats or similar products containing substances injurious to health; pocket knives; essences used in the manufacture of artificial drinks, except when intended for laboratories or drug establishments; pit-coal coloring matter, except such as are intended for laboratories or drug establishments; products intended as food; saccharine, except when sent to pharmacists or drug establishments and "paper" payable to bearer, whether at short notice or not.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. Maximum weight, 8 pounds 12 ounces. Maximum size, 18 inches in any one dimension; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter. See also *Customs Regulations.*

Shipping Routes and Regulations: The information with regard to sailings, regulations and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: Bills of Lading must give gross weights in pounds and kilos. The value of the shipment should not be shown on the bill of lading, but must be shown on a separate slip of paper attached. The steamship company must present to the Brazilian Consulate at the port of shipment one non-negotiable copy of the bill of lading for certification. The fee is $1.65.

It is forbidden to include on the same bill of lading more than one mark; except that counter marks may be shown if controlled by a general mark.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **Line:** Booth Steamship Co., Ltd. (Booth American Shipping Corp.), 17 Battery Place.
Sailings: From New York, about fortnightly, for Para, Manaos, Ceara, Maranhao, Parnahyba, Maceio, Pernambuco, Cabedello, and Natal; about monthly, for Bahia, Victoria, Rio de Janeiro, Santos, Paranagua,

HOUSTON—I. F. C. LINES

Monthly Sailings from New York direct to Brazil Ports.
Regular Sailings from Montreal to Brazil Ports. (In Season.)

HOUSTON—I. F. C. CORPORATION

44 Whitehall Street Telephone Bowling Green 3230-3240 **New York**

Boston: A. C. Lombard's Sons **Montreal: McLean Kennedy, Ltd.**
Philadelphia: Megee Brothers, Ltd. **Chicago: Robertson, Johnson & Phelps, Inc.**

The Booth Steamship Co.

LIMITED

Regular Mail, Passenger and Cargo Sailings Between

NEW YORK

AND

BARBADOS, RIVER AMAZON MID and SOUTH BRAZIL

as follows:

NEW YORK and

Barbados, Pará, Manáos, Maranham, Parnahyba, Ceará, Natal, Cabedello, Pernambuco, Maceió, Bahia, Victoria, Rio de Janeiro, Santos, Paranaguá, Saõ Francisco, Florianopolis, Rio Grande do Sul, Pelotas, Porto Alegre (Brazil), also Iquitos (Peru).

Through Bills of Lading Issued for All Ports as Above

For Freight Rates and information concerning Passenger Service apply to

BOOTH AMERICAN SHIPPING CORPORATION

AGENTS

17 BATTERY PLACE, NEW YORK

'Phone: Whitehall, 0730-0731-0732-0733-0734

Sao Francisco do Sul, Florianopolis, Rio Grande do Sul, Pelotas, and Porto Alegre.
Regulations: Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $9.15 (including consular fee of $1.65). Parcel Receipts (packages not exceeding $10.00 in value), $1.25 per cubic foot; minimum charge, $4.15.
Service: Freight, mail and passenger.

★ **G. & D. Line** (Garcia and Diaz), 17 Battery Place, New York.
Freight service, from New York, monthly, for Brazilian ports.
Dock Receipts on company's form in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50.

★ **Houston—I. F. C. Line** (Houston—I. F. C. Corp.), 44 Whitehall St., New York.
Freight service from New York, monthly, for Para, Maranhao, Ceara, Manaos, Natal, Cabedello, Bahia, Victoria, Pernambuco, Maceio, Rio de Janeiro, Santos, Paranagua, Sao Francisco do Salles, Florianopolis, Rio Grande do Sul, Porto Alegre and Pelotas.
Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $7.50, direct port, plus consular fees. Parcel Receipts (under $10.00 valuation), $1.00 per cubic foot. Minimum charges, $2.50, plus consular fees.

★ **Line:** Lamport & Holt Line (Sanderson & Son, Inc.), 26 Broadway, New York.
Sailings: From New York, fortnightly, for Rio de Janeiro; monthly, for Pernambuco, Bahia, Santos, Para, Ceara, Natal, Cabedello, and Maceio. Through Bills of Lading issued to Victoria, Paranagua, Sao Francisco do Sul, Florianopolis, Rio Grande do Sul, Pelotas, Porto Alegre, and Aracaju.
Regulations: *Dock Receipt,* on company's form, in *triplicate. Bills of* Lading, 4 company copies. Minimum Bill of Lading, $9.15, including consular fees. Parcel Receipts (liability limited to $10.00), $1.25 per cubic foot; minimum charge, $2.50.
Service: Freight, mail and passenger.

★ **Lloyd Brazileiro** (Cia de Navegacao Lloyd Brasilerio), 44 Whitehall St., New York.
Freight and mail service from New York, 3 times a month for Pernambuco, Bahia, Rio de Janeiro and Santos, with transshipments for all Brazil ports.
Dock Receipt, on company's form, in duplicate. Bills of Lading, 6 company copies. Minimum Bill of Lading, $9.15, including consular fee of $1.65.

MUNSON STEAMSHIP LINE

(Established 1882)

67 WALL STREET, NEW YORK CITY

Fortnightly Sailings (Combined Passenger and Freight) for Rio de Janeiro; monthly or better for Santos from New York

New York Philadelphia Baltimore Pittsburgh New Orleans Mobile Chicago St. Louis Havana

SANDSTRÖM LINE

Regular Cargo Sailings between

NEW YORK PHILADELPHIA JACKSONVILLE

AND

NORTH, MIDDLE AND SOUTH BRAZIL

as follows:

Pará, Maranham, Parnahyba, Ceará, Natal, Cabedello, Pernambuco, Maceió, Bahia, Victoria, Rio de Janeiro, Santos, Paranaguá, Sao Francisco, Florianopolis, Rio Grande do Sul, Pelotas, Porto Alegre (Brazil)

Through Bills of Lading Issued for All Ports as Above

For Freight Rates and Other Information apply to

J. H. GRAVES AND COMPANY, INC.

GENERAL STEAMSHIP AGENTS

44 WHITEHALL STREET, NEW YORK

'Phone: Bowling Green, 1196-1197-1198

★ **Line:** Munson S. S. Line, 67 Wall St., New York.
Sailings: From New York, express service fortnightly, for Rio de Janeiro.
Regulations: Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $7.50. Parcel Receipts (under $10.00 valuation), $1.25 per cubic foot; minimum charge, $2.50.
Service: Freight, refrigerator, mail and passenger.

★ **Line:** Norton Line (Norton, Lilly & Co.), 26 Beaver St., New York. Will make Brazilian ports as inducement offers.
Regulations: *Dock Receipt,* on company's form, in *triplicate. Bills of Lading,* company keeps 4 copies.
Service: Freight.

★ **Line:** Prince Line (Furness, Withy & Co., Ltd.), 34 Whitehall St., New York.
Sailings: From New York, about fortnightly, for Para, Pernambuco, Bahia, Rio de Janeiro, Santos, Rio Grande do Sul, Porto Alegre and Pelotas.
Regulations: Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $9.15, including consular fee.
Service: Freight.

★ **Sandstrom Line** (J. H. Graves & Co.), 44 Whitehall St., New York. Freight service, about fortnightly for Para, Ceara, Maranhao, Parnahyba, Maceio, Pernambuco, Cabedello, and Natal; about monthly for Bahia, Victoria, Rio de Janeiro, Santos, Paranagua, Sao Francisco do Sul, Florianopolis, Rio Grande do Sul, Pelotas, and Porto Alegre.

Dock Receipt on company's form in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $9.15 (including consular fee of $1.65). Parcel Receipts (packages not exceeding $10.00 in value), $1.25 per cubic foot; minimum charge $4.15.

Line: Wilhelmsen Line.
Agents—New York: Kerr S. S. Co., 44 Beaver Street.
Sailings: From New York, fortnightly, for Bahia, Rio de Janeiro, Santos, Rio Grande do Sul (Porto Alegre and Pelotas, via Rio Grande do Sul).
Regulations: *Dock Receipt,* on company's form, in *triplicate. Bills of Lading,* company keeps 3 copies. *Minimum Bill of Lading,* for direct ports, $7.50, for transshipment ports, $10.00, plus $1.38 consular fees and *Port Tax,* Bahia, 84 cents per ton, weight or measurement; Rio Grande, 75 cents; Pelotas, $1.60; Porto Alegre, $1.60. *Parcel Receipts* (value under $10.00 each), $1.25 per cubic foot with a minimum charge of $2.50, plus consular fees.
Service: Freight.

DIRECT BRAZIL SERVICE

Lamport & Holt Line

26 Broadway
New York City, N. Y.

Passenger Service New York to Rio de Janeiro. Freight Service New York to Para, Ceara, Pernambuco, Cabedello, Natal, Maceio, Bahia, Rio de Janeiro and Santos.
Transhipment via Para to Manaos and Iquitos, also via Rio de Janeiro to Aracaju, Paranagua, Sao Francisco do Sul, Florianopolis, Rio Grande do Sul, Porto Alegre, and Pelotas.

SAILINGS FROM BALTIMORE

★ **Houston—I. F. C. Line** (Consolidated Navigation Co.), Citizens Bank Bldg., Baltimore.
Sailings: From Baltimore, monthly, for Para, Maranhao, Ceara, Manaos, Natal, Cabedello, Bahia, Victoria, Pernambuco, Maceio, Rio de Janeiro, Santos, Paranagua, Sao Francisco do Salles, Florianopolis, Rio Grande do Sul, Porto Alegre, and Pelotas.
Regulations: Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $7.50, direct ports, plus consular fees. Parcel Receipts (under $10.00 valuation), $1.00 per cubic foot; minimum, $2.50, plus consular fees.
Service: Freight.

Line: Wilhelmsen Line.
Agents—Baltimore: Oceanic S. S. Co., Continental Building.
Sailings: As cargo offers (see New York).

SAILINGS FROM BOSTON

★ **Houston—I. F. C. Line** (C. H. Sprague & Sons), 141 Milk St., Boston.
Sailings: From Boston, monthly. See New York.
Regulations: See New York.

Line: Wilhelmsen Line.
Agents—Boston: John S. Emery, Inc., 114 State Street.
Sailings: As cargo offers (see New York).

SAILINGS FROM JACKSONVILLE

★ **Houston—I. F. C. Line** (South Atlantic Maritime Corp.), Bisbee Bldg., Jacksonville.
Sailings: From Jacksonville, monthly. See New York.
Regulations: See New York.

Line: S. A. M. Line (South Atlantic Maritime Corp.), Jacksonville.
Sailings: From Jacksonville, monthly, for Rio de Janeiro.
Service: Freight.

G & D LINE
REGULAR MONTHLY SERVICE TO
RIO DE JANEIRO AND SANTOS
GARCIA & DIAZ
17 BATTERY PLACE NEW YORK

★ **Sandstrom Line** (Strachan Shipping Co.), Jacksonville. Freight service, from Jacksonville, about fortnightly for Para, Ceara, Maranhao, Parnahyba, Maceio, Pernambuco, Cabedello, and Natal; about monthly for Bahia, Victoria, Rio de Janeiro, Santos, Paranagua, Sao Francisco do Sul, Florianopolis, Rio Grande do Sul, Pelotas, and Porto Alegre.

Dock Receipt, on company's form in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $9.15 (including consular fee of $1.65). Parcel Receipts (packages not exceeding $10.00 in value), $1.25 per cubic foot; minimum charge $4.15.

Line: Wilhelmsen Line.
Agents—Jacksonville: McGiffin & Co.
Sailings: As cargo offers (see New York).

SAILINGS FROM MOBILE

★ **Line:** Munson S. S. Line, Pier 8, M. & O. Docks, Mobile.
Sailings: From Mobile, as inducements offer, for Rio de Janeiro.
Regulations: *Bills of Lading,* company keeps 6 copies. *Minimum Bill of Lading,* $7.50.
Service: Freight.

SAILINGS FROM NEW ORLEANS

★ **Line:** American Delta Line (Mississippi Shipping Co., Inc.), Hibernia Bank Bldg., New Orleans.
Sailings: From New Orleans, every two weeks, for Rio de Janeiro and Santos.
Regulations: Dock Receipt, on shipper's form. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.
Service: Freight and passenger.

★ **Line:** Lamport & Holt Line (Alfred le Blanc, Inc.), 310 Carondelet St., New Orleans.
Sailings: From New Orleans, as cargo offers, for Brazilian ports.

SAILINGS FROM PHILADELPHIA

★ **Houston—I. F. C. Line** (International Freighting Co.), 305 Bourse Bldg., Philadelphia.
Sailings: From Philadelphia, monthly, for Para, Maranhao, Ceara, Manaos, Natal, Cabedello, Bahia, Victoria, Pernambuco, Maceio, Rio de Janeiro, Santos, Paranagua, Sao Francisco do Salles, Florianopolis,

AMERICAN DELTA LINE

Sailings every three weeks for BRAZIL (Rio de Janeiro, Santos) from NEW ORLEANS and other U. S. Gulf Ports as cargo offers

MISSISSIPPI SHIPPING COMPANY, INC.

1310-1316 Hibernia Bldg., New Orleans **17 Battery Place, New York**
350 Marquette Bldg., Chicago **813 McCall Bldg., Memphis**

Rio Grande do Sul, Porto Alegre, and Pelotas.
Regulations: Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $7.50, direct ports, plus consular fees. Parcel Receipts (under $10.00 valuation), $1.00 per cubic foot; minimum, $2.50, plus consular fees.
Service: Freight.

★ **Sandstrom Line** (Charles A. Devlin), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, about fortnightly for Para, Ceara, Maranhao, Parnahyba, Maceio, Pernambuco, Cabedello, and Natal; about monthly for Bahia, Victoria, Rio de Janeiro, Santos, Paranagua, Sao Francisco do Sul, Florianopolis, Rio Grande do Sul, Pelotas, and Porto Alegre.

Dock Receipt, on company's form in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $9.15 (including consular fee of $1.65). Parcel Receipts (packages not exceeding $10.00 in value), $1.25 per cubic foot, minimum charge $4.15.

Line: Wilhelmsen Line.
Agents—Philadelphia: Hudson Shipping Co., 328 Chestnut Street.
Sailings: As cargo offers (see New York).

SAILINGS FROM SAVANNAH

★ **Houston—I. F. C. Line** (South Atlantic Maritime Corp.), 107 East Bay St., Savannah.
Sailings: From Savannah, monthly, for Para, Maranhao, Ceara, Manaos, Natal, Cabedello, Bahia, Victoria, Pernambuco, Maceio, Rio de Janeiro, Santos, Paranagua, Sao Francisco do Salles, Florianopolis, Rio Grande do Sul, Porto Alegre, and Pelotas.
Regulations: Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $7.50, direct ports, plus consular fees. Parcel Receipts (under $10.00 valuation), $1.00 per cubic foot; minimum, $2.50, plus consular fees.
Service: Freight.

Line: S. A. M. Line (South Atlantic Maritime Corp.), 107 East Bay St., Savannah.
Sailings: From Savannah, monthly, for Rio de Janeiro.
Service: Freight.

COMPANHIA DE NAVEGAÇÃO
LLOYD BRASILEIRO RIO DE JANEIRO
New York Office: 44 Whitehall St., Tel. Bowling Green 8705
New Orleans Office: Whitney Bank Bldg., Tel. Main 558
Regular Service of Freight Steamers to All Brazilian Ports

BRITISH BORNEO

British Borneo, as the section should properly be called, covers the northern half of the island of Borneo, in the East Indian group. There are three distinct political jurisdictions, North Borneo, Brunei and Sarawak. Its area is 77,106 square miles, and its population is estimated at 833,637.

Currency: The Straits dollar, together with minor copper coins of local origin, is in use.

British North Borneo: The area is 31,106 square miles, and the population 210,000.

There is one railroad, 127 miles in length, which runs from Jesselton on Gaya Bay to Melalap in the interior, with a branch from Beaufort to Weston on Brunei Bay.

There is regular steamship service with Singapore and Hong Kong.

Brunei: Area, 4,000 square miles; population, 25,454. In 1920 the imports amounted to £84,300, the principal items being rice, tobacco, piece goods, sugar and kerosene. The exports for the same year amounted to £136,900, the principal items being cutch, coal, rubber, jelutong, sago and dried prawns.

There is regular steamship service with Singapore and Hong Kong via Labuan.

Sarawak: Area, 42,000 square miles; population, 600,000. In 1920 the imports amounted to £1,712,725, the principal items being salt, wines, firearms, jars, piece goods, sugar, rice, building materials (except lumber) and mining, oil well and agricultural machinery. In the same year the exports amounted to £2,707,833, the principal items being sago flour, spices, gold, rubber, gutta jelutong, cutch, benzine, kerosene, birds' nests, gutta-percha, fish, damar, vegetable tallow, nuts, nipa sugar.

Inland transportation is effected by navigation of the Sarawak River by small craft, and of the Rejang River by large steamers and by pack mules over the inland trails.

There is regular steamship service with Singapore and Hong Kong.

American Consulates: British Borneo is included in the jurisdiction of the American Consulate General at Singapore (Straits Settlements).

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in British Borneo, add 12 hours to New York standard time.

	A	B	C	D	E
Cable Brunei					
Full rate	.96	1.00	1.04	1.07	1.10
Deferred rate	.48	.50	.52	.53½	.55
Preferred rate	1.05	1.08	1.11	1.14	1.17
Urgent rate	2.65	2.68	2.71	2.74	2.77
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Cable Labuan					
Full rate	.86	.90	.94	.97	1.00
Deferred rate	.43	.45	.47	.48½	.50
Preferred rate	.94	.97	1.00	1.03	1.06
Urgent rate	2.32	2.35	2.38	2.41	2.44
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

	A	B	C	D	E
Cable for all other places					
Full rate	.94	.98	1.02	1.05	1.08
Deferred rate	.47	.49	.51	.52½	.54
Preferred rate	1.03	1.06	1.09	1.12	1.15
Urgent rate	2.59	2.62	2.65	2.68	2.71
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio for British North Borneo					
Full rate	.94	.98	1.02	1.05	1.08
Deferred rate	.47	.49	.51	.52½	.54
Urgent rate	2.46	2.50	2.54	2.57	2.60
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio for Brunei					
Full rate	.96	1.00	1.04	1.07	1.10
Deferred rate	.48	.50	.52	.53½	.55
Urgent rate	2.52	2.56	2.60	2.63	2.66
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio for Sarawak					
Full rate	1.14	1.18	1.22	1.25	1.28
Deferred rate	.57	.59	.61	.62½	.64
Urgent rate	3.06	3.10	3.14	3.17	3.20
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

U. S. PORTS and SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on British Borneo.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *United Kingdom.*

Consular Regulations: No consular documents are required.

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Bintulu, Sarawak—
(*via Sarawak, Singapore or Hong Kong*)
Bongon, Br. N. Borneo—
(*via Labuan, Singapore or Hong Kong*)
Brunei, Brunei—
(*via Labuan, Singapore or Hong Kong*)
Claudetown, Sarawak...(*via Sarawak*)
Jesselton, Br. N. Borneo—
(*via Labuan, Singapore or Hong Kong*)
Labuan Island.....TBL
Papar, Br. N. Borneo—
(*via Labuan, Singapore or Hong Kong*)
Sandakan, Br. N. Borneo.....TBL
Sarawak, Sarawak.....TBL

Postal Regulations: Mails for British Borneo are despatched from New York or San Francisco, via Straits Settlements. Average mail time, 50 days.

Parcel Post: Postage rate, 14 cents per pound or fraction; plus transit charge up to 3 pounds, 36 cents; from 3 to 7 pounds, 48 cents; from 7 pounds to the weight limit, 60 cents. Weight limit, 11 pounds. Maximum size, length 3½ feet, combined length and girth 6 feet.

Registration, not permitted. Parcels cannot be insured, except privately, nor sent C. O. D. Return receipts, not issued.

Customs declarations, one copy, Form 2966. No consular documents required.

Packing: All parcels for British Borneo destinations must be very strongly packed, and those of which the contents are liable to be affected by damp should be enclosed in two separate waterproof covers.

Shipping Routes and Regulations: See under *East Indies.* The procedure to be observed for shipments to destinations in British Borneo is entirely regular (see General Export Information, *Shipping Procedure*). For additional information regarding steamship lines listed below see *Classified Index of Advertisers* and *Index of Steamship Lines and Agents* for services to the East Indies and Straits Settlements.

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world.

BRITISH CAMEROON

British Cameroon is a strip of territory extending along the border of Nigeria from the Atlantic Ocean to Lake Chad. It is administered by the Government of Nigeria. Its area is about 31,000 square miles, with a population of 1,000,000.

American Consulates: British Cameroon is included in the jurisdiction of the American Consulate General at Cape Town (Africa, South Coast). Inquiries regarding British Cameroon should be addressed to that consular office.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in British Cameroons, add 6 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.88	.92	.96	.99	1.02
Deferred rate	.44	.46	.48	.49½	.51
Preferred rate	.96	.99	1.02	1.05	1.08
Urgent rate	2.38	2.41	2.44	2.47	2.50
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.94	.98	1.02	1.05	1.08
Deferred rate	.47	.49	.51	.52½	.54
Urgent rate	2.46	2.50	2.54	2.57	2.60
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

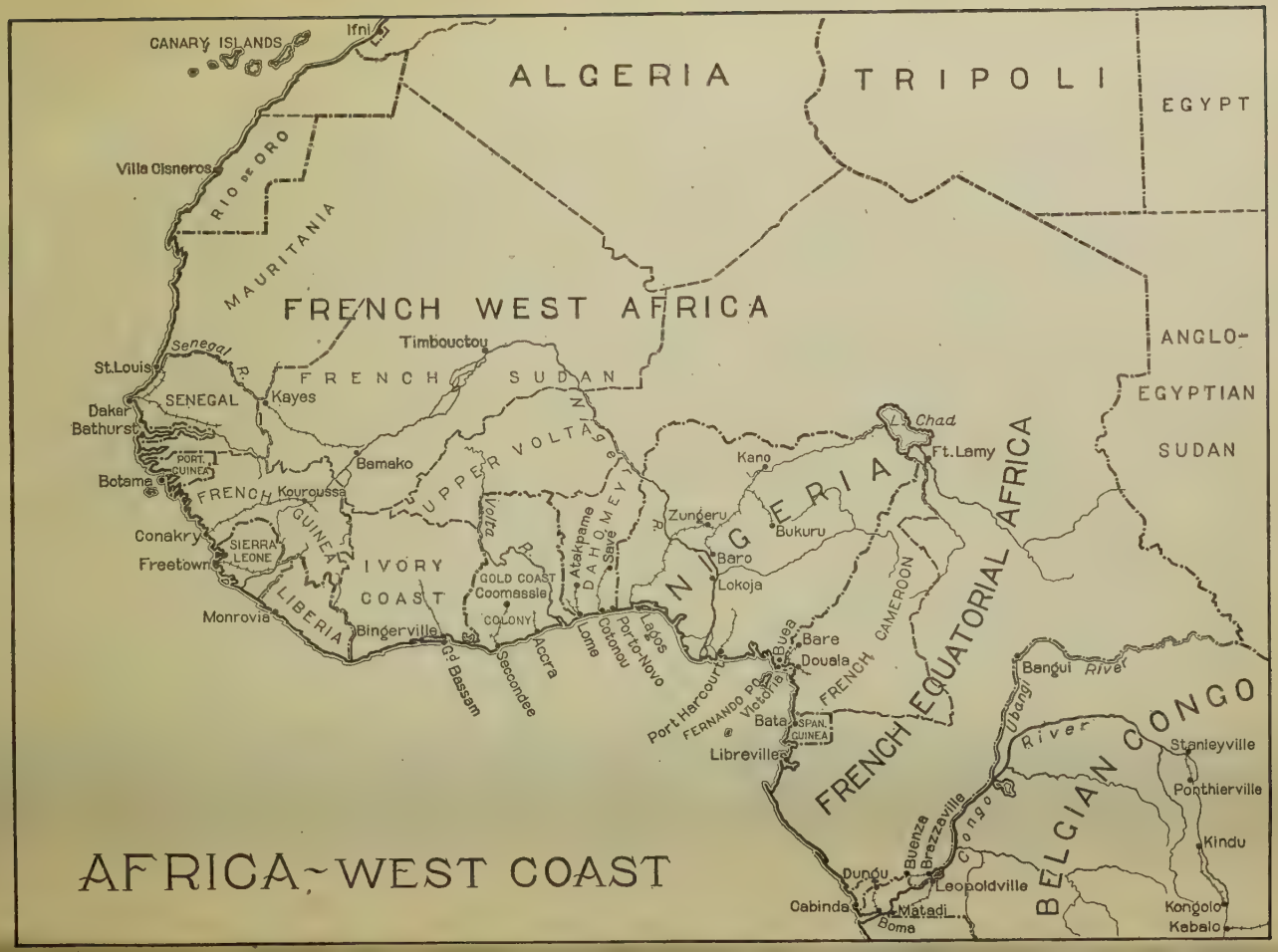
C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

FOR SPECIAL EXPORT INFORMATION
ASK THE EXPORTERS' ENCYCLOPAEDIA
SERVICE BUREAU

20 Vesey St., New York Phone, Whitehall 1247


AFRICA~WEST COAST
CANARY ISLANDS
Ifni
ALGERIA
TRIPOLI
EGYPT
Villa Cisneros
RIO DE ORO
MAURITANIA
FRENCH WEST AFRICA
Timbouctou
Senegal R.
St.Louis
Dakar
Bathurst
SENEGAL
Kayes
FRENCH SUDAN
ANGLO-EGYPTIAN SUDAN
Chad
Ft.Lamy
Kano
Bamako
PORT. GUINEA
Botama
FRENCH GUINEA
Kouroussa
UPPER VOLTA
Niger R.
Volta R.
Atakpame
DAHOMEY
Save R.
Zungeru
Bukuru
NIGERIA
FRENCH EQUATORIAL AFRICA
Conakry
SIERRA LEONE
Freetown
LIBERIA
Monrovia
IVORY COAST
Bingerville
GOLD COAST COLONY
Coomassie
Gd Bassam
Secondee
Accra
Lome
Cotonou
Porto-Novo
Lagos
Baro
Lokoja
Port Harcourt
FERNANDO PO
Victoria
Buea
Bare
Douala
CAMEROON
FRENCH
Bata
SPAN. GUINEA
Libreville
Bangui
River
Ubangi
River
Congo
Stanleyville
Ponthierville
Kindu
BELGIAN CONGO
Buenza
Brazzaville
Dunou
Leopoldville
Cabinda
Matadi
Boma
Kongolo
Kabalo

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on British Cameroon.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under United Kingdom.

Consular Regulations: No consular documents are required.

Ports and Trade Centers: The principal ports and trade centers are Bibundi, Buea, Rio del Rey, and Victoria.

Postal Regulations: Mails for British Cameroon are despatched from New York. Average mail time, 26 to 30 days.

Combination Packages: Combination packages are not permittted in the mails to British Cameroon.

Commercial Papers: Postage rate, 5 cents up to 10 ounces, 1 cent per each additional 2 ounces. Maximum weight, 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction, 3 cents for each additional ounce or fraction. Registration, 15 cents, with return receipt if requested. Merchandise may be mailed at letter rate. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension, except that rolls may be 30 inches in length by 4 inches in diameter.

Parcel Post: Postage rate, 14 cents per pound or fraction, plus transit charges - up to 3 pounds inclusive, 54 cents; from 3 pounds to 7 pounds, 84 cents; from 7 pounds to the weight limit, $1.14. Weight limit, 11 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, not permitted. No indemnity for loss or damage. Parcels cannot be insured nor sent C. O. D.

Customs declarations, one copy, Form 2966. No consular documents required.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: Postage rate, 1 cent per each 2 ounces or fraction of 2 ounces. Maximum weight, 4 pounds 6 ounces. Maximum size, 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: Postage rates, 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, length 12 inches, diameter 6 inches. Registration, 15 cents, with return receipt if requested. Indemnity limited to 50 francs or equivalent.

Samples mailed under this classification must be so marked on the wrapping. No customs declarations or consular documents are required.

Shipping Routes and Regulations: See under Africa, West Coast.

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world.

VENEZUELA
GUIANA
CANARY ISLANDS
Ifni
Villa Cisneros
RIO DE ORO
MAURITANIA
FRENCH
Senegal R.
St.Louis
SENEGAL
Dakar
Bathurst
Kayes
FRENCH
PORT Carlos
San Cristobal
Merida
San Fernando
Orinoco R.
VENEZUELA
Orinoco R.
Santa Barbara
Orinoco R.
Maroa
Poonlane
Santa Cruz
San Carlos
Pruna
Santa Rosa
Estavao
COLOMBIA
MARGARITA I.
Asuncion
Carupano
Rio Caribe
Guiria
Port of Spain
TRINIDAD
Timinana
Cumana
Onoto
Maturin
Soledad
Barrancas
Piacoa
Caruachi
Ciudad Bolivar
Arawata
Paragua
Guacipati
Mahapu
Arecuna
Our
Barapang
S.Vincente
San Jose
Paraguai R.
Camacusa
Warapata
Arindao
Sumuma
Pirara
Pukadaata
Hekotap
Ajupa
Marawhaena
Warrieur
Baramanni
Marlborough
Macareema
Suddie
Parika
Cadui
DEMERARA (Georgetown)
Mahaica
New Amsterdam (Berbice)
Nickerie
Gloucester
Coronie
Tapakuma
PARIMARIBO
Sommelsdyk
Timarin
Berbice
Mana
Tracoubo
Sinnamare
Kourou
Tonate
CAYENNE
Roura
Approuague
BRITISH
DUTCH
GUIANA
FRENCH
GUIANA
Albinoni
Apatou
Dusenne
Goddo
Abissio
Marowijne R.
Tary
Philemon
Ponapie
Ochi
Apoikaa
Pigeon
Oyapok R.
BRAZIL

BRITISH GUIANA

British Guiana is the only British Colony on the South American continent. Its area is about 89,480 square miles, and has a population of about 300,000. It is divided into three provinces, viz., Berbice, Demerara and Essequibo.

Currency: Prices are usually quoted in dollars and cents. The current coins are English silver, together with silver 4-penny pieces, known locally as "bitts," and English coppers. Every coin has the same nominal value as in England. Therefore, a simple decimal system of calculation is combined with the use of English money. ($1 = 4s. 2d. = 100 cents. One cent = ½d.)

Language: English is the language of British Guiana.

Weights and Measures: The weights and measures of British Guiana are the same as those of Great Britain.

American Consulates: There is an American Consulate at Georgetown.

Cable and Radio Rates:

	A	B	C	D	E
Cable, for Georgetown					
Full rate	.36	.40	.44	.47	.50
Deferred rate	.18	.20	.22	.23½	.25
Week-end letter (Minimum, 20 words)	.09	.10	.11	.12	.13

For wireless stations add 10 cents to the full rate; other places, 2 cents more.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on British Guiana.

Merchants Bank, Mobile, Ala. Complete facilities for handling foreign business. We offer individual attention and close rates.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The Royal Bank of Canada has branches at Georgetown and New Amsterdam. Over 900 branches throughout the world. New York Agency, 68 William St. Correspondence invited.

Consular Offices: See under United Kingdom.

Consular Regulations: No consular documents are required.

The Exporters' Encyclopaedia BULLETIN SERVICE

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Customs Regulations: The following form of commercial invoice must be used for all shipments to British Guiana, and no other form of commercial invoice may be substituted, even though containing all the required information.

Country of Origin	Marks and Nos. on Packages	Quantity and Description of Goods	Selling Price to Purchaser	
			@	Amount

CERTIFICATE OF VALUE TO BE WRITTEN, TYPED OR PRINTED ON BACK OF INVOICE.

I, (1) ....., of (2) ....., of (3) ....., supplier / manufacturer of the goods enumerated in this invoice amounting to ....., hereby declare that I [(4) have the authority to make and sign this certificate on behalf of the aforesaid manufacturer, / supplier, and that I] have the means of knowing and do hereby certify as follows:—

1. That this invoice is in all respects correct, and contains a true and full statement of the price actually paid or to be paid for the said goods and the actual quantity thereof.

2. That no arrangement or understanding affecting the purchase-price of the said goods has been or will be made or entered into between the said exporter and purchaser or by anyone on behalf of either of them, either by way of discount, rebate, compensation, or in any manner whatever, other than as fully shown on this invoice, or as follows: (5) .....

Dated at ....., this ..... day of ....., 192

Witness: ..... Signature: .....

(1) Manager, chief clerk, or as the case may be.

(2) Name of firm or company.

(3) Name of city or country.

(4) These words should be omitted where the manufacturer or supplier himself signs the certificate.

(5) Particulars of any special arrangement.

Samples: Salesmen's samples are admitted duty free under bond for subsequent re-exportation.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

Ports and Trade Centers: Direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Baramanni	*(via Demerara)*	Hopetown	*(via Demerara)*
Berbice	*(via Demerara)*	Mahaica	*(via Demerara)*
Berlin	*(via Demerara)*	New Amsterdam	*(via Demerara)*
Buckhall	*(via Demerara)*	Sanders	*(via Demerara)*
Camacusa	*(via Demerara)*	Simonstown	*(via Demerara)*
Demerara (Georgetown)	TBL	Warramuri	*(via Demerara)*

Average time, New York to Demerara.....14 days

Postal Regulations: Mail for British Guiana is despatched from New York. Average mail time to Demerara, 14 days.

Combination Packages: A combination package, so termed, may consist of (1) a sealed envelope containing a written or printed communication, and (2) an unsealed container enclosing either printed matter, or samples of merchandise. The two parts must be firmly attached together. Each part must be separately addressed to the same addressee. Each part must bear postage at the rate as specified for such part if mailed separately, and must conform to the general regulations governing that classification.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: Postage rate, 2 cents per ounce or fraction. Registration, 15 cents, with return receipt if requested. Merchandise may be mailed at letter rate. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension, except that rolls may be 30 inches in length by 4 inches in diameter.

Parcel Post: Postage rate, 14 cents per pound or fraction. Weight limit, 11 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, 15 cents, with return receipt if requested. No indemnity for loss or damage. Registration merely enables the sender to secure a return receipt and does not render the post office in any way liable or responsible. Parcels cannot be insured, except privately, nor sent C. O. D.

Customs declarations, one copy, Form 2966. No consular documents required.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Unmailable Matter: Dutiable articles; coins, gold, silver and other precious metals or stones; parts of dutiable articles (except by permission of the Governor).

Printed Matter: *Postage rate,* 1 cent per each 2 ounces, or fraction of 2 ounces. Maximum weight, 4 pounds 6 ounces. Maximum size, 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

Shipping Routes and Regulations: The information with regard to sailings, regulations and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional information regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are no special requirements to be observed in the preparation of bills of lading.

Packing: All goods should be carefully and strongly packed as most vessels break bulk at intermediate ports. Goods of value should be packed in extra strong strapped cases. Articles liable to be affected by dampness must be packed in tins or in cases lined with some material which will keep out moisture.

SAILINGS FROM NEW YORK

★ **Colombian Line** (Colombian S. S. Co., Inc.), 17 Battery Place, New York.

Freight, mail and passenger service, from New York, every 6 weeks, for Georgetown.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

★ **Trinidad Line** (Furness, Withy & Co., Ltd.), 34 Whitehall St., New York. Freight, mail and passenger service, from New York, about fortnightly, for Georgetown. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM MOBILE

★ **Aluminum Line** (New Orleans & South American S. S. Co., Inc.), City Bank Bldg., Mobile. Freight service, from Mobile, fortnightly, for Georgetown. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00. Parcel Receipts (value limited to $5.00), $1.00 for the first cubic foot or fraction, 50 cents per each additional cubic foot or fraction, up to 9 cubic feet.

SAILINGS FROM NEW ORLEANS

★ **Aluminum Line** (New Orleans & South American S. S. Co., Inc.), Queen & Crescent Bldg., New Orleans. Freight service, from New Orleans, fortnightly, for Georgetown. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00. Parcel Receipts (value limited to $5.00), $1.00 for the first cubic foot or fraction, 50 cents per each additional cubic foot or fraction, up to 9 cubic feet.

The Exporters' Encyclopaedia BULLETIN SERVICE

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BRITISH HONDURAS

British Honduras is the only British Colony in Central America. It has an area of 8,592 square miles, and according to the census of 1921, a population of about 50,000, comprising creoles, West Indian negroes, Caribs, Maya Indians, Central American Spaniards, together with a few English, Scotch, Americans, East Indians, Syrians, and Chinese.

Currency: Gold standard based upon that of the United States. American money circulates interchangeably with that of the colony. The coins are: A large mixed-metal 1-cent piece, a silver and silver-bronze 5-cent piece, a silver dime, a silver quarter of a dollar, and a silver 50-cent piece. No gold or silver dollars are in circulation, United States dollars serving in their place. There is a paper currency of 1, 2, 5, 10 and 20 dollars, which is taken at par.

Language: English is the official language. Some Spanish is spoken in the interior and along the border of Mexico and Guatemala.

Weights and Measures: The weights and measures are same as in the *United Kingdom*, except that the old Spanish standards are recognized and occasionally used.

American Consulates: There is an American Consulate at Belize.

Cable and Radio Rates: Full rate, from Alabama, Louisiana, Minnesota, Mississippi, New York, and Texas, 36 cents; from California, Idaho, Nevada, Oregon, and Washington, 40 cents; from all other parts of the United States, 38 cents.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on British Honduras.

Merchants Bank, Mobile, Ala. Complete facilities for handling foreign business. We offer individual attention and close rates.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The Royal Bank of Canada has a branch at Belize. Over 900 branches throughout the world. Complete facilities for handling all classes of banking transactions. New York Agency, 68 William St. Correspondence invited.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices: See under United Kingdom.

Consular Regulations: No consular documents are required. A special form of commercial invoice and certificate of value is required, but does not need to be consulated. See Customs Regulations.

Customs Regulations: The following form of commercial invoice and certificate of value is required for all shipments to British Honduras.

FACE OF INVOICE

[Here insert usual particulars, including place and date, name and address of supplier, etc.]

Country of Origin	Marks and Nos. on Packages	Quantity and Description of Goods	Selling Price to Purchaser	
			@	Amount

CERTIFICATE OF VALUE TO BE WRITTEN OR PRINTED ON BACK OF INVOICE

(1) Manager, chief clerk, or as the case may be.

(2) Name of firm or company.

(3) Name of city or country.

(4) These words should be omitted where the manufacturer or supplier himself signs the certificate.

(5) Particulars of any special arrangement.

I, (1) ....., of (2) ....., of (3) ....., supplier / manufacturer of the goods enumerated in this invoice amounting to ..... hereby declare that I [(4) have the authority to make and sign this certificate on behalf of the aforesaid manufacturer, / supplier, and that I] have the means of knowing and do hereby certify as follows:—

1. That this invoice is in all respects correct, and contains a true and full statement of the price actually paid or to be paid for the said goods at the place of purchase of such goods, and the actual quantity thereof.

2. That no arrangement or understanding affecting the purchase-price of the said goods has been or will be made or entered into between the exporter and purchaser or by anyone on behalf of either of them, either by way of discount, rebate, compensation, or in any manner whatever, other than as fully shown on this invoice, or as follows: (5) .....

Dated at ....., this ..... day of ....., 192

Witness: ..... Signature: .....

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

Customs Tariff: Import duties are either specific or ad valorem, or specific and ad valorem, according to the class of merchandise. The ad valorem rate under the general tariff ranges from 5 to 20 per cent. There is a preferential rate for British goods.

Commerical travelers in British Honduras are required to take out a license, the fee for which is $50.00.

Salesmen's sample trunks and contents are admitted free of duty.

Ports and Trade Centers: Direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Achiote	*(via Belize)*	Monkey River	*(via Belize)*
Baker	*(via Belize)*	Plasencia	*(via Belize)*
Banque Viejo	*(via Belize)*	Punta Gorda	*(via Belize)*
Belize	TBL	Sataneja	*(via Belize)*
Commerce Bight (Stann Creek)	TBL	Sittee River	*(via Belize)*
Corosal	*(via Belize)*	Stann Creek	TBL

Average time, New York to Belize..... 9 days

Postal Regulations: Mail for British Honduras is despatched from New York and New Orleans.

Combination Packages: A combination package, so termed, may consist of (1) a sealed envelope containing a written or printed communication, and (2) an unsealed container enclosing either printed matter, or samples of merchandise. The two parts must be firmly attached together. Each part must be separately addressed to the same addressee. Each part must bear postage at the rate as specified for such part if mailed separately, and must conform to the general regulations governing that classification.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: *Postage rate,* 2 cents per ounce or fraction.

Mail Time: The average mail time, New York to Belize is 9 days.

Parcel Post: Weight limit, 22 pounds. Postage rate, 14 cents per pound or fraction. Customs declaration, one copy, Form 2966. Registration permitted, fee 15 cents. Parcels cannot be insured nor sent C. O. D.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces, or fraction of 2 ounces. Maximum weight, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: *Regular mails:* Coins; gold, silver and other precious articles. *Parcel Post:* Bullion; coins, unless intended for ornament; tobacco packed with other merchandise; tobacco sweetened with the leaves of plants other than tobacco; saccharine and similar products, and products containing the same.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

The only pier in British Honduras is at Stann Creek. There is sufficient water alongside for average-sized steamships. Sittee River, Monkey River and Punta Gorda are mere fruit ports with no harbor facilities and freight that comes is handled by lighters. At Belize steamers anchor about a mile from the landing place.

Bills of Lading: Shipments to Stann Creek cannot be consigned "to order."

Packing: Packing for shipments to British Honduras should be that suitable for the tropics. If goods are for the interior, the instructions of the importer with regard to the size and weight of package should be carefully followed.

SAILINGS FROM NEW YORK

★ **United Fruit Company S. S. Services,** 17 Battery Place, New York. Freight, mail and passenger service, from New York monthly, for Belize. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00. Parcel Receipts (packages not exceeding $5.00 in value or 9 cubic feet in measurement), $1.00 for the first cubic foot or fraction; 50 cents for each additional cubic foot or fraction.

SAILINGS FROM MOBILE

★ **United Fruit Company S. S. Services,** Mobile. Freight and passenger service, from Mobile fortnightly, for Belize and Stann Creek. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $2.50. Parcel Receipts (packages not exceeding $5.00 in value or 4 cubic feet in measurement), 50 cents for the first cubic foot or fraction; 25 cents for each additional cubic foot or fraction.

SAILINGS FROM NEW ORLEANS

★ **United Fruit Company S. S. Services,** 321 St. Charles St., New Orleans. Freight and passenger service from New Orleans, fortnightly, for Stann Creek and Belize. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $2.50. Parcel Receipts (packages not exceeding $5.00 in value or 4 cubic feet in measurement), 50 cents for the first cubic foot or fraction; 25 cents for each additional cubic foot or fraction.

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BRITISH SOMALILAND

British Somaliland extends from Lahau, halfway between Ras Jibuti and Zeila, to Bunder Ziyada, and has an area of about 68,000 square miles, with an estimated population of 300,365. The chief exports are goat- and sheep-skins, hides and guns. This market is interesting to American exporters principally as a buyer of cotton goods and kerosene oil. These articles are shipped from Aden to Berbera, Bulhar and Zeila, and therefore do not appear in the statistical returns as coming from the United States.

Internal transportation is entirely by caravan.

American Consulates: British Somaliland is included in the jurisdiction of the American Consulate at Aden.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in British Somaliland, add 7 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.78	.82	.86	.89	.92
Deferred rate	.29	.41	.43	.44½	.46
Preferred rate	.86	.89	.92	.95	.98
Urgent rate	2.08	2.11	2.14	2.17	2.20
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.78	.82	.86	.89	.92
Deferred rate	.39	.41	.43	.44½	.46
Partly urgent rate	2.08	2.12	2.16	2.19	2.22
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The bank and bankers in the following list have special facilities for the collection of shippers' drafts on British Somaliland.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *United Kingdom.*

Consular Regulations: No consular documents are required.

Map: See under Africa, East Coast.

Ports and Trade Centers: Direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Berbera	TBL	Lasgori	(*via Berbera*)
Bulhar	TBL	Zeila	TBL
Karem	(*via Berbera*)		

Postal Regulations: Mail for British Somaliland is despatched from New York.

Combination Packages: Combination packages are not permitted in the mails to British Somaliland.

Commercial Papers: Postage rate, 5 cents up to 10 ounces, 1 cent per each additional 2 ounces. *Maximum weight*, 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction, 3 cents for each additional ounce or fraction.

Mail Time: Letter mail, about 26 to 30 days; parcel-post mails require somewhat longer in transit.

Packing: All parcels for British Somaliland destinations must be very strongly packed, and those of which the contents are liable to be affected by damp should be enclosed in two separate waterproof covers.

Parcel Post: The parcel-post service extends only to Berbera, Bulhar and Zeila. Parcels for other places must be claimed at Berbera by the addressee, but the name of the place of ultimate destination should appear in the address. The *weight limit* is 11 pounds. Parcels *cannot be registered.* One copy of the *customs declaration* (Form 2966) must be attached to each parcel. In addition to the regular postage rate of 14 cents per pound or fraction, a transit charge must be prepaid for each parcel. On parcels weighing up to 3 pounds (not inclusive), the transit charge is 42 cents; on parcels weighing 3 pounds and up to 8 pounds (not inclusive), 84 cents; on parcels weighing 8 pounds and up to the weight limit, $1.14.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Shipping Routes and Regulations: See under *Africa, East Coast.*

GENERAL EXPORT INFORMATION

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.

AFRICA
SOUTH COAST
SOUTH ATLANTIC OCEAN
Port Harcourt
Victoria
Buea
Bare
FRENCH
Douala
CAMEROON
FERNANDO PO
Bata
SPAN. GUINEA
Libreville
FRENCH EQUATORIAL AFRICA
Bangui
Ubangi R.
River
Congo
Stanleyville
Ponthierville
L. Albert
UGANDA PROT.
Entebbe
L. Victoria
BELGIAN CONGO
Albertville
Ujiji
TERR.
Tabora
TANGANYIKA
Dungu
Buenza
Brazzaville
Leopoldville
Cabinda
Matadi
Boma
Kongolo
Kabalo
L. Tanganyika
L. Mweru
Bukhama
Kambove
Elizabethville
Bangweulu
Loanda
Malange
ANGOLA
Benguella
Mossamedes
Lubango
NORTHERN RHODESIA
Ft. Jameson
Zumbo
Livingstone
Salisbury
R.N.
SOUTH RHODESIA
Bulawayo
Marshes of the Kubango
BRITISH
Tsumeb
Otavi
Grootfontein
SOUTH-WEST
AFRICA
Swakopmund
Walfish Bay
Karibib
Windhoek
BECHUANALAND
PROTECTE
Mafeking
TRANSVAAL
Pretoria
Johannesburg
Lourenco Marques
Angra Pequena
Bogenfels
Kimberley
Bloemfontein
Pietermaritzburg
Durban
UNION OF SOUTH AFRICA
East London
Port Elizabeth
Cape Town
Mossel Bay

BRITISH SOUTHWEST AFRICA

Southwest Africa Protectorate, formerly known as German Southwest Africa and now held under mandate by the South African Union, comprises a territory of about 322,450 square kilometers with a population of 250,000, 20,000 of which is non-native (mostly European).

American Consulates: British Southwest Africa is included in the jurisdiction of the American Consulate General at Cape Town (Africa, South Coast).

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in British Southwest Africa, add 6 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.69	.73	.77	.80	.83
Deferred rate	.34½	.36½	.38½	.40	.41½
Preferred rate	.74	.77	.80	.83	.86
Urgent rate	1.72	1.75	1.78	1.81	1.84
Cable letter	.18	.19	.20	.21	.22
(Minimum, 20 words, plus 5 cents)					
Week-end letter	—	—	—	—	—
Radio					
Full rate	.69	.73	.77	.80	.83
Deferred rate	.34½	.36½	.38½	.40	.41½
Partly urgent rate	1.72	1.76	1.80	1.83	1.86
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on British Southwest Africa.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under United Kingdom.

Consular Regulations: No consular documents are required.

Customs Regulations: See under Africa, South Coast.

Passenger Routes and Regulations: A license costing £5 per annum or £2 10s. for the half year if taken out after 30th June must be obtained by persons (including an agent for a foreign firm) exercising the calling of a commercial traveler in British South West Africa.

A resident agent of a foreign firm is required to take out a license costing £25 or £12 10s. per half year. This fee is also levied on commercial travelers showing goods by samples of foreign firms and who take orders for such goods either themselves or by "indent" on foreign firms whose place of business is situate beyond the Protectorate or the Union of South Africa.

Ports and Trade Centers: See under *Africa, West Coast.*

Postal Regulations: Mails for British Southwest Africa are despatched from New York. Average mail time, 28 days.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces, 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction, 3 cents for each additional ounce or fraction.

Parcel Post: The *weight limit* is 11 pounds. Parcels *cannot be registered.* One copy of the *customs declaration* (Form 2966) must be attached to each parcel and the value shown thereon must be the current value of the finished articles in the open market at the time of dispatch. In case of undervaluation the parcel is liable to confiscation. In addition to the regular postage rate of 14 cents per pound or fraction, there is a transit charge of 12 cents per pound. A charge of 6 pence stamp duty is collected from the addressee on every dutiable parcel. This charge cannot be prepaid.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Packing: Parcels for destinations in Southwest Africa must be strongly packed and those of which the contents are liable to be affected by damp should be enclosed in two separate waterproof covers. Celluloid and articles composed wholly or partly of celluloid must be well packed in strong wooden boxes; and a white label bearing the word "Celluloid" in plain black letters should be affixed to the parcel and to the parcel-post customs declaration.

Unmailable Matter: Specie; bullion; gold dust; nuggets; ostrich feathers, except when made up into stoles, boas, hats, and so forth; eucalyptus, acacia, and coniferous plants; peach stones; precious stones, whether loose or set in articles of jewelry; bees; honey; old appliances and so forth for beekeeping. Importers of firearms must present a permit from the colonial government concerned. All plants, fruits, tubers, bulbs, and so forth, are liable to inspection and precautionary fumigation at the expense of the addressees, and to destruction if pest or disease is found. Importers of plants or of cotton seed, beeswax, or foundation comb must present special permits from the proper South African authority. Potatoes are admitted only when accompanied by a sworn declaration of origin and a prescribed government certification.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum* weight, 4 pounds 6 ounces. *Maximum* size, 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rate,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Shipping Routes and Regulations: See under *Africa, West Coast.*

THE EXPORTERS' ENCYCLOPÆDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

BRITISH TOGOLAND

British Togoland, a part of the former German colony of Togoland is administered by the government of the neighboring colony of Gold Coast. The area of British Togoland is approximately 12,600 square miles, and the population is about 300,000, of which total less than 100 are Europeans.

American Consulates: British Togoland is included in the jurisdiction of the American Consulate General of Cape Town (Africa, South Coast). Inquiries regarding British Togoland should be addressed to that office.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in British Togoland, add 6 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.82	.86	.90	.93	.96
Deferred rate	.41	.43	.45	.46½	.48
Preferred rate	.90	.93	.96	.99	1.02
Urgent rate	2.20	2.23	2.26	2.29	2.32
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.82	.86	.90	.93	.96
Deferred rate	.41	.43	.45	.46½	.48
Partly urgent rate	2.20	2.24	2.28	2.31	2.34
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on British Togoland.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under United Kingdom.

Consular Regulations: No consular documents are required.

Map: See under Africa, West Coast.

Postal Regulations: Mails for British Togoland are despatched from New York.

Combination Packages: Combination packages are not permitted in the mails for British Togoland.

Commercial Papers: Postage rate, 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. Maximum weight, 4 pounds 6 ounces.

Letters: Postage rate, 5 cents for the first ounce; 3 cents per each additional ounce or fraction. Weight, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension; except rolls, lengh 30 inches, diameter 4 inches.

Registration, 15 cents with return receipt if requested.

Merchandise may be mailed at the letter rate. No customs declaration nor consular documents required; but commercial invoice and declaration of value must be rendered on special form. See under Customs Regulations.

Parcel Post: Postage rate, 14 cents per pound or fraction, plus transit charges—up to 3 pounds, 60 cents; from 3 pounds to 7 pounds, 84 cents; from 7 pounds to the weight limit, $1.14. Weight limit, 11 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, not permitted. No indemnity for loss or damage. Parcels cannot be issued nor sent C. O. D.

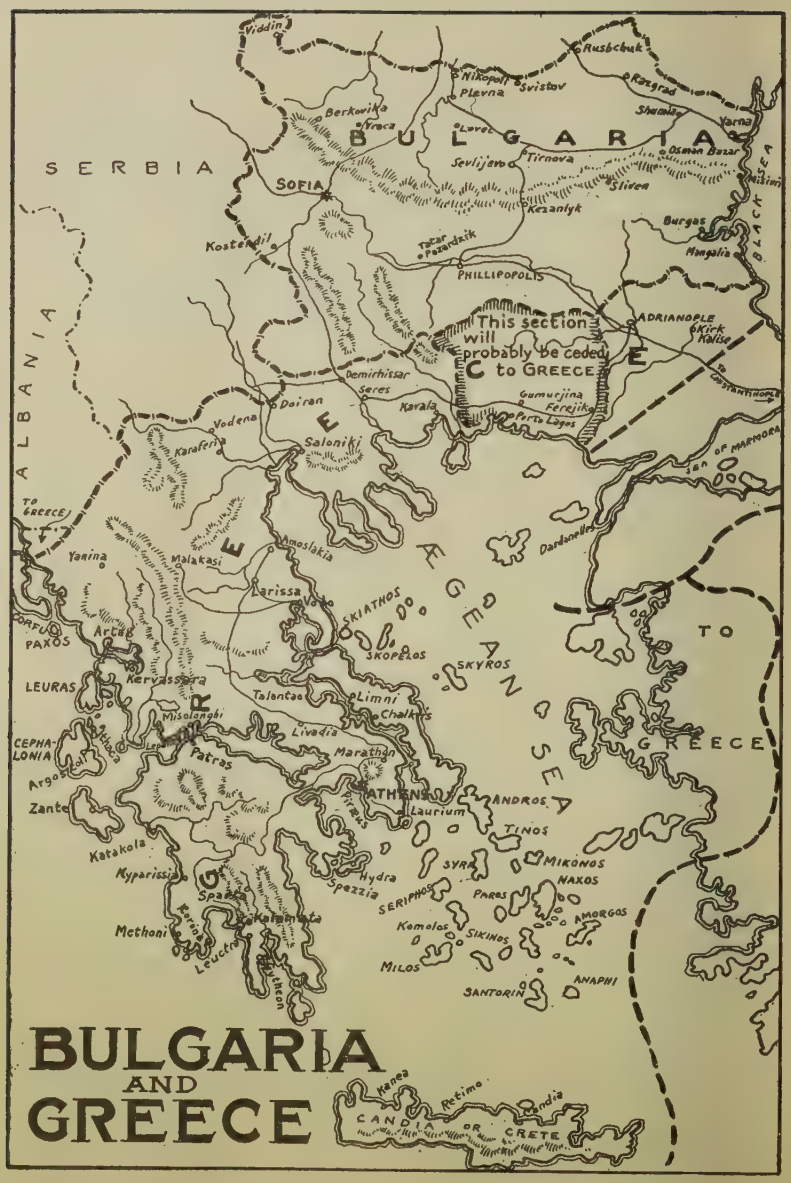
Customs declarations, one copy, Form 2966. No consular documents required.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: Postage rate, 1 cent per each 2 ounces or fraction. Maximum weight, 4 pounds 6 ounces. Maximum size, 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: Postage rates, 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Shipping Routes and Regulations: See under Africa, West Coast.



BULGARIA AND GREECE

BULGARIA

Bulgaria, lying in southeastern Europe on the Black Sea, covers an area of about 40,656 square miles, and according to the census of 1920 has a population of approximately 4,861,439. The country is divided into fifteen districts, with populations as follows: Bourgas, Varna, Vidin, Vratza, Kustendil, Mastanly, Pachmanly, Petritch, Plovdiv, Pléven, Roussé, Sofia, Stara Zagora, Tirnova and Choumen.

The American Consulate at Sofia advises that the bank holidays observed in Bulgaria are as follows:

January 1-2, New Year;
January 7-8-9, Christmas;
January 30, Birth of King;
March 4, Liberation Day;
April 7, Annunciation;
April 12, Easter (3 days);
May 6, St. George;
May 15, King's Name Day;
May 24, Cyril and Methodi;
May 28, Ascension;
June 8, Holy Spirit;
August 28, Virgin Mary;
October 3, King's Ascension;
November 27, Day of Victories;
December 31, Beginning of New Year Holiday.

The monetary unit of Bulgaria is the lev, equivalent at par of exchange to 19.3 cents, U. S. currency.

Language: Bulgarian is the spoken language; German and French are acceptable commercially.

Weights and Measures: The legal measures and weights of Bulgaria are all based upon the metric system. Every transaction, contract, invoice, commercial book, catalogue or advertisement, and generally every commercial operation, or document, in which the quantity and measurements of the articles or goods are not shown in terms of the metric system is considered illegal. The use of weights and measures not based upon this system is punishable by a fine of from 10 to 50 leva ($1.93 to $9.65, at normal exchange).

The manufacture and sale of apparatus for measuring and weighing not based upon the metric system, are prohibited, unless it is to be exported to a country in which the metric system is not compulsory. In the latter case special permits are issued by the Ministry of Commerce, Industry and Labor.

In addition to the usual metric units the krina is a legal measure for grain, its metric equivalent being 20 liters. The ster, equivalent to 1 cubic meter, also has legal status as a measurement for wood. The following units are illegal, but no penalty attaches to their use in connection with their metric equivalents, given herewith: Oke (Turkish), metric equivalent, 1,283 grams; arshine (Turkish), equivalent to 65 centimeters; lakat, 65 to 68 centimeters; povolok and vedro, used only for milk and wine, are equivalent to 5 liters and 10 liters, respectively; stomno, used for wine only, 12 to 18 kilos.

American Consulates: There is an American Consulate at Sofia.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Bulgaria, add 7 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.39	.43	.47	.50	.53
Deferred rate	—	—	—	—	—
Preferred rate	.43	.46	.49	.52	.55
Urgent rate	.79	.82	.85	.88	.91
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

Radio

Full rate	.39	.43	.47	.50	.53
Deferred rate	—	—	—	—	—
Partly urgent rate	.79	.83	.87	.90	.92
Urgent rate	1.17	1.21	1.25	1.28	1.31
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Bulgaria.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices: There are Bulgarian Consulates in the following cities. The regulations are uniform for all offices except as otherwise stated under Consular Regulations.

New York: Consulate General, 366 Madison Avenue. (Telephone, Murray Hill 6162). 10 a.m. to 1 p.m. Jurisdiction includes the entire United States. Neal Dow Becker, Consul.

Consular Regulations: A certificate of origin, viséd by the Bulgarian Consulate General, is required on all shipments. There is no special form. All that is at present necessary is that a statement be

appended to the commercial invoice to some such effect as "I certify that the goods described in this invoice are the product and manufac-

TO BULGARIA
SHIP THRU ARTHUR T. BLACKMAN, INC. NEW YORK
Best Routes FOREIGN FREIGHT CONTRACTORS Lowest Rates
15-25 Whitehall Street Phone: Bowling Green 9364, 9365

ture of the United States," signed by an officer of the exporting company.

The fee for the consular legalization of certificate of origin is $5.25.

Customs Regulations: Samples of no commercial value in very small quantities are admitted into Bulgaria free of duty. If sent in bulk or if of commercial value, they are subject to the regular duty ordinarily applying to commercial shipments of similar products.

All advertising matter is dutiable upon importation into Bulgaria. Single catalogues sent as printed matter through the regular mails, if not too bulky, would probably not be held by the customs for duty, but there is no provision found for such free importation.

There are no requirements in Bulgaria for marking goods with the country of origin other than the usual prohibition against false indication of origin. It is not necessary for imported manufactures of precious metals to be stamped with an official hall mark as a Government guaranty of standards.

Ports and Trade Centers: Direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Babadagh	*(via Varna)*	Philippopolis	*(via Bourgas)*
Bodun	*(via Varna)*	Plevna	*(via Varna)*
Bourgas	TBL	Pravadi	*(via Varna)*
Cernavoda	*(via Varna)*	Rahova	*(via Varna)*
Dedeagatch	*(via Varna)*	Rustchuk	*(via Varna)*
Etropol	*(via Varna)*	Sistova	*(via Varna)*
Hirsova	*(via Varna)*	Sophia	*(via Varna)*
Jenibazar	*(via Varna)*	Strumnitza	*(via Varna)*
Nikopoli	*(via Varna)*	Turtukai	*(via Varna)*
Nissa	*(via Varna)*	Varna	TBL
Palanka	*(via Varna)*	Vishedrina	*(via Varna)*

Average time, New York to Varna.....23 days

Postal Regulations: Mail for Bulgaria is despatched from New York.

Combination Packages: A combination package, so termed, may consist of (1) a sealed envelope containing a written or printed communication, and (2) an unsealed container enclosing either printed matter, or samples of merchandise. The two parts must be firmly attached together. Each part must be separately addressed to the same addressee. Each part must bear postage at the rate as specified for such part if mailed separately, and must conform to the general regulations governing that classification.

Commercial Papers: Postage rate, 5 cents up to 10 ounces, 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction, 3 cents for each additional ounce or fraction.

Mail Time: Letter mail, about 14 to 20 days; parcel-post mails require somewhat longer in transit.

Parcel Post: The *weight limit* is 22 pounds. Parcels *cannot be registered.* One copy of the *customs declaration* (Form 2966) must be attached to each parcel.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are special requirements affecting the preparation of bills of lading.

SAILINGS FROM NEW YORK

★ **American-Mediterrean-Levant Line** (Norton, Lilly & Co.), 26 Beaver St., and (Ellerman's Wilson Line, N. Y., Inc.), 81 New St., New York. Freight service, from New York, about every three weeks, for Bourgas and Varna. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $7.50.

★ **Cosulich Line** (Phelps Bros. & Co.), 17 Battery Place, New York. Freight service, from New York, every ten days (via Trieste), for Varna and Bourgas. Dock Receipt, on company's form, in duplicate. Bills of Lading, 4 company copies. Minimum Bill of Lading, $12.50. Parcel Receipts, not issued.

Ellerman's Phœnix Line (Ellerman's Wilson Line, N. Y., Inc.), 26 Broadway, New York. Freight service, from New York, fortnightly (via Antwerp), for Bulgarian destinations. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $10.00.

★ **Navigazione Generale Italiana** (Italia-America Shipping Corp.), 1 State St., New York. Freight and passenger service, from New York, about weekly (via Naples), for Bourgas and Varna. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $15.00. Parcel Receipts, not issued.

★ **United American Lines** (United American Lines, Inc.), 39 Broadway, New York. Freight and passenger service from New York, weekly (via Hamburg), for Bulgarian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies.

SAILINGS FROM BOSTON

★ **United American Lines** (C. H. Sprague & Son), 141 Milk St., Boston. Freight and passenger service from Boston, weekly (via Hamburg), for Bulgarian ports. Dock Receipts, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading (for Hamburg), $5.00.

SAILINGS FROM PHILADELPHIA

★ **United American Lines** (Dichmann, Wright & Pugh, Inc.), Bourse Bldg., Philadelphia. Freight and passenger service, from Philadelphia, fortnightly (via Hamburg), for Bulgarian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies.

SAILINGS FROM PORTLAND, OREGON

★ **United American Lines** (Colombia Pacific Shipping Co.), Porter Bldg., Portland, Oregon. Freight service, from Portland, fortnightly (via Hamburg), for Bulgarian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies.

SAILINGS FROM SAN FRANCISCO

★ **United American Lines** (Sudden & Christensen, Inc.), 230 California St., San Francisco. Freight service from San Francisco, fortnightly (via Hamburg), for Bulgarian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies.

SAILINGS FROM SEATTLE

★ **United American Lines** (Sudden & Christensen, Inc.), Arctic Bldg., Seattle. Freight service from Seattle, fortnightly (via Hamburg), for Bulgarian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies.

U. S. Ports and Shipping Services

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

ARCTIC OCEAN
GREENLAND
(To Denmark)
ATLANTIC OCEAN
PACIFIC OCEAN
ALASKA
YUKON
PROVISIONAL DISTRICT OF FRANKLIN
BAFFIN BAY
PROVISIONAL DISTRICT OF MACKENZIE
PROVISIONAL DISTRICT OF KEEWATIN
HUDSON BAY
LABRADOR
BR COLUMBIA
ALBERTA
SASKATCHEWAN
MANITOBA
ONTARIO
QUEBEC
NEWFOUNDLAND
N.B.
P.E.I.
Dawson
Prince Rupert
Victoria
Vancouver
Edmonton
Calgary
Regina
Winnipeg
Quebec
Montreal
Ottawa
Toronto
Charlottetown
Halifax
Fredericton
St. Johns
CANADA

CANADA

The Dominion is composed of eleven Provinces whose area and population in 1921 were as follows: Alberta—area, 255,285 square miles, population, 581,995; British Columbia—area, 355,855 square miles, population, 523,353; Manitoba—area, 251,700 square miles, population, 613,008; New Brunswick—area, 27,985 square miles, population, 388,092; Nova Scotia—area, 21,428 square miles, population, 523,837; Ontario—area, 407,262 square miles, population, 2,929,054; Prince Edward Island—area, 2,184 square miles, population, 88,615; Quebec—area 690,865 square miles, population, 2,349,067; Saskatchewan—area 251,700 square miles, population 761,390 (estimated); Yukon—area 207,076 square miles, population 4,160 (estimated); Northwest Territories (Provisional Districts of Mackenzie, Kewatin and Franklin)—area 1,242,224 square miles, population 6,684 (estimated).

The Dominion of Canada has a total area of 3,729,665 square miles and a population of 9,000,000.

Currency: The Canadian dollar is the medium of exchange. It is at par with the American dollar.

Language: English is the spoken and commercial language of the Dominion, but French is widely used in the St. Lawrence and Maritime Provinces where whole communities have retained their own commercial and spoken language since the days of the French settlement.

Weights and Measures: The legal weights and measures are the Imperial yard, pound avoirdupois, gallon and bushel; but the hundred weight is declared to be 100 pounds and the ton 2,000 pounds avoirdupois, as in the United States.

American Consulates: *Consulates General:* Halifax, Montreal, Ottawa, Vancouver, Winnipeg.

Consulates: Calgary, Campbellton, Charlottetown, Fernie, Fort William, Hamilton, Kingston, London, Moncton, Niagara Falls, Prescott, Prince Rupert, Quebec, Regina, Riviere du Loup, St. John, St. Stephen, Sarnia, Sault Ste. Marie, Sherbrooke, Sydney, Toronto, Victoria, Windsor, Yarmouth.

Vice Consulates: Fredericton, North Bay.

Consular Agencies: Annapolis Royal, Bathurst, Beebe Junction, Bridgewater, Cumberland, Edmonton, Galt, Gaspe, Kenora, Lethbridge, Liverpool, Louisburg, Lunenburg, Nanaimo, Newcastle, Ocean Falls, Peterborough, Port Hawkesbury, St. Leonards, Summerside, Whitehorse.

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Norfolk, Va. Newport News, Va. Mobile, Ala.
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San Francisco, Cal. Portland, Ore. Seattle, Wash.
Chicago, Ill. Pittsburgh, Pa. Cristobal, C. Z. Balboa, C. Z.

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See Alphabetical Index of Advertisers

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Canada.

The Canadian Bank of Commerce, 16 Exchange Place, New York City. Nearly 600 branches in Canada and Newfoundland. Capital and reserve, $40,000,000. Total resources, $525,000,000. Complete facilities for the handling of collections, accounts of American companies, transfers of funds and all classes of foreign and domestic transactions. Private telegraph wires to Toronto and Montreal.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Canada and other countries throughout the world. See our advertisement under Boston in General Information Section.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The Philadelphia-Girard National Bank ..... Philadelphia, Pa.

The Royal Bank of Canada, Head Office, Montreal, has over 800 branches in Canada and Newfoundland. Over 100 branches in foreign countries. New York Agency, 68 William St. Correspondence invited.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

U. S. Ports and Shipping Services

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

Consular Offices: There are no consular representatives of Canada in the United States. There is a Canadian Trade Commissioner, 44 Whitehall Street, New York; and a Special Customs and Excise Officer, 6 State Street, New York.

Consular Regulations: No consular documents are required.

Customs Regulations: A special form of commercial invoice and declaration of value must be prepared for all shipments to Canada.

Commercial Invoices: Commercial Invoices should be made out in triplicate.

Certified Invoices, in duplicate, are required for Customs Entry.

These invoices (3) are to be sent by the exporter as usual (by mail) to the importer, or his agent, for his use in making entry of the goods at the Customs port of destination in Canada. The importer will require the third copy for his own use as a matter of record.

The Canadian Customs do not require Invoices as prescribed by the Regulations, to be delivered to the Carrier transporting the goods into Canada.

The proper commercial designation of the goods shipped must be set forth in all invoices.

It is required that invoices from Exporters to Importers in Canada shall show the marks and numbers on the packages, in such a manner as to indicate truly the quantities and values of the articles comprised in each exportation package, the packages to be legibly marked and numbered on the outside when of such a character as to enable such marks and numbers to be placed thereon.

Every such invoice shall contain a sufficient and correct description of the goods, and in respect of goods sold by the exporter shall show in one column the actual price at which the articles have been sold to the importer, and in a separate column the fair market value of each article as sold for home consumption in the country of export.

GUY TOMBS LIMITED—MONTREAL

FOR DESPATCH
USE CANADIAN PORTS
CONSULT US!

285 Beaver Hall Hill

Montreal - - - - - - - - - Canada

(Place and date).....

Invoice of purchased
by of
from of
to be shipped from per

Country of Manufacture or Production	Marks and Numbers on Packages	Quantities and Description of Goods		Fair market value as sold for home consumption at time shipped	Selling Price to the Purchaser in Canada	
					@	Amount

(Signature of owner or agent)

.....

Certificate of Value (Form M): The following certificate of value must be written, printed or stamped on the commercial invoice covering *goods sold and exported to Canada.* It must be signed by the exporter or by a partner, official or employee of the exporter having a knowledge of the facts certified to.

I, THE UNDERSIGNED, DO HEREBY CERTIFY AS FOLLOWS:

(1) That I am the (*Insert the word partner, manager, chief clerk or principal official, giving rank as the case may be*), exporter of the goods in the within invoice mentioned or described;

(2) That the said invoice is in all respects correct and true;

(3) That the said invoice contains a true and full statement showing the price actually paid or to be paid for the said goods, the actual quantity thereof, and all charges thereon;

(4) That the said invoice also exhibits the fair market value of the said goods at the time and place of their direct exportation to Canada and as when sold at the same time and place in like quantity and condition for home consumption, in the principal markets of the country whence exported directly to Canada, without any discount or deduction for cash, or on account of any drawback or bounty, or on account of any royalty actually payable thereon or payable thereon when sold for home consumption, but not payable when exported, or on account of the exportation thereof or for any special consideration whatever;

(5) That no different invoice of the goods mentioned in said invoice has been or will be furnished to any one; and

(6) That no arrangement or understanding affecting the purchase price of the said goods has been or will be made or entered into between the said exporter and purchaser or by any one on behalf of either of them, either by way of discount, rebate, salary, compensation, or in any manner whatsoever other than as shown in the said invoice.

(7) That each article on this invoice is bona fide the produce or manufacture of the country specified on the invoice in the column provided for that purpose.

Dated at .....
this ..... day of ..... 19....

(Signature)

.....

Infor

ship servi

Declaration of Value (Form N): The following declaration must be made by the foreign owner or exporter in regard to *goods shipped to Canada on consignment without sale by the exporter prior to shipment*, and must be attested before a British or other consul, notary public or other official authorized to administer oaths:

I, (*Name of party subscribing to this declaration*) of (*City or town, and country*) DO SOLEMNLY AND TRULY DECLARE AS FOLLOWS:

(1) That I am (*A member of the firm of* ———— *giving the name of the firm, or an officer, director or manager of* ———— *giving the name of the corporation, when the shipment is made by a corporation*) the owner of the goods shipped on consignment to (*Name of consignee*) at ———— in Canada, and described in the annexed invoice;

(2) That the said invoice is a complete and true invoice of all the goods included in this shipment;

(3) That the said goods are properly described in the said invoice;

(4) That there is included and specified in the said invoice the true value of all cartons, cases, crates, boxes and coverings of any kind, and all charges and expenses incident to placing the said goods in condition packed ready for shipment to Canada;

(5) That none of said goods have been sold by or on behalf of the owner aforesaid to any person, firm or corporation in Canada;

(6) That the said invoice contains a just and faithful valuation of such goods at their fair market value as sold for home consumption in the principal markets of the country whence the same are exported directly to Canada, and that such fair market value is the price at which the said goods are freely offered for sale in like quantity and condition by me or by dealers therein to purchasers in said markets in the ordinary course of trade at the usual credit, without any discount or reduction for cash, or on account of any drawback or bounty, or on account of any royalty actually payable thereon or payable thereon when sold for home consumption, but not payable when exported, or on account of the exportation thereof or for any special consideration whatever;

(7) That if the value for duty of any goods as stated in this invoice is other than the value thereof as above specified, such value for duty has, to the best of my knowledge and belief, been fixed and determined under the authority of the Customs Act at the value stated in the said invoice; and

(8) That no different invoice or account thereof has been or will be furnished to any one by me on my behalf.

(9) That each article on this invoice is bona fide the produce or manufacture of the country specified on the invoice in the column provided for that purpose.

Declared at .....
this ..... day of ..... 19....
before me .....
..... (Signature)
.....

The "price" and "value" of the goods in every case aforesaid are to be stated as in condition packed ready for shipment at the time when, and at the place whence the goods have been exported directly to Canada.

When the value of goods for duty purposes is determined by the Minister of Customs under the provisions of the Customs Act, by reason of the goods being exported or imported under unusual conditions, the value so determined shall be held to be the fair market value thereof.

If in any package any goods are enclosed which are not included in the invoice of such package, the enclosure (to avoid seizure) should be noted on the invoice of the outside package containing the enclosure, thus— "3 parcels enclosed" (or as the case may be).

The Canadian customs laws do not allow a larger cash discount than 2½ per cent—all other discounts must be trade discounts.

Signature of Commercial Invoices: It has been the practice of a number of American firms to utilize *rubber stamps with facsimile signatures* for the purpose of signing customs declaration on the backs of invoices of goods exported to Canada. With the purpose of correcting this practice the Canadian customs officials call attention to the fact that *such facsimile* signatures on invoices *are contrary to the regulations* and that hereafter they will more rigidly enforce the prohibition against their use. *All declarations should be signed by hand* to ensure their acceptance by the Canadian customs officials without trouble and delay.

Valuation of Currency Stated on Invoices: All invoices of goods shall be made out in the currency of the country whence the goods are imported, or in the currency in which the goods are actually purchased, and shall contain a true statement of the value of such goods; and in computing the value for duty of such currency the rate thereof shall be such as has been ordered and proclaimed from time to time by the Governor in Council who is hereby empowered to make such order.

The rate so ordered shall be based upon the actual value of the standard coins or currency of such country as compared with the standard dollar of Canada in so far as such comparative values are known.

Merchandise Marks: According to the Order in Council of September 21, 1922, the following regulations are now in force:

"Goods of the description or class hereinafter specified, imported into Canada, shall be marked, stamped, branded or labelled in legible English or French words, in a conspicuous place that shall not be covered or obscured by any subsequent attachments or arrangements, so as to indicate the country of origin. Said marking, stamping, branding or labelling shall be as nearly indelible and permanent as the nature of the goods will permit.

"(1) Printed or lithographed matter of all kinds, including books and pictures, except seals, tickets and labels, which are not capable of being marked legibly and each of which shall not exceed one inch in diameter, in which case the first package or covering shall be marked in compliance with the general regulations.

"(2) Wooden or fibre lead pencils."

Sales Tax: In addition to the regular duties applying to imported goods, there is a general sales tax amounting to 5 per cent of the duty-paid value of the goods. The tax on boots and shoes (including rubber footwear), biscuits of all kinds, canned vegetables, canned fruits, jams and preserves, and creosoted railroad ties, is 2½ per cent. A large number of products are exempted from the tax, including articles and materials for the farming, fruit-growing, poultry, dairying, mining and quarrying, lumbering and fishing industries, and other articles and materials mentioned in a list of specified products.

This tax is no concern of the American exporter and is to be paid by the importer at the time of clearing the goods and paying duties to the Canadian Customs Authorities. But in the case of an *American Agency established in Canada* functioning as a wholesale or retail concern it would of course be liable to all the provisions of this tax.

Catalogues: Only bona fide catalogues and price lists are admitted free of duty, (if not designed to advertise the sale of goods by any person in Canada), and then only when single copies are mailed to individual firms, and not for distribution. All other advertising matter is dutiable at the rate of 15 cents per pound—one cent per ounce or fraction—whether imported in small quantities or in bulk.

Samples and advertising matter may be forwarded by parcel post, express, or freight, as desired, but it is well, as stated above, to deliver them to the Canadian merchant free of all expense unless they have been specifically asked for by him.

Customs duties on advertising matter sent through the mails may be prepaid by means of customs stamps which may be purchased from the commissioner of customs at Ottawa. These customs stamps should be placed on the reverse side of the package, the only stamps permissible on the address side being the United States postage stamps. If the customs stamps are placed on the address side the package will not be accepted for mailing.

Printed or lithographed matter of all kinds, including books and pictures, should bear an indication of origin. Exception is made of seals, tickets and labels not capable of being marked and not exceeding 1 inch in diameter. The outer package or covering of such goods must, however, show the country of origin in accordance with the general regulations.

The following forms may be adopted: "Made in ———," "Produced in ———," "Printed in ———," or similar words; or the name of the manufacturer, producer, or publisher, accompanied by the name of the country, or a place in a Province, State,

or other division of a country, where the goods have been manufactured or produced. Thus, "Made in U. S. A.," or "——— Press, Cambridge, Mass."

Samples: Samples such as are *carried by commercial travellers,* together with the trunks and other packages containing them (except when of no "commercial value") are subject to the ordinary customs duty, but *not* to *special* duty in addition thereto. Imported samples are subject to a duty at each time of importation; provided, however, that the trunks in which samples are contained may be admitted free after payment of duty on first importation if identified to the satisfaction of the Customs Officer.

Commercial travellers are required to deliver to the Customs Officer for entry purposes an *invoice or statement* in detail, showing the price (wholesale) of each sample as sold for home consumption; such invoice or statement shall be attested to by the traveller, and the quantities of such samples shall be duly checked by the Customs Officer and proper duty paid thereon before delivery.

According to Mr. H. J. Gould, Special Officer in New York for the Canadian Customs and Excise, samples, except of "No commercial value," are dutiable at the same rate as if the merchandise were sold. Invoices in duplicate showing the price wholesale are required for Customs entry. In making out the invoices in the "fair market value as sold for home consumption" column of the invoice should be shown the wholesale selling price at the point of shipment, and if the samples are given to the Canadian importer free of charge, in the "selling price to the purchaser in Canada" column show "Samples, no charge."

Shipments of samples having commercial value are dutiable as ordinary commercial shipments of the same merchandise. Samples of no commercial value are admitted free of duty. Where samples are dutiable it is recommended that they be despatched through a freight forwarder who will attend to the clearing through customs and the payment of duty for the manufacturer's account. The delivery of samples, duty paid, contributes to the development of good will in the mind of the prospective customer.

Valuation for Duty: "Whenever any duty *ad valorem* is imposed on any goods imported into Canada, the value for duty shall be the *fair market value* thereof, when *sold for home consumption,* in the principal markets of the country whence and at the time when the same were exported directly to Canada.

"Such market value shall be the fair market value of such goods, in the usual and ordinary commercial acceptation of the term, and as sold in the ordinary course of trade: Provided that a discount for cash, for duty purposes, shall not exceed two and one-half per cent and shall not be allowed unless it has been actually allowed and deducted by the exporter on the invoice to the importer.

"No deduction from the value of goods contained in any invoice shall be allowed on account of the assumed value of any package or packages, where no charge for such

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

package or packages has been made in such invoice; and where such charge is made the Customs Officer shall see that the charge is fair and reasonable, and represents no more than the original cost thereof.

"No deduction from the value of goods in any invoice shall be made on account of charges for packing, or for straw, twine, cord, paper, cording, wiring or cutting or for any expense incurred or said to have been incurred in the preparation of packing of goods for shipment, and all such charges and expenses shall in all cases be included as part of the value for duty."

Short Shipments: When making a shipment of goods to Canada, either by freight or parcel post, and part of the shipment is omitted and sent on later, it is necessary to invoice the goods, showing the fair market value in the column provided for that purpose. In the *selling price* column show no charge, and at the bottom of the invoice attention should be called to the fact that the goods were short-shipped on (mention date of original invoice and total amount of invoice). In doing this the entry for the goods short-shipped would then be linked up with the original entry, thus avoiding the repayment of duty on the short shipment.

Whenever any duty ad valorem is imposed on any goods imported into Canada, the value for duty shall be the fair market value thereof, when sold for home consumption, in the principal markets of the country, whence and at the time when the same were exported directly to Canada.

The Canadian Department of Customs and Excise rules that when shipments to Canada are made from a manufacturer's warehouse, not the place of actual manufacture, the value for assessment of customs duty is the value as for domestic sale at such warehouse, inclusive of freight from factory to warehouse, and any other charges incidental to the maintenance of the warehouse, which are included in the prices charged to domestic customers.

Way Bills and Bills of Lading: In order to facilitate the Customs entry of goods imported from all countries (*and especially from the United States*) into Canada, shippers are advised that the Way Bills should show full information regarding name and address of consignee, marks and numbers of packages and description of packages.

Where goods are shipped in bulk, the number of pieces, bundles, bushels, etc., is required.

In the case of agricultural implements, the number and description of each class of implement is to be stated, except when packed in cases, crates or other containers, when the number and description of such packages should be stated.

It is very important that Way Bills and Bills of Lading show the required information, in order that the "Carrier" may furnish the reports required to be made at the Custom House and prepare manifests for transporting the goods in bond.

Ports and Trade Centers: Through bills of lading (way bills) may be obtained for almost every place of any importance in the Dominion of Canada. There are no consular regulations of any kind to be complied with. (See under *Commercial Invoices* and *Customs Regulations—Way Bills and Bills of Lading.*) The regulations of the transportation lines are the same as for domestic shipments. The following list of principal cities is so compiled by provinces that reference to the gateways from the United States given under *Shipping Routes,* will enable the American exporter to map out a provisional routing.

Alberta

Blairmore	Drumheller	Red Deer
Calgary	Edmonton	Stettler
Camrose	Lethbridge	Taber
Cardston	Macleod	Vegreville
Coleman	Medicine Hat	Wetaskiwan

British Colombia

Fernie	New Westminster	South Vancouver
Kamloops	North Vancouver	Vancouver
Nanaimo	Prince Rupert	Victoria
Nelson	Revelstoke	

Manitoba

Brandon	Portage la Prairie	The Pas
Carman	St. Boniface	Transcona
Dauphin	Selkirk	Winnipeg
Neepawa	Souris	

New Brunswick

Bathurst	Grand Falls	St. Andrews
Campbellton	Milltown	St. George
Chatham	Moncton	St. John
Dalhousie	Newcastle	St. Stephen
Edmunston	Richibucto	Sussex
Fredericton	Sackville	Woodstock

Nova Scotia

Amherst	Liverpool	Sydney
Bridgewater	New Glasgow	Sydney Mines
Dartmouth	New Waterford	Trenton
Dominion	North Sydney	Truro
Glace Bay	Parrsboro	Westville
Halifax	Pictou	Windsor
Inverness	Springville	Yarmouth
Kentville	Stellarton	

Northwest Territories

Franklin, *Keewatin*, *MacKenzie* — No settlements of commercial importance.

Ontario

Bellville	Lindsay	St. Thomas
Brantford	London	Sarnia
Brockville	Niagara Falls City	Sault Ste. Marie
Chatham	North Bay Orillia	Stratford
Cornwall	Oshawa	Sudbury
Fort William	Ottawa	Toronto
Galt	Owen Sound	Walkerville
Guelph	Pembroke	Waterloo
Hamilton	Peterboro	Welland
Kingston	Port Arthur	Windsor
Kitchener	St. Catharines	Woodstock

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88 Broad Street, BOSTON

Ocean Freight Contractors—Customs Brokers—Forwarding Agents

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Prince Edward Island

Alberton	Georgetown	Southport
Cape Traverse	Montague	Summerside
Charlottetown	Murray Harbor	Tignish
Elmira	Souris	

Quebec

Buckingham	La Tuque	Shawinigan Falls
East Angus	Levis	Sherbrooke
Grand Mere	Montmagney	Three Rivers
Hull	Montreal	Valleyfield
Jolliette	Outremont	Verdun
Jonquieres	St. Hyacinthe	Westmount
Lachine	St. Jerome	

Saskatchewan

Estevan	North Battleford	Saskatoon
Kamsack	Prince Albert	Swift Current
Melville	Regina	Weyburn
Moose Jaw	Saskatchewan	Yorkton.

Yukon

Dawson	Selkirk	Whitehorse
Klondike		

Postal Regulations: Articles addressed for delivery in Canada are subject to the same postage rates and conditions which would apply to them were they addressed for delivery in the United States, with the few exceptions as listed in detail below.

Advertising Matter: Advertising circulars are liable in Canada to a specific customs duty at the rate of 15 cents per pound, which duty Canadian customs officials are required to collect when such pamphlets arrive by mail, even though each pamphlet bears a different address. But Canadian customs officials are authorized to remit such duty in respect to bona fide trade catalogues and price lists not designed to advertise the sale of goods by any person in Canada, when sent into Canada in *single copies* addressed to *merchants* therein, and not exceeding one copy to any merchant for his own use but not for distribution.

Customs duties on advertising pamphlets, advertising show cards, illustrated advertising periodicals, price books, catalogues and price lists, advertising almanacs and calendars, patent medicine or other advertising circulars, fly sheets or pamphlets, advertising chromos, chromotypes, oleographs or like work produced by any process other than hand painting or drawing, and having any advertisement or advertising matter printed, lithographed, or stamped thereon, or attached thereto, including advertising bills, folders and posters, or other similar artistic work, lithographed, printed or stamped on paper or cardboard for business or advertisement purposes, n.o.p. (not otherwise provided for) imported by mail into Canada may be *prepaid* by means of Canadian customs-duty stamps affixed to the *reverse side* of each package containing the advertising matter above referred to, for the amount of duty payable on the same, according to the following scale of charges, viz:

FOR SPECIAL EXPORT INFORMATION

ASK THE EXPORTERS' ENCYCLOPAEDIA SERVICE BUREAU

20 Vesey St., New York Phone, Whitehall 1247

	Duty (cents)
Up to and including 1 ounce	1
Over 1 ounce and not exceeding 2¼ ounces	2
Over 2¼ ounces and not exceeding 3¼ ounces	3
Over 3¼ ounces and not exceeding 4¼ ounces	4
Over 4¼ ounces and not exceeding 5¼ ounces	5
Over 5¼ ounces and not exceeding 6¼ ounces	6
Over 6½ ounces and not exceeding 7½ ounces	7
Over 7½ ounces and not exceeding 8½ ounces	8
Over 8½ ounces and not exceeding 9½ ounces	9
Over 9½ ounces and not exceeding 10½ ounces	10
Over 10½ ounces and not exceeding 11¾ ounces	11
Over 11¾ ounces and not exceeding 12¾ ounces	12
Over 12¾ ounces and not exceeding 14 ounces	13
Over 14 ounces and not exceeding 15 ounces	14
Over 15 ounces and not exceeding 16 ounces	15

If such customs-duty stamps are affixed to the *address side* of the advertising matter, said matter *will not be accepted for mailing.*

In all cases postage on such matter, when mailed in the United States and addressed for delivery in Canada, must be prepaid in full by means of United States postage stamps affixed to the address side.

Advertising matter sent in the mails from the United States to Canada on which the *customs duty has not been prepaid* by means of customs-duty stamps *will be subject to a sales tax of 4 per cent* of the customs-duty paid value, which tax is payable at the customs port of entry in Canada.

The above-mentioned customs-duty stamps can be obtained in denominations of 1, 2 and 5 cents each, on application to the Commissioner of Customs, Ottawa, Canada.

Combination Packages: A combination package, so termed, may consist of (1) a sealed envelope containing a written or printed communication, and (2) an unsealed container enclosing either printed matter, or samples of merchandise. The two parts must be firmly attached together. Each part must be separately addressed to the same addressee. Each part must bear postage at the rate as specified for such part if mailed separately, and must conform to the general regulations governing that classification.

Commercial Papers: Postage rate, 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. Maximum weight, 4 pounds 6 ounces.

Letters: Postage rate, 2 cents per ounce or fraction. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension; except rolls, length 30 inches, diameter 4 inches.

Registration, 15 cents, with return receipt if requested.

Merchandise may be mailed at letter rate. No customs declaration nor consular documents are required, but contents and values should be stated on the wrapping. See Commercial Invoices under Parcel Post.

Letters or articles paid at the letter rate of postage, addressed to Canada, may be sent special delivery by affixing two United States special delivery stamps, or ordinary stamps in the amount of twenty cents, in addition to the proper letter postage, with the words "special delivery." This service is limited to the following Canadian post offices:

Nova Scotia—Amherst, Halifax, Sydney.

Prince Edward Island—Charlottetown.

New Brunswick—Fredericton, Moncton, St. John.

Quebec—Hull, Montreal, Quebec, St. Hyacinthe, Shawinigan Falls, Sherbrooke, Trois Rivieres.

Ontario—Belleville, Brantford, Brockville, Chatham, Fort William, Galt, Guelph, Hamilton, Kingston, Kitchener, Lindsay, London, Niagara Falls, North Bay, Oshawa,

Ottawa, Owen Sound, Pembroke, Peterborough, Port Arthur, St. Catharines, St. Thomas, Sarnia, Sault Ste. Marie, Stratford, Toronto, Walkerville, Waterloo, Windsor, Woodstock.

Manitoba—Brandon, Winnipeg.

Saskatchewan—Moose Jaw, Prince Albert, Regina, Saskatoon.

Alberta—Calgary, Edmonton, Lethbridge, Medicine Hat.

British Columbia—Nanaimo, New Westminster, Vancouver, Victoria.

Parcel Post: Postage rate, 14 cents per pound or fraction. Weight limit, 15 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, not permitted; but parcels may be insured, indemnity limited to $25. Each insured parcel must show as part of the address the name of the Canadian province in which the place of destination is situated.

Customs declaration, one copy, Form 2966. No consular documents are required. Customs duties cannot be prepaid.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Commercial Invoices: Packages containing merchandise, regardless of value, require the furnishing of certified invoices in triplicate, all copies of which should be sent by the exporter in the United States to the importer in Canada direct, two copies being required for entry at the Canadian customs. See under Customs Regulations for form of Commercial invoice and declaration of value.

The following articles and those of similar character are not acceptable for transmission as insured mail for or from Canada, but when mailable may be sent as registered matter, provided they are sealed and the letter rate of postage is paid:—precious stones, mounted or unmounted; all articles commonly known as jewelry used for personal adornment; such as rings, brooches, tie-pins, chains, cuff links, dress sets, fobs, bracelets, lockets, necklaces, etc.; all articles of gold or other precious metal for personal use, such as cigarette holders, cigarette cases, vanity cases, card cases, lorgnettes, mesh bags, watches, etc.; gold scrap, jeweler's filings; fountain pens; money packets (which are construed as including bank notes, coin, bullion, gold dust, bonds and coupons payable to bearer, stock, and other securities negotiable by bearer).

Post Cards: Single card, 1 cent; reply card, 2 cents.

Printed Matter (except newspapers and periodicals—second-class matter): Postage rate, 1 cent per each 2 ounces, or fraction of 2 ounces. Maximum weight, 4 pounds 6 ounces, except single copies of printed books, 11 pounds. Maximum size, 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Arrangements have been made through the co-operation of the Canadian Department of Customs and Excise, whereby supplies of stamps for the prepayment of import duty on advertising matter, price lists, and catalogues forwarded by mail to Canada will be maintained at the following organizations in the United States: Chamber of Commerce, foreign trade secretary, 80 Federal street, Boston, Mass.; American Manufacturers' Export Association, secretary, 233 Broadway, New York City; Chamber of Commerce, director of foreign trade, San Francisco, Calif.; and Chamber of Commerce, foreign trade secretary, Cleveland, Ohio.

The Post Office Department advises that printed matter consisting principally of books and catalogues weighing from 1 to 2 pounds is being sent to Canada in packages prepaid at the parcel post rate of 14 cents for each pound or fraction of a pound, but not accompanied by customs declaration as in the case of parcel post packages regularly prepared and transmitted.

The transmission of printed matter to Canada at parcel post rates is doubtless due to inadvertence or lack of information on the part of the senders that books and catalogues may be sent as printed matter at the rate of 1 cent for each 2 ounces or fraction of 2 ounces and in packages weighing not to exceed 4 pounds 6 ounces (11 pounds in the case of single volumes). While domestic rates and conditions are applicable to mail matter for Canada, it is to be understood that such rates and conditions are not compulsory, but that senders may transmit the articles to Canada or any other country to which domestic rates and conditions apply) subject to international rates and conditions when more advantageous to do so. Doubtless in many cases books sent in the mails to Canada are prepaid at parcel post rates because of the circumstance that books in the domestic service of the United States are subject to fourth-class (parcel post) rates of postage.

When packages containing catalogues or books conforming to the conditions for "prints" in international mails are observed by exchange offices to be prepaid at parcel post rates and unaccompanied by customs declarations, the wrappers of such packages should be indorsed "Printed matter" by means of a rubber stamp so that the receiving exchange offices in the country of address will understand that the articles are not to be considered as parcel post packages.

Samples: Postage rate, 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter. Registration, 10 cents with return receipt if requested. See under Customs Regulations.

Second-class Matter: Postage rate, 1 cent for each 4 ounces or fraction of 4 ounces, except that in the case of daily newspapers, issued as frequently as six times a week, addressed to bona fide subscribers in Canada, they shall take the eighth zone rate on advertising portions of such publications.

Shipping Routes: These routes are simply a general statement of *gateways,* from the three great geographical divisions of the United States (Atlantic Coast, Central United States and Pacific Coast) to the Provinces of Canada.

Alberta—From the *Atlantic Coast:* Via Montreal and the Canadian Pacific, Canadian National or Grand Trunk Systems. Via Chicago, Soo Line and Canadian Pacific. Via Buffalo, Cleveland, etc., lake steamer to Port Arthur and Canadian Pacific.
From the *Central United States:* Via Chicago, the Soo Line and Canadian Pacific.
From the *Pacific Coast:* Via Seattle or Portland and Spokane, Portland & Seattle R. R. Via Vancouver and Canadian Pacific.

British Columbia—Same general routings as for *Alberta.*

Manitoba—From *Atlantic Coast:* See under *Alberta.*
From *Central United States:* See under *Alberta.*
From *Pacific Coast:* See under *Alberta.* Also via San Francisco and the Union Pacific System.

New Brunswick—From *Atlantic Coast:* Via New York or Boston to St. John.
From *Central United States:* Via Lake Ports to Quebec and Intercolonial.
From *Pacific Coast:* Via Vancouver and Canadian Pacific; Seattle, Portland and Great Northern; or San Francisco and Union Pacific to Quebec and Intercolonial.

Northwest Territories—Via the border trading posts of the neighboring provinces.

Nova Scotia—From *Atlantic Coast:* Via New York or Boston to Halifax.

From *Central United States:* See under *New Brunswick.*

From *Pacific Coast:* See under *New Brunswick.*

Ontario—From *Atlantic Coast:* Via Montreal, Buffalo or Detroit and Canadian Pacific.

From *Central United States:* Via Detroit, Sault Ste. Marie, or Fort Francis.

From *Pacific Coast:* Via Vancouver and Canadian Pacific; Seattle or Portland and Great Northern; via San Francisco and Union Pacific.

Prince Edward Island—Via New Brunswick or Nova Scotia.

Quebec—From *Atlantic Coast:* Via Montreal or Quebec from New York, Boston, Portland or New London.

From *Central United States:* See under *Ontario.*

From *Pacific Coast:* See under *Ontario.*

Saskatchewan—See under *Alberta.*

Yukon—Via Seattle or Vancouver and Skagway, *Alaska* to Whitehorse.

General Export Information

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.

CANARY ISLANDS

The Canary Islands are a group of islands off the west coast of Africa, and for administrative purposes are considered a part of Spain. The area of the islands is 3,342 square miles and the population, 506,414. The chief commercial importance of the islands lies in their position with reference to the continent of Africa which consequently makes them available as a transshipment center for the coastal trade.

American Consulate: There is an *American Consul* in Teneriffe and a *Consular Agency* in Las Palmas.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in the Canary Islands, add 5 hours to New York standard time.

	A	B	C	D	E
Cable, via Cadiz					
Full rate	.36	.40	.44	.47	.50
Deferred rate	.18	.20	.22	.23½	.25
Preferred rate	.43	.46	.49	.52	.55
Urgent rate	.79	.82	.85	.88	.91
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.36	.40	.44	.47	.50
Deferred rate	.18	.20	.22	.23½	.25
Partly urgent rate	.79	.83	.87	.90	.93
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Cable, via Brest-Dakar					
Full rate	.44	.47	.50	.53	.56
Deferred rate	.22	.23½	.25	.26½	.28
Preferred rate	—	—	—	—	—
Urgent rate	.82	.85	.88	.91	.94
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha

and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Canary Islands.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *Spain.*

Consular Regulations: No consular documents are required; but in many instances delays in the clearance of the goods may be avoided by conforming with the regulations specified for Spain.

Postal Regulations: The same as for Spain with the exception that in the case of parcel-post shipments, a transit charge of 10 cents must be paid on all packages.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional information regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: Bills of lading may be either direct or "to order."

SAILINGS FROM NEW YORK

★ **Elder, Dempster & Co., Ltd.** (Daniel Bacon), 26 Beaver St., New York. Freight and mail service, from New York, monthly, for Canary Islands. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM SAN FRANCISCO

American-Hawaiian Line (American-Hawaiian S. S. Co.), 215 Market St., San Francisco. Freight service, from San Francisco, every 5 days (via New York), on through bills of lading (Elder, Dempster Line), for Canary Islands. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $10.00.

FOR SPECIAL EXPORT INFORMATION

ASK THE EXPORTERS' ENCYCLOPAEDIA SERVICE BUREAU

20 Vesey St., New York Phone, Whitehall 1247

CAPE VERDE ISLANDS

The Cape Verde Islands are a group of fourteen islands off the west coast of Africa, and are owned by Portugal, the seat of local administration being Priia.

The total area is 1,480 square miles, and the population, 149.793 (1912), of which 4,799 are white.

American Consulate: There is an American *Consular Agency* in Sao Vicènte.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in the Cape Verde Islands, add 5 hours to New York standard time.

	A	B	C	D	E
St. Vincent, by cable, via Madeira					
Full rate	.75	.79	.83	.86	.89
Deferred rate	.37½	.39½	.41½	.43	.44½
Preferred rate	.80	.83	.86	.89	.92
Urgent rate	1.90	1.93	1.96	1.99	2.02
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
St. Vincent, by cable, via Cadiz					
Full rate	1.07	1.10	1.13	1.16	1.19
Deferred rate	.53½	.55	.56½	.58	.59½
Preferred rate	—	—	—	—	—
Urgent rate	2.71	2.74	2.77	2.80	2.83
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
St. Vincent, by radio					
Full rate	.70	.74	.78	.81	.84
Deferred rate	.35	.37	.39	.40½	.42
Partly urgent rate	1.84	1.88	1.92	1.95	1.98
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
St. Jago, by cable, via Madeira					
Full rate	.96	1.00	1.04	1.07	1.10
Deferred rate	.48	.50	.52	.53½	.55
Preferred rate	1.01	1.04	1.07	1.10	1.13
Urgent rate	2.53	2.56	2.59	2.62	2.65
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

U. S. PORTS and SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

	A	B	C	D	E
St. Jago, by cable, via Cadiz					
Full rate	1.21	1.24	1.27	1.30	1.33
Deferred rate	.60½	.62	.63½	.65	.66½
Preferred rate	—	—	—	—	—
Urgent rate	3.13	3.16	3.19	3.22	2.25
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
St. Jago, by radio					
Full rate	.92	.96	1.00	1.03	1.06
Deferred rate	.46	.48	.50	.51½	.53
Partly urgent rate	2.53	2.57	2.61	2.64	2.67
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Cape Verde Islands.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *Portugal.*

Consular Regulations: No consular documents are required.

Ports and Trade Centers: See under *Africa, West Coast.*

Postal Regulations: Mail for the Cape Verde Islands is despatched from New York.

Combination Packages: Combination Packages are not permitted in the mails to the Cape Verde Islands.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Unmailable Matter: Dutiable articles.

Mail Time: Letter mail, about 14 to 16 days; parcel-post mails require somewhat longer in transit.

Parcel Post: The *weight limit* is 11 pounds. Parcels *cannot be registered.* Parcels must be sealed with a distinctive seal. Two copies of the customs declaration (Form 2966) must be attached to each parcel. In addition to the regular postage rate of 14 cents per pound or fraction, a *transit charge* must be *prepaid* for each parcel. On parcels weighing up to 3 pounds (not inclusive), the transit charge is 72 cents; on parcels weighing 3 pounds and up to 8 pounds (not inclusive), 84 cents; on parcels weighing 8 pounds and up to the weight limit, 96 cents.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Parcels for the Cape Verde Islands must be sealed with wax, lead, adhesive tape or otherwise.

Unmailable Matter: Same as Portugal, but tobacco is admitted. Carbon papers for typewriting machines are admitted only if the sender certifies the contents in the following clause written on the customs declaration form: "Typewriting carbon paper, coated with wax and containing no oxidisable, oily or fatty substances." The transmission of other kinds of carbon paper is prohibited.

Printed Matter, *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Shipping Routes and Regulations: See under *Africa, West Coast.*

GENERAL EXPORT INFORMATION

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.

CELEBES

Celebes is an island situated east of Borneo, having an area of 49,390 square miles, and an estimated population of about 454,368. The soil is both rich and fertile, and timber and minerals abound. The chief imports of the island are kerosene, hardware and cotton goods.

American Consulates: Celebes is included in the jurisdiction of the American Consulate at Soerabaya (Java).

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Celebes, add 13 hours to New York standard time.

	J	K	L	M	N
Via San Francisco and wireless.					
Full rate	.87	.91	.93	.96	.99
Deferred rate	.43½	.45½	.46½	.48	.49½
Via Commercial Pacific.					
Full rate	.87	.91	.93	.96	.99
Deferred rate	.43½	.45½	.46½	.48	.49½
	A	B	C	D	E
Via Eastern or Indo.					
Full rate	.99	1.03	1.07	1.10	1.13
Deferred rate	.49½	.51½	.53½	.55	.56½

J: California (San Francisco, Oakland, Alameda, and Berkeley).

K: Arizona, California (except San Francisco. Oakland, Alameda, and Berkeley), Idaho, Nevada, Oregon, Utah, Washington.

L: Colorado, Kansas, Montana, Nebraska, New Mexico, North Dakota, South Dakota, Wyoming.

M: Alabama, Arkansas, Illinois, Indiana, Iowa, Kentucky, Louisiana, Michigan, Minnesota, Mississippi, Missouri, Ohio, Oklahoma, Tennessee, Texas, Wisconsin.

N: Connecticut, Delaware, District of Columbia, Florida, Georgia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, Rhode Island, South Carolina, Vermont, Virginia, West Virginia.

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth. Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Celebes.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *Holland.*

Consular Regulations: No consular documents are required.

Postal Regulations: Mail for Celebes is despatched from San Francisco and Seattle.

Combination Packages: Combination packages are not permitted in the mails to Celebes.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Mail Time: Letter mail, about 30 to 34 days; parcel-post mails require somewhat longer in transit.

Packing: All parcels for destinations in the Dutch East Indies must be very strongly packed, and those of which the contents are liable to be affected by damp should be enclosed in two separate waterproof covers.

Parcel Post: The *weight limit* is 11 pounds. Parcels *cannot be registered.* Two copies of the customs declaration (Form 2966) must be attached to each parcel. Maximum size, length 4 feet, volume 2 cubic feet.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter, *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter—*Regular Mails:* Gold, silver and other precious articles; arms, except by permit; dutiable articles.

Parcel Post: Firearms and parts thereof; salt except table salt in bottles or packages.

Shipping Routes and Regulations: See under *East Indies.*

U. S. PORTS and SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

CEYLON

Ceylon is a large island, situated south of India. Its area is about 25,481 square miles, and its population (1921) 4,504,283, of which 8,421 are Europeans. The island has 650 miles of railways and about 4,000 miles of well-built roads. Agricultural pursuits engage most of the people, the principal products being tea, coffee, rubber, cinnamon and cocoanuts.

Maldive Islands: The Maldive Islands, a political dependency of Ceylon are situated about 400 miles west of Ceylon off Cape Comorin, India. The population in 1921 was estimated at 70,000. The natives are good navigators and get most of their imports from near-by Indian ports, transporting them in their own bottoms.

American Consulate: There is an American Consulate in Colombo.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Ceylon, add 11 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.58	.62	.66	.69	.72
Deferred rate	.29	.31	.33	.34½	.36
Preferred rate	.66	.69	.72	.75	.78
Urgent rate	1.48	1.51	1.54	1.57	1.60
Cable letter	.16	.17	.18	.19	.20
(Minimum 20 words, plus 4 cents.)					
Week-end letter	—	—	—	—	—
Radio					
Full rate	.58	.62	.66	.69	.72
Deferred rate	.29	.31	.33	.34½	.36
Partly urgent rate	1.48	1.52	1.56	1.59	1.62
Urgent rate	1.74	1.78	1.82	1.85	1.88
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Ceylon.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *United Kingdom.*

Consular Regulations: No consular documents are required.

Map: See under India.

Postal Regulations: Mail for Ceylon is despatched from New York.

Combination Packages: Combination packages are not permitted in the mails to Ceylon.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Packing: All parcels for destinations in Ceylon must be very strongly packed, and those of which the contents are liable to be affected by damp should be enclosed in two separate waterproof covers.

Parcel Post: The weight limit it 11 pounds. Parcels cannot be registered. Two copies of the customs declaration (Form 2966) must be attached to each parcel. The value of *each* kind of goods should be shown separately on the customs declaration in addition to the *net weight* or *quantity.* In addition to the regular postage rate of 14 cents per pound or fraction, a transit charge must be prepaid for each parcel. On parcels up to 3 pounds inclusive, 48 cents; from 3 pounds to 7 pounds inclusive, 90 cents; from 7 pounds to weight limit, $1.26.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter, *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter—*Regular Mails:* Ganja and bhang or any substance containing ganja or bhang; false money or counterfeit sterling coin of the realm, or any money purporting to be such, not being of the established standard in weight or fineness. Cotton, silk or other woven goods, increased with designs and imitations of currency notes, promissory notes, stock notes of the government of Ceylon or of any other government. Medicated articles containing more than 42 per cent of proof spirit.

Parcel Post: Letters (except one for the addressee); skins and plumage of wild birds, except ostrich feathers and bona fide natural history specimens; arms (except for the personal use of the addressee), except by license or authority of the Governor; ganja, bhang and substances containing them; parts, sent separately, of articles which are liable to customs duty; goods liable to forfeiture, under the Merchandise Marks

Ordinance, 1888; pepper plants from India, cacao plants from Dutch East Indies, water hyacinth plants. Tea seeds from India and coconuts in husk are subject to restrictions; carbon papers for typewriting machines are admitted only if the sender certifies the contents in the following clause written on the customs declaration form: "Typewriting carbon paper, coated with wax and containing no oxidisable, oily or fatty substances." The transmission of other kinds of carbon paper is prohibited.

Shipping Routes and Regulations: See under *India.*

U. S. PORTS AND SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

CHILE

The Republic of Chile has an area of 291,500 square miles and a population of 3,800,000.

Chile is divided into 23 provinces and one territory (Magallanes) as follows: Aconcagua, Antofagasta, Arauco, Atacama, Bio Bio, Valdivia, Cautin, Chiloe, Colchagua, Concepcion, Coquimbo, Curico, Linares, Llanquihue, Malleco, Maule, Nuble, O'Higgins, Santiago, Tacna, Talca, Tarapaca, Territory de Magallanes, and Valparaiso.

The monetary unit of Chile is the gold peso, of 100 centavos, equivalent at par of exchange to 36.5 U. S. currency.

Language: Spanish is the spoken and commercial language.

Weights and Measures: The metric system has been legally established in Chile since 1865 although locally the old Spanish weights and measures are in use.

American Consulates: *Consulate General:* Valparaiso.
Consulates: Antofagasta, Arica, Concepcion, Iquique, Punta Arenas.
Consular Agencies: Caldera, Coquimbo, Cruz Grande, Talcahuano.

Cable and Radio Rates: A complete statement of the general regulations covering cable and radio messages and their classification will be found in the section entitled Cable and Radio. Regulations under general export information. See Table of Contents, page 4.

	E	F	G	H	I
Cable					
Full rate	.50	.54	.58	.61	.64
Deferred rate	.25	.27	.29	.30½	.32
Week-end letter	.12½	.13½	.14½	.15½	.16½

Messages for Punta Arenas may be sent via Santiago wireless at an additional charge of 12 cents per word. Deferred rate, one-half the full rate as quoted except to wireless stations, where the rate is 12 cents more than the regular deferred rate to Santiago.

WORLD-WIDE FREIGHT FORWARDERS
CUSTOMS BROKERS
D. C. ANDREWS & CO., Inc.
27-29 WATER ST. *Established 1884* NEW YORK
BOSTON: D. C. Andrews & Co. of Mass., 92 State St.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

F: Connecticut, Louisiana (New Orleans), Maine, Massachusetts, New Hampshire, New York (New York City, all boroughs), Rhode Island, Vermont.

G: Delaware, District of Columbia, Maryland, New Jersey, New York (except New York City, all boroughs), Pennsylvania.

H: Alabama, Georgia, Illinois, Indiana, Kentucky, Michigan, Mississippi, Missouri, (St. Louis), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

I: Arkansas, Colorado, Florida (except Key West) Iowa, Kansas, Louisiana (except New Orleans), Minnesota, Missouri (except St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

ARGENTINE
CHILE
PARAGUAY
URUGUAY
BOLIVIA
PERU
BRAZIL
Arica
Tacna
Tarapaca
Mejillones del Norte
Junin
Pisaqua
Iquique
Patillos
Tocopilla
Patico
Cobija
Mejillones
Antofagasta
Paposo
Taltal
Chanaral
Caldera
Copiapo
Carrizal Bajo
Huasco
Freirina
Serena
Coquimbo
Guayacan
Tongoy
Los Vilos
Illapel
Quillota
Valparaiso
SANTIAGO
Curico
Talca
Constitucion
Linares
Tome
Talcahuano
Concepcion
Chillan
Los Angeles
Arauco
Angol
Temuco
Valdivia
Corral
Osorno
Puerto Montt
Calbuco
Ancud
Cochinal
San Juan
Tolombillo
Jagüe Godoi
Vallenar
Fulqui
San Felipe
Mendoza
San Fernando
Jujoy
Salta
Tucumano
Santiago del Estero
Catamarca
Frias
La Rioja
Recreo
Cordoba
San Francisco
Villa Maria
San Luis
Santa Fe
Colastine
Parana
ROSARIO
Rufino
Guateguay
San Nicolas
Zarato
BUENOS AIRES
Mercedes
La Plata
Azul
Tandil
Bahia Blanca
Colorado R.
Neguen
Negro R.
Viedma
Porto Madryn
Chubut R.
Rawson
Port Desire
Santa Cruz
Port Gallegos
Punta Arenas
FALKLAND Is
Pt. Stanley
Vaquita
Bella Vista
San Salvador
Concepcion
Villa Ygoes
S. Pedro
ASUNCION
Escobar
Villa Rico
Carapegua
Canaspa
Trinidad
Villa Pilar
Encarnacion
Corrientes
Resonquitta
San Cristobal
Pasaina R.
Bermejo R.
Salado R.
Paraguay R.
Uruguay R.
Belen
Salto
Concordia
Paysandu
Melo
Arciquo
Freybentos
Mercedes
Carmelo
Durazno
Colonia
Florida
San Jose
Minas
Pando
Maldonado
Rocha
MONTEVIDEO
Plata R.
Santa Fe
San Julian
Campana
Zarato
Chubut R.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Chile.

The Anglo South American Trust Company, 49 Broadway, New York. American representative of the Anglo South American Bank Ltd., London, England, and its branches at Antofagasta, Concepcion, Coquimbo, Iquique, Punta Arenas, Santiago, and Valparaiso.

Central National Bank, Superior and West 6th Street Cleveland, Ohio.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Chile and other countries throughout the world. See our advertisement under Boston in General Information Section.

The Grace National Bank of New York, 7 Hanover Square, New York. Correspondents in all principal cities in Chile and elsewhere throughout the world. All branches of foreign and domestic banking. Bond and Investment Service.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

Merchants Bank, Mobile, Ala. Complete facilities for handling foreign business. We offer individual attention and close rates.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches at Santiago and Valparaiso. Other branches and correspondents in all parts of the world.

The Philadelphia-Girard National Bank .....Philadelphia, Pa.

Consular Offices: There are Chilean Consular offices in the following cities. The regulations are uniform for all offices except as otherwise noted under Consular Regulations. The Consulates are closed on September 18, that being a national holiday.

New York: Consulate General, 280 Broadway. 10 a.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. (Telephone, Worth 3244.) Consular documents are accepted for legalization only between 10 a.m. and 12.30 p.m. on week days; and returned only between 1.30 p.m. and 4 p.m. On Saturdays consular documents are both received and returned during the office hours. The Jurisdiction of this office includes the entire United States and its possessions. Gustavo Munizaga Varela, Consul General.

Destined to be the largest freight forwarding concern in the United States

WILLIAM G. BENZ & CO.

50 Broad Street and 50 New Street **New York, N. Y.**

Telephones Hanover 8126—8134

Nearly 1000 shipments; covering every part of the world, pass through our hands monthly

Most amazing is our low rate for drawing documents. Write us for particulars.

Baltimore: Consulate, Equitable Building. (Telephone, Plaza 4572.) 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Maryland and District of Columbia. Hermon Besa, Consul.

Boston: Consulate, 491 Huntington Avenue (Telephone, Highland 1315). 10 a.m. to 12 m. and 1 p.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Massachusetts, Maine, New Hampshire, Vermont, Connecticut, Rhode Island.

Chicago: Consulate, 28 East Jackson Boulevard. (Telephone, Harrison 9868). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 1 p.m. Jurisdiction in Illinois, Michigan, Wisconsin, Iowa and Minnesota. M. H. Ehlert, Consul.

Cincinnati: Consulate, 906 Edwards Building. 9 a.m. to 12 m. and 1 p.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Ohio.

New Orleans: Consulate, 314 Orme Building. (Telephone, Main 2032). 9 a.m. 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Louisiana, Texas, Arkansas, Tennessee, Mississippi, Alabama, Florida. Domingo R. Pena Toro, Consul.

Norfolk: Consulate. Virginia—Carolina. (Telephone, 255523). 10 am. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Virginia, North Carolina, South Carolina. Carlos A. Lavandero, Consul.

Philadelphia: Consulate, Hotel Pennsylvania, Chestnut and 39th Streets. (Telephone Evergreen 9000). 9.30 a.m. to 12 m. and 2.30 p.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Pennsylvania; Delaware, Indiana, and Ohio. P. E. Gigoux, Acting Consul.

St. Louis: Consulate, Shenandoah and Lemp Avenues. (Telephone, Victor 0392). 9 a.m. to 12 m. Jurisdiction in Missouri, Colorado, New Mexico, Kansas, Nebraska, Kentucky, Oklahoma. F. Ernest Cramer, Consul.

San Francisco: Consulate, 24 California Street. 11 a.m. to 4 p.m.; Saturdays, 11 a.m. to 12 m. Jurisdiction in California, Nevada, Utah, and Arizona. Marcus G. Huidobro, Consul General.

Seattle: Consulate, Arctic Building. 2.30 p.m. to 5 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Washington, Oregon, Montana, North Dakota, South Dakota, Idaho. Arturo Rios, Consul.

Consular Regulations: Consular invoices must be prepared for all shipments to Chile, whether by freight or parcel post. On freight shipments, the bills of lading must be attached to the consular invoice and presented for legalization by the Chilean consular office at the port from which shipment is made. On parcel post shipments, the consular invoice must be legalized by the Chilian consular office at the place of mailing or by the nearest consular office having jurisdiction at the place where the parcel is mailed. See also under Postal Regulations.

TO CHILE
SHIP THRU ARTHUR T. BLACKMAN, INC. NEW YORK
Best Routes FOREIGN FREIGHT CONTRACTORS Lowest Rates
15-25 Whitehall Street Phone: Bowling Green 9364, 9365

The consular fees are: consular invoice blanks, per set of five, 30 cents; certification of consular invoices, up to $10.00 of declared value, no charge; from $10.00 to $20.00, the fee is $2.00; from $20.00 to $200.00, the fee is $5.00; over $200.00, the fee is $5.00 plus 2 per cent of the excess value beyond $200.00. Certification of bills of lading, each original, $2.00 per each 200 tons or fraction, weight or measurement. Extra copies of consular invoices or bills of lading, $2.00.

The consular invoice and bills of lading must be presented for legalization at least 48 hours before the sailing of the vessel carrying the goods; otherwise an overtime charge of $3.20 is charged.

No. de orden . . .

CONSULADO GENERAL DE CHILE EN ESTADOS UNIDOS.

(GENERAL CONSULATE OF CHILE IN THE UNITED STATES)

Factura de las mercaderías desembarcadas por (1) _____ *Nueva York* _____ 192__

(INVOICE OF THE MERCHANDISE DISCHARGED BY)

en Nueva York abordo del vapor (2) _____ *con destino al*

(IN NEW YORK ABOARD THE STEAMER) (DESTINED FOR THE PORT OF)

puerto de (3) _____ *á consignación de* (4) _____

(TO THE CONSIGNMENT OF)

de (5) _____ *por cuenta de* (6) _____

(OF) (FOR ACCOUNT OF)

valor total de la mercadería (7) _____ *oro americano*

(TOTAL VALUE OF THE MERCHANDISE) (AMERICAN GOLD)

MARCAS (Marks)	NUMEROS (Numbers)	BULTOS (Packages)	CLASE (Class)	CONTENIDO (Contents)	PESO TOTAL EN KILOS (Total weight in Kilograms) NETO (Net)	BRUTO (Gross)	VALOR TOTAL DE CADA ITEM DE MERCADERIA (Total value of each item)
(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)
	SUMA (TOTAL)	(16)		SUMA (TOTAL)			

Vo. Bo.

Derechos pagados $ _____ dólares

Artículo del Arancel.....

Cónsul General de Chile

FOR SPECIAL EXPORT INFORMATION

ASK THE EXPORTERS' ENCYCLOPAEDIA
SERVICE BUREAU

20 Vesey St., New York Phone, Whitehall 1247

Two copies of the bill of lading must be legalized by the Chilean consular office. One copy is retained by the consulate and one legalized copy is returned to the shipper. If more than one legalized copy is desired by the shipper, an extra fee of $2.00 must be paid for each such copy. It is required that the bills of lading be signed by the shipper or his duly authorized representative, as follows, "Accepted ....., Shipper, Per .....," before being presented at the consulate. No corrections can be made in the bill of lading after consular legalization.

The consular invoices must be prepared in Spanish on the official form, in 5 copies. Three copies are retained by the consulate and the other two returned to the shipper.

The values to be shown on the consular invoice are those f. o. b. factory. The consular invoice need not agree with the commercial invoice. In the case of c. i. f. shipments, the value to be declared is that of the merchandise alone, not inclusive of the ocean freight, insurance or other charges. The gross weights stated in the consular invoice must correspond exactly with those stated in the bills of lading, and marked on the packages. No corrections in the consular invoice can be made after it has been legalized. Consular invoices showing erasures, corrections or blots will not be accepted for legalization.

The shipper must assure himself that the consular legalization has been properly made, as the consulates will not hold themselves responsible for any mistakes whatever after the documents have been returned to the shipper.

When short shipments occur, a letter of correction should be prepared and this must be legalized by the consulate, who charges a fee of $4.00 for that document.

C. I. F. Quotations: In view of the confusion that is constantly arising from the practice of loosely interpreting the c. i. f. clause relative to the inclusion of consular charges, American exporters of goods to Chile are advised to state explicitly whether or not their c. i. f. quotations are intended to include consular certification fees. Chilean importers have been accustomed to consider that c. i. f. quotations include payment of consular fees by the seller. The payment of these was of less concern to the exporter so long as the consular fees were low. However, in 1920 the fees were more than doubled, so that in the case of invoices for important shipments the fees now often represent a considerable expenditure. In making price quotations the exporter may conveniently employ one of the following phrases. "Price c. i. f. (port of entry), consular fees paid," or "Price c. i. f. (port of entry), consular fees for account of consignee."

Customs Regulations: Chilean customs duties are assessed by weight—gross, net or legal according to the commodity. There are no ad valorem duties. Duties are stated in gold, payable in currency at current rate of exchange. There is a surtax of one-tenth peso per 100 kilos or fraction, gross weight, on all imports and exports. There are no preferential duties.

The territory of Magallanes (Punta Arenas) is entitled to import free of duty all goods except the following: Bran, mineral waters, pimento (aji), alchohol, brandy, liqueurs, and other distilled spirits, starch, playing cards, barley, cement, beer, cigars and cigarettes, pickles, brooms and brushes, except toothbrushes and nailbrushes, macaroni and vermicelli, dried or preserved fruits, wafers and biscuits, edible fats, flour, condensed milk, dried or preserved vegetables, wood, corn (maize), butter, manufactures of leather, except machine belting, potatoes, pulp, hides, tanned or prepared, and manufactures thereof, cheese, salt, tallow, tobacco, vinegar and wine.

1. By "net weight" is understood the actual weight of the goods, without packing, receptacles, or wrappers.

2. The term "weight including packing" means the weight of the goods together with all packing receptacles, or cords contained in the outer container except the straw, shavings, paper, sawdust, or other material used for protecting the contents. This rule shall not apply to goods for which special rules are provided in the tariff.

3. "Weight including container" means the weight of the goods together with immediate receptacles, even if no other container were used for their transportation.

4. "Gross weight" means the weight of the goods together with all receptacles and packing. Goods usually transported without packing or in bundles, as rails, girders, &c., are included in this section.

5. By "ordinary receptacles" are to be understood earthenware or glass pots, bottles, or flasks, iron, zinc, tin, copper, or lead drums, wooden cases, cardboard or tin-plate boxes, and any other containers of indispensable use. Receptacles not usually employed for the goods they contain and having a separate value or use shall be considered as dutiable merchandise and appraised separately.

6. When goods dutiable on "weight including packing" are imported loose in bulk or bundles, or without packing within the outer container, the net weight shall be increased by 10 per cent. The same additional weight shall apply to the net weight when articles are imported in cases (such as surround instruments), unless otherwise expressly provided in the tariff.

7. If goods subject to distinct rules as to weight, valuation or duty are imported in the same package, they shall be weighed in the condition in which presented; and there shall be added 10 per cent in the case of goods dutiable on weight, including packing, if imported without packing; 20 per cent in the case of goods dutiable on gross weight, if contained in a receptacle or packing; and 30 per cent if not so contained or packed. Glass, earthen, and china wares, furniture, enameled articles of wrought iron, paraffine lamps, and iron bedsteads are excepted and shall be liable to an increase of 80 per cent on their net weight.

8. For the purpose of assessing duty according to gross weight on envelopes and writing paper imported together in the same package, the weight of the package shall be added proportionately to the net weight of the contents.

9. If bottles of the kinds specified in tariff No. 974 are imported in special cases used for liquors, the second portion of above rule 7 shall apply, and as stipulated, the gross weight of the packing is to be ascertained, and the outside packing case is to be weighed separately, the remaining weight being attributed to the bottles, whether in straw envelopes or not In such case the package shall not be subject to the surtaxes established in rule 7.

Catalogues: Catalogues are admitted free of duty; but display cards and advertising matter are dutiable.

Import Restrictions: Firearms, cartridges, and so forth, may be shipped without special consular permission. All plants for shipment to destinations in Chile must be inspected—and the consular invoices covering such shipments must be accompanied by an attested certificate of such inspection. Condensed milk containing less than 7 per cent of natural fats or containing any alkaline substance or fatty substances other than the natural fat of milk is a prohibited import. Drugs and other pharmaceutical products must have their formulae printed on the labels.

Passenger Routes and Regulations: See Shipping Routes and Regulations.

All passengers entering Chile on and after January 1, 1924, will be required to submit for customs inspection a detailed declaration in writing of any goods which they are taking into Chile and which may not be properly classified as personal baggage. The declaration must be made in accordance with a prescribed form which will be furnished by the captain of the ship or the conductor of the train.

Samples: Commercial travelers entering Chile with samples carried as baggage are permitted to enter them without presenting the consular invoices formerly required by law, provided the regular consular fee established for the port of entry

is paid and credited to the consular office in the country of origin of the merchandise. This legislation became effective through a decree issued by the Ministry of the Treasury, March 29, 1924, and repeals the former laws which established a fine of triple the amount of the duties in case the consular invoice was omitted.

Ports and Trade Centers: Direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Fast Freight Service to Chile and Argentine

LUNHAM & MOORE

Incorporated

11 Broadway, New York Established 1882 **Phone, Bowling Green 5900**

Aconcagua.....(*via Valparaiso*)
Ancud .....(*via Talcahuano*)
Angeles .....(*via Talcahuano*)
Angol.....(*via Talcahuano*)
Antofagasta .....TBL
Arica .....TBL
Atacama .....(*via Antofagasta*)
Calbuco .....(*via Talcahuano*)
Caldera .....TBL
Caleta Buena .....(*via Arica*)
Caleta Coloso .....(*via Valparaiso*)
Canzalillo .....(*via Antofagasta*)
Carrizal Bajo .....(*via Antofagasta*)
Chanaral .....TBL
Chillan .....(*via Talcahuano*)
Cobija .....(*via Iquique*)
Cochinal .....(*via Antofagasta*)
Concepcion .....(*via Talcahuano*)
Constitucion .....(*via Talcahuano*)
Copiapo .....(*via Caldera*)
Coquimbo .....TBL
Coronel .....TBL
Corral .....TBL
Curico .....(*via Valparaiso*)
Elqui .....(*via Valparaiso*)
El Toco .....(*via Iquique*)
Freirina .....(*via Huasco*)
Gatico .....TBL
Guayacan .....(*via Coquimbo*)
Huasco .....TBL
Illapel .....(*via Valparaiso*)
Iquique .....TBL
Juan Godoi .....(*via Antofagasta*)
Junin .....(*via Arica*)
La Sorena.....(*via Valparaiso*)
Lagunas .....(*via Iquique*)
Lebu .....(*via Talcahuano*)
Linaies .....(*via Valparaiso*)
Los Vilos .....(*via Coquimbo*)
Lota .....TBL
Mejillones .....(*via Antofagasta*)
Oralle .....(*via Valparaiso*)
Osorno .....(*via Talcahuano*)
Paposo .....(*via Antofagasta*)
Patillos .....(*via Iquique*)
Pena Blanca .....(*via Coquimbo*)
Penco .....(*via Talcahuano*)
Pisagua .....TBL
Puerto Montt .....(*via Talcahuano*)
Punta Arenas .....TBL
Quillota .....(*via Valparaiso*)
Rancagua .....(*via Valparaiso*)
San Antonio .....(*via Valparaiso*)
San Felipe .....(*via Valparaiso*)
San Fernando .....(*via Valparaiso*)
San Juan .....(*via Valparaiso*)
Santiago .....(*via Valparaiso*)
Serena .....(*via Coquimbo*)
Tacna .....(*via Arica*)
Talcahuano .....TBL
Talsa .....(*via Talcahuano*)
Taltal .....TBL
Tarapaca .....(*via Iquique*)
Temuco .....(*via Talcahuano*)
Tocopilla .....TBL
Tome .....TBL
Tongoy .....(*via Coquimbo*)
Tortorallilo .....(*via Coquimbo*)
Valdivia .....(*via Corral*)
Vallenar .....(*via Huasco*)
Valparaiso .....TBL
Victoria .....(*via Talcahuano*)

Average time, New York to Valparaiso.....30 days

Postal Regulations: Mail for Chile is despatched from New York, New Orleans and San Francisco. Average mail time is 18 days.

Combination Packages: Combination packages are not permitted in the mails for Chile.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Parcel Post: Postage rate, 14 cents per pound or fraction. Weight limit, 22 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, 15 cents, with return receipt if requested. Indemnity limited to actual loss sustained, not exceeding 50 francs or equivalent. Parcels cannot be insured, except privately, nor sent C. O. D.

Customs declarations, two copies, Form 2966. Consular invoices must be prepared for all parcels, and certified by the Consulate for Chile at the place where the parcel is delivered to the United States post office for transmission. If parcel-post shipments are to be made from a place where there is no Chilean consulate, the consular invoices are to be signed by an officer of the company and sent to the nearest Chilean consular office having jurisdiction in the place of mailing for official certification and return. For consular certification of invoices covering parcel-post shipments valued at $25.00 or more, the usual scale of fees applies. When the value of the parcel is less than $25.00, consular certification is required, but no fees are charged. The charge for the consular invoice blanks is 30 cents per set of four. The invoices should be mailed under separate cover to the addressees at the same time as the parcel. Any number of packages despatched by the same mail to the same addressee in Chile may be included under a single consular invoice. It should be noted that the splitting up of a shipment into several packages so that each will have a value of less than $25.00 does not release the shipper from the necessity of paying consular fees on the actual combined value of such packages if similarly addressed and despatched by the same mail, providing that the total value is $25.00 or more.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Packing: All parcels for destinations in Chile must be very strongly packed and those of which the contents are liable to be affected by damp should be enclosed in two separate waterproof covers.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter—*Regular Mails:* Dutiable articles.

Parcel Post: Articles injurious to health; motion picture films; liquids and oils; pastes, salves or other substances which are easily liquefiable; and firearms (except only upon the presentation by the addressee of a permit issued by the governor of the province in Chile where the parcel is to be entered).

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: Bills of lading must show both gross and net weights in kilos. They must be signed by the shipper as "Accepted" before being presented to the steamship company for signature. Two or more copies of the bill of lading must be legalized by the Chilean Consulate, who retains one copy. The Chilean customs allow a variation of only one-half of 1 per cent between declared and actual weights. Any greater variation subjects the consignee to a fine.

Marking Packages: All marks must be stencilled. Brush marking is not permitted. Each package must be marked with an identifying number which must agree with the statement of packages and their contents given in the consular invoices and other shipping documents. All particulars in connection with the mark—including letters, numerals, destinations, also any symbols used in conjunction therewith, such as squares, triangles, diamonds, and so forth, must be clearly stencilled on each package. The marks on each package must include the gross weight in kilos, followed by the words, "Gross Kilos." It is recommended that the stencilled letters and numerals constituting the marks be 2 inches in height, except where the size of the package makes this impossible. It is also advisable, though not compulsory, to mark packages, "Made in U. S. A."

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For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

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SAILINGS FROM NEW YORK

★ **Line:** Compania Sud Americana de Vapores (Wessel, Duval & Co.), 25 Broad St., New York.
Sailings: From New York, about monthly, for Chilean ports.
Regulations: Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.
Service: Freight and passenger.

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PACIFIC STEAM NAVIGATION CO., 26 Broadway, New York

★ **Line:** Grace Line, 10 Hanover Square, New York.
Sailings: From New York, every two weeks, for all Chilean ports.
Regulations: *Dock Receipt,* on company's form, in *triplicate. Bills of Lading,* company keeps 4 copies. *Minimum Bill of Lading,* $5.00. Parcel Receipts, not issued.
Service: Freight, mail and passenger.

★ **Line:** Isthmian S. S. Lines (N. Y. S. A. Service), 50 Trinity Place, New York.
Sailings: From New York, monthly, for Chilean ports.
Regulations: Dock Receipt, in triplicate. Bills of Lading, 4 company copies. Minimum Bill of Lading, $5.00.
Service: Freight.

★ **Line:** Pacific Line.
Agents—New York: Sanderson & Son, Inc., 26 Broadway.
Sailings: From New York, fortnightly, for Colon, thence by connecting steamer for Chilean ports—also direct sailings.
Regulations: *Dock Receipt,* on company's form, in *triplicate. Bills of Lading,* company keeps 4 copies. *Minimum Bill of Lading,* $5.00.
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Agents at chief ports of countries named

Head Office: 10 Hanover Square New York

★ **Line:** Panama Railroad Steamship Line, 24 State St., New York.
Sailings: From New York, weekly, for Colon, thence by connecting steamer for Chilean ports.
Regulations: Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, $2.50 per cubic foot, packages not exceeding 2 cubic feet in measurement, carrier's liability limited to $10.00 per package.
Service: Freight, mail and passenger.

★ **Line:** United Fruit Co. S. S. Services, 17 Battery Place, New York.
Sailings: From New York, twice a week (via Colon), for Chilean ports.
Regulations: *Dock Receipt,* on company's form, in *triplicate. Bills of Lading,* company keeps 9 copies. *Minimum Bill of Lading,* $5.00; for Corral, Puerto Montt, Ancud and Punta Arenas, $10.00. *Parcel Receipts* (packages not exceeding $5.00 in value or 2 cubic feet in measurement), $2.50 per cubic foot or fraction; for Corral, Puerto Montt, Ancud and Punta Arenas, $5.00.
Service: Freight and passenger.

★ **Line:** West Coast Line (Wessel, Duval & Co.), 25 Broad St., New York.
Sailings: From New York, about monthly, for Chilean ports, via Panama Canal, outward and homeward.
Regulations: Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.
Service: Freight.

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Agents: Norton, Lilly & Co., Boston, Philadelphia, Baltimore, Norfolk, Pittsburgh, Chicago and New Orleans

SAILINGS FROM ASTORIA, OREGON

Line: General S. S. Line (Astoria Shipping Co.), Astoria.
Sailings: Monthly (see San Francisco).
Regulations: See San Francisco.

SAILINGS FROM LOS ANGELES

Line: General S. S. Line (General S. S. Corp.), 541 South Spring St., Los Angeles.
Sailings: Monthly (see San Francisco).
Regulations: See San Francisco.

Panama Mail S. S. Co., 548 South Spring St., Los Angeles. Freight and passenger service, from Los Angeles, three times a month (via Balboa) for Arica, Iquiqui, Antofagasta and Valparaiso.

SAILINGS FROM NEW ORLEANS

★ **Line:** Nosa Line (New Orleans & South American S S. Co., Inc.), Queen & Crescent Bldg., New Orleans.
Sailings: From New Orleans, monthly, for Arica, Iquique, Antofagasta, Coquimbo, Valparaiso, San Antonio, Talcahuano and other ports as cargo offers.
Regulations: Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.
Service: Freight.

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★ **Line:** United Fruit Co. S. S. Services, 321 St. Charles St., New Orleans.
Sailings: Weekly for Colon, thence by connecting steamer for Chilean ports.
Regulations: See New York.

SAILINGS FROM PHILADELPHIA

★ **Isthmian S. S. Lines** (N. Y. S. A. Service), Philadelphia.
Freight service, from Philadelphia, monthly, for Chilean ports. Dock Receipt, in triplicate. Bills of Lading, 4 company copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM PORTLAND, OREGON

Line: General S. S. Line.
Agents—Portland: General S. S. Corp., Railway Exchange Building.
Sailings: Monthly (see San Francisco).
Regulations: See San Francisco.

Line: Latin America Line (Chalmers & Cartwright, Inc.), Porter Bldg., Portland, Oregon.
Sailings: From Portland, Oregon, monthly, for Chilean ports.
Regulations: Dock Receipt, issued by the company. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.
Service: Freight.

SAILINGS FROM SAN FRANCISCO

Line: General S. S. Corp., 240 Battery St., San Francisco.
Sailings: From San Francisco, monthly, for Arica, Antofagasta, and Valparaiso; as inducements offer, for other ports.
Regulations: Dock Receipt, issued by steamship company. Bills of Lading, 6 company copies. Minimum Bill of Lading, $5.00.
Service: Freight and passenger.

Line: Latin America Line (R. S. Silva & Co.), 149 California St., San Francisco.
Sailings: From San Francisco, monthly, for Chilean ports.
Regulations: Dock Receipt, issued by the company. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.
Service: Freight.

U. S. PORTS and SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

Line: Panama Mail S. S. Co., 2 Pine St., San Francisco.
Sailings: From San Francisco, three a month (via Balboa), for Arica, Iquique, Antofagasta and Valparaiso.
Service: Freight and passenger.

★ **Pan-Pacific Line** (Norton, Lilly & Co.), 230 California St., San Francisco.

Freight service, from San Francisco, as inducements offer, for Arica.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM SEATTLE

Line: General S. S. Line (General S. S. Corp.), Colman Bldg., Seattle.
Sailings: Monthly (see San Francisco).
Regulations: See San Francisco.

Line: Latin America Line (Lea-Matthew Shipping Corp.), Alaska Bldg., Seattle.
Sailings: From Seattle, monthly, for Chilean ports.
Regulations: Dock Receipt, issued by the company. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.
Service: Freight.

SAILINGS FROM TACOMA

Line: General S. S. Line.
Agents—Tacoma: General S. S. Corp.
Sailings: Monthly (see San Francisco).
Regulations: See San Francisco.

NOSA LINE

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CHINA

Bank Holidays:

C. B. Chamberlain, American Vice-Consul in charge at Swatow, China, sends us the following list of bank holidays observed in Swatow (by the Nederlandsch Indische Handelsbank during 1926):

The first week-day in January, Friday, 1st January.

Chinese New Year's Day, or if that day should be a Sunday, then the following day, Saturday, 13th February. (Date varies from year to year following the Chinese lunar calendar.)

The first week-day following Chinese New Year's Day, or if Chinese New Year's Day should be a Sunday, then the Tuesday following Chinese New Year's Day, Monday, 15th February.

Good Friday, Friday, 2nd April.

The day following Good Friday, Saturday, 3rd April.

Easter Monday, Monday, 5th April.

Whit Monday, Monday, 24th May.

The first week-day in July, Thursday, 1st July.

The first Monday in August, Monday, 2nd August.

The second Monday in October, Monday, 11th October.

Armistice Day, or if that day should be a Sunday then the following day, Thursday, 11th November.

Christmas Day, or if that day should be a Sunday, then the following day, Saturday, 25th December.

The twenty-sixth day of December, or if that day should be a Sunday, then the following day, or if Christmas Day should be a Sunday, then the Tuesday following Christmas Day, Monday, 27th December.

Mr. Chamberlain says, "It should be added that probably all the banking firms do not follow this schedule precisely, since there are numerous Chinese banks as well as foreign banks of different nationalities, having no common understanding in regard to this matter."

* * * *

M. S. Myers, American Consul at Yunnanfu, China, writes us:

"There is enclosed herewith a list of bank holidays which are observed by the Banque de l'Indochine, the only foreign bank in this district. For your information it may be said that the principal local Chinese holidays are New Year's (solar and lunar calendars), dragon boat festival, mid-autumn festival, October 10th and December 25th, the latter being the anniversary of the anti-monarchial movement against Yuan Shihk'ai:

Jan. 1 New Year Bank Holiday.
Jan. 2 New Year Bank Holiday.
Jan.-Feb. China New Year (Lunar Calendar) (4 days, including Sunday).
Easter Monday.
Whit Monday.
Dragon Boat Festival (Lunar Calendar).
July 1 Summer Bank Holiday.

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July 14 French National Holiday.
Aug. 15 Assumption Day.
Mid-Autumn Festival (Lunar Calendar).
Oct. 10 Anniversary of the Chinese Republic.
Nov. 1 All Saints Day.
Nov. 11 Armistice Day.
Dec. 25 Christmas Day.

* * * *

Edwin S. Cunningham, American Consul General at Shanghai, writes us, giving the following list of bank holidays observed in his jurisdiction, as published by the Shanghai General Chamber of Commerce:

Two days, New Year—Thursday and Friday, January 1st and 2d.

Four days, China New Year—Saturday, Monday, Tuesday and Wednesday, January 24th, 26th, 27th and 28th.

Three days, Easter—Friday, Saturday and Monday, April 10th 11th and 13th.

One day, Whit-Monday—Monday, June 1st.

One day, Dragon Boat Festival—Thursday, June 25th.

Two days, Summer Holiday—Wednesday and Thursday, July 1st and 2d.

One day, Bank Holiday—Monday, August 3d.

One day, Mid-Autumn Festival—Friday, October 2d.

One day, Anniversary of the Chinese Republic—Saturday, October 10th.

Two days, Christmas—Friday and Saturday, December 25th and 26th.

Commenting on the list, Mr. Cunningham goes on to say:

"This being an international community in an extraterritorial country, there cannot be a fixed rule except insofar as some representative organization proclaims holidays for the general guidance of the public. In this community that organization is the Shanghai General Chamber of Commerce. Its list is supplemented by the various nationals by the holidays of their particular country; for example, Americans observe the Fourth of July, which day is not observed by other nationals."

* * * *

William R. Langdon, American Consul at Tsinan, China, sends us the following list of bank holidays observed in his jurisdiction:

January 1-5—New Year holidays.

February 12—Commemoration of Unification of China.

First to 5th of First Lunar Month—Chinese New Year.

Twenty-seventh and 28th days of First Lunar Month—Lantern holiday.

Sixth of Second Lunar Month—Confucius Worship Day.

One hundred and fifth and 106th days after Winter Solstice—Arbor Days.

April 8th—Anniversary of Opening of Parliament.

May 4th—Anniversary of Student Demonstrations Against Japanese Political Loans, 1919.

May 9th—Humiliation Day (Presentation of "21 Demands" by Japan in 1915).

Fifth and 6th of Fifth Lunar Month—Dragon Boat Festival.

Summer Solstice—Summer Solstice.

July 1 and 2—Settlement of Bank and Commercial Accounts.

July 3—Anniversary of Suppression of Manchu Restoration Force at Machang.

Ninth of Eighth Lunar Month—Confucius Worship Day.

Ninety days after Summer Solstice—Beginning of Autumn.
Twenty-seventh of Eighth Lunar Month—Birthday of Confucius.
October 10—Anniversary of Establishment of Chinese Republic.
Ninth day in Ninth Lunar Month—Mountain Climbing Day.
November 11—Armistice Day.
December 20—Settlement of Half-yearly Accounts.
Winter Solstice—Winter Solstice.
December 25—Anniversary of Defeat of Imperial Restoration Force in Yunnan.

In addition to the above, the local branch of the Yokohama Specie Bank, Ltd., observes the Japanese national holidays.

* * * *

W. Roderick Dorsey, American Consul at Tsingtao, China, writes us as follows, giving the bank holidays observed in his jurisdiction:

"Banks of several nationalities are located at Tsingtao and while, as a rule, those engaging in foreign exchange transactions keeps uniform days, occasionally an outstanding anniversary of some particular country may be observed by the bank of that nationality but not by others. There are no American banks here, consequently no American national holidays are observed.

"The following lists supplied by leading banks give the names of all holidays and the dates upon which they will be observed in 1926:

Chinese Banks.

Jan. 1 to 3	New Year Holidays
Feb. 13 to 17	China New Year Holidays
April 2 to 5	Easter Holidays
June 14	Dragon Boat Festival
July 1 and 2	Summer Holidays
Aug. 2	August Bank Holiday
Sept. 21	Mid-Autumn Festival
Oct. 10	Anniversary of Chinese Republic
Dec. 25 to 27	Christmas Holidays

Japanese Banks.

Jan. 1, 2, and 5	New Year Holidays
Feb. 11	Anniversary of the Accession of the Emperor Jimmu
Jan. 13, 15, 16, and 17	Chinese New Year Holidays
April 2	Easter Holiday
April 3	Anniversary of the Death of the Emperor Jimmu
May 24	Whit Monday
June 14	Dragon Boat Festival
July 1	Summer Holiday
July 30	Anniversary of the Emperor Meiji
Aug. 2	August Bank Holiday
Aug. 31	Japanese Emperor's Birthday
Sept. 21	Mid-Autumn Festival
Oct. 11	Anniversary of the Chinese Republic
Dec. 25	Christmas Holiday

British and Other European Banks.

Jan. 1 and 2.	New Year Holidays
Feb. 13, 15, 16, and 17	Chinese New Year Holidays
April 2	Good Friday
April 3 and 5	Easter Holidays
May 24	Whit Monday
June 14	Dragon Boat Festival

July 1 and 2 ..... Summer Holidays
Aug. 2 ..... August Bank Holiday
Oct. 11 ..... Anniversary of the Chinese Republic
Dec. 25 and 27 ..... Christmas Holidays

"All foreign exchange banks close on Sundays. The Chinese New Year, Dragon Boat Festival and Mid-Autumn Festival are movable holidays. The Anniversary of the Chinese Republic is October 10th, but as it falls on Sunday this year, the Japanese and European banks will close on Monday as well, that is the 11th.

* * * *

Gordon L. Burke, American Vice-Consul in charge at Nanking, China, sends us the following list of bank holidays observed in his jurisdiction:

January 1st—New Year.
January 2d—New Year.
February 13th—Chinese New Year.
February 15th—Chinese New Year.
February 16th—Chinese New Year.
February 22d—Washington's Birthday.
April 2d—Good Friday.
April 3d—Easter Saturday.
April 5th—Easter Monday.
May 24th—Whit Monday.
June 14th—Dragon Boat Festival.
July 1st—Summer Holiday.
July 4th—Independence Day.
August 2d—Bank Holiday.
September 21st—Mid-Autumn Festival.
October 11th—Anniversary of the Chinese Republic.
December 25th—Christmas.
December 27th—Christmas Holiday.

* * * *

Samuel Sokobin, American Consul in charge at Mukden, China, writes us as follows:

"I take pleasure in transmitting herewith a list of the bank holidays of the Yokohama Specie Bank and the Bank of Chosen for the year 1926. Both of these banks handle foreign bills and exchange, particularly the Yokohama Specie Bank, through which a large number of bills to and from the United States are negotiated. It is understood that the banks in Changchun, Newchwang and Kaiyuan very seldom have bills of the United States to negotiate, with perhaps the exception of the Yokohama Specie Bank in Newchwang."

The list is as follows:

January 1, 2, 3, 5—Japanese New Year's holidays.
February 11—Anniversary of the Accession of the Emperor Jimmu.
February 13-17—Chinese New Year's holidays.
March 10—Anniversary of the Fall of Mukden in Russo-Japanese War.
March 21—The Feast of the Vernal Equinox.
April 3—Anniversary of the Emperor Jimmu.
May 15—Spring Festival of Mukden Shinto Shrine.
June 14—Chinese Dragon Boat Festival.
July 30—Anniversary of the Emperor Meiji (latest Emperor).
August 31—Birthday of the Emperor.

September 15—Autumn Festival of Mukden Shinto Shrine.
September 21—Chinese Mid-Autumn Festival.
September 24—The Feast of the Autumnal Equinox.
October 17—The Harvest Thansgiving Day.
October 31—The Emperor's Birthday (official).
November 23—The Harvest Festival.

February 13-17, June 14, and September 21 differ by a year, according to the lunar calendar. The office hours are between 9 a.m. and 3 p. m., including Saturdays.

The banks in Changchun close their offices on the same days with those of Mukden.

The banks in Newchwang do not close on March 10, May 15 and September 15, but they close on February 27, Chinese 15th day of the first moon, and on May 3d, which is the festival of the Newchwang Shinto Shrine.

The banks in Kaiyuan close on February 27, which is Chinese 15th day of the first moon, and they close on May 30, which is the Japanese Decoration Day for dead soldiers, and September 9, which is the Festival of Shinto Shrine, instead of May 15 and September 15 of Mukden. They take a holiday on October 10, which is the anniversary of the Chinese Republic.

The Chinese Republic is divided into 18 provinces, having an approximate area of 1,532,420 square miles, with a population of 302,110,000. There are also the outlying dependencies of the Chinese Republic—Manchuria, Mongolia, Sinkiang and Tibet—which have an area of 2,744,750 square miles with a population of 16,540,000, making a grand total under Chinese dominion of 3,913,560 square miles of territory with a population of 320,650,000. The provinces—Anhwei, Chekiang, Chihli, Fukien, Honan, Hunan, Hupeh, Kansu, Kiangsi, Kiangsu, Kwangsi, Kwangtung, Kweichow, Shansi, Shantung, Shensi, Szechwan and Yunnan—as well as the dependencies above mentioned, are individually described in the following paragraphs.

ANHWEI: Area.—54,810 square miles. Population.—14,075,000; Anhwei supplies a large proportion of China's native ink. Native paper is produced abundantly in the south. Wuhu has several modern rice and flour mills and is destined to become an important industrial city. Communications.—Rivers: Yangtze (ocean-going steamers), Hwai, and tributaries. Railways: Tientsin-Pukow line through northeastern sections; projected line from Wuhu southwest to Nanchang in Kiangsi. Cities.—Of more than 100,000 population: Anking (capital), Wuhu, Pochow. Other important cities: Tatung, Hweichow, and Luchowfu. Treaty port.—Wuhu. Language and characteristics of natives.—Mandarin is spoken. American interests.—Under jurisdiction of Nanking consulate.

CHEKIANG: *Area.*—36,670 square miles. *Population.*—13,950,000; 383 per square mile; densest in north and northeast. Silk forms the leading industry. Huchow produces the best raw silk and Hangchow the best silk cloth. There are two cotton mills with 50,000 spindles for the manufacture of cotton yarn. Kashing is noted for its brass and copper ware. Fans, umbrellas, joss paper, and Chinese pens (brushes) are made in large quantities in Hangchow. Shaohing produces China's best samshu (rice wine), of which it shipped 6,000 tons in 1916. The soapstone ware of Wenchow is famous. *Communications.*—Waterways: The Province is a network of rivers, canals, and creeks, navigable by native craft. There is a steamer service between Shanghai, Ningpo,

and Wenchow. Railways: Shanghai-Hangchow-Ningpo; projected, Hangchow-Wuhu and Ningpo-Wenchow. Post offices, 73. Telegraph stations, 34. *Cities.*—Of more than 500,000 population: Hangchow (capital). More than 100,000: Shaohing, Ningpo, Huchow. Other important cities: Lanchi, Kashing, Chuchow, Kinhwafu. *Treaty ports.*—Hangchow, Ningpo, Wenchow. *Language and characteristics of natives.*—A form of Mandarin is spoken. The natives are enterprising; they are splendid seamen. *American interests.*—Under the jurisdiction of the Shanghai consulate general.

CHIHLI: *Area.*—115,800 square miles. *Population.*—22,970,000; 198 per square mile; densest in plain toward the southwest. The province is particularly rich in high-class coal, with a number of large mines worked by modern machinery and methods. Industries.—Tientsin is a great export and import center. There are nine wool-cleaning works, besides hydraulic presses for wool, jute, skins, rugs, and hides, in preparation for export; these are under foreign management. Soap, candle, match, and cigarette factories with modern machinery and two modern cotton-yarn mills with 25,000 spindles each are among the industries of Tientsin. More than 1,000 tons of pigs' bristles are exported annually from North China. A cement plant produces 600,000 barrels annually. The coal mines and railway shops at Tangshan are big industries. Tientsin is the export center for North China. *Communications.*—Waterways: Pei Ho (river) and Grand Canal, navigable for small boats. Railways: Peking-Mukden, Tientsin-Pukow, Peking-Kalgan, Peking-Hankow, and Peking-Mentowkow. Post offices, 191. Telegraph stations, 76. *Cities.*—Of more than 500,000 population: Tientsin, Peking (national capital). More than 100,000: Paotingfu. *Treaty ports.*—Tientsin, Kalgan, Kweihwacheng, Hulutao, Chihfeng, Dolon-nor, and Chinwangtao. *Language and characteristics of natives.*—Northern Mandarin is spoken. The natives include Chinese, Mongols, and Manchus with predominance of Tartar blood.

FUKIEN: *Area.*—46,320 square miles. *Population.*—8,660,000; 185 per square mile; densest along coast and in Min River Valley. *Topography.*—The Province is mountainous, the mountains running parallel with the coast. The coast is broken with many bays and three good harbors, Santuao, Foochow, and Amoy. The climate is semitropical. *Agriculture.*—Rice, tea, wheat, sugar, bamboo, oranges, and camphor are the principal products. *Minerals.*—Coal, iron, and potter's clay are the principal mineral products, though there are deposits of iron ore and coal that have not been developed. *Industries.*—Foochow poles from the Foochow hinterland are exported in large quantities. The leading native industry is the manufacture of paper from bamboo pulp. The tea industry has dwindled from a position of first importance. Wanyao manufactures pottery on a large scale. Foochow lacquer is famous throughout China. The sugar industry is important, but there are only six small modern mills; it is capable of large development. There are two fruit canneries at Amoy with modern equipment. The camphor industry is gradually dying away, because of scarcity of trees. There is a large emigration of natives to Taiwan (Formosa), the Philippines, and Singapore. *Communications.*—Waterways: Coastwise trade, Amoy, Foochow, and Santuao connected with Shanghai and Hongkong; Min River navigable for small boats beyond Yenpingfu. Railways: Amoy-Changchow, under construction. Goods generally carried on backs of coolie carriers Post offices, 75. Telegraph stations, 16. *Cities.*—Of more than 500,000 population: Foochow (capital). More than 100,000: Amoy. Other large cities: Changchowfu and Chuanchowfu. There are 22 other cities with populations of more than 20,000. *Treaty ports.*—Amoy, Foochow, and Santuao. *Language and characteristics of natives.*—The Amoy, Foochow, Shaowu, and

Southern Mandarin are the principal dialects. The natives are independent and adventurous. *American interests.*—Under jurisdiction of Foochow consulate for North Fukien and Amoy consulate for South Fukien.

HONAN: *Area.*—67,940 square miles. *Population.*—22,375,000; 329 per square mile; slightly denser in north. *Topography.*—Hilly on western boundary, with plains elsewhere; floods of Yellow River a constant menace; climate fairly severe; soil fertility good. *Agriculture.*—Cotton, wheat, sorghum, beans, millet, sesame seed, and Indian corn are the principal products. The Province is noted particularly for cotton and sesame seed. *Minerals.*—Coal and iron are the principal minerals. The Peking Syndicate operates extensive coal-mining properties in Honan. *Industries.*—Coal mining and brick kilns constitute the main industries. Honan pongees form a considerable industry. Otherwise the Province is agricultural. *Communications.*—Waterways: Of the three rivers, Yellow, Hwai, and Wei, only the first-named is navigable and that only in sections. Railways: Peking-Hankow, Kaifeng-Hsuchowfu, and Kaifeng-Shensi via Honanfu and Tungkwan. Extensive cart traffic over poor country roads. Post offices, 87. Telegraph stations, 31. *Cities.*—Of more than 100,000 population: Kaifengfu (capital). Twelve cities with populations exceeding 20,000. *Treaty ports.*—None. *Language and characteristics of natives.*—Mandarin is spoken. There are few immigrants from other Provinces and few native tribes. *American interests.*—Under jurisdiction of Tientsin consulate general for region north of Yellow River and Hankow consulate general for territory south of river.

HUNAN: *Area.*—83,380 square miles. *Population.*—20,580,000; 235 per square mile; densest in river valleys and around Tung Ting Lake. Mining is the main industry. Native paper from bamboo pulp, grass cloth, silk embroideries, and cotton nankeens are extensively manufactured. Hunan hams are shipped all over China. Bamboo manufactures are noted. Changsha is developing into an industrial center. *Communications.*—Waterways: Steamer traffic on lake and between Changsha and Hankow; Siang, Li, and Yuan Rivers navigable, except during low-water season in winter. Railways: Changsha is connected by rail with Hankow and will be connected in a few years with Canton. Hunan is connected by roads with neighboring Provinces. Post offices, 57. Telegraph stations, 36. *Cities.*—Of more than 100,000 population: Changsha (capital), Changteh, and Siangtan. No other large cities. *Treaty ports.*—Changsha and Yochow. *Language and characteristics of natives.*—The local Mandarin dialect is spoken. The natives are progressive and militant; they were formerly antiforeign. *American interests.*—Under jurisdiction of Changsha consulate.

HUPEH: *Area.*—71,410 square miles. *Population.*—21,260,000; 297 per square mile; densest on the plain. *Topography.*—It is said of Hupeh that it is three parts hills, six parts water, and one part habitable land. The Yangtze and Han Rivers intersect the Province, as well as numerous lakes and canals. *Agriculture.*—Rice, cotton, tea, and beans form the principal crops. Sesame, tobacco, wheat, ramie, and silk are also important products. Eggs and egg products, nutgalls, vegetable and animal tallows figure in the export trade of Hupeh. *Minerals.*—Iron and coal are the main minerals. The Tayeh Iron Mines of Hupeh are the largest in China. *Industries.*—Iron and steel production is very important. Hankow is called the "Chicago of China." It is a great collection and distribution center. Cotton mills, ore refineries, flour mills, iron works, oil mills, egg-products plants, cigarette factories, and cement plants are among its industries. Hankow is the center of the tea industry in China. The Province produces enormous quantities of fish. With Tientsin Hankow shares the

bulk of the hide export trade. It is the principal export center for sesame, wood oil, cotton, egg products, hides, vegetables, tallow, vegetable oils, and nutgalls. *Communications.*—Waterways: Ocean-going steamers to Hankow eight months in the year; river traffic between Hankow and upper Yangtze, Hankow and Changsha, and Hankow and Laohokow (on Han River). Railways: Peking-Hankow, Wuchang-Changsha (to be completed later to Canton). Provincial roads many, but in poor condition. Post offices, 90. Telegraph stations, 39. *Cities.*—Hankow, Wuchang, and Hanyang, the three "Han cities," have a combined population of 1,500,000. Hupeh has six other cities with more than 25,000 population. *Treaty ports.*—Hankow, Ichang, Shasi. *Language of natives.*—Mandarin is spoken. There are but few immigrants in the Province. *American interests.*—Under jurisdiction of Hankow consulate general.

KANSU: *Area.*—125,450 square miles. *Population.*—3,810,000; 30 per square mile; most sparsely populated Province. *Topography.*—Mountains cross Kansu northwest to southeast; south very mountainous, east and northeast large, fertile, loess plateau, north wild and uninhabitable; climate dry, with cold, dry winters. *Agriculture.*—Wheat, cotton, rhubarb, licorice root, tobacco, and fruits are the principal products. The Province is pastoral rather than agricultural, and sheep and cattle are raised. *Minerals.*—Little is known regarding the mineral wealth. *Industries.*—Tobacco, wool, and sheep raising constitute the main industries. *Communications.*—Waterways: Tributaries of Yellow River navigable during summer season for short distances for small boats. No railways. Country roads adapted to cart traffic. Post offices, 21. Telegraph stations, 18. *Cities.*—Lanchowfu (capital), population 500,000. Other important cities: Tsinchow, Siningfu, Liangchow. *Treaty ports.*—None. *Language and characteristics of natives.*—Western Mandarin is spoken. The people are mostly illiterate. A large number are Mohammedans. There are some Mongols in the north. *American interests.*—Under jurisdiction of Hankow consulate general.

KIANGSI: *Area.*—69,480 square miles. *Population.*—16,255,000; 210 per square mile; densest around Poyang Lake and in Kan Valley. *Topography.*—Mountainous, except Poyang Lake basin; country around lake, marshy; Kan River drains larger part of Province; climate humid. *Agriculture.*—Rice, tea, tobacco, bamboo, peanuts, fruits, indigo, and grains are the main products. Camphor trees are found in many places. Ramie is quite extensively grown. *Minerals.*—There are deposits of coal, kaolin, and copper. It is estimated that the Pinghsiang coal mines, producing a million tons a year, could continue production for several hundred years. *Communications.*—Waterways: Steamers through Poyang Lake and Kan River to Nanchang; Kan River and tributaries navigable for native boats. Railways: Kiukiang-Nanchang, Pinghsiang-Chuchow; line projected from Nanchang to Santuao or Swatow. The country roads are poor, most of the traffic being by water. Seventy or 80 walled cities can be reached by boat the greater part of the year. Post offices, 85. *Cities.*—Of more than 100,000 population: Nanchang (capital), Kanchow, Kianfu, and Kingtehchen. Six other cities of more than 25,000. *Treaty port.*—Kiukiang. *Language of natives.*—Mandarin, except in the east, where a dialect of Fukienese is spoken. *American interests.*—Under the jurisdiction of the Hankow consulate general.

KIANGSU: *Area.*—38,600 square miles. *Population.*—15,380,000; 400 per square mile; densest on Hiamen promontory and Tsungming Island. *Topography.*—Great alluvial plain, south comprising portion of Yangtze delta, 120 by 60 miles; land low lying, abounding in swamps and lagoons; noted for fertility. *Agriculture.*—Silk, cotton, rice, beans, peanuts, wheat,

bamboo, vegetables, and fruits are the main products. Wusih enjoys the reputation of producing the finest silk in the world. Cotton is being produced in larger quantities each year. *Minerals.*—The Province is poor in minerals. *Industries.*—The greatest development has been in the cotton industry. There are 25 to 30 mills with a total of a million spindles operating at Shanghai. The number of looms is increasing and promises rapid development also. Flour mills, oil mills, egg-products plants, rice mills, furniture factories, glass works, ice and cold-storage plants, match factories, paper mills, electric lamp factories, chemical works, ship-building and engineering works, soap and candle factories, cigarette factories, saw-mills, printing and publishing houses, etc., are among the industries that make Shanghai the leading manufacturing center of China. Kiangsu's leading industry is silk. Wusih, Nanking, and Soochow are the principal centers for the manufacture of the silk cloth. *Communications.*—Waterways: All the rivers are navigable, and the Province is interlaced with canals. Railways: Shanghai-Nanking; Shanghai-Hangchow-Ningpo; Shanghai-Woosung. Country roads are poor and few in number, as water transportation makes them unnecessary. Post offices, 98. Telegraph stations, 62. Cable companies, 3. *Cities.*—Of more than 1,000,000 population: Shanghai. More than 500,000: Soochow. More than 100,000: Nanking (capital), Wusih, Chinkiang, Yangchow. *Treaty ports.*—Shanghai, Chinkiang, Nanking, Soochow, Woosung. *Language of natives.*—Throughout Province, Soochow or Shanghai dialect and Mandarin; in Shanghai, besides Shanghai dialect, also Ningpo and Cantonese. *American interests.*—In eastern section of Province, under Shanghai consulate general; in western half, under Nanking consulate.

KWANGSI: *Area.*—77,200 square miles. *Population.*—5,425,000; 70 per square mile; south and southeast most populous. *Topography.*—Mountainous, ranges running southwest to northeast; West River and tributaries have good fertile valleys; climate tropical in south. *Agriculture.*—Rice, sugar, fruits, grains, bamboo, aniseed, and cassia are the main products. *Minerals.*—Antimony, coal, tin, iron, asbestos, and galena are known to abound. Very little has been done to develop what is considered a great store of mineral wealth in Kwangsi. *Industries.*—Although proverbially poor, the Province seems to offer much opportunity for development. The world's supply of star-anise is produced there. Cassia is also produced. Firecrackers and leather are made at Nanning. Wuchow has a hosiery factory, a silk filature, a glass factory. Fishing lines made from the intestines of a species of silk worm, which feeds on the camphor tree, form a specialty peculiar to this Province. *Communications.*—Waterways: Steamer traffic on West River; launch service to Lungchowfu; motor boats ascend Fu tributary to Kweilin. No railways. Country roads poor and in bad condition. Post offices, 31. Telegraph stations, 43. *Cities.*—Of more than 75,000 population: Nanning, Wuchow, and Kweilin (capital). *Treaty ports.*—Wuchow, Nanning, and Lungchow. *Language of natives.*—Mandarin in north, Cantonese in south. *American interests.*—Under the jurisdiction of the Canton consulate general.

KWANGTUNG: *Area.*—99,970 square miles. *Population.*—23,700,000; 239 per square mile; densest in West River delta and along the coast. Waterways: Steamer service with all coast ports; splendid launch service in the Delta region; water connections with adjacent Provinces, so that country roads are few, though stone-paved and narrow and connecting market towns beyond reach of waterways. No wheeled vehicles used in Province, except railway cars. Railways: Canton-Samshui, Canton-Shiuchow, Canton-Kowloon (Hongkong), Kongmoon-Taishan, Swatow-Chaochowfu; under construction, Canton-Hankow. Post offices, 131. Tele-

graph stations, 70. *Cities.*—Of more than 1,000,000 population: Canton (capital), most populous city in China. Between 100,000 and 500,000: Fatshan, Chaochowfu, Hongkong, Sheklung, Shekki, Samshui, Siulam, and Kongmoon. More than 25,000: Swatow, Macao, Hokshan, and Shaping. *Treaty ports.*—Canton, Swatow, Kongmoon, Kowloon, Lappa, Pakhoi, Samshui, Hongkong (ceded to Great Britain), Macao (ceded to Portugal), and Kwangchow (leased to France). *Language and characteristics of natives.*—Cantonese and tribal dialects are spoken. There are aborigines in the west and Hakkas in the northeast. Ninety-five per cent of the Chinese who emigrated to America were Cantonese. *American interests.*—In northern half, under jurisdiction of Swatow consulate; in southern half, of Canton consulate general.

KWEICHOW: *Area.*—67,160 square miles. *Population.*—9,265,000; 137 per square mile; densest in south and southeast. *Topography.*—Seven-tenths mountainous; a great table-land with mean altitude over 4,000 feet; valleys of Yuan and Wu Rivers deep and narrow. *Agriculture.*—Tobacco, bamboo, wood oil, fruits, and wheat are the principal products, though the Province has the reputation of being the most unproductive in China. *Minerals.*—Coal, nitrate of potash, iron, zinc, nickel, silver, and quicksilver are said to abound. Kweichow is reputed to be wealthy in minerals, but unexplored. *Industries.*—Mining seems to lend the greatest promise for the future in industry in this Province, claimed by some to be the richest in mineral wealth of all the Provinces in China. *Communications.*—Waterways: Yuan and Wu both navigable. Four chief roads radiate from Kweiyang, connecting with Chungking, Tatingfu, Hunan, and Kwangsi. No railways. Post offices, 30. Telegraph stations, 14. *Cities.*—Kweiyang (capital), 100,000; Anshunfu, 50,000; Tsunyi, 40,000. *Treaty ports.*—None. *Language and characteristics of natives.*—Mandarin is spoken among the Chinese, and there are also tribal dialects. One-third of the people are Chinese and the remainder aborigines. *American interests.*—Under the jurisdiction of Canton consulate general.

MANCHURIA: *Area.*—363,610 square miles. *Population.*—15,000,000; 40 per square mile; densest in Liao Plain. *Topography.*—Three provinces, Fengtien, Kirin, and Heilungkiang; northern region larger and better wooded, sloping toward Amur River; southern, more fertile, more thickly inhabited, sloping toward Gulf of Liaotung; Sungari plain in north and Liao plain in south have wonderful soil and splendid crops; large areas still uncultivated; on rich plateau lands, grass sometimes grows 6 feet high; climate is healthful, though winters are very severe. *Agriculture.*—Manchuria contains some of the finest agricultural land in the world. It seems strange that this virgin country, so sparsely inhabited and so rich in possibilities, should have remained all these centuries in proximity to densely populated countries and not have been more effectively colonized ere this. The principal crop of Manchuria now is beans, an article whose value has only recently come to be appreciated by the outside world. Wheat ranks second in importance. Other cereals, such as millet, sorghum, and maize, are raised in large quantities. Silk, fed on oak leaves, is one of the products of Manchuria. Tobacco, beet sugar, indigo, vegetable oils, fruits, and live stock add to Manchuria's agricultural wealth. *Minerals.*—Practically the whole of South Manchuria is one vast coal field. Iron and gold are also found. Japanese capital is developing the coal and iron properties in a large way. *Industries.*—Bean oil, bean cake, and bean products generally constitute a great industry in Manchuria. Raw silk, tobacco, flour, furs and skins, lumber, and iron and coal are developing into profitable industries, employing in some cases enormous capital. The South Manchuria Railway, with its ramifications of industry, is the biggest institution in Manchuria. Cities.—Mukden and Kirin, 100,000 each. Kwang-

chengtze (Changchun), Harbin, Aigun, Newchwang, and Dairen are other important cities. Treaty ports.—Aigun, Antung, Dairen (Japanese leased territory), Manchouli, Newchwang, Sansing, Suifenho, Mukden, Fakumen, Fenghwangcheng, Hsinmintun, Tiehling, Tungkiangtze, Yingkow, Liaoyang, Changchun, Kirin, Ninguta, Chientao, Tsitsihar, Hailar. Language of natives.—Northern Mandarin is most common. American interests.—In north, under jurisdiction of Harbin consulate; in northeast, of Antung consulate; in Dairen and leased territory, of Dairen consulate; in South Manchuria, of Mukden consulate general.

MONGOLIA: *Area.*—1,367,600 square miles. *Population.*—1,800,000; 1 per square mile; densest in east and in river valleys. *Topography.*—A vast basin-like plateau of 3,000 to 4,000 feet elevation, surrounded by mountain ranges and undulating steppes; near center is Gobi Desert, of more than 260,000 square miles; frequent sandstorms; atmosphere dry, winters extremely cold. For purposes of administration, country is divided into two sections—northern or outer Mongolia, and southern or inner Mongolia. *Agriculture.*—The country is pastoral and the people nomadic. Cattle and sheep raising is carried on, with agriculture in certain favored regions. Awaiting development are wonderful stretches of virgin fertile lands, capable of producing enormous crops, and vast stretches of land wonderfully adapted to grazing. *Minerals.*—Gold has been mined for years. The mineral wealth is subject to investigation, but is reputed to be enormous. *Industries.*—Cattle and sheep raising, hides, wool (sheep's and camel's), licorice, and drugs seem to form the basis of the industries. *Communications.*—Waterways: Canals and rivers are little used, as they are off the trade routes. Railways: None; one projected to connect Urga, the capital, with the Peking-Kalgan line. An American automobile service has been established between Kalgan and Urga, making the trip in four days. Roads are poor and not well marked. Main highway leads from Kalgan to Kiakhta via Urga. Caravan routes lead to Siberia with camel and bullock wagon trains. *Cities.*—Urga (capital), 38,000, the only important city. *Treaty port.*—Taonan. *Language and characteristics of natives.*—Mongolian is spoken. The people are Turkish in the west, Chinese in the south, and Mongols in Mongolia proper. *American interests.*—Under jurisdiction of Tientsin consulate general.

SHANSI: *Area.*—81,830 square miles. *Population.*—9,420,000; 115 per square mile; densest in fertile depressions. *Topography.*—A great loess plateau from 2,000 to 6,000 feet in elevation, with irregular mountain ranges running east and west; several large depressions, formerly lakes, form the fertile and populous sections of the Province; winters very cold, summers very hot. *Agriculture.*—The loess soil is very fertile. Wheat, millet, sorghum, maize, cotton, tobacco, and fruits are the principal products. *Minerals.*—Shansi is reputed to be the richest Province in China in coal deposits, producing now 4,000,000 tons a year—about one-fourth of China's production—but capable of supplying the world's demands for centuries. The Province is also rich in iron. *Industries.*—Coal mining forms the principal industry. At one time, Shansi was noted for its cast-iron products. *Communications.*—Waterways: The Fen River is navigable for flat-bottomed boats for 40 miles during a short season of the year. Cart roads traverse the fertile plains, but often far below the surface of the surrounding country, forming veritable canyons. Railways: Taiyuanfu, the capital, is connected with the Peking-Hankow Railway; the Peking-Kalgan line extends to Tatungfu. Post offices, 40. Telegraph stations, 18. *Cities.*—Between 50,000 and 100,000; Taiyuanfu (capital) and Kweihwating. There are a dozen cities with populations of more than 20,000.

Treaty ports.—None. *Language of natives.*—Mandarin. *American interests.*—Under jurisdiction of Tientsin consulate general.

SHANTUNG: *Area.*—55,970 square miles. *Population.*—25,810,000; 461 per square mile; most densely populated Province; densest in west. *Communications.*—Waterways: Grand Canal, principal waterway of commerce; Yellow River navigable through Shantung by small native craft only. Railways: Tientsin-Pukow, Tsinan-Tsingtau, with branch to Poshan. Country roads used extensively throughout Province for carts, wheelbarrows, and pack animals. Post offices, 104. Telegraph stations, 81. *Cities.*—Tsinan (capital), 250,000. More than 75,000: Chefoo, Tsining, Tsingtau, and Weihsien. *Treaty ports.*—Chefoo, Tsingtau (leased to Germany and now occupied by Japan), Tsinan, Chowtsun, Lungkow, Weihsien, Weihaiwei (leased to Great Britain). *Language and characteristics of natives.*—Northern Mandarin is spoken. The natives are hardy and peaceable. *American interests.*—In Shantung promontory, under jurisdiction of Chefoo consulate; in central and southern Shantung, under Tsinan consulate; in Kiaochow, under Tsingtau consulate.

SHENSI: *Area.*—75,270 square miles. *Population.*—6,725,000; 89 per square mile; densest in Han and Wei River Valleys. *Topography.*—High mountain ranges extend across northern and southern ends of Province; north of Wei River country is a great fertile, low table-land; Wei Basin is called "cradle of China"; Province was once noted for forests, but now hills are denuded of trees. *Agriculture.*—The valleys of the Wei and Han Rivers are particularly productive. The Wei basin produces the finest quality of cotton grown in China. Wheat, corn, tobacco, Irish potatoes, alfalfa, beans, oats, barley, millet, peanuts, silk, persimmons, and rapeseed are also produced in Shensi, the staple crop being wheat. *Minerals.*—Shensi's mineral wealth remains to be exploited. Its inaccessibility and lack of waterways and good roads have prevented development. Droughts and rebellions have also discouraged effort. *Industries.*—Native flour mills operated by water wheels are numerous. Mules, cattle, and sheep are raised in large numbers. *Communications.*—Waterways: The Han River is navigable as far up as Hanchungfu; the Province is poor in navigable waterways. Railways: None; a projected line crosses central China through the Wei Basin to central Asia. There is a good road crossing from Shansi over the Wei Basin into central Asia, over which the traffic, by carts and pack animals, is very heavy. A road also passes through this basin from Peking to Chengtu in Szechwan, following also the Han River Valley but crossing over mountain passes 8,000 feet high. Carrying coolies and pack animals by the thousands may be seen on this great highway. Post offices, 37. Telegraph stations, 7. *Cities.*—Sianfu (capital), population 500,000. *Treaty ports.*—None. *Language of natives.*—Mandarin. *American interests.*—Under jurisdiction of Hankow consulate general.

SINKIANG AND CHINESE TURKESTAN: *Area.*—550,340 square miles. *Population.*—2,000,000; 4 per square mile; densest in eastern section. *Topography.*—For the most part Chinese Turkestan is an immense desert, surrounded by mountains of great height and with fertile spots occurring only here and there. *Agriculture.*—Where irrigation is possible, splendid crops are produced. The famous Oasis of Hami is exceptionally fertile, producing barley, oats, millet, and wheat. Its melons are famous throughout China, for in former years many were sent to the Peking Court. *Minerals.*—Chinese Turkestan produces a fine quality of jade. Its mineral resources are as yet unknown. *Industries.*—Horses, camels, donkeys, sheep, and goats are raised. Carpets, jade, furs, skins,

and silk fabrics are among the articles produced. *Communications.*—Several ancient roads, of great historical interest but in bad condition, are used as trade routes. *Cities.*—Kashgar, 60,000; Yarkand, 50,000; Khotan, 30,000; Turfan, 20,000; Urumtsi, 30,000. *American interests.*—Under the jurisdiction of Hankow consulate general.

SZECHWAN: *Area.*—218,480 square miles. *Population.*—54,500,000; 208 per square mile; Chengtu plain, 45 by 90 miles, has densest population, estimated at more than 2,000 per square mile. *Topography.*—Three-fourths of Province is a high plateau with mountains extending to an altitude of 18,000 feet; this plateau, of red sandstone, slopes toward east and southeast; southern part of Szechwan semitropical; Chengtu plain remarkably productive. *Agriculture.*—Szechwan claims to produce everything raised elsewhere in China. Silk, wheat, sugar, tobacco, fibers, rhubarb, bamboo, tea, herbs, and wood oil figure among the important products. The Chengtu plain is perfectly irrigated by an artificial system 2,000 years old and is probably the most fertile spot for its size in China.

The silk industry is probably the leading industry of Szechwan. Wood oil, vegetable tallow, a distinctive insect wax, musk, medicines, wool, hides, tobacco, and paper enter into the industries of the Province. Communications.—Waterways: There is steam travel on the Yangtze as far as Suifu, and in the summer as far as Kiatingfu on the Min River. The three main branches of the Yangtze in Szechwan carry a heavy junk traffic. Navigation on the Yangtze beyond Ichang is perilous by reason of the rapids, but within recent years regular steamers have been engaged in this traffic. Railways: None, though several are projected and a concession has been granted to an American concern. There are no cart roads. Many of the roads are paved with flagstones 4 feet wide. Travel is by foot, on horseback, or by chair. Goods are carried on backs of animals or men. Post offices, 127. Telegraph stations, 40. Cities.—Chungking, 500,000; Chengtu (capital), 400,000. More than 100,000: Kiating, Foochow, Wanhsien, Tzeliuching. Between 25,000 and 100,000: Chungpa, Batang, Mingyuanfu, Fengtuhsien, Kweichowfu, Suifu, and Yachowfu. Treaty port. —Chungking. Language and characteristics of natives.—Western Mandarin and tribal dialects. Chinese and aboriginal tribes. American interests.—Under the jurisdiction of the Chungking consulate.

TIBET: *Area.*—463,200 square miles. *Population.*—2,000,000; 5 per square mile. *Topography.*—The greater part of Tibet is desert, but valleys in the south and west are fertile and vegetation is luxuriant. The valley of the Chumbi River is reported to be the most fertile portion. The country as a whole has the greatest average elevation of any similar area in the world. On account of its marginal mountain ranges it is almost inaccessible. *Agriculture.*—In the fertile valleys fruits and vegetables are grown, as well as corn and barley. Tibet furnishes excellent pasture lands. The domestic animals, the tame yaks, asses, goats, sheep, and horses, are sources of wealth to the natives. *Minerals.*—Little is known of the mineral wealth, though all writers speak of gold abounding in free form. There is a superstition against mining, so that it is discouraged. Tibet is, however, looked upon as rich in minerals. *Industries.*—Yak hides, lamb skins, musk, gold dust, wool, saddle rugs, carpets, and medicines are some of the products that are exchanged for Chinese wares and products. The Tibetans generally lack enterprise, though they are spoken of highly in various other respects. *Communications.*—Roads are few and bad. Rope bridges are used in crossing rivers and torrents. Sometimes the yak skin is used in making a species of light ferry boat. Government couriers have been known, traveling day and night, with relays of horses, to reach Pe-

king from Lassa within a month. *Cities.*—Towns are all small, generally with a maximum of a few hundred inhabitants. Lassa, the capital, has 40,000, more than half of whom are priests. This number is augmented considerably from time to time by pilgrims. *Treaty port.*—Yatung, a small town with only a few score inhabitants. *Language and characteristics of natives.*—The language of the natives is polysyllabic and high developed. They are credited with being among the more highly endowed peoples of the world. They are fond of music and dancing and are complimented by travelers for their kindly bearing, cheerfulness, and frankness. *American interests.*—Under the jurisdiction of the Chungking consulate.

YUNNAN: *Area.*—146,680 square miles. *Population.*—8,053,000; 54 per square mile; densest on plains and eastern table-land. *Topography.*—"The Switzerland of China"; high mountain ranges in west, table-land in south; climate healthful; good grazing lands. *Agriculture.*—Wheat, cotton, silk, tea, rice, beans, tobacco, fruits, and vegetables are produced. The hams of Yunnan are famous throughout China, and pigs are well fed. *Minerals.*—Yunnan is noted for mineral rather than agricultural wealth. Tin, antimony, coal, alum, arsenic, copper, gold, iron, mercury, silver, spelter, and tungsten are found in Yunnan, tin having occupied thus far the leading rôle. China's copper-coin requirements in the past have been met, it is stated, from Yunnan mines. *Industries.*—Agriculture and mining have thus far given Yunnan such industries as it has. *Communications.*—Waterways: The Ta and Red Rivers are both navigable by small boats for short distances. Railways: Haiphong-Hanoi-Yunnanfu. Roads: Only paths. Post offices, 42. Telegraph stations, 33. *Cities.*—Yunnanfu (capital), Chaotung, and Tungchwan, each with less than 50,000. *Treaty ports.*—Mengtsz, Szemao, Tengyueh. *Language and characteristics of natives.*—Western Mandarin and tribal dialects. Fifty to 60 aboriginal tribes. *American interests.*—Under the jurisdiction of the Canton consulate general.

Currency: The tael is the fictitious foundation on which the "cash" coinage of China is erected. It is not a coin nor has it ever been, with one experimental exception. In its monetary use it is a theoretical unit or standard for exchange. It is based on a measure of weight, the Chinese ounce or weight tael of about 1 1/3 ounces avoirdupois. A great deal of confusion arises from the lack of distinction between the imaginary tael as money and the actual tael as a weight. For currency purposes the tael is divided thus:

10 Cash	= 1	Candareen
10 Candareens	= 1	Mace
10 Mace	= 1	Tael

All of these divisions are units of value, but none of them are coined except "cash," although there are paper tael notes in use. The tael of money is, therefore, one tael's weight of silver; tael values are values in terms of the value of the specific weight tael of silver selected as the unit of value.

If there was but one weight tael, the situation would be simple and much better than it really is. But the weight tael is not uniform throughout China. Weights and measures have never been standardized as they have in Western countries. China is a country of vast distances, and communications have been and still are absolutely inadequate. Each locality, in the past, has been practically isolated and has developed its own dialects of speech, its own customs, and also its own conception of a given weight. While the tael has always been the unit, the size or weight of the tael has differed in each locality.

The differences in the weight of a tael were, of course, carried into the monetary use of the tael of silver. A tael of silver in one locality became more or less than a tael of silver in another locality. There have been in use more than 150 different

taels at various times and places in China. Transportation and communication improvements increased commercial intercourse and the number of taels decreased and today those in common use number only about seventeen. These fall into four distinct groups, i.e., the Customs tael, the Treasury tael, local taels and the commodity taels.

The Customs tael is the Haikwan tael, and is a fictitious money of account, introduced by the Inspectorate-General of Customs, with which customs duties and dues must be paid. This tael, although fixed by treaty at 583.3 grains, varies from 581 to 591 grains in weight. It is a tael weight of pure silver, 1,000 fine. The value of this tael in terms of local taels varies at different ports. At Shanghai, for instance, 111.40 Shanghai taels are required to pay customs dues amounting to 100 Haikwan taels. In the case of this Haikwan tael, the rates of its conversion into others taels and foreign currencies are fixed each month.

Before the adoption of the dollar as the Treasury money of account, there was a fictitious medium of exchange in which dues to the Government were paid. It corresponded to 575.8 grains of pure silver, 1,000 fine, and was known as the Treasury or K'u-p'ing tael. In this case, 109.6 Shanghai taels were required to pay treasury dues amounting to 100 Treasury taels.

The local taels are the taels in use in each locality. There are several of much greater importance than the others. They are the Peking tael, the Tientsin tael, the Canton tael, the Hankow tael, the Shanghai tael and the Newchwang tael. They vary in weight from 554 grains to 574 grains. Besides these local taels, there are the commodity taels which are taels of silver weighed on scales modified according to the custom applying to the products or goods constituting the subject of the transaction.

Thus far we have treated of several factors entering into the determination of the value of the tael. These have been differences in weight due to locality, the purpose of use, and the commodity dealt in. In addition there is the difference due to variable fineness. If every tael was of the same fineness or purity of silver, less confusion would arise. An exchange transaction between two points using the Shanghai tael and the Newchwang tael must consider that the first tael consists of 565.65 grains of silver .944 fine, divided by a convention of .980. The latter tael consists of 555.1 grains of silver, .992 fine.

In large native transactions ingots of silver, known as shoes, form the medium of exchange. Shoes range in weight from ½ tael to 100 taels, but never amount to an exact round sum of, say, ten, twenty-five or fifty taels. Shanghai shoes weigh about fifty taels, the average fineness being 916.66. After the silver has been cast into shoes at the melting houses, these are sent to be tested at the office of the Kung Ku, or public valuers.

Transfer of silver from place to place necessitates remelting to the fineness and weight of the locality receiving it, or the marking onto the imported sycee of its equivalent in local taels of currency and weight as well as fineness. This latter method was in use in Shanghai, the markings being put on by the Public Assay House. In Tientsin, the banks used to use what was called Hua-pao-yin silver as the standard for accounting of their reserves. This was supposed to be silver of .992 fineness, but after the Boxer Uprising the fineness was reduced and the banks built up their reserves with silver of the newer debased fineness. Later on the authorities resumed the casting of silver shoes of .992 fineness. The difference between the debased and the restored ratio of fineness represented a loss to the banks and put them to great inconvenience. The matter was finally settled in 1911 with the foreign banks receiving compensation for the difference in the fineness of the silver shoes bearing the official stamps. This is merely an illustration of the difficulties arising from the use of the silver shoes in tael exchanges.

According to the Currency regulations of 1914 the unit of Chinese currency is to be the Yuan, or Dollar. The National Budget, all official accounts, with the exception of the Customs Returns, and all new Chinese Banking accounts are now based on the dollar currency.

American Consulates: *Consulates General:* Canton, Hankow, Mukden, Shanghai, Tientsin.

Consulates: Amoy, Antung, Changsha, Chefoo, Chungking, Foochow, Harbin, Kalgan, Nanking, Swatow, Tsinan, Tsingtau and Yunnanfu.

The jurisdictions of the several consular offices above listed are as follows:

Amoy: That portion of the Province of Fukien comprised in the prefectures of Ting-Chou-fu, Chang-chou-fu, and Chuanchowfu, and the independent subprefecture of Lung-yen-chou.

Antung: This district corresponds to the intendency of the three Eastern Marches, and consists of that portion of the Province of Shenking south and east of a line starting from the sea west of Chuanghoting, thence north about 30 miles, thence northeast, crossing the Antung-Mukden Railway a little north of Feng-huan-cheng and continuing in the same direction to the boundary of Shengking and Kirin, thence following this boundary southeast to the Chosen frontier.

This will give to the consular district of Antung the following places opened to trade, viz., Feng-huang-cheng, Antung, and Tatungkow.

Canton: The Province of Kwangsi and that portion of the Province of Kwangtung west of longitude 115°.

Changsha: The Provinces of Hunan and Kweichow.

Chefoo: The Laichow Prefecture, except the Department of Pingtu and all of the Province of Shantung lying east and north of a line drawn from Liachow to the easternmost point in the boundary of the leased territory of Kiaochow.

Chungking: The Provinces of Szechwan and all of Tibet south of the Kokonor region.

Foochow: The whole of the Province of Fukien except the four prefectures forming the consular district of Amoy.

Hankow: The Province of Honan south of the Yellow River and the whole of the Provinces of Hupeh, Kiangsi, Shensi, Kansu, the Kokonor region, and Sinkiang (Turkestan).

Harbin: The Province of Heilungkiang and all that part of the Province of Kirin lying to the north of a line drawn between the cities of Kwangchingtsu (Changchum) and Kirin (which are included in the consular district of Mukden), and continued thence eastward to the Russo-Chinese frontier.

It will include the following places opened to trade: Manchuria, Khailer, Tsitsihar, Aigun, Sansing, and Harbin.

Kalgan: All of Mongolia; the administrative districts of Chahar and Jehol; that portion of Chihli lying between the parts of the Great Wall which lie north and south of Kalgan and that portion of Shansi which lies north of the southernmost part of the Great Wall crossing the province from east to west.

Mukden: All of the Province of Kirin that is not included in the consular district of Harbin, and all of the Province of Shengking that is not included either in the Antung consular district or the leased territory of Kwangtung.

Nanking: The whole of the Province of Anhwei and all of the Province of Kiangsu north of the Yangtze River, and two prefectures south of the same (Chiangning and Chui Kiang).

Shanghai: The whole of the Province of Kiangsu with the exception of that part which is included in the Nanking District, the island of Tsungming, and the whole of the Province of Chekiang.

Swatow: That portion of the Province of Kwangtung east of longitude 115°.

Tientsin: Those portions of the Provinces of Chihli and Shansi not included in the Kalgan district and that portion of the province of Honan north of the Yellow River.

Tsinan: That portion of the Province of Shantung, except the leased territory of Kiaochow, not included in the Consular District of Chefoo.

Tsingtao: The leased territory of Kiaochow.

Yunnanfu: The Province of Yunnanfu.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in China, add 12 hours to New York standard time.

Cable, via Commercial Pacific

	J	K	L	M	N
Full rate	.88	.92	.94	.97	1.00
Deferred rate	.44	.46	.47	.48½	.50
Preferred rate	—	—	—	—	—
Urgent rate	2.64	2.68	2.70	2.73	2.76
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

Cable, via Eastern, Indo, or Northern

	A	B	C	D	E
Full rate	1.00	1.04	1.08	1.11	1.14
Deferred rate	.50	.52	.54	.55½	.57
Preferred rate	1.05	1.08	1.11	1.14	1.17
Urgent rate	2.65	2.68	2.71	2.74	2.77
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

Radio, via Eastern

Full rate	1.00	1.04	1.08	1.11	1.14
Deferred rate	.50	.52	.54	.55½	.57
Partly urgent rate	2.65	2.69	2.73	2.76	2.79
Urgent rate	3.00	3.04	3.08	3.11	3.14
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

J: California (San Francisco, Oakland, Alameda, and Berkeley).

K: Arizona, California (except San Francisco, Oakland, Alameda, and Berkeley), Idaho, Nevada, Oregon, Utah, Washington.

L: Colorado, Kansas, Montana, Nebraska, New Mexico, North Dakota, South Dakota, Wyoming.

M: Alabama, Arkansas, Illinois, Indiana, Iowa, Kentucky, Louisiana, Michigan, Minnesota, Mississippi, Missouri, Ohio, Oklahoma, Tennessee, Texas, Wisconsin.

N: Connecticut, Delaware, District of Columbia, Florida, Georgia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, Rhode Island, South Carolina, Vermont, Virginia, West Virginia.

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on China.

Chartered Bank of India, Australia and China, 44 Beaver Street, New York City. Branches at Canton, Hankow, Hongkong, Shanghai, Tientsin, Peking, and Tsingtao.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in China and other countries throughout the world. See our advertisement under Boston in General Information Section.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars and foreign currencies. Represented in Shanghai and Hongkong by its stockholding correspondents, Nederlandsche Handel Maatschappij.

International Banking Corporation, Head Office, 60 Wall St., New York City (Owned by the National City Bank of New York). Branches in Canton, Dairen, Hankow, Harbin, Hongkong, Peking, Shanghai and Tientsin. Other Branches in Japan, India, Philippine Islands, Java, Straits Settlements, England, and Spain. Correspondents in every important city of the world.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The Philadelphia-Girard National Bank .....Philadelphia, Pa.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices: There are Consulates for China in the following cities. The regulations are uniform for all offices except as otherwise stated under Consular Regulations.

New York: Consulate General, 13 Astor Place. (Telephone, Spring 6636.) 10 a.m. to 4 p.m.; Saturdays, 10 a.m. to 1 p.m. Jurisdiction in "all the Eastern States." Tsang Ho, Consul General.

Portland: Consulate.

San Francisco: Consulate General, 617 Montgomery Street. (Telephone, China 265). 10 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction extends to the "two Dakotas in the east and Texas in the south, except Washington and Oregon." Dr. Koliang Yih, Consul General.

Seattle: Consulate, 415 Seventh Avenue, South. (Telephone, Main 5174). 10 a.m. to 5 p.m. Jurisdiction in Washington. Goon Dip, Consul.

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Consular Regulations: No consular documents are required.

Credits and Collections: Nowhere more than in China is character an asset in credit granting. No American exporter has any business granting credit in China without a thorough knowledge of conditions and without the possession of credit information. Extraterritorial jurisdiction prevails here. Lawsuits against European firms and individuals must be brought in the consular courts of the defendant's nationality. There are several excellent American law firms in China. There is a U. S. District Court in Shanghai. A concern in China that does not pay its debts should not have been granted credit in the first instance. American Commercial Attaché in Shanghai.

There are American Chambers of Commerce at Changsha, Hankow, Harbon, Ichang, Mukden, Peking, Shanghai, Tientsin, and Tsingtau.

Postal Regulations: Mail for destinations in China is despatched from New York, San Francisco and Seattle. The United States Postal Agency at Shanghai was discontinued December 31, 1922.

Combination Packages: Combination packages are not permitted in the mails for China.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Parcel Post: Postage rate, 14 cents per pound or fraction. Weight limit, 22 pounds. Maximum dimensions for packages addressed to steam-served offices, 7 feet combined length and girth, except that if combined length and girth exceeds 6 feet the length must not exceed 2 feet 6 inches. Maximum dimensions for non-

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steam-served offices, 5 feet in length and girth combined, length not to exceed 1 foot 6 inches. The steam-served offices are indicated by the letter "S" in the list of Ports and Trade Centers.

The *weight limit* for parcels addressed for delivery in the city of *Shanghai* is 50 pounds, subject to *domestic* limitations, as to *dimensions,* but to *international* postage rates and *regulations.*

Registration, 15 cents, with return receipt if requested. No indemnity for loss or damage. Parcels cannot be insured, except privately, nor sent C. O. D.

Customs declarations, one copy, Form 2966. No consular documents required.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Packages will be accepted for Chinese post offices situated north of Mukden, including Harbin (Manchuria), and for post offices in the Provinces of Yunnan transmitted by the way of Hong Kong and Indo-China, through the Chinese postal service, each package, regardless of weight, being subject to a delivery charge of 50 cents (Chinese currency), to be collected from the addressee. This fee is to be paid to meet the extra transportation charges paid by China to the South Manchuria (Japanese) Railway and to the Chinese Eastern (Russian) Railway.

The cities of Dairen, Pulantien, Newchiatun, Pitzuwo, Liushutun, Tsingtau, Shantung, Port Arthur and Manchuria are served by the Japanese post office department and the same regulations apply as for Japan.

Parcels for Antung, Changchun, Tashihkiao, Wafangtien, Kaiping, Penki, Fenghwangcheng, Haicheng, Kungchuling, Liaoyang, Szepingkai, Changtu, Tiehling and Hiungyao may be accepted, subject to the collection of a fixed fee of 50 cents (Chinese currency) per parcel from the addressees, as in the case of parcels for Harbin and Yunnan. The reason is that these places can only be reached through the medium of a foreign railway, the South Manchuria Railway. Parcels for Fushun, Tatungkow, Kaiyuan, Lienshankwan, Tsienkinchai, Tsaohokow, Sukiatunkai, Takushan and Taluyentai may be accepted subject to the collection at destination of the Chinese domestic parcel postage, the places above mentioned being nonsteam-served. Parcels for Mukden, Chinchow, Chefoo (Yentai), Sinmin, Tsinan and Weihsien may be accepted under the ordinary rates and conditions pertaining to steam-served places.

Liquids, greases, powders and dyes in powder form, in lead-sealed metal containers, properly boxed and wrapped so as to afford the utmost protection to the accompanying mail matter, are admissible.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter—*Regular Mails* and *Parcel Post:* Bank notes; articles of gold, silver (other than money); salt; live animals and insects (with the exception of bees); firearms and munitions of war; wireless apparatus without permission of the government.

FOR SPECIAL EXPORT INFORMATION

ASK THE EXPORTERS' ENCYCLOPAEDIA
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Ports and Trade Centers: Direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination. The letter "S" indicates a steam served post office. See under Postal Regulations.

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Aksu, East Turkestan—
(*via Calcutta, India*)
Ami, Yunnan .....S
Amoy .....TBL
Amoy, Fukien .....S
Ampow, Kwangtung .....S
Angangki, Heilungkiang .....S
(Manchuria)
Anhai, Fukien .....S
Anhing, China .....TBL
Anking, Anhwe .....S
Anlingchen, Chihli .....S
Anshan, Chihli .....S
Ansi, East Turkestan—
(*via Calcutta, India*)
Ansu, Chihli .....S
Antachan, Heilungkiang .....S
(Manchuria)
Anting, Chi, Chihli (Peking) .....S
Anting, Kiangsu (Shanghai) .....S
Antung, Fengtien (Manchuria) .....S
Antung, Manchuria .....TBL
Anyuan, N, Kiangsi .....S
Ashiho, Kirin (Manchuria) .....S
Aushantong, Kwangtung .....S
Bugur, East Turkestan—
(*via Calcutta, India*)
Canton .....TBL
Canton (Kwangchow), Kwangtung ..S
Cashgar, East Turkestan—
(*via Calcutta, India*)
Chaanling, Hupeh .....S
Chaikiao, Chekiang .....S
Chaikowpu, Chihli (Peking) .....S
Chaipin, Kwangtung .....S
Chaki, Chekiang .....S
Chalantun, Heilungkiang .....S
(Manchuria)
Chami, East Turkestan—
(*via Calcutta, India*)
Chanchuen, Kwangtung .....S
Changan, Chekiang .....S
Changchow, China .....(*via Amoy*)
Changchow, Fukien .....S
Changchow Ku, China—
(*via Chingkiang*)
Changchow, Ku, Kiangsu .....S
Changchwang, Chihli .....S
Changhwangkiang, Kiangsu .....S
Changkiachwang, Chihli .....S
Changkiakow (Kalgan), China—
(*via Tientsin*)
Changkiao, Che, Chekiang .....S
Changkiawan, Kir, Kirin .....S
(Manchuria)
Changkowtsun, Honan .....S
Changli, Chihli .....S
Changling, Shantung .....S
Changlo, Shantung .....S
Changpalin, Anhwei .....S
Changsha .....TBL
Changsha, Hunan .....S
Changshantao, Shantung .....S
Changshow, Chihli .....S
Changshu, Ku, Kiangsu .....S
Changsia, Shantung .....S
Changsintien, Chihli (Peking) .....S
Changtaikwan, Honan .....S
Changte, China .....(*via Tientsin*)
Changte, Ho, Honan .....S
Changtefu, China .....(*via Tientsin*)
Changteh, Hunan .....S
Changtien, Shantung .....S
Changting, Chekiang .....S
Changtu, Manchuria—
(*via Dairen or Newchwang*)
Changtu, Fengtien (Manchuria) ....S
Chantien, Honan .....S
Chaochow, Tung, Kwangtung .....S
Chaochowfu, China .....(*via Swatow*)
Chaohsien, Anhwei .....S
Chaokiatun, Fengtien (Manchuria) ..S
Chaoking, China .....(*via Canton*)

Chaolikiao, Hupeh .....S
Chaoyang, Tung, Kwantung .....S
Chefang, Kiangsu .....S
Chefoo .....TBL
Chefoo, Shantung .....S
Chekiu, Chekiang .....S
Chelim, Kwangtung .....S
Chengchow, China .....(*via Tientsin*)
Chengehow, Honan .....S
Chenghwangkang, Hupeh .....S
Chengting, Chihli .....S
Chengwangkow, China ....(*via Taku*)
Chengyang, Shantung .....S
Cheni, Kiangsu (Shanghai) .....S
Chenju, Kiangsu (Shanghai) .....S
Chenkiatun, Fengtien (Manchuria) .S
Chenkwantun, Chihli .....S
Chenmu, Kiangsu .....S
Chennei, Chihli .....S
Chentseh, Kiangsu .....S
Chihchow, Anhwei .....S
Chihfangshih, Hupeh .....S
Chihkiang, Hupeh .....S
Chihsien, Honan .....S
Chihtang, Kiangsu .....S
Chihtsun, Yunnan .....S
Chiknai, Kwangtung .....S
Chikwanshan, Fengtien (Manchuria) S
Chinan, China .....(*via Pakhoi*)
Chinchow, Fengtien (Manchuria) ...S
Chinchowfu, Manchuria ...(*via Taku*)
Chingting .....(*via Tientsin*)
Chingtu, China .....(*via Kankow*)
Chinhai, Chekiang .....S
Chinkiang .....TBL
Chinkiang, Kiangsu .....S
Chinwangtao .....TBL
Chinwangtao, Chihli .....S
Chisuyen, Kiangsu .....S
Chochow, Chihli .....S
Chochow, China .....(*via Tientsin*)
Chongkong, Kwangtung .....S
Chow-Choo, China .....(*via Swatow*)
Chowchwang, Kiangsu .....S
Chowkowtien, Chihli (Peking) .....S
Chowpu, Kiangsu (Shanghai) .....S
Chowsin, Kwangtung .....S
Chowtsun, Shantung .....S
Chowwangmiao, Chekiang .....S
Chuanchow, Fu, Fukien .....S
Chuchow, An, Anhwei .....S
Chuchow, Hun, Hunan.....S
Chuchowsung, China ...(*via Tsingtao*)
Chuki, Fukien .....S
Chukiakiao, Kiangsu (Shanghai) ...S
Chukiakio, Kiangsu (Shanghai) ....S
Chukiawan, Hupeh .....S
Chuking, Kiangsu (Shanghai) .....S
Chuliutien, Shantung .....S
Chumatien, Honan .....S
Chung Chung, Manchuria—
(*via Dairen*)
Chunghwopu, Hupeh .....S
Chungking, China—
(*via Hankow or Canton*)
Chungking, Szechwan .....S
Chunglow, Kwangtung .....S
Chungmiao, Anhwei .....S
Chungmow, Honan .....S
Chungtsienso, Fengtien (Manchuria) S
Chungyi, Honan .....S
Chunliangcheng, Chihli .....S
Chwanho, Chihli .....S
Chwansha, Kiangsu (Shanghai) ....S
Chwanshan, Che, Chekiang .....S
Dairen (Japanese), Kwantung ...TBL
Diongloh, Fukien .....S
Doki, Kwangtung .....S
Dosing, Kwangtung .....S
Ebue, Kwangtung .....S
Erhshihlipao, S, Shantung .....S
Erhtaokow, Kirin (Manchuria) .....S
Erhtsengtientze, Kirin (Manchuria) .S
Fangshunkiao, Chihli .....S
Fangtze, Shantung .....S
Fankiatun, Fengtien (Manchuria) ..S
Faszechow, Hupeh .....S
Fatshan, China .....(*via Canton*)
Fatshan, Kwangtung .....S
Fengchen, Shansi .....S
Fenghwangcheng, Fengtien .....S
(Manchuria)
Fengkiakow, Chihli .....S
Fengking, Kiangsu (Shanghai) .....S
Fenglochen, Honan .....S
Fengtai, Chihli (Peking) .....S
Fengtsun, Chi, Chihli .....S
Fengyang, China .....(*via Tientsin*)
Fenshuitsui, Hupeh .....S
Fongatai, China .....(*via Tientsin*)
Foochow, China .....TBL
Foochow, Fukien .....S
Fowkiao, Kiangsu (Shanghai) .....S
Fowkung, Fukien .....S
Fowyum, Kwangtung .....S
Fuchau .....TBL
Fuchow, Manchuria .....(*via Dairen*)
Fuchow Ki, China ....(*via Kiukiang*)
Fukiatun, Fengtien (Manchuria) ...S
Fukwing, Kwangtung .....S
Fulanthuang, China .....(*via Hanor*)
Fularki, Heilungkiang .....S
(Manchuria)
Fulitsi, Anhwei .....S
Fungchun, Kwangtung .....S
Fungkai, Kwangtung .....S

Fuwan, Kwangtung .....S
Fuyang, Chekiang .....S
Gartok, Thibet ..(*via Calcutta, India*)
Girin, Manchuria ...(*via Vladivostok*)
Guldcha, Jungaria ..(*via Vladivostok*)
Hahu, Kwangtung .....S
Haichan, China .....(*via Chingkiang*)
Haicheng, Fengtien (Manchuria) ...S
Haifong, China .....TBL
Hailar, Heilungkiang (Manchuria) ..S
Hailin, Kirin (Manchuria) .....S
Haimen, Chekiang .....S
Haimen, Ku, Kiangsu (Shanghai)...S
Haiyen, Chekiang .....S
Haiyu, Chekiang .....S
Hanchwan, Hupeh .....S
Hanchwang, Shantung .....S
Hanchwang, Ho, Honan .....S
Hangchow, Chekiang .....S
Hangchow, China .....TBL
Hangchow Settlement, Chekiang ....S
Hanghowshi, Kwangtung .....S
Hankong, Fukien .....S
Hankow .....TBL
Hankow (Siakow), Hupeh .....S
Hanku, Chihli .....S
Hanku, China .....(*via Taku*)
Hanshow, Hunan .....S
Hantan, Chihli .....S
Hanyang, China .....(*via Hankow*)
Hanyang, Hupeh .....S
Harbin, Kirin (Manchuria) .....S
Harbin, Manchuria—
(*via Dairen or Vladivostok*)
Hayun, Kwangtung .....S
Heilungtan, Yunnan .....S
Heishihkwan, Honan .....S
Helundkiang, Manchuria—
(*via Vladivostok*)
Hengchow, Kwangsi .....S
Hengtan, Kwangtung .....S
Hengtaohotze, Kirin (Manchuria) ..S
Hengtien, Hupeh .....S
Heungshan, Kwangtung .....S
Hinghwa, Kiangsu .....S
Hinglungtien, Fengtien (Manchuria) S
Hinglungtsi, Ho, Honan .....S
Hingtsi, Chihli .....S
Hiungyao, Fengtien (Manchuria) ..S
Hochow, Anhwei .....S
Hoihaufow, Kwangtung .....S
Hoihow .....TBL
Hoihow, Kwangtung .....S
Hoihowfow, Kwangtung .....S
Hokow, Yunnan .....S
Homuchen, Chekiang .....S
Honam, Kwangtung .....S
Honanfu, China .....(*via Tientsin*)
Honanfu, Honan .....S
Hong Kong (British), China ....TBL
Honglok, Kwangtung .....S
Hopeng, Kwangtung .....S
Hoshangkiao, Honan .....S
Hoshengkiao, Hupeh .....S
Hosueh, Hupeh .....S
Hotow, Kwangtung .....S
Howfengtai, Chihli .....S
Howlik, Kwangtung .....S
Hsuchow, Honan .....S
Hsuenhwa, China .....(*via Tientsin*)
Huaiking, China .....(*via Tientsin*)
Huang Chow, China ...(*via Shanghai*)
Huchow, Chekiang .....S
Huchowfu, China .....(*via Shanghai*)
Hukiawopu Station, Fengtien .....S
(Manchuria)
Hukow, China .....(*via Shanghai*)
Hukow, Kiangsi .....S
Hulanfu, Manchuria—
(*via Vladivostok*)
Hungtangchen, Chekiang .....S
Hupukow, Kiangsu .....S
Hushupwan, Kiangsu .....S
Hutowyai, Shantung .....S
Hwailai, Chihli (Peking) .....S
Hwailu, Chihli .....S
Hwainfu, China .....(*via Chingkiang*)
Hwaiyuan, An, Anhwei .....S
Hwangchow, Hupeh .....S
Hwanghokow, Honan .....S
Hwanghonan, Honan .....S
Hwanghoyai, Shantung .....S
Hwanghwatientze, Kirin .....S
(Manchuria)
Hwangkifow, Shantung .....S
Hwanglaomen, Kiangsi .....S
Hwangloho, Anhwei .....S
Hwangshanpo, Honan .....S
Hwangshantien, Shantung .....S
Hwangshihkang, Hupeh .....S
Hwangti, Fengtien (Manchuria) ....S
Hwangtsunchen, Chihli (Peking) ...S
Hwangtu, Kiangsu (Shanghai) .....S
Hwangtze Kang, China (*via Shanghai*)
Hwangyen, Chekiang .....S
Hwapichang, Kirin (Manchuria) ...S
Hwayang, An, Anhwei .....S
Hwayuan, Hupeh .....S
Hwokia, Honan .....S
Ichang, China .....(*via Shanghai*)
Ichang, Hupeh .....S
Icheng, Ku, Kiangsu .....S
Ichowfu, China—
(*via Tiestento or Chingkiang*)
Ikiao, Chekiang .....S
Ikiawan, Hunan .....S

Ikoi, Kwangtung .....S
Ikowyi, Honan .....S
Ili, Jungaria ..... (*via Vladivostok*)
Iliang, Yunnan .....S
Iling, Kiangsu .....S
Ima, Honan .....S
Imienpo, Kirin (Manchuria) .....S
Iting, Chekiang .....S
Itsingpu, Honan .....S
Itu, Hupeh .....S
Jaochow, China .....(*via Kiukiang*)
Jaoyangho, Fengtien (Manchuria) ..S
Joshine, China .....TBL
Juian, Chekiang .....S
Jukao, Kiangsu .....S
Jungki, Kwangtung .....S
Jungtseh, Honan .....S
Jungyang, Honan .....S
Junkowfu, China .....(*via Kiukiang*)
Kachemei, China .....(*via Tientsin*)
Kaifeng, China .....(*via Tientsin*)
Kaifeng, Honan .....S
Kaifong, China .....(*via Nanking*)
Kaiphing, China .....(*via Tientsin*)
Kaipien, Kwangtung.....S
Kaiping, Chihli .....S
Kaiping, Feng, Fengtien .....S
(Manchuria)
Kaiyuan, Manchuria ....(*via Dairen*)
Kalgam (Changkaokow), China—
(*via Tientsin*)
Kalgan (Changkiakow), Chihli .....S
(Peking)
Kalgan, China .....(*via Tientsin*)
Kanchowki, China ....(*via Kiukiang*)
Kangchwang, Chihli (Peking) .....S
Kanghow, Kwangtung .....S
Kangtsunyi, Honan.....S
Kanlu, Kiangsu .....S
Kanmen, Chekiang .....S
Kaokiao, Chekiang .....S
Kaokiao, Fengtien (Manchuria) ....S
Kaokiao, Ku, Kiangsu .....S
Kaolingchan, Fengtien (Manchuria) S
Kaomi, Shantung .....S
Kaopeitien, Chihli .....S
Kaoshantze, Fengtien (Manchuria) .S
Kaotsientzun, Chihli .....S
Kaotsunkiao, Honan .....S
Kaotze, Kiangsu .....S
Kaouchow, China ...(*via Chingkiang*)
Kaoyi, Chi, Chihli .....S
Kaoyu, Kiangsu .....S
Kapchi, Kwangtung .....S
Karashar, East Turkestan—
(*via Calcutta, India*)
Kashan, Chekiang .....S
Kashgar, East Turkestan—
(*via Calcutta, India*)
Kashing, Chekiang .....S
Kashing, China—
(*via Hangchow or Shanghai*)
Kengtien, Fukien .....S
Khailar, Manchuria (*via Vladivostok*)
Khopam, East Turkestan—
(*via Calcutta, India*)
Khotan, East Turkestan—
(*via Calcutta, India*)
Khulan, Manchuria (*via Vladivostok*)
Kiakowtsi, Anhwei .....S
Kianfu, China .....(*via Nanking*)
Kiangan, Hupeh .....S
Kiangkow, Hup, Hupeh .....S
Kiangnan, Kiangsu (Shanghai) .....S
Kiangwan, Kiangsu (Shanghai) ....S
Kiangyen, Kiangsu .....S
Kiangyin, China .....(*via Shanghai*)
Kiangyin, Kiangsu .....S
Kiao-Chow (Japanese) .....TBL
Kiaochow, Shantung .....S
Kiaokow, Hunan .....S
Kiaotow, Fengtien (Manchuria) ....S
Kiating, Ku, Kiangsu (Shanghai)...S
Kiayu, Hupeh .....S
Kichow, Hup, Hupeh .....S
Kiehho, Shantung .....S
Kiehshow, Sung, Shantung .....S
Kienchang, N (Yungsiu), Kiangsi ..S
Kienchangfu, China ..(*via Nanchang*)
Kienhingfu, China ....(*via Foochow*)
Kienkiao, Chekiang .....S
Kienli, Hupeh .....S
Kikiawan, Hupeh .....S
Kikungshan, Honan .....S
Kinchau, China ....(*via Newchwang*)
Kinchow (Japanese), China—
(*via Dairen*)
Kingmenchow, China ...(*via Hankow*)
Kinkow, Hupeh .....S
Kinlingchen, Shantung .....S
Kioshan, Honan .....S
Kirim, Manchuria .....(*via Dairen*)
Kirin, Kirin (Manchuria) .....S
Kiring Chow, Hainan ....(*via Pakhoi*)
Kitchioh, Kwangtung .....S
Kiukiang, China .....TBL
Kityang, Kwangtung .....S
Kiuchan, Kirin (Manchuria) .....S
Kiuhsienchen, An, Anhwei .....S
Kiukiang, Kiangsi .....S
Kiungchow, Kwangtung .....S
Kobdo, Mongolia ...(*via Vladivostok*)
Konghow, Kwangsi .....S
Konghowhu, Kwangtung .....S
Kongmoon, Kwangtung .....S

Kongmoon City, Kwangtung .....S
Kongtowhu, Kwangtung .....S
Kongtsun, Kwangtung .....S
Kopi, Kwangtung .....S
Koren, Manchuria ..(via *Vladivostok*)
Kotien, Hupeh .....S
Kotong, Kwangtung .....S
Kowan, Kiangsu .....S
Kowkiang, China .....(*via Nanking*)
Kowkong, Kwangtung .....S
Kowloon (British), China—
(*via Hong Kong*)
Kowpangtze, Fengtien (Manchuria) S
Kuchen, Kwangtung .....S
Kuchen, An, Anhwei .....S
Kuchengchen, Chihli .....S
Kufow, Shantung .....S
Kuhingchi, Honan .....S
Kukoi, Kwangtung .....S
Kulaopei, Hupeh .....S
Kuldsha, East Turkestan—
(*via Calcutta, India*)
Kuliuho, Fengtien (Manchuria) ....S
Kulo, Kwangtung .....S
Kumkai, Kwangtung .....S
Kumli, Kwangtung .....S
Kumshanhu, Kwangtung .....S
Kumshuk, Kwangtung .....S
Kungchow, Kwangtung .....S
Kungchuling, Fengtien (Manchuria) S
Kunghsien, Honan .....S
Kungyifow, Kwangtung .....S
Kunshan, Kiangsu (Shanghai) .....S
Kunyiu, Kwangtung .....S
Kuokiatien, Fengtien (Manchuria) ..S
Kupa, Kwangtung .....S
Kurkarausu, Jungaria—
(*via Vladivostok*)
Kuseu, Kukien .....S
Kushan, Sung, Shantung .....S
Kutang, Kiangsu .....S
Kutli, Kwangtung .....S
Kuyeh, Chihli .....S
Kwachow, Kiangsu .....S
Kwaichow, Kwangtung .....S
Kwanchengtse, Korea—
(*via Newchang or Dairen*)
Kwanchengtze (Changchun), Kirin ..S
(Manchuria)
Kwanchwang, Chi, Chihli .....S
Kwanfow, Kwangtung .....S
Kwanfowkiao, Hup, Hupeh .....S
Kwang-chow (French), China—
(*via Hong Kong*)
Kwangfu, Kiangsu .....S
Kwangluchan, Chihli .....S
Kwangshui, Hupeh .....S
Kwankiao, Sung, Shantung .....S
Kwankow, Fukien .....S
Kwanshan, N, Kwangtung .....S
Kwantien, An, Anhwei .....S
Kwanting, Ho, Honan .....S
Kwantow, Fukien .....S
Kwanyintang, Honan .....S
Kwaposun, Kwangtung .....S
Kwapu, Kiangsu .....S
Kweichow, Sze, Szechwan .....S
Kweichowfu, China ....(*via Hankow*)
Kweihsien, Kwangsi .....S
Kweisu, Kwangtung .....S
Kweiteh, Honan .....S
Kweiyangfu, China ....(*via Canton*)
Kwelinfu, China .....(*via Canton*)
Kwohwa, Kwangsi .....S
Kwoku, Yunnan .....S
Kwokuchai, Yunnan .....S
Kwongli, Kwangtung .....S
Kwotien, S (Fenyangchai), Honan ..S
Lachow, China .....(*via Tientsin*)
Laichow, China ...(*via Nengchowfoo*)
Lahati, Yunnan .....S
Laipin, Kwangtung .....S
Laishui, Chihli .....S
Laitsun, Kwangtung .....S
Laitung, Kwangtung .....S
Lanfeng, Honan .....S
Langchow, China .....(*via Hankow*)
Langfang, Chihli .....S
Langki, Fukien .....S
Lantsun, Shantung .....S
Laofa, Chihli .....S
Laofanchai, Yunnan .....S
Laokai, China .....(*via Hanoi*)
Laosiaokow, Kirin (Manchuria) ....S
Lappa (Portuguese), China—
(*via Macao*)
Largson, China .....(*via Hanoi*)
Leichwang, Chihli .....S
Leitien, Chekiang .....S
Lhassa, Thibet ..(*via Calcutta, India*)
Liangkochwang, Chihli .....S
Liangsiang, Chihli (Peking) .....S
Liangwangchwang, Chihli .....S
Liaoyang, Fengtien (Manchuria) ....S
Liaoyuan, Fengtien (Manchuria) ...S
Liau-yang, Manchuria ..(*via Shanghai*)
Lienshan, Fengtien (Manchuria) ...S
Lienwochen, Chihli .....S
Liho, Honan .....S
Likang, Che, Chekiang .....S
Likiachai, Honan .....S
Likiawopu, Fengtien (Manchuria) ..S
Likichai, Shantung .....S
Likwoyi, Kiangsu .....S
Lili, Kiangsu .....S
Liling, Hunan .....S

Lincheng, Mine, Chihli .....S
Lincheng, Sung, Shantung .....S
Linghu, Chekiang .....S
Linhwaikwan, Anhwei .....S
Linkonghow, Kwangtung .....S
Linmingkwan, Chihli .....S
Linping, Chekiang .....S
Linpu, Chekiang .....S
Linsiang, Hunan .....S
Lintienchen, Kiangsu (Shanghai) ...S
Lintowchen, Anhwei .....S
Lintzekow, Hunan .....S
Linying, Honan .....S
Lipatsi, Honan .....S
Lishanchen, Chekiang .....S
Lisintien, Honan .....S
Litienchen, Kiangsu .....S
Liuchwan, Fukien .....S
Liuho, Ho, E, Honan .....S
Liuho, Ku, Kiangsu (Shanghai) ...S
Liuhowying, Chihli .....S
Liukiang, Chihli .....S
Liukiatu, Anhwei .....S
Liuliho, Chihli (Peking) .....S
Liulin, Honan .....S
Liupoki, Anhwei .....S
Liusinchwang, Chihli .....S
Liuwong, Kwangtung .....S
Liuwutien, Fukien .....S
Liuyitun, Honan .....S
Lohwa, Kiangsi .....S
Lokow, Shantung .....S
Loktsung, Kwangtung .....S
Lopang, Kwangtung .....S
Loshan, Hup, Hupeh .....S
Loshe, Kiangsu .....S
Loshuitung, Yunnan .....S
Lotsui, Hupeh .....S
Lowang, Honan .....S
Lowentsaotsun, Shansi .....S
Lucheng, Kiangsu .....S
Luchikow, China .....(*via Shanghai*)
Lufengtsun, Yunnan .....S
Luho, Kiangsu .....S
Luichow, Kwangtung .....S
Lukiahwei, Kiangsu (Shanghai) ....S
Lukiapeng, Kiangsu (Shanghai) ...S
Lukiashan, Hupeh .....S
Lukikow, Hupeh .....S
Lukowkiao, Chihli (Peking) .....S
Lukpo, Kwangtung .....S
Lukto, Kwangtung .....S
Lungan, Si, Kwangsi .....S
Lungchow, China ..... (*via Haifong*)
Lungchow, Kwangsi .....S
Lunghwa, Kiangsu (Shanghai) .....S
Lungkong, Kwangtung .....S
Lungkow, Shantung .....S
Lungkow, Hup, Hupeh .....S
Lungshan, Sung, Shantung .....S
Lungtam, Kwangtung .....S
Lungtan, Ku, Kiangsu .....S
Lunkao, Kwangtung .....S
Lupao, Kwangtung .....S
Lutai, Chihli .....S
Luwangfen, Honan .....S
Lwanchow, Chihli .....S
Lwanchow, China .....(*via Taku*)
Lwanchow Station, Chihli .....S
Macao (Portuguese), China .....TBL
Machang, Chihli .....S
Machu, Chekiang .....S
Machwang, Honan .....S
Mahia, China .....TBL
Makai, Yunnan .....S
Makhong, Kwangtung .....S
Makiaho, Hunan .....S
Makiaoho, Kirin (Manchuria) .....S
Makung, Kwangtung .....S
Mamoi, Fukien .....S
Mamutsi, Honan .....S
Manchouli, Heilungkiang .....S
(Manchuria)
Manfuktze, Kwangtung .....S
Maoerhshanchan, Kirin .....S
(Manchuria)
Maowan, Kwangtung .....S
Mapa, Kwangtung .....S
Masankia, Fengtien (Manchuria) ...S
Matow, Chihli .....S
Maweiling, Kiangsi .....S
Meili, Kiangsu .....S
Meisu, Chekiang .....S
Mengho, Kiangsu .....S
Mengmiaotsun, Honan .....S
Mengtsz, Yunnan .....S
Mengtze, China .....(*via Haisong*)
Mentaitze, Anhwei .....S
Mentowkow, Chihli (Peking) .....S
Mienchih, Honan .....S
Mingan, Fukien .....S
Mingkiang, Honan .....S
Mingking, Kwangtung .....S
Mingkwang, Anhwei .....S
Mingshui, Shantung .....S
Mingyuehtien, Chihli .....S
Minhang, Kiangsu (Shanghai) .....S
Mishatze, Kirin (Manchuria) .....S
Mongkong, Kwangsi .....S
Moukden, Fengtien (Manchuria) ...S
Moukden, Manchuria—
(*via Newchang or Dairen*)
Mowangtsui, Hupeh .....S
Mukchow, Kwangtung .....S
Mulingchan, Kirin (Manchuria) ....S
Mutu, Kiangsu .....S

Namheung, Kwangsi .....S
Naming, Kwangsi .....S
Namkong, Kwangtung .....S
Namtow, Kwangtung .....S
Namtowshing, Kwangtung .....S
Nananfu, China .....(*via Nanking*)
Nancha, Kiangsu .....S
Nanchang, China .....(*via Kiukiang*)
Nanchang, Kiangsi .....S
Nanchi, Yunnan .....S
Nandinh, China .....(*via Hanoi*)
Nanhwei, Kiangsu (Shanghai) .....S
Nankang, Ki (Singtze), Kiangsi ....S
Nankangwa, Chihli (Peking) .....S
Nanking .....TBL
Nanking, Kiangsu .....S
Nankow, Chihli (Peking) .....S
Nanliu, Shantung .....S
Nanngan, China .....(*via Canton*)
Nanning, China—
(*via Pakhoi or Canton*)
Nansiang, Kiangsu (Shanghai) ....S
Nansingkiao, Chekiang .....S
Nanyang, China .....(*via Hankow*)
Nanyangfu, China ....(*via Hankow*)
Nanyi, Shantung .....S
Nanyuan, Chihli (Peking) .....S
Nanzin, Chekiang .....S
Napo, Kwangsi .....S
Neihwangtsi, Honan .....S
Neikiu, Chihli .....S
Newchwang (Manchuria) .....TBL
Newchwang (Yingkow), Fengtien ..S
(Manchuria)
Nganking, China .....(*via Shanghai*)
Ngauwan, Kwangtung .....S
Ngayiu, Kwangtung .....S
Ngshaphu, Kwangtung .....S
Ngwo, Kwangtung .....S
Ngyankiu, Kwangtung .....S
Niangtzekwan, Shansi .....S
Nientzeshan, Heilungkiang .....S
(Manchuria)
Ningkwofu, China .....(*via Ningpo*)
Ning-Po .....TBL
Ningpo, Chekiang .....S
Ninguta, Manchuria (*via Vladivostok*)
Ningyuan, Feng, Fengtien .....S
(Manchuria)
Ningyuanchow, Manchuria—
(*via Taku*)
Ninhbinh, China .....(*via Hanoi*)
Nuerho, Fengtien (Manchuria) ....S
Omkai, Kwangtung .....S
Ourga, Mongolia ...(*via Vladivostok*)
Owchihkow, Hupeh .....S
Pacheng, Kiangsu (Shanghai) .....S
Pagado, Fukien .....S
Paichai, Yunnan .....S
Paichow, Hupeh .....S
Paihokang, Kiangsu (Shanghai) ....S
Paikipu, Fengtien (Manchuria) ....S
Pailoki, Hupeh .....S
Pailu, Honan .....S
Paima, Kwangsi .....S
Paimao, Kiangsu .....S
Paimiaotze, Fengtien (Manchuria) ..S
Paipu, Kiangsu .....S
Paisha, E, Fukien .....S
Paisha, Ho, N, Honan .....S
Paishuiying, Fukien .....S
Paiyang, Hupeh .....S
Pakhoi, China .....TBL
Pakhoi, Kwangtung .....S
Pakmiu, Kwangtung .....S
Pakmiu, N, Kwangtung .....S
Paknai, W, Kwangtung .....S
Pakonghow, Kwangtung .....S
Pamincheng, Fengtien (Manchuria) .S
Panghukow, Hupeh .....S
Pankong, Kwangtung .....S
Panpu, Che, Chekiang .....S
Panshan, Fengtien (Manchuria) ....S
Paoliensze, Honan .....S
Paotachow, Hupeh .....S
Paotai, Kwangtung .....S
Paoting, China .....(*via Tientsin*)
Paoting (Tsingyuan), Chihli .....S
Patowshan, Kiangsu .....S
Pehchih, Kiangsu .....S
Pehhotien, Chihli .....S
Pehkiao, Kiangsu .....S
Pehtaiho Beach, Chihli .....S
Pehtaiho Station, Chihli .....S
Pehtang, Chihli .....S
Pehtsang, Chihli .....S
Pehtsipo, Shantung .....S
Peikiatien, Chihli .....S
Peiyang .....TBL
Peking, China .....(*via Tientsin*)
Peking, Chihli (Peking) .....S
Pengkiawan, Honan .....S
Pengpu, Anhwei .....S
Penki, Fengtien (Manchuria) .....S
Penniu, Kiangsu .....S
Pichung, Kwangtung .....S
Pinghu, Chekiang .....S
Pingma, Kwangsi .....S
Pingnam, Kwangsi .....S
Pingshan, Kwangtung .....S
Pingting, Sha, Shansi .....S
Pingwang, Kiangsu .....S
Pingwu, E, Kwangtung .....S
Pingyang, China .....(*via Tientsin*)
Pingyangfu, China .....(*via Tientsin*)
Pingyuan, Sung, Shantung .....S

Pinsiang, Kiangsi .....S
Pishihchai, Yunnan .....S
Poklo, Kwangtung .....S
Pokotu, Heilungkiang (Manchuria) .S
Pokwan, Chekiang .....S
Port Adams (Japanese), China ..TBL
Port Arthur (Japanese), China ..TBL
Poseh, Kwangsi .....S
Poshan, Shantung .....S
Poshantsun, Honan .....S
Posi, Yunnan .....S
Potowchen, Chihli .....S
Potutsing, Yunnan .....S
Puchau, China .....(*via Tientsin*)
Puchi, Hupeh .....S
Pukow, China .....TBL
Pukow, Ku, Kiangsu .....S
Puto, Chekiang .....S
Putsih, Shantung .....S
Puyeung, Kwangtung .....S
Puyuan, Chekiang .....S
Quemoy, Fukien .....S
Rudock, Thibet ..(*via Calcutta, India*)
Ruke, China .....(*via Hong Kong*)
Saikwok, Kwangtung .....S
Sainam, Kwangtung .....S
Saitsun, Kwangtung .....S
Saiwa, Kwangtung .....S
Samhopa, Kwangtung .....S
Samkong, W, Kwangtung .....S
Samkwai, Kwangtung .....S
Samngankin, Kwangtung .....S
Samshui, China .....(*via Canton*)
Samshui, Kwangtung .....S
Sanchafow, Hupeh .....S
Sanchaho, An, Anhwei .....S
Sangtzetien, Shantung .....S
Sangyuan, Shantung .....S
Sanhinghu, Hunan .....S
Sankiangkow Station, Fengtien .....S (Manchuria)
Sankiangying, Kiangsu .....S
Sankiatien, Chihli (Peking) .....S
Sankwanmiao, Honan .....S
Sanliwan, Honan .....S
San Mun .....(*via Ning Po*)
Sanshihlipu, Kiangsu .....S
San Sin, Manchuria (*via Vladivostok*)
Santuao, China .....(*via Foo Chow*)
Santuao, Fukien .....S
Saochowkow, Anhwei .....S
Sashe, China .....TBL
Semao ....(*via Pakhoi or Haiphong*)
Shachengpu, Chihli (Peking) .....S
Shafuhu, Kwangtung .....S
Shaho, Chi, Chihli .....S
Shahochen, Chihli (Peking) .....S
Shahochen, Ki, Kiangsi .....S
Shahotsi, Anhwei .....S
Shahow, N, Kwangtung .....S
Shahowso, Fengtien (Manchuria) ...S
Shakow, Sung, Shantung .....S
Shalingtze, Chihli (Peking) .....S
Shamnaikwan, China .....(*via Taku*)
Shanghai .....TBL
Shanghai, Kiangsu (Shanghai) .....S
Shangkan, Fukien .....S
Shangsinho, Kiangsu .....S
Shanhaikwan, Chihli .....S
Shampo, Hupeh .....S
Shantong, Kwangtung .....S
Shao, Manchuria .....(*via Chemulpo*)
Shaohing, Chekiang .....S
Shaopo, Kiangsu .....S
Shaping, Kwangtung .....S
Shasi .....TBL
Shasi, Hupeh .....S
Shatanshi, Kwangtung .....S
Shatow, Ku, Kiangsu (Shanghai) ..S
Shatow, S, Kwangtung .....S
Shatui, Kwangtung .....S
Shawan, Kwangtung .....S
Shayung, Kwangtung .....S
Shekki, Kwangtung .....S
Shekkok, Kwangtung .....S
Sheklowheung, Kwangtung .....S
Sheklung, Kwangtung .....S
Shekow, Hup, Hupeh .....S
Shektan, Kwangtung .....S
Shekwaitong, Kwangtung .....S
Shenkiaki, Hupeh .....S
Shenkiamen, Chekiang .....S
Shentang, Chekiang .....S
Sheungpak, Kwangtung .....S
Sheungping, Kwangtung .....S
Shewpin, Kwangtung .....S
Shigatze, Thibet .....(*via Calcutta*)
Shiherhwei, Kiangsu .....S
Shihfangyuan, Chihli (Peking) .....S
Shihhweiyao, Hupeh .....S
Shihkiachwang (Chentow), Chihli ...S
Shihlung, Kwangsi .....S
Shihma, Fukien .....S
Shihmen (Tsungteh), Chekiang .....S
Shihmen Station, Chihli .....S
Shihmenwan, Chekiang .....S
Shihpaiho, Anhwei .....S
Shihpu, Chekiang .....S
Shihshanchan Station, Fengtien ....S (Manchuria)
Shihtangwan, Kiangsu .....S
Shihtowchengtze, Kirin (Manchuria) S
Shihtowhotze, Kir, Kirin .....S (Manchuria)
Shihtzeying, Honan .....S
Shikiu, Kwangtung .....S

Shingtseh, Kiangsu .....S
Shinmintun, Manchuria ..(*via Dalny*)
Shinyangfoo, Manchuria—
(*via Newchwang*)
Shitow, Kwangtung .....S
Shiuchow, Kwangtung .....S
Shiuhing, Kwangtung .....S
Shiwei, Kukien .....S
Shoaningfu, China ....(*via Hankow*)
Showyang, Shansi .....S
Shuichowfu, China .....(*via Canton*)
Shuikow, Fu, Fukien .....S
Shuipo, Kwangtung .....S
Shuiteng, Kwangtung .....S
Shuitowhu, Kwangtung .....S
Shuitung, Kwangtung .....S
Shumchun, Kwangtung .....S
Shunteh, Chihli .....S
Shwangchangtug, Manchuria—
(*via Dairen*)
Shwangcheng, Kirin (Manchuria) ...S
Shwangfeng, Kiangsu (Shanghai) ...S
Shwangmiao, Chihli .....S
Shwangyangtien, Feng, Fengtien ...S
(Manchuria)
Siahwayuan, Chihli (Peking) .....S
Siakiachwang, Shantung .....S
Siakiutai, Kirin (Manchuria) .....S
Siakow, Chi, Chihli .....S
Siamotun, Shantung .....S
Sianfu, China—
(*via Hankow or Chingkiang*)
Siangtan, China .....TBL
Siangtan, Hunan .....S
Siangtung, Kiangsi .....S
Siang Yang, China ....(*via Hankow*)
Siangyangfu, China ....(*via Hankow*)
Siangyin, Hunan .....S
Siaochichen, Honan .....S
Siaohaotze, Heilungkiang .....S
(Manchuria)
Siaojo, Kukien .....S
Siaokan, Hupeh .....S
Siaokiakang, Hupeh .....S
Siaokiho, Anhwei .....S
Siaolichwang, Honan .....S
Siaopa, Honan .....S
Siaoshangkiao, Honan .....S
Siaosuifen, Kirin (Manchuria) .....S
Siaoyi, Ho, Honan .....S
Siashih, Chekiang .....S
Siashukai, Kiangsu .....S
Siatsungyang, Anhwei .....S
Sichow, Che, Chekiang .....S
Siehchwang, Ho, Honan .....S
Siehkiao, Chekiang .....S
Siehtien, Honan .....S
Sienning, Hupeh .....S
Siennumiao, Kiangsu .....S
Sientaochen, Hupeh .....S
Sikoh, Kiangsu .....S
Siliangshan, Anhwei .....S
Silochen, Shansi .....S
Sima, Kiangsu .....S
Simakow, Hupeh .....S
Sinan, Ho, Honan .....S
Sinan Station, Chihli .....S
Sinanchen, Ku, S, Kiangsu .....S
Sinantien, Honan .....S
Sinchang, Kiangsu (Shanghai) .....S
Sinchang, Hup, Hupeh .....S
Sinchen, Chekiang .....S
Sincheng, Ho, Honan .....S
Sinchwang, Ku, Kiangsu (Shanghai) S
Sinfeng, Chekiang .....S
Sinfeng, Ku, Kiangsu .....S
Singan, China .....(*via Tientsin*)
Singyang, China .....(*via Hankow*)
Sinho, E, Chihli .....S
Sinkaiho, Kiangsu (Shanghai) .....S
Sinkiangfu, China ....(*via Shanghai*)
Sinkiaotow, Fukien .....S
Sinkow, Hupeh .....S
Sinlo, Chihli .....S
Sinmin, Fengtien (Manchuria) ....S
Sinoa, Fukien .....S
Sinpaoan, Chihli (Peking) .....S
Sinsiang, Honan .....S
Sintai, Chekiang .....S
Sinti, Hupeh .....S
Sintien, Ho, Honan .....S
Sintsen, Chekiang .....S
Sintsun, Kwangtung .....S
Sintung, Kwangtung .....S
Sinyang, Honan .....S
Siping, Honan .....S
Sishankow, Shantung .....S
Siulam, S, Kwangtung .....S
Siuping, Kwangtung .....S
Siutong, Kwangtung .....S
Siuwu, Honan .....S
Siwanpu, Chihli (Peking) .....S
Siwu, Chekiang .....S
Soochow, China .....TBL
Soochow, Kiangsu .....S
Suanhwa, Chihli (Peking) .....S
Suanhwafu, China .....(*via Tientsin*)
Suchau, China .....(*via Hankow*)
Sucheng, Chekiang .....S
Suchow, Kiangsu .....S
Suchow, An, Anhwei .....S
Suchowfu, China .....(*via Tsingtao*)
Suichung, Fengtien (Manchuria) ...S
Suifenho, Kirin (Manchuria) .....S
Suiping, Honan .....S
Sukiao, Ho, Honan .....S

Sukochwang, Chihli .....S
Sunchong, Kwangtung .....S
Sunchow, Kwangsi .....S
Sunchow, Tung, Kwangtung .....S
Sungchan, Heilungkiang .....S
(Manchuria)
Sungkiang, Kiangsu (Shanghai) ....S
Sunglintien, Chihli .....S
Sungtze, Hupeh .....S
Sunhsienchan, Honan .....S
Sunkaihu, Kwangtung .....S
Sunkiatai, Fengtien (Manchuria) ...S
Sunliukow, Honan .....S
Sunmanfow, Kwangtung .....S
Sunning, Kwangtung .....S
Suntong, Kwangtung .....S
Suntso, Kwangtung .....S
Suntu, Kwangtung .....S
Sunwui, Kwangtung .....S
Sushechen, Kiangsu .....S
Sushuichen, Honan .....S
Sutsum, Che, Chekiang .....S
Swabue, Kwangtung .....S
Swatow, China .....TBL
Swatow, Kwangtung .....S
Szekow, Kwangtung .....S
Szemao, China—
(via Pakhoi or Haiphong)
Szepingkai, Fengtien (Manchuria) ..S
Szeshui, Honan .....S
Sztesin, Kkangtung .....S
Szetzetow, Kwangtung .....S
Szewui, Kwangtung .....S
Tachaoying, Honan .....S
Tachenchwang, Chihli .....S
Tachwang, Yun, Yunnan .....S
Tadum, Thibet ..*(via Calcutta, India)*
Tahokow, Kiangsu .....S
Tahushan, Fengtien (Manchuria) ..S
Taian, Shantung .....S
Taianfu, China .....*(via Tsingtao)*
Taichen, S, Kwangtung .....S
Taichenshi, Kwangtung .....S
Taichow, Chekiang .....S
Taichow, Ku, Kiangsu .....S
Taierchwang, Shantung .....S
Taihengshi, Kwangtung .....S
Taihing, Kiangsu .....S
Taiku, Korea .....*(via Fusan)*
Taileung, Kwangtung .....S
Tailong, Kwangtung .....S
Taima, Kwangtung .....S
Taion, Kwangtung .....S
Taiping an, China .....TBL
Taiping, An (Tangtu), Anhwei ....S
Taiping, Si, Kwangsi .....S
Taiping, Tung, Kwangtung .....S
Taishek, Kwangtung .....S
Taitaonghu, Kwangtung .....S
Taitsang, Kiangsu (Shanghai) .....S
Taiwang, Honan .....S
Taiwongpo, Kwangtung .....S
Taiwongshi, Kwangtung .....S
Taiwu, Kwangsi .....S
Taiytten, China .....*(via Tientsin)*
Taiyuan (Yangku, Sha), Shansi ....S
Taiyuen, China .....*(via Tientsin)*
Takang, Ho, Honan .....S
Takhai, China .....TBL
Takhing, Kwangtung .....S
Takiang, Kiangsu .....S
Takianghu, Kwangtung .....S
Taku, Chihli .....S
Taku, China .....TBL
Taku Bar—
(Direct and Trans via Shanghai)
Takunlun, Shangtung .....S
Takutang, Kiangsi .....S
Talienchen, Chihli .....S
Talienwan, Manchuria .....TBL
Talingho, Fengtien (Manchuria) ....S
Taliuchwang, Honan .....S
Tamchow, Kwangtung .....S
Tamoa, Kwangtung .....S
Tampin, Kwangtung .....S
Tanchuk, Kwangsi .....S
Tangchan, China .....*(via Tientsin)*
Tangfang, Chihli .....S
Tangkiacha, Kiangsu .....S
Tangkiakow, Anhwei .....S
Tangkiao, Kiangsu .....S
Tangkiawopu, Fengtien .....S
(Manchuria)
Tangkow, Kiangsu .....S
Tangku, Chihli .....S
Tangkwantun, Chihli .....S
Tangshan, Chihli .....S
Tangshan, Ku, Kiangsu .....S
Tangsi, Chekiang .....S
Tangyin, Honan .....S
Tankiafangtze, Shantung .....S
Tanpo, Kwangtung .....S
Tanshuihow, Kwangtung .....S
Tantow, Fukien .....S
Tantowkiang, Fukien .....S
Tanyang, Kiangsu .....S
Taokow, Honan .....S
Taolaichao, Kirin (Manchuria) ....S
Tashihkiao, Fengtien (Manchuria) ..S
Tashihkiao, Ho, Honan .....S
Tashutang, Yunnan .....S
Tata, Yunnan .....S
Tatang, Kwangtung .....S
Tathowfow, Kwangtung .....S
Tatopu, Hunan .....S
Tatseh, Kwangtung .....S

Tatung, Anhwei .....S
Tatung, China .....(*via Shanghai*)
Tatung, Sha, Shansi .....S
Tatungkow, Manchuria ...(*via Dalny*)
Tawa Station, Fengtien .....S
(Manchuria)
Tawenkow, Shantung .....S
Tayaokow, Fengtien (Manchuria) ..S
Tchangchow, China ...(*via Shanghai*)
Tehchow, China—
(*via Tientsin or Tsingtao*)
Tehchow, Shantung .....S
Teian, Ki, Kiangsi .....S
Tengchow, Sung, Shantung .....S
Tengchowfu, China .....TBL
Tenghsien, Shantung .....S
Tengyun, Kwangsi .....S
Tiehling, Fengtien (Manchuria) ...S
Tiehling, Manchuria ....(*via Dairen*)
Tiehlingho, Kirin (Manchuria) .....S
Tiehmen, Honan .....S
Tienchen, Shansi .....S
Tienchwang, Kiangsu .....S
Tienchwang, Chi, Chihli .....S
Tienchwangtai, Fengtien .....S
(Manchuria)
Tientsaokang, Heilungkiang .....S
(Manchuria)
Tientsin, Chihli .....S
Tientsin, China .....TBL
Tikangchen, Anhwei .....S
Tikiang, Chekiang .....S
Tingchow, Chihli .....S
Tingchowfu, China .....(*via Swatow*)
Tinghai, Chekiang .....S
Tinghing, Chihli .....S
Tingszekiao, Hupeh .....S
Tingyen, Kiangsu .....S
Tintongwai, Kwangtung .....S
Tokao, Kwangtung .....S
Toli, Chihli (Peking) .....S
Tolu, Kwangsi .....S
Tongku .....TBL
Tongmihu, Kwangtung .....S
Tongtowha, Kwangtung .....S
Tonku, China .....TBL
Totzetow, Chihli .....S
Towchuan, Chihli .....S
Towhuti, Hupeh .....S
Towkiao, Kiangsu .....S
Towmenkiao, Chekiang .....S
Towmoon, Kwangtung .....S
Towshan, Kwangtung .....S
Towtienchen, Chihli (Peking) .....S
Towyu, Chihli .....S
Tsachwang, N, Shantung .....S
Tsaikiachwang, Shantung .....S
Tsaikiakow, Kirin (Manchuria) ....S
Tsaishih, Anhwei .....S
Tsaitangshi, Kwangtung .....S
Tsaitien, Hupeh .....S
Tsangchow, Chihli .....S
Tsaochan, China ....(*via Chinkiang*)
Tsaoho, Chihli .....S
Tsaowei, Hunan .....S
Tsiaochwang, Honan .....S
Tsiaotso, Honan .....S
Tsientsiuchen, Honan .....S
Tsienwei, Fengtien (Manchuria) ...S
Tsinan, China .....(*via Tsingtao*)
Tsinan, Shantung .....S
Tsingchow, Shangtung .....S
Tsingchow, Tung, Kwangtung .....S
Tsingchowfu, China ...(*via Tsingtao*)
Tsingfengtien, Chihli .....S
Tsinghai, Chi, Chihli .....S
Tsinghochen, Chi, Chihli (Peking) ..S
Tsinghsien, Chihli .....S
Tsinghwachen, Honan .....S
Tsinghwayuan, Chihli (Peking) ....S
Tsingkang, Hunan .....S
Tsingki, Kwangtung .....S
Tsingpu, Ku, Kiangsu (Shanghai) ..S
Tsingshuipu, Chekiang .....S
Tsingsing, Chihli .....S
Tsingtao (Japanese), Kiauchau ..TBL
Tsingtau, Shantung .....S
Tsingtsunkang, Kiangsu (Shanghai) .S
Tsitsihai, Manchuria—
(*via Dairen or Vladivostok*)
Tsingtuitze Station, Fengtien .....S
(Manchuria)
Tsingyang, Kiangsu .....S
Tsingyun, Kwangtung .....S
Tsining, Shantung .....S
Tsinkialaochwang, Shantung .....S
Tsinshan, Kwangtung .....S
Tsitsihar, Heilungkiang .....S
(Manchuria)
Tsitsun, Shantung .....S
Tsoshan, Shantung .....S
Tsowhsien, Shantung .....S
Tsowwuchen, Shantung .....S
Tsunghaichen, Kiangsu (Shanghai) .S
Tsunglim, Kwangtung .....S
Tsungming, Kiangsu (Shanghai) ...S
Tsungyangchen, Anhwei .....S
Tuhliuchen, Chihli .....S
Tuitsingshan, Heilungkiang .....S
(Manchuria)
Tukiatow, Kiangsi .....S
Tukiahang, Kiangsu (Shanghai) ....S
Tukiao, An, Anhwei .....S
Tumenling, Kirin (Manchuria) ....S
Tungan, Fukien .....S
Tungchow, Kiangsu .....S

Tungchangfu, China ...(*via Tientsin*)
Tungchow, Chi, Chihli (Peking) ....S
Tungchowchi, China ...(*via Tientsin*)
Tunghwangtien, Hupeh .....S
Tungkalun, Kirin (Manchuria) .....S
Tungkow, W, Kiangsu .....S
Tungkun, Kwangtung .....S
Tungkwan, An, Anhwei .....S
Tungkwang, Chihli .....S
Tungli, Ku, Kiangsu .....S
Tungliu, Anhwei .....S
Tunglu, Chekiang .....S
Tunglung, Kwangtung .....S
Tungmaning, Kwangtung .....S
Tungping, Tung, Kwangtung .....S
Tungpo, Kwangtung .....S
Tungshih, Hupeh .....S
Tungshwangho, Honan .....S
Tungsinchwang, Fengtien .....S
(Manchuria)
Tungtangshih, Kiangsu .....S
Tungtchang, China ....(*via Tientsin*)
Tungtzekwan, Chekiang .....S
Turfan, East Turkestan—
(*via Calcutta, India*)
Tutitang, Hupeh .....S
Twanfeng, Hupeh .....S
Tzechow, Chi, Chihli .....S
Tzechwan, Shantung .....S
Tzehotien, Shantung .....S
Tzehukow, Hunan .....S
Tzeki, Chekiang .....S
Tzekienchen, Honan .....S
Tzenaiheung, Kwangtung .....S
Tzetang, Kiangsu (Shanghai) .....S
Uliassutai, Mongolia—
(*via Vladivostok*)
Ungkung, Kwangtung .....S
Urga, Mongolia ....(*via Vladivostok*)
Victoria (same as Hong Kong).
Wafangtien, Fengtien (Manchuria) ..S
Waichow, China—
(*via Canton or Hong Kong*)
Waichow, Kwangtung .....S
Waikwatang, Kiangsu .....S
Waitsung, Kwangtung .....S
Wanchow, China .....(*via Ningpo*)
Wanchwangchan, Chihli .....S
Wangchwang, Ho, Honan .....S
Wanghwapu, Chihli .....S
Wangkiangking, Chekiang .....S
Wangkiatien, Hupeh .....S
Wanglikhu, Kwangtung .....S
Wanglin, Kiangsu .....S
Wangtien, Chekiang .....S
Wangting, Kiangsu .....S
Wangtsun, Sung, Shantung .....S
Wangtu, Chihli .....S
Wanhsien, Szechwan .....S
Wankiatun, Fengtien (Manchuria) ..S
Wantang, Yunnan .....S
Wanteh, Shantung .....S
Wei-Hai-Wei (British), China ..TBL
Weihaiwei, Shantung .....S
Weihsien, Shantung .....S
Weihwei, China .....(*via Tientsin*)
Weihwei, Honan .....S
Weikiatien, Hupeh .....S
Weishaho, Kirin (Manchuria) .....S
Weiting, Kiangsu .....S
Wenchow, Chekiang .....S
Wenchow, China
Wenkiayen, Chekiang .....S
Whampoa, China .....(*via Canton*)
Whampoa, Kwangtung .....S
Wingon, Kwangtung .....S
Wingshun, Kwangsi .....S
Wongchukki, Kwangtung .....S
Wongshek, Kwangtung .....S
Wongshinghow, Kwangtung .....S
Wongtong, E, Kwangtung .....S
Wongtsung, Kwangtung .....S
Woosung, Kiangsu (Shanghai) .....S
Woosung .....(*via Shanghai*)
Wouglin, Kwangtung .....S
Wuchang, China .....(*via Hankow*)
Wuchang, Hupeh .....S
Wuchang, E (Ocheng), Hupeh ....S
Wuchen, Chekiang .....S
Wucheng, Ki, Kiangsi .....S
Wuchow, China .....(*via Canton*)
Wuchow, Kwangsi .....S
Wuchung, Kwangtung .....S
Wufu, Che, Chekiang .....S
Wuhai, Kirin (Manchuria) .....S
Wuhu, Anhwei .....S
Wuhu, China .....TBL
Wukiang, Anhwei .....S
Wukiang, Ku, Kiangsu .....S
Wukiatze, Kirin (Manchuria) .....S
Wukimiho, Kirin (Manchuria) .....S
Wushek, Kwangtung .....S
Wushengkwan, Honan .....S
Wusih, Kiangsu .....S
Wusueh, China .....(*via Shanghai*)
Wusueh, Hupeh .....S
Wutsum, Shantung .....S
Wuyi, An, Anhwei .....S
Yakoying, Chihli .....S
Yangchow, China ....(*via Chinkiang*)
Yangchow, Kiangsu .....S
Yangchuan, Shansi .....S
Yangchuantze, Fengtien .....S
(Manchuria)
Yangkao, Shansi .....S
Yangki, Hupeh .....S

Yangkiachai, Hupeh .....S
Yanglintsi, Hupeh .....S
Yangliutsing, Chihli .....S
Yanglo, Hupeh .....S
Yanglowsze, Hunan .....S
Yanglowtung, Hupeh .....S
Yangmatao, Shantung .....S
Yangshanshih, Hunan .....S
Yangsu, Fukien .....S
Yangtsun, Chihli .....S
Yaohwamen, Kiangsu .....S
Yaokow, Shantung .....S
Yaotsum, Sung, Shantung .....S
Yapuli, Kirin (Manchuria) .....S
Yarkand, East Turkestan—
(via Calcutta, India)
Yatung, Thibet ..*(via Calcutta, India)*
Yehkikang, Honan .....S
Yenchang, Ho, (Lowanho), Honan ..S
Yencheng, Sung, Shantung .....S
Yenchow, Sung, Shantung .....S
Yenpingfu, China
Yenshih, Honan .....S
Yeungkong, Kwangtung .....S
Yichow, Chihli .....S
Yihsien, Shantung .....S
Yingchengtze, Kirin (Manchuria) ..S
Yingpan Station, Fengtien .....S
(Manchuria)
Yingtak, Kwangtung .....S
Yiyang, Hun, Hunan .....S
Yochow, China .....TBL
Yochow, Hunan .....S
Yuankiahwei, Chekiang .....S
Yuankiang, Hun, Hunan .....S
Yuanshih, Chihli .....S
Yucheng, Sung, Shantung .....S
Yukiachwang, Chihli .....S
Yukichen, Anhwei .....S
Yunghu, Kwangsi .....S
Yungkiachen, Anhwei .....S
Yunglotsun, Chihli .....S
Yung-ping, China .....*(via Tientsin)*
Yunki, Hunan .....S
Yunkong, Kwangtung .....S
Yunnan, China .....*(via Haifong)*
Yunnanfu, Yunnan .....S
Yuntam, Kwangtung .....S
Yuntsao, Anhwei .....S
Yutshing, Kwangtung .....S
Yutze, Shansi .....S
Yuyao, Chekiang .....S
Zakow, Chekiang .....S

Average time, New York to Hong Kong: via Suez route ....58 days
Average time, New York to Hong Kong: via Transcontinental and Trans-Pacific route .....46 days
Average time, New York to Shanghai: via Suez route .....62 days
Average time, New York to Shanghai: via Transcontinental and Trans-Pacific route .....43 days

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States*. For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers*. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: Owing to the fact that the ports of Chinkiang, Chinnampo, Gensan, Mokpo, Newchwang, Dairen, Port Arthur, Taku, and Tongku are liable to be closed by ice during December, January and February, the following notations will be made on bills of lading issued for such ports when shipments are likely to arrive at the port of transshipment during those winter months: "Subject to delay at point of transshipment; all storage and other charges at transshipment port, while awaiting forwarding, to be borne by shipper, owner or consignee."

Freight Rates: After June 30, 1924, all commodity rates, except steel, will be based on an equivalence of 40 cubic feet with 2,000 pounds instead of 2,240 pounds. This will also affect heavy lifts, which will be calculated on the basis of from 4,000 pounds instead of 4,480 pounds.

Packing: Exporters should take into consideration that goods intended for the interior, except where railroads extend, must take one of the following methods,

and packages should be prepared accordingly. For the Yangtze River district the overland traffic is greatly supplemented by river transportation, as is also the case in other parts of the Chinese Republic; but all goods imported into China must ultimately be handled by one of the following modes of transport: The usual means of transportation throughout the republic is a bamboo or wooden pole slung across the shoulders with a burden attached to each end, or a long pole between the shoulders of two coolies; with the parcel hanging halfway between. In southern China this is the only means of transport. An average load for one coolie is about 100 pounds, or 50 pounds at each end. Where the load is carried between two coolies, weight of 160 pounds can be shipped. A square or oblong package is preferable to any other, as that shape is also suitable for carriage by wheelbarrow, which is another common method of transport. Pack mules and donkeys are also used to some extent in northern China.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **American & Manchurian Line** (Norton, Lilly & Co.), 26 Beaver St., New York.

Freight service, from New York, every 14 days, for Hong Kong; and every 21 days for Shanghai.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, for direct ports, $5.00. Parcel Receipts, for direct ports (packages not exceeding $10.00 in value), $1.25 per cubic foot; minimum charge, $2.50.

★ **Bank Line** (Boyd, Weir & Sewall, Inc.), 24 State St., New York. Freight service, from New York, about weekly, for Hongkong and Shanghai. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, for Hongkong and Shanghai, $5.00; for other ports, on application. Parcel Receipts, for Hongkong and Shanghai (packages not exceeding $10.00 in value), $1.25 per cubic foot or fraction; minimum charge, $2.50.

★ **Atlantic-Gulf-Far East Line** (Norton, Lilly & Co.), 26 Beaver St., New York. Freight service, from New York, about monthly, for Shanghai and Hong Kong. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, for direct ports, $5.00.

★ **Barber Line** (Barber S. S. Lines, Inc.), 17 Battery Place, New York. Freight service, from New York, about weekly, for Hong Kong and Shanghai. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, for direct ports, $5.00.

BARBER LINES

Weekly Sailings for China (Shanghai, Hong Kong) from NEW YORK and as cargo offers from BOSTON, PHILADELPHIA, NORFOLK, BALTIMORE, and SAVANNAH

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Also direct to other Ports in China, Japan, the Philippines and Straits Settlements as cargo inducements offer. Transshipping to all Ports in the Red Sea, India, East Indies, China, Japan and Straits Settlements

SERVICE FROM THE FAR EAST—China, Japan, and Philippine Ports

To BOSTON and NEW YORK—Via Suez or Panama Canal

Consignments from interior points of the United States and Canada to our care to all parts of the world, promptly forwarded

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New Orleans, La. San Diego, Cal. Los Angeles, Cal.
San Francisco, Cal. Portland, Ore. Seattle, Wash.
Chicago, Ill. Pittsburgh, Pa. Cristobal, C. Z. Balboa, C. Z.

ELLERMAN & BUCKNALL STEAMSHIP CO., Ltd.

104-106 Leadenhall St., London, E. C. 3

Blue Funnel Line—Joint service; Ocean S. S. Co., Ltd., and The China Mutual Steam Navigation Co., Ltd. (Funch, Edye & Co., Inc.), 25 Broadway, New York. Freight and limited passenger service, from New York, about twice a month, for Shanghai and Hongkong. Steamers sail on scheduled dates, full or not full. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts (packages not exceeding $10.00 in value), $1.25 per cubic foot; minimum charge, $2.50.

★ **Cosulich Line** (Phelps Bros. & Co.), 17 Battery Place, New York. Freight, mail and passenger service, from New York, every ten days, for Trieste, thence by connecting steamer for Shanghai and Hong Kong. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, varies according to commodity.

★ **Dollar Line** (Dollar S. S. Line), 25 Broadway, New York. Freight and passenger service, from New York, every 2 weeks, for Shanghai and Hong Kong. Dock Receipt, on company's form, in triplicate. Bills of Lading company keeps 3 copies. Minimum Bill of Lading, $5.00.

Kawasaki-Roosevelt Line (Kerr S. S. Co., Inc.), 44 Beaver St., New York. Freight service, from New York, monthly, for Shanghai and Hong Kong. Through Bills of Lading, issued for Dairen, Tientsin and other ports as cargo offers. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, direct ports, $5.00; transshipment ports, $7.50.

Nippon Yusen Kaisha, 10 Bridge St., New York. Freight service, from New York, fortnightly, for Hongkong and Shanghai. Dock Receipt, on company's form, in quadruplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

★ **Osaka Shosen Kaisha** (Barber S. S. Lines, Inc.), 17 Battery Place, New York. Freight service, from New York, fortnightly, for Hong Kong and Shanghai. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00.

★ **Prince Line** (Furness, Withy & Co., Ltd.), 34 Whitehall St., New York. Freight service, from New York, monthly, for Shanghai and Hong Kong. Through Bills of Lading, to inland points. Dock Receipt, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, direct ports, $5.00; transshipment ports, $7.50. Parcel Receipts, for direct ports, minimum charge, $2.50.

Toyo Kisen Kaisha, 165 Broadway, New York. See route note under San Francisco.

SAILINGS FROM BALTIMORE

★ **Bank Line** (Robert Ramsay Co.), 702 Keyser Bldg., Baltimore. Freight service, from Baltimore, as sufficient cargo offers, for Hongkong and Shanghai.

See Our Ad On Page 11

JUDSON FREIGHT FORWARDING CO.

★ **Barber Line** (Ramsay, Scarlett & Co.), Keyser Bldg., Baltimore. Freight service, from Baltimore, as cargo offers. See New York.

★ **Dollar Line** (Dollar S. S. Line), Continental Bldg., Baltimore. Freight service, from Baltimore, twice monthly with transshipment at San Francisco.

Kawasaki-Roosevelt Line (Wilbur F. Spice & Co., Inc.), Continental Bldg., Baltimore. Freight service, from Baltimore, about monthly, for Hongkong and Shanghai. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

Nippon Yusen Kaisha (Ramsay, Scarlett & Co.), Keyser Bldg., Baltimore. Freight service, from Baltimore, monthly, for Hongkong and Shanghai. Dock Receipt, on company's form, in quadruplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM BOSTON

★ **Bank Line** (Patterson, Wylde & Co.), Grain & Flour Exchange Bldg., Boston. Freight service, from Boston, as sufficient cargo offers, for Hongkong and Shanghai.

★ **Barber Line** (Patterson, Wylde & Co.), Chamber of Commerce Bldg., Boston. Freight service, from Boston, as cargo offers. See New York.

THE BANK LINE

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Regular Direct Service between NEW YORK and

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Steamers also call at other ports as cargo inducements offer

THROUGH BILLS OF LADING

Issued to all the Principal Ports and Points in the Far East

Shipments from interior points, consigned to our care, will have prompt attention.

Steamers also load at other Atlantic Coast ports as cargo inducements offer.

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Telephone: Bowling Green 5660 to 5669

★ **Dollar Line** (Dollar S. S. Line), 111 Summer St., Boston. Freight and passenger service, every 2 weeks, from Boston. See New York.

SAILINGS FROM CHARLESTON

★ **Isthmian Line** (Norton, Lilly & Co.), Charleston. Freight service, from Charleston, monthly, for Dairen, Shanghai, and Hongkong. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM GALVESTON

American Pioneer Line (Tampa Inter-Ocean S. S. Co.), U. S. National Bank Bldg., Galveston. Freight service, from Galveston, monthly, for Shanghai and Hong Kong. Dock Receipt, in duplicate. Bills of Lading, company keeps 8 copies. Minimum Bill of Lading, $5.00.

Nippon Yusen Kaisha (Fowler & McVitie), Galveston. Freight service, from Galveston, about monthly. See New York.

SAILINGS FROM HAMPTON ROADS

★ **Bank Line** (U. S. Shipping Co.), Royster Bldg., Norfolk. Freight service, from Hampton Roads, as sufficient cargo offers, for Hongkong and Shanghai.

Blue Funnel Line—Joint service; The Ocean S. S. Co., Ltd., and The China Mutual Steam Navigation Co., Ltd. (United States Shipping Co.), Royster Bldg., Norfolk. Freight service, from Hampton Roads, about fortnightly. See New York.

★ **Dollar Line** (Southgate Forwarding & Storage Co.), Norfolk. Freight service, from Hampton Roads, twice monthly with transshipment at San Francisco.

Kawasaki-Roosevelt Line (Southgate Forwarding & Storage Co., Inc.), Norfolk. Freight service, from Hampton Roads, monthly. See New York.

SAILINGS FROM HOUSTON

American Pioneer Line (Tampa Inter-Ocean S. S. Co.), Cotton Exchange Bldg., Houston. Freight service, from Houston, monthly, for China ports.

SAILINGS FROM JACKSONVILLE

Kawasaki-Roosevelt Line (Strachan Shipping Co.), Jacksonville. Freight service, from Jacksonville, as cargo offers. See New York.

SAILINGS FROM LOS ANGELES

★ **Dollar Line** (The Robert Dollar Co.), Pacific Electric Bldg., Los Angeles. Freight and passenger service, from Los Angeles. See San Francisco.

WORLD-WIDE FREIGHT FORWARDERS
CUSTOMS BROKERS
D. C. ANDREWS & CO., Inc.
Established 1884
27-29 WATER ST. NEW YORK
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American Far East Line (Struthers & Barry), Transportation Bldg., Los Angeles. Freight service, from Los Angeles, every 2 weeks, for Hongkong and Shanghai. Through Bills of Lading issued (via Shanghai) for Tsingtau, Chefoo, Hankow; (via Hongkong) for Swatow, Foochow, Amoy, Canton, Bombay, Calcutta, Colombo, Karachi, Keelung, Dutch East Indies ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

Toyo Kisen Kaisha (S. L. Kreider), Pacific Electric Building, Los Angeles. Freight service, from Los Angeles, every six weeks (see San Francisco). Dock Receipt, in triplicate. Bills of Lading, 6 company copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM MOBILE

American Pioneer Line (Watermann S. S. Co.), City Bank Bldg., Mobile. Freight service, from Mobile, as cargo offers, for China ports.

SAILINGS FROM NEW ORLEANS

American Pioneer Line (Tampa Inter-Ocean S. S. Co.), Whitney-Central Bldg., New Orleans. Freight service, from New Orleans, monthly, for Shanghai and Hongkong. Dock Receipt, in duplicate. Bills of Lading, company keeps 8 copies. Minimum Bill of Lading, $5.00.

★ **Atlantic-Gulf-Far East Line** (Norton, Lilly & Co.), Canal-Commercial Bldg., New Orleans. Freight service, from New Orleans, about monthly. See New York.

★ **Isthmian S. S. Lines** (Norton, Lilly & Co.), Canal-Commercial Bldg., New Orleans. Freight service, from New Orleans, about monthly, for Shanghai, and Hongkong; as inducements offer, for other ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

Nippon Yusen Kaisha (Chas. Harrington), 611 Gravier St., New Orleans. Freight service, from New Orleans, as cargo offers, for China ports.

Toyo Kisen Kaisha (Texas Transport & Terminal Co.), Whitney-Central Bldg., New Orleans. See route note under San Francisco.

SAILINGS FROM PENSACOLA

American Pioneer Line (John A. Merritt & Co.), Pensacola. Freight service, from Pensacola, as cargo offers, for China ports.

SAILINGS FROM PHILADELPHIA

★ **Bank Line** (Lavino Shipping Co.), Bullitt Bldg., Philadelphia. Freight service, from Philadelphia, as sufficient cargo offers, for Hongkong and Shanghai.

★ **Barber Line** (Rice, Uniuh & Co.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, as cargo offers. See New York.

Kawasaki-Roosevelt Line (C. M. Syder), 12 Drexel Bldg., Philadelphia. Freight service, from Philadelphia, as cargo offers. See New York.

SAILINGS FROM PORTLAND, OREGON

North China-South China Line (Columbia Pacific Co.), Porter Bldg., Portland, Oregon. Freight and mail service, from Portland, every 21 days, for Shanghai, Dairen, Tientsin, and Tsingtau; every 15 days, for Shanghai and Hongkong. Dock Receipt, on standard form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00 to major ports. Parcel Receipts, not issued.

SAILINGS FROM SAN FRANCISCO

★ **Dollar Line** (The Robert Dollar Co.), Robert Dollar Bldg., San Francisco. Freight, passenger and mail service, from San Francisco, weekly, for Shanghai and Hong Kong. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

American Far East Line (Struthers & Barry, Inc.), 112 Market St., San Francisco. Freight service, from San Francisco, every two weeks, for Hongkong and Shanghai. Through Bills of Lading issued (via Shanghai) for Tsingtau, Chefoo, Hankow; (via Hongkong) for Swatow, Foochow, Amoy, Canton, Bombay, Calcutta, Colombo, Karachi, Keelung, Dutch East Indies ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

Toyo Kisen Kaisha (Oriental S. S. Co.), 551 Market St., San Francisco. Freight, mail and passenger service, from San Francisco, every other Tuesday, for Hong Kong, Shanghai, and Keelung. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 2 copies for direct ports; 3 copies for transshipments. Minimum Bills of Lading, for direct ports, $5.00.

SAILINGS FROM SEATTLE

Admiral-Oriental Line, 1519 Railroad Ave., South, Seattle. Freight, mail and passenger service, from Seattle, passenger steamers, every 12 days, for Shanghai and Hongkong; freight steamers, every three weeks, for North China ports; every four weeks, for South China ports. Bills of Lading, 4. Minimum Bill of Lading, $5.00. Parcel Receipts issued.

Blue Funnel Line—Joint service; Ocean S. S. Co., Ltd., and The China Mutual Steam Navigation Co., Ltd. (Dodwell & Co., Ltd.), Seattle. Freight service, from Seattle, every three weeks, for Hong Kong and Shanghai. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

Nippon Yusen Kaisha (N. Y. K. Line), Coleman Bldg., Seattle. Freight, mail and passenger service, from Seattle, every 20 days, for Shanghai and Hongkong. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

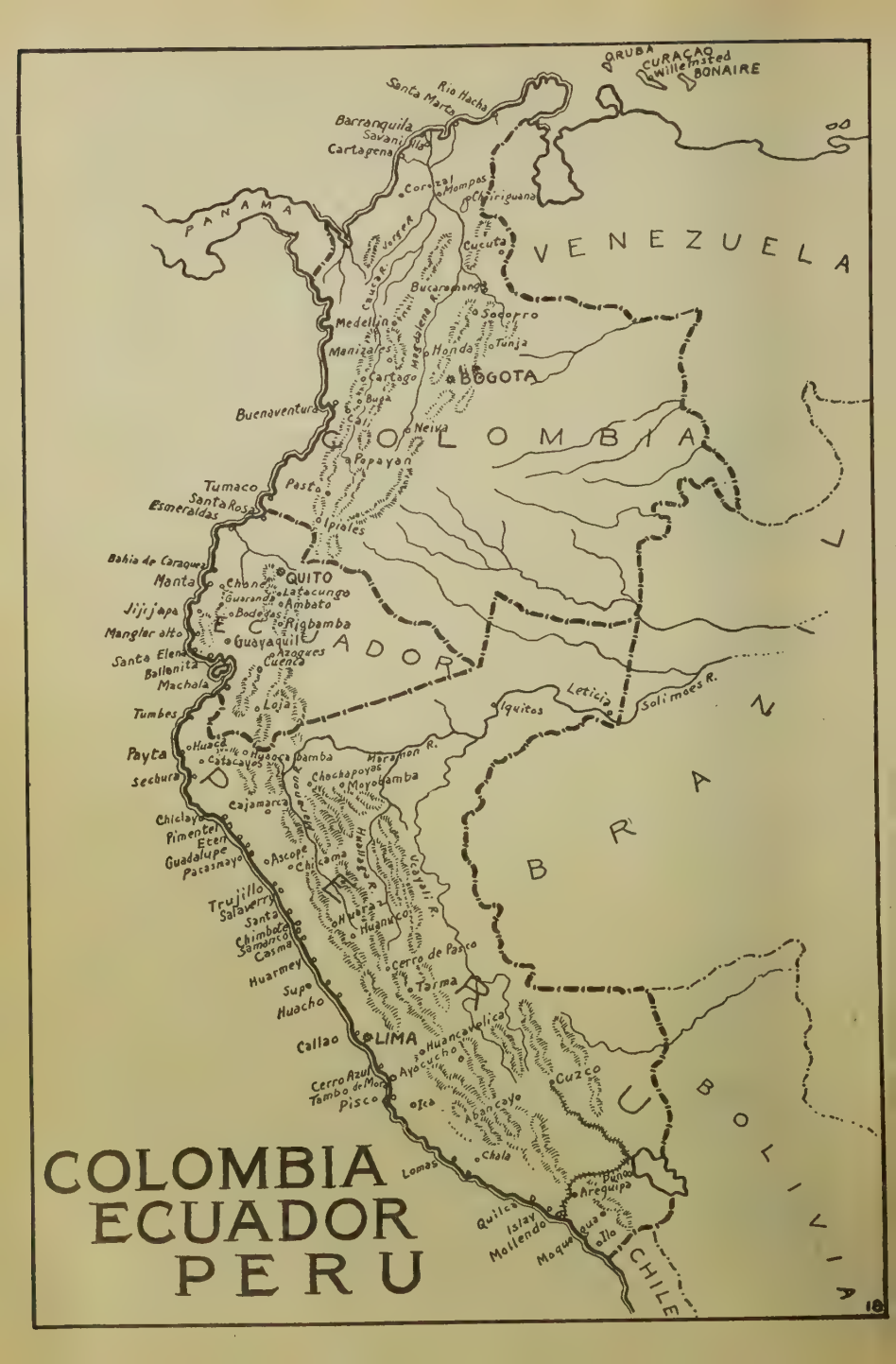
★ **Osaka Shosen Kaisha,** Mutual Life Bldg., Seattle. Freight service, from Seattle, fortnightly, for Shanghai and Hong Kong. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

Suzuki Line (Suzuki & Co.), Seattle. Freight service, from Seattle, monthly, for Hong Kong and Shanghai. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

THE EXPORTERS' ENCYCLOPAEDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world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Eten
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Ucayali R.
BRAZIL
Trujillo
Salaverry
Santa
Chimbote
Samanco
Casma
Huaraz
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Cerro de Pasco
Huarmey
Sup
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Ilo
CHILE
BOLIVIA
COLOMBIA
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COLOMBIA

The Republic of Colombia covers an area of 440,846 square miles, with a population of 5,855,077, equal to about 13 inhabitants per square mile. The Republic is divided into 14 departments, 3 intendencies, and 6 commissaries as follows:

Departments: Antioquia, area 22,752 square miles, population 823,226; Atlántico, area 1,008 square miles, population 135,792; Bolivar, area 22,320 square miles, population 457,111; Boyacá, area 16,460, population 657,167; Caldas, area 7,380 square miles, population 428,137; Cauca, area 20,403 square miles, population 238,779; Cundinamarca, area 8,046 square miles, population 812,036; Huila, area 8,100 square miles, population 183,337; Magdalena, area 19,080 square miles, population 211,395; Nariño, area 9,360 square miles, population 340,765; Santander Norte, area 6,255 square miles, population 239,235; Santander Sur, area 17,865 square miles, population 439,161; Tolima, area 10,080 square miles, population 328,812 and Valle, area 3,897 square miles, population 271,633.

Intendencies: Choco, Meta and San Andres y Providencia.

Commissaries: Arauca, Caquetá, Goajira, Putumayo, Vaupés and Vichada.

Currency: The monetary unit is the gold dollar (peso), equal to .933 American dollars and one-fifth of the pound sterling, and proportionate in weight.

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GENERAL OFFICES: ONE FEDERAL ST., BOSTON, MASS.

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140 SOUTH DEARBORN STREET, CHICAGO

THE HUFF SHIPPING COMPANY, 311 CALIFORNIA STREET, SAN FRANCISCO

Language: Spanish is the spoken and commercial language of the country.

Weights and Measures: The metric system with slight variations was introduced in 1857 as the legal standard. *In custom house clearances,* the kilogram, equal to 2.204 avoidupois pounds is the standard. *In ordinary commerce,* the arroba, of 25 Colombian pounds or 12½ kilos; the quintal of 100 Colombian pounds, or 50 kilos; and the carga of 250 Colombian pounds or 125 kilos are generally used. The Colombian libra is equal to 1.102 avoirdupois pounds. The French litre is the liquid standard.

American Consulates: *Consulates:* Barranquilla, Cartagena, Santa Marta. Vice Consulate: Buenaventura. Consular Agency, Medellin.

Cable Rates:

	F	G	H	I	E
Cable, for Buenaventura and Cartagena					
Full rate	.40	.44	.48	.51	.54
Deferred rate	.20	.22	.24	.25½	.27
Week-end letter (Minimum, 20 words)	.10	.11	.12	.13	.14
Cable, for Bogota					
Full rate	.42	.46	.50	.53	.56
Deferred rate	.22	.24	.26	.27½	.29
Week-end letter (Minimum, 20 words)	.12	.13	.14	.15	.16
Cable, for all other places					
Full rate	.45	.49	.53	.56	.59
Deferred rate	.25	.27	.29	.30½	.32
Week-end letter (Minimum, 20 words)	.15	.16	.17	.18	.19

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

F: Connecticut, Louisiana (New Orleans), Maine, Massachusetts, New Hampshire, New York (New York City, all boroughs), Rhode Island, Vermont.

G: Delaware, District of Columbia, Maryland, New Jersey, New York (except New York City, all boroughs), Pennsylvania.

H: Alabama, Georgia, Illinois, Indiana, Kentucky, Michigan, Mississippi, Missouri, (St. Louis), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

I: Arkansas, Colorado, Florida (except Key West), Iowa, Kansas, Louisiana (except New Orleans), Minnesota, Missouri (except St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

U. S. PORTS and SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Colombia.

The Anglo South American Trust Company, 49 Broadway, New York. American representative of the Anglo South American Bank Ltd., London, England, and its branches at Bogota, Medellin, Barranquilla, Santa Marta and Cartagena.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Colombia and other countries throughout the world. See our advertisement under Boston in General Information Section.

The Grace National Bank of New York, 7 Hanover Square, New York. Correspondents in all principal cities in France and elsewhere throughout the world. All branches of foreign and domestic banking. Bond and Investment Service.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

Merchants Bank, Mobile, Ala. Complete facilities for handling foreign business. We offer individual attention and close rates.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The Royal Bank of Canada has seven branches in Colombia. Over 900 branches throughout the world. New York Agency, 68 William St. Correspondence invited.

Consular Offices: There are Consulates for Colombia in the following cities. The regulations are uniform for all offices, except as otherwise stated under Consular Regulations.

New York: Consulate General, 17 Battery Place. (Telephone, Whitehall 1793.) 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 1 p.m. The Consulate is closed on Good Friday, July 20 and August 7, which are Colombian holidays. Gabriel Valencia, Consul General.

Baltimore: Consulate, 104 West Forsyth Street. 9 a.m. to 5 p.m.

Boston: Consulate, 10 High Street. (Telephone, Liberty 5782). 9 a.m. to 5 p.m. Jurisdiction in Massachusetts, Rhode Island, New Hampshire, Maine. Enrique Naraujo, Consul.

Chattanooga: Consulate, Care of U. S. A. Corporation. (Telephone, Franklin 30). 9 a.m. to 12 m. and 1.30 p.m. to 4.30 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in the city of Chattanooga only. John L. Newkirk, Jr., Consul.

OFICIAL

CONSULADO GENERAL DE COLOMBIA
EN NUEVA YORK

Factura Consular

No._____

Mercancías embarcadas por __(1)_____ a bordo del vapor __(2)_____

dirigidas al puerto de __(3)_____ en la República de Colombia

a la consignacion de __(4)_____ y por cuenta de __(5)_____ de __(6)_____

MARCA

(7)

Valor de la factura __(8)_____ $ _____

Derechos consulares (3%) __(9)_____ $ _____

Número	Número y clase de Bultos		CONTENIDO	PESO EN KGS. Neto	PESO EN KGS. Bruto	VALOR En oro Americanó
(10)	(11)	(12)	(13)	(14)	(15)	(16)

Bajo juramento declaramos que los precios anotados en esta factura son los mismos que cargamos al interesado en la factura comercial y que los pesos de los bultos están dados correctamente.

NUEVA YORK, __(17)_____

_____

Certifico que esta factura está ajustada a las disposiciones legales, inclusive a las de la ley 20 de 1923 sobre timbre; que en esta fecha he legalizado cinco ejemplares del mismo tenor, y que recibi los derechos consulares expresados arriba.

NUEVA YORK, _____

Por el Cónsul, el Canciller

_____

Chicago: Consulate, 3838 Broadway. (Telephone, Lakeview 8310). 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 1 p.m. Jurisdiction in Illinois. Dr. Alberto Benavides G., Consul.

Detroit: Consulate, 138 Rhode Island Avenue. 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Michigan.

Houston: Vice Consulate, Chamber of Commerce Building. 8.30 a.m. to 5 p.m. Saturdays, 8.30 a.m. to 12 m. Jurisdiction in Texas (Houston only).

Los Angeles: Consulate, 616 Southwest Building. 9 a.m. to 12 m. and 1 p.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in southern California.

Mobile: Consulate, 432 Meaher Building. 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Alabama.

New Orleans: Consulate General, Audubon Building. 9 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Louisiana, Kansas, Arkansas, Oklahoma, Texas, Missouri, Mississippi, Tennessee, Alabama, Georgia, Florida.

Philadelphia: Consulate, 1524 Chestnut Street. (Telephone, Rittenhouse 5613.) 10 a.m. to 5 p.m.; Saturdays, 10 a.m. to 3 p.m. Jurisdiction in Pennsylvania.

San Francisco: Consulate General, 268 Market Street. 12 m. to 5 p.m. Jurisdiction in all the Western States.

Consular Regulations: Consular invoices must be prepared for all freight shipments to Colombia and legalized by the Colombian consular office at the port of shipment. No consular invoice is required on parcel post shipments. The bills of lading do not require consular legalization.

The consular invoice forms are sold only by the Colombian consular offices, the charge being 18 cents per set of 6 copies. The fee for legalization of the consular invoice is 3 per cent of the total value declared, plus a stamp tax of 50 cents.

The following are exempt from the above charge: Goods ordered officially by the Colombian Government or any of the departments. Machinery, materials and instruments ordered officially by municipalities and intended for public works. Gold and silver coin or bars, not inferior to 0.900, and bank notes of gold equivalent. Plants and live animals, agricultural seeds, serums and medicinal vaccines.

The consular invoice must be presented for legalization at least 24 hours in advance of the sailing of the vessel carrying the goods. The consular invoice when presented at the Consulate must be accompanied by a blue voucher form showing the amount of the consular fees. This blue sheet is also furnished by the Consulate. The charges voucher serves to cover all shipments made by any one firm by the same steamer. The amount of the consular fees must be deposited upon presentation of the consular invoices for certification.

The original consular invoice which the consignor sends to the consignee will be returned within twelve office hours after its presentation, duly certified, and with a receipt for the fee paid.

Consular invoices for shipments to consular, diplomatic or other public officials, who are entitled to the free entry of merchandise—which merchandise is intended to

Destined to be the largest freight forwarding concern in the United States

WILLIAM G. BENZ & CO.

50 Broad Street and 50 New Street **New York, N. Y.**

Telephones Hanover 8126—8134

Nearly 1000 shipments; covering every part of the world, pass through our hands monthly

Most amazing is our low rate for drawing documents. Write us for particulars.

be declared free of consular fees—must be accompanied by the original copy of the order for such merchandise as received by the consignors. A copy of the order must also be attached. If the Consulate finds the papers in order, certification will be made in conformity with the procedure as stated above, the original copy of the consignee's order being returned to the consignor, and the original retained by the Consulate.

The Minister of Finance of the Republic of Colombia, commenting upon this procedure says: "It may happen, notwithstanding, that after having certified the invoices and before the departure of the vessel carrying the merchandise, the Consul has not discovered any errors, whereas the shipper may have discovered a substantial error, then they, the consignors, must apply to the Consul for correction within three days, the period during which the Consul is supposed to call the attention of the parties at interest to the errors or omissions which may have occurred. If the vessel has departed before the time fixed for application for correction, notice must be given the Custom House at the port of destination, by the most rapid means, in order that notice of such correction may be received by the Custom House before the presentation of the manifest for declaration and inspection of the merchandise at the Custom House. Otherwise the Law of Colombia will not recognize the right of the shippers of merchandise from foreign ports to ask for the correction of a document now having an official character and officially in effect; and under no circumstances will an application be considered for the return of fees paid."

Therefore, letters of correction will be accepted and certified by the Consulate only before the departure of the vessel, or within three days thereafter; and in the latter case, only when the parties at interest pay the cost of cabled advice to the Custom House in Colombia as "the most rapid means" mentioned by the Minister of Finance in the preceding paragraph.

In filling out the consular invoice form, the blank spaces at the head of the invoice must specify (1) the name of the shipper, (2) the name of the carrying vessel, (3) the port of Colombian destination (4) name of consignee, as appearing on the bill of lading, (5) the name of the importer for whose account the goods are shipped, and (6) his address. The mark is to be shown in the square so designated. The total value of the shipment and amount of consular fees are to be shown in the spaces immediately above the columnar statement. In the columns of the invoice must be shown: (10) the package numbers, (11) the number (count) of packages of the same class, (12) the class of packages, as cases, bales, and so forth, (13) description of the goods, (14) (15) the net and gross weights in kilos, and (16) the value of the items in U. S. currency.

The declaration (17) at the foot of the invoice must be signed by the shipper. Its translation is, "Under oath we declare that the prices stated in this invoice are the same that we charge in the commercial invoice, and that the weights of the packages are correctly stated."

C. I. F. Shipments: The value to be shown in the consular invoice covering shipments to Colombia is the value of the goods f. o. b. the port of embarkation, exclusive of all charges and expenses whatsoever. If the shipment is to be billed at net c. i. f. prices the amount of the freight and insurance charges, or the percentage allowance for such charges, should be deducted from the total price shown in the commercial invoice, and the f. o. b. value so arrived at declared in the consular invoice.

Customs Regulations: Colombian duties are levied on gross weight. Merchandise subject to different rates of duty may be packed in the same container, provided the gross and net weight of each kind of merchandise is indicated. If the weight is not indicated separately, the rate of the highest taxed article is applied to the entire shipment.

Fifteen days are allowed after the receipt of notice of the arrival of the goods at a Colombian custom house for the removal of the goods and the payment of duties and surtaxes. After the expiration of that period, a fine of $0.50 per package will be levied for each day the goods remain in the custom house. If the goods have not been removed and the duties and surtaxes paid within 60 days after the expiration of the 15 days allowed (with a possible extension to 120 days from the date of landing), the goods will be sold at public auction and the proceeds applied to cover duties, surtaxes, and other charges, the balance to be turned over to the importer provided no other claimant who has a better right appears.

Fines: The exporter should be very careful to correctly state the *quantities* of various items declared in the consular invoice, for in clearing the goods through the Colombian Customs, the importer is assessed 30 per cent of the duties on the deficiency if there is an *overstated* quantity representing more than 15 per cent.

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Banco .....(*via Puerto Colombia*)
Barranquilla ...(*via Puerto Colombia*)
Bogota (Santa Fe) ..... (*via Puerto Colombia*)
Bucaramanga ...(*via Puerto Colombia*)
Buenaventura .....TBL
Buga .....(*via Buenaventura*)
Cali .....(*via Buenaventura*)
Cartagena .....TBL
Cartago .....(*via Buenaventura*)
Chinu .....(*via Cartagena*)
Chiriguana .....(*via Puerto Colombia*)
Corozal .....(*via Cartagena*)
*Cucuta ....(*via Maracaibo, Venezuela*)
Honda .....(*via Puerto Colombia*)
Ipiales .....(*via Tumaco*)
Mahtes .....(*via Cartagena*)
Manizales .....(*via Puerto Colombia*)
Medellin .....(*via Puerto Colombia*)
Megangue .....(*via Cartagena*)
Mompox .....(*via Puerto Colombia*)
Neiva .....(*via Puerto Colombia*)
Pasto .....(*via Tumaco*)
Penonome .....(*via Puerto Colombia*)
Popayan .....(*via Buenaventura*)
Puerto Bello ....(*via Puerto Colombia*)
Puerto Colombia .....TBL
Rio Hacha .....(*via Santa Marta*)
San Andreas (Island).....(*via Colon*)
San Gil .....(*via Puerto Colombia*)
Santa Marta .....TBL
Savanilla .....(*via Puerto Colombia*)
Socorro .....(*via Puerto Colombia*)
Tumaco .....TBL
Tunja .....(*via Puerto Colombia*)

*Comply with Venezuelan Consular regulations.

Postal Regulations: Mail for Colombia is despatched from New York, New Orleans, and San Francisco. The average mail time from New York is: to Cartagena, 11 days; to Buenaventura, 10 days; to Porto Colombia, 9 days.

Combination Packages: A combination package, so termed, may consist of (1) a sealed envelope containing a written or printed communication, and (2) an unsealed container enclosing either printed matter, or samples of merchandise. The two parts must be firmly attached together. Each part must be separately addressed to the same addressee. Each part must bear postage at the rate as specified for such part if mailed separately, and must conform to the general regulations governing that classification.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction thereof. *Maximum weight,* 8 pounds 12 ounces.

Import Restrictions: Paintings, chromo cards and printed books are subject to customs duty. Shot guns and rifles for sporting use are mailable if so declared. The collection of customs duty upon parcels from other countries is required in every case in which the addressee has caused the parcel to be opened and assessed, notwithstanding said parcel is subsequently refused by the addressee. In such cases the amount of the customs duty must be paid by the sender before the parcel will be returned to him.

Letters: *Postage rate,* 2 cents per ounce or fraction.

Parcel Post: Postage rate, 14 cents per pound or fraction. Weight limit, 22 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, 15 cents, with return receipt if requested. No indemnity for loss or damage. Registration merely enables the sender to secure a return receipt and does not render the post office in any way liable or responsible. Parcels cannot be insured, except privately, nor sent C. O. D.

Customs declarations, two copies, Form 2966. No consular documents required. Commercial invoice may be enclosed, open, in parcel. Customs duties cannot be prepaid. Colombia imposes a surtax of 5 per cent of the declared value of merchandise imported by parcel post. Commercial invoices must be supplied in duplicate covering all parcel post shipments, and must bear the following Spanish declaration, "Bajo juramento declaramos que los precios anotados en esta factura son los mismos de la venta" signed by the exporter.

These invoices do not require consular certification. It is essential that they include the following data: (1) name and address of shipper; (2) name and address of consignee; (3) date of shipment; (4) marks, number, description, contents, gross and net weights in kilos, of each package; (5) grand total. In describing the contents, it will be sufficient to give the name of the merchandise and the material of which it is composed, together with quantities.

It is important that the commercial invoices agree with customs declaration tags, Form 2966, attached to the parcel.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Neglect to give all the data above specified will subject the addressee to fines, ranging from one to ten dollars per package.

A special tax of 15 per cent of the duties fixed in the tariff will be levied on dutiable merchandise imported into Colombia by parcel post or registered mail. On merchandise free of duty which is imported into Colombia by parcel post or registered mail 15 per cent of the value declared in the respective commercial invoice will be charged.

This special tax appears to be in addition to the former parcel post surtax of 5 per cent of the import duty.

Printed Matter: Postage rate, 1 cent per each 2 ounces or fraction. Weight limit, 8 pounds, 12 ounces; except single volumes of printed books, 11 pounds. Maximum size, 18 inches in any one dimension; except rolls, length 40 inches, diameter 6 inches.

Samples: Postage rate, 2 cents up to 4 ounces, 1 cent per each additional 2 ounces or fraction. Weight limit, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, length 12 inces, diameter 6 inches. Registration, 15 cents, with return receipt if requested. Indemnity limited to 50 francs or equivalent.

Samples mailed under this classification must be so marked on the wrapping. No customs declarations or consular documents are required. Unmailable matter, same as for letters.

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, of the shipping routes, and the general conditions of trade throughout the world.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

Bills of Lading: The steamship companies will not at this time sign "to order" bills of lading. All shipments to Colombia must therefore be consigned direct. Bills of lading must show the following: Name of shipper, name of consignee at port of entry, name of steamer, number of packages, weight (gross) in kilos and total value of shipment. The bills of lading (2 or more copies) are returned to the shipper by the steamship company on the day of sailing, with the amount of freight written on them and duly signed by the company's agent. One copy, thus signed, should be mailed to the consignee with a certified copy of the consular invoice.

In accordance with the Colombian Consulate new regulation, shippers are now required to affix a 50-cent revenue stamp to the original bill of lading covering cargo destined for Colombian ports.

All bills of lading are to be presented to the Consul, together with consular invoice, and the Consul will cancel stamped copy and note on extra copies that stamp has been affixed to original bill of lading.

Bills of lading presented to the Consul for certification, together with the accepted copy of consular invoice, will be released to shippers at 10 a.m. the following day, and must be presented to the steamship office promptly.

It will be necessary for shippers to present bills of lading and accepted copy of consular invoice to the steamship office not later than 11.30 a.m. on day prior to sailing of steamer, and in order for shippers to accomplish this it will be necessary for them to deposit their papers with the Consul at least two days prior to sailing of steamer.

The company will surrender to shippers bills of lading including packages declared on the consular invoice not actually forwarded, only upon presentation of set of Letters of Correction, canceling such short shipments. These Letters of Correction will be held for sixty days, at the expiration of which time, if shortage should still exist, the company will have same certified by the Colombian Consul without charge, and copies forwarded to all interested parties. Company also keeps a copy of the consular invoice, which need not be "certified."

COLOMBIAN LINE

Regular Weekly Sailings for COLOMBIA (Puerto Colombia, Cartagena) from NEW YORK

FREIGHT, PASSENGER and MAILS

COLOMBIAN STEAMSHIP COMPANY, INC.

17 Battery Place, New York City **Telephone, 8000 Whitehall**

SAILINGS FROM NEW YORK

★ **Colombian Line** (Colombian S. S. Co.), 17 Battery Place, New York.

Freight and mail service, from New York, weekly, for Puerto Colombia and Cartagena.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00, plus port charges.

★ **Grace Line, 10** Hanover Square, New York.

Freight service, from New York, monthly, for Colombian ports.

★ **Isthmian S. S. Lines** (N. Y. & S. A. Service), 50 Trinity Place, New York. Freight service, from New York, monthly, for Colombian Pacific ports. Dock Receipts, 2. Bills of Lading, 3 Minimum Bill of Lading, $5.00.

★ **Pacific Steam Navigation Company** (Sanderson & Son, Inc.), 26 Broadway, New York. Freight and passenger service, from New York, twice monthly, for Puerto Colombia, Buena Ventura, and Tumaco. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00.

★ **Panama R. R. S. S. Line,** 24 State St., New York.

Freight and passenger service, from New York, monthly direct or bi-weekly via Colon, for Buenaventura and Tumaco.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, $2.50 per cubic foot; packages not exceeding 2 cubic feet; liability limited to $5.00.

★ **United Fruit Steamship Service,** 17 Battery Place, New York.

Freight and passenger service, from New York, weekly, for Cartagena, and Santa Marta; twice a week for Puerto Colombia. From New York, twice a week, for Colon, handling shipments for Buenaventura and Tumaco.

Dock Receipt, on company's form, in triplicate. Bills of Lading, for Cartagena and Santa Marta, company keeps 5 copies; for Puerto Colombia, company keeps 6 copies; for Buenaventura and Tumaco, company keeps 9 copies. Minimum Bill of Lading, for Cartagena, Puerto Colombia and Santa Marta, $5.00; for Buenaventura and Tumaco, $5.00. Parcel Receipts, for Cartagena, Puerto Colombia and Santa Marta, $1.00 for the first cubic foot or fraction and 50 cents for each additional cubic foot or fraction (packages not exceeding 9 cubic feet, liability limited to $5.00); for Buenaventura and Tumaco, $2.50 per cubic foot or fraction (packages not exceeding 2 cubic feet, liability limited to $5.00).

DIRECT COLOMBIAN SERVICE

Freight Service New York to

Puerto Colombia, Buena Ventura, Tumaco

PACIFIC STEAM NAVIGATION CO., 26 Broadway, New York

COLOMBIAN LINE

Regular Weekly Service between

NEW YORK

and

HAITI — All Ports

COLOMBIA — Cartagena Puerto Colombia

Monthly Service to

VIRGIN-LEEWARD and WINDWARD ISLANDS AND DUTCH GUIANA

St. Thomas, St. Croix, St. Kitts, Antigua, Guadeloupe, Dominica, Martinique, St. Lucia, St. Vincent, Barbados and Paramaribo.

Cayenne and St. Laurent via Paramaribo.

Freight, Passengers and Mail

Colombian Steamship Company, Inc.

17 Battery Place, NEW YORK CITY

Telephone Whitehall 8000

SAILINGS FROM LOS ANGELES

Latin-American Line (John McLaurin), 333 New High St., Los Angeles. Freight service, from San Francisco, monthly. See San Francisco.

Panama Mail S. S. Co., 548 South Spring St., Los Angeles. Freight and passenger service, from Los Angeles, monthly for Buenaventura direct; and 3 times a month via Balboa), for Cartagena, Puerto Colombia, Buenaventura, and Tumaco.

SAILINGS FROM MOBILE

★ **Aluminum Line** (New Orleans & South American S. S. Co., Inc.), City Bank Bldg., Mobile. Freight service, from Mobile, monthly, for Cartagena and Puerto Colombia. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

SAILINGS FROM NEW ORLEANS

★ **Aluminum Line** (New Orleans & South American S. S. Co., Inc.), Queen & Crescent Bldg., New Orleans. Freight service, from New Orleans, monthly, for Cartagena and Puerto Colombia. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

★ **Nosa Line** (New Orleans & South American S. S. Co., Inc.), Queen & Crescent Bldg., New Orleans. Freight service, from New Orleans, monthly, for Buenaventura and Tumaco. Dock Receipts, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

★ **United Fruit S. S. Services,** 321 St. Charles St., New Orleans. Freight and passenger service, weekly for Cartagena, Puerto Colombia, Santa Marta and for Colon, handling shipments thence for Buenaventura and Tumaco.

SAILINGS FROM PORTLAND, OREGON

General S. S. Line (General S. S. Corp.), Railway Exchange Building, Portland. Freight service, from Portland, Oregon, monthly. See San Francisco.

Latin-American Line (Chalmers & Cartwright, Inc.), Porter Bldg., Portland, Oregon. Freight service, from Portland, Oregon, monthly, for Buenaventura. Dock Receipt, issued by steamship company. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

GRACE LINE

"THE LINE WITH THE FIXED SCHEDULE"

Fortnightly sailings by famous "SANTA" fast passenger steamers from New York for the principal ports of PERU and CHILE via PANAMA CANAL. Regular sailings of freight steamers for COLOMBIA, PANAMA, ECUADOR, PERU and CHILE. All steamers connect at Peruvian and Chilean ports with railroads for Bolivia.

Head Office: 10 Hanover Square **New York**

Agents at chief ports of countries named

SAILINGS FROM SAN FRANCISCO

General S. S. Line (General S. S. Corp.), 240 Battery St., San Francisco. Freight service, from San Francisco, monthly, for Buenaventura. Dock Receipt, issued by the steamship company. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

Latin-American Line (R. S. Silva & Co.), 149 California St., San Francisco. Freight service, monthly, for Buenaventura. Dock Receipt, issued by steamship company. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

Panama Mail S. S. Co., 2 Pine St., San Francisco. Freight and passenger service, from San Francisco, monthly for Buenaventura direct; and 3 times a month (via Balboa), for Cartagena, Puerto Colombia, Buenaventura, and Tumaco.

SAILINGS FROM SEATTLE

General S. S. Line (General S. S. Corp.), Colman Bldg., Seattle. Freight service, from Seattle, monthly. See San Francsico.

Latin-American Line (Lee-Matthew Shipping Corp.), Alaska Bldg., Seattle. Freight service, from Seattle, monthly, for Buenaventura. Dock Receipt, issued by steamship company. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM TACOMA

General S. S. Line (General S. S. Corp.), Tacoma. Freight service, from Tacoma, monthly, for Buenaventura. See San Francisco.

NOSA LINE

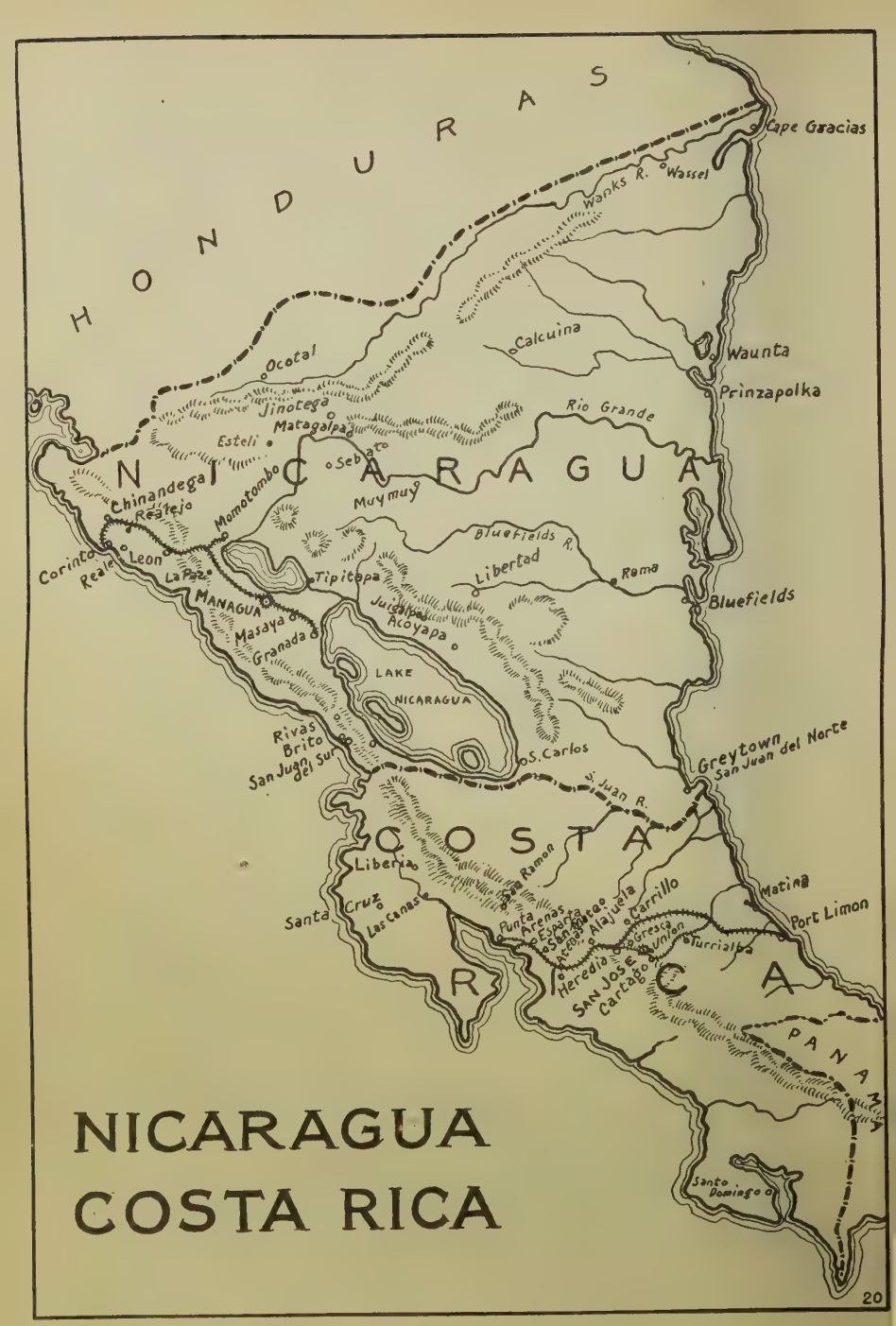
DIRECT SAILINGS FOR BUENAVENTURA, COLOMBIA

Minor ports as cargo offers.

NEW ORLEANS & SOUTH AMERICAN S. S. CO., INC.

Queen and Crescent Bldg., New Orleans

10 Hanover Sq., New York City **350 Marquette Bldg., Chicago, Illinois**



NICARAGUA
COSTA RICA

COSTA RICA

The Republic of Costa Rica has an area of 23,000 square miles with a population of 500,000. The country is divided into seven provinces as follows: San José, Alajuela, Heredia, Cartago, Guanacaste, Puntarenas, and Limon.

Currency: Gold is the legal standard. The monetary unit is the silver colon, whose value ($0.465 at normal exchange, United States) fluctuates with the price of silver and the rate of exchange. Coins in circulation are: Gold coins of 2, 5, 10 and 20 colones; silver coins of 5, 10, 25 and 50 centavos, and 1 colon (colon = 100 centavos). Paper money is emitted by two banks of issue, under government supervision, the bills being protected by a reserve and other collateral. The paper is accepted on a parity with the silver coins, and the bills are of 1, 2, 5, 10, 20, 50 and 100 colones.

Language: Spanish is the spoken and commercial language.

Weights and Measures: The metric system is official and in general use for commercial purposes.

American Consulates: There are American Consulates in Port Limon and San José; Consular Agency in Puntarenas.

Cable and Radio Rates: A complete statement of the general regulations covering cable and radio messages and the classification will be found in the section entitled Cable and Radio Regulations under general export information. See Table of Contents, page 4.

	A	B	C	D	E
Cable, for San Jose, Port Limon and Puntarenas.					
Full rate	.35	.39	.43	.46	.49
Deferred rate	.17½	.19½	.21½	.23	.24½
Week-end letter (Minimum, 20 words)	.08¾	.09¾	.10¾	.11¾	.12¾
Cable, for other places.					
Full rate	.40	.44	.48	.51	.54
Deferred rate	.20	.22	.24	.25½	.27
Week-end letter (Minimum, 20 words)	.11¼	.12¼	.13¼	.14¼	.15¼

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey, New York, Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, Pennsylvania.

C: Alabama, Florida, Georgia, Illinois, Indiana, Iowa, Kentucky, Louisiana, Michigan Minnesota, Mississippi, Missouri, North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Kansas, Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Idaho, Nevada, Oregon, Utah, Washington.

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone, Whitehall 1247

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Costa Rica.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Costa Rica and other countries throughout the world. See our advertisement under Boston in General Information Section.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

Merchants Bank, Mobile, Ala. Complete facilities for handling foreign business. We offer individual attention and close rates.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The Royal Bank of Canada has a branch at San José. Special facilities for handling collections and banking transactions of all kinds. Over 900 branches throughout the world. New York Agency, 68 William St. Correspondence invited.

Consular Offices: There are Costa Rican Consulates in the following cities. The regulations are uniform for all offices except as otherwise stated under Consular Regulations.

New York: Consulate General, 17 Battery Place. (Telephone, Whitehall 2976.) 10 a.m. to 12 m. and 1 p.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. "No jurisdiction has been given this office which attends to all matters affecting Costa Rica for the entire United States." M. A. Bonilla, Consul General.

Baltimore: Consulate, 305 N. Holliday Street. 11 a.m. to 3 p.m.

Boston: Consulate, 10 High Street. (Telephone, Liberty 1230.) 9 a.m. to 4 p.m. Jurisdiction in Massachusetts, Vermont, New Hampshire, Rhode Island, Maine. Mario Sancho, Consul.

Chicago: Consulate, 28 East Jackson Boulevard. (Telephone, Harrison 9868). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Illinois. Berthold Single, Consul.

Los Angeles: Consulate, 333 San Fernando Building, 406 South Main Street. (Telephone, Tucker 7836.) 9 a.m. to 12 m. and 2 p.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in southern California. C. E. Bobertz, Consul.

Meriden, Conn.: Consulate, 110 Sherman Avenue. (Telephone, 673-2). 10 a.m. to 12 m. and 2 p.m. to 5 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Connecticut. J. Francisco de Villafranca, Consul.

New Orleans: Consulate General, Canal-Commercial Building. 9.30 a.m. to 12 m. and 1 p.m. to 4 p.m.; Saturdays, 9.30 a.m. to 12 m. Jurisdiction in Louisiana. Ramon Bedoya Monge, Consul General.

Newport News: Vice Consulate, Reyner Building. (Telephone, 1268). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Newport News and peninsula. George Payne, Vice Consul.

Norfolk: See Newport News.

San Francisco: Consulate General, 149 California Street. (Telephone, Kearny 3830). 10 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in California. Ruben Gonzalez Flores, Consul General.

Consular Regulations: According to the Costa Rican Minister of Finance and Commerce, "I am pleased to inform you that our Custom Houses require only for the clearance of imported merchandise, the presentation by the importer, in addition to the bill of lading, of the commercial invoice, as the consular visa requirement has been abolished. Of course, it is left at the option of the shippers, who for any special reason may want to have their invoices legalized, to call upon the Consuls for such a purpose, who may collect fees for this work in accordance with the corresponding tariff."

Customs Regulations: The following regulations of the Costa Rican Customs must be observed.

Custom house duties are levied in Costa Rica on gross weights, but to merchants that are not paying certain taxes there is an additional charge of 5 per cent ad valorem. This is the reason of requesting the declaration of factory prices and not the price including railroad freight to the port of embarkation.

Commercial Invoices: Commercial invoices covering shipments to Costa Rica may be prepared in English and must bear the signature of an official of the exporting company.

Customs Tariff: Duty is levied on gross weight. In the case of goods subject to different rates of duty packed in the same container, each kind of merchandise must be indicated.

Fines and Seizures: Among goods considered as contraband are those in which any change, alteration or substitution calculated to avoid full or part payment of the customs duties has been made.

Want of conformity in the consular invoice with the number, weight and quantity of goods, if resulting in a difference prejudicial to the treasury, will likewise result in seizure.

The following goods shall be seized owing to excess, omission or substitution at the time of clearance examination: (1) Goods found in a package presented for examination if not specified in the respective original invoices or declarations. (2) Goods substituted for others in the declaration and original invoices.

In cases of contraband the offenders will, in addition to forfeiture, incur a fine equal in amount to the duties defrauded or attempted to be defrauded without prejudice to the penalties provided by law in the matter of forgery and of all other offences connected with contraband.

"To Order" Shipments: The customs regulations of Costa Rica provide for the protection of the shipper's interest under a "to order" bill of lading in the following manner:

The delivery of merchandise consigned "to order" shall not be made without the presentation to the customhouse of the bill of lading properly indorsed by the consignor or his accredited representative.

If the bill of lading covers merchandise for several consignees, it must remain in the customhouse, and the merchant who presents it must indorse thereon a statement showing to whom the merchandise shall be delivered.

A request to the central customhouse for the clearance of merchandise consigned "to order" may be granted, but such a request for the removal of goods from the warehouse should be accompanied by documents in due form.

If application is made for the removal of a part of such merchandise from the customhouse of one of the ports and of another part from the principal customhouse, request will be made on the collector of customs at the port for a certificate which shall state expressly that the corresponding documents, duly indorsed, are in his possession.

When application is made for the delivery from warehouse of merchandise consigned "to order," the proper customs official must note on the bill of lading the name of the person or the firm name of the merchant or commission merchant who has presented it, as well as the date of the presentation.

The collector of customs will not grant an application if the person who signs it is not the same who presented the bill of lading, unless it is accompanied by a written authorization from such a person for delivery of goods to the applicant.

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Alajuela .....(*via Port Limon*)
Atenas .....(*via Puntarenas*)
Cartago .....(*via Port Limon*)
Esparta .....(*via Puntarenas*)
Grecia .....(*via Puntarenas*)
Heredia .....(*via Port Limon*)
Las Canas .....(*via Puntarenas*)
La Union .....(*via Port Limon*)
Liberia .....(*via Puntarenas*)
Matina .....(*via Port Limon*)
Port Limon .....TBL
Puntarenas .....TBL
San Jose—
(*via Port Limon or Puntarenas*)
San Mateo .....(*via Puntarenas*)
San Ramon .....(*via Puntarenas*)
Santa Cruz .....(*via Puntarenas*)
Santo Domingo.....(*via Port Limon*)
Santo Domingo de San Mateo—
(*via Puntarenas*)
Siquirres .....(*via Port Limon*)
Turrialba .....(*via Port Limon*)

Postal Regulations: Mail for Costa Rica is despatched from New York, Boston, New Orleans and San Francisco.

Combination Packages: Combination packages are not permitted in the mails for Costa Rica.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 8 pounds 12 ounces.

Letters: *Postage rate,* 2 cents per ounce or fraction.

Parcel Post: Postage rate, 14 cents per pound or fraction. Weight limit, 22 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, 15 cents, with return receipt if requested. Indemnity is limited to $5.00 for parcels up to 11 pounds in weight, and $10.00 for parcels exceeding 11 pounds. Parcel cannot be insured, except privately, nor sent C. O. D.

INSURANCE COMPANY OF NORTH AMERICA

Foreign and Domestic Parcel Post Insurance.

Customs declarations, one copy, Form 2966. No consular documents required.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter, *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. Weight limit, 8 pounds 12 ounces. Maximum size, 18 inches in any one dimension; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter—*Regular Mails:* Gold, silver and other precious articles.

Parcel Post: Hypodermic needles, except upon compliance by the addressee with certain regulations. Firearms, except by consular permit.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional information regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: Bills of lading must show gross weights in kilos. They may be made either direct or "to order." No consular certification is necessary.

Marking Packages: All marks appearing on packages for shipment to Port Limon must now be made in stencil.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **Pacific Steam Navigation Co.** (Sanderson & Son, Inc.), 26 Broadway, New York. Freight, mail and passenger service, from New York, fortnightly (via Colon), for Punta Arenas. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $7.50.

★ **Panama Railroad S. S. Line,** 24 State St., New York. Freight, mail and passenger service, from New York, weekly (via Colon), for Puntarenas. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $7.50. Parcel Receipts (packages not exceeding $10.00 in value or 2 cubic feet in measurement), $2.50 each.

★ **United Fruit S. S. Services,** 17 Battery Place, New York.

Freight, passenger and mail service, from New York, weekly, for Port Limon; twice a week (via Cristobal), for Punta Arenas.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 9 copies when shipments are consigned to Puntarenas, and 5 copies when consigned to Port Limon. Minimum Bill of Lading, for Port Limon, $5.00; for Puntarenas, $7.50. Parcel Receipts, for Port Limon (packages not exceeding $5.00 in value and 9 cubic feet in measurement), $1.00 for first cubic foot or fraction and 50 cents for each additional cubic foot or fraction. Parcel Receipts, for Puntarenas (packages not exceeding $5.00 in value and 3 cubic feet in measurement), $2.50 each.

SAILINGS FROM BOSTON

United Fruit S. S. Services, Long Wharf, Boston. Freight service, from Boston, weekly, for Port Limon. See also under New York and New Orleans.

SAILINGS FROM LOS ANGELES

Panama Mail S. S. Co., 548 South Spring St., Los Angeles. Freight, mail and passenger service, from Los Angeles, twice a month, for Puntarenas. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 10 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

SAILINGS FROM NEW ORLEANS

★ **United Fruit S. S. Services,** 321 St. Charles St., New Orleans. Freight and passenger service, from New Orleans, weekly, for Port Limon; weekly (via Cristobal), for Punta Arenas.

SAILINGS FROM SAN FRANCISCO

Panama Mail Steamship Line (Pacific Mail S. S. Co.), 2 Pine St., San Francisco. Freight, mail and passenger service, from San Francisco, twice a month, for Puntarenas. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 10 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

THE EXPORTERS' ENCYCLOPAEDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, exhipping routes, and the general conditions of trade throughout the world

CUBA

Cuba is one of the most densely populated of the American republics. It has an area of 44,215 square miles and population of 2,889,064.

The country is divided into six provinces, whose respective areas and populations are as follows: Havana, area 3,174 square miles, population 697,583; Pinar del Rio, Matanzas, Santa Clara, Camaguey, and Oriente.

Francis R. Stewart, American Consul at Santiago de Cuba, sends us the following list of bank holidays observed in his jurisdiction:

Sundays.
January 1.
January 28.
Holy Thursday and Good Friday.
May 20.
October 10.
October 12.
November 1 (of years when general elections are held).
December 7.
December 25.

PORTO RICAN EXPRESS COMPANY

PORTO RICAN EXPRESS COMPANY

EXECUTIVE OFFICES
60 Washington—40 West St., New York
69 Tetuan St., San Juan, Porto Rico

OUR CUBA SERVICE
AND OUR
GENERAL FREIGHT FORWARDING SERVICE

Have a High Standard of Efficiency
which this Company alone can maintain.

IF YOU ARE USING US FOR YOUR PORTO RICO SHIPPING ONLY, GIVE OUR OTHER DEPARTMENTS A TRIAL.

SOUTH AMERICA - EUROPE - ASIA - THE FAR EAST

MARK GOODS IN CARE OF THE
PORTO RICAN EXPRESS CO.
58 Washington Street, New York

Ship by Freight or Express to us at New York, notifying us immediately, sending R. R. Bill of Lading, with two invoices for Porto Rico or seven for Cuba. For other countries, in accordance with Consular requirements.

IF SHIPPING FROM NEW YORK
TELEPHONE WAGON TO CALL . . . . BOWLING GREEN 5544

CUBA
HAVANA
San Antonio de los Baños
Santiago de las Vegas
Marianao
Guanabacoa
Regla
Bahia Honda
Guanajay
Rincon
Madruga
Jaruco
Miranzas
Matanzas
Cardenas
Colon
Sagua la Grande
Velez
Vinales
Consolacion del Sur
Pinar del Rio
Guano
Cortes
San Luis
Batabano
Guines
Bejucal
Alquizar
Bejucal
Jaguey
Murga
Caimanera
Cienfuegos
Cumanayagua
Trinidad
Casilda
Tunas de Zaza
Santa Clara
Placetas
Sancti Spiritus
Caibarien
Cienaga
Moron
Sandobal
Nuevitas
Las Minas
Manati
Porto Padre
Gibara
Sama
Banes
Nipe Bay
Sagua de Tanamo
Baracoa
Vita
Minas
Holguin
Mayari
Camaguey
Santa Ana
Quemado
Jucaro
Garcia
Santa Cruz
Bayamo
Manzanillo
Campechuela
Niquero
El Cobre
Guantanamo
Siboney
Daiquiri
Santiago de Cuba
Nueva Gerona
Santa Fe
ISLE OF PINES
LITTLE CAYMAN
CAYMAN BRAC
GRAND CAYMAN

In addition, on days when municipal elections are held within the municipal district wherein bank is situated.

It is customary for banks to protest all drafts presented within the period from December 25th to January 6th, inclusive, to avoid any difficulties that might arise from the interpretation of Article 504 of the Commercial Code in force in Cuba.

Mr. Stewart says that the holidays listed are observed by the branches of the National City Bank of New York, the Royal Bank of Canada and the Bank of Nova Scotia—the only banking institutions doing business in his district.

Sheridan Talbott, American Vice Consul in charge at Nueva Gerona, sends us the following list of holidays observed by the Bank of the Isle of Pines:

January 1—New Year's Day.
February 22—Washington's Birthday.
February 22—Grito de Baire; Good Friday.
May 20—Cuban Independence.
May 30—Memorial Day.
July 4—Independence Day; Labor Day.
October 10—Grito de Yara.
December 7—Death of Maceo.
December 25—Christmas.

Currency: The monetary unit is the gold peso of 1.6718 grams, at par exchange equal to .926 dollars. United States coin is accepted as legal tender.

UNITED FRUIT COMPANY

GENERAL OFFICES: ONE FEDERAL ST., BOSTON, MASS.

STEAMSHIP SERVICE

REGULAR FREIGHT SAILINGS FROM

NEW YORK, BOSTON AND NEW ORLEANS

TO

HAVANA AND SANTIAGO, CUBA

Kingston, Port Antonio, and Jamaica Outports; Cristobal (Colon) and Bocas del Toro, Panama; Cartagena, Puerto Colombia, and Santa Marta, Colombia; Port Limon, Costa Rica; and ports of Guatemala, and British and Spanish Honduras.

Through Bills of Lading issued via Cristobal to West Coast Ports of South America, Central America and Mexico

PASSENGER SERVICE from NEW YORK, BOSTON and NEW ORLEANS
ADDITIONAL FREIGHT SAILINGS: from Philadelphia, Baltimore, Mobile and Galveston

FOR RATES AND OTHER INFORMATION ADDRESS

UNITED FRUIT COMPANY

17 BATTERY PLACE NEW YORK — LONG WHARF BOSTON — 321 ST. CHARLES ST. NEW ORLEANS

140 SOUTH DEARBORN STREET, CHICAGO

THE HUFF SHIPPING COMPANY, 311 CALIFORNIA STREET, SAN FRANCISCO

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Cuba.

The Canadian Bank of Commerce, 16 Exchange Place, New York City. Branch at Havana, Aguiar and Obropia Streets. Complete facilities for handling collections, accounts of American companies and their agents, and foreign and domestic transactions of all kinds. Other branches and carefully selected correspondents in every important city in the world.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Cuba and other countries throughout the world. See our advertisement under Boston in General Information Section.

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The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches in Havana and all principal cities on the island. Other branches and correspondents in every important city in the world.

The Philadelphia-Girard National Bank .....Philadelphia, Pa.

The Royal Bank of Canada has special facilities to offer in Cuba with over 60 branches. Complete facilities for handling all classes of banking business. New York Agency, 68 William St. Correspondence invited.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices: There are Cuban Consulates in the following cities. The regulations are uniform for all offices except as otherwise stated under Consular Regulations.

New York: Consulate General, 44 Whitehall Street. (Telephone, Bowling Green 8617). 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction covers the entire United States. Felipe Taboada, Consul General.

Atlanta: Consulate, 65 North Forsyth Street. (Telephone, Walnut 9752). 8.30 a.m. to 5.30 p.m.; Saturdays, 8.30 a.m. to 12 m. Jurisdiction in Georgia, "as well as any neighboring towns in which there is no Cuban Consulate, even though outside of the State of Georgia." Guy King, Consul.

Baltimore: Consulate, 1525 Munsey Building. 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Maryland, "and to the south as far as (but not including) South Carolina and excepting Virginia; to the west as far as (but not including) Chicago, Illinois."

Boston: Consulate, 114 State Street. 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 1 p.m. Jurisdiction in Massachusetts, Rhode Island, Vermont, New Hampshire, Maine. Jose M. Gonzalez, Consul.

Brunswick: Consular Agency, 1112 Richmond Street. (Telephone 175). 9 a.m. to 4 p.m.

Charleston: Consulate, 86 Ashley Ave. (Telephone, 2052). 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in South Carolina and Georgia. Leopoldo Rolz, Consul.

Chattanooga: Consulate, Chattanooga Manufacturers Association, 817 Broad Street. 8 a.m. to 4.30 p.m.; Saturdays, 8 a.m. to 12 m. Jurisdiction in Tennessee, "as well as any neighboring towns, even outside of the State of Tennessee, in which there is no Cuban Consulate." Miguel Caballero, Consul.

Chicago: Consulate, 189 West Madison Street. 9 a.m. to 3 p.m.; Saturdays, (Telephone, Main 1896). 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Ohio, Kentucky, Michigan, Indiana. Alejandro Fernandez, Consul.

Cincinnati: Consulate, 812 Southern Railway Building, 4th and Sycamore Streets. 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Ohio, Kentucky, Michigan, Indiana.

Fernandina: Consulate. (Telephone, 10). 9 a.m. to 12 m. and 1 p.m. to 4 p.m. Nathaniel B. Borden, Consul.

Galveston: Consulate, 1925 Avenue F. (Telephone, 5396.) 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Texas, Oklahoma, New Mexico. Francisco Rayneri y Perez, Consul.

Gulfport: Consular Agency, 201 G. S. I. Building. (Telephone, 313). 10 a.m. to 12 m. and 1 p.m. to 4 p.m.; Saturdays, 10 a.m. to 1 p.m. Jurisdiction in Mississippi.

Jacksonville: Consulate, 1733 Pearl Street. 9 a.m. to 4 p.m. Jurisdiction in Florida (Counties of Alachua, Bay, Blotham, Bradford, Baker, Calhoun, Clay, Columbia, Duval, Escambia, Flaguer, Franklin, Gadsden, Halminton, Holmes, Jefferson, Jackson, Levy, Lafayette, Liberty, Leon, Marion, Madison, Nassau, Okaloosa, Putnam, St. John, Suwanee, Santa Rosa, Taylor, Volusia, Walton, Washington, Wakulla). Julio R. Embil, Consul.

Kansas City: Consulate, 510 Grand Avenue Temple. 9.30 a.m. to 3.30 p.m.; Saturdays, 9.30 a.m. to 12 m. Jurisdiction in Kansas, Missouri, Colorado, Nebraska, Oklahoma, Texas (northern port). Clarence S. Palmer, Consul.

Key West: Consulate, San Carlos Building, Duval Street. 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Monroe County (Florida). Domingo J. Milord, Consul.

Los Angeles: Consulate, 922 West 30th Street. (Telephone, Beacon 2394.) 9 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Dr. Jose S. Saenz, Consul.

Destined to be the largest freight forwarding concern in the United States

WILLIAM G. BENZ & CO.

50 Broad Street and 50 New Street **New York, N. Y.**

Telephones Hanover 8126—8134

Nearly 1000 shipments; covering every part of the world, pass through our hands monthly

Most amazing is our low rate for drawing documents. Write us for particulars.

Louisville: Consular Agency, 311 West Main Street. (Telephone 428). 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in the city of Louisville only. R. P. Cane, Consular Agent.

Miami: Consulate, Meyer-Kiser Building. 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jorge R. Ponce, Consul.

Mobile: Consulate, 252 St. Louis Street (Bell Telephone, 3154-W). 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m.

New Orleans: Consulate, Orme Building, 401 Bienville Street. 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Louisiana. Eduardo Patterson, Consul.

Newport News: Consulate, 2411 Washington Avenue. (Telephone, 803). 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in the port of Newport News. Guillermo Espinosa, Consul.

Norfolk: Consulate, 301 Essex Building. (Telephone, 24962). 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Virginia, North Carolina, West Virginia. Jose A. Munoz, Consul.

Pensacola: Consulate, 504 Blount Building (Telephone 2297). 10 a.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in the city of Pensacola, and Escambia County (Florida).

Philadelphia: Consulate, 600 Chestnut Street. (Telephone, Lombard 6266). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Pennsylvania and New Jersey. (Counties of Burlington, Ocean, Camden, Atlantic, Cape May, Cumberland, Salem, Gloucester). Jose Antonio Ramos, Consul.

St. Louis: Consulate, Fullerton Building. (Telephone, Garfield 9324). 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Missouri, Kansas, Nebraska, Wyoming, Colorado. Alberto G. Abren, Consul.

San Francisco: Consulate, 58 Sutter Street. (Telephone, Sutter 3192). 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Gabriel A. Amenabar, Consul.

Savannah: Consular Agency, 42 Whitaker Street. 8 a.m. to 4 p.m.; Saturdays, 8 a.m. to 12 m. Jurisdiction in the city of Savannah only. William M. Coolidge, Consular Agent.

Tampa: Consulate, 609 Henderson Avenue. 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Florida.

Washington, D. C.: Consulate, 2630 Sixteenth Street, N. W. 10 a.m. to 1 p.m. and 3 p.m. to 5 p.m.; Saturdays, 10 a.m. to 1 p.m. Jurisdiction in the District of Columbia. Cuyetano de Quesada, Consul.

Consular Regulations: A consular invoice must be prepared and presented for certification together with the bill of lading, on all freight shipments to destinations in Cuba. Parcel post shipments also require a consular invoice. See also under Postal Regulations.

TO CUBA
SHIP THRU **ARTHUR T. BLACKMAN, INC.** NEW YORK
Best Routes FOREIGN FREIGHT CONTRACTORS Lowest Rates
15-25 Whitehall Street Phone: Bowling Green 9364, 9365

In order to comply with the regulations covering the presentation of consular invoices by shippers to this office for certification, it will be necessary for such shippers or brokers to present the manufacturers invoice, or in its place a copy of the Shippers' Export Declaration or Clearance, which is signed and sworn to by such shippers before the United States Custom House. The said copy of Shippers' Export Declaration must show the record number which is stamped on the original declaration by the Customs officials.

Certification of the consular invoice and bill of lading must be effected by the Consulate at the port of shipment, or in case there is

no Cuban consular office at that port, the necessary papers must be forwarded by mail to the nearest Consulate, accompanied by certified cheque for the amount of the fees.

It is absolutely prohibited to issue more than one consular invoice covering a single bill of lading.

The schedule of consular fees is as follows: certification of consular invoices for declared value of $4.99 or less, 10 cents; from $5.00 to $49.99, the fee is 50 cents; $50.00 to $200.00, the fee is $2.00; and over $200.00, the fee is $2.00 plus 25 cents per $100.00 over $200.00 or fraction thereof. Legalization of bill of lading, $1.00, if shipment is valued at $5.00 or more. No consular action needed on bills of lading covering shipments valued at less than $5.00. Certification of extra copies or duplicates of consular invoices, 50 cents each.

It is optional whether shippers present their own billheads as consular invoices or use blanks sold at the Cuban Consulate. If privately printed, the invoice blanks should follow the official form and be 35 centimeters in length by 23 centimeters in width.

Bills of lading must be certified by the consul, but in order to avoid delay and to facilitate business the use of "non-negotiable" bills of lading for custom-house purposes, as applied to shipments from the United States, is permitted. Shippers may therefore present (when it suits them to do so), instead of the full set of bills of lading for visé by the Cuban consul, two exact copies of the original bill of lading, bearing upon the face, in indelible letters, the following: "This consular bill of lading is not negotiable and is valid only for customs purposes." Importers in Cuba, however, must present along with the copy of the bill of lading certified by the consul, the original which they receive as consignees, or a bill of lading that has been properly endorsed to them when the shipment has been consigned to "order." This does away with the detention of the original bills of lading, which can be mailed at once to the consignee.

When bills of lading are handed in for certification under the above circumstances this matter should be brought to the attention of the consular officer receiving the bills of lading for certification, so that a rubber stamp (to the same effect) is placed thereon.

In the event that another vessel is substituted by the steamship for that named in the bills of lading and on the consular invoice, it is only necessary for the exporter to advise the consignee to such effect by letter. There are no consular formalities to be attended to in such connection. The presentation of the exporter's letter of advice to the Cuban customs authorities will obviate any difficulties.

Goods may be consigned either "direct" or "to order."

Documents presented to the consular office (before three o'clock) for certification will be ready for delivery on the following day.

Consular Invoices must be made on firm and durable paper, in a legible manner and in indelible ink. If typewritten, the original copy must be presented; duplicates and triplicates may be carbon copies. When more than one sheet is necessary, all should be clasped together and the declaration written on the last sheet. They must contain name of shipper and consignee, name of vessel, marks and numbers, description of merchandise, specifying the materials of which it is composed, gross and net weights, detailed price and total value, including a statement of the expenses incurred by the merchandise up to the time it is packed and ready for shipment and the amount of freight paid from the starting point of the shipment to the port of exportation, except when the goods are sold f. o. b. port of exportation,

FACSIMILE

CONSULAR INVOICE (CUBA)

FACTURA CONSULAR

New York.....19....

De las mercancías embarcadas por.....con destino á .....
INVOICE of merchandise shipped by (Consignor or Shipper) destined for

en el vapor.....por cuenta y riesgo de .....
on the steamer (Name of Vessel, Nationality, &c.) for account and risk of

y á la consignación de.....
and to the consignment of (Consignee's name or to order)

Número de Bultos Number of Packages	Clase de Bultos Kind of Packages	Peso en Kilogs Weight in Kilograms		Contenido (Detailed contents; component materials)	Valor de la Unidad Detailed Prices	Importes Total Values
		Bruto Gross	Neto Net			
					$	$

Declaramos que somos los .....de las mercancías relacionadas en la presente factura y que son ciertos los precios y demas particulares que en ella se consignan,* y que las mercancías contenidas en dicha factura son productos del suelo ó de la industria de los Estados Unidos de America.

*If merchandise shipped is from any country other than the United States, remainder of above declaration should be canceled.

Translation

I do declare that I am the.....of the merchandise mentioned in the present invoice and that the prices and other particulars stated in same are true, and that the merchandise mentioned in said invoice is the product of the soil or of the manufacture of the United States of America.

When a shipment comprises both domestic and foreign goods, separate invoices should be arranged for each kind of goods.
The official Cuban method for changing pounds into kilos is to multiply the number of pounds by 45/100.

in which case a statement to that effect must be made on the invoices. If the shipment has been insured, the cost of the same must also appear on the consular invoices. The freight from the port of exportation to destination need not be shown. Prices should not be included or bunched together, but the price of every article or class of goods given separately. If there are no expenses, state so.

Six copies of the consular invoice are required for Havana, and five copies for other ports. Consular invoices may be arranged in either English or Spanish.

The *total value* stated in the consular invoice must include the following charges: *Transportation* from inland point to port of shipment; *commissions; cartage; boxing, crating, marking* and other necessary expenses. *Marine insurance* and *consular fees* are *not* to be included. Each consular invoice must represent a distinct shipment by one vessel to one consignee or firm. The *consolidation of different consignments* in a single invoice is *not* permitted.

Although the shipper may arrange his consular invoices in English, it is necessary for the *consignee* (*in Cuba*) to have the English translated into Spanish before presenting the invoices at the Custom House. As only 48 hours are allowed for Custom House entry in Cuba, it might save the consignee much trouble and expense to have the consular invoices arranged in Spanish, and this should *always* be done if the consignee requests it.

Separate *consular* and *commercial invoices* should be made out for shipments of goods *not* the product of the United States or Porto Rico.

Invoices, as well as the declarations above referred to, must be written on one side of paper only. No corrections, erasures, additions or alterations are allowed unless stated in a signed acknowledgement in Spanish or English preceding the declaration.

At the end of the invoice the manufacturer, producer, seller, owner or shipper will write in Spanish and sign one of the following declarations. If the article shipped is a product of the soil or industry of the United States: "Declaro que soy el (fabricante, productor, vendedor; dueño ó embarcador) de las mercancías relacionadas en la presente factura y que son ciertos los precios y demas particulares que en ella se consignan y due las mercancías contenidas en dicha factura son productos del suelo ó de la industria de los Estados Unidos de América."

If product of the soil or industry of any other country than the United States: "Declaro que soy el (fabricante, productor, vendedor, dueño ó embarcador) de las mercancías relacionadas en la presente factura y que son ciertos los precios y demás particulares que en ella se consignan."

Each invoice must only cover either the products of the soil or industry of the United States or foreign products. No invoice will be accepted by the Cuban Custom Houses, which includes domestic and foreign merchandise.

When the declaration is signed by an individual having power of attorney it must be signed as per example: John Doe & Co., per or by, Richard Doe, Attorney; if by a member of the firm: John Doe, of John Doe & Co.

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If the manufacturer, producer, seller, owner or shipper is not a resident of the port of shipment, a person must be appointed in that city to present the invoice, such appointment to be in writing and sworn to before a Notary Public. In this case, as well as when the shipment is made through an agent, in addition to any of the foregoing declarations signed by the said manufacturer, producer, seller, owner or shipper (as the case may be) a second declaration is required, written in Spanish, and signed by the agent, as follows: "Declaro que soy le Agente autorizado por la persona que ha subscrito la anterior declaratión, para presentar esta factura en la Officina Consular de Cuba en esta plaza, á fin de que sea certificada."

The preparation of consular invoices is one of the most important details to be attended to in shipping merchandise to Cuba. When a shipment arrives at a Cuban port, the merchant must make a customs entry in duplicate, accompanying same with the original consular invoice and original bill of lading, and a copy of each. In cases where the consular invoice is made in a foreign language, a certified translation must be presented to the Custom House at the time of filing the entry. It must describe the merchandise in such a manner that the appraisers can classify it. In describing the merchandise particular care must be taken in making a thorough statement of the materials of which it is composed.

The reason for this is that, when an appraisal is made, in a great many cases, the dominant material in the article is the one which determines its classification. In the same way the weight should be given accurately, and the merchants must bear in mind that, as in the customs tariff of the United States, whenever there is a difference in weights exceeding a certain percentage, a penalty of 1 per cent is assessed for each 1 per cent of the difference in weight or value up to a certain amount, after which the merchandise is liable to confiscation. Should an invoice be rejected for the reason that it is faulty, the merchandise is generally placed in a warehouse, the charges being paid by the receiver in Havana until such time as a corrected invoice is certified to by the consul and presented at the Custom House by the consignee.

When the price to the Cuban customer is f. o. b. factory at an inland point in the United States it will be proper for shippers to show on the consular invoices the F. O. B. factory price, provided that through bills of lading are issued from the point of sale to Cuba. It is only where local bills of lading are issued, i.e., from some inland point in the United States to some port in the United States and then reshipped by ocean carrier, that the railroad freight charges should be added.

Under the Cuban Consular Regulations, "Merchandise shall be considered for tariff purposes as packed and ready for shipment to Cuba when it is in the place specified in the bill of lading covering the importation of said merchandise, and, therefore, the freight charges shall not be added to the cost of the merchandise if the bill of lading reads direct from the first point of shipment; but if the merchandise from the interior of a country is sent to a port and there shipped to Cuba with a bill of lading only from that port to Cuba, the land freight on said merchandise must be added. If merchandise is sent from one country to another by sea, and the bill of lading reads direct from the first point of shipment, the freight from the first country to the point of transshipment for Cuba shall not be included in the cost of the merchandise; but if the merchandise is shipped from one country to her with a bill of lading from the port of the first to that of the country, and then with a different bill of lading from the point shipment for Cuba, the charge for conveyance from the first cond country must be included in the cost of the merchan-

Customs Regulations: Articles imported into Cuba are dutiable on gross weight, actual net weight, or ad valorem, as indicated in the tariff for each item. The legal net weight is calculated in accordance with a schedule of tare allowances annexed to the tariff. Where goods are dutiable on gross weight with a specified tare allowance for receptacles, such deduction is only made in the case of articles packed in regular receptacles, such as boxes, barrels, crates, and so forth. In the case of some articles, a tare allowance is specifically provided for lighter forms of packing, such as bales.

A new circular has been issued by the Cuban Secretary of Finance covering the presentation of original consular invoices as treated under article 104 of the customs code of Cuba.

The circular establishes that the bond which the importer must place when consular invoices are lacking shall be less than double the approximate duties. A period of 180 days will be given the importer to make presentation of the original consular invoice corresponding to the shipment, and if adequate reason is then given for not presenting it within this time an additional extension of not more than 90 days will be conceded.

If, within the period stated, the original consular invoice is furnished, dated prior to the time of shipment, no fine will be imposed. If the invoice is dated after the date of shipment a penalty will be imposed.

Article 104 of the customs code, mentioned above, establishes that no shipment having a value in excess of $100 will be accepted by the custom house for declaration without the corresponding consular invoice, unless the importer makes a sworn declaration of inability to produce the invoice, after which he may withdraw the merchandise by depositing bond.

Breaking the Tare: Orders from Cuba will frequently include instructions to "break the tare."

In the Cuban customs tariff there is a provision that "when in one container merchandises are imported which pay by net weight with others which pay by gross weight or by unities or by value, whether they have the same or different tares, said merchandise will pay the duties that correspond to them by net or dutiable weight, without any benefit of tare, and the exterior container will be appraised by its total weight by the paragraph corresponding to the material of which it is made."

Receptacles containing articles dutiable on gross weight or articles dutiable ad valorem are not subject to a separate duty, since they are already included in the one case in the dutiable weight, and in the other case in the dutiable value. With these exceptions, receptacles capable of further use are dutiable separately. This rule is applied expressly to articles dutiable on net weight and, constructively, to articles dutiable by the piece or free from duty. Unusual receptacles or receptables subject to a higher rate of duty than is applicable to their contents are dutiable separately, even when containing goods dutiable on gross weight. Anhydrous ammonia in cylinders (No. 94) is the sole exception to this rule. When a single package contains articles subject to different rates of duty or dutiable on different bases, or with different tare allowances, the receptacle is classified according to its own tariff number, and the contents are dutiable exclusive of the weight of the receptacle.

As a practical illustration of "breaking the tare," a package of woven wire gauze would include a packet of nails, or in a case containing some staple commodity there might be included a box of toothpicks.

Catalogues: Catalogues sent to Cuba in reasonable quantities, if listed as having no commercial value, will be admitted free of duty. Catalogues invoiced as having a value will ordinarily be regarded as dutiable. If invoiced as "Catalogues for free distribution; no commercial value," there should be no trouble, even though shipped in considerable quantity.

Advertising matter should not be added to a shipment of merchandise except on request, in which case the net weight and value must be stated, and the word "gratis" appended (advertising matter entering duty free in very small quantities).

According to Article 345 of the Cuban customs tariff "Lithographs, posters, manufacturers' catalogues, calendars, and folders, for advertising purposes only, having no commercial value, and intended for free public distribution," are free of duty.

Articles classified under No. 345 are only those which have no commercial value, such as advertisements in the cheapest form, presented in small quantities. Those which come as an ordinary importation of merchandise or as part of the whole of an invoiced and manifested consignment are dutiable under the appropriate tariff numbers. Articles excluded from No. 345 on account of having commercial value shall be classed under No. 315, unless dutiable as printed matter.

Article No. 315 is—"All other merchandise, and effects, not otherwise enumerated or provided for, except raw materials, 26 per cent ad valorem."

Fines and Seizures: The Cuban Custom Houses will impose a fine amounting to double the consular fees if invoices and bills of lading are certified on a date later than the arrival of the corresponding ship at the first Cuban port of entry.

The Cuban Custom Houses will also impose a fine of double the fees failed to have been paid at the Consulates, on invoices whose values upon appraisal of the merchandise are found to be more than the value consigned.

The above-mentioned fines will not be imposed when invoices and bills of lading cover merchandise shipped from countries and through ports where there is no Cuban Consular Office.

Merchandise declared in a fraudulent manner as regards its value, quantity or character shall be forfeited to the government and merchandise having been the object of an attempt at importation into Cuba without previous and due declaration and proper clearance in the Custom House shall be seized and confiscated.

Samples: Samples are subject to the full rate of import duty specified in the Cuban tariff, and shipments of samples must be covered by a Cuban consular invoice. A refund of 75 per cent of the duty, however, will be made on samples in value up to $500 when carried as personal baggage, provided they are re-exported within a period of three months.

Felt, wall paper, fabrics, and trimmings when cut in small pieces and of no commercial value except as samples are admitted free of duty.

Short Shipments: The Cuban law requires the payment of duty on all goods listed on the consular invoice, unless the error is detected and a letter of correction viséed by the Cuban Consul is despatched before the arrival of the goods in the Cuban port. In the latter case the Cuban importer has proof that the goods have not been smuggled in in some way, but that the shipment is a bona fide "short-shipment," and he is permitted to clear the goods actually received without payment of duty on those left behind in port, factory or elsewhere.

The later shipment to complete the order will then go forward regularly and be subject to duty as an initial shipment. If, however, the corrected documents do not arrive, or are not certified before arrival of the goods in Cuban port, there is no way to avoid payment on the total amount of goods invoiced, and again on the goods when they actually do arrive and are cleared through the customs. This is not an exceptional requirement, but will be met in many countries. The customs officials have no way of knowing that the first shipment was really short-shipped if not supplied with corrected documents, or that the second shipment is a bona fide complementary part of the earlier one. In this way the law appears amply justified.

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world.

Ports and Trade Centers: The following list includes ports and rail points in Cuba, indicating the province in which each is located, and the routing for shipments. The provinces are indicated by their initials, immediately following the place name, as follows: Camaguey (C.); Habana (H.); Matanzas (M.); Oriente (O.); Pinar del Rio (P.); and Santa Clara (S.). The figures in parentheses indicate the railroad systems serving the individual places, as follows: (1), United Railways of Havana; (2), Cuba R. R.; (3) Cuba Northern R. R.; (4) Hershey Cuban R. R.; (5) Guantanamo & Western R. R. The letter "r" indicates rail routing and the figures following give the rail distance in kilometers from the port of entry or junction point named. The letters TBL, if alone, indicate a steamship port of call, full particulars as to the lines offering such service being given in the steamship route notes under Shipping Routes and Regulations. If the letters TBL are followed by a port name, it indicates that through bills of lading are issued by steamship companies, via such port, from United States points of departure.

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Abad, S. .....(1) r. 99, Cienfuegos
Acana, M. .....(1) r. 20, Matanzas
Acero, H. .....(1) r. 7, Havana
Acevedo, H. .....(1) r. 14, Havana
Acide, H. .....(1) r. 6, Havana
Acosta, M. .....(1) r. 16, Matanzas
Adela, S. .....(1) r. 14, Caibarien
Adelaida, M. .....(1) r. 76, Cardenas
Agramonte, M. ....(1) r. 71, Cardenas
Aguacate, H. ....(1) r. 30, Matanzas
Aguada, S. .....(1) r. 88, Cardenas
Aguedita, M. .....(1) r. 60, Cardenas
Aguica, M. .....(1) r. 60, Cardenas
Aguila, M. .....(1) r. 49, Matanzas
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Aguirre, M. .....(1) r. 50, Cardenas
Ajuria, S. .....(1) r. 47, Cienfuegos
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Radames, H. .....(1) r. 35, Havana
Ranchuelo, M. ....(1) r. 32, Cardenas
Real Campina, S. ..(1) r. 97, Cardenas
Recompensa, M. ..(1) r. 66, Cardenas
Recreo, M. .....(1) r. 24, Cardenas
Regina, S. .....(1) r. 95, Cardenas
Regla, H. .....(1) r. 7, Havana
Reglita, M. .....(1) r. 47, Cardenas
Reloj, M. .....(1) r. 36, Matanzas
Republica, M. ....(1) r. 28, Matanzas
Retamal, M. ....(1) r. 46, Cardenas
Retero, S. .....(1) r. 97, Cardenas
Retiro, H. .....(1) r. 14, Havana
Revoltoso, M. ...(1) r. 41, Matanzas
Reynaldos, M. ..(1) r. 48, Cardenas
Rincon, H. .....(1) r. 23, Havana
Rio Seco, H. .....(1) r. 7, Matanzas
Rio Seco, M. ..(1) r. 65, Matanzas
Robles, M. .....(1) r. 36, Matanzas
Rocio, M. .....(1) r. 61, Cardenas
Rodriguez, M. ....(1) r. 6, Matanzas
Rojas, S. .....(1) r. 135, Cardenas
Romero, M. .....(1) r. 14, Cardenas
Rosa, M. .....(1) r. 30, Cardenas
Rosario, S. .....(1) r. 85, Cardenas
Rosario, M. ....(1) r. 30, Mantanzas
Rosario, H. .....(1) r. 43, Havana
Rosell, S. .....(1) r. 81, Cardenas
Rosita, S. .....(1) r. 100, Cardenas
Rubi, M. .....(1) r. 64, Matanzas
Rumania, M. ...(1) r. 42, Matanzas
Saavedra, M. ....(1) r. 59, Cardenas
Sabanilla, M. ....(1) r. 27, Matanzas
Saladrigas, H. ....(1) r. 45, Havana
Sama, H. .....(1) r. 13, Havana
San Agustin, H. ....(1) r. 38, Havana
San Anton, M. ..(1) r. 17, Cardenas
San Antonio, M. ..(1) r. 41, Matanzas
San Antonio de los Banos, H.
(1) r. 36, Havana
San Benito, M. ..(1) r. 53, Matanzas
San Carlos, M. ..(1) r. 58, Cardenas
San Cayetano, M.
(1) r. 18, Matanzas
San Claudio, M. ..(1) r. 38, Matanzas
San Felipe, H. ....(1) r. 43, Havana
San Fernando, M.
(1) r. 34, Cardenas
San Francisco de Paula, M.
(1) r. 17, Matanzas
San Gonzalo, M. ..(1) r. 33, Matanzas
San Ignacio, M. ..(1) r. 36, Matanzas
San Joaquin, M. ..(1) r. 17, Cardenas
San Jose de Capote, M.
(1) r. 48, Cardenas
San Jose de los Ramos, M.
(1) r. 57, Cardenas
San Juan, M. ....(1) r. 34, Cardenas
San Juan o Tejar, M.
(1) r. 24, Matanzas
San Laureano, M.
(1) r. 25, Cardenas
San Luciano, M. ..(1) r. 68, Cardenas
San Manuel, H. ..(1) r. 54, Havana
San Martin, M. ..(1) r. 40, Cardenas
San Miguel, H. ....(1) r. 33, Havana
San Miguel, M. ..(1) r. 48, Cardenas
San Nicolas, H. ..(1) r. 13, Matanzas
San Nicolas, M. ..(1) r. 71, Matanzas
San Pablo, M. ..(1) r. 21, Cardenas
San Pedro, M. ..(1) r. 81, Cardenas
San Pedro de Limonar, M.
(1) r. 29, Matanzas
San Rafael, M. ..(1) r. 44, Matanzas
San Ricardo, M. ..(1) r. 46, Cardenas
San Saturnino, M.
(1) r. 85, Cardenas
San Telmo, H. ....(1) r. 6, Havana
San Valentin, S.
(1) r. 137, Cardenas
San Vicente, M. ..(1) r. 12, Cardenas
Santa Amalia, M.
(1) r. 32, Matanzas
Santa Ana, S. ..(1) r. 135, Cardenas
Santa Barbara, M.
(1) r. 65, Cardenas
Santa Catalina, M. (1) r. 49, Cardenas
Santa Clara, M. ..(1) r. 8, Matanzas
Santa Cruz, M. ..(1) r. 32, Matanzas
Santa Elena, M. ..(1) r. 47, Cardenas
Santa Gertrudis, M.
(1) r. 50, Cardenas
Santa Lucia, H. ..(1) r. 54, Havana
Santa Rita, M. ..(1) r. 36, Matanzas
Santa Rosa, M. ..(1) r. 34, Matanzas
Santa Rosalia, M.
(1) r. 51, Matanzas
Santa Sofia, M. ..(1) r. 59, Cardenas
Santo Domingo, S.
(1) r. 119, Cardenas
Santo Domingo, M.
(1) r. 34, Matanzas
Saratoga, M. ....(1) r. 63, Matanzas
Sardina, M. .....(1) r. 66, Cardenas
Sardinas, M. ....(1) r. 41, Cardenas
Satelite, M. ....(1) r. 63, Cardenas

Saturnino Martinez, S. (1) r. 97, Cardenas
Seborucal, H. ....(1) r. 42, Havana
Seiba del Agua, H. (1) r. 50, Havana
Serra, S. .....(1) r. 131, Cardenas
Sierra, M. .....(1) r. 52, Cardenas
Socorro, M. .....(1) r. 54, Cardenas
Solares, M. .....(1) r. 84, Cardenas
Soledad, M. .....(1) r. 35, Cardenas
Soloni, M. .....(1) r. 36, Matanzas
Soto, M. .....(1) r. 69, Cardenas
Sotolongo, M. ....(1) r. 61, Matanzas
Sumidero, M. ....(1) r. 32, Matanzas
Tallapiedra, H. .....(1) r. 2, Havana
Tasajito, M. ....(1) r. 77, Cardenas
Tejar, M. .....(1) r. 87, Cardenas
Tejar o San Juan, M. (1) r. 24, Matanzas
Telefono, M. ....(1) r. 58, Cardenas
Tentative, M. ....(1) r. 40, Cardenas
Teresita, M. ....(1) r. 34, Matanzas
Tiempo, M. .....(1) r. 43, Matanzas
Tinguaro, M. ....(1) r. 50, Cardenas
Tinima, M. .....(1) r. 75, Cardenas
Tivo Tivo, H. .....(1) r. 29, Havana
Toledo, H. .....(1) r. 13, Havana
Tolon, M. .....(1) r. 79, Cardenas
Torriente, M. ....(1) r. 66, Cardenas
Tosca, M. .....(1) r. 34, Cardenas
Toscano, H. .....(1) r. 13, Havana
Trasanco, M. ....(1) r. 41, Cardenas
Trinidad, H. .....(1) r. 30, Havana
Triunfana, S. ....(1) r. 168, Cardenas
Triunfo, S. .....(1) r. 97, Cardenas
Triunvirato, M. ..(1) r. 20, Matanzas
Truffin, M. .....(1) r. 66, Cardenas
Trujillo, M. ....(1) r. 63, Matanzas
Tulipan, H. .....(1) r. 8, Havana
Union de Reyes, M. (1) r. 34, Matanzas
Union, M. .....(1) r. 67, Cardenas
Urreta, H. .....(1) r. 23, Havana
Urumea, M. ....(1) r. 63, Cardenas
Usabiaga, M. ....(1) r. 60, Cardenas
Valdes, S. .....(1) r. 125, Cardenas
Valera, M. .....(1) r. 39, Matanzas
Valiente, M. ....(1) r. 36, Matanzas
Vega, M. .....(1) r. 60, Cardenas
Vegas, H. .....(1) r. 23, Matanzas
Vegas, M. .....(1) r. 61, Matanzas
Venero, M. .....(1) r. 41, Matanzas
Vento, H. .....(1) r. 15, Havana
Verdun, M. .....(1) r. 73, Cardenas
Victor, H. .....(1) r. 44, Havana
Victoria, M. ....(1) r. 12, Cardenas
Villalba, M. .....(1) r. 31, Cardenas
Violeta, S. .....(1) r. 92, Cardenas
Vista Hermosa, M. (1) r. 31, Cardenas
Washington, S. ..(1) r. 112, Cardenas
Wilson, M. .....(1) r. 65, Matanzas
Xenes, M. .....(1) r. 28, Matanzas
Yagua, M. .....(1) r. 84, Cardenas
Yaguaramas, S. ..(1) r. 107, Cardenas
Yaity, M. .....(1) r. 21, Matanzas
Yara, M. .....(1) r. 77, Cardenas
Zapatin, M. .....(1) r. 36, Matanzas
Zoraida, M. .....(1) r. 67, Cardenas
Zumalacarregui, M. (1) r. 68, Cardenas
Zurbano, S. ....(1) r. 138, Cardenas

Postal Regulations: Great care should be exercised in the preparation of all classes of mail for Cuba, to comply with the regulations as herein set forth.

Letters: *Postage rate,* 2 cents per ounce or fraction.

INSURANCE COMPANY OF NORTH AMERICA

Foreign and Domestic Parcel Post Insurance.

Consular Regulations: Senders of packages for Cuba mailed at localities where Cuban consular representatives are located must comply with the Cuban consular regulations which require, for shipments of whatever value, the presentation to such Cuban consular representatives, for consular certification, of one original invoice and four copies when shipments are addressed for delivery at Havana or one original invoice and three copies when shipments are addressed for delivery in other parts of the island, only one set (four or five copies, as the case may be) of invoices being necessary for one shipment sent at one time to one addressee, no matter of how many packages the shipment consists.

The wrappers of packages for which consular invoices have been secured should

be marked with the series letter and number of such consular invoice, for example, "Consular invoice B 1020."

The consular office retains all copies of the invoice except the original, which, after being viséed, is returned to the sender who should either enclose such original invoice in the package or send the same under separate cover to the addressee. When the consular invoice is enclosed in the package, the wrapper should be so endorsed, in which case no customs declaration is necessary. When the shipment consists of more than one package and the consular invoice accompanies same, no customs declaration is necessary on any of the packages, but each package should be numbered consecutively and endorsed as to the particular package containing the consular invoice.

The shipper need pay for certification of only the original copy of the invoices, as follows:

Invoices for less than $5	$0.10
Invoices from $5 to $49.99	.50
Invoices from $50 to $200	2.00
For every additional $100 or fraction thereof	.25

No consular invoices are required for shipments from localities without Cuban consular representation, but *commercial invoices* (single copy only) covering such shipments are necessary, which commercial invoices should be sent to the addressees and must contain a statement, sworn to by the sender before a notary public, declaring that the merchandise is of American manufacture.

Each package of a shipment for Cuba which is *not* accompanied with a consular invoice must have one copy of the *customs declaration* (Form 2966) attached.

Packages of merchandise cannot be insured or sent C. O. D., but may be *registered.*

Parcel Post: A parcel post convention with Cuba was signed on October 31 to become effective January 1, 1926.

This convention provides for the exchange of parcel post packages, ordinary and registered, exceeding 8 ounces up to and not exceeding 11 pounds in weight, and requires the sealing of parcels with wax, adhesive tape, or in some other acceptable manner.

The new convention provides also for indemnity not to exceed $10 for the total loss (wrapper and contents) of registered parcel post packages exchanged between the two countries.

The convention is effective for 18 months only from January 1, 1926, pending the modification or repeal of certain statutes which prohibit the importation into the United States by mail or parcel post of cigars and cigarettes in quantities of less than 3,000 in a single package, thus excluding some of Cuba's most important articles of export.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: Bills of Lading must show gross weights in pounds and kilos. They may be made either direct or "to order." Bills of lading must be legalized by the Cuban consular office at the port of shipment.

Marking and Packing: Packages may be marked either with a stencil or a brush. Weights need not be marked on the packages.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **American & Cuban S. S. Line, Inc.**, 39 Cortlandt St., New York. Freight service from New York, every Wednesday, for Havana; every 2 weeks, for Matanzas, Cardenas, Caibarien, Sagua la Grande, alternating as to ports of call every two weeks; as cargo offers, for other Cuban ports.

Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 5 copies; must be accompanied by Shippers' Export Declaration when presented for signature. Minimum Bill of Lading, for Havana, $3.25; for outports, $5.00. Parcel Receipts for packages, valued under $5.00 each, will be issued at $1.00 for the first cubic foot or fraction thereof and $.25 for each additional cubic foot or fraction thereof, up to and including 9 cubic feet.

★ **Atlantic Navigation Corp.**, 17 Battery Place, New York.

Freight and passenger service, from New York, every Thursday, for Santiago and (via Santiago) for Baracoa, Manopla, and Santa Cruz del Sur.

Fortnightly, Thursdays, for Cienfuegos.

Fortnightly, alternate Thursdays, for Guantanamo and Manzanillo.

Fortnightly, Saturdays, for Manati, Nuevitas, Pastelillo and Puerto Tarafa.

Fortnightly, alternate Saturdays, for Gibara, Antilla and Banes.

The American and Cuban Steamship Line, Inc.

ESTABLISHED 1910

WEEKLY FREIGHT SERVICE

NEW YORK, HAVANA

BI-WEEKLY

Matanzas, Cardenas, Sagua La Grande and Caibarien

Through bill of lading service from all European Ports.
Branch offices in all European Countries.

Make inquiry for advantageous freight rates.
Steamers dock and discharge alongside of our own Terminal, Atares Wharf, Havana, Cuba.

Loading berth, Pier No. 63, N. R., Foot of 23rd St., N. Y. C.

American and Cuban Steamship Line, Inc.

General Offices:

39 CORTLANDT STREET, N. Y. C.

Havana Office: BARRAQUE BUILDING, AMARGURA, 30

Chicago: 53 West Jackson Blvd. **San Francisco:** 311 California Street **Pittsburgh:** 982 B Union Trust Bldg.

Boston, Baltimore, Philadelphia, Norfolk, Newport News

Atlantic Navigation Corporation

Regular Freight and Passenger Sailings

NEW YORK to CUBAN PORTS

SANTIAGO: also via Santiago, Baracoa, Niquero, Media Luna, Manopla, Guayabal, Santa Cruz del Sur, Boca Grande, Jucaro, Tunas de Zaza and Casilda.

THURSDAY OF EACH WEEK

NUEVITAS PASTELILLO
TARAFA MANATI
Fortnightly

ANTILLA, BANES and GIBARA
Fortnightly

GUANTANAMO MANZANILLO
CIENFUEGOS
Fortnightly

Special sailings to all West Indian Ports if sufficient tonnage offers.

All Sailings from Pier 27, East River, N. Y.

For rates, bookings, etc., apply

JOHN V. SEVIN, Agent
982-B Union Trust Bldg., Pittsburgh, Pa.

M. HARTMAN, Gen. Western Agent
53 W. Jackson Boulevard, Chicago

J. M. FORD, Agent
703 Transportation Bldg., Los Angeles

H. W. LAWRENCE & CO., Agents
314 California St., San Francisco

WM. H. QUICK, Jr., Gen. Freight Agent
17 Battery Place, New York

D. E. BORDNER, Traffic Manager
Telephone, Whitehall 0908

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, for Santiago, Cienfuegos, Guantanamo, Manzanillo, Manopla and Santa Cruz del Sur, $3.00; for Baracoa, Nuevitas, Pastelillo, Puerta Tarafa, Antilla, Banes, Gibara, and Manati, $5.00. Parcel Receipts, issued.

★ **Munson Line** (Munson S. S. Lines), 67 Wall St., New York. Express, freight and passenger service, from New York, bi-weekly, for Antilla (Nipe, Banes); freight service only, bi-weekly, for Matanzas, Cardenas, Caibarien, Sagua la Grande, Nuevitas (Pastelillo/Puerto Tarafa), Puerto Padre, Manati, and Gibara; monthly, for Vita. Dock Receipt, on company's form in duplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00, except Havana, $3.25.

★ **Pacific Line** (Sanderson & Son, Inc.), 26 Broadway, New York. Freight and passenger service, from New York, every 4 weeks, for Havana. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

MUNSON LINES

ESTABLISHED 1882

PASSENGER SERVICES

NEW YORK TO NASSAU AND MIAMI
NEW YORK TO SOUTH AMERICA
NEW ORLEANS TO HAVANA
(Special Summer Cruises)

FREIGHT SERVICES

NEW YORK TO NASSAU AND CUBA
NEW YORK TO SOUTH AMERICA
BALTIMORE TO CUBA
MOBILE TO CUBA
MOBILE TO SOUTH AMERICA
NEW ORLEANS TO MEXICO
PACIFIC COAST PORTS TO CUBA

Full Cargo Charters to and from the West Indies and Caribbean

MUNSON STEAMSHIP LINES

MUNSON BUILDING, 67 WALL STREET, NEW YORK

★ **United Fruit S. S. Service,** 17 Battery Place, New York. Freight and passenger service, from New York, weekly, for Havana; also weekly, for Santiago. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies when shipments are consigned to either Havana or Santiago. Minimum Bill of Lading, for Havana, $3.25; for Santiago, $3.00. Parcel Receipts, for Havana and Santiago (packages not exceeding $5.00 in value or 9 cubic feet in measurement), $1.00 for first cubic foot or fraction and 25 cents for each additional cubic foot or fraction.

Ward Line (New York & Cuba Mail S. S. Co.), foot of Wall St., New York. Freight, mail and passenger service, from New York, express service, twice each week, for Havana; freight service only, weekly, for Santiago, Cienfuegos, Manzanillo and Guantanamo. Through bills of lading (via Havana), for Nueva Gerona (Isle of Pines). Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, for Havana, $3.25; for other ports, $3.00. Parcel Receipts (packages not exceeding $5.00 in value), $1.00 for the first cubic foot or fraction; 25 cents for each additional cubic foot or fraction, up to and including 9 cubic feet.

SAILINGS FROM BALTIMORE

★ **Munson Line,** Keyser Bldg., Baltimore. Freight service, from Baltimore, bi-weekly, for Havana. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $3.25.

WARD LINE

PASSENGER AND FREIGHT SERVICES
Between
NEW YORK and CUBA

Sailings from New York for Havana, Cuba every Saturday and Fortnightly on Thursday for passengers

Weekly freight service from New York to Santiago, Guantanamo, Cienfuegos, and Manzanillo.

Additional freight services from New York to Havana and other Cuban Ports as freight offers.

Passenger and freight sailings from New York to Progreso, Vera Cruz and Tampico, Mexico (see Mexico section).

For Information address

N. Y. & CUBA MAIL STEAMSHIP CO.
FOOT OF WALL STREET - NEW YORK

SAILINGS FROM BOSTON

★ **United Fruit S. S. Service,** Long Wharf, Boston. Freight service, from Boston, weekly, for Havana. See New York.

SAILINGS FROM KEY WEST

F. E. C. Car Ferry Co. (Florida East Coast R. R.), Jacksonville, Florida. Ship via any line to Jacksonville, Florida, care of Florida East Coast Railway. From Jacksonville, rail movement daily; from Key West, daily (except Saturday), for Havana. Advance booking should be made and booking number shown on railroad bills of lading when routed by ferry. Uncertified copy of bill of lading, consular invoice and export declaration in duplicate should be mailed to company's agent at Key West.

SAILINGS FROM MOBILE

★ **Munson S. S. Line,** Pier 8, M. & O. Docks, Mobile. Freight service, from Mobile, fortnightly, for Havana, Sagua la Grande, Caibarien, Nuevitas (Pastelillo and Port Tarafa), Cienfuegos, Santiago, and Manzanillo; every 4 weeks for Guantanamo. Bills of Lading, company keeps 5 copies.

SAILINGS FROM NEW ORLEANS

Jamaica Fruit Line (Orr Fruit & S. S. Co.), 401 Queen & Crescent Bldg., New Orleans.

Freight, mail and passenger service, from New Orleans, weekly, for Cienfuegos.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.15. Parcel Receipts, not issued.

★ **Munson S. S. Line,** Hibernia Bank & Trust Bldg., New Orleans. Freight and passenger service, from New Orleans, weekly, for Havana; freight only, fortnightly, for Matanzas, Cardenas, Sagua, Caibarien and Nuevitas (Pastelillo and Port Tarafa), Cienfuegos, Santiago, and Manzanillo; every 4 weeks for Guantanamo. Dock Receipt, in triplicate. Bills of Lading, 5 company copies.

★ **Standard Fruit & S. S. Co.,** Union Indemnity Bldg., New Orleans. Freight and passenger service from New Orleans, weekly, for Havana. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $3.00.

★ **United Fruit S. S. Service,** 321 St. Charles St., New Orleans. Freight service, from New Orleans, twice a week, for Havana; weekly, for Santiago.

SAILINGS FROM PHILADELPHIA

★ **Ward Line** (Texas Transport & Terminal Co.), Bourse Bldg., Philadelphia.

Freight service, Philadelphia, monthly, for Havana.

CYPRUS

The British island of Cyprus is the third largest island in the Mediterrean. It is forty miles from the coast of Asia Minor and sixty miles from the coast of Syria. The area is 3,584 square miles with a population, as given by the preliminary census of 1921, of 310,808.

Currency: Cyprus silver; 18 copper piastres, 9 c. p., 4½ c. p. and 3 c. p. (9 c. piastres = 1 shilling).

Language: The principal spoken and commercial languages are Turkish, French and English.

Weights and Measures: Length, 1 Cyprus pic = two-thirds yard. Weight, 1 oke = 2.8 pounds. Capacity, 1 kile = 8 Imperial gallons.

American Consulate: There is an American Consular Agency in Cyprus under direction of the Consulate General in Cairo, Egypt.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Cyprus, add 7 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.48	.52	.56	.59	.62
Deferred rate	.24	.26	.28	.29½	.31
Preferred rate	.53	.56	.59	.62	.65
Urgent rate	1.09	1.12	1.15	1.18	1.21
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.48	.52	.56	.59	.62
Deferred rate	.24	.26	.28	.29½	.31
Partly urgent rate	1.09	1.13	1.17	1.20	1.23
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

FOREIGN FREIGHT TRAFFIC

INFORMATION SERVICE

The Export Department of every manufacturing concern is often confronted by special problems in connection with the handling and routing of shipments to foreign customers.

The Traffic Bureau gives unprejudiced advice on such problems as a free service to Encyclopaedia subscribers.

For information with regard to steamship lines, export freight forwarders, shipping routes, freight rates, sailing dates, and any regulations which require to be observed, address

TRAFFIC BUREAU

CHARLES S. LEVITT, Manager

Exporters' Encyclopaedia Corporation

20 Vesey Street New York City

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Cyprus.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *United Kingdom.*

Consular Regulations: No consular documents are required.

Customs Regulations: The British Customs Conference form of commercial invoice and declaration of value is required for all shipments to Cyprus, except of sugar, molasses, and manufactured tobacco. For facsimile of form, and full particulars, see under Australia.

Map: See under *Turkey.*

Ports and Trade Centers: The chief port and only T. B. L. point is Famagusta (6,127). The other principal towns are Nicosia (the capital) 18,461; Larnaca, 10,652; Limasol, 11,843; Paphos and Ktima, 3,946; Kyrenia, 1,986.

Postal Regulations: Mail for Cyprus is despatched from New York.

Combination Packages: Combination packages are not permitted in the mails for Cyprus.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: Postage rate, 5 cents for the first ounce; 3 cents per each additional ounce or fraction. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension; except rolls, length 30 inches, diameter 4 inches.

Registration, 15 cents with return receipt if requested.

Merchandise may be mailed at the letter rate. No customs declaration nor consular documents required; but commercial invoice and declaration of value must be rendered on special form. See under Customs Regulations.

Parcel Post: Postage rate, 14 cents per pound or fraction, plus transit charges—up to 3 pounds inclusive, 60 cents; from 3 pounds to 7 pounds inclusive, 90 cents; from 7 pounds to the weight limit, $1.20. Weight limit, 11 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, not permitted. No indemnity for loss or damage. Parcels cannot be issued nor sent C. O. D.

Customs declarations, one copy, Form 2966. No consular documents required.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces, or fraction of 2 ounces. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter—*Regular Mails:* Coins; firearms; saccharine, exceeding 2 pounds, or without permit; dry fruits and vegetables.

Parcel Post: Letters (except one for the addressee); hashish; locust eggs; salt (other than table or rock salt); silver and copper coins and pre-Victorian gold coins; firearms without a special permit; old clothes for sale; fruit and vegetables. Carbon papers (same as Abyssinia). Saccharine not exceeding 2 pounds in weight may be imported by permission of the chief medical officer.

Silkworms; eggs of silkworms, except through previous authorization from the director of agriculture; envelopes, wrappers, cards, forms or any papers intended to be distributed or sent by the post or otherwise, or to be employed in any other way, marks of all kinds which imitate the marks or stamps of any post office belonging to the postmaster or to any British postal authority, foreign or colonial, or which resemble the said stamps or marks or which take the place of them, or words, letters, or marks of any kind signifying or implying that a postal article bearing the said words, letters or marks is sent by His Majesty's service, or reasonably permitting the addressee to suppose that the article is sent by the same service. The same is true of envelopes, wrappers, cards or any papers bearing similar notations which would be distributed by the post or otherwise.

Letters and any other articles which are contrary to the provisions above indicated may be confiscated, seized or treated in any other manner authorized by the governor.

Shipping Routes and Regulations: Most shipments are made via Alexandria, Port Said, Beirut or Smyrna, although several lines will make Cyprus direct if sufficient cargo offers.

The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are no special requirements affecting the preparation of bills of lading.

SAILINGS FROM NEW YORK

American-Levant Line (Cunard S. S. Co., Ltd.), 25 Broadway, New York. Freight service from New York, about fortnightly (via Alexandria), for Larnaca, Limassol and Famagusta. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.50. Parcel Receipts, issued for samples of small commercial value, 50 cents per foot; minimum charge, $2.50.

★ **Italian Line** (Italia-America Shipping Corp.), 1 State St., New York.

Freight service, from New York, about weekly (via Naples), for Larnaca.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $15.00. Parcel Receipts, not issued.

SAILINGS FROM PHILADELPHIA

American-Levant Line (Cunard S. S. Co., Ltd.), Bourse Bldg., Philadelphia. Freight service from Philadelphia, monthly (via Alexandria), for Larnaca, Limassol and Famagusta. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.50. Parcel Receipts, issued for samples of small commercial value, 50 cents per foot; minimum charge, $2.50.

GENERAL EXPORT INFORMATION

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.

CZECHO-SLOVAKIA

CZECHOSLOVAKIA

The country is divided into five provinces, with area and population figures as follows: *Bohemia*, area 20,106 square miles, population 6,664,932; *Moravia*, area 8,615 square miles, population 2,660.737; *Silesia*, area 1,707 square miles, population 670,937; *Slovakia*, area 18,933 square miles, population 2,993,479 and *Ruthenia*, area 4,903 square miles, population 605,731, making a total area of 140,485 square miles.

Currency: The unit of currency is the koruna (crown), a successor to the Austro-Hungarian crown. The old paper money—notes issued by the Austro-Hungarian Bank—has all been retired, and new Czechoslovak notes put in circulation. On August 30, the Czechoslovak crown was quoted at New York at 3.34 cents for telegraphic transfers. It is proposed to establish a bank of issue as a private institution under government supervision, make the franc the unit, and place the currency on the gold basis. A gold reserve is rapidly being accumulated.

Language: Czech and German are the predominating spoken and commercial languages. English is now compulsory in the schools, so that English and French are now rapidly becoming acceptable as commercial languages.

Weights and Measures: The metric system is the legal standard and in general use in Czechoslovakia.

American Consulates: There is an American *Consulate* in Prague, Bohemia.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Czechoslovakia, add 6 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.31	.35	.39	.42	.45
Deferred rate	.15½	.17½	.19½	.21	.22½
Preferred rate	.37	.40	.43	.46	.49
Urgent rate	.61	.64	.67	.70	.73
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.31	.35	.39	.42	.45
Deferred rate	.15½	.17½	.19½	.21	.22½
Partly urgent rate	.61	.65	.69	.72	.75
Urgent rate	.93	.97	1.01	1.04	1.07
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

TO CZECHOSLOVAKIA **SHIP THROUGH**

SCHENKERS, INC.

8-10 Bridge Street **New York, N. Y.**

Through Bills of Lading issued to All Interior Points

American Agents for Schenker & Co.

Largest International Forwarding Organization in the World

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Czecho-Slovakia.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices: There are Czechoslovak Consulates in the cities mentioned in the following list. The consular regulations are uniform for all offices except as otherwise stated. (See *Consular Regulations.*)

New York: Consulate General, 1440 Broadway. (Telephone, Pennsylvania 2454.) 9 a.m. to 2 p.m.; Saturdays, 9 a.m. to 11.30 a.m. Jurisdiction in New York, Maine, New Hampshire, Vermont, Massachusetts, Rhode Island, Connecticut, New Jersey, Delaware, Maryland, Virginia, North Carolina, South Carolina, Georgia, Florida. Dr. Jaroslav Novak, Consul General.

Chicago: Consulate, 123 West Madison Street. (Telephone, Randolph 3567). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 1 p.m. Jurisdiction in Illinois, Missouri, Indiana, Wisconsin, Arkansas, Oklahoma. J. F. Smetanka, Consul.

Cleveland: Consulate, 308 Euclid Avenue. 10 a.m. to 2 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Ohio, Michigan, Kentucky.

Galveston: Consulate, 3816 Avenue N. (Telephone 2013). Jurisdiction in Texas, Louisiana, Mississippi, Alabama, Tennessee. K. D. Jakovich, Consul.

Omaha: Consulate, 406 South Twelfth Street. (Telephone, Jackson 1388). 9 a.m. to 5 p.m.; 9 a.m. to 12 m. Jurisdiction in Arizona, California, Colorado, Idaho, Iowa, Kansas, Minnesota, Montana, Nebraska, New Mexico, Nevada, North Dakota, Oregon, South Dakota, Utah, Washington, Wyoming. Stanley Serpan, Consul.

Pittsburgh: Consulate, 3603 Fifth Avenue. (Telephone, Mayflower 1486). 10 a.m. to 3 p.m. Jurisdiction in Pennsylvania and West Virginia. Milan Getting, Consul.

Consular Regulations: No consular documents are required.

TO CZECHO-SLOVAKIA
SHIP THRU ARTHUR T. BLACKMAN, INC. NEW YORK
Best Routes FOREIGN FREIGHT CONTRACTORS Lowest Rates
15-25 Whitehall Street Phone: Bowling Green 9364, 9365

Customs Regulations: Customs officials are authorized to admit duty free and with import licenses all samples (cut or for trial) that cannot be used for any other purpose than as samples, which do not weigh more than 1 kilo (2.2046 pounds) and are not subject to a luxury tax or State monopoly. Commodities subject to a State monopoly, such as tobacco, salt, artificial sweetening materials, and explosives, are admitted only on import licenses granted by the Ministry of Finance. The general classes of commodities subject to luxury tax comprise comestibles, furs, wickerware and bent-wood furniture, textiles, hats, feathers, umbrellas and sunshades, shoes and boots, kitchen utensils and glassware. Other samples are treated as commercial shipments, and as such are subject to the regular duties ordinarily applying to similar commodities, according to the Division of Foreign Tariffs.

Printed advertising matter is subject to duty upon importation into Czechoslovakia. Single catalogues and price lists sent as printed matter by the regular mails would not, in all probability, be held by the customs for duty.

The customs treatment of samples and advertising matter is not in any way affected by the method of transportation nor by its inclosure in parcels with other commodities, and they may, therefore, be sent to prospective customers in the way most convenient to the shipper. When sent with merchandise, however, they should be separately itemized on the invoice.

There are no requirements for marking goods with the country of origin. False indication of origin is, however, prohibited. Articles of precious metals are required to be hall-marked with the Government guaranty stamp at the assay office before importation is allowed. A small fee is charged for this assay and marking.

Ports and Trade Centers: The following list is arranged to indicate the style which is preferable in correspondence or reference to places in Czechoslovakia. The equivalents are noted for purposes of identification. In some cases it will be observed that both the Czech name and the former place name may be used alternatively—otherwise only the first-mentioned style should be used. Most efficient routing, *"via Hamburg."*

Bodenbach (*Podmokly*)
Bohumin (*Oderberg*)
Boleslav Mlada (*Jung bunzlau*)
Bratislava (*Pozsony, Pressburg*)
Brno (*Brunn*)
Budejovice (*Budweis*)
Cheb (*Eger*)
Decin (*Tetschen*)
Eger (*Cheb*)
Gablonz (*Jablonec*)
Haida
Hradec Králové (*Koeniggraetz*)
Jablonec (*Gablonz*)
Jihlava (*Jglau*)
Karlsbad (*Karlovy Vary*)
Kladno
Kolin
Kosice (*Kassa*)
Kutna Hora (*Kuttenberg*)
Liberec (*Reichenberg*)
Marienbad (*Marianske Lazne*)
Oderberg (*Bohumin*)
Olomouc
Opava (*Troppau*)
Ostrava Moravska
Pardubice
Pistany (*Poestyen*)
Plzen (*Pilsen*)

Podmokly (*Bodenbach*)
Pozsony (*Bratislava, Pressburg*)
Praha (*Prague, Prag*)
Prerov (*Prerau*)
Presov (*Eperjes*)
Reichenberg (*Liberec*)
Teplice (*Teplitz*)
Usti nad Labem (*Aussig*)
Zatec (*Saaz*)

Postal Regulations: Mail for Czechoslovakia is despatched from New York.

Combination Packages: Combination packages are not permitted in the mails to Czechoslovakia.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: *Postage rate,* 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Parcel Post: Postage rate, 14 cents per pound or fraction, plus transit charge of 10 cents on each parcel. Weight limit, 22 pounds. Maximum size, length 3½ feet, combined length and girth 6 feet.

Registration, 15 cents, with return receipt if requested. No indemnity for loss or damage. Parcels cannot be insured nor sent C. O. D.

Customs declarations, one copy, Form 2966. No consular documents required.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 5 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter—*Regular Mails:* Coins, gold or silver bullion; precious stones, jewelry and other precious articles; crosses, stars, galvonic of volta; prepared medicines and cosmetics, unless addressed to pharmacists; saccharine and similar substances; tobacco and tobacco products. To the province of Slovakia, Magyar newspapers.

Parcel Post: See under *Customs Regulations—Import Restrictions.*

All other acceptable articles of merchandise, except books, prints and music, require an import license or permit, to be obtained from the Commission of Foreign Trade in Czechoslovakia, but as a special concession the Minister of Posts of Czechoslovakia has given notice that the addressee will be allowed to apply for the needed permit on arrival of packages containing articles subject to an import license or permit.

Shipping Routes and Regulations: The bulk of the American exports to Czechoslovakia is being shipped through the port of New York to Hamburg with the exception of cotton, which is shipped via Bremen. For steamship services, see lines serving Hamburg and Bremen under *Germany.*

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

DAHOMEY

Dahomey is a French colony in West Africa, bordering on the sea to the west of Nigeria. The area is 42,460 square miles and the population 900,000.

American Consulates: Dahomey is included in the jurisdiction of the American Consulate at Loanda (Portuguese West Africa).

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Dahomey, add 6 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.82	.86	.90	.93	.96
Deferred rate	.41	.43	.45	.46½	.48
Preferred rate	.90	.93	.96	.99	1.02
Urgent rate	2.20	2.23	2.26	2.29	2.32
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.82	.86	.90	.93	.96
Deferred rate	.41	.43	.45	.46½	.48
Partly urgent rate	2.20	2.24	2.28	2.31	2.34
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

FOR SPECIAL EXPORT INFORMATION

ASK THE EXPORTERS' ENCYCLOPAEDIA SERVICE BUREAU

20 Vesey St., New York Phone, Whitehall 1247

AFRICA~WEST COAST
CANARY ISLANDS
Ifni
ALGERIA
TRIPOLI
EGYPT
ANGLO-EGYPTIAN SUDAN
Villa Cisneros
RIO DE ORO
MAURITANIA
FRENCH WEST AFRICA
Timbouctou
FRENCH SUDAN
Senegal R.
St.Louis
SENEGAL
Kayes
Dakar
Bathurst
PORT. GUINEA
Botama
FRENCH GUINEA
Kouroussa
Bamako
UPPER VOLTA
Volta R.
Conakry
SIERRA LEONE
Freetown
IVORY COAST
Monrovia
LIBERIA
Bingerville
GOLD COAST COLONY
Coomassie
G'd Bassam
Secondee
Accra
Atakpame
DAHOMEY
Save R.
Lome
Cotonou
Porto-Novo
Lagos
Zungeru
Baro
Lokoja
Kano
Bukuru
NIGERIA
L. Chad
Ft. Lamy
FRENCH EQUATORIAL AFRICA
FRENCH CAMEROON
Douala
Bare
Victoria
Port Harcourt
FERNANDO PO
Bata
SPAN. GUINEA
Libreville
Bangui
River
Ubangi
FRENCH CONGO
BELGIAN CONGO
Stanleyville
Ponthierville
Kindu
Congo
Brazzaville
Buenza
Dunou
Leopoldville
Cabinda
Kondolo

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Dahomey.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *France.*

Consular Regulations: See under *France.*

Ports and Trade Centers: The following list is included merely for reference. Complete route information will be found under the general section *Africa, West Coast.*

Abomey	Atalspame	Porto Novo	Quidah
Alada	Cotonon	Porto Seguro	

Postal Regulations: Mail for Dahomey is despatched from New York.

Combination Packages: Combination packages are not permitted in the mails to Dahomey.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces, 1 cent per each additional 2 ounces. Maximum weight, 4 pounds 6 ounces.

Letters: Postage rate, 5 cents for the first ounce or fraction, 3 cents for each additional ounce or fraction. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension; except rolls, length 30 inches, diameter 4 inches.

Registration, 15 cents, with return receipt if requested.

Merchandise may be mailed at letter rate. No customs declaration required. No consular documents required. See Parcel Post.

Packing: All parcels for destinations in Dahomey must be very strongly packed, and those of which the contents are liable to be affected by damp should be enclosed in two separate waterproof covers. Celluloid and articles composed wholly or partly of celluloid must be well packed in strong wooden boxes; and a white label bearing the word "Celluloid" in plain black letters should be affixed to the parcel and to the parcel-post customs declaration.

Parcel Post: The weight limit for parcels is 22 pounds. Parcels cannot be registered. In addition to the regular postage rate of 14 cents per pound or fraction of a pound, a *transit charge* must be *prepaid* for each parcel. For parcels weighing up to 2 pounds, inclusive, the transit charge is 30 cents; from 2 pounds to 11 pounds, inclusive, 49 cents; from 11 pounds to weight limit, 89 cents. Customs declarations, one copy Form 2966 and two copies Form 2967.

The *service extends only* to Abomey, Abomey-Calavi, Adjohon, Agoue, Allada, Athieme, Bassila, Bimbereke, Bohicon, Bopa, Cotonou, Dassa-Zoume, Djougou, Grand Popo, Guene, Kandi, Ketou, Kouande, Natitingou Nikki, Parahoue, Parakou, Porto Novo, Sakate, Savalou, Save, Whydah (Ouidah), Zagnanado and Zivie; and in the Niger (military territory), to Agadez, Bilma, Dogoudoutchi, Dosso, Gaya, Goure, Madaoua, Maine-Soroa, N'Guigmi, Niamey, Tessaoua, Tillabery, Yeni and Zinder. Parcels for other places are also accepted, but must be claimed at one of the places specified above. Parcels addressed to places other than Cotonou are liable to a charge for delivery.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Weight limit, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, length 12 inches, diameter 6 inches. Registration, 15 cents with return receipt if requested. Indemnity limited to 50 francs or equivalent.

Sample mailed under this classification must be so marked on the wrapping. No customs declarations or consular documents are required. Unmailable matter, see under Letters.

Unmailable Matter—*Regular Mails:* Dutiable articles and arms of war.

Parcel Post: Letters; arms can be imported only by special permission of the local authorities. The same restrictions apply to plums, sardines, and so forth, as in the case of France.

Shipping Routes and Regulations: See under *Africa, West Coast.*

THE EXPORTERS' ENCYCLOPÆDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

DANZIG

The Free City of Danzig was established by and is under the protection of the League of Nations. The territory is ruled by a High Commissioner appointed by the League of Nations and an elected Parliament.

The area of the Free City of Danzig is about 709 square miles, embracing 325 localities, of which 251 are rural communes, 69 estate districts and 5 cities. The total boundary line measures 147 miles, of which 35 miles are on the Baltic Sea. The city is situated at the mouth of the Vistula and thus acts as a commercial center for the vast agricultural districts of surrounding Poland, Germany and Russia.

The population of the entire district in 1919 was 351,380, of which 194,953 were in the city itself. The following localities within the district are classed as cities: Zoppot, 18,397 inhabitants; Marienburg-Kalthof, 1,791; Neuteich, 2,395 and Tiegenhof, 2,834. The rural communes, some of which are larger than the cities, are as follows: Ohra, 12,347 inhabitants; Olivia, 11,706; Praust, 3,070; Emans, 2,321; Bürgweissen, 2,324; Stutthot, 2,337; Brentan, Langenan, Stugen, Lichtenan, Liessan and Schönberg, between 1,000 and 2,000 each.

American Consulate: There is an American *Consulate* in Danzig.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Danzig, add 6 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.27	.31	.35	.38	.41
Deferred rate	.13½	.15½	.17½	.19	.20½
Preferred rate	.34	.37	.40	.43	.46
Urgent rate	.52	.55	.58	.61	.64
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.27	.31	.35	.38	.41
Deferred rate	.13½	.15½	.17½	.19	.20½
Partly urgent rate	—	—	—	—	—
Urgent rate	.81	.85	.89	.92	.95
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

U. S. PORTS and SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings. Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Danzig.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Commerce: Danzig's principal commercial importance lies in the fact that it is a gateway for both inbound and outbound commerce between northern Germany, Poland and Russia and the rest of the world.

Consular Offices: The Free City of Danzig maintains no consular service. For Consular Offices of countries of destination for shipments routed via Danzig, see under *Germany, Poland, Russia,* and so forth.

Consular Regulations: The consular regulations of Poland apply on shipments routed to or via Danzig. See under *Poland.*

Customs Regulations: Danzig, by virtue of the treaty of November 15, 1920, is a unit in the Polish customs administration.

Map: See under *Poland.*

Postal Regulations: See under *Poland.*

Shipping Routes and Regulations: See under *Poland.*

GENERAL EXPORT INFORMATION

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.

DENMARK

Denmark occupies a peninsula north of Germany, including many adjacent islands, and covers a total area of about 17,144 square miles, with a population of 3,289,195, or an average of 192 per square mile.

Greenland is a Danish colony, the trade of which is a state monopoly. The area of Greenland is 46,740 square miles, and the population 13,000.

Currency: The monetary unit is the krone of 100 öre and is at par with the dollar at .268. The standard of value is gold, with silver legal tender up to 20 kroner.

Language: Danish (Scandinavian) and to some extent German, are the spoken and commercial languages.

Weights and Measures: The metric system is the legal standard and has been in general use since 1912.

American Consulates: There is an American Consulate General in Copenhagen.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Denmark, add 6 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.26	.30	.34	.37	.40
Deferred rate	.13	.15	.17	.18½	.20
Preferred rate	.34	.37	.40	.43	.46
Urgent rate	.52	.55	.58	.61	.64
Cable letter (Minimum 20 words.)	.10	.11	.12	.13	.14
Week-end letter (Minimum 20 words.)	.08½	.09½	.10½	.11½	.12½
Radio					
Full rate	.26	.30	.34	.37	.40
Deferred rate	.13	.15	.17	.18½	.20
Partly urgent rate	.58	.62	.66	.69	.72
Urgent rate	.78	.82	.86	.89	.92
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

For *Quick* communication with DENMARK

File RADIOGRAMS to Europe, the Near East or South America at Postal Telegraph offices. To Japan, Hawaii and Dutch E. Indies, file at Western Union offices. Send RADIOGRAMS to ships at sea.

Mark Every Message "Via RCA"

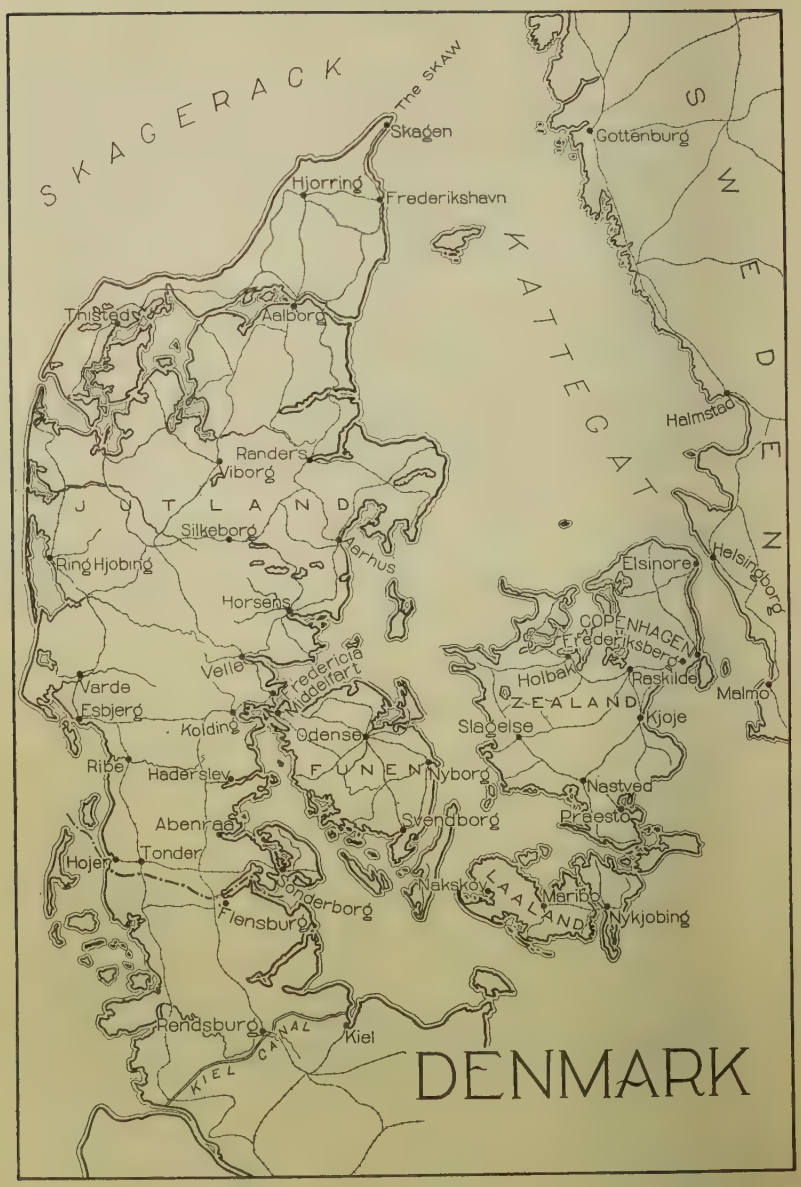
RADIO CORPORATION OF AMERICA

Main Office, always open: 64 Broad Street, New York **Telephone Hanover 1811**

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine),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Frederikshavn
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Thisted
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Randers
Viborg
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Velle
Fredericia
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Roskilde
Holbak
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Varde
Esbjerg
ZEALAND
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LAALAND
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Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Denmark.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Denmark and other countries throughout the world. See our advertisement under Boston in General Information Section.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars and foreign currencies. Represented in Copenhagen by its stockholding correspondents, R. Henriques, Jr.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The Philadelphia-Girard National Bank .....Philadelphia, Pa.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Commercial Invoices: In the case of the shipment of articles which may be termed *"luxuries"* or the shipments of goods through an agent, correspondent or forwarding concern in Denmark for the purpose of effecting customs entrance "free domicile" (duty paid) into the country, commercial invoices in *duplicate* must accompany the shipment, stating the exact value, as well as the amount for freight prepaid and insurance premium thereon.

The sender must also solemnly declare over his signature that the value stated in the invoice is full, correct and true. These must be countersigned by the consignee before the goods may be cleared through the customs.

Consular Offices: There are Danish Consulates in the cities listed below. The regulations are uniform for all consular offices except as otherwise stated under Consular Regulations.

New York: Consulate General, 16 Bridge Street. (Telephone, Bowling Green 5797, 5798.) 10 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in New York, New Jersey, Pennsylvania, Ohio, Maryland, North Carolina, South Carolina, Delaware, Virginia, West Virginia, Tennessee, Georgia,

Maine, New Hampshire, Vermont, Massachusetts, Rhode Island, Connecticut. George Bech, Consul General.

Baltimore: Vice Consulate, Thomas Building. (Telephone, Plaza 7050.) 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Maryland. Holger A. Koppel, Vice Consul.

Boston: Vice Consulate, 40 Broad Street. (Telephone, Congress 1428.) 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Boston and vicinity. George T. Vedeler, Acting Vice Consul.

Charleston: Vice Consulate, Boyce's Wharf. 10 a.m. to 2 p.m.; Saturdays, 10 a.m. to 12 m.

Chicago: Consulate, 54 East Cedar Street. (Telephone, Superior 5161.) 9 a.m. to 1 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Illinois, Indiana, Kentucky, Michigan, Wisconsin, Minnesota, Iowa, Nebraska, Kansas, Missouri, Colorado, Montana, North Dakota, South Dakota, Utah, Wyoming. R. Baumann, Consul.

Denver: Vice Consulate, 605 Commonwealth Building. (Telephone, Main 1948.) 10 a.m. to 12 m. Jurisdiction in Colorado. J. F. Rasmussen, Vice Consul.

Detroit: Vice Consulate, 1778 West Grand Boulevard. 10 a.m. to 12 m. Jurisdiction in Michigan. Victor Olsen, Vice Consul.

Galveston: Vice Consulate, 402 Commerce Building. (Telephone, 2040). 10 a.m. to 12 m. and 3 p.m. to 5 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Texas and Oklahoma. Hans Guldmann, Vice Consul.

Grand Forks: Vice Consulate, 17419 South Fourth Street. (Telephone, 838). 9 a.m. to 12 m. and 1.30 p.m. to 4 p.m.; Saturdays, 9 a.m. to 1 p.m. Jurisdiction in North Dakota and South Dakota. Marinus Rasmussen, Vice Consul.

Los Angeles: Vice Consulate, 818 San Fernando Building. 9.00 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in southern California.

Minneapolis: Vice Consulate, 1401 Central Avenue. (Telephone, Dinsmore 6800.) 10 a.m. to 1 p.m. Max T. Bentzen, Vice Consul.

Mobile: Vice Consulate, 207 First National Bank Building. (Telephone, Bell 495). 10 a.m. to 2 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Alabama. Thos. C. Thomson, Vice Consul.

New Orleans: Consulate, Hibernia Bank Building. (Telephone, Main 3873.) 9 a.m. to 2 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Louisiana, Florida, Alabama, Mississippi, Arkansas, Texas, New Mexico, Oklahoma. Ingemann Osen, Consul.

Newport News: Vice Consulate, 2300 West Avenue. (Telephone, 770.) 10 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Thos. S. Brabrand, Acting Vice Consul.

Norfolk: Vice Consulate, Citizens Bank Building. (Telephone, 42390.) 10 a.m. to 1 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in the port of Norfolk. Walter Knox, Vice Consul.

Omaha: Vice Consulate, 927 Omaha National Bank Building. 9 a.m. to 4 p.m. Saturdays, 9 a.m. to 12 m. Jurisdiction in Nebraska. Frank V. Lawson. Vice Consul.

Pensacola: Vice Consulate, 605 South Palafox Street. (Telephone, 193.) 9 a.m. to 12 m.; 3 p.m. to 6 p.m. Jurisdiction in Florida. C. McKenzie Oerting, Vice Consul.

Philadelphia: Vice Consulate, 305 Walnut Street. (Telephone, Lombard 1245.) 10 a.m. to 2 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Pennsylvania. Mathias Moe, Vice Consul.

Port Arthur: Vice Consulate, 417 Austin Avenue. (Telephone, 439). 9 a.m. to 12 m. and 2 p.m. to 4 p.m. Jurisdiction, on shipping matters, in the Sabine District, including Port Arthur, Beaumont, Orange, Port Neches, Sabine; all other matters, entire state of Texas. N. M. Nielsen, Vice Consul.

Portland (Oregon): Vice Consulate, Chamber of Commerce Building. (Telephone,

Broadway 6389). 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Oregon. Henry Harkson, Vice Consul.

Salt Lake City: Vice Consulate, 827 Second Avenue. (Telephone, Wasatch 8697M). 8.30 a.m. to 12 m. and 1.30 p.m. to 6 p.m., week days only. Jurisdiction in Utah. Thorvald Orlob, Vice Consul.

San Francisco: Consulate, Mills Building, 220 Montgomery Street. (Telephone, Sutter 1309). 10 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in California, Oregon, Nevada, Idaho, Arizona. Fin Lund, Consul.

Savannah: Vice Consulate, 130 East Bay Street. (Telephone, 139.) 10 a.m. to 2 p.m. Jurisdiction in Savannah and "adjoining territory." A. G. Schroder, Vice Consul.

Seattle: Consulate, 1220 L. C. Smith Building. (Telephone, Main 6398.) 10 a.m. to 2 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Washington. Henning Plum, Consul.

Consular Regulations: No consular documents are required.

TO DENMARK
SHIP THRU ARTHUR T. BLACKMAN, INC. NEW YORK
Best Routes FOREIGN FREIGHT CONTRACTORS Lowest Rates
15-25 Whitehall Street Phone: Bowling Green 9364, 9365

Customs Regulations: Duties are levied on net weight, which, however, includes the weight of the immediate receptacles such as bottles, jars, and so forth, in which goods are sold in the retail trade, as well as wrappers of paper or cloth.

It is not necessary to mark goods, except roofing board and certain rubber goods, imported into Denmark to show the country of origin, according to the Division of Foreign Tariffs. The usual regulations against false indication of origin are, however, in effect. Most imported articles of gold and silver must be sent to the assay office to be hall marked with the Government's guaranty stamp before clearance through the customs. For assaying the goods and affixing the stamp a small fee is charged.

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Aalborg	TBL	Fredericia	TBL
Aarhuus	TBL	Frederikshavn	TBL
Aggersund	TBL	Frederikssund	*(via Copenhagen)*
Assens	TBL	Fuursund	TBL
Bedsted	*(via Copenhagen)*	Glyngoro	*(via Copenhagen)*
Bogense	TBL	Grenaa	TBL
Borris	*(via Copenhagen)*	Guldborg	TBL
Copenhagen	TBL	Hadsund	*(via Copenhagen)*
Doverodde	TBL	Hals	TBL
Ebeltoft	TBL	Handbjerg	*(via Copenhagen)*
Eistrup	*(via Copenhagen)*	Helsingor	TBL
Elsinore	TBL	Herning	*(via Copenhagen)*
Esbjerg	TBL	Hjorring	TBL
Faaborg	TBL	Hobro	TBL
Faaeggesund	TBL	Holbaek	*(via Copenhagen)*

Holstebro .....TBL
Holsted .....(*via Copenhagen*)
Horsens .....TBL
Humlum .....(*via Copenhagen*)
Kallundborg .....TBL
Kiboek .....(*via Copenhagen*)
Kjerteminde .....TBL
Klaksvig, Faroe Islands—
(*via Copenhagen*)
Kllehave .....TBL
Kolding .....TBL
Korsor .....TBL
Lem .....(*via Copenhagen*)
Lemvig .....TBL
Logstor .....TBL
Lohals .....TBL
Lunderskov .....(*via Copenhagen*)
Lyngs .....(*via Copenhagen*)
Mariager .....TBL
Maribo .....TBL
Marstal .....TBL
Masnedsund .....TBL
Middelfart .....TBL
Nakskov .....TBL
Nibe .....TBL
Norresundby .....TBL
Nyborg .....TBL
Nykobing .....TBL
Nysted .....(*via Copenhagen*)
Oddesund .....(*via Copenhagen*)
Odense .....TBL
Orehoved .....TBL
Praesto .....TBL
Randers .....TBL
Ribe .....(*via Copenhagen*)
Ringkjobing .....(*via Copenhagen*)
Ronne .....(*via Copenhagen*)
Roslev .....(*via Copenhagen*)
Rudkjobing .....(*via Copenhagen*)
Samso .....TBL
Saxkjobing .....TBL
Scro .....TBL
Seiro .....TBL
Silkeborg .....TBL
Sjorring .....(*via Copenhagen*)
Skanderborg .....TBL
Skive .....TBL
Skjern .....(*via Copenhagen*)
Skroe .....TBL
Stege .....TBL
Struer .....TBL
Stubbekjobing .....TBL
Studsgaard .....(*via Copenhagen*)
Svendborg .....TBL
Tambohus .....TBL
Tebjerg .....(*via Copenhagen*)
Thisted .....TBL
Tim .....(*via Copenhagen*)
Tistrup .....(*via Copenhagen*)
Troldhede .....(*via Copenhagen*)
Uglev .....(*via Copenhagen*)
Ulfborg .....(*via Copenhagen*)
Vamdrup .....(*via Copenhagen*)
Varde .....(*via Copenhagen*)
Vedsted .....(*via Copenhagen*)
Veile .....TBL
Vejen .....(*via Copenhagen*)
Vemb .....(*via Copenhagen*)
Viborg .....TBL
Vordingborg .....TBL

Postal Regulations: Mail for Denmark is despatched from New York. Average transit time to Copenhagen, 13 days.

Combination Packages: A combination package, so termed, may consist of (1) a sealed envelope containing a written or printed communication, and (2) an unsealed container enclosing either printed matter, or samples of merchandise. The two parts must be firmly attached together. Each part must be separately addressed to the same addressee. Each part must bear postage at the rate as specified for such part if mailed separately, and must conform to the general regulations governing that classification.

Letters: 5 cents for the first ounce or fraction, 3 cents for each additional ounce or fraction. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension; except rolls, length 30 inches, diameter 4 inches.

Registration, 15 cents, with return receipt if requested.

Merchandise may be mailed at letter rate. No customs declarations nor consular documents required. See Parcel Post.

Parcel Post: Postage rate, 14 cents per pound or fraction. Weight limit, 22

INSURANCE COMPANY OF NORTH AMERICA
Foreign and Domestic Parcel Post Insurance.

pounds. Registration, 15 cents, with return receipt if requested. Indemnity limited to the actual loss sustained, but not in excess of $9.65. Customs declarations, one copy, Form 2966.

In order to facilitate the clearance of parcel post packages through the Danish customs it is advisable that each package be accompanied by a duplicate invoice properly signed by the sender and containing as an enclosure a specification of the goods in question, particulars (date, etc.), of their sale and conditions of payment.

Samples: *Postage rates.* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Weight limit, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, length 12 inches, diameter 6 inches. Registration, 15 cents, with return receipt if requested. Indemnity limited to 50 francs or equivalent.

Samples mailed under this classification must be without saleable value, and must be so marked on the wrapping. No customs declarations or consular documents are required. Unmailable matter, same as for Letters.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: Bills of lading may be made either direct or "to order." No consular certification of bills of lading is necessary.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **American Diamond Line** (Black Diamond S. S. Corp.), 67 Exchange Place, New York. Freight service, from New York, every 10 days (via Rotterdam/Antwerp), for Copenhagen. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

American Scantic Line (Moore & McCormack Co., Inc.), 5 Broadway, New York.

Freight and mail service, from New York, every 10 days, for Copenhagen.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $7.50.

East Baltic Line, Inc., 2 Stone St., New York. Freight and mail service, from New York, fortnightly, for Copenhagen. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50.

Ellerman's Wilson Line (Ellerman's Wilson Line, N. Y., Inc.), 26 Broadway, New York. Freight service, from New York, fortnightly (via Hull), for Copenhagen. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 1 copy. Minimum Bill of Lading, $7.50.

Hamburg-American Line (United American Lines, Inc.), 39 Broadway, New York. Freight, mail and passenger service, from New York, weekly (via Hamburg), for Danish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

Holland-American Line, 21 State St., New York. Freight and passenger service, from New York, weekly (via Rotterdam), for Copenhagen. Through Bills of Lading issued to all Danish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

"K" Line (United States Navigation Co., Inc.), 17 Battery Place, New York. Freight service, from New York, fortnightly (via Hamburg), for Copenhagen. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 9 copies. Minimum Bill of Lading, $7.50.

★ **North German Lloyd,** 32 Broadway, New York. Freight and passenger service from New York, weekly (via Bremen), for Danish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Scandinavian-American Line (Funch, Edye & Co., Inc.), 25 Broadway, New York. Freight, mail, refrigerator and passenger service, from New York, about weekly, for Copenhagen. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 2 copies; New Orleans and Galveston, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts (packages not exceeding $10.00 in value), $1.00 per cubic foot or $2.00 per 100 pounds; minimum charge, $3.00.

United States Lines, 45 Broadway, New York.

Freight service, from New York, weekly (via Bremen), for Danish ports.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

SAILINGS FROM BALTIMORE

★ **American Diamond Line** (Black Diamond S. S. Corp.), 601 Keyser Bldg., Baltimore. Freight service, from Baltimore, fortnightly (via Rotterdam/Antwerp), for Danish ports.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

Holland-America Line (Furness, Withy & Co., Ltd.), 19 South St., Baltimore. Freight service, from Baltimore, about fortnightly (via Rotterdam), for Copenhagen. Through Bills of Lading issued to all Danish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

★ **North German Lloyd** (A. Schumacher & Co.), 2 East Redwood St., Baltimore.

Freight and passenger service, from Baltimore, semi-monthly (via Bremen), for Danish ports.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Scandinavian-American Line (Ramsay, Scarlett Co., Inc.), Keyser Building, Baltimore. Freight service from Baltimore, fortnightly (see New York).

★ **United American Lines** (Dichmann, Wright & Pugh, Inc.), Hearst Tower Bldg., Baltimore. Freight service from Baltimore, every two weeks (see New York).

SAILINGS FROM BOSTON

Holland-America Line, 84 State St., Boston. Freight service, from Boston, fortnightly (via Rotterdam), for Copenhagen. Through Bills of Lading issued to all Danish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

Scandinavian-American Line (A. C. Lombard's Sons), 110 State St., Boston. Freight service from Boston, about every three weeks (see New York).

SAILINGS FROM GALVESTON

★ **North German Lloyd** (Wilkens & Biehl), Galveston. Freight and passenger service from Galveston, monthly (via Bremen), for Danish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Norway-Mexico-Gulf Line (Fowler & McVitie, Inc.), Cotton Exchange Bldg., Galveston.

Freight and passenger service, with Swedish-America-Mexico Line and Transatlantic S. S. Co., Ltd., from Galveston, twice a month, for Copenhagen and outports.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00.

Scandinavian-American Line (Wilkens & Biehl), Galveston. Freight service, from Galveston, fortnightly, for Danish ports. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $7.50.

Southern States Line (Lykes Bros.-Ripley S. S. Co., Inc.), U. S. National Bank Bldg., Galveston. Freight service, from Galveston, monthly (via Hamburg), for Copenhagen. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

Swedish-America-Mexico Line (Fowler & McVitie, Inc.), Cotton Exchange Bldg., Galveston. See Norway-Mexico-Gulf Line route note.

Transatlantic S. S. Co., Ltd. (Fowler & McVitie, Inc.), Cotton Exchange Bldg., Galveston. See Norway-Mexico-Gulf Line route note.

SAILINGS FROM HAMPTON ROADS

★ **American Diamond Line** (Dichmann, Wright & Pugh), City Bank Bldg., Norfolk. Freight service, from Hampton Roads, fortnightly (via Rotterdam/Antwerp), for Danish ports.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

Holland-America Line, River Road, Newport News; Seaboard Bank Building, Norfolk. Freight service, from Hampton Roads, fortnightly (via Rotterdam), for Copenhagen. Through Bills of Lading issued to all Danish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

★ **North German Lloyd** (Southgate Forwarding & Storage Co.), Norfolk. Freight service from Hampton Roads, semi-monthly (via Bremen), for Danish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

★ **United American Lines** (Dichmann, Wright & Pugh), Citizens Bank Bldg., Norfolk. Freight service, from Hampton Roads, every two weeks (via Hamburg), for Danish ports. Dock Receipts, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

SAILINGS FROM HOUSTON

★ **North German Lloyd** (Wilkens & Biehl), Houston. Freight and passenger service from Houston, monthly (via Bremen), for Danish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Norway-Mexico-Gulf Line (Fowler & McVitie, Inc.), Cotton Exchange Bldg., Houston.

Freight and passenger service, with Swedish-America-Mexico Line, and Transatlantic S. S. Co., Ltd., from Houston, twice a month, for Copenhagen and outports.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00.

Southern States Line (Lykes Bros.-Ripley S. S. Co., Inc.), Cotton Exchange Bldg., Houston. Freight service, from Houston, monthly (via Hamburg), for Copenhagen. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

Swedish-America-Mexico Line (Fowler & McVitie, Inc.), Cotton Exchange Bldg., Houston. See Norway-Mexico-Gulf Line route note.

Transatlantic S. S. Co., Ltd. (Fowler & McVitie, Inc.), Houston. See Norway-Mexico-Gulf Line route note.

SAILINGS FROM LOS ANGELES

North Pacific Coast Line, Joint service of the Holland-America Line and Royal Mail Steam Packet Co., 123 E. 6th St., Los Angeles. Freight and passenger service, from Los Angeles, every 2 weeks (via Rotterdam), for Copenhagen. Through Bills of Lading issued to all Danish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

Norway Pacific Line (J. M. Silvertsen), 703 Palos Verdes St., San Pedro. Freight service, from Los Angeles, monthly (see San Francisco).

★ **United American Lines** (Los Angeles S. S. Co.), 108 West 6th St., Los Angeles. Freight service, from Los Angeles, fortnightly (via Hamburg), for Copenhagen. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

SAILINGS FROM MOBILE

★ **Isthmian S. S. Lines** (Norton, Lilly & Co.), 54 St. Michaels St., Mobile.

Freight service, from Mobile, as sufficient inducement offers, for Copenhagen.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50.

SAILINGS FROM NEW ORLEANS

Holland-America Line (Texas Transport & Terminal Co.), Whitney-Central Bldg., New Orleans. Freight and passenger service, from New Orleans, every three weeks (via Rotterdam), for Copenhagen. Through Bills of Lading issued to all Danish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

★ **Isthmian S. S. Lines** (Norton, Lilly & Co.), Canal-Commercial Bldg., New Orleans. Freight service, from New Orleans, as sufficient inducements offer, for Copenhagen. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50.

Norway-Mexico-Gulf Line (Trosdal, Plant & LaFonta), Whitney-Central Bldg., New Orleans.

Freight service, from New Orleans, twice a month, for Aarhus and Copenhagen.

Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

Scandinavian-American Line (American Baltic Chartering & Shipping Co., Inc.), New Orleans Bank Building, New Orleans. Freight service, about every three weeks (see New York).

★ **United American Lines** (Richard Meyer & Co.), Hibernia Bank Bldg., New Orleans. Freight service, from New Orleans, monthly.

SAILINGS FROM PHILADELPHIA

★ **American Diamond Line** (Dichmann, Wright & Pugh, Inc.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, fortnightly (via Rotterdam/Antwerp), for Danish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

American Scantic Line (Moore & McCormack Co., Inc.), Bourse Bldg., Philadelphia.

Freight service, from Philadelphia, monthly, for Copenhagen.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $7.50.

East Baltic Line (S. L. Burgess & Co.), Lafayette Bldg., Philadelphia. Freight service from Philadelphia, fortnightly.

Holland-America Line (International Mercantile Marine), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, fortnightly (via Rotterdam), for Copenhagen. Through Bills of Lading issued to all Danish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

★ **North German Lloyd**, 15th & Locust Sts., Philadelphia. Freight service from Philadelphia, semi-monthly (via Bremen), for Danish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Scandinavian-American Line (S. L. Burgess & Co.), Lafayette Bldg., Philadelphia. Freight service, from Philadelphia, about twice a month (see New York).

★ **United American Lines** (Dichmann, Wright & Pugh), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, monthly (see New York).

SAILINGS FROM PORTLAND, OREGON

North Pacific Coast Line, Joint service of Holland-America Line and Royal Mail Steam Packet Co. (Oregon-Pacific Co.), Spalding Bldg., Portland, Oregon.

Freight and passenger service, from Portland, Oregon, every 2 weeks (via Rotterdam), for Copenhagen. Through Bills of Lading issued to all Danish ports.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

★ **United American Lines** (Columbia Pacific Shipping Co.), Porter Bldg., Portland, Oregon. Freight service, from Portland, Oregon, fortnightly (via Hamburg), for Copenhagen. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

SAILINGS FROM SAN FRANCISCO

American-Hawaiian S. S. Co., 215 Market St., San Francisco.

Freight service, from San Francisco, every 5 days (via New York), on through bills of lading (Scandinavian-American Line), for Copenhagen.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

East Asiatic Co., Inc., 433 California St., San Francisco. Freight and passenger service, from San Francisco, about monthly, for Copenhagen. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

★ **Johnson Line** (W. R. Grace & Co.), 322 Pine St., San Francisco. Freight and passenger service, from San Francisco, about monthly, for Copenhagen. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

North Pacific Coast Line, Joint service of the Holland-America Line and Royal Mail Steam Packet Co. (Holland-America Line), 120 Market St., San Francisco. Freight and passenger service, from San Francisco, every 2 weeks (via Rotterdam), for Copenhagen. Through Bills of Lading issued to all Danish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

Norway Pacific Line (Norway Pacific Line), 485 California St., San Francisco. Freight service, from San Francisco, monthly, for Copenhagen. Dock Receipt, on company's form, in duplicate. Bills of Lading, 4 company copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

★ **United American Lines** (Sudden & Christensen, Inc.), 230 California St., San Francisco. Freight service, from San Francisco, fortnightly (via Hamburg), for Copenhagen. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

SAILINGS FROM SAVANNAH

Holland-America Line (Texas Transport & Terminal Co.), Savannah. Freight and passenger service, from Savannah, monthly (via Rotterdam), for Copenhagen. Through Bills of Lading issued to all Danish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

SAILINGS FROM SEATTLE

European Pacific Line (W. C. Dawson & Co.), Mutual Life Bldg., Seattle. Freight service, from Seattle, fortnightly, for Copenhagen. Dock Receipt, on standard form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $2.50.

★ **Johnson Line** (W. R. Grace & Co.), Hoge Bldg., Seattle. Freight service, from Seattle, about monthly (see San Francisco).

North Pacific Coast Line, Joint service of the Holland-America Line and Royal Mail Steam Packet Co. (Royal Mail Steam Packet Co., Ltd.), Rainier Bldg., Seattle. Freight and passenger service, from Seattle, every 2 weeks (via Rotterdam), for Copenhagen. Through Bills of Lading issued to all Danish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

★ **United American Lines** (Sudden & Christensen, Inc.), Arctic Bldg., Seattle. Freight service, from Seattle, fortnightly (via Hamburg), for Copenhagen. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

GENERAL EXPORT INFORMATION

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.

DOMINICAN REPUBLIC

The Dominican Republic occupies the eastern and larger part of the Island of Santo Domingo or Haiti. It has an area of 19,332 square miles and a population (1921) of 897,000 inhabitants.

The provinces are: Azua, Barahona, Espaillat, La Vega, Monte Cristi, Pacificador, Puerto Plata, Samaná, San Pedro de Macoris, Santiago de los Caballeros, Santo Domingo, and Seybo.

Currency: Since July 1, 1897, the United States gold dollar has been adopted as the standard of valuation. There is no Dominican gold coinage or paper currency. Fractional silver currency is in circulation, one peso equalling 20 cents, United States currency.

Language: Spanish is the language of the Dominican Republic.

Weights and Measures: The metric system was legally adopted in 1913.

American Consulates: There are American *Consulates* at Puerto Plata and Santo Domingo; *Consular Agencies* at La Romana, Sanchez and San Pedro de Macoris.

Cable and Radio Rates: A complete statement of the general regulations covering cable and radio mesages and their classification will be found in the section entitled Cable and Radio Regulations under General Export Information.

	A	B	C	D	E	F
Cable, via Guantanamo and wireless	.37	.41	.43	.45	.48	.51
Cable, via Hayti/Ponce and wireless						
San Domingo and Puerta Plata	.50	.54	.56	.58	.61	.64
La Romana,	.58	.62	.64	.66	.69	.72
Other places	.53	.57	.59	.61	.64	.67

Week-end letters: Minimum, 20 words; via Haiti only. For Santo Domingo City, one-quarter of the full rate; for La Romana, 8 cents per word more; and for other places, 3 cents per word more than for Santo Domingo City.

A: New York City and New Orleans.

B: Connecticut, Delaware, District of Columbia, Maryland, Massachusetts, New Hampshire, New Jersey, New York (except New York City), Pennsylvania, Rhode Island, Vermont.

C: Maine.

D: Alabama, Georgia, Illinois, Indiana, Kentucky, Michigan, Missouri (St. Louis only), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

E: Arkansas, Colorado, Florida (except Key West), Iowa, Kansas, Louisiana (except New Orleans), Minnesota, Missouri (except St. Louis). Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

F: Arizona, California, Florida (Key West only), Idaho, Nevada, Oregon, Utah, Washington.

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world.

HAITI (Republic)
SANTO DOMINGO (Republic)

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Dominican Republic.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Dominican Republic and other countries throughout the world. See our advertisement under Boston in General Information Section.

National City Bank of New York, 55 Wall St., New York City. Branches in Barahona, La Vega, Puerto Plata, San Pedro de Macoris, San Francisco de Macoris, Santiago, and Santo Domingo City. Other Branches and correspondents in every important city of the world.

Merchants Bank, Mobile, Ala. Complete facilities for handling foreign business. We offer individual attention and close rates.

The Royal Bank of Canada, with 6 branches in the Dominican Republic, offers a complete banking service throughout this Island. Over 900 branches throughout the world. New York Agency, 68 William St. Correspondence invited.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices: There are Dominion Consulates in the cities mentioned in the following list. The consular regulations are uniform for all offices except as otherwise stated. (See *Consular Regulations.*)

New York: Consulate General, 17 Battery Place, Room 227 (Telephone, Whitehall 0156). 10 a.m. to 4 p.m.; Saturdays, 9 a.m. to 10 a.m. Rafael Diaz, Consul General.

Baltimore: Vice Consulate, 305 N. Holliday Street. 10 a.m. to 3 p.m.

Boston: Vice Consulate, 40 Court Street. (Telephone, Main 0786). 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in New England, except Connecticut. Thomas G. Connolly, Vice Consul.

Chicago: Vice Consulate, 562 Oakwood Boulevard. (Telephone, Douglas 7447.) 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Illinois and "all surrounding states." Dr. Rene Rodriguez, Vice Consul.

Houston: Vice Consulate, Houston Chamber of Commerce. (Telephone, Preston 3080). 8.30 a.m. to 5 p.m.; Saturdays, 8.30 a.m. to 12 m. T. L. Evans, Vice Consul.

Mobile: Vice Consulate, City Bank Building. 9 a.m. to 12 m. and 1 p.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m.

New Orleans: Consulate, 2312 Canal Street. (Telephone, Galvez 6106). 9 a.m. to 12 m. and 2 p.m. to 5 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Louisiana. Manuel de Js. Fiallo, Consul.

Newport News: Consulate, Reymer Building. (Telephone, 84). 10 a.m. to 12 m. and 2 p.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Newport News and Norfolk (Virginia). Harry Reymer, Consul.

Philadelphia: Consulate, Thirteenth and Market Streets. (Telephone, Rittenhouse 1000). 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 11 a.m. Closed on Saturdays during July and August. Jurisdiction in Pennsylvania, New Jersey and Delaware. Rodman Wanamaker, Consul.

San Francisco: Consulate, 310 Sansome Street. (Telephone, Sutter 940.) 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m.

Consular Regulations: Consular invoices and bills of lading must be certified by the Dominican Consulate at the port of shipment.

Bills of Lading: Four copies of the bill of lading must be presented at the Consulate for certification, not later than the day before the steamer sails. Three copies are retained by the Consulate.

Consular Charges: The fees for consular certification of the consular invoice and the bills of lading are not collected by the Consulate, nor are they to be paid by the exporter—but are collected from the consignee when the merchandise is cleared through the customs house at destination.

Consular Invoices: A consular invoice must be prepared in quadruplicate. All four copies must be presented to the Consulate, with the bills of lading, for certification.

The consular invoice must show the net value of the merchandise exported, exclusive of the transportation charges, insurance, or other expenses. Therefore, the consular invoice will differ from the commercial invoice in that the former will show net merchandise value only, while the latter will also show all the charges incidental to shipment.

The column headed "Cantidad" (Quantity) may be left blank except when the character of the merchandise requires a statement of quantities, units of measurement, or units of capacity, as by the thousand, yard, liter, dozen, and so forth. All weights and measures must be expressed in metric terms.

Customs Regulations: The Dominican customs regulations permit the consignee to claim goods upon presentation of a consular invoice and payment of the import duties. Clearance from customs may thus be accomplished without presentation of a bill of lading. Direct consignment of goods to a bank or agent of the shipper is therefore important if it is desired to hold the goods until the customer's acceptance or payment of draft has been effected. Steamship companies operating to Dominican ports are now refusing to sign "to order" or "to order, notify" bills of lading.

Customs Tariff: Merchandise imported into the Dominican Republic is dutiable either on gross or net weight. The following regulations and definitions are taken from the Dominican customs tariff in force January 1, 1910:

Rule 29. No duty shall be collected on outer coverings containing articles dutiable on net weight, by the piece, or free of duty, if such coverings are in general use for packing at the time when imported, except water-tight coopers' wares containing any of the above merchandise which shall be dutiable. Coverings of merchandise (outer or inner), of material or form designed to evade duties, or which may be used for other purposes than common packing, or of unusual form, shall be subject to duty under paragraphs of the tariff to which they correspond by classification. Inner packing containing merchandise paying duty on the net weight shall in no case pay a lower rate of duty than their contents. Cases of jewelry, used as immediate containers therefor, shall be dutiable under their respective paragraphs.

Rule 30. Whenever merchandise shall be dutiable on gross weight, the dutiable weight of such merchandise shall include the weight of all covers, receptacles, wrappers, packages, and packing of every description, whether outer, inner, or immediate, without any allowance for tare.

Paramount, N. Y.-8205

NEW YORK, _____ 192

Factura de mercancías embarcadas por (1) _____ á bordo del vapor (2) _____ de nacionalidad (3) _____ capitán (4) _____ dirigidas al puerto de (5) _____ República Dominicana á la consignación de (6) _____ y por cuenta y orden de (7) _____

MARCA	Número	Número de bultos	Clase de bultos	CONTENIDO	Cantidad	Peso en Kilos Bruto	Peso en Kilos Neto	VALORES
(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)

VISTA Y REGISTRADA BAJO EL

NUMERO

New York,

El Consul General:

JURAMOS Y DECLARAMOS: que las marcas, número de bultos, contenido de los mismos en lo que respecta á su peso, cantidad, y clase de mercancías y el valor de éstas aquí consignados, son exactos.

(17)

Rule 31. In all instances where merchandise shall be dutiable on net weight, the dutiable weight of such merchandise shall not include any common outer cover, receptacle, package, wrapper or packing, but shall include all inner or immediate receptacles, including cards and cartons, not subject to a higher rate of duty. Loose straw, shavings, excelsior, paper, sawdust, or other similar materials, interposed between the outer receptacle and immediate container of the merchandise to steady and protect the same shall not be considered as part of the immediate container.

Rule 32. When goods dutiable on net weight, by the piece, ad valorem or free of duty, are imported in the same container with others dutiable on gross weight, the former shall be assessed on their net weight, as defined in rule 31, by the piece, ad valorem, or shall be free of duty, as the case may be, and the latter shall be dutiable on the net weight, as defined in rule 31, with an addition of 25 per cent thereof.

Rule 33. All the provisions of rules 30, 31, and 32 regarding gross and net weight shall be applicable to goods subject to compound duties, when the gross or net weight forms part of the compound duty.

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Azua	TBL	Puerto Plata	TBL
Barahona	TBL	Sabana de la Mar	*(via Sanchez)*
El Seibo-Matanzas	*(via Sanchez)*	Salcedo	*(via Sanchez)*
La Romana	TBL	Samana	TBL
LaVega	*(via Sanchez)*	Sanchez	TBL
Macoris (San Pedro de)	TBL	San Domingo City	TBL
Moca	*(via Puerto Plata)*	San Francisco de Macoris	*(via Sanchez)*
Monte Cristi	TBL	San Pedro de Macoris	TBL
Pimentel	*(via Sanchez)*	Santiago	*(via Puerto Plata)*

Average time, New York to Santo Domingo City ..9 days

Postal Regulations: Mails for Dominican Republic are despatched from the New York office. Mails require about 10 days in transit to Santo Domingo City.

Combination Packages: A combination package, so termed, may consist of (1) a sealed envelope containing a written or printed communication, and (2) an unsealed container enclosing either printed matter, or samples of merchandise. The two parts must be firmly attached together. Each part must be separately addressed to the same addressee. Each part must bear postage at the rate as specified for such part if mailed separately, and must conform to the general regulations governing that classification.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 8 pounds 12 ounces.

Letters: Postage rate, 2 cents per ounce or fraction. Registration, 15 cents with return receipt if requested. Merchandise may be mailed at letter rate. *Unmailable matter,* dutiable articles.

Parcel Post: The weight limit is 22 pounds. Registration, 15 cents, with return receipt if requested. One copy of the *customs declaration* (Form 2966) must be attached to each parcel. Postage rate, 14 cents per pound or fraction. Unmailable matter, coins, precious metals, jewels and so forth; daggers and firearms. Indemnity for loss or damage of a registered parcel is limited to $5.00 for parcels up to 11 pounds in weight, and $10.00 for parcels exceeding 11 pounds.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 1 cent; reply cards, 2 cents.

Printed Matter: Postage rate, 1 cent per each 2 ounces, or fraction of 2 ounces; except newspapers and periodicals, 1 cent for each 4 ounces or fraction of 4 ounces. *Maximum weight,* 8 pounds 12 ounces; except single copies of printed books, 11 pounds. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces, or fraction of 2 ounces. *Maximum weight,* 18 ounces. *Maximum size,* length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: Bills of Lading must show gross weights in pounds and kilos. Four copies must be presented to the Consulate for certification after signature by the steamship company. Steamship companies will not sign "to order" or "to order, notify" bills of lading.

Marking Packages: Packages may be marked with either stencil or brush. Weights need not appear on packages.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **Bull Insular Line** (A. H. Bull & Co.), 40 West St., New York. Freight service, from New York, every alternate Friday, for Monte Cristi, Puerto Plata, Sanchez, Samana, La Romana, San Pedro de Macoris, Santo Domingo City, Barahona, and Azua. Freight also accepted weekly (via Porto Rico), for Santo Domingo City and San Pedro de Macoris. Dock Receipt, on company's form, in triplicate. Bills of Lading, 4 company copies. Minimum Bill of Lading, $3.80, plus port dues of 40 cents per 1000 kilos. Parcel Receipts, not issued.

BULL INSULAR LINE, Inc.

DOMINICAN REPUBLIC

Weekly Sailings from Pier 27, Brooklyn, N. Y.

TO ALL DIRECT PORTS OF CALL

A. H. BULL & CO., Inc., Agents

40 WEST STREET, NEW YORK

Citizens National Bank Bldg., Baltimore, Md. 504 Webster Bldg., Chicago, Ill.

362 Frick Bldg. Annex, Pittsburgh, Pa.

★ **Clyde Santo Domingo Line** (Clyde S. S. Co.), 25 Broadway, New York. Freight, mail and passenger service, from New York, every Saturday, for Monte Cristi, Puerto Plata, Samana, Sanchez, La Romana, Macoris, Santo Domingo, Azua and Barahona. Dock Receipt, on company's form, in triplicate. Bills of Lading, 2 company copies. Minimum Bill of Lading, for Santo Domingo City, $3.99; for all other ports, $3.80. Parcel Receipts, not issued.

★ **Columbus Line** (Columbus Line, Inc.), 15 Moore St., New York. Freight and mail service, from New York, every 10 days, for Monte Cristi, Puerto Plata, Sanchez, Samana, La Romana, San Pedro de Macoris, Santo Domingo City, Azua and Barahona, via Turks Islands. Dock Receipt, on company's form, in triplicate. Bills of Lading, 3 company copies. Minimum Bill of Lading, $3.80.

SAILINGS FROM BEAUMONT

Lone Star Line (Hall Shipping Co., Inc.), San Jacinto Life Bldg., Beaumont. Freight service, from Beaumont, about every 15 days. See route note, Lone Star Line, Galveston.

SAILINGS FROM GALVESTON

Lone Star Line (Lone Star S. S. Co.), U. S. Nat. Bank Bldg., Galveston. Freight service, from Galveston, every 15 days, for Santo Domingo City. Bills of Lading, company keeps 3 legible copies, which must show gross weight of each item in pounds and kilos.

COLUMBUS LINE

New York to Dominican Republic and Turks Island

Freight and Mail Steamers Every Ten Days, calling at PUERTO PLATA, SAN PEDRO DE MACORIS, SANTO DOMINGO CITY, AZUA, BARAHONA, LA ROMANA, SANCHEZ, SAMANA, MONTE CRISTI, and TURKS ISLAND

15 Moore Street **COLUMBUS LINE, INCORPORATED** **New York City**

Telephone Bowling Green, 8788 to 8791

SAILINGS FROM MOBILE

★ **Aluminum Line** (New Orleans & South American S. S. Co., Inc.), First National Bank Bldg., Mobile. Freight service, from Mobile, monthly, for Macoris, and Santo Domingo. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $3.60.

SAILINGS FROM NEW ORLEANS

★ **Aluminum Line** (New Orleans & South American S. S. Co., Inc.), Queen & Crescent Bldg., New Orleans. Freight service, from New Orleans, monthly, for Macoris, and Santo Domingo. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $3.60.

★ **Societe Generale de Transports Maritimes a Vapeur** (Norton, Lilly & Co.), Canal-Commercial Bldg., New Orleans. Freight service, about monthly, or as sufficient cargo offers, for Santo Domingo City and Puerto Plata. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM ORANGE, TEXAS

Lone Star Line (Hall Shipping Co.), Orange, Texas. Freight service, from Orange, monthly, for Dominican ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies.

CLYDE SANTO DOMINGO LINE

NEW YORK to SANTO DOMINGO

Passenger and freight sailings every week, direct to

MACORIS, SANTO DOMINGO CITY, BARAHONA, AZUA, LA ROMANA, SANCHEZ, SAMANA, PUERTO PLATA, MONTE CRISTI and TURKS ISLANDS.

ADDITIONAL SAILINGS AS CARGO OFFERS

For information apply to

CLYDE STEAMSHIP COMPANY

(Santo Domingo Line)

25 BROADWAY - - - - NEW YORK

VENEZUELA
GUIANA
COLOMBIA
BRAZIL
BRITISH
GUIANA
DUTCH
GUIANA
FRENCH
GUIANA
VENEZUELA
MARGARITA I.
TRINIDAD
Port of Spain
Asuncion
Caripano
Rio Caribe
Guiria
Cumana
Barcelona
Guanta
Puerto Cabello
Ocubare
La Guayra
CARACAS
Coro
La Vela
Camarebo
Capadare
Capatarida
San Rafael
Maracaibo
Altagracia
San Felipe
Valencia
Barquisimeto
Tucuyo
San Carlos
Araure
Calabozo
Trujillo
Guanare
Guanarito
Barinas
Merida
San Cristobal
San Fernando
Orinoco R.
Soledad
Barancas
Plaxos
Caruachi
Ciudad Bolivar
Arawata
Maturin
Onoto
Morawhanna
Warrisar
Baramanni
Marlboroegh
Macareema
Suddie
Parika
Cadui
DEMERARA (Georgetown)
Mahaica
New Amsterdam (Berbice)
Nickerie
Gloucester
Corentyne
Nickerie
PARIMARIBO
Sommelsdyk
Timarin
Berbice
Mana
Iracoubo
Sinnamare
Kourou
Tonate
CAYENNE
Roura
Approuage
Albinoe
Apatou
Duserie
Maroewijne
Abissi
Yary
Philemon
Goddo
Paropie
Ochi
Apoikoe
Pierre
Oyapok R.
Paragua
Guacipatie
Mahapura
Camacusa
Arecuna
Our
Barapang
S. Vincente
San Jose
Parabul R.
Warapura
Arinda
Suruma
Pirara
Fundadora
Hekerap
Ajupa
Santa Barbara
Orinoco R.
Maroa
Poerlabe
Santa Cruz
San Carlos
Pruno
Santa Rosa
Estolao

DUTCH GUIANA

Dutch Guiana is the only possession of the Netherlands on continental South America. The area is 46,060 square miles, with a population (1921) of 113,000, exclusive of aborigines in the forest areas.

Currency: The currency system of the Netherlands applies for Dutch Guiana.

Language: Dutch is the language of the colony; but English is widely used.

Weights and Measures: The weights and measures of the Netherlands apply for Dutch Guiana.

American Consulate: There is an American *Consular Agent* at Paramaribo.

Cable and Radio Rates: A complete statement of the general regulations covering cable and radio messages and their classification will be found in the section entitled Cable and Radio Regulations under general export information. See Table of Contents, page 4.

	A	B	C	D	E
Cable, via Barbados and wireless					
Full rate	.47	.51	.55	.58	.61
Deferred rate	.23½	.25½	.27½	.29	.30½
Preferred rate	—	—	—	—	—
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Cable via New York-Hayti and wireless					
Full rate	1.28	1.42	1.46	1.49	1.52
Deferred rate	.69	.71	.73	.74½	.76
Preferred rate	—	—	—	—	—
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa, (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Dutch Guiana.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under Holland.

Consular Regulations: No consular documents are required.

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Abuca .....(*via Paramaribo*)	Cordon Hoofd.....(*via Paramaribo*)
Albina .....(*via Paramaribo*)	Coronie .....(*via Paramaribo*)
Berseba .....(*via Paramaribo*)	Nickerie .....(*via Paramaribo*)
Brandwacht .....(*via Paramaribo*)	Paramaribo (Surinam) .....TBL
Caledonia .....(*via Paramaribo*)	Vredenburg .....(*via Paramaribo*)

Postal Regulations: Mail for Dutch Guiana is despatched from New York.

Combination Packages: Combination packages are not permitted in the mails to Dutch Guiana.

Commercial Papers: *Postage rate,* 5 cents for the first 10 ounces or less; and 1 cent for each additional 2 ounces or fraction of 2 ounces.

Letters: 5 cents for the first ounce or fraction of an ounce; 3 cents for each additional ounce or fraction.

Mail Time: The average mail time between New York and Paramaribo is 10 ys.

Parcel Post: Postage rate, 14 cents per pound or fraction. Weight limit, 11 ·ds. Maximum size, length 3½ feet, combined length and girth 6 feet.

'egistration, not permitted. No indemnity for loss or damage. Parcels cannot ,ured nor sent C. O. D.

itoms declarations, one copy, Form 2966. No consular documents required. tal Export Declaration Form S-250 must be filled out and presented at the ;:e of mailing for parcel post shipments of merchandise valued at $25.00 or ee Shippers' Export Declaration under General Export Information.

/ . **Cards:** Single card, 2 cents; reply card, 4 cents.

nted Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *um weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, length 12 inches, diameter 6 inches. Registration, 15 cents, with return receipt if requested. Indemnity limited to 50 francs or equivalent.

Samples mailed under this classification must be so marked on the wrapping. No customs declarations or consular documents are required.

Unmailable Matter—*Regular Mails:* Dutiable articles, coins, gold, silver and other precious articles.

Parcel Post: Live or dead animals or insects; coins; dutiable articles; gold and silver articles; precious stones; jewelry and other valuables.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are no special requirements affecting the preparation of bills of lading.

SAILINGS FROM NEW YORK

★ **Colombian Line** (Colombian S. S. Co., Inc.), 17 Battery Place, New York. Freight service, from New York, every 6 weeks, for Paramaribo. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

Royal Netherlands West India Mail (Funch, Edye & Co., Inc.), 25 Broadway, New York. Freight, mail and passenger service, from New York, every 4 weeks, for Paramaribo. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM MOBILE

★ **Aluminum Line** (New Orleans & South American S. S. Co., Inc.), First Nat. Bank Bldg., Mobile. Freight service, from Mobile, fortnightly, for Paramaribo.

SAILINGS FROM NEW ORLEANS

★ **Aluminum Line** (New Orleans & South American S. S. Co., Inc.), Queen & Crescent Bldg., New Orleans. Freight service, from New Orleans, fortnightly, for Paramaribo.

COLOMBIAN LINE

Regular Four-Weekly Sailings for PARAMARIBO (Dutch Guiana) from NEW YORK

FREIGHT, PASSENGER and MAILS

COLOMBIAN STEAMSHIP COMPANY, INC.

17 Battery Place, New York City **Telephone, 8000 Whitehall**

DUTCH NEW GUINEA

Dutch New Guinea embraces the western part of the island of New Guinea. The area is 120,000 square miles. No population figures are available.

American Consulates: Dutch New Guinea is included in the jurisdiction of the American Consulate at Soerabaya (Java).

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Dutch New Guinea.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under Holland.

Consular Regulations: No consular documents are required.

Postal Regulations: Mails for Dutch New Guinea are despatched from the San Francisco or Seattle offices.

Combination Packages: Combination packages are not permitted in the mails for Dutch New Guinea.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Mail Time: The average mail time is about 35 days.

Parcel Post: Weight limit, 11 pounds. Postage rate, 14 cents per pound or fraction. Customs declaration, 2 copies, Form 2966. Registration, not permitted. Parcels cannot be insured nor sent C. O. D.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: *Regular Mails:* Gold, silver and other precious articles; firearms or parts thereof; salt, except table salt in bottles or packages; coffee.

Parcel Post: Firearms or parts thereof; and salt, except table salt in bottles or packages.

Shipping Routes and Regulations: See under *East Indies.*

DUTCH WEST INDIES

The Dutch West Indies include the islands of Curacao, Bonaire, Aruba, Saba, St. Eustatius, and half of St. Martin; the other half is French. The three largest—Curacao, Bonaire and Aruba, in the Windward Islands—are 60 miles north of the coast of Venezuela. The other three, in the Leeward Group, are about 500 miles from Curacao, which has 33,000 of the total population of the colony, 56,725.

American Consulates: There is an American Consulate at Willemstad.

Cable and Radio Rates:

	A	B	C	D	E
Cable, for Curacao					
Full rate	1.38	1.42	1.46	1.49	1.52
Deferred rate	.69	.71	.73	.74½	.76
Cable, for Aruba and Bouaire					
Full rate	1.50	1.54	1.58	1.61	1.64
Deferred rate	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa, (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPER'S DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Dutch West Indies.

Merchants Bank, Mobile, Ala. Complete facilities for handling foreign business. We offer individual attention and close rates.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under Holland.

Consular Regulations: No consular documents are required.

Postal Regulations: Mails for the Dutch West Indies are despatched from the New York office.

Combination Packages: Combination packages are not permitted in the mails to the Dutch West Indies.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: Postage rate, 2 cents per ounce or fraction. Registration, 15 cents, with return receipt if requested. Merchandise may be mailed at letter rate. Weight limit, 4 pounds 6 ounces. Maximum size, length 18 inches in any one dimension; except rolls, length 30 inches, diameter 4 inches.

Mail Time: The average mail time is about 8 days.

Parcel Post: Postage rate, 14 cents per pound or fraction. Weight limit 22 pounds. Maximum size, length 3½ feet, combined length and girth 6 feet; except round (spherical) packages must not exceed 19 inches in diameter; and cylindrical packages must not exceed length 4 feet 11 inches, diameter 8 inches.

Registration, not permitted. No indemnity for loss or damage. Parcels cannot be insured nor sent C. O. D.

Customs declaration, one copy, Form 2966. No consular documents required.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Parcels are accepted for mailing, even though sealed and closed against inspection, provided they conform to the other conditions prescribed. A paster must be affixed to the parcel stating disposition in case of nondelivery, as: (1) "If undeliverable, abandon"; or (2) "If undeliverable, return at sender's expense."

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: *Regular Mails:* Coins; gold, silver or other precious articles; firearms and parts thereof; salt, except table salt in bottles or packages; coffee.

Parcel Post: Coins, and apparatus or appliances for the manufacture thereof; arms (except upon special permit issued by the Government of Curacao); ammunition.

U. S. Ports and Shipping Services

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States*. For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers*. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are no special requirements affecting the preparation of bills of lading.

SAILINGS FROM NEW YORK

★ **Red "D" Line** (Bliss, Dallett & Co.), 82 Wall St., New York. Freight, mail and passenger service, from New York, weekly, for Curacao.

Dock Receipt, on company's form, in triplicate.

Bills of Lading, company keeps 2 copies.

Minimum Bill of Lading, $4.00 plus landing charge of 1 cent per cubic foot or 1½ cents per 100 lbs. ships option.

Parcel Receipts (packages not exceeding $25.00 in value, 2 cubic feet in measurement, or 50 pounds in weight), $2.00 each.

Royal Netherlands West India Mail (Funch, Edye & Co., Inc.), 25 Broadway, New York. Freight, mail and passenger service, from New York, weekly, for Willemstad. Dock Receipt, on company's form in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $4.00 plus dues.

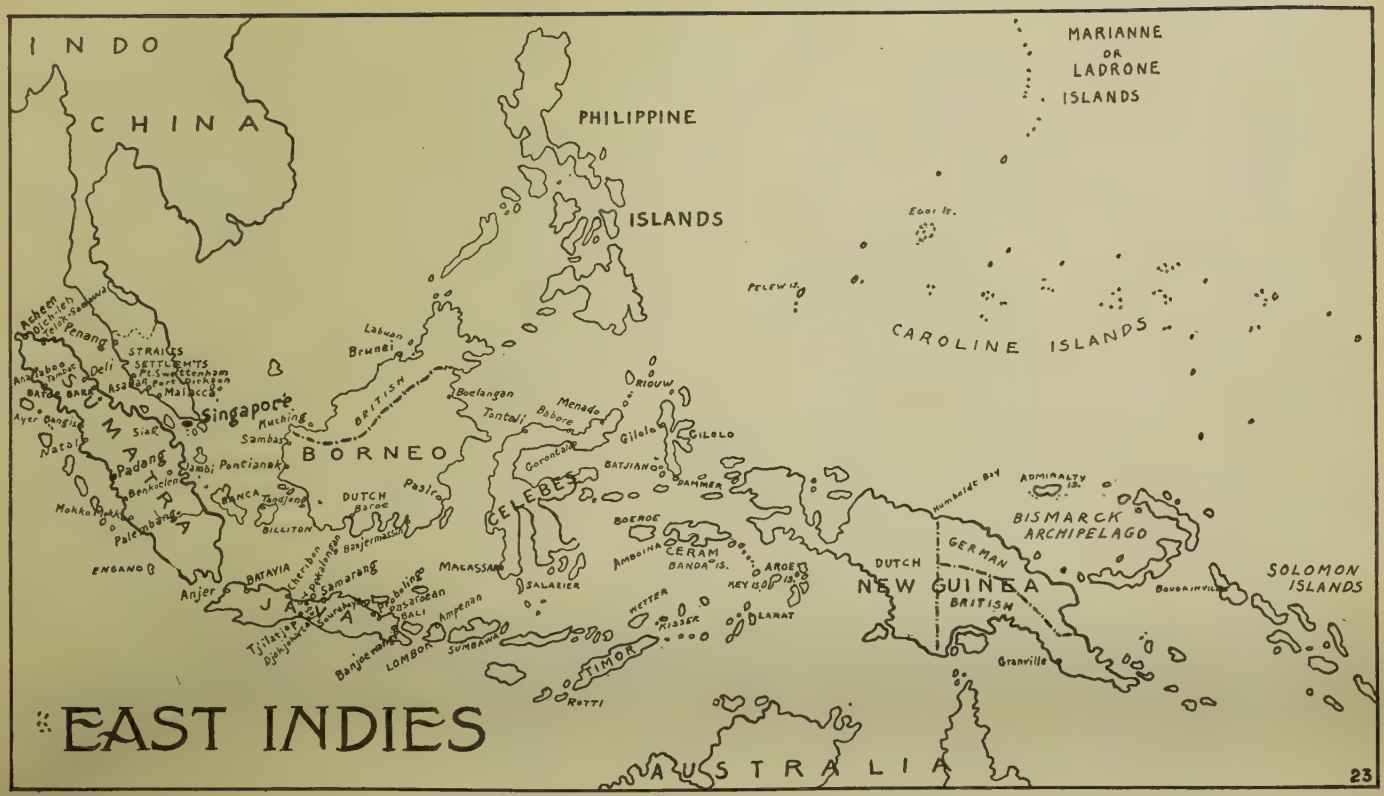
SAILINGS FROM NEW ORLEANS

★ **Aluminum Line** (New Orleans & South American S. S. Co., Inc.), Queen & Crescent Bldg., New Orleans. Freight service, from New Orleans, semi-monthly, for Willemstad. Dock Receipt, in triplicate. Bills of Lading, 6 company copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone 1247 Whitehall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MARIANNE
OR
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ISLANDS
Ebai Is.
PELEW IS.
CAROLINE ISLANDS
Achen
Penang
STRAITS
SETTLEMTS
Deli
Singapore
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Siak
Padang
Pontianak
Sambas
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Labuan
Brunei
BRITISH
BORNEO
Boelangan
Tontali
Menado
Babore
Gorontalo
Pasir
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Banjermassin
BILLITON
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CERAM
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AROES
KEY IS.
DLANAT
WETTER
RIASSER
TIMOR
ROTTI
Humboldt Bay
ADMIRALTY IS.
BISMARCK
ARCHIPELAGO
GERMAN
DUTCH
NEW GUINEA
BRITISH
Bougainville
Granville
SOLOMON
ISLANDS
AUSTRALIA
EAST INDIES
23

EAST INDIES

The islands in the Indian and Pacific oceans lying between Asia and Australia, together with the Straits Settlements and the Malay Peninsula on the Asiatic mainland, are considered for shipping purposes as a geographical group under the term East Indies. This includes in addition to Straits Settlements and the Malay Peninsula the islands of Java, Sumatra, Celebes, Borneo, Timor, and so forth. These are treated individually in separate sections which appear in their proper alphabetical order.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on the East Indies.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in East Indies and other countries throughout the world. See our advertisement under Boston in General Information Section.

International Acceptance Bank Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars and foreign currencies. Represented in Batavia, Sourabaja, Samarang, Cheribon, Padang, Singapore, Penang, and other centers by its stockholding correspondents, Nederlandsche Handel Maatschappij.

International Banking Corporation, Head Office, 60 Wall St., New York City (Owned by the National City Bank of New York). Branch in Batavia. Other Branches in China, Japan, India, Philippine Islands, Straits Settlements, England and Spain. Correspondents in every important city of the world.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The Philadelphia-Girard National Bank .....Philadelphia, Pa.

Consular Regulations: See under individual *Country Sections.*

TO EAST INDIES
SHIP THRU ARTHUR T. BLACKMAN, INC. NEW YORK
Best Routes FOREIGN FREIGHT CONTRACTORS Lowest Rates
15-25 Whitehall Street Phone: Bowling Green 9364, 9365

Ports and Trade Centers: Through steamship bills of lading may be issued for the following points by the ocean carriers whose services are described under *Shipping Routes and Regulations.*

Acheen, Sumatra
Adaolet, Selore
Adaolet, Sumatra
Alor Star, Malay States
Amboina, Celebes
Ambong, B. N. B.
Ampenan, Java
Analaboe, Sumatra
Anjer, Java
Ansoes, Dutch New Guinea
Aroe Islands
Assahan, Sumatra
Atapupu, Timor
Ayerbangis, Sumatra
Bagan (Sumatra)
*Bali Island (Dutch)
Banjuwangi, Java
*Banka Island
Baros, Sumatra
Batavia, Java
Bawean Islands, Java
Belawan-Deli, Sumatra
Bencoolen, Sumatra
Bengkalis, Sumatra
Berlin Harbor, New Guinea
Billiton Island (Dutch)
Bima (Dutch)
Bonthain, Celebes
*Brunei, British Borneo
Bwool, Celebes
Cheribon, Java
*Dammer Island (Dutch)
Deli, Timor
Diambi, Sumatra
Djokjokarta, Java
Dobo, Aru Islands (Dutch)
Dongala, Celebes
Doreh, Dutch New Guinea
Edi, Sumatra
Endeh Flores Island (Dutch)
Engano Island (Dutch)
*Erima Haven, New Guinea
Finschafen, New Guinea
Gorontalo, Celebes
Halmaheira (Jilolo, Dutch)
Humboldt's Bay, Dutch New Guinea
Ilwaki, Wetter Island (Dutch)
Indragiri, Sumatra
Indrapura, Sumatra
Jambi, Sumatra
*Jesselton, British Borneo
*Kangean, Java
Kau, Moluccas (Dutch)
*Kei Islands (Dutch)
Kema, Celebes
Kendari, Celebes
Kisser Island (Dutch)
Klang, F. M. S.
Koba Banka Island (Dutch)
*Koepang, Timor
*Kompeh, Sumatra
Kota Baru, Sumatra
*Kuching, British Borneo
Kudat, British Borneo
Kwandang, Celebes
Labuan, British Borneo
Larantuka, Flores Island (Dutch)
Larat Island (Dutch)
Lelingluwan, Larat (Dutch)
*Letti Island (Dutch)
*Lombok Island (Dutch)
Macassar, Celebes
Malacca, Straits Settlement
Manokuari, New Guinea
Medan, Sumatra
Mempakol, Borneo
Merauke, New Guinea
Meulaboh, Sumatra
*Mioko, New Guinea
Mokko-Mokko, Sumatra
Muntok, Sumatra
Nangamessi (Dutch)
Natal, Sumatra
Padang, Sumatra
Palembang, Sumatra
Palo, Borneo
Palopo, Celebes
Parigi, Celebes
Parigi, Java
Pekalongan, Java
Penang, Sts. Settlements
Pontianak, Dutch Borneo
Port Dickson, Malay States
Port Swetingham, F. M. S.
Port Weld, F. M. S.
Priaman, Sumatra
Probolingo, Java
Rotti (Dutch)
Salabanka, Celebes
Samarang, Java
Samarinda, Brit. N. B.
Sambas, Dutch Borneo
Sandakan, Brit. Borneo
*Sangar (Dutch)
Sarawak, B. N. B.
Segli, Sumatra
Sekar, New Guinea
*Siak, Sumatra
*Siauw Island (Dutch)
Sibolga, Sumatra
Sinabang (Dutch)
Singapore
Singkawan, Borneo
Singkel, Sumatra
Sumbawa (Dutch)
Surabaya, Java
Tampat Tuan, Sumatra
Tarakan, Borneo
Tegal, Java
Telok-Anson, F. M. S.
Telok-Betong, Sumatra
Telok-Semaweh, Sumatra
Tjilatjap, Java
Tomini, Celebes
Tontoli, Celebes
Wahaai, Moluccas
Waingapu (Dutch)

**Via Singapore, Hong Kong, or Penang.*

Average time, New York to Singapore.....45 days

WORLD-WIDE FREIGHT FORWARDERS
CUSTOMS BROKERS
D. C. ANDREWS & CO., Inc.
Established 1884
27-29 WATER ST. NEW YORK
BOSTON: D. C. Andrews & Co. of Mass., 92 State St.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States*. For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers*. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are no special requirements affecting the preparation of bills of lading.

Freight Rates: After June 30, 1924, all commodity rates, except steel, will be based on an equivalence of 40 cubic feet with 2,000 pounds instead of 2,240 pounds. This will also affect heavy lifts, which will be calculated on the basis of from 4,000 pounds instead of 4,480 pounds.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **American & Manchurian Line** (Norton, Lilly & Co.), 26 Beaver St., New York.

Freight service, from New York, every 14 days, for Singapore.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, for Singapore, $5.00. Parcel Receipts, for Singapore (packages not exceeding $10.00 in value), $1.25 per cubic foot; minimum charge, $2.50.

★ **Bank Line** (Boyd, Weir & Sewall, Inc.), 24 State St., New York. Freight service, from New York, about every ten days, for Singapore. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, for Singapore, $5.00; for other ports, $7.50. Parcel Receipts, for Singapore (packages not exceeding $10.00 in value), $1.25 per cubic foot or fraction; minimum charge, $2.50.

★ **Atlantic-Gulf-Far East Line** (Norton, Lilly & Co.), 26 Beaver St., New York. Freight service, from New York and New Orleans, about monthly, for Singapore. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00.

BARBER LINES

Monthly Sailings for EAST INDIES from NEW YORK, and as cargo offers BOSTON, PHILADELPHIA, NORFOLK, BALTIMORE and SAVANNAH

BARBER STEAMSHIP LINES, Inc.

17 Battery, New York **111 W. Main Street, Norfolk, Va.**

Agents: BOSTON PHILADELPHIA BALTIMORE SAVANNAH

OPERATORS FOR THE UNITED STATES SHIPPING BOARD

★ **Barber Line** (Barber S. S. Lines, Inc.), 17 Battery Place, New York. Freight service, from New York, about monthly, for Singapore, and as cargo offers for Penang. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, for direct ports, $5.00.

Blue Funnel Line (Joint service, The Ocean S. S. Co., Ltd., and China Mutual Steam Navigation Co., Ltd.) (Funch, Edye & Co., Inc.), 25 Broadway, New York. Freight and limited passenger service, from New York, about twice a month, for Singapore. Steamers sail on advertised dates, full or not full. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00.

★ **"Cosulich" Line** (Phelps Bros. & Co.), 17 Battery Place, New York. Freight, mail and passenger service, from New York, about every ten days, for Trieste, thence by connecting steamer for Penang, Singapore and Batavia. Dock Receipt, on company's form, in duplicate. Bills of Lading, 4 company copies. Minimum Bill of Lading, $15.00.

★ **Dollar S. S. Lines,** 15 Moore St., New York. Freight, mail and passenger service, from New York, every 2 weeks, for Singapore; and (via Singapore) for Java, and Straits Settlements ports. Dock Receipt, on company's form, in triplicate. Bills of Lading are prepared by the company. Minimum Bill of Lading, $5.00.

Java-New York Line (Funch, Edye & Co., Inc.), 25 Broadway, New York.

Freight and passenger service, from New York, every 2 weeks, for Sabang, Padang, Batavia, Cheribon, Samarang, and Soerabaya. Through bills of lading to main ports in Java, Sumatra, Borneo and Celebes. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, main ports, $5.00; transshipment, $10.00. Parcel Receipts, for direct ports only, $1.25 per cubic foot; minimum charge, $2.50 (packages not exceeding $10.00 in value).

SAILINGS FROM BALTIMORE

★ **Barber Line** (Ramsay, Scarlett & Co.), 702 Keyser Bldg., Baltimore. Freight service, from Baltimore, as cargo offers. See New York.

★ **Dollar S. S. Line,** 501 Stewart Bldg., Baltimore. Freight service, from Baltimore, monthly, for Singapore; and (via Singapore) for Java, and Straits Settlements ports.

★ **Isthmian Line** (Norton, Lilly & Co.), Continental Bldg., Baltimore. Freight service, from Baltimore, about monthly, for Penang, Belawan-Deli, Port Swetenham, Singapore, Batavia, Samarang and Soerabaya. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM BOSTON

★ **Barber Line** (Patterson, Wylde & Co.), Chamber of Commerce Bldg., Boston. Freight service, from Boston, as cargo offers.

Ellerman & Bucknall's

DIRECT TO EAST AFRICA AND INDIA SERVICE

NEW YORK AND WEST ST. JOHN

TO

ADEN, MOMBASA, KILINDINI, COLOMBO, MADRAS, RANGOON AND CALCUTTA

Also taking cargo for transhipment to
TANGA, DAR-ES-SALAAM, ZANZIBAR

Sailings from New York the 20th and from West St. John the 23rd of each month

For freight and all other information apply to

NORTON, LILLY & COMPANY

26 Beaver Street - - - New York City

OR

J. T. KNIGHT & COMPANY

St. John - - - - - New Brunswick

OR

THE NEW ZEALAND SHIPPING CO., Ltd.

213 Board of Trade Building - - Montreal

SAILINGS FROM HAMPTON ROADS

★ **Barber Line** (Barber S. S. Lines, Inc.), 111 West Main St., Norfolk. Freight service, from Hampton Roads, as cargo offers.

Blue Funnel Line (The United States Shipping Co.), Norfolk. Freight service, from Hampton Roads, every 2 weeks. See New York.

★ **Dollar Line** (E. E. Palen & Co.), 128 West Bute St., Norfolk. Freight service, from Hampton Roads, monthly, for Singapore; and (via Singapore) for Java, and Straits Settlements ports.

Java-New York Line (The United States Shipping Co.), Norfolk and Newport News. Freight service, from Hampton Roads, every 2 weeks. See New York.

SAILINGS FROM LOS ANGELES

★ **Dollar Line** (The Robert Dollar Co.), Pacific Electric Bldg., Los Angeles. Freight service, from Los Angeles, every 2 weeks. See San Francisco.

Osaka Shosen Kaisha (McCormick & McPherson), Los Angeles. Freight service, from Los Angeles, monthly. See San Francisco.

Toyo Kisen Kaisha (S. L. Kreider), Pacific Electric Bldg., Los Angeles. Freight service, from Los Angeles, every 6 weeks. See route note, Toyo Kisen Kaisha, San Francisco.

SAILINGS FROM NEW ORLEANS

★ **Isthmian Lines** (Norton, Lilly & Co.), Canal-Commercial Bldg., New Orleans. Freight service, from New Orleans, as inducements offer, for East Indian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM PHILADELPHIA

★ **Barber Line** (Rice, Unruh & Co.), Bourse Bldg., Philadelphia. Freight service from Philadelphia, as cargo offers.

★ **Dollar S. S. Lines,** Bourse Bldg., Philadelphia. Freight service, from Philadelphia, monthly, for Singapore; and (via Singapore) for Java and Straits Settlements ports. Dock Receipt, on company's form, in triplicate. Bills of Lading are prepared by the company. Minimum Bill of Lading, $5.00.

Norton, Lilly & Co., 26 Beaver Street NEW YORK CITY, N. Y.

WITH BRANCH OFFICES AT

Boston, Mass. Philadelphia, Pa. Baltimore, Md.
Norfolk, Va. Newport News, Va. Mobile, Ala.
New Orleans, La. San Diego, Cal. Los Angeles, Cal.
San Francisco, Cal. Portland, Ore. Seattle, Wash.
Chicago, Ill. Pittsburgh, Pa. Cristobal, C. Z. Balboa, C. Z.

General Agents for Steamship Lines from North Atlantic, South Atlantic, Gulf and Pacific Coast Ports of the United States to EUROPE, ASIA, AFRICA, AUSTRALIA, NEW ZEALAND, SOUTH AMERICA, CUBA, the MEDITERRANEAN and LEVANT. Also General Forwarders

See Alphabetical Index of Advertisers

★ **Isthmian Line** (Norton, Lilly & Co.), Continental Bldg., Philadelphia. Freight service, from Philadelphia, monthly. See Baltimore.

SAILINGS FROM SAN FRANCISCO

★ **Dollar Line** (The Robert Dollar Co.), Robert Dollar Bldg., San Francisco. Freight, mail and passenger service, from San Francisco, every 2 weeks, for Singapore; and (via Singapore), for Java and Straits Settlements ports. Dock Receipt, on company's form, in triplicate. Bills of Lading are prepared by the company. Minimum Bill of Lading, $10.00.

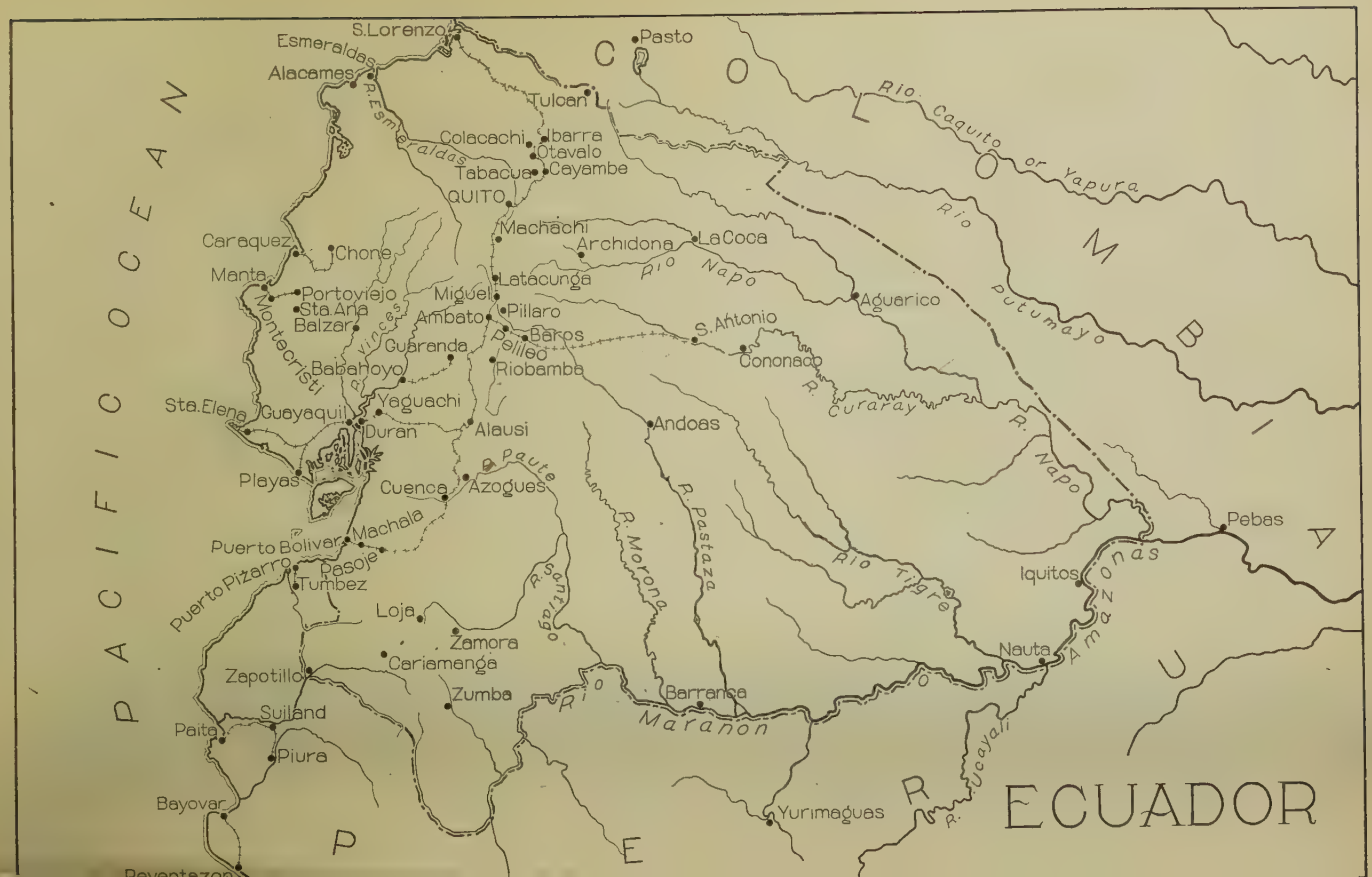
Osaka Shosen Kaisha (Williams, Dimond & Co., 310 Sansome St., San Francisco. Freight service, from San Francisco, monthly, for Singapore. Dock Receipt, on company's form, in triplicate. Bills of Lading, 6 company copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM SAVANNAH

★ **Barber Line** (South Atlantic Maritime Corp.), 7 East Bay St., Savannah. Freight service, from Savannah, as cargo offers. See New York.

U. S. PORTS and SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.


PACIFIC OCEAN
COLOMBIA
PERU
BRAZIL
ECUADOR
S.Lorenzo
Esmeraldas
Alacames
R. Esmeraldas
Pasto
Tulcan
Colacachi
Ibarra
Otavalo
Tabacua
Cayambe
QUITO
Machachi
Archidona
La Coca
Caraquez
Chone
Manta
Portoviejo
Sta. Ana
Balzar
Montecristi
Latacunga
Miguel
Pillaro
Ambato
Baños
Pelileo
Guaranda
Riobamba
Babahoyo
Yaguachi
Sta. Elena
Guayaquil
Duran
Alausi
Playas
Cuenca
Azogues
Puerto Bolivar
Machala
Puerto Pizarro
Pasaje
Tumbez
Loja
Zamora
Cariamanga
Zapotillo
Zumba
Suiland
Paita
Piura
Bayovar
Paute
R. Morona
R. Pastaza
R. Santiago
Rio Napo
Rio Caquito or Yapura
Rio Putumayo
Aguarico
S. Antonio
Cononaco
R. Curaray
R. Napo
Rio Tigre
Iquitos
Pebas
Amazonas
Nauta
Rio Ucayali
Barranca
Rio Marañon
Yurimaguas

ECUADOR

The Republic of Ecuador has an estimated area of about 275,000 square miles, and a population (estimated 1920) of 1,700,000. The Galapagos Islands, about 730 miles off the coast, have an area of 2,400 square miles and a population of a little over 500.

The provinces are: Azuay, Bolívar, Cañar, Carchi, Chimborazo, El Oro, Esmeraldas, Guayas, Imbabura, León, Loja, Los Ríos, Manabí, Napo-Partaza, Pichincha, Santiago-Zamora, and Tungurahua.

Currency: The sucre is the unit of value, equivalent at par of exchange to $0.487 United States currency, divided into 100 centavos. The coinage system provides gold pieces of 10 sucres (1 coudor) and 5 sucres in additional to the silver sucre. The fractional coinage is the peseta (20 centavos), the real (10 centavos) and minor pieces having values of 5, 2, 1 and ½ centavos.

Language: Spanish is the official and commercial language of Ecuador.

Salesman's Licenses: All commercial representatives entering Ecuador must secure a license, the fee for which is 100 sucres. This is valid for the length of the salesman's stay in the country, without limitation. If cities other than Guayaquil are to be visited, it is necessary to have these listed on the license at the time of its issuance to avoid possible taxation in other provinces.

Weights and Measures: The metric system is legalized and in general commercial use. The old Spanish measures are still popularly used in the interior.

American Consulates: There is an American *Consulate General* at Guayaquil; and *Consular Agencies* at Bahia de Caraquez and Esmeraldas.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

Cable Rates: Ecuador refuses to investigate complaints concerning the transmission or delivery of telegrams passing over its lines, or to refund charges paid, under any circumstances whatever. Messages except for Guayaquil and St. Elena are therefore accepted only at sender's risk. All messages are subject to government censorship at Guayaquil.

Cable	F	G	H	I	E
Full rate	.50	.54	.58	.61	.64
Deferred rate	.25	.27	.29	.30½	.32
Preferred rate	—	—	—	—	—
Urgent rate	—	—	—	—	—
Cable rate	—	—	—	—	—
Week-end letter (Minimum, 20 words)	.12½	.13½	.14½	.15½	.16½

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

F: Connecticut, Louisiana (New Orleans), Maine, Massachusetts, New Hampshire, New York (New York City, all boroughs), Rhode Island, Vermont.

G: Delaware, District of Columbia, Maryland, New Jersey, New York (except New York City, all boroughs), Pennsylvania.

H: Alabama, Georgia, Illinois, Indiana, Kentucky, Michigan, Mississippi, Missouri, (St. Louis), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

I: Arkansas, Colorado, Florida (except Key West), Iowa, Kansas, Louisiana (except New Orleans), Minnesota, Missouri (except St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Ecuador.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: There are Consulates for Ecuador in the cities mentioned in the following list. The consular regulations are uniform for all offices except as otherwise stated. (See *Consular Regulations.*)

New York: Consulate General, 17 Battery Place. (Telephone, Whitehall 1482.) 10 a.m. to 1 p.m. and 2 p.m. to 4 p.m.; Saturdays, 10 a.m. to 1 p.m. Jurisdiction in New York State. G. R. de Ycaza, Consul General.

Boston: Consulate, 143 Federal Street. (Telephone, Liberty 7628). 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Massachusetts, Maine, Vermont, New Hampshire. M. O. von Klock y Cordel, Consul.

Chicago: Consulate, 606 South Michigan Avenue. 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 1 p.m., except during July and August when the office is closed.

Los Angeles: Consulate, 3441 Virginia Road. (Telephone, Rochester 0253.) 1 p.m. to 5 p.m. Jurisdiction in Southern California. Dr. V. M. Egas, Consul.

New Orleans: Consulate General, New Orleans Bank Building. (Telephone, Main 7331). 1 p.m. to 5 p.m.; Saturdays, 9 a.m. to 1 p.m. Jurisdiction in Alabama, Arkansas, Illinois, Indiana, Iowa, Kentucky, Louisiana, Missouri, Mississippi, North Carolina, Oklahoma, Georgia, Florida, Texas, South Carolina, Tennessee. J. M. Diaz Granados, Consul General.

Norfolk: Consulate, 117 West Main Street. (Telephone, 24301). 9 a.m. to 4 p.m. Jurisdiction in Virginia. William H. Schmidt, Consul.

Philadelphia: Consulate, Lit Brothers, 8th and Chestnut Streets. 9 a.m. to 1 p.m. and 2.30 p.m. to 5 p.m.; Saturdays, 9 a.m. to 1 p.m. Jurisdiction in Pennsylvania, Maryland, Delaware.

San Francisco: Consulate General, Monadnock Building. (Telephone, Sutter 1007.) 10 a.m. to 12 m. and 2 p.m. to 5 p.m.; Saturdays, 10 a.m. to 12 m. Jose y Seminario, Consul General.

Consular Regulations: Consular invoices in six copies, written in Spanish, must be prepared and taken to the steamship company for O. K. before presentation at the Consulate. The steamship company retains one copy, and the remaining five copies are taken to the Consulate for certification. One copy is returned to the shipper, the others being retained by the Consulate. Bills of lading or parcel receipts do not require to be presented at the Consulate. No Consular documents required on parcel post shipments.

The insurance policy or certificate covering the shipment must be attached to the consular invoice when presented at the Consulate. If the shipment is not insured, an affidavit to that effect, sworn to before a notary public, must be presented. Consular invoices must be paid for and withdrawn from the Consulate on the day after presentation between 10 a.m. and 1 p.m.

When shipments to Ecuador are sold f. o. b. factory at an inland point in the United States, that is the value to be shown on the consular invoice. No freight or packing charges are to be included in the value declared.

TO ECUADOR
SHIP THRU ARTHUR T. BLACKMAN, INC. NEW YORK
Best Routes FOREIGN FREIGHT CONTRACTORS Lowest Rates
15-25 Whitehall Street Phone: Bowling Green 9364, 9365

In filling out the blank form the shipper states—in the spaces designated at the top of the form—his name, business location, the name of the consignee, his address, the name of the vessel and of its captain, the port of destination and the value of the shipment at the place of origin, expressed both in dollars and in sucres (the conversion rate being specified). The columns of the form must show: (1) The mark appearing on the packages (a separate consular invoice is required for each mark even when shipped to the same consignee); (2) the numbers of the packages; (3) the actual number of packages; (4) the class of packages, as case, barrel, bale, and so forth; (5) specific description of merchandise contained in each package; (6) the gross weight in kilos of each package; (7) the net weight in kilos of each package; (8) the value in dollars of each item.

The value to be shown on the consular invoice is the net value, not including the freight, insurance or other expenses. The statement of gross weights must agree with the bills of lading and the marks on the packages. No interlining, erasures, nor blots are allowed.

Invoices must be made out in Spanish and all blank spaces to be filled out by shippers.

Before presenting this invoice to the Consulate of Ecuador it must be taken to the Steamship Company for their O. K.

República del Ecuador

Factura Consular de las mercaderías que por cuenta de (1)
CONSULAR INVOICE of goods which for the account of

de (2) son remitidas a (3) del puerto de
of are shipped to to the port of

(4) a bordo del Vapor (5) su Capitán
on board Steamer her Master

(6) procedente de New York, con destino a (7)
Sailing from New York to

Cuyo valor es de (8) equivalentes a S/ (9) Un Sucre igual a $0.50
Value $ equivalent to S/. One Sucre equal to $0.50

MARCAS Marks	NUMEROS Numbers	BULTOS Amount of Packages	CLASE Kind	CONTENIDO Contents	PESO BRUTO en Kilogramos Gross Weight in Kilos	PESO NETO en Kilogramos Net Weight in Kilos	VALOR en Dólares Value in Dollars
(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)

I declare legally that the contents, weights and value of the present invoice are really the correct ones, exactly as stated

(18)
(Shippers signature)

Derechos Recaudados:
Fees collected:

No. _____ $ _____ Dólares.
Dollars.

El infrascrito Cónsul General de la República del Ecuador
The undersigned Consul General of the Republic of Ecuador

certifica la factura precedente de _____ Bultos con el peso
certifies the above invoice with packages, weighing

de _____ Kilogramos, presentada en 5 ejemplares iguales
kilos, presented in five identical copies.

New York, _____
(Date to be filled out by Consulate of Ecuador)

Customs Regulations: If the customs officials at the port of arrival in Ecuador find that the real value of the goods specified in the Consular invoice is greater than the value declared a fine is imposed equal to five times the difference between the proper fees for consular certification of the invoice and the amount actually paid.

In case of litigation between the seller and the importer, the former is entitled to sue only for the value declared in the Consular invoice.

Customs Tariff: Merchandise is dutiable either on gross or net weight. No penalty is imposed for packing in the same container merchandise subject to different rates of duty. In such cases it is required that the shipper state in the consular invoice the net weight of each kind of merchandise, as well as the gross weight of the entire package. Articles made up of several materials are appraised on the schedule applying to the material, comprising more than 50 per cent of the component parts of the article; or that which covers the surface, in case of fabrics.

Net weight: Net weight includes the immediate wrapping of each article—that is, the paper wrapping, cardboard box or carton, or small wooden box as the nature of the merchandise requires; and excludes all other additional containers of the article, such as the packing in which it is shipped, namely the wooden box or crate, the interior tin lining, excelsior and the exterior fabric covering or tarpaulin.

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Ambato .....(*via Guayaquil*)
Azogues .....(*via Guayaquil*)
Babahoyo .....(*via Guayaquil*)
Bahia de Caraquez .....TBL
Bodegas .....(*via Guayaquil*)
Chone .....(*via Manabi*)
Cuenca .....(*via Guayaquil*)
Daule .....(*via Guayaquil*)
Duran .....(*via Guayaquil*)
Esmeraldas .....(*via Guayaquil*)
Guamote .....(*via Guayaquil*)
Guaranda .....(*via Guayaquil*)
Guayaquil .....TBL
Jipijapa .....(*via Manta*)
Latacunga .....(*via Guayaquil*)
Limones .....(*via Guayaquil*)
Loja .....(*via Guayaquil*)
Machala .....(*via Guayaquil*)
Machalilla .....(*via Guayaquil*)
Manabi .....TBL
Manglar Alto .....(*via Guayaquil*)
Manta .....TBL
Monte Criste .....(*via Manta*)
Naranjal .....(*via Guayaquil*)
Porto Viejo .....(*via Manta*)
Puerto Bolivar .....(*via Guayaquil*)
Quito .....(*via Guayaquil*)
Riobamba .....(*via Guayaquil*)
Rocafuerte .....(*via Manta*)
Santa Elena .....(*via Guayaquil*)
Santa Rosa .....(*via Guayaquil*)

Postal Regulations: Mails for Ecuador are despatched from New York or New Orleans offices.

Combination Packages: Combination packages are not permitted in the mails to Ecuador.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: 2 cents per ounce or fraction.

Mail Time: The average mail time is about 12 days.

Parcel Post: Postage rate, 14 cents per pound or fraction. A further charge of 6 pence (12 cents) is collected from the addressee. Weight limit, 22 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, 15 cents, with return receipt if requested. No indemnity for loss or damage. Parcels cannot be insured nor sent C. O. D.

Customs declarations, one copy, Form 2966. No consular documents required.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Samples of merchandise without value and printed matter if sent by parcel post are subject to special tax collected from the addressee.

Post Cards: Single cards, 1 cent; reply cards, 2 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Weight limit, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, length 12 inches, diameter 6 inches. Registration, 15 cents, with return receipt if requested. Indemnity limited to 50 francs or equivalent.

Samples mailed under this classification must be without saleable value, and must be so marked on the wrapping. No customs declarations or consular documents are required. Unmailable matter, same as for Letters.

Special Restrictions: Every package of plums, preserved vegetables or sardines must bear the name of the country of origin in raised or sunken letters; and the cover of the parcel must also show the country of origin.

Unmailable Matter: *Regular Mails:* Dutiable articles.

Parcel Post: Sugar-cane brandy and its combinations; articles of food containing ingredients that are injurious to health; salt; foreign coin and any outfit for coining.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: Bills of lading must show gross weights in pounds and kilos. The steamship company collects the consular fee of 1 and 1/5 per cent of consular invoice value, covering the certification of the bills of lading; minimum 40 cents. Bills of lading may be made either direct or "to order."

Marking Packages: Either brush or stencil marking is permissible. Packages should be marked with the gross weight in kilos.

Regulations: To the Minimum Bill of Lading and Parcel Receipt charges as given in the route notes below, there must be added the following changes: Consular Fee, 1 1/5 per cent per set of bills of lading, on declared value of over $50.00; 40 cents, if value is $50.00 or under. For Guayaquil, Sanitation tax of 60 cents per ton of 40 cubic feet or 2,000 lbs. For Bahia, Municipal Tax of $1.50 per 1,000 kilos or 1 cubic meter. For Esmeraldas, Municipal Tax of $2.00 per ton of 920 kilos. For Manta, Municipal Tax of 50 cents, per ton of 920 kilos or 35 cubic feet on flour, rice, lard, sugar, potatoes, onions, lentils, beans, peas, barley, wheat, maze, corn flour, macaroni, vermicelli, and spaghetti; $2.00 on textile goods and woven materials; $1.50 on all other commodities; plus landing charges of $1.00 per ton of 2,000 lbs. or 40 cubic feet.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **Compania Sud Americana de Vapores** (South American S. S. Co.), Wessel, Duval & Co., 25 Broad St., New York.

Freight, mail and passenger service, from New York, about monthly, for ports in Ecuador, via Panama Canal, outward and homeward.

Dock Receipt, on company's form, in duplicate. Bills of Lading, 5 company copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

★ **Grace Line** (W. R. Grace & Co.), 10 Hanover Square, New York.

Freight and passenger service from New York, every three weeks, for Guayaquil.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00.

★ **Pacific Line** (Sanderson & Son, Inc.), 26 Broadway, New York.

Freight, mail and passenger service from New York, fortnightly (via Colon), for Guayaquil. Direct freight sailings about every 3 weeks.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00.

★ **Panama Railroad S. S. Line,** 24 State St., New York.

Freight and passenger service, from New York, monthly direct or weekly via Cristobal, for Guayaquil, Esmeraldas, Bahia de Caraquez, Manta and Puerto Bolivar.

Dock Receipt, on company's form, in triplicate. Bills of Lading, 7 company copies. Minimum Bill of Lading, $5.00, plus 1 and 1/5 per cent on value of invoice consular visé charge, with minimum of 40 cents. Parcel Receipts (packages not exceeding $10.00 in value or 2 cubic feet in measurement), $2.50 per cubic foot, plus 50 cents minimum consular visé charge. Through Bills of Lading for Esmeraldas, Bahia de Caraquez, Manta, Puerto Bolivar.

GRACE LINE

"THE LINE WITH THE FIXED SCHEDULE"

Fortnightly sailings by famous "SANTA" fast passenger steamers from New York for the principal ports of PERU and CHILE via PANAMA CANAL. Regular sailings of freight steamers for COLOMBIA, PANAMA, ECUADOR, PERU and CHILE. All steamers connect at Peruvian and Chilean ports with railroads for Bolivia.

Head Office: 10 Hanover Square **New York**

Agents at chief ports of countries named

★ **Line:** United Fruit Company S. S. Service, 17 Battery Place, New York.
Sailings: From New York, twice a week, for Colon, thence by connecting steamer for ports in Ecuador.
Regulations: *Dock Receipt,* on company's form, in *triplicate. Bills of Lading,* company keeps 9 copies. *Minimum Bill of Lading,* $5.00. *Parcel Receipts* (packages not exceeding $5.00 in value or 2 cubic feet in measurement), $2.50 per cubic foot.
Service: Freight and passenger.

SAILINGS FROM ASTORIA, OREGON

Line: General S. S. Line (Astoria Shipping Co.), Astoria.
Sailings: Monthly.
Regulations: See San Francisco.
Service: Freight.

SAILINGS FROM LOS ANGELES

Line: General S. S. Line (General S. S. Corp.), Spring Arcade Bldg., Los Angeles.
Sailings: Monthly (see San Francisco).
Regulations: See San Francisco.

Line: Latin-American Line.
Agents: R. S. Silva & Co.
Sailings: Monthly (see San Francisco).
Regulations: See San Francisco.

Line: Panama Mail S. S. Co., 548 South Spring St., Los Angeles.
Sailings: From Los Angeles, three a month (via Balboa), for Guayaquil.
Service: Freight and passenger.

SAILINGS FROM NEW ORLEANS

★ **Line:** Nosa Line (New Orleans & South American S. S. Co., Inc.), Queen & Crescent Bldg., New Orleans.
Sailings: From New Orleans, monthly, for Guayaquil.
Regulations: *Dock Receipt,* on company's form, in *triplicate. Bills of Lading,* company keeps 5 copies. *Minimum Bill of Lading,* $5.00. Parcel Receipts, not issued.
Service: Freight.

THE EXPORTERS' ENCYCLOPAEDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

★ **Line:** United Fruit Company S. S. Service, 321 St. Charles St., New Orleans.
Sailings: Weekly (see New York).
Regulations: See New York.

SAILINGS FROM PORTLAND, OREGON

Line: General S. S. Line (General S. S. Corp.), Porter Bldg., Portland, Oregon.
Sailings: Monthly (see San Francisco).
Regulations: See San Francisco.

Line: Latin-American Line (Chalmers & Cartwright, Inc.), Porter Bldg., Portland, Oregon.
Sailings: From Portland, Oregon, monthly, for Guayaquil.
Regulations: Dock Receipt, issued by steamship company. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.
Service: Freight.

SAILINGS FROM SAN FRANCISCO

Line: General S. S. Corp., 240 Battery St., San Francisco.
Sailings: Monthly, for Manta and Guayaquil.
Regulations: *Dock Receipt,* issued by the steamship company. *Bills of Lading,* company keeps 6 copies. *Minimum Bill of Lading,* $5.00.
Service: Freight.

Line: Latin-American Line (R. S. Silva & Co.), 149 California St., San Francisco.
Sailings: From San Francisco, monthly, for Guayaquil.
Regulations: *Dock Receipt,* issued by the company. *Bills of Lading,* company keeps 6 copies. *Minimum Bill of Lading,* $5.00.
Service: Freight.

Line: Panama Mail S. S. Co., 2 Pine St., San Francisco.
Sailings: From San Francisco, three a month (via Balboa), for Guayaquil.
Service: Freight and passenger.

SAILINGS FROM SEATTLE

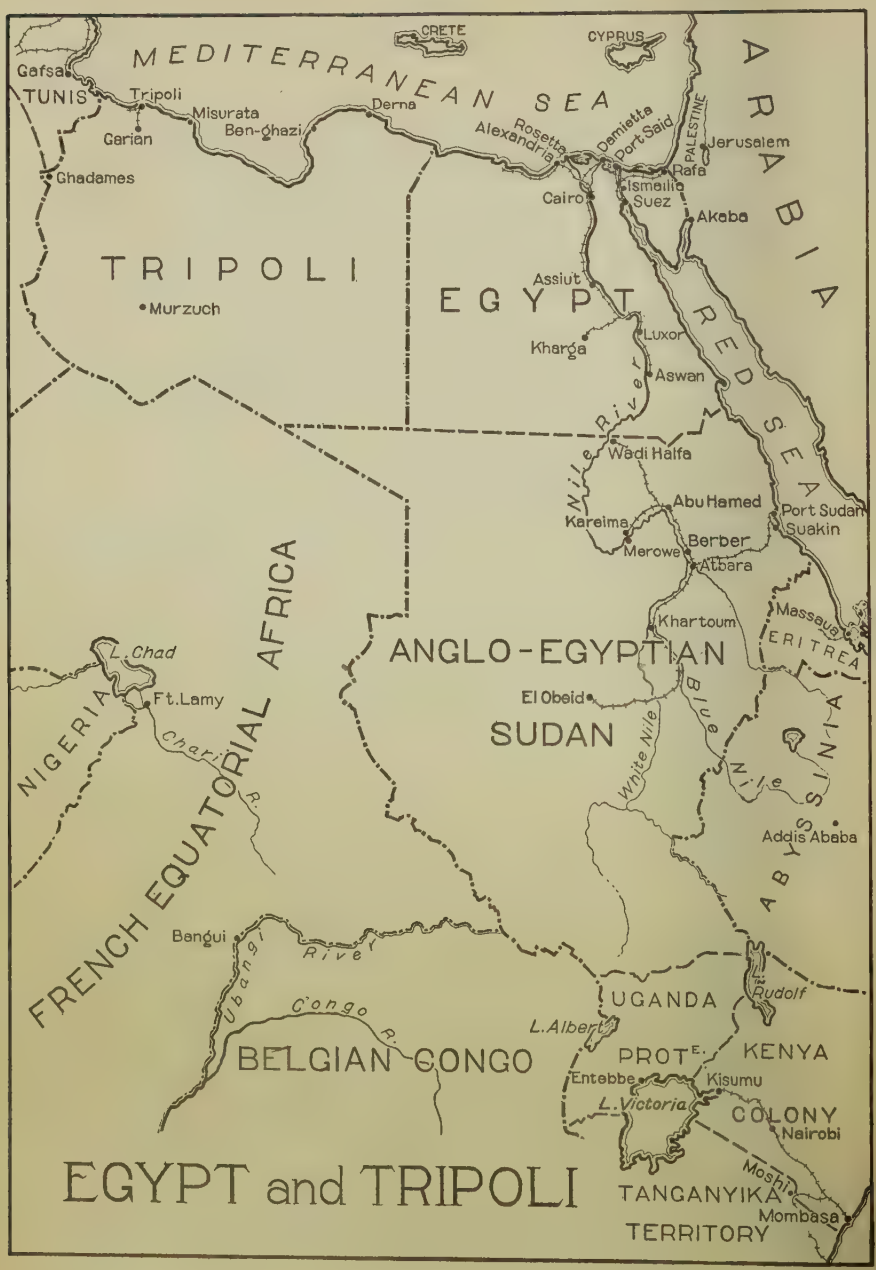
Line: General S. S. Line (General S. S. Corp.), Colman Bldg., Seattle.
Sailings: Monthly (see San Francisco).
Regulations: See San Francisco.

Line: Latin-American Line (Lea-Matthew Shipping Corp.), Seattle.
Sailings: Monthly (see San Francisco).
Regulations: See San Francisco.

NOSA LINE

DIRECT SAILINGS FOR GUAYAQUIL, ECUADOR
Minor ports as cargo offers.

NEW ORLEANS & SOUTH AMERICAN S. S. CO., INC.
Queen and Crescent Bldg., New Orleans
10 Hanover Sq., New York City **350 Marquette Bldg., Chicago, Illinois**



EGYPT and TRIPOLI

EGYPT

Egypt is now an independent country, covering about 350,000 square miles, with a population of about 14,000,000. The administrative divisions are as follows: the governorates of Alexandria, Canal, Cairo, Damietta, and Suez; and the provinces of Aswan, Asyut, Beni-Suef, Faiyum, Girga, Giza, Minya, Quena, Beheira, Daquahliya, Gharbiya, Menufiya, Qualyubiya, and Sharqiya.

American Consulates: There is an American *Consulate General* at Cairo; *Consulates* at Alexandria and Port Said; and a *Consular Agency* at Assiut.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at Egyptian destination, add 6 hours to New York standard time.

Cable	A	B	C	D	E
Full rate	.42	.46	.50	.53	.56
Deferred rate	.21	.23	.25	.26½	.28
Preferred rate	—	—	—	—	—
Urgent rate	—	—	—	—	—
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.42	.46	.50	.53	.56
Deferred rate	.21	.23	.25	.26½	.28
Partly Urgent Rate	1.00	1.04	1.08	1.11	1.14
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Egypt.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Egypt and other countries throughout the world. See our advertisement under Boston in General Information Section.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices: There are Egyptian consular offices in the following cities. The regulations affecting shippers are uniform for all offices.

New York: Consulate, 103 Park Avenue. (Telephone, Ashland 8249.) 9.30 a.m. to 12.30 p.m. and 1.30 p.m. to 3.30 p.m.; Saturdays, 9.30 a.m. to 12.30 p.m. Assal Bey, Consul.

Consular Regulations: No consular documents are required.

TO EGYPT
SHIP THRU **ARTHUR T. BLACKMAN, INC.** NEW YORK
Best Routes FOREIGN FREIGHT CONTRACTORS Lowest Rates
15-25 Whitehall Street Phone: Bowling Green 9364, 9365

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Alexandria .....TBL
Ambukol .....(*via Alexandria*)
Assiout .....(*via Alexandria*)
Assuan .....(*via Alexandria*)
Benisouf .....(*via Alexandria*)
Cairo .....(via Alexandria)
Damanhoor .....(*via Alexandria*)
Damietta .....(*via Alexandria*)
Edfou .....(*via Alexandria*)
El Fashir .....(*via Alexandria*)
El Ordeh .....(*via Alexandria*)
Esna (Esneh) .....(*via Alexandria*)
Fillik .....(*via Alexandria*)
Ghizeh .....(*via Alexandria*)
Girgeh .....(*via Alexandria*)
Ismailia .....(*via Alexandria*)
Keneh .....(*via Alexandria*)
Khandak .....(*via Alexandria*)
Korosko .....(*via Alexandria*)
Kosseir .....(*via Alexandria*)
Manfalut .....(*via Alexandria*)
Medina .....(*via Alexandria*)
Minieh .....(*via Alexandria*)
Obied (El) .....(*via Alexandria*)
Ordeh (El) .....(*via Alexandria*)
Port Said .....TBL
Qina .....(*via Alexandria*)
Rosetta .....(*via Alexandria*)
Slout .....(*via Alexandria*)
Suez .....TBL
Tana .....(*via Alexandria*)
Tanta .....(*via Alexandria*)

Postal Regulations: Mails for Egypt are despatched from the New York office.

Combination Packages: Combination packages are not permitted in the mails to Egypt.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: Postage rate, 5 cents for the first ounce or fraction, 3 cents for each additional ounce or fraction. Registration, 15 cents, with return receipt if requested. Merchandise may be mailed at letter rate. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension, except that rolls may be 30 inches in length by 4 inches in diameter.

Mail Time: The average mail time is about 14 days.

Marking Parcels: Of the two customs declarations required on each parcel-post package for Egypt, one copy must be left blank as regards "description of parcel," "contents" and "value." The second copy must be completely filled out. A paster should be attached to each parcel as follows: (a) "If not deliverable as addressed, abandon," or (b) "If not deliverable as addressed, deliver to . . . ." Parcels not so marked will be returned at the sender's expense.

Parcel Post: Weight limit, 11 pounds. Parcels cannot be registered. Customs declarations, 2 copies, Form 2966. Postage rate, 14 cents per pound or fraction.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Unmailable Matter: *Regular Mails:* Articles of gold or silver; jewelry; all articles having any saleable value whatever and subject to customs duty; precious stones; pieces of money; arms or parts of arms; silk worms and bees; bacteria cultures and all mushrooms harmful to plants; chrysalis; larvae; insects and their eggs; cotton seed; poisonous substances; natron; saltpeter; tobacco seeds, juice or extract; hashish and its seeds.

Parcel Post: Hashish and its seeds; artificial tobacco; seeds and juice or extract of tobacco; raw cotton; cotton plants, seeds, and so forth; vine leaves; tombac and its seeds; cultures of bacteria and fungi injurious to plants; date palms, banana plants, sugar cane; silk worms; medals, and so forth, imitating coins; arms, poisons, Maria Theresa dollars and current foreign coin, other than gold coin.

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone 1247 Whitehall

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States*. For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers*. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are no special requirements affecting the preparation of bills of lading.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **American & Indian Line** (Norton, Lilly & Co.), 26 Beaver St., New York. Freight service, from New York, about monthly, for Port Said. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $7.50.

American India Line (Roosevelt S. S. Co., Inc.), 44 Beaver St., New York. Freight service, from New York, monthly, for Port Said and Suez.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, for Port Said, $10.50; Suez, $15.00; transshipment via Suez, $12.50.

★ **American Diamond Line** (Black Diamond S. S. Corp.), 67 Exchange Place, New York. Freight service, from New York, every 10 days (via Rotterdam Antwerp), for Alexandria. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

★ **American Export Line** (Export S. S. Co., Inc.), 25 Broadway, New York. Freight service, from New York, semi-monthly, for Alexandria. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $7.50.

★ **American-Levant Line** (Cunard S. S. Co., Ltd.), 25 Broadway, New York. Freight service, from New York, about fortnightly, for Alexandria. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, 50 cents per foot; minimum charge, $2.50.

★ **American Mediterranean-Levant Line** (Norton, Lilly & Co.), 26 Beaver St.; (Ellerman's Wilson Line, N. Y., Inc.), 26 Broadway, New York. Freight service, from New York, about every three weeks, for Alexandria. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $7.50.

★ **Cosulich Line** (Phelps Bros. & Co.), 17 Battery Place, New York. Freight, mail and passenger service, from New York, every ten days (via Trieste), for Alexandria, Port Said, and Suez. Dock Receipt, on company's form in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $12.50. Parcel Receipts, not issued. Through Bills of Lading, are issued to Alexandria, Port Said and Suez.

Ellerman's Wilson Line (Ellerman's Wilson Line, N. Y., Inc.), 26 Broadway, New York. Freight service, from New York, fortnightly (via Hull), for Alexandria. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $10.00.

★ **Fabre Line** (James W. Elwell & Co., Inc.), 17 State St., New York. Freight, mail and passenger service, from New York, monthly, for Alexandria. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 1 copy. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

Holland-America Line, 21 State St., New York. Freight and passenger service, from New York, weekly (via Rotterdam/Amsterdam), for Egyptian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

★ **Navigazione Generale Italiana** (Italia-America Shipping Corp.), 1 State St., New York. Freight service, from New York, about weekly (via Naples), for Alexandria and Port Said. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $15.00. Parcel Receipts, not issued.

★ **North German Lloyd,** 32 Broadway, New York. Freight and passenger service from New York, weekly (via Bremen), for Egyptian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

★ **United States Lines,** 45 Broadway, New York. Freight and passenger service, from New York, weekly (via Bremen), for Egyptian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

AMERICAN EXPORT LINES

MEDITERRANEAN SERVICES—UNITED STATES MAIL STEAMERS

Fortnightly Sailings from NEW YORK for ALEXANDRIA
Monthly sailings from PHILADELPHIA

THE EXPORT STEAMSHIP CORPORATION

25 BROADWAY, NEW YORK CITY

Baltimore **Philadelphia** **Boston**

SAILINGS FROM BALTIMORE

★ **American Diamond Line** (Dichmann, Wright & Pugh, Inc.), Hearst Tower Bldg., Baltimore. Freight service, from Baltimore, fortnightly (via Rotterdam/Antwerp), for Alexandria. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

★ **American-Mediterranean-Levant Line** (Norton, Lilly & Co.), Continental Bldg., Baltimore. Freight service, from Baltimore, about monthly. See New York.

Holland-America Line (Furness, Withy & Co., Ltd.), 19 South St., Baltimore. Freight service, from Baltimore, about fortnightly (via Rotterdam/Amsterdam), for Egyptian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

★ **North German Lloyd** (A. Schumacher & Co.), 2 East Redwood St., Baltimore. Freight and passenger service from Baltimore, semi-monthly (via Bremen), for Egyptian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

SAILINGS FROM BEAUMONT

American Premier Line (United Gulf S. S. Co., Inc.), San Jacinto Bldg., Beaumont. Freight service, from Beaumont, monthly, for Alexandria. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

SAILINGS FROM BOSTON

★ **American Diamond Line** (Rogers & Webb), 110 State St., Boston. Freight service, from Boston, fortnightly (via Rotterdam/Antwerp), for Alexandria.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

Holland-America Line, 84 State St., Boston. Freight service, from Boston, fortnightly (via Rotterdam/Amsterdam), for Egyptian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

Norton, Lilly & Co., 26 Beaver Street NEW YORK CITY, N. Y.

WITH BRANCH OFFICES AT

Boston, Mass. Philadelphia, Pa. Baltimore, Md.
Norfolk, Va. Newport News, Va. Mobile, Ala.
New Orleans, La. San Diego, Cal. Los Angeles, Cal.
San Francisco, Cal. Portland, Ore. Seattle, Wash.
Chicago, Ill. Pittsburgh, Pa. Cristobal, C. Z. Balboa, C. Z.

General Agents for Steamship Lines from North Atlantic, South Atlantic, Gulf and Pacific Coast Ports of the United States to EUROPE, ASIA, AFRICA, AUSTRALIA, NEW ZEALAND, SOUTH AMERICA, CUBA, the MEDITERRANEAN and LEVANT. Also General Forwarders

See Alphabetical Index of Advertisers

SAILINGS FROM GALVESTON

American Premier Line (United Gulf S. S. Co., Inc.), Cotton Exchange Bldg., Galveston. Freight service, from Galveston, monthly, for Alexandria. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. **Parcel Receipts, not issued.**

★ **North German Lloyd** (Wilkens & Biehl), Galveston. Freight service from Galveston, monthly (via Bremen), for Egyptian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, **issued.**

SAILINGS FROM HAMPTON ROADS

★ **American Diamond Line** (Dichmann, Wright & Pugh), City Bank Bldg., Norfolk. Freight service from Hampton Roads, every 2 weeks (via Rotterdam/Antwerp), for Alexandria. Dock Receipts, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. **Minimum Bill of Lading, $10.00.**

Holland-America Line, River Road, Newport News; Seaboard Bank Building, Norfolk. Freight service, from Hampton Roads, fortnightly (via Rotterdam/Amsterdam), for Egyptian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

★ **North German Lloyd** (Southgate Forwarding & Storage Co.), Norfolk. Freight service from Hampton Roads, semi-monthly (via Bremen), for Egyptian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

SAILINGS FROM HOUSTON

American Premier Line (United Gulf S. S. Co., Inc.), Cotton Exchange Bldg., Houston. Freight service, from Houston, monthly, for Alexandria. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $5.00.

★ **North German Lloyd** (Wilkens & Biehl), Houston. Freight service from Houston, monthly (via Bremen), for Egyptian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

SAILINGS FROM LOS ANGELES

★ **Dollar S. S. Line,** Central Bldg., Los Angeles. Freight and passenger service from Los Angeles, every 2 weeks. See San Francisco.

North Pacific Coast Line, Joint service, of the Holland-America Line and Royal Mail Steam Packet Co., Los Angeles. Freight service, from Los Angeles, every 2 weeks (via Rotterdam/Amsterdam), for Egyptian ports. Dock Receipts, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. **Parcel Receipts, issued.**

SAILINGS FROM NEW ORLEANS

Holland-America Line (Texas Transport & Terminal Co.), Whitney-Central Bldg., New Orleans. Freight and passenger service, from New Orleans, every three weeks (via Rotterdam/Amsterdam), for Egyptian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

★ **Isthmian S. S. Lines** (Norton, Lilly & Co.), Canal-Commercial Bldg., New Orleans. Freight service, from New Orleans, as cargo offers, for Alexandria and Port Said.

SAILINGS FROM ORANGE

American Premier Line (United Gulf S. S. Co., Inc.), Orange. Freight service, from Orange, monthly, for Alexandria. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

SAILINGS FROM PHILADELPHIA

★ **American Diamond Line** (Dichmann, Wright & Pugh, Inc.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, every 10 days (via Rotterdam/Amsterdam), for Alexandria.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

★ **American Export Line** (Inter Ocean S. S. Co.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, monthly, for Alexandria. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $7.50.

★ **American-Levant Line** (Cunard S. S. Co., Ltd.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, monthly, for Alexandria. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50.

Holland-America Line (International Mercantile Marine), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, fortnightly (via Rotterdam/Amsterdam), for Egyptian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

★ **North German Lloyd,** 15th & Locust Sts., Philadelphia. Freight service, from Philadelphia, semi-monthly (via Bremen), for Egyptian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

SAILINGS FROM PORT ARTHUR

American Premier Line (United Gulf S. S. Co., Inc.), Port Arthur. Freight service, from Port Arthur, monthly for Alexandria. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

SAILINGS FROM PORTLAND, OREGON

North Pacific Coast Line, Joint service of the Holland-America Line and Royal Mail Steam Packet Co. (Oregon-Pacific Co.), Wilcox Bldg., Portland, Oregon. Freight and passenger service, from Portland, Oregon, every 2 weeks (via Rotterdam/Amsterdam), for Egyptian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

SAILINGS FROM SAN FRANCISCO

American-Hawaiian Line (American-Hawaiian S. S. Co.), 215 Market St., San Francisco. Freight service, from San Francisco, every 5 days (via New York), on through bills of lading (Fabre Line), for Alexandria. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $10.00.

North Pacific Coast Line, Joint service of the Holland-America Line and Royal Mail Steam Packet Co. (Holland-America Line), 120 Market St., San Francisco. Freight and passenger service, from San Francisco, every 2 weeks (via Rotterdam/Amsterdam), for Egyptian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

★ **Dollar S. S. Line,** Robert Dollar Bldg., San Francisco. Freight and passenger service, from San Francisco, every 2 weeks, for Suez, Port Said and Alexandria. Dock Receipt, on company's form, in triplicate. Bills of Lading are prepared by the company. Minimum Bill of Lading, $10.00.

SAILINGS FROM SAVANNAH

Holland-America Line (Texas Transport & Terminal Co.), Savannah. Freight service, from Savannah, fortnightly (via Rotterdam/Amsterdam), for Egyptian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

SAILINGS FROM SEATTLE

North Pacific Coast Line, Joint service of the Holland-America Line and Royal Mail Steam Packet Co. (Royal Steam Packet Co., Ltd.), Arctic Bldg., Seattle. Freight and passenger service, from Seattle, every 2 weeks (via Rotterdam/Amsterdam), for Egyptian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

GENERAL EXPORT INFORMATION

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.

AFRICA
EAST COAST
ARABIA
RED SEA
ERITREA
ABYSSINIA
ANGLO-EGYPTIAN
SUDAN
EQUATORIAL AFRICA
FRENCH
Abu Hamed
Port Sudan
Suakin
Berber
Atbara
Khartoum
Massaua
Asmara
El Obeid
White Nile
Blue Nile
Nile R.
Aden
FRENCH SOMALILAND
Djibouti
Berbera
SOMALILAND PROTECTE
Addis Ababa
ITALIAN SOMALILAND
Mogadiscio
Ubangi R.
M'Bomu
L. Rudolf
UGANDA
PROTE
KENYA
COLONY
Juba R.
Congo
L. Albert
Stanleyville
Entebbe
Kisumu
Kismayu
Ponthierville
BELGIAN
Lake Victoria
Nairobi
Lamu
Kindu
CONGO
Albertville
Moshi
TANGANYIKA
Mombasa
Ujiji
Tabora
Tanga
Kongolo
Kasai River
Kabalo
Lake Tanganyika
Kilimatinde
Bagamoyo
Zanzibar
Dar-es-Salaam
TERRITORY
INDIAN OCEAN
Bukhama
L. Mweru
Lindi
Kamboye
Elizabethville
Lufira R.
Lufira
NYASALAND PROT.
L. Nyasa
COMORO IS.
ANGOLA
NORTHERN RHODESIA
Ft. Jameson
Zambezi River
Zumbo
Zomba
Blantyre
Mozambique
Majunga
MADAGASCAR
Chindio
Livingstone
Salisbury
Kilimane
Chinde
EAST AFRICA
Tamatave
Andevorante
Marshes of the Mobango
SOUTH
RHODESIA
Beira
Tananarive
Morondava
Bulawayo
Fianarantsoa
BECHUANALAND
PROTECTE
Limpopo River
PORTUGUESE
Tullear
Inhambane
Mafeking
TRANSVAAL
Pretoria
Ft. Dauphin
Johannesburg
Lourenco Marques

ERITREA

The Italian colony of Eritrea comprises the littoral zone of Africa bordering upon the Red Sea, with Nubia on the north, Abyssinia on the west and south, and a small corner of the Sudan on the northwest. The southern and western boundaries have not as yet been definitely established. Inclusive of the Dahlak Archipelago in the Red Sea, the colony has an area of approximately 45,000 square miles, with a population of approximately 400,000, of which number less than 3,000 are Europeans.

Currency: The legal currency is that of Italy and also that of the Latin Monetary Union (see under *France*).

Language: The commercial language of Eritrea is Italian.

Weights and Measures: The metric system is used in Eritrea.

American Consulates: Eritrea is included in the jurisdiction of the American Consulate at Aden.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Eritrea, add 7 hours to New York standard time.

	A	B	C	D	E
Cable, via Alexandria-Kassala					
Full rate	.57	.61	.65	.68	.71
Deferred rate	.28½	.30½	.32½	.34	.35½
Preferred rate	.62	.65	.68	.71	.74
Urgent rate	1.36	1.39	1.42	1.45	1.48
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Cable, via Suakim-Kassala					
Full rate	.58	.62	.66	.69	.72
Deferred rate	.29	.31	.33	.34½	.36
Preferred rate	.66	.69	.72	.75	.78
Urgent rate	1.48	1.51	1.54	1.57	1.60
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio, via Halfa, Kassala					
Full rate	.57	.61	.65	.68	.71
Deferred rate	.28½	.30½	.32½	.34	.35½
Partly urgent rate	1.36	1.40	1.44	1.47	1.50
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

GENERAL EXPORT INFORMATION

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.

Radio, via Suakim-Kassala					
Full rate	.58	.62	.66	.69	.72
Deferred rate	.29	.31	.33	.34½	.36
Partly urgent rate	1.48	1.52	1.56	1.59	1.62
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Eritrea.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *Italy.*

Consular Regulations: See under *Italy.*

Ports and Trade Centers: Massowah is the principal port of the colony (see under *Africa, East Coast*), with a population of about 1,300. The district of Massowah has a population of about 30,000 composed largely of Mohammedans. The port of Massowah is served by three regular lines, two Italian lines operating a weekly service between Massowah and Aden and a monthly service from Genoa to Zanzibar, touching at Massowah, and a British line which runs weekly from Suez to Aden, touching at Massowah. Considerable trade is also done by sailing vessels carrying goods from Massowah to the near-by Arabian ports.

Assab .....via Massowa
Kassala .....via Massowa
Massowa .....TBL

Passenger Routes and Regulations: See Shipping Routes and Regulations under Africa, East Coast.

Postal Regulations: Mails for Eritrea are despatched from the New York office.

Combination Packages: Combination packages are not permitted in the mails to Eritrea.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction. Registration, 15 cents, with return receipt if requested. Merchandise may be mailed at letter rate. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension, except that rolls may be 30 inches in length by 4 inches in diameter.

Mail Time: The average mail time is about 26 days.

Parcel Post: See under *Italy.*

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rate,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Shipping Routes and Regulations: See under *Africa, East Coast.*

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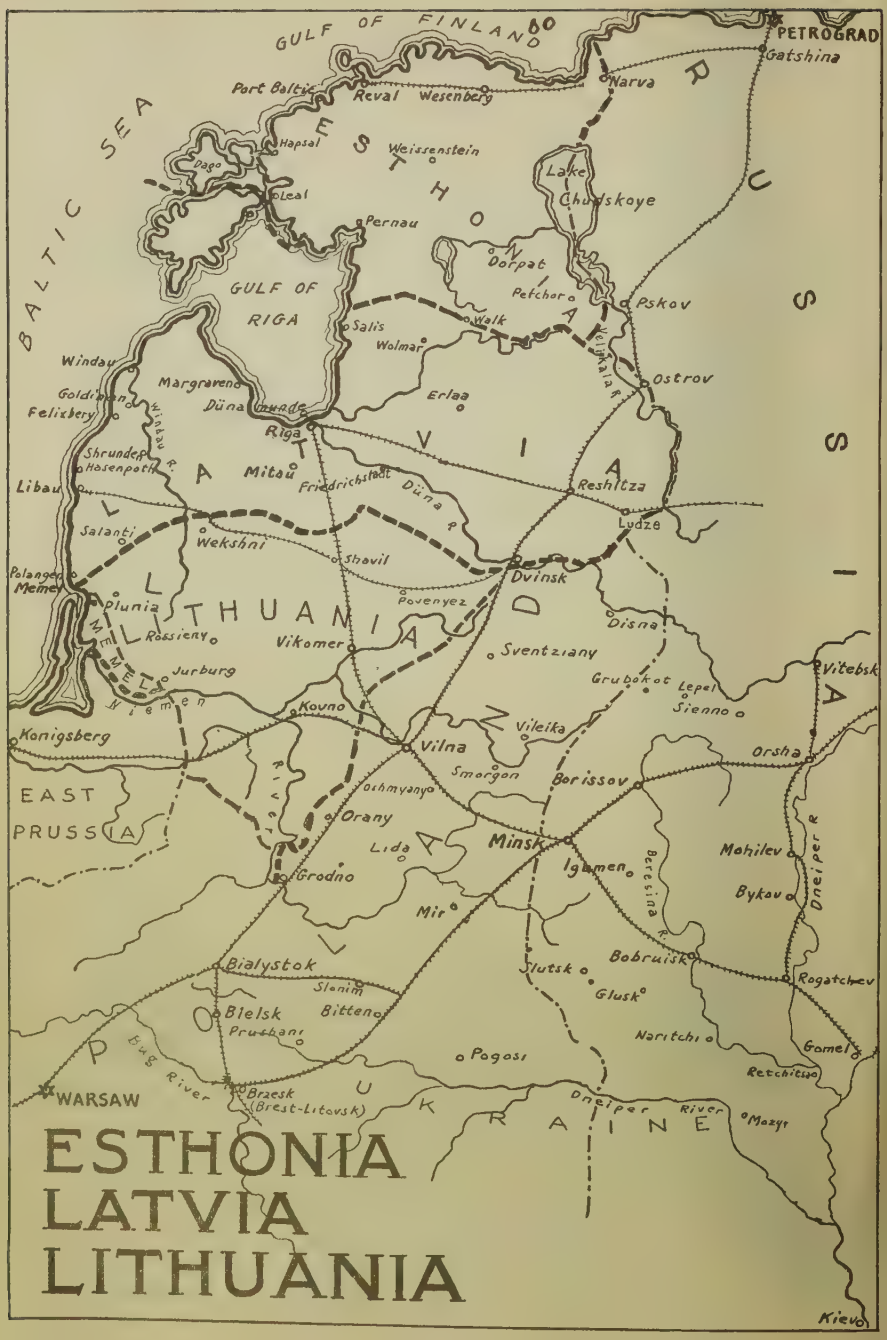
These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.


GULF OF FINLAND
PETROGRAD
Gatshina
Narva
Port Baltic
Reval
Wesenberg
BALTIC SEA
Hapsal
Weissenstein
Dago
Leal
Lake Chudskoye
Pernau
Dorpat
Petchora
Pskov
GULF OF RIGA
Salis
Walk
Wolmar
Windau
Margraveno
Goldingen
Felixberg
Düna
Riga
Erlaa
Ostrov
Shrunden
Hasenpoth
Libau
Mitau
Friedrichstadt
Reshitza
Ludze
Salanti
Wekshni
Shavil
Dvinsk
Polangen
Memel
Plunia
Rossieny
Povenyez
Vikomer
Disna
Sventziany
Jurburg
Grubokot
Lepel
Vitebsk
Kovno
Sienno
Konigsberg
Vileika
Vilna
Orsha
Smorgon
Borissov
EAST PRUSSIA
Ochmyany
Orany
Lida
Minsk
Mohilev
Grodno
Igumen
Bykov
Mir
Bobruisk
Bialystok
Slutsk
Rogatchev
Slonim
Glusk
Bielsk
Bittenc
Pruthani
Naritchi
Gomel
Pogosi
Retchitsa
WARSAW
Brzesk (Brest-Litovsk)
Mozyr
Kiev
ESTHONIA
LATVIA
LITHUANIA

ESTHONIA

The Republic of Esthonia has an area of 23,100 square miles with a population of 1,800,000. The adminstrative divisions are the districts of: Harju (Talinn-Reval), Wiru (Rakwere-Wesenberg), Jarva (Paide-Weisenstein), Laana (Hapsal), Tartu (Tartu-Dorpat), Woru, Wiljandi (Wiljandi-Fellin), Parnu, Saaremaa-Oesel (Kuresaare-Arensburg), Petseri, and Walga (Walk).

Currency: The unit of value is the Esthonian mark, equivalent to the franc—**19.3 cents, United States currency.**

American Consulate: There is an American Consulate at Reval.

Cable and Radio Rates: In figuring time of arrival of a cable or raido message at destination in Esthonia, add 6 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.36	.40	.44	.47	.50
Deferred rate	.18	.20	.22	.23½	.25
Preferred rate	.42	.45	.48	.51	.54
Urgent rate	.76	.79	.82	.85	.88
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.36	.40	.44	.47	.50
Deferred rate	.18	.20	.22	.23½	.25
Partly urgent rate	.79	.83	.87	.90	.93
Urgent rate	1.08	1.12	1.16	1.19	1.22
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), **Rhode Island, Vermont.**

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), **Pennsylvania.**

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, **Washington.**

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Esthonia.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices: There are Esthonian Consulates in the cities mentioned in the following list. The consular regulations are uniform for all offices except as otherwise stated. (See *Consular Regulations.*)

New York: Consulate General, 38 Park Row. (Telephone, Cortlandt 2439). 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in the entire United States. Col. Victor Mutt, Consul General.

TO ESTHONIA
SHIP THRU **ARTHUR T. BLACKMAN, INC.** NEW YORK
Best Routes **FOREIGN FREIGHT CONTRACTORS** **Lowest Rates**
15-25 Whitehall Street **Phone: Bowling Green 9364, 9365**

Consular Regulations: No consular documents are required.

Customs Regulations: There are no regulations in Esthonia requiring the marking of goods to show country of origin.

According to the Division of Foreign Tariffs, samples of no commercial value are admitted into Esthonia free of duty, while those considered as having commercial value are subject to the regular duties applying to ordinary commercial shipments of similar articles.

All advertising matter, except catalogues and price lists in a lan-

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guage other than Esthonian, is subject to duty when imported into Esthonia, although it is understood that single copies of catalogues in the Esthonian language sent as printed matter through the regular mails would not be held by the customs for duty.

Ports and Trade Centers: All shipments from the United States for destinations in Esthonia will be received by the consignee at Reval, the only point for which through steamship bills of lading are issued.

Postal Regulations: Mails for Esthonia are despatched from the New York office. Mails require about 15 days in transit to Reval.

Combination Packages: A combination package, so termed, may consist of (1) a sealed envelope containing a written or printed communication, and (2) an unsealed container enclosing either printed matter, or samples of merchandise. The two parts must be firmly attached together. Each part must be separately addressed to the same addressee. Each part must bear postage at the rate as specified for such part if mailed separately, and must conform to the general regulations governing that classification.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Marking: Parcel-post packages should have a paster attached as follows: (a) "If not deliverable as addressed, abandon"; (b) "If not deliverable as addressed, deliver to . . . ." Unless so marked undeliverable packages will be returned to the sender at his expense.

Parcel Post: Weight limit, 22 pounds. Registration, 15 cents, with return receipt if requested. Parcels cannot be insured nor sent C. O. D. Customs declaration, one copy, Form 2966. Postage rate 14 cents per pound or fraction, plus transit charges—up to 2 pounds, 6 cents; from 2 to 11 pounds, 10 cents; from 11 pounds to the weight limit, 18 cents.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rate,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Clothing stuffs, wire muslin, tulle lacework, if they contain arsenic colors; aniline colors (called fuchsin or otherwise) if they are not in crystal form; compost, garden mold, stems of vine with or without roots, parts of the plant except the seed and the grapes; cork stoppers, with labels of foreign firms, if separate from the bottle; drinks, adulterated by means of artificial substances; envelopes and paper used for the decoration or envelopment of sweets and articles of food; fish berries; food, adulterated by means of artificial substances; air guns, or guns used without powder; munitions, military pieces of ordnance and guns; liquid paste destined for sale; vegetable preserves, containing copper salt; artificial saffron; sticks, pipe sticks and all other objects concealing daggers, swords or other weapons; toys of any kind if covered with colors containing arsenic; vessels with double bottoms; wall paper containing any arsenic colors.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **American Diamond Line** (Black Diamond S. S. Corp.), 67 Exchange Place, New York. Freight service, from New York, every 10 days (via Rotterdam/Antwerp), for Reval.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

Baltic America Line, 10 Bridge St., New York. Freight and passenger service, every 3 weeks (via Danzig), for Reval. Dock Receipt, issued by the company. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $12.00.

East Baltic Line, Inc., 2 Stone St., New York. Freight and mail service, from New York, monthly, for Reval. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50.

Ellerman's Wilson Line (Ellerman's Wilson Line, N. Y., Inc.), 26 Broadway, New York. Freight service, from New York, fortnightly (via Hull), for Reval. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $10.00.

Holland-America Line, 21 State St., New York. Freight and passenger service, from New York, weekly (via Rotterdam/Amsterdam), for Reval. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

"K" Line (United States Navigation Co., Inc.), 17 Battery Place, New York. Freight service, from New York, fortnightly (via Hamburg), for Reval. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 9 copies. Minimum Bill of Lading, $7.50.

★ **North German Lloyd,** 32 Broadway, New York. Freight and passenger service from New York, weekly (via Bremen), for Esthonian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Scandinavian-American Line (Funch, Edye & Co., Inc.), 25 Broadway, New York. Freight, mail and passenger service, from New York, weekly (via Copenhagen), for Reval. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. **Minimum Bill of Lading, $10.00.**

★ **United American Lines and Hamburg-American Line** (United American Lines, Inc.), 39 Broadway, New York. Freight and passenger service, from New York, semi-weekly (via Hamburg), for Esthonian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50.

SAILINGS FROM BALTIMORE

★ **American Diamond Line** (Dichmann, Wright & Pugh), Hearst Tower Bldg., Baltimore. Freight service, from Baltimore, fortnightly (via Rotterdam/Antwerp), for Esthonian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. **Minimum Bill of Lading, $10.00.**

Holland-America Line (Furness, Withy & Co., Ltd.), 19 South St., Baltimore. Freight service, from Baltimore, about fortnightly (via Rotterdam/Amsterdam), for Reval. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

★ **North German Lloyd** (A. Schumacher & Co.), 2 East Redwood St., Baltimore. Freight and passenger service, from Baltimore, semi-monthly (via Bremen), for Esthonian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Scandinavian-American Line (Ramsay, Scarlett & Co., Inc.), Keyser Bldg., Baltimore. Freight service, from Baltimore, fortnightly. See New York.

★ **United American Lines** (Dichmann, Wright & Pugh, Inc.), Hearst Tower Bldg., Baltimore. Freight service, from Baltimore, every two weeks. See New York.

SAILINGS FROM BOSTON

★ **American Diamond Line** (Rogers & Webb), 110 State St., Boston. Freight service, from Boston, fortnightly (via Rotterdam/Antwerp), for Reval. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

Holland-America Line, 84 State St., Boston. Freight service, from Boston, fortnightly (via Rotterdam/Amsterdam), for Reval. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

Scandinavian-American Line (A. C. Lombard's Sons), 110 State St., Boston. Freight service, from Boston, fortnightly. See New York.

SAILINGS FROM GALVESTON

★ **North German Lloyd** (Wilkens & Biehl), Galveston. Freight service, from Galveston, monthly (via Bremen), for Esthonian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

SAILINGS FROM HAMPTON ROADS

★ **American Diamond Line** (Dichmann, Wright & Pugh), City Bank Bldg., Norfolk. Freight service, from Hampton Roads, every 2 weeks (via Rotterdam/Antwerp), for Reval. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

Holland-America Line, River Road, Newport News; Seaboard Bank Building, Norfolk. Freight service, from Hampton Roads, fortnightly (via Rotterdam), for Esthonian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

★ **North German Lloyd** (Southgate Forwarding & Storage Co.), Norfolk. Freight service, from Hampton Roads, semi-monthly (via Bremen), for Esthonian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Scandinavian-American Line (The United States Shipping Co.), Norfolk. Freight service, from Hampton Roads, fortnightly. See New York.

★ **United American Lines** (Dichmann, Wright & Pugh, Inc.), Citizens Bank Bldg., Norfolk. Freight service, from Hampton Roads, every two weeks (via Hamburg), for Esthonian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $7.50.

SAILINGS FROM HOUSTON

★ **North German Lloyd** (Wilkens & Biehl), Houston. Freight service, from Houston, monthly (via Bremen), for Esthonian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

SAILINGS FROM LOS ANGELES

★ **Johnson Line** (H. F. McLaurin), Los Angeles. Freight service, from Los Angeles, about monthly. See San Francisco.

North Pacific Coast Line, Joint service of the Holland-America Line and Royal Mail Steam Packet Co., Los Angeles. Freight and passenger service, from Los Angeles, every three weeks (via Rotterdam), for Esthonian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

★ **United American Lines** (Los Angeles S. S. Co.), 108 West 6th St., Los Angeles. Freight service, from Los Angeles, fortnightly (via Hamburg), for Reval. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM NEW ORLEANS

Holland-America Line (Texas Transport & Terminal Co.), Whitney-Central Bldg., New Orleans. Freight and passenger service, from New Orleans, every 3 weeks (via Rotterdam), for Esthonian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

★ **United American Lines** (Richard Meyer & Co.), Hibernia Bank Bldg., New Orleans. Freight service, from New Orleans, monthly. See New York.

SAILINGS FROM PHILADELPHIA

★ **American Diamond Line** (Dichmann, Wright & Pugh, Inc.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, every 10 days (via Rotterdam/Amsterdam), for Reval.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

East Baltic Line (S. L. Burgess & Co.), Lafayette Bldg., Philadelphia. Freight service, from Philadelphia, monthly. See New York.

Holland-America Line (International Mercantile Marine), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, fortnightly (via Rotterdam), for Esthonian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

★ **North German Lloyd,** 15th & Locust Sts., Philadelphia. Freight service, from Philadelphia, semi-monthly (via Bremen), for Esthonian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Scandinavian-American Line (S. L. Burgess & Co.), Lafayette Bldg., Philadelphia. Freight service, from Philadelphia, fortnightly. See New York.

★ **United American Lines** (Dichmann, Wright & Pugh Inc.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, every two weeks (via Hamburg), for Esthonian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $7.50.

SAILINGS FROM PORTLAND, OREGON

North Pacific Coast Line, Joint service of the Holland-America Line and Royal Mail Steam Packet Co. (Oregon-Pacific Co.), Wilcox Bldg., Portland, Oregon. Freight and passenger service, from Portland, Oregon, every three weeks (via Rotterdam), for Esthonian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

★ **United American Lines** (Columbia Pacific Shipping Co.), Porter Bldg., Portland, Oregon. Freight service, from Portland, Oregon, fortnightly (via Hamburg), for Reval. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM SAN FRANCISCO

East Asiatic Co., Ltd., (East Asiatic Co., Inc.), 433 California St., San Francisco. Freight service, from San Francisco, about monthly (via Hamburg/Hull/Copenhagen), for Esthonian ports. Dock Receipt, issued by company. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Ellerman's Wilson Line (Norton, Lilly & Co.), 485 California St., San Francisco. Freight service, about fortnightly, for Hamburg, thence by connecting steamer for Baltic ports as cargo offers. Dock Receipt, issued by company. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

★ **Johnson Line** (W. R. Grace & Co.), 332 Pine St., San Francisco. Freight and passenger service, from San Francisco, about monthly, for Reval. Dock Receipt, issued by company. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00.

North Pacific Coast, Joint service of the Holland-America Line and Royal Mail Steam Packet (Holland-America Line), 120 Market St., San Francisco. Freight and passenger service, from San Francisco, about fortnightly (via Rotterdam), for Esthonian ports. Dock Receipt, issued by company. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

★ **United American Lines** (Sudden & Christensen, Inc.), 230 California St., San Francisco. Freight service, from San Francisco, fortnightly (via Hamburg), for Reval. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM SAVANNAH

Holland-America Line (Texas Transport & Terminal Co.), Savannah. Freight service, from Savannah, monthly (via Rotterdam/Amsterdam), for Reval. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM SEATTLE

East Asiatic Co., Ltd. (East Asiatic Co., Inc.), Seattle. Freight service, from Seattle, about monthly. See San Francisco.

★ **Johnson Line** (W. R. Grace & Co.), Hoge Bldg., Seattle. Freight service, from Seattle, about monthly. See San Francisco.

North Pacific Coast Line, Joint service of the Holland-America Line and Royal Mail Steam Packet Co. (The Royal Mail Steam Packet Co.), 204 Rainier Bldg., Seattle. Freight and passenger service, from Seattle, every three weeks (via Rotterdam), for Esthonian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

★ **United American Lines** (Sudden & Christensen, Inc.), Arctic Bldg., Seattle. Freight service, from Seattle, fortnightly (via Hamburg), for Reval. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

FALKLAND ISLANDS

The Falkland Islands are a British crown colony situated in the South Atlantic. Their total area is 6,500 square miles, with an estimated population (1919) of 3,250. The colonial jurisdiction includes: East Falkland and West Falkland, which together with about 100 small islands constitute the Falkland Archipelago; the South Shetland Islands; the South Orkneys; the Sandwich Group; South Georgia; and Graham's Land on the South Polar Continent.

Currency: The currency system of the Falkland Islands is that of the *United Kingdom.*

Language: The language is English.

Weights and Measures: British weights and measures are used.

American Consulates: Falkland Islands are included in the jurisdiction of the American Consulate General at Buenos Aires (Argentine Republic).

COLLECTION OF SHIPPERS' DRAFTS

The bank and bankers in the following list have special facilities for the collection of shippers' drafts on the Falkland Islands.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *United Kingdom.*

Consular Regulations: No consular documents are required.

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These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

Customs Regulations: The following form of commercial invoice must be used for all shipments to Falkland Islands, and no other form of commercial invoice may be substituted, even though containing all the required information.

FORM OF INVOICE AND DECLARATION REQUIRED FOR SHIPMENTS TO FALKLAND ISLANDS.

FACE OF INVOICE

[Here insert usual particulars, including place and date, name and and address of supplier, etc.]

Country of Origin	Marks and Nos. on Packages	Quantity and Description of Goods	Selling Price to Purchaser	
			@	Amount

CERTIFICATE OF VALUE TO BE WRITTEN, TYPED OR PRINTED ON BACK OF INVOICES OF GOODS FOR EXPORTATION TO FALKLAND ISLANDS.

This declaration must appear on all invoices of goods of American manufacture going to Falkland Islands.

I (1) ....., of (2) ....., of (3) ....., supplier / manufacturer of the goods enumerated in this invoice amounting to ....., hereby declare that I [(4) have the authority to make and sign this certificate on behalf of the aforesaid manufacturer, / supplier, and that I] have the means of knowing and do hereby certify as follows:—

1. That this invoice is in all respects correct, and contains a true and full statement of the price actually paid or to be paid for the said goods and the actual quantity thereof.

2. That no arrangement or understanding affecting the purchase-price of the said goods has been or will be made or entered into between the said exporter and purchaser or by anyone on behalf of either of them, either by way of discount, rebate, compensation, or in any manner whatever, other than as fully shown on this invoice, or as follows: (5) .....

Dated at ....., this ..... day of ....., 192

Witness: ..... Signature: .....

(1) Manager, chief clerk, or as the case may be.

(2) Name of firm or company.

(3) Name of city or country.

(4) These words should be omitted where the manufacturer or supplier himself signs the certificate.

(5) Particulars of any special arrangement.

Ports and Trade Centers: The principal port and commercial center is Port Stanley on East Falkland Island.

Postal Regulations: Mails for the Falkland Islands are despatched from the New York office.

Combination Packages: Combination packages are not permitted in the mails for the Falkland Islands.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Parcel Post: *Weight limit,* 11 pounds. Parcels *cannot be registered. Customs* declaration, one copy, Form 2966. Postage rate, 14 cents per pound or fraction, plus transit charges—up to 3 pounds, 42 cents; from 3 pounds to 7 pounds, 78 cents; and from 7 pounds to the weight limit, $1.08.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rate,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Weight limit, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, length 12 inches, diameter 6 inches. Registration, 15 cents with return receipt if requested. Indemnity limited to 50 francs or equivalent.

Special Restrictions: Carbon papers for typewriting machines are admissible only if the following certification appears on the customs declaration: "Typewriting carbon paper, coated with wax and containing no oxidizable, oily or fatty substances."

Shipping Routes and Regulations: Shipments for the Falkland Islands may preferably be routed via the United Kingdom, there being a monthly service between Liverpool and Port Stanley, or via Bahia Blanca, Argentina, from which point there are occasional sailings.

SAILINGS FROM NEW YORK

White Star Line (International Mercantile Marine), 1 Broadway, New York. Freight and passenger service, from New York, weekly (via Liverpool), for Port Stanley. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $10.00.

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone 1247 Whitehall

FEDERATED MALAY STATES

The Federated Malay States of Perak, Selangor, Negri Sembilan, and Pahang, have a total area of 27,506 square miles and a population of 1,036,-999, of whom four-fifths were Chinese and Malays, one-tenth Indians, and only 5,933 Europeans and Eurasians. Port Swettenham on the west coast has probably received more attention than any other harbor of the States. Some other small ports visited by steamers are Port Dickson, Telok Anson, Port Weld, Gula, Kuala, Kunan, Kuala Pahang and Kuantan. Port Swettenham and Port Dickson are the only ports at which ocean-going vessels call. The Malay States not included in the Federation, but under British protection, are Johore, Kedah, Perils, Kelantan, and Trengganu.

American Consulates: The Federated Malay State of Perak, and the non-federated states of Kedah and Perlis are included in the jurisdiction of the American Consulate at Penang (Straits Settlements). The other Federated and non-federated states are included in the jurisdiction of the American Consulate General at Singapore (Straits Settlements).

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in the Federated Malay States, add 12 hours to New York standard time.

	A	B	C	D	E
Cable, for Kelantan					
Full rate	.88	.92	.96	.99	1.02
Deferred rate	.44	.46	.48	.49½	.51
Preferred rate	.97	1.00	1.03	1.06	1.09
Urgent rate	2.41	2.44	2.47	2.50	2.53
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Cable, for other offices					
Full rate	.86	.90	.94	.97	1.00
Deferred rate	.43	.45	.47	.48½	.50
Preferred rate	.94	.97	1.00	1.03	1.06
Urgent rate	2.32	2.35	2.38	2.41	2.44
Cable letter	.23	.24	.25	.26	.27
(Minimum, 20 words, plus 7 cents)					
Week-end letter	—	—	—	—	—
Radio, for Kelantan					
Full rate	.88	.92	.96	.99	1.02
Deferred rate	.44	.46	.48	.49½	.51
Partly urgent rate	2.41	2.45	2.49	2.52	2.55
Urgent rate	2.64	2.68	2.72	2.75	2.78
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio, for other places					
Full rate	.86	.90	.94	.97	1.00
Deferred rate	.43	.45	.47	.48½	.50
Partly urgent rate	2.32	2.36	2.40	2.43	2.46
Urgent rate	2.58	2.62	2.66	2.69	2.72
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Federated Malay States.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *United Kingdom.*

Consular Regulations: No consular documents are required.

Customs Regulations: No dutiable or restricted goods shall be packed in the same packages or receptacles as non-dutiable or unrestricted goods, when imported into the Federated Malay States, under penalty of seizure and the offender's becoming liable to a fine not exceeding $200, in addition to any fine that may be imposed for attempted evasion of the payment of duty.

Postal Regulations: Mails for the Federated Malay States are despatched from the New York or San Francisco offices.

Combination Packages: Combination packages are not permitted in the mails for the Federated Malay States.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Parcel Post: Postage rate, 14 cents per pound or fraction, plus transit charges, up to 3 pounds, 36 cents; from 3 to 7 pounds, 48 cents; from 7 pounds to the weight limit, 60 cents. Weight limit, 11 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, not permitted. No indemnity for loss or damage. Parcels cannot be insured nor sent C. O. D.

Customs declarations, one copy, Form 2966. No consular documents required.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rate,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Special Restrictions: Unless fully described in the customs declaration, drugs sent by parcel post are liable to be detained for examination. Firearms, or parts of firearms, are admissible only under special permit. Unless addressed to the principal civil medical office, Straits Settlements, hypodermic syringes and other instruments or parts of instruments for hypodermic injection, including hypodermic needles, are not admissible.

Unmailable Matter: *Regular Mails:* Dutiable articles; firearms; hypodermic syringes.

Parcel Post: Bhang. See *Special Restrictions.*

Shipping Routes and Regulations: See under *East Indies.*

U. S. PORTS AND SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

FERNANDO PO

Fernando Po, an island off the West Coast of Africa, lying in the Bight of Biafra to the east of the Niger River, is a Spanish colony. Its area is 1,180 square miles, with a population of approximately 12,000.

The other Spanish possessions in the Gulf of Guinea administered from Fernando Po are: Rio Muni, on the mainland; and the islands of Annobon, Little Elobey, Great Elobey, and Corisco.

American Consulates: Fernando Po is included in the jurisdiction of the American Consulate at Dakar (Senegal).

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Fernando Po, add 6 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	1.08	1.12	1.16	1.19	1.22
Deferred rate	.54	.56	.58	.59½	.61
Preferred rate	1.13	1.16	1.19	1.22	1.25
Urgent rate	2.89	2.92	2.95	2.98	3.01
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	1.08	1.12	1.16	1.19	1.22
Deferred rate	.54	.56	.58	.59½	.61
Partly urgent rate	2.89	2.93	2.97	3.00	3.03
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

FOR SPECIAL EXPORT INFORMATION
ASK THE EXPORTERS' ENCYCLOPAEDIA
SERVICE BUREAU

20 Vesey St., New York Phone 1247 Whitehall

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Fernando Po.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *Spain.*

Consular Regulations: See under *Spain.*

Ports and Trade Centers: Santa Isabel is the port and commercial center for Fernando Po.

Postal Regulations: Mails for Fernando Po are despatched from the New York office.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: Postage rate, 5 cents for the first ounce or fraction, 3 cents for each additional ounce or fraction. Registration, 15 cents, with return receipt if requested. Merchandise may be mailed at letter rate. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension, except that rolls may be 30 inches in length by 4 inches in diameter.

Mail Time: The average mail time is about 30 days.

Parcel Post: *Weight limit,* 11 pounds. Parcels *cannot be registered. Customs* declarations, 3 copies, Form 2966. Postage rate, 14 cents per pound or fraction.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: Postage rates, 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Weight limit, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, length 12 inches, diameter 6 inches. Registration, 15 cents with return receipt if requested. Indemnity limited to 50 francs or equivalent.

Samples mailed under this classification must be so marked on the wrapping. No customs declarations or consular documents are required.

Unmailable Matter: See under *Spain.*

Shipping Routes and Regulations: See under *Africa, West Coast.*

THE EXPORTERS' ENCYCLOPÆDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

FIJI ISLANDS

Fiji is a British colony comprising a group of about 250 islands lying north of New Zealand. The principal islands are Viti Levu, Vanua Levu, and Rotuma. The total area of the group is 7,083 square miles. The population according to estimates of 1921 is 162,000, about 4,000 of which is European.

Currency: Same as United Kingdom.

Weights and Measures: Same as United Kingdom.

American Consulates: The Fiji Islands are included in the jurisdiction of the American Consulate at Auckland (New Zealand).

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in the Fiji Islands, add 16 hours to New York standard time.

	J	K	L	M
Cable, for Suva, via British Pacific				
Full rate	.50	.52	.55	.58
Deferred rate	.25	.26	.27½	.29
Preferred rate	—	—	—	—
Urgent rate	1.42	1.44	1.47	1.50
Cable letter	—	—	—	—
Week-end letter	—	—	—	—
Cable, for Levuka, via British Pacific				
Full rate	.52	.54	.57	.60
Deferred rate	.26	.27	.28½	.30
Preferred rate	—	—	—	—
Urgent rate	1.48	1.50	1.53	1.56
Cable letter	—	—	—	—
Week-end letter	—	—	—	—
Cable, for Labasa, Savusavu, and Taveuni, via British Pacific				
Full rate	.56	.58	.61	.64
Deferred rate	.28	.29	.30½	.32
Preferred rate	—	—	—	—
Urgent rate	1.60	1.62	1.65	1.68
Cable letter	—	—	—	—
Week-end letter	—	—	—	—
Cable, for Ba, Lautoka, Nausori, and Navua, via British Pacific				
Full rate	.54	.56	.59	.62
Deferred rate	.27	.28	.29½	.31
Preferred rate	—	—	—	—
Urgent rate	1.54	1.56	1.59	1.62
Cable letter	—	—	—	—
Week-end letter	—	—	—	—

	A	B	C	D	E
Cable, for Suva, via Eastern or Indo					
Full rate	.96	1.00	1.04	1.07	1.10
Deferred rate	.48	.50	.52	.53½	.55
Preferred rate	1.01	1.04	1.07	1.10	1.13
Urgent rate	2.53	2.56	2.59	2.62	2.65
Cable letter	—	—	—	—	—

	A	B	C	D	E
Cable, for Levuka, via Eastern or Indo					
Full rate	.98	1.02	1.06	1.09	1.12
Deferred rate	.49	.51	.53	.54½	.56
Preferred rate	1.03	1.06	1.09	1.12	1.15
Urgent rate	2.59	2.62	2.65	2.68	2.71
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Cable, for Labasa, Savusavu, and Taveuni, via Eastern or Indo					
Full rate	1.02	1.06	1.10	1.13	1.16
Deferred rate	.51	.53	.55	.56½	.58
Preferred rate	1.07	1.10	1.13	1.16	1.19
Urgent rate	2.71	2.74	2.77	2.80	2.83
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Cable, for Ba, Lautoka, Nausori, and Navua, via Eastern or Indo					
Full rate	1.00	1.04	1.08	1.11	1.14
Deferred rate	.50	.52	.54	.55½	.57
Preferred rate	1.05	1.08	1.11	1.14	1.17
Urgent rate	2.65	2.68	2.71	2.74	2.77
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio, for Suva					
Full rate	.96	1.00	1.04	1.07	1.10
Deferred rate	.48	.50	.52	.53½	.55
Partly urgent rate	2.53	2.57	2.61	2.64	2.67
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio, for Levuka					
Full rate	.98	1.02	1.06	1.09	1.12
Deferred rate	.49	.51	.53	.54½	.56
Partly urgent rate	2.59	2.63	2.67	2.70	2.73
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio, for Labasa, Savusavu, and Taveuni					
Full rate	1.02	1.06	1.10	1.13	1.16
Deferred rate	.51	.53	.55	.56½	.58
Partly urgent rate	2.71	2.75	2.79	2.82	2.85
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio, for Ba, Lautoka, Nausori, and Navua					
Full rate	1.00	1.04	1.08	1.11	1.14
Deferred rate	.50	.52	.54	.55½	.57
Partly urgent rate	2.65	2.69	2.73	2.76	2.79
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

J: California, Idaho, Nevada, Oregon, Utah, Washington.

K: Colorado, Kansas, Montana, Nebraska, New Mexico, North Dakota, South Dakota, Wyoming.

L: Alabama, Arizona, Arkansas, Illinois, Indiana, Iowa, Kentucky, Louisiana, Michigan, Minnesota, Mississippi, Missouri, Ohio, Oklahoma Tennessee, Texas, Wisconsin.

M: Connecticut, Delaware, District of Columbia, Florida, Georgia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, Rhode Island, South Carolina, Vermont, Virginia, West Virginia.

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), **Rhode Island, Vermont.**

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and **Yonkers), Pennsylvania.**

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, **Washington.**

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on the Fiji Islands.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *United Kingdom.*

Consular Regulations: No consular documents are required.

Customs Regulations: Commercial invoices and certificates of value must be prepared on the Imperial Customs Conference form. See under Australia for full particulars.

Passenger Routes and Regulations: Commercial travelers taking or soliciting orders in the Fiji Islands are required to secure a license, the fee for which is £30.

Postal Regulations: Mails for Fiji Islands are despatched from the San Francisco office.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: Postage rate, 5 cents for the first ounce or fraction, 3 cents per each additional ounce or fraction. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension; except rolls, length 30 inches, diameter 4 inches.

Registration, 15 cents, with return receipt if requested.

Merchandise may be mailed at letter rate. No customs declaration required, but contents and values should be stated on the wrapping. No consular documents required. See Parcel Post.

Mail Time: The average mail time is about 24 days.

Parcel Post: Postage rate, 14 cents per pound or fraction. Weight limit, 11 pounds. Maximum size, length 3½ feet, combined length and girth 6 feet.

Registration, not permitted. No indemnity for loss or damage. Parcels cannot be insured nor sent C. O. D.

Customs declaration, one copy, Form 2966. No consular documents required.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rate,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Weight limit, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, length 12 inches, diameter 6 inches. Registration, 15 cents, with return receipt if requested. Indemnity limited to 50 francs or equivalent.

Samples mailed under this classification must be without salable value, and must be so marked on the wrapping. No customs declarations or consular documents are required. Unmailable matter, same as for Letters.

Ports and Trade Centers: The port of entry is Suva.

Shipping Routes and Regulations: The following information with regard to shipping services for the Fiji Islands is supplied by the steamship companies listed and has been checked and approved by them. For this reason no responsibility is assumed by the EXPORTERS' ENCYCLOPÆDIA for any errors or omissions. Full information as to the commercial and credit standing of the ★ services is available in our files and will be supplied on written request.

SAILINGS FROM NEW YORK

★ **American & Australian Line** (Norton, Lilly & Co.), 26 Beaver St., New York. Freight service, from New York, about fortnightly (via Auckland/Sydney), for Happai, Lautoka, Levuka, Tongatabu, Vavua, Suva. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

SAILINGS FROM SAN FRANCISCO

Oceanic S. S. Company (Spreckels Line, 2 Pine St., San Francisco. Freight and passenger service, from San Francisco, every three weeks, for Suva. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

FINLAND

The *total area* of Finland, according to its old boundaries, is 145,000 square miles, almost the size of the state of Montana. The *total population* is 3,400,000. There are 38 cities, with a total population of 550,000. The capital, Helsingfors, has a population of 200,000.

The Republic is composed of the provinces of: Uusimaa (Nyland), Turku-Pori (Abo-Bjorneborg), Aland, (Ahvenanmaa), Hame (Tavastehus), Viipuri (Viborg), Mikkeli (St. Michel), Kuopio, Vaasa (Vasa), Oulu (Uleaborg), and Petsamo.

American Consulates: There is an American Consulate at Helsingfors.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Finland, add 6 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.29	.33	.37	.40	.43
Deferred rate	.14½	.16½	.18½	.20	.21½
Preferred rate	.38	.41	.44	.47	.50
Urgent rate	.63	.66	.69	.72	.75
Cable letter (Minimum, 20 words)	.10	.11	.12	.13	.14
Week-end letter	—	—	—	—	—
Radio					
Full rate	.29	.33	.37	.40	.43
Deferred rate	.14½	.16½	.18½	.20	.21½
Partly urgent rate	.70	.74	.78	.81	.84
Urgent rate	.87	.91	.95	.98	1.01
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

FINLAND
NORWAY
SWEDEN
RUSSIA
Tana River
Pechenga
Lake Enara
Kola
Enontekis
Kolari
Aska
Roggio
Pelkola
Kardis
Kemitrask
Kardalaksha
WHITE SEA
Rovaniemi
Alkula
Tornea
Kemi
Kansalaa
Ijo
Uleaborg
Hyrynasalmi
Brahestad
Himango
Gamla Carleby
Kajaani
Jacobstad
Nya Carleby
Wasa
Nurmis
Juga
Nikolaistad
Matax
Salmi
Karstula
Kuoplo
Eno
Joensuu
Tyvaskyla
Jyvashyla
Christinestad
St. Michael
Nyslott
Sordavala
Bjorneborg
Raumo
Heinola
Nystad
Tavastehus
Wilmanstrand
Viborg
Abo
LAKE LADOGA
Lovisa
Borga
Helsingfors
Fredrickshamn
Svaterbork
Dragsfjard
Seaborg
FINLAND
Kronstadt
PETROGRAD
GULF OF BOTHNIA
GULF OF FINLAND
ESTHONIA

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Finland.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close co-operation with domestic and foreign stockholding banks.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices: There are Finnish Consulates in the following cities. The regulations are uniform for all offices except as otherwise stated under *Consular Regulations.*

New York: Consulate General, 5 State Street. (Telephone, Bowling Green 9620). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 1 p.m. Jurisdiction in the entire United States. K. F. Altio, Consul General.

Ashtabula Harbor: Vice Consulate, 48 Lake Street. (Telephone, 380W). 8 a.m. to 12 m. and 1 p.m. to 6 p.m. Jurisdiction in Ohio and Kentucky. Chales J. Potti, Vice Consul.

Astoria (Oregon): Consulate, Fellman's Department Store, 591 Commercial Street. 8.30 a.m. to 5.30 p.m.

Boston: Vice Consulate, 101 Tremont Street. (Telephones Liberty 8331 and Granite 4478). 9 a.m. to 5 p.m., every day. Jurisdiction in Massachusetts, Vermont, New Hampshire, Maine, Rhode Island. J. Alfred Anderson, Vice Consul.

Calumet: Consulate, Borgo Block. 9 a.m. to 11.30 a.m. and 1.30 p.m.. to 5 p.m.; Saturdays, 9 a.m. to 11.30 a.m. Jurisdiction in Michigan, Wisconsin, North Dakota, South Dakota, Nebraska.

Chicago: Consulate, 358 West Madison Street. (Telephone, Franklin 4580). 10 a.m. to 1 p.m.; and 3 p.m. to 6 p.m.; Saturdays, 10 a.m. to 1 p.m. Jurisdiction in Illinois and Indiana. Elmer A. Forsberg, Consul.

Detroit: Vice Consulate, 705 Real Estate Exchange Building. (Telephone, Randolph 4187). 9 a.m. to 5 p.m. Jurisdiction in Lower Michigan. Charles A. Bartonen, Vice Consul.

Duluth: Consulate, 314 West First Street. (Telephone, Melrose, 1944). 10 a.m. to 4 p.m.; Saturdays, 10 a.m. to 2 p.m. Jurisdiction in Michigan, Wisconsin, Minnesota, North Dakota, South Dakota, Nebraska, Kansas, Oklahoma, Iowa, Missouri, Arkansas and Tennessee. A. J. Jalkanen, Consul.

Roberts (Montana): Vice Consulate. 9 a.m. to 5 p.m. Jurisdiction in Montana. Albert Buclos, Vice Consulate.

San Francisco: Vice Consulate, 9 Mission Street. 10 a.m. to 12 m. and 1 p.m. to 5 p.m.; Saturdays 10 a.m. to 4 p.m. Jurisdiction in California, Nevada and Arizona. Jarl Arthur Lindfors, Vice Consul.

Seattle: Consulate, 327 Railway Exchange Building. (Telephone, Elliott 1077). 10 a.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Washington, Montana, Oregon, Wyoming, California, Nevada, Utah, Colorado, Arizona, New Mexico. Paavo Simelius, Consul.

Consular Regulations: No consular documents are required.

TO FINLAND
SHIP THRU **ARTHUR T. BLACKMAN, INC.** NEW YORK
Best Routes FOREIGN FREIGHT CONTRACTORS Lowest Rates
15-25 Whitehall Street Phone: Bowling Green 9364, 9365

Customs Tariff: Samples of no commercial value are admitted into Finland free of duty, while those considered as having commercial value are subject to the duties regularly applying to commercial shipments of similar commodities, according to the Division of Foreign Tariffs.

Advertising matter with printed text in Finnish is subject to duty, while that printed in a foreign language is admitted free of duty.

Ports and Trade Centers: Only the ports of Abo and Hango in southwestern Finland are kept open in winter time. The principal ports in the Gulf of Finland, Helsingfors, Kotka and Viborg, and the southern ports in the Gulf of Bothnia, Rauma and Mantyluoto, are open from May to January. The ports in the far North, Wasa, Oulu and Kemi are open from June to November.

Direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Abo (Turku) .....TBL
Alholmen .....via Helsingfors
Bjorko (Koivisto) ....via Helsingfors
Bjorneborg (Pori) ....via Helsingfors
Borga .....via Helsingfors
Brahestad (Raahe) ...via Helsingfors
Dalsbruk .....via Helsingfors
Ekenas (Tammisaari) .via Helsingfors
Fredrikshamn (Hamina)
via Helsingfors
Gamlakarleby (Kokkola)
via Helsingfors
Hameenlinna (Tavastehus)
via Helsingfors
Hamina (Fredrikshamn)
via Helsingfors
Hango (Hanko) .....TBL
Hanko (Hango) .....TBL
Heinola ..... via Helsingfors
Helsingfors (Helsinki) .....TBL
Helsinki (Helsingfors) .....TBL
Idensalmi (Iisalmi) ...via Helsingfors
Iisalmi (Idensalmi) ..via Helsingfors
Jakobstad .....via Helsingfors
Joensuu .....via Helsingfors
Jyvaskyla .....via Helsingfors
Kajaani (Kajana) ....via Helsingfors
Kajana (Kajaani) ....via Helsingfors
Kakisalmi (Kexholm) .via Helsingfors
Kaskinen (Kasko) ....via Helsingfors
Kasko (Kaskinen) ....via Helsingfors
Kemi ..... via Helsingfors
Kexholm (Kakisalmi) .via Helsingfors
Koivisto .....via Helsingfors
Kokkola (Gamlakarleby)
via Helsingfors
Kotka .....via Helsingfors
Kristinestad (Kristiinankaupunki)
via Helsingfors
Kristiinankaupunki (Kristinestad)
via Helsingfors
Kuopio .....via Helsingfors
Lahti (Lahtis) .....via Helsingfors
Lahtis (Lahti) .....via Helsingfors
Lappeenranta (Villmanstrand)
via Helsingfors
Lovisa ..... via Helsingfors
Maarianhamina (Mariehamn)
via Helsingfors
Mantyluoto .....via Helsingfors
Mariehamn (Maarianhamina)
via Helsingfors
Mikkeli .....via Helsingfors
Naantali (Nadendal) ..via Helsingfors
Nadendal (Naantali) ..via Helsingfors
Nurmes .....via Helsingfors
Nykarleby (Uusikaarlepy)
via Helsingfors

Nyslott (Savonlinna) ..via Helsingfors
Nystad (Uusikaupunki) via Helsingfors
Oulu (Uleaborg) .....via Helsingfors
Pargas Malm .....via Helsingfors
Petsamo .....via Helsingfors
Pietarsaari (Jakobstad) via Helsingfors
Pori .....via Helsingfors
Porvoo (Borga) .....via Helsingfors
Raahe .....via Helsingfors
Raisoe .....via Helsingfors
Rauma (Raumo) .....via Helsingfors
Raumo (Rauma) .....via Helsingfors
Reposaari .....via Helsingfors
Savonlinna .....via Helsingfors
Sordavala (Sortavala) .via Helsingfors
Sortavala (Sordavala) .via Helsingfors
St. Michel (Mikkeli) ..via Helsingfors
Tammerfors (Tampere) via Helsingfors
Tammisaari (Ekenas) .via Helsingfors
Tampere (Tammerfors) via Helsingfors
Tavaschus (Hameenlinna) via Helsingfors
Tornea (Tornio) .....via Helsingfors
Tornio (Tornea) .....via Helsingfors
Trangsund (Uuras) ...via Helsingfors
Turku .....via Helsingfors
Uleaborg (Oulu) .....via Helsingfors
Uuras (Trangsund) ...via Helsingfors
Uusikaarlepy (Nykarleby) via Helsingfors
Uusikaupunki .....via Helsingfors
Vilajoki .....via Helsingfors
Vaasa (Vasa) .....via Helsingfors
Vasa (Vaasa) .....via Helsingfors
Vasklot .....via Helsingfors
Viborg (Viipuri) .....via Helsingfors
Viipuri (Viborg) .....via Helsingfors
Villmanstrand (Lappeenranta) via Helsingfors
Ykspihlaja (Yxpila) ..via Helsingfors
Yxpila (Ykspihlaja) ..via Helsingfors

Postal Regulations: Mails for Finland are despatched from the New York office.

Combination Packages: Combination packages are not permitted in the mails to Finland.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Mail Time: The average mail time is about 17 days.

Parcel Post: Postage rate, 14 cents per pound or fraction. Weight limit, 22 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, 15 cents, with return receipt if requested. Indemnity limited to actual loss sustained, but not exceeding $9.65. Parcels cannot be insured, except privately, nor sent C. O. D.

Customs declarations, one copy, Form 2966. No consular documents required.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rate,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: *Regular Mails* and *Parcel Post:* Raw hides and pelts, except those fully dried and well salted; seed of red and hybrid clover save Swedish, Norwegian, Danish, Esthonian, Lithuanian and Russian clover, cultivated north of latitude 55 and of Canadian hybrid clover; field timothy seed, save Swedish and Norwegian timothy, and foxtail grass seed except the Swedish and Norwegian; potatoes.

Shipping Routes and Regulations: The following information with regard to shipping services for Finland is supplied by the steamship companies listed and has been checked and approved by them. For this reason no responsibility is assumed by the EXPORTERS' ENCYCLOPÆDIA for any errors or omissions. Full information as to the commercial and credit standing of the ★ services is available in our files and will be supplied on written request.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **American Diamond Line** (Black Diamond S. S. Corp.), 67 Exchange Place, New York. Freight service, from New York, fortnightly (via Rotterdam/Amsterdam/Antwerp), for Helsingfors. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

★ **American Scantic Line** (Moore & McCormack Co., Inc.), 5 Broadway, New York.

Freight and mail service, from New York, every 10 days, for Helsingfors.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $7.50.

East Baltic Line, Inc., 2 Stone St., New York. Freight service, from New York and Philadelphia, fortnightly, for Helsingfors. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50.

Ellerman's Wilson Line (Ellerman's Wilson Line, N. Y., Inc.), 26 Broadway, New York. Freight service, from New York, fortnightly (via Hull), for Helsingfors. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 1 copy. Minimum Bill of Lading, $10.00.

Holland-America Line, 21 State St., New York. Freight and passenger service, from New York, weekly (via Rotterdam), for all ports in Finland. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

★ **North German Lloyd,** 32 Broadway, New York. Freight and passenger service, from New York, weekly (via Bremen), for Finnish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Scandinavian-American Line (Funch, Edye & Co., Inc.), 25 Broadway, New York. Freight service, from New York, weekly (via Copenhagen), for Helsingfors, Abo, Hango, and other Finnish ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $10.00.

★ **Swedish-America-Mexico Line** and Transatlantic S. S. Co. (Furness, Withy & Co., Ltd.), 34 Whitehall St., New York. Freight service, from New York, about monthly, for Helsingfors. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50.

★ **United American Lines and Hamburg-American Line** (United American Lines, Inc.), 39 Broadway, New York. Freight and passenger service, from New York, weekly, for Hamburg, thence by connecting steamer for Finnish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

★ **United States Lines,** 45 Broadway, New York. Freight and passenger service, from New York, weekly (via Bremen), for Finnish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

SAILINGS FROM BALTIMORE

★ **American Diamond Line** (Dichmann, Wright & Pugh, Inc.), Hearst Tower Bldg., Baltimore. Freight service, from Baltimore, fortnightly (via Rotterdam/Antwerp), for Helsingfors. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

Holland-America Line (Furness, Withy & Co., Ltd.), 19 South St., Baltimore. Freight service, from Baltimore, about fortnightly (via Rotterdam), for all ports in Finland. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

★ **North German Lloyd** (A. Schumacher & Co.), 2 East Redwood St., Baltimore.

Freight and passenger service, from Baltimore, semi-monthly (via Bremen), for Finnish ports.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Scandinavian-American Line, Baltimore. Freight service, from Baltimore, about every 3 weeks. See route note, Scandinavian-American Line, New York.

States Marine Line (States Marine Co. of Baltimore), Keyser Bldg., Baltimore. Freight service, from Baltimore, bi-monthly, for Helsingfors and other Baltic ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $7.50.

★ **Swedish-American-Mexico Line** (Furness, Withy & Co., Ltd.), 19 South St., Baltimore. Freight service, from B. & O. Terminal, Baltimore, about monthly, for Helsingfors. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $7.50.

★ **United American Lines** (Dichmann, Wright & Pugh, Inc.), Hearst Tower Bldg., Baltimore. Freight service, from Baltimore, every two weeks. Bills of Lading, company keeps 6 copies. Parcel Receipts, not issued.

SAILINGS FROM BOSTON

★ **American Diamond Line** (Rogers & Webb), 110 State St., Boston. Freight service, from Boston, fortnightly (via Rotterdam/Antwerp), for Helsingfors. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

Holland-America Line, 84 State St., Boston. Freight service, from Boston, fortnightly (via Rotterdam), for all ports in Finland. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

Rogers & Webb Line (Rogers & Webb, Inc.), 110 State St., Boston. Freight service, from Boston, every ten days (in winter) (via Hamburg), for Helsingfors. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

Scandinavian-American Line, Boston. Freight service, from Boston, every three weeks. See route note, Scandinavian-American Line, New York.

★ **Swedish-American-Mexico Line** (Furness, Withy & Co., Ltd.), 10 State St., Boston. Freight service, from Boston about monthly, for Helsingfors. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $7.50.

SAILINGS FROM GALVESTON

★ **North German Lloyd** (Wilkens & Biehl), Galveston. Freight and passenger service, from Galveston, monthly (via Bremen), for Finnish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Swedish-American-Mexico Line; and Norway-Mexico-Gulf Line (Trosdal, Plant & Lafonta), American National Insurance Bldg., Galveston. Freight service, from Galveston, monthly, for Helsingfors, Abo, and Hango. Dock Receipt, on company's form, in triplicate. Bill of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM HAMPTON ROADS

★ **American Diamond Line** (Dichmann, Wright & Pugh), City Bank Bldg., Norfolk. Freight service, from Hampton Roads, fortnightly (via Rotterdam/Antwerp), for Helsingfors. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

Holland-America Line, River Road, Newport News; Seaboard National Bank Building, Norfolk. Freight service, from Hampton Roads, fortnightly (via Rotterdam), for all ports in Finland. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

★ **North German Lloyd** (Southgate Forwarding & Storage Co.), Norfolk. Freight service, from Hampton Roads, semi-monthly (via Bremen), for Finnish ports. Dock Receipts, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Scandinavian-American Line, Norfolk. Freight service, from Hampton Roads, every three weeks. See route note Scandinavian-American Line, New York.

★ **Swedish-America-Mexico Line** and Transatlantic S. S. Co. (Furness, Withy & Co., Ltd.), Bankers Trust Bldg., Norfolk. Freight service, from Hampton Roads, about monthly, for Helsingfors. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50.

★ **United American Lines** (Dichmann, Wright & Pugh, Inc.), Citizens Bank Bldg., Norfolk. Freight service, from Hampton Roads, twice a month (via Hamburg), for Helsingfors. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

SAILINGS FROM HOUSTON

★ **North German Lloyd** (Wilkens & Biehl), Houston. Freight and passenger service, from Houston, monthly (via Bremen), for Finnish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

SAILINGS FROM LOS ANGELES

★ **French Line** (General S. S. Corp.), 541 South Spring St., Los Angeles. Freight service, from Los Angeles, about monthly. See San Francisco.

★ **Johnson Line** (H. F. McLaurin), Los Angeles. Freight service, from Los Angeles, about monthly. See San Francisco.

North Pacific Coast Line, Joint service of the Holland-America Line and Royal Mail Steam Packet Co., Pacific Electric Bldg., Los Angeles. Freight and passenger service, from Los Angeles, every two weeks (via Rotterdam), for all ports in Finland. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

Norway Pacific Line (Jas. London & Co.), 313 West Third St., Los Angeles. Freight service, from Los Angeles, monthly. See San Francisco.

★ **United American Lines** (Los Angeles S. S. Co.), Central Bldg., Los Angeles. Freight service, from Los Angeles, fortnightly (via Hamburg), for Finnish ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

SAILINGS FROM NEW ORLEANS

Holland-America Line (Texas Transport & Terminal Co.), Whitney-Central Bldg., New Orleans. Freight and passenger service, from New Orleans, every three weeks (via Rotterdam), for all ports in Finland. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

Norway-Mexico-Gulf Line; Transatlantic Steamship Co.; and Swedish-America-Mexico Line (Trosdal, Plant & Lafonta), Whitney-Central Building. Freight service, from New Orleans, monthly. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

Scandinavian-American Line (American Baltic Chartering & Shipping Co.), New Orleans Bank Bldg., New Orleans. Freight service, from New Orleans, about every three weeks. See New York.

★ **United American Lines** (Richard Meyer & Co.), Hibernia Bank Bldg., New Orleans. Freight service, from New Orleans, monthly. See New York.

SAILINGS FROM PHILADELPHIA

★ **American Diamond Line** (Dichmann, Wright & Pugh, Inc.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, every 10 days (via Rotterdam/Antwerp), for Helsingfors. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

★ **American Scantic Line** (Moore & McCormack Co., Inc.), Bourse Bldg., Philadelphia.

Freight service, from Philadelphia, every 10 days for Helsingfors.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $7.50.

East Baltic Line (S. L. Burgess & Co.), Lafayette Bldg., Philadelphia. Freight service, from Philadelphia, fortnightly. See New York.

Holland-America Line (International Mercantile Marine), 836 Public Ledger Bldg., Philadelphia. Freight service, from Philadelphia, fortnightly (via Rotterdam), for all ports in Finland. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

★ **North German Lloyd**, 15th & Locust Sts., Philadelphia. Freight service, from Phiadelphia, semi-monthly (via Bremen), for Finnish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Scandinavian-American Line, Philadelphia. Freight service, from Philadelphia, every three weeks. See route note, Scandinavian-American Line, New York.

Swedish-American-Mexico Line; and Norway-Mexico-Gulf Line (J. A. McCarthy), Lafayette Bldg., Philadelphia. Freight service, from Philadelphia, monthly, for Helsingfors, Abo, and Hango. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00.

★ **United American Lines** (Dichmann, Wright & Pugh, Inc.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, monthly. Bills of Lading, company keeps 6 copies. Parcel Receipts, not issued.

SAILINGS FROM PORTLAND, ORE.

★ **French Line** (General S. S. Corp.), Portland, Oregon. Freight service, from Portland, Oregon, about monthly. See San Francisco.

North Pacific Coast Line, Joint service of the Holland-America Line and Royal Mail Steam Packet Co. (Oregon-Pacific Co.), Wilcox Bldg., Portland, Oregon. Freight and passenger service, from Portland, Oregon, every 2 weeks (via Rotterdam), for all ports in Finland. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

★ **United American Lines** (Columbia Pacific Shipping Co.), Porter Bldg., Portland, Oregon. Freight service, from Portland, Oregon, fortnightly (via Hamburg), for Helsingfors. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

SAILINGS FROM SAN FRANCISCO

American-Hawaiian Line (American-Hawaiian S. S. Co.), 215 Market St., San Francisco.

Freight service, from San Francisco, every 5 days (via New York), on through bills of lading (North German Lloyd), for Abo and Helsingfors.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

East Asiatic Co., Ltd. (East Asiatic Co., Inc.), 433 California St., San Francisco. Freight service, from San Francisco, about monthly (via Copenhagen), for Finnish ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

★ **French Line** (General S. S. Corp.), 240 Battery St., San Francisco. Freight service, from San Francisco, twice monthly (via Antwerp/Havre), for Finnish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

★ **Johnson Line** (W. R. Grace & Co.), 332 Pine St., San Francisco. Freight and passenger service, about fortnightly, for Helsingfors. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00.

North Pacific Coast Line, Joint service of the Holland-America Line and Royal Mail Steam Packet Co. (Holland-America Line), 120 Market St., San Francisco. Freight and passenger service, from San Francisco, about fortnightly (via Hamburg), for Helsingfors. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

Norway Pacific Line, 485 California St., San Francisco. Freight service, from San Francisco, monthly (via Copenhagen), for Baltic ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

★ **United American Lines** (Sudden & Christensen, Inc.), 230 California St., San Francisco. Freight service, from San Francisco, fortnightly (via Hamburg), for Helsingfors. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

SAILINGS FROM SAVANNAH

Holland-America Line (Texas Transport & Terminal Co.), Savannah. Freight and passenger service, from Savannah, monthly (via Rotterdam), for all ports in Finland. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM SEATTLE

East Asiatic Co., Ltd. (East Asiatic Co., Inc.), Seattle. Freight service, from Seattle, about monthly (via Copenhagen), for Finnish ports. Dock Receipt, on company's form. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

★ **French Line** (General S. S. Corp.), Seattle. Freight service, from Seattle, about monthly. See San Francisco.

★ **Johnson Line** (W. R. Grace & Co.), Hoge Bldg., Seattle. Freight service, from Seattle, about fortnightly. See San Francisco.

North Pacific Coast Line, Joint service of the Holland-America Line and Royal Mail Steam Packet Co. (Royal Mail Steam Packet Co., Ltd.), Rainier Bldg., Seattle. Freight and passenger service, from Seattle, every two weeks (via Rotterdam), for all ports in Finland. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

★ **United American Lines** (Sudden & Christensen, Inc.), Arctic Bldg., Seattle. Freight service, from Seattle, fortnightly (via Hamburg), for Helsingfors. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

FORMOSA

The island of Formosa, or Taiwan, is a colonial possession of Japan. It lies directly to the east of the Chinese province of Fukien, on the mainland. The area is 13,800 square miles, with a population (1920) of 3,650,000.

Currency: The currency system of Formosa is that of Japan.

American Consulates: There is an American Consulate at Taihoku.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Celebes, add 13 hours to New York standard time.

	J	K	L	M	N
Via San Francisco and wireless					
Full rate	.72	.77	.80	.83	.87
Deferred rate	.36	.38½	.40	.41½	.43½
Via Commercial Pacific					
Full rate	.72	.77	.80	.83	.87
Deferred rate	.36	.38½	.40	.41½	.43½

	A	B	C	D	E
Via Eastern or Indo					
Full rate	1.08	1.12	.80	.83	.87
Deferred rate	.54	.56	.40	.41½	.43½

J: California (San Francisco, Oakland, Alameda, and Berkeley).

K: Arizona, California (except San Francisco, Oakland, Alameda, and Berkeley), Idaho, Nevada, Oregon, Utah, Washington.

L: Colorado, Kansas, Montana, Nebraska, New Mexico, North Dakota, South Dakota, Wyoming.

M: Alabama, Arkansas, Illinois, Indiana, Iowa, Kentucky, Louisiana, Michigan, Minnesota, Mississippi, Missouri, Ohio, Oklahoma, Tennessee, Texas, Wisconsin.

N: Connecticut, Delaware, District of Columbia, Florida, Georgia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, Rhode Island, South Carolina, Vermont, Virginia, West Virginia.

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Formosa.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *Japan.*

Consular Regulations: See under *Japan.*

Ports and Trade Centers: Direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Anping	TBL	Taichu	*(via Auping)*
Hokumonsho	*(via Auping)*	Taihoku	*(via Keelung)*
Keelung	TBL	Tainan	*(via Takao)*
Ragi	*(via Auping)*	Takao	TBL

Postal Regulations: Mails for Formosa are despatched from the San Francisco or Seattle offices.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Mail Time: The average mail time is about 30 days.

Parcel Post: *Weight limit,* 11 pounds. Parcels *can be registered. Customs* declaration, one copy, Form 2966. Postage rate, 14 cents per pound or fraction.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inces in diameter.

Unmailable Matter: See under *Japan.*

Shipping Routes and Regulations: See under *Japan.*

The Exporters' Encyclopaedia BULLETIN SERVICE

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FRANCE

The total area of France is 212,659 square miles with a population of 41,475,523. The country is divided into 90 departments as follows:

Ain, Aisne, Allier, Alpes-Maritimes, Ardèche, Ardennes, Ariège, Aube, Aude, Aveyron, Bas-Rhin Alsace, Basses-Alpes, Basses-Pyrénées, Belfort, Bouches-du-Rhône, Calvados, Cantal, Charente, Charente-Inférieure, Cher, Corrèze, Corse, Côte-d'Or, Côtes-du-Nord, Creuse, Dordogne, Doubs, Drôme, Eure, Eure-et-Loir, Finistère, Gard, Gero, Gironde, Hautes-Alpes, Haute-Garonne, Haute-Loire, Haute-Marne, Hautes-Pyrénées, Haut-Rhin, Haute-Saône, Haute-Savoie, Haute-Vienne, Hérault, Ille-et-Vilaine, Indre, Indre-et-Loire, Isère, Jura, Landes, Loir-et-Cher, Loire, Loire-Inférieure, Loiret, Lot, Lot-et-Garonne, Lozère, Maine-et-Loire, Manche, Marne, Mayenne, Meurthe-et-Moselle, Meuse, Morbihan, Moselle, Nievre, Nord, Oise, Orne, Pas-de-Calais, Puy-de-Dôme, Pyrénées-Orientales, Rhône, Saône-et-Loire, Sarthe, Savoie, Seine, Seine-Inférieure, Seine-et-Marne, Seine-et-Oise, Sèvres, Somme, Tarn-et-Garonne, Var, Vaucluse, Vendée, Vienne, Vosges, Yonne.

Commercial Travelers: Commercial travelers are now required to take out a professional identity card. These cards are obtainable at the French Consulate at a charge of 10 francs per card issued. These cards will be valid for one year from the date of delivery to the holder.

Currency: The unit of value is the franc, equivalent to 19.3 cents, United States currency, at par of exchange.

Language: French.

Weights and Measures: Metric system.

American Consulates: There is a Consulate General at Paris; Consulates at Bordeaux, Calais, Cherbourg, Dunkirk, Havre, La Rochelle, Lille, Limoges, Lyons, Marseilles, Nancy, Nantes, Nice, St. Etienne, and Strasbourg; Vice Consulates at Biarritz and Boulougne-sur-mer; and a Consular Agency at Dieppe.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in France, add 5 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.23	.27	.31	.34	.37
Deferred rate	.11½	.13½	.15½	.17	.18½
Preferred rate	.26	.29	.32	.35	.38
Urgent rate	.34	.37	.40	.43	.46
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

For *Direct* communication with FRANCE

File RADIOGRAMS to Europe, the Near East or South America at Postal Telegraph offices. To Japan, Hawaii and Dutch E. Indies, file at Western Union offices. Send RADIOGRAMS to ships at sea.

Mark Every Message "Via RCA"

RADIO CORPORATION OF AMERICA

Main Office, always open: 64 Broad Street, New York **Telephone Hanover 1811**

ENGLAND
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Valenciennes
Arras
Abbeville
Cambrai
BELGIUM
GERMANY
ENGLISH CHANNEL
Dieppe
Fécamp
Le Havre
Honfleur
Cherbourg
Amiens
St Quentin
Sedan
LUXEMBURG
Luxemburg
Rouen
Caen
Rheims
Verdun
Metz
Strassburg
Nancy
Epernay
Neuilly
PARIS
St Malo
Granville
Morlaix
St Brieuc
Brest
Douarnenez
Concarneau
Rennes
Chartres
Versailles
Troyes
Chaumont
Epinal
Mulhouse
Belfort
Langres
Laval
Le Mans
Orleans
Lorient
Angers
Blois
Dijon
Besancon
St Nazaire
Nantes
Tours
Nevers
Creuzot
SWITZERLAND
AUSTRIA
Poitiers
Moulins
Niort
La Rochelle
Rochefort
Limoges
Thiers
Clermont
LYONS
Vienne
St Etienne
Grenoble
Perigoux
Tulle
Le Puy
Valence
Bordeaux
Agen
Millau
Alais
Montauban
Nimes
Avignon
Arles
Aix
Monaco
Mentone
Nice
Cannes
Toulon
Bayonne
Toulouse
Montpellier
Pau
Beziers
Cette
Carcassonne
Narbonne
MARSEILLES
Perpignan
ANDORRA
ATLANTIC OCEAN
SPAIN
FRANCE
MEDITERRANEAN SEA
ITALY
Basna
Ajaccio
CORSICA

Radio	A	B	C	D	E
Full rate	.23	.27	.31	.34	.37
Deferred rate	.11½	.13½	.15½	.17	.18½
Partly urgent rate	.31	.35	.39	.42	.45
Urgent rate	.69	.73	.77	.80	.83
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on France.

The Anglo South American Trust Company, 49 Broadway, New York. American representative of the Anglo South American Bank Ltd., London, England. Represented in Paris by Banque Anglo Sud Americaine, Societe Anonyme.

The Canadian Bank of Commerce, 16 Exchange Place, New York City. Complete facilities for handling all kinds of foreign business through our close association with the Credit Lyonnais, Lloyds & National Provincial Foreign Bank, Ltd., etc. Branches and carefully selected correspondents in every important city in the world.

The Fifth-Third National Bank, Cincinnati, Ohio. Most centrally located city in the U. S. A. Assets over $50,000,000. Complete foreign trade and foreign exchange facilities. Cable address: Fifththird.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in France and other countries throughout the world. See our advertisement under Boston in General Information Section.

The First National Bank of Cincinnati, Ohio—Capital, surplus and undivided profits over Ten Million Dollars. Foreign Trade and foreign exchange connections all over the world. Cable address "Firstnat."

The Grace National Bank of New York, 7 Hanover Square, New York. Correspondents in all principal cities in France and elsewhere throughout the world. All branches of foreign and domestic banking. Bond and Investment Service.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars and foreign currencies. Represented in Paris by its stockholding correspondents, Banque de Paris et des Pays-Bas.

Italian Discount and Trust Co., 399 Broadway, New York City. Banking transactions handled direct with correspondents. We are in a position to aid importers and exporters in placing them in touch with merchants in all the trade centers of the world, specializing in bringing together interested parties in Italy who deal extensively with the United States and stimulating in many other ways trade between the two countries.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York (France).....S. A., Paris.

The Philadelphia-Girard National Bank .....Philadelphia, Pa.

The Royal Bank of Canada, Head Office, Montreal, Canada, has a branch in Paris at 28 Rue du Quatre-Septembre. Over 900 branches throughout the world. New York Agency, 68 William St. Correspondence invited.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

Consular Offices: There are French Consulates in the cities mentioned in the following list. The consular regulations are uniform for all offices except as otherwise stated. (See *Consular Regulations.*)

New York: Consulate General, 9 East Fortieth Street. (Telephone, Vanderbilt 5912.) 10 a.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in New York, Connecticut, Maine, Massachusetts, New Hampshire, New Jersey, Rhode Island, Vermont. Maxime Mongendre, Consul General.

Birmingham: Consular Agency, Brown Marx Building. (Telephone, Main 1057). 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Alabama. Simon Klotz, Consular Agent.

Boston: Consular Agency, 161 Devonshire Street. (Telephone, Liberty 3264). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Massachusetts. J. C. Joseph Flamand, Consular Agent.

Buffalo: Consular Agent, 268 Main Street. (Telephone, Seneca 1861). 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Western part of New York State. Paul J. Speyser, Consular Agent.

Chicago: Consulate, 434 North Michigan Avenue. (Telephone, Superior 6085). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 1 p.m. Jurisdiction in Illinois, North Dakota, South Dakota, Minnesota, Wisconsin, Nebraska, Iowa, Michigan, Ohio, Indiana, Kentucky, Missouri, Kansas. Count de Fontnouvelle, Consul.

Cleveland: Consular Agency, 1647 Elsinore Street. (Telephone, Eddy 4228W). "Available at all hours." Jurisdiction in the city of Cleveland and Cuyahoga County (Ohio). Edward A. Jacquet, Consular Agent.

Denver: Consular Agent, Commonwealth Building. (Telephone, Champa 2049W). 9 a.m. to 11 a.m. and 2 p.m. to 4 p.m. Jurisdiction in Colorado and "the surrounding States." Dr. A. Bourquin, Consular Agent.

Detroit: Consular Agent, 535 Griswold Street. (Telephone, Randolph 1010). 10 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Michigan. Joseph Belanger, Consular Agent.

El Paso: Consular Agency, 200 Texas Street. (Telephone, Main 301). 9 a.m. to 12 m.; 3 p.m. to 6 p.m. Jurisdiction in Texas, "depending on convenience of accessibility." J. M. Romagny, Consular Agent.

Galveston: Consular Agency, Guaranty Building. (Telephone, 219). 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Galveston and Texas City. P. A. Drouilhet, Consular Agent.

Gulfport: Consular Agency, 4500 West Beach Street. 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction "between New Orleans and Mobile, in the State of Mississippi."

Houston: Consular Agency, 1117 Walker Avenue. (Telephone, Preston 2573). 10 a.m. to 12 m. and 1 p.m. to 5 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Houston, Beaumont, Port Arthur and Sabine, Houston port down the ship channel to and including Baytown. G. P. F. Jouine, Consular Agent.

Kansas City: Consular Agency, 3930 Baltimore Avenue. (Telephone, Westport 0602). 1 p.m. to 6 p.m. Jurisdiction in Kansas, Nebraska, and the city of Kansas City (Missouri). F. Mignolet, Consular Agent.

Los Angeles: Consular Agency, 904 National City Bank Building. (Telephone, Tucker, 7945.) 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in California (city and county of Los Angeles).

New Orleans: Consulate General, 1458 Jackson Avenue. (Telephone, Jackson 2647). 10 a.m. to 12 m. and 2 p.m. to 5 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Louisiana, Alabama, Arkansas, Florida, Georgia, Mississippi, Tennessee, Oklahoma, Texas. M. de Simonin, Consular General.

Norfolk: Consular Agency, 431 Granby Street. (Telephone, 24916). 10 a.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Virginia, North Carolina, West Virginia. R. Denizet, Consular Agent.

Pittsburgh: Consular Agent, 1004 Wylie Avenue. Telephone, Grant 1091. Always available. Dr. A. Leteve, Consular Agent.

Portland (Maine): Consular Agent, 84 High Street. (Telephone, 7279W). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Maine. E. de B. Le Prohon, Consular Agent.

San Antonio: Consular Agent, Prudential Hotel. 9 a.m. to 12 m. and 2 p.m. to 5 p.m. Alfred Sanner, Consular Agent.

San Diego: Consular Agency, 1133 Fourteenth Street. 9 a.m. to 10 a.m. and 1 p.m. to 2 p.m.; Saturdays, 9 a.m. to 10 a.m. Jurisdiction in California (San Diego County). J. B. Talabot, Consular Agent.

San Francisco: Consulate General, 110 Sutter Street. (Telephone, Douglas 1743). 10 a.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in California, Arizona, New Mexico, Nevada, Utah, Colorado, Wyoming.

Savannah: Consular Agency, 6 Bay Street East. (Telephone, 903). 9 a.m. to 2 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Georgia. Alexis Nicolas, Consular Agent.

Seattle: Consulate, 905 Securities Building. (Telephone, E 6910). 10.30 a.m. to 3 p.m.; Saturdays, 10.30 a.m. to 12 m. Jurisdiction in Washington, Idaho, Oregon, Montana.

Tampa: Consular Agent, First National Bank Building. (Telephone 86810). 9 a.m. to 12 m. and 2 p.m. to 5 p.m. E. W. Monrose, Consular Agent.

Consular Regulations: A combination consular invoice and certificate of origin is required on all shipments for France. This must be prepared on the official form and legalized by the French consular office at the port from which shipment is made. The forms are not

TO FRANCE
SHIP THRU ARTHUR T. BLACKMAN, INC. NEW YORK
Best Routes FOREIGN FREIGHT CONTRACTORS Lowest Rates
15-25 Whitehall Street Phone: Bowling Green 9364, 9365

supplied by the consulates, but may be purchased from commercial stationers or privately printed. Shipments by parcel receipt or by parcel post require the same consular procedure as those covered by bill of lading, regardless of value. Only one copy of the combination need be prepared and this is returned to the shipper after legalization.

Commercial invoices and bills of lading do not require consular legalization. It sometimes happens that the customer in France requests the legalization of the commercial invoice, and this entails an extra fee.

The regular consular fee for legalization of the combination form is $4.80; but if the declared value of the merchandise is less than $20.00, no charge is made.

When shipments to France have been sold f. o. b. factory at an inland point in the United States, the value to be declared on the consular documents is that appearing on the regular commercial invoice.

HAVRE PARIS HAMBURG BREMEN BERLIN GENOA FLORENCE ROTTERDAM ANTWERP
J. E. BERNARD & COMPANY, INC.
Freight Brokers, Forwarders, Insurance Specialists
31 BRIDGE STREET - - - NEW YORK, N. Y.
FIRST NATIONAL BANK BUILDING, CHICAGO, ILL.

FACTURE CONSULAIRE ET CERTIFICAT D'ORIGINE

Consular Invoice and Certificate of Origin

Nous soussignés.....
The undersigned (*Owner or Agent, or &c.*) (*for*)

.....Déclarons
(*Name and Address of Owner or Shipper*) *Declare*

que les Marchandises ci-après désignées,
that the following mentioned goods

Nombre de Paquets ou Colis ou Caisses *Number of Packages, Boxes or Cases*	Marques *Marks*	Nombres *Numbers*	Description	Valeur *Value*	Poids *Weight* Brut *Gross*	Poids *Weight* Net

et embarquées sur le S. S. .....
And shipped on the S. S. (*Name of Ship*)

à la date du ..... adressées á M. M. .....
on the date of (*date*) *consigned to* (*Name and Address of Consignee*)

.....

Prêtê serment devant moi,
Sworn to before me

ce.....jour.....
this day of

sont d'origine ou de fabrication américaine,
are of American origin or manufacture,

vendues par des maisons établies dans les
sold by firms established in the

Etats-Unis d'Amerique et que la vente a
United States of America and that the sale

été reellement conclus dans ce pays à
has been really concluded in this country at

(nom de la ville) .....
(*name of the town*)

Nous certifions en outre sincère et véritable
We moreover certify that the present invoice is

la présente facture.
true and correct.

Fait à (Nom de la ville), ...le
(date) .....
Dated at (*name of the town*) *on the* (*date*)

The combination form must bear one or other of the following clauses signed by the shipper. (a) "the name of shipper is well established in the (country of origin of the merchandise) and the transaction has been effectively concluded in the same country"; (b) "(name of shipper) having an agency in France, paying taxes, this transaction will be reported on the books of the said agency and consequently has

to be exonerated of the additional tax of 1.30 per cent"; (c) "(name of shipper) certifies that this transaction has been made under the conditions which require the payment of the additional tax."

Customs Tariff: The operation of a general principle in the assessment of specific duties in France and certain other countries of Continental Europe is in marked contrast to the practice prevailing notably in Latin American countries, which have adopted no general system to simplify procedure. As a rule goods that are subject to duty above a certain rate are assessed in France on the net weight (actual or legal), whereas merchandise subject to a lower rate is assessed on the gross weight (weight of the goods and that of all the packing, both outer and inner). In other words, it has been deemed fair to tax packing—itself of no commercial value—only when the duties are on a low level, thus eliminating for the majority of goods the factor of the weight of the packing as affecting the amount of duty payable.

In France goods dutiable on net weight are assessed on the "legal" net weight when the importer demands liquidation on that basis or when he fails to request that the liquidation be made on the basis of "actual" net weight. By "legal" net weight is meant the weight of the goods and all of the packing, both outer and inner, less certain percentages of the gross weight, called tare allowances. The "actual" net is the weight of the merchandise without any packing whatsoever.

In addition to goods dutiable on the gross or the legal or actual net weight there are a few commodities dutiable on the semigross weight (weight of goods and of the inner packing).

The limit of duty above which goods are dutiable on net weight and on or below which goods are dutiable on the gross weight is, for merchandise subject to the minimum and intermediate duties (practically all merchandise from the United States), 30 francs per 100 kilos. For merchandise subject to the general tariff, the rate is 60 francs per 100 kilos. This duty is the basic duty—that is, the normal duty provided for in the French tariff schedule, not augmented by the coefficients of increase which have been applied since 1919 to these duties as a temporary measure.

As stated above, duties are assessed on the basis of legal net weight, unless the importer prefers to have them assessed on the actual weight of the goods. The following table shows the tare allowances applied to goods in general and to certain of the few goods that are subject to special tare regulations:

Articles	Packing	Tare allowance
Products in general, dutiable on net weight.	Barrels and cases (other than crates)	12
	Bales, bundles, bags, baskets, crates	2
Cotton yarns	Boxes (other than crates):	
	Solid, of heavy boards (yarns on bobbins)	17
	Other	12
Tin plate	Wooden cases (other than crates)	7
Oils, crude or refined, and essences of petroleum or shale.	Petroleum casks	20
Heavy oils and mineral oil	....do	17

It is thus seen that for merchandise dutiable on legal net weight, as well as merchandise dutiable on gross weight, a saving in duties may be affected by reducing the weight of the packing to a minimum consistent with safety in transit, as the

WORLD-WIDE FREIGHT FORWARDERS
CUSTOMS BROKERS
D. C. ANDREWS & CO., Inc.
Established 1884
27-29 WATER ST. NEW YORK
BOSTON: D. C. Andrews & Co. of Mass., 92 State St.

duty is computed on the basis of the gross weight after deducting certain fixed percentages. In the desire to achieve this economy, however, the use of packing of an exceptional character will probably result in no advantage, for the French law expressly states that goods dutiable on net weight which are imported in kinds of packing not specified in the schedule of tare allowances, are assessed on the actual net weight. In certain cases where it is impracticable to apply the tare allowance, the goods are invariably subject to duty on the actual net weight. Thus, products of different kinds dutiable on the net weight, but packed in the same container with goods dutiable on the gross weight, are dutiable on the actual net weight. Dutiable on the actual net weight are also products imported with inner packing that is subject to duty separately and merchandise imported in bulk.

It has been stated that articles of a low-duty value are assessed on the gross weight. Certain articles are, however, invariably dutiable on the gross weight, irrespective of the amount of duty leviable. These are unfinished watchcases (minimum tariff), beer, and hothouse fruits. When a package incloses articles of different kinds, all dutiable on gross weight, the weight of the packing is proportionately distributed among the articles contained in the packing. When articles dutiable on the gross weight are included with articles otherwise assessed, the duty is levied on gross weight only on the articles subject to duty on gross weight and only in proportion to their relative weight.

Packing is in principle considered as having commercial value and is consequently subject to duty separately. There are various exceptions to this rule, however. Packing is not separately dutiable when imported with merchandise dutiable on the gross weight if the rate of duty on the packing does not exceed by 10 per cent the rate on the containers. Nor is packing separately dutiable when imported with merchandise on the semigross weight, or when definitely specified in the customs law as having no commercial value. With a knowledge of these exceptions, the shipper will never be in the embarrassing position of forcing upon the consignee unjustifiable expenditure for customs charges on packing.

Packing specified as having no commercial value is divided into two classifications—outer and inner packing. Such outer packing includes: Boxes and barrels of common wood; drums or cylinders of sheet iron or steel used to transport chemical products that cannot be extracted without spoiling the container; receptacles of tin plate, soldered or crimped; boxes or receptacles of old cardboard; packing cloth; matting; coarse baskets; common paper.

Inner packing of no commercial value includes: Tin cans soldered or crimped; cotton muslin or similar fabric used for attaching embroidery; paper used for wrapping or separating articles; rolling boards for fabrics; straw for packing goods; cloth for wrapping meats, hams, etc.

Outer packing considered as having commercial value and therefore dutiable, includes the following: Cans or bottles not soldered; cases or casks of wood more carefully manufactured than ordinarily, such as caskets, painted or vanished; cases or barrels of hardwood; cylinders containing hops; casks or barrels of sheet iron or of wood not ordinarily used; leather bottles; receptacles, cylinders, and drums of iron or steel that can be opened without damage to receptacles; receptacles of iron or steel for liquefied gas; carboys or bottles of steel, stone, etc., containing ammonia, acids, etc.

Inner packing of dutiable value includes the following: Advertisements wrapped around bottles, boxes, etc.; cigars and cigarette boxes; boxes containing letter paper; boxes or cases containing musical and scientific instruments, etc.; boxes of cardboard in good condition, including papers, prospectuses, etc., wrapped around them; flasks and bottles; cases other than usual, or not indispensable for the transportation of the goods.

The cost of the inner and outer packing is included in the dutiable value of goods subject to ad valorem duties, except when the packing is separately dutiable. The importer may request, however, that packing having a commercial value be

included in the dutiable value of the merchandise. [Bureau of Foreign and Domestic Commerce.]

Replacement Parts: Machinery parts to replace identical parts of machinery cleared through the French customs in a damaged condition can be imported into France free of duty provided certain requirements are conformed to. The requirements are, first of all, that the parts which arrived at the French customs in a damaged condition, and on which duty was paid, be returned to the manufacturer for replacement. In exporting these broken parts from France the firm making the shipment must apply for and receive from the French customs office at the port through which the machines were originally received a document known as a "passe-avant." This document gives a list of the parts which are being returned for repair and which will be readmitted into France without second payment of duty when repair has been effected.

On receipt of the damaged parts together with the "passe-avant," the manufacturer can ship either the same parts repaired or a consignment of identical new parts which can be cleared without difficulty through the French customs office which handled the original shipment. The provision in the "Observations Préliminaries" of the French tariff covering this matter is on page 309, line 17. This paragraph concerns the free entry of machinery parts sent back for repair after having been previously imported in a damaged condition. No provision is made for new parts to replace others broken. However, the director of the local customs office intimated that no close scrutiny would be made of the replacement parts to see whether they were actually the original parts repaired or new pieces. As long as they come in as original parts repaired and are listed so on the manifest there will be no trouble in customs clearance. American Commercial Attaché, Paris.

Passenger Routes and Regulations: See Shipping Routes and Regulations. Consular visé of passports is required. Fee, $10.00.

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

SPECIAL FACILITIES TO FRANCE

LUNHAM & MOORE

Incorporated

11 Broadway, New York **Established 1882** **Phone, Bowling Green 5900**

Abbeville .....(*via Havre*)
Agen .....(*via Bordeaux*)
Aix .....(*via Marseilles*)
Ajaccio, Corsica .....(*via Marseilles*)
Alais .....(*via Marseilles*)
Amiens .....(*via Havre*)
Angers .....(*via Havre*)
Angouleme .....(*via Bordeaux*)
Annonay .....(*via Marseilles*)
Arles .....(*via Marseilles*)
Arras .....(*via Havre*)
Avignon .....(*via Marseilles*)
Bastia, Corsica .....(*via Marseilles*)
Bayonne ....(*via Havre or Bordeaux*)
Besançor .....(*via Havre*)
Beziers .....(*via Marseilles*)
Blois .....(*via Havre*)
Bordeaux .....TBL
Boulogne .....(*via Havre*)
Bourges .....(*via Havre*)
Brest .....(*via Havre*)
Caen .....(*via Havre*)
Calais .....(*via Havre*)
Cambrai .....(*via Havre*)
Cannes .....(*via Marseilles*)
Carcassonne .....(*via Marseilles*)
Castres .....(*via Marseilles*)
Caudry .....(*via Havre*)

Cette .....TBL
Chartres .....(*via Havre*)
Cherbourg .....(*via Havre*)
Clermont....(*via Havre or Marseilles*)
Cognac .....(*via Havre or Bordeaux*)
Concarneau .....(*via Bordeaux*)
Creuzot .....(*via Havre*)
Dieppe .....(*via Havre*)
Dijon .....(*via Havre*)
Douarnenez .....(*via Havre*)
Douay .....(*via Havre*)
Dunkirk .....TBL
Elboeuf .....(*via Havre*)
Epernay .....(*via Havre*)
Fecamp .....(*via Havre*)
Granville .....(*via Havre*)
Grenoble....(*via Havre or Marseilles*)
Havre .....TBL
Honfleur .....(*via Havre*)
Ile Rousse, Corsica....(*via Marseilles*)
La Pallice .....TBL
La Rochelle .....(*via Bordeaux*)
Laval .....(*via Havre*)
Lille .....(*via Havre*)
Limoges .....(*via Havre*)
L'Orient .....(*via Bordeaux*)
Lyons .....(*via Marseilles or Havre*)
Macon.....(*via Havre or Marseilles*)
Mans, Le .....(*via Havre*)
Marseilles .....TBL
Mentone .....(*via Marseilles*)
Milhau...(*via Marseilles or Bordeaux*)
Monaco .....(*via Marseilles*)
Montauban—
(*via Marseilles or Bordeaux*)
Montpellier .....(*via Marseilles*)
Morlaix .....(*via Havre*)
Moulins .....(*via Havre*)
Nancy .....(*via Havre*)
Nantes .....(*via Bordeaux*)
Narbonne .....(*via Marseilles*)
Neuilly, Paris .....(*via Havre*)
Nevers .....(*via Havre*)
Nice .....(*via Marseilles*)
Niort .....(*via Havre or Bordeaux*)
Nimes .....(*via Marseilles*)
Orleans .....(*via Havre*)
Paris .....(*via Havre or Bordeaux*)
Pau .....(*via Havre or Bordeaux*)
Perigeux .....(*via Bordeaux*)
Perpignan .....(*via Marseilles*)
Poictiers....(*via Havre or Bordeaux*)
Puy, Le....(*via Marseilles or Havre*)
Rheims .....(*via Havre*)
Rennes .....(*via Havre*)
Roanne .....(*via Havre or Marseilles*)
Rochefort....(*via Bordeaux or Havre*)
Rochelle, La (*via Bordeaux or Havre*)
Roubaix .....(*via Havre*)
Rouen .....TBL
St. Brieuc .....(*via Havre*)
St. Denis, Paris .....(*via Havre*)
St. Etienne (*via Marseilles or Havre*)
St. Germain .....(*via Havre*)
St. Malo .....(*via Havre*)
St. Nazaire .....TBL
St. Omer .....(*via Havre*)
St. Quentin .....(*via Havre*)
Sedan .....(*via Havre*)
Thiers.....(*via Marseilles or Havre*)
Toulon .....(*via Marseilles*)
Toulouse (*via Marseilles or Bordeaux*)
Tourcoing .....(*via Havre*)
Tours .....(*via Havre*)
Troyes .....(*via Havre*)
Tulle—
(*via Bordeaux, Marseilles or Havre*)
Valence.....(*via Marseilles or Havre*)
Valenciennes .....(*via Havre*)
Versailles .....(*via Havre*)
Vienne.....(*via Marseilles or Havre*)
Villefranche .....(*via Marseilles*)
Villeneuve, Paris .....(*via Havre*)
Vincennes .....(*via Havre*)

Average time, New York to Havre, ...9 days
Average time, New York to Marseilles, ...12 days

Postal Regulations: Mails for France are despatched from the New York office. Average mail time to Bordeaux 10 days, Havre 9 days, Marseilles 12 days, Paris 10 days.

INSURANCE COMPANY OF NORTH AMERICA

Foreign and Domestic Parcel Post Insurance.

Combination Packages: Combination packages are not permitted in the mails to France.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Letters and any sealed or unsealed packages mailed at the letter rate of postage, if containing merchandise subject to customs duty, become the property of the French Government and are sold at auction, unless the following regulations are complied with:

"Unsealed packages containing merchandise subject to duty must have attached

---

Form No. 2967—No. 2 Bls.

(BOTH SIDES OF THIS FORM MUST BE FILLED IN.)

Parcel-Post Between the United States and France.

DECLARATION FOR THE FRENCH CUSTOMS.

(TWO DECLARATIONS MUST ACCOMPANY EACH PACKAGE.)

The sender, residing at .....

declares that he sends to Mr. .....

at ..... **the merchandise described**
(Country.)

in detail on the other side, originating in .....
(Country of origin.)

and asks that the customs formalities be completed at the stations (in France) of .....

.....

Note.—No. 1. Exemptions from customs dues, either for import or export, does not dispense with the declarations for the customs prescribed by law in accordance with the specifications and unities provided by the general tariff, under penalty of 100 francs fine for omission of the declaration or for a false declaration.—Article 19 of the law of May 16, 1863. (Laws of France.)

No. 2. The sender and the addressee are responsible for the results and the delays arising from declarations which are inaccurate, incomplete, or false.

(BOTH SIDES OF THIS FORM MUST BE FILLED IN.)

Declaration for the French Customs.

(TWO DECLARATIONS MUST ACCOMPANY EACH PACKAGE.)

FORM OF PACKAGE AND NATURE OF ITS CONTENTS.

CONTAINING		CONTENTS			
			Details of nature of merchandise		
Nature of packages	Gross weight of packages	Nature of Merchandise	Net weight	Volume, contents, No., etc.	Value, fcs. ces.
					.....fc. .....ces. OR .....$ .....c.

REMARKS: In addition to the details provided for in these columns, the remitter must furnish below any other necessary details for the information of the customs office and particularly must declare whether the merchandise is intended for consumption, transit, or storage. These details being omitted, the railroad will act for the best at risk of the parties interested.

At .....
the .....
.....
Signature of sender.

TO BE FILLED OUT AT THE Dispatching Exchange Office

Parcel Bill No. .....

No. of Rates Prepaid .....

Entry No. .....

(DATE STAMP)
(Mailing Office)

a green colored tag having a minimum size, of 2½ by 1¼ inches and bearing the words (in heavy type) 'Subject to customs or indirect taxes' (A soumettre à la Douane ou aux Contributions indirectes) and bearing a description of the merchandise, its origin, weight and value, the merchandise to be described according to the French customs tariff.

"Letters and sealed packages containing merchandise may be imported in accordance with an authorization previously received by the senders from the director general of the customs of France and issued at the request of the French importers, which authorization will be given only for letters and sealed packages addressed to a post office situated in a place provided with a customs service. Letters and sealed packages must bear the special tag provided, showing the number and date of the authorization."

Parcel Post: Postage rate, 14 cents per pound or fraction. Weight limit, 22 pounds. Maximum size, length 3½ feet, combined length and girth 6 feet.

Registration, not permitted. No indemnity for loss or damage. Parcels cannot be insured, except privately, nor sent C. O. D.

Customs declarations, one copy each, Forms 2966 and 2967. The consular regulations for parcel post are the same as for freight shipments; and the same consular fees apply, except that in the case of parcels having a value of less than 100 francs ($20.00) no fee is charged for the consular certification of the necessary document.

The combination invoice forms after consular visé should be enclosed, open in the parcel and that fact noted on the customs declaration tags. Customs duties cannot be prepaid.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Animals (except crawfish, crustaceans, oysters, snails, bees and leeches); bees should be placed in boxes properly arranged so as to avoid all danger to employees and to allow inspection of contents; leeches should be enclosed in soft earth or moss, in a strong cloth sack, carefully closed, and placed in a second receptacle (wooden box or basket) furnished with hay or straw. Arms, of the regular models in France, portable, of war and arms used abroad (shotguns and rifles), old arms for collection, and arms of all kinds for panoplies, arms for commerce, for carriages, and carriages. Articles of gold, platinum, silver, and other precious articles. Articles of gold or silver can only be imported on condition of being marked with a special stamp called "master's stamp," which consists in a square of which one of

BRYANT & HEFFERNAN

44 Beaver St., New York **Telephone Whitehall 2652-3**

FREIGHT FORWARDERS INSURANCE

CUSTOMS BROKERS

SHIP TO US TO SHIP FOR YOU

the sides is replaced by an arc of a circle having for the center the middle of that side, and enclosing the initials of the maker of the symbol adopted by him as a particular mark. This mark is also applicable to works in duplicate or plate, which should besides be furnished with sculpture, all in letters, of the word "double." Bank notes and other Russian monetary instruments. Books, counterfeits of. Cartridges and projectiles (empty war). Cellulose paste, destined for the manufacture of newsprint paper. Exceptions to this prohibition can be authorized by the Minister of Finance upon the proposal of the Newsprint Paper Commission of the fulfillments of the required formalities. Coloring matter, chemical, pharmaceutical and other products to be furnished by Germany under the peace treaty. The importation of these, made in Germany in excess of what must be furnished, is subject to a previous authorization. Eggs, of partridge, pheasant, quail, and all other birds (during the closed hunting season), unless they be accompanied by a circulation permit. Figs, destined exclusively for distilling or wine making. Flowers, cut. Foreign products bearing either the mark or the name of a manufacturer residing in France or the indication of the name or place of a French factory. Medals, with certain exceptions, such as holy medals of small diameter and round, as well as to decorations and stamped works of gold, platinum, silver, and all other metals. These articles are subjected to the law of the "jewelry of gold, silver, or platinum, or to the law of false jewelry," according to the kind, as to whether they are of precious or of common metals. There are admitted, besides, duty free, as objects of collection, medals manufactured previous to the eighteenth century, as well as those of modern manufacture when there is presented only a small number of each model. Coins, copper or brass (noncurrent). By noncurrent coin it is to be understood that not only the demonetized pieces, but under a general head, foreign copper or brass coins. Fodder seedlings containing fodder. Grapes, vintage and mash of. Leaves, dead. Matches, chemical, and wood prepared for matches. Medicines, compounded, not specified in the official pharmacopœia. Plants and cuttings of vines. Fruits and seeds of chestnut trees.

Must, vintage. Newsprint paper. Exceptions to the prohibition can be authorized by the Minister of Finance upon the proposal of the Newsprint Paper Commission. Notes of the Treasury of Venice, Italy. Objects provided with false trade-marks. Oils, petroleum, schist, and other mineral oils fit for lighting. Heavy oils and refuse of petroleum and other mineral oils the importation of which is subjected to the formality of previous authorization. Oilweed, a clove parasite. Pepper. Playing cards. Potato leaves and bulbs attacked by the black scurf. Preparations for gold, silver or platinum jewelry. Saccharine and like substances. Sucking bottles and their detached pieces. Tobacco, leaves or pieces, manufactured, chewing, and smoking, sauce (praiss). Cigars, cigarettes.

NEW YORK PHILADELPHIA BALTIMORE NEW ORLEANS

A. E. RYAN & CO.

INCORPORATED

Export Freight Contractors

Members { N. Y. Produce Exchange
Maritime Exchange

CUNARD BUILDING, NEW YORK

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **American Diamond Line** (Black Diamond S. S. Corp.), 67 Exchange Place, New York. Freight service, from New York, every 10 days (via Antwerp), for rail points in Northern France. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies.

★ **America France Line** (Cosmopolitan Shipping Co., Inc., Managing Agents), 42 Broadway, New York.

Freight service, from New York, every 10 days, for Havre and Dunkirk; fortnightly, for St. Nazaire and Bordeaux; through bills of lading for all rail points in France.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

FABRE LINE

NEW YORK AND PHILADELPHIA

AZORES
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LEIXOES (Oporto)
BARCELONA
NAPLES
ORAN
ALGIERS
ALEXANDRIA
JAFFA
BEIRUT
PIRAEUS
SALONICA
CONSTANTINOPLE
CONSTANZA

PASSENGER, MAIL AND EXPRESS SERVICE

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JAMES W. ELWELL & CO., Inc.

GENERAL AGENTS

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17 STATE STREET - - - NEW YORK

BROKERS FOR SALE AND CHARTER OF VESSELS

MEGEE BROS., LTD., AGENTS DREXEL BLDG., PHILADELPHIA, PA.

★ **Belgian Line** (Royal Belgian Lloyd), 10 Pearl St., New York. Freight service, from New York, three a month, for Havre; through bills of lading for all rail points in France. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, $2.50.

★ **Cunard Line** (Cunard S. S. Co., Ltd.), 25 Broadway, New York. Passenger and mail service, from New York, weekly, for Cherbourg and Havre.

★ **Fabre Line** (James W. Elwell & Co., Inc.), 17 State St., New York. Freight, mail and passenger service, from New York, weekly, for Marseilles. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 1 copy. Minimum Bill of Lading, $7.50. Through Bills of Lading, via Marseilles, for Cette, Nice, Lyons, Cannes and St. Louis du Rhone. Parcel Receipts, not issued.

★ **French Line** (Compagnie Generale Transatlantique), 19 State St., New York. Freight, mail and passenger service, from New York, weekly or oftener, for Havre, Bordeaux and Dunkirk. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 1 copy. Minimum Bill of Lading, $5.25 and $10.50.

★ **Isthmian S. S. Line** (Norton, Lilly & Co.), 26 Beaver St., New York. Freight service, from New York, as cargo offers, for Marseilles. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $7.50.

Red Star Line (International Mercantile Marine Co.), 1 Broadway, New York. Freight, mail and passenger service, from New York, weekly (via Antwerp), for all ports and rail points in France.

★ **United States Lines** (U. S. S. B.), 45 Broadway, New York. Passenger and mail service only, from New York, regularly, for Cherbourg.

COSMOPOLITAN SHIPPING CO., INC.

42 Broadway, New York Tel. Hanover 2280

STEAMSHIP AGENTS AND MANAGERS

MANAGING OPERATORS

AMERICA-FRANCE LINE

Regular and frequent freight services from North Atlantic to French Atlantic ports

FRENCH AGENTS
Consortiura Maritime Franco-Americain
7 rue des Italiens, Paris

HOLLAND AGENTS
Rotterdam Oceaan Scheepvaart Maatschappij
42 Westerstraat, Rotterdam

Branch offices at Havre, Bordeaux, Dunkirk, and St. Nazaire

White Star Line (International Mercantile Marine Co.), 1 Broadway, New York. Freight, mail and passenger service, weekly (via Southampton), for all ports and rail points in France.

Ybarra Line (Garcia & Diaz), 17 Battery Place, New York. Freight service, from New York, monthly, for Marseilles. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50.

SAILINGS FROM BALTIMORE

★ **American Diamond Line** (Dichmann, Wright & Pugh, Inc.), Hearst Tower Bldg., Baltimore. Freight service, from Baltimore, fortnightly (see New York).

★ **America France Line** (Terminal Shipping Co.), Chamber of Commerce Bldg., Baltimore. Freight service, from Baltimore, every three weeks (see New York).

★ **Belgian Line** (Lloyd Royal Belge), 809 Keyser Bldg., Baltimore. Freight service, from Baltimore, monthly, for Havre. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, $2.50.

★ **French Line** (Texas Transport & Terminal Co.), Continental Bldg., Baltimore. Freight service, from Baltimore, about monthly. See New York.

SAILINGS FROM BOSTON

★ **American Diamond Line** (Rogers & Webb), 110 State St., Boston. Freight service, from Boston, every two weeks. See New York.

★ **French Line** (H. L. Mulligan), 10 Congress St., Boston. Freight service, from Boston, as cargo offers, for Havre, Bordeaux and Dunkirk.

SAILINGS FROM GALVESTON

Castle Line (Fowler & McVitie, Inc.), Cotton Exchange Bldg., Galveston. Freight service, from Galveston, semi-monthly, for Havre. Dock Receipt, in triplicate. Bills of Lading, 3 company copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

FAST FREIGHT, PASSENGER and MAIL SERVICE
from New York and New Orleans
and SPECIAL FAST FREIGHT SERVICE from
New York, Philadelphia, Baltimore, New Orleans, Galveston, Houston, Savannah, Los Angeles, San Francisco, Seattle, Portland and Vancouver
To All Ports in the Bordeaux-Hamburg Range
FRENCH LINE
(Compagnie Générale Transatlantique)
17 STATE STREET **Bowling Green 7500** **NEW YORK**

★ **French Line** (Texas Transport & Terminal Co.), Galveston. Freight service, from Galveston, fortnightly.

Texas Star Line (Lykes Bros.-Ripley S. S. Co., Inc.), Cotton Exchange Bldg., Galveston. Freight service, from Galveston, fortnightly, for Havre. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

SAILINGS FROM HAMPTON ROADS

★ **American Diamond Line** (Dichmann, Wright & Pugh, Inc.), Citizens Bank Bldg., Norfolk. Freight service, from Hampton Roads, every two weeks. See New York.

★ **America France Line** (Dichmann, Wright & Pugh), Citizens Bank Bldg., Norfolk. Freight service, from Hampton Roads, every three weeks. See New York.

SAILINGS FROM HOUSTON

Castle Line (Fowler & McVitie, Inc.), Houston. Freight service, from Houston, semi-monthly, for Havre. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

★ **French Line** (Texas Transport & Terminal Co.), Houston. Freight service, from Houston, fortnightly.

Texas Star Line (Lykes Bros.-Ripley S. S. Co., Inc.), Cotton Exchange Bldg., Houston. Freight service, from Houston, fortnightly, for Havre. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

SAILINGS FROM LOS ANGELES

★ **Dollar S. S. Line** (The Robert Dollar Co.), Pacific Electric Bldg., Los Angeles. Freight service, from Los Angeles, monthly. See San Francisco.

★ **French Line** (General S. S. Corp.), Spring Arcade Bldg., Los Angeles. Freight service, from Los Angeles, monthly. See San Francisco.

GENERAL EXPORT INFORMATION

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.

★ **Isthmian S. S. Line** (Norton, Lilly & Co.), Van Nuys Bldg., Los Angeles. Freight service, from Los Angeles, as cargo offers.

★ **Societe Generale de Transports Maritimes a Vapeur** (Norton, Lilly & Co.), Van Nuys Bldg., Los Angeles. Freight service, from Los Angeles, as inducements offer.

SAILINGS FROM MOBILE

Mobile Oceanic Line (Waterman S. S. Corp.), City Bank Bldg., Freight service, from Mobile, fortnightly, for Havre. Dock Receipt, on shipper's form, in duplicate (when requested). Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM NEW ORLEANS

★ **Belgian Line** (Lloyd Royal Belge), Hibernia Bank Bldg., New Orleans. Freight service, from New Orleans, every 20 days, for Havre. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, $2.50.

★ **French Line** (Texas Transport & Terminal Co.), New Orleans. Freight and passenger service, fortnightly, for Havre. Bordeaux and Dunkirk. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.25.

★ **Mississippi Valley European Line** (Mississippi Shipping Co., Inc.), Hibernia Bank Bldg., New Orleans. Freight service, from New Orleans, semi-monthly, for Havre. Dock Receipt, on shipper's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

★ **Societe Generale de Transports Maritimes a Vapeur** (Norton, Lilly & Co.), Canal-Commercial Bldg., New Orleans. Freight service, from New Orleans, about monthly, for Marseilles. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM PHILADELPHIA

★ **American Diamond Line** (Dichmann, Wright & Pugh, Inc.), 316 Bourse Bldg., Philadelphia. Freight service, from Philadelphia, every 10 days. See New York.

MISSISSIPPI VALLEY EUROPEAN LINE

Sailings twice monthly for FRANCE (Havre) from NEW ORLEANS

MISSISSIPPI SHIPPING COMPANY, INC.

1310-1316 Hibernia Bldg., New Orleans — **17 Battery Place, New York**
350 Marquette Bldg., Chicago — **813 McCall Bldg., Memphis**

★ **America France Line** (Charles A. Devlin, Inc.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, fortnightly. See New York.

★ **Belgian Line** (Lloyd Royal Belge), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, monthly, for Havre. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, $2.50.

★ **Fabre Line** (Megee Bros., Inc.), Drexel Bldg., Philadelphia. Freight service, from Philadelphia, monthly or oftener, for Marseilles. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

★ **French Line** (Furness, Withy & Co., Ltd.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, about monthly. See New York.

SAILINGS FROM PORTLAND, ORE.

★ **French Line** (General S. S. Corp.), Porter Bldg., Portland, Oregon. Freight service, from Portland, Oregon, semi-monthly. See San Francisco.

★ **Isthmian S. S. Lines** (Norton, Lilly & Co.), Portland, Oregon. Freight service, from Portland, Oregon, as cargo offers.

★ **Societe Generale de Transports Maritimes a Vapeur** (Norton, Lilly & Co.), Portland, Oregon. Freight service, from Portland, Oregon, as cargo offers.

SAILINGS FROM PROVIDENCE, R. I.

★ **Fabre Line** (Goff & Page), 54 Custom House St., Providence. Freight service, from Providence, fortnightly. See New York.

SAILINGS FROM SAN FRANCISCO

American-Hawaiian S. S. Co., 215 Market St., San Francisco. Freight service, from San Francisco, every 5 days (via New York), on through bills of lading for Marseilles (Fabre Line); Bordeaux and St. Nazaire (Cosmopolitan Lines); Bordeaux, Havre, Dunkirk, and St. Nazaire (Compagnie Generale Transatlantique); Havre (Lloyd Royal Belge). Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

AMERICAN EXPORT LINES

MEDITERRANEAN SERVICES—UNITED STATES MAIL STEAMERS

Fortnightly Sailings from NEW YORK, PHILADELPHIA, and BALTIMORE for MARSEILLES

THE EXPORT STEAMSHIP CORPORATION

25 BROADWAY, NEW YORK CITY

Baltimore **Philadelphia** **Boston**

★ **Dollar S. S. Line** (The Robert Dollar Co.), 311 California St., San Francisco. Freight service, from San Francisco, monthly, for Marseilles and from Marseilles, monthly, for U. S. Atlantic and Pacific ports. Dock Receipt, on company's form, in triplicate. Bills of Lading are prepared by the company.

★ **French Line** (Texas Transport & Terminal Co.), 240 Battery St., San Francisco. Freight service, from San Francisco, semi-monthly, for Havre and Bordeaux. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

★ **Isthmian S. S. Lines** (Norton, Lilly & Co.), 485 California St., San Francisco. Freight service, from San Francisco, as cargo offers, for Havre. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

★ **Societe Generale de Transports Maritimes a Vapeur** (Norton, Lilly & Co.), 230 California St., San Francisco. Freight service, from San Francisco, as cargo offers, for Marseilles and Cette. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $7.50.

SAILINGS FROM SEATTLE

★ **Ellerman & Bucknall S. S. Co., Ltd.** (Norton, Lilly & Co.), Alaska Bldg., Seattle. Freight service, from Seattle, monthly, for Havre. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

★ **French Line** (General S. S. Corp.), Colman Bldg., Seattle. Freight service, from Seattle, semi-monthly. See San Francisco.

★ **Isthmian S. S. Lines** (Norton, Lilly & Co.), Alaska Bldg., Seattle. Freight service, from Seattle, as cargo offers.

★ **Societe Generale de Transports a Vapeur** (Norton, Lilly & Co.), Alaska Bldg., Seattle. Freight service, from Seattle, as cargo offers.

Norton, Lilly & Co., 26 Beaver Street NEW YORK CITY, N. Y.

WITH BRANCH OFFICES AT

Boston, Mass. Philadelphia, Pa. Baltimore, Md.
Norfolk, Va. Newport News, Va. Mobile, Ala.
New Orleans, La. San Diego, Cal. Los Angeles, Cal.
San Francisco, Cal. Portland, Ore. Seattle, Wash.
Chicago, Ill. Pittsburgh, Pa. Cristobal, C. Z. Balboa, C. Z.

General Agents for Steamship Lines from North Atlantic, South Atlantic, Gulf and Pacific Coast Ports of the United States to EUROPE, ASIA, AFRICA, AUSTRALIA, NEW ZEALAND, SOUTH AMERICA, CUBA, the MEDITERRANEAN and LEVANT. Also General Forwarders

See Alphabetical Index of Advertisers

FRENCH CAMEROON

The French portion of the former German colony of Kamerun has an area of 166,489 square miles. No population figures are available.

American Consulates: French Cameroon is included in the jurisdiction of the American Consulate at Dakar (Senegal).

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in the French Cameroons, add 6 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.88	.92	.96	.99	1.02
Deferred rate	.44	.46	.48	.49½	.51
Preferred rate	.96	.99	1.02	1.05	1.08
Urgent rate	2.38	2.41	2.44	2.47	2.50
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.88	.92	.96	.99	1.02
Deferred rate	.44	.46	.48	.49½	.51
Partly urgent rate	2.38	2.42	2.46	2.49	2.52
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

U. S. PORTS and SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on French Cameroon.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under France.

Consular Regulations: See under France.

Postal Regulations: Mails for French Cameroon are despatched from New York.

Combination Packages: Combination packages are not permitted in the mails for French Cameroon.

Commercial Papers: Postage rate, 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. Maximum weight, 4 pounds 6 ounces.

Parcel Post: *Weight limit*, 11 pounds. *Registration* not permitted. *Customs* declarations, one copy, Form 2966, and 2 copies, Form 2967. Postage rate, 14 cents per pound or fraction, plus transit charges. *Transit charges*, up to 4 pounds, 36 cents; 4 pounds to 8 pounds, 60 cents; 8 pounds to weight limit, 78 cents. The parcel-post service extends only to Akonolinga, Bana, Bonaberi, Doume, Duala, Ebolowa, Edea, Eseka, Garona, Kribi, Lobetal, Lolodorf, Marona, N'Gaondere, N'Kong-Samba, Nyombe, Yabassi and Yaounde.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 2 cents; reply card, 4 cents.

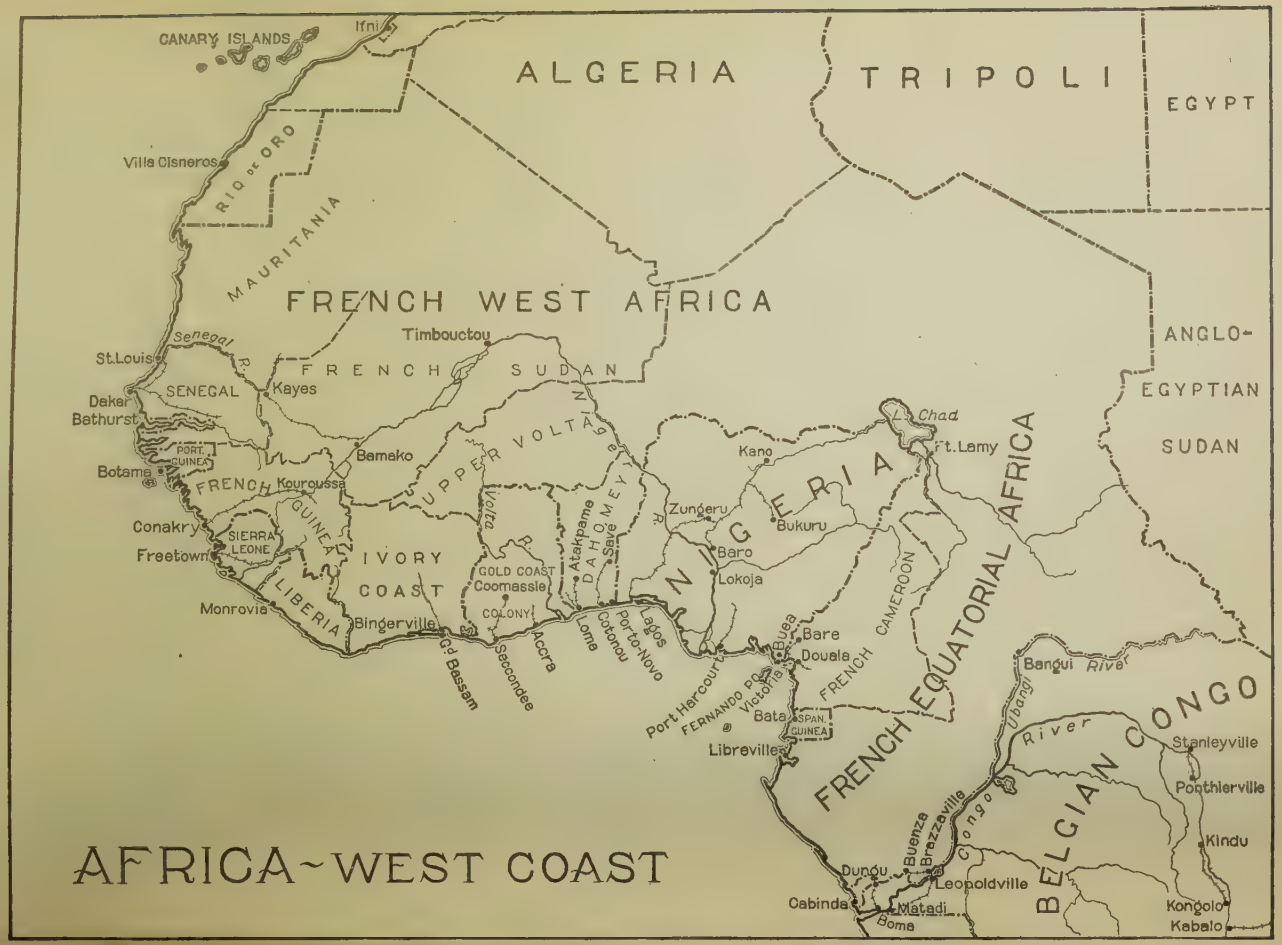
Printed Matter: Postage rate, 1 cents per each 2 ounces or fraction of 2 ounces. Maximum weight, 8 pounds 12 ounces. Maximum size, 18 inches in any one dimension except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: Postage rates, 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Shipping Routes and Regulations: See under Africa, West Coast.

GENERAL EXPORT INFORMATION

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.


AFRICA~WEST COAST
CANARY ISLANDS
Ifni
ALGERIA
TRIPOLI
EGYPT
Villa Cisneros
RIO DE ORO
MAURITANIA
FRENCH WEST AFRICA
Timbouctou
Senegal R.
St.Louis
SENEGAL
Kayes
FRENCH SUDAN
Dakar
Bathurst
PORT GUINEA
Botama
FRENCH GUINEA
Kouroussa
Bamako
UPPER VOLTA
Volta R.
Conakry
SIERRA LEONE
Freetown
IVORY COAST
GOLD COAST COLONY
Coomassie
Atakpame
DAHOMEY
Save R.
Monrovia
LIBERIA
Bingerville
Gd Bassam
Secondee
Accra
Lome
Cotonou
Porto-Novo
Lagos
NIGERIA
Zungeru
Kano
Bukuru
Baro
Lokoja
Port Harcourt
FERNANDO PO
Victoria
Bata
SPAN. GUINEA
Libreville
Duala
Bare
Douala
FRENCH CAMEROON
L. Chad
Ft.Lamy
FRENCH EQUATORIAL AFRICA
ANGLO-EGYPTIAN SUDAN
Bangui
Ubangi River
Congo River
Buenza
Brezzaville
Dundu
Leopoldville
Matadi
Cabinda
Boma
BELGIAN CONGO
Stanleyville
Ponthierville
Kindu
Kongolo
Kabalo

FRENCH EQUATORIAL AFRICA

French Equatorial Africa, formerly French Congo, has an area of 982,000 square miles with a population of 6,500,000.

It embraces Gabun, Middle Kongo, Oubangui-Chari and the military territory of the Tchad. These four districts constitute three colonies (Gabun, Middle Kongo and Oubangui-Chari-Tchad). Their chief towns are respectively, Libreville, Brazzaville and Bangui. Each colony is under the immediate authority of a lieutenant-governor, assisted by a cabinet, including an administrator. French Equatorial Africa is about four times as large as France and has a population of about 5,000,000.

American Consulates: French Equatorial Africa is included in the jurisdiction of the American Consulate at Dakar (Senegal).

Cable and Radio Rates:

Cable, for Ballois, Bangui, Betou, Bousso, Dongou, Fort Archambault, Fort Crampel, Fort Lamy, Fort Sibut, Impfondo, Kabo, Liranga, Massenya, Miltou, and Mongoumba.

	A	B	C	D	E
Full rate	.97	1.01	1.05	1.08	1.11
Deferred rate	.48½	.50½	.52½	.54	.55½
Preferred rate	1.02	1.05	1.08	1.11	1.14
Urgent rate	2.56	2.59	2.62	2.65	2.68
Cable, for all other places					
Full rate	.94	.98	1.02	1.05	1.08
Deferred rate	.47	.49	.51	.52½	.54
Preferred rate	.99	1.02	1.05	1.08	1.11
Urgent rate	2.47	2.50	2.53	2.56	2.59

Radio rates: First and Second Zones, (A) 94 cents, (B) 98 cents, (C) $1.02, (D) $1.05, (E) $1.08. Third Zone, (A) 97 cents, (B) $1.01, (C) $1.05, (D) $1.08, (E) $1.11. Deferred rate, one-half the full rate as quoted.

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on French Equatorial Africa.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *France.*

Consular Regulations: See under *France.*

Ports and Trade Centers: The following ports and trade centers are mentioned here merely as a matter of reference. For routing, see under general section, *Africa, West Coast.*

Banda	Libreville	Mindli
Bangui	Loango	Njole
Cape Lopez	Mayumba	Seet Sama

Postal Regulations: Mails for French Equatorial Africa are despatched from the New York office.

Combination Packages: Combination packages are not permitted in the mails for French Equatorial Africa.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Packing: Celluloid, and articles composed wholly or in part of celluloid, must be packed in strong wooden boxes, and white labels bearing the word "Celluloid" in plain black letters should be affixed to both the parcel and the customs declaration.

Parcel Post: *Weight limit,* 22 pounds. *Registration,* not permitted. *Customs declarations,* one copy, Form 2966; 2 copies, Form 2967 (see under *France*). *Postage* rate, 14 cents per pound or fraction, plus transit charges. Transit charges, up to 2 pounds, 41 cents; 2 pounds to 11 pounds, 88 cents; 11 pounds to the weight limit, $1.67. Consular Regulations, see under France.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: See under *France.*

Shipping Routes and Regulations: See under *Africa, West Coast.*

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world.

FRENCH GUIANA

French Guiana, in the northeastern part of South America, bounded by Dutch Guiana and Brazil, covers an area of 32,000 square miles, and has a population of about 50,000. Placer gold, iron, silver and phosphate mining are the chief industries of the country. Cayenne, the principal city and seaport, has a population of 14,000. The annual exports amount to about 42,000,000 francs and the imports to about 40,000,000 francs. The chief imports are live stock, textiles, metal work, flour, provisions, beer and wine.

American Consulates: French Guiana is included in the jurisdiction of the American Consulate at Georgetown (British Guiana).

Cable and Radio Rates:

	A	B	C	D	E
Full rate	1.21	1.25	1.29	1.32	1.35
Deferred rate	.60½	.62½	.64½	.66	.67½

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on France.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *France.*

Consular Regulations: See under *France.*

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Cayenne	TBL	**Mana**	*(via Cayenne)*
Guizanbuerg	*(via Cayenne)*	**Maroni**	TBL
Iracoubo	*(via Cayenne)*	**Pierre**	*(via Cayenne)*
Kourou	*(via Cayenne)*	**Sinnamarie**	*(via Cayenne)*

Average Time, New York to Cayenne, ...16 days

Postal Regulations: Mails for French Guiana are despatched from the New York office.

Combination Packages: Combination packages are not permitted in the mails for French Guiana.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Mail Time: The average mail time is about 16 days.

Parcel Post: *Weight limit,* 11 pounds. *Registration,* not permitted. *Customs* declaration, one copy, Form 2966. Postage rate, 14 cents per pound or fraction. *Consular regulations,* see under *France.*

VENEZUELA
GUIANA
COLOMBIA
BRAZIL
VENEZUELA
BRITISH GUIANA
DUTCH GUIANA
FRENCH GUIANA
TRINIDAD
Port of Spain
MARGARITA I.
Asuncion
Carupano
Rio Caribe
Cuiria
Cumana
Maturin
Barcelona
Guanta
CARACAS
La Guayra
Puerto Cabello
Ocubare
Tapadare
Camarebo
Coro
La Vela
Capatarida
San Rafael
Altagracia
Maracaibo
San Felipe
Valencia
Barquisimeto
Tucuyo
San Carlos
Araure
Calabozo
Trujillo
Guanare
Barinas
Merida
San Cristobal
Guanarito
San Fernando
Orinoco R.
Onoto
Soledad
Barancas
Ciudad Bolivar
Caruachi
Plaxos
Arawatar
Kadui
Morawhanna
Paramanni
Maribarouga
Macagema
Suddie
Parika
DEMERARA (Georgetown)
Mahaica
New Amsterdam (Berbice)
Nickerie
Gloucester
Coronie
Nassau
PARIMARIBO
Sommelsdyk
Timarin
Mana
Iracoubo
Sinnamare
Kourou
Tonate
CAYENNE
Roura
Approuage
Albinoni
Apatou
Dusette
Berbice
Mahaica
Mazaruni R.
Camacusa
Mahapuru
Arecuna
Our
Paragua
Guacipati
San Jose
Paraitua R.
Barapang
S. Vincente
Santa Barbara
Orinoco R.
Maroa
Pooralaw
Santa Cruz
San Carlos
Sipuno
Santa Rosa
Estanao
Warapeta
Arinda
Supuma
Pirara
Pukadato
Hekerap
Ajupa
Essequibo R.
Goddo
Abissi
Yary
Philemon
Panapie
Ochi
Apoikoe
Pimpre
Philipou
Oyapock R.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 5 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: See under *France.*

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are no restrictions affecting "to order" bills of lading.

SAILINGS FROM NEW YORK

★ **Colombian S. S. Co., Inc.,** 17 Battery Place, New York.

Freight service, from New York, every 5 weeks, for Cayenne and St. Laurent du Maroni.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK PHONE 1247 WHITEHALL

FRENCH GUINEA

French Guinea is a rich country lying between Sierra Leone and Portuguese Guinea. It covers an area of about 98,000 square miles and has approximately 2,000,000 inhabitants, of which not more than 2,000 are Europeans.

The territories of Koumbia, Dinguiray, Siguiri, Kouroussa, Kankan, Kissadugo, Beyla, Macenta, and N'zerekore are included in French Guinea.

American Consulates: French Guinea is included in the jurisdiction of the American Consulate at Dakar (Senegal).

Cable and Radio Rates:

	A	B	C	D	E
Full rate	.70	.74	.78	.81	.84
Deferred rate	.35	.37	.39	.40½	.42
Urgent rate	1.84	1.87	1.90	1.93	1.96

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on French Guinea.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *France.*

Consular Regulations: See under *France.*

Map: See under *Africa, West Coast.*

Ports and Trade Centers: The port for French Guinea is Konakry. For routing information, see under *Africa, West Coast.*

Postal Regulations: Mails for French Guinea are despatched from the New York office.

Combination Packages: Combination packages are not permitted in the mails for French Guinea.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Mail Time: The average mail time is about 30 days.

Parcel Post: *Weight limit,* 22 pounds. *Registration,* not permitted. *Customs* declaration, one copy, Form 2966; one copy, Form 2967. Postage rate, 14 cents per pound or fraction, plus transit charges. Transit charges, up to 2 pounds, 27 cents; 2 pounds to 11 pounds, 45 cents; 11 pounds to the weight limit, 82 cents. Consular ***regulations,* see under *France.***

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: See under *France.*

Shipping Routes and Regulations: See under *Africa, West Coast.*

THE EXPORTERS' ENCYCLOPÆDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

FRENCH INDIA

The French possessions in India are Chandernagore, near Calcutta; Karikal and Pondicherry, on the east coast south of Madras; Yanam, in the Godivari Delta; and Mahe, on the west coast north of Calicut. Their total area is 196 square miles with a population of 265,000.

American Consulates: Chandernagore is included in the jurisdiction of the American Consulate General at Calcutta; other French possessions in India are included in the jurisdiction of the American Consulate at Madras.

Cable and Radio Rates:

	A	B	C	D	E
Full rate	.58	.62	.66	.69	.72
Deferred rate	.29	.31	.33	.34½	.36
Preferred rate	.66	.69	.72	.75	.78
Urgent rate	1.48	1.51	1.54	1.57	1.60

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on French India.

International Banking Corporation, Head Office, 60 Wall St., New York City (Owned by the National City Bank of New York). Branches in Bombay, Calcutta and Rangoon. Other Branches in China, Japan, Philippine Islands, Java, Straits Settlements, England and Spain. Correspondents in every important city of the world.

Consular Offices: See under *France*.

Consular Regulations: See under *France*.

Ports and Trade Centers: Direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses (see under *India*), where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Chandernagore .....(*via Calcutta*)
Karikal .....(*via Madras*)
Mahe .....(*via Madras*)
Pondicherry .....(*via Madras*)
Yanam .....(*via Madras*)

Passenger Routes and Regulations: See Shipping Routes and Regulations.

Postal Regulations: Mails for French India are despatched from the New York office.

Combination Packages: Combination packages are not permitted in the mails to French India.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: Postage rate, 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension; except rolls, length 30 inches, diameter 4 inches.

Registration, 15 cents, with return receipt if requested.

Merchandise may be mailed at letter rate. No customs declaration nor consular documents required. See Parcel Post.

Mail Time: The average mail time is about 26 days.

Parcel Post: *Weight limit,* 22 pounds. *Registration,* not permitted. *Customs declaration,* one copy, Form 2966; 2 copies, Form 2967 (see under *France*). *Postage* rate, 14 cents per pound or fraction, plus transit charges. Transit charge, up to 3 pounds, 32 cents; 3 pounds to 12 pounds, 52 cents; 12 pounds to the weight limit, 94 cents. *Consular regulations,* see under *France.*

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length, 6 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: See under *France.*

Shipping Routes and Regulations: See *Ports and Trade Centers* above; and *India* for shipping services to the transshipment points.

U. S. PORTS AND SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

CHINA
INDIA
TONQUIN
Tuyen Kwang
Chô bo
Songsan
Hanoi
Hai phong
Nam-dinh
Luang Prabang
FRENCH
HAINAN
Hatinh
Packlai
Pachoi
Dong-hui
Nong-kai
Outhen
Lom
Lakhon
HUE
SIAM
INDO-
Turan
BURMA
Bassac
Ayuthia
Khong
Mei-Kong
Quin-hon
Bangkok
Stung-Treng
Sambor
Kratie
Tachin
Battambang
Pursat
Chantaboun
Perchabari
Pran
Ra-yang
CHINA
CAMBODIA
Croc-chemar
Udong
The Pong
Pnom Penh
Bien-hoa
Bang-Tapau
Pahtia
Htayan
Chau-doc
Saigon
Binh-Tuah
Lang-Kuyen
Bario
Mitho
Takkechio
Vinh-long
Bac-trang
COCHIN
Bandon
Soetrang
Bac-liew
MALAY
Lacon
Singora
Patani
Khuntani
Yala
PENINSULA
Kota Bharu
FRENCH
INDO-CHINA
SIAM

FRENCH INDO-CHINA

French Indo-China consists of a number of states in southeastern Asia, bordering on the China Sea, and covering an aggregate area of about 310,000 square miles. Its population is estimated at about 18,230,000.

French Indo-China comprises Tonquin, Annam, Cochin China, Cambodia and Laos. Of these Cochin China, in which Saigon is situated, belongs to France, which exercises a protectorate over the other countries. Not many travelers except French get to that part of the world. The principal trade is in rice, Saigon being the principal rice port of the world, exporting 1,000,000 tons a year.

American Consulates: There is an American Consulate at Saigon.

Cable and Radio Rates: Full rate, for Annam and Tonquin, (A) $1.02, (B) $1.06, (C) $1.10, (D) $1.13, (E) $1.16. For Poulo Condore, (A) 94 cents, (B) 98 cents, (C) $1.02, (D) $1.05, (E) $1.08. For Cochin China, Laos, and Cambodia, (A) 90 cents, (B) 94 cents, (C) 98 cents, (D) $1.01, (E) $1.04. Deferred rate, one-half the full rate as quoted.

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on French Indo-China.

Chartered Bank of India, Australia and China, 44 Beaver Street, New York City. Branches at Haiphong and Saigon.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *France.*

Consular Regulations: See under *France.*

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Angkor ....(*via Saigon*)
Bac-Chanh ....(*via Saigon*)
Baclieu ....(*via Saigon*)
Bacnam ....(*via Saigon*)
Bac Preah ....(*via Saigon*)
Bai Xau ....(*via Saigon*)
Bake ....(*via Saigon*)
Bandong Khong ....(*via Saigon*)
Ban Muang ....(*via Saigon*)
Baria ....(*via Saigon*)
Bassac ....(*via Saigon*)
Battambang ....(*via Saigon*)
Ben Chua ....(*via Saigon*)
Benguy ....(*via Saigon*)
Benluc ....(*via Saigon*)
Bentre ....(*via Saigon*)
Bienhoa ....(*via Saigon*)
Bimblan-Kyson ....(*via Saigon*)
Binh-Phuoc ....(*via Saigon*)
Binh-Xuan ....(*via Saigon*)
Caicoc ....(*via Saigon*)
Cainhum ....(*via Saigon*)
Caitau ....(*via Saigon*)
Cambodia ....(*via Saigon*)
Cantho ....(*via Saigon*)
Ca-Sutin ....(*via Saigon*)
Chaudoc ....(*via Saigon*)
Chobo ....(*via Saigon*)
Cholac ....(*via Saigon*)
Chotu ....(*via Saigon*)
Compong-Chnang ....(*via Saigon*)
Compong-Luong ....(*via Saigon*)
Compong-Phlon ....(*via Saigon*)
Compong-Tiam ....(*via Saigon*)
Compong-Trelar ....(*via Saigon*)
Croc-Chemar ....(*via Saigon*)
Culao-Gien ....(*via Saigon*)
Daingai ....(*via Saigon*)
Donkho ....(*via Saigon*)
Don Nake ....(*via Saigon*)
Don Sai ....(*via Saigon*)
Fea-Fay ....(*via Saigon*)
Gocong ....(*via Saigon*)
Hainam ....(*via Saigon*)
Haiphong ....TBL
Hanoi ....TBL
Hatien ....(*via Saigon*)
Hoihow ....TBL
Hong-Chong ....(*via Saigon*)
Hue ....(*via Saigon*)
Hung Nguyen ....(*via Saigon*)
Katow ....(*via Saigon*)
Keng Kaboe ....(*via Saigon*)
Khone ....(*via Saigon*)
Khon Nord ....(*via Saigon*)
Kratie ....(*via Saigon*)
Laivun ....(*via Saigon*)
Lakhone ....(*via Saigon*)
Lam ....(*via Saigon*)
Laos ....(*via Saigon*)
Loa Kay ....(*via Saigon*)
Luang-Prabang ....(*via Saigon*)
Lykphunn ....(*via Saigon*)
Mac-Bat ....(*via Saigon*)
Mangthit ....(*via Saigon*)
Mystak ....(*via Saigon*)
Mytho ....(*via Saigon*)
Nam Dinh ....(*via Saigon*)
Nhatrang ....(*via Saigon*)
Nong Kay ....(*via Saigon*)
Outhene ....(*via Saigon*)
Packin ....(*via Saigon*)
Packlai ....(*via Saigon*)
Pakhoi ....TBL
Pak-Moun ....(*via Saigon*)
Pak-San ....(*via Saigon*)
Pak-Se ....(*via Saigon*)
Panom-Neu ....(*via Saigon*)
Peam-Sema ....(*via Saigon*)
Peam-Silang ....(*via Saigon*)
Phong-Thoai ....(*via Saigon*)
Phu-Long-Thuon ....(*via Saigon*)
Phu-Tai ....(*via Saigon*)
Phu-Thuong ....(*via Saigon*)
Pnom Penh ....(*via Saigon*)
Poulo-Condor ....(*via Saigon*)
Pursat ....(*via Saigon*)
Quin Hon ....(*via Saigon*)
Rach-Caidam ....(*via Saigon*)
Rach-Ong ....(*via Saigon*)
Rach-Trambang ....(*via Saigon*)
Roca-Cong ....(*via Saigon*)
Sadec ....(*via Saigon*)
Saigon ....TBL
St. Jacques, Cape ....(*via Saigon*)
Sambok ....(*via Saigon*)

Sambor	(*via Saigon*)	Thuy-Dong	(*via Saigon*)
Samit	(*via Saigon*)	Tien-Can	(*via Saigon*)
Savan-Nakek	(*via Saigon*)	Tourane	(*via Saigon*)
Sept Pagodas	(*via Saigon*)	Trabec	(*via Saigon*)
Siem-Reap-Ankor	(*via Saigon*)	Traluoc	(*via Saigon*)
Snock-Trou	(*via Saigon*)	Traon	(*via Saigon*)
Soctrang	(*via Saigon*)	Travinh	(*via Saigon*)
Songtra	(*via Saigon*)	Tuyen Iuang	(*via Saigon*)
Stung-Treng	(*via Saigon*)	Udong	(*via Saigon*)
Tambos	(*via Saigon*)	Vien Tiane	(*via Saigon*)
Tanan	(*via Saigon*)	Vietri	(*via Saigon*)
Tan Chau	(*via Saigon*)	Vinhloi	(*via Saigon*)
Taybinh	(*via Saigon*)	Vinhlong	(*via Saigon*)
Tchesling	(*via Saigon*)	Vinh-xuong	(*via Saigon*)
Thudaumont	(*via Saigon*)	Yen Bai	(*via Saigon*)

Average time, New York to Saigon .....54 days

Postal Regulations: Average mail time between points in the United States and French Indo-China is 30 days. Combination packages are not permitted. For the complete regulations covering the various classes of mail matter see Postal Regulations under general export information, Table of Contents, page 4.

	Postage Rate.	*Registration*	*Maximum Weight*	*Maximum Size*
Letters, per oz. (First ounce, 5 cents)	.03	.10	4 lb., 6 oz.	18″
Post cards	.03	—	—	—
Printed Matter, per 2 oz.	.01	.10	4 lb., 6 oz.	18″
Commercial papers, per 2 oz. (First 10 oz., 5 cents)	.01	.10	4 lb., 6 oz.	18″
Samples, per 2 oz. (First 4 oz., 2 cents)	.01	.10	18 oz.	12″ x 8″ x 4″
* Parcel Post, per lb.	.14 †	No	22 lb.	‡

* Customs Declaration Tags, one copy each, forms 2966 and 2967. Postal Export Declaration, form S-250. Combination consular invoice and certificate of origin.

† Plus transit charges of 20 cents up to 11 pounds or 35 cents from 11 to 22 pounds.

‡ Maximum size, for parcels weighing not more than 11 pounds, 2 feet in any one dimension or 1 cubic foot in volume; for parcels weighing over 11 pounds, 4 feet in any one dimension or 2 cubic feet in volume.

Unmailable Matter: Same as France (except that compounded medicines for the use of Asiatics, tobacco, playing cards, are admitted). In addition the leaves and flowers of Indian hemp (Cannibis indica) and silver money.

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone 1247 Whitehall

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are no special requirements affecting the preparation of bills of lading.

Freight Rates: After June 30, 1924, all commodity rates, except steel, will be based on an equivalence of 40 cubic feet with 2,000 pounds instead of 2,240 pounds. This will also affect heavy lifts, which will be calculated on the basis of 4,000 pounds instead of 4,480.

SAILINGS FROM NEW YORK

★ **American & Manchurian Line** (Norton, Lilly & Co.), 26 Beaver St., New York. Freight service, from New York, every 2 weeks, for Singapore or Hong Kong, and (via Singapore), for Haiphong, Pnom Penh, and Saigon; (via Hongkong), for Haiphong, Hanoi, and Saigon. Dock Receipt, on company's form, in triplicate. Bills of Lading, 2 company copies. Minimum Bill of Lading, $5.00 to direct ports, and $2.50 from direct ports to transshipment ports. Parcel Receipts, not issued.

Blue Funnel Line (Joint Service: Ocean S. S. Co., Ltd., and China Mutual Steam Navigation Co., Ltd.) (Funch, Edye & Co., Inc.), 25 Broadway, New York. Freight service, from New York, about twice a month, for Singapore, and (via Singapore), for Hanoi, Haiphong, Pnom Penh, Tourane, and Saigon ($7.50). Steamers sail on advertised dates, full or not full. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued for Singapore only.

★ **French Line** (Compagnie Generale Transatlantique), 19 State St., New York. Freight and passenger service, from New York, weekly or oftener via Havre/Bordeaux for transshipment on through bills of lading to Saigon. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 1 copy. Minimum Bill of Lading, $10.50 and $21.00. Parcel Receipts, not issued.

GENERAL EXPORT INFORMATION

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.

SAILINGS FROM LOS ANGELES

American Far East Line (Struthers & Barry), Transportation Bldg., Los Angeles. Freight service, from Los Angeles, as cargo offers, for French Indo-China ports.

SAILINGS FROM SAN FRANCISCO

American Far East Line (Struthers & Barry), 112 Market St., San Francisco. Freight service, from San Francisco, as cargo offers, for French Indo-China ports.

BARBER LINES

Weekly Sailings for INDO-CHINA as cargo offers from NEW YORK, BOSTON, PHILADELPHIA, NORFOLK, BALTIMORE and SAVANNAH

BARBER STEAMSHIP LINES, Inc.

17 Battery, New York **111 W. Main Street, Norfolk, Va.**

Agents: BOSTON PHILADELPHIA BALTIMORE SAVANNAH

OPERATORS FOR THE UNITED STATES SHIPPING BOARD

ALGERIA, MOROCCO and TUNIS

FRENCH MOROCCO

Although nominally an independent nation, Morocco is by treaty with France a protectorate of that country, except as regards a zone assigned to Spain which is covered by a separate section, Spanish Morocco. The total area of Morocco is about 230,000 square miles, and the population 5,500,000. Tangier and the immediately surrounding territory, with an area of 140 square miles, is internationalized and not part of either the French or Spanish regions.

American Consulates: There is an American Consulate General at Tangier; and a Consulate at Casablanca.

Cable and Radio: In figuring time of arrival of a cable or radio message at destination in French Morocco, add 5 hours to New York standard time.

For Alcazarquivir, Alhucemas, Ceuta, Chafarinas, Cuesta, Colorada, Melilla, Penon de la Gomera, full rate.

Cable	A	B	C	D	E
Full rate	.33	.37	.41	.44	.47
Deferred rate	.16½	.18½	.20½	.22	.23½

For Aiin Sfa, Aiioun Sidi Mellouck, Berguent, Berkane, Bou-Anane, Bou-Denib, Camp Berteaux, Debdou, Figuig, Gourrama, Guercif, Ksar es Souk, Mahiridja, Matimprey Maroc, M'Coum, Mekhila, Merada, Moul el Bacha, Oudjda, Rich, Safsafat, Taforalt, Talsint, Taourirt, Taza, full rate.

Full rate	.31	.35	.39	.42	.45
Deferred rate	.15½	.17½	.19½	.21	.22½

For Arzila, Cabo de Agua, Larache, Monte Arruit, Nador Maroc, Rinkon de Medick, Rio Martin, Segangan, Tetuan, Zeluon, full rate.

Full rate	.35	.39	.43	.46	.49
Deferred rate	.17½	.19½	.21½	.23	.25

For Agourai, Ain Bordja, Ain Djemaa, Azrou, Anoceur, Arbaoua, Azilal, Bab Moroudjd, Benguerir, Benhamed, Ber Rehid, Boucheron, Bou Laouane, Boulhaut, Bouznika, Caid Tounsi, Casablanca, Casablanca Aviation, Christian El Borouj, Dar bel Hamri, Dar Ould Zidouh, El Kelaa, Fedhala, Fez, Fez-Gare, Fort Petit Jean, Guicer, Hadjeb, Ifrane, Issoual, Ito Kenitra-Aviation, Knitra, Maaziz, Marchand, Marrakech Gueliz, Marrakech Mellah, Matmata, Mazagan, Mechra bel Ksiri, Mechra ben Abbou, Mehedyia, Meknes, Meknes-Gare, Meknes-Militarie, Merrakech, Mogador, Monod, Moulay Bou Azza, Nkreila, Oued-Amelia, Ouedzem, Ouezzan, Oulad Said, Oulmes, Rabat, Rabat Aviation, Saffi, Sale, Sefrou, Settat, Sidi Ali, Sidi Lamine, Sidi Yahia, Souk-el-Arba de Tissa, Souk-el-Arba du Gharb, Tanant, Tedders, Tiflet, full rate.

Full rate	.36	.40	.44	.47	.50
Deferred rate	.18	.20	.22	.23½	.25

Radio

For Alcazarquivir

Full rate	.35	.39	.43	.46	.49
Deferred rate	.17½	.19½	.21½	.23	.24½
Partly urgent rate	.64	.68	.72	.75	.78
Urgent rate	1.05	1.09	1.13	1.16	1.19

For Arzila, Cabo de Agua, Larache, Monte Arruit, Nador Maroc, Rincon del Medik, Rio Martin, San Juan de las Minas, Segangan, Tetuan, Zeluan.

Full rate	.31	.35	.39	.42	.45
Deferred rate	.15½	.17½	.19½	.21	.22½
Partly Urgent rate	.52	.56	.60	.63	.66
Urgent rate	.93	.97	1.01	1.04	1.07

For all other offices.

Full rate	.37	.41	.45	.48	.51
Deferred rate	.18½	.20½	.22½	.24	.25½
Partly Urgent rate	.70	.74	.78	.81	.84
Urgent rate	1.11	1.15	1.19	1.22	1.25

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on French Morocco.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under France.

Consular Regulations: See under France.

Postal Regulations: Mails for French Morocco are despatched from New York. The average mail time is 18 days. The letter "R" following the postage rate indicates that registration is permitted, fee 15 cents; Note‡, "except rolls, length 30", diameter 4""; Note†, "except rolls, length 12", diameter 6"." Combination packages are not accepted. For complete regulations covering the several classes of mail matter see Postal Regulations under general export information, Table of Contents, page 4.

	Postage Rate	Maximum Weight	Maximum Size
Letters, per oz. (first oz., 5 cents)	.03 R.	4 lb., 6 oz.	18″ x 18″ x 18″‡
Merchandise by letter post (first oz., 5 cents) Green Form D pasted on package. Commercial invoice inclosed.	.03 R.	4 lb., 6 oz.	18″ x 18″ x 18″‡
Post Cards	.03	—	—
Printed Matter, per 2 oz.	.01 R.	4 lb., 6 oz.	18″ x 18″ x 18″‡
Commercial Papers, per 2 oz. (first 10 oz., 5 cents)	.01 R.	4 lb., 6 oz.	18″ x 18″ x 18″‡
Samples, per 2 oz. (first 4 oz., 2 cents)	.01 R.	18 oz.	12″ x 8″ x 4″†
Parcel Post, per lb. Customs declarations, one form 2966, 2 copies form 2967. Consular Regulations, see under France. Postal Export Declaration, form S.250. Transit Charges	.14	22 lb.	Combined length and girth 6′ 0″; length 3′ 6″.

	Up to 2 lbs.	2 to 11 lbs.	1 to 22 lbs.
First Eastern Zone	.29	.46	.77
Second Eastern Zone	.44	.61	.99
First Western Zone	.28	.45	.75
Second Western Zone	.43	.60	.97
Third Western Zone	.63	.80	1.47

The First Eastern Zone includes Oudjda; the Second Eastern Zone, Berguent, Debdou, El-Aioun-Sidi-Mellouk, Figuig, Guercif, Martimprey-du-Kiss, Mohammed on Berkane, Saidia, Taforalt, Taorurirt, and Taza; the First Western Zone, Casablanca, Kenitra, Mazagan, Mogador, and Rabat; the Second Western Zone, Ben-Ahmed, Ber-Rechid, Bouznika, Darbel-Hamri, Fedhala, Fez-Batha, Fez-Medina, Fez-Mellah, Fez-Villenouvelle, Meknes, Meknes-Villenouville, Oued-Zem, Sale, Sidi-Yahia, and Temara; the Third Western Zone, Arbaoua, Azemmour, Bir-Djedid, Boucheron, Boujad, Boulhaut, El Hadjeb, Kehemisset, Marchand, Marrakech-Gueliz, Marrakech-Medina, Mechra-bel-Ksiri, Mechra-ben-Abbou, Mehedya, N'Kreila, Petitjean, Saffi, St. Hubert, Sefrou, Settat, Souk-el-Arba-du-Gharb, and Tiflet.

Shipping Routes and Regulations: See under Africa, North Coast.

AMERICAN EXPORT LINES

MEDITERRANEAN SERVICES—UNITED STATES MAIL STEAMERS

Monthly Sailings from NEW YORK and PHILADELPHIA for NORTH COAST of AFRICA

THE EXPORT STEAMSHIP CORPORATION

25 BROADWAY, NEW YORK CITY

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FRENCH SOMALILAND

French Somaliland lies between the Italian colony of Eritrea and British Somaliland. The area is approximately 5,800 square miles with a population of 210,000.

Currency: The legal currency of French Somaliland is that of France, but the Indian rupee is largely current and preferred by the native trade.

American Consulates: French Somaliland is included in the jurisdiction of the American Consulate at Aden.

Cable and Radio Rates: In figuring time of arrival of cable or radio message at destination in French Somaliland, add 8 hours to New York standard time.

	A	B	C	D	E
Full rate	.92	.96	1.00	1.03	1.06
Deferred rate	.57½	.59½	.61½	.63	.64½
Urgent rate	1.95	1.98	2.01	2.04	2.07

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on French Somaliland.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *France.*

Consular Regulations: See under *France.*

Ports and Trade Centers: Jibuti (population 13,000), the principal port of French Somaliland (see under *Africa, East Coast*), is the entrepôt of trade with Abyssinia, being the chief railway port through which the trade of that country is carried on. The railway to Adis Abeba unquestionably is responsible for this growth and that Jibuti will shortly be one of the important transshipment centers of the Near East is generally admitted.

Galdon .....(*via Jibuti*)
Jibuti .....TBL
Killelu .....(*via Jibuti*)
Obek .....(*via Jibuti*)
Warof .....(*via Jibuti*)

Postal Regulations: Mails for French Somaliland are despatched from New York. Letter mail moves from New York to French Atlantic ports, thence by rail to Marseilles and from that port every Saturday by P. & O. steamer to Aden. Parcel post mails are despatched from New York to England, thence by P. & O. steamer direct to Aden. Both letter and parcel post mails move from Aden by steamer to Jibuti. The average transit time for mails is 26 days.

Combination Packages: Combination packages are not permitted in the mails to French Somaliland.

Letters: Postage rate, 5 cents for the first ounce or fraction, 3 cents for each additional ounce or fraction. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension; except rolls, length 30 inches, diameter 4 inches.

Registration, 15 cents, with return receipt if requested.

Merchandise may be mailed at letter rate. No customs declaration required, but contents and values must be stated on the wrapping. No consular documents are required. See Parcel Post.

Parcel Post: Postage rate, 14 cents per pound or fraction plus transit charges, up to 2 pounds, 26 cents; from 2 pounds to 11 pounds, 42 cents; from 11 pounds to the weight limit, 74 cents. Weight limit, 22 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Parcels for other destinations than Jibuti must be claimed by the addressee at the Jibuti post office. The address should therefore include the name Jibuti.

Registration, not permitted. No indemnity for loss or damage. Parcels cannot be insured, except privately, nor sent C. O. D.

Customs declarations, one copy each, Forms 2966 and 2967. No consular documents required.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Samples: Postage rate, 2 cents up to 4 ounces, 1 cent per each additional 2 ounces or fraction. Weight limit, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, length 12 inches, diameter 6 inches. Registration, 15 cents, with return receipt if requested. Indemnity limited to 50 francs or equivalent.

Shipping Routes and Regulations: See under *Africa, East Coast.*

U. S. PORTS and SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

FRENCH SUDAN

French Sudan has an area of 366,700 square miles, with a population of 2,500,000, less than 1,000 of whom are Europeans. Prior to 1920, the French Sudan was known as the Upper Senegal-Niger.

American Consulates: French Sudan is included in the jurisdiction of the American Consulate at Dakar (Senegal).

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in French Sudan, add 6 hours to New York standard time.

	A	B	C	D	E
Full rate	.59	.63	.67	.70	.73
Deferred rate	.29½	.31½	.33½	.35	.36½
Preferred rate	.62	.65	.68	.71	.74
Urgent rate	1.36	1.39	1.42	1.45	1.48

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on French Sudan.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *France.*

Consular Regulations: See under *France.*

Map: See under *Africa, West Coast.*

Ports and Trade Centers: Barnako and Timbuctoo are the principal trade centers. For routing information see under *Africa, West Coast.*

Postal Regulations: Mails for French Sudan are despatched from the New York office.

Combination Packages: Combination packages are not permitted in the mails for French Sudan.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Mail Time: The average mail time is about 20 days.

Packing: Parcels for French Sudan must be packed in wood, tin, canvas, linen or similar material, and not merely in brown paper or cardboard. They should be securely sealed with wax or lead, preferably lead. Celluloid, and articles composed wholly or in part of celluloid, must be packed in strong wooden boxes, and white labels bearing the word "celluloid" in plain black letters should be affixed to both the parcel and the customs declaration.

Parcel Post: *Weight limit,* 22 pounds. *Registration,* not permitted. *Customs declarations,* one copy, Form 2966 and 4 copies, Form 2967 (see under *France*). Postage rate, 14 cents per pound, plus transit charges. Transit charges, up to 2 pounds, 27 cents; 2 pounds to 11 pounds, 45 cents; 11 pounds to the weight limit, 82 cents.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: See under *France.*

Shipping Routes and Regulations: See under *Africa, West Coast.*

THE EXPORTERS' ENCYCLOPÆDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

FRENCH TOGOLAND

The former German colony of Togoland was divided between France and Great Britain. French Togoland has an area of 21,000 square miles, with a population estimated at about 1,000,000. The white population is less than 100.

American Consulates: French Togoland is included in the jurisdiction of the American Consulate at Dakar (Senegal).

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in French Togoland, add 6 hours to New York standard time.

	A	B	C	D	E
Full rate	.82	.86	.90	.93	.96
Deferred rate	.41	.43	.45	.46½	.48
Preferred rate	.90	.93	.96	.99	1.02
Urgent rate	2.20	2.23	2.26	2.29	2.32

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on French Togoland.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Map: See under Africa, West Coast.

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

Postal Regulations: Mails for French Togoland are despatched from New York.

Combination Packages: Combination packages are not permitted in the mails for French Togoland.

Letters: Postage rate, 5 cents for the first ounce; 3 cents per each additional ounce or fraction. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension; except rolls, length 30 inches, diameter 4 inches.

Registration, 15 cents with return receipt if requested.

Merchandise may be mailed at the letter rate. No customs declaration nor consular documents required; but commercial invoice and declaration of value must be rendered on special form. See under Customs Regulations.

Parcel Post: Postage rate, 14 cents per pound or fraction, plus transit charges—up to 2 pounds inclusive, 30 cents; from 2 pounds to 11 pounds inclusive, 49 cents; from 11 pounds to the weight limit, 89 cents. Weight limit, 11 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, not permitted. No indemnity for loss or damage. Parcels cannot be issued nor sent C. O. D.

Customs declarations, one copy, Form 2966, two copies, Form 2967. Consular regulations, see under France.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: Postage rate, 1 cent per each 2 ounces, or fraction of 2 ounces. Maximum weight, 4 pounds 5 ounces. Maximum size, 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: Postage rates, 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Shipping Routes and Regulations: See under Africa, West Coast.

GENERAL EXPORT INFORMATION

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.

GAMBIA

Gambia comprises an area of 4,130 square miles, with an estimated population of 240,000. Gambia is a British colony.

American Consulates: Gambia, is included in the jurisdiction of the American Consulate at Dakar (Senegal).

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Gambia, add 6 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.81	.85	.89	.92	.95
Deferred rate	.40½	.42½	.44½	.46	.47½
Preferred rate	.86	.89	.92	.95	.98
Urgent rate	2.08	2.11	2.14	2.17	2.20
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio, for Bathurst					
Full rate	.81	.85	.89	.92	.95
Deferred rate	.40½	.42½	.44½	.46	.47½
Partly urgent rate	2.08	2.12	2.16	2.19	2.22
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio, for Basse and Kunta Ur					
Full rate	.87	.91	.95	.98	1.01
Deferred rate	.43½	.45½	.47½	.49	.50½
Partly Urgent rate	—	—	—	—	—
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio, for Georgetown, McCarthy Island					
Full rate	.87	.91	.95	.98	1.01
Deferred rate	.43½	.45½	.47½	.49	.50½
Partly Urgent rate	2.26	2.30	2.34	2.37	2.40
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except

Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The bank and bankers in the following list have special facilities for the collection of shippers' drafts on Gambia.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Regulations: No consular documents are required. A special form of commercial invoice and certificate of value is required, but does not need to be consulated. See Customs Regulations.

Customs Regulations: Commercial invoices for Gambia must show the country of origin; marks and numbers on packages; quantity and description of the goods; and, in addition to giving the selling price to the purchaser in dollars and cents must also show in parallel column the equivalent in pounds, shillings and pence, with a statement of the rate at which the conversion is made.

This latter requirement is in accordance with the Tariff Ordinance of the Colony which provides that:

"All invoices for imported articles shall indicate the value of such articles expressed in the currency of that country and also the value of the same in English currency; the latter value being computed at the commercial rate of exchange current between the two currencies at the time of exportation and such rate of exchange shall be clearly stated on the invoice."

On the back of the commercial invoice the following certificate of value must be written, typed or printed.

I, (1) ..... of ..... (2) ..... of ..... (3) ..... manufacturer/supplier of the goods enumerated in this invoice amounting to ..... (4) ..... hereby declare that I have the authority to make and sign this certificate on behalf of the aforesaid manufacturer/supplier and that I have the means of knowing and do hereby certify as follows:

1. That this invoice is in all respects correct and contains a true and full statement of the price actually paid or to be paid for the said goods, and the actual quantity thereof.

2. That no arrangements or understanding affecting the purchase price of the said goods have been or will be made or entered into between the said exporter and purchaser, or by anyone on behalf of either of them either by way of discount, rebate, compensation or in any manner whatever other than as fully shown on this invoice.

Dated at ..... this ..... day of ..... 19...
Witness ..... Signature .....

The space (1) in the certificate of value must give the name of the individual signing it; and his capacity, as for example, manager

chief clerk and so forth; (2) the name of the exporting firm or company; (3) the name of the city and country; (4) the total value of the invoice. The words enclosed in brackets should be crossed out where the manufacturer or supplier himself signs the certificate. If any special arrangement, covered by the last paragraph of the certificate, has been entered into it must be fully described as a part of the certificate. The signature to the certificate must be that of the individual named in space (1) and not that of the firm. The witness may be any competent person; notarization not being required. R. X.

Consular Offices: See under *United Kingdom.*

Ports and Trade Centers: Bathurst is the principal trade center. For routing information, see under *Africa, West Coast.*

Map: See under *Africa, West Coast.*

Postal Regulations: Mails for Gambia are despatched from the New York office.

Combination Packages: Combination Packages are not permitted in the mails to Gambia.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Mail Time: The average mail time is 23 days.

Parcel Post: Postage rate, 14 cents per pound or fraction plus transit charges—up to 3 pounds, 54 cents; from 3 pounds to 7 pounds, 84 cents; from 7 pounds to the weight limit, $1.14. Weight limit, 22 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, not permitted. No indemnity for loss or damage. Parcels cannot be insured, except privately, nor sent C. O. D.

Customs declarations, two copies, Form 2966. No consular documents required.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 5 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

Samples: *Postage rates*, 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Weight limit, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, length 12 inches, diameter 6 inches. Registration, 15 cents, with return receipt if requested. Indemnity limited to 50 francs or equivalent.

Samples mailed under this classification must be so marked on the wrapping. No customs declarations or consular documents are required. Unmailable matter, same as for letters.

Shipping Routes and Regulations: See under *Africa, West Coast.*

GENERAL EXPORT INFORMATION

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.

ARMENIA, AZERBAIJAN & GEORGIA
RUSSIA
CASPIAN SEA
BLACK SEA
TURKEY
PERSIA
GEORGIA
ARMENIA
AZERBAIJAN
Tkvibuli
Kutais
Chiaturi
Poti
Batum
Trebizond
Tiflis
Kura
Elisavetpol
Derbent
Baku
Kars
Erivan
Baiburt
Erzerum
Julfa
Mush
L. Van
Van
Bitlis
Tabriz

GEORGIA

The republic of Georgia comprises the former Russian provinces of Ardahan, Batoum, Kutais, Olti, Sukhum, Tiflis and Zakathali. This territory has an area of 35,000 square miles, with a population of 3,000,000.

Batoum and Poti, on the Black Sea, are the export and import centers of the country. From the former port there is through rail communication with Baku (Azerbaijan) on the Caspian.

American Consulates: Georgia is included in the jurisdiction of the American Consulate General at Constantinople (Turkey).

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Georgia, add 8 hours to New York standard time. Messages are accepted only at sender's risk.

	A	B	C	D	E
Cable, via normal route					
Full rate	.36	.40	.44	.47	.50
Deferred rate	.18	.20	.22	.23½	.25
Preferred rate	.42	.45	.48	.51	.54
Urgent rate	.76	.79	.82	.85	.88
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Cable, via Eastern-Odessa					
Full rate	.74	.78	.82	.85	.88
Deferred rate	—	—	—	—	—
Preferred rate	—	—	—	—	—
Urgent rate	1.72	1.75	1.78	1.81	1.84
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.36	.40	.44	.47	.50
Deferred rate	.18	.20	.22	.23½	.25
Partly urgent rate	.79	.83	.87	.90	.93
Urgent rate	1.08	1.12	1.16	1.19	1.22
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Georgia.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: There are no consular representatives of Georgia in the United States.

Consular Regulations: No consular documents are required.

Ports and Trade Centers: Batoum and Poti are the ports through which all shipments for destinations in Armenia, Azerbaijan and Georgia are routed. The customer in any of these countries must arrange to take delivery preferably at Batoum.

Postal Regulations: Mails for Georgia are despatched from the New York office.

Combination Packages: Combination packages are not accepted in the mails for Georgia.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces. See General Export Information, *Postal Regulations.*

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Mail Time: The average mail time to Tiflis is 20 days.

Parcel Post: Postage rate, 14 cents per pound or fraction, plus transit charges—up to 11 pounds, 45 cents; from 11 pounds to the weight limit, 70 cents. Weight limit, 22 pounds. Maximum size, length 3½ feet; combined length and girth, 6 feet.

Registration, not permitted. No indemnity for loss or damage. Parcels cannot be insured nor sent C. O. D.

Customs declarations, three copies, Form 2966. No consular documents required.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States*. For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers*. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: Bills of lading may be made either direct or "to order." No consular formalities are required.

SAILINGS FROM NEW YORK

★ **American Export Line** (Export S. S. Corp.), 25 Broadway, New York. Freight service, from New York, monthly, for Batoum. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $12.50. Parcel Receipts, not issued.

★ **Cosulich Line** (Phelps Bros. & Co.), 17 Battery Place, New York. Freight service, from New York, every ten days (via Trieste), for Batoum and Trebizond. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $12.50. Parcel Receipts, not issued.

THE EXPORTERS' ENCYCLOPÆDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

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Stolpe
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Hamburg
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Oldenburg
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Amsterdam
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Stargard
Bromberg
Thorn
POLAND
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Lodz
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Frankfurt
Berlin
Wittenberge
R. Elbe
R. Oder
R. Vistula
R. Warthe
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Lissa
Liegnitz
Gorlitz
Breslau
Oppeln
Ratibor
R. Weser
R. Elbe

GERMANY

Germany has an area of approximately 170,000 square miles with a population of 60,000,000.

The German Republic includes the following states: Anhalt, Baden, Bavaria, Bremen, Brunswick, Hamburg, Hesse, Lippe, Lubeck, Mecklenburg-Schwerin, Mecklenburg-Strelitz, Oldenburg, Prussia, Saxony, Schaumburg-Lippe, Thuringia, Waldeck, and Wurttemburg.

Currency: The unit of value is the mark, equivalent at par of exchange to 23.8 cents, United States currency

Language: German.

Weights and Measures: Metric system.

American Consulates: *Consulate General,* Berlin. *Consulates,* Bremen, Breslau, Coblenz, Cologne, Dresden, Frankfort-am-Main, Hamburg, Konigsberg, Leipzig, Munich, Stettin, Stuttgart; and Vice Consulate at Bremerhaven.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Germany, add 5 hours to New York standard time.

	A	B	C	D	E
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Full rate	.25	.29	.33	.36	.39
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Preferred rate	.30	.33	.36	.39	.42
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Cable letter	—	—	—	—	—
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(Minimum, 20 words)					

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The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Germany and other countries throughout the world. See our advertisement under Boston in General Information Section.

The First National Bank of Cincinnati, Ohio—Capital, surplus and undivided profits over Ten Million Dollars. Foreign Trade and foreign exchange connections all over the world. Cable address "Firstnat."

The Grace National Bank of New York, 7 Hanover Square, New York. Correspondents in all principal cities in Germany and elsewhere throughout the world. All branches of foreign and domestic banking. Bond and Investment Service.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars and foreign currencies. Represented in Hamburg by its stockholding correspondents, M. M. Warburg & Company.

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The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

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The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

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Consular Offices: There are German consular offices in the following cities. The consular regulations are uniform for all offices, except as otherwise stated under *Consular Regulations.*

New York: Consulate General, 42 Broadway. (Telephone, Hanover 3480.) 9 a.m. to 2 p.m.; Saturdays, 9 a.m. to 12 m. Dr. Karl von Lewinski, Consul General.

Baltimore: Consulate, 2 East Redwood Street. (Telephone, Plaza 0161). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 1 p.m. Jurisdiction in Maryland, Delaware and the District of Columbia. Henry G. Hilken, Consul.

Boston: Consulate, 131 State Street. (Telephone, Main 0593). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Massachusetts, Rhode Island, Maine and New Hampshire. Baron F. von Scholley, Consul.

Chicago: Consulate General, 646 North Michigan Avenue (Telephone, Superior 9090). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 1 p.m. Jurisdiction in Illinois, Iowa, Michigan, Indiana, Nebraska, Wisconsin, Minnesota, North Dakota, South Dakota, Missouri. Rudolf Leitner, Acting Consul General.

Cincinnati: Consulate, 1220 Vine Street. (Telephone, Canal 4726). Jurisdiction in Ohio and West Virginia. Albert A. Huseman, Consul.

New Orleans: Consulate, 1808 Charles Avenue. (Telephone, Jackson 2704). 10 a.m. to 2 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Louisiana, Mississippi, Texas, Alabama, Florida, Georgia, Tennessee, North and South Carolina.

Newport News: Vice Consulate, 311 Twenty-eighth Street. (Telephone 278). 2 p.m. to 4 p.m. Jurisdiction in Newport News, Norfolk, and Portsmouth (Virginia). L. M. von Schilling, Vice Consul.

Norfolk: Vice Consulate, 700 West 21st Street. (Telephone 25761). 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in ports of Norfolk and Portsmouth, Virginia. F. H. Huttman, Consular Agent.

Philadelphia: Consular Agency, 261 South 4th Street. (Telephone, Bell-Lombard 6452). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Pennsylvania. W. A. Proetzel, Consular Agent.

St. Louis: Consulate, 408 Pine Street. Jurisdiction in Missouri, Arkansas, Kansas, Kentucky and Oklahoma.

San Francisco: Consulate General, 64 Pine Street. (Telephone, Douglas 8058). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 1 p.m. Jurisdiction in California, Nevada, Utah, Arizona, Colorado, New Mexico. Dr. Kurt Ziegler, Consul General.

Consular Regulations: No consular documents are required.

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Customs Regulations: A number of American manufacturers have been shipping to Germany goods for which import licenses are required by the German Government, without first ascertaining whether the prospective importer or representative is actually in possession of the necessary import licenses.

Rulings of the Ministry of Economy and Ministry of Finance, and subsequent orders to the Reichskommissar, show that the German Government is trying to cut down imports of articles of foreign manufacture as far as possible.

American manufacturers should bear in mind that no shipments ought to be made to Germany of goods for which an import license

is required unless they have definitely been informed by the prospective importer that he has received the license from the foreign trade control board. Such import licenses are valid for three months, and can be extended to an outside limit of six months, if necessary. This time is always ample to make shipment of goods ordered from the United States.

Ports and Trade Centers: Direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the places mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Aachen	*(via Antwerp)*	Gorlitz	*(via Stettin)*
Augsburg	*(via Hamburg)*	Halle-on-Saale	*(via Bremen)*
Berlin	*(via Hamburg)*	Hamburg	TBL
Bielefeld	*(via Bremen)*	Hanover	*(via Hamburg)*
Bremen	TBL	Kiel	*(via Hamburg)*
Breslau	*(via Stettin)*	Konigsberg	*(via Stettin)*
Brunswick	*(via Bremen)*	Leipzig	*(via Hamburg)*
Cassel	*(via Bremen)*	Liegnitz	*(via Hamburg)*
Chemnitz	*(via Hamburg)*	Lubeck	*(via Hamburg)*
Coblenz	*(via Rotterdam)*	Magdeburg	*(via Hamburg)*
Cologne	*(via Antwerp)*	Mannheim	*(via Rotterdam)*
Crefeld	*(via Rotterdam)*	Munich	*(via Hamburg)*
Darmstadt	*(via Rotterdam)*	Nurnberg	*(via Bremen)*
Dessau	*(via Hamburg)*	Osnabruck	*(via Bremen)*
Dresden	*(via Hamburg)*	Potsdam	*(via Hamburg)*
Dusseldorf	*(via Rotterdam)*	Regensburg	*(via Bremen)*
Erfurt	*(via Hamburg)*	Rostock	*(via Hamburg)*
Essen	*(via Bremen)*	Saarbrucken	*(via Rotterdam)*
Flensburg	*(via Hamburg)*	Stettin	TBL
Frankfort-on-Main	*(via Rotterdam)*	Stuttgart	*(via Rotterdam)*
Frankfort-on-Oder	*(via Stettin)*	Ulm	*(via Hamburg)*
Freiburg	*(via Rotterdam)*	Wurzburg	*(via Hamburg)*
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CUSTOM HOUSE BROKERS AND FORWARDERS

Postal Regulations: Mail for Germany is despatched from the New York office.

Combination Packages: Combination packages are not permitted in the mails to Germany.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: Postage rate, 5 cents for the first ounce or fraction, 3 cents for each additional ounce or fraction. Registration, 10 cents, with return receipt if requested. Merchandise may be mailed at letter rate. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension, except rolls, which may be 30 inches in length by 4 inches in diameter.

Mail Time: Average mail time to Berlin, 12 days; Bremen, 11 days; Cologne, 11 days; Dresden, 13 days; Hamburg, 11 days; Karlsruhe, 13 days; Munich, 12 days; Nuremburg, 12 days; Stuttgart, 13 days.

Parcel Post: Postage rate, 14 cents per pound or fraction. Weight limit, 22 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, 15 cents, with return receipt if requested. No indemnity for loss or damage. Parcels cannot be insured nor sent C. O. D.

Customs declarations, two copies, Form 2966. No consular documents required.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inces in diameter. See also *Customs Regulations.*

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Bills of Lading: Bills of lading may be made either direct or "to order." No consular formalities are required.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **American Diamond Lines** (Black Diamond S. S. Corp.), 67 Exchange Place, New York. Freight service, from New York, every 10 days (via Rotterdam/Antwerp), for all rail and river points in Central and Southern Germany. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

★ **Cunard Line** (Cunard S. S. Co., Ltd.), 25 Broadway, New York. Freight, mail and passenger service, from New York, fortnightly, for Hamburg. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, by special arrangement.

★ **Hamburg American Line** (United American Lines, Inc.), 39 Broadway, New York City. Freight and passenger service, from New York, weekly, for Hamburg. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, for Hamburg, $5.00.

Holland-America Line, 21 State St., New York. Freight and passenger service, from New York, weekly (via Rotterdam), for all ports and rail points in Germany. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

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"K" Line (U. S. Navigation Co., Inc.), 17 Battery Place, New York. Freight service, from New York, fortnightly, for Hamburg. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

★ **North German Lloyd**, 32 Broadway, New York. Freight and passenger service, from New York, weekly, for Bremen. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, for Bremen, $5.00; for other ports, $7.50. Parcel Receipts issued.

Red Star Line (International Mercantile Marine), 1 Broadway, New York. Freight and passenger service, from New York, weekly (via Antwerp, where overside to Rhine steamer), for Emmerich, Duisberg, Verdingen, Dusseldorf, Cologne, Bonn, Coblenz, Bingen, Mayence, Mannheim, Ludwigshafen, Worms, Frankfort, and Karlsruhe. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

United States Lines (U. S. S. B.), 45 Broadway, New York. Freight, mail and passenger service, from New York, weekly, for Bremen; and (via Bremen), for all German ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

White Star Line (International Mercantile Marine), 1 Broadway, New York. Freight, mail and passenger service, from New York, monthly, for Hamburg; and (via Hamburg), for all rail points in Germany. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 1 copy. Minimum Bill of Lading, $5.00.

SAILINGS FROM BALTIMORE

★ **American Diamond Lines** (Dichmann, Wright & Pugh, Inc.), Hearst Tower Bldg., Baltimore. Freight service, from Baltimore, every two weeks. See New York.

★ **French Line** (Texas Transport & Terminal Co.), Continental Bldg., Baltimore. Freight service, from Baltimore, about monthly, for Hamburg and Bremen. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps copies. Minimum Bill of Lading, $10.50.

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Boston

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Holland-America Lines (Furness, Withy & Co., Ltd.), 19 South St., Baltimore. Freight service, from Baltimore, about fortnightly (via Rotterdam), for all ports and rail points in Germany. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

★ **North German Lloyd** (A. Schumacher & Co.), 2 East Redwood St., Baltimore.

Freight and passenger service, from Baltimore, semi-monthly, for Bremen and Hamburg.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, for Bremen and Hamburg, $5.00; for other ports, $7.50. Parcel Receipts, issued.

Yankee Line (Consolidated Navigation Co.), 22 Light St., Baltimore.

Freight service, from Baltimore, every 2 weeks, for Hamburg and Bremen.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

★ **United American Lines** (Dichmann, Wright & Pugh, Inc.), Hearst Tower Bldg., Baltimore. Freight service, from Baltimore, fortnightly. See New York.

SAILINGS FROM BOSTON

★ **American Diamond Lines** (Rogers & Webb), 110 State St., Boston. Freight service, from Boston, fortnightly. See New York.

Holland-America Line, 84 State St., Boston. Freight service, from Boston, fortnightly (via Rotterdam), for all ports and rail points in Germany. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

Yankee Line (Rogers & Webb), 110 State St., Boston.

Freight service, from Boston, every 2 weeks, for Hamburg and Bremen.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

★ **United American Lines** (C. H. Sprague & Son), 141 Milk St., Boston. Passenger service, from Boston, about fortnightly.

SAILINGS FROM BRUNSWICK

★ **American Palmetto Line** (Strachan Shipping Co.), Brunswick. Freight service, from Brunswick, as cargo offers, for Hamburg.

Strachan Line (Strachan Shipping Co.), Brunswick. Freight service, from Brunswick, semi-monthly, for Hamburg. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

SAILINGS FROM CHARLESTON

★ **American Palmetto Line** (The Carolina Co.), Charleston. Freight service, from Charleston, monthly, for Hamburg. Through bills of lading issued to all rail points in Germany. Dock Receipt, on shipper's form. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

SAILINGS FROM GALVESTON

★ **French Line** (Texas Transport & Terminal Co.), Galveston. Freight service, from Galveston, monthly. See New Orleans.

★ **North German Lloyd** (Wilkens & Bichl), Galveston.
Freight service, from Galveston, monthly, for Bremen and/or Hamburg.
Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, for Bremen and Hamburg, $5.00; for other ports, $7.50. Parcel Receipts, issued.

Ozean Linie (Wilkens & Bichl), Galveston. Freight and passenger service, from Galveston, fortnightly, for Bremen and Hamburg. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00.

Saint Line (Fowler & McVitie, Inc.), Cotton Exchange Bldg., Galveston. Freight service, from Galveston, semi-monthly, for Bremen and Hamburg. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

Southern States Line (Lykes Bros.-Ripley S. S. Co., Inc.), U. S. National Bldg., Galveston. Freight service, from Galveston, weekly, for Bremen; twice monthly, for Hamburg. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 8 copies. Minimum Bill of Lading, $5.00. Parcel Receipt, $2.50.

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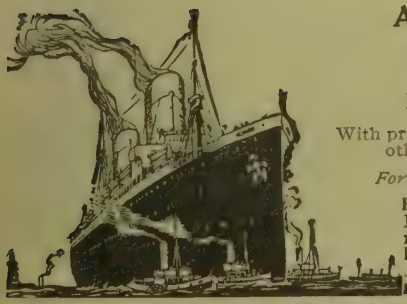

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FREIGHT – New York, 32 Broadway; **Chicago,** E. L. McConnaughey & Co., Inc.; **Baltimore,** A. Schumacher & Co.; **Philadelphia,** 15th & Locust Sts. **Norfolk,** Southgate Forwarding & Storage Co.

Texas Continental Line (Wilkens & Biehl.), Galveston. Freight service from Galveston, fortnightly, for Bremen. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM GULFPORT

Mobile-Oceanic Line (Waterman S. S. Corp.), Gulfport. Freight service, from Gulfport, fortnightly. See Mobile.

SAILINGS FROM HAMPTON ROADS

★ **American Diamond Lines** (Dichmann, Wright & Pugh, Inc.), Citizens Bank Bldg., Norfolk. Freight service, from Hampton Roads, every two weeks. See New York.

Holland-America Line, River Road, Newport News; Seaboard National Bank Building, Norfolk.

Freight service, from Hampton Roads, fortnightly (via Rotterdam), for all ports and rail points in Germany.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

★ **North German Lloyd** (Southgate Forwarding & Storage Co.), Norfolk. Freight service, from Hampton Roads, semi-monthly, for Bremen and Hamburg. Bills of Lading, 4 company copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

Yankee Line (Consolidated Navigation Co.), Brokers Exchange Bldg., Norfolk.

Freight service, from Hampton Roads, every 2 weeks, for Hamburg and Bremen.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

★ **United American Lines** (Dichmann, Wright & Pugh, Inc.), Citizens Bank Bldg., Norfolk. Freight service, from Hampton Roads, about fortnightly. See New York.

SAILINGS FROM HOUSTON

★ **North German Lloyd** (Wilkens & Biehl), Houston.

Freight service, from Houston, monthly, for Bremen and/or Hamburg.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

Ozean Linie (Wilkens & Biehl), Houston. Freight and passenger service, from Houston, fortnightly, for Bremen and Hamburg. Bills of Lading, 2 company copies. Minimum Bill of Lading, $5.00.

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Saint Line (Fowler & McVitie, Inc.), Cotton Exchange Bldg., Houston. Freight service, from Houston, semi-monthly, for Bremen and Hamburg. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

Southern States Line (Lykes Bros.-Ripley S. S. Co., Inc.), Cotton Exchange Bldg., Houston. Freight service, from Houston, weekly, for Bremen; twice monthly, for Hamburg. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 8 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, $2.50.

Texas Continental Line (Wilkens & Biehl), Houston. Freight service, from Houston, fortnightly, for Bremen. Bills of Lading, 2 company copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM JACKSONVILLE

★ **American Palmetto Line** (The Carolina Co.), Jacksonville. Freight service, from Jacksonville, monthly, for Hamburg. Through bills of lading issued to all rail points in Germany. Dock Receipt, on shipper's form. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

Strachan Line (Strachan Shipping Co.), Jacksonville. Freight service, from Jacksonville, semi-monthly, for Hamburg. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

SAILINGS FROM LOS ANGELES

★ **Ellerman & Bucknall S. S. Co., Ltd.** (Norton, Lilly & Co.), Van Nuys Bldg., Los Angeles. Freight service, from Los Angeles, as sufficient inducements offer, for Hamburg.

European Pacific Line (McCormack, McPherson & Lapham), Central Bldg., Los Angeles. Freight service, from Los Angeles, fortnightly. See Seattle.

★ **French Line** (S. L. Kreider), Pacific Electric Bldg., Los Angeles, monthly. See San Francisco.

★ **Johnson Line** (W. R. Grace & Co.), Los Angeles. Freight service, from Los Angeles, monthly. See San Francisco.

North Pacific Coast Line, Joint service of the Holland-America Line and Royal Mail Steam Packet Co., Pacific Electric Bldg., Los Angeles.

Freight and passenger service, from Los Angeles, every 2 weeks (via Rotterdam), for all ports and rail points in Germany.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

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★ **United American Lines** (Los Angeles S. S. Co.), Central Bldg., Los Angeles. Freight service, from Los Angeles, about fortnightly. See San Francisco.

SAILINGS FROM MOBILE

Mobile Liners (Mobile Liners, Inc.), 7 St. Michael St., Mobile. Freight service, from Mobile, about monthly, for Bremen. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

Mobile-Oceanic Line (Waterman S. S. Corp.), City Bank Bldg., Mobile. Freight service, from Mobile, fortnightly, for Bremen and Hamburg. Dock Receipt, on shipper's form, in duplicate (when requested). Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00. Through Bills of Lading issued from interior rail points in the U. S. for transshipment at Hamburg or Bremen.

SAILINGS FROM NEW ORLEANS

Elder-Dempster Line, 1221 New Orleans Bank Bldg., New Orleans.

Freight service, from New Orleans, about monthly, for Bremen and Hamburg.

Dock Receipt, on shipper's form, in duplicate. Bills of Lading, company keeps 1 copy. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

★ **French Line** (Texas Transport & Terminal Co.), Whitney-Central Bldg., New Orleans. Freight and passenger service, from New Orleans, tri-monthly, for Bremen; monthly, for Hamburg. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

Holland-America Line (Texas Transport & Terminal Co.), Whitney-Central Bldg., New Orleans. Freight and passenger service, from New Orleans, every three weeks (via Rotterdam), for all ports and rail points in Germany. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

★ **North German Lloyd** (A. K. Miller Co., Inc.), 501 Cotton Exchange, New Orleans.

Freight service, from New Orleans, about monthly, for Hamburg and Bremen.

Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

Oriental Navigation Company (Southern Shipping & Trading Co.), Whitney-Central Bldg., New Orleans. Freight service, from New Orleans, monthly, for Hamburg and Bremen. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued by special arrangement.

Southern Shipping & Trading Co., 810 Whitney-Central Bldg., New Orleans. Freight service, from New Orleans, monthly, for Hamburg and Bremen. Bills of Lading, 4 company copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued by special arrangement.

Southern States Line (Lykes Bros.-Ripley S. S. Co., Inc.), Whitney-Central Bldg., New Orleans. Freight service, from New Orleans, fortnightly, for Hamburg. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, $2.50.

★ **United American Lines** (Richard Meyer & Co.), Hibernia Bank Bldg., New Orleans. Freight service, from New Orleans, monthly, for Hamburg. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

Vogemann Line (Vogemann Goudriaan Co., Inc.), New Orleans. Freight service, from New Orleans, monthly, for Hamburg. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM PENSACOLA

Mobile-Oceanic Line (Waterman S. S. Corp.), Pensacola. Freight service, from Pensacola, fortnightly. See Mobile.

SAILINGS FROM PHILADELPHIA

★ **American Diamond Line** (Dichmann, Wright & Pugh, Inc.), 316 Bourse Bldg., Philadelphia. Freight service, from Philadelphia, every 10 days (via Rotterdam/Antwerp), for all rail and river points in Central and South Germany.

Holland-America Line (International Mercantile Marine), 836 Public Ledger Bldg., Philadelphia.

Freight service, from Philadelphia, fortnightly (via Rotterdam), for all ports and rail points in Germany.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

★ **North German Lloyd,** 15th and Locust Sts., Philadelphia. Freight service, from Philadelphia, semi-monthly, for Bremen and Hamburg. Bills of Lading, 4 company copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

Yankee Line (Moore & McCormack, Inc.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, about every 2 weeks, for Hamburg and Bremen. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

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★ **United American Lines** (Dichmann, Wright & Pugh, Inc.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, fortnightly. See New York.

SAILINGS FROM PORTLAND, ORE.

★ **French Line** (Trans-Oceanic Co.), Railway Exchange Bldg., Portland, Oregon. Freight service, from Portland, monthly, for Hamburg and Bremen. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

North Pacific Coast Line, Joint service of the Holland-America Line and Royal Mail Steam Packet Co. (Oregon-Pacific Co.), Wilcox Bldg., Portland, Oregon.

Freight and passenger service, from Portland, Oregon, every 2 weeks, for all ports and rail points in Germany.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

★ **United American Lines** (Columbia Pacific Shipping Co.), Porter Bldg., Portland, Oregon. Freight service, from Portland, Oregon, fortnightly, for Hamburg. Bills of Lading, 6 company copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM SAN DIEGO

★ **Ellerman & Bucknall S. S. Co., Ltd.** (Norton, Lilly & Co.), Spreckels Bldg., San Diego. Freight service, from San Diego, as sufficient inducements offer, for Hamburg.

SAILINGS FROM SAN FRANCISCO

American-Hawaiian Line (American-Hawaiian S. S. Co.), 215 Market St., San Francisco. Freight service, from San Francisco, every 5 days (via New York), on through bills of lading (North German Lloyd), for Bremen, Koenigsberg, and Stettin; (Royal Mail Steam Packet Co.), for Hamburg. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

★ **Ellerman & Bucknall S. S. Co., Ltd.** (Norton, Lilly & Co.), 230 California St., San Francisco. Freight sailings, from San Francisco, as sufficient inducement offers, for Hamburg.

★ **French Line** (Texas Transport & Terminal Co.), 324 Sansome St., San Francisco. Freight service, from San Francisco, monthly, for Hamburg and Bremen. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

★ **Johnson Line** (W. R. Grace & Co.), 322 Pine St., San Francisco. Freight service, from San Francisco, monthly, for Hamburg. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

North Pacific Coast Line, Joint service of the Holland-America Line and Royal Mail Steam Packet Co. (Holland-America Line, 120 Market St., San Francisco.

Freight and passenger service, from San Francisco, every 2 weeks, for all ports and rail points in Germany.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

★ **United American Lines** (Sudden & Christensen, Inc.), 230 California St., San Francisco. Freight service, from San Francisco, fortnightly, for Hamburg. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM SAVANNAH

★ **American Palmetto Line** (South Atlantic Maritime Corp.), Savannah. Freight service, from Savannah, monthly, for Hamburg. Through bills of lading issued to all rail points in Germany. Dock Receipt, on shipper's form. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

Holland-America Line (Texas Transport & Terminal Co.), Savannah. Freight service, from Savannah, monthly (via Rotterdam), for all ports and rail points in Germany. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

Strachan Line (Strachan Shipping Co.), Savannah. Freight service, from Savannah, semi-monthly, for Hamburg. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

SAILINGS FROM SEATTLE

★ **Ellerman & Bucknall S. S. Co., Ltd.** (Norton, Lilly & Co.), 1008 Alaska Bldg., Seattle. Freight service, from Seattle, as sufficient inducement offers, for Hamburg.

European Pacific Line (W. C. Dawson & Co.), Mutual Life Bldg., Seattle. Freight service, from Seattle, fortnightly, for Hamburg. Dock Receipt, on standard form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $2.50.

★ **French Line** (Trans-Oceanic Co.), Colman Bldg., Seattle. Freight service, from Seattle, monthly. See San Francisco.

★ **Johnson Line** (W. R. Grace & Co.), Hoge Bldg., Seattle. Freight service, from Seattle, monthly. See San Francisco.

North Pacific Coast Line, Joint service of the Holland-America Line and Royal Mail Steam Packet Co. (Royal Mail Steam Packet Co., Ltd.), Rainier Bldg., Seattle.

Freight and passenger service, from Seattle, every 2 weeks, for all ports and rail points in Germany.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

★ **United American Lines** (Sudden & Christensen, Inc.), Arctic Bldg., Seattle. Freight service, from Seattle, fortnightly, for Hamburg. Bills of Lading, 6 company copies. Minimum Bill of Lading, $5.00.

GIBRALTAR

The Rock of Gibraltar at the entrance to the Mediterranean Sea is a British possession. It is essentially a military and naval base. The area is about 2 square miles and the population 25,000.

American Consulates: There is an American Consulate at Gibraltar.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Gibraltar, add 5 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.36	.40	.44	.47	.50
Deferred rate	.18	.20	.22	.23½	.25
Preferred rate	.43	.46	.49	.52	.55
Urgent rate	.79	.82	.85	.88	.91
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.36	.40	.44	.47	.50
Deferred rate	.18	.20	.22	.23½	.25
Partly urgent rate	.79	.83	.87	.90	.93
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

FOR SPECIAL EXPORT INFORMATION

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COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Gibraltar.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under United Kingdom.

Consular Regulations: No consular documents are required.

Currency: The legal currency is that of Great Britain; but Spanish currency is in common use.

Postal Regulations: Mails for Gibraltar are despatched from New York.

Combination Packages: Combination packages are not permitted in the mails for Gibraltar.

Commercial Papers: Postage rate, 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. Maximum weight, 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Parcel Post: Weight limit, 11 pounds. Postage rate, 14 cents per pound or fraction. Customs declaration, one copy, Form 2966. Registration, not permitted. Parcels cannot be insured nor sent C. O. D.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: Postage rate, 1 cent per each 2 ounces or fraction. Maximum weight, 4 pounds 6 ounces. Maximum size, 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: Postage rates, 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Shipping Routes and Regulations: See under *Spain*.

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These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

GOLD COAST COLONY

Gold Coast Colony is the name given to a portion of Upper Guinea between the French Ivory Coast and Togoland. The area of the colony is 24,200 square miles, and includes the richest gold districts in Guinea. The population in 1911 was 1,503,386.

American Consulates: Gold Coast Colony is included in the jurisdiction of the American Consulate at Dakar (Senegal).

Cable and Radio Rates: Cable rates, for Accra and Secondee, (A) 90 cents, (B) 94 cents, (C) 98 cents, (D) $1.01, (E) $1.04. For all other offices, (A) 94 cents, (B) 98 cents, (C) $1.02, (D) $1.05, (E) $1.08. Deferred rate, one-half the full rate as quoted.

Radio rates, for Accra and Secondee, (A) 90 cents, (B) 94 cents, (C) 98 cents, (D) $1.01, (E) $1.04. For all other offices, (A) 94 cents, (B) 98 cents, (C) $1.02, (D) $1.05, (E) $1.08. Deferred rate, one-half the full rate as quoted.

In figuring time of arrival of a cable or radio message at destination in Gold Coast Colony, add 6 hours to New York standard time.

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Gold Coast Colony.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *United Kingdom.*

Consular Regulations: No consular documents are required. A special form of commercial invoice and certificate of value is required, but does not need to be consulated. See Custom Regulations.

Customs Regulations: Commercial invoices for Gold Coast Colony must show the country of origin: marks and numbers on packages; quantity and description of the goods; and, in addition to giving the selling price to the purchaser in dollars and cents must also show in parallel column the equivalent in pounds, shillings and pence, with a statement of the rate at which the conversion is made.

This latter requirement is in accordance with the Tariff Ordinance of the Colony which provides that:

"All invoices for imported articles shall indicate the value of such articles expressed in the currency of that country and also the value of the same in English currency; the latter value being computed at the commercial rate of exchange current between the two currencies at the time of exportation and such rate of exchange shall be clearly stated on the invoice."

On the back of the commercial invoice the following certificate of value must be written, typed or printed.

I, (1) ..... of ..... (2) ..... of ..... (3) ..... manufacturer/supplier of the goods enumerated in this invoice amounting to ..... (4) ..... hereby declare that I have the authority to make and sign this certificate on behalf of the aforesaid manufacturer/supplier and that I have the means of knowing and do hereby certify as follows:

1. That this invoice is in all respects correct and contains a true and full statement of the price actually paid or to be paid for the said goods, and the actual quantity thereof.

2. That no arrangements or understanding affecting the purchase price of the said goods have been or will be made or entered into between the said exporter and purchaser, or by anyone on behalf of either of them either by way of discount, rebate, compensation or in any manner whatever other than as fully shown on this invoice.

Dated at ..... this ..... day of ..... 19...
Witness ..... Signature .....

The space (1) in the certificate of value must give the name of the individual signing it; and his capacity, as for example, manager chief clerk and so forth; (2) the name of the exporting firm or company; (3) the name of the city and country; (4) the total value of the invoice. The words enclosed in brackets should be crossed out where the manufacturer or supplier himself signs the certificate. If any special arrangement, covered by the last paragraph of the certificate, has been entered into it must be fully described as a part of the certificate. The signature to the certificate must be that of the individual named in space (1) and not that of the firm. The witness may be any competent person; notarization not being required. R. X.

Map: See under *Africa, West Coast.*

Postal Regulations: Mails for Gold Coast Colony are despatched from the New York office.

Combination Packages: Combination packages are not permitted in the mails to the Gold Coast Colony.

Commercial Papers: Postage rate, 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. Maximum weight, 4 pounds 6 ounces.

Letters: Postage rate, 5 cents for the first ounce or fraction, 3 cents for each additional ounce or fraction. Registration, 15 cents, with return receipt if requested. Merchandise may be mailed at letter rate. Weight limit 4 pounds 6 ounces. Maximum size, length 18 inches in any one dimension; except rolls, length 30 inches, diameter 4 inches.

Parcel Post: Postage rate, 14 cents per pound or fraction plus transit charges —up to 3 pounds, 60 cents; from 3 pounds to 7 pounds, 84 cents; from 7 pounds to the weight limit, $1.14. Weight limit, 11 pounds. Maximum size, length 3½ feet, combined length and girth 6 feet; except round, spherical packages must not exceed 19 inches in diameter; and cylindrical packages must not exceed length 4 feet 11 inches, diameter 8 inches.

Registration, not permitted. No indemnity for loss or damage. Parcels cannot be insured nor sent C. O. D.

Customs declaration, one copy. Form 2966.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Parcels which have to be transmitted overland to their destination from the port of disembarkation are liable to a forward charge of one-third the original postage, which is collected from the addressee.

Unmailable matter: (1) Letters, except one for the addressee; (2) firearms, including empty cartridge cases; (3) machines for making or filling cartridges.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: Postage rate, 1 cent per each 2 ounces or fraction. Maximum weight, 4 pounds 6 ounces. Maximum size, 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: Postage rates, 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Shipping Routes and Regulations:

SAILINGS FROM NEW YORK

★ **American West African Line** (A. H. Bull & Co., Inc.), 40 West St., New York. Freight, mail and limited passenger service, from New York, monthly, for Accra and Addah. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

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GREECE

Greece may best be considered as divided into two parts: Old and New Greece. By Old Greece is meant the territory belonging to the Greeks before the wars with Turkey and Bulgaria in 1912-1913, while New Greece includes the area added to the kingdom by the treaties of London and Athens.

Old Greece is made up of (a) continental Greece (excluding Macedonia and Epirus); (b) the Peloponnesus to the south of the gulf of Corinth; (c) the Ægean Sea islands of (1) Eubœa, along the Bœotian and Attica coasts; (2) the Cyclades group, forming a southern prolongation of Eubœa and comprised of some 220 islands, of which but 24, however, are of any appreciable importance, especially Syra, Naxos, Andros, Tinos, Mikonos, Thermia, Seriphos, Paros, and Amorgos; and (3) the Sporados group of islands, to the north of the Cyclades and approaching the gulf of Volo, of which only four are inhabited; and (d) the Ionian Sea islands along the western coast of Greece proper, including Corfu, Santa Maura, Cephalonia, and Zante.

New Greece consists of (a) Macedonia, (b) Epirus, (c) the island of Crete, (d) the Ægean islands of Mitylene, Samathrace, Imbros, Lemnos, Tenedos, Chios, Samos, and Nikaria.

According to the latest statistics Old Greece has an area of 64,679 square kilometers and an estimated population of 2,950,850, while New Greece extends over a surface area of 60,000 square kilometers and has a population of 1,909,150. Thus the total area of Greece amounts to 124,679 square kilometers, with an approximate population in 1917 of 4,860,000.

American Consulates: *Consulate General,* Athens; *Consulates,* Patras and Salonica; *Consular Agency,* Kalamata.

The jurisdictions of the several consular offices above listed are as follows:

Athens: The Provinces of Attica, Boeotia, Phthiotis, Phokis, Evrytania, Larissa, Magnesia, Trikkala, Carditza, Euboea, the Cyclades Islands, and in the Island of Crete, the Provinces of Canea, Rettimo, Candia, and Lassithion.

Patras: The Provinces of Janina, Arta, Preveza, Aetolia, Acarnania Archaia, Elis, Arcadia, Tryphylia, Corinth, Argolis, the Ionian Isles, and Zante Island.

The Provinces of Laconia, Messenia, and Lacedemon.

Saloniki: The Provinces of Florina, Cozani, Edessa, Serres Drama, and Saloniki.

Cable and Radio Rates: Cable, rates, via normal route, (A) 35 cents, (B) 39 cents, (C) 43 cents, (D) 46 cents, (E) 49 cents. Via Eastern, (A) 45 cents, (B) 48 cents, (C) 51 cents, (D) 54 cents, (E) 57 cents. Deferred rate, one-half the full rate as quoted.

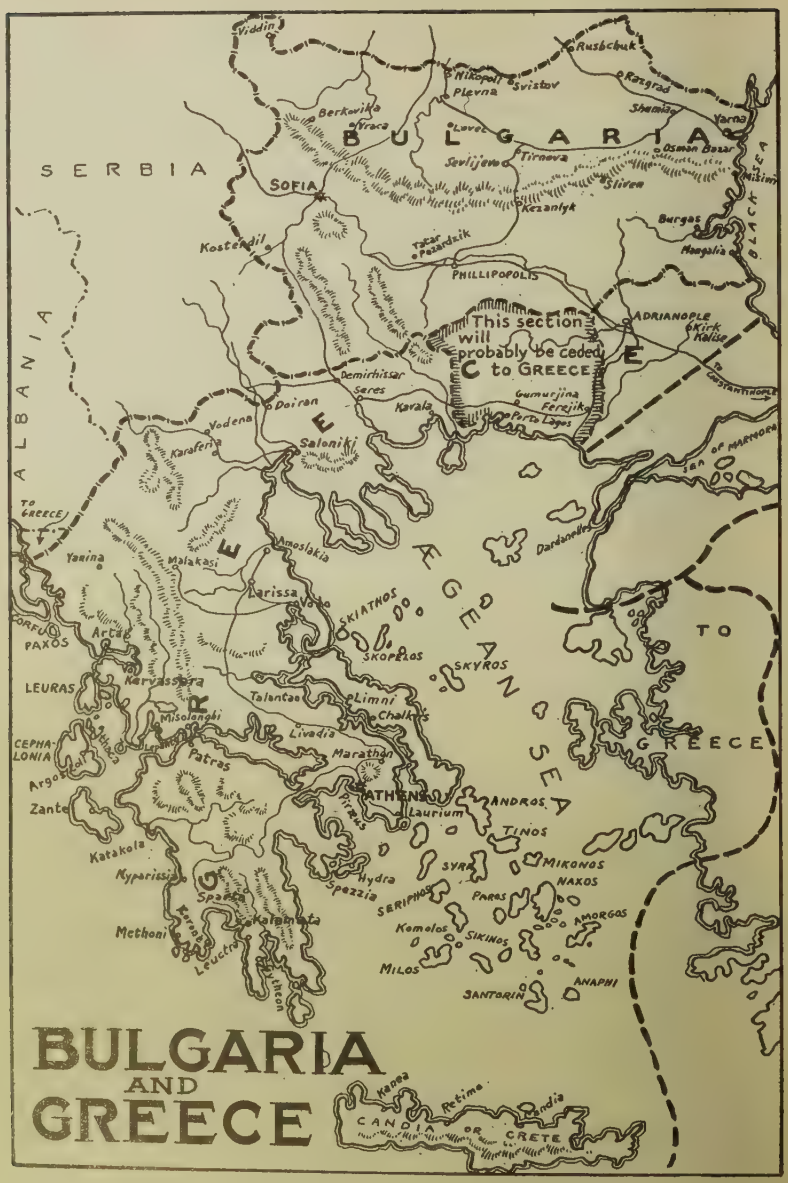
Radio rates, (A) 35 cents, (B) 39 cents, (C) 43 cents, (D) 46 cents, (E) 49 cents. Deferred rate, one-half the full rate as quoted. Urgent rate, add 70 cents to the full rate as quoted.

In figuring time of arrival of cable or radio message at destination in Greece, add 7 hours to New York standard time.

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and


BULGARIA AND GREECE
SERBIA
ALBANIA
BULGARIA
SOFIA
Widdin
Rustchuk
Nikopol
Plevna
Svistov
Razgrad
Shumla
Varna
Berkowitz
Vraca
Lovcz
Osman Bazar
Sevlijewo
Tirnova
Sliven
Kazanlyk
Burgas
Mesgalia
BLACK SEA
Kostendil
Tzar Pezardzik
PHILLIPOPOLIS
ADRIANOPLE
Kirk Kalise
This section will probably be ceded to GREECE
Demirhissar
Seres
Karala
Gumurjina
Ferejik
Porto Lagos
CONSTANTINOPLE
Doiran
Vodena
Karaferia
Salonika
SEA OF MARMORA
TO GREECE
Yanina
Malakasi
Amoslakia
Dardanelles
AEGEAN SEA
Larissa
Volo
SKIATHOS
CORFU
PAXOS
Arta
SKOPELOS
SKYROS
LEURAS
Karvassara
Talantos
Limni
Chalkis
Missolonghi
Livadia
CEPHALONIA
Argostoli
Patras
Marathon
TO GREECE
Zante
ATHENS
Piraeus
Laurium
ANDROS
TINOS
Katakolo
Kyparissia
Hydra
Spezzia
SYRA
MIKONOS
NAXOS
SERIPHOS
PAROS
AMORGOS
Sparta
Kalamata
Kerno
Komolos
SIKINOS
Methoni
Leuctra
MILOS
ANAPHI
SANTORIN
Kanea
Retimo
Candia
CANDIA OR CRETE

Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Greece.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Greece and other countries throughout the world. See our advertisement under Boston in General Information Section.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices: There are Greek consular offices in the following cities. The consular regulations are uniform for all offices except as otherwise stated under *Consular Regulations.*

New York: Consulate General, 63 Park Row. (Telephone, Beekman 3321.) 10 a.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in New York, New Jersey, Connecticut, Virginia, West Virginia, Pennsylvania, Delaware. A. G. Macheras, Consul General.

Atlanta: Consulate, 802 Highland Avenue. 9 a.m. to 4 p.m. Jurisdiction in Georgia, Louisiana, Texas, Arkansas, Oklahoma, Tennessee, Mississippi, Florida, North and South Carolina. M. Meliasides, Consul.

Boston: Consulate, 25 Huntington Avenue. 10 a.m. to 1 p.m. and 2 p.m. to 4 p.m. Jurisdiction in Massachusetts, Rhode Island, Vermont, New Hampshire, Maine. George C. Dracopoulos, Consul.

Chicago: Consulate General, 608 South Dearborn Street. 10 a.m. to 3 p.m. Jurisdiction in Illinois, Indiana, Michigan, Wisconsin, Kentucky, Iowa, Nebraska, Missouri, Kansas, Oklahoma, Minnesota, North and South Dakota. G. Depasta, Consul General.

Cleveland: Vice Consulate, 4209 Euclid Avenue. (Telephone, Randolph 1638.) 9 a.m. to 3 p.m. Jurisdiction in Ohio, Pennsylvania and West Virginia. Dr. Pericles J. Polyvios, Vice Consul.

Denver: Vice Consulate, Foster Building. 9 a.m. to 12 m. and 1 p.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Colorado, New Mexico, Wyoming, Utah. N. P. Palogesas, Vice Consul.

St. Louis: Consulate, 223 North Channing Street. 11 a.m. to 4 p.m. Jurisdiction in Missouri and Kansas. Hector H. Pasmelzoglu, Consul.

San Francisco: Consulate General, 1027 Phelan Building. 9 a.m. to 12 m. and 3.30 p.m. to 5.30 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in California, Nevada, Arizona. V. S. Velissaratos, Consulate General.

Seattle: Consulate, 1373 Dexter Horton Building. 9.30 a.m. to 12 m. and 2 p.m. to 5 p.m. Jurisdiction in Washington, Oregon, Idaho, Montana, Wyoming. Christos D. Siliopoulos, Consul.

Washington, D. C.: Consulate, 1838 Connecticut Avenue. 10 a.m. to 1 p.m.; Saturdays, 10 a.m. to 12 m.

Consular Regulations: No consular documents are required.

Customs Regulations: The commercial invoice should bear a signed statement by an American chamber of commerce or by the exporter that the goods are the product of the United States, in order that the consignee may have the benefit of any conventional rates of duty.

TO GREECE
SHIP THRU **ARTHUR T. BLACKMAN, INC.** NEW YORK
Best Routes FOREIGN FREIGHT CONTRACTORS Lowest Rates
15-25 Whitehall Street Phone: Bowling Green 9364, 9365

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Actium ..... *(via Patras)*	Catacola ..... TBL
Aghia ..... *(via Patras)*	Catacolon ..... *(via Patras)*
Aigion ..... *(via Piraeus)*	Cavalla ..... TBL
Amorgos ..... *(via Piraeus)*	Cephalonia ..... *(via Corfu)*
Anaphi ..... *(via Piraeus)*	Chalkis ..... *(via Piraeus)*
Andros ..... *(via Piraeus)*	Cithion ..... *(via Piraeus)*
Argostoli ..... TBL	Corfu ..... TBL
Arta ..... *(via Patras)*	Corinth ..... *(via Piraeus)*
Atalanti ..... *(via Piraeus)*	Coroni ..... *(via Patras)*
Athens ..... *(via Piraeus)*	Cumi ..... *(via Piraeus)*
Calamata ..... TBL	Cyllene ..... *(via Zante)*
Candia, Crete ..... TBL	Edipos ..... *(via Piraeus)*
Canea, Crete ..... TBL	Folesgrandos ..... *(via Piraeus)*
Candelia ..... *(via Patras)*	Galaxidion ..... *(via Piraeus)*
Cardamili ..... *(via Piraeus)*	Gythion ..... *(via Calamata)*

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world.

Hydra	*(via Piraeus)*
Ios	*(via Piraeus)*
Itea	*(via Piraeus)*
Ithaca	*(via Patras)*
Kalamata	TBL
Karvassara	*(via Patras)*
Kastro	*(via Piraeus)*
Kavalla	TBL
Kimolos	*(via Piraeus)*
Koprana	*(via Patras)*
Korthion	*(via Piraeus)*
Kyriaki	*(via Patras)*
Larissa	*(via Volo)*
Laurium	*(via Piraeus)*
Lepanto	*(via Patras)*
Levadia	*(via Piraeus)*
Limni	*(via Piraeus)*
Loutraki	*(via Piraeus)*
Marathos	*(via Patras)*
Methoni	*(via Patras)*
Mikonos	*(via Piraeus)*
Milos	*(via Piraeus)*
Missolonghi	*(via Piraeus)*
Mitylene	TBL
Nauplia	*(via Patras)*
Naxos	*(via Syra)*
Oliveri	*(via Piraeus)*
Oreos	*(via Piraeus)*
Patras	TBL
Piraeus	TBL
Pylos	*(via Patras)*
Salonica	TBL
Ste. Maure	*(via Patras)*
Santorin	*(via Piraeus)*
Seriphos	*(via Piraeus)*
Sifnos	*(via Piraeus)*
Sikinos	*(via Piraeus)*
Skiathos	*(via Piraeus)*
Skopelos	*(via Piraeus)*
Skyros	*(via Piraeus)*
Sos	*(via Piraeus)*
Spezzia	*(via Piraeus)*
Stylis	*(via Limni or Piraeus)*
Syra	TBL
Talanta	*(via Piraeus)*
Tinos	*(via Piraeus)*
Tourlida	*(via Piraeus)*
Volo	TBL
Zante	TBL

Postal Regulations: Mails for Greece are despatched from the New York office.

Combination Packages: Combination packages are not accepted in the mails for Greece.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Mail Time: Average mail time, Athens, 18 days; Piraeus, 18 days; Saloniki, 16 days.

Parcel Post: *Weight limit,* 11 pounds. Parcels *cannot be registered. Customs* declaration, one copy. Form 2966. Postage rate, 14 cents per pound or fraction.

Parcel Post packages will not be accepted for mailing unless sealed with wax, lead, or otherwise.

The following post offices in Greece are authorized to handle parcel-post shipments.

Acrata	Amphissa	Atalanti	Catacolo
Aegion	Andritsena	Athenes	Caterina
Aegina	Andros	Calamata	Cavalle
Aedipsos	Arachova	Calampaka	Chalkis
Aetolicon	Archanes	Calavryta	Chersonissons
Agoulinista	Areopolis	Canea (La Canee)	Chios
Agrinion	Argos	Candie	Chimarra
Agyia	Agrostolion (Cephalonie)	Carditsa	Chora Sfakion
Almyros	Argyrocastron	Carlovassi	Cerigo
Aliverion	Arta	Carpenission	Colympari
Amalias	Assos	Carystos	Conitsa
Amorgos	Astacos	Castellion-Kissamou	Contovazena
Amphilochia (or Carvassaras)	Astros	Castellion-Pediados	Corfou
		Castoria	Corinthe

Coroni
Corytsa
Coumi
Cozani
Cranidion
Crestena
Dadion
Davlia
Delvinaki
Dervenion
Dimitsana
Divri
Doliana
Domocos
Drachmanion
Drama
Edessa (or Vodena)
Elesson
Eleussis
Eratini
Florina
Fourna
Galaxidion
Gardikion-Kremastis
Gargaliani
Gastouni
Gavrion
Gravia
Grevena
Gytheion
Hermioni
Hydra
Hypati
Ierapetra
Igoumenitsa
Ios
Isvoros
Isthmia
Itea
Ithaque
Jannina
Karyai
Kephalovrysson
Kerassovon
Kiaton
Kifissia
Kythnos
Kyllini
Kyparissia
Lamia
Langada
Langadia
Larisse
Larymne
Laurium
Lechena
Leucas (or Saint Maure)
Lemnos or Limnos
Leonidion
Liapsista
Lidorikion
Ligoudista
Limni
Lixourion
Loutrakion
Majeika
Mantoudion
Margarition
Mavrolitharion
Megalopolis
Megara
Meligala
Messolonghi (or Missolonghi)
Messini or Nission
Metelin
Methoni
Metsovo
Mileai
Milos
Mirai
Molai
Molos
Monemvassia
Myconos
Mytika
Naxos
Naupacte or Naupactos
Nauplie or Nauplion
Neapolis-Crete
Neapolis Vion
Nea Psarra
Nefs Amari
Niaoussa
Paleochora
Panormos
Paramythia
Parga
Paros
Patras
Paxi or Gafos
Phalere (Nouveau Phalere)
Pharsala
Philaitra
Philiates
Philippias
Piraeus, Pire or Le Piree
Platanos Nafpactias
Polygyros
Poros
Preveza
Proussos
Pylos
Pyrgos
Pyrgos Tinou
Rethymno
Sagiada
Sainte Anne
Saint Georges Nemeas
Sainte Gallini
Saint Myron
Saint Nicolas
Saint Pierre Kynourias
Salamis
Salonique (Salonica)
Sami
Samos
Santorin or Thira
Soopelos
Seriphos
Serres
Servia
Siatista
Sidirocastron or Demir-Hissar
Siphnos
Sitia
Skiathos
Skyros
Sorovitz
Souda
Sparta
Spetsae
Spili
Stratonion
Stylis
Syra
Thassos
Thebes
Tzermiado
Tinos
Tourloti
Trikkala
Tripolitza or Tripolis
Tyrnavos
Vamos
Vartholomion
Vassiliki Lefcados
Valestinon
Verria
Vianno
Volo
Vonitsa
Vostina
Vytina
Xilocastron
Xirochorion
Yennitsa
Zagora
Zante
Zea or Kea
Zitsi

Parcels addressed for delivery at places not included in the above list cannot be accepted unless the sender indicates exactly, on the address of the parcel as well as on the customs declaration accompanying it, the parcel-post office where the parcel is to be held for delivery. The addressee will be notified, by the receiving office, of the arrival of the parcel, of which he must take delivery in person or cause delivery of the same to be taken by a third party. Accordingly, parcels addressed for delivery at places not included in the list can be transported only as far as the Greek parcel-post office indicated by the sender.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 5 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates.* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Playing cards; cigarette paper; machines for making cigarettes, salt or any other article forming part of the government monopoly; foreign copper or bronze coin; filigreed paper resembling stamped paper; saccharine and its products; sugar; vines or any part thereof; any fresh plant or part thereof (including bulbs); vegetable or mixed compost; madder, licorice; hog's meat, sausage, wool, horns, hoofs or any other part of the sheep or ox, as well as unprepared horse's hair, unless accompanied by a certificate issued by a competent authority to the effect that the place of origin is not infected with trichina. Firearms, unless accompanied by certificate of the Ministry of the Interior of Greece or marked to indicate that certificate will be presented by addressee.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: Bills of Lading may be made either direct or "to order." No consular formalities are required.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **America-Levant Line** (Cunard S. S. Co., Ltd.), 25 Broadway, New York.

Freight service, from New York, monthly, for Patras, Piraeus, Salonica and Volo.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, direct ports, $7.50.

AMERICAN EXPORT LINES

MEDITERRANEAN SERVICES—UNITED STATES MAIL STEAMERS

Weekly Sailings from NEW YORK for AEGEAN and BLACK SEA PORTS

Monthly Sailings from PHILADELPHIA

THE EXPORT STEAMSHIP CORPORATION

25 BROADWAY, NEW YORK CITY

Baltimore **Philadelphia** **Boston**

★ **American Export Lines** (Export S. S. Corp.), 25 Broadway, New York. Freight service, from New York, fortnightly, for Patras, Piraeus, Salonica. Through bills of lading issued (via Piraeus), for Chalkis, Itea, Syra, Volo, Patras, Argostali, Calamata, Candia, Canea, Chios, Dardanelles, Gythion, Mitylene, Rethymo, Samos, Zante, Corfu, Catacolo, Cavalla, Dedeagatch, Preveza, Rhodes. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50.

★ **American-Mediterranean-Levant Line** (Norton, Lilly & Co.), 26 Beaver St., and (Ellerman's Wilson Line, N. Y., Inc.), 26 Broadway, New York. Freight service, from New York, about monthly, for Piraeus and Salonica. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

★ **Cosulich Line** (Phelps Bros. & Co.), 17 Battery Place, New York. Freight, mail and passenger service, from New York, every ten days, for Patras direct; and (via Trieste), for Calamata, Candia, Canea, Cavalla, Corfu, Patras, Piraeus and Salonica. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $12.50. Parcel Receipts, not issued.

★ **Cunard Line** (Cunard S. S. Co., Ltd.), 25 Broadway, New York. Freight and passenger service, from New York, about monthly, for Patras, Piraeus, Salonica and Smyrna. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50.

★ **Fabre Line** (James W. Elwell & Co.), 17 State St., New York. Freight and passenger service, from New York, monthly or oftener, for Piraeus. Dock Receipt, on company's form, in triplicate. Bills of Lading, 1 company copy. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

Greek Line (National Steam Navigation Co.), 20 Pearl St., New York. Freight and passenger service, from New York, about fortnightly, for Patras and Piraeus; and (via Piraeus), for Argostali, Calamata, Candia, Canea, Chios, Corfu, Cavalla, Dedeagatch, Gythion, Itea, Mitylene, Preveza, Rhodes, Rethymo, Syra, Samos, Volo, and Zante. Parcel Receipts, not issued. Dock Receipt, on company's form, in triplicate. Bills of Lading, 2 company copies. Minimum Bill of Lading, $7.50.

Holland-America Line, 21 State St., New York. Freight and passenger service, from New York, weekly (via Rotterdam), for Greek ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

★ **Italian Line** (Italia-America Shipping Corp.), 1 State St., New York. Freight service, from New York, about weekly (via Naples), for Corfu, Piraeus, Canea, Candia, Patras, and Salonica. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $15.00. Parcel Receipts, not issued.

Navigazione Libera Triestina (Columbus Marine Corp.), 17 Battery Place, New York. Freight service, from New York, about fortnightly, for Piraeus, Volo, Salonica and other Greek ports. Dock Receipt, on company's form, in triplicate Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50 for Piraeus and Salonica. Through bills of lading, issued to all inland points.

★ **North German Lloyd,** 32 Broadway, New York. Freight and passenger service, from New York, weekly (via Bremen), for Greek ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

★ **United American Lines** (United American Lines, Inc.), 39 Broadway, New York. Freight and passenger service, from New York, weekly (via Hamburg), for Grecian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

★ **United States Lines** (U. S. S. B.), 45 Broadway, New York. Freight and passenger service, from New York, weekly (via Bremen), for Greek ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

SAILINGS FROM BALTIMORE

★ **America-Levant Line** (Cunard S. S. Co., Ltd.), 107 East Baltimore St., Baltimore. Freight service, from Baltimore, about monthly, for Patras, Piraeus, Salonica, and Volo. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, direct ports, $7.50.

★ **American-Mediterranean-Levant Line** (Norton, Lilly & Co.), Equitable Bldg., Baltimore. Freight service, from Baltimore, about monthly. See New York.

★ **Cunard Line** (Cunard S. S. Co., Ltd.), 107 East Baltimore St., Baltimore. Freight service, from Baltimore, about monthly. See New York.

Norton, Lilly & Co., 26 Beaver Street NEW YORK CITY, N. Y.

WITH BRANCH OFFICES AT

Boston, Mass. Philadelphia, Pa. Baltimore, Md.
Norfolk, Va. Newport News, Va. Mobile, Ala.
New Orleans, La. San Diego, Cal. Los Angeles, Cal.
San Francisco, Cal. Portland, Ore. Seattle, Wash.
Chicago, Ill. Pittsburgh, Pa. Cristobal, C. Z. Balboa, C. Z.

General Agents for Steamship Lines from North Atlantic, South Atlantic, Gulf and Pacific Coast Ports of the United States to EUROPE, ASIA, AFRICA, AUSTRALIA, NEW ZEALAND, SOUTH AMERICA, CUBA, the MEDITERRANEAN and LEVANT. Also General Forwarders

See Alphabetical Index of Advertisers

Holland-America Line (Furness, Withy & Co., Ltd.), 19 South St., Baltimore. Freight service, from Baltimore, about fortnightly (via Rotterdam), for Greek ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

★ **North German Lloyd** (A. Schumacher & Co.), 2 East Redwood St., Baltimore. Freight and passenger service, from Baltimore, semi-monthly (via Bremen), for Greek ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

★ **United American Lines** (United American Lines, Inc.), Hearst Tower Bldg., Baltimore. Freight and passenger service, from Baltimore, weekly (via Hamburg), for Grecian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading (for Hamburg), $5.00.

SAILINGS FROM BEAUMONT

Sgitcovich Lines (S. Sgitcovich & Co.), San Jacinto Bldg., Beaumont. Freight service, from Beaumont, fortnightly, for Piraeus and Salonica. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

SAILINGS FROM BOSTON

★ **America-Levant Line** (Cunard S. S. Co., Ltd.), 126 State St., Boston. Freight service, from Boston, about monthly, for Patras, Piraeus, Salonica, and Volo. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, direct ports, $7.50.

★ **American Diamond Line** (Rogers & Webb), 110 State St., Boston. Freight service, from Boston, fortnightly (via Rotterdam/Antwerp), for Greek ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

Holland-America Line, 84 State St., Boston. Freight service, from Boston, fortnightly (via Rotterdam), for Greek ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

★ **United American Lines** (C. H. Sprague & Son), 141 Milk St., Boston. Freight and passenger service, from Boston, weekly (via Hamburg), for Grecian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM GALVESTON

American Premier Line (United Gulf S. S. Co.), Cotton Exchange Bldg., Galveston. Freight service, from Galveston, monthly. See New Orleans.

★ **North German Lloyd** (Wilkens & Biehl), Galveston. Freight service, from Galveston, monthly (via Bremen), for Grecian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Sgitcovich Lines (S. Sgitcovich & Co.), Cotton Exchange Bldg., Galveston. Freight service, from Galveston, fortnightly, for Piraeus and Salonica. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

SAILINGS FROM HAMPTON ROADS

★ **American Diamond Line** (Dichmann, Wright & Pugh), Citizens Bank Bldg., Norfolk. Freight service, from Hampton Roads, fortnightly (via Rotterdam/Antwerp), for Greek ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

Holland-America Line, River Road, Newport News; Seaboard National Bank Bldg., Norfolk. Freight service, from Hampton Roads, fortnightly (via Rotterdam), for Greek ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

★ **North German Lloyd** (Southgate Forwarding & Storage Co.), Norfolk. Freight service, from Hampton Roads, semi-monthly (via Bremen), for Grecian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

★ **United American Lines** (Trosdal, Plant & Lafonta), Citizens Bank Bldg., Norfolk. Freight and passenger service, from Hampton Roads, about fortnightly (via Hamburg), for Grecian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM HOUSTON

★ **North German Lloyd** (Wilkens & Biehl), Houston. Freight service from Houston, monthly (via Bremen), for Grecian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Sgitcovich Lines (S. Sgitcovich & Co.), Cotton Exchange Bldg., Houston. Freight service, from Houston, fortnightly, for Piraeus and Salonica. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

SAILINGS FROM LOS ANGELES

North Pacific Coast Line, Joint service of the Holland-America Line and Royal Mail Steam Packet Co., 123 East 6th St., Los Angeles. Freight and passenger service, from Los Angeles, every three weeks (via Rotterdam), for Greek ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $15.00.

★ **United American Lines** (Los Angeles S. S. Co.), Central Bldg., Los Angeles. Freight service, from Los Angeles, about fortnightly (via Hamburg), for Grecian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM MOBILE

American Premier Line (Waterman Steamship Co.), Mobile. Freight service, from Mobile, as cargo offers. See New Orleans.

SAILINGS FROM NEW ORLEANS

American Premier Line (United Gulf S. S. Co.), Whitney-Central Bldg., New Orleans. Freight service, from New Orleans, monthly, for Piraeus, Salonica, Smyrna and other Greek ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $7.50

Holland-America Line (Texas Transport & Terminal Co.), Whitney-Central Bldg., New Orleans. Freight and passenger service, from New Orleans, every three weeks (via Rotterdam), for Greek ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

★ **United American Lines** (Richard Meyer & Co.), Hibernia Bank Bldg., New Orleans. Freight service, from New Orleans, monthly (via Hamburg), for Grecian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM ORANGE

Sgitcovich Lines (S. Sgitcovich & Co.), Orange. Freight service, from Orange, fortnightly, for Piraeus and Salonica. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

SAILINGS FROM PHILADELPHIA

★ **America-Levant Line** (Cunard S. S. Co., Ltd.), 220 South 16th St., Philadelphia. Freight service, from Philadelphia, about fortnightly, for Patras, Piraeus, Salonica, and Volo. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, direct ports, $7.50.

★ **American Diamond Line** (Dichmann, Wright & Pugh, Inc.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, every 10 days (via Rotterdam/Antwerp), for Greek ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

★ **Cunard Line** (Cunard S. S. Co., Ltd.), 1300 Walnut St., Philadelphia. Freight and passenger service, from Philadelphia, about monthly, for Patras, Piraeus and Salonica.

Holland-America Line (International Mercantile Marine), 836 Public Ledger Bldg., Philadelphia.

Freight service, from Philadelphia, fortnightly (via Rotterdam), for Greek ports.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

★ **North German Lloyd,** 15th & Locust Sts., Philadelphia. Freight service, from Philadelphia, semi-monthly (via Bremen), for Grecian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

★ **United American Lines** (Trosdal, Plant & Lafonta), Lafayette Bldg., Philadelphia. Freight and passenger service, from Philadelphia, fortnightly (via Hamburg), for Grecian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading $10.00.

SAILINGS FROM PORT ARTHUR

Sgitcovich Lines (S. Sgitcovich & Co.), Port Arthur. Freight service, from Port Arthur, fortnightly, for Piraeus and Salonica. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

SAILINGS FROM PORTLAND, OREGON

North Pacific Coast Line, Joint service of the Holland-America Line and Royal Mail Steam Packet Co. (Oregon-Pacific Co.), Spalding Bldg., Portland, Oregon. Freight and passenger service, from Portland, Oregon, every three weeks (via Rotterdam), for Greek ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $15.00.

★ **United American Lines** (Colombia Pacific Shipping Co.), Porter Bldg., Portland, Oregon. Freight service, from Portland, fortnightly (via Hamburg), for Grecian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM SAN FRANCISCO

American-Hawaiian Line (American-Hawaiian S. S. Co.), 215 Market St., San Francisco. Freight service, from San Francisco, every 5 days (via New York), on through bills of lading (Fabre Line), for Piraeus. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $10.00.

North Pacific Coast Line, Joint service of the Holland-America Line and Royal Mail Steam Packet Co. (Holland-America Line), 120 Market St., San Francisco. Freight and passenger service, from San Francisco, every three weeks (via Rotterdam), for Greek ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $15.00.

★ **United American Lines** (Sudden & Christensen, Inc.), 230 California St., San Francisco. Freight service, from San Francisco, fortnightly (via Hamburg), for Grecian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM SAVANNAH

American Premier Line (Trosdal, Plant & Lafonta), 34 East Bay St., Savannah. Freight service, from Savannah, monthly, for Piraeus and Salonica. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 9 copies. Minimum Bill of Lading, $7.50.

Holland-America Line (Texas Transport & Terminal Co.), Savannah. Freight service, from Savannah, monthly (via Rotterdam), for Greek ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM SEATTLE

North Pacific Coast Line, Joint service of the Holland-America Line and Royal Mail Steam Packet Co. (Royal Mail Steam Packet Co., Ltd.), Rainier Bldg., Seattle. Freight and passenger service, from Seattle, every three weeks (via Rotterdam), for Greek ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $15.00.

★ **United American Lines** (Sudden & Christensen, Inc.), Arctic Bldg., Seattle. Freight service, from Seattle, fortnightly (via Hamburg), for Grecian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

U. S. PORTS and SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

GRENADA

Grenada is a member of the Windward Island group lying 90 nautical miles to the north of Trinidad. It is a British possession. The area is 133 square miles, with a population of 70,000.

The legal currency of Grenada is British sterling and United States gold coins.

American Consulates: There is an American Consular Agency at St. George's.

Cable and Radio Rates: A complete statement of the general regulations covering cable and radio messages and their classification will be found in the section entitled Cable and Radio Regulations under general export information, see Table of Contents, page 4.

Cable	A	B	C	D	E	F
Full rate	.36	.40	.42	.44	.47	.50
Deferred rate	.18	.20	.21	.22	.23½	.25
Preferred rate	—	—	—	—	—	—
Urgent rate	—	—	—	—	—	—
Cable letter	—	—	—	—	—	—
Week-end letter	—	—	—	—	—	—

A: Connecticut, Florida (Key West only), Louisiana (New Orleans only), Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Maine.

D: Alabama, Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

E: Arkansas, Colorado, Florida (except Key West), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

F: Arizona, California, Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Grenada.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *United Kingdom.*

Consular Regulations: No consular documents are required.

Consular Regulations: No consular documents are required. A special form of commercial invoice and certificate of value is required, but does not need to be consulated.

Customs Regulations: The following certificate of value and of origin must be written, typed or printed on the commercial invoices supplied by American exporters to their customers in Grenada:

I, (1) ....., of (2) ....., of (3) ..... manufacturer/supplier of the goods enumerated in this invoice amounting to (4) ....., hereby declare that I have the authority to make and sign this certificate on behalf of the aforesaid manufacturer/supplier and that I have the means of knowing and do hereby certify as follows:

(1) That this invoice is in all respects correct, and contains a true and full statement of the price actually paid or to be paid for the said goods, and the actual quantity thereof.

(2) That no arrangements or understanding affecting the purchase price of the said goods has been or will be made or entered into between the said exporter and purchaser, or by anyone on behalf of either of them, either by way of discount, rebate, compensation, or in any manner whatever other than as fully shown on this invoice, or as follows: (5) .....

Dated at (6) ....., this (7) .....day of ....., 192
Witness: ..... Signature: .....

The face of the invoice must show in the usual manner the marks and numbers of the packages, the quantity and description of the goods and the selling price to the purchaser in Grenada.

The certificate, phrased as above, must be filled out to show: (1) the named of the signer and the capacity in which he is authorized to act in behalf of the exporter, as, for example, the manager or chief clerk; (2) the name of the firm or company exporting the goods; (3) the name of city and country from whence exported; (4) the total amount of the invoice; (5) the particulars of any special arrangements; (6) the name of the city; (7) the date.

The certificate must be signed by the individual named in blank (1) and witnessed.

Postal Regulations: Mails for Grenada are despatched from the New York office.

Combination Packages: Combination packages are not accepted in the mails for Grenada.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 8 pounds 12 ounces.

Letters: *Postage rate,* 2 cents per ounce or fraction.

Mail Time: Average mail time, 7 days.

Parcel Post: The *weight limit* for parcels is 11 pounds. Parcels *can be registered.* One copy of the *customs declaration* (Form 2966) must be attached to each parcel. See Customs Regulations.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent for each 2 ounces or fraction of 2 ounces; except newspapers and periodicals, 1 cent for each 4 ounces or fraction of 4 ounces. *Maximum weight,* 8 pounds 12 ounces; except single copies of printed books, 11 pounds. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Shipping Routes and Regulations: See under *Windward Islands.*

U. S. PORTS AND SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

GUADELOUPE

Guadeloupe, the largest island of the French West Indies, has an area of 772 square miles, and a population of 183,000. The principal products are sugar, rum, molasses, cocoa, coffee and vanilla. The principal articles imported from the United States are foodstuffs, lumber, petroleum, automobiles, furniture and boots and shoes. France furnishes most of the textiles, wines, liquors and other luxuries.

American Consulates: There is an American Consulate at Pointe a Pitre.

Cable Rates:

	A	B	C	D	E
Full rate	.85	.89	.93	.96	.99
Deferred rate	.42½	.44½	.46½	.48	.49½

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Guadeloupe.

Merchants Bank, Mobile, Ala. Complete facilities for handling foreign business. We offer individual attention and close rates.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The Royal Bank of Canada has branches in Basse Terre and Point-a-Pitre. Over 900 branches throughout the world. New York Agency, 68 William St. Correspondence invited.

Consular Offices: See under *France.*

Consular Regulations: See under *France.*

Postal Regulations: Mails for Guadeloupe are despatched from the New York post office.

Combination Packages: Combination packages are not permitted in the mails to Guadeloupe.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: Postage rate, 5 cents for the first ounce or fraction, 3 cents for each additional ounce or fraction. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension; except rolls, length 30 inches, diameter 4 inches.

Registration, 15 cents, with return receipt if requested.

Merchandise may be mailed at letter rate. No customs declaration required. No consular documents required. See Parcel Post.

Mail Time: The average mail time is 10 days.

Parcel Post: *Weight limit,* 11 pounds. *Registration,* not permitted. *Customs* declaration, one copy, Form 2966. Postage rate, 14 cents per pound or fraction.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: *Regular mails,* dutiable articles; pieces of money. *Parcel post,* sirups, molasses and sugar.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: Bills of lading may be made either direct or "to order." No consular formalities are required.

COLOMBIAN LINE

Regular Four-Weekly Sailings for GUADELOUPE (Pointe a Pitre) from NEW YORK

FREIGHT, PASSENGER and MAILS

COLOMBIAN STEAMSHIP COMPANY, INC.

17 Battery Place, New York City **Telephone, 8000 Whitehall**

SAILINGS FROM NEW YORK

★ **Bermuda & East India S. S. Co.** (Furness, Withy & Co., Ltd.), 34 Whitehall St., New York. Freight, mail and passenger service, from New York, monthly, for Pointe a Pitre. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. R. 12/22.

★ **Line:** Colombian S. S. Co., Inc., 17 Battery Place, New York.
Sailings: From New York, every four weeks, for Pointe a Pitre.
Regulations: Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.
Service: Freight and passenger.

SAILINGS FROM MOBILE

★ **Line:** Aluminum Line (New Orleans & South American S. S. Co., Inc.), First National Bank Bldg., Mobile.
Sailings: From Mobile, fortnightly, for Pointe a Pitre.
Regulations: Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.
Service: Freight.

SAILINGS FROM NEW ORLEANS

★ **Line:** Nosa Line (New Orleans & South American S. S. Co., Inc.), Queen and Crescent Bldg., New Orleans.
Sailings: From New Orleans, every other Saturday, for Pointe a Pitre.
Regulations: Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00.
Service: Freight.

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone 1247 Whitehall

GUAM

Guam is a United States possession in the Pacific which is administered by the Navy Department. The area of the island is 210 square miles and the population, 15,000.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Guam.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

SAILINGS FROM SAN FRANCISCO

Dollar Line (The Robert Dollar Co.), Dollar Bldg., San Francisco. Freight service, from San Francisco, bi-monthly, for Guam. Dock Receipt, on company's form, in triplicate. Bills of Lading, prepared by the company. Minimum Bill of Lading, $10.00.

THE EXPORTERS' ENCYCLOPAEDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

MEXICO
BRITISH
HONDURAS
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Livingstone
Barrios
Rio Chixoy
Coban
Lago de Izabal
Izabal
Huehuetenango
Salama
Zacapa
S.Marcos
S.C.Quiche
Progreso
Totonicapan
Suchiate
Quezaltenango
Soldia
Santa Barbara
Lago de Yojoa
Lago de Atitlan
Chemaltenango
Ayutla
GUATEMALA
Jalapa
Mulea
Antigua
HONDURAS
Ocos
Las Cruces
Amatitlan
Ocotepeque
Cuajiniquilapa
Jutiapa
Esperanza
Champerico
Escuintla
Santa Maria
Santa Ana
Rio Lampa
PACIFIC OCEAN
S.Jose
SALVADOR
Son Sonate
SAN SALVADOR
GUATEMALA
Ajutla
San Vicente

GUATEMALA

The Republic of Guatemala has a total area of 48,290 square miles with a population of 2,000,000.

The Republic is divided into 22 departments as follows: Alta Verapaz, Amatitlan, Baja Verapaz, Chimaltenango, Chiquimula, Escuintla, Guatemala, Huehuetenango, Izabel, Jalapa, Jutiapa, Peten, Quezaltenango, Quiche, Retalhuleu, Sacatepequez, San Marcos, Santa Rosa, Solola, Suchitepequez, Totonicapan, Zacapa.

Language: Spanish.

Weights and Measures: Metric system.

American Consulates: *Consulate,* Guatemala City; *Vice Consulate,* Puerto Barrios; *Consular Agency,* San Jose de Guatemala.

Cable Rates: For San José, (a) 35 cents, (b) 39 cents, (c) 40 cents, (d) 43 cents, (e) 44 cents, (f) 45 cents. For all other places, (a) 40 cents, (b) 44 cents, (c) 45 cents, (d) 48 cents, (e) 49 cents, (f) 50 cents. Deferred rate, one-half the full rate as quoted.

The rate zones are as follows: (a) New York City and New Orleans; (b) Connecticut, Delaware, District of Columbia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York (except New York City), Pennsylvania, Rhode Island, Vermont; (c) Texas; (d) Alabama, Georgia, Illinois, Indiana, Kentucky, Michigan, Mississippi, Missouri (St. Louis only), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin; (e) Arkansas, Colorado, Florida, Iowa, Kansas, Louisiana (except New Orleans), Minnesota, Missouri (except St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Wyoming; (f) Arizona, California, Idaho, Nevada, Oregon, Utah, Washington.

FOR SPECIAL EXPORT INFORMATION

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COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Guatemala.

The Anglo South American Trust Company, 49 Broadway, New York. American representative of the Anglo South American Bank Ltd., London, England, and its branch at Guatemala City.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Guatemala and other countries throughout the world. See our advertisement under Boston in General Information Section.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: There are Guatemalan consular offices in the following cities. The regulations are uniform for all offices except as otherwise stated under *Consular Regulations.*

New York: Consulate General, 82 Beaver Street. (Telephone, Bowling Green 5457). 9 a.m. to 12 m. and 1 p.m. to 3 p.m.; Saturdays, 9 a.m. to 1 p.m. Consular invoices and bills of lading will be accepted for certification up to 2 hours before the sailing of the steamer, but will not be returned until 24 hours after received. They will be returned only between the hours of 11 a.m. and 3 p.m.

Baltimore: Consulate General, Calvert Street, corner of Redwood Street. (Telephone, Plaza 7052). 10 a.m. to 3 p.m. A. Morton Stewart, Jr., Consul General.

Boston: Consulate General, 92 Water Street. (Telephone Main 1873). 10 a.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Massachusetts, Vermont, Maine and New Hampshire. William A. Mosman, Consul General.

Chicago: Consulate General, 38 South Dearborn Street. (Telephone, Central 0411). 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. No penalties or excess fees are charged for papers received for official attention after office hours. Jurisdiction in "Central United States." Jule F. Brower, Consul General.

Houston: Vice Consulate, Chamber of Commerce Building. (Telephone, P. 3080). 8.30 a.m. to 5 p.m.; Saturdays, 8.30 a.m. to 12 m. Jurisdiction in Texas (Houston only). T. L. Evans, Consul.

Los Angeles: Consulate, 406 South Main Street, Room 334. (Telephone, Fischer 7836). 9 a.m. to 12 m. "There is no established jurisdiction for this consulate. In the matter of shipping, it embraces Los Angeles and San Diego. Passports and documents can be authenticated regardless of residence." R. Arturo Ramirez, Consul.

Mobile: Consulate. 9 a.m. to 1 p.m. and 2 p.m. to 4 p.m.; Saturdays, 9 a.m. to 1 p.m.

New Orleans: Consulate General, Pan-American Bank Building. (Telephone, Main 4858). 9 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Louisiana. Jose D. Mayorga, Consul General.

Newport News: Consulate, Reyner Building. (Telephone, 851). 10 a.m. to 12 m. and 2 p.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Newport News and Norfolk (Virginia). Harry Reyner, Consul.

Pensacola: Vice Consulate, 107 East Intendencia Street. 9 a.m. to 4 p.m. Vincent J. Vidal, Vice Consul.

Philadelphia: Consulate, 301 Chamber of Commerce Building. (Telephone, Walnut 5961). 10 a.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in the "Philadelphia customs district." J. W. Purner, Consul.

Providence: Consulate, 184 Knight Street. 10 a.m. to 2 p.m. Jurisdiction in Rhode Island.—Edward G. Kelton, Consul.

San Francisco: Consulate General, 235 Montgomery Street. (Telephone, Sutter 192). 10 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in the city of San Francisco only. Dr. A. S. Klee, Consul General.

Consular Regulations: The following statement of the consular regulations of Guatemala is supplied by Delfino Sanchez Latour, Consul of Guatemala in New York.

The consular regulations of Guatemala require the shipper to present at the consular office having jurisdiction in the port from which the shipment is made—(1) consular invoices; (2) bills of lading; and (3) the commercial invoices. Presentation of these documents at the Consulate must be at least two hours previous to the sailing of the ship.

The consular invoice must be made out on the official blank forms which are sold only by the Guatemalan Consulates. The price of the forms is 50 cents per set of five copies. A photographic facsimile of the blank is shown herewith.

It will be noted that the spaces on the facsimile are numbered. The following statement describes what information must be given by the shipper in each space as indicated. The form must be prepared in Spanish. No erasures or alterations will be accepted.

(1). The name of the shipper.

(2). The name of the steamer.

(3). The name of the captain of the steamer.

(4). The name of the port of destination in Guatemala.

(5). The name of the consignee in Guatemala. This must be given even though the bill of lading is "to order" or "to order of shipper." On a "to order, notify" shipment, the word "notify" should precede the name of shipper in this space.

(6). The ultimate destination of the shipment, regardless of whether shipped on a through bill of lading or not. Thus, a shipment for a customer in Quezaltenango, the bill of lading providing only for carriage to Puerto Barrios, should show the former in this space.

(7). Marks and counter marks.

(8). The number, in figures, on each box, bale, package and so forth.

(9). The total number of packages, in words, for the item of merchandise as described in column (11). This column must be totaled.

(10). The description of the package; as box, bale, bundle, and so forth.

(11). An accurate and specific description of the merchandise.

Vague or indefinite terms will not be accepted and the consignee is subject to heavy fines for each omission or infraction of these regulations. For example, shirting of cotton should not be termed merely "shirting," but should read "Cotton Shirting," or if the shirting contains a silk or wool stripe, the consular invoice should mention same. Shippers should always specify the nature of the goods from which handkerchiefs, and so forth, are manufactured, i. e., cotton, silk, linen, and so forth.

(12). The exact net weight in kilos, of the merchandise, as described in column (11). This column must be totaled.

(13). The exact gross weight, in kilos. This column must be totaled.

(14). The value of each item, as described in column (11), expressed in United States dollars. This column must be totaled.

The value to be declared on consular invoices is that F. A. S. the port from which shipment is made. If the commercial invoice shows C. I. F. prices, the amount of freight, insurance, and other charges must be added to the F. A. S. value, on the consular invoice, so that it will exactly tally with the commercial invoice. The Consulates thoroughly investigate all C. I. F. shipments. It is therefore essential that the amount of the freight charges be shown on the bills of lading.

All contents of a shipment must be valued. Advertising matter, samples, and so forth must be given at least a nominal value, even though not charged for to the customer.

(15). The name of the person signing the consular invoice. The Consulate must have written authority from a competent official of the shipper to accept such signature.

(16). The position of the person signing.

(17). The name of the firm.

(18). Street address, if in the port from which shipment is made, otherwise the name of town or city and the State in which located.

(19). Number address.

(20). Date.

(21). Signature of the person mentioned in space (15), not the name of the firm.

The significance of this signed declaration is as follows: "The undersigned ..... swears that the prices and other details given in this invoice are correct and that he submits himself to the laws of Guatemala if there should be any illegality or inaccuracy stated herein."

The declaration on the right hand side of the form is to be filled in by the Consulate, but it will be appreciated if the blank spaces, other than that reserved for the Consular signature be filled in by the shipper. The first blank space, calls for a statement, in words, of the number of original consular invoice sheets (complete sets) comprising the entire invoice. This does not mean the number of copies. The second blank space is to be filled in with the name of the person signing the declaration on the left hand side of the form.

The consular invoice must show in detail and separately from the statement of merchandise value all expenses such as the ocean freight, insurance, cartage, consular fees (3 per cent of merchandise value, minimum, $1.50), certification of the bill of lading ($1.00), set of consular invoice blanks (50 cents), and any other expenses.

Four copies of the consular invoice are retained by the Consulate, and the others returned to the shipper.

Two negotiable and three non-negotiable copies of the bill of lading must be presented at the Consulate with the consular invoice as

IF DOCUMENTS ARE NOT PRESENTED AT LEAST TWO HOURS PREVIOUS TO THE SAILING OF SHIP, THEY WILL BE REFUSED.

No._____

Consulado General de Guatemala
New York, E. U. de A.

82 BEAVER STREET, Rooms 610-611

FACTURA de las mercaderías despachadas por (1) del comercio
Consular Invoice of merchandise shipped by — Consignor

de esta ciudad, a bordo del vapor (2) Capitán (3)
of this city, aboard the steamer

con destino al puerto de (4) a consignación de (5)
destined for the port of — to the consignment

del comercio de (6) de la República de Guatemala.
in — of the Republic of Guatemala.

Marca y contramarca Mark	No. de cada bulto Numbers	Cantidad de bultos Number of Packages	Clase de bultos Class of Packages	CONTENIDO Contents	Peso en kilos Total Weight Ks. Neto Net	Bruto Gross	Valor Value
(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)

El infrascrito (15)
declara y jura ser el (16) de
la casa de comercio (17)
de esta ciudad, calle (18) No. (19)
que son ciertos los precios y demás particulares consignados en la presente factura y que se sujeta a las leyes de Guatemala por cualquier ilegalidad o inexactitud en ella contenida.
New York. N. Y., (20)

(Firma) (21)

Derechos 3% ad-valorem $_____

Yo, Delfino Sánchez Latour, Vicecónsul, Encargado del Consulado General de Guatemala en este puerto, CERTIFICO: que la presente factura, compuesta de_____hojas, ha sido firmada y juramentada ante mí, por_____
y en testimonio de lo cual la sello y firmo por quintuplicado. Certifico asimismo que la moneda que se indica en esta factura es oro americano corriente en esta plaza.

_____

_____
Vicecónsul Encargado del Consulado General

NOTA.—Cuando se firme "Por" es indispensable dar previo aviso a este Consulado de la persona o personas autorizadas para hacerlo y dar a reconocer su firma.

above described. The negotiables are returned to the shipper, bearing the consular seal. The non-negotiable copies are retained.

The bills of lading must show: (a) the name of shipper; (b) name of vessel; (c) date of sailing; (d) port of destination; (e) name of consignee; (f) marks and numbers of packages; (g) kind and quantities of merchandise; (h) net and gross weights in kilos; (i) total number of packages.

No bill of lading will be certified by the Consulate if showing the same number for more than one package; except in the case of shipments in lot. For example, 500 bags of flour may have a serial number, as No. 1; and 200 cases of soap may be similarly numbered. A serial number of this kind is accepted only for goods of the same kind shipped in packages of the same description and weight.

If a shipment includes several different marks, a separate consular invoice is required for each mark.

Three copies of the original commercial invoice in English or Spanish must be presented at the Guatemalan Consulate attached to the consular invoices and bills of lading. The commercial invoice and consular invoice must show in detail the value of the goods, and as separate items the amount of inland freight, ocean freight, insurance and other charges to the port of destination in Guatemala and must be signed by the shipper.

The Consular fees are: Consular invoice blanks, obtainable only at the Consulate, per set of 6 copies, 50 cents; certification of each set of consular invoices, 3 per cent of the total declared merchandise value, minimum charge $1.50; certification of each set of bills of lading, $1.00 (if more than one mark appears, the fee is $1.00 for each mark); certification of extra copies of either consular invoice or bill of lading, $1.00 each; legalization of documents, $3.00.

On parcel post shipments, no consular invoice is required, but three signed copies of the commercial invoice in Spanish, must be presented for legalization at the Consulate for Guatemala nearest to the place of mailing. Two copies are retained by the Consulate, the other being returned to the shipper who must mail it to the addressee in Guatemala. Unless the addressee presents the legalized invoice when clearing the package through customs, a duty of 2 per cent of the appraised value of the goods will be imposed, and the customs duties will be increased 50 per cent. The consular fee for legalizing the commercial invoice is 2 per cent of the declared value of the goods, with a minimum charge of 10 cents.

Post Office Registry Number of each package should be clearly shown on the Commercial Invoice.

A clause should also be made at the bottom of each invoice, declaring that the price and other particulars thereon, are true and correct, and that same is subject to the laws of Guatemala should any discrepancy be found. The following clause should be used:

> "Declaro y juro que son ciertos los precios y demás particulares consignados en la presente factura y que me sujeto a las leyes de Guatemala en cualquier ilegalidad o inexactitud en ella contenida."

Below this declaration, a representative of the firm shipping should affix his signature.

When shipping samples, advertising matter, etc., of no commercial value, the nominal value must be shown on the invoice.

Customs Regulations: Shipments for Guatemala may be consigned "to order" or "to order, notify."

Customs Tariff: Duties may be levied on net weight, on weight including packing, except outer containers, or on gross weight, according to the provisions of the customs tariff. In the case of merchandise dutiable on weight including packing, imported loose in an outer container, the weight of the latter is not included in the dutiable weight. When merchandise dutiable on weight including packing is imported in the same receptacle with merchandise dutiable on gross weight, the duty on the latter merchandise is levied on the weight including packing, with the addition of one-fourth thereof, to compensate for the outer container which is not included in weighing the merchandise. Cloth used for wrapping merchandise must be declared for duty, only oilcloth and tarpaulin being considered as part of the packing. A fine is imposed by the customs authorities for packing merchandise subject to different rates of duty in the same receptacle.

New regulations governing the licensing of commercial travelers require them to carry a certificate of identity visaed by a Guatemalan consul in their home country. Upon entering the country, commercial travelers will be issued a license by the customs authorities in the form of fiscal stamps affixed to their identification cards. The license shall be valid for a period of six months, at the expiration of which time it may be renewed upon the payment of a second license fee. The cost of license is fixed at 25 quetzals ($25 United States currency).

Samples ordinarily subject to duty may be introduced under bond for a period of two months, which period may be renewed twice at the option of the traveler upon his renewal of the bond.

Representatives of foreign houses residing in the Republic or having permanent offices there shall not be considered commercial travelers for the purpose of these regulations.

Ports and Trade Centers: The following list includes all ports and rail points in Guatemala. The letters TBL indicate a direct port of call or that the steamship companies will issue through bill of lading. "Via" indicates transshipment by water from the port named; and the letter "r" shows rail routing from the port or junction point named, with distance in miles.

Acapan: r. 6, Champerico; r. 13, Las Cruces.
Agricola: r. 10, Champerico; r. 9, Las Cruces.
Agua Caliente: r. 176, Puerto Barrios; r. 76, Santa Maria.
Aguna: r. 80, Champerico; r. 21, Santa Maria.
Alianza: r. 10, Las Cruces.
Amatitlan: (Amatitlan) Capital of department. Population, 9,000. On International Ry., 221 miles from Puerto Barrios; 24 miles from Guatemala City; 132 miles from Champerico.
Animas: r. 24, Puerto Barrios; r. 228, Santa Maria.
Antigua: Motor from Guatemala City, 27 m.
Auyon: r. 15, Las Cruces.
Ayutla: r. 40, Las Cruces; r. 13, Ocos.
Balsamo: r. 88, Champerico; r. 13, Santa Maria.
Bananera: r. 36, Puerto Barrios; r. 216, Santa Maria.
Berranquillo: r. 151, Puerto Barrios; r. 101, Santa Maria.
Barrios: See Puerto Barrios.
Biafra: r. 77, Puerto Barrios; r. 175, Santa Maria.
Buena Vista: r. 79, Champerico; r. 22, Santa Maria.
Caballo Blanco: r. 16, Champerico; r. 3, Las Cruces.
Cabanas: r. 121, Puerto Barrios; r. 131, Santa Maria.
Cadiz: r. 15, San Jose; r. 5, Santa Maria.
Calandria: r. 142, Puerto Barrios; r. 110, Santa Maria.
Campo Seco: r. 207, Puerto Barrios; r. 45, Santa Maria.

Candelaria: r. 22, Champerico; r. 79, Santa Maria.
Cantera: r. 189, Puerto Barrios; r. 63, Santa Maria.
Carmen: r. 3, Mulua.
Casa Blanca: r, 7, Mulua.
Cayuga: r. 25, Puerto Barrios; r. 227, Santa Maria.
Cerro Gordo: r. 205, Puerto Barrios; r. 47, Santa Maria.
Champerico: TBL. r. 353, Puerto Barrios; r. 101, Santa Maria.
Charcon: r. 94, Champerico; r. 7, Santa Maria.
Chichical: r. 95, Champerico; r. 6, Santa Maria.
Chipo: r. 66, Champerico; r. 35, Santa Maria.
Chitalon: r. 39, Champerico; r. 62, Santa Maria.
Cimarron: r. 183, Puerto Barrios; r. 69, Santa Maria.
Coatepeque: r. 19, Las Cruces.
Concepcion: r. 243, Puerto Barrios; r. 9, Santa Maria.
Contreras: r. 219, Puerto Barrios; r. 33, Santa Maria.
Coronado: r. 2, Las Cruces.
Coyolate: r. 74, Champerico; r. 27, Santa Maria.
Cristina: r. 52, Puerto Barrios; r. 200, Santa Maria.
Cristobal: r. 82, Champerico; r. 19, Santa Maria.
Chile: r. 164, Puerto Barrios; r. 88, Santa Maria.
Chimaltenango: Motor from Guatemala City, 31 m.; Palin, 28 m.
Chiquimula: r. 17, Zacapa.
Coban: By water and rail from Livingston.
Cuajiniquilapa: Motor from Guatemala City, 40 m.
Cromo: r. 148, Puerto Barrios; r. 104, Santa Maria.
Cruz: r. 148, Puerto Barrios; r. 104, Santa Maria.
Cucajol: r. 169, Puerto Barrios; r. 83, Santa Maria.
Cuncun: r. 97, Champerico; r. 4, Santa Maria.
Cuyotenango: r. 36, Champerico; r. 65, Santa Maria.
Dalmacia: r. 21, Las Cruces.
Dartmouth: r. 30, Puerto Barrios; r. 222, Santa Maria.
De Soto: r. 30, Champerico; r. 55, Santa Maria.
Dolores: r. 166, Puerto Barrios; r. 86, Santa Maria.
El Alto: r. 85, Puerto Barrios; r. 167, Santa Maria.
Electrica: r. 229, Puerto Barrios; r. 23, Santa Maria.
El Prado: r. 37, Las Cruces.
El Rico: r. 63, Puerto Barrios; r. 189, Santa Maria.
El Transito: r. 58, Champerico; r. 43, Santa Maria.
Escuintla: r. 245, Puerto Barrios: r. 7, Santa Maria.
Esperanza: r. 18, Las Cruces.
Eureka: r. 203, Puerto Barrios; r. 49, Santa Maria.
Fiscal: r. 182, Puerto Barrios; r. 70, Santa Maria.
Florencia: r. 27, Puerto Barrios; r. 225, Santa Maria.
Frutal: r. 209, Puerto Barrios; r. 43, Santa Maria.
Gallusser: r. 67, Puerto Barrios; r. 185, Santa Maria.
Genova: r. 12, Las Cruces.
Granada: r. 5, Champerico; r. 96, Santa Maria.
Guacamayo: r. 56, Puerto Barrios; r. 196, Santa Maria.
Guachipilin: r. 97, Champerico: r. 4, Santa Maria.
Guatalon: r. 71, Champerico; r. 40, Santa Maria.
Guatemala City: r. 197, Puerto Barrios; r. 55, Santa Maria.
Gualan: r. 82, Puerto Barrios; r. 170, Santa Maria.
Huehuetenango: Motor from Quezaltenango, 75 m.
Iguana: r. 74, Puerto Barrios; r. 178, Santa Maria.
Ingenio: r. 210, Puerto Barrios; r. 42, Santa Maria.
Ixtacapa: r. 47, Champerico; r. 54, Santa Maria.
Izabal: via Livingston.

Jalapa: r. 152, Puerto Barrios; r. 100, Santa Maria.
Jicaro: r. 128, Puerto Barrios; r. 124, Santa Maria.
Joaquina: r. 171, Puerto Barrios; r. 81, Santa Maria.
Joya: r. 179, Puerto Barrios; r. 73, Santa Maria.
Jutiapa: Motor from Guatemala City, 75 m.
La Compania: r. 225, Puerto Barrios; r. 27, Santa Maria.
La Cuchilla: r. 25, Champerico; r. 76, Santa Maria.
La Cumbre: r. 160, Puerto Barrios; r. 92, Santa Maria.
Ladero de San Pablo: r. 93, Puerto Barrios; r. 159, Santa Maria.
Lagarto: r. 26, Puerto Barrios; r. 226, Santa Maria.
Laguna: r. 216, Puerto Barrios; r. 36, Santa Maria.
La Hortensia: r. 17, Las Cruces.
La Maquina: r. 17, San Jose; r. 3, Santa Maria.
La Pedrera: r. 230, Puerto Barrios; r. 22, Santa Maria.
Las Animas: r. 13, Champerico; r. 88, Santa Maria.
Las Cruces: r. 19, Champerico; r. 84, Santa Maria.
Las Mercedes: r. 99, Champerico; r. 2, Santa Maria.
Las Palmas: r. 29, Las Cruces.
Limoncitos: r. 5, Ocos; r. 48, Las Cruces.
Livingston: TBL.
Llano: r. 227, Puerto Barrios; r. 225, Santa Maria.
Los Amatos: r. 61, Puerto Barrios; r. 191, Santa Maria.
Los Angeles: r. 2, Champerico; r. 99, Santa Maria.
Los Cerritos: r. 250, Puerto Barrios; r. 2, Santa Maria.
Los Robles: r. 87, Puerto Barrios; r. 165, Santa Maria.
Manaca: r. 9, Puerto Barrios; r. 243, Santa Maria.
Maricon: r. 44, Champerico; r. 57, Santa Maria.
Marmol: r. 111, Puerto Barrios; r. 141, Santa Maria.
Masagua: r. 19, San Jose; r. 1, Santa Maria.
Mauricio: r. 248, Puerto Barrios; r. 4, Santa Maria.
Mazatenango: r. 41, Champerico; r. 60, Santa Maria.
Medio Monte: r. 236, Puerto Barrios; r. 16, Santa Maria.
Melimar: r. 45, Champerico; r. 56, Santa Maria.
Mendez: r. 190, Puerto Barrios; r. 62, Santa Maria.
Menocal: r. 195, Puerto Barrios; r. 57, Santa Maria.
Mixtan: r. 251, Puerto Barrios; r. 1, Santa Maria.
Monte Grande: r. 24, Las Cruces.
Montufar: r. 47, Puerto Barrios; r. 205, Santa Maria.
Morales: r. 35, Puerto Barrios; r. 217, Santa Maria.
Moran: r. 212, Puerto Barrios: r. 40, Santa Maria.
Mulua: r. 32, Champerico; r. 69, Santa Maria.
Nahualate: r. 54, Champerico; r. 47, Santa Maria.
Naranjo: r. 13, San Jose; r. 7, Santa Maria.
Novella: r. 195, Puerto Barrios; r. 57, Santa Maria.
Nueva Linda: r. 44, Champerico; r. 57, Santa Maria.
Obero: r. 8, San Jose; r. 12, Santa Maria.
Obispo: r. 92, Champerico; r. 9, Santa Maria.
Ocos: via Champerico.
Pajapita: r. 32, Las Cruces.
Palafox: r. 53, Champerico; r. 48, Santa Maria.
Palestina: r. 91, Champerico; r. 10, Santa Maria.
Palin: r. 229, Puerto Barrios; r. 23, Santa Maria.
Palo Gordo: r. 48, Champerico; r. 53, Santa Maria.
Pamplona: r. 199, Puerto Barrios; r. 53, Santa Maria
Pantaleon: r. 86, Champerico; r. 15, Santa Maria.
Paraiso: r. 186, Puerto Barrios; r. 66, Santa Maria.
Patulul: r. 68, Champerico; r. 33, Santa Maria.

Pedrera: r. 188, Puerto Barrios; r. 64, Santa Maria.
Penate: r. 1, San Jose; r. 19, Santa Maria.
Progreso: r. 143, Puerto Barrios; r. 109, Santa Maria.
Puerto Barrios: TBL; r. 252, Santa Maria.
Quezaltenango: r. Mulua.
Quirigua: r. 59, Puerto Barrios; r. 193, Santa Maria.
Rancho: r. 136, Puerto Barrios; r. 116, Santa Maria.
Reforma: r. 114, Puerto Barrios; r. 138, Santa Maria.
Reposito: r. 4, Las Cruces.
Retalhuleu: r. 25, Champerico; r. 76, Santa Maria.
Rio Bravo: r. 59, Champerico; r. 42, Santa Maria.
Rosario: r. 4, Champerico; r. 74, Santa Maria.
San Andres: r. 7, Mulua.
Salama:
San Antonio: r. 3, Palo Gordo.
Sanarate: r. 158, Puerto Barrios; r. 94, Santa Maria.
San Eduardo: r. 13, San Jose; r. 7, Santa Maria.
San Felipe: r. 10, Mulua.
San Fernando: r. 237, Puerto Barrios; r. 15, Santa Maria.
San Jose: TBL; r. 20, Santa Maria.
San Juan: r. 12, Champerico; r. 89, Santa Maria.
San Miguelito: r. 7, Las Cruces.
San Marcos:
San Nicolas: r. 250, Puerto Barrios; r. 2, Santa Maria.
San Pablo: r. 94, Puerto Barrios: r. 158, Santa Maria.
San Sebastian: r. 30, Champerico; r. 71, Santa Maria.
Santa Adela: r. 45, Champerico; r. 56, Santa Maria.
Santa Clara: r. 4, Ayutla.
Santa Ines: r. 66, Puerto Barrios; r. 186, Santa Maria.
Santa Cruz:
Santa Lucia: r. 86, Champerico; r. 15, Santa Maria.
Santa Maria: r. 252, Puerto Barrios; r. 101, Champerico.
Santa Rosa: r. 51, Champerico; r. 50, Santa Maria.
Santo Tomas: r. 240, Puerto Barrios; r. 12, Santa Maria.
San Victor: r. 93, Champerico; r. 8, Santa Maria.
Soledad: r. 73, Champerico; r. 28, Santa Maria.
Solola:
Soto: r. 186, Puerto Barrios; r. 66, Santa Maria.
Tambor: r. 123, Puerto Barrios; r. 129, Santa Maria.
Tanque de Cantel: r. 7, Las Cruces.
Tenedores: r. 20, Puerto Barrios; r. 232, Santa Maria.
Totonicapan:
Triunfo: r. 30, Las Cruces.
Vado Ancho: r. 32, Las Cruces.
Variedades: r. 63, Champerico; r. 38, Santa Maria.
Velasquez: r. 89, Champerico; r. 12, Santa Maria.
Virginia: r. 42, Puerto Barrios; r. 210, Santa Maria.
York: r. 39, Puerto Barrios; r. 213, Santa Maria. York is a railroad water tank station with three or four small general stores supplying the workmen on the local banana plantations and the railroad section hands.
Zecapa: r. 103, Puerto Barrios; r. 213, Santa Maria.

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world.

Postal Regulations: Mails for Guatemala are despatched from the New York and New Orleans exchange post offices.

Combination Packages: Combination packages are not permitted in the mails to Guatemala.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: Postage rate, 2 cents per ounce or fraction.

Mail Time: The average mail time is 7 days.

Parcel Post: Postage rate, 14 cents per pound or fraction. Weight limit, 22 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, 15 cents, with return receipt if requested. No indemnity for loss or damage. Parcels cannot be insured, except privately, nor sent C. O. D.

INSURANCE COMPANY OF NORTH AMERICA

Foreign and Domestic Parcel Post Insurance.

Customs declarations, one copy, Form 2966.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Four signed copies of the commercial invoice covering any parcel post shipments to Guatemala (except merchandise and samples without commercial value or catalogues) must be presented for legalization at the Consulate for Guatemala nearest to the place of mailing. Three copies are retained by the Consulate, the other being returned to the shipper who must mail it to the addressee in Guatemala. Unless the addressee presents the legalized invoice when clearing the package through customs, a duty of 2 per cent of the appraised value of the goods will be imposed, and the customs duties will be increased 50 per cent. The consular fee for legalizing the commercial invoice is 2 per cent of the declared value of the goods, with a minimum charge of 10 cents.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Equipments for the manufacture of money; Evans, Winchester and Remington repeating firearms, as well as those used by the army of Guatemala; false coin; whistles used by the police of Guatemala; ink.

U. S. PORTS and SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: Bills of lading must show gross and net weights in kilos. They may be made either direct or "to order."

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

Panama Mail S. S. Co., 10 Hanover Square, New York. Freight and passenger service, from New York, every three weeks, for San Jose de Guatemala. Dock Receipt, on company's form, in quadruplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $7.50. Parcel Receipt, $3.00.

★ **Pacific Steam Navigation Co.** (Sanderson & Son, Inc.), 26 Broadway, New York. Freight and passenger service, from New York, fortnightly, for Colon, thence by connecting steamer for Guatemalan ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

★ **United Fruit S. S. Service,** 17 Battery Place, New York.

Freight and passenger service, from New York, weekly, for Puerto Barrios; fortnightly, for Livingston; twice a week, for Colon, thence by connecting steamer for San Jose and Champerico.

Dock Receipt, on company's form, in triplicate. Bills of Lading, for Puerto Barrios, company keeps 7 copies; for San Jose and Champerico, company keeps 10 copies; for Guatemala City and Livingston, company keeps 10 copies. Minimum Bill of Lading, for Puerto Barrios, $5.00; for San Jose and Champerico, $7.50. Parcel Receipts, for Puerto Barrios (packages not exceeding $5.00 in value or 9 cubic feet in measurement), $1.00 for the first cubic foot; 50 cents for each additional cubic foot or fraction. Parcel Receipts, for San Jose and Champerico (packages not exceeding $5.00 in value or 3 cubic feet in measurement), $3.00.

SAILINGS FROM LOS ANGELES

Latin-America Line (R. S. Silva & Co.), Los Angeles. Freight service, from Los Angeles, about monthly. See San Francisco.

Panama Mail S. S. Co., 548 South Spring St., Los Angeles. Freight and passenger service, from Los Angeles, 3 sailings a month, for Champerico and San Jose. Dock Receipt, in duplicate. Bills of Lading, 4 company copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

SAILINGS FROM MOBILE

★ **United Fruit S. S. Service,** Mobile. Freight service, from Mobile, fortnightly, for Livingston and Puerto Barrios. See New York.

SAILINGS FROM NEW ORLEANS

★ **United Fruit S. S. Service,** 321 St. Charles St., New Orleans. Freight service, from New Orleans, weekly, for Livingston and Puerto Barrios; weekly, for Colon, thence for San Jose and Champerico.

SAILINGS FROM SAN FRANCISCO

Latin-American Line (R. S. Silva & Co.), 149 California St., San Francisco. Freight service, from San Francisco, as cargo offers, for San Jose.

Panama Mail S. S. Co., 2 Pine St., San Francisco. Freight and passenger service, from San Francisco, 3 sailings a month, for Champerico and San Jose. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

SAILINGS FROM SEATTLE

Latin-America Line (Lea-Matthews Shipping Corp.), Seattle. Freight service, from Seattle, fortnightly. See San Francisco.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

Port de Paix
Cape Hayti
Monte Cristi
Puerto Plata
Santiago
San Francisco de Macoris
Sanchez
Samana
Gonaives
La Vega
St. Marc
SANTO DOMINGO
Jeremie
Miragoane
Petit Goave
PORT AU PRINCE
Azua
Aux Cayes
Aquin
Jacmel
Bani
SAN DOMINGO CITY
Macoris
La Romano
HAITI (Republic)
SANTO DOMINGO (Republic)

HAITI

The Republic of Haiti, occupying the western portion of the island of the same name, has an area of 10,200 square miles, and a population of 2,500,000.

Currency: The currency of Haiti is based upon the gourde, equivalent to $0.25, United States currency. American coins are current in the Republic.

Language: French.

Weights and Measures: Metric system.

American Consulates: *Consulates,* Cape Haitien, Port au Prince; *Consular Agencies,* Aux Cayes, Gonaives, Jeremie, Port de Paix.

Cable and Radio Rates: A complete statement of the general regulations covering cable and radio messages and their classification will be found in the section entitled Cable and Radio Regulations under General Export Information.

	A	B	C	D	E	F
Via Guantanamo and wireless	.40	.44	.46	.48	.51	.54
Cape Haitien, Mole St. Nicholas, Port-au-Prince, via cable	.50	.54	.56	.58	.61	.64
Other places, via cable	.55	.59	.61	.63	.66	.69

A: New York City.

B: Connecticut, Delaware, District of Columbia, Maryland, Massachusetts, New Hampshire, New Jersey, New York (except New York City), Pennsylvania, Rhode Island, Vermont.

C: Maine.

D: Alabama, Georgia, Illinois, Indiana, Kentucky, Louisiana (New Orleans), Michigan, Mississippi, North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

E: Arkansas, Colorado, Florida (except Key West), Iowa, Kansas, Louisiana (except New Orleans), Minnesota, Missouri, Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

F: Arizona, California, Florida (Key West only), Idaho, Nevada, Oregon, Utah, Washington.

GENERAL EXPORT INFORMATION

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Haiti.

The Banque Nationale de la Republique D'Haiti, Head office, Port-aux-Prince (Affiliated with The National City Bank of New York) Branches in Cap-Haitien, Port-de-Paix, Gonaives, Sant-Marc, Petit-Goave, Jeremie, Aux-Cayes, and Jacmel.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Haiti and other countries throughout the world. See our advertisement under Boston in General Information Section.

Merchants Bank, Mobile, Ala. Complete facilities for handling foreign business. We offer individual attention and close rates.

The Royal Bank of Canada has three branches in Haiti. Over 900 branches throughout the world. New York Agency, 68 William St. Correspondence invited.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices: There are Haitian consular offices in the following cities. The regulations are uniform for all offices except as otherwise stated under *Consular Regulations.*

New York: Consulate General, 116 Broad Street. (Telephone, Bowling Green 9138). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction covers entire United States. Leonce Borno, Consul General.

Boston: Consulate, 55 Kilby Street. (Telephone, Main 5961). 9 a.m. to 4.30 p.m. R. Preston Clark, Consul.

Galveston: Vice Consulate, 2220 Avenue B. 12 m. to 3 p.m. E. M. Owens, Consul.

Houston: Vice Consulate, Chamber of Commerce Building. 8.30 a.m. to 5 p.m.; Saturdays, 8.30 a.m. to 12 m. Jurisdiction in Texas (the city of Houston only). T. L. Evans, Vice Consul.

Manchester, N. H.: Consulate.—Eugene Le Bosse, Consul.

Mobile: Consulate, 212 First National Bank Bldg. 9 a.m. to 12 m. and 1 p.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Mobile. Richard Murray, Consul.

New Orleans: Consulate, 504 Board of Trade Building. (Telephone, Main 2340). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in "all the valley of the Mississippi River," Alabama, Georgia, Florida. Thos. A. Vilmenay, Consul.

Newport News: Consulate, Reyner Building. (Telephone, 85.) 10 a.m. to 12 m. and 2 p.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Virginia (Newport News and Norfolk only). Harry Reyner, Consul.

Port Arthur, Tex.: Vice Consulate, 548 Procter Street. (Telephone 360). 9 a.m. to 12 m. and 1 p.m. to 3 p.m. Jurisdiction in Port Arthur, Sabine and Port Neches. Arthur S. Kahn, Vice Consul.

Consular Regulations: Consular invoices must be prepared on all shipments, except by parcel post, for destinations in Haiti. When presented for legalization by the consular office of Haiti, at the port from which the shipment is made, the consular invoices must be accompanied by the bills of lading.

Eight copies of the bill of lading must be presented with the consular invoice for consular legalization. The three original, or negotiable, copies are returned to the shipper, the five non-negotiable copies being retained by the consulate. The bill of lading must show: (a) the names of the shippers, the name of the vessel by which the cargo is shipped, and the name of the ship's captain; (b) the name and address of the consignee; (c) the tonnage of the steamer, the port from which it sails, and the Haitian port of destination; (d) the amount of the freight charges, the kind of goods shipped, their net and gross weights or the cubic measurement, together with the marks and numbers on the packages. The bill of lading must also bear an identifying number which must be repeated on the consular invoice.

The bill of lading may be made either direct or to order, but if to order must give the name and address of the party to be notified.

The duplication of numbers on packages is prohibited except for a shipment by lot—as for instance, 500 bags of flour, or 200 cases of soap may have a common serial number, providing that the goods in each

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Consular Invoice may be written in French or in English.

No._____
Bill of Lading must be presented with consular invoice for signature.

CONSULAT GENERAL D'HAITI

Facture aux marchandises expediees par (1) _____ sur le (2) _____ partant de
Invoice of goods shipped by on the sailing from
New York pour Haiti (3) _____ et consignees à (4) _____ de (5) _____
New York for Haiti and consigned to of

Marques et contre-marques / Marks and Counter-Marks	Numéros / Numbers	Quantité / Quantity	Espèces de Marchandises / Kind of Goods	Pour les Marchandises sèches / For Dry Goods: Nombre de Pièces / No. Pieces	Largeur en Pouces / Width in Inches	Yards / Yards	Pour les Bois / For Lumber: Measurement en pieds / Feet of Measure	Poids / Weights: Net / Net	Brut / Gross	Cubage / Cubic Measurement	Valeurs / Values	
(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	

(18) NOUS AFFIRMONS QUE CETTE FACTURE EST L'EXPRESSION FIDELE ET SINCERE DE LA VERITE QUE'LLE EST EN TOUT CONFORME A NOS LIVRES, QU'AUCUNE DENOMINATION USUELLE, NI LE POIDS, NI LA QUALITE, NI LA QUANTITE DES ARTICLES QUI Y SONT PORTES, NI LA VALEUR N'ONT ETE ALTERES.

such package are of the same kind, and that the packages are of the same description and weight.

The consular invoice must be prepared in seven copies on the official form, of which a facsimile appears below. When presented for legalization, with the bills of lading attached, the consulate retains five copies and returns the remaining two copies to the shipper. The consular invoices may be written either in French or in English. They must be legalized by the consulate for Haiti at the port of shipment, or if there is no Haitian consular office at such port, the documents must be attested before a notary public or other public official authorized under the laws of the United States.

The consular invoice must supply the following information in the spaces as indicated by the numbers: (1) the name of the shipper; (2) the name of the carrying vessel; (3) date of departure; (4) the name of the Haitian consignee, or party to be notified; (5) the name of the Haitian port of destination; (6) the marks on the packages; (7) numbers of the packages; (8) quantities; (9) description of merchandise in detail; (10) (11) (12) only used for shipments of drygoods, giving the number of pieces, width in inches, and length in yards; (13) only used for shipments of lumber, giving measurement feet; (14) net weights; (15) gross weights; (16) cubic measurement; (17) values; (18) signature to the declaration, which is at the bottom of the invoice, as follows:

We affirm that this invoice is a correct and faithful expression of the truth, that it corresponds in every particular with our books, and that neither the usual designation, nor the weights, nor the quantity, or quality, nor the values named therein are in any way misstated or altered.

The consular fees are $2.00 for the legalization of both consular invoices and bills of lading; except that the fee is $3.00 if the documents are presented after office hours, and $4.00 if presented on a holiday.

The consular invoice blanks are sold only by the consular offices, and none except the official forms will be accepted for visé. The charge for the blanks is $1.00 per hundred, or 10 cents per set of seven.

The consular invoices must show all expenses and any goods shipped F. O. B. factory must declare all expenses added to the commercial invoice.

On the face of the consular invoice there must appear a statement of the freight, insurance and any other expenses; and these amounts must be added to the merchandise values declared.

Through export railroad bills of lading are not recognized by the Haitian Government; and such bills must therefore be exchanged at the port of shipment for the steamship bills of lading, which alone will be accepted for consular certification.

Parcel post shipments do not require consular invoices but must be accompanied by a commercial invoice giving all of the details which require to be shown in the consular invoice.

Customs Regulations: Goods subject to duty by weight are dutiable on the net weight. No fine is imposed for packing articles subject to different rates of duty in one receptacle, provided that the merchandise is properly declared.

Import Restrictions: Firearms, and so forth (or lead metal), must not be shipped without the permission of the government, which is to be obtained by the *consignee*. This applies also to blasting powder and other explosives.

Marking Packages: Net weight, in pounds, and the name or initials of consignee must be marked on the packages. Each package must bear a serial number, which must be shown on the bills of lading.

The Haitian customs law provides that each package of foreign goods imported into the country shall bear distinctly a number and the initials of the consignee. Since it has not been clearly understood just what constitutes a package of lumber, a definite ruling has been obtained, at the request of the Department of Commerce, from the local collector of customs at Cape Haitien, who has advised that this provision has been construed to apply to every package or bundle of lumber as a unit, and to every piece of lumber not constituting a part of a package or bundle as a unit. In case a number of pieces of lumber are fastened together securely in the form of a package or bundle, only one of the required markings is necessary; the invoice and customs declaration should, however, specify the number of pieces contained in each such bundle.

Samples: Samples of commercial value imported by resident merchants for the purpose of placing orders must be marked for identification. These samples will be regularly invoiced and manifested as for goods imported for sale. A duty of 20 per cent ad valorem will be collected, to be refunded if the samples are exported within six months.

Samples carried by commercial travelers must be mentioned in the declaration of effects, and a descriptive list giving the value must be attached to the declaration. A duty of 20 per cent ad valorem will be collected, to be refunded if the samples are exported within six months.

Samples without commercial value, such as trimmings, laces, pieces of cloth, and all similar samples, can be admitted free of duty if they are verified by the customs officer as samples worthless for personal use or for sale, even if they have an invoiced value. All such articles must be indelibly marked, cut, or perforated.

Articles of commercial value imported for distribution as advertisements are also dutiable.

Ports and Trade Centers: Direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the places mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Aux Cayes	TBL	Miragoane	TBL
Cape Haitien	TBL	Port au Prince	TBL
Gonaives	TBL	Port de Paix	TBL
Jacmel	TBL	St. Marc	TBL
Jeremie	TBL		

Average time, New York to Port au Prince .....7 days

Postal Regulations: Mail for Haiti is despatched from the New York exchange post office.

Combination Packages: A combination package, so termed, may consist of (1) a sealed envelope containing a written or printed communication, and (2) an unsealed container enclosing either printed matter, or samples of merchandise. The two parts must be firmly attached together. Each part must be separately addressed to the same addressee. Each part must bear postage at the rate as specified for such part if mailed separately, and must conform to the general regulations governing that classification.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 2 cents for the first ounce or fraction; 2 cents for each additional ounce or fraction.

Mail Time: The average mail time is 6 days.

Parcel Post: Postage rate, 14 cents per pound or fraction. Weight limit, 22 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, 15 cents, with return receipt if requested. No indemnity for loss or damage. Parcels cannot be insured nor sent C. O. D.

Customs declarations, one copy, Form 2966. No consular documents required. Commercial invoice must accompany each parcel to avoid delays in clearing through customs.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 1 cent; reply card, 2 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces; except newspapers and periodicals, 1 cent for each 4 ounces or fraction of 4 ounces. Maximum weight, 4 pounds 6 ounces; except single copies of printed books, 6 pounds, 9 ounces. Maximum size, 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inces in diameter.

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone, Whitehall 1247

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States*. For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers*. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: The bill of lading may be made either direct or "to order, notify." Eight copies must be presented at the Haitian consular office at the port of shipment for legalization.

SAILINGS FROM NEW YORK

★ **Colombian Line** (Colombian S. S. Co., Inc.), 17 Battery Place, New York. Freight and passenger service, from New York, weekly, for Haitian ports. Bills of Lading, 3 company copies. Minimum Bill of Lading, $1.00. Parcel Receipts, not issued.

★ **Panama Railroad S. S. Line,** 24 State St., New York. Freight and passenger service, from New York, every 10 days, for Port au Prince.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, for Port au Prince, $1.00, plus wharfage, lighthouse and tonnage dues. Parcel Receipts, not issued.

Royal Netherlands West India Mail (Funch, Edye & Co., Inc.), 25 Broadway, New York. Freight and passenger service, from New York, weekly, for Port au Prince; fortnightly, for Cape Haiti, Port de Paix, Gonaives, St. Marc, Petit Goave, Jeremie, Miragoane, Aux Cayes, and Jacmel.

Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $1.00. Parcel Receipts, not issued.

SAILINGS FROM BEAUMONT

Lone Star Line (Hall Shipping Co.), San Jacinto Life Bldg., Beaumont. Freight service, from Beaumont, every two weeks, for Haitian ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM GALVESTON

Lone Star Line (Lone Star S. S. Co.), 2215 Avenue C, Galveston. Freight service, from Galveston, every two weeks, for Haitian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

COLOMBIAN LINE

Regular Weekly Sailings for HAITI (Cape Haitian, Port de Paix, Gonaives, St. Marc, Port au Prince, Petit Goave, Miragoane, Jeremie, Aux Cayes, Jacmel), also Fortnightly Service for PORT AU PRINCE, direct

FREIGHT, PASSENGER and MAILS

COLOMBIAN STEAMSHIP COMPANY, INC.

17 Battery Place, New York City **Telephone, 8000 Whitehall**

SAILINGS FROM MOBILE

★ **Aluminum Line** (New Orleans & South American S. S. Co., Inc.), First National Bank Bldg., Mobile. Freight service, from Mobile, fortnightly, for Port au Prince; monthly, for Aux Cayes and Jacmel. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM NEW ORLEANS

★ **Aluminum Line** (New Orleans & South American S. S. Co., Inc.), Queen & Crescent Bldg., New Orleans. Freight service, from New Orleans, fortnightly, for Port au Prince; monthly, for Aux Cayes and Jacmel. Bills of Lading, 6 company copies. Minimum Bill of Lading, $5.00.

Societe Generale de Transports Maritimes a Vapeur (Norton, Lilly & Co.), Canal-Commercial Building, New Orleans. Freight service, from New Orleans, when cargo offers, for Port au Prince. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

SAILINGS FROM ORANGE

Lone Star Line (Hull Shipping Co.), Orange. Freight service, from Orange, every two weeks, for Haitian ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

U. S. Ports and Shipping Services

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

HAWAIIAN ISLANDS

The Hawaiian Islands comprise a group of islands in the Pacific Ocean about two thousand miles to the southwest of San Francisco, covering an estimated area of about 6,450 square miles, with a population of approximately 256,000. The principal islands are: Oahu, Hawaii, Maui, Molokai, Lanai, Kahulawe, Kauai, and Niihau.

American Consulates: As a possession of the United States, the Hawaiian Islands are within any consular jurisdiction.

Cable and Radio Rates: Honolulu and all places on Oahu Island, 37 cents. For the islands of Hawaii, Maui, Kauai, and Molokai, 52 cents. Deferred rate, one-half the full rate as quoted. Urgent rate, for Honolulu and Oahu Island, 87 cents; for other islands, $1.32. Night letter, for Honolula and Oahu Island, $2.50 for first 13 words, 10 cents for each additional word; for other islands, first 13 words, $3.50, each additional word, 10 cents. Week-end letter, for Honolulu and Oahu Island, 25 words, $3.00, each additional word, 8 cents; for other islands, 25 words, $4.00, each additional word, 8 cents.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Hawaii.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Hawaiian Islands and other countries throughout the world. See our advertisement under Boston in General Information Section.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

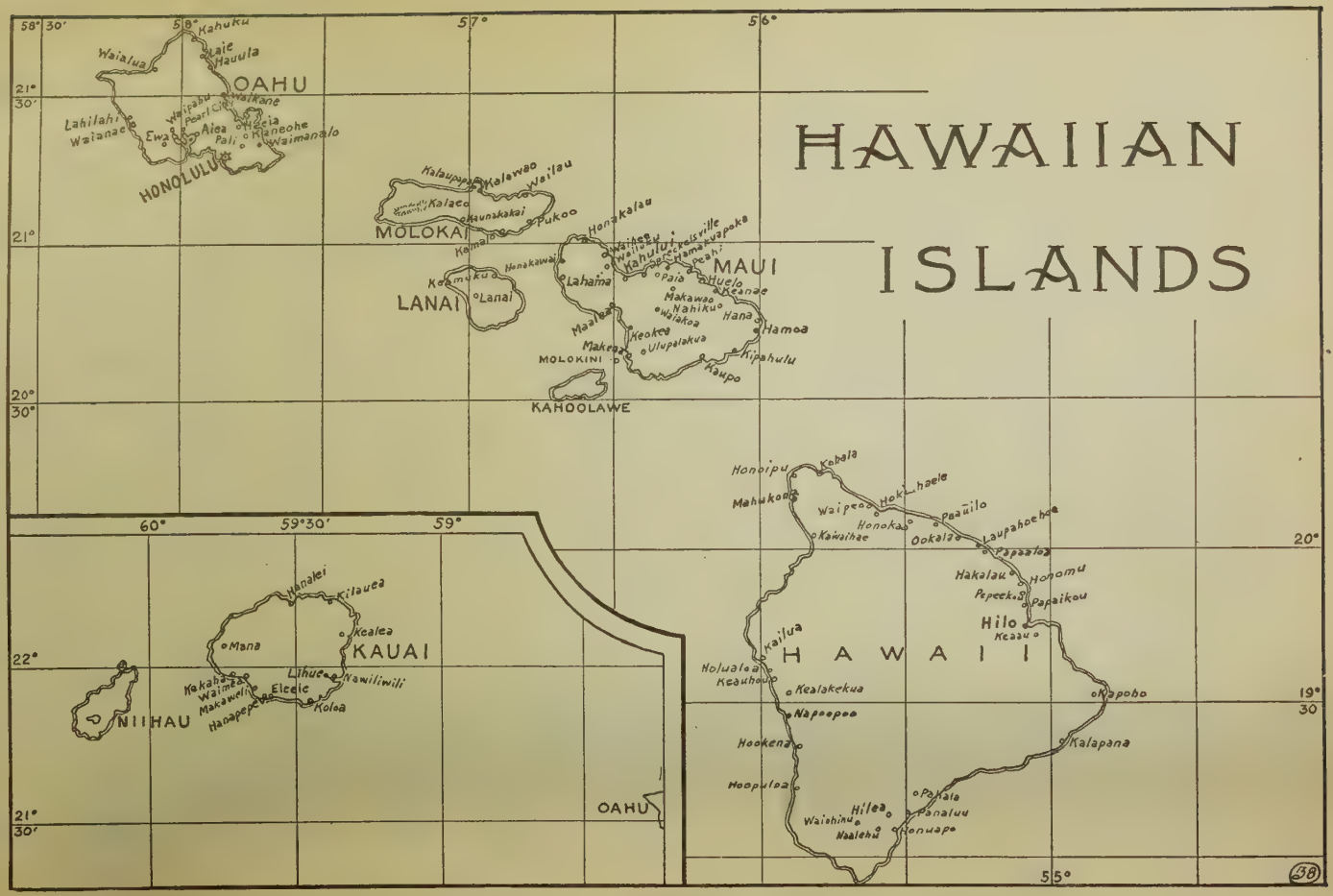
Consular Regulations: As a possession of the United States, no consular documents are required for shipments to destinations in the Hawaiian Islands.

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the

THE EXPORTERS' ENCYCLOPAEDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world


HAWAIIAN ISLANDS
OAHU
Kahuku
Waialua
Kaie
Hauula
Waipahu
Pearl City
Waikane
Lahilahi
Waianae
Ewa
Aiea
Pali
Kaneohe
Waimanalo
HONOLULU
MOLOKAI
Kalaupapa
Kalawao
Wailau
Kalaoa
Kaunakakai
Pukoo
Kamalo
Honouliuli
Kaluakoi
Honokalau
Wailuku
Kahului
Kihei
Hamakuapoko
Peahi
MAUI
Paia
Huelo
Keanae
Makawao
Nahiku
Hana
Hamoa
Kipahulu
Kaupo
Lahaina
Honokawai
Kaumalapau
LANAI
Lanai
Maalaea
Makena
Keokea
Ulupalakua
MOLOKINI
KAHOOLAWE
Hanalei
Kilauea
Kealea
Mana
KAUAI
Lihue
Nawiliwili
Kekaha
Waimea
Makaweli
Eleele
Koloa
Hanapepe
NIIHAU
OAHU
Honoipu
Kohala
Mahukona
Waipio
Hekihaele
Paauilo
Honokaa
Kawaihae
Ookala
Laupahoehoe
Papaaloa
Hakalau
Honomu
Pepeekeo
Papaikou
Hilo
Keaau
Kailua
HAWAII
Holualoa
Keauhou
Kealakekua
Napoopoo
Hookena
Hoopuloa
Napoho
Kalapana
Pahala
Hilea
Waiohinu
Naalehu
Ninole
Honuapo
60°
59°30′
59°
58°30′
58°
57°
56°
55°
21°
30′
20°
30°
22°
19°
30
38

letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Aiea, Oahu Isld.....(*via Honolulu*)
Eleele, Kauai Isld.....(*via Honolulu*)
Ewa, Oahu Isld.....(*via Honolulu*)
Hakalau, Hawaii Isld.....(*via Hilo*)
Hamakuapoka, Maui Isld.—
(*via Honolulu*)
Hamoa, Maui Isld.....(*via Honolulu*)
Hana, Maui Isld.....(*via Honolulu*)
Hanalei, Kauai Isld....(*via Honolulu*)
Hanapepe, Kauai Isld..(*via Honolulu*)
Hauula, Oahu Isld.....(*via Honolulu*)
Heeia, Oahu Isld.....(*via Honolulu*)
Hilea, Hawaii Isld.....(*via Hilo*)
Hilo, Hawaii Island .....TBL
Holualoa, Hawaii Isld..(*via Honolulu*)
Honakalau, Maui Isld.(*via Honolulu*)
Honoipu, Hawaii Isld.....(*via Hilo*)
Honokaa, Hawaii Isld.....(*via Hilo*)
Honokawai, Maui Isld..(*via Honolulu*)
Honolulu, Oahu Island .....TBL
Honomu, Hawaii Isld..... (*via Hilo*)
Honouliuli, Oahu Isld.(*via Honolulu*)
Honuapo, Hawaii Isld.....(*via Hilo*)
Hookena, Hawaii Isld.....(*via Hilo*)
Hoopuloa, Hawaii Isld.....(*via Hilo*)
Huelo, Maui Isld.....(*via Honolulu*)
Hukiahaele, Hawaii Isld....(*via Hilo*)
Kahuku, Oahu Isld....(*via Honolulu*)
Kahului, Maui Isld....(*via Honolulu*)
Kailua, Hawaii Isld.....(*via Hilo*)
Kalae, Molokai Isld....(*via Honolulu*)
Kalapana, Hawaii Isld.....(*via Hilo*)
Kalaupapa, Molokai Isld.(*via Honolulu*)
Kalawao, Molokai Isld..(*via Honolulu*)
Kamalo, Molokai Isld..(*via Honolulu*)
Kaneilo, Oahu Isld.....(*via Honolulu*)
Kaneohe, Oahu Isld....(*via Honolulu*)
Kapoho, Hawaii Isld.....(*via Hilo*)
Kaunakakai, Molokai Isld.—
(*via Honolulu*)
Kaupo, Maui Isld.....(*via Honolulu*)
Kawaihae, Hawaii Isld.....(*via Hilo*)
Keaau, Hawaii Isld.....(*via Hilo*)
Kealakekua, Hawaii Isld....(*via Hilo*)
Kealia, Kauai Isld.....(*via Honolulu*)
Keanae, Maui Isld.....(*via Honolulu*)
Keauhou, Hawaii Isld.....(*via Hilo*)
Kekaha, Kauai Isld....(*via Honolulu*)
Keokea, Maui Isld....(*via Honolulu*)
Keomuku, Lanai Isld...(*via Honolulu*)
Kilauea, Kauai Isld....(*via Honolulu*)
Kipahulu, Maui Isld....(*via Honolulu*)
Kohala, Hawaii Isld.....(*via Hilo*)
Koloa, Kauai Isld.....(*via Honolulu*)
Lahaina, Maui Isld.....(*via Honolulu*)
Lahilahi, Oahu Isld....(*via Honolulu*)
Laie, Oahu Isld.....(*via Honolulu*)
Lanai, Lanai Isld.....(*via Honolulu*)
Laupahoehoe, Hawaii Isld.—
(*via Hilo*)
Lihue, Kauai Isld.....(*via Honolulu*)
Maalea, Maui Isld.....(*via Honolulu*)
Mahukona, Hawaii Isld.....(*via Hilo*)
Makawao, Maui Isld...(*via Honolulu*)
Makena, Maui Isld.....(*via Honolulu*)
Makaweli, Kauai Isld..(*via Honolulu*)
Mana, Kauai Isld.....(*via Honolulu*)
Naalehu, Hawaii Isld.....(*via Hilo*)
Nahaiku, Maui Isld....(*via Honolulu*)
Napoopoo, Hawaii Isld.....(*via Hilo*)
Nawiliwili, Kauai Isld..(*via Honolulu*)
Ookala, Hawaii Isld.....(*via Hilo*)
Paauilo, Hawaii Isld.....(*via Hilo*)
Pahala, Hawaii Isld.....(*via Hilo*)
Paia, Maui Isld.....(*via Honolulu*)
Pali, Oahu Isld.....(*via Honolulu*)
Panaluu, Hawaii Isld.....(*via Hilo*)
Papaaloa, Hawaii Isld.....(*via Hilo*)
Papaikou, Hawaii Isld.....(*via Hilo*)
Pauwela, Maui Isld....(*via Honolulu*)
Peahi, Maui Isld.....(*via Honolulu*)
Pearl City, Oahu Isld..(*via Honolulu*)
Peninsula, Oahu Isld...(*via Honolulu*)
Pepeekou, Hawaii Isld.....(*via Hilo*)
Pohoiki, Hawaii Isld.....(*via Hilo*)
Puaena, Oahu Isld.....(*via Honolulu*)
Pukoo, Molokai Isld...(*via Honolulu*)
Punalun, Oahu Isld....(*via Honolulu*)
Spreckelsville, Maui Isld.—
(*via Honolulu*)
Ulupalakua, Maui Isld.(*via Honolulu*)
Wahiawa, Oahu Isld...(*via Honolulu*)
Waiakoa, Maui Isld....(*via Honolulu*)
Waialua, Oahu Isld....(*via Honolulu*)
Waianae, Oahu Isld....(*via Honolulu*)
Waihee, Maui Isld.....(*via Honolulu*)
Waikane, Oahu Isld....(*via Honolulu*)
Wailau, Molokai Isld..(*via Honolulu*)
Wailuku, Maui Isld....(*via Honolulu*)
Waimanalo, Oahu Isld.(*via Honolulu*)
Waimea, Hawaii Isld.....(*via Hilo*)
Waimea, Kauai Isld...(*via Honolulu*)
Waiohinu, Hawaii Isld.....(*via Hilo*)
Waipahu, Oahu Isld...(*via Honolulu*)

Average time, New York to Honolulu .....43 days

Postal Regulations: Domestic postal regulations apply on all matter for destinations in the Hawaiian Islands. Parcel post packages may be insured but not registered. If it is desired to register a package it must be sealed and sent as first class matter.

INSURANCE COMPANY OF NORTH AMERICA

Foreign and Domestic Parcel Post Insurance.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are no special requirements affecting the preparation of bills of lading.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

American-Hawaiian Line (American-Hawaiian S. S. Co.), 8 Bridge St., New York. Freight service, from New York, every 5 days (via San Francisco), for Honolulu. Dock Receipt, on company's form, in duplicate. Bills of Lading, issued by steamship company in exchange for dock receipt. Minimum Bill of Lading, $2.50 to San Francisco. Parcel Receipts, not issued.

★ **Barber Line** (Barber S. S. Lines, Inc.), 17 Battery Place, New York. Freight service, from New York, monthly, for Honolulu. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

★ **Isthmian S. S. Lines** (Norton, Lilly & Co.), 26 Beaver St., New York. Freight service, from New York, monthly, for Honolulu. Through Bills of Lading to all ports of call in Hawaiian Islands. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, for Honolulu, $4.00.

Luckenbach Lines (Luckenbach S. S. Co.), 44 Whitehall St., New York. Freight service, from New York, weekly, for San Francisco, thence by connecting steamer for Honolulu. Dock Receipt, on company's form, in duplicate. Bills of Lading, issued by the company in exchange for dock receipt. Minimum Bill of Lading, $2.50.

★ **Transmarine Line,** 5 Nassau St., New York. Freight service, from New York harbor (Port Newark, N. J.), every 10 days (via Los Angeles/San Francisco), for Honolulu. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $4.00. Shipper's Export Declaration in duplicate.

★ **United American Lines, Inc.,** 39 Broadway, New York. Freight service, from New York, every other Saturday (via Los Angeles/San Francisco), for Hawaiian Island ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, issued by the company in exchange for original dock receipt. Minimum Bill of Lading, $4.00. Parcel Receipts, not issued.

Williams S. S. Co., 11 Moore St., New York. Freight service, from New York, fortnightly (via Los Angeles/San Francisco), for Honolulu. Bills of Lading, 4 company copies. Minimum Bill of Lading, $4.00.

SAILINGS FROM BALTIMORE

★ **Isthmian S. S. Lines** (Norton, Lilly & Co.), Equitable Bldg., Baltimore. Freight service, from Baltimore, monthly, direct for Honolulu. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, for Honolulu, $4.00.

★ **United American Lines, Inc.,** Hearst Tower Bldg., Baltimore. Freight service, from Baltimore, every other Friday (via Los Angeles/San Francisco), for Hawaiian Island ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, issued by the company in exchange for the original dock receipt. Minimum Bill of Lading, $4.00. Parcel Receipts, not issued.

Williams S. S. Co., 39 South St., Baltimore. Freight service, from Baltimore, fortnightly. See New York.

SAILINGS FROM BOSTON

★ **Isthmian S. S. Lines** (Norton, Lilly & Co.), Board of Trade Bldg., Boston. Freight service, from Boston, monthly, for Honolulu. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $2.50.

Luckenbach Lines (Luckenbach S. S. Co.), 40 Broad St., Boston. Freight service, from Boston, about weekly. See New York.

SAILINGS FROM CHARLESTON

American-Hawaiian Line (Street Bros.), Charleston. Freight service, from Charleston, every 3 weeks. See New York.

SAILINGS FROM GALVESTON

American Pioneer Line (Tampa Inter-Ocean S. S. Co.), American Natl. Ins. Bldg., Galveston. Freight service, from Galveston, monthly. See New Orleans.

Luckenbach Lines (Wm. Parr & Co.), Galveston. Freight service, from Galveston, about fortnightly. See New Orleans.

SAILINGS FROM HAMPTON ROADS

Williams S. S. Co., Law Bldg., Norfolk. Freight service, from Norfolk, fortnightly. See New York.

SAILINGS FROM HOUSTON

American Pioneer Line (Tampa Inter-Ocean S. S. Co.), Cotton Exchange Bldg., Houston. Freight service, from Houston, monthly. See New Orleans.

SAILINGS FROM LOS ANGELES

American-Hawaiian Steamship Co., 314 Central Bldg., Los Angeles. Freight service, from Los Angeles, every 5 days. See San Francisco.

Los Angeles S. S. Co., Freight Dept., 408 Central Bldg.; Passenger Dept., 517 South Spring St., Los Angeles. Freight and passenger service, from Los Angeles, every other Saturday, for Honolulu, Kahului, and Hilo. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $1.50. Parcel Receipts, not issued.

Toyo Kisen Kaisha (S. L. Kreider), 375 Pacific Electric Bldg., Los Angeles. No discharge of passengers or freight allowed.

SAILINGS FROM MOBILE

Luckenbach Lines (Mobile Liners, Inc.), Mobile. Freight service, from Mobile, about fortnightly. See New Orleans.

Pacific-Caribbean-Gulf Line (Von Heynigen Brokerage Co.), Mobile. Freight service, from Mobile, every 2 weeks (via San Francisco), for Honolulu.

SAILINGS FROM NEW ORLEANS

American Pioneer Line (Tampa Inter-Ocean S. S. Co.), Whitney-Central Bldg., New Orleans. Freight service, from New Orleans, monthly, for Honolulu. Dock Receipt, in duplicate. Bills of Lading, company keeps 8 copies. Minimum Bill of Lading, $4.00. Parcel Receipts, not issued.

★ **Isthmian Lines** (Norton, Lilly & Co.), Canal-Commercial Bldg., New Orleans. Freight service, from New Orleans, about monthly, for Honolulu. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $2.50.

Luckenbach Lines (Alfred Le Blanc), 833 Gravier St., New Orleans. Freight service, from New Orleans, about fortnightly, for San Francisco, thence by connecting steamer for Honolulu. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $2.50.

Pacific-Caribbean-Gulf Line (Steele Steamship Line, Inc.), New Orleans. Freight service, from New Orleans, every 2 weeks (via San Francisco), for Honolulu. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $4.00.

SAILINGS FROM PHILADELPHIA

American-Hawaiian Line: Philadelphia. Freight service, from Philadelphia, every 5 days (via San Francisco), for Honolulu. Dock Receipt, on company's form, in duplicate. Bills of Lading, issued by company in exchange for dock receipt. Minimum Bill of Lading, $2.50.

★ **Isthmian S. S. Lines** (Norton, Lilly & Co.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, monthly, for Honolulu. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $2.50.

Luckenbach Lines (Luckenbach S. S. Co.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, weekly (via San Francisco), for Honolulu. Bills of Lading, issued by the company in exchange for dock receipt. Minimum Bill of Lading, $2.50.

Williams S. S. Co., Drexel Bldg., Philadelphia. Freight service, from Philadelphia, fortnightly. See New York.

SAILINGS FROM PORT ARTHUR

American Pioneer Line (Lykes-Sgitcovich Joint S. S. Agency), Port Arthur. Freight service, from Port Arthur, monthly. See New Orleans.

SAILINGS FROM PORTLAND, ORE.

Toyo Kisen Kaisha (Oregon-Pacific Co.), Portland, Oregon. No discharge of passengers or freight allowed.

SAILINGS FROM SAN FRANCISCO

Matson Line (Matson Navigation Co.), 215 Market St., San Francisco. Freight, mail and passenger service, from San Francisco, every Wednesday noon for Honolulu; every two weeks for Hilo and Kahului via Honolulu; every 2 weeks for Kaanapali; every 4 weeks for Port Allen, Mahukona and Hana. Shippers' Export Declaration required. Dock Receipt, company exchanges bills of lading for dock receipt. Bills of Lading, company keeps 2 copies. General Merchandise rate, $5.75 per ton, weight or measurement (Hana $6.25). Minimum Bill of Lading, $1.50.

Oceanic S. S. Company (J. D. Spreckels & Bros. Co.), 2 Pine St., San Francisco. Freight, mail and passenger service, from San Francisco, every 3 weeks, for Honolulu. Bills of Lading, 2 company copies. Minimum Bill of Lading, $1.50.

Toyo Kisen Kaisha, 551 Market St., San Francisco. No discharge of passengers or freight allowed.

SAILINGS FROM SAVANNAH

★ **United American Lines** (M. J. Hogan & Co.), Savannah Bank & Trust Bldg., Savannah. Freight service, from Savannah, every other Tuesday (via Los Angeles/San Francisco), for Hawaiian Island ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, issued by the company in exchange for the original dock receipt. Minimum Bill of Lading, $4.00. Parcel Receipts, not issued.

SAILINGS FROM SEATTLE

Matson Line (Alexander & Baldwin, Ltd.), 814 Second Avenue, Seattle. Freight service, from Seattle, every two weeks, for Honolulu, Kahului, Port Allen and Kaanapali. Passenger service, every 42 days. Dock Receipt, company exchanges bills of lading for dock receipt. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $1.50. General merchandise rate, $5.75 per ton, weight or measurement.

SAILINGS FROM TAMPA

American Pioneer Line (Tampa Inter-Ocean Steamship Co.), Stovall Bldg., Tampa. Freight service, from Tampa, as cargo offers, for Honolulu. See New Orleans.

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone, Whitehall 1247

HEJAZ

An independent kingdom, bordering on the Red Sea, has an area of about 170,000 square miles and an estimated population of about 900,000. It is under the British sphere of influence and is the most important principality in Arabia by virtue of its possession of Mecca, with a population of about 70,000, and Medina, with a population of about 10,000. Hejaz is in rail communication with the Mediterranean by means of the Beirut-Medina Railway.

The chief product of the country is dates, consumed locally. The imports are mainly food stuffs and building materials. The exports are hides, wool and gum.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Hejaz.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

GENERAL EXPORT INFORMATION

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.

HOLLAND AND BELGIUM (with LUXEMBURG)

HOLLAND

Holland, or the Netherlands, lies in western Europe, and is bounded by the North Sea, Germany and Belgium. Its population is 6,336,670, and its area is 12,648 square miles.

The provinces which comprise the Netherlands are: North Brabant, Guelders, South Holland, North Holland, Zealand, Utrecht, Friesland, Overyseel, Groningen, Drenthe, and Limburg.

Currency: The unit of currency is the guilder, equivalent at par of exchange to 40.2 cents, United States currency.

Language: Dutch.

Weights and Measures: Metric system.

American Consulates: *Consulate General,* Rotterdam. *Consulate,* Amsterdam. *Vice Consulate,* The Hague. *Consular Agency,* Flushing.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Holland, add 5 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.25	.28	.31	.34	.37
Deferred rate	.12½	.14	.15½	.17	.18½
Preferred rate	—	—	—	—	—
Urgent rate	.36	.39	.42	.45	.48
Cable letter (Minimum, 20 words)	.08	.09	.10	.11	.12
Week-end letter (Minimum, 20 words)	.07	.08	.09	.10	.11
Radio					
Full rate	.25	.29	.33	.36	.39
Deferred rate	.12½	.14½	.16½	.18	.19½
Partly urgent rate	.36	.40	.44	.47	.50
Urgent rate	.75	.79	.83	.86	.89
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Holland.

The Canadian Bank of Commerce, 16 Exchange Place, New York City. Complete facilities for handling all kinds of foreign business through our connections, the Disconto Maatschappij, and Amsterdamsche Bank. Branches and carefully selected correspondents in every important city of the world.

The Fifth-Third National Bank, Cincinnati, Ohio. Most centrally located city in the U. S. A. Assets over $50,000,000.00. Complete foreign trade and foreign exchange facilities. Cable address: Fifththird.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Holland and other countries throughout the world. See our advertisement under Boston in General Information Section.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars and foreign currencies. Represented in Amsterdam by its stockholding correspondents, Hope & Company and Nederlandsche Handel Maatschappij.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The Philadelphia-Girard National Bank ..... Philadelphia, Pa.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices: There are consular offices for the Netherlands in the following cities. The regulations are uniform for all offices except as otherwise stated under *Consular Regulations.*

New York: Consulate General, 17 Battery Place. (Telephone, Whitehall 2470). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in New York, New Jersey and Connecticut. W. P. Montyn, Consul General.

Baltimore: Consulate, 26 South Calvert Street. (Telephone, Plaza 0380). 10 a.m. to 12 m. and 2 p.m. to 3 p.m.; Saturdays, 9 a.m. to 10 a.m. Jurisdiction in Maryland, Delaware, West Virginia. Rodolphe H. Mottu, Consul.

Boston: Consulate, 89 State Street (Room 2). (Telephone, Congress 22-30). 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Massachusetts, Maine, New Hampshire, Vermont, Rhode Island. J. H. Reurs, Consul.

Charleston: Consulate, 54 Broad Street. 9 a.m. to 4 p.m. (Telephone, 4317). Jurisdiction in South Carolina, Georgia, Florida. Daniel Ravenel, Consul.

Chicago: Consulate General, 38 South Dearborn Street (Room 509). (Telephone, Randolph 3853-3854). 10 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Illinois, Wisconsin, Indiana, Ohio, North Dakota, South Dakota, Montana, Idaho, Wyoming. John Vennema, Consul General.

Galveston: Consulate, 411 United States National Bank Building. (Telephone, 3920). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. R. J. McDonough, Consul.

Grand Rapids (Mich.): Consulate, 67 Monroe Ave. (Telephone, City 65986). 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Michigan and Minnesota. Jabob Steketee, Consul.

Jacksonville: Vice Consulate, 204 East Bay Street. (Telephone, 5-5653). 9 a.m. to 12 m. and 2.30 p.m. to 5.30 p.m. Jurisdiction in Georgia, Florida, Alabama. R. Ross Parkhill, Vice Consul.

Kansas City: Consulate, 803 Security Building. (Telephone, Delaware 8323). 10 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Missouri ("west of 93rd degree longitude"), Kansas, Oklahoma, Nebraska, Iowa. John C. Koster, Consul.

Los Angeles: Vice Consulate, 324 North San Pedro Street. (Telephone, Tucker 2660). 10 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in California (counties of Santa Barbara, San Bernardino, Ventura, Los Angeles, Orange, Riverside) and Arizona. Adrian Hartog, Vice Consul.

Mobile: Vice Consulate, 303 Masonic Temple Building. (Telephone, 101). 10 a.m. to 2 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Alabama. J. B. Oliver, Vice Consul.

New Orleans: Consulate, Hibernia Bank & Trust Building. (Telephone, Main 5403). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Louisiana, Alabama, Mississippi and Florida "west of the Apalachicola River." William J. Hammond, Consul.

Newport News: Vice Consulate, Railroad & Eighteenth Streets. (Telephone, 95). 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 1 p.m. Jurisdiction in the city and harbor of Newport News. E. D. Luning, Vice Consul.

Norfolk: Consulate, Corner of Plume and Randolph Streets. 10 a.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Virginia, North Carolina, West Virginia. J. P. Andre Mottu, Consul.

Ogden (Utah): Vice Consulate, 2450 Washington Avenue. (Telephone, 2347 W, and 1166). 8 a.m. to 5 p.m.; Saturdays, 8 a.m. to 12 m. Jurisdiction in Utah. Evert Neuteboom, Vice Consul.

Orange City (Iowa): Vice Consulate. (Telephone, 132). 9 a.m. to 12 m. Jurisdiction in Iowa. G. Klay, Vice Consul.

Pensacola: Vice Consulate, 619 South Palafox Street. (Telephone, 139). 10 a.m. to 5 p.m. Jurisdiction, "Pensacola to Key West." E. A. Zelius, Vice Consul.

Philadelphia: Consulate, 1531 Walnut Street. (Telephone, Bell-Rittenhouse 5681, Keystone-Race 1384). 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 1 p.m. Jurisdiction in Pennsylvania. N. G. M. van Velzen, Consul.

Port Arthur: Consulate, Holland Texas Hypotheek Bank, Plaza Hotel Building. (Telephone, 46). 9 a.m. to 5 p.m. Jurisdiction "the entire state of Texas except the immediate surroundings of Galveston." J. G. J. Boissevain, Acting Consul.

Portland (Ore.): Vice Consulate, Board of Trade Building. (Telephone, Broadway 1150). 10 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Oregon. A. H. Metzelaar, Vice Consul.

St. Louis: Consulate, 1973 Railway Exchange Building. (Telephone, Olive 6068). 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Missouri, Arkansas, Tennessee, Kentucky. H. ter Braak, Consul.

San Diego: Vice Consulate, 326 Juniper Street. (Telephone, Main 304). 1 p.m. to 3 p.m. Jurisdiction in California (counties of San Diego and Imperial). J. H. Delvalle, Vice Cosul.

San Francisco: Consulate General, 667 Mills Building. (Telephone, Sutter 5039). 10 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Arizona, California, Colorado, Nevada, New Mexico, Oregon, Utah, Washington. H. A. van C. Torchiana, Consul General.

Savannah: Vice Consulate, 6 East Bay Street. (Telephone, 4646). 10 a.m. to 3 p.m. Jurisdiction in Georgia. Robert Perrin, Vice Consul.

Seattle: Consulate, 208 Columbia Street. (Telephone, Elliott 0186). 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Washington. A. Vanderspek, Consul.

Tampa: Vice Consulate, 1115 Florida Avenue.

Consular Regulations: No consular documents are required.

TO HOLLAND
SHIP THRU ARTHUR T. BLACKMAN, INC. NEW YORK
Best Routes FOREIGN FREIGHT CONTRACTORS Lowest Rates
15-25 Whitehall Street Phone: Bowling Green 9364, 9365

Passenger Routes and Regulations: Consular visé of passports is required if the traveler is to stay more than 8 days in Holland. Fee, $10.00.

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Alkmaar	*(via Rotterdam)*	Hoogeveen	*(via Rotterdam)*
Amsterdam	TBL	Kampen	*(via Rotterdam)*
Arnheim	*(via Rotterdam)*	Leewarden	*(via Rotterdam)*
Bois le Duc	*(via Rotterdam)*	Leyden	*(via Rotterdam)*
Breda	*(via Rotterdam)*	Maestricht	*(via Rotterdam)*
Delft	*(via Rotterdam)*	Middleburg	*(via Rotterdam)*
Delfzy	*(via Rotterdam)*	Nimeguen	*(via Rotterdam)*
Deventer	*(via Rotterdam)*	Rotterdam	TBL
Dordrecht	*(via Rotterdam)*	Schiedam	*(via Rotterdam)*
Flushing	*(via Rotterdam)*	Tilburg	*(via Rotterdam)*
Groningen	*(via Rotterdam)*	Utrecht	*(via Rotterdam)*
Haarlem	*(via Rotterdam)*	Vlissingen	*(via Rotterdam)*
Hague, The	*(via Rotterdam)*	Weststellingswerf	*(via Rotterdam)*
Harlingen	*(via Rotterdam)*	Zaandam	*(via Rotterdam)*
Helder, De	*(via Rotterdam)*	Zutphen	*(via Rotterdam)*
Hertogenbosch	*(via Rotterdam)*	Zwolle	*(via Rotterdam)*

Postal Regulations: Mails for the Netherlands are despatched from New York.

Combination Packages: Combination packages are not permitted in the mails for Holland.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. ***Maximum weight,*** 4 pounds 6 ounces.

Letters: Postage rate, 5 cents for the first ounce; 3 cents per each additional ounce or fraction. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension; except rolls, length 30 inches, diameter 4 inches.

Registration, 15 cents with return receipt if requested.

Merchandise may be mailed at the letter rate. No customs declaration nor consular documents required.

Parcel Post: Postage rate, 14 cents per pound or fraction. Weight limit, 11 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

INSURANCE COMPANY OF NORTH AMERICA

Foreign and Domestic Parcel Post Insurance.

Registration, not permitted. No indemnity for loss or damage. Parcels cannot be insured, except privately, nor sent C. O. D.

Customs declarations, 2 copies, Form 2966. No consular documents required.

Postal Export Declaration Form S 250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. ***Maximum weight,*** 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction, except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. *Maximum weight,* 18 ounces. *Maximum size,* length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Copper coins or copper plate destined for the coinage of money; goat meat, except when salted, the wool, hair, horns, and cloven hoofs of the above-named animals, imported directly from countries outside of Europe; cloven feet; the unrendered fat of pigs, also the cloven hoofs, trash and refuse of same, except worked hair for the making of brushes; horns and refuse of cattle; salted meat, except by special permit; raspberry bushes and parts; gooseberry trees; red, white and black currants; objects excluded by the International Phylloxera Convention. The following articles will be admitted into the Netherlands conditionally: Potatoes and their refuse, also the packing of same, the flesh of single or solid hooded animals (horse flesh), plants, shrubs and all non-wine producing vegetation.

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone, Whitehall 1247

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are no special requirements affecting the preparation of bills of lading.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **American Diamond Line** (Black Diamond S. S. Corp.), 67 Exchange Place, New York. Freight service, from New York, every 10 days, for Rotterdam and Amsterdam. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

Holland-America Line, 21 State St., New York. Freight, mail and passenger service, from New York, weekly, for Rotterdam and Amsterdam. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00. Parcel Receipts (packages not exceeding $10.00 in value), minimum charge, $2.50.

SAILINGS FROM BALTIMORE

★ **American Diamond Line** (Dichmann, Wright & Pugh, Inc.), Hearst Tower Bldg., Baltimore. Freight service, from Baltimore, every two weeks.

Holland-America Line (Furness, Withy & Co., Ltd.), 19 South St., Baltimore. Freight service, from Baltimore, about fortnightly, for Rotterdam (see New York). Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts (packages not exceeding $10.00 in value), minimum charge, $2.50.

U. S. PORTS and SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

SAILINGS FROM BOSTON

★ **American Diamond Line** (Rogers & Webb), 110 State St., Boston. Freight service, from Boston, fortnightly.

Holland-America Line (International Mercantile Marine), 84 State St., Boston. Freight service, from Boston, fortnightly (see New York).

SAILINGS FROM CHARLESTON

★ **American Palmetto Line** (The Carolina Co.), Middle Atlantic Wharf, Charleston. Freight service, from Charleston, about monthly, for Rotterdam and Amsterdam. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM GALVESTON

Holland-America Line (Texas Transport & Terminal Co.), Galveston. Freight service, from Galveston, about monthly. See New Orleans.

★ **Royal Mail Steam Packet Co.** (William Parr & Co.), Galveston. Freight service, from Galveston, fortnightly, for Rotterdam. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

Southern States Line (Lykes Bros. Ripley S. S. Co., Inc.), American National Insurance Bldg., Galveston. Freight service, from Galveston, twice monthly, for Rotterdam. Bills of Lading, 8 company copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM HAMPTON ROADS

★ **American Diamond Line** (Dichmann, Wright & Pugh), Citizens National Bank Bldg., Norfolk. Freight service, from Hampton Roads, fortnightly. See New York.

Holland-America Line, River Road, Newport News; Seaboard National Bank Building, Norfolk. Freight service, from Hampton Roads, fortnightly. See Baltimore.

AMERICAN DIAMOND LINES

Regularly Sailings to HOLLAND (Rotterdam, Amsterdam) from NEW YORK, PHILADELPHIA, BALTIMORE, HAMPTON ROADS, BOSTON and PORTLAND

BLACK DIAMOND STEAMSHIP CORP.

67 Exchange Place - - - - - New York

Chicago, Black Diamond S.S. Corp., 615 Webster Bldg.; **Boston,** Rogers & Webb, 110 State Street; **Detroit,** Black Diamond S.S. Corp., 1417 First Nat. Bank Bldg.; **Philadelphia,** Dichmann, Wright & Pugh, 316 Bourse Bldg.; **Portland,** Rogers & Webb, 36 Exchange Street; **Baltimore,** Dichmann, Wright & Pugh, Hearst Tower Bldg.; **Hampton Roads,** Dichmann, Wright & Pugh, Citizens Bank Bldg., Norfolk.

SAILINGS FROM HOUSTON

Southern States Line (Lykes Bros. Ripley S. S. Co., Inc.), Houston. Freight service, from Houston, twice monthly, for Rotterdam. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 8 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM LOS ANGELES

★ **French Line** (General S. S. Corp.), 541 South Spring St., Los Angeles. Freight service, from Los Angeles, monthly. See San Francisco.

North Pacific Coast Line, Joint service of the Holland-America Line and Royal Mail Steam Packet Co. (C. J. Lehman), 123 East 6th St. Los Angeles. Freight and passenger service, from Los Angeles, about every 2 weeks. See San Francisco.

SAILINGS FROM MOBILE

Mobile Oceanic Line (Waterman S. S. Corp.), City Bank Bldg., Mobile. Freight service, from Mobile, fortnightly, for Rotterdam. Dock Receipt, on shipper's form, in duplicate (when requested). Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM NEW ORLEANS

★ **French Line** (Texas Transport & Terminal Co.), Whitney-Central Bldg., New Orleans. Freight service, from New Orleans, fortnightly, for Rotterdam. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

Holland-America Line (Texas Transport & Terminal Co.), New Orleans. Freight and passenger service, from New Orleans, every three weeks, for Rotterdam and Amsterdam. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00. Parcel Receipts (packages not exceeding $10.00 in value), $1.00 per cubic foot. Minimum charge, $2.50.

A. K. Miller Line (A. K. Miller & Co., Inc.), 501 Cotton Exchange, New Orleans. Freight service, from New Orleans, about monthly, for Rotterdam. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

Southern Shipping & Trading Co., Inc., 810 Whitney-Central Bldg., New Orleans. Freight service, from New Orleans, monthly, for Rotterdam and Amsterdam. Bills of Lading, 4 company copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued by special arrangement.

Southern States Line (Lykes Bros. Ripley S. S. Co., Inc.), 925 Whitney Bldg., New Orleans. Freight service, from New Orleans, twice monthly, for Rotterdam and Amsterdam. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 8 copies. Minimum Bill of Lading, $5.00.

Vogemann Line (Vogemann Goudriaan Co., Inc.), New Orleans. Freight service, from New Orleans, monthly, for Rotterdam. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. R. 12/21.

SAILINGS FROM PHILADELPHIA

★ **American Diamond Line** (Dichmann, Wright & Pugh, Inc.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, fortnightly. See New York.

Holland-America Line (International Mercantile Marine Co., Inc.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, fortnightly. See New York.

SAILINGS FROM PORTLAND, OREGON

★ **French Line** (General S. S. Corp.), Porter Bldg., Portland, Oregon. Freight service, from Portland, Oregon, monthly. See San Francisco.

North Pacific Coast Line, Joint service of the Holland-America Line and Royal Mail Steam Packet (Oregon-Pacific Co.), Spalding Bldg., Portland, Oregon. Freight and passenger service, from Portland, Oregon, every 2 weeks. See San Francisco.

SAILINGS FROM SAN FRANCISCO

★ **Ellerman & Bucknall S. S. Co., Ltd.** (Norton, Lilly & Co.), 485 California St., San Francisco. Freight service, from San Francisco, monthly. See Seattle.

★ **French Line** (General S. S. Corp.), 240 Battery St., San Francisco. Freight service, from San Francisco, monthly, for Rotterdam. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

North Pacific Coast Line, Joint service of the Holland-America Line and Royal Mail Steam Packet (Holland-America Line), 120 Market St., San Francisco. Freight and passenger service, from San Francisco, every 2 weeks, for Rotterdam and Amsterdam. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM SAVANNAH

Holland-America Line (Texas Transport & Terminal Co.), Savannah. Freight service, from Savannah, every 3 weeks, for Rotterdam. See Baltimore.

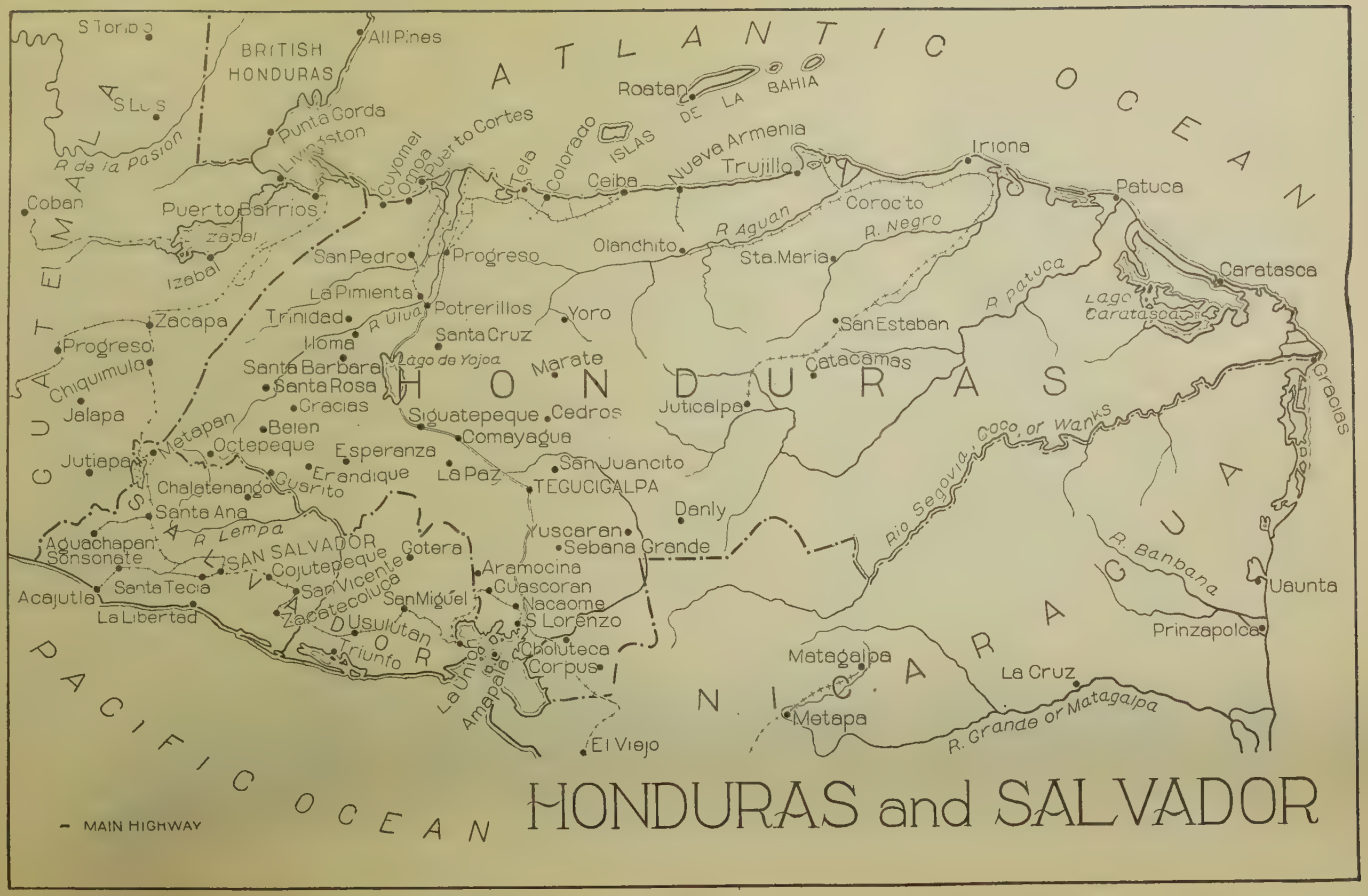
SAILINGS FROM SEATTLE

★ **Ellermann & Bucknall S. S. Co., Ltd.** (Norton, Lilly & Co.), 1008 Alaska Bldg., Seattle. Freight service, from Seattle, monthly, for Rotterdam. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00.

North Pacific Coast Line, Joint service of the Holland-America Line and Royal Mail Steam Packet (Royal Mail Steam Packet Co.), Seattle. Freight and passenger service, from Seattle, every 2 weeks. See San Francisco.

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world.


HONDURAS and SALVADOR
ATLANTIC OCEAN
PACIFIC OCEAN
HONDURAS
NICARAGUA
GUATEMALA
SALVADOR
BRITISH HONDURAS
S Torido
All Pines
S Luis
Punta Corda
Livingston
R de la Pasion
Coban
Puerto Barrios
Zabal
Izabal
Cuyuinel
Omoa
Puerto Cortes
Tela
Colorado
ISLAS DE LA BAHIA
Roatan
Nueva Armenia
Ceiba
Trujillo
Iriona
Patuca
Coroc'to
R. Negro
R Aguan
Olanchito
Sta. Maria
R patuca
Caratasca
Lago Caratasca
San Pedro
Progreso
La Pimienta
Trinidad
R Ulua
Potrerillos
Yoro
San Estaban
Zacapa
Progreso
Chiquimula
Iloma
Santa Cruz
Lago de Yojoa
Marate
Santa Barbara
Santa Rosa
Gracias
Jalapa
Metapan
Beien
Octepeque
Siguatepeque
Cedros
Juticalpa
Catacamas
Gracias
Jutiapa
Esperanza
Comayagua
Chalatenango
Cuarito
Erandique
La Paz
San Juancito
TEGUCIGALPA
Rio Segovia, Coco, or Wanks
Santa Ana
R Lempa
Danly
Aguachapan
Sonsonate
SAN SALVADOR
Cojutepeque
Gotera
Yuscaran
Sebana Grande
R. Banbana
Uaunta
Santa Tecla
San Vicente
Aramocina
Guascoran
Nacaome
Acajutla
La Libertad
Zacatecoluca
San Miguel
S Lorenzo
Usulutan
Prinzapolca
Triunfo
Choluteca
Corpus
Matagalpa
La Cruz
La Union
Amapala
Metapa
R. Grande or Matagalpa
El Viejo
MAIN HIGHWAY

HONDURAS

The Republic of Honduras has an area of about 46,000 square miles, with a population estimated at 1,278,000 (1920). The Republic is divided into 17 Departments: Atlantida, Choluteca, Colon, Comayagua, Copan, Cortes, El Paraiso, Gracias, Intibuca, Islas de la Bahia, La Mosquitia, Ocotepeque, Olancho, Santa Barbara, Tegucigalpa, Valle and Yoro.

Currency: The unit of value is the peso of 100 centavos. Its value in relation to United States currency fluctuates with the price of silver.

Language: Spanish.

Weights and Measures: Metric system.

American Consulates: *Consulates,* Ceiba, Puerto Cortes, Tegucigalpa; *Consular Agencies,* Amapala, Bonacca, San Pedro Sula.

The jurisdiction of the several consular offices above listed are as follows:

Ceiba: Eastern Atlantida (to the Colorado River) Eastern Yoro, including the city of Yoro, Colon, Mosquitia, and Bay Islands. Tela. Western Atlantida (from the Colorado River west), Western Yoro, and Northern Comayagua.

Puerto Cortes: Cortes, Santa Barbara, Copan, Ocotepeque, and Gracias.

Tegucigalpa: Tegucigalpa, Southern Comayagua, including the city of Comayagua, Intibuca, Lapaz, Choluteca, Paraiso, Valle, and Olancho.

Cable and Radio Rates: A complete statement of the general regulations covering cable and radio messages and their classification will be found in the section entitled Cable and Radio Regulations under general export information, see Table of Contents, page 4.

	A	B	C	D	E
Full rate	.40	.44	.48	.49	.50
Deferred rate	.20	.22	.44	.44½	.25

A: New York City and New Orleans.

B: Connecticut, Delaware, District of Columbia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York (except New York City), Pennsylvania, Rhode Island and Vermont.

C: Alabama, Georgia, Illinois, Indiana, Kentucky, Michigan, Mississippi, Missouri (St. Louis only), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida, Iowa, Kansas, Louisiana (except New Orleans), Minnesota, Missouri (except St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Idaho, Nevada, Oregon, Utah, Washington.

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone, Whitehall 1247

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Honduras.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Honduras and other countries throughout the world. See our advertisement under Boston in General Information Section.

Merchants Bank, Mobile, Ala. Complete facilities for handling foreign business. We offer individual attention and close rates.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The Philadelphia-Girard National Bank .....Philadelphia, Pa.

Consular Offices: There are Honduran Consular offices in the following cities. The regulations are uniform for all offices except as otherwise stated under *Consular Regulations.*

New York: Consulate General, 233 Broadway. (Telephone, Whitehall 6896). 9.30 a.m. to 12.30 p.m. and 1.30 p.m. to 3.30 p.m.; Saturdays, 9.30 a.m. 12.30 p.m. Jurisdiction in New York, New Jersey, Connecticut "and all Eastern States." Antonio Lardizabal, Consul General.

Boston: Consulate, 60 Banks Street, Cambridge. (Telephone, University 7000). 4 p.m. to 6 p.m. Jurisdiction in Boston and "New England." Col. Albert H. de Propper, Consul.

Chicago: Consulate General, 38 South Dearborn Street. (Telephone, Randolph 1804). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 1 p.m. No penalties or excess fees are charged for papers received for official attention after office hours. Jurisdiction in Illinois, Indiana, Michigan, Wisconsin, Minnesota. E. T. Randales, Consul General.

Detroit: Consulate, 138 Rhode Island Avenue. (Telephone, Hemlock 2362M). 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Michigan. William G. Griffiths, Consul.

Los Angeles: Consulate, 130 South Broadway. (Telephone, Main 2685). 9 a.m. to 12 m. and 1 p.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. W. B. Desmarets, Consul.

Mobile: Consulate, 256 North Conception Street. (Telephone, Bell 3295W). 9 a.m. to 11 a.m.; and 2 p.m. to 4 p.m.; Saturdays, 9 a.m. to 11 a.m. Jurisdiction in Alabama. Dr. B. Urbizo Vega, Consul.

New Orleans: Consulate General, 1116 Union Indemnity Building. (Telephone, Main 1732). 9.30 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 9.30 a.m. to 1 p.m. Jurisdiction in Louisiana, Mississippi, Arkansas, Tennessee. Vicente Williams, Consul General.

Philadelphia: Consulate, 3256 Chestnut Street. 9 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Pennsylvania. Pio Fiares, Jr., Consul.

San Diego: Vice Consulate, 772 State Street. (Telephone, Main 430). 9 a.m. to 12 m. and 1 p.m. to 4.30 p.m. Jurisdiction includes San Diego County. M. Martinez, Vice Consul.

San Francisco: Consulate General, 58 Sutter Street. (Telephone, Sutter 2115).

10 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in California, Oregon and Washington. Dr. Manuel M. Morales, Consul General.

Tampa: Consulate, 817 Tampa Street. (Telephone, 2817.) 9 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Florida. Ernesto Fletes, Consul.

Consular Regulations: Consular invoices, a commercial invoice and bills of lading must be presented for certification by the Honduran consulate at the port of shipment.

FACTURA DE MERCADERÍAS remitidas por.....
de.....en el vapor.....Capitán.....
que zarpará el.....de 19 , destinadas al puerto de.....
en la República de Honduras, por cuenta y orden de .....
y consignadas a .....

Bultos				Descripcion de las Mercaderias	Peso en Kilogramos		Precios		Procedencia
Marcas	Numeracion	Cantidad	Envases		Bruto	Ne o	Por Unidad	Totales	

Declaracion

(Del vendedor, fabricante o agente autorizado)

Declaro: que son exactos los detalles de la presente factura; que los precios de las mercaderías en ella enumerados, son los actualmente corrientes en esta plaza; y que la procedencia de dichas mercaderías, es la que se les atribuye en la misma factura; que comprende .....
bulto....con peso en junto de.....
.....
kilogramos y valor total de.....
.....; y van asegurados por
.....

Declaro, además, que estoy bien impuesto de la responsabilidad y de la sanción penal a que, por cualquier inexactitud comprobada y con tendencia a defraudar los intereses fiscales o comerciales, queda sujeta la firma que represento.

En Nueva York a.....
días del mes de .....
de 19

Firma.....

Certificado Consular

No.....

El infrascrito, Cónsul General de Honduras en Nueva York, Certifica: que los firmantes de la factura presente y de la declaración correspondiente son Exportadores de esta plaza; que sus declaraciones son exactas en lo referente a los precios, lugar de procedencia, cantidad de los bultos, peso y aseguro de las mercancías, sin perjuicio de lo consignado en las notas consulares y en mis informes oficiales.

En fe de lo cual, firma el presente a.....
días del mes de .....
de 19

Firma.....
Cónsul General.

Derechos,

$.....

Bills of Lading: Bills of lading must be presented with consular invoices for certification by the Honduran consulate.

Commercial Invoices: A copy of the commercial invoice must be attached to the consular invoice when the latter is presented for consular certification. The commercial invoice is required in verification of values shown on the consular invoice.

Consular Charges: Consular invoice blanks (per set of five), 75 cents; certification of consular invoice, 3 per cent of total value declared, irrespective of the amount; certification of bill of lading, $2.00; commercial invoice, $1.00.

Consular Invoices: The consular invoice must be prepared in Spanish on the prescribed form in five copies, four of which are retained by the consulate. Separate consular invoices are required for each different mark, even when the goods are destined for the same consignee.

The certified copies of consular invoice, commercial invoice and bill of lading must be forwarded to the consignee for presentation at the custom house when taking delivery. Steamship companies require that shippers at points in the interior furnish two copies of the commercial invoice.

Customs Regulations: All duties are assessed on the basis of gross weight per one-half kilo—except cattle and firearms (specific), wood (per 1,000 feet) and jewelry (ad valorem). No fines are imposed for packing in one receptacle merchandise subject to different rates of duty.

Advertising: Advertising matter consisting of articles having a commercial value is dutiable. Duty on such matter is assessed on gross weight. If advertisting matter is packed with merchandise the weight is prorated. It is therefore important to pack advertising matter separately.

Ports and Trade Centers: Amapala, Aramecina, Belen, Bonacca, Cedros, Ceiba, Choluteca, Colorado, Comayagua, Corpus, Cuero, Cuyamel, Danli, Erandique, Goascoran, Gracias, Guarita, Ilama, Juticalpa, La Brea, La Esperanza, Langue, La Paz, La Pimienta, Marale, Marcala, Nacaome, Ocotopeque, Omoa, Pespire, Puerto Cortes, Roatan, Sabana Grande, San Antonio de Flores, San Jose, San Lorenzo, San Pedro Sula, Santa Barbara, Santa Cruz de Yojoa, Santa Rosa de Copan, Siguatepeque, Tegucigalpa, Tela, Trionia, Triumfo, Trinidad, Trujillo, Utilla, Yoro and Yuscaran.

In the following list the direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Amapala .....TBL
Bonacca .....(*via Trujillo*)
Ceiba ...(*via Puerto Cortes or Tela*)
Choluteca .....(*via Amapala*)
Comayagua—
(*via Puerto Cortes or Amapala*)
Cuyamel .....TBL
Gracais .....(*via Puerto Cortes*)
Intibuca .....(*via Amapala*)
Juticalpa .....(*via Ceiba or Trujillo*)
La Paz .....(*via Amapala*)
Olanchito .....(*via Ceiba or Trujillo*)
Puerto Cortez .....TBL
Ruatan .....(*via Puerto Cortez*)
San Pedro .....(*via Puerto Cortez*)
Santa Barbara.....(*via Puerto Cortez*)
Santa Rosa .....(*via Puerto Cortez*)
Tegucigalpa .....(*via Amapala*)
Tela .....TBL
Trujillo (Truxillo)—
(via Puerto Castilla)
Utilla .....(*via Ceiba*)
Yoro .....(*via Ceiba*)
Yuscaran .....(*via Amapala*)

Comayagua (*via Amapala*): Comayagua is the capital of the province of that name, and was formerly the capital of the Republic of Honduras, at which time it had much greater importance than at present. According to the census of 1916, the population of the city was 6,412.

Comayagua can hardly be classed as a trade center, except for the thinly settled Comayagua valley. Agriculture and cattle raising are the principal sources of purchasing power. The crops are corn, beans and plantains. The principal articles sold in the stores are: flour, cotton goods (unbleached cottons and cheap prints), machetes and other small hardware and canned goods.

The port of entry is Amapala. Comayagua is situated 102 kilometers from Tegucigalpa, and is the terminus of the Carretera del Norte, an automobile road running from the latter city. Goods are carried at present in ox carts from Tegucigalpa, as motor trucks are not yet in use on that road. The cost of ox cart transport varies greatly, as special contracts are made for each shipment, but probably averages 75 centavos per arroba (about one and a half cents, United States currency, per pound). Some freight is carried by mule-back, in which case no one package can exceed 125 pounds in weight.

Postal Regulations: Mail for Honduras is despatched from New York, New Orleans and San Francisco.

Combination Packages: Combination packages are not permitted in the mails to Honduras.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: *Postage rate,* 2 cents per ounce or fraction.

Parcel Post: Postage rate, 14 cents per pound or fraction. A further charge of 6 pence (12 cents) is collected from the addressee. Weight limit, 22 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, 15 cents, with return receipt if requested. No indemnity for loss or damage. Parcels cannot be insured nor sent C. O. D.

Customs declarations, one copy, Form 2966. No consular documents are necessary. A commercial invoice should be enclosed in the package.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent for each 2 ounces or fraction of 2 ounces; except newspapers and periodicals, 1 cent for each 4 ounces or fraction of 4 ounces. *Maximum weight,* 8 pounds 12 ounces; except single copies of printed books, 11 pounds. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: Postage rates, 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Weight limit, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, length 12 inches, diameter 6 inches. Registration, 15 cents, with return receipt if requested. Indemnity limited to 50 francs or equivalent.

Samples mailed under this classification must be without saleable value, and must be so marked on the wrapping. No customs declarations or consular documents are required. Unmailable matter, same as for Letters.

Unmailable Matter: Firearms, or parts thereof.

FOR SPECIAL EXPORT INFORMATION

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Bills of Lading: "To order" bills of lading are issued by the steamship companies only to Amapala. Bills of lading must show gross weights in pounds and kilos.

Marking Packages: Packages may be marked with either stencil or brush. A number must be marked on each package, and this number must correspond with the number designating the package on the bill of lading and the consular invoice.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **Line:** Atlantic Navigation Corp., 17 Battery Place, New York.
Sailings: From New York, weekly, for Puerto Cortez.
Regulations: Dock Receipt, on company's form in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.
Service: Freight and passenger.

★ **Line:** Pacific Steam Navigation Co. (Sanderson & Son, Inc.), 26 Broadway, New York.
Sailings: From New York, fortnightly, for Colon, thence by connecting steamer for Amapala.
Regulations: Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.
Service: Freight and passenger.

★ **Line:** Panama Railroad S. S. Line, 24 State St., New York.
Sailings: From New York, every ten days, for Colon, thence by connecting steamer for Amapala.
Regulations: Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $7.50. Parcel Receipts (packages not exceeding $10.00 in value or 2 cubic feet in measurement), $3.00.
Service: Freight, mail and passenger.

★ **Line:** United Fruit Company S. S. Service, 17 Battery Place, New York.
Sailings: From New York, fortnightly, for Tela and Puerto Castilla; monthly, for Puerto Cortez; twice a week, for Cristobal, thence by connecting steamer for Amapala.
Regulations: *Dock Receipt,* on company's form, in *triplicate. Bills of Lading,* for Tela, company keeps 6 copies; for Puerto Castilla and Puerto Cortez, company keeps 6 copies; for Amapala, company keeps 10 copies. *Minimum Bill of Lading,* for Tela and Puerto Castilla, $2.50; for Puerto Cortez, $5.00; for Amapala, $7.50. *Parcel Receipts,* for Tela and Puerto Castilla (packages not exceeding $5.00 in value and 4 cubic feet in measurement), $1.00 for the first cubic foot or fraction; 50 cents for each additional cubic foot or fraction. *Parcel Receipts,* for Puerto Cortez (packages not exceeding $5.00 in value and 9 cubic feet in measurement), $1.00 for the first cubic foot or fraction; 50 cents for each additional cubic foot or fraction. Parcel Receipts, for Amapala (packages not exceeding $5.00 in value or 3 cubic feet in measurement), $3.00.
Service: Freight and passenger.

SAILINGS FROM LOS ANGELES

Line: Latin-America Line.
Agents: R. S. Silva & Co.
Sailings: About monthly (see San Francisco).
Regulations: See San Francisco.

SAILINGS FROM NEW ORLEANS

Line: Cuyamel Line (Cuyamel Fruit Co.), 410 Camp St., New Orleans.
Sailings: From New Orleans, twice a week, for Puerto Cortez.
Regulations: *Dock Receipt,* on company's form, in *triplicate. Bills of Lading,* company keeps 5 copies. *Minimum Bill of Lading,* $5.00. *Parcel Receipts,* $1.00, valuation limited to $5.00.
Service: Freight, mail and passenger.

★ **Line:** United Fruit Company S. S. Service, 321 St. Charles St., New Orleans.
Sailings: From New Orleans, weekly, for Tela and Puerto Castilla; weekly, for Cristobal, thence by connecting steamer for Amapala.
Regulations: See New York.
Service: Freight and passenger.

★ **Line:** Standard Fruit & S. S. Co., Union Indemnity Bldg., New Orleans.
Sailings: From New Orleans, weekly, for Ceiba.
Regulations: Bills of Lading, company keeps 4 copies. *Minimum Bill of Lading,* $2.50.
Service: Freight and passenger.

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

HONG KONG

Hong Kong is a British crown colony situated at the mouth of the Canton River in south China. Its area is 32 square miles with a population (1921) of 625,000. Hong Kong is a free port and a most important center for the export and import trade of China.

Currency: The currency of Hong Kong consists of notes issued by the Hong Kong and Shanghai Banking Corporation, the Chartered Bank of India, Australia and China, and the Mercantile Bank of India, Ltd. There are also current British, Hong Kong and Mexican silver dollars.

Weights and Measures: British weights and measures are in general use; and also the Chinese *tael* (1 1-3 ounces), *picul* (133 1-3 pounds), *chek* (14 5-8 inches), and *cheung* (12 3-16 feet).

American Consulates: There is an American Consulate General at Hong Kong.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Hong Kong, add 13 hours to New York standard time.

	J	K	L	M	N
Via Commercial Pacific					
Full rate	.88	.92	.94	.97	1.00
Deferred rate	.44	.46	.47	.48½	.50
	A	**B**	**C**	**D**	**E**
Via Eastern or Indo					
Full rate	1.00	1.04	1.08	1.11	1.14
Deferred rate	.50	.52	.54	.55½	.57

J: California (San Francisco, Oakland, Alameda, and Berkeley).

K: Arizona, California (except San Francisco, Oakland, Alameda, and Berkeley), Idaho, Nevada, Oregon, Utah, Washington.

L: Colorado, Kansas, Montana, Nebraska, New Mexico, North Dakota, South Dakota, Wyoming.

M: Alabama, Arkansas, Illinois, Indiana, Iowa, Kentucky, Louisiana, Michigan, Minnesota, Mississippi, Missouri, Ohio, Oklahoma, Tennessee, Texas, Wisconsin.

N: Connecticut, Delaware, District of Columbia, Florida, Georgia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, Rhode Island, South Carolina, Vermont, Virginia, West Virginia.

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha

and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Hong Kong.

International Banking Corporation, Head Office, 60 Wall St., New York City (Owned by the National City Bank of New York). Branches in Hongkong, Canton, Dairen, Hankow, Harbin, Peking, Shanghai and Tientsin. Other Branches in Japan, India, Philippine Islands, Java, Straits Settlements, England and Spain. Correspondents in every important city of the world.

Consular Offices: See under *United Kingdom.*

Consular Regulations: No consular documents are required.

Customs Tariff: Hong Kong is a free port. All imports, except spirits and tobacco, are free of duty, even when entered for consumption in the colony. When goods are shipped out of the colony into China, the regular Chinese customs duties apply.

Postal Regulations: Mails for Hong Kong are despatched from the New York and San Francisco offices.

Combination Packages: Combination packages are not permitted in the mails to Hong Kong.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Mail Time: Average mail time, 23 days.

Parcel Post: Postage rate, 14 cents per pound or fraction. Weight limit, 11 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, 15 cents, with return receipt if requested. No indemnity for loss or damage. Parcels cannot be insured nor sent C. O. D.

Customs declarations, one copy, Form 2966. No consular documents required.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 2 cents; reply card, 4 cents. See General Export Information, *Postal Regulations.*

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

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Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inces; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Firearms; specie and bullion.

Shipping Routes and Regulations: See under *China.*

BARBER LINES

Weekly Sailings for HONG KONG from NEW YORK and as cargo offers from BOSTON, PHILADELPHIA, NORFOLK, BALTIMORE and SAVANNAH

BARBER STEAMSHIP LINES, Inc.

17 Battery, New York 111 W. Main Street, Norfolk, Va.

Agents: BOSTON PHILADELPHIA BALTIMORE SAVANNAH

OPERATORS FOR THE UNITED STATES SHIPPING BOARD

HUNGARY

The new state of Hungary is roughly half the size of the former kingdom of Hungary, its area being 35,664 square miles, with a population of 7,987,000.

Currency: The unit of currency is the krone, equivalent to 20.3 cents, United States currency.

Language: The commercial language is Hungarian.

Weights and Measures: Metric system.

American Consulates: *Consulate,* Budapest.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Hungary, add 6 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.33	.37	.41	.44	.47
Deferred rate	.16½	.18½	.20½	.22	.23½
Preferred rate	.37	.40	.43	.46	.49
Urgent rate	.61	.64	.67	.70	.73
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.33	.37	.41	.44	.47
Deferred rate	.16½	.18½	.20½	.22	.23½
Partly urgent rate	.37	.41	.45	.48	.51
Urgent rate	.99	1.03	1.07	1.10	1.13
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

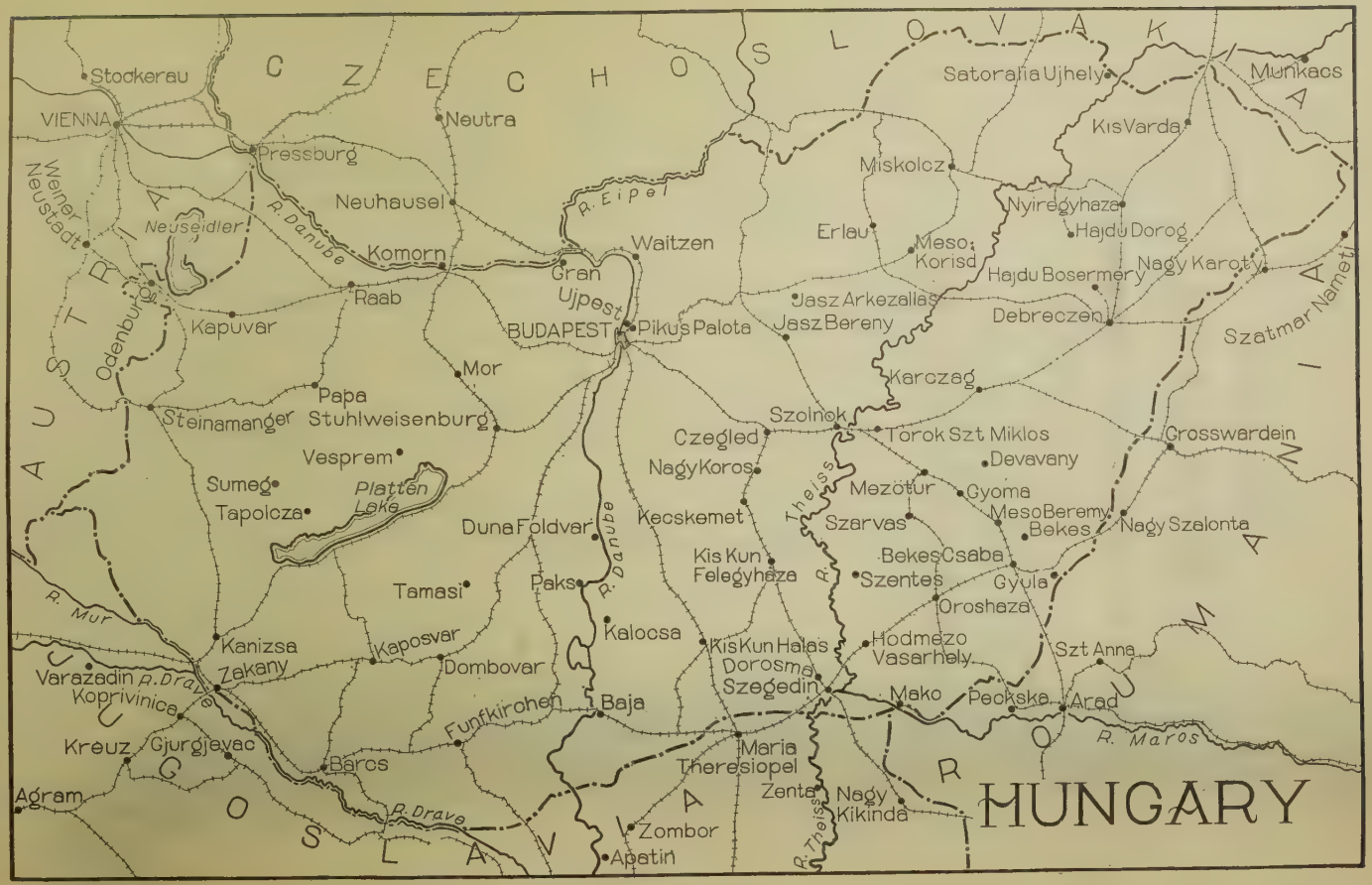
A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.


HUNGARY
CZECHOSLOVAKIA
AUSTRIA
JUGOSLAVIA
RUMANIA
Stockerau
VIENNA
Pressburg
Neutra
Neuhausel
Komorn
Raab
Kapuvar
Oedenburg
Weiner Neustadt
Neusiedler
R. Danube
R. Eipel
Waitzen
Gran
Ujpest
BUDAPEST
Pikus Palota
Mor
Papa
Steinamanger
Stuhlweisenburg
Vesprem
Sumeg
Tapolcza
Platten Lake
Duna Foldvar
Tamasi
Paks
Kecskemet
Kalocsa
Kanizsa
Zakany
Kaposvar
Dombovar
Varazadin
R. Drave
Koprivinica
Funfkirchen
Baja
Kreuz
Gjurgjevac
Barcs
Agram
Zombor
Apatin
Maria Theresiopel
Zenta
Nagy Kikinda
R. Theiss
Szegedin
Dorosma
Kis Kun Halas
Hodmezo Vasarhely
Mako
Peckske
Arad
R. Maros
Szt Anna
Kis Kun Felegyhaza
Bekes Csaba
Szentes
Gyula
Orosheza
Szarvas
Mezötur
Gyoma
Meso Beremy
Bekes
Nagy Szalonta
Nagy Koros
Czegled
Szolnok
Torok Szt Miklos
Devavany
Crosswardein
Karczag
Jasz Arkezallas
Jasz Bereny
Debreczen
Szatmar Nemeti
Hajdu Bosermery
Nagy Karoly
Meso Korisd
Erlau
Hajdu Dorog
Nyiregyhaza
Miskolcz
Kis Varda
Satoralja Ujhely
Munkacs
R. Mur

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Hungary.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices: There are Hungarian consulates in the following cities. The regulations are uniform for all offices except as otherwise stated under *Consular Regulations.*

New York: Consulate General, 25 Broadway. (Telephone, Bowling Green 1647). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in New York, Alabama, Connecticut, Delaware, Florida, Georgia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, North Carolina, Rhode Island, South Carolina, Vermont. Dr. Charles Winter, Consul General.

Chicago: Consulate, 440 South Dearborn Street.

Cleveland: Consulate, Finance Building, 750 Prospect Avenue. 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Ohio, Virginia, West Virginia, Kentucky, Tennessee, and the southern peninsula of Michigan. Louis Alexy, Consul.

Pittsburgh: Consular Agency, 404 McCance Block. 9 a.m. to 5 p.m. Jurisdiction in Pennsylvania.

Consular Regulations: No consular documents are required. Certificates of origin are sometimes requested by customers in Hungary in order that they may obtain the benefit of the lowest rates of duty on certain commodities affected by commercial treaties. No special form of such certificate of origin is necessary; it being sufficient to write a formal statement of origin on the commercial invoice and to have it signed and notarized. No consular legalization is needed.

Postal Regulations: Mails for Hungary are despatched from the New York office.

Combination Packages: Combination packages are not permitted in the mails to Hungary.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Parcel Post: Weight limit, 22 pounds. Registration, permitted. Customs declaration, one copy, Form 2966. Postage rate, 14 cents per pound or fraction, plus transit charges. Transit charges up to 2 lbs., 12 cents; 2 to 11 lbs., 20 cents; 11 lbs. to the weight limit, 36 cents.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 5 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Shipping Routes and Regulations: The procedure to be observed for shipments to destinations in Hungary is entirely regular (see General Export Information, *Shipping Procedure*).

FOR SPECIAL EXPORT INFORMATION

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ICELAND

Iceland is an island 298 miles long and 194 miles wide, with an area of 40,437 square miles and with a population (1920) of 94,000.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Iceland, add 5 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.28	.32	.36	.39	.42
Deferred rate	.14	.16	.18	.19½	.21
Preferred rate	.35	.38	.41	.44	.47
Urgent rate	.55	.58	.61	.64	.67
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.28	.32	.36	.39	.42
Deferred rate	.14	.16	.18	.19½	.21
Partly urgent rate	.55	.59	.63	.66	.69
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Iceland.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *Denmark.*

Consular Regulations: No consular documents are required.

Postal Regulations: Mails for Iceland are despatched from New York. The average mail time to Reykjavik is 15 days.

Combination Packages: A combination package, so termed, may consist of (1) a sealed envelope containing a written or printed communication, and (2) an unsealed container enclosing either printed matter, or samples of merchandise. The two parts must be firmly attached together. Each part must be separately addressed to the same addressee. Each part must bear postage at the rate as specified for such part if mailed separately, and must conform to the general regulations governing that classification.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Parcel Post: Weight limit, 22 pounds. Registration, 15 cents, with return receipt if requested. Parcels cannot be insured nor sent C. O. D. *Customs declaration,* one copy, Form 2966. Postage rate, 14 cents per pound or fraction plus transit charges. Transit charges, up to 2 pounds, 30 cents; 2 to 11 lbs., 60 cents; 11 to 22 lbs., $1.00.

On registered parcels, indemnity is limited to the actual loss sustained but not exceeding $9.65.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Unmailable Matter: Artificial carbonated drinks; articles of gold and silver; barley sugar; cakes and other unspecified bakers' goods; candy; caramel; chocolate; dates; figs; fish, preserved; flowers of all kinds; fruits, candied, preserved, or sugared; graphophone disks; jewelry of all kinds; lace; licorice; meats, preserved; musical instruments of all kinds; knickknacks of all kinds; nuts, hazel and unspecified; perfumery; pictures; plated ware; raw material for making candy; raw materials for the manufacture of barley sugar; silk and silk goods; toilet waters for the hair; toys; wooden frames; wooden sticks and moldings, unless authorized by the Government.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. *Maximum weight,* 18 ounces. *Maximum size,* length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Shipping Routes and Regulations: The procedure to be observed for shipments to destinations in Iceland is entirely regular (see General Export Information, *Shipping Procedure*).

Route via any United States port to Liverpool, thence by connecting steamer for Reykjavik. See lines under *United Kingdom.*

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INDIA

The total area of the Indian Empire is 1,773,168 square miles, with a population of 315,132,537, according to the 1911 census. Of the total area, 1,097,901 square miles (population 245,000,000) are under British administration, while the native states comprise 675,267 square miles (population 70,000,000). The coast line of India is held by British provinces, the native states having no ports of even second-rate importance.

The administrative divisions of British India are as follows:

Bengal Presidency, Madras Presidency, Bombay Presidency (including Sind and Aden), United Provinces, Punjab, Burma, Bihar and Orissa, Central Provinces (including Berar), Assam, North-West Frontier Provinces, Baluchistan, Ajmer-Merwara, Coorg, Andaman and Nicobar Islands, Delhi.

The principal native states are as follows:

Kashmir, Hyderabad, Nepal, Southern Shan States, Jodhpur, Mysore, Orissa Feudatory States, Gwalior, Bikaner, Kathiawar Agency, Bhutan, Jaipur, Bhawalpur, Northern Shan State, Udaipur, Indore, Manipur, Baroda, Travancore, Bhopal, Patiala, Alwar, Cochin, Cooch Behar, Pudukotta, Rampur, Kapurthala.

Currency: The unit of currency is the rupee, having a standard value of 48.6 cents, United States currency. *Fractional currency*, 3 pies=1 pice; 4 pice=1 anna; 16 annas=1 rupee. 100,000 rupees is designated as a lakh of rupees, and 100 lakhs as a crore. A lakh is written as "1,00,000" rupees, and a crore "1,00,00,000" rupees. Under the regulation of currency in reference to a gold base, a lakh of rupees is equivalent to £10,000.

Weights and Measures: The Indian system of weights and measures varies considerably in different localities. In general the weights and measures are as follows:

In Northern India and in the standard system the tola is 180 grains troy (the exact weight of a rupee); the seer, 2.057 pounds; and the maund, 82.28 pounds.

In Bengal the maund is 82 2-7 pounds avoirdupois, or 40 seers or 100 troy pounds. In Bombay the maund is about 28 pounds.

In Madras the maund is about 25 pounds; the seer is 80 tola, or 2.057 pounds avoirdupois; the tola is 180 grains, or .4114 ounce avoirdupois.

The guz of Bengal is 36 inches.

The bigha (5-8 of an acre) is the unit for square measurement in India.

The masha is 1-2 tola.

The ruttee is 1-8 masha.

The factory weight maund is about 74 2-3 pounds.

The bazaar weight maund is about 82 1-8 pounds.

Dry and liquid goods in Calcutta, Bombay and Madras are sold by the weight.

Cotton is weighed per bale of 392 pounds net.

Wheat is weighed per bag of 2 hundredweight (112 pounds to cwt.).

Oil seeds are weighed per bag of 1 1-2 cwt.

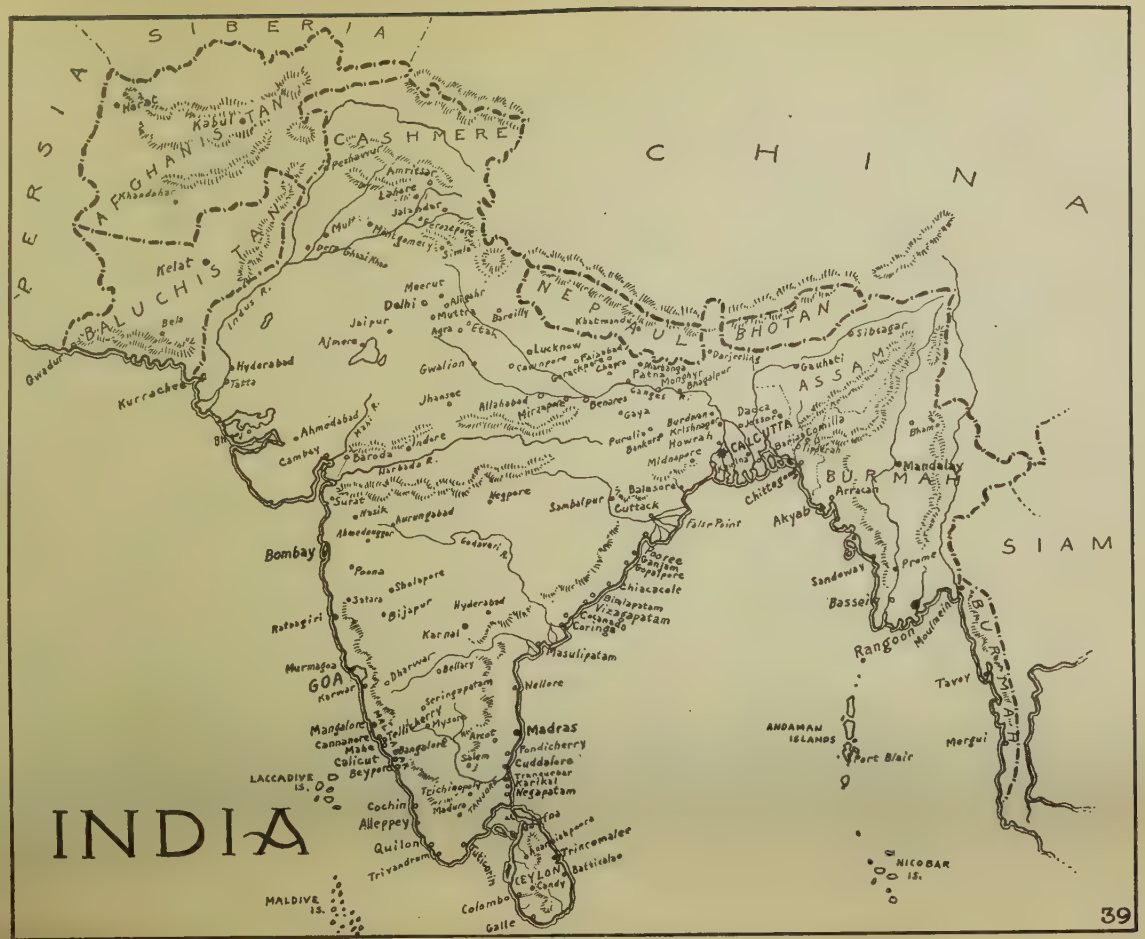
Wool is weighed per bale of 336 pounds.

Jute is weighed per bale of 400 pounds.

Opium is weighed per chest of 140 1-7 pounds.

Retailing prices are generally expressed in terms of seers to the rupee. Namely, when the figure of quantity has gone up, it means the price is cheaper, and vice versa. The Indian prices, therefore, might be said to be quantity prices and not money prices.

WORLD-WIDE FREIGHT FORWARDERS
CUSTOMS BROKERS
D. C. ANDREWS & CO., Inc.
Established 1884
27-29 WATER ST. NEW YORK
BOSTON: D. C. Andrews & Co. of Mass., 92 State St.


INDIA
SIBERIA
PERSIA
AFGHANISTAN
Herat
Kabul
Khaibar
BALUCHISTAN
Kelat
Bela
Gwadur
Kurrachee
Hyderabad
Tatta
Indus R.
CASHMERE
Peshawar
Amritsar
Lahore
Jalandhar
Multan
Ferozepore
Simla
Dera Ghazi Khan
Meerut
Delhi
Alighar
Mutra
Bareilly
Jaipur
Ajmere
Agra
Etah
Gwalior
Lucknow
Cawnpore
Jhansi
Allahabad
Mirzapore
Benares
Gaya
Ahmedabad
Baroda
Indore
Surat
Nasik
Aurungabad
Ahmednagar
Bombay
Poona
Sholapore
Satara
Bijapur
Hyderabad
Ratnagiri
Karnal
Murmagoa
GOA
Karwar
Dharwar
Bellary
Seringapatam
Mysore
Mangalore
Cannanore
Mahe
Calicut
Beypore
Tellicherry
Bangalore
Arcot
Salem
Madras
Pondicherry
Cuddalore
Tranquebar
Karikal
Negapatam
LACCADIVE IS.
Cochin
Alleppey
Quilon
Trivandrum
Tuticorin
Tanjore
Trichinopoly
Madura
Ramnad
Aripo
Anuradhapura
Trincomalee
Batticaloa
CEYLON
Kandy
Colombo
Galle
MALDIVE IS.
NEPAL
Khatmandu
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Sambalpur
False Point
Godavari R.
Bobbili
Ganjam
Bapatlapore
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Vizagapatam
Cocanada
Caringa
Masulipatam
Nellore
Cuddapah
Kistna R.
Narbada R.
Tapti R.
Mahi R.
Sabarmati R.
Indus R.
Sutlej R.
Ravi R.
Chenab R.
Jhelum R.
Kabul R.
Gulf of Cambay
Gulf of Manaar
Gulf of Martaban
Bay of Bengal
Arabian Sea

American Consulates: *Consulate General,* Calcutta; *Consulates,* Bombay, Karachi, Madras, Rangoon.

Cable and Radio Rates: In figuring time of arrival of cable or radio message at destination in India, add 10 hours 30 minutes to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.58	.62	.66	.69	.72
Deferred rate	.29	.31	.33	.34½	.36
Preferred rate	.66	.69	.72	.75	.78
Urgent rate	1.48	1.51	1.54	1.57	1.60
Cable letter	.16	.17	.18	.19	.20
(Minimum, 20 words, plus 4 cents)					
Week-end letter	—	—	—	—	—
Radio					
Full rate	.58	.62	.66	.69	.72
Deferred rate	.29	.31	.33	.34½	.36
Partly urgent rate	1.48	1.52	1.56	1.59	1.62
Urgent rate	1.74	1.78	1.82	1.85	1.88
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

GENERAL EXPORT INFORMATION

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on India.

Chartered Bank of India, Australia and China, 44 Beaver Street, New York City. Branches at Bombay, Calcutta, Karachi, Delhi, Amritsar, Cawnpore, Peshawar, Rangoon, Colombo, Ceylon and chief business centers in the Straits Settlements and Federated Malay States.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in India and other countries throughout the world. See our advertisement under Boston in General Information Section.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars and foreign currencies. Represented in Bombay, Calcutta and Rangoon by its stockholding correspondents, Nederlandsche Handel Maatschappij.

International Banking Corporation, Head Office, 60 Wall St., New York City (Owned by the National City Bank of New York). Branches in Bombay, Calcutta and Rangoon. Other Branches in China, Japan, Philippine Islands, Java, Straits Settlements, England and Spain. Correspondents in every important city of the world.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The Philadelphia-Girard National Bank .....Philadelphia, Pa.

Consular Offices: See under *United Kingdom.*

Consular Regulations: No consular documents are required.

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Customs Regulations: In India a duty of 15 per cent ad valorem is levied on all advertising matter sent by freight or express, while that sent by post is not held for duty. Very few of the English firms in India, and probably none of the Indian firms, appreciate the value of advertising to the extent of being willing to pay such a duty for advertising matter and catalogues, particularly when the same material can be shipped to them by packet, book, or parcel post free of duty. Indian firms, in fact, generally protest against the packing of advertising matter in shipments to them. In cases of market and exchange fluctuations, moreover, some firms may welcome the opportunity to

find loopholes for the evasion of the acceptance of orders. The inclusion of unsolicited advertising matter with the goods, necessitating paying additional duty, may give them a good excuse for refusing the shipment.

Catalogues: Catalogues and price lists are admitted into India free of duty if arriving by mail as printed matter, or by parcel post. Otherwise there is a duty of 11 per cent ad valorem.

Merchandise Marks Act: Infringements or offences may be classified conveniently under four heads:

(1) Counterfeit trade-marks.
(2) Trade descriptions that are false in respect of country or origin.
(3) Trade descriptions that are false in other respects.
(4) Lengths not properly stamped on piece goods.

(1) The provisions regarding counterfeit trade-marks do not cover general get-up, but do extend to other marks or combination of marks, the imitation of which is reasonably calculated to lead persons to believe that the goods are the manufacture of some person other than they really are, e.g., piece goods are identified in the bazaar by their labels or by the manufacturer's or importer's number impressed upon them or the merchandise of a particular firm may be known by the firm's name or initials which form no part of the trade-mark. These provisions are intended not only to protect manufacturers against piracy, but the general public on being supplied with goods of inferior or unknown quality under cover of a well-known brand. If notice of such infringement is given beforehand by the aggrieved party to the customs authorities, the goods on arrival are detained, if there is reasonable justification, pending (1) execution of any indemnity bond within twenty-four hours and (2) institution of proper legal proceedings within a month. Bona fide applications made in the absence of definite information, for a watch of possible infringements are usually granted for a period of three months, renewable on reasonable grounds. But formal registration of marks, and so forth, by customs officers is prohibited. If, in the course of the ordinary customs examination, an infringement is discovered, intimation is sent to the person whose mark is infringed to enable him to proceed as indicated above, but the goods are released if he fails to take preliminary action within a period of four days.

(2) It is not necessary to mark the country of origin on any goods imported into India, except where the goods bear some other mark or indication which is held under the regulations to constitute a false trade description with regard to origin, in the absence of any counter indication of the real country of origin, e.g., Scotch Whisky or Jamaica Rum, if the produce of Holland. Similarly, cognac and sherry require respectively a specific counter indication, "Not made in France," "Not made in Spain," if not the produce of those countries. The commonest class of cases falling under this description is where the goods bear a mark or label with English words (most frequently the words "trade-mark"), the use of the English language being taken to indicate that the goods are the product of the United Kingdom or British India, and, therefore, to constitute a false trade description unless corrected by a definite indication of the country of origin (such as "Made in France") or an indication negativing the implication to be drawn from the use of the English language, such as "Made abroad," "Not made in the United Kingdom or British India," "Foreign made," or "Foreign produce." When the name used is the name of a place in the United Kingdom or British India, a counter indication is required, e.g., the word "Boston" requires, in the case of American goods, the counter indication U. S. A., but "Made in New York or Philadelphia" does

not. The use of the English language on foreign goods is admissible as part of the goods themselves, e.g., the word "Stamps" or "Photographs" on albums, but not expressions such as "A present for a good boy" or "Superior quality." A consignment of spelter bearing the words "Extra pure" on the top of the slabs without counter indication of the country of origin, viz., Japan, which was stamped on the reverse with a rubber stamp, was held liable to penalty.

In the case of goods made or produced in a foreign country, the trade description indicative of origin in the United Kingdom or British India, which has been corrected by the use of such an expression as "Made abroad," may still be false if it also suggests that the goods were manufactured in a foreign country other than the actual country of origin (e.g., scents made in Japan bearing the word "Parfumerie"). The counter indication which should be such as to negative both these implications, must either specify the actual country of origin or must run, "Not made in the United Kingdom or British India or X" ("X" being the other foreign country in which the goods might wrongly be supposed to have been manufactured). Similarly the use in a trade description of the language of one foreign country and goods produced in another requires counter indication of the latter.

When the misleading words or marks consist of what is or purports to be the name or trade-mark of a manufacturer, dealer, or trader in the United Kingdom or British India, a specific and distinct counter indication of the country of origin is necessary, e.g., penholders of German manufacture bearing the name of a British Indian trader without the country of origin where ordered to be reshipped. Initials are not, however, treated as names requiring a counter indication unless they are likely to suggest the name of a British manufacturer; and an exception is made in the case of coverings or labels made in a foreign country, but bearing the name of a British Indian manufacturer or dealer who has imported the coverings or labels for his goods. Goods made or produced in a foreign country but bearing the name or trade-mark of a British Indian dealer or a trade description consisting of Indian vernaculars or numerals or pictorial representations such as Indian deities or emblems must bear a counter indication which is, however, waived in the case of goods manufactured in the United Kingdom unless in the latter case there is good ground for considering that the marking conveys the impression of Indian origin. A penalty was imposed in lieu of correct stampings on safety matches made in Sweden bearing a word "Om" in Bengali but without any indication of the country of origin.

"Dhootis," of English manufacture, with the words "Bande Mataram" in Bengali woven along the whole borders with the words "Manchester" stamped in Bengali only in one place, were confiscated, subjected to redemption and reshipped on payment of a penalty, and this decision was upheld in appeal.

It is important to note that whenever an indication of the country of origin is required under the regulations, such indications should be (1) in the same language and character as the name or trade-mark or trade description, (2) sufficiently conspicuous and indelible, and (3) should be repeated for each application of the mark or description in such a manner that it cannot be removed afterwards.

(3) Other false trade descriptions are frequently found on goods in respect of (a) their number, quantity, measure, gauge, or weight, or (b) the material of which they are composed.

The cases under (a) usually affect (1) woolen and cotton goods in respect of their measure, size or weight, and (2) packages, boxes or cartons bearing indirect indication in respect of the quantities contained in them.

Paper wrappers of cotton braids which contain twelve skeins were marked "Six Grs. yards," implying that each skein was seventy-two yards long, whereas the actual length of the braids varied from forty-four to fifty-one yards. Deletion of the misleading marks was ordered under penalty.

Offences under (b) are held to be committed when the trade description suggests that the article is made of a material superior in quality and value than it really is, and as such is likely to deceive the buyer. Iron nails described as "brass nails" were passed on penalty and deletion of the word "brass."

A large number of cases under this head occur in connection with consignments of white zinc, white and red lead, linseed oil and turpentine, which are very frequently adulterated. The general rule is that when the percentage of impurity exceeds 5 per cent (10 per cent in the case of turpentine) but not 50 per cent, a qualifying description such as "adulterated" or "reduced" is held to be sufficient, but if it exceeds 50 per cent the actual percentage should be stated. Similarly it has been ruled that condensed milk containing less than 9 per cent of fat contravenes the regulations unless marked "prepared from skimmed milk."

(4) As a general rule the Merchandise Marks Act does not require goods to be stamped or marked, though it insists that any stamps or marks affixed should be correct, but by a special provision cotton goods, which are originally sold by length or by the piece, must be correctly and properly stamped with the lengths in standard yards. The stamping must be in English numerals accompanied by the word "yards," abbreviation "yds.," though marking in inches may be permitted on cloths of all dimensions and delicate make in accordance with the custom of the trade, but in all cases they should be placed conspicuously on the fabric itself, so as not to be originally removable. For the purpose of this regulation, piece goods are defined as including woolen piece goods of all kinds and certain specified descriptions of cotton goods; the provisions, however, do not apply to any fabric which comes within the scope of the above definition but is ordinarily sold by the unit or with reference to the number. Pieces of mosquito netting imported without the lengths stamped on them were directed to be stamped under penalty or in the alternative with an enhanced penalty in lieu of stamping.

(5) The importation of any goods manufactured in any place outside the British Empire and marked with the royal arms, or with arms so nearly resembling the same as to be calculated to deceive, is prohibited, according to a notification issued by the Governor General in Council on May 15, 1924.

Passenger Routes and Regulations: See Shipping Routes and Regulations for passenger services.

There are no special regulations in British India or Native States affecting British commercial travelers except in the case of certain articles such as arms, ammunition, liquors and opium, the sale of which is regulated by special laws.

Central or provincial authorities in British India do not require commercial travelers to take out licenses to carry on their calling or in respect of the sale of their samples or goods. Except in the case of Calcutta, no municipal licenses are required. In Calcutta a license is necessary for travelers selling precious stones.

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world.

No licenses are required in any Native State except Marwar, where a license must be obtained for the importation of opium, fire-arms, ammunition, liquors, and sulphur. In the Madras Presidency commercial travelers are required to pay a profession tax if staying within a muncipality for more than 60 days. In Baroda, commercial travelers are required to pay income tax. In the other Native States no income tax or other charges are imposed.

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

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Trichinopoly .....(*via Madras*)
Trincomalee, Ceylon....(*via Colombo*)
Trivandrum .....(*via Madras*)
Tumkur .....(*via Madras*)
Tuticorin .....TBL
Vizagapatam, Madras .....TBL
Yamethin .....(*via Rangoon*)
Yeh .....(*via Rangoon*)

Average time, New York to Bombay and Colombo 40 days
Average time, New York to Calcutta and Rangoon 45 days
Average time, New York to Kurrachee .....40 days

Postal Regulations: Mails for India are despatched from the New York exchange post office.

Combination Packages: Combination packages are not permitted in the mails to India.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Mail Time: The average mail time to Bombay is 25 days; Calcutta, 28 days; Colombo, 30 days; Madras, 36 days.

Parcel Post: There is parcel post service to all post offices in India.

Weight limit, 11 pounds.
Postage rate, 14 cents per pound, or fraction.
Transit charges,
Up to 3 pounds, 48 cents.
3 to 7 pounds, 90 cents.
7 to 11 pounds, $1.26.
Customs declarations, Form 2966, 3 copies.
Export declaration, Form S. 250, $25.00 or over.
Consular documents, none.
Registration, not permitted.
Insurance, none, except private.
C. O. D. service, none.
Sealing of packages, not permitted.
Maximum size, length 3′6″; length and girth, 6′0″.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. *Maximum weight,* 18 ounces. *Maximum size,* length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: India Generally—Letters (but, except for French India, one for the addressee is admitted); coins; arms of all kinds, parts of arms and accessories (except for the Government); cotton, silk and other woven goods impressed with designs in imitation of currency notes, promissory notes, or stock notes of the Government of India, labels impressed with designs in imitation of full or half currency notes, and goods bearing such labels; copper or bronze coin other than the pieces of the King or those issued by a native state of India, except the state of Baroda; pieces of metal, resembling, as to form and dimensions, guineas, half-guineas,

rupees, half-rupees, quarter-rupees and eighth-rupees, and which are coined upon the front or back with an imitation of these pieces; pieces of copper or alloy which, not being coin, such as the Indian penal code defines, are destined to be used as pieces of money; quinine of red color; apparatus for telegraphy, wireless telegraphy, including therein the reduced models of instruments imported for the needs of instruction; opium and all alkaloids of opium and all intoxicating drugs made from the poppy; ganja, bhang, charas and every intoxicating drink or substance prepared from any part of the hemp plant (Cannabis sativa), coca leaves, alkaloids of coca, every other intoxicating drink or substance prepared from the coca plant (erythroxylum coca), and all drugs, synthetic or other, having a like physiological effect to that of cocaine; all preparations and admixtures of any of the above. Plants (except fruits and vegetables for consumption), also cotton seeds, are subject to fumigation. Certificates of freedom from certain diseases are required for potatoes, rubber plants and sugar cane. Coffee seeds and plants from America and the West Indies may only be sent to the Madras department of agriculture. Flax seeds and bersim (Egyptian clover) seeds require a license from the department of agriculture in India. Russian bank notes in roubles.

Plants infected by live parasitic insects expressly introduced for the purpose of bringing in such insects may be imported without fumigation.

Carbon papers for typewriting machines are subject to the restrictions mentioned under *United Kingdom.*

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are no special requirements affecting the preparation of bills of lading.

Packing: In all shipments to India one of the chief considerations is that of proper packing. The climate is such at almost all seasons of the year, either in India or en route, that unless goods are properly and carefully packed, upon arrival they may prove useless and will not be accepted, which entails much time, trouble, loss of money, and is ruinous to the name of the manufacturer and reputation of his goods. The most destructive conditions and elements met with are as follows: Dampness of the sea air on the voyage; excessive moisture in the tropics; sweating in the hold of the ship in the Arabian Sea, Indian Ocean and the Bay of Bengal; exposure to sun and rain on the wharves; and mildew, white ants or fungoid growths.

The importance of these attacks on cargoes during transit and after arrival at the ports cannot be too strongly impressed on the shipper. An effective protection, frequently employed by shippers who know and have made a study of the conditions, is to pack goods in zinc or tin-lined cases with waterproof lining. Usually this method is employed only at the request of the buyers, and the additional cost is charged to them.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

American & Indian Line

(ELLERMAN & BUCKNALL STEAMSHIP CO., Ltd.)

DIRECT SERVICE

NEW YORK to INDIA

VIA SUEZ CANAL

Calling at Port Said, Suez, Port Sudan, Aden, Karachi, Bombay, Colombo, Madras, Rangoon, Calcutta

Calling at Alexandria if sufficient cargo inducements offer

THROUGH BILLS OF LADING ISSUED

to all Ports in the Red Sea, East Coast of Africa, Persian Gulf, India, Ceylon, Burmah

Also WEST BOUND from Calcutta, Rangoon, Colombo and By Ports to

BOSTON, PHILADELPHIA AND NEW YORK

PASSENGER SERVICE to Indian Ports by First Class Steamers via the Suez Canal, calling at Port Said, Egypt

Consignments from interior points of the United States and Canada to our care promptly forwarded to all parts of the World

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ELLERMAN & BUCKNALL STEAMSHIP CO., Ltd.

104-106 Leadenhall St., London, E. C.

SAILINGS FROM NEW YORK

★ **American & Indian Line** (Norton, Lilly & Co.), 26 Beaver St., New York. Freight and passenger service, from New York, about fortnightly, for Karachi, Bombay, Colombo, Madras, Rangoon and Calcutta.

Through Bills of Lading are issued, via Bombay, for Ahwaz, Alleppey, Bagdad, Beypore, Calicut, Cannanore, Cochin, Dwarka, Mangalore, Narrakal, Tellicherry, Tuticorin; via Colombo, for Alleppey, Calicut, Cochin, Colachel, Cuddalore, Galle, Mangalore, Negapatam, Pondicherry, Tellicherry; via Madras, for Bimlipatam, Calingapatam, Cuddalore, Gopalpore, Karikal, Negapatam, Pooree, Vizagapatam; via Rangoon, for Akyab, Bimlipatam, Calingapatam, Chittagong, Cocanada, Cuddalore, Gopalpore, Negapatam, Pondicherry, Vizagapatam; via Calcutta, Bimlipatam, Cocanada, Calingapatam, Cuddalore, Gopalpore, Masulipatam, Negapatam, Pondicherry, Pooree, Vizagapatam.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, direct ports, $5.00. Parcel Receipts, for direct ports only (packages not exceeding $10.00 in value), $1.50 per cubic foot or fraction; minimum charge, $3.00.

★ **American & Oriental Line** (Houlder, Weir & Boyd, Inc.), 21 State St., New York. Freight service, from New York, about monthly, for Singapore; about monthly, for Aden—thence by connecting steamer for Indian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00.

Bibby-Henderson Line (Bowring & Co.), 17 Battery Place, New York. Freight service, from New York and other Atlantic ports, weekly, by steamers of the International Mercantile Marine, for Liverpool, thence by connecting steamer for Colombo and Rangoon. Dock Receipt, on I. M. M. form, in duplicate. Bills of Lading, on Bibby-Henderson form, 6 company copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

★ **Cosulich Line** (Phelps Bros. & Co.), 17 Battery Place, New York. Freight and passenger service, from New York, every ten days (via Trieste), for Bombay, Calcutta and Colombo. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $12.50. Parcel Receipts, not issued.

★ **Dollar Line** (Dollar S. S. Lines), 11 Moore St., New York. Freight service, from New York, semi-monthly, for Colombo. Dock Receipt, on company's form, in triplicate. Bills of Lading are prepared by the company. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

Ellerman's Wilson Line (Ellerman's Wilson Line, N. Y., Inc.), 26 Broadway, New York. Freight service, from New York, weekly, for Hull, thence by connecting steamer for Karachi and Bombay. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 1 copy. Minimum Bill of Lading, $10.00.

★ **Furness Lines** (Furness, Withy & Co., Ltd.), 34 Whitehall St., New York. Freight service, from New York, about fortnightly (via London), for all Indian ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $15.00. Parcel Receipts (parcels not exceeding $10.00 in value), $5.00.

★ **Isthmian S. S. Lines** (Norton, Lilly & Co.), 26 Beaver St., New York. Freight service, from New York, for Karachi, Bombay, Colombo, Madras, Rangoon, and Calcutta. Bills of Lading, 2 company copies. Minimum Bill of Lading, $5.00.

American India Line (Roosevelt S. S. Co., Inc.), 44 Beaver St., New York. Freight service, from New York, monthly, for Karachi, Bombay, Colombo, Madras, Calcutta; and (via Madras) Rangoon. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00, direct ports; transshipment ports, $10.00.

★ **United American Lines** (United American Lines, Inc.), 39 Broadway, New York. Freight and passenger service, from New York, weekly (via Hamburg), for Indian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM BALTIMORE

★ **Dollar S. S. Line**, 1206 Continental Bldg., Baltimore. Freight service, from Baltimore, semi-monthly. See New York.

★ **Furness Lines** (Furness, Withy & Co., Ltd.), Furness House, Baltimore. Freight service, from Baltimore, about fortnightly (via Liverpool), for Indian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $15.00. Parcel Receipts (shipments not exceeding $10.00 in value), $5.00.

★ **United American Lines:** (Dichmann Wright & Pugh, Inc.), Hearst Tower Bldg., Baltimore. Freight and passenger service, from Baltimore, weekly (via Hamburg), for Indian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM BOSTON

★ **Dollar S. S. Line** 177 State St., Boston. Freight service, from Boston, semi-monthly.

★ **Furness Lines** (Furness, Withy & Co., Ltd.), 10 State St., Boston. Freight service, from Boston, about weekly, for Liverpool; monthly, for Glasgow, thence by connecting steamer (Bibby-Henderson Line) for Indian ports. See Baltimore.

American India Line (John S. Emery & Co., Inc.), 114 State St., Boston. Freight service, from Boston, as cargo offers. See New York.

★ **United American Lines** (C. H. Sprague & Son), 141 Milk St., Boston. Freight and passenger service, from Boston, weekly (via Hamburg), for Indian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM HAMPTON ROADS

★ **Dollar S. S. Line** (Southgate Forwarding & Storage Co.), Southgate Terminal, Norfolk. Freight service, from Hampton Roads, semi-monthly. See New York.

★ **Furness Lines** (Furness, Withy & Co., Ltd.), Newport News and Norfolk. Freight service, from Hampton Roads, about fortnightly, for Liverpool, thence by connecting steamer (Bibby-Henderson Line) for Indian ports. See Baltimore.

American India Line (Southgate Forwarding & Storage Co.), Norfolk. Freight service, from Hampton Roads, as cargo offers. See New York.

★ **United American Lines** (Dichmann, Wright & Pugh, Inc.), Citizens Bank Bldg., Norfolk. Freight and passenger service, from Hampton Roads, about fortnightly (via Hamburg), for Indian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM LOS ANGELES

★ **Dollar S. S. Line,** 626 South Spring St., Los Angeles. Freight service, from Los Angeles, every 2 weeks for Colombo; through bills of lading to other ports. See San Francisco.

★ **United American Lines** (Los Angeles S. S. Co.), Central Bldg., Los Angeles. Freight service, from Los Angeles, about fortnightly (via Hamburg), for Indian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM NEW ORLEANS

★ **Isthmian S. S. Lines** (Norton, Lilly & Co.), Canal-Commercial Bldg., New Orleans. Freight service, from New Orleans, as cargo offers. See route note, Isthmian S. S. Lines, New York.

★ **United American Lines** (Richard Meyer & Co.), Hibernia Bank Bldg., New Orleans. Freight service, from New Orleans, monthly (via Hamburg), for Indian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM PHILADELPHIA

★ **American & Indian Line** (Norton, Lilly & Co.), Continental Bldg., Philadelphia. Freight service, from Philadelphia, as cargo offers. See New York.

★ **Furness Lines** (Furness, Withy & Co., Ltd.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, about fortnightly, for Liverpool or Glasgow, thence by connecting steamer (Bibby-Henderson Line) for Indian ports. See Baltimore.

American India Line (C. M. Syder), 12 Drexel Bldg., Philadelphia. Freight service, from Philadelphia, monthly. See New York.

★ **United American Lines** (Dichmann, Wright & Pugh, Inc.), Bourse Bldg., Philadelphia. Freight and passenger service, from Philadelphia, fortnightly (via Hamburg), for Indian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM PORTLAND, OREGON

United American Lines (Colombia Pacific Shipping Co.), Porter Bldg., Portland, Oregon. Freight service, from Portland, fortnightly (via Hamburg), for Indian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM SAN FRANCISCO

★ **Dollar S. S. Line,** Robert Dollar Bldg., San Francisco. Freight and passenger service, from San Francisco, weekly, for Colombo; through bills of lading to other ports. Dock Receipt, on company's form, in triplicate. Bills of Lading are prepared by the company. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

United American Lines (Sudden & Christensen, Inc.), 330 California St., San Francisco. Freight service, from San Francisco, fortnightly (via Hamburg), for Indian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM SEATTLE

★ **Dollar S. S. Line** (Admiral Oriental Line), 1300 Fourth Ave., Seattle. Freight service, from Seattle, semi-monthly. See San Francisco.

★ **United American Lines** (Sudden, Christensen, Inc.), Arctic Bldg., Seattle. Freight service, from Seattle, fortnightly (via Hamburg), for Indian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

U. S. PORTS and SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

ITALIAN SOMALILAND

Italian Somaliland, on the east coast of Africa, has an area of 139,000 square miles with a population of 650,000.

American Consulates: Italian Somaliland is included in the jurisdiction of the American Consulate at Aden.

Cable and Radio Rates: Cable rates, via Alexandria-Kassala, (A) 66 cents, (B) 70 cents, (C) 74 cents, (D) 77 cents, (E) 80 cents. Via Suakim-Kassala, (A) 70 cents, (B) 74 cents, (C) 78 cents, (D) 81 cents, (E) 84 cents. Full rate messages only are accepted, at sender's risk.

Radio rates, via Halfa-Kassala, (A) 66 cents, (B) 70 cents, (C) 74 cents, (D) 77 cents, (E) 80 cents. Via Suakim-Kassala, (A) 70 cents, (B) 74 cents, (C) 78 cents, (D) 81 cents, (E) 84 cents. Full rate messages only are accepted. Urgent rate, via Halfa-Kassala, add 76 cents; via Suakin-Kassala, add 84 cents to full rate as quoted.

In figuring time of arrival of cable or radio message at destination in Italian Somaliland, add 8 hours to New York standard time.

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Italian Somaliland.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *Italy.*

Consular Regulations: See under *Italy.*

Map: See under *Africa, East Coast.*

Ports and Trade Centers: Direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Allula	(*via Mogadishu*)	Gelidi	(*via Mogadishu*)
Bardera	(*via Mogadishu*)	Marka	(*via Mogadishu*)
Barava	(*via Mogadishu*)	Mogadishu	TBL
Galvin	(*via Mogadishu*)	Obbia	(*via Mogadishu*)

Postal Regulations: See under *Italy.*

Shipping Routes and Regulations: See under *Africa, East Coast.*

THE EXPORTERS' ENCYLOPÆDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

SWITZERLAND
AUSTRIA
HUNGARY
Klagenfurt
Bozen
Aosta
Como
Bergamo
Brescia
Verona
Trento
Vicenza
Padua
Udine
Gorizia
Trieste
Agram
Novara
Milan
Turin
R. Po
Mantua
Venice
Chioggia
Rovigno
Fiume
Pola
Alessandria
Parma
Modena
Ravenna
Zara
Sarzana
Cuneo
Genoa
Savona
Spezia
Carrara
Lucca
Bologna
Rimini
SAN MARINO
Ancona
Spalato
Sarajevo
S. Remo
Mentone
Nice
Leghorn
Pisa
Florence
Arezzo
Sienna
Perugia
ELBA
Bastia
Orvieto
Grosseto
Ascoli
Pescara
CORSICA
Ajaccio
Civitavecchia
ROME
Chieti
Termoli
Foggia
Bari
Brindisi
Gaeta
Benevento
Melfi
Potenza
Terranova
Sassari
Naples
Salerno
Otranto
SARDINIA
Oristano
TYRRHENEAN
SEA
Rossano
Cosenza
Cotrone
Cagliari
Catanzaro
MEDITERRANEAN
Messina
Reggio
Trapani
Palermo
Marsala
SICILY
Catania
Bona
La Calle
Bizerta
Girgenti
Syracuse
Tunis
PANTELLERIA I.
ALGERIA
TUNIS
Valetta
MALTA I.
Susa
ITALY
SEA

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The Trans-Continental Freight Company engages to deliver your shipments to any part of the world, with accuracy and dispatch. Documents will be properly executed, financial operations correctly negotiated, and the lowest insurance and shipping rates secured. You will find a personal relation in our service to you which will engender the Confidence you like to feel.

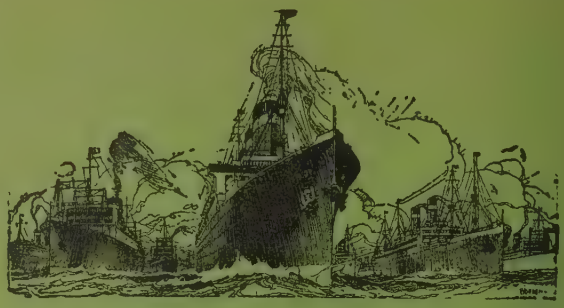
Confidence is solicited from all firms contemplating export shipments via New York or via the Pacific Coast.

TRANS-CONTINENTAL FREIGHT COMPANY

CHICAGO **NEW YORK**

Atlanta, Ga., Baltimore, Boston, Buffalo, Cincinnati, Cleveland, Dallas, Dayton, Denver, Des Moines, Detroit, E. St. Louis, El Paso, Fort Worth, Houston, Indianapolis, Kalamazoo, Kansas City, Kenosha, Laredo, Los Angeles, Louisville, Milwaukee, Minneapolis, Newark, Omaha, Perth Amboy, Philadelphia, Pittsburgh, Portland, Rochester, St. Louis, St. Paul, Salt Lake City, San Antonio, San Francisco, Seattle, Toledo, Toronto, Waco, London, Eng.

AGENTS THROUGHOUT THE WORLD



WORLD-WIDE FREIGHT SERVICE

The great fleet of modern ships which constitutes the United States Shipping Board World Freight Service makes frequent sailings to all parts of the world, providing an efficient service which merits the preference of every shipper.

This fleet includes many of the fastest passenger-cargo liners afloat, as well as freight vessels specially adapted to meet the needs of those trades which they serve. It includes such well known services as the United States Lines and American Merchant Lines and provides fast and frequent service to every corner of the commercial world.

Support the ships of your own Government.
Full details promptly supplied on request.

UNITED STATES SHIPPING BOARD

Traffic Department, Washington, D. C.

ITALY

Its area is about 110,659 square miles, and its population is about 34,700,000.

Italy is divided into the departments of Piedmont, Liguria, Lombardy, Venetia, Emilia, Tuscany, Marches, Perugia (Umbria), Roma (Latium), Abruzzi e Molise, Campania, Apulia, Potenza (Basilicata), Calabria, Sicily, and Sardinia. These departments are subdivided into the provinces of Alessandria, Cuneo, Novara, Torino, Genova, Porto Maurizio, Bergamo, Brescia, Como, Cremona, Mantova, Milano, Pavia, Sondrio, Belluno, Padova, Rovigo, Treviso, Udine, Venezia, Verona, Vicenza, Bologna, Ferrara, Forli, Modena, Parma, Piacenza, Ravenna, Reggio Emilia, Arezzo, Firenze, Grosseto, Livorno, Lucca, Massa e Carrara, Pisa, Siena, Ancona, Ascoli Piceno, Macerata, Pesaro e Urbino, Aquila degli Abruzzi, Campobasso, Chieti, Teramo, Avellino, Benevento, Caserta, Napoli, Salerno, Bari delle Puglie, Foggia, Lecce, Catanzaro, Cosenza, Reggio di Calabria, Caltanisetta, Catania, Girgenti, Messina, Palermo, Siracusa, Trapani, Cagliari, Sassari.

Currency: The unit of Italian currency is the lire of 100 centesimi, equivalent at par of exchange to 19.3 cents, United States currency.

Language: Italian.

Trade-Marks: The exclusive use of a trade-mark is granted by the Ministry of Agriculture, Industry and Commerce on the payment of a fee which covers its registration and its publication in the official gazette of the kingdom. It thus becomes the property of a firm on its deposit with the authorities.

A part of the law reads as follows: "Anyone who adopts a mark or other special symbol to distinguish the products of his industry, the merchandise of his particular commerce, or the animals of particular breed belonging to him is entitled to the exclusive use of this mark provided adherence is given to the following conditions: (1) formal application on stamped paper to a prefecture of the Kingdom; (2) the presentation to one of the prefects of the Kingdom of (a) two drawings of the mark or sign which it is intended to use; (b) a declaration in two original copies of the desire to reserve the rights which belong to the said proprietor and of the kind of goods on which it is desired to place the mark or sign; (c) the description in two original copies of the mark itself; (d) the government receipt showing the proprietor of the mark has paid the fee of 40 lire to the special state bureau for this purpose."

Weights and Measures: Metric system.

American Consulates: Consulates General, Genoa, Rome; Consulates, Catania, Florence, Leghorn, Messina, Milan, Naples, Palermo, Trieste, Turin, Venice.

7 WATER STREET
NEW YORK CITY

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LUIGI SERRA, Inc.

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SPECIALISTS IN FORWARDING **TO ALL POINTS IN ITALY**
COLLECTIONS

TORINO **HOME OFFICE: GENOA** **MILANO**

THROUGH RATES SUBMITTED ON APPLICATION—BANKERS' REFERENCES

The jurisdiction of the several consular offices above listed are as follows:

Catania: The Provinces of Catania and Syracuse..

Florence: Department of Emilia and the Provinces of Florence and Arezzo in the Department of Tuscany.

Genoa: Department of Liguria, and Libya.

Leghorn: Department of Tuscany, except the Provinces of Florence and Arezzo.

Messina: The Province of Messina in the Island of Sicily and the Department of Calabria.

Milan: Department of Lombardy.

Naples: The Departments of Campania, Apulia, and Potenza (Basilicata).

Palermo: The Island of Sicily, with the exception of the Provinces of Messina, Catania, and Syracuse.

Rome: The Departments of Rome, Perugia (Umbria), Marches, Abruzzi e Molise, and the Island of Sardinia.

Turin: Department of Piedmont.

Venice: Department of Venetia.

Cable and Radio Rates: In figuring time of arrival of cable or radio message at destination in Italy, add 6 hours to New York standard time.

Cable	A	B	C	D	E
Full rate	.26	.30	.34	.37	.40
Deferred rate	.13	.15	.17	.18½	.20
Preferred rate	—	—	—	—	—
Urgent rate	—	—	—	—	—
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.26	.30	.34	.37	.40
Deferred rate	.13	.15	.17	.18½	.20
Partly Urgent rate	.32	.36	.40	.43	.46
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

For *Direct* communication with ITALY

File RADIOGRAMS to Europe, the Near East or South America at Postal Telegraph offices. To Japan, file at Western Union offices. Use RADIOGRAM messages to ships at sea.

Mark Every Message "Via RCA"

RADIO CORPORATION OF AMERICA

Main Office, always open: 64 Broad Street, New York **Telephone Hanover 1811**

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Italy.

The Canadian Bank of Commerce, 16 Exchange Place, New York City. Complete facilities for handling all kinds of foreign business through our close association with the Banco di Roma, Credito Italiana, Barclay's Bank, S. A. I., etc. Branches and carefully selected correspondents in every important city in the world.

The Fifth-Third National Bank, Cincinnati, Ohio. Most centrally located city in the U. S. A. Assets over $50,000,000.00. Complete foreign trade and foreign exchange facilities. Cable address: Fifththird.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Italy and other countries throughout the world. See our advertisement under Boston in General Information Section.

The First National Bank of Cincinnati, Ohio—Capital, surplus and undivided profits over Ten Million Dollars. Foreign Trade and foreign exchange connections all over the world. Cable address "Firstnat."

Italian Discount and Trust Co., 399 Broadway, New York City. Banking transactions handled direct with correspondents. We are in a position to aid importers and exporters in placing them in touch with merchants in all the trade centers of the world, specializing in bringing together interested parties in Italy who deal extensively with the United States and stimulating in many other ways trade between the two countries.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branch in Genoa and Milan. Other branches and correspondents in all parts of the world.

The Philadelphia-Girard National Bank ..... Philadelphia, Pa.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices: There are Italian consular offices in the following cities. The regulations are uniform for all offices except as otherwise stated under *Consular Regulations.*

New York: Consulate General, 20 East Twenty-second Street. (Telephone, Caledonia 0360). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in New York, New Jersey, Connecticut. Comm. Emilio Axerio, Consul General.

Albany: Consular Agency, 141 Madison Avenue. (Telephone, Main 828). 9 a.m. to 6 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in the counties of Albany, Clinton, Columbia, Delaware, Essex, Franklin, Fulton, Greene, Hamilton, Herkimer, Jefferson, Montgomery, Otsego, Rensselaer, Saratoga, St. Lawrence, Schenectady, Schoharie, Ulster, Warren and Washington (New York). G. P. Baccelli, Consular Agent.

Albuquerque: Consular Agency, 621 South Second Street. (Telephone, 1420 W.) All hours. Jurisdiction in New Mexico. Terenzio Francesco Fraccaroli, Consular Agent.

Baltimore: Consulate, 1115 St. Paul Street. (Telephone, Vernon 3469.) 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Maryland, Virginia, North and South Carolina. Count Carlo C. Tornielli di Crestvolant, Consul.

Birmingham: Consular Agency.

Boston: Consulate, 142 Berkeley Street. (Telephone, Back Bay 9499). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Massachusetts, Rhode Island, New Hampshire, Vermont and Maine. Marquis Agostino Ferrante, Consul.

Bridgeport (Conn.): Consular Agency, 369 Lexington Avenue. (Telephone, Noble 5570). 9 a.m. to 5 p.m.; Saturdays, 9 a.m. 1 p.m. Jurisdiction in Connecticut (Fairfield County). Dott. Giuseppe Brancucci, Consular Agent.

Buffalo: Consulate, 225 Front Avenue. (Telephone, Tupper 7102). 9 a.m. to 5.30 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in New York (counties of Alleghany, Cattaraugus, Chautauqua, Erie, Genesee, Niagara, Orleans, Steuben, Wyoming). Michele Caboni, Consul.

Butte (Montana): Consular Agency, 15 East Park St. (Telephone, 2715 W.) 9 a.m. to 5 p.m. Jurisdiction in Montana.

Chicago: Consulate General, 232 South Clark Street (Suite 743.) (Telephone, State 7948.) 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 1 p.m. Jurisdiction in Illinois, Michigan, Iowa, North Dakota, South Dakota, Wisconsin, Indiana, Minnesota. Comm. L. Zunini, Consul General.

Cincinnati: Consular Agency, 1127 Vine Street. 8.30 a.m. to 4.30 p.m.; Saturdays, 8.30 a.m. to 12 m. Jurisdiction in the "southern half of Ohio." C. Ginocchio, Consular Agent.

Cleveland: Consulate, 1514 Guarantee Title Building. 9 a.m. to 12 m. and 1 p.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Ohio, West Virginia, and Kentucky. Dr. Nicola Cerri, Consul.

Denver: Consulate, Central Savings Bank Building. (Telephone, Main 2944.) 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Colorado, Utah, Wyoming, Nebraska, New Mexico.

Detroit: Vice Consulate, 2137 Rivard Street. (Telephone, Cadillac 4147). 9 a.m. to 5 p.m. Jurisdiction in lower peninsula of Michigan. Comm. Pietro Cardiello, Vice Consul.

Duluth: Consular Agency, 325 West First Street. (Telephone, Melrose 3013). 9 a.m. to 12 m. and 2 p.m. to 5 p.m.; Saturdays, 9 a.m. to 1 p.m. Juris-

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28 WATER STREET, N. Y.
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FORWARDERS AND CUSTOM HOUSE AGENTS

diction in Minnesota, North Dakota, South Dakota and the upper peninsula of Michigan. Attilio Castigliano, Consular Agent.

Erie (Pa.): Consular Agency, 624 West Eighteenth Street. 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 1 p.m. Jurisdiction in Pennsylvania (counties of Cameron, Clarion, Crawford, Elk, Erie, Forest, McKean, Potter, Venango, Warren). Orazio Rico, Consular Agent.

Fort Worth: Consular Agency, 1114 Broadway. 8 a.m. to 12 m. and 2 p.m. to 6 p.m. Jurisdiction extends "from the northern line of El Paso County, Texas, in an easterly direction to the northern line of Sabine County on the Louisiana border." Attilia Ortolani, Consular Agent.

Galveston: Consular Agency, 2015 Avenue B. (Telephone, 1786). 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Texas (except the counties of Lowing, Ward, Crockett, Sutton, Kimble, Mason, Lynn, Burnet, Williamson, Milan, Robertson, Madison, Walker, Trinity, Angelina, Sabine). Amilcare Bresso, Consular Agent.

Hartford (Conn.): Consular Agency, 1029 Main Street. (Telephone, 3-2197). 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 1 p.m. Jurisdiction in Connecticut (counties of Tolland, Windham, Hartford). Ismaele Notarfrancesco, Consular Agent.

Indianapolis: Consular Agency, 707 K. of P. Building. 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Indiana. Chev. Dr. V. A. Sapenter, Consular Agent.

Los Angeles: Vice Consulate, 130 South Broadway. 9 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in California, all counties from Santa Barbara to San Diego. Buzzi Gradenigo, Vice Consul.

McAlester (Okla.): Consular Agency, 11½ East Choctaw Avenue. (Telephone, 942). 8 a.m. to 12 m. and 1 p.m. to 6 p.m. Jurisdiction in Oklahoma. Cav. John B. Tua, Consular Agent.

Memphis: Consular Agency, 156 Madison Avenue. (Telephone 6-5662.) 9 a.m. to 12 m. and 2 p.m. to 4 p.m. Jurisdiction in Tennessee and Arkansas. Mario Chiazza, Consular Agent.

Milwaukee: Consular Agency, 445 Milwaukee Avenue. 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Wisconsin. Angelo Cerminara, Consular Agent.

Newark: Vice Consulate, 447 Broad Street. (Telephone, Humboldt 1815). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in New Jersey (counties of Essex, Hudson, Morris, Union, Warren). F. Santomassimo, Acting Vice Consul.

New Haven: Vice Consulate, 23 Wooster Place. 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 1 p.m. Jurisdiction in Connecticut. P. de Cicco, Vice Consul.

New Orleans: Consulate, 1526 Baronne Street. 9 a.m. to 2 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Louisiana, Mississippi, Florida, Alabama, Texas, Georgia. Dr. P. A. Rossi, Consul.

Omaha: Consular Agency, 412 South Tenth Street. 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Nebraska. F. Piccolo, Consular Agent.

Paterson (New Jersey): Consular Agency, 5 Colt Street. (Telephone, Sherwood 3632). Jurisdiction in New Jersey (counties of Passaic, Bergen and Sussex). 10 a.m. to 3 p.m. Lieut. Col. Matteo Ricco, Consular Agent.

Philadelphia: Consulate, 1409 Tasker Street. (Telephone, Oregon 7314). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Pennsylvania and Delaware. Chev. Luigi Sillitti, Consul.

Portland (Maine): Consular Agency, 72 Middle Street. (Telephone, Forest 10479). 9.30 a.m. to 12 m. and 2.30 p.m. to 7 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Maine, Vermont and New Hampshire. Ottavio d' Amato, Consular Agent.

Portland (Oregon): Consular Agency, Stock Exchange Building. (Telephone, Main 4792.) 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Oregon. Albert B. Ferrera, Consular Agent.

Providence: Consular Agency, 42 Weybosset Street. 10 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Rhode Island and Bristol County (Mass.) Cav. Uff. Mariano Vervena, Consular Agent.

Rochester: Consular Agency, 324 State Street. 10 a.m. to 3 p.m. Jurisdiction in New York (the counties of Monroe, Ontario, Wayne, Seneca, Cayuga, Yates, Chemung, Thompkins, Livingston, Schuyler, Tioga). Cesare Sconfietti, Consular Agent.

St. Louis: Consulate, 122 North Seventh Street. (Telephone, Garfield 0741). 10 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Missouri, Kansas, Arkansas, Oklahoma, Tennessee. Gav. Uff. Paolo Emilio Giusti, Consul.

Salt Lake City: Consular Agency, 249 Rio Grande Avenue. 10 a.m. to 12 m. and 2 p.m. to 6 p.m. Jurisdiction in Utah and Wyoming.

San Francisco: Consulate General, Bank of Italy Building. (Telephone, Douglas 4378). 9 a.m. to 12 m. and 2 p.m. to 4 p.m. Jurisdiction in California, Arizona, and Nevada. Comm. Gino Cecchi, Consul General.

Savannah: Consular Agency, 1514 Savannah Bank & Trust Building. 9 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Georgia only. Capt. Mose Cafiero, Consular Agent.

Scranton (Pa.): Consular Agency, Ad-Lin Building, 604 Linden Street. (Telephone, 2-1584). 9 a.m. to 6 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction includes Pennsylvania (counties of Tioga, Lycoming, Northumberland, Dauphin, Bradford, Sullivan, Montour, Columbia, Monroe, Schuylkill, Susquehanna, Wyoming, Luzerne, Pike, Wayne, Lackawanna, Carbon, Lehigh, Northampton). Cav. Uff. Fortunato Tiscar, Consular Agent.

Seattle: Consulate, Lyon Building. (Telephone, Main 1448). 9 a.m. to 12 m. and 1 p.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Washington, Oregon, Idaho and Montana. Cav. Avv. Alberto Alfani, Consul.

Shreveport: Consular Agency, 627½ Market Street. 9 a.m. to 12 m. and 2 p.m. to 5 p.m.

Spokane: Consular Agency, Reality Building. 9 a.m. to 12 m. and 2 p.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. Guiseppe Rostino, Consular Agent.

Springfield (Illinois): Consular Agency, 322½ South Sixth Street. 9 a.m. to 4 p.m. Jurisdiction in Illinois (all counties south of Joliet). Giovanni Maria Picco, Consular Agent.

Springfield (Mass.): Consular Agency, 594 Main Street. 10 a.m. to 11 a.m. and 2 p.m. to 4 p.m.; Saturdays, 9 a.m. to 11 a.m. Jurisdiction in Western Massachusetts. Cav. Dr. T. A. De Marco, Consular Agent.

Tampa: Consulate, 701 Azeele Street. (Telephone, 86-494). 10 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction includes "all the state of Florida except Pensacola." Marquis Chev. H. Viti-Mariani, Consul.

Trenton (N. J.): Consular Agency, 344 Elmer Street. 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in New Jersey (counties of Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Hunterdon, Mercer, Middlesex, Monmouth, Ocean, Salem, Somerset).

Vicksburg (Miss.): Consular Agency, 1309 Washington Street. (Telephone, 192). 9 a.m. to 6 p.m. Jurisdiction in Mississippi, except Gulf Coast Region. Andrew Bucci, Consular Agent.

Consular Regulations: The preparation of certificates of origin is not compulsory, but should be attended to if requested by the buyer in Italy. Such certificates may be prepared on the official form as issued by the Italian Consular offices, or may be in the form of a clause endorsed on the bill of lading by the Italian Chamber of Commerce, 99 Hudson Street, New York.

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Certificate of Origin: The following form is issued by the Italian Consular Offices. These forms may be drawn either in English or Italian. The certificate will not be legalized unless previously attested before a notary public whose warrant has been certified by the County Clerk. As the certificate of origin form in Italian

CERTIFICATE OF ORIGIN AND DESTINATION

The undersigned .....
(Name and address of person declaring)
declares that the merchandise designed below, and shipped on board S. S. .....of .....Flag, sailing from
(Nationality of Ship)
New York on the .....with bill of lading made out to .....
(Name and address of Consignee)
is the product of the United States of America.

Number of Packages, Boxes or Cases	Marks	Weight	Description of Merchandise

New York, ...
.....
(Signature of person declaring and his capacity in the firm)

Sworn to before me,
this .....
.....
(Signature of the Notary Public)
Certification of the County Clerk.

can easily be filled out by the shipper translation is practically not necessary and the charge for such consular service may thus be avoided.

Consular Charges: Legalization of certificates of origin, $1.93; official translation from English into Italian, $4.63.

Italian Chamber of Commerce: The Italian Chamber of Commerce in New York advises that the certificate of origin when issued by them is under the form of a statement on the Ocean Bill of lading covering the goods, and is delivered to the party applying for it. The Italian Consul's legalization, then, is not required. They keep the sworn declaration of the manufacturer for their files.

The declaration, after having been drawn up according to instructions, and only then, is to be filed with the Italian Chamber of Commerce when the exporter or manufacturer intends to secure the certificate from them. The Italian Chamber of Commerce is not the exclusive authority to issue these certificates. The Italian Consulate is a competent office to issue them as in the past.

A fee of $5.00 is charged by the Italian Chamber of Commerce for the issuance of a certificate of origin covering a shipment to Italy.

The following form is used in application for the Chamber of Commerce certificate.

DECLARATION

FOR OBTAINING THE CERTIFICATE OF ORIGIN FOR GOODS EXPORTED TO ITALY

ATTENTION!

WHEN FILLING IN THIS DECLARATION, THE FOLLOWING RULES MUST BE STRICTLY ADHERED TO:

This declaration must be signed and sworn to by the Manufacturer or actual Exporter of the goods If a partnership, by one of the partners. If a corporation, by one of its officers. NO OTHER SIGNATURE WILL BE ACCEPTED. Exporting or Forwarding Agents will not be considered as actual Exporters.

The party making this declaration shall state whether he is the manufacturer or the actual exporter of the goods. If his name is different from that of the shipper as appears on the Ocean Bill of Lading, then this declaration shall contain a statement to the effect that such shipper is the authorized shipping representative of the said manufacturer or exporter.

The shipper may send or bring this declaration, duly filled in, together with a "NOT NEGOTIABLE" copy of the Ocean Bill of Lading signed by the Steamship Company, to the ITALIAN CHAMBER OF COMMERCE IN NEW YORK (99 Hudsen Street), which is one of the offices authorized to issue Certificates of Origin for Italy; and the Chamber will then issue the Certificate under the form of a statement on the said copy of the Ocean Bill of Lading. If such copy is not signed by the Steamship Company, then an original B/L. should also be produced for the purpose of comparison.

THIS DECLARATION AND THE COPY OF THE OCEAN BILL OF LADING MUST TALLY IN EVERY PARTICULAR.

The undersigned.....does hereby declare that the merchandise described
(Name and address of person making the declaration)

below, shipped on board S. S. ....under the.....Flag, sailing
(Nationality of Ship)

from New York on.....bound for..... ....which merchandise is consigned to
(expected date of sailing) (port of destination)

.....is the product of the UNITED STATES of AMERICA.
(Name of Consignee and final destination)

Number and quality of Packages	*Marks and numbers*	*Weight or measure*	*Description of Merchandise*

.....whose name appears on the Bill of Lading in the
(name of shipper appearing on B/L)
place and stead of the undersigned as shipper, is the duly authorized shipping representative of the undersigned.

.....
(Place and date)

.....
.....
} Manufacturer or Exporter (Underscore which)

Sworn to before me,
this.....

(Signature of person making the declaration and his capacity in the firm that has manufactured or is exporting the above goods.)

.....
(Signature of the Notary Public)

(No County Clerk's legalization required—No duplicate required)

Credits and Collections: An accepted draft not met at maturity cannot be extended without prejudice to the legal rights arising on the draft. If it is desired to extend time to a customer, a new acceptance should always be executed.

Customs Tariff: As a general rule, articles subject to a rate not exceeding 20 lire per 100 kilos ($1.75 per 100 pounds) are dutiable on gross weight; articles subject to higher rates are dutiable either on actual or legal net weight.

Passenger Routes and Regulations: See Shipping Routes and Regulations. Consular visé of passport is required. Fee, $10.00.

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Acireale, Sicily.....*(via Catania)*
Aderno, Sicily.....*(via Catania)*
Adria .....*(via Venice)*
Alcamo, Sicily.....*(via Palermo)*
Alessandria .....*(via Genoa)*
Altamura .....*(via Bari)*
Ancona .....TBL
Andria .....*(via Barletta)*
Aquila .....*(via Naples)*
Ariano .....*(via Naples)*
Ascoli .....*(via Naples)*
Asti .....*(via Genoa)*
Aversa .....*(via Naples)*
Barcelona, Sicily .....*(via Messina)*
Bari .....TBL
Barletta .....TBL
Bassano .....*(via Venice)*
Benevento .....*(via Naples)*
Bergamo .....*(via Genoa or Venice)*
Bisceglie .....TBL
Bitonto .....*(via Bari)*
Bologna .....*(via Leghorn or Venice)*
Brescia .....*(via Genoa or Venice)*
Brindisi .....TBL
Cagliari (Sardinia) .....TBL
Caltagirone, Sicily .....*(via Catania)*
Caltanisetta, Sicily .....*(via Palermo)*
Campobasso .....*(via Naples)*
Canosa .....*(via Barletta or Naples)*
Capri .....*(via Naples)*
Capua .....*(via Naples)*
Carini, Sicily .....*(via Palermo)*
Carrara .....*(via Genoa or Leghorn)*
Casale .....*(via Genoa)*
Caserto .....*(via Naples)*
Castellamare .....TBL
Castelvetranno, Sicily...*(via Palermo)*
Castrogiovanni, Sicily...*(via Palermo)*
Catania (Sicily) .....TBL
Catanzaro .....TBL
Cerignola ....*(via Barletta or Naples)*
Chieti .....*(via Genoa)*
Chioggia .....*(via Venice)*
Civitavecchia .....TBL
Como .....*(via Genoa or Venice)*
Corato .....*(via Barletta or Naples)*
Corleone, Sicily .....*(via Palermo)*
Cotrone .....TBL
Cremona .....*(via Genoa or Venice)*
Cuneo .....*(via Genoa)*
Faenza .....*(via Leghorn)*
Favara, Sicily .....*(via Girgenti)*
Favignana (Sicily) .....TBL
Ferrara .....*(via Venice or Leghorn)*
Fiume .....TBL
Florence .....*(via Leghorn)*
Foggia .....*(via Barletta or Naples)*
Forli .....*(via Leghorn)*
Francavilla ...*(via Brindisi or Naples)*
Gallipoli .....TBL
Genoa .....TBL
Girgenti (Sicily) .....TBL
Gonzaga .....*(via Venice or Genoa)*
Gorgona .....TBL
Gravina .....*(via Bari or Naples)*
Jesi .....*(via Ancona or Leghorn)*
Lampedusa .....TBL
Lanciano .....*(via Naples)*
Lecce .....*(via Brindisi or Naples)*
Leghorn (Livorno) .....TBL
Licata .....TBL
Linosa .....TBL
Lodi .....*(via Genoa or Venice)*
Lucca .....*(via Leghorn)*
Lucera .....*(via Naples or Barletta)*
Macerata ...*(via Ancona or Leghorn)*
Maddalena (Sardinia) .....TBL
Malta (Br.) .....TBL

Mantua—
(*via Genoa, Leghorn, or Venice*)
Marsala (Sicily) .....TBL
Matera .....(*via Naples or Taranto*)
Messina (Sicily) .....TBL
Mestre .....(*via Venice*)
Milan .....(*via Genoa or Venice*)
Modena—
(*via Genoa, Leghorn, or Venice*)
Modica, Sicily .....(*via Syracusa*)
Molfetta .....TBL
Mondovi .....(*via Genoa*)
Monopoli .....TBL
Monza .....(*via Genoa or Venice*)
Naples .....TBL
Nicosia, Sicily .....(*via Palermo*)
Novara .....(*via Genoa*)
Padua .....(*via Venice or Leghorn*)
Palermo .....TBL
Pantelleria (Sicily) .....TBL
Parma—
(*via Genoa, Leghorn, or Venice*)
Partenico, Sicily.....(*via Palermo*)
Paterno, Sicily.....(*via Catania*)
Pavia .....(*via Genoa or Venice*)
Perugia ....(*via Leghorn or Ancona*)
Pesaro .....(*via Ancona*)
Piacenza .....(*via Genoa or Venice*)
Pinerolo .....(*via Genoa*)
Pisa .....(*via Leghorn*)
Plaisance .....(*via Genoa or Venice*)
Porto Empodocle (Sicily) .....TBL
Potenza .....(*via Naples*)
Ragusa, Sicily.....(*via Syracusa*)
Ravenna ....(*via Leghorn or Venice*)
Reggio .....TBL
Rimini .....(*via Ancona or Leghorn*)
Riposto (Sicily) .....TBL
Rodi .....TBL
Rome.....(*via Leghorn or Naples*)
Salerno .....(*via Naples*)
Saluzzo .....(*via Genoa*)
San Marco...(*via Naples or Barletta*)
San Remo .....TBL
Sansevero....(*via Barletta or Naples*)
Sarno .....(*via Naples*)
Savona .....TBL
Sciacca (Sicily) .....TBL
Sienna .....(*via Leghorn*)
Sorrento .....(*via Naples*)
Spezzia .....TBL
Syracusa (Sicily) .....TBL
Tarranto .....TBL
Termini (Sicily) .....TBL
Terni .....(*via Leghorn or Ancona*)
Terranova (Sardinia) .....TBL
Terranova (Sicily) .....TBL
Trani .....TBL
Trapani (Sicily) .....TBL
Treviso .....(*via Venice*)
Trieste .....TBL
Turin .....(*via Genoa*)
Udine .....(*via Venice or Trieste*)
Valetta (Malta) .....TBL
Velletri .....(*via Leghorn or Naples*)
Venice .....TBL
Vercelli .....(*via Genoa*)
Verona—
(*via Venice, Leghorn, or Genoa*)
Viceoza .....(*via Venice*)
Vieste .....TBL
Viterbo .....(*via Leghorn*)

Average time, New York to Genoa or Naples .....16 days

Postal Regulations: If catalogues and advertising matter are sent by ordinary mail (printed matter) and registered, it is reasonably sure of rapid and safe delivery. All packages sent by parcel post, however, are taken first to the post office at Naples, where an examination for customs purposes is made. After the appropriate duty on the parcel has been determined, it is resealed and forwarded to its proper destina-

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See Alphabetical Index of Advertisers

tion, where not only is the duty collected before delivery but an additional charge is made on the transport of the parcel from Naples to its destination. This procedure causes delay, and in addition the recipient of the package will have a bill of several lire to pay before he can obtain delivery even on catalogues.

Combination Packages: Combination packages are not permitted in the mails to Italy.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. ***Maximum weight,*** 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Mail Time: Average mail time, to Brindisi, 15 days; Florence, 13 days; Genoa, 13 days; Milan, 13 days; Naples, 15 days; Rome, 14 days; Trieste, 13 days; Turin, 13 days; Venice, 13 days.

Parcel Post: There is parcel post service to all post offices in Italy.
Weight limit, 11 pounds.
Postage rate, 14 cents per pound or fraction.
Transit charges, none.
Customs declaration, Form 2966, one copy.
Export declaration, Form S. 250, $25.00 or over.
Consular documents, none.
Registration, not permitted.
Insurance, none, except private.
C. O. D. service, none.
Sealing of packages, permitted.
Maximum size, length 3′6″; length and girth 6′0″.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter. See General Export Information, ***Postal Regulations.***

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Living animals except leeches and bees. Plants and vegetables prohibited by or failing to fulfill the conditions specified in the Phylloxera Convention of Berne, fresh grapes, live plants of every nature and parts thereof, except upon permit of the government; pharmaceutical products that are not in the official pharmacopoeia and the component parts of which are not indicated (except remedies admitted by the Council of Health); saccharine and its products, unless addressed to duly authorized pharmacists; articles of food that are injurious to health; arms or parts thereof, except by permission of the competent authority of the place of destination; the post offices of the frontier notify the addressees of these articles and that they have to procure and produce a permit. Meats of every kind from countries in which cattle plague exsists. From other countries meats are only accepted when accompanied by a sanitary certificate of origin and will be subject to veterinary control.
salt; raw tobacco; manufactured tobacco, except by permit of the government; metrical instruments that do not conform to the Italian system of weight and measurement; foods addressed to pupils of military schools. Clothing and food for those in prisons, and so forth, except cakes, candies and fruits, for house of correction inmates.

The following named articles are prohibited importation into Italy by parcel post, except by special permit previously obtained from the Minister of Finance:

Vanilla, fine haberdashery, gloves, gold watches, engravings, peltry articles, bonbons and pastry; benzine, heavy mineral oils and petroleum; coffee substitutes; sugar, saccharine, playing cards, mercury, wheat, oats, corn, barley, rice, and their flowers; oily seeds (except the seeds of pot herbs); frozen meat, salted and canned; lard, condensed milk; platinum jewelry; tobacco, leaf, manufactured for personal use, in quantities exceeding 4 kilograms.

Except imported on account of the government: Olive oil, benzol and toluol, cotton waste, vegetable and animal grease, picric acid, caustic soda, carbonate of soda and other carbonates, nitrate of soda and of potash, nitrate of ammonia, glycerine, acetate of lime and acetone, naphthaline, hydrophyle cotton, wool, jute, skins and tobacco. Foodstuffs will be accepted when transmitted by parcel post in packages not exceeding 11 pounds each, when the packages are mailed by private persons to their relatives in Italy, provided the packages to each addressee do not exceed 100 pounds altogether.

The importation of synthetic organic colors and their substitutes is prohibited in the regular and the parcel-post mails to Italy. However, exception to this prohibition may be made by the Minister of Finance, in accordance with the Consultative Committee by authorizing the importation of same as follows: (a) Of the synthetic colors that it is impossible to substitute in use with similar colors produced by the national industry. (b) Of the synthetic organic colors or like organic products which are not made in sufficient quantity for consumption, and which the national industry is unable to furnish. Requests to obtain import licenses shall be transmitted to the Ministry of Finance, and to the Union of Producers and Consumers of Coloring Matter whose office is at Milan, noting the despatching firm, the gross and net weight of the quantity to be imported, the kind of merchandise, the cost and the value according to which the payment must be made.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are no special requirements affecting the preparation of bills of lading.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **American-Levant Line** (Cunard S. S. Co., Ltd.), 25 Broadway, New York. Freight, mail and passenger service, from New York, monthly, for Venice, Trieste and Fiume. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $7.50.

★ **Cosulich Line** (Phelps Bros. & Co.), 17 Battery Place, New York. Freight, mail and passenger service, from New York, every ten days, for Trieste and Venice. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lad-

AMERICAN-MEDITERRANEAN-LEVANT LINE

REGULAR DIRECT STEAMSHIP SERVICE BETWEEN

NEW YORK and LEVANT

CALLING AT

ORAN, ALGIERS, TUNIS, MALTA, PIRAEUS, SALONICA, ALEXANDRIA, SMYRNA, CONSTANTINOPLE, BOURGAS, VARNA, CONSTANTZA, GALATZ, BRAILA, ODESSA, BATOUM

Also other Ports in the Mediterranean, Levant and Black Sea as inducements may offer

THROUGH BILLS OF LADING ISSUED

to all Ports in the Mediterranean, Levant and Black Sea; Also Back to the UNITED STATES, via Black Sea, Levant and Mediterranean Ports to NEW YORK

FOR RATES AND ALL INFORMATION APPLY TO THE JOINT AGENTS

NORTON, LILLY & COMPANY

26 BEAVER STREET, NEW YORK CITY, N. Y.

Branch Offices:

Boston, Mass.
Norfolk, Va.
New Orleans, La.
San Francisco, Cal.
Chicago, Ill.
Philadelphia, Pa.
Newport News, Va.
San Diego, Cal.
Portland, Ore.
Pittsburgh, Pa.
Cristobal, C. Z.
Baltimore, Md.
Mobile, Ala.
Los Angeles, Cal.
Seattle, Wash.
Balboa, C. Z.

ELLERMAN'S WILSON LINE (N. Y.), Inc.

26 BROADWAY - - - - NEW YORK CITY, N. Y.

ing, $7.50. Through Bills of Lading, are issued to Ancona, Bari, Barletta, Brindisi, Catania, Catanzaro, Castellamare Golfo, Civita Vecchia, Genoa, Leghorn, Messina, Milazzo, Naples, Oneglia, Palermo, Porto Maurizio, Reggio, Riposto, Rodi, Salerno, Siracusa, Spalato, Taranto and Termini Imerese. Parcel Receipts, issued to Venice and Trieste.

★ **American Export Line** (Export S. S. Corp.), 25 Broadway, New York. Freight service, from New York, fortnightly, for Italian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50.

★ **Isthmian Lines Mediterranean Service** (Norton, Lilly & Co.), 26 Beaver St., New York. Freight service, from New York, at frequent intervals, for Genoa and other Italian ports as inducement offers. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $7.50.

★ **Italian Line** (Italia-America Shipping Corp.), 1 State St., New York. Freight, mail and passenger service, from New York, about weekly, for Naples and Genoa; and (via Naples), for Siracusa, Brindisi, Venice, Catania, Messina, Ancona. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading to Naples and Genoa, $7.50; other ports, $12.50. Parcel Receipts, not issued.

★ **Lloyd Sabaudo** (Furness, Withy & Co., Ltd.), 34 Whitehall St., New York. Freight, mail and passenger service, from New York, fortnightly, for Naples and Genoa. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

Navigazione Libera Triestina (Columbus Marine Corp.), 17 Battery Place, New York. Freight service, from New York, about fortnightly, for Genoa, Leghorn, Naples, Venice and Trieste. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, for Genoa and Naples, $7.50; other ports on request. Through Bills of Lading issued to all inland points.

Peirce Line (Peirce Brothers, Inc.), 17 Battery Place, New York. Freight service, from New York, semi-monthly, for Genoa, Naples, Leghorn and Palermo. Through bills of lading to Rome, Ancona, Bari, Trapani, Catania, Messina, Reggio, Syracuse, Milan, and Turin. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50.

YBARRA LINE

REGULAR SEMI-MONTHLY SAILINGS TO

GENOA LEGHORN

GARCIA & DIAZ, Agents

17 BATTERY PLACE NEW YORK

Societa Nazionale di Navigazione (McDonnell & Truda), 5 State St., New York. Freight, mail and passenger service, from New York, monthly, for Naples and Genoa. Dock Receipt, in quadruplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

Transatlantica Italiana (McDonnell & Truda), 5 State St., New York. Freight, mail and passenger service, from New York, every two weeks, for Naples and Genoa. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

★ **United States Lines,** 34 Broadway, New York. Freight and passenger service, from New York, weekly (via Bremen), for Italian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

★ **Ybarra Line** (Garcia & Diaz), 17 Battery Place, New York. Freight service, from New York, semi-monthly, for Genoa and Leghorn. Dock Receipt on company's form, in triplicate. Bills of lading, company keeps 3 copies. Minimum Bill of Lading, $7.50.

SAILINGS FROM BALTIMORE

★ **American Export Line,** 22 Light St., Baltimore. Freight service, from Baltimore, fortnightly, for Italian ports. Dock Receipt, on company's form in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50.

·N·G·I·

NAVIGAZIONE GENERALE ITALIANA

FAST FREIGHT AND PASSENGER SERVICE

To and From

NEW YORK PALERMO

NAPLES GENOA

By the New Quadruple Screw Steamers

S. S. "ROMA" and S. S. "DUILIO" and other Twin Screw Steamers

For Sailings and Further Information apply to General Agency

ITALIA-AMERICA SHIPPING CORPORATION

1 STATE STREET, NEW YORK

★ **North German Lloyd** (A. Schumacher & Co.), 2 East Redwood St., Baltimore. Freight service, from Baltimore, semi-monthly (via Bremen), for Italian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

SAILINGS FROM BOSTON

★ **Cosulich Line** (Patterson, Wylde & Co.), Chamber of Commerce Bldg., Boston. Freight service, from Boston, fortnightly. See route note, Cosulich Line, New York.

Societa Nazionale di Navigazione (Patterson, Wylde & Co.), Chamber of Commerce Bldg., Boston. Freight service, from Boston, monthly. See New York.

SAILINGS FROM GALVESTON

★ **Cosulich Line** (Strachan Shipping Co.), U. S. National Bank Bldg., Galveston. Freight service, from Galveston, about every 3 weeks, for Venice, Trieste, and Fiume. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Creole Line (Texas Transport & Terminal Co.), Galveston. Freight service, from Galveston, once or twice monthly. See New Orleans.

American Premier Line (United Gulf S. S. Co., Inc.), Cotton Exchange Building, Galveston. Freight service, from Galveston, about monthly. See New Orleans.

Nervion Line (Thomas Rice & Co.), Steele Bldg., Galveston. Freight service, from Galveston, monthly, for Genoa. Dock Receipt, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

★ **North German Lloyd** (Wilkens & Biehl), Galveston. Freight and passenger service, from Galveston, monthly (via Bremen), for Italian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Sgitcovich Lines (S. Sgitcovich & Co.), Cotton Exchange Bldg., Galveston. Freight service, from Galveston, fortnightly, for Genoa, Venice and Trieste. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

AMERICAN EXPORT LINES

MEDITERRANEAN SERVICES—UNITED STATES MAIL STEAMERS

Fortnightly Sailings from NEW YORK and BALTIMORE
Monthly Sailings from PHILADELPHIA and NORFOLK

THE EXPORT STEAMSHIP CORPORATION

25 BROADWAY, NEW YORK CITY

Baltimore **Philadelphia** **Boston**

Societa Nazionale di Navigazione (Lugi Dell' Orto, Ltd.), Galveston. Freight service, from Galveston, monthly. See New Orleans.

SAILINGS FROM HAMPTON ROADS

★ **North German Lloyd** (Southgate Forwarding & Storage Co.), Norfolk. Freight service, from Hampton Roads, semi-monthly (via Bremen), for Italian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

SAILINGS FROM HOUSTON

★ **Cosulich Line** (Strachan Shipping Co.), Chronicle Bldg., Houston. Freight service, from Houston, about every 3 weeks, for Venice, Trieste, and Fiume. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $5.00.

Creole Line (Texas Transport & Terminal Co.), Houston. Freight service, from Houston, once or twice monthly. See route note, Creole Line, New Orleans.

★ **North German Lloyd** (Wilkens & Biehl), Houston. Freight and passenger service from Houston, monthly (via Bremen), for Italian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Sgitcovich Lines (S. Sgitcovich & Co.), Cotton Exchange Bldg., Houston. Freight service, from Houston, fortnightly, for Genoa, Venice and Trieste. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

COSULICH LINE

MEDITERRANEAN—ADRIATIC SERVICE

Express Passenger Service to Azores, Lisbon, Naples, Patras, Dubrovnik (Gravosa), and Trieste. Freight Service to Malta, Patras, Gravosa, Trieste, Venice, Fiume, Ancona and Bari. Other ports as inducements offer. Taking cargo in connection with

LLOYD TRIESTINO SOCIETA DI NAVIGAZIONE A VAPORE

and other connecting lines for Mediterranean, Levant, Black Sea, and Far East

Sailings from New York, Philadelphia, Boston, Portland, Baltimore, Norfolk, Savannah, Galveston, Houston and New Orleans

PHELPS BROTHERS & CO., GENERAL AGENTS

17 BATTERY PLACE, NEW YORK

Telephone—Whitehall 0850

SAILINGS FROM LOS ANGELES

★ **Dollar Line** (The Robert Dollar Co.), 628 South Spring St., Los Angeles. Freight and passenger service, from Los Angeles, semi-monthly (see San Francisco).

SAILINGS FROM MOBILE

American Premier Line (Waterman S. S. Co.), Mobile. Freight service, from Mobile, as cargo offers. See New Orleans.

SAILINGS FROM NEW ORLEANS

★ **Cosulich Line** (Strachan Shipping Co.), New Orleans. Freight service, from New Orleans, about every two weeks, for Venice, Trieste and Fiume. Dock Receipt, on shipper's form, in duplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $7.50. Through Bills of Lading are issued to Ancona, Bari, Barletta, Brindisi, Catania, Catanzaro, Castellamare Golfo, Civita Vecchia, Genoa, Leghorn, Messina, Milazzo, Naples, Oneglia, Palermo, Porto Maurizio, Reggio, Riposto, Rodi, Salerno, Syracuse, Spalato, Taranto and Termini Imerese. Parcel Receipts, issued.

Creole Line (Ross & Heyn, Inc.), Title Guarantee Building, New Orleans. Freight service, from New Orleans, once or twice monthly, for Genoa. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, $2.50.

American Premier Line (United Gulf S. S. Co., Inc.), Whitney-Central Building, New Orleans. Freight service, from New Orleans, monthly, for Genoa, Naples, Venice, Trieste. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $5.00.

Societa Nazionale di Navigazione (Richard Meyer & Co.), 129 Decatur St., New Orleans. Freight and Passenger service, from New Orleans, monthly, for Genoa and Naples. Dock Receipt, in quadruplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

SAILINGS FROM PENSACOLA

American Premier Line (United Gulf S. S. Co., Inc.), Pensacola. Freight service, from Pensacola, as cargo offers. See New Orleans.

SAILINGS FROM PHILADELPHIA

★ **American Export Line,** 308 Bourse Bldg., Philadelphia. Freight service, from Philadelphia, fortnightly, for Italian ports. Dock Receipts, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50.

★ **Cosulich Line** (J. A. McCarthy), Lafayette Bldg., Philadelphia. Freight service, from Philadelphia, monthly, for Ancona, Bari, Trieste and Venice. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50.

Navigazione Libera Triestina (Columbus Marine Corp.), Philadelphia. Freight service, from Philadelphia, about fortnightly, for Genoa, Leghorn, Naples, Venice and Trieste.

Dock Receipt, on company's form, in triplicate.

Bills of Lading, company keeps 4 copies.

Minimum Bill of Lading, for Genoa and Naples, $7.50; other ports on request.

Through Bills of Lading issued to all inland points.

★ **North German Lloyd,** 15th & Locust Sts., Philadelphia. Freight service, from Philadelphia, semi-monthly (via Bremen), for Italian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Societa Nazionale di Navigazione (Dichmann, Wright & Pugh, Inc.), Philadelphia. Freight service, from Philadelphia, monthly. See New York.

SAILINGS FROM SAN FRANCISCO

American-Hawaiian Line (American-Hawaiian S. S. Co.), 215 Market St., San Francisco. Freight service, from San Francisco, weekly (via New York), on through bills of lading (Cosulich Line), for Venice, Fiume and Trieste. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $10.00.

★ **Dollar Line** (The Robert Dollar Co.), Robert Dollar Bldg., San Francisco. Freight and passenger service, from San Francisco, semi-monthly, for Naples and Genoa. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

SAILINGS FROM SAVANNAH

American Premier Line (Trosdal, Plant & Lafonta), 34 E. Bay St., Savannah. Freight service, from Savannah, monthly, for Genoa and Naples. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $5.00.

★ **Cosulich Line** (Strachan Shipping Co.), Savannah. Freight service, from Savannah, about every ten days (see New York).

U. S. PORTS and SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

IVORY COAST

The Ivory Coast Colony lies between Liberia and the British Gold Coast colony. It has an area of about 130,000 square miles and a population of 1,417,000, of which only about 1,060 are Europeans.

American Consulates: Ivory Coast is included in the jurisdiction of the American Consulate General at Monrovia (Liberia).

Cable and Radio Rates: Cable rates, (A) 82 cents, (B) 86 cents, (C) 90 cents, (D) 93 cents, (E) 96 cents. Deferred rate, one-half the full rate as quoted.

Radio rates, (A) 82 cents, (B) 86 cents, (C) 90 cents, (D) 93 cents, (E) 96 cents. Deferred rate, one-half the full rate as quoted. Urgent rate, add $1.28 to the full rate as quoted.

In figuring time of arrival of a cable or radio message at destination in Ivory Coast, add 6 hours to New York standard time.

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Ivory Coast.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *France.*

Consular Regulations: See under *France.*

Ports and Trade Centers: The principal ports and trade centers are Assinie, Grand Bassam, Grand Lahou, Sassandra and Tabou. For routing instructions, see Ports and Trade Centers under *Africa, West Coast.*

Postal Regulations: Articles in the regular mails for Ivory Coast are despatched via New York.

Combination Packages: Combination packages are not permitted in the mails for Ivory Coast.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. ***Maximum weight,*** 4 pounds 6 ounces.

Letters: Postage rate, 5 cents for the first ounce; 3 cents per each additional ounce or fraction. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension; except rolls, length 30 inches, diameter 4 inches.

Registration, 10 cents with return receipt if requested.

Merchandise may be mailed at the letter rate. No customs declaration nor consular documents required.

Mail Time: Average mail time to Grand Bassam, 35 days.

Parcel Post: There is parcel post service to all post offices in Ivory Coast.

Weight limit, 22 pounds.
Postage rate, 14 cents per pound, or fraction.
Transit charges,
Up to 2 pounds, 30 cents.
2 to 11 pounds, 49 cents.
11 to 22 pounds, 89 cents.
Customs declaration, Form 2966, 1 copy.
Form 2967, 1 copy.
Export declaration, Form S. 250, $25.00 or over.
Consular documents, none.
Registration, not permitted.
Insurance, none, except private.
C. O. D. service, none.
Sealing of packages, not permitted.
Maximum size, length 3′6″; length and girth, 6′0″.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: See under *France.* Arms can be imported only by special permission of the local authorities.

Shipping Routes and Regulations: See under *Africa, West Coast.*

THE EXPORTERS' ENCYCLOPÆDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

Lucea
Montego
Falmouth
Duncan
Rio Bueno
Dry Harbor
St. Anns
Ocho Rios Bay
Port Maria
Green Island
Grange Hill
Brownstown
Annatto
Buff Bay
Hope Bay
Port Antonio
Manchioneal
Savanna la Mar
Bluefields
Black River
Spanish Town
KINGSTON
Old Harbor
Alligator Pond
Port Royal
Bull Bay
Yallah Bay
Morant Bay
Port Morant
JAMAICA

JAMAICA

The island of Jamaica is situated in the Caribbean Sea, south of Cuba. Its area is 4,200 square miles, and its population (1917) 895,092.

Under the jurisdiction of the Jamaican government are the Turks Islands, Caicos Islands, Cayman Islands, Morant Cays, and Pedro Cays.

American Consulates: There is an American consulate at Kingston.

Cable and Radio Rates: A complete statement of the general regulations covering cable and radio messages and their classification will be found in the section entitled Cable and Radio Regulations under general export information; see Table of Contents, page 4.

Cable	A	B	C	D	E	F
Full rate	.36	.40	.42	.44	.47	.50
Deferred rate	.18	.20	.21	.22	.23½	.25
Preferred rate	—	—	—	—	—	—
Urgent rate	—	—	—	—	—	—
Cable letter	—	—	—	—	—	—
Week-end letter (Minimum, 20 words).	.09	.10	.10½	.11	.12	.13

A: Connecticut, Florida (Key West only), Louisiana (New Orleans only), Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Maine.

D: Alabama, Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

E: Arkansas, Colorado, Florida (except Key West), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

F: Arizona, California, Idaho, Nevada, Oregon, Utah, Washington.

THE EXPORTERS' ENCYCLOPAEDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Jamaica.

The Canadian Bank of Commerce, 16 Exchange Place, New York City. Branch at Kingston. Complete facilities for handling collections, accounts of American companies and their agents, and all classes of foreign and domestic banking transactions. Other branches and carefully selected correspondents in every important city in the world.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Jamaica and other countries throughout the world. See our advertisement under Boston in General Information Section.

Merchants Bank, Mobile, Ala. Complete facilities for handling foreign business. We offer individual attention and close rates.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The Royal Bank of Canada has three branches in Jamaica. Over 900 branches throughout the world. New York Agency, 68 William St. Correspondence invited.

Commercial Invoices: The following form of commercial invoice must be used for all shipments to Jamaica, and no other form of commercial invoice may be substituted, even though containing all the required information.

A recent customs ruling of Jamaica requires that on all invoices where packing is not charged as a separate item the following clause must be written.

"Where no charge is made, the cost of the packing is included in the cost of the goods."

Form of Invoice and Declaration Required for Shipments to Jamaica.

FACE OF INVOICE

[Here insert usual particulars, including place and date name and address of supplier, etc.]

Country of Origin	Marks and Nos. on Packages	Quantity and Description of Goods	Selling Price to Purchaser	
			@	Amount

Certificate of Value to be Written, Typed or Printed on back of Invoices of Goods for Exportation to Jamaica.

This declaration must appear on all invoices of goods of American manufacture going to Jamaica.

I, (1) ....., of (2) ....., of (3) ....., manufacturer / supplier of the goods enumerated in this invoice amounting to ....., hereby declare that I [(4) have the authority to make and sign this certificate on behalf of the aforesaid manufacturer, / supplier, and that I] have the means of knowing and do hereby certify as follows:—

1. That this invoice is in all respects correct, and contains a true and full statement of the price actually paid or to be paid for the said goods and the actual quantity thereof.

2. That no arrangement or understanding affecting the purchase-price of the said goods has been or will be made or entered into between the said exporter and purchaser or by anyone on behalf of either of them, either by way of discount, rebate, compensation, or in any manner whatever, other than as fully shown on this invoice, or as follows: (5) .....

Dated at ....., this ..... day of ....., 192

Witness: .... Signature: .....

(1) Manager, chief clerk, or as the case may be.

(2) Name of firm or company.

(3) Name of city or country.

(4) These words should be omitted where the manufacturer or supplier himself signs the certificate.

(5) Particulars of any special arrangement.

Consular Offices: See under *United Kingdom.*

Consular Regulations: No consular documents are required, but a special form of Commercial Invoice (see *Commercial Invoices*) is necessary.

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Alligator Pond .....(*via Black River*)
Annatto Bay .....TBL
Bath .....(*via Port Morant*)
Black River .....TBL
Bluefields .....(*via Savanna-la-Mar*)
Bowden .....(*via Port Morant*)
Browns .....(*via Dry Harbor*)
Buff Bay .....(*via Port Antonio*)
Bull Bay.....(*via Kingston*)
Duncans .....(*via Dry Harbor*)
Dry Harbor .....(*via St. Ann's Bay*)
Falmouth .....TBL
Grange Hill .....(*via Savanna-la-Mar*)
Green Island .....(*via Lucea*)
Holland Bay .....(*via Port Morant*)
Hope Bay .....(*via Port Antonio*)
Kingston .....TBL
Linstead .....(*via Kingston*)
Lucea .....TBL
Manchioneal .....(*via Port Morant*)
Montego Bay .....TBL
Morant Bay .....TBL
Ocho Rios .....(*via St. Ann's Bay*)
Old Harbor .....(*via Kingston*)
Port Antonio .....TBL
Port Maria .....TBL
Port Morant .....TBL
Port Royal .....(*via Kingston*)
Rio Bueno .....TBL
St. Ann's Bay .....TBL
Savanna-la-Mar .....TBL
Spanish Town .....(*via Kingston*)
Yallahs Bay .....(*via Kingston*)

Postal Regulations: Mail for Jamaica is despatched from New York.

Combination Packages: A combination package, so termed, may consist of (1) a sealed envelope containing a written or printed communication, and (2) an unsealed container enclosing either printed matter, or samples of merchandise. The two parts must be firmly attached together. Each part must be separately addressed to the same addressee. Each part must bear postage at the rate as specified for such part if mailed separately, and must conform to the general regulations governing that classification.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 2 cents per ounce or fraction.

Mail Time: Average mail time, to Kingston, 5 days.

Parcel Post: There is parcel post service to all post offices in Jamaica.

Weight limit, 11 pounds.
Postage rate, 14 cents per pound or fraction.
Transit charges, none.
Customs declaration, Form 2966, one copy.
Export declaration, Form S. 250, $25.00, or over.
Consular documents, none.
Registration, 15 cents.
Insurance, none, except private.
C. O. D. service, none.
Sealing of packages, permitted.
Maximum size, length 3′6″; length and girth 6′0″.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are no special requirements affecting the preparation of bills of lading.

WEEKLY FREIGHT AND PASSENGER SERVICE
between
NEW YORK and KINGSTON and JAMAICAN OUTPORTS
DI GIORGIO FRUIT CORPORATION
25 BROADWAY BOWLING GREEN 7703 NEW YORK, N. Y.

Marking Packages: There are no customs regulations affecting the marking of packages for Jamaica. They should of course bear the shipping marks and numbers; and the marking of weights in pounds and of measurements in feet and inches is desirable as a matter of common practice.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **Atlantic Navigation Corp.,** 17 Battery Place, New York. Freight and passenger service, from New York, weekly, for Port Antonio, Annotto Bay, Port Maria, St. Ann's Bay, and Montego Bay. Dock Receipt, on company's form, in triplicate. Bills of Lading, 3 company copies. Minimum Bill of Lading, $7.00. Parcel Receipts, issued.

Mexican-American Fruit & S. S. Corp. (Di Giorgio Fruit Corp., M. A. Kerwin, G. T. M.), 25 Broadway, New York. Freight and passenger service, from New York, weekly, for Kingston and Jamaican outports. Bills of Lading, 4 company copies. Minimum Bill of Lading, for Kingston, $5.00; for outports, $7.00.

UNITED FRUIT COMPANY

GENERAL OFFICES: ONE FEDERAL ST., BOSTON, MASS.

STEAMSHIP SERVICE

REGULAR FREIGHT SAILINGS FROM

NEW YORK, BOSTON AND NEW ORLEANS

TO

KINGSTON, PORT ANTONIO, and JAMAICA OUTPORTS

Havana and Santiago, Cuba; Cristobal (Colon) and Bocas del Toro, Panama; Cartagena, Puerto Colombia, and Santa Marta, Colombia; Port Limon, Costa Rica; and ports of Guatemala, and British and Spanish Honduras.

Through Bills of Lading issued via Cristobal to West Coast Ports of South America, Central America and Mexico

PASSENGER SERVICE from NEW YORK, BOSTON and NEW ORLEANS

ADDITIONAL FREIGHT SAILINGS: from Philadelphia, Baltimore, Mobile and Galveston

FOR RATES AND OTHER INFORMATION ADDRESS

UNITED FRUIT COMPANY

17 BATTERY PLACE NEW YORK — LONG WHARF BOSTON — 321 ST. CHARLES ST. NEW ORLEANS

140 SOUTH DEARBORN STREET, CHICAGO

THE HUFF SHIPPING COMPANY, 311 CALIFORNIA STREET, SAN FRANCISCO

★ **United Fruit S. S. Service,** 17 Battery Place, New York. Freight and passenger service, from New York, twice a week, for Kingston; weekly, for Port Antonio, Morant Bay, Port Morant, Annotto Bay, Port Maria, Montego Bay, Lucea, Savanna-la-Mar, Black River, St. Ann's Bay, Falmouth and Alligator Pond. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, for Kingston, $5.00; for other ports, $7.00. Parcel Receipts, for Kingston (packages not exceeding $5.00 in value or 9 cubic feet in measurement), $1.00 for the first cubic foot or fraction; 50 cents for each additional cubic foot or fraction. Parcel Receipts, for other ports (packages not exceeding $5.00 in value or 9 cubic feet in measurement), $1.40 for the first cubic foot or fraction; 70 cents for each additional cubic foot or fraction.

SAILINGS FROM MOBILE

★ **Aluminum Line** (New Orleans & South American S. S. Co., Inc.), First National Bank Bldg., Mobile. Freight service, from Mobile, semi-monthly, for Kingston. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM NEW ORLEANS

★ **Aluminum Line** (New Orleans & South American S. S. Co., Inc.), Queen & Crescent Bldg., New Orleans. Freight service, from New Orleans, semi-monthly, for Kingston. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

Jamaica Fruit Line (Orr Fruit & S. S. Co.), Queen & Crescent Bldg., New Orleans.

Freight, mail and passenger service, from New Orleans, every two weeks, for Kingston and outports.

Dock Receipt, on company's form, in triplicate.

Bills of Lading, company keeps 3 copies.

Minimum Bill of Lading, $5.15 to Kingston, and $7.15 to outports.

Parcel Receipts, not issued.

★ **United Fruit S. S. Service,** 321 St. Charles St., New Orleans. Freight, mail and passenger service, from New Orleans, weekly, for Kingston and Jamaican outports—the outport cargo being transshipped at Kingston to United Fruit Company New York Outport Service, sailings from Kingston weekly.

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone, Whitehall 1247

JAPAN

The Japanese Empire, consisting of a group of islands, lies off the northeastern coast of Asia. Its total area is 147,665 square miles and its population about 60,000,000. The four principal islands comprising the empire are Honshiu, Kiushiu, Shikoku, and Hokkaido (Yezo). There are also the Kurile Islands (Chishima), Sado, Oki, Awaji, Iki, Tsushima, the Luchu Islands (Riukiu), Bonin Islands (Ogasawara-jima), Pescadores Islands (Hokoto), and the southern half of the island of Sakhalin (Karafuto). The Caroline (Palos) Islands, Ladrone (Marian) Islands except Guam, and the Marshall Islands except Nauru are Japanese colonial possessions.

Currency: The unit of currency is the yen of 100 sen which is equivalent at par of exchange to 49.8 cents, United States currency.

Language: Japanese.

Trade-Marks: The registration fee for trade-marks is 30 yen, which covers a period of 20 years, with a renewal fee of 50 yen. A collective trade-mark may be registered by an organization of persons in the same business, or by business men intimately connected, with the object of promoting the common business interests of the members of the organization. The registration fee for a collective trade-mark is 100 yen, with a renewal fee of 150 yen.

A trade-mark is canceled when not used in the Empire for a year after registration, or when its use has been suspended for a period of three consecutive years. The trade-mark right in a trade-mark which has been registered as a foreign trade-mark is terminated when the trade-mark right in the home country is terminated. Penalties are provided for fraudulent use of trade-marks.

Weights and Measures: 1 *kin*=160 *momme*=1.323 pounds. 1 *kwan*=1,000 *momme*=8.267 pounds. 1 *shaku*=10 *sun*=11.931 inches. 1 *ri*=2.44 miles. 1 *cho* =60 *ken*=360 *shaku*. 1 *koku* (liquid measure)=10 *to*=39.7033 gallons. 1 *koku* (dry measure)=4.9629 bushels.

American Consulates: *Consulate General,* Yokohama; *Consulates,* Dairen, Kobe, Nagasaki, Nagoya.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Japan, add 13 hours to New York standard time.

	J	K	L	M	N
Via Commercial Pacific or San Francisco & Wireless					
Full rate	.72	.77	.80	.83	.87
Deferred rate	.36	.38½	.40	.41½	.43½

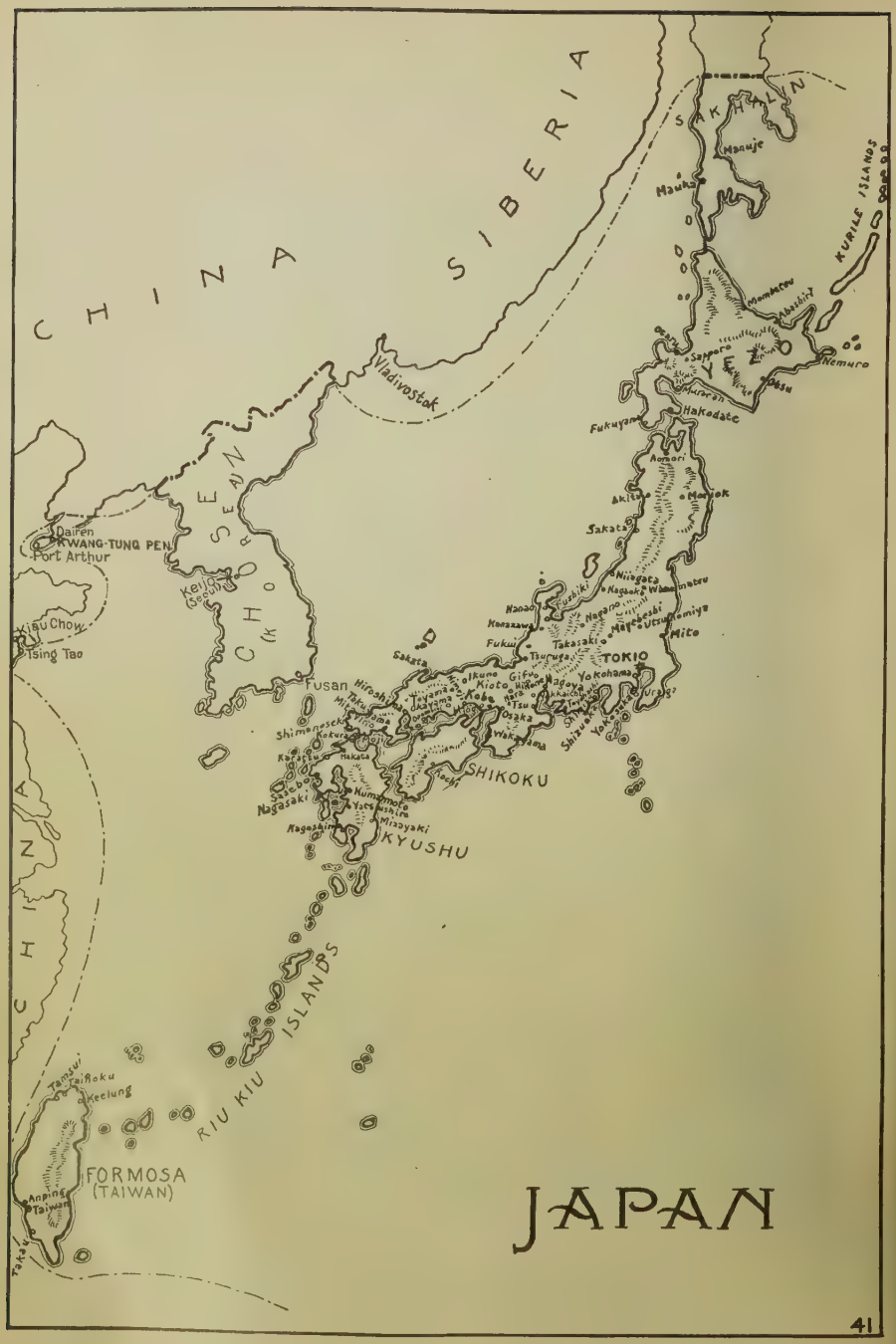
For *Quick* communication with JAPAN

File RADIOGRAMS to Japan and Hawaii and the Dutch E. Indies at Western Union offices. To Europe, South America or the Near East, file at Postal Telegraph offices.

Mark Every Message "Via RCA"

RADIO CORPORATION OF AMERICA

Main Office, always open: 64 Broad Street, New York **Telephone Hanover 1811**


CHINA
SIBERIA
SAKHALIN
Maoujo
Mauka
KURILE ISLANDS
Nemuro
Hakodate
Fukuyama
Aomori
Akita
Sakata
Niigata
Nagaoka
Nagano
Utsunomiya
Mito
Kanazawa
Fukui
Tsuruga
Takasaki
TOKIO
Yokohama
Kioto
Kobe
Osaka
Nara
Tsu
Gifu
Nagoya
Hiroshima
Tusan
Shimonoseki
Kokura
Hakata
Nagasaki
Sasebo
Kumamoto
Kagoshima
Miyazaki
KYUSHU
SHIKOKU
Dairen
WANG-TUNG PEN
Port Arthur
Kiau Chow
Tsing Tao
Keijo
CHOSEN
Vladivostok
RIU KIU ISLANDS
Tamsui
Tai Roku
Keelung
FORMOSA
(TAIWAN)
Anping
Taiwan
Takao
CHINA

JAPAN

Via Eastern, Indo, or Northern

	A	B	C	D	E
Full rate	.87	.87	.83	1.19	1.22
Deferred rate	.43½	.43½	.41½	.59½	.61

J: California (San Francisco, Oakland, Alameda, and Berkeley).

K: Arizona, California (except San Francisco, Oakland, Alameda, and Berkeley), Idaho, Nevada, Oregon, Utah, Washington.

L: Colorado, Kansas, Montana, Nebraska, New Mexico, North Dakota, South Dakota, Wyoming.

M: Alabama, Arkansas, Illinois, Indiana, Iowa, Kentucky, Louisiana, Michigan, Minnesota, Mississippi, Missouri, Ohio, Oklahoma, Tennessee, Texas, Wisconsin.

N: Connecticut, Delaware, District of Columbia, Florida, Georgia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, Rhode Island, South Carolina, Vermont, Virginia, West Virginia.

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Japan.

Chartered Bank of India, Australia and China, 44 Beaver Street, New York City. Branch offices at Kobe, Tokyo and Yokohama.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Japan and other countries throughout the world. See our advertisement under Boston in General Information Section.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

International Banking Corporation, Head Office, 60 Wall St., New York City (Owned by the National City Bank of New York). Branches in Kobe, Osaka, Tokyo and Yokohama. Other Branches in China, India, Philippine Islands, Java, Straits Settlements, England and Spain. Correspondents in every important city of the world.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The Philadelphia-Girard National Bank ..... Philadelphia, Pa.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

Consular Offices: There are Japanese consular offices in the following cities. The regulations are uniform for all offices except as otherwise stated under *Consular Regulations.*

New York: Consulate General, 165 Broadway. (Telephone, Cortlandt 0314.) 9.30 a.m. to 4.30 p.m.; Saturdays, 9.30 a.m. to 12.30 p.m. Jurisdiction in Maine, New Hampshire, Vermont, Massachusetts, Rhode Island, Connecticut, New York, New Jersey, Pennsylvania, Delaware, Maryland, Virginia, West Virginia, District of Columbia. Hirosi Saito, Consul General.

Chicago: Consulate, 166 West Jackson Boulevard. (Telephone, Harrison 1482). 10 a.m. to 4 p.m.; Saturdays, 10 a.m. to 1 p.m. Jurisdiction in Indiana, Illinois, Michigan, Wisconsin, Minnesota, Iowa, Missouri, Kentucky, North Dakota, South Dakota, Nebraska, Kansas and Ohio. Teijiro Tamura, Consul.

Galveston: Honorary Consulate, 2128 Mechanic Street. (Telephone, 2096). 9 a.m. to 5 p.m. Jurisdiction in Texas. J. H. Langben, Consul.

Los Angeles: Consulate, 510 Union League Building. (Telephone, Trinity 4275). 2nd & Hill Streets. 10 a.m. to 12 m. and 1 p.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. C. Ohashi, Consul.

Mobile: Honorary Consulate, 112½ North Commerce Street. (Telephone, Bell 140). 9 a.m. to 1 p.m. Jurisdiction in Mobile only. Henry H. Clarke, Consul.

New Orleans: Consulate, 3102 Prytania Street. (Telephone, Uptown 6394). 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 1 p.m. Jurisdiction in North Carolina, South Carolina, Georgia, Florida, Tennessee, Alabama, Mississippi, Arkansas, Louisiana, Texas, Oklahoma. M. Yagi, Consul.

Philadelphia: Honorary Consulate, 117 Chestnut Street. (Telephone, Lombard 3264). 10 a.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Philadelphia "and vicinity." J. Franklin McFadden, Consul.

Portland (Oregon): Consulate, Henry Building. (Telephone, Broadway 5565). 10 a.m. to 12 m. and 1 p.m. to 4 p.m.; Saturdays, 10 a.m. to 1 p.m. Jurisdiction in Oregon, Wyoming and "the middle and southern parts of Idaho." K. Midzusawa, Consul.

St. Louis: Honorary Consulate, 606 Chamber of Commerce Building. (Telephone, Garfield 5813). 10 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in "St. Louis and immediate surrounding territory." James E. Smith, Consul.

San Francisco: Consulate General, 22 Battery Street. (Telephone, Douglas 5082). 9.30 a.m. to 4.30 p.m.; Saturdays, 9.30 a.m. to 12 m. Jurisdiction in Utah, Nevada, Colorado, California (counties of Yuba, Yolo, Tulare, Tehama, Santa Clara, Santa Cruz, Stanislaus, Solano, Sonoma, Sacramento, San Francisco, Sutter, Shasta, San Joaquin, San Benito, San Mateo, Placer, Napa, Mariposa, Mendocino, Merced, Madera, Monterey, Marin, Kings, Kern, Inyo, Glenn, Fresno, El Dorado, Colusa, Contra Costa, Butte, Amador, Alameda). Toshihiko Taketouri, Consul General.

Seattle: Consulate, Central Building. (Telephone, Main 0515). 10 a.m. to 12.30 p.m. and 1.30 p.m. to 4 p.m.; Saturdays, 10 a.m. to 12.30 p.m. Jurisdiction in Washington, Montana "and a part of Idaho." Hirsshi Kawamura, Consul.

Consular Regulations: Consular invoices are not required but a certificate of origin is necessary for shipments of certain commodities as listed below. Even in the case of these products, the Japanese Consulate General advises that when the value of the shipment is less than $50.00 the preparation of a certificate of origin is hardly worth while, because the expense in the form of consular charges would overcome any benefit to be derived by the customer from the lower rate of duty.

TO JAPAN
SHIP THRU **ARTHUR T. BLACKMAN, INC.** NEW YORK
Best Routes FOREIGN FREIGHT CONTRACTORS Lowest Rates
15-25 Whitehall Street Phone: Bowling Green 9364, 9365

Certificates of Origin: A certificate of origin, in *duplicate*, must be prepared on the special form issued by the consulate for shipments of the following commodities: vegetables preserved in tin; fruits; citrons; vermicelli, macaroni and the like; sardines in oil; natural butter; all sorts of still wines exclusively produced by natural fermentation of grapes (a) in bottle (b) in cask or barrel, containing not more than one gramme of sugar calculated as grape sugar in 100 cubic centimeters; vermouth in bottle, cask or barrel; marsala in bottle, cask or barrel; champagne or other sparkling wines; olive oil in cans, barrels, or other containers; soaps; oils, fats or waxes, perfumed, and preparations of oil, fat or wax perfumed; perfumed waters; perfumed

FACSIMILE OF CERTIFICATE OF ORIGIN

Declaration and Oath as to American Products or Manufactures Exported to Japan.

Marks	Numbers	No. of Packages	Description of Articles	Quantities or Weights	Place of Production or Manufacture	Place of Shipment	Date of Shipment

United States of America

State of
County of
City of } ss

I ——(*name*)—— do solemnly, sincerely and truly swear that I am (*"partner," "manager,"* etc.) of (*firm*) office at ——(*address*) City of——— State of——— U. S. A. (*"shippers," "owners," or "manufacturers"*) of the above described articles, consigned to ——— & Co., of ——— Japan, per S. S. ——— to leave the port of ——— State of ——— on or about ——— 19—, that all the said articles are respectively, truly and bona fide the (*"products," or "manufactures"*) in each case of the place above mentioned in the United States of America, and that in all other respects the foregoing statement as to said articles is true to the best of my knowledge and belief.

Sworn to before me
this ———day of ————19—.
[L.S.] ————
Notary Public.

———
Signature of person making the declaration.

vinegar; inks; linen yarns; woolen worsted yarns; tissues of cotton, velvets, plushes, and other pile tissues; tissues of wool, mixed and so forth; hats, felt and blocked; buttons, ivory nut, and bone or horn; steel plates and sheets not exceeding 0.7 millimeters in thickness; binoculars and monoculars; automobiles and parts; knitting machines; coal-tar dyes and distillates, except medicinals.

Consular Charges: Certificate of origin blanks (per set of two), $.10; issuance of certificate of origin, $4.00; visé of passport, $10.00; certificate of signature, $3.00; certificate of coal tar and dyes, $3.00.

Customs Regulations: In Japan, the net weight is the general basis for the collection of import duties.

Catalogues: Catalogues and circulars printed in black and white are admitted to Japan duty free. Catalogues, circulars, window-cards and posters, colored or printed in color, are dutiable at the rate of Yen 39.30 per 100 kin.

Commercial Invoice: The commercial invoice must always accurately give the names of the articles, their number, quantity and other necessary information; the value of articles (either in landed terms or the original price); and the freight, insurance premiums and other expenses incurred before the shipment arrives in Japan. The invoice, moreover, must be made in the country where the articles were bought, and must bear the signature of the seller.

In case a false statement is discovered in the invoice, either in the value of the goods or in the expenses incurred, it may invoke a tariff-evasion charge, or at least may delay the custom entry.

Import Restrictions: Opium and opium-smoking utensils; counterfeit, altered or imitation coins, paper money, bank notes and securities; books, pictures, sculptures and other articles which are injurious to public peace and morality; articles which infringe patent rights, utility models, designs and trade-marks and copyrights.

Passenger Routes and Regulations: See Shipping Routes and Regulations. Consular visé of passport is necessary. Fee, $2.00 until September 30, 1924; after which date the fee will be $10.00.

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Special Facilities to Yokohama, Kobe, etc.

LUNHAM & MOORE

Incorporated

11 Broadway, New York **Established 1882** **Phone, Bowling Green 5900**

Abashiri .....(*via Yokohama*)
Akita .....(*via Yokohama*)
Anping, Formosa .....TBL
Anting, Formosa .....TBL
Aomori .....(*via Yokohama*)
Atami .....(*via Yokohama*)
Bokoto, Formosa .....TBL
Chiba .....(*via Yokohama*)
Choshi .....(*via Yokohama*)
Dogo .....(*via Kobe*)
Fakamatsu .....(*via Kobe*)
Fukui .....(*via Kobe*)
Fukuyama ...(*via Yokohama or Kobe*)
Fushiki .....(*via Kobe*)
Gifu .....(*via Yokohama*)
Hachinoe .....(*via Yokohama*)
Hachioji .....(*via Yokohama*)
Hakata .....(*via Kobe*)
Hakodate .....TBL
Hakone .....(*via Yokohama*)

Hamamatzu .....(*via Yokohama*)
Hikone .....(*via Kobe*)
Himeji .....(*via Kobe*)
Hiogo .....TBL
Hiroshima .....(*via Kobe*)
Horonai .....(*via Yokohama*)
Ichinoseki .....(*via Yokohama*)
Ikaho .....(*via Yokohama*)
Ikarigaseki .....(*via Yokohama*)
Ikuno .....(*via Kobe*)
Imari .....(*via Kobe*)
Iwauchi .....(*via Yokohama*)
Kagoshima .....(*via Kobe*)
Kamaishi .....(*via Yokohama*)
Kamakura .....(*via Yokohama*)
Kanazawa .....(*via Kobe*)
Karatsu .....(*via Kobe*)
Karuizawa .....(*via Yokohama*)
Kawagoe .....(*via Yokohama*)
Keelung, Formosa .....TBL
Kinkazan .....(*via Yokohama*)
Kioto .....TBL
Kiriu .....(*via Yokohama*)
Kobe .....TBL
Kochi .....(*via Kobe*)
Kokura .....(*via Kobe*)
Kotohira .....(*via Kobe*)
Kozu .....(*via Yokohama*)
Kumagae .....(*via Yokohama*)
Kumanoto .....(*via Kobe*)
Kurile Islands .....(*via Yokohama*)
Kusatsu .....(*via Kobe*)
Kushiro .....(*via Yokohama*)
Maebashi .....(*via Yokohama*)
Maisuru .....(*via Kobe*)
Mitajiri .....(*via Kobe*)
Mito .....(*via Yokohama*)
Miyazaki .....(*via Kobe*)
Moji .....TBL
Monbetsu.. .....(*via Yokohama*)
Morioka .....(*via Yokohama*)
Muroran .....TBL
Nagaoka .....(*via Yokohama*)
Nagasaki .....TBL
Nagoya .....(*via Yokohama*)
Najoyama .....(*via Yokohama*)
Nanao .....(*via Kobe*)
Naoetsu .....(*via Yokohama*)
Nara .....(*via Kobe*)
Negano .....(*via Yokohama*)
Nemuro .....(*via Yokohama*)
Niigata .....TBL
Numazu .....(*via Yokohama*)
Ofuna .....(*via Yokohama*)
Oginohama .....TBL
Oiwake .....(*via Yokohama*)
Oizo .....(*via Yokohama*)
Okayama .....(*via Kobe*)
Omiya .....(*via Yokohama*)
Onomichi .....(*via Kobe*)
Osaka .....TBL
Otaru .....TBL
Otsu .....(*via Kobe*)
Sakata .....(*via Yokohama*)
Sakhalin Isld .....(*via Yokohama*)
Sakura .....(*via Yokohama*)
Sakurai .....(*via Kobe*)
Sapporo .....(*via Yokohama*)
Sasebo .....(*via Kobe*)
Shari .....(*via Yokohama*)
Shimidzu, Japan .....TBL
Shimoda .....(*via Yokohama*)
Shimoneseki .....(*via Moji*)
Shirakawa .....(*via Yokohama*)
Shizuoka .....(*via Yokohama*)
Soya .....(*via Yokohama*)
Tadotsu .....(*via Kobe*)
Taihoku, Formosa .....TBL
Tainan (Taiwanfoo), Formosa ...TBL
Taiwanfoo (Tainan), Formosa ...TBL
Takasaki .....(*via Yokohama*)
Takau, Formosa .....TBL
Taketoyo .....(*via Yokohama*)
Tamsui .....(*via Keelung*)
Tokio .....TBL
Tokuyama .....(*via Kobe*)
Toyama .....(*via Kobe*)
Toyohashi .....(*via Yokohama*)
Tsuruga .....(*via Kobe*)
Uraga .....TBL
Usa .....(*via Kobe*)
Utashinai .....(*via Yokohama*)
Utsunomiya .....(*via Yokohama*)
Wakamatsu .....(*via Kobe*)
Wakayama .....(*via Kobe*)
Yamada .....(*via Kobe*)

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Hakodate: TBL. Hakodate is not a free port but only open to foreign trade. Goods may be stored in bonded warehouse in Japanese open ports and re-exported within six months without payment of duty, if storage and other incidental charges are met.

Postal Regulations: Mails for Japan are despatched from Seattle and San Francisco. The average mail time from Seattle is 12 days; from New York, 16 days.

Combination Packages: Combination packages are not permitted in the mails to Japan.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Parcel Post: There is parcel post service to all post offices in Japan.

Weight limit, 11 pounds.
Postage rate, 14 cents per pound or fraction.
Transit charges, none.
Customs declaration, Form 2966, one copy.
Export declaration, Form S. 250, $25.00 or over.
Consular documents, none.
Registration, 15 cents.
Insurance, none, except private.
C. O. D. service, none.
Sealing of parcels, not permitted.
Maximum size, length 3′6″; length and girth 6′0″.

INSURANCE COMPANY OF NORTH AMERICA

Foreign and Domestic Parcel Post Insurance.

Pursuant to an agreement between the United States Post Office Department and the postal administration of Japan, effective September 1, 1926, senders of parcels exchanged between the United States and Japan will be required to attach a single customs declaration to only one parcel comprised in a shipment consisting of any number of parcels mailed simultaneously by the same sender to the same addressee at one address.

Under this arrangement each parcel in a shipment should be clearly marked with a fractional number, the numerator of which will indicate, in arabic figures, the number of the parcel, and the denominator the number of parcels comprising the shipment. For example, if a single shipment were composed of 15 parcels, each parcel would be numbered, respectively, 1/15, 2/15, 3/15, etc.

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The customs declaration should be securely attached to one of the parcels, inasmuch as, in the event that the single customs declaration was lost, advice as to the entire shipment would be unavailable, except by means of the consular invoice.

The total number of parcels comprised in the shipment should also be invariably indicated on the customs declaration.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States*. For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers*. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are no special requirements affecting the preparation of bills of lading.

Freight Rates: After June 30, 1924, all commodity rates, except steel, will be based on an equivalence of 40 cubic feet with 2,000 pounds instead of 2,240 pounds. This will also affect heavy lifts, which will be calculated on the basis of from 4,000 pounds instead of 4,480 pounds.

For efficient shipping service use

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See page 9

SAILINGS FROM NEW YORK

★ **American & Manchurian Line** (Norton, Lilly & Co.), 26 Beaver St., New York. Freight service, from New York, every 3 weeks for Yokohama and Kobe. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, for direct ports, $5.00. Parcel Receipts, for Kobe and Yokohama (packages not exceeding $10.00 in value), $1.25 per cubic foot; minimum charge, $2.50.

★ **American & Oriental Line** (Houlder, Weir & Boyd, Inc.), 21 State St., New York. Freight service, from New York, about monthly, for Kobe and Yokohama. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, for Kobe and Yokohama, $5.00; for other ports, $7.50. Parcel Receipts, for Kobe and Yokohama (value not exceeding $10.00), $1.25 per cubic foot; minimum charge, $2.50.

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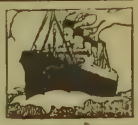

CHICAGO *Export Department* NEW YORK

London Detroit

Boston Philadelphia Buffalo Cleveland Cincinnati

Denver Los Angeles San Francisco Portland, Ore. Seattle Salt Lake City

★ **Atlantic-Gulf-Far East Line** (Norton, Lilly & Co.), 26 Beaver St., New York. Freight service, from New York, about monthly, for Kobe and Yokohama. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, for direct ports, $5.00.

★ **Barber Line** (Barber S. S. Lines, Inc.), 17 Battery Place, New York. Freight service, from New York, about weekly, for Kobe and Yokohama. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, for direct ports, $5.00; for other ports, $10.00.

Blue Funnel Line (Joint service, The Ocean S. S. Co., Ltd., and the China Mutual Steam Navigation Co., Ltd.). (Funch, Edye & Co., Inc.), 25 Broadway, New York. Freight service, from New York, every 2 weeks, for Kobe and Yokohama. Steamers sail on advertised dates, full or not full. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

★ **Dollar Line** (Dollar S. S. Line), 11 Moore St., New York. Freight service, from New York, semi-monthly, for Yokohama and Kobe. Dock Receipt, on company's form, in triplicate. Bills of Lading are prepared by the company. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

"K" Line (Suzuki & Co., Ltd.), 220 Broadway, New York. Freight service, from New York, monthly, for Yokohama, Kobe and Osaka. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

★ **Nippon Yusen Kaisha,** 10 Bridge St., New York. Freight service, from New York, fortnightly, for Kobe and Yokohama. Dock Receipt, on company's form, in quadruplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, $2.50 minimum.

★ **Osaka Shosen Kaisha** (Barber S. S. Lines, Inc.), 17 Battery Place, New York. Freight service, from New York, monthly, for Kobe and Yokohama. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

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To Yokohama, Kobe, Moji, Nagasaki, Vladivostok, Dairen, Fusan, Chemulpo, Taku Bar, Shanghai, Tsingtau, Hankow, Hong Kong, Keelung, Manila, Singapore and main Java ports

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104-106 Leadenhall Street - - London, E. C. 3

★ **Panama-Far East Line** (Norton, Lilly & Co.), 26 Beaver St., New York. Freight service, from New York, about monthly, for Kobe and Yokohama, via the Panama Canal. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, for Yokohama and Kobe, $5.00. Parcel Receipts, for Yokohama and Kobe (packages not exceeding $10.00 in value), $1.25 per cubic foot; minimum charge, $2.50.

★ **Prince Line** (Furness, Withy & Co., Ltd.), 34 Whitehall St., New York. Freight service, from New York, monthly, for Yokohama, Kobe and other ports as inducements offers. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, direct ports, $5.00; transshipment ports, $7.50. Parcel Receipts (on shipments not exceeding $10.00 in value at $1.25 per cubic ft., minimum $2.50), to regular ports of call.

Toyo Kisen Kaisha, 165 Broadway, New York. Freight service, from New York, monthly, for Yokohama and Kobe. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

SAILINGS FROM BALTIMORE

★ **American & Oriental Line** (Robert Ramsay Co.), 702 Keyser Bldg., Baltimore. Freight service, from Baltimore, as sufficient cargo offers, for Yokohama and Kobe.

★ **Barber Line** (Robert Ramsay & Co., Inc.), Keyser Bldg., Baltimore. Freight service, from Baltimore, as cargo offers. See New York.

★ **Dollar Line** (Baltimore-Oceanic S. S. Co.), Stewart Bldg., Baltimore. Freight service, from Baltimore, semi-monthly. See New York.

★ **Isthmian Line** (Norton, Lilly & Co.), Equitable Bldg., Baltimore. Freight service, from Baltimore, monthly, for Yokohama and Kobe. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, for direct ports, $5.00.

Nippon Yusen Kaisha (Robert Ramsay Co.), Keyser Bldg., Baltimore. Freight service, from Baltimore, fortnightly, for Yokohama and Kobe. Dock Receipt, on company's form, in quadruplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM BOSTON

★ **American & Oriental Line** (Patterson, Wylde & Co.), Boston. Freight service, from Boston, as sufficient cargo offers, for Yokohama and Kobe.

★ **Dollar Line** (The Robert Dollar Co.), 177 State St., Boston. Freight service, from Boston, semi-monthly. See New York.

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SAILINGS FROM CHARLESTON

★ **Isthmian Line** (Norton, Lilly & Co.), Charleston. Freight service, from Charleston, monthly, for Yokohama and Kobe. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, for direct ports, $5.00.

SAILINGS FROM GALVESTON

American Pioneer Line (Tampa Inter-Ocean S. S. Co.), U. S. National Bank Bldg., Galveston. Freight service, from Galveston, monthly, for Yokohama and Kobe. Dock Receipt, in duplicate. Bills of Lading, company keeps 8 copies. Minimum Bill of Lading, $5.00.

"K" Line (J. L. Beveridge & Co.), Galveston. Freight service, about monthly, for Yokohama and Kobe. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

Nippon Yusen Kaisha (Fowler & McVitie), Cotton Exchange Bldg., Galveston. Freight service, from Galveston, semi-monthly, for Yokohama and Kobe. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM HAMPTON ROADS

★ **American & Manchurian Line** (Norton, Lilly & Co.), Norfolk and Newport News. Freight service, from Hampton Roads, every 3 weeks. See route note, American & Manchurian Line, New York.

★ **American & Oriental Line** (U. S. Shipping Co.), Royster Bldg., Norfolk. Freight service, from Hampton Roads, as sufficient cargo offers, for Yokohama and Kobe.

★ **Barber Line** (Barber S. S. Lines, Inc.), 111 West Main St., Norfolk. Freight service, from Hampton Roads, about monthly. See New York.

Blue Funnel Line (U. S. Shipping Co.), Norfolk and Newport News. Freight service, from Hampton Roads, every 2 weeks. See route note, Blue Funnel Line, New York.

★ **Dollar Line** (E. E. Palen & Co.), 128 West Bute St., Norfolk. Freight service, from Hampton Roads, semi-monthly. See New York.

★ **Isthmian Line** (Norton, Lilly & Co.), Newport News. Freight service, from Hampton Roads, monthly, for Yokohama and Kobe. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading (for direct ports), $5.00.

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★ **Prince Line** (Furness, Withy & Co., Ltd.), Norfolk. Freight service, from Hampton Roads, monthly. See New York.

Nippon Yusen Kaisha (Castner, Curran & Bullitt), Citizen's Bank Bldg., Norfolk. Freight service, from Hampton Roads, fortnightly, for Yokohama and Kobe. Dock Receipt, on company's form, in quadruplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM HOUSTON

American Pioneer Line (Tampa Inter-Ocean S. S. Co.), Cotton Exchange Bldg., Houston. Freight service, from Houston, monthly, for Japanese ports.

SAILINGS FROM LOS ANGELES

★ **Dollar Line** (The Robert Dollar Co.), Pacific Electric Bldg., Los Angeles. Freight service, from Los Angeles, semi-monthly. See San Francisco.

Osaka Shosen Kaisha (McCormick & McPherson), Central Bldg., Los Angeles. Freight service, from Los Angeles, monthly. See Seattle.

Toyo Kisen Kaisha (S. L. Kreider), Pacific Electric Bldg., Los Angeles. Freight and passenger service, from Los Angeles, every four weeks. See San Francisco.

SAILINGS FROM MOBILE

American Pioneer Line (Waterman S. S. Co.), City Bank Bldg., Mobile. Freight service, from Mobile, as cargo offers, for Japanese ports.

★ **Panama Far East Line** (Norton, Lilly & Co.), 54 St. Michael St., Mobile. Freight service, from Mobile, about monthly. See New Orleans.

SAILINGS FROM NEW ORLEANS

American Pioneer Line (Tampa Inter-Ocean S. S. Co.), Whitney-Central Bldg., New Orleans. Freight service, from New Orleans, monthly, for Yokohama and Kobe. Dock Receipt, in duplicate. Bills of Lading, company keeps 8 copies. Minimum Bill of Lading, $5.00.

★ **Atlantic, Gulf & Far East Line** (Norton, Lilly & Co.), Canal-Commercial Bldg., New Orleans. Freight service, from New Orleans, about monthly. See New York.

★ **Isthmian S. S. Lines** (Norton, Lilly & Co.), Canal-Commercial Bldg., New Orleans. Freight service, from New Orleans, about monthly, for Yokohama, Kobe and other ports as inducement offers. Dock Receipt, on company's form, in triplicate. Bills of Lading, 2 company copies. Minimum Bill of Lading, $5.00.

"K" Line (Trosdal, Plant & Lafonta), Whitney-Central Bldg., New Orleans. Freight service, from New Orleans, as cargo offers. See route note, "K" Line, New York. Parcel Receipts, issued.

Nippon Yusen Kaisha (Charles Harrington), 611 Gravier St., New Orleans. Freight service, from New Orleans, as cargo offers, for Japanese ports.

Osaka Shosen Kaisha (Steele S. S. Line, Inc.), Whitney-Central Building, New Orleans. Freight and passenger service, from New Orleans, about monthly, for Yokohama and Kobe. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

★ **Panama-Far East Line** (Norton, Lilly & Co.), Canal Commercial Bldg., New Orleans. Freight service, from New Orleans, about monthly, for Kobe and Yokohama, via the Panama Canal. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, for Yokohama and Kobe, $5.00. Parcel Receipts, for Yokohama and Kobe (packages not exceeding $10.00 in value), $1.25 per cubic foot; minimum charge, $2.50.

Toyo Kisen Kaisha (Texas Transport & Terminal Co.), Whitney-Central Bldg., New Orleans. Freight service, from New Orleans, about monthly, for Yokohama, Kobe, Moji and Nagasaki. Dock Receipt, on company's form, in duplicate. Bills of Lading, for direct ports, company keeps 2 copies; for transshipment, 3 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

SAILINGS FROM PENSACOLA

★ **American Pioneer Line** (John A. Merritt & Co.), Pensacola. Freight service, from Pensacola, as cargo offers, for Japanese ports.

SAILINGS FROM PHILADELPHIA

★ **American & Oriental Line** (Lavino Shipping Co.), Bullitt Bldg., Philadelphia. Freight service, from Philadelphia, as sufficient cargo offers, for Yokohama and Kobe.

★ **Barber Line** (Rice, Unruh & Co.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, as cargo offers. See New York.

"K" Line (Lavino Shipping Co.), Bullitt Bldg., Philadelphia. Freight service, from Philadelphia, as cargo offers. See route note, "K" Line, New York. Parcel Receipts, issued.

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See Alphabetical Index of Advertisers

SAILINGS FROM PORTLAND, ORE.

North China Line (Columbia Pacific Shipping Co.), Porter Bldg., Portland, Oregon. Freight service, from Portland, monthly, for Yokohama, Nagoya and Kobe. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

Toyo Kisen Kaisha (Oregon-Pacific Co.), Wilcox Bldg., Portland, Oregon. Freight service, from Portland, Oregon, monthly. See San Francisco.

Yamashita Kisen Kaisha (Yamashita Co., Inc.), Portland, Oregon. Freight service, from Portland, semi-monthly, for Yokohama, Nagoya, Kobe and Osaka. Parcel Receipts, not issued.

SAILINGS FROM SAN FRANCISCO

★ **Dollar Line** (The Robert Dollar Co.), Robert Dollar Bldg., San Francisco. Freight service, from San Francisco, weekly, for Yokohama and Kobe. Dock Receipt, on company's form, in triplicate. Bills of Lading prepared by the company. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

Nippon Yusen Kaisha (N. Y. K. Line), 551 Market St., San Francisco. Freight and passenger service, from San Francisco, fortnightly, for Yokohama, Kobe and Nagasaki. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

Osaka Shosen Kaisha, 503 Market St., San Francisco. Freight service, from San Francisco, about monthly. See Seattle.

SAILINGS FROM SAVANNAH

★ **Barber Line** (Strachan Shipping Co.), Savannah. Freight service, from Savannah, as cargo offers. See New York.

"K" Line (Trosdal, Plant & Lafonta), 34 E. Bay St., Savannah. Freight service, from Savannah, as cargo offers. See route note, "K" Line, New York. Parcel Receipts, issued.

Toyo Kisen Kaisha (Williamson & Rauers Co.), Savannah. Freight service, from Savannah, monthly. See New York.

SAILINGS FROM SEATTLE

Admiral Oriental Line, 1519 Railroad Ave., South, Seattle. Combined passenger and freight sailings, from Seattle, every 12 days, for Yokohama and Kobe; freight only, every 21 days, for Japanese ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

Blue Funnel Line (Dodwell & Co., Ltd.), Stuart Bldg., Seattle. Freight service, from Seattle, about every three weeks, for Yokohama and Kobe. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

★ **Dollar Line** (The Robert Dollar Co.), L. C. Smith Bldg., Seattle. Freight service, from Seattle, fortnightly. See San Francisco.

Nippon Yusen Kaisha (N. Y. K. Line), Colman Bldg., Seattle. Freight and passenger service, from Seattle, every 20 days, for Yokohama, Kobe and Nagasaki; freight service only, also every 20 days, but intermediate with passenger sailings, for Yokohama and Kobe. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

Osaka Shosen Kaisha, Mutual Life Bldg., Seattle. Freight and passenger service, from Seattle, fortnightly, for Yokohama and Kobe. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

Yamashita Kisen Kaisha (Yamashita Co., Inc.), Seattle. Freight service, from Seattle, semi-monthly, for Yokohama, Nagoya, Kobe and Osaka. Parcel Receipts, not issued.

SAILINGS FROM TAMPA

American Pioneer Line (Tampa Inter-Ocean S. S. Co.), Stovall Bldg., Tampa. Freight service, from Tampa, as cargo offers, for Japanese ports.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

JAVA

Java is the most important, though not the largest, of the Dutch possessions in the East Indies. It is an island about the size of Cuba, and more than four times the size of the mother country, Holland. Its people are almost entirely of the native Malay stock, the European population not exceeding 100,000 out of a total of 35,000,000. The area of Java, including Madura, is 50,557 square miles.

American Consulates: *Consulates,* Batavia, Soerabaya.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Java, add 13 hours to New York standard time.

	J	K	L	M	N
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Deferred rate	.43½	.45½	.46½	.48	.49½
Via Commercial Pacific					
Full rate	.87	.91	.93	.96	.99
Deferred rate	.43½	.45½	.46½	.48	.49½

	A	B	C	D	E
Via Eastern or Indo					
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Deferred rate	.49½	.51½	.53½	.55	.57

J: California (San Francisco, Oakland, Alameda, and Berkeley).

K: Arizona, California (except San Francisco, Oakland, Alameda, and Berkeley), Idaho, Nevada, Oregon, Utah, Washington.

L: Colorado, Kansas, Montana, Nebraska, New Mexico, North Dakota, South Dakota, Wyoming.

M: Alabama, Arkansas, Illinois, Indiana, Iowa, Kentucky, Louisiana, Michigan, Minnesota, Mississippi, Missouri, Ohio, Oklahoma, Tennessee, Texas, Wisconsin.

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A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Java.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars and foreign currencies. Represented in Batavia, Sourabaya, Samarang, Bandoeng, Djokjakarta, Solo, and Weltevreden by its stockholding correspondents, Nederlandsche Handel Maatschappij.

International Banking Corporation, Head Office, 60 Wall St., New York City (Owned by the National City Bank of New York). Branch in Batavia. Other Branches in China, Japan, India, Philippine Islands, Straits Settlements, England and Spain. Correspondents in every important city of the world.

Consular Offices: See under *Netherlands.*

Consular Regulations: No consular documents are required.

Patents and Trade-Marks: In the Netherlands East Indies owners of trade-marks are given legal protection against wrongful use by others. The right of prime use is accorded to the person who can prove himself to be the first to have used it. Trade-marks are registered at the registration office at Batavia, and while priority of registration carries with it the right of prime use, this claim may be disputed, and the right of prior use may be established in favor of the disputant who proves his claim.

If a trade-mark entirely or in substance resembles a trade-mark already registered or applied for to cover the same goods, the application for registration may be denied. Such is also the case if the trade-mark contains immoral words or representation, or if its use would be detrimental to the public peace, or if the mark, even with a slight deviation, should be an imitation of the seal of a public association or company.

Refusal of registration because of resemblances to another registered trade-mark may be appealed to the Court of Justice at Batavia, which may issue an injunction for registration. Annulment of this injunction may be made only by the Supreme Court of the Netherlands East Indies.

A trade-mark must actually be used, since legal right to its exclusive uses ceases within three years after it has last been made use of. Registration holds good for 20 years without renewal, when actually used. At the expiration of 20 years renewal may be made.

The Netherlands patent law applies to Netherlands East Indies. Applications for registration of patents are considered in The Hague and not in the colonies. If so desired, applications for patents will be forwarded to the Netherlands by the trade-mark registration office of the Netherlands East Indies at Batavia.—(*Bureau of Foreign and Domestic Commerce.*)

Ports and Trade Centers: See under *East Indies.*

Postal Regulations: Mails for Java are despatched from New York and San Francisco.

Combination Packages: Combination packages are not permitted in the mails to Java.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Mail Time: Average mail time, 35 days.

Parcel Post: Postage rate, 14 cents per pound or fraction; plus transit charge up to 2 pounds, 42 cents; from 2 pounds to the weight limit, 50 cents. Weight limit, 11 pounds. Maximum size, length 4 feet, volume 2 cubic feet.

Registration, not permitted. No indemnity for loss or damage. Parcels cannot be insured, except privately, nor sent C. O. D. Return receipts, not issued. Certificate of mailing, Form 2965, one copy without charge, extra copies one cent each; Form 3817, one cent each.

Customs declarations, 2 copies, Form 2966. No consular documents required. Commercial invoice may be enclosed, open, in parcel. Customs duties cannot be prepaid.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Firearms and parts thereof; salt, except table salt in bottles or packages.

Shipping Routes and Regulations: See under *East Indies.*

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone, Whitehall 1247

JEBEL SHAMMAR

Formerly subject to Nejd, is now independent. It has no coast-line and is accessible only through the border countries. The estimated population is about 200,000. There is no production for export and everything except bare necessities has to be imported.

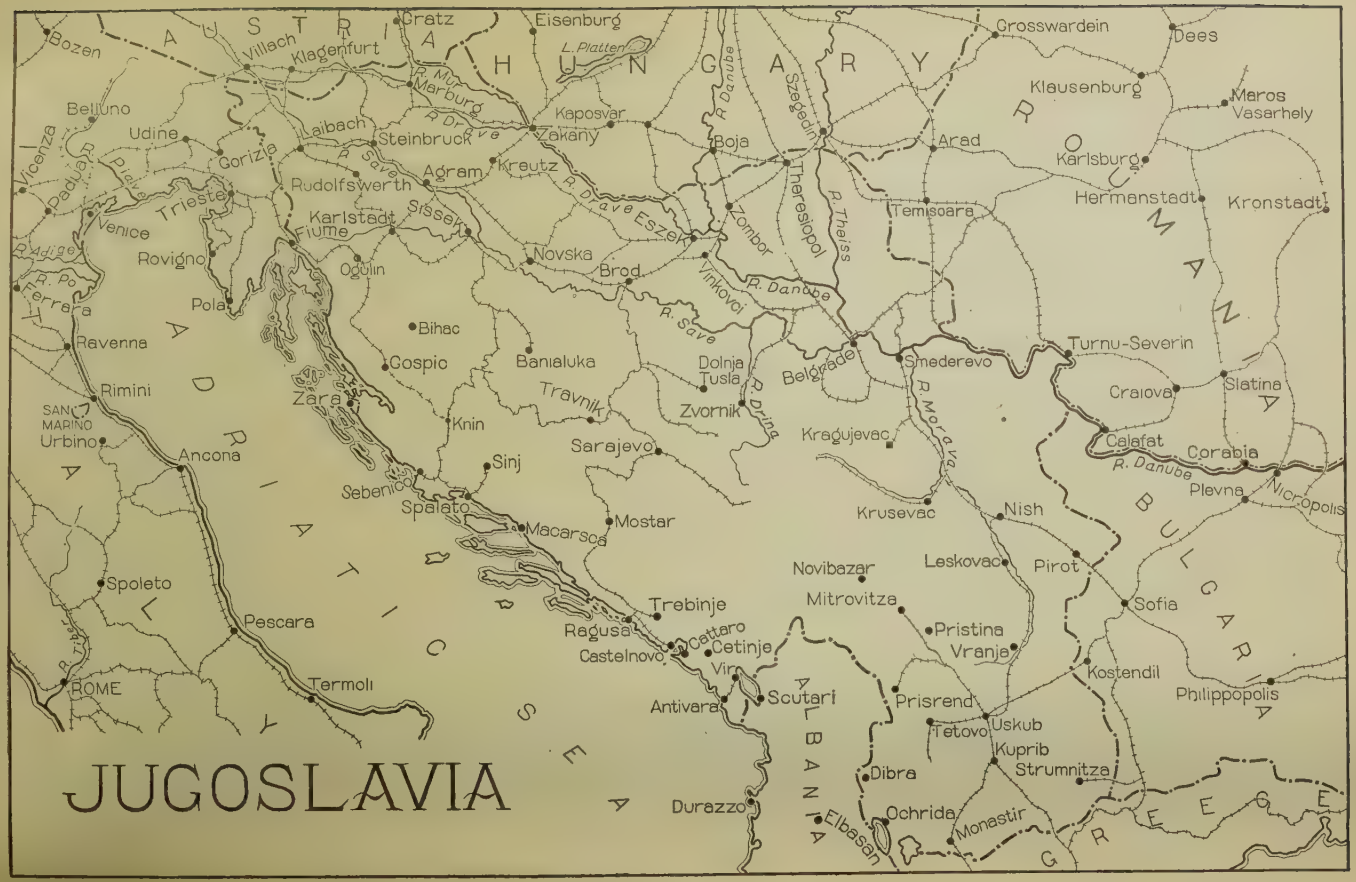
COLLECTION OF SHIPPERS' DRAFTS

The bank and bankers in the following list have special facilities for the collection of shippers' drafts on Jebel Shammar.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

GENERAL EXPORT INFORMATION

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.


JUGOSLAVIA
AUSTRIA
HUNGARY
ROUMANIA
BULGARIA
ALBANIA
GREECE
ADRIATIC SEA
ITALY
Bozen
Villach
Klagenfurt
Cratz
Eisenburg
L. Platten
Marburg
R. Mur
R. Drave
Laibach
Steinbruck
Kaposvar
Zakany
Boja
R. Danube
Szegedin
Theresiopol
R. Theiss
Crosswardein
Dees
Klausenburg
Maros Vasarhely
Arad
Karlsburg
Hermanstadt
Kronstadt
Temisoara
Belluno
Udine
Gorizia
Vicenza
Padova
R. Piave
Trieste
Venice
R. Adige
R. Po
Ferrara
Rovigno
Pola
Rudolfswerth
Agram
Kreutz
R. Save
Sissek
Karlstadt
Fiume
Ogulin
Novska
Brod
R. Drave
Eszek
Zombor
Vinkovci
Bihac
Gospic
Banialuka
Travnik
Dolnja Tusla
Zvornik
R. Drina
Belgrade
Smederevo
Turnu-Severin
Craiova
Slatina
Calafat
Corabia
R. Danube
Plevna
Nicopolis
Ravenna
Rimini
SAN MARINO
Urbino
Ancona
Zara
Knin
Sinj
Sebenico
Spalato
Sarajevo
Macarsca
Mostar
Kragujevac
R. Morava
Krusevac
Nish
Leskovac
Pirot
Sofia
Novibazar
Mitrovitza
Pristina
Vranje
Kostendil
Philippopolis
Spoleto
Pescara
Termoli
ROME
Trebinje
Ragusa
Castelnovo
Cattaro
Cetinje
Vir
Antivara
Scutari
Prisrend
Tetovo
Uskub
Kuprib
Strumnitza
Dibra
Ochrida
Monastir
Durazzo
Elbasan

JUGOSLAVIA

The Kingdom of the Serbs, Croats and Slovenes, commonly known as Jugoslavia, has an approximate area of 100,000 square miles, with a population of 15,000,000. It is divided into the districts of Serbia, Montenegro, Croatia, Dalmatia, Solvenia, Bosnia, and Herzegovina.

Currency: The unit of currency is the dinar, equivalent at par of exchange to 19.3 cents, United States currency.

Weights and Measures: Metric system.

American Consulates: *Consulates,* Belgrade, Zagreb.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Jugoslavia, add 6 hours to New York standard time.

Code or cipher is permitted in messages addressed to banks and similar institutions and in commercial messages generally, on condition that the addressees have been previously authorized by the Jugoslavian telegraph authorities to send and receive such messages.

	A	B	C	D	E
Cable					
Full rate	.31	.35	.39	.42	.45
Deferred rate	—	—	—	—	—
Preferred rate	.40	.43	.46	.49	.52
Urgent rate	.70	.73	.76	.79	.82
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.31	.35	.39	.42	.45
Deferred rate	—	—	—	—	—
Partly urgent rate	.70	.74	.78	.81	.84
Urgent rate	.93	.97	1.01	1.04	1.07
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Jugoslavia.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices: There are Jugoslavian consular offices in the following cities. The regulations are uniform for all offices except as otherwise stated under *Consular Regulations.*

New York: Consulate General, 1819 Broadway. 9 a.m. to 12 m. every day. Jurisdiction in Connecticut, Delaware, District of Columbia, Florida, Georgia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, North and South Carolina, Rhode Island, Vermont, Virginia. D. M. Stanoyevitch, Consul General.

Chicago: Consulate General, 936 North Michigan Avenue. (Telephone, Superior 0860). 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 1 p.m. Jurisdiction in Arkansas, Illinois, Indiana, Iowa, Kentucky, Louisiana, Michigan, Minnesota, Missouri, Tennessee, Wisconsin. Dr. Bojidar Pouritch, Consul General.

San Francisco: Consulate, 244 Kearny Street. 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in California, Nevada, Arizona, Colorado, Idaho, Montana, Nebraska, Oregon, Washington, Utah, Wyoming, New Mexico, North Dakota, South Dakota, Texas, Oklahoma, Kansas. Slobodan S. Jovanovitch, Consul.

Consular Regulations: Certificates of origin must be legalized by the Jugoslavian Consulate at the port of shipment.

TO JUGOSLAVIA
SHIP THRU **ARTHUR T. BLACKMAN, INC.** NEW YORK
Best Routes FOREIGN FREIGHT CONTRACTORS Lowest Rates
15-25 Whitehall Street Phone: Bowling Green 9364, 9365

Certificate of Origin: All shipments for destinations in Jugoslavia require the consular legalization of a certificate of origin, prepared by the shipper and notarized before presentation at the Consulate. No special form is required, and the certificate may be phrased in English. Except when the notary is registered at the Jugoslavian Consulate, it is necessary that the certificate of origin be accompanied by a County Clerk's certificate proving authority of the notary whose signature and seal appear.

Consular Fees: Visé of certificate of origin, 75 cents.

Customs Regulations: Ad valorem duties, collected on goods imported into Jugoslavia are to be based on the c. i. f. value of the merchandise in port of entry.

In order to permit goods of the United States to enjoy the conventional rates of the customs tariff of Jugoslavia, the original invoice certified to by Jugoslavian consulates will be accepted as proof of the origin of products coming from the United States, according to an order issued by the Ministry of Finance of Jugoslavia.

Ports and Trade Centers: The principal trade centers are Agram (Zagreb), Barros, Belgrade, Bitolj, Debar, Dubrovnik (Ragusa), Kragujevatch, Ljubliana, Nish, Novi Paza, Novi Sad, Ohrid, Pirot, Pristina, Prizren, Ragusa (Dubrovnik), Sabac, Sarajevo, Skoplye, Spert and Zagreb (Agram).

All points are reached via Ragusa (Dubrovnik) or Fiume.

Postal Regulations: The postal authorities of Jugoslavia advise that Bitolj is the present official style for the city, formerly known as Monastir. Mail addressed to Monastir will be refused.

Combination Packages: Combination packages are not permitted in the mails for Jugoslavia.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Mail Time: Average mail time to Belgrade, 13 days.

Parcel Post: There is parcel post service to all post offices in Jugoslavia.

Weight limit, 22 pounds.
Postage rate, 14 cents per pound or fraction.
Transit charges, none.
Customs declaration, Form 2966, one copy.
Export declaration, Form S. 250, $25.00 or over.
Consular documents, none.
Registration, 15 cents.
Insurance, none, except private.
C. O. D. service, none.
Sealing of parcels, not permitted.
Maximum size, length 3′6″; length and girth 6′0″.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Amber, jet, meerschaum and imitations of; animals, stuffed for ornament or dress; aromatic substances, artificial basket work and other braided work, common and coarse, lacquered, polished, bronzed, silvered or gilded; brushes and brooms, fine; cakes; candles, wax; canes, wooden, bamboo, leather; carpets, oriental; caviar and its substitutes; celluloid, articles of; cement works; cloth, painted; coffee, substitutes for; confections, bonbons, rahat-locoum, halva, preserved

GENERAL EXPORT INFORMATION

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.

fruit; corals and imitations of corals and goods made of them; cutlery; dates; drinks, artificially prepared; embroideries; enamel, works of; esparto work; extract, lemon, meat; fabrics, silk and half silk, stitched, tissue; fans, feather, dress; felt articles, embroidered; figs; firearms and their parts; flowers, artificial, funeral wreaths and accessories for artificial flowers; flowers, ornamental leaves and branches; foods, fancy, vegetable and fruit conserves; fish; meat and lobster conserves, fine cheese, Roquefort and Emmenthal; fruits; furniture, stuffed without exception and accessory parts; furs, fine, prepared and raw; fuses and other articles for fireworks; game, edible killed and game meat; glasses, gilded, cut, and silvered; glass, works of; goldsmiths', and silversmiths' works in combination with stones; grape mash, boiled, with sugar added; hair dressers' articles; hair, horse, articles of, human and imitations; hats, made-up, ladies', in general; horns, stag and other similar materials that may be carved, and their products; horsewhips of leather; iron, works of, combined with very fine materials and with precious metals; ivory, enamel, mother-of-pearl work and imitations; jams; jewelry; juices, fruit; laces; lace trade products, such as bone and metal buttons; lamellas of glass, trinkets; leather, articles of, gilded, bronzed, silvered, and painted ready cut for shoes; luxury, articles of; majolica, articles of, for ornaments; margarine; marmalades; metals, works of common, gilded and silvered; money of precious metals; mushrooms; musical instruments; oilcloth, articles of, except saddle and bag works; ornaments; palm leaves and branches, ornamental leaves and herbs; paper articles, flowers, pressed pictures, figures, except Jacquard cards; pearls and imitations and goods made of them; peltry, articles of; pictures, printed on paper, lithographs, except copies from articles of the Kingdom of the Serbs, Croats, or Slovenes, or of landscapes of that country; pineapples, pistachios, and bananas; perfumes and cosmetics; plush, silk; pocketbooks, portfolios of leather, made of fine material and precious metals; porcelain, luxury articles of; pottery works, combined with very fine materials; powders, paints, complexion, except dental powder, paste and water; powdered cocoa, chocolate, and products of cocoa and chocolate paste and their substitutes; precious stones and semi-precious stones in combination with other materials and imitations thereof; ribbons, silk and half silk; rubber goods, soft and hard fabrics made of very fine material and precious metals; saddlery articles and their accessories, of silver; sculpture work, luxurious, except works on the models of the artists of the Kingdom of the Serbs, Croats, and Slovenes; shoes, cloth, of bronzed, gilded, or silver leather, covered or lined with fine furs; soap, paraffin, stearin, and products thereof; steel and iron, luxury articles of; stone works; sirups; tapers, wax; tissues and spangles of precious metals; torches and other articles for illumination; toys, except balls; tulle; umbrellas and parasols; valises and other traveling articles made of very fine material; vegetables; velvet, silk; watches, gold or gilded; watchcases of gold, gilded; waters, perfumed, rose, orange, and violet; wax, articles of, and resin, flowers, wreaths, miniature figures; windows, painted; wire, works of gold and silver, except articles for uniforms or priestly vestments; articles made of common metals, except aluminum; wood, precious, articles of and other articles of wood combined with common and fine material, bronzed, engraved with a hot iron; and wreaths.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States*. For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers*. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

For transshipment services via Fiume, Genoa, Naples, Trieste and Venice, see under *Italy*.

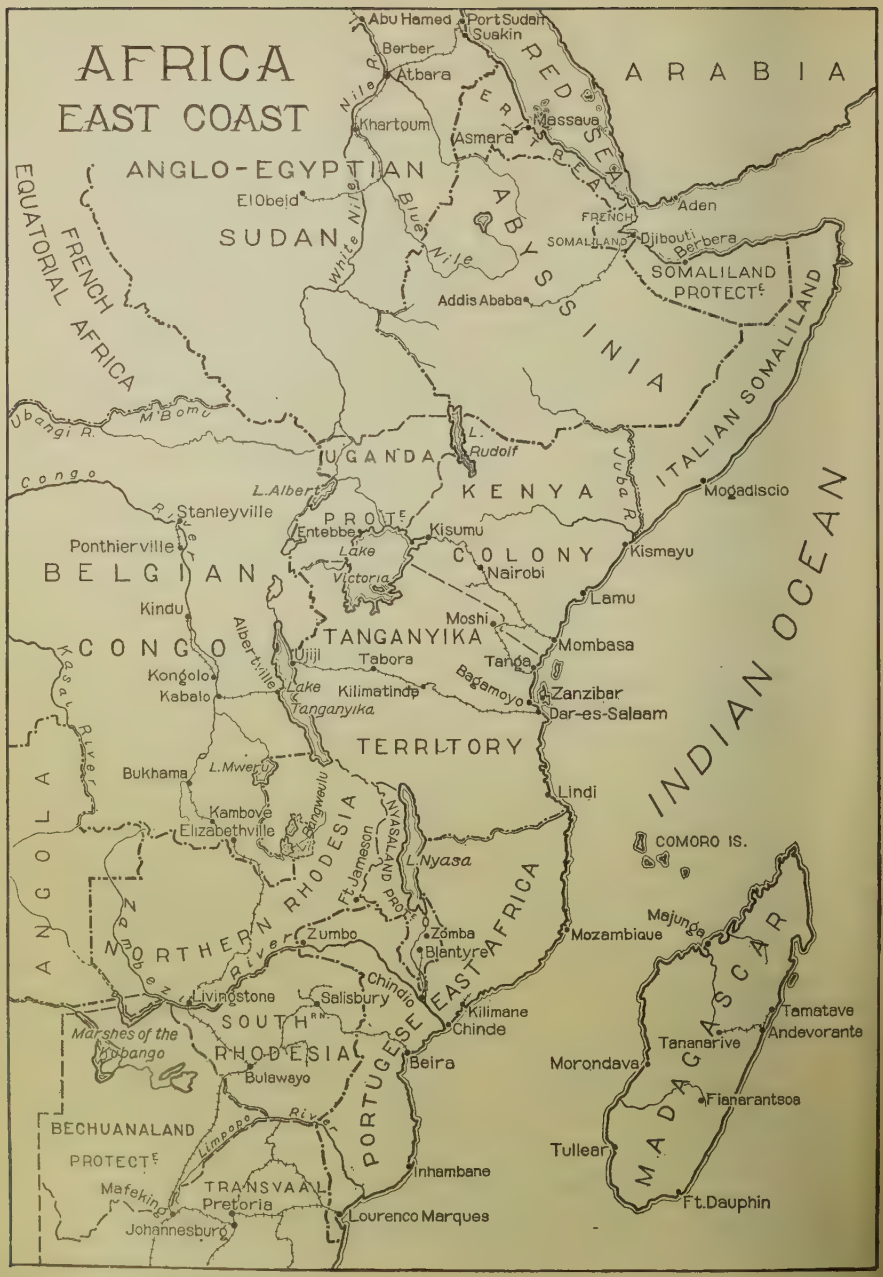
SAILINGS FROM NEW YORK

★ **Line:** Cosulich Line (Phelps Bros. & Co.), 17 Battery Place, New York.
Sailings: From New York, every ten days, for Gravosa, Gruz and Lubrovnik.
Regulations: Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.50. Parcel Receipts, not issued.
Service: Freight, mail and passenger.

SAILINGS FROM PHILADELPHIA

★ **Line:** Cosulich Line, Lafayette Bldg., Philadelphia.
Sailings: From Philadelphia, monthly, for Gravosa, Ragusa, Lubrovnik, and Gruz.
Regulations: Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.50. Parcel Receipts, not issued.
Service: Freight.

For efficient shipping service use
MILTON SNEDEKER CORPORATION, New York
See page 9


AFRICA
EAST COAST
ARABIA
RED SEA
ERITREA
Abu Hamed
Port Sudan
Suakin
Berber
Atbara
Khartoum
Massaua
Asmara
ANGLO-EGYPTIAN
SUDAN
El Obeid
White Nile
Blue Nile
ABYSSINIA
Addis Ababa
Aden
FRENCH
SOMALILAND
Djibouti
Berbera
SOMALILAND
PROTECTE
ITALIAN SOMALILAND
EQUATORIAL
FRENCH
AFRICA
Ubangi R.
M'Bomu
Congo
UGANDA
L. Rudolf
Juba R.
KENYA
L. Albert
Stanleyville
PROTE
Entebbe
Kisumu
Mogadiscio
Ponthierville
Lake
Victoria
COLONY
Nairobi
Kismayu
BELGIAN
Kindu
Lamu
Moshi
TANGANYIKA
Mombasa
CONGO
Albertville
Ujiji
Tabora
Tanga
Kasai River
Kongolo
Kabalo
Lake
Tanganyika
Kilimatinda
Bagamoyo
Zanzibar
Dar-es-Salaam
INDIAN OCEAN
TERRITORY
Bukhama
L. Mweru
Lindi
ANGOLA
Kambove
Elizabethville
Bangweulu
NYASALAND
PROT
L. Nyasa
COMORO IS.
Ft. Jameson
NORTHERN RHODESIA
Zambezi River
Zumbo
Zomba
Blantyre
Mozambique
Majunga
EAST AFRICA
Chindio
Livingstone
Salisbury
Kilimane
Chinde
Tamatave
Andevorante
Marshes of the Mopango
SOUTHRN
RHODESIA
Beira
Tananarive
Morondava
Bulawayo
Fianarantsoa
BECHUANALAND
PROTECTE
Limpopo River
PORTUGUESE
MADAGASCAR
Tullear
Inhambane
Mafeking
TRANSVAAL
Pretoria
Ft. Dauphin
Johannesburg
Lourenco Marques

KENYA COLONY

The Kenya Colony and Protectorate has an area of 245,000 square miles, with a population of about 2,700,000, of which total less than 10,000 are Europeans. The colony is divided into the following provinces: Seyidie, Ukamba, Tanaland, Jubaland, Kenya, Naivasha, Nyanza, and the Northern Frontier District.

American Consulates: There is an American Consulate at Nairobi.

Cable and Radio Rates:

Cable	A	B	C	D	E
Full rate	.72	.76	.80	.83	.86
Deferred rate	.36	.38	.40	.41½	.43
Preferred rate	1.90	1.93	1.96	1.99	2.01
Urgent rate	—	—	—	—	—

Radio rates, (A) 72 cents, (B) 76 cents, (C) 80 cents, (D) 83 cents, (E) 86 cents. Deferred rate, one-half the full rate as quoted. Urgent rate, add $1.16 to the full rate as quoted.

In figuring time of arrival of a cable or radio message at destination in Kenya Colony, add 8 hours to New York standard time.

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Kenya Colony.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *United Kingdom.*

Consular Regulations: No consular documents are required.

Passenger Routes and Regulations: A commercial traveler carrying on business in Kenya Colony must secure a license. This is valid for a period of one year from date of issuance. The license fee is £15.

Ports and Trade Centers: Direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Aslob: via Mobasa.
Eldoret: Motor from Kisumu, 70 miles. The roads from Londiani, the nearest point on the railway are unsuitable for motor traffic.
Kibwezi: via Mombasa.
Kismayu: via Mombasa.
Kisumu: r. 587, Mombasa. Terminus on Lake Victoria of railway line.
Lamu: TBL.
Londiani: r. 503, Mombasa.
Mahagi: via Mombasa.
Malindi: via Mombasa.
Mombasa: TBL. Principal port of Kenya Colony. Has two harbors, Mombasa and Kilindini.
Nairobi: via Mombasa.
Nakuru: via Mombasa.

Postal Regulations: Mails for Kenya Colony are despatched from New York.

Letters: *Postage rate,* 5 cents for first ounce or fraction, 3 cents for each additional ounce or fraction. *Registration,* 10 cents, with return receipt if requested. Merchandise may be mailed at letter rate. *Weight limit,* 4 pounds 6 ounces. *Maximum size.* 18 inches in any one dimension, except rolls, 30 inches in length by 4 inches in diameter.

Parcel Post: *Weight limit,* 11 pounds. *Registration* not permitted. *Customs* declaration, one copy, Form 2966. Postage rate, 14 cents per pound or fraction, plus transit charges. *Transit charges,* up to 3 pounds, 66 cents; 3 pounds to 7 pounds, $1.08; 7 pounds to weight limit, $1.50.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Packing: All parcels should be very strongly packed. Waterproof covers should be used for all places beyond the services of the Uganda Railway.

Unmailable matter: Letters (except one for the addressee); manufactured articles bearing a false trade description. Stone fruit trees and parts thereof, eucalyptus, acacia and coniferous plants and parts thereof except seed, peach stones, apple stocks, including young rooted plants, coffee plants, coffee beans, coffee (except roasted beans and ground coffee) can be imported only by special permission of the Director of Agriculture. The importation of cotton seed is subject to special restrictions. Plants other than those mentioned (unless accompanied by certificate that they are free from disease) are liable to inspection and precautionary fumigation, and to destruction if pest or disease is found. Seed potatoes are admitted only when accompanied by a sworn declaration of origin and a prescribed government certification in addition to the ordinary certificate.

Shipping Routes and Regulations: See under *Africa, East Coast.*

KERAK

(Trans-Jordania) is an emirate lying between Hejaz and Palestine, and is under the influence of the former.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Kerak.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

KOREA

Korea is a Japanese province, 85,000 square miles in area, with a population of 17,000,000. The official name for Korea is Chosen.

American Consulates: There is an American consulate at Seoul.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Korea, add 13 hours to New York standard time.

	J	K	L	M	N
Via Commercial Pacific					
Full rate	.72	.77	.80	.83	.87
Deferred rate	.36	.38½	.40	.41½	.43½
Via San Francisco and Wireless					
Full rate	.72	.77	.80	.83	.87
Deferred rate	.36	.38½	.40	.41½	.43½
	A	B	C	D	E
Via Eastern, Indo, or Northern					
Full rate	.87	.87	.83	1.19	1.22
Deferred rate	.43½	.43½	.41½	.59½	.61

J: California (San Francisco, Oakland, Alameda, and Berkeley).

K: Arizona, California (except San Francisco, Oakland, Alameda, and Berkeley), Idaho, Nevada, Oregon, Utah, Washington.

L: Colorado, Kansas, Montana, Nebraska, New Mexico, North Dakota, South Dakota, Wyoming.

M: Alabama, Arkansas, Illinois, Indiana, Iowa, Kentucky, Louisiana, Michigan, Minnesota, Mississippi, Missouri, Ohio, Oklahoma, Tennessee, Texas, Wisconsin.

N: Connecticut, Delaware, District of Columbia, Florida, Georgia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, Rhode Island, South Carolina, Vermont, Virginia, West Virginia.

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Korea.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *Japan.*

Consular Regulations: See under *Japan.*

Ports and Trade Centers: The principal ports and trade centers are Chemulpo, Chinnampo, Chungjin, Fusan, Kunsan, Mokpo, Seoul, Shinwiju, Sougchin, Wiju, Wousan, Yougampo and Yuki. For routing instructions see under *Japan.*

Postal Regulations: Same as *Japan.* except—

Parcel Post: Weight limit, 11 pounds. Registration, 15 cents, with return receipt if requested. Customs declarations, one copy, Form 2966. No consular documents are required. Postage rate, 14 cents per pound or fraction. Maximum size, length 3½ feet, greatest length and girth combined 6 feet.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Unmailable Matter: (1) Utensils for smoking opium; (2) sword sticks and other hidden or secret weapons; (3) silk worm eggs; (4) tobacco except as imported by the Government or on official authorization; (5) fruit trees for the purpose of planting or grafting, or branches, stems or roots thereof, which are considered as attacked by disease or noxious insects; (6) coins, paper money, bank notes, and other negotiable instruments which are counterfeit, altered or imitations.

Shipping Routes and Regulations: See under *Japan.*

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KOWEIT

On the northwest coast of the Persian Gulf, is under British influence. The population is estimated at about 500,000. As a market, it is of small importance.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Koweit.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

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KWANTUNG

Kwantung is a leased territory of Japan which includes the southern part of the Liaotung Peninsula. Its area is 538 square miles, and the population 600,000. The seat of government is Dairen (Dalny).

American Consulate: There is an American consulate at Dairen.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Kwantung, add 13 hours to New York standard time.

	J	K	L	M	N
Via Commercial Pacific					
Full rate	.88	.92	.94	.97	1.00
Deferred rate	.44	.46	.47	.48½	.50
Via San Francisco and Wireless					
Full rate	.72	.77	.80	.83	.87
Deferred rate	.36	.38½	.40	.41½	.43½

	A	B	C	D	E
Via Eastern, Indo, or Northern					
Full rate	1.00	1.04	1.08	1.11	1.14
Deferred rate	.50	.52	.54	.55½	.57

J: California (San Francisco, Oakland, Alameda, and Berkeley).

K: Arizona, California (except San Francisco, Oakland, Alameda, and Berkeley), Idaho, Nevada, Oregon, Utah, Washington.

L: Colorado, Kansas, Montana, Nebraska, New Mexico, North Dakota, South Dakota, Wyoming.

M: Alabama, Arkansas, Illinois, Indiana, Iowa, Kentucky, Louisiana, Michigan, Minnesota, Mississippi, Missouri, Ohio, Oklahoma, Tennessee, Texas, Wisconsin.

N: Connecticut, Delaware, District of Columbia, Florida, Georgia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, Rhode Island, South Carolina, Vermont, Virginia, West Virginia.

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Kwantung.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *Japan.*

Consular Regulations: See under *Japan.*

Customs Tariff: Dairen is a free port. Nothing imported into the leased territory pays any customs duty, but when goods are sent north and cross the boundary, at the Pulantien station on the railway, the regular Chinese customs duties apply. For the sake of convenience the custom house is located at Dairen.

Goods may be landed and stored for any period without payment of duty, and the storage and insurance charges are reasonable.

Ports and Trade Centers: The ports and trade centers are Dairen (Dalny), Kinchow, Pitzekow, Port Arthur and Pulantien. For routing instructions see Ports and Trade Centers under *China.*

Postal Regulations: See under *Japan.*

Shipping Routes and Regulations: See under *China.*

GENERAL EXPORT INFORMATION

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.

LATVIA

The Republic of Latvia has an area of 25,000 square miles with a population (1920) of 1,900,000.

Currency: The unit of currency is the lat, equivalent to 19.3 cents, United States currency.

Weights and Measures: Metric system.

American Consulates: There is an American consulate at Riga.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at Latvian destination, add 7 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.34	.38	.42	.45	.48
Deferred rate	.17	.19	.21	.22½	.24
Preferred rate	.40	.43	.46	.49	.52
Urgent rate	.69	.72	.75	.78	.81
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.34	.38	.42	.45	.48
Deferred rate	.17	.19	.21	.22½	.24
Partly urgent rate	.73	.77	.81	.84	.87
Urgent rate	1.02	1.06	1.10	1.13	1.16
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

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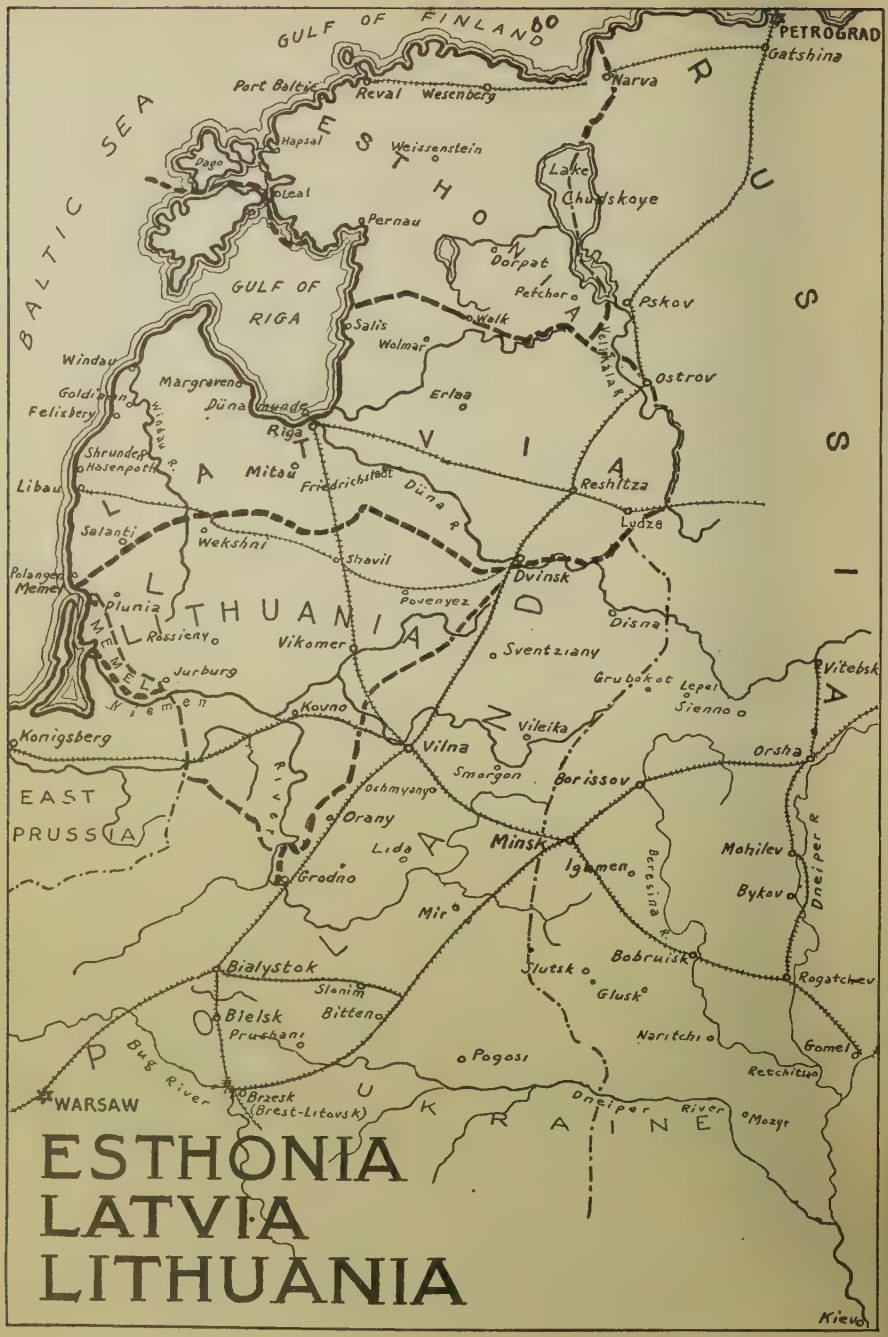

ESTHONIA
LATVIA
LITHUANIA

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Latvia.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices: There are Latvian consular offices in the following cities. The regulations are uniform for all offices except as otherwise stated under *Consular Regulations.*

New York: Consulate General, 115 Broad Street. (Telephone, Bowling Green 9288.) 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 1 p.m. Jurisdiction in New York, Connecticut, Rhode Island, New Jersey. Arthur B. Lule, Consul General.

Boston: Consulate, 84 Salem Street. (Telephone, Richmond 2115). 10 a.m. to 12 m. Jurisdiction in Massachusetts, Maine, New Hampshire, Vermont. Joseph Sieberg, Consul.

Chicago: Consulate, 9 South Clinton Street. (Telephone, Franklin 1490). 9 a.m. to 5 p.m. Jurisdiction in Illinois, Wisconsin, Minnesota, Iowa, North Dakota, South Dakota, Nebraska. J. M. Ullman, Consul.

St. Louis: Consulate, 201 North Fourth Street. 8.30 a.m. to 4.30 p.m.; Saturdays, 8.30 a.m. to 12 m. Jurisdiction in Kansas, Missouri, Oklahoma. Fred A. Gissler, Consul.

San Francisco: Consulate, 220 Montgomery Street. 9 a.m. to 5 p.m. Jurisdiction in California, Arizona, Colorado, Nevada, New Mexico, Utah. H. W. Glensor, Consul.

Consular Regulations: No consular invoices are obligatory.

TO LATVIA
SHIP THRU **ARTHUR T. BLACKMAN, INC.** NEW YORK
Best Routes **FOREIGN FREIGHT CONTRACTORS** **Lowest Rates**
15-25 Whitehall Street **Phone: Bowling Green 9364, 9365**

Ports and Trade Centers: The principal ports and trade centers are Riga and Libau, to both of which through steamship bills of lading are issued. Other trade centers are Mitau, Dvinsk and Resekne, shipments for which places should be routed via Riga.

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Postal Regulations: Mails for Latvia are despatched from New York.

Combination Packages: Combination packages are not permitted in the mails to Latvia.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Mail Time: Average mail time, to Libau, 14 days; to Riga, 17 days.

Parcel Post: There is parcel post service to all post offices in Latvia.

Weight limit, 22 pounds.
Postage rate, 14 cents per pound or fraction.
Transit charges, none.
Customs declaration, Form 2966, 2 copies.
Export declaration, Form S. 250, $25.00 or over.
Consular documents, none.
Registration, 15 cents.
Insurance, none, except private.
C. O. D. service, none.
Sealing of parcels, not permitted.
Maximum size, length 3′6″; length and girth 6′0″.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are no special requirements affecting the preparation of bills of lading.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

Baltic-America Line, Inc., 10 Bridge St., New York. Freight, mail and passenger service, every three weeks (via Danzig), for Libau. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $12.00.

East Baltic Line, Inc., 2 Stone St., New York. Freight and mail service, from New York and Philadelphia, monthly, for Riga. Dock Receipt, on company's form, in triplicate. Bills of Lading, 4 company copies. Minimum Bill of Lading, $7.50.

Ellerman's Wilson Line (Ellerman's Wilson Line, N. Y., Inc.), 26 Broadway, New York. Freight service, from New York, fortnightly, for Hull, thence by connecting steamer for Riga, Libau and Mitau. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 1 copy. Minimum Bill of Lading, $7.50.

"K" Line (U. S. Navigation Co., Inc.), 17 Battery Place, New York. Freight service, from New York, fortnightly (via Hamburg), for Latvian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 9 copies. Minimum Bill of Lading, $7.50.

★ **North German Lloyd**, 32 Broadway, New York. Freight and passenger service, from New York, weekly (via Bremen), for Latvian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Scandinavian-American Line (Funch, Edye & Co., Inc.), 25 Broadway, New York.

Freight, passenger, mail and refrigerator service, from New York, about weekly (via Copenhagen), for Latvian ports.

Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

★ **United American Lines and Hamburg-American Line** (United American Lines, Inc.), 39 Broadway, New York. Freight, mail and passenger service, from New York, weekly, for Hamburg, thence by connecting steamer for Latvian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

United States Lines, 45 Broadway, New York. Freight and passenger service, from New York, weekly (via Bremen), for Latvian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

SAILINGS FROM BALTIMORE

East Baltic Line (W. A. Blake & Co.), 39 South Gay St., Baltimore. Freight service, from Baltimore, monthly. See route note, East Baltic Line, New York.

★ **North German Lloyd** (A. Schumacher & Co.), 2 East Redwood St., Baltimore. Freight and passenger service, from Baltimore, semimonthly (via Bremen), for Latvian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Scandinavian American Line (Ramsay Scarlett & Co., Inc.), Keyser Bldg., Baltimore. Freight service, from Baltimore, fortnightly. See New York.

★ **United American Lines** (Dichmann, Wright & Pugh, Inc.), Hearst Bldg., Baltimore. Freight service, from Baltimore, every two weeks (see New York).

SAILINGS FROM BOSTON

Scandinavian American Line (A. C. Lombard's Sons), 110 State St., Boston. Freight service, from Boston, about fortnightly (via Copenhagen), for Latvian ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

★ **United American Lines** (C. H. Sprague & Son), 141 Milk St., Boston. Freight service, monthly, from Boston. See New York.

SAILINGS FROM CHARLESTON

American Palmetto Line (South Atlantic S. S. Co.), Charleston. Freight service, monthly, for Hamburg, thence by connecting steamer, for Latvian ports; direct if sufficient cargo offers. Dock Receipt, on shipper's form. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $5.00 to direct ports.

SAILINGS FROM GALVESTON

★ **North German Lloyd** (Wilkens & Biehl), Galveston. Freight service, from Galveston, monthly (via Bremen), for Latvian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keep 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

SAILINGS FROM HAMPTON ROADS

★ **North German Lloyd** (Southgate Forwarding & Storage Co.), Norfolk. Freight service, from Hampton Roads, semi-monthly (via Bremen), for Latvian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Scandinavian American Line (United States Shipping Co.), Royster Bldg., Norfolk. Freight service, from Hampton Roads, about fortnightly (via Copenhagen), for Latvian ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM HOUSTON

★ **North German Lloyd** (Wilkens & Biehl), Houston. Freight service, from Houston, monthly (via Bremen), for Latvian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcels Receipts, issued.

SAILINGS FROM JACKSONVILLE

American Palmetto Line (The Carolina Co.). Freight service, from Jacksonville, monthly (via Hamburg), for Latvian ports; direct if sufficient cargo offers. Dock Receipt, on shipper's form. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $5.00 to direct ports.

SAILINGS FROM LOS ANGELES

★ **French Line** (General S. S. Corp.), 541 South Spring St., Los Angeles. Freight service, from Los Angeles, about twice monthly. See route note, French Line, San Francisco.

★ **Johnson Line** (H. F. McLaurin), San Fernando Bldg., Los Angeles. Freight service, about monthly, from Los Angeles. See San Francisco.

★ **United American Line** (Los Angeles S. S. Co.), 108 West 6 St., Los Angeles. Freight service, from Los Angeles, fortnightly (via Hamburg), for Latvian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

SAILINGS FROM NEW ORLEANS

★ **United American Lines** (Richard Meyer & Co.), Hibernia Bank Bldg., New Orleans. Freight service, monthly, from New Orleans. See New York.

SAILINGS FROM PHILADELPHIA

East Baltic Line (S. L. Burgess & Co.), Lafayette Bldg., Philadelphia. Freight service, monthly, from Philadelphia. See New York.

★ **North German Lloyd,** 15th & Locust Sts., Philadelphia. Freight service, from Philadelphia, semi-monthly (via Bremen), for Latvian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Scandinavian American Line (S. S. Burgess & Co.), Lafayette Bldg., Philadelphia. Freight service, fortnightly, from Philadelphia. See New York.

★ **United American Lines** (Dichmann, Wright & Pugh), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, every two weeks (via Hamburg), for Latvian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

SAILINGS FROM PORTLAND, OREGON

★ **French Line** (General S. S. Corp.), Porter Bldg., Portland, Oregon. Freight service, from Portland, Oregon, about twice monthly. See route note, French Line, San Francisco.

North Pacific Coast Line, Joint service of the Holland-America Line and Royal Mail Steam Packet (Oregon-Pacific Co.), Portland, Oregon. Freight service, from Portland, Oregon, fortnightly (via Hamburg/Rotterdam), for Latvian ports. See San Francisco.

★ **United American Lines** (Columbia Pacific Shipping Co.), Porter Bldg., Portland, Oregon. Freight service, from Portland, Oregon, fortnightly (via Hamburg), for Latvian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

SAILINGS FROM SAN FRANCISCO

East Asiatic Co., Inc., 433 California St., San Francisco. Freight service, from San Francisco, monthly (via Hamburg/Copenhagen), for Latvian ports. Dock Receipt, issued by company. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Ellerman's Wilson Line (Norton, Lilly & Co.), 485 California St., San Francisco. Freight service, about fortnightly, for Hamburg, thence by connecting steamer for Baltic ports as cargo offers. Dock Receipt, issued by company. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

★ **French Line** (General S. S. Corp.), 240 Battery St., San Francisco. Freight service, about fortnightly, for Hamburg, thence by connecting steamer for Baltic ports as cargo offers. Dock Receipt, issued by company. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00.

★ **Johnson Line** (W. R. Grace & Co.), 332 Pine St., San Francisco. Freight service, about monthly, for Libau and Riga. Dock Receipt, issued by company. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

North Pacific Coast Line, Joint service of the Holland-America Line and Royal Mail Steam Packet (Holland-America Line), 120 Market St., San Francisco. Freight and limited passenger service, from San Francisco, every 2 weeks (via Hamburg/Rotterdam), for Latvian ports. Dock Receipt, issued by company. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

★ **United American Lines** (Sudden & Christensen, Inc.), 230 California St., San Francisco. Freight service, from San Francisco, fortnightly (via Hamburg), for Latvian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

SAILINGS FROM SAVANNAH

American Palmetto Line (South Atlantic S. S. Line), Savannah. Freight service, monthly, from Savannah. See Charleston.

SAILINGS FROM SEATTLE

East Asiatic Co., Inc., Seattle. Freight service, about monthly, from Seattle. See San Francisco.

★ **French Line** (General S. S. Corp.), Seattle. Freight service, from Seattle, about twice monthly. See route note, French Line, San Francisco.

★ **Johnson Line** (W. R. Grace & Co.), Seattle. Freight service, about monthly, from Seattle. See San Francisco.

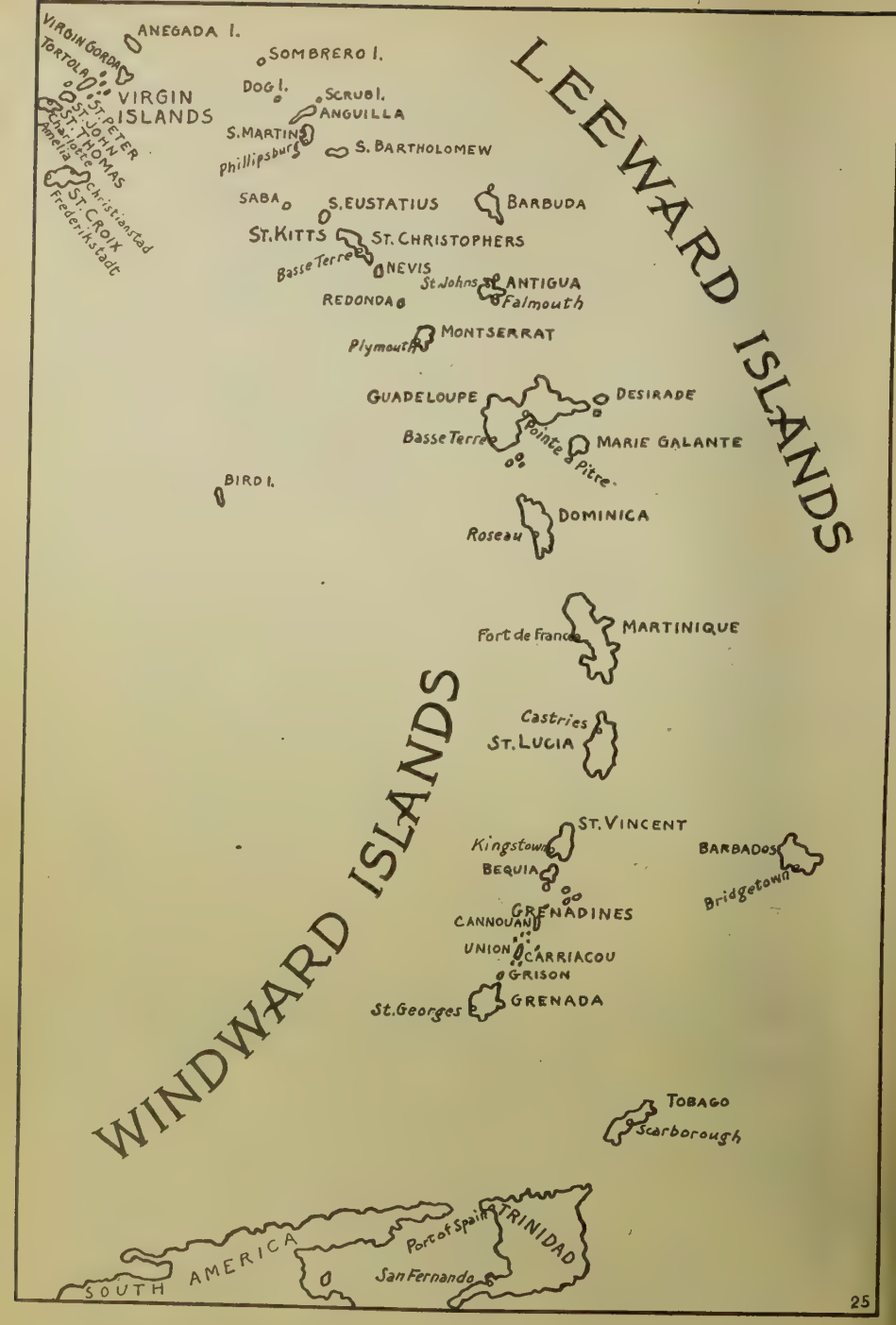
★ **United American Lines** (Sudden & Christensen, Inc.), Arctic Bldg., Seattle. Freight service, from Seattle, fortnightly (via Hamburg), for Latvian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

SAILINGS FROM WILMINGTON, N. C.

American Palmetto Line, (South Atlantic S. S. Line). Freight service, from Wilmington, N. C., as cargo offers. See route note, Carolina Line, Charleston.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.


LEEWARD ISLANDS
WINDWARD ISLANDS
ANEGADA I.
SOMBRERO I.
VIRGIN GORDA
TORTOLA
ST. PETER
VIRGIN ISLANDS
ST. JOHN
ST. THOMAS
Charlotte Amalie
DOG I.
SCRUB I.
ANGUILLA
S. MARTIN
Phillipsburg
S. BARTHOLOMEW
ST. CROIX
Christiansted
Frederikstadt
SABA
S. EUSTATIUS
BARBUDA
ST. KITTS
ST. CHRISTOPHERS
Basse Terre
NEVIS
St. Johns
ANTIGUA
Falmouth
REDONDA
MONTSERRAT
Plymouth
GUADELOUPE
DESIRADE
Basse Terre
Pointe à Pitre
MARIE GALANTE
BIRD I.
DOMINICA
Roseau
MARTINIQUE
Fort de France
Castries
ST. LUCIA
ST. VINCENT
Kingstown
BARBADOS
Bridgetown
BEQUIA
GRENADINES
CANNOUAN
UNION
CARRIACOU
GRISON
St. Georges
GRENADA
TOBAGO
Scarborough
TRINIDAD
Port of Spain
San Fernando
SOUTH AMERICA

LEEWARD ISLANDS

The Leeward Islands comprise a group of islands in the West Indies, all of which are British colonies. The principal islands are Anguilla, Antigua, Barbuda, Dominica, Montserrat, Nevis, Redonda and St. Kitts.

The total area of the Leeward Islands is 715 square miles and their population 130,000.

American Consulates: There is an American consular agency at Roseau on the island of Dominica.

Cable and Radio Rates: A complete statement of the general regulations covering cable and radio messages and their classification will be found in the section entitled Cable and Radio Regulations under General Export Information. See Table of Contents, page 4.

Cable	A	B	C	D	E	F
Full rate	.36	.40	.42	.44	.47	.50
Deferred rate	.18	.20	.21	.22	.23½	.25
Preferred rate	—	—	—	—	—	—
Urgent rate	—	—	—	—	—	—
Cable letter	—	—	—	—	—	—
Week-end letter	—	—	—	—	—	—

A: Connecticut, Florida (Key West only), Louisiana (New Orleans only), Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Maine.

D: Alabama, Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

E: Arkansas, Colorado, Florida (except Key West), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

F: Arizona, California, Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on these islands.

Merchants Bank, Mobile, Ala. Complete facilities for handling foreign business. We offer individual attention and close rates.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *United Kingdom.*

Consular Regulations: No consular documents are required. A special form of commercial invoice and certificate of value is required, but does not need to be consulated. See Customs Regulations.

Customs Regulations: The following form of commercial invoice and certificate of value is required for all shipments to the Leeward Islands.

FACE OF INVOICE

[Here insert usual particulars, including place and date, name and address of supplier, etc.]

Country of Origin	Marks and Nos. on Packages	Quantity and Description of Goods	Selling Price to Purchaser	
			@	Amount

CERTIFICATE OF VALUE TO BE WRITTEN OR PRINTED ON BACK OF INVOICE

(1) Manager, chief clerk, or as the case may be.

(2) Name of firm or company.

(3) Name of city or country.

(4) These words should be omitted where the manufacturer or supplier himself signs the certificate.

(5) Particulars of any special arrangement.

I, (1) ....., of (2) ....., of (3) ....., supplier / manufacturer of the goods enumerated in this invoice amounting to ....., hereby declare that I [(4) have the authority to make and sign this certificate on behalf of the aforesaid manufacturer, / supplier, and that I] have the means of knowing and do hereby certify as follows:—

1. That this invoice is in all respects correct, and contains a true and full statement of the price actually paid or to be paid for the said goods at the place of purchase of such goods, and the actual quantity thereof.

2. That no different invoice of the goods mentioned in the said invoice has been or will be furnished to anyone; and that no arrangement or understanding affecting the purchase-price of the said goods has been or will be made or entered into between the exporter and purchaser or by anyone on behalf of either of them, either by way of discount, rebate, compensation, or in any manner whatever, other than as fully shown on this invoice, or as follows: (5) .....

Dated at ....., this ..... day of ....., 192

Witness: ..... Signature: .....

Passenger Routes and Regulations: If samples carried by a commercial traveler are sold in Antigua a fee may be charged for a license and a further fee if a room or store is being used from which sales are effected.

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Anegada (British) ..(*via St. Thomas*)
Anguilla (British) ....(*via St. Kitts*)
Antigua (St. Johns) (British) ...TBL
Barbuda (British) .....(*via St. Kitts*)
Beef Island (British) ..(*via St. Kitts*)
Bonaire (Dutch) .....(*via St. Kitts*)
Camanas (British) ....(*via St. Kitts*)
Cooper's (British) .....(*via St. Kitts*)
Dominica (Roseau) (British) ....TBL
Guadeloupe (Basse Terre and Pointe a Pitre) (French) .....TBL
Guano Isle (British) ..(*via St. Kitts*)
Jost Van Dyke (British) (*via St. Kitts*)
Montserrat (British) ...(*via Antigua*)
Nevis (British) .....(*via St. Kitts*)
Oruba (Dutch) .....(*via St. Kitts*)
Prickly Pear (British)..(*via St. Kitts*)
Redonda (British) ....(*via St. Kitts*)
Saba (Dutch) .....(*via St. Kitts*)
St. Croix (Frederiksted) (U. S. Possession) .....TBL
St. Eustatius (Dutch) ..(*via St. Kitts*)
St. John (U. S. Possession)— (*via St. Kitts*)
St. Kitts (Basse Terre) (British) .TBL
St. Peters (British)....(*via St. Kitts*)
St. Thomas (Charlotte Amalie) (U. S. Possession) .....TBL
Salt (British) .....(*via St. Kitts*)
Thatch Island (British).(*via St. Kitts*)
Tortolo (British) .....(*via St. Kitts*)
Virgin Gorda (British).(*via St. Kitts*)

Postal Regulations: Mails for any of the Leeward Islands are despatched from New York.

Combination Packages: Combination packages are not permitted in the mails for the Leeward Islands.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: *Postage rate,* 2 cents per ounce or fraction.

Mail Time: Average mail time to Roseau (Dominica), 9 days.

Parcel Post: There is parcel post service to all post offices in Leeward Islands.

Weight limit, 11 pounds.
Postage rate, 14 cents per pound or fraction.
Transit charges, none.
Customs declaration, Form 2966, one copy.
Export declaration, Form S. 250, $25.00 or over.
Consular documents, none.
Registration, 15 cents.
Insurance, none, except private.
C. O. D. service, none.
Sealing of parcels, not permitted.
Maximum size, length 3′6″; length and girth 6′0″.

COLOMBIAN LINE

Regular Four-Weekly Sailings for LEEWARD ISLANDS (St. Kitts, Antigua, Guadeloupe, Dominica) from NEW YORK

FREIGHT, PASSENGER and MAILS

COLOMBIAN STEAMSHIP COMPANY, INC.

17 Battery Place, New York City **Telephone, 8000 Whitehall**

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Goods bearing any name or trade-mark of any manufacturer, dealer, or trader in the United Kingdom or any British possession, unless such name or trade-mark is accompanied by a definite indication of the country in which the goods were made or purchased.

Shipping Routes and Regulations: The information with regard to sailings, regulations and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional information regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

SAILINGS FROM NEW YORK

★ **Colombian S. S. Co., Inc.,** 17 Battery Place, New York. Freight and passenger service, from New York, every four weeks, for Guadeloupe, St. Kitts, Antigua and Dominica. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued on small packages.

★ **Bermuda & West Indies S. S. Co.** (Furness, Withy & Co., Ltd.), 34 Whitehall St., New York.

Freight, mail and passenger service, from New York, monthly, for St. Thomas, St. Croix, St. Kitts, Antigua, Guadeloupe, Dominica, Martinique, St. Lucia, Barbados, and Trinidad.

Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued on packages valued under $10.00; first cubic foot, $1.00, each additional foot or fraction, 50 cents.

SAILINGS FROM MOBILE

★ **Aluminum Line** (New Orleans & South American S. S. Co., Inc.), City Bank Bldg., Mobile. Freight service, from Mobile, fortnightly. See route note, Aluminum Line, New Orleans.

SAILINGS FROM NEW ORLEANS

★ **Aluminum Line** (New Orleans & South American S. S. Co., Inc.), Queen & Crescent Bldg., New Orleans. Freight service, from New Orleans, fortnightly, for Pointe a Pitre (Guadeloupe) and Fort de France (Martinique); as cargo offers, for St. John (Antigua), Port Castries (St. Lucia), and St. George (Grenada). Bills of Lading, 6 company copies. Minimum Bill of Lading, $5.00.

LIBERIA

Liberia is an independent negro republic, comprising an area of about 45,000 square miles. It has about 350 miles of coast line, and stretches inland about 150 miles. It has a population of 2,060,000. The principal exports are coffee, rubber, cocoa, wax, ginger, palm oil, palm kernels, fiber, hides, ivory, gold dust, and so forth. The principal imports are cotton manufactures, iron, leather, wood manufactures, corn, fish, wearing apparel, provisions, salt, leaf tobacco and kerosene.

American Consulates: There is an American consulate general at Monrovia.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Liberia, add 6 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.98	1.02	1.06	1.09	1.12
Deferred rate	—	—	—	—	—
Preferred rate	1.07	1.10	1.13	1.16	1.19
Urgent rate	2.71	2.74	2.77	2.80	2.83
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.98	1.02	1.06	1.09	1.12
Deferred rate	.49	.51	.53	.54½	.56
Partly urgent rate	2.71	2.75	2.79	2.82	2.85
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The bank and bankers in the following list have special facilities for the collection of shippers' drafts on Liberia.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: There are Liberian consular offices in the following cities. The regulations are uniform for all offices except as otherwise stated under *Consular Regulations.*

New York: Consulate, 326 West Nineteenth Street. (Telephone, Watkins 3587). 2 p.m. to 5 p.m., week days only. Jurisdiction in New York State "but as there are no other Liberian consuls in the Eastern States, invoices from other sections may be certified at this office." E. G. Merrill, Consul.

Baltimore: Consulate General, 828 North Carey Street. 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Ernest Lyon, Consul General.

Galveston: Consulate, 919 Broadway. 1 p.m. to 3 p.m. J. R. Gibson, Consul.

Philadelphia: Consulate, 437 Chestnut Street. (Telephone, Lombard 0426). 10 a.m. to 2 p.m. Jurisdiction, "the city and county of Philadelphia." Thos. J. Hunt, Consul.

St. Louis: Consulate, 2645 Lawton Avenue. 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 1 p.m. Jurisdiction "is not limited. It covers the middle West as far as Denver." Hutchins Inge, Consul.

San Francisco: Consulate, 617 Montgomery Street. (Telephone, Douglas 3648). 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. Oscar Hudson, Consul.

Consular Regulations: Commercial invoices must be certified by the Liberian consulate at the port of shipment.

Commercial Invoice: Four copies of the commercial invoice must be certified by the Liberian consulate at the port from which shipment is made.

The consul keeps three copies of the invoices.

Net weights of foodstuffs, soap, and a few other commodities must be stated, in pounds, on all invoices covering shipments of such commodities.

Consular Charges: Certification of commercial invoice, 1 per cent on value of merchandise shipped, exclusive of transportation expenses.

Customs Regulations: Importers of firearms and ammunition must secure a permit before customs entry can be made. There are no other import restrictions.

Market Conditions: The only bank in Liberia is the Bank of British West Africa, Ltd.

Ports and Trade Centers: The port and trade center for Liberia is Monrovia. For routing instructions, see Ports and Trade Centers under *Africa, West Coast.*

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world.

Postal Regulations: Mails for Liberia are despatched from New York.

Combination Packages: Combination packages are not permitted in the mails to Liberia.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Mail Time: Average mail time to Monrovia, 29 days.

Parcel Post: There is parcel post service to all post offices in Liberia.

Weight limit, 11 pounds.
Postage rate, 14 cents per pound or fraction.
Transit charges, none.
Customs declarations, Form 2966, one copy.
Export declaration, Form S. 250, $25.00 or over.
Consular documents, none.
Registration, 15 cents.
Insurance, none, except private.
C. O. D. service, none.
Sealing of packages, permitted.
Maximum size, length 3′6″; length and girth 6′0″.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. Maximum weight, 4 pounds 6 ounces. Maximum size, 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Liquids are unmailable unless so packed that they can in no way damage other mail matter.

Shipping Routes and Regulations: See under *Africa, West Coast.*

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone 1247 Whitehall

LITHUANIA

The Republic of Lithuania has an area of about 155,000 square miles with a population of 5,000,000.

Weights and Measures: Metric system.

American Consulates: There is an American consulate at Kovno.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Lithuania, add 6 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.33	.37	.41	.44	.47
Deferred rate	.16½	.18½	.20½	.22	.23½
Preferred rate	.41	.44	.47	.50	.53
Urgent rate	.73	.76	.79	.82	.85
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.33	.37	.41	.44	.47
Deferred rate	.16½	.18½	.20½	.22	.23½
Partly urgent rate	.64	.68	.72	.75	.78
Urgent rate	.99	1.03	1.07	1.10	1.13
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

GENERAL EXPORT INFORMATION

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Lithuania.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices: There are Lithuanian consulates in the following cities. The regulations are uniform for all offices, except as otherwise stated under Consular Regulations.

New York: Consulate, 38 Park Row. (Telephone, Cortlandt 5319.) 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in New York, Connecticut, Delaware, Florida, Georgia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, North Carolina, Pennsylvania, Rhode Island, South Carolina, Vermont, Virginia and West Virginia. J. J. Bielakis, Consul.

Chicago: Consulate, 608 South Dearborn Street. (Telephone, Harrison 8803). 10 a.m. to 1 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Alabama, Arizona, Arkansas, California, Colorado, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Michigan, Mississippi, Missouri, Minnesota, Montana, Nebraska, Nevada, New Mexico, North Dakota, Ohio, Oklahoma, Oregon, South Dakota, Tennessee, Texas, Utah, Washington, Wisconsin and Wyoming. P. Zadeikis, Consul.

Consular Regulations: Certification of commercial invoices covering any shipments of merchandise to Lithuania is no longer officially required since the abolition of the ad valorem schedules of the Lithuanian customs tariff.

TO LITHUANIA
SHIP THRU **ARTHUR T. BLACKMAN, INC.** NEW YORK
Best Routes **FOREIGN FREIGHT CONTRACTORS** **Lowest Rates**
15-25 Whitehall Street **Phone: Bowling Green 9364, 9365**

Customs Regulations: The customs tariff of Lithuania assesses duty on weight in kilos or by quantity or bulk.

Ports and Trade Centers: The port of Palanger, with a seaboard of about twenty miles, has been ceded to Lithuania. The principal trade centers are Kovno and Memel. Memel is administered by an Allied Commission. Through steamship bills of lading are issued to Memel. Kovno is reached *via Libau* (see under *Latvia*).

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GULF OF FINLAND
PETROGRAD
Gatshina
Narva
Port Baltic
Reval
Wesenberg
BALTIC SEA
Hapsal
Weissenstein
Dago
Oesel
Lake Chudskoye
Pernau
Dorpat
Petchor
Pskov
GULF OF RIGA
Salis
Walk
Wolmar
Windau
Margrarena
Goldingen
Felixberg
Düna
Grunde
Riga
Erlaa
Ostrov
Shrunde
Hasenpoth
Libau
Mitau
Friedrichstadt
Reshitza
Ludze
Salanti
Wekshni
Shavil
Dvinsk
Polangen
Memel
Plunia
Rossieny
Povenyez
Disna
Vikomer
Sventziany
Jurburg
Grubokot
Lepel
Vitebsk
Sienno
Kovno
Vileika
Konigsberg
Vilna
Orsha
Smorgon
Borissov
EAST PRUSSIA
Ochmyanya
Orany
Lida
Minsk
Mohilev
Igumen
Grodno
Bykov
Mir
Bobruisk
Bialystok
Slutsk
Rogatchev
Slonim
Glusk
Bielsk
Bitten
Prushani
Naritchi
Gomel
Pogosi
Retchitsa
Bug River
Brest-Litovsk
WARSAW
Dneiper River
Mozyr
Kiev
ESTHONIA
LATVIA
LITHUANIA

Postal Regulations: Mails for Lithuania are despatched from New York.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Mail Time: The average mail time to Kovno is 13 days.

Packing: Packages must be packed in boxes of wood or other strong material, according to the nature of the contents.

Parcel Post: Weight limit, 22 pounds. Registration, 15 cents, with return receipt if requested; parcels cannot be insured nor sent C. O. D. *Customs declaration,* one copy, Form 2966. Postage rate, 14 cents per pound or fraction. See Consular Regulations.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. *Maximum weight,* 18 ounces. *Maximum size,* length 12 inches, breadth 8 inches, depth 4 inces; except rolls, which may be 12 inches in length by 6 inches in diameter.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

Shipping Routes and Regulations: The procedure to be observed for shipments to destinations in Lithuania is entirely regular (see General Export Information, *Shipping Procedure*).

The Lithuanian port of Palanga and the port of Memel, under allied control, can serve only a very limited area. Consequently the great bulk of traffic for Lithuania flows via the Latvian port of Libau. For detailed route notes, see under *Latvia.* For additional information regarding steamship lines see *Classified Index of Advertisers* and *Index of Steamship Lines and Agents.*

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

LUXEMBURG

Luxemburg has an area of 999 square miles with a population of 265,000.

American Consulates: There is an American consular agency at Luxemburg.

Cable and Radio Rates: In figuring time of arrival of a cable message at Luxemburg, add 6 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.27	.31	.35	.38	.41
Deferred rate	.13½	.15½	.17½	.19	.20½
Preferred rate	.30	.33	.36	.39	.42
Urgent rate	.40	.43	.46	.49	.52
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.27	.31	.35	.38	.41
Deferred rate	.13½	.15½	.17½	.19	.20½
Partly urgent rate	.40	.44	.48	.51	.54
Urgent rate	.81	.85	.89	.92	.95
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Luxemburg.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: There are consular offices for Luxemburg in Chicago and Minneapolis. At other cities the *Belgian* consulate acts as the representative of Luxemburg. The regulations are uniform for all offices except as otherwise stated under *Consular Regulations.*

New York: Consulate, 79 Fifth Avenue. (Telephone, Stuyvesant 7243). Jurisdiction in New York, New Jersey, Connecticut, Rhode Island, Massachusetts, New Hampshire, Vermont, Maine. Michael Hellinck, Consul.

Chicago: Consulate General, 10 North Clark Street, Room 306. (Telephone, Dearborn 9192). 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 1. p.m. Jurisdiction in Illinois, Indiana, Ohio, Wisconsin, Michigan. Peter P. Kransz, Consul General.

Los Angeles: Consulate. Augustus O. Koppes, Consul.

Minneapolis: Consulate, 2552 South Colfax Avenue. (Telephone, Kenwood 2542). 10 a.m. to 5 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Minnesota, Iowa, Wyoming, Montana, Idaho. Ermil Ferraut, Consul.

Redfield (South Dakota): Consulate. Perry Daubenfeld, Consul.

San Francisco: Consulate, 315 Montgomery Street. (Telephone, Sutter 4765). No regular office hours. Jurisdiction in Northern California (the counties of Monterey, Tulare, Inyo and Kings), Oregon, Washington, Nevada, Utah. Prosper Reiter, Consul.

Washington, D. C.: Consulate, 1440 R. Street, N. W. (Telephone, N. 9588W.) 9 a.m. to 6 p.m. Jurisdiction in District of Columbia, Virginia, North Carolina, South Carolina, Maryland, West Virginia, Delaware. Cornelius Jacoby, Consul.

Consular Regulations: In making shipments to Luxemburg a certificate of origin is required. A statement should simply be made at the foot of the commercial invoice to the effect that the goods are of American origin and manufacture. The document must then be attested before a Notary Public, his signature in turn being certified by the County Clerk. The invoice must then be presented to the Consulate for Luxemburg for legalization.

Ports and Trade Centers: The principal trade centers are Luxemburg, Esch a Alz, Differdange, Dudelange, Rumelange and Dickirch. Shipments for all points are routed *via Antwerp* (see Ports and Trade Centers under *Belgium*).

Postal Regulations: Mails for Luxemburg are despatched from New York. Transit time is about 11 days for mails to Luxemburg.

Combination packages: Combination packages are not permitted in the mails to Luxemburg.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Mail Time: Average mail time, 11 days.

Parcel Post: Postage rate, 14 cents per pound or fraction plus transit charges, up to 2 pounds, 10 cents; 2 pounds to 11 pounds, 18 cents; 11 pounds to the weight limit, 30 cents. Weight limit, 22 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, not permitted. No indemnity for loss or damage. Parcels cannot be insured nor sent C. O. D.

Customs declarations, one copy, Form 2966. See Consular Regulations. Commercial invoice should be enclosed, open, in parcel. Customs duties cannot be prepaid.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Crude celluloid should be packed in solid wooden boxes. Articles made wholly or partially of celluloid should be packed in strong cardboard. All parcels containing celluloid should be marked "Celluloid"; sweetening products or provisions or drinks mixed with these products (by sweetening products is understood all artificial sweetening substances, possessing a sweetening power superior to that of cane sugar or of refined beet sugar, but without the nutritive qualities); meats (except game) are prohibited except under certain conditions (there being no prohibition against ham and lard when properly packed); plants or cuttings of vines coming from phylloxera zones. Grubbed-up vines, vine stocks; leaves of the vine and dry vine twigs of all sources, manures, vegetable molds, vine sticks and props having already been used, unless their entry may be permitted by a special arrangement, conformable to article 4 of the Phylloxera Convention of Berne; fruits and the refuse of same and their packing where the presence of San Jose scale is shown; living plants and refuse; also the casks, boxes, or other objects used for packing; saccharine.

Shipping Routes and Regulations: See under *Belgium.*

General Export Information

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.

MACAO

Macao is a Portuguese colony at the mouth of the Canton River in China. Its area is 4 square miles with a population of 75,000.

American Consulates: Macao is included in the jurisdiction of the American Consulate General at Hongkong.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Macao, add 12 hours to New York standard time.

	J	K	L	M	N
Via Commercial Pacific					
Full rate	.93	.97	.99	1.02	1.05
Deferred rate	.46½	.48½	.49½	.51	.52½

	A	B	C	D	E
Via Eastern, Indo, or Northern					
Full rate	1.05	1.09	1.13	1.16	1.19
Deferred rate	.52½	.54½	.56½	.58	.59½

J: California (San Francisco, Oakland, Alameda, and Berkeley).

K: Arizona, California (except San Francisco, Oakland, Alameda, and Berkeley), Idaho, Nevada, Oregon, Utah, Washington.

L: Colorado, Kansas, Montana, Nebraska, New Mexico, North Dakota, South Dakota, Wyoming.

M: Alabama, Arkansas, Illinois, Indiana, Iowa, Kentucky, Louisiana, Michigan, Minnesota, Mississippi, Missouri, Ohio, Oklahoma, Tennessee, Texas, Wisconsin.

N: Connecticut, Delaware, District of Columbia, Florida, Georgia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, Rhode Island, South Carolina, Vermont, Virginia, West Virginia.

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Macao.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *Portugal.*

Consular Regulations: No consular documents are required.

Ports and Trade Centers: For routing instructions see ports and trade centers under *China.*

Postal Regulations: Mails for Macao are despatched from San Francisco or Seattle.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Parcel Post: *Weight limit,* 11 pounds. *Registration,* not permitted. *Customs* declaration, one copy, Form 2966. Postage rate, 14 cents per pound or fraction, plus transit charges. Transit charges, up to 3 pounds, 30 cents; 3 pounds to 7 pounds, 40 cents; 7 pounds to the weight limit, 50 cents.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. Maximum weight, 4 pounds 6 ounces. Maximum size, 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Special Restrictions: Carbon papers for typewriting machines are admitted only if the sender certifies the contents in the following clause written on the customs declaration form: "Typewriting carbon paper, coated with wax and containing no oxidisable, oily or fatty substances." The transmission of other kinds of carbon paper is prohibited.

Unmailable Matter: Firearms or parts of firearms.

Shipping Routes and Regulations: See under *China.*

THE EXPORTERS' ENCYCLOPAEDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

MADAGASCAR

Madagascar Island lies off the east coast of Africa, separated by the Mozambique channel from the mainland, from which it is distant, at the nearest point, about 240 miles. Since 1896, Madagascar has been a colonial possession of France. Diégo-Suarez, Nossi-Bé, Ste. Marie and the Comoro Islands (Mayotte, La Grande Comore, Anjouan and Mohely) are administered by the Madagascan Government. The area of Madagascar and the islands under its jurisdiction is about 230,000 square miles, and the population 3,500,000, of which number 17,000 are Europeans.

American Consulates: There is an American Consulate at Tananarive.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Madagascar, add 7 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.70	.74	.78	.81	.84
Deferred rate	.35	.37	.39	.40½	.42
Preferred rate	.78	.81	.84	.87	.90
Urgent rate	1.84	1.87	1.90	1.93	1.96
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.70	.74	.78	.81	.84
Deferred rate	.35	.37	.39	.40½	.42
Partly urgent rate	1.84	1.88	1.92	1.95	1.98
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

AFRICA
EAST COAST
ARABIA
RED SEA
ERITREA
Abu Hamed
Port Sudan
Suakin
Berber
Atbara
Nile R.
Khartoum
Massaua
Asmara
ANGLO-EGYPTIAN
SUDAN
El Obeid
White Nile
Blue Nile
ABYSSINIA
Aden
FRENCH SOMALILAND
Djibouti
Berbera
SOMALILAND PROTECTE
Addis Ababa
FRENCH EQUATORIAL AFRICA
ITALIAN SOMALILAND
Ubangi R.
M'Bomu
L. Rudolf
UGANDA
Congo
L. Albert
KENYA
Juba R.
Mogadiscio
Stanleyville
PROTE
Entebbe
Kisumu
Lake Victoria
COLONY
Nairobi
Kismayu
Ponthierville
BELGIAN
Kindu
Lamu
Moshi
TANGANYIKA
Mombasa
CONGO
Albertville
Ujiji
Tabora
Tanga
Kongolo
Kabalo
Lake Tanganyika
Kilimatinde
Bagamoyo
Zanzibar
Dar-es-Salaam
Kasai River
TERRITORY
INDIAN OCEAN
Bukhama
L. Mweru
Lindi
Kambove
Elizabethville
Lufira
COMORO IS.
ANGOLA
Ft. Jameson
NYASALAND PROTE
L. Nyasa
NORTHERN RHODESIA
Zambezi River
Zumbo
Zomba
Blantyre
Mozambique
Majunga
Chindio
Salisbury
Livingstone
Kilimane
Chinde
EAST AFRICA
Marshes of the Zambango
SOUTHERN RHODESIA
Bulawayo
Beira
Morondava
Tamatave
Andevoranta
Tananarive
MADAGASCAR
Fianarantsoa
Tuliear
Ft. Dauphin
BECHUANALAND PROTECTE
Limpopo River
PORTUGESE
Inhambane
Mafeking
TRANSVAAL
Pretoria
Johannesburg
Lourenco Marques

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Madagascar.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *France.*

Consular Regulations: See under *France.*

Ports and Trade Centers: Direct ports of call and points reached on through bills of lading are indicated by the letters TBL. Routings are given for all places other than the TBL points.

Ambohibe .....(*via Tamatave*)
Analalave .....(*via Tamatave*)
Andevorante .....(*via Tamatave*)
Antananarivo .....(*via Tamatave*)
Diego Suarez .....TBL
Farafangana .....(*via Tamatave*)
Fenerive .....(*via Tamatave*)
Fianarantsoa .....(*via Tamatave*)
Fort Dauphin .....(*via Tamatave*)
Mahonoro .....(*via Tamatave*)
Mainterano .....(*via Tamatave*)
Majunga .....TBL
Mananzary .....TBL
Maroansetra .....(*via Tamatave*)
Nossi-Be .....TBL
Sainte Marie .....(*via Tamatave*)
Tamatave .....TBL
Tulear .....(*via Tamatave*)
Vatomandry .....TBL

Postal Regulations: Mails for Madagascar are despatched from New York.

Combination Packages: Combination packages are not permitted in the mails for Madagascar.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: *Postage rate,* 5 cents for the first ounce or fraction of an ounce and 3 cents for each additional ounce or fraction thereof.

Parcel Post: *Weight limit,* 22 pounds. *Registration,* not permitted. *Customs declarations,* one copy each of Forms 2966 and 2967 (see under *France*). *Postage rate,* 14 cents per pound or fraction, plus transit charges. Transit charges, up to 3 pounds, 32 cents; 3 pounds to 12 pounds, 52 cents; 12 pounds to the weight limit, 94 cents.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Same as *France,* except that tobacco is admitted without restriction.

Shipping Routes and Regulations: See under *Africa, East Coast.*

MADEIRA

Madeira is an insular province of Portugal with an area of 314 square miles and a population of 170,000.

American Consulates: There is an American consulate at Funchal.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Madeira, add 5 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.46	.50	.54	.57	.60
Deferred rate	.23	.25	.27	.28½	.30
Preferred rate	.51	.54	.57	.60	.63
Urgent rate	1.03	1.06	1.09	1.12	1.15
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.46	.50	.54	.57	.60
Deferred rate	.23	.25	.27	.28½	.30
Partly urgent rate	1.03	1.07	1.11	1.14	1.17
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Madeira.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *Portugal.*

Consular Regulations: See under *Portugal.*

Ports and Trade Centers: Funchal is the principal port and trade center. For routing instructions see under *Portugal.*

Postal Regulations: Mails for Madeira are despatched from New York.

Combination Packages: Combination packages are not permitted in the mails to Madeira.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Mail Time: Average mail time to Funchal, 15 days.

Parcel Post: Postage rate, 14 cents per pound or fraction plus transit charges - up to 3 pounds, 60 cents; from 3 pounds to 7 pounds, 78 cents; from 7 pounds to the weight limit, 96 cents. Weight limit, 11 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, not permitted. No indemnity for loss or damage. Parcels cannot be insured, except privately, nor sent C. O. D.

Customs declarations, two copies, Form 2966. No consular documents required.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Same as *Portugal,* except that tobacco, and tinder, steels, or other substitutes for matches are admissible.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are special requirements affecting the preparation of bills of lading.

SAILINGS FROM NEW YORK

★ **Elder, Dempster & Co., Ltd.** (Daniel Bacon), 26 Beaver St., New York. Freight and mail service, from New York, as cargo offers, for Madeira. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

FOR SPECIAL EXPORT INFORMATION

ASK THE EXPORTERS' ENCYCLOPAEDIA SERVICE BUREAU

20 Vesey St., New York Phone 1247 Whitehall

MALTA

Malta is a British colony, comprising the islands of Malta and Gozo, 118 square miles in area with a population of 225,000.

American Consulates: There is an American consulate at Valetta.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Malta, add 6 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.32	.36	.40	.43	.46
Deferred rate	.16	.18	.20	.21½	.23
Preferred rate	.35	.38	.41	.44	.47
Urgent rate	.55	.58	.61	.64	.67
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.32	.36	.40	.43	.46
Deferred rate	.16	.18	.20	.21½	.23
Partly urgent rate	.55	.59	.63	.66	.69
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Malta.

The National City Bank of New York.—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *United Kingdom.*

Consular Regulations: No consular documents are required.

Ports and Trade Centers: The chief port and trade center is Valetta. Through steamship bills of lading are issued for that port.

Postal Regulations: Mails for Malta are despatched from New York.

Combination Packages: Combination packages are not permitted in the mails for Malta.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: Postage rate, 5 cents for the first ounce; 3 cents per each additional ounce or fraction. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension; except rolls, length 30 inches, diameter 4 inches.

Merchandise may be mailed at the letter rate. No customs declaration nor consular documents required.

Mail Time: The average mail time to Valetta is 17 days.

Parcel Post: Postage rate, 14 cents per pound or fraction, plus transit charges—up to 3 pounds inclusive, 30 cents; from 3 pounds to 7 pounds inclusive, 60 cents; from 7 pounds to the weight limit, 78 cents. Weight limit, 11 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, not permitted. No indemnity for loss or damage. Parcels cannot be insured nor sent C. O. D.

Customs declarations, one copy, Form 2966. No consular documents required.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Letters (except one for the addressee); arms, except by special authority of the local government; grapes, unless accompanied by a phylloxera certificate and subjected to examination by the inspector of agriculture on arrival; oranges, potatoes, cotton seed, rags, shoddy, worn clothing and used bags, sacks, carpets, and embroidery.

U. S. PORTS AND SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

SAILINGS FROM NEW YORK

American Export Line (Export Steamship Corp.), 25 Broadway, New York. Freight service, fortnightly, for Valletta. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50.

★ **Cosulich Line** (Phelps Bros. & Co.), 17 Battery Place, New York. Freight, mail and passenger service, from New York, twice a month, for Malta (Valletta). Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

SAILINGS FROM PHILADELPHIA

American Export Line (Export Steamship Co.), 431 Walnut St., Philadelphia. Freight service, from Philadelphia, monthly, for Valletta. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50.

★ **Cosulich Line,** Lafayette Bldg., Philadelphia. Freight service, from Philadelphia, monthly, for Valletta. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

AMERICAN EXPORT LINES

MEDITERRANEAN SERVICES—UNITED STATES MAIL STEAMERS

Fortnightly Sailings from NEW YORK and PHILADELPHIA for VALLETTA and NORTH COAST of AFRICA

THE EXPORT STEAMSHIP CORPORATION

25 BROADWAY, NEW YORK CITY

Baltimore **Philadelphia** **Boston**

MARTINIQUE

Martinique has an area of 380 square miles and a population of about 183,000, some 180,000 of whom were born in France or French colonies and 3,000 in foreign countries. The capital of the colony, Fort de France (population 27,000), is on the west coast of the island and is the terminus of the French transatlantic steamship routes and the West Indies cable system. About two-fifths of the island is under cultivation; sugar, rum and cocoa are the principal products and the chief exports.

American Consulates: There is an American consulate at Fort de France.

Cable and Radio Rates:

	A	B	C	D	E
Cable, via Trinidad and wireless					
Full rate	.68	.72	.76	.79	.82
Urgent rate	2.04	2.08	2.12	2.15	2.18
Cable, via New York—Hayti and wireless					
Full rate	.85	.89	.93	.96	.99
Deferred rate	.42½	.44½	.46½	.48	.49½
Urgent rate	2.55	2.59	2.63	2.66	2.69

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Martinique.

Merchants Bank, Mobile, Ala. Complete facilities for handling foreign business. We offer individual attention and close rates.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The Royal Bank of Canada has a branch in Fort de France. Over 900 branches throughout the world. New York Agency, 68 William St. Correspondence invited.

Consular Offices: See under *France.*

Consular Regulations: See under *France.*

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

Postal Regulations: Mails for Martinique are despatched from New York. Mails require about 10 days in transit to Fort de France.

Letters: Postage rate, 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension; except that rolls may be 30 inches in length and 4 inches in diameter. All articles containing dutiable matter in the regular letter mails to Martinique must be accompanied by a label bearing the following notation:

Subject to customs or indirect taxes. Nature of the merchandise ..... Origin ..... Weight ..... Value .....

The label must be green in color and not less than 2 2/5 inches by 1 1/5 inches.

Parcel Post: *Weight limit,* 11 pounds. *Registration* not permitted. *Customs* declarations, 2 copies, Form 2966. Postage rate, 14 cents per pound or fraction.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Unmailable Matter: Firearms of official model; ammunition; revolvers less than 15 cm. (6 inches long); prepared drugs not embraced in the official pharmacopoeia; sugar, saccharine, sucramine and their juices; all copper and debased coins; German, Austria-Hungarian, Bulgarian, Turkish and Russian bank notes; molasses; goods bearing false trade-marks; preserves not bearing the maker's names in indelible letters on the box; boxes of sardines weighing more than 1 kilogram; tobacco sauce (Praiss); plants and parts thereof which are liable to bring maladies into the country; plants, cuttings and seeds of sugar cane.

Ports and Trade Centers: The port and trade center is Fort de France. For routing instructions see under *Windward Islands.*

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled Ports of the United States. For additional data regarding the services indicated by a ★ refer to the Alphabetical Index of Advertisers. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are special requirements affecting the preparation of bills of lading.

SAILINGS FROM NEW YORK

★ **Colombian Line** (Colombian S. S. Co., Inc.), 17 Battery Place, New York. Freight service, from New York, every 4 weeks, for Fort de France. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Bills of Lading, $5.00. Parcel Receipts, issued on small packages.

COLOMBIAN LINE

Regular Four-Weekly Sailings for MARTINIQUE (Fort de France) from NEW YORK

FREIGHT, PASSENGER and MAILS

COLOMBIAN STEAMSHIP COMPANY, INC.

17 Battery Place, New York City **Telephone, 8000 Whitehall**

MAURITANIA

The area of Mauritania is 344,967 square miles, and its population about 300,000. It is a French colony. The districts which it comprises are: Brakna, Gorgol, Trarza, Assaba, Chemama, Guidamaka, Adrar, Levrier Bay, and Tagant.

American Consulates: Mauritania is included in the jurisdiction of the American Consulate at Dakar (Senegal).

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Mauritania, add 6 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.58	.62	.66	.69	.72
Deferred rate	.29	.31	.33	.34½	.36
Preferred rate	.63	.66	.69	.72	.75
Urgent rate	1.39	1.42	1.45	1.48	1.51
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.59	.63	.67	.70	.73
Deferred rate	.29½	.31½	.33½	.35	.36½
Partly urgent rate	1.36	1.40	1.44	1.47	1.50
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Mauritania.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *France.*

Consular Regulations: See under *France.*

Map: See under *Africa, West Coast.*

Postal Regulations: Mails for Mauritania are despatched from the New York office.

Combination Packages: Combination packages are not accepted in the mails for Mauritania.

Commercial Papers: Postage rate, 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. Maximum weight, 4 pounds 6 ounces. See General Export Information, Postal Regulations.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Parcel Post: Postage rate, 14 cents per pound or fraction, plus transit charges—up to 2 pounds, 27 cents; from 2 pounds to 11 pounds, 45 cents; from 11 pounds to the weight limit, 82 cents. Weight limit, 22 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

The service extends to Aleg, Atar, Boghe, Boutilimit, Chinguetti, Kaedi, Kiffa, M'Bout, Mederdra, Moudjeria, Port Etienne, Selibaby and Tidjikja. Parcels for other places may be accepted, but must be claimed at one of these offices, of which the name should appear in the address. All parcels are liable to charges for delivery.

Registration, not permitted. No indemnity for loss or damage. Parcels cannot be insured nor sent C. O. D.

Customs declarations, one copy, Form 2966, four copies, Form 2967. No consular documents required.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Shipping Routes and Regulations: See under *Africa, West Coast.*

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

MAURITIUS

The island of Mauritius has been a colony of Great Britain since 1814. The government of the islands and its dependencies consists in an appointed Governor, aided by an Executive Council, and a Council of Government—the latter body being partially elective. The area of Mauritius, with its dependences (Rodrigues, the St. Brandon or Cargados Islands, the Trois Frerés or Eagle Islands, and the Chagos Islands) is approximately 800 square miles. The population totals roughly 400,000. Diego Garcia is the largest island of the Chagos group.

American Consulates: Mauritius is included in the jurisdiction of the American Consulate at Aden.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Mauritius, add 7 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.66	.70	.74	.77	.80
Deferred rate	.33	.35	.37	.38½	.40
Preferred rate	.74	.77	.80	.83	.86
Urgent rate	1.72	1.75	1.78	1.81	1.84
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.66	.70	.74	.77	.80
Deferred rate	.33	.35	.37	.38½	.40
Partly urgent rate	1.72	1.76	1.80	1.83	1.86
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Mauritius.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *United Kingdom.*

Consular Regulations: No consular documents are required.

Customs Regulations: The use of the Imperial Customs Conference form of commercial invoice is now compulsory for shipments to Mauritius. For facsimile of form and full information see under Australia.

Passenger Routes and Regulations: Commercial travelers visiting Mauritius must obtain a license costing 200 rupees for a period of six months. A separate license is necessary if the salesman intends to sell his samples.

Ports and Trade Centers: Port Louis is the port and trade center for Mauritius. For routing instructions see Ports and Trade Centers under *Africa, East Coast.*

Postal Regulations: Mails for Mauritius are despatched from New York.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Mail Time: Average mail time to Port Louis, 30 days.

Parcel Post: *Weight limit,* 11 pounds. *Registration,* not permitted. *Customs* declarations, 3 copies, Form 2966. Postage rate, 14 cents per pound or fraction, plus transit charges—up to 3 pounds, 36 cents; 3 pounds to 7 pounds, 66 cents; 7 pounds to the weight limit, 90 cents.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Letters; worn clothes, if intended for sale; vine plants affected with any disease or brought from a place where any disease of vine plants is known or supposed to exist.

Shipping Routes and Regulations: See under *Africa, East Coast.*

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MESOPOTAMIA

Mesopotamia—the Kingdom of Irak (Iraq)—is nominally an independent nation, but actually under control of Great Britian exercising the mandatory powers granted by the Supreme Council of the League of Nations. It has an area of 143,250 square miles, with a population of 3,000,000. The kingdom is divided into the vilayets of Baghdad, Basra and Mosul. The vilayet of Baghdad comprises the divisions of Baghdad, Samarra, Diyalah, Kut, Diwaniyah, Shamiyah, Hillah, and Dulaim; the vilayet of Basra includes the divisions of Basra, Amara, and Muntifik; and the vilayet of Mosul comprises the divisions of Mosul, Arbil, Kirkuk, and Suleimani.

Weights and Measures: Two weights are widely known, though there is great diversity in the use of weights. The people are most familiar with the Constantinople oke (2.8282 pounds) and the kilogram, the oke being more nearly universal for the higher weights. Steps have been taken with a view to the ultimate standardization of the oke, though the reform will take a long time to effect. The scales used are crude; there is a considerable opening for a simple and cheap weighing apparatus. The steelyards of the wholesale merchants are calibrated in okes.

The difficulty of standardizing terms of weight may be seen from the diversity in use of the "maund." A maund of dates in one part of Basra is 54 okes, in other parts of Basra 60 okes, a maund of coffee is 50 okes, of soap 6 okes, of sugar 10 okes, of tobacco 70 okes and of pepper 11 okes. Here we have the oke constant at 2.8282 pounds, but the maund with seven different usages.

Both the meter and the English yard are well known in Basra, Baghdad and Mosul; but there are many other "yards" in use, and for the present no attempt is being made to lay down a universal standard of length.

American Consulates: There is an American consulate at Baghdad.

Cable and Radio Rates: In figuring time of arrival of cable or radio message at destination in Mesopotamia, add 9 hours to New York standard time.

Cable	A	B	C	D	E
Full rate	.69	.73	.77	.80	.83
Deferred rate	.34½	.36½	.38½	.40	.41½
Preferred rate	.74	.77	.80	.83	.86
Urgent rate	1.72	1.75	1.78	1.81	1.84
Cable letter (Minimum, 20 words)	.18	.19	.20	.21	.22

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except

ASIA MINOR
BLACK SEA
GREECE
Adrianople
Eski Luie Burgas
CONSTANTINOPLE
Scutari
Ismid
Eregli
Ineboli
Kastamuni
Samsun
Trebizond
Batoum
Keresun
Rizeh
TRANS-CAUCASIA
ARMENIA
Erzingan
Erzeroum
Sivas
Angora
TURKEY
Gallipoli
Dardanelles
Panderma
Mytilene
Aivali
Kutaia
SMYRNA
Scio
Chios
Cesme
Ephesus
Aidin
Chivril
Dinair
Egirdir
Konieh
Karaman
Adalia
Makri
Rhodes
(Occupied by Italy)
RHODES IS
Adana
Mersina
Ahwaz
Kars
Alexandretta
Aleppo
TIGRIS R.
EUPHRATES R.
MESOPOTAMIA
(IRAK)
PERSIA
Latakia
CYPRUS
Famagusta
Larnaka
Limasol
(British)
SYRIA
Tripoli
Beirut
Damascus
SYRIAN DESERT
ARABIA
Bagdad
IRAK
Acre
Jaffa
Jerusalem
Gaza
PALESTINE
Alexandria
Port Said
EGYPT
Mohammerah
Basra
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Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Mesopotamia.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *United Kingdom.*

Consular Regulations: No consular documents are required.

Customs Tariff: Duty is collected on imports and exports at Basra and at Baghdad, the dutiable importations at Baghdad being restricted to goods on a through bill of lading. The principal land customs frontier stations are near Khanigin on the Persian frontier, Mosul and Sulaimaniyah. Sea customs are levied in accordance with the Indian Sea Customs Act, as applied by adaptation to Mesopotamia, and the land customs under the Land Customs Proclamation. There is ample provision of public bonded warehouses and free shipment from vessel to vessel is permitted at Basra free of duty. Goods manifested for transshipment to foreign ports are allowed to be landed in the course of transshipment without payment of duty or transit fees.

The regulations governing the admission into Mesopotamia of samples and patterns brought by commercial travelers are practically the same as those in force in India.

Currency: The complex pre-war currency of Irak (Lower Mesopotamia) has been simplified by the introduction during the war of rupees (silver and notes). The rupee has now become established as the principal medium of exchange, the only other currency in the field being the gold lira. No statutory legal tender exists, but the rupee has already the sanction of usage. The gold lira is not as a rule accepted by the Government or the banks, except as bullion, and its value has fluctuated violently. Some uncertainty no doubt exists as to the future position of the lira (both paper and gold), but there is a sufficient quantity of rupees and small change (in the shape of half and quarter rupees, and nickel and copper sub-divisions of the rupee) in circulation to meet ordinary trade requirements, and the only practical disadvantage to business arising from the uncertainty as to the lira is in connection with the valuation of existing stocks.

The principal foreign rates of exchange quoted in the Baghdad and Basra markets are:

(a) Rates for Rs. 100 for Kran bills on Kirmanshah, Hamadan, and so forth.

(b) Rates per £100 for Sterling bills on London.

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The rates for Kran bills are directly influenced from day to day by the activity of the Imperial Bank of Persia in its Kran-Sterling transactions between Teheran and London, although the larger changes are partly seasonal, depending upon the requirements for financing the crops in Persia, and partly attributable to causes ranging over long periods, depending ultimately upon the sterling price of silver; the rate has varied from less than 200 to more than 400. The Sterling exchange is mainly influenced by the current Bombay-London rates and the freedom with which the Irak Government is able to sell rupee telegraphic transfers on India.

Ports and Trade Centers: Basra is the principal port for Mesopotamia, and that city with Baghdad is the chief center of trade. There are occasional direct sailings from United States ports for Basra, otherwise shipments for that port and Baghdad are routed *via Bombay* or *Karachi* (see Ports and Trade Centers under *India*).

Postal Regulations: Mails for Mesopotamia are despatched from New York.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Mail Time: Average mail time to Baghdad, 42 days.

Parcel Post: Weight limit, 11 pounds. Registration, not permitted. Customs declaration, 3 copies, Form 2966. Postage rate, 14 cents per pound or fraction, plus transit charges—up to 3 pounds, 84 cents; from 3 pounds to 7 pounds, $1.20; from 7 pounds to the weight limit, $1.56.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

The Indian postal agencies in Mesopotamia open to the parcel-post service are Abul Khasib, Amara, Baghdad, Basra, Basra City, Fao, Kut, Naseriyeh, Oalat, Saleh, Suk-esh-Sheyukh, and Zubair. Piece goods may be sent to Abadan, Ahwaz, and Mohammerah.

Parcels for Abadan, Ahwaz, Bushire, Bunder Abbas, Jask, Linga and Mohammerah, intended for delivery at the Indian postal agencies at those places, should have the words "Indian Postal Agency" in the address. As regards parcels for Persia, intended for onward transmission through these places, see *Persia.*

No compensation is given for the damage of soapstone and alabaster models, collections of butterflies and moths, and other exceptionally fragile articles.

If books and photographs are enclosed in a parcel with other articles their value should be shown separately in the customs declaration. Packages should be packed in stronger material than paper or cardboard.

An incorrect declaration of the value of the contents may result in the confiscation of the parcel by the Indian customs authorities and the imposition of a heavy fine upon the addressee.

The net weight of the contents of parcels of tobacco, cigars and cigarettes, and, in the case of cigars and cigarettes, particulars of the brands, and the number and net weight of the cigars or cigarettes of each brand, should be clearly indicated on the customs declaration.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Arms, except in accordance with the regulations; cotton goods impressed with designs in imitation of currency notes, promissory notes or stock notes of the government of India; cotton seed, except by permit; imitations of coins; quinine which has been colored pink; ganja and charas and similar substances; lead and lead ore; tin, except under license; also, *when intended for sale*, cotton, woollen, or silk piece goods; watches; photographic materials; gramophone records; cinematograph films; carbon papers (same as Abyssinia).

Shipping Routes and Regulations: See under *India*.

THE EXPORTERS' ENCYCLOPAEDIA

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MEXICO
PACIFIC OCEAN
GULF OF MEXICO
Todos Santos
Nogales
Juarez
El Paso
Fort Worth
Mobile
New Orleans
Houston
Galveston
San Antonio
Del Rio
Presidio
Rio Grande
Las Vacas
Eagle Pass
Piedras Negras
Laredo
Corpus Christi
Neuva Laredo
Brownsville
Matamoros
Monterrey
Saltillo
Hermosillo
Represo
Torres
Empalme
Buena Vista
San Rosalia
Guaymas
Junta
Chihuahua
Sanchez
Jimenez
Sierra Mojada
Monclova
Escalon
El Fuerte
San Blas
Reata
Torreon
Topolobampo
La Paz
Culiacan
Durango
Mazatlan
Llano Grande
Canitas
Ciudad Victoria
Zacatecas
Chicalote
San Luis Potosi
La Barra
Tampico
Aguascalientes
Tepic
Guadalajara
Irapuato
Queretaro
Pachuca
Tuxpan
Furbero
Jalapa
Antigua
Vera Cruz
Gonzales
MEXICO
Toluca
Morelia
Colima
Peyes
Manzanillo
Quernavace
Puebla
Tlaxcala
Cordoba
Balsas
Chilpancingo
La Orilla
Acapulco
Oaxaca
Ejutla
Pto. Angel
Salina Cruz
Puerto Mexico
Frontera
Sta. Lucrecia
Pichacho
Ayutla
Progreso
Merida
Campeche
Sta. Cruz de Bravo
Vigia Chico
BRITISH HONDURAS
GUATEMALA
HONDURAS

MEXICO

Mexico has an area of 767,097 square miles with a population of 20,000,000. The country is divided into 31 states, as follows: Aguascalientes (125,000), Baja California (50,000), Campeche (90,000), Chiapas (460,000), Chihuahua (420,000), Coahuila (380,000), Colima (80,000), Distrito Federal Mexico (760,000), Durango (510,000), Guanajuato (1,090,000), Guerrero (620,000), Hidalgo (660,000), Jalisco (1,220,000), Mexico (1,000,000), Michoacan (1,000,000), Morelos (180,000), Nayarit (180,000), Nuevo Leon (370,000), Oaxaca (1,060,000), Puebla (1,120,000), Queretaro (250,000), Quintana Roo (10,000), San Luis Potosi (640,000), Sinaloa (330,000), Sonora (280,000), Tabasca (190,000), Tamaulipas (260,000), Tlaxcala (190,000), Vera Cruz (1,170,000), Yucatan (350,000), Zacatecas (480,000).

Currency: Mexico is now on a gold exchange basis, with the gold peso as the theoretical unit of value. It contains 75 centigrammes of pure gold and has an intrinsic value of .4986 dollars. In 1919, the Mexican government decreed American gold coin legal tender in all the Republic at the fixed rate of one American gold dollar for two pesos Mexican gold. Mexican silver is considered legal tender up to twenty pesos. The exportation of gold, whether in the form of bullion or of coin, has been prohibited, and the Mexican peso has recently been at a discount in New York varying from 1 to 5 per cent.

This is an important point for the exporter to keep in mind in dealing with Mexican merchants. The American gold coin being legal tender in Mexico at the fixed rate of two pesos for one dollar, the drawee of a bill of exchange drawn in American dollars for say $100 would only be required to tender 200 pesos in payment. With the peso worth 48 cents United States currency, as it has recently been, 200 pesos would have a convertible value in New York funds of only $96, not taking into account the banker's commission for providing the latter funds.

To guard against the loss which would result from payment in the above form, American exporters usually have an understanding with their Mexican customers that payments of drafts against the sales of merchandise will be made in Mexican gold at the rate of exchange for purchasing sight drafts on New York. This means, of course, that with the peso worth 48 cents United States currency, the Mexican importer has to provide 208.33 pesos for every $100 worth of merchandise he buys from the United States.

Language: Spanish.

Trade-Marks: The registration of a trade mark is vitally important to the manufacturer who wishes to introduce a trade-marked article, because Mexico, like most Latin-American countries, grants the exclusive right to use a trade mark to the first applicant, regardless whether it is in use by another. The registering of trade marks by unscrupulous and unauthorized persons is not uncommon in Mexico, and many American manufacturers ignorant of the Mexican law on this point have been caused considerable annoyance and expense.

U. S. PORTS and SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

The present Trade Mark Law in Mexico provides ample protection to the legitimate owners of trade marks who register prior to doing business in Mexico, but it is defective in that it does not require the Patent Office to make investigation as to prior registration. This law protects the first registration and imposes severe penalties on those who use or imitate a duly registered mark. Article 18 of the Trade Mark Law of 1903 covers this point as follows:—

"Any person who places upon the goods that he manufactures a trade mark duly registered by another covering the same class of goods will be punished by imprisonment of from one to two years and fine of from one hundred to two thousand pesos.

"Any person who places upon his goods a trade mark that is an imitation of one legally registered, in such manner that at first sight it is confused with the original and is detected only after a careful examination, will be subject to the same penalties referred to in the foregoing paragraph.

"A similar penalty will be imposed upon any person who places upon his goods a mark which may have been legally registered, so as to make it appear as if it were another, by any addition, subtraction or alteration."

Weights and Measures: Metric system.

American Consulates: *Consulate General,* Mexico City; *Consulates,* Acapulco, Aguascalientes, Chihuahua, Ciudad Juarez, Ensenada, Frontera, Guadalajara, Guaymas, Manzanillo, Matamoros, Mazatlan, Mexicali, Monterey, Nogales, Nuevo Laredo, Piedras Negras, Progreso, Salina Cruz, Saltillo, San Luis Potosi, Tampico, Torreon, Vera Cruz; *Consular Agencies,* Agua Prieta, Cananea, Lobos, Los Mochis, Oaxaca, Parral, Puebla, Puerto Mexico, Tuxpan.

U. S. Ports and Shipping Services

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Mexico.

The Anglo South American Trust Company, 49 Broadway, New York. American representative of the Anglo South American Bank Ltd., London, England, and its branch in Mexico City.

The Canadian Bank of Commerce, 16 Exchange Place, New York City. Branch established for over sixteen years at Calle de Capuchinas, 46. Complete facilities for handling collections, accounts of American companies and their agents, and all kinds of foreign and domestic banking transactions. Other branches and carefully selected correspondents in every important city in the world.

Central National Bank, Superior and West 6th Street, Cleveland, Ohio.

The Fifth-Third National Bank, Cincinnati, Ohio. Most centrally located city in the U. S. A. Assets over $50,000,000.00. Complete foreign trade and foreign exchange facilities. Cable address: Fifththird.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Mexico and other countries throughout the world. See our advertisement under Boston in General Information Section.

Merchants Bank, Mobile, Ala. Complete facilities for handling foreign business. We offer individual attention and close rates.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The Philadelphia-Girard National Bank .....Philadelphia, Pa.

The Royal Bank of Canada. Special facilities for handling collections and banking transactions of all kinds. Over 900 branches throughout the world. New York Agency, 68 William St. Correspondence invited.

Consular Offices: There are Mexican consulates in the following cities. The regulations are uniform for all offices except as otherwise stated under *Consular Regulations.* The consular offices are closed on September 16, and on all holidays, legal or customarily observed in their various jurisdictions.

New York: Consulate General, 225 West 34th Street. (Telephone, Chickering 1387). 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Documents will not be returned until the day following their presentation at the Consulate General. Jurisdiction includes New York (except Erie and Niagara counties), Connecticut, and New Jersey (except Camden County). Arturo M. Elias, Consul General.

Albuquerqué (New Mexico): Consulate, 303½ West Central Avenue. (Telephone, 615). 9 a.m. to 12 m. and 2 p.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in New Mexico (the counties of Bernalillo, Colfax, McKinley, Mora, Rio Arroba, Sandoval, San Juan, San Miguel, Santa Fe, Socorro, Taos, Torrance, Valencia) and Arizona (the counties of Apache and Navajo). R. Çantu Lara, Consul.

Baltimore: Consulate, 316 Park Avenue. (Telephone, Vernon 1517-J.) 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction includes Delaware, Maryland and West Virginia. Eng. Alfredo Baños Contreras, Consul.

Beaumont: Consulate, 211 Van Weiss Building. (Telephone, 1035). 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Texas (the city of Beaumont and the Counties of Angelina, Chambers, Hardin, Nacogdoches, Tyler. Edmundo L. Aragon, Consul.

Boston: Consulate, 131 State Street. (Telephone, Main 7038.) 9 a.m. to 3 p.m. Saturdays, 9 a.m. to 12 m. Jurisdiction includes Massachusetts, Maine, New Hampshire, Vermont. Raul G. Dominguez, Consul.

Brownsville (Texas): Consulate, Combe Building. 9 a.m. to 3 p.m. Jurisdiction in Texas (Counties of Cameron, Kennedy, Willacy). Alfredo C. Vazgul, Consul.

Buffalo: Honorary Consulate. 408 Prudential Building. 10 a.m. to 3 p.m. Jurisdiction in Erie County (New York). L. L. Lancaster, Consul.

Calexico: Consulate, Dool Building. 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Carlos V. Ariza, Consul.

Chicago: Consulate, 20 East Jackson Boulevard. 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction includes Illinois, Indiana (except Indianapolis). Luis Lupian, G., Consul.

Cincinnati: Honorary consulate, 958 Morris Street. 9 a.m. to 3 p.m. Jurisdiction includes city of Cincinnati and Hamilton County (Ohio). Enrique Ormelas, Consul.

Cleveland: Consulate, 3426 East 103 Street. (Telephone, Academy 1085W). 9 a.m. to 10 a.m. Jurisdiction in Ohio (Cuyahoga County). The rest of Ohio, except Hamilton County, is under the jurisdiction of the Mexican Consulate at Detroit. Hamilton County is in the jurisdiction of the Consulate at Cincinnati.

Corpus Christi (Texas): Consulate, 619 Chaparral Street. (Telephone, 891), 9 a.m. to 12 m. and 2 p.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Texas (the Counties of Aransas, Bee, Brooks, Calhoun, Goliad, Jim Wells, Kleberg, Live Oak, Nueces, Refugio, San Patricio, Victoria). R. Robert Meza, Consul.

Dallas: Consulate, Andrews Building. (Telephone, Y-6264). 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Texas (the Counties of Anderson, Archer, Armstrong, Baylor, Bosque, Bowie, Briscoe, Callahan, Camp, Cass, Clay, Collin, Collingsworth, Comanche, Cooke, Coryell, Cottle, Cherokee, Childress, Dallas, Delta, Denton, Dickens, Donley, Eastland, Ellis, Erath, Falls, Fannin, Foard, Franklin, Freestone, Grayson, Gregg, Hall, Hamilton, Hardeman, Harrison, Haskell, Henderson, Hill, Hood, Hopkins, Hunt, Jack, Johnson, Jones, Kaufman, Kent, King, Knox, Lamar, Limestone, Marion, McLennan, Montague, Morris, Motley, Navarro, Palo, Pinto, Panola, Parker, Rains, Red River, Rockwall, Rusk, Shackelford,

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Del Rio: Consulate, Main and Canal Streets. (Telephone, 194). 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Texas (the counties of Crockett, Sutton, Terrell, Valverde). Lisandro Peña, Consul.

Denver: Consulate, 402 Mercantile. (Telephone, 8042). 9 a.m. to 2 p.m. Jurisdiction includes Colorado and Wyoming. Jose Torres, E., Consul.

Detroit: Consulate, Charlevoix Building. (Telephone, Randolph 6322.) 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Ohio (except Hamilton County, and the city of Cleveland) and Michigan. Hamilton County, Ohio, is under the jurisdiction of the Mexican Consulate at Cincinnati; and the city of Cleveland under the Consulate there. Angel Bustamante, Jr., Acting Consul.

Douglas (Arizona): Consulate, First National Bank Building. 9 a.m. to 3 p.m. Jurisdiction in Arizona (Cochise County, except the towns of Naco, Osborne, Warren, Tombstone, Bisbee, Lowell, Don Luis, Fairbank, Dragon, St. David, Gleeson, Courtland, Benson, Fort Huachuca.) Juan Marshall, Consul.

Eagle Pass: Consulate, Main Street. 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Texas (Counties of Dimmit, Edwards, Kinney, Maverick, Uvalde, Zavalla). E. Tamez, Consul.

El Paso: Consulate, 910 East San Antonio Street. (Telephone, Main 3860). 9 a.m. to 3 p.m. Jurisdiction in Arizona (the Counties of Graham, Green, and Lee); New Mexico (the counties of Curry, Chaves, Dona Ana, De Baca, Eddy Grant, Guadaloupe, Hildalgo, Lincoln, Lea, Luna, Otero, Quay, Roosevelt, Sierra, Union); and Texas (the Counties of Andrews, Bailey, Borden, Carson, Castro, Cochran, Crosby, Culberson, Dallam, Dawson, Deaf Smith, Ector, El Paso, Fisher, Floyd, Gaines, Garza, Gray, Hale, Hansford, Hartley, Hemphill, Hockley, Howard, Hudspeth, Hutchinson, Lamb, Lipscomb, Loving, Lubbock, Lynn, Martin, Midland, Mitchell, Moore, Nolan, Ochiltree, Oldham, Parmer, Potter, Randall, Reeves, Roberts Scurray, Sherman, Swisher, Taylor, Terry, Ward, Wheeler, Winkler, Yoakum); Southern New Mexico. Enrique Liekens, Consul General.

Galveston: Consulate, City National Bank Building. 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Texas (Counties of Galveston and Brazoria). Ismael Magana, Consul.

Houston: Consulate, 1209½ Capitol Avenue. 9 a.m. to 3 p.m. Jurisdiction in Texas (Counties of Austin, Brazos, Burleson, Colorado, Fort Bend, Grimes, Harris, Houston, Jackson, Lavaca, Lee, Leon, Liberty, Madison, Montgomery, Polk, Robertson, San Jacinto, Trinity, Walker, Waller, Washington, Wharton.) Servando Barrera Guerra, Consul.

Indianapolis: Consulate, 708 Bankers Trust Building. 8.30 a.m. to 5 p.m. Jurisdiction in Indiana. Russell B. Harrison, Consul.

Kansas City (Mo.): Consulate, 2501 Forest Avenue. (Telephone, Grand 4013). 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction includes Kansas, Nebraska, North Dakota South Dakota and Missouri (Counties of Andrew, Atchison, Barton, Barry, Bates, Buchanan, Caldwell, Cass, Cedar, Clay, Clinton, Dade, DeKalb, Gentry, Henry, Holt, Jackson, Jasper, Johnson, Lafayette, Lawrence, McDonald, Newton, Nodaway, Platte, Ray, St. Clair, Vernon, Worth). L. Lopez Montero, Consul.

Laredo: Consulate, Ramos Building, Convent and Lincoln Streets. (Telephone, 590). 9 a.m. to 3 p.m. Jurisdiction in Texas (Counties of Webb, Zapata, Jim Hogg, Duval, Lasalle, McMillan).

Los Angeles: Consulate, Union League Building. 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction includes central part of California only. F. A. Pesquiera, Consul.

McAllen (Texas): Harrison Building. (Telephone, 135). 8 a.m. to 4 p.m.; Saturdays, 8 a.m. to 12 m. S. J. Trevino, Consul.

Milwaukee: Consulate, 123 Grand Avenue. (Telephone, Broadway 3970). 10 a.m. to 12 m. and 1.30 p.m. to 3 p.m. Jurisdiction in Wisconsin, Minnesota, and upper peninsula of Michigan. E. P. Kirby Hade, Consul.

Mobile: Consulate, 13 Dauphin Street. (Telephone 2470). 10 a.m. to 12 m. and 1 p.m. to 3 p.m. J. R. Cabrera, Consul.

Naco (Arizona): Consulate, Main Street. (Telephone, 802F4). 8.30 a.m. to 2.30 p.m.; Saturdays, and the last day of each month, 8.30 a.m. to 12 m. Jurisdiction in Arizona (Townships of Tombstone, Benson, Courtland, Gleeson, St. David and the southwestern part of Cochise County). F. D. Chacon, Consul.

New Orleans: Consulate General, Union Indemnity Building. 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction includes Alabama, Arkansas, Kentucky, Louisiana, Mississippi, Georgia, and Tennessee. Jose Garza Zertuche, Consul General.

Nogales (Arizona): Consulate, 114½ Morley Avenue. 9 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Arizona (County of Santa Cruz). Carlos Palacios Roji, Consul.

Norfolk: Consulate, National Bank of Commerce Building. (Telephone, 25523). 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction includes North Carolina, South Carolina, and Virginia. Angel Casarin, Jr., Consul.

Oklahoma City: Consulate. First & Robinson Streets. 9 a.m. to 12 m. and 2 p.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction includes the state of Oklahoma. H. Valdes, Consul.

Philadelphia: Consulate, Lafayette Building. (Telephone, Walnut 1262.) 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction includes Pennsylvania (except Pittsburgh and Camden County (New Jersey). Basilio Bulnes, Consul.

Phoenix: Consulate, 200 Monihon Building. 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Arizona (except counties of Yuma, Pima, Cruz, Cochise). L. Lopez Montero, Consul.

Pittsburgh: Consulate, 331 Fourth Avenue. 9 a.m. to 4 p.m. Jurisdiction in Allegheny County (Pa.). Roberto E. Quiros, Consul.

Portland (Oregon): Honorary consulate, Board of Trade Building. 1 p.m. to 5.30 p.m.; Saturdays, 10 a.m. to 2.30 p.m. Jurisdiction in Oregon. A. Rafael Vejar, Consul.

Port Arthur: Consulate, Deutser Building. (Telephone, 160). 8 a.m. to 3 p.m.; Saturdays, 8 a.m. to 12 m. Jurisdiction includes Texas (the counties of Jasper, Jefferson—excepting the City of Beaumont—Newton, Orange, Sabine, San Augustin and Shelby). Vicente Rendou Quijauo, Consul.

Presidio (Texas): Consulate, 9 a.m. to 12 m. and 1 p.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Texas (the counties of Brewster, Coke, Crane, Glasscock, Iron, Jeff Davis, Pecos, Presidio, Reagan, Runnels, Sterling, Tom Green, Upton). L. Gutierrez Otero, Consul.

Providence: Honorary Consulate, 510 Hospital Trust Building. 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Rhode Island. Edgar L. Burchell, Consul.

Rio Grande (Texas): Consulate, 2 Corpus Christi Street. 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Texas (Starr County only).

Rowood Ajo (Arizona): Consulate. Jurisdiction in the city of Rowood Ajo only.

St. Louis: Consulate, Granite Building. (Telephone, Main 4032). 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction includes Iowa, Missouri (except Kansas City), and several counties of Illinois. Col. Manuel O. Ruiz Sandoval, Consul.

Salt Lake City: Consulate, 415 Atlas Building. (Telephone, Wasatch 2086). 9 a.m. to 1 p.m. and 2 p.m. to 4 p.m. Jurisdiction includes Idaho, Montana and Utah. Carlos M. Gaxiola, Consul.

San Antonio: Consulate General, 203 Richmond Avenue. 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Texas (the Counties of Atascosa,

Bandera, Bastrop, Bell, Bexar, Blanco, Brown, Burnet, Caldwell, Coleman, Comal, Concho, Dewitt, Fayette, Frio, Gillespie, Gonzales, Guadalupe, Hays, Karnes, Kendall, Kerr, Kimble, Lampasas, Llano, Mason, Medina, Menard, Milam, Mills, McCulloch, Real, San Saba, Schleicher, Travis, Williamson, Wilson).

San Diego: Consulate, Spreckles Building. 9 a.m. to 3 p.m. Jurisdiction includes southern part of California. Enrique Ferreiro, Consul.

San Fernando: Consulate. 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m.

San Francisco: Consulate General, 551 Montgomery Street. 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 1 p.m. Jurisdiction includes California (except jurisdictions of Consulates at Los Angeles, Calexico and San Diego) and Nevada. Alejandro Subbert, Consul General.

Seattle: Consulate. Jurisdiction includes Oregon and Washington.

Tampa: Consulate, 2207½ Seventh Avenue. 8 a.m. to 12 m. and 1.30 p.m. to 4 p.m. Jurisdiction in Florida. Rafael Ruesga, Consul.

Toledo (Ohio): Consulate.

Tucson (Arizona): Consulate, 40 West Congress Street. 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 1 p.m. Jurisdiction in Arizona (Pima County). J. E. Anchondo, Consul.

Consular Regulations: Consular invoices and a commercial invoice must be presented on all shipments to Mexico except by parcel post when sent direct to points in Mexico. Parcel post shipments to sea or border ports in the United States to be forwarded to Mexico by brokers or agents must be accompanied by a commercial invoice certified by the consulate at the point of origin.

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SHIP THRU ARTHUR T. BLACKMAN, INC. NEW YORK
Best Routes FOREIGN FREIGHT CONTRACTORS Lowest Rates
15-25 Whitehall Street Phone: Bowling Green 9364, 9365

The consular invoice blanks are obtainable at the Mexican Consular offices at every port or border point. The required form is shown on another page. The information to be supplied is as follows:

At the top of the blank—the port or border point of entry; the name of carrier to such point from place of origin; the name and address of the consignee;

In the vertical columns—(1) the mark of each package; (2) the number of each package; (3) the quantity of packages in writing; (4) description of package; (5) gross weight of each package in writing (not figures) in U. S. pounds; (6) Total net weight in U. S. pounds of goods dutiable by net weight, the weights to be stated in writing, not figures; (7) the total legal weight in U. S. pounds of goods dutiable by legal weight, the weights to be stated in writing, not figures; (8) the total length of merchandise (piece goods and so forth) in U. S. measures stated in writing; (9) the total width of merchandise stated in writing; (10) the number of pieces of merchandise dutiable by quantity (dozens and so forth) stated in writing; (11) the name and class of merchandise; (12) the place of origin of merchandise; (13) the value of each item in U. S. Gold.

The consular invoice must bear the following declaration, written and signed at the bottom of the invoice either in the Spanish or English form:

"Declaramos que los precios asignados a las mercancias, son los verdaderos y que procedemos con legalidad y buena fe." (We hereby certify that the above statements are true and correct.)

C. I. F. Shipments: The value to be shown in the consular invoice covering shipments to Mexico is the value of the goods f. o. b. the port of embarkation or the border point of exit, exclusive of all charges and expenses whatsoever. If the shipment is to be billed at net c. i. f. prices the amount of the freight and insurance charges, or the percentage allowance for such charges, should be deducted from the total price shown in the commercial invoice, and the f. o. b. value so arrived at declared in the consular invoice.

Commercial Invoices: A signed copy of the commercial invoice must be attached to the second copy of the consular invoice when the latter is presented for certification. If the goods originate in a place other than the point from which the direct export shipment is made, the commercial invoice must be viséed by the Mexican consul within whose jurisdiction the place of origin lies.

For example, if the goods originate in any part of Illinois or Indiana, the commercial invoice must be viséed by the Mexican consul at Chicago (see under Consular Offices). The viséed commercial invoice is returned by the Mexican consul at Chicago and must then be immediately mailed to the forwarding agent at the port or border point of exit. The forwarding agent at the port or border point (as New York or Laredo) must prepare the consular invoice and present it for certification with the commercial invoice attached. The latter consulate retains the viséed commercial invoice. If it is desired to send a viséed commercial invoice to the Mexican consignee additional copies, as required, must be viséed by the Mexican consulate for the place of origin (as at Chicago).

Shipments originating in New York but shipped via Laredo would require that the commercial invoice be certified by the Mexican consulate general in New York, but not the consular invoices, which should be certified by the Mexican consulate at Laredo.

Shipments originating in New York and shipped from New York do not require the visé of the commercial invoice, but merely that a copy be attached to the consular invoice when that is presented for certification.

The commercial invoice presented for consular visé, as required, must show the name and address of the consignee in Mexico; the name and address of the forwarding agent at the port or border point of exit; whether the price shown is f. o. b. point of origin or point of exit; and the official signature of the shipper.

> "In shipments to Mexico, does the actual point from which the shipments go forward determine the Mexican consular office which should visé the commercial invoice?" asks a manufacturer in Pennsylvania. "For example, we purchase certain goods from a manufacturer, whose offices are located in our city, but whose mills are in several different states and under different Mexican consular jurisdictions. Some of the shipments for our account move from one of these mills, and some from the other mills, but all are invoiced to us from the general office of that firm. Should the commercial invoices be presented at the Mexican consulate having jurisdiction here, or at the consulate having jurisdiction at the mill where the particular shipment originates?"
>
> According to advices from the Mexican Consulate General, New York, "certification of commercial invoices may be obtained at the Mexican consulate within whose jurisdiction the general offices of the firm are located, regardless of the place of the manufacture, origin or storage of the goods covered by such commercial invoice."

Consular Fees: Certification of consular invoice, 5 per cent of value declared; minimum charge, 50 cents. Certification of commercial invoice, up to $4.99 value, no charge; from $5.00 to $49.99, fee, $1.00; $50.00 or over, fee, $2.00. Certification of additional commercial invoices, $2.00 per copy.

FACTURA de los siguientes efectos que el que suscribe remite al puerto de _____ de la República Mexicana, por el
Sea Port of Destination

buque _____ que conduce el capitán _____ a la consignación de _____ de _____
Nationality of S.S. — Name of S.S. — Captain's Name — Consignee's Name — Consignee's Residence

Eagle Printing & Engraving Co. 77 Rushmore St. N. Y.

Marca de cada bulto Mark of each package	Número de cada bulto No. of each package	Cantidad de bultos en guarismo Quantity of package in cipher	Clase de los bultos Description of package	Peso bruto de cada bulto en letra Gross weight of each package in letters in American pounds	Total peso neto en letra, de los efectos colocados sobre peso neto Total net weight (American pounds) in letters of goods taxed by net weights	Total peso legal en letra de los efectos colocados sobre peso legal Total legal weight (American pounds) in letters of goods taxed by legal weights	Total longitud de las mercancías en letra Total length of merchandise in letters	Ancho de las mercancías en letra Total width of merchandise in letters	Número de piezas para o medidas en letra, de los efectos enlistados por número Number of pieces in letters of goods taxed by quantity (dozens, etc., etc.)	NOMBRE, CLASE Y MATERIA DE LAS MERCANCIAS NAME AND CLASS OF MERCHANDISE	Indicación originaria de las mercancías Place of Original Merchandise	Valor de cada partida de mercancías Value of each item in U. S. Gold
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)

Consular Invoices: Consular invoices are required in five copies, three copies being retained by the consulate. They must be prepared on the official forms obtained from the consulates. Either Spanish or English may be used in filling out the forms. A signed copy of the commercial invoice must be attached to the second copy of the consular invoice. When the shipment originates in a Mexican consular jurisdiction other than that of the port or border point of exit, the commercial invoice, as presented with the consular invoice, must have been viséed by the Mexican consul within whose jurisdiction the point of origin lies. Consular invoices are to be taken out only at the port or border point from which the goods move, direct to Mexico. The fee of five per cent for certification of the consular invoice must be paid when the documents are presented at the consulate. Consular invoices certified after office hours are subject to an extra fee of $2.00. Consular invoices can be presented for certification up to five days after sailing date of the vessel carrying the goods. After the expiration of the five days, a fee of 7½ per cent of the value of the goods must be paid for the consular certification; but if the vessel has already arrived at destination, the consulate cannot certify the consular invoice, and the consignee becomes subject to heavy fines levied by the Mexican customs for lack of consular documents.

> The numerous inquiries received relative to the consular certification of commercial invoices covering shipments to Mexico indicates that there is still considerable confusion as to the procedure. The Mexican Consul General in New York has furnished the following statement in response to our request for a detailed description of the system followed by his office:
>
> "In commercial invoices two copies are required. Said copy must contain: name of consignee in Mexico; name of forwarding agent at port of clearance; whether the value is FOB place of origin or FOB port of clearance; the amount must be written out in words and figures and the invoice must be signed. In parcel post shipments the invoice must show the name of the consignee in Mexico; the fact that the merchandise is being shipped by parcel post; the amount written out in words and figures and must be signed.
>
> "When the one copy of the commercial invoice or when a consular invoice is received, the party concerned must pay to the cashier the value of the corresponding consular fees; the cashier gives said party a receipt which acknowledges the fact that the documents have been received and that the payment of the fees has been made.
>
> "According to the system of this office the above documents must stay in this office the whole day in order to be certified. Therefore, the party concerned is supposed to come back next day bringing with him his receipt; upon presentation of same at the cashier's window he will receive his documents duly certified by this Consulate.

Consular Jurisdiction: In the case of goods bought in one state (not at the border or seaboard) for the account of an exporter in another state (not at the border or the seaboard) for direct shipment into Mexico, the consul having jurisdiction in the state of the purchaser shall visé the documents and the goods shall be treated as having originated within that jurisdiction. Goods bought by a firm in Wisconsin from a firm in Ohio, to be shipped direct from Ohio to Mexico, are the property of the Wisconsin purchaser, so that the documents are made out in his name and viséed by the consulate having jurisdiction in Wisconsin.

Letters of Correction: When a mistake has been made in a consular invoice which has already been certified, the shipper must take out a letter of correction. The fee for the certification of the letter of correction is $2.00. The following facts

must be shown: number of invoice, date of certification, name of steamer, destination or port of entry of steamer, the correction to be made.

When a mistake has been made in a consular invoice or in a manifest which has already been certified, the shipper must take out a letter of correction. This letter of correction must be issued in five copies. It must contain the number of original certification, the name of the vessel carrying the cargo, the port of destination of the cargo, the name of consignee and the specification of errors which are to be corrected. The fee for the certification of the letter of correction is $2.00.

When a short-shipment occurs, the letters of correction must be presented for the original invoice, and when the goods short-shipped are forwarded in another vessel, a copy must be presented for certification (without charge) of the relative part of the consular invoice in which the goods short-shipped were described. At the bottom of the invoice, a note is required, stating that the original invoice No.———, was corrected with letter of correction No. ——, and that the goods covered by the invoice now presented are those referred to in said letter. Dates of original certification and of letter of correction must be expressed in said note. Letters of correction may be issued either in Spanish or English language.

Parcel Post: No consular documents are required for direct shipments by parcel post to Mexico.

Regarding the visé of commercial invoices covering parcel post shipments for Mexico, Claude I. Dawson, American Consul General at Mexico City writes the Exporters' Encyclopedia, as follows:

"In November, 1923, a decree was issued abolishing the consular fee upon shipments by parcel post. This was interpreted in many quarters to mean that the invoice itself would no longer be required. However, there is no legal authorization up to this date for doing away with the invoice upon parcel post shipments.

"In actual practice it is known that the post office authorities here in Mexico City are making deliveries of parcel post shipments without requiring the presentation of the invoice. This is a liberal application of the law. The postmaster legally may still require the invoice and may eventually demand it."

Credits and Collections: In a suit brought before a Mexican court for payment of a draft which was duly accepted and protested, the judge refused to admit the claim for summary execution on the ground that the draft was not in order. The draft was drawn in the United States for a large sum of money, in U. S. dollars, but did not state specifically that it should be paid in Mexico City. It has always been assumed that the name and address of the drawee was specification enough of the place of payment, but the court did not think so. The court referred to Article 459 of the Codigo de Comercio (Commercial Code) which says: "The bill of exchange may be paid at a place distinct from that of the drawee's domicile."

Another point raised was that the draft stated "value received," and notwithstanding the last sentence in Article 462 of the Commercial Code, it was declared defective because it did not state specifically the manner in which value was received. It was stated that when a drawee delivers a draft to a beneficiary it must be against some corre-

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sponding value; cash, merchandise or credit on account; and succeeding endorsements should show similar value, but it has been claimed in legal circles that "value for collection" does not transfer title to the document and therefore in case of a suit for recovery it must be through legal proceedings and not through summary action, as would be the case if the draft were perfect.

Accordingly, all bills of exchange and drafts should specify the place where the document is to be paid, so that it is not enough to merely give the name and address of the drawee—it is necessary to clearly identify the city where payment is to be made.

It is evident that it is inefficient to state "value for collection" either in the draft or its endorsements, for an act transferring the title to the credit is required. This does not take place when it is simply for collection. It is therefore necessary to say whether the value is received in cash, in merchandise, whether the value was previously due or is on account, as the nature of the operation must be clearly expressed, and it must be such as to transfer the ownership of the draft. Specifically, when "value received" is stated, it should further be stated how it has been received, whether in merchandise, in cash, or otherwise. Furthermore, in all instances in which a draft is sent subject to eventualities of collection, it should be stated that it is "value on account."

Customs Regulations: When desired, shipments may be forwarded in bond, without appraisement, for examination and clearance in Mexico City, thus avoiding revisions and extra handling at the border or port of entry. The method of forwarding in bond without appraisement is recommended for household goods, personal effects and such articles as may be subject to special rates, under certain conditions, as, for instance, machinery, when it would be difficult to prove at port of entry that shipment was entitled to such special rates, or shipments that may be better cleared in the presence of the owner or consignee.

To obtain the benefit of despatch or clearance in Mexico City, shippers or consignees should inform the customs agent at port of entry that despatch in Mexico City is desired, and this advice should be had before arrival of shipment. The owner, consignee or representatives in Mexico City, should go before the Chief of the Customs Service (Director General de Aduanas) and secure an order for despatch in Mexico City, to be transmitted to the Custom House at port through which shipment is to enter. If desired, the customs agent will attend to this formality when instructed to do so.

The shipping and entry documents already specified are also necessary when shipments are forwarded in bond for clearance at Mexico City and should be sent in all cases to customs agent at port of entry.

The duty on merchandise dutiable by weight imported into Mexico is levied on net, legal, or gross weight, according to the provisions of the tariff. No penalty is imposed for mixed packing, if the merchandise is declared properly.

The rules regarding mixed packing are given as follows in the customs regulations:

Art. 50. When a package contains several kinds of merchandise, subject to different rates of duty, including some dutiable on gross weight, the declaration in the invoice should indicate, in addition to the total weight of the package, the legal weight of each class of merchandise contained therein, in order to facilitate a proportional division of the gross weight. This declaration of the legal weight shall in no way affect the declaration of net weight, unit pair, thousand, or measure required for the liquidation of the duty on the merchandise not dutiable on gross weight.

When a piece of machinery is shipped "knocked-down," the various parts being packed in several packages, it is required by the Mexican Customs that each individual part be numbered for identification, and that the packing list describe each such part by number, giving its weight. Attached to the invoice there must be a general drawing of the complete machine, showing by numbers the location of all the parts which comprise the shipment.

All goods must be described as fully as possible, stating their commercial names and mentioning material or materials of which manufactured, the purpose for which used, and so forth (unless from the nature of the goods there can be no misunderstanding on this account), and in case the goods are manufactured of more than one kind of material, it should be stated which kind predominates in weight. When an article is manufactured of more than one material, duties are paid on that which predominates in weight, provided the materials can be separated without destroying the article; otherwise, duties are assessed at the rate applying upon the material paying the highest rate. Trade names should be avoided unless accompanied by a full description.

Give the gross, legal, and net weight, and when it is known, by which of these weights the merchandise should be declared.

For wines, brandies and whiskies, in addition to the weights, the number of gallons or liters should be given, and on cloth, fabrics, rugs, carpets, handkerchiefs, towels, &c., the length and width in centimeters of each piece, including fringes or hems, if these are over one centimeter in width.

Articles should be packed in cases or carriers, according to the class of weight on which duties are assessed: *i.e.*, articles upon which the duties are charged on the gross weight, should not be packed with articles which pay by legal or net weight, and *vice versa*. If, for any reason, this is unavoidable, care should be taken to specify legal and net weight of each class of article, according to the material or combination of materials of which manufactured.

Where several boxes or bundles are strapped together, so as to form a single package, it must be so described, giving the number of boxes or bundles in the package and the gross and net weight of each, in addition to the gross weight as a whole. If the contents of the strap pay upon net weight the total net weight should be given; if the contents pay upon legal weight, the entire weight of the package, with the exception of the straps, will be considered as legal. Articles which are excepted from this rule are those which are usually bound together in this manner, such as iron bars, sheet iron, buckets, box shooks, &c.

Declaration as to weight and class of merchandise must be exact. Fines are imposed on importations which are declared at less than actual weight, or which, upon investigation, are found to carry a higher rate of duty than that declared. In the first instance, the fine is double duty on the amount of weight in excess over that declared, and in the second instance double the difference in duty as between the declaration and the amount at the rate that should have been applied.

C. I. F. Shipments: Commercial invoices for shipments at C. I. F. prices should show separately the value of the merchandise f. o. b. the port of shipment in the United States, and the amount of the freight and insurance charges. The net value of the goods, f. o. b. the port of shipment, is that declared in the consular invoice.

Commercial Invoices: In view of the many misunderstandings, delays and fines which have been caused from lack of clearness in invoicing shipments to Mexico, shipments to Mexico should be invoiced in Spanish. However, the Mexican law permits the use of English, if provision is made for a translation by the agent in

Mexico, and American shippers who cannot list their merchandise in good Spanish should take advantage of this offer. Merchandise should be described simply but sufficiently in detail to permit of correct classification. Technical and trade names should be avoided as much as possible.

Delivery: There is no provision in Mexican commercial legislation to the effect that delivery of merchandise to the transportation company must be considered as delivery to the buyer. As a rule, in Mexican commercial contracts it is always expressed, in a very clear way, what is the understanding of the parties as to the facts that must be previously accomplished in order that the delivery of the goods may be considered as actually made by the vendor. Where there is no specific agreement in that respect the following articles of the Commercial and Civil Codes have to be taken into account in order to fix the spirit of Mexican law in connection with this matter:

Art. 377 (*Commercial Code*). Once the contract of purchase and sale is perfected, the losses, damages, or depreciation in value which may affect the merchandise sold shall be on the account of the purchaser, if the goods have already been actually, legally, or virtually delivered. If they have not been delivered in any of these ways, same shall be on account of the seller.

Art. 378 (*Commercial Code*). From the moment in which the purchaser agrees that the merchandise sold may remain at his disposal, he shall be held to have virtually received it and the vendor remains with the rights and obligations of a simple depositee.

According to the spirit of the above provisions of the Mexican Code, a controversy referring to any concrete case in which the parties concerned have not previously and clearly fixed their understanding about the delivery of the goods must be decided by the Mexican courts in the sense that the buyer is not held as having received the merchandise until he or his representative has been put by the vendor in a position that enables him to actually dispose of the goods, or, in other words, until the moment in which the merchandise has been materially and directly delivered either to him or to his recognized agent.

Legal Weight: Legal weight, under the Mexican customs law, is the weight of the goods, together with the weight of any interior packing, but exclusive of the weight of the outside case.

> A customs broker in Vera Cruz states: "Legal weight in Mexico is understood to mean everything that constitutes gross weight, except only the outside case. If a number of cases or containers are included in a single outside case, the legal weight is therefore the entire weight of the package less the weight of the outside case itself, the inside containers paying duties with their contents. There is only one exception to this rule. If fragile goods are wrapped in an inside zinc case which is merely a lining to the outside case, such a lining may be excepted from the legal weight. Drugs in bottles, packed as described, would pay duty on legal weight, inclusive of the bottles and contents, the stoppers, wrappers, cartons and corrugated lining and partitions."
>
> The American Consul General at Mexico City writes as follows, his letter being published by permission of the Department of State:
>
> "One of the leading importers of drugs in Mexico City has stated that he believes the legal weight would be considered to be the weight of the bottle and contents, inclusive of the carton, as well as of the paper wrapper (if any) surrounding the carton. However, the entire subject of the determination of legal weight for purposes of payment of the import duty on shipments entering Mexico is extremely difficult.

"For instance, if mention is made of 'printed cartons' as containers of bottled liquids or other pharmaceutical or toilet articles being imported, the fact that such cartons are printed might cause them to be considered as having an advertising value apart from their utility as containers, and they would probably be assessed the duty imposed upon advertising matter.

The fact that no mention was made of the printing appearing on cartons might not, however, prevent printed cartons from paying the duty on advertising matter upon arrival in the Mexican customs house.

"With a view to obtaining an authoritative ruling on the subject of legal weight, inquiry has been made by this Consulate General at the Customs Division of the Ministry of Hacienda (Finance), and the official conferred with referred to Article VIII of the General Rules for the Application of the Import Tariff (of Mexico), edition of 1922, which, in translation, reads as follows:

" 'Legal weight is understood to mean the weight of the merchandise including only the immediate contents, and their wrappers, vessels, cardboard boxes, wood or tin box, straw covers or shavings in the form of wrapper, which come inside the exterior box which serves as general receptacle.

" 'When goods classified under legal weight have no interior wrapping and come loose in the exterior container, alone or with the lining or zinc or tin box for the better protection of the contents, which usually immediately accompanies the exterior box, the legal weight will be considered the intrinsic weight of the merchandise.

" 'For the computation of legal weight, neither the straw or loose packing with which the packages were packed within the general or exterior container, nor the weight of these, are weighed.' "

Marking Packages: Every package or separate piece of freight must be carefully marked with the name, initial or mark of consignee; also the destination in full. All packages in each consignment should be numbered in numerical order (repetition of numbers should be avoided), and these numbers entered opposite the description of packages to which they correspond on packing list and consular invoice. The packing list and consular invoice should show the full marks, as they appear on packages, as the law imposes a penalty for discrepancies between marks on packages and those given in Customs House documents. The trade-mark or name and address of factory which may be found stamped uniformly on all packages, is not considered as a separate mark. It is not always necessary to number consecutively. For instance, a carload of five hundred cases of goods of the same weight can all be numbered one (1) or any other number. It is, however, more convenient to have packages numbered consecutively for purposes of tracing and claim in event of loss. The exact kind of each package, whether box, barrel, bundle, &c., should be shown in the packing list and other documents.

Merchandise Marks: All goods of Mexican origin which, by means of their containers, marks or labels, give the appearance of coming from abroad, shall be considered as contraband, and the merchants possessing them shall be dealt with as if the goods had been smuggled, unless it is shown that the import duty proper to such goods had been paid, according to a Mexican decree of June 14, published in the Diario Oficial on June 19. A period of grace, approximately three months, has been given for merchants to adjust their stocks on hand, but the penalties of the law are to be made strictly operative after September 15, 1923. The present decree replaces all earlier orders and provides for the enforcement of proper marking of origin at the point of distribution of the goods in the hands of the merchants.

Salesman's Samples: Mexican customs authorities are not at present accepting a bond, either personal or surety, for the free entry of samples into Mexico, but require a cash deposit to cover the amount of import duties that would be assessed should the samples not be subsequently taken out of the country. The time within which samples may be removed from the country without payment of duty is six months, but this period may be extended upon application to the Department of Hacienda.

Shipping Documents: The packing list and consular invoice should show marks; counter-marks; and number of packages; contents of each, and the principal material of which article is made; and if plated, with what; gross weight of each package; net weight of each package or kind of goods in packages; legal weight of each package, or class of goods; value of each kind of article; total value of package; country in which goods were manufactured; name of shipper; date of shipments; name of consignee; destination: and the name of the customs broker at the port of entry, in whose care freight is consigned.

Ports and Trade Centers: The following list includes ports and rail points in Mexico, indicating the state in which each is located and the routing for shipments. The symbol □ indicates post offices to which parcel post packages may be sent C. O. D. The states are indicated by their abbreviations, immediately following the place name, as follows: Aguascalientes (Ags.); Baja California (B. Cfa.); Campeche (Cam.); Chiapas (Chis.); Chihuahua (Chih.); Coahuila (Coah.); Colima (Col.); Distrito Federal (D. F.); Durango (Dgo.); Guanajuato (Gto.); Guerrero (Gro.); Hidalgo (Hgo.); Jalisco (Jal.); Mexico (Mex.); Michoacan (Mich.); Morelos (Mor.); Nayarit (Nay.); Nuevo Leon (N. L.); Oaxaca (Oax.); Puebla (Pue.); Queretaro (Qro.); Quintana Roo (Q. R.); San Luis Potosi (S. L. P.); Sinaloa (Sin.); Sonora (Son.); Tabasca (Tab.); Tamaulipas (Tam.); Tlaxcala (Tlax.); Vera Cruz (Ver.); Yucatan (Yuc.); Zacatecas (Zac.). The figure and letter in parenthesis after each place indicates the railroad system and the division or branch of that system by which the place is served, as follows:

(1) National Railways of Mexico (Ferrocarril Ex-Central Mexicano):

- (a) Trunk line, Ciudad Juarez (Rio Grande crossing, El Paso) to Mexico City.
- (b) Pachuca Branch, Tula (a) to Pachuca.
- (c) Guadalajara Branch, Irapuato (a) to Guadalajara.
- (d) San Luis Potosi Branch, Tampico—San Luis Potosi—Aguascalientes.
- (e) Monterrey Division, Tampico—Monterrey—Paredon.
- (f) Laguna Branch, Gomez Palacio to Saltillo.
- (g) San Pedro Branch, San Pedro to Hornos.
- (h) Coahuila & Pacifico Division, from Torreor to Encantada.
- (i) Parral Branch, from Jimenez to Rosario.
- (j) Cuernavaca Division, from Mexico City to Balsas.
- (k) Panuco Division, from Lecheria to Honey.
- (l) Tellez Branch, from Pachuca to Tellez.
- (m) Rio Verde Branch, from San Bartolo to Rio Verde.
- (n) Zapotlan Branch, from Manzanillo to Guadalajara.
- (o) Zamora Branch, from Yurecuaro to Los Reyes.
- (p) Atotonilco Branch, from Ocotlan to Atotonilco.
- (q) Ameca Branch, from Guadalajara to Ameca.
- (r) Penjama Branch, from Penjamo to Ajuno.
- (s) San Marcos Branch, from La Vega to San Marcos.

The letter "r" indicates railroad station, and the figure following gives the rail distance from the port, Rio Grande crossing, or junction point named. This serves to enable approximate location of the place on the map rather than to indicate routing of shipments. The capital letter following the location indicator is designed to suggest the probably desirable routing of shipments as from the various freight classification territories of the United States. These suggested routings can, however, only be regarded as approximate. The routing indicators are as follows:

A. Route shipments from all U. S. points, all rail via El Paso (Rio Grande crossing, Ciudad Juarez).

B. Route shipments from Central Freight Association Territory and Southwestern Territory and all points west, all rail via El Paso (Rio Grande crossing, Ciudad Juarez); from Atlantic and Gulf Territories, on through ocean and rail bills of lading from United States port to Mexican destination, via Tampico.

C. Route shipments from all U. S. points, all rail via any Rio Grande crossing; or from Atlantic and Gulf Territories, on through ocean and rail bills of lading from United States port to Mexican destination, via Tampico.

D. Route shipments from all U. S. points, all rail via any Rio Grande crossing; or from Atlantic and Gulf Territories, on through ocean and rail bills of lading from United States port to Mexican destination, via Tampico/Vera Cruz; or from Pacific Coast points, water and rail via Manzanillo.

E. Route shipments from all U. S. points, all rail via any Rio Grande crossing; or on through ocean and rail bills of lading from United States port to Mexican destination via Vera Cruz.

F. Route shipments from all U. S. points, all rail via any Rio Grande crossing; or on through ocean and rail bills of lading from United States Atlantic and Gulf ports, via Vera Cruz; from Pacific Coast ports, via Salina Cruz.

Any shipper who is within reach of the Atlantic or Gulf seaboard can obtain a preferential rate to a number of the principal cities in Mexico, by using the through bills of lading, according to the contracts in force between the steamship companies and the National Lines of Mexico.

One original bill of lading is issued to cover the shipment for Atlantic or Gulf Ports, through the destination to any point reached by the National Lines in Mexico. The shipper consigns his shipment "to order," and deposits his original bill of lading in the bank with his draft for collection, and he knows the customer cannot receive the shipment until he has accepted the draft, and obtained the bill of lading to present to the station agent at destination.

In order to facilitate the handling of the shipment at port of entry, the steamship company issues a duplicate of bill of lading stamped "for Custom House purposes only." This duplicate is accepted at the custom house and enables the custom broker to dispatch the shipment, but does not allow him to take possession of the merchandise. Only the National Lines have the personality to receive the shipments, and deliver to final destination.

In this way there is no relaying of drafts at port of entry, and the bank has the draft and original bill of lading until the draft is accepted or paid according to the terms on which the merchandise was sold.

All importers have, or should have, a custom broker at each port, and the arrangement they have for the payment of duties, etc., has no bearing on the purchasing of, and payment for, the merchandise.

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Abasolo, Gto. (1c) r. 33, Irapuato. D.
Abasolo, N. L. □
Abasolo, Oax.
Abasolo el Viejo, Coah. □
Abrego, Zac.
Acacio, Coah. (1a) r. 971, Juarez. C.
Acajete, Pue. □
Acambaro, Gto. □
Acambay, Mex. □
Acanceh, Yuc. □
Acapetahua, Chis. □
Acapetlahuaya, Gro. □
Acaponeta, Nay. □
Acapulco de Juarez, Gro! □
Acatepec, Pue. □
Acatic, Jal. □
Acatlan, Hgo. □
Acatlan, Pue. □
Acatlan, Ver.
Acatlan de Juarez, Jal. □
Acatlan de Perez Figueroa, Oax. □
Acatzingo, Pue. □
Acaxochitlan, Hgo. □
Acaxtlahuacan, Pue. □
Acayuca, Hgo. □
Acayucan, Ver. □
Achotal, Ver. □
Acolman, Mex. □
Aconchi, Son. □
Actlazayanca, Tlax. □
Actopan, Hgo. □
Actopan, Ver. □
Acuaco, Pue.
Acuitzerame, Mich. □
Acuitzio, Mich. □
Aculco, Mex. □
Adela, Chih. (1i) r. 65, Jimenez. B.
Adelaida, Tam. □ (1e) r. 272, Tampico. C.
Adjuntas, Coah.
Adjuntas del Refugio, Zac. □
Adrian, Chih. (1i) r. 108, Jimenez. B.
Agostadero, Ver. □
Agua Buena, Mich.
Agua Buena, S. L. P. □
Agua Caliente de Baca, Sin. □
Agua Caliente de Garate, Sin. □
Agua Fria, N. L. □
Agua Fria, Oax.
Agualeguas, N. L. □
Aguanaval, Coah. (1h) r. 23, Torreon. C.
Aguanueva, Chih. (1a) r. 277, Juarez. A.
Aguanueva, Coah. □
Agua Prieta, Son. □
Aguascalientes, Ags. □ (1a) r. 1384, Juarez. C.
Aguavieja, Dgo.
Aguililla, Mich.
Aguirre, Coah. (1f) r. 79, Gomez Palacio. C.
Agujita, Coah.
Ahome, Sin. □
Ahorcado, Qro. □ (1a) r. 1753, Juarez. C.
Ahuacatlan, Nay. □
Ahuacatlan, Pue. □
Ahuacatlan, Qro. □
Ahuacuotzingo, Gro. □
Ahualulco, Jal. (1s) r. 19, La Vega. D.
Ahualulco, S. L. P. □
Ahualulco de Mercado, Jal. □
Ahuatepec, Mex.
Ahuatepec, Pue. □
Ahuazotepec, Pue. □
Ahuehuetes, D. F. □
Ahuehuetzingo, Pue. □
Ahuijullo, Jal. □
Ahuisculco, Jal. □
Ahumada, Chi. (1a) r. 130, Juarez. A.
Aire Libre, Pue. □
Ajalpan, Pue. □
Ajambaran, Mich.
Ajijic, Jal. □
Ajuchitlan, Gro. □
Ajuchitlan, Qro. □
Ajuno, Mich. □ (1r) r. 136, Penjamo. D.
Ajusco, D. F. □ (1j) r. 47, Mexico City. E.
Akil, Yuc. □
Alahuixtlan, Gro. □
Alamo, N. L. □
Alamo, Ver. □
Alamos, Son. □
Alaquines, S. L. P. □

Alarcon, Mor. (1j) r. 108, Mexico City. E.
Alazan, Zac.
Alberto, Chih. (1a) r. 372, Juarez. A.
Alcalde, Jal. (1p) r. 20, Ocotlan. D.
Alcozauca, Gro. □
Aldama, Chih. □
Aldama, N. L. □
Aldama, Pue.
Aldama, Tam. □
Aldamas, N. L.
Aldave, Pue.
Aldea, Gto. □
Alejandra, Mor.
Alfajayucan, Hgo. □
Alhuey, Sin. □
Alisos, Dgo.
Alisos, Sin. □
Aljojuca, Pue. □
Allende, Coah.
Allende, Jal. □
Almagres, Ver.
Almoloya, Hgo. □
Almoloya, Oax. □
Almoloya de Alquiciras, Mex. □
Almoloya de Juarez, Mex. □
Almoloya de Rio, Mex. □
Almoloyas, Oax.
Alonso, S. L. P. (1d) r. 427, Tampico. C.
Alpoyeca, Gro. □
Alsacia, Chih. (1a) r. 207, Juarez. A.
Alta, N. L. (1e) r. 386, Tampico. C.
Altamira, Tam. (1e) r. 26, Tampico. C.
Altar, Son. □
Altata, Sin. □
Altos, N. L.
Altotonga, Ver. □
Alvarado, Mich.
Alvarado, Ver. □
Alvarez, Gto.
Alzada, Col. (1n) r. 118, Manzanillo. D.
Amacueca, Jal. □
Amaculi, Dgo. □
Amacuzac, Mor. □
Amador, Dgo. (1a) r. 880, Juarez. C.
Amanalco de Becerra, Mex. □
Amaninalco, Hgo.
Amargos, Coah. (1f) r. 278, Gomez Palacio. C.
Amatepec, Mex. □
Amatitan, Jal. □
Amatlan, Ver. □
Amatlan de las Canas, Nay. □
Amatlan de los Reyes, Ver. □
Amealco, Qro. □
Ameca, Jal. □ (1q) r. 90, Guadalajara. D.
Amecameca, Mex. □
Amixtlan, Pue. □
Amor, Mor. (1j) r. 183, Mexico City. E.
Amozoc, Pue. □
Amozochil, Zac. □
Amuzgos, Oax. □
Analco, Pue. (1g) r. 361, Vera Cruz. E.
Analco, Tlax. □
Andocutin, Gto. □
Angamacutiro, Mich. □
Angangueo, Mich. □
Angel, Mich. (1o) r. 93, Yurecuaro. D.
Angostura, Coah.
Angostura, S. L. P. (1m) r. 8, San Bartolo. C.
Angostura, Sin. □
Angostura, Ver.
Anhelo, Coah. (1f) r. 295, Gomez Palacio. C.
Animas, Hgo.
Anita, Hgo. (1k) r. 139, Lecheria. E.
Antigua, Ver. (1g) r. 35, Vera Cruz. E.
Antigua Veracruz, Ver. □
Antiguo Morelos, Tam. □
Antonio, Mex. (1g) r. 420, Vera Cruz. E.
Anzalduas, Tam.
Apam, Hgo. □
Apanco, Gro. □
Apasca, Mex.
Apaseo, Gto. □ (1a) r. 1691, Juarez. C.
Apaseo el Alto, Gto. □
Apatzingan, Mich. □
Apaxtla, Gro. □
Apetatitlan, Tlax. □
Apipilulco, Gro. □ (1j) r. 262, Mexico City. E.
Apizaco, Tlax. □
Apodaca, N. L.
Aporo, Mich. □
Apozol, Zac. □
Apozolco, Nay. □
Apulco, Hgo. □
Apulco, Jal. □
Aquila, Mich. □
Aquismon, S. L. P. □
Aquixtla, Pue. □
Arados, Chih. (1a) r. 255, Juarez. A.
Aragon, Hgo. □ (1a) r. 1842, Juarez. C.
Aramberri, N. L. □
Arandas, Jal. □

Araro, Mich. □
Arbol Grande, Tam. □ (1e) r. 5, Tampico. C.
Arcabuz, Tam. □
Arcelia, Gro.
Arcinas, Dgo. □
Arellano, Ags. (1a) r. 1394, Juarez. C.
Arenal, Hgo. □
Arenal, Jal. □
Arenal, S. L. P. (1d) r. 495, Tampico. C.
Arenal, Zac.
Argovia, Chis. □
Arguelles, Tam.
Arguello, Mich.
Ario, Mich. (1o) r. 50, Yurecuaro. D.
Ario de Rosales, Mich. □
Arista, N. L.
Aristeo, Mich.
Arivechi, Sin. □
Arizpe, Son. □
Armadillo, S. L. P. □
Armendariz, Chih. (1a) r. 471, Juarez. A.
Armeria, Col. (1n) r. 44, Manzanillo. D.
Arriaga, Chis. □
Arroyo Seco, Qro. □
Arroyo, Tlax. (1g) r. 168, Vera Cruz. E.
Arroyos, S. L. P.
Arroyozarco, Mex. □
Arroz, Gro. (1j) r. 284, Mexico City. E.
Arteaga, Mich. □
Artesiano, Pue. (1g) r. 229, Vera Cruz. E.
Asarco, Dgo. □
Ascension, Chih. □
Ascension, N. L. □
Astapa, Tab. □
Asuncion, Pue.
Asunsolo, Chih. (1a) r. 661, Juarez. B.
Atapaneo, Mich.
Atasta de Serra, Tab. □
Atemajac, Jal. □
Atemajac de Brisuela, Jal. □
Atemanica, Jal. □
Atempan, Pue. □
Atenancingo, Pue. □
Atenango del Rio, Gro. □
Atencingo, Pue.
Atengo, Jal. □
Atenguillo, Jal. □
Atequiza, Jal. □ (1o) r. 219, Irapuato. D.
Atil, Son. □
Atitalaquia, Hgo. □
Atizapan de Zaragoza, Max. □
Atlacomulco, Mex. □
Atlamajalcingo del Monte, Gro. □
Atlamaxac, Pue. □
Atlan, Hgo.
Atlantongo, Mex. □
Atlapulco, Mex. □
Atlatlahuacan, Mor. □
Atlautla, Mex. □
Atlicpac, Mex. □
Atlihuayan, Mor.
Atlixco, Pue. □
Atlixtac, Gro. □
Atolinga, Zac. □
Atotonilco, Gto.
Atotonilco, Hgo. □
Atotonilco, Jal. (1p) r. 35, Ocotlan. D.
Atotonilco, Pue. □
Atotonilco, S. L. P. □
Atotonilco el Alto, Jal. □
Atotonilco el Bajo, Jal. □
Atotonilco el Grande, Hgo. □
Atotonilquillo, Jal. □
Atoyac, Jal. □
Atoyac, Ver. □
Atoyac de Alvarez, Gro. □
Atzacoalco, Mex.
Atzalan, Ver. □
Atzcapotzalco, D. F. □
Atzitzihuacan, Pue. □
Atzitzintla, Pue. □
Aura, Coah.
Aurora, Chis.
Autlan, Jal.
Auza, S. L. P. (1d) r. 65, Tampico. C.
Avalos, Chih. □
Avalos, Zac. □
Aviles, Dgo.
Axapusco, Mex. □
Axochiapan, Mor. □
Axtla, S. L. P. □
Axutla, Pue. □
Ayancual, N. L.
Ayapango, Mex. □
Ayautla, Oax. □
Ayo el Chico, Jal. □
Ayoquesco, Oax. □
Ayotla, Mex.
Ayotla, Mex. □
Ayotoxco, Pue. □
Ayutla, Gro.
Ayutla, Jal. □
Azoyu, Gro. □
Aztec, N. L.

Babia, Coah. □
Baborigame, Chih. □
Baca, Chih. (1i) r. 40, Jimenez. B.
Baca, Yuc. □
Bacadehuachi, Son. □
Bacanora, Son. □
Bacerac, Son. □
Bachimba, Chih. (1a) r. 424, Juarez. A.
Bachiniva, Chih. □
Bacis, Dgo. □
Bacoachi, Son. □
Bacubirito, Sin. □
Bacum, Son. □
Badiraguato, Sin. □
Bahia Magdalena, B. Cfa. □
Bajan, Coah.
Bajan, Coah. □
Bajio Atacoso, Dgo.
Balancan, Tab. □
Balastre, Jal. (1n) r. 296, Manzanillo. D.
Balastre Colorado, Ver.
Balastre Negro, Ver.
Balastrera, Pue.
Balcon, Col. (1n) r. 92, Manzanillo. D.
Balcon, Tlax.
Balsas, Gro. (1j) r. 293, Mexico City. E.
Bamoa, Sin. □
Bamori, Son. □
Banamichi, Son. □
Banderilla, Ver.
Banderilla, Ver. □
Banos Calientes, Gto.
Banquedano, Tlax.
Barajas, Gto. (1r) r. 8, Penjamo. D.
Barcena, Jal. (1s) r. 40, La Vega. D.
Barranca, Ver.
Barranca de Santa Clara, Jal. □
Barranca del Cobre, Chih. □
Barranca del Oro, Nay. □
Barrazas, Dgo.
Barretosa, N. L.
Barrientos, Mex. (1a) r. 1953, Juarez. C.
Barroteran, Coah. □
Bartolo, Pue.
Bassoco, Mex. □
Basuchil, Chih. □
Bataques, B. Cfa. □
Batopilas, Chih.
Batuc, Son. □
Bautista, Mex.
Baviacora, Son. □
Bavispe, Son. □
Becal, Cam. □
Begona, Gto.
Belem del Refugio, Jal. □
Benavides, Coah. □
Benavides, Coah. (1f) r. 86, Gomez Palacio. C.
Beneficencia, Pue.
Benitez, N. L. (1e) r. 353, Tampico. C.
Beristain, Hgo.
Beristain, Pue. □
Bermejillo, Dgo. □ (1a) r. 791, Juarez. B.
Bernal, Qro.
Bernal, Tlax.
Berrendo, S. L. P.
Berriozabal, Zac. (1a) r. 1309, Juarez. C.
Berta, Ver.
Betti, Gto.
Bilbao, Coah. (1h) r. 80, Torreon. C.
Blanco, Coah.
Boca de Avino, Dgo. □
Boca del Monte, Pue. □
Boca del Rio, Ver. □
Bocaneo, Mich. □
Bocas, S. L. P. □
Bocatoche, Coah.
Bocoyna, Chih. □
Bojay, Mex.
Bolanos, Jal. □
Bolivar, Coah. (1f) r. 61, Gomez Palacio. C.
Bolon, Yuc. □
Bolonchen, Cam. □
Bonequi, Oax.
Bonilla, Mich.
Boquilla, Zac.
Boquillas del Carmen, Coah. □
Borjas, Chih. (1i) r. 120, Jimenez. B.
Brasil, N. L.
Bravo, Coah.
Brena, Dgo.
Brisa, Coah. (1f) r. 199, Gomez Palacio. C.
Brittingham, Dgo. (1a) r. 806, Juarez. B.
Bruno, Ver.
Buenavista, Coah. (1h) r. 46, Torreon. C.
Buenavista, Mich. □
Buenavista, S. L. P. □
Buenavista, Ver.
Buenavista de Cuellar, Gro. □
Buen Pais, Ver.
Burgos, Tam. □
Bustamante, Chih. (1a) r. 539, Juarez. A.

Bustamante, N. L. □
Bustamante, Tam. □
Bustillos, Chih. □
Caballeros, Tam. □ (1e) r. 248, Tampico. C.
Cabana, Chis.
Cabo de San Lucas, B. Cfa. □
Caborca, Son. □
Cabras, Pue.
Cacahuatan, Chis. □
Cacahuaxtepec, Oax. □
Cacalchen, Yuc. □
Cacalomacan, Mex. □
Cacalotan, Sin. □
Cacalote, Gto.
Cacama, Coah. (1f) r. 155, Gomez Palacio. C.
Cacaos, Tab. □
Cacaria, Dgo.
Cadereyta de Montes, Qro. □
Cadereyta, N. L. (1o) r. 483, Tampico. C.
Cadereyta Jimenez, N. L. □
Cadillal, Coah. (1h) r. 126, Torreon. C.
Caduano, B. Cfa. □
Cafetal, S. L. P. (1d) r. 211, Tampico. C.
Cahuacan, Chis.
Cahuacan, Mex. □
Cajeme, Son. □
Cajiga, Mex. (1k) r. 15, Lecheria. E.
Cajones, Mor. (1j) r. 190, Mexico City. E.
Cajurichic, Chih. □
Calderon, Mor.
Calera, Mex.
Calera, Pue.
Calera, Zac. □ (1a) r. 1234, Juarez. C.
Caleras, Col. (1n) r. 57, Manzanillo. D.
Calihuala, Oax. □
Calimaya, Mex. □
Calipa, Pue. □
Calkini, Cam. □
Calnali, Hgo. □
Calotmul, Yuc. □
Calpulalpan, Tlax. □
Calvillo, Ags. □
Calvo, Coah. (1a) r. 943, Juarez. C.
Calzadas, Ver.
Camacho, Zac. □ (1a) r. 1033, Juarez. C.
Camalote, Oax.
Camargo, Tam.
Camargo, Tam. □
Camaron, N. L.
Camaronera, Ver.
Camaron Temaxcal, Ver. □
Camino Real de Piaxtla, Sin. □
Campeche, Cam. □
Campero, Hgo.
Campero, Mex. □
Campo Morado, Gro. □
Campo Nuevo, Dgo. □
Campos, Col. (1n) r. 4, Manzanillo. D.
Canales, Hgo. (1k) r. 147, Lecheria. E.
Canales, Tam.
Canatalan, Dgo. □
Canatlan, Dgo.
Candela, Coah. □
Candela, N. L.
Candelaria, Chih. (1a) r. 76, Juarez. A.
Candelaria, Oax. □
Canelas, Dgo. □
Canoas, S. L. P. □
Cansahcab, Yuc. □
Cantabria, Mich. (1r) r. 80, Penjamo. D.
Cantera, Mex.
Cantu, Coah.
Cantuna, Zac.
Canutillo, Dgo. □
Canutillo, Zac.
Canutillo, Zac. □
Cana, N. L. (1e) r. 457, Tampico. C.
Canada, Ags. (1d) r. 648, Tampico. C.
Canada Morelos, Pue. □
Canada, Pue.
Canada, Ver.
Canadas, Jal. □
Canedo, Mich.
Canitas, Zac. □ (1a) r. 1153, Juarez. C.
Capilla de Guadalupe, Jal. □
Capilla de Milpillas, Jal. □
Capilla de los Remedios, Chih. □
Capote, Tam.
Capulalpan, Oax. □
Capulhuac, Mex. □
Caracuaro, Mich. □
Carbo, Son. □
Carbonero, Tam. (1e) r. 255, Tampico. C.
Carcana, Pue.
Cardenas, S. L. P. □ (1d) r. 256, Tampico. C.
Cardenas, Tab. □
Cardenas, Ver.
Cardonal, Hgo. □
Carichic, Chih. □
Carillo, Chih. □
Carlos, Zac. (1a) r. 1045, Juarez. C.

Carmelita, Jal. (1n) r. 229, Manzanillo. D.
Carmen, Jal. (1s) r. 10, La Vega. D.
Carmen, Pue.
Carmen, Ver.
Carnero, Pue.
Carneros, Coah.
Carolina, Ver.
Carpintero, Dgo.
Carranza, Mich. (1r) r. 63, Penjamo. D.
Carrasco, Hgo.
Carretera, Mex.
Carrizal, Chih. □ (1a) r. 141, Juarez. A.
Carrizal, Ver. □
Carrizos, Tam. □ (1e) r. 310, Tampico. C.
Cartagena, Gto.
Cartagena, Mex. (1k) r. 6, Lecheria. E.
Casa Blanca, Dgo.
Casas Grandes, Chih. □
Casasano, Mor. (1a) r. 1459, Juarez. C.
Cascada, Mor.
Cascajal, Ver.
Castano, Coah.
Castanos, Coah. □
Castillo de Teayo, Ver. □
Castro, Jal. □ (1a) r. 1459, Juarez. C.
Catalina, Dgo.
Catarina, Jal. (1n) r. 81, Guadalajara. C.
Catazaja Playas, Chis. □
Catemaco, Ver. □
Catorce, S. L. P. □
Caurio de Guadalupe, Mich. □
Caxuxi, Hgo.
Cazadero, Qro. □ (1a) r. 1808, Juarez. C.
Cazones, Ver. □
Ceballos, Dgo. □ (1a) r. 703, Juarez. B.
Cedral, Coah.
Cedral, Mex.
Cedral, S. L. P. □
Cedro, Zac. (1a) r. 1140, Juarez. C.
Ceja de Pegueros, Jal. □
Celaya, Gto. (1a) r. 1678, Juarez. C.
Celemania, Coah.
Celestun, Yuc. □
Celis, S. L. P. (1d) r. 86, Tampico. C.
Cenotillo, Yuc. □
Centauro, Chih. (1a) r. 186, Juarez. A.
Centeno, Mich. (1o) r. 103, Yurecuaro. D.
Ceramica, Tam. (1e) r. 252, Tampico. C.
Cerano, Gto. □
Ceres, Coah. (1f) r. 111, Gomez Palacio. C.
Ceron, Tlax.
Cerralvo, N. L. □
Cerritos, S. L. P. □ (1d) r. 342, Tampico. C.
Cerro, Mor.
Cerro Azul, Ver. □
Cerro Colorado, Ver. □
Cerro Gordo, Gto.
Cerro Gordo, Mex.
Cerro del Leon, Ver. □
Cerro Loco, Oax.
Cerro de San Pedro, S. L. P. □
Cerro Prieto, B. Cfa. □
Cerro Prieto, Chih. □
Cervantes, Pue.
Cervantes, Tam. (1e) r. 40, Tampico. C.
Cerveceria, Ver.
Ceylaya, Gto. □
Chacala, Dgo. □
Chacalapan, Ver.
Chacaltianguis, Ver. □
Chacaltongo, Oax. □
Chachapa, Pue.
Chachapa, Pue. □
Chacotianquis, Ver.
Chahuites, Chis.
Chalchicomula, Pue. □
Chalchihuites, Zac. □
Chalco, Mex. □
Chamal, Tam. □
Chametla, Sin. □
Champoton, Cam. □
Champusco, Pue.
Chamuco, Mich.
Chamulapa, Chis.
Chanrey, Jal. □
Chapa de Mota, Mex. □
Chapala, Jal. □
Chapantongo, Hgo. □
Chapingo, Mex. □
Chapulco, Pue. □
Chapulhuacan, Hgo. □
Chapultepec, Mex. □
Chapultepec, Mich.
Charahuen, Mich.
Charapan, Mich. □
Charay, Sin. □
Charcas, Gto. □
Charcas, S. L. P. □
Charcos, Gto. (1c) r. 6, Irapuato. D.
Charo, Mich. □

Chavarria, Dgo. □
Chavarrillo, Ver. □
Chavez, Coah. □ (1f) r. 34, Gomez Palacio. C.
Chavinda, Mich. □ (1o) r. 62, Yurecuaro. D.
Chazumba, Oax. □
Cheran, Mich. □
Chiapa, Pue.
Chiapa de Corzo, Chis.
Chiautla de Tapia, Pue. □
Chicalote, Ags. (1a) r. 1370, Juarez. C.
Chichicaxtle, Ver.
Chichicaxtle, Ver. □
Chichihualco, Gro. □
Chichimequillas, Zac. □
Chicle, Dgo.
Chico, Gto. (1a) r. 1626, Juarez. C.
Chiconcoac, Mor. (1j) r. 143, Mexico City. E.
Chiconcuac, Mex. □
Chiconcuautla, Pue. □
Chicontepec, Ver.
Chicxulub, Yuc. □
Chietla, Pue. □
Chignahuapan, Pue. □
Chihuahua, Chih. □ (1a) r. 361, Juarez. A.
Chijol, Ver. (1d) r. 45, Tampico. C.
Chila, Pue. □
Chila de la Sal, Pue. □
Chila, Ver. (1d) r. 31, Tampico. C.
Chilapa, Gro. □
Chilapa de Diaz, Oax. □
Chilchota, Mich. □
Chilchotla, Pue. □
Chilon, Chis. □
Chimal, Mex.
Chimalco, Mex. □
Chimalhuacan, Mex. □
Chimalpa, Mex. □
Chimaltitan, Jal. □
China, N. L. □
Chinacates, Dgo.
Chinameca, Ver. □
Chinampa, Ver. □
Chinipas, Chih. □
Chinobampo, Sin. □
Chintepec, Qro. □ (1a) r. 1766, Juarez. C.
Chipinque, N. L.
Chiquilistlan, Jal. □
Chirimoya, Gto.
Chivatito, Chih. (1a) r. 194, Juarez. A.
Chivela, Oax.
Choapan, Oax. □
Chocaman, Ver. □
Chochola, Yuc. □
Chocolate, Dgo. Juarez. A.
Chocoy, Tam. (1e) r. 71, Tampico. C.
Choix, Sin.
Cholula, Pue.
Cholula, Pue. □
Chone, Hgo.
Chontla, Ver. □
Chorro, Dgo.
Chucandiro, Mich. □
Chuhuichupa, Chih. □
Chumayel, Yuc. □
Chupaderos, Dgo.
Churintzio, Mich. □
Churubusco, D. F. □
Churumuco, Mich. □
Cibalchen, Cam. □
Cienaga de los Caballos, Dgo.
Cienega, Sin. □
Cienega de Flores, N. L. □
Cienegas, Dgo.
Cima, D. F. (1j) r. 62, Mexico City. E.
Cima de Togo, Hgo.
Cinco Minas, Jal. □
Cintalapa, Chis.
Citala, Jal. □
Ciudad Bravos, Gro. □
Ciudad Camargo, Chih. □
Ciudad Camargo, Tam. □
Ciudad de Valles, S. L. P. □
Ciudad Del Carmen, Cam. □
Ciudad Del Maiz, S. L. P. □
Ciudad Fernandez, S. L. P. □
Ciudad Garcia, Zac. □
Ciudad Gonzalez, Gto. □
Ciudad Guerrero, Chih. □
Ciudad Guerrero, Tam. □
Ciudad Guzman, Jal. □ (1n) r. 193, Manzanillo. D.
Ciudad Hidalgo, Mich. □
Ciudad Juarez, Chih. □ (1a), Rio Grande Crossing, El Paso.
Ciudad Lerdo, Dgo. □
Ciudad Manuel Doblado, Gto. □
Ciudad Mier, Tam. □
Ciudad Ocampo, Tam. □
Ciudad Victoria, Tam. □
Ciudad Villaldama, N. L. □
Clemente Jacques, Mor.
Cloete, Coah.
Cloete, Sucursal "C," Coah. □
Coacopala, Pue. □
Coahuayana, Mich. □
Coahuyautla, Gro. □
Coalcoman, Mich. □
Coapa, Chis.

Coapa, Mich.
Coapantes, Chis.
Coatepec, Ver. □
Coatepec de Harinas, Mex. □
Coatlan del Rio, Mor. □
Coatlinchan, Mex. □
Coatzintla, Ver. □
Coayuca de Andrade, Pue. □
Cobertizo, Gto. (1r) r. 3, Penjamo. D.
Cobian, Coah. (1h) r. 13, Torreon. C.
Cobre, Ags.
Cocapah, B. Cfa. □
Coco, S. L. P. (1d) r. 95, Tampico. C.
Cocona, Dgo.
Cocorit, Son. □
Cocotitlan, Mex.
Cocuite, Ver.
Cocula, Gro. □
Cocula, Gro. (1j) r. 257, Mexico City. E.
Cocula, Jal. □
Coeneo, Mich. □
Cofradia, Jal. (1n) r. 239, Manzanillo. D.
Coicoyan, Oax. □
Coixtlahuaca, Oax. □
Cojumatlan, Mich. □
Colima, Col. □
Colima, Col. (1n) r. 96, Manzanillo. D.
Colipa, Ver. □
Colombia, N. L. □
Colon, Pue.
Colonia, Tam. (1e) r. 36, Tampico. C.
Colonia Aquiles Serdan, Mex. □
Colonia Chambon, Gto. □
Colonia Cuauhtemoc, Gro. □
Colonia Dublan, Chih. □
Colonia "El Porvenir," Chih. □
Colonia Escandon, D. F. □
Colonia Guadalupe, Chih. □
Colonia Juarez, Chih. □
Colonia Manuel Gonzalez, Ver. □
Colonia Morelos, Son. □
Colonia Obrera, Tam. □
Colonia San Rafael, Ver. □
Colonia Vallejo, D. F. □
Colonia Zaragaza, Chih. □
Colorado, Mich.
Colorado, Ver.
Colotlan, Jal. □
Columbus, Tam. □
Columbus, Tam. (1e) r. 55, Tampico. C.
Comala, Col. □
Comalapa, Chis. □
Comalcalco, Tab.
Comalteco, Ver. □
Comanja, Mich. □
Comanja, Mich. (1r) r. 92, Penjamo. D.
Comanja de Corona, Jal. □
Comedero, Sin. □
Comitaca, Sin. □
Comitan, Chis. □
Comitancillo, Oax.
Comondu, B. Cfa. □
Comonfort, Gto.
Comonfort, Gto. □
Compania, Mex.
Compania Minera de Pepoles, Dgo. □
Compas, Dgo. □
Compostela, Nay. □
Concepcion, Hgo. (1b) r. 63, Tula. C.
Concepcion, Pue. □
Concepcion Buenavista, Oax. □
Concepcion de Buenos Aires, Jal. □
Concepcion Del Oro, Zac. □
Concho, Chih. (1a) r. 487, Juarez. A.
Concordia, Coah. □
Concordia, Coah. (1f) r. 51, Gomez Palacio. C,
Concordia, Oax. □
Concordia, Sin. □
Concha, Nay. □
Concheno, Chih. □
Concho, Chih. □
Conejos, Dgo. □ (1a) r. 744, Juarez. B.
Congregacion de Gachupines, N. L. □
Congregacion Ignacio Zaragoza, Tam. □
Congregacion Ochoa, Tam. □
Conkal, Yuc. □
Constancia, Jal. (1c) r. 203, Irapuato. D.
Consuelo, Chih. (1a) r. 436, Juarez. A.
Contadero, Tlax.
Contadero, Tlax. □
Contepec, Mich. □
Contla, Tlax. □
Contraestaca, Sin. □
Contreras, D. F. □
Contreras, D. F. (1j) r. 29, Mexico City. E.
Copainala, Chis. □
Copala, Gro. □
Copala, Sin. □
Copalita, Oax. □
Copalquin, Dgo. □
Copanatoyac, Gro. □
Copandaro, Mich. □
Coquimatlan, Col. □ (1n) r. 83, Manzanillo. D.

Corcovada, S. L. P. □ (1d) r. 400, Tampico. C.
Cordoba, Ver. □
Cordoba, Sucursal "A," Ver. □
Coro, Mich.
Corona, Jal. (1c) r. 216, Irapuato. D.
Coronango, Pue. □
Coroneo, Gto. □
Corral, Chih. (1a) r. 338, Juarez. A.
Corral, Gto.
Corralejo, Gto. □ (1c) r. 39, Irapuato. D.
Corrales, Dgo. □
Corrales, Tam.
Corralitos, Chih. (1a) r. 630, Juarez. B.
Cortazar, Gto. □
Cortes, Gto. (1c) r. 85, Irapuato. D.
Cosala, Sin. □
Cosamaloapan, Ver. □
Cosautlan, Ver. □
Coscomatepec, Ver. □
Coscotitlan, Hgo.
Cosio, Ags. □
Cosio, Gto.
Costura, Gto.
Cotaxtla, Ver. □
Cotija, Mich. □
Covadonga, Chis. □
Covadonga, Gto.
Covarrubias, Gto. (1c) r. 13, Irapuato. D.
Coxcatlan, Pue. □
Coxcatlan, S. L. P. □
Coxquihui, Ver. □
Coyame, Chih. □
Coyoacan, D. F. □
Coyol, Ver. □
Coyomeapan, Pue. □
Coyote, Coah.
Coyote, Dgo.
Coyotepec, Mex. □
Coyotepec, Oax.
Coyotepec, Pue. □
Coyotitan, Sin. □
Coyuca de Benitez, Gro. □
Coyuca de Catalan, Gro.
Cozalapa, Oax. □
Cozumel, Q. R. □
Creel, Chih. □
Crespo, Gto. (1a) r. 1670, Juarez. C.
Cruillas, Tam. □
Cruz, Tam. (1e) r. 277, Tampico. C.
Cruz Blanca, Ver.
Cruz Grande, Gro. □
Cruz de Piedra, Dgo.
Cruz Verde, Ver.
Cuajimalpa, D. F. □
Cualac, Gro. □
Cuale, Jal. □
Cuapiaxtla, Tlax. □
Cuatotolapan, Ver. □
Cuatro Cienegas, Coah.
Cuatro Cienegas, Coah. □
Cuahuixtla, Mor.
Cuauhtemoc, Col. □
Cuauhtzapotitan, Ver. □
Cuautepec, Gro. □
Cuautepec, Hgo. □
Cuautinchan, Pue. □
Cuautitlan, Mex. □ (1a) r. 1942, Juarez. C.
Cuautla, Jal. □
Cuautla, Mor. □
Cuautlixco, Mor.
Cuautzingo, Mex. □
Cuaxtla, Pue. □
Cucurpe, Son. □
Cuchillo Parado, Chih. □
Cuencame, Dgo. □
Cueramaro, Gto. □
Cuernavaca, Mor. □
Cuernavaca, Mor. (1j) r. 120, Mexico City. E.
Cuervos, B. Cfa. □
Cuesta Blanca, Pue. □
Cuetzala de Progreso, Gro. □
Cuetzalan, Pue. □
Cuevas, Chih. (1i) r. 129, Jimenez. B.
Cuevas, Tam. □
Cuicatlan, Oax. □
Cuichapa, Ver. □
Cuicillos, Jal. (1q) r. 61, Guadalajara. D.
Cuilty, Chih. (1a) r. 352, Juarez. A.
Cuiteco, Chih. □
Cuitzeo de Abasolo, Gto. □
Cuitzeo del Porvenir, Mich.
Culiacan, Sin. □
Cumpas, Son. □
Cumuripa, Son. □
Cunduacan, Tab.
Cuquio, Jal. □
Curimeo, Mich. □
Curimeo, Mich. (1r) r. 47, Penjamo. D.
Curungueo, Mich.
Cusihuiriachic, Chih. □
Cutzamala de Pinzon, Gro. □
Cuyamaloya, Hgo. □
Cuyamaloya, Hgo. (1k) r. 98, Lecheria. E.
Cuyamecalco, Oax. □
Cuyoaco, Pue. □
Cuyutlan, Col. □
Cuyutlan, Col. (1n) r. 32, Manzanillo. D.

Cuzama, Yuc. □
Dalila, Dgo.
Danu, Hgo. □ (1a) r. 1832, Juarez. C.
Davalos, Mich. (1o) r. 53, Yurecuaro. D.
Degollado, Jal. □
Dehesa, Ver.
Del Muerto, Mor.
Del Rio, Mex.
Del Rio, Mex. □
Derramadero, Coah. (1h) r. 262, Torreon. C.
Descanso, Dgo.
Dezago, Coah.
Diaz, Chih. (1a) r. 558, Juarez. A.
Dinamita, Dgo. □
Divisaderos, Son. □
Dobladero, Pue.
Doble, Jal. (1a) r. 1457, Juarez. C.
Doctor Arroyo, N. L. □
Doctor Cos, N. L.
Doctor Gonzalez, N. L. □
Dolores, Chih. □ (1a) r. 611, Juarez. B.
Dolores Hidalgo, Gto. □
Dona Cecilia, Tam. □
Dona Maria, Chis.
Dona Rosa, Mex.
Dorado, Chih. (1i) r. 46, Jimenez. B.
Dos Arroyos, Gro. □
Dos Caminos, Gro. □
Dos Estrellas, Mich. □
Dos Rios, Mex.
Doubling Spur, S. L. P. (1d) r. 322, Tampico. C.
Durango, Dgo.
Durango, Dgo. □
Durazno, N. L. (1e) r. 537, Tampico. C.
Duro, S. L. P. (1d) r. 279, Tampico. C.
Dzemul, Yuc. □
Dzidzantun, Yuc. □
Dzilam de Bravo, Yuc. □
Dzilam Gonzalez, Yuc. □
Dzitas, Yuc. □
Dzitbalchen, Cam. □
Earle, Tam. (1e) r. 17, Tampico. C.
Ebano, S. L. P. □ (1d) r. 56, Tampico. C.
Ecatzingo, Mex. □
Ecuandureo, Mich. □
Edmundo, Zac. (1a) r. 1129, Juarez. C.
Eguia, Hgo.
Eiva, Pue.
Ejutla, Jal. □
Ejutla, Oax.
Ejutla De Crespo, Oax. □
El Abra, S. L. P. (1d) r. 126, Tampico. C.
El Aguacate, Gro. □
El Atoron, Mex. □
El Bagre, S. L. P. □
El Bario, Oax. □
El Bote, Zac. (1a) r. 1255, Juarez. C.
El Brillante, Dgo.
El Burro, Ver.
El Cabezon, Jal. □
El Carmen, N. L. □
El Carmen, Pue.
El Carmen, Tlax. □
El Carmen, Ver.
El Castillo, Jal. (1c) r. 235, Irapuato. D.
El Centro, Dgo.
El Cercado, N. L. □
El Cobre, Coah.
El Cobre, Zac. □
El Compas, Dgo. (1f) r. 18, Gomez Palacio. C.
El Cortijo, Mich.
El Cuatro, Jal. (1n) r. 345, Manzanillo. D.
El Cubo, Gto. □
El Chante, Jal. □
El Doctor, Qro. □
El Dorado, Chis.
El Dorado, Chis. □
El Ebano, Sin. □
El Fuerte, Dgo.
El Fuerte, Sin. □
El Gato, S. L. P. (1d) r. 330, Tampico. C.
El Gorrion, Hgo. (1b) r. 31, Tula. C.
El Grullo, Jal. □
El Higo, Ver. □
El Hipodromo, B. Cfa. □
El Hule, Oax. □
El Limon, Dgo. □
El Limon, Jal. □
El Mamey, Ver. □
El Meson, Ver. □
El Molino, Son. □
El Moral, Coah. □
El Naranjal, Ver. □
El Olivar, Mex. □
El Palmar, Qro. □
El Parque, Mor. □
El Parque, Mor. (1j) r. 92, Mexico City. E.
El Pleateado, Zac. □
El Plomo, Son. □
El Popolo, Hgo.
El Porvenir, Chis.

El Porvenir, Coah. □
El Potrero, N. L. □
El Potrero, S. L. P. □
El Potrero, Sin. □
El Potrero, Ver. □
El Refugio, Jal. □
El Refugio, N. L. □
El Refugio, S. L. P. □
El Retono, Dgo. □
El Riego, Pue. □
El Rio, Coah. (1h) r. 230, Torreon. C.
El Risco, Mex.
El Roble, Sin. □
El Rodeo, Dgo. □
El Sabino, Mich. □
El Salado, Pue.
El Salado, S. L. P.
El Salado, S. L. P. □
El Salto, Dgo. □
El Salto, Hgo. □ (1a) r. 1907, Juarez. C.
El Salto De Juanacatlan, Jal. □
El Salvador, Zac. □
El Sasabe, Son. □
El Sauz, Chih. □
El Sueco, Chih. (1a) r. 214, Juarez. A.
El Suspiro, Cam. □
El Tejar, Ver.
El Tejar, Ver. □
El Tigre, Jal. (1a) r. 1420, Juarez. C.
El Tigre, Son. □
El Toro, Dgo.
El Tuito, Jal. □
El Tule, Ags. □
El Tule, Ags. □ (1d) r. 633, Tampico. C.
El Tule, Oax.
El Tule, Sin. □
El Tunel, Gto.
El Veando, Nay. □
El Verde, Sin. □
El Vergel, Dgo. (1a) r. 820, Juarez. B.
El Zapote, Oax. □
Eldorado, Sin. □
Elota, Sin. □
Eloxochitlan, Hgo. □
Empalme, Son. □
Empalme Barajas, Zac.
Empalme Canitas, Zac. (1a) r. 1156, Juarez. C.
Empalme Distrito de Gomez Palacio, Dgo.
Empalme Distrito de Tlahualili, Dgo. (1f) r. 25, Gomez Palacio. C.
Empalme Distrito de Toluca, Mich.
Empalme Escondido, Coah.
Empalme Gonzalez, Gto. □
Empalme Ixtle, N. L. (1e) r. 580, Tampico. C.
Empalme Purisima, Dgo.
Empalme Ramos Arizpe, Coah.
Empalme Tacuba, D. F.
Empalme de Celaya, Gto. (1a) r. 1680, Juarez. C.
Empalme de Conuy, Mich.
Empalme de Durango, Dgo.
Empalme de Libres, Pue.
Empalme de Matamoros, N. L.
Empalme de Sauceda, Coah.
Empalme de Tamos, Ver.
Empalme de Tamos, Ver. □ (1d) r. 9, Tampico. C.
Empalme de Trojes, Mich.
Encantada, Coah.
Encarnacion, Jal. (1a) r. 1432, Juarez. C.
Encarnacion, N. L. □
Encarnacion de Diaz, Jal. □
Encincillas, Chih. (1a) r. 291, Juarez. A.
Endo, Hgo.
Enramada, S. L. P.
Ensenada, B. Cfa. □
Ensenada, Tam.
Entabladero, Ver. □
Epazoyucan, Hgo. □
Erongaricuaro, Mich. □
Erongaricuaro, Mich. (1r) r. 117, Penjamo. D.
Escalon, Chih. □ (1a) r. 670, Juarez. B.
Escandon, Hgo.
Escandon, Tam. (1e) r. 147, Tampico. C.
Escape, N. L. (1e) r. 451, Tampico. C.
Escape de El Hule, Oax.
Escobedo, Coah. □
Escobillas, Mich. (1r) r. 100, Penjamo. D.
Escondida, Oax.
Escontria, S. L. P. (1d) r. 246, Tampico. C.
Escudero, Mex. □
Escuinapa, Sin. □
Escuintla, Chis. □
Eslava, D. F. (1j) r. 31, Mexico City. E.
Espartel, Ver.
Esperanza, Jal. (1q) r. 87, Guadalajara. D.
Esperanza, Pue. □
Esperanza, Son. □

Espinal, Oax. □
Espinal, Ver. □
Espinal de Morelos, Chis. □
Espinazo, Coah. □
Espinazo, N. L.
Espinazo, S. L. P. (1d) r. 225, Tampico. C.
Espiritu Santo, S. L. P. (1d) r. 532, Tampico. C.
Espiritu Santo, Zac. □
Espitá, Yuc. □
Espolon, Pue.
Espuela, Coah. (1f) r. 219, Gomez Palacio. C.
Espuela, Dgo.
Espuela, Ver.
Espuela Cana 36, Ver.
Espuela Cana 37, Ver.
Espuela Cana 38, Ver.
Espuela de Azufre, Dgo. (1a) r. 741, Juarez. B.
Esqueda, Son. □
Estacion Perez, Ver. □
Estacion Vega, Sin. □
Estancia, Coah.
Estancia, Col. (1n) r. 101, Manzanillo. D.
Estancia de los Lopez, Nay. □
Estancita, Jal. (1s) r. 28, La Vega. D.
Estanzuela, Mich. □
Estanzuela, S. L. P. (1d) r. 457, Tampico. C.
Estanzuela, Ver.
Estanzuela, Zac. □
Estipac, Jal. □
Etchojoa, Son. □
Etla, Oax.
Etla, Oax. □
Etucuaro, Mich. □
Etzatlan, Jal. □
Etzatlan, Jal. (1s) r. 34, La Vega. D.
Eureka, B. Cía. □
Experimental, Oax.
Ezequiel Montes, Qro. □
Falconi, Mich. (1o) r. 22, Yurecuaro. D.
Falomir, Chih. □
Feliciano, Jal. (1c) r. 158, Irapuato. D.
Fernandez, Col. (1n) r. 122, Manzanillo. D.
Ferreria, Mex. (1a) r. 1962, Juarez. C.
Ferreria de la Encarnacion, Hgo. □
Fierro, Coah.
Flor de Maria, Mex. □
Florencia, Zac. □
Flores, Jal. (1n) r. 319, Manzanillo. D.
Fontezuela, Mich.
Forlon, Tam. (1e) r. 167, Tampico. C.
Fortin, Ver. □
Fraile, Coah. □
Fraile, N. L. (1e) r. 558, Tampico. C.
Frailes, Hgo.
Frailes, Pue.
Francisco, Gto. (1a) r. 1537, Juarez. C.
Francisco I. Madero, Dgo. □
Francisco Javier Mina, Pue. □
Franke, Dgo. (1f) r. 6, Gomez Palacio. C.
Fraustro, Coah. (1f) r. 267, Gomez Palacio. C.
Fresnillo, Zac. □ (1a) r. 1206, Juarez. C.
Fresno, Mex.
Frias, Gto. □
Frio, Zac.
Frontera Diaz, Chis. □
Frontera, Tab. □
Fronteras, Son. □
Fuente, Coah.
Fuertes, Zac. (1a) r. 1022, Juarez C.
Fundicion, Son. □
Gabriel, Dgo.
Galeana, Chih. □
Galeana, N. L. □
Galeana, Mich. □
Gallardo, Ags. (1d) r. 638, Tampico. C.
Gallego, Chih. □ (1a) r. 223, Juarez. A.
Garabatos, Nay. □
Garavito, Dgo.
Garcia, N. L. (1e) r. 551, Tampico. C.
Garcia, Mor.
Garcia Teruel, Oax.
Garma, Gto.
Garza, Tam. □
Garza Garcia, N. L. □
Garza Valdes, Tam. □
Garza Valdez, Tam. (1e) r. 327, Tampico. C.
Garzona, Oax.
Gavilan, Dgo.
Genaro, Zac. (1d) r. 599, Tampico. C.
General Arevino, N. L. □
General Bravo, N. L. □
General Cepeda, Coah. (1h) r. 239, Torreon. C.
General Escobedo, N. L. □
General Felipe Angeles, Pue. □
General Gonzalez, Mex.
General Teran, N. L. □
General Zepeda, Coah. □

General Zuazua, N. L. □
Gigedo, Coah. □
Gilde Leyva, N. L. □
Gilita, Coah. □
Gilita, Coah. (1h) r. 32, Torreon. C.
Gillow, Pue.
Gloria, Coah.
Golondrinas, N. L.
Golondrinas, N. L. □
Gomera, Chih. (1i) r. 76, Jimenez. B.
Gomez, Pue.
Gomez Farias, Coah. □
Gomez Farias, Tam. □
Gomez Palacio, Dgo. □
Gomez Palacio, Dgo. (1a) r. 828, Juarez. B.
Gonzalez, Coah.
Gonzalez, Tam. □
Gonzalez, Tam. (1e) r. 98, Tampico. C.
Gonzalitos, N. L.
Granada, Coah.
Granados, Son. □
Gran Canal, Mex.
Grande, Gto.
Grande, Tam. (1e) r. 314, Tampico. C.
Guachinango, Jal. □
Guachochic, Chih. □
Guadalajara, Jal. (1c) r. 260, Irapuato. D.
Guadalupe, Actlan, Pue. □
Guadalupe, Chis.
Guadalupe, Coah. (1h) r. 221, Torreon. C.
Guadalupe, D. F.
Guadalupe, N. L. □
Guadalupe, Son. □
Guadalupe, Tlax. □
Guadalupe, Zac. □ (1a) r. 1274, Juarez. C.
Guadalupe, Ver.
Guadalupe de Arandas, Jal. □
Guadalupe de los Reyes, Sin. □
Guadalupe Hidalgo, D. F. □
Guadalupe y Calvo, Chih. □
Guadalcazar, S. L. P. □
Guadiana, Dgo.
Guaje, Gto. (1a) r. 1660, Juarez. C.
Guanacevi, Dgo. □
Guanajuato, Gto. □
Guaracha, Mich. (1o) r. 85, Yurecuaro. D.
Guarachita, Mich. □
Guarza, Coah. (1f) r. 57, Gomez Palacio. C.
Guasave, Sin. □
Guasimal, Ver.
Guatimape, Dgo.
Guayabo, Ver.
Guayameo, Gro. □
Guaymas, Son. □
Guazapares, Chih. □
Guebesche, Oax.
Guelavia, Oax.
Guendulain, Oax.
Guerrero, Coah. □
Guerrero, S. L. P. □
Guemez, Tam. □
Guichapa, Dgo. □
Guichicovi, Oax. □
Guillen, Hgo.
Guisamopa, Son. □
Gutierrez, Zac. □ (1a) r. 1176, Juarez. C.
Gutierrez Zamora, Ver. □
Guzman, Gto.
Guzman, Zac. (1a) r. 1074, Juarez. C.
Hacienda Blanca, Oax.
Halacho, Yuc. □
Hato Quemade, Ver.
Hecelchakan, Cam. □
Hercules, Qro. □ (1a) r. 1729, Juarez. C.
Hermanas, Coah.
Hermanas, Coah. □
Hermosa, Mor. (1j) r. 168, Mexico City. E.
Hermosillo, Son. □
Hernandez, Mich.
Herreras, Dgo. □
Herreras, N. L.
Hervideros, Dgo.
Hidalgo, N. L.
Hidalgo, Tam. □
Hidalgo Del Parral, Chih. □
Higo, Coah. (1f) r. 323, Gomez Palacio. C.
Higuera, Jal. (1n) r. 142, Manzanillo. D.
Higuera de Zaragoza, Sin. □
Higueras, Coah. □
Higueras, N. L. □
Hipolito, Coah. □
Hipolito, Coah. (1f) r. 224, Gomez Palacio. C.
Hocaba, Yuc. □
Hoctun, Yuc. □
Homun, Yuc. □
Honey, Hgo. □
Honey, Pue. (1k) r. 154, Lecheria. E.
Hopelchen, Cam. □
Horcasitas, Chih. □ (1a) r. 403, Juarez. A.
Horcasitas, Son. □
Horconcitos, Ver. □
Horizonte, Dgo. □

Hormiguero, Coah.
Hornos, Coah. □
Hornos, Coah. (1g) r. 24, San Pedro. C.
Hostotipaquillo, Jal. □
Hoyos, Coah. (1h) r. 172, Torreon. C.
Hoyos, Hgo. (1l) r. 6, Pachuca. E.
Huachichil, Coah. □
Huachinera, Son. □
Huajicori, Nay. □
Huajintepec, Gro.
Huajuapan de Leon, Oax.
Hualahuises, N. L. □
Huamantla, Tlax. □
Huamuchil, Sin. □
Huamuxtitlan, Gro. □
Huandacareo, Mich. □
Huanimaro, Gto. □
Huaniqueo de Morales, Mich. □
Huanusco, Zac. □
Huaquechula, Pue. □
Huarichic, Dgo.
Huasabas, Son. □
Huasca de Ocampo, Hgo. □
Huatabampo, Son. □
Huatlatlauca, Pue. □
Huatusco, Ver. □
Huauchinango, Pue. □
Huauclilla, Oax. □
Huautla Jimenez, Oax. □
Huayacacatla, Ver. □
Huazalingo, Hgo. □
Huehuetan, Chis. □
Huehuetla, Hgo. □
Huehuetla, Pue. □
Huehuetlan, S. L. P. □
Huehuetlan el Chico, Pue. □
Huehuetoca, Mex. □ (1a) r. 1923, Juarez. C.
Huejotzingo, Pue. □
Huejucar, Jal. □
Huejuquilla el Alto, Jal. □
Huejutla, Hgo. □
Huepac, Son. □
Huertas, N. L. (1e) r. 398, Tampico. C.
Huerto, Col. (1n) r. 112, Manzanillo. D.
Huescalapa, Jal. (1n) r. 183, Manzanillo. D.
Huetamalco, Pue. □
Huetamo de Nunez, Mich.
Hueyapan, Hgo.
Hueyapan, Pue. □
Hueyotlipan, Pue. □
Hueypoxtla, Mex. □
Hueytlapan, Pue. □
Huhi, Yuc. □
Huichapan, Hgo. □
Huimanguillo, Tab. □
Huimilpan, Qro. □
Huinala, N. L. □
Huingo, Mich.
Huiramba, Mich. □
Huisache, Dgo.
Huisachito, N. L.
Huitchila, Mor.
Huitzila, Hgo. □
Huitzila, Zac. □
Huitzitzilapan, Pue. □
Huitzo, Oax. □
Huitzuco, Gro. □
Huixquilucan, Mex. □
Huixtan, Chis. □
Huixtla, Chis. □
Hunucma, Yuc. □
Ibarra, Gto. □
Icamole, N. L. (1e) r. 570, Tampico. C.
Ignacio Mejia, Oax. □
Iguala, Gro. □
Iguala, Gro. (1j) r. 238, Mexico City. E.
Iguitlan Plumas, Oax. □
Ilama, Sin. □
Imuris, Son. □
Indaparapeo, Mich. □
Inde, Dgo. □
Indios, Dgo.
Indios, Zac.
Ingenio, Mich. (1o) r. 39, Yurecuaro. D.
Ingenio San Cristobal, Ver. □
Ipina, S. L. P. □ (1d) r. 506, Tampico. C.
Irapuato, Gto. □ (1a) r. 1617, Juarez. C.
Irimbo, Mich.
Irimbo, Mich. □
Irolo, Hgo.
Irolo, Hgo. □
Isasi, Tam. (1e) r. 158, Tampico. C.
Isla, Ver.
Isla, Ver. □
Isla Aguada, Cam. □
Isla de Holbox, Q. R. □
Isla del Carmen, B. Cfa. □
Isla de Mujeres, Q. R. □
Isla Maria Madre, Nay.
Itundujia, Oax. □
Iturbe, Hgo. (1b) r. 5, Tula.
Iturbe, Tlax.
Iturbide, Hgo. □
Iturbide, N. L. □

Iturbide, S. L. P. □
Ives, Oax.
Ixcamilpa, Pue. □
Ixcaputzalco, Gro. □
Ixcaquixtla, Pue. □
Ixcaquixtla, Pue. □
Ixcateopan, Gro. □
Ixcatlan, Oax. □
Ixhuacan, Ver. □
Ixhuatlan, Ver. □
Ixhuatlan de Madero, Ver. □
Ixil, Yuc. □
Ixmiquilpan, Hgo.
Ixmiquilpan, Hgo. □
Ixpalino, Sin. □
Ixtacalco, D. F. □
Ixtacamaxtitlan, Pue. □
Ixtacomitan, Chis. □
Ixtacoyotla, Hgo. □
Ixtaltepec, Oax.
Ixtaltepec, Oax. □
Ixtapa, Chis. □
Ixtapa, Oax. □
Ixtapalapa, D. F. □
Ixtapaluca, Mex. □
Ixtapan de la Sal, Mex. □
Ixtapan del Oro, Mex. □
Ixtenco, Tlax. □
Ixtla, Mor.
Ixtlahuaca, Mex. □
Ixtlahuacan, Col. □
Ixtlahuacan de los Membrillos, Jal. □
Ixtlahuacan del Rio, Jal. □
Ixtlahuacan de Santiago, Jal. □
Ixtlan, Mich. □
Ixtlan del Rio, Nay. □
Ixtle, N. L.
Izamal, Yuc. □
Izucar de Matamoros, Pue. □
Jacala de Ledesma, Hgo. □
Jacona, Mich. □
Jacuaro, Mich.
Jajalpa, Mex.
Jala, Col. (1n) r. 74, Manzanillo. D.
Jala, Nay. □
Jalacingo, Ver. □
Jalapa, Tab. □
Jalapa, Dgo.
Jalapa, Ver.
Jalapa de Diaz, Oax. □
Jalapa Enriquez, Ver. □
Jalisco, Chis.
Jalisco, Dgo. (1a) r. 889, Juarez. C.
Jalisco, Nay. □
Jalostotitlan, Jal. □
Jalpa, Zac.
Jalpa de Conovas, Gto. □
Jalpa de Mendez, Tab. □
Jalpan, Oax.
Jalpan, Qro.
Jaltepec, Pue.
Jaltipan, Ver. □
Jaltocan, Mex. (1k) r. 28, Lecheria. E.
Jaltomate, Ags. (1d) r. 644, Tampico. C.
Jamapa, Ver. □
Jamay, Jal. □
Jameson, Dgo. □
Jameson, Dgo. (1f) r. 14, Gomez Palacio. C.
Jamiltepec, Oax. □
Janamuato, Mich. □
Janos, Chih. □
Jara, Pue.
Jaral del Berrio, Gto. □
Jaral del Progresso, Gto. □
Jaral del Valle, Gto.
Jaripitio, Gto. □
Jarita, N. L.
Jarocho, Dgo.
Jasso, Hgo. □ (1a) r. 1899, Juarez. C.
Jauja, Mich. (1r) r. 75, Penjamo. D.
Jaumave, Tam. □
Jecori, Son. □
Jerecuaro, Gto. □
Jerico, Chis.
Jesus Carranza, Hgo. □ (1a) r. 1869, Juarez. C.
Jesus Maria, Ags. □
Jesus Maria, Jal. □
Jesus Maria, S. L. P. □
Jesus del Monte, Gto. □
Jicaltepec, Ver. □
Jicotlan, Pue. □
Jilotepec, Mex. □
Jilotepec, Ver. □
Jilotlan de los Dolores, Jal. □
Jilotzingo, Mex. □
Jimba, Ver.
Jimenez, Chih. □ (1a) r. 596, Juarez. B.
Jimenez, Coah. □
Jimulco, Coah. □
Jimulco, Coah. (1a) r. 904, Juarez. C.
Jiquilpan de Juarez, Mich. □
Jiquipilas, Chis. □
Jiquipilco, Mex. □
Jiutepec, Mor. □
Joachin, Ver. □
Joaquin, Gto. □ (1c) r. 24, Irapuato. D.
Joco, D. F.

Jocoqui, Gto.
Jocotan, Jal.
Jocotepec, Jal. □
Jocotitlan, Mex. □
Jojutla, Mor. □
Joloapan, Ver. □
Jonacatepec, Mor. □
Jonotla, Pue. □
Jonuta, Tab.
Jordan, Oax.
Joseffa, Coah.
Joya, Coah.
Juanacatlan, Jal. □
Juanita, Ver. □
Juan Pagaza, Mor.
Juarez, N. L. □
Juchipila, Zac. □
Juchique de Ferrer, Ver. □
Juchitan, Oax. □
Juchitepec, Mex. □
Juchitlan, Jal. □
Juile, Ver. □
Juilmes, Chih. □
Jujucato, Mich.
Julia, D. F.
Julian, Ags.
Jungapeo, Mich. □
Juquila, Oax. □
Justino, S. L. P. □ (1d) r. 479, Tampico. C.
Juxtlahuaca, Oax. □
Kantunil, Yuc. □
Kilometro 15, Dgo.
Kilometro 15, Jal.
Kilometro 15, Mex. (1a) r. 1955, Juarez. C.
Kilometro 29, Dgo.
Kilometro 79, Dgo.
Kilometro 67, Hgo. (1a) r. 1903, Juarez. C.
Kilometro 74, Hgo. (1a) r. 1896, Juarez. C.
Kilometro 76, Hgo. (1a) r. 1894, Juarez. C.
Kilometro 87, Mor.
Kilometro 134, Mor.
Kilometro 161, Mor.
Kilometro 170, Mor.
Kilometro 213, Pue.
Kilometro 217, Oax.
Kilometro 230, Oax.
Kilometro 301, Tam.
Kilometro 330, Oax.
Kilometro 564, S. L. P.
Kilometro 891, Coah.
Kinchil, Yuc. □
Kings, Jal. (1c) r. 242, Irapuato. D.
La Aguada, Ver. □
La Agujita, Coah. □
La Argentina, Chis.
La Arizona, Son. □
La Aurora, Coah. □
La Aurora, Mex. □
La Barca, Jal. □ (1c) r. 154, Irapuato. D.
La Barra, Tam. □
La Bascula, Col.
La Blanca, Zac. □
La Bolsa, Gto.
La Boquilla, Chih. □
Labor, Dgo.
Labor de Guadalupe, Jal. □
Labor de Peralta, Gto. □
La Brecha, Sin. □
La Cabra, S. L. P.
La Calle, Gto.
La Canada, Qro. □
La Cananea, Son. □
La Capilla, Jal. □ (1c) r. 227, Irapuato. D.
La Cascada, Mor. □
La Cienega, Oax.
La Cima, Mex.
La Cima, Oax.
La Cima, Ver.
La Cinta, S. L. P. (1d) r. 270, Tampico. C.
La Colmena, Mex. □
La Colorada, Son. □
La Colorada, Zac. □ (1a) r. 1119, Juarez. C.
La Coma, Mex.
La Comunidad, Mex. □
La Concepcion, Jal. □
La Concepcion, Oax. □
La Concordia, Chis. □
La Constancia, Sin. □
La Constancia, Dgo. □
La Cruz, Chih. □ (1a) r. 507, Juarez. A:
La Cruz, Sin. □
La Cruz, Tam. □
La Cueva, Tlax. □
La Cuna, Chis.
La Defensa, Pue.
Ladero de la Junta, Mich.
La Dura, Son. □
La Encrucijada, Pue. □
La Ermita, Ver. □
La Esmeralda, Chis.
La Esmeralda, Coah. □
La Esperanza, Jal. □
La Fama, N. L. □
La Fuente, Qro.
La Fragua, Pue. □
Lagarto, Ver.

La Goleta, Mich.
Lagos, Jal. (1a) r. 1495, Juarez. C.
Lagos, Ver. □
Lagos de Moreno, Jal. □
Lagrange, N. L.
La Griega, Qro. □ (1a) r. 1740, Juarez. C.
La Gloria, Chih. □
La Gloria, Ver. □
Laguna, Chih. (1a) r. 264, Juarez. A.
Laguna, Coah.
Laguna, Ver.
Laguna Grande, Zac. □
Laguna Larga, Gto. □
Laguna Seca, S. L. P. □
Lagunas, Oax.
Lagunilla, Hgo. □
Lagunillas, Hgo.
Lagunillas, Mich. □
Lagunillas, Pue.
Lagunillas, S. L. P. □
La Hechicera, B. Cfa. □
La Hincada, S. L. P. □
La Honda, Zac. □ (1d) r. 586, Tampico. C.
La Huacana, Mich. □
La Huerta, Jal. □
La Huerta, Mich.
La Huerta, Pue.
Laja, Coah.
La Joya, S. L. P. (1d) r. 359, Tampico. C.
La Junta, Chih. □
La Junta, Jal. (1c) r. 252, Irapuato. D.
La Junta, Mich.
La Labor, S. L. P. (1d) r. 241, Tampico. C.
La Laja, N. L.
La Laja, Ver. □
La Lajilla, N. L. □
La Llave, Qro.
La Luz, Gto. □
La Luz, Tlax.
La Luz, Zac. (1a) r. 1108, Juarez. C.
Lamadrid, Coah. □
La Mancha, Coah. (1a) r. 964, Juarez. C.
La Mariposa, Coah.
La Maroma, S. L. P.
Lambdin, N. L.
La Misa, Son. □
La Mision, Hgo. □
Lampacitos, Coah.
Lampacitos, Coah. □
Lampazos, N. L.
Lampazos de Naranjo, N. L. □
Lampazos, Son. □
La Natividad, Oax. □
La Noria, Qro. □
La Nueva, Chis. □
La Ojuela, Dgo. □
La Palma, Gro. □
La Palma, Mex. □
La Palma, Mich. □
La Pastora, S. L. P. □
La Parada, Zac.
La Parilla, Dgo. □
La Paz, B. Cfa. □
La Paz, Coah.
La Paz, S. L. P. □
La Penuela, Ver. □
La Perla, Coah. (1a) r. 842, Juarez. C.
La Petaca, Gto.
La Piedad, D. F. □
La Piedad, Gto. (1c) r. 92, Irapuato. D.
La Piedad, Mich. □
La Piedra, Ver. □
La Pila, S. L. P.
La Polka, Chis.
La Posta, Pue.
La Plata, Coah.
La Primavera, Sin. □
La Providencia, Chis. □
La Providencia, Mex. □
La Purisima, B. Cfa. □
La Purisima, Dgo. □
La Purisima, Jal. □
La Quemada, Jal. □
La Reforma, Chih.
La Reforma, Coah. □ (1a) r. 577, Juarez. A.
La Reforma, Hgo. □
La Rosa, Pue.
La Rosita, Coah. □
La Salud, Gto. □
Las Adjuntas, Qro.
Las Animas, Ags. (1a) r. 1362, Juarez. C.
Las Animas, Pue.
Las Anonas, Oax.
Las Arenas, Chis.
Las Canoas, S. L. P. (1d) r. 233, Tampico. C.
Las Chicharras, Chis. □
Las Cruces, Chih. □
Las Crucitas, S. L. P. (1d) r. 174, Tampico. C.
Las Delicias, Chih. (1a) r. 455, Juarez. A.
Las Esperanzas, Coah. □
Las Fuentes, Mich.
Las Lajas, Hgo.
Las Margaritas, Chis. □

Las Minas, Chih. (1a) r. 166, Juarez. A.
Las Minas de Zomelahuacan, Ver. □
Las Olas, Dgo.
La Soledad, Hgo.
Las Palmas, Chis. □
Las Palmas, S. L. P. (1d) r. 114, Tampico. C.
Las Palmas, Ver. □
Las Palomas, Mich.
Las Papas, Dgo.
Las Pomas, Chih. □
Las Prietas, Ver.
Las Sedas, Oax.
Las Tablas, S. L. P. □ (1d) r. 293, Tampico. C.
Las Vigas, Ver. □
La Trinidad, Chis. □
La Trinidad, Hgo.
La Trinidad, Mex. □
La Trinidad, Oax.
La Trueba, S. L. P.
La Union, Gro. □
La Union, Tam. □
Laurel, Mex.
Laurel, Ver.
La Urraca, Gto. □
La Vega, Jal. □
La Venada, Dgo.
La Venta, Jal. □
La Venta, Oax.
La Venta, Pue.
La Ventura, Coah. □
La Verbena, Chis. □
La Victoria, Coah. □
La Vieja, Zac.
Lavin, Tam.
La Zacualpa, Chis. □
Leal, N. L.
Lecheria, Mex. (1a) r. 1949, Juarez. C.
Lena, Hgo. □
Lena, Mex. (1a) r. 1852, Juarez. C.
Leon, Gto. □ (1a) r. 1554, Juarez. C.
Leona, Coah.
Leona, N. L.
Lerdo de Tejada, Ver. □
Lerma, Mex. □
Letona, Coah.
Libres, Pue. □
Limon, Jal. (1c) r. 167, Irapuato. D.
Limon, Ver. □
Limones, Ver.
Linares, N. L. □
Linta, Coah.
Lister, Mor.
Llano, Son. □
Llano Grande, Dgo.
Llano Grande, Jal. □
Llano Grande, Pue.
Llano de San Juan Bautista, Chih. □
Llano Verde, Pue. □
Llera, Tam. □
Loaeza, Chih. (1a) r. 231, Juarez. A.
Lo de Soto, Oax. □
Loma, Dgo. □
Loma, Jal. (1a) r. 1508, Juarez. C.
Loma, N. L.
Loma Bonita, Oax. □
Loma Bonita, Ver.
Loma San Juan, Ver.
Lomas del Real, Tam. □
Lopez, Mich.
Loreto, B. Cía. □
Loreto, Zac. (1d) r. 610, Tampico. C.
Los Aldamas, N. L. □
Los Algodones, B. Cía. □
Los Amates, Gro.
Los Angeles, Mich.
Los Angeles, Ver.
Los Arcos, Pue.
Los Bancos, Dgo.
Los Camotes, Son. □
Los Campos, Zac. □ (1a) r. 1271, Juarez. C.
Los Changos, Ver.
Los Charcos, S. L. P. □
Los Cocos, Ver. □
Los Espinos, Mich.
Los Esteros, Tam.
Los Fierros, N. L.
Los Lobos, Gto.
Los Guerra, Tam. □
Los Herreras, N. L. □
Los Jazmines, Nay. □
Los Lamentos, Chih. □
Los Medanos, Chih. (1a) r. 65, Juarez. A.
Los Mochis, Sin. □
Los Molinos, Ver. □
Los Naranjos, Ver.
Los Naranjos, Ver. □
Los Nogales, N. L. □
Los Obos, Oax.
Los Patos, Chis.
Los Pinos, Dgo.
Los Reyes, Mex.
Los Reyes, Mich.
Los Placeres, Gro. □
Los Ramones, N. L.
Los Remedios, Dgo.
Los Reyes, Jal.
Los Reyes, Mex. □
Los Reyes, Mich. □
Los Reyes, Pue. □
Los Romeros, Hgo.

Los Salas, Jal. □ (1a) r. 1474, Juarez. C.
Los Toros, Chis.
Lourdes, Gto.
Lucero, Chih. □ (1a) r. 106, Juarez. A.
Lujan, Dgo.
Lujan, Dgo. □
Lulu, S. L. P.
Luna, Coah.
Maclovio Herrera, Mex.
Macuspana, Tab. □
Madera, Chih. □
Madero, Coah. □
Madera, Mich.
Madereros, Ver. □
Madrid, Col.
Magdalena, Jal. □
Magdalena, Oax.
Magdalena, Son. □
Magdalena Yodocono, Oax. □
Magiscatzin, Tam. □
Magu, Mex. □
Magua, Hgo.
Magueyitos, Ver. □
Malinalco, Mex. □
Malinaltenango, Mex. □
Malintzi, Pue.
Maltrata, Ver. □
Mama, Yuc. □
Manalisco, Jal. □
Manantiales, Pue.
Manantiales, Pue. □
Mango, Mor.
Mantecon, Oax.
Manto, Mex.
Manuel, Gto.
Manuel, Tam.
Manzana, Gto.
Manzanilla, Jal. □
Manzanillo, Col.
Manzanillo, Col. □
Manzano, Jal.
Mapastepec, Chis.
Mapaxtepec, Chis. □
Mapaxteptec, Chis. □
Mapimi, Dgo. □
Mapula, Chih. (1a) r. 384, Juarez. A.
Maravatio, Mich. □
Maravillas, Hgo. □
Maravillas, Mex. (1a) r. 1846, Juarez. C.
Marfil, Gto.
Margaritas, Chis.
Marin, N. L. □
Mariscala, Gto. □ (1a) r. 1706, Juarez. C.
Mariscala, Oax. □
Marques, Hgo. (1a) r. 1848, Juarez. C.
Marquez, Gto.
Marte, Coah.
Martel, Pue.
Martinez, Tam.
Martinez de la Torre, Ver. □
Mascota, Jal. □
Masumiapan, Ver.
Matachic, Chih. □
Matamoros, Coah.
Matamoros, Pue.
Matamoros, Tam. □
Matamoros de la Laguna, Coah. □
Matanzas, Jal. □
Matehuala, S. L. P.
Matehuala, S. L. P. □
Matias Romero, Oax. □
Matilde, Hgo.
Matlapa, S. L. P. □
Maturana, Chih.
Matute, Jal.
Maxcanu, Yuc. □
Mayoltianguis, Oax. □
Mayor, Mich.
Mazamitla, Jal. □
Mazapa, Tlax.
Mazapa, Tlax. □
Mazapil, Zac. □
Mazarrasa, Tlax.
Mazatan, Nay. □
Mazatan, Son. □
Mazatepec, Jal.
Mazatepec, Mor. □
Mazatepec, Pue. □
Mazatlan, Gro. □
Mazatlan, Sin. □
Mecacalco, Ver. □
Mecapalapa, Pue. □
Mecatlan, Ver. □
Mechoacanejo, Jal. □
Medellin, Ver.
Medellin, Ver. □
Medias Aguas, Ver.
Medias Aguas, Ver. □
Mejia, Hgo.
Melchor Ocampo, N. L. □
Mena, Oax.
Mena, Tlax.
Mena, Zac.
Mendez, Ver. □ (1d) r. 39, Tampico. C.
Mendoza, Gto.
Mendoza, Zac. (1a) r. 1191, Juarez. C.
Menor, Coah.
Meoqui, Chih. □
Mercader, Hgo.
Mercado, Mich.

Meresichic, Son. □
Merida, Yuc. □
Mesa, Chih. (1a) r. 17, Juarez. A.
Mesa, N. L.
Mesillas, Coah.
Mesones, Oax. □
Metepec, Hgo. □
Metepec, Mex. □
Metepec, Pue. □
Metlaltoyuca, Pue. □
Metztitlan, Hgo. □
Mexcala, Gro. □
Mexcala, Jal. □
Mexcaltitan, Nay. □
Mexicali, B. Cfa. □
Mexicaltzingo, Mex. □
Mexico City, D. F. □ (1a) r. 1970, Juarez. D.
Mexquitic, Jal. □
Mexquitic, S. L. P. □
Mexquititlan, Hgo. □
Mexticacan, Jal. □
Mezquital, N. L. □
Mezquital del Oro, Zac. □
Mezquite, Coah.
Mezquite, Zac. (1a) r. 1166, Juarez. C.
Mezquite Gordo, Gto. □
Mezquitera, Zac. □
Miacatlan, Mor. □
Miahuatlan, Oax. □
Miahuatlan, Pue. □
Michaud, Dgo.
Micos, S. L. P. □ (1d) r. 165, Tampico. C.
Mieleras, Coah. (1a) r. 850, Juarez. C.
Mier, Pue.
Mier y Noriega, N. L. □
Milpa, N. L.
Milpa Alta, D. F. □
Milpillas, Zac. □
Miltepec, Oax. □
Mimo, Coah.
Mina, N. L.
Mina, N. L. □
Mina, Mex. □
Minaca, Chih. □
Minas Prietas, Son. □
Minatitlan, Col. □
Minatitlan, Ver. □
Mineral del Chico, Hgo. □
Mineral del Monte, Hgo. □
Mineral del Oro, Mex. □
Mineria, N. L.
Minerva, Coah.
Minizo, Oax. □
Miquihuana, Tam. □
Mira, Jal. (1a) r. 1484, Juarez. C.
Miraflores, B. Cfa. □
Miraflores, Mex. □
Miranda, D. F.
Miravalle, Mich.
Misantla, Ver.
Mitla, Oax. □
Mixcoac, D. F.
Mixcoac, D. F. □
Mixcoatl, Pue.
Mixquiahuala, Hgo. □
Mixtlan, Jal. □
Mochicahui, Sin. □
Mochitlan, Gro. □
Mocho, Chih. (1a) r. 244, Juarez. A.
Mococha, Yuc. □
Mocorito, Sin. □
Moctezuma, Chih. □ (1a) r. 179, Juarez. A.
Moctezuma, S. L. P. □
Moctezuma, Son. □
Moctezuma, Tam. □
Mogone, Oax. □
Mogote, Oax.
Mogotes, Hgo.
Mojina, N. L.
Molango, Hgo.
Molcaxac, Pue. □
Molinar, Chih. (1a) r. 330, Juarez. A.
Molino, Coah.
Molinos, Pue.
Moluco, Mich.
Momax, Zac. □
Monclova, Coah. □
Montana, S. L. P. □ (1d) r. 353, Tampico. C.
Monte, Mex.
Montecristo, Tab.
Monte Escobedo, Zac. □
Monteleon, Mich. (1c) r. 118, Irapuato. D.
Montelongo, Gto.
Montemorelos, N. L. □
Monterrey, N. L. □
Monterrubio, Mich.
Montesa, Zac. □
Monteverde, Ver.
Morales, D. F.
Morales, N. L.
Morales, S. L. P. □
Morelia, Mich. □
Morelos, Chih. □
Morelos, Coah. □
Morelos, Zac. □
Moreno, Dgo. □
Moreno, Mich.
Moreno Norte, Ver.
Moreno Sur, Ver.
Moris, Chih. □
Morita, Chih.

Moroleon, Gto. □
Morse, Chih. (1a) r. 369, Juarez. A.
Mosquito, Chis.
Mota, Coah.
Motozintla, Chis. □
Motul, Yuc. □
Motzorongo, Ver.
Motzorongo, Ver. □
Movas, Son. □
Moyahua, Zac. □
Mulato, Chih. □
Mulatos, Son. □
Mulege, B. Cfa. □
Muleros, Dgo.
Muna, Yuc. □
Munoz, Tlax. □
Munoz, Ver.
Muzquiz, Coah.
Muzquiz, Coah. □
Nacajuca, Tab. □
Naco, Son. □
Nacori Chico, Son. □
Nacori Grande, Son. □
Nacozari, Son. □
Nadadores, Coah.
Nadadores, Coah. □
Nahuatzen, Mich. □
Naica, Chih. □
Namiquipa, Chih. □
Nanacamilpa, Tlax.
Nanacamilpa, Tlax. □
Naolinco, Ver.
Napoala, Ver. □
Napoles, Gto. (1a) r. 1578, Juarez. C.
Naranja, Mich. □
Naranjo, Gro.
Naranjo, N. L.
Naranjo, Sin. □
Nativitas, Oax. □
Nativitas, Tlax. □
Naucalpan, Mex.
Naupan, Pue. □
Nautla, Ver.
Nauzontla, Pue. □
Nava, Coah. □
Nava, Mex.
Navarro, Coah.
Navarro, Jal.
Navidad, Jal. □
Navios Viejos, Dgo.
Navojoa, Son. □
Navolato, Sin. □
Nazareno, Dgo. (1a) r. 864, Juarez. C.
Nazas, Coah.
Nazas, Dgo. □
Necaxa, Pue. □
Negrete, Mich. (1c) r. 147, Irapuato. D.
Nepantla, Mor.
Neveria, Dgo.
Nicolas, Jal.
Nicolas Bravo, Pue. □
Nieves, Zac. □
Niltepec, Oax. □
Nio, Sin. □
Niquivil, Chis. □
Nochistlan, Zac. □
Nochistongo, Mex. (1a) r. 1919, Juarez. C.
Nochixtlan, Oax. □
Nocupetaro, Mich. □
Noe, Dgo. □ (1a) r. 811, Juarez. B.
Nogales, Son. □
Nogales, Ver. □
Nombre de Dios, Chih. □
Nombre de Dios, Dgo. □
Nonoava, Chih. □
Nopala, Hgo. □ (1a) r. 1840, Juarez. C.
Nopala, Pue.
Nopalapan de Zaragoza, Ver. □
Nopalucan, Pue. □
Noria, Coah. (1a) r. 932, Juarez. C.
Noria, Dgo.
Noria, Pue.
Noria, Qro.
Noria, Sin. □
Noria, Son. □
Noria de los Angeles, Zac. □
Noriega, Mich.
Norogachic, Chih. □
Novillero, Chis.
Novillero, Ver.
Noxtepec, Gro. □
Nueva Casas Grandes, Chih. □
Nueva Union, Chih. □
Nuevo Laredo, Tam. □
Nuevo Saltillo, Pue. □
Nuevo Urecho, Mich. □
Numaran, Mich. □
Nuri, Son. □
Nutria, N. L.
Oacalco, Mor. □
Oaxaca, Oax. □
Obayos, Coah.
Obispo, Mor.
Obispo, Oax.
Obregon, Gto.
Ocampo, Ags. □
Ocampo, Chih. □
Ocampo, Mich. □
Ochoa, Tam.
Ochoa, Ver. (1d) r. 22, Tampico. C.
Ocoroni, Sin. □

Ocote, Ver.
Ocotepec, Pue. □
Ocotlan, Jal. □ (1c) r. 180, Irapuato. D.
Ocotlan, Oax.
Ocotlan de Morelos, Oax. □
Ocoyoacac, Mex. □
Ocozha, Hgo.
Ocozingo, Chis. □
Ocozocuautla, Chis. □
Ocuilan, Mex. □
Ocuituco, Mor. □
Ocurio, Mich.
Ohuilapan, Ver.
Ojapa, Ver.
Ojapan, Ver. □
Ojinaga, Chis. □
Ojitlan, Oax. □
Ojo Caliente, Chih. (1a) r. 152, Juarez, A.
Ojo Caliente, Coah.
Ojo Caliente, S. L. P. □
Ojo Caliente, Zac. □
Ojo de Agua, Mex. □
Ojo de Agua, Son. □
Ojos Azules, Chih. □
Ojo Seco, Gto.
Ojuelos, Coah.
Ojuelos, Jal. □
Ojuelos, Zac. (1a) r. 1220, Juarez. C.
Olea, Gro.
Olinala, Gro. □
Olintla, Pue. □
Olivar, D. F.
Oluta, Ver. □
Omealca, Ver.
Omealca, Ver. □
Ometepec, Gro.
Ometusco, Mex. □
Omitlan, Hgo. □
Onavas, Son. □
Opal, Zac. (1a) r. 1055, Juarez. C.
Opichen, Yuc. □
Opodepe, Son. □
Oponguio, Mich.
Oputo, Son. □
Oquitoa, Son. □
Orduna, Ver. □
Orendain, Jal. □
Organal, Oax.
Organo, Pue.
Oriental, Pue. □
Oriente, Oax.
Orilla del Monte, Ver. □
Orion, Chih.
Orizaba, Ver. □
Oro, Coah.
Orozco, Jal.
Ortega, Mich.
Ortiz, Chih. □ (1a) r. 448, Juarez. A.
Ortiz, Son. □
Oscuro, Ver.
Osorio, Tam. □
Otaez, Dgo. □
Otatillos, Sin. □
Otatitlan, Ver. □
Otinapa, Dgo. □
Otlimulco, Hgo.
Oton, Pue.
Otto, Coah. (1a) r. 911, Juarez. C.
Otumba, Mex. □
Otzolotepec, Mex. □
Ovayos, Coah. □
Oxkutzcab, Yuc. □
Oyamel, Mich.
Ozuluama, Ver. □
Ozumba, Mex. □
Pabellon, Ags. (1a) r. 1354, Juarez. C.
Pablillo, N. L. □
Pacana, Jal.
Pacayal, Chis.
Pacheco, Zac. (1a) r. 1093, Juarez. C.
Pachera, Chih. □
Pacho, Ver.
Pachuca, Hgo. □ (1b) r. 71, Tula. C.
Paco, Mor.
Pacula, Hgo. □
Padilla, Tam. □
Pahuatlan, Pue. □
Pajacuaran, Mich. □
Palaco, B. Cfa. □
Palau, Coah. □
Palenque, Chis. □
Palizada, Cam. □
Palizada, Mex. □
Palma, N. L.
Palmar, Ver.
Palmar de Bravo, Pue. □
Palmar de los Sepulveda, Sin. □
Palmar, Ver. □
Palmarejo, Chih. □
Palmas, S. L. P. □
Palmillas, Mex.
Palmillas, Qro. (1a) r. 1798, Juarez. C.
Palmillas, Tam. □
Palmira, Zac. (1a) r. 1297, Juarez. C.
Palo Blanco, N. L.
Palo Blanco, Ver. □
Palo Gacho, Oax.
Paloma, Dgo.
Palomares, Oax.
Palomares, Oax. □
Palos Colorados, Dgo.

Palo Verde, Gto. □ (1c) r. 72, Irapuato. D.
Panaba, Yuc. □
Panales, Gto.
Panfilo, Hgo.
Panindicuaro, Mich.
Panindicuaro, Mich. □
Panotla, Tlax. □
Pantepec, Pue. □
Pantzingo, Pue.
Panuco, Sin. □
Panuco, Ver. □
Panuco de Coronado, Dgo. □
Panzacola, Tlax. □
Papantla, Ver. □
Paracho, Mich. □
Paracuaro, Mich. □
Paraiso, Tab. □
Paraiso Novillero, Ver. □
Paraje Nuevo, Ver. □
Parangaricutiro, Mich. □
Paranguitiro, Mich. □
Paranquitiro, Mich.
Paras, N. L.
Paras, N. L. □
Paredon, Coah.
Paredon, Coah. □
Paredones, B. Cfa. □
Parian, Oax.
Parian, Oax. □
Parral, Chih.
Parras, Coah.
Parras de la Fuente, Coah. □
Parres, D. F.
Parrilla, Dgo.
Pasaje, Dgo.
Pasaje, Dgo. □
Paso de Buques, Oax.
Paso de Cuarenta, Jal. □
Paso del Cura, Ver.
Paso del Macho, Ver. □
Paso del Toro, Ver.
Paso de Ovejas, Ver. □
Paso del Rio, Col. □
Paso de Varas, Ver.
Pastelera, Zac.
Pastor, Mor.
Pastora, S. L. P.
Pata Galana, Coah.
Patamban, Mich. □
Pateo, Mich. □
Patla, Pue. □
Patos, Dgo.
Patti, Mich. (1c) r. 105, Irapuato. D.
Patzcuaro, Mich. □
Paula, Mex.
Pavon, Tlax.
Paxtepec, Hgo.
Payo Obispo, Q. R. □
Pearson, Chih. □
Pearson, Oax.
Pedernales, Chih. □
Pedricena, Dgo. □
Pedrito, Jal. (1a) r. 1522, Juarez. C.
Pedro Escobedo, Qro. □
Peinado, Chih.
Pena, Coah.
Pena Prieta, Gto.
Penasco, S. L. P.
Penjamillo, Mich. □
Penjamo, Gto. □ (1c) r. 50, Irapuato. D.
Penamiller, Qro. □
Penon, D. F.
Penon Blanco, Dgo.
Penon Blanco, S. L. P. □ (1d) r. 575, Tampico. C.
Penuelas, Ags. □ (1a) r. 1406, Juarez. C.
Peon, Qro. (1a) r. 1792, Juarez. C.
Peotillos, S. L. P. □ (1d) r. 385, Tampico. C.
Peralta, Coah. (1a) r. 919, Juarez. C.
Perez, Tlax.
Periban, Mich. □
Pericos, Sin. □
Periquillo, Col.
Peronal, Dgo. (1a) r. 767, Juarez. B.
Perote, Ver.
Perote, Ver. □
Pesqueira, Son. □
Pesqueria, N. L.
Pesqueria Chica, N. L. □
Petatlan, Gro.
Petlacotla, Pue. □
Petlalcingo, Pue. □
Peto, Yuc. □
Petronila, Dgo.
Peyotes, Coah.
Piaxtla, Pue. □
Picacho, Oax.
Picardias, Dgo. □ (1a) r. 875, Juarez. C.
Pichataro, Mich. □
Pichucalco, Chis.
Piedra, N. L.
Piedra, Tam.
Piedras Negras, Coah. □
Piedras Negras, Ver. □
Pihuamo, Jal. □
Pijijiapan, Chis.
Pijijiapan, Chis. □
Pilares de Nacozari, Son. □
Pilares de Teras, Son. □
Pilcaya, Gro. □
Pimentel, Gro.

Pimienta, Zac. (1a) r. 1250, Juarez. C.
Pinale, Chih. (1a) r. 301, Juarez. A.
Pino, Ver.
Pinola, Chis. □
Pinos, Zac. □
Pinotepa Nacional, Oax. □
Pinto, S. L. P.
Pisaflores, Hgo. □
Pitahaya, Hgo.
Pital, Cam. □
Pitiquito, Son. □
Pizarro, Pue.
Plan de Arroyos, Ver. □
Plan de las Hayas, Ver. □
Platanal, Oax. □
Platanar, Jal. □
Platon Sanchez, Ver. □
Playa, Mich.
Playa Colorada, Sin. □
Playa Vicente, Ver. □
Playon, Sin. □
Pluma Hidalgo, Oax. □
Poanas, Dgo. □
Poblazon, S. L. P.
Pochintoc, Pue.
Pochintoc, Pue. □
Pochutla, Oax. □
Polca, Coah.
Polotitlan, Mex. □ (1a) r. 1818, Juarez. C.
Pomoca, Mich.
Pomona, Coah.
Pomuch, Cam. □
Poncitlan, Jal. □ (1c) r. 197, Irapuato. D.
Popo Park, Mex.
Portezuelo, Jal. □
Portezuelo, Pue.
Porvenir, Dgo.
Postigo, Tlax.
Potam, Son. □
Potrero, S. L. P.
Potrero del Llano, Ver. □
Poza, Son. □
Pozo, S. L. P. (1d) r. 394, Tampico. C.
Pozo de Acuna, S. L. P. □
Pozos, Gto. □
Pozuelos, Coah.
Presa, Mex.
Presa de Herrera, Mich. □
Presidio, Dgo. □
Presidio, Ver. □
Pretil, Tam.
Prieto, Mex. (1a) r. 1861, Juarez. C.
Progreso, Coah. □
Progreso, Pue. □
Progreso, Yuc. □
Progreso de Zaragoza, Ver. □
Progreso Industrial, Mex. □
Progreso y Anexa, Oax. □
Providencia, Gto.
Providencia, Jal.
Puebla, Pue. □
Pueblilla, Hgo.
Pueblito, Qro. □
Pueblo de Alamos, Son. □
Pueblo Juarez, Hgo. □
Pueblo Nuevo, Chis. □
Pueblo Nuevo, Dgo. □
Pueblo Nuevo, Gto. □
Pueblo Viejo, Ver. □
Puente de Ixtla, Mor. □
Puente Grande, Jal. □
Puerta, Tam.
Puerta de las Canoas, Sin. □
Puerto Angel, Oax. □
Puerto Mexico, Ver. □
Puerto Morelos, Q. R. □
Puerto Vallarta, Jal. □
Pungarabato, Gro.
Punta, Ags. (1a) r. 1336, Juarez. C.
Purepero, Mich. □
Pureza, Ver.
Purga, Ver. □
Purgatorio, B. Cfa. □
Purificacion, Jal. □
Purisima, Dgo.
Purisima del Rincon, Gto. □
Puruandiro, Mich. □
Puruaran, Mich. □
Putla, Oax. □
Quecholac, Pue. □
Quechultenango, Gro. □
Quelite, Sin. □
Quemado, Jal.
Querendaro, Mich. □
Queretaro, Qro. □ (1a) r. 1724, Juarez. C.
Querobabi, Son. □
Queseria, Col. □
Quila, Sin. □
Quimixtlan, Pue. □
Quintana Roo, Q. R. □
Quiotepec, Oax.
Quiriego, Son. □
Quirio, Mich.
Quiroga, Mich. □
Quito, Jal.
Quitupan, Jal. □
Ramirez, Tam. □
Ramon, Mor.
Ramones, N. L.
Ramon Trevino, N. L.
Ramos, Coah.
Ramos Arizpe, Coah.

Ramos Arizpe, Coah. □
Rancheria, Chih. (1a) r. 94, Juarez. A.
Rancho Nuevo, Coah.
Rancho Nuevo, Ver.
Ranchos de Santiago, Chih. □
Rangel, Jal. □
Rascon, S. L. P. □ (1d) r. 189, Tampico. C.
Rayon, Hgo.
Rayon, S. L. P. □
Rayon, Son. □
Rayones, N. L. □
Real de Arriba, Mex. □
Reata, Coah. □
Recodo, Sin. □
Reforma, Oax. □
Refugio, Dgo.
Refugio, Jal.
Refugio, Ver.
Registro, Dgo.
Relinas, Hgo. □
Rellano, Chih. (1a) r. 652, Juarez. B.
Remolino, Zac. □
Retorta, Mor.
Reventadero, Ver. □
Reynosa, Tam. □
Rincon, Gto. □
Rinconada, Coah.
Rinconada, Pue. □
Rinconada, Ver. □
Rincon Antonio, Oax.
Rinconcillo, Gto.
Rincon de Romos, Ags. □ (1a) r. 1346, Juarez. C.
Rincon de Tamayo, Gto. □
Rio, Coah.
Rio Balsas, Gro. □
Rio Blanco, Ver. □
Rio Bravo, Tam. □
Rio Chico, Dgo.
Rio Escondido, Coah. □
Rio Grande, Zac. □
Rio Hondo, Mex. □
Rio Lagartos, Yuc. □
Rio Verde, Oax.
Rio Verde, S. L. P. □
Riqueza, Oax.
Rivas, Coah. (1a) r. 978, Juarez. C.
Rivera, Gto. (1c) r. 17, Irapuato. D.
Robles, Mex.
Roca, Coah.
Rocheachic, Chih. □
Rodeo, Dgo. □
Rodriguez, Coah. □
Rodriguez, N. L. □
Rodriguez, S. L. P. □ (1d) r. 105, Tampico. C.
Roldan, Mex.
Roma, Ver.
Romana, Coah.
Romero, Jal.
Romita, Gto. □
Rosa, Tam.
Rosal, Hgo. (1b) r. 38, Tula, C.
Rosales, Coah. □
Rosa Morado, Nay. □
Rosario, B. Cfa. □
Rosario, Dgo. □
Rosario, Sin. □
Rosario, Son. □
Rosario, Tlax.
Rosendo Marquez, Pue.
Rosillo, Tam. □
Rosita, Coah.
Rosita, Tam.
Rubin, Ver.
Ruiz, Nay. □
Sabancuy, Cam. □
Sabinas, Coah. □
Sabinas Hidalgo, N. L. □
Sacramento, Coah. □
Sacramento, Dgo.
Sadeno, Ver.
Sahuaripa, Son. □
Sahuayo, Mich. □
Sain Alto, Zac.
Sain Alto, Zac. □
Salamanca, Gto. □ (1a) r. 1637, Juarez. C.
Salamea, Jal. (1c) r. 150, Irapuato. D.
Salaverna, Zac. □
Salazar, Mex.
Salazar, Mex. □
Salina, Oax. □
Salina Cruz, Oax.
Salinas, N. L.
Salinas, S. L. P. (1d) r. 559, Tampico. C.
Salinas, Ver.
Salinas del Penon Blanc, S. L. P. □
Salinas Victorio, N. L. □
Salineras, Oax.
Salmoral, Ver. □
Saltillo, Coah. □
Salto de Agua, Chis.
Salvador, Col.
Salvatierra, Gto. □
Salvatierro, Gto.
Samahil, Yuc. □
Samalayuca, Chih. (1a) r. 47, Juarez. A.
San Agustin, Gto.
San Agustin, Hgo.
San Agustin Tecamatl, Hgo. □
San Agustin Zapotlan, Hgo. □

San Alfonso, Pue. □
San Andres, Chih. □
San Andres, Jal. □
San Andres, Mex.
San Andres, Pue. □
San Andres Chamula, Chis. □
San Andres Chiautla, Mex. □
San Andres Coyutla, Ver. □
San Andres de la Sierra, Dgo. □
San Andres Timilpan, Mex. □
San Andres Tuxtla, Ver. □
San Angel, D. F. □
San Antolin, Chis.
San Antonia, Chis.
San Antonio, B. Cfa. □
San Antonio, Chih. □
San Antonio, Hgo. (1a) r. 1876, Juarez. C.
San Antonio, Mich.
San Antonio, Oax.
San Antonio, Pue.
San Antonio, S. L. P. □
San Antonio Chinampa, Ver. □
San Antonio de Arnales, Chih. □
San Antonio de Sauceda, Zac. □
San Antonio del Coyote, Coah. □
San Antonio del Tule, Chih. □
San Antonio de la Cascada, Coah. □
San Antonio de la Huerta, Son. □
San Antonio de la Isla, Mex. □
San Antonio de las Alazanas, Coah. □
San Antonio la Grandeza, Chis. □
San Antonio Nanahuatipac, Oax. □
San Antonio Soledad, Pue. □
San Antonio Tenejapan, Ver. □
San Bartolito, Mex.
San Bartolo, Dgo. □
San Bartolo, Mich. □
San Bartolo, S. L. P. □ (1d) r. 313, Tampico. C.
San Bartolo Cuautlalpan, Mex. □
San Bartolo del Berrio, Gto. □
San Bartolo Morelos, Mex. □
San Bartolo Naucalpan, Mex. □
San Bartolo Tutotepec, Hgo. □
San Bartolome, Chis. □
San Benito, Chis. □
San Benito, Sin. □
San Bernardino, Chih. □
San Bernardo, Dgo. □
San Bernardo, Son. □
San Blas, Nay. □
San Blas, Sin. □
San Buenaventura, Chih. □
San Buenaventura, Coah. □
San Buenaventura, Mex. □
San Carlos, Chih. □
San Carlos, Coah. □
San Carlos, Dgo.
San Carlos, Mor.
San Carlos, Tam. □
San Carlos, Ver. □
San Carlos Yautepec, Oax. □
Sanchez, Pue.
Sanchez, Tam.
Sanchez Roman, Zac. □
San Ciro, S. L. P. □
San Clemente, Jal. □
San Cristobal, Gto.
San Cristobal, Pue.
San Cristobal, Ver.
San Cristobal de la Barranca, Jal. □
San Cristobal Ecatepec, Mex. □
San Cristobal las Cassas, Chis. □
San Cristobal Llave, Ver. □
Sandias, Dgo. □
San Diego, Chih. □
San Diego de Alejandria, Jal. □
San Diego de la Union, Gto. □
San Diego Metepec, Mex. □
San Dieguito, S. L. P. □ (1d) r. 183, Tampico. C.
San Dimas, Dgo. □
San Dimas, Sin. □
San Dionisio, Oax.
Sandoval, Hgo.
Sandoval, Tam.
San Elias, Gto.
San Esteban, Dgo. □
San Felipe, Gto.
San Felipe, Son. □
San Felipe, Zac.
San Felipe de Hijar, Jal. □
San Felipe Del Progreso, Mex. □
San Felipe Hueyotlipan, Pue. □
San Felipe Ixtacuixtla, Pue. □
San Felipe Orizatlan, Hgo. □
San Felipe Tlalmimilolpan, Mex. □
San Fernando, Chis. □
San Fernando, Jal. □
San Fernando, Tam. □
San Francisco, Tam. □
San Francisco, Ver.
San Francisco Altepexi, Pue. □
San Francisco de Apodaca, N. L. □
San Francisco de Borja, Chih. □
San Francisco de Yoquivo, Chih. □
San Francisco del Mezquital, Dgo. □
San Francisco del Oro, Chih. □
San Francisco del Rincon, Gto. □
San Francisco de las Penas, Ver. □
San Francisco de los Adames, Zac. □
San Francisco de los Reyes, Mich. □
San Francisco de los Romos, Ags. □
San Francisco Javier, N. L. □
San Francisco Periban, Mich. □

San Gabriel, Jal.
San Gabriel Chilac, Pue. □
San Gasper de los Reyes, Jal. □
San Geronimo, N. L.
San Geronimo, Oax.
San Geronimo, Zac. (1a) r. 1284, Juarez. C.
San Gil, Ags. □ (1d) r. 618, Tampico. C.
San Hipolito Soltepec, Pue. □
San Ignacio, B. Cfa. □
San Ignacio, Chih. □
San Ignacio, Jal. □
San Ignacio, Sin. □
San Ignacio, Son. □
San Ildefonso, Mex. □
San Ildefonso Hueyotlipan, Tlax. □
San Isidro, Chih. □
San Isidro, Coah.
San Isidro, Dgo.
San Isidro, Hgo.
San Isidro, Oax.
San Isidro, Pue.
San Isidro, S. L. P.
San Isidro, Zac. (1a) r. 1011, Juarez. C.
San Isidro Ciltepec, Chis. □
San Jacinto, Jal. (1c) r. 211, Irapuato. D.
San Javier, Sin. □
San Javier, Son. □
San Javier de Cabazan, Sni. □
San Jeronimo, Ver. □
San Jeronimo, Zac. □
San Jeronimo de Juarez, Gro. □
San Jeronimo Ixtepec, Oax. □
San Jeronimo Purenchecuaro, Mich. □
San Jeronimo Taviche, Oax. □
San Jeronimo Tecatl, Oax. □
San Jeronimo Xayacatlan, Pue. □
San Jeronimo Xonacahuacan, Mex. □
San Joaquin, Hgo.
San Joaquin, Sin. □
San Joaquin (Mineral), Qro. □
San Jorgue Tezoquipa, Tlax. □
San Jose, Chih. (1a) r. 118, Juarez. A.
San Jose, Coah. □
San Jose, Gto.
San Jose, Mor.
San Jose, Ver.
San Jose Acateno, Pue. □
San Jose Alburquerque, S. L. P. □
San Jose de Amoles, Qro. □
San Jose de Atlan, Hgo.
San Jose de Chiapa, Pue. □
San Jose de Gracia, Ags. □
San Jose de Gracia, Jal. □
San Jose de Gracia, Mich. □
San Jose de Gracia, Sin. □
San Jose de Guaymas, Son. □
San Jose del Aura, Coah. □
San Jose del Cabo, B. Cfa.
San Jose del Castillo, Jal. □
San Jose del Tule, Jal. □
San Jose de la Boca, Dgo. □
San Jose de la Paz, Jal. □
San Jose de las Bocas, Sin. □
San Jose de las Delicias, Sin. □
San Jose de los Reynoso, Jal. □
San Jose Iturbide, Gto. □
San Jose Teacalco, Tlax. □
San Juan, Coah.
San Juan, Coah. □
San Juan, N. L.
San Juan, N. L. □
San Juan, Sin. □
San Juan Atenco, Pue. □
San Juan Cosala, Jal. □
San Juan de Allende, Coah. □
San Juan de Amula, Jal. □
San Juan de Guadalupe, Dgo. □
San Juan de Sabinas, Coah. □
San Juan del Mezquital, Zac. □
San Juan del Rio, Dgo. □
San Juan del Rio, Qro. □ (1a) r. 1779, Juarez. C.
San Juan del Teul, Zac. □
San Juan de la Punta, Ver. □
San Juan de la Vega, Gto. □
San Juan de las Huertas, Mex. □
San Juan de los Lagos, Jal. □
San Juan Evangelista, Ver. □
San Juan Hueyapan, Hgo. □
San Juan Sugar, Ver. □
San Juan Teotihuacan, Mex. □
San Juan Totolac, Tlax. □
San Juanito, Chih. □
San Juanito, Jal. □
San Juilan, Jal. □
San Lazaro, S. L. P. (1d) r. 355, Tampico. C.
San Leonardo, Chih. □
San Lorenzo, Chih. □
San Lorenzo, Hgo. □
San Lorenzo, Sin. □
San Lorenzo Achiotepec, Hgo. □
San Lorenzo Cerralvo, Ver. □
San Lucas, Mich. □
San Lucas, Pue.
San Luis de Acatlan, Gro. □
San Luis de Lozada, Nay. □
San Luis de la Loma, Gro. □
San Luis de la Paz, Gto. □
San Luis del Cordero, Dgo. □
San Luis Gonzaga, Sin. □

San Luis Potosi, S. L. P. ☐ (1d) r. 444, Tampico. C.
San Luis (Rio Colorado), Son. ☐
San Luis Soyatlan, Jal. ☐
San Marcos, Coah.
San Marcos, Gro. ☐
San Marcos, Jal. ☐
San Marcos, Pue. ☐
San Marcos, Sin. ☐
San Marcos, Ver.
San Marcos de leon, Ver. ☐
San Martin, Mex. ☐
San Martin, Oax.
San Martin, Pue.
San Martin Atexcatl, Pue. ☐
San Martin Chalchicuautla, S. L. P. ☐
San Martin de Bolanos, Jal. ☐
San Martin Hidalgo, Jal. ☐
San Martin Texmelucan, Pue. ☐
San Martin Villachuato, Mich. ☐
San Martin Xaltocan, Tlax. ☐
San Mateo, S. L. P. (1d) r. 154, Tampico. C.
San Mateo Atenco, Mex. ☐
San Mateo Etlatongo, Oax. ☐
San Miguel, Coah.
San Miguel, Gto.
San Miguel, N. L. ☐
San Miguel, Ver.
San Miguel Amatepec, Mex. ☐
San Miguel Camargo, Tam. ☐
San Miguel Curahuango, Mich. ☐
San Miguel Cuyutlan, Jal. ☐
San Miguel de Allende, Gto. ☐
San Miguel del Mezquital, Zac. ☐
San Miguel del Soldado, Ver. ☐
San Miguel el Alto, Jal. ☐
San Miguel Octopan, Gto. ☐
San Miguel Tenoxtitlan, Mex. ☐
San Miguel Tequixtepec, Oax. ☐
San Miguel Tixa, Oax. ☐
San Miguel Totolapan, Gro. ☐
San Miguel Zapotitlan, Sin. ☐
San Miguelito, Son. ☐
San Miguelito, Ver.
San Nicolas, Oax.
San Nicolas, Qro. ☐
San Nicolas, Ver.
San Nicolas Atecoxco, Hgo. ☐
San Nicolas Carretas, Chih. ☐
San Nicolas de Degollado, Tam. ☐
San Nicolas de Ibarra, Jal. ☐
San Nicolas del Mal Pais, Pue. ☐
San Nicolas de los Agustinos, Gto. ☐
San Nicolas de los Garzas, N. L. ☐
San Nicolas el Grande, Tlax. ☐
San Nicolas Hidalgo, N. L. ☐
San Nicolas Tolentino, S. L. P. ☐
San Onofre, Mex. ☐
San Pablo, Coah. ☐
San Pablo, Oax.
San Pablo, Ver. ☐
San Pablo Acatlan, Pue. ☐
San Pablo Balleza, Chih. ☐
San Pablo Huixtepec, Oax. ☐
San Pedrito, Jal. ☐
San Pedrito, Oax.
San Pedro, B. Cfa. ☐
San Pedro, Chis.
San Pedro, Coah.
San Pedro, Dgo. ☐
San Pedro, Sin. ☐
San Pedro, Son. ☐
San Pedro Amatlan, Ver. ☐
San Pedro Analco, Jal. ☐
San Pedro Apostol, Oax. ☐
San Pedro Apulco, Zac. ☐
San Pedro Caro, Mich. ☐
San Pedro de Roma, Tam. ☐
San Pedro de la Cueva, Son. ☐
San Pedro del Gallo, Dgo. ☐
San Pedro de las Colonias, Coah. ☐
San Pedro de los Pinos, D. F. ☐
San Pedro Lagunillas, May. ☐
San Pedro Ocampo, Zac. ☐
San Pedro Piedra Gorda, Zac. ☐
San Pedro Puruatiro, Mich. ☐
San Pedro Tlaquepaque, Jal. ☐
San Pedro Totoltepec, Mex. ☐
San Pedro Tutotepec, Oax. ☐
San Quintin, B. Cfa. ☐
San Rafael, Mex. ☐
Sam Rafael, N. L.
San Rafael, S. L. P.
San Ramon, Chis.
San Ricardo, Chis. ☐
San Salvador, Zac.
San Salvador, Ver.
San Salvador Acajete, Ver. ☐
San Salvador Atenco, Mex. ☐
San Salvador Atoyatempan, Pue. ☐
San Salvador el Seco, Pue. ☐
San Salvador el Verde, Pue. ☐
San Sebastian, Jal. ☐
San Sebastian, Mex.
San Sebastian, Pue.
San Sebastian Bernal, Qro. ☐
San Sebastian Zinacantepec, Pue. ☐
San Simon de Guerrero, Mex. ☐
San Vicente, Sin. ☐
San Vicente Chicoloapan, Mex. ☐
San Vicente Tancuayalab, S. L. P. ☐
San Vicente Zacoalpan, Mor. ☐
Santa Agueda, B. Cfa. ☐
Santa Ana, Jal.
Santa Ana, Mex.

Santa Ana, Pue.
Santa Ana, Son. □
Santa Ana Amatlan, Mich. □
Santa Ana Chiautempan, Tlax. □
Santa Ana Maya, Mich. □
Santa Ana Nextlalpan, Mex. □
Santa Ana Pacueca, Gto. □
Santa Ana Tlapacoyan, Oax. □
Santa Ana Xalmimilulco, Pue. □
Santander Jimenez, Tam. □
Santa Anita, B. Cfa. □
Santa Anita, Oax.
Santa Anital, Jal. □
Santa Barbara, Chih.
Santa Barbara, Chih. □
Santa Barbara, Mex.
Santa Barbara, Ver. □
Santa Catarina, Chis. □
Santa Catarina, Gto. □
Santa Catarina, Jal. □
Santa Catarina, Mich.
Santa Catarina, N. L. □
Santa Catarina, Oax.
Santa Catarina Cuapiaxtla de Madero, Pue. □
Santa Catarina de los Reyes, Pue. □
Santa Catarina Tepehuanes, Dgo. □
Santa Clara, Dgo. □ (1a) r. 799, Juarez. B.
Santa Clara, Hgo.
Santa Clara, Jal. □
Santa Clara, Mex.
Santa Clara, N. L. □
Santa Clara del Cobre, Mich. □
Santa Cruz, Gto.
Santa Cruz, Oax.
Santa Cruz, Sin. □
Santa Cruz, Son. □
Santa Cruz, Ver.
Santa Cruz de Camotlan, Nay. □
Santa Cruz de Galeana, Gto. □
Santa Cruz de Rosales, Chih. □
Santa Cruz de Tlaxcala, Tlax. □
Santa Cruz de la Soledad, Jal. □
Santa Cruz Tepexpan, Mex. □
Santa Elena, Coah. □
Santa Elena, Qro. (1a) r. 1773, Juarez. C.
Santa Engracia, Tam. □
Santa Eulalia, Chih. □
Santa Fe, D. F. □
Santa Fe, Gro. □
Santa Fe, N. L. □
Santa Fe, Ver. □
Santa Fe del Rio, Mich. □
Santa Gertrudis, Ver. □
Santa Ines, Hgo.
Santa Ines, Mich. □
Santa Ines, Mor.
Santa Ines Ahuatempan, Pue. □
Santa Ines Zacatelco, Tlax. □
Santa Isabel, Chih. □
Santa Isabel, Chis.
Santa Isabel Tetlatlahuca, Tlax. □
Santa Isabel Tlalnepantla, Pue. □
Santa Julia, D. F. □
Santa Lucia, Coah.
Santa Lucia, Coah. □
Santa Lucia, Mex.
Santa Lucrecia, Ver.
Santa Lucrecia, Ver. □
Santa Lugarda, Pue.
Santa Maria, Coah.
Santa Maria, Coah. □
Santa Maria, Jal. □ (1a) r. 1449, Juarez. C.
Santa Maria, Pue.
Santa Maria Actipan, Pue. □
Santa Maria Acuexcomac, Pue. □
Santa Maria Atarasquillo, Mex. □
Santa Maria Chichihualtepec, Oax. □
Santa Maria Chilchotla, Oax. □
Santa Maria de Guadalupe, Jal. □
Santa Maria del Oro, Dgo. □
Santa Maria del Oro, Nay. □
Santa Maria del Rio, S. L. P. □
Santa Maria del Valle, Jal. □
Santa Maria de la Paz, Zac. □
Santa Maria de los Angeles, Jal. □
Santa Maria de los Atlos, Mich. □
Santa Maria Jalapa, Oax. □
Santa Maria Petapa, Oax. □
Santa Maria Tocatlan, Tlax. □
Santa Marta, Mex.
Santa Monica, Coah. □
Santa Monica, Zac.
Santa Monica Ario, Mich. □
Santa Rita, Gto.
Santa Rita, Zac. □
Santa Rosa, Chis.
Santa Rosa, Dgo.
Santa Rosa, N. L. □
Santa Rosa, Pue.
Santa Rosa, Son. □
Santa Rosa, S. L. P. (1d) r. 143, Tampico. C.
Santa Rosa, Ver. □
Santa Rosa Jauregui, Qro. □
Santa Rosalia, B. Cfa. □
Santa Rosalia, Chih. (1a) r. 523, Juarez. A.
Santa Rosalia, Jal. □
Santa Teresa, Coah. □
Santa Teresa, Tam. □
Santa Teresa de la Una, Dgo. □
Santiago, Hgo.

Santiago, Mich. □
Santiago de la Pena, Ver. □
Santiago del Rio, Oax. □
Santiago de los Coras, B. Cfa. □
Santiago Ixcuintla, Nay. □
Santiago Maravatio, Gto. □
Santiago Papasquiaro, Dgo. □
Santiago Tangamandapio, Mich. □
Santiago Tianguistenco, Mex. □
Santiago Tillo, Oax. □
Santiago Tlaxala, Mex. □
Santiago Tuxtla, Ver. □
Santiago Undameo, Mich. □
Santo Domingo, Chih. □
Santo Domingo, S. L. P. □
Santo Domingo, Tlax.
Santo Domingo, Ver. □
Santo Nino, Coah. □
Santo Tomas, Chih. □
Santo Tomas, Hgo. □
Santos Reyes Nopala, Oax. □
San Vicente, Dgo.
San Vicente, Hgo.
San Vicente, Mex.
San Vicente, Mor.
San Vicente, S. L. P.
Sanudo, Mich.
Sanz, Tlax.
Sarabia, Gto. □ (1a) r. 1652, Juarez. C.
Sarabia, Oax. □
Saric, Son. □
Sauceda, Coah.
Sauceda, Jal. □
Sauces, Jal. □
Saucillo, Chih. □ (1a) r. 481, Juarez. A.
Sauz, Chih. (1a) r. 311, Juarez. A.
Sauz de Abajo, Dgo. □
Sauz de Armenta, Gto. □
Sauz de los Marquez, Jal. □
Savana, Pue.
Sayula, Hgo. □
Sayula, Jal. □
Seguin, Coah.
Senguio, Mich. □
Sentispac, Nay. □
Sesecapa, Chis.
Sesma, Pue.
Seye, Yuc. □
Sianori, Dgo. □
Sierra Mojada, Coah. □
Sierra Mojarra, Ver.
Signoret, Pue.
Silacayoapan, Oax.
Silao, Gto. □ (1a) r. 1587, Juarez. C.
Silencio, Coah.
Silos, S. L. P. (1d) r. 377, Tampico. C.
Silva, Gto.
Simojovel, Chis.
Sinaloa, Sin. □
Sinanche, Yuc. □
Singilucan, Hgo. □
Sinoquipe, Son. □
Siqueros, Sin. □
Sirahuato, Mich.
Sirio, S. L. P.
Sisoguichic, Chih. □
Soberon, S. L. P.
Socavon, Qro. □
Sola de Vega, Oax. □
Soledad, Ags. □ (1a) r. 1325, Juarez. C.
Soledad, Coah.
Soledad, N. L.
Soledad, Oax.
Soledad De Doblado, Ver. □
Soledad Diez Gutierrez, S. L. P. □
Solima, Coah.
Solis, Mex.
Solis, Mex. □
Soltepec, Tlax. □
Sombrerete, Zac.
Sombrerete, Zac. □
Sombreretillo, N. L. □
Somo-riel, Hgo.
Soria, Gto.
Sosa, Pue.
Soto la Marina, Tam. □
Sotol, S. L. P. (1d) r. 545, Tampico. C.
Sototlan, Hgo.
Sotuta, Yuc. □
Souter, Ver.
Soyaniquilpan, Mex. □
Soyopa, Son. □
Soypatlan, Jal. □
Stalforth, Dgo.
Stevenson, N. L.
Suaqui, Son □
Suaqui, Son. □
Suaqui Grande, Son. □
Suchiapa, Chis. □
Suchiate, Chis. □
Suchil, Dgo. □
Suchil, Ver.
Suchilquitongo, Oax.
Suchixtlahuaca, Oax. □
Sucila, Yuc. □
Sultepec, Mex.
Summit, Tam.
Symon, Dgo. □ (1a) r. 988, Juarez. C.
Tabaloapa, Chih. (1a) r. 364, Juarez. A.

Taboada, Gto.
Tacambaro de Codallos, Mich. □
Tacatzcuaro, Mich. □
Tacotalpa, Tab. □
Tacuba, D. F. □
Tacubaya, D. F.
Tacubaya, D. F. □
Tacupeto, Son. □
Tahmek, Yuc. □
Tala, Jal. □
Talia, Coah.
Talpa de Allende, Jal. □
Tamarindo, Ver.
Tamasopo, S. L. P. (1d) r. 206, Tampico. C.
Tamayo, Gto.
Tamazola, Oax. □
Tamazopo, S. L. P. □
Tamazula, Dgo.
Tamazula, Sin. □
Tamazula de Gordiano, Jal. □
Tamazulapan, Oax. □
Tamazunchale, S. L. P.
Tambaca, S. L. P. (1d) r. 196, Tampico. C.
Tambor, Dgo.
Tamiahua, Ver. □
Tamos, Ver. (1d) r. 14, Tampico. C.
Tampacan, S. L. P. □
Tampamolon, S. L. P. □
Tampico, Tam. □ TBL
Tampico el Alto, Ver. □
Tancanhuitz, S. L. P.
Tancitaro, Mich. □
Tancoco, Ver. □
Tangancicuaro, Mich. □
Tanhuato, Mich.
Taninul, S. L. P. (1d) r. 122, Tampico. C.
Tanlajas, S. L. P. □
Tanque, S. L. P.
Tanquian, S. L. P. □
Tantima, Ver. □
Tantoyuca, Ver. □
Tapachula, Chis. □
Tapado, Coah.
Tapalpa, Jal. □
Tapanatepec, Oax. □
Tapijulapa, Tab. □
Tapilula. Chis. □
Tapona, Dgo.
Tarachi, Son. □
Tarandacuao, Gto. □
Tarascon, Mich.
Tarecuato, Mich.
Tarejero, Mich. □
Taretan, Mich. □
Tariacuri, Mich. □
Tarimbaro, Mich. □
Tarimoro, Gto. □
Tarimoro, Mich.
Tarindaro, Mich. □
Tasquillo, Hgo. □
Tatetla, Pue.
Tauro, Zac. (1d) r. 590, Tampico. C.
Taviche, Oax.
Taxco de Alarcon, Gro. □
Tayahua, Zac. □
Tayoltita, Dgo. □
Teabo, Yuc. □
Teacapan, Sin. □
Teapa, Tab. □
Tecajete, Hgo.
Tecajete, Hgo. □
Tecali, Pue. □
Tecalitlan, Jal. □
Tecalpulco, Gro. □
Tecama, Hgo.
Tecamac, Mex. □
Tecamachalco, Pue.
Tecamachalco, Pue. □
Tecamatl, Hgo. (1b) r. 54, Tula. C.
Tecario, Mich. □
Tecate, B. Cfa. □
Techaluta, Jal.
Techaluta, Jal. □
Tecoac, Tlax.
Tecoanapa, Gro. □
Tecoh, Yuc. □
Tecolotlan, Jal. □
Tecolutla, Ver. □
Tecoman, Col. □
Tecomatlan, Pue. □
Tecomavaca, Oax. □
Tecomaxtlahuaca, Oax. □
Tecoripa, Son. □
Tecozautla, Hgo. □
Tecpan de Galeana, Gro. □
Tecpatan, Chis. □
Tehuacan, Pue. □
Tecuala, Nay. □
Tecuan, Dgo.
Tecuantepec, Ver. □
Tehuantepec, Oax. □
Tehuetlan, Hgo. □
Tehuitzingo, Pue. □
Tehuixtla, Mor. □
Tejamen, Dgo. □
Tejolocachic, Chih. □
Tejupan, Oax. □
Tejupilco, Mex. □
Tekanto, Yuc. □
Tekax, Yuc. □
Tekit, Yuc. □
Telchak, Yuc. □
Telixtlahuaca, Oax. □
Tellez, Hgo. □

Teloloapan, Gro.
Temamatla, Mex.
Temamatla, Mex. □
Temascalapa, Hgo. □
Temascalapa, Mex. □
Temascalcingo, Mex. □
Temascaltepec, Mex. □
Temastian, Jal. □
Temax, Yuc. □
Temaxcalito, Pue.
Temilpa, Mor.
Temoaya, Hgo. □ (1b) r. 42, Tula. C.
Temoaya, Mex. □
Temosachic, Chih. □
Tempoal, Ver. □
Tenabo, Cam. □
Tenacitas, Tam.
Tenamaxtlan, Jal. □
Tenancingo, Mex. □
Tenango de Doria, Hgo. □
Tenango del Aire, Mex. □
Tenango del Valle, Mex. □
Tendeparacua, Mich. □
Tenextepango, Mor.
Tenextepec, Ver. □
Tenosique, Tab.
Teocalco, Hgo. (1b) r. 9, Tula. C.
Teocaltiche, Jal. □
Teocaltitan de Guadalupe, Jal. □
Teocelo, Ver. □
Teocuitatlan, Jal. □
Teoloyucan, Mex. □ (1a) r. 1934, Juarez. C.
Teoloyucan, Pue.
Teopisca, Chis. □
Teotitlan del Camino, Oax. □
Teotlatzingo, Pue. □
Tepa, Hgo. □
Tepache, Son. □
Tepakan, Yuc. □
Tepalcatepec, Mich. □
Tepalcingo, Mor. □
Tepames, Col. □
Tepango, Pue. □
Tepatitlan, Jal. □
Tepatlaxco, Ver. □
Tepeaca, Pue.
Tepeaca, Pue. □
Tepeapulco, Hgo. □
Tepec, Jal. □
Tepec, Nay. □
Tepechitlan, Zac. □
Tepecoacuilco, Gro. □
Tepehuanes, Dgo.
Tepeji de Rodriguez, Pue. □
Tepeji del Rio, Hgo. □
Tepejojuma, Pue.
Tepelmeme, Oax. □
Tepenacasco, Hgo.
Tepenacasco, Hgo. □
Tepeojuma, Pue. □
Tepetitan, Tab. □
Tepetitla, Tlax. □
Tepetitlan, Mex.
Tepetitlan de Degollado, Hgo. □
Tepetlan, Ver. □
Tepetlaoxtoc, Mex. □
Tepetlixpa, Mex. □
Tepetongo, Mich.
Tepetongo, Zac. □
Tepexpan, Mex. □
Tepeyahualco, Pue. □
Tepezala, Ags. □
Tepiche, S. L. P.
Tepojaco, Hgo. □
Tepopula, Mex.
Teposcolula, Oax. □
Tepotzotlan, Mex. □
Tepoxtlan, Mor. □
Tepuente, Tlax.
Tepupa, Son. □
Tepuxta, Sin. □
Tequesquitlan, Jal. □
Tequila, Jal. □
Tequila, Ver. □
Tequisistlan, Oax. □
Tequisquiapan, Gto. □
Tequisquiapan, Qro. □
Tequixquiac, Mex. □
Tequixtepec, Oax. □
Teran, N. L.
Teremendo, Mich. □
Terrazas, Chih. □ (1a) r. 321, Juarez. A.
Terrenate, Son. □
Terrenate, Tlax. □
Terreros, Hgo.
Teruel, Pue. □
Tesechoacan, Ver. □
Tetaroba, Sin. □
Tetecala, Mor. □
Tetecalita, Mor.
Tetela, Oax. □
Tetela de Ocampo, Pue. □
Teteles, Pue. □
Tetepango, Hgo. □ (1b) r. 22, Tula. C.
Tetillas, Zac.
Tetipac, Gro. □
Tetitlan, Nay. □
Tetiz, Yuc. □
Teuchitlan, Jal. □
Teutila, Oax. □
Texcaltitlan, Mex. □
Texcoco, Mex. □
Texistepec, Ver. □
Teya, Yuc. □
Tezicapan, Mex. □

Teziutlan, Pue. □
Tezoatlan, Oax. □
Tezompan, Pue. □
Tezonapa, Ver.
Tezontepec, Hgo. □
Tezontepec de Aldama, Hgo. □
Tezoyuca, Mex. □
Tianguistengo, Hgo. □
Ticul, Yuc. □
Ticuman, Mor.
Tierra Blanca, Chih.
Tierra Blanca, Ver. □ (1a) r. 31, Juarez. A.
Tierra Colorado, Gro. □
Tierra Nueva, S. L. P. □
Tihuatlan, Ver. □
Tijuana, B. Cfa. □
Tilantongo, Oax. □
Tilapa, Pue. □
Tilapan, Ver.
Tiltepec, Oax. □
Tilzapotla, Mor. □
Tinajas, Tam.
Tingambato, Mich. □
Tinguindin, Mich. □
Tinun, Yuc. □
Tipple, Coah. □
Tiquicheo, Mich. □
Tiripitio, Mich. □
Tixcocob, Yuc. □
Tixtla, Gro. □
Tizaco, Pue.
Tizapan el Alto, Jal. □
Tizayuca, Hgo. □
Tizimin, Yuc. □
Tizoc, Coah.
Tlachichilco, Ver. □
Tlacochahuaya, Oax. □
Tlacojalpan, Ver. □
Tlacolula, Oax. □
Tlacolulan, Oax. □
Tlacotalpan, Ver. □
Tlacotepec, Pue.
Tlacotepec, Gro. □
Tlacotepec, Mex. □
Tlacotepec, Mich. □
Tlacotepec, Pue. □
Tlacotepec, Ver. □
Tlacotepec Nieves, Oax. □
Tlacotitlan, Mex.
Tlacuilotepec, Pue. □
Tlacuitapa, Jal. □
Tlahuac, D. F. □
Tlahualilo, Dgo.
Tlahualilo de Zaragoza, Dgo. □
Tlahuapan, Pue. □
Tlahuitepa, Hgo. □
Tlajomulco, Jal. □
Tlalchapa, Gro. □
Tlalchichuca, Pue. □
Tlalixcoyan, Ver. □
Tlalmanalco, Mex. □
Tlalnepantla, Mex. □ (1a) r. 1958, Juarez. C.
Tlaloe, Pue.
Tlalpam, D. F. □
Tlalpujahua, Mich. □
Tlalquiltenango, Mor.
Tlaltenango, Pue. □
Tlaltizapan, Mor.
Tlaltizapan, Mor. □
Tlanalapa, Hgo.
Tlanalapa, Hgo. □
Tlanchinol, Hgo. □
Tlancualpican, Pue. □
Tlaola, Pue. □
Tlapa, Gro. □
Tlapacoyan, Ver. □
Tlaquiltenango, Mor. □
Tlatlauqui, Pue. □
Tlatlaya, Mex. □
Tlaxcala, Tlax. □
Tlaxco, Pue. □
Tlaxco, Tlax. □
Tlaxcoapan, Hgo. □ (1b) r. 15, Tula. C
Tlaxcoapan, Pue. □
Tlaxiaco, Oax. □
Tlaxmalac, Gro. □
Tlayacapan, Mor. □
Tlazazalca, Mich. □
Tocayos, Zac.
Tochimilco, Pue. □
Tochtepec, Pue. □
Tocumbo, Mich. □
Todos Santos, B. Cfa. □
Tolcayuca, Hgo. □
Toliman, Jal. □
Toliman, Qro.
Tolosa, Oax.
Tolosa, S. L. P. (1d) r. 516, Tampico. C.
Tolosa, Oax. □
Tolteca, Hgo. (1a) r. 1893, Juarez. C.
Toluca, Mex.
Toluca, Mex. □
Tomatlan, Jal. □
Tomatlan, Ver. □
Tomellin, Oax. □
Tomochic, Chih. □
Tonachic, Chih. □
Tonala, Chis. □
Tonala, Jal. □
Tonala, Oax. □
Tonatico, Mex. □
Tonaya, Jal. □
Tonichic, Son. □
Tonila, Jal. □

Tonilita, Jal.
Tonilita, Jal. □
Topia, Dgo. □
Topila, Ver. □
Topiltepec, Oax. □
Topo, N. L.
Topo Chico, N. L. □
Topo Grande, N. L.
Topolobampo, Sin. □
Toreazas, Mich.
Torin, Son. □
Tornacuxtla, Hgo. □
Toro, Mor.
Toro, Sin. □
Torreon, Coah. □ (1a) r. 834, Juarez. C.
Torres, Son. □
Tortuga, Coah.
Tortugas, Hgo. □
Tortugas, Ver.
Totatiche, Jal. □
Totolapan, Mor. □
Tototlan, Jal. □
Totutla, Ver. □
Trancas, Gto.
Trancoso, Zac. (1a) r. 1289, Juarez. C.
Trasquila, Tlax.
Treinta, Mor.
Tres Jagueyes, Pue.
Tres Marias, Mor.
Tres Marias, Mor. □
Tres Mezquites, Mich.
Tres Valles, Ver. □
Trevino, Coah.
Trigal, Pue.
Trinidad, Dgo.
Trinidad, Gto. □ (1a) r. 1568, Juarez. C.
Trincheras, Son. □
Triumfo, B. Cfa. □
Troya, Chih.
Trujano, Oax.
Tuape, Son. □
Tubutama, Son. □
Tuitan, Dgo. □
Tula, Hgo. (1a) r. 1890, Juarez. C.
Tula de Allende, Hgo. □
Tula de Tamaulipas, Tam. □
Tulacingo, Hgo. □
Tulancingo, Hgo.
Tulcingo, Pue. □
Tulpetlac, Mex.
Tultenango, Mex. □
Tultepec, Mex. □
Tultitlan, Mex. □
Tulyehualco, D. F. □
Tumbala, Chis. □
Tumbiscatio, Mich. □
Tunillas, Mich.
Tunkas, Yuc. □
Turicato, Mich. □
Tuxcueca, Jal. □
Tuxpan, Jal. □
Tuxpan, Mich. □
Tuxpan, Nay. □
Tuxpan, Ver. □
Tuxsacuexco, Jal. □
Tuxtepec, Oax. □
Tuxtilla, Ver. □
Tuxtla Chico, Chis. □
Tuxtla Gutierrez, Chis. □
Tuzamapan, Pue. □
Tuzamapan, Ver. □
Tuzantan, Chis. □
Tuzantla, Mich. □
Tzintzuntzan, Mich. □
Tzucacab, Yuc. □
Ubero, Ver.
Ucareo, Mich. □
Ulapa, Chis.
Uman, Yuc. □
Union, Pue.
Union de San Antonio, Jal. □
Union de Tula, Jal.
Union Hidalgo, Oax. □
Union Juarez, Chis. □
Ures, Son. □
Uriangato, Gto. □
Urique, Chih. □
Uruachic, Chih.
Uruapan, Mich. □
Usila, Oax. □
Usmajac, Jal. □
Valadeses, Tam.
Valencia, Jal.
Valentin, Hgo. (1b) r. 26, Tula. C.
Vallespin, Mor.
Valparaiso, Zac. □
Valtierrilla, Gto. □
Valladolid, Yuc. □
Valle, Sin. □
Valle de Allende, Chih. □
Valle de Banderas, Nay. □
Valle de Bravo, Mex. □
Valle de Guadelupe, Jal. □
Valle de Guadelupe, Mich. □
Valle de Juarez, Jal. □
Valle de Santiago, Gto.
Valle de Santiago, Gto. □
Valle de Topia, Dgo. □
Valle de Zaragoza, Chih. □
Valle del Yaqui, Son. □
Valle Florido, Jal. □
Valle Nacional, Oax. □
Vallecillo, N. L. □
Vallecitos de Zaragoza, Gro. □
Valles, S. L. P. (1d) r. 140, Tampico. C.

Vanegas, S. L. P. □
Vaqueros, N. L.
Varela, Pue.
Vargas, Ver. □
Vega, Tlax.
Vega de Alatorre, Ver.
Velardena, Dgo. □
Velasco, S. L. P. (1d) r. 76, Tampico. C.
Velasco, Tlax.
Velasco, Ver.
Veloz, Hgo.
Venado, Oax.
Venado, S. L. P.
Venado, S. L. P. □
Venta de Carpio, Mex.
Venta de Cruz, Mex.
Venta del Aire, Mex.
Venta del Pinar, Pue. □
Venta Salada, Pue.
Ventoquipa, Hgo. □
Ventura, S. L. P. (1d) r. 410, Tampico. C.
Venus, Coah.
Veracruz, Ver. □ TBL
Veranos, Sin. □
Verastegui, S. L. P. (1d) r. 221, Tampico. C.
Verdia, Jal.
Verduzco, Mich.
Vergel, Oax.
Veta Grande, Zac. □
Viborillas, Qro.
Vicencio, Pue.
Vicente, Oax. □
Vicente, Ver.
Victor, Mex.
Victoria, Gto. □
Victoria, Tam.
Victoria de Cortazar, Gto. □
Vidal, Mor.
Viejo, S. L. P. (1d) r. 303, Tampico. C.
Viesca, Coah. □
Vieyra, Gto. (1a) r. 1605, Juarez. C.
Vigia Chico, Q. R. □
Villa Acuna, Coah. □
Villa Ahumada, Chih. □
Villachuato, Mich. □
Villaldama, N. L. □
Villa Alta, Oax. □
Villa Alvarez, Col. □
Villa Aquiles Serdan, Hgo. □
Villa Arteaga, Coah. □
Villa Ayala, Mor. □
Villa Carbonera, S. L. P. □
Villa Colon, Qro. □
Villa Corona, Jal. □
Villa Coronado, Chih. □
Villa de Abasolo, Tam. □
Villa de Acala, Chis. □
Villa de Allende, Mex. □
Villa de Allende, N. L. □
Villa de Arriaga, S. L. P. □
Villa de Casas Croix, Tam. □
Villa de Cos, Zac. □
Villa de Fuente, Coah. □
Villa de Guadalupe, S. L. P. □
Villa de Mendez, Tam. □
Villa de Ocampo, Coah. □
Villa de Pasqueira, Son. □
Villa de Pozos, S. L. P. □
Villa de Ramos, S. L. P. □
Villa de Reyes, S. L. P. □
Villa de Santiago, N. L. □
Villa de Seris, Son. □
Villa de la Palma, S. L. P. □
Villa del Carbon, Mex. □
Villa del Doctor Cross, N. L. □
Villa del Refugio, Zac. □
Villa Donato Guerra, Mex. □
Villa Escobedo, Chih. □
Villa Flores, Chis. □
Villa Garcia, N. L. □
Villa Garcia, Zac. □
Villa General Anaya, D. F. □
Villa Gonzales Ortega, Ags. □
Villagran, Gto. □
Villagran, Tam. □
Villa Guadalupe Victoria, Dgo. □
Villa Guerrero, Jal. □
Villa Guerrero, Mex. □
Villahermosa, Tab. □
Villa Hidalgo, Coah. □
Villa Hidalgo, Dgo. □
Villa Hidalgo, Jal. □
Villa Hidalgo, Oax. □
Villa Ignacio Allende, Dgo. □
Villa Ignacio Ramirez, Dgo. □
Villa Jimenez, Mich. □
Villa Juarez, Coah. □
Villa Juarez, Dgo. □
Villa Juarez, N. L. □
Villa Juarez. Oax. □
Villa Juarez, Pue. □
Villa Juarez Canoas, Tam. □
Villalobos, Gto. □ (1a) r. 1600, Juarez. C.
Villa Lopez, Chih. □
Villa Madero, Mich. □
Villa Mainero, Tam. □
Villa Matamoros, Chih. □
Villa Mendoza, Mich. □
Villa Morelos, Mich. □
Villa Nicholas Romero, Mex. □
Villanueva, Mich. (1c) r. 134, Irapuato. D.
Villanueva, Zac. □

Villa Ocampo, Dgo. □
Villa Ocampo, Gto. □
Villamil, Mex.
Villar, S. L. P. □ (1d) r. 368, Tampico. C.
Villa Reyes, S. L. P.
Villarreal, Coah.
Villasenor, Gto. (1c) r. 65, Irapuato. D.
Villa Talea, Oax. □
Villa Union, Sin. □
Villa Vicente Guerrero, Dgo. □
Villa Victoria, Mex. □
Villa Victoria, Mich. □
Villegas, Jal.
Villita de San Jose, Zac. □
Virreyes, Pue.
Vista, Gro.
Vista Hermosa, Oax. □
Vista Hermosa, Ver.
Vista Hermosa, Ver. □
Vista Hermosa de Negrete, Mich. □
Vito, Hgo.
Vizarron de Montes, Qro. □
Wadley, S. L. P.
Wadley, S. L. P. □
Xalostoc, Tlax. □
Xayacatlan de Bravo, Pue. □
Xcalak, Q. R. □
Xico, Ver. □
Xicotencatl, Tam. □
Xichu, Gto. □
Xilitla, S. L. P.
Xiutetelco, Pue. □
Xochiaco, Mex. □
Xochiapulco, Pue. □
Xochibuacan, Hgo.
Xochicoatlan, Hgo. □
Xochihuacan, Hgo. □
Xochihuehuetlan, Gro. □
Xochimilco, D. F. □
Xochipala, Gro. □
Xochitepec, Mor. □
Xochitlan, Pue. □
Xocopa, Hgo.
Xolox, Mex.
Xolox, Mex. □
Xometla, Mex. □
Xoxo, Oax.
Xoxtla, Pue.
Xuchiles, Ver.
Yago, Nay. □
Yahualica, Jal. □
Yajalon, Chis. □
Yanhuitlan, Oax. □
Yautepec, Mor. □
Yecapixtla, Mor. □
Yecora, Son. □
Yecorato, Sin. □
Yehualtepec, Pue. □
Yepomera, Chih. □
Yerbanis, Dgo. □
Yermo, Dgo. (1a) r. 722, Juarez. B.
Yobain, Yuc. □
Yolomecatl, Oax. □
Yoquivo, Chih. □
Yucunama, Oax. □
Yurecuaro, Mich. □ (1c) r. 126, Irapuato. D.
Yuriria, Gto. □
Zaachila, Oax. □
Zacamixtle, Ver. □
Zacaola, Pue. □
Zacapoaxtla, Pue. □
Zacapu, Mich. □
Zacate, S. L. P. (1d) r. 215, Tampico. C.
Zacate, N. L.
Zacatecas, Zac. □ (1a) r. 1264, Juarez. C.
Zacatepec, Mor.
Zacatepec de Bravo, Pue. □
Zacatlan, Pue. □
Zacazonapan, Mex. □
Zacoalco, Jal. □
Zacualpa, Chis.
Zacualpan, Mex. □
Zacualpan de Amilpas, Mor. □
Zacualpan, Ver. □
Zacualtipan, Hgo. □
Zamora, Coah.
Zamora, Mich. □
Zanatepec, Oax. □
Zapaluta, Chis. □
Zapopan, Jal. □
Zapotiltic, Jal. □
Zapotillo, Sin. □
Zapotitlan, D. F. □
Zapotitlan, Jal. □
Zapotitlan, Ver. □
Zapotitlan Lagunas, Oax. □
Zapotitlan de Mendez, Pue. □
Zapotlan, Hgo. □
Zapotlan del Rey, Jal. □
Zapotlanejo, Jal. □
Zaragoza, Chih. □
Zaragoza, Coah. □
Zaragoza, Pue. □
Zaragoza, N. L. □
Zaragoza, S. L. P. □
Zautla, Pue. □
Zavalza, Chih. (1a) r. 684, Juarez. B.
Zegache, Oax.
Zempoala, Hgo. □
Zenzontle, Chih.
Zertuche, Coah.
Zihuatanejo, Gro. □
Zihuatlan, Jal. □

Zilacatipan, Ver. ☐
Zimapan, Hgo. ☐
Zimatlan, Oax.
Zimatlan de Alvarez, Oax. ☐
Zinacantepec, Mex. ☐
Zinaparo, Mich. ☐
Zinapecuaro, Mich. ☐
Zinzimeo, Mich.
Ziracuaretiro, Mich. ☐
Zirahuato, Mich. ☐
Zirandaro, Gro. ☐
Ziritzicuaro, Mich. ☐
Zirizicuaro, Mich.
Zitacuaro, Mich ☐
Zitlaltepec, Tlax. ☐
Zitquitaro, Mich. ☐
Zongolica, Ver. ☐
Zontecomate, Hgo.
Zontecomatlan, Ver. ☐
Zopilote, Oax.
Zoquititan, Sin. ☐
Zoquitlan, Pue. ☐
Zoquizoquiapan, Hgo. ☐
Zorita, Oax.
Zorrilla, Tam.
Zoyacingo, Mex.
Zozocolco, Ver. ☐
Zumpango, Mex. ☐
Zumpango del Rio, Gro. ☐
Zuja, Jal.
Zuniga, S. L. P.

Postal Regulations: Mails for the Mexican states of Yucatan and Campeche are despatched from New York and New Orleans; for all other parts of Mexico, mails are despatched overland, except when specially addressed otherwise.

For the complete regulations covering the various classes of mail matter see Postal Regulations under general export information, Table of Contents, page 4.

	Postage Rate	Registration	Maximum Weight	Maximum Size
Letters, per oz.	.02	.15	4 lb., 6 oz.	18″
Post Cards	.01	—	—	—
Printed Matter, per 2 oz.	.01	.15	8 lb., 12 oz.	18″
Commercial papers, per 2 oz. (First 10 oz., 5 cents)	.01	.15	8 lb., 12 oz.	18″
Samples, per 2 oz. (First 4 oz., 2 cents)	.01	.15	18 oz.	12″ x 8″ x 4″
* Parcel Post, per lb.	.14	.15 †	22 lb.	

* Customs Declaration Tags, one copy, Form 2966. Postal Export Declaration, Form S-250. No consular documents required. See Parcel Post, C. O. D. The offices in Mexico to which C. O. D. service is available are indicated by the symbol ☐ in the list of Ports and Trade Centers.

† Indemnity limited to the amount of actual loss sustained, but not exceeding $5.00 per parcel up to 11 pounds in weight, and $10.00 per parcel of more than 11 pounds and up to 22 pounds in weight. Parcels cannot be insured nor sent C. O. D. Customs declaration, one copy, Form 2966. No consular documents are necessary.

Combination Packages: A combination package, so termed, may consist of (1) a sealed envelope containing a written or printed communication, and (2) an unsealed container enclosing either printed matter, or samples of merchandise. The two parts must be firmly attached together. Each part must be separately addressed to the same addressee. Each part must bear postage at the rate as specified for such part if mailed separately, and must conform to the general regulations governing that classification.

INSURANCE COMPANY OF NORTH AMERICA
Foreign and Domestic Parcel Post Insurance.

The Mexican government fixes a charge of 25 per cent on all merchandise exported or imported by parcel post over the regular tariff rates charged on the merchandise involved.

Parcel Post, C. O. D.: Pursuant to an agreement between the United States of America and the United Mexican States, effective August 1, 1925, for the exchange of C. O. D. mail between these countries, paragraph 2, section 1072, of the Postal Laws and Regulations of 1924 is further amended, and a new heading and a new section 1074½ are added to the Postal Laws and Regulations of 1924, effective August 1, 1925, to read as follows:

Sec. 1074½. Registered international parcel-post packages and registered Postal Union samples of merchandise may be sent collect on delivery between any money order post office in the United States (including Alaska, Hawaii, Porto Rico, Guam, Tutuila, and Virgin Islands of the United States, but excluding the Canal Zone and the Philippine Islands) and any money-order post office in Mexico.

2. Registered packages of merchandise weighing not more than 8 ounces, bearing postage at the rate of 1½ cents for each 2 ounces or fraction of 2 ounces, may also be sent collect on delivery from any money-order post office in the United States to any money-order post office in Mexico.

3. Collect-on-delivery shipments shall in all cases be based upon bona fide orders for the contents of the parcels, or in conformity with agreements between the senders and addressees. It is not permissible to use the C. O. D. service as a collection agency.

4. All collect-on-delivery parcels sent to, or received from, Mexico are required to be registered and sealed, but are subject to inspection, including the breaking of the seals for the purpose in the country of destination. Parcels that have been so opened shall be closed again and officially sealed.

5. Collect-on-delivery parcels exchanged with Mexico shall be treated in accordance with the Postal Laws and Regulations governing the acceptance, handling, and delivery of registered mail.

6. The amounts to be collected upon delivery, the amounts of indemnity payable, and the fees chargeable on C. O. D. parcels for Mexico are as follows:

Amount of C. O. D. charges or amount of insurance desired	C. O. D. fee (including registration)
Not over $10	30 cents
From $10.01 to $50	45 cents
From $50.01 to $100	60 cents

7. The terminal charge of 2 cents a pound or fraction of a pound applicable to ordinary international parcel post packages addressed to Mexico shall also be collected and affixed by means of postage stamps to each C. O. D. international parcel post package for Mexico in addition to the postage and C. O. D. fee.

8. The delivery charge of 5 cents applicable to ordinary international parcel post packages received from Mexico shall also be collected on delivery of each C. O. D. international parcel-post package from Mexico in addition to the other charges.

9. Additional C. O. D. fees, and additional postage except for samples of merchandise are required for forwarding or return of C. O. D. articles exchanged with Mexico. Carefully note detailed instructions on this subject in the Postal Guides.

10. A demurrage (or storage) charge shall be imposed on each C. O. D. article from Mexico (except samples of merchandise) which the addressee, after being duly notified, fails to accept within 15 days after its receipt at any office where it has been held for delivery. This charge shall be at the rate of 5 cents a day on each article for each day after the expiration of 15 days from date of receipt of the article at any office where it may have been held for delivery, but such demurrage charge shall be canceled in the event of the return of the C. O. D. parcel to Mexico. Postage-due stamps representing the amount of the demurrage charges shall be affixed to the parcel and canceled at the time of delivery.

11. Collect-on-delivery parcels exchanged with Mexico are insured against complete loss (wrapper and contents) or the nonreceipt of returns, but not against rifling or damage, for their actual value or the amount of the C. O. D. charges, within the limits prescribed for the fees paid.

12. The registration of a C. O. D. article does not entitle the owner to any additional indemnity, the idemnity being limited to that prescribed for the C. O. D. fee paid.

13. The owner of a C. O. D. parcel which has been lost, or the contents of which have been lost, is not entitled to the return of the postage nor the C. O. D. fee or other fees.

14. Except in cases of "force majeure," as that term is defined by the legal decisions or ruling of the country in which the loss occurs, when a C. O. D. article has been lost or delivery has been made and the C. O. D. charges have not been remitted, the sender or other rightful claimant is entitled to an indemnity corresponding, if the article is lost, to the actual value of the contents at the time and place of mailing, or, in case delivery of the article has been effected but the charges have not been remitted, to the amount of the C. O. D. charges, unless the loss has arisen from the fault or negligence of the sender or addressee, or the representative of either, or from the nature of the article, provided always that the indemnity shall not exceed the sum for which the required fee was paid.

15. Neither country is bound to pay indemnity in case of loss due to "force majeure" under any particular definitions of that term unless the other country will assume liability for indemnity reciprocally under the same definitions of the term, although either country may, at its option and without recourse to the other country, pay indemnity for losses occurring through "force majeure" under any definitions of that term.

16. No indemnity will be paid for C. O. D. parcels which contained matter of no intrinsic value unless the articles were delivered and the charges not remitted, nor for matter prohibited transmission in the Postal Union or parcel-post mails, respectively, exchanged between the United States and Mexico, or which did not conform to the stipulations of the C. O. D. Agreement with Mexico, or which were not posted in the manner prescribed, but the country responsible for the loss may pay indemnity in regard to such parcels without recourse to the other administration.

17. No indemnity will be paid on account of the loss of any C. O. D. parcel exchanged with Mexico unless a claim or an initial inquiry, oral or written, shall have been made by the claimant or his representative within a year commencing with the day following the posting of the C. O. D. parcel.

18. Except as otherwise specified, the Regulations governing indemnity for the loss of registered articles in the international and domestic mails will, as far as applicable, govern indemnity for loss of C. O. D. articles exchanged with Mexico.

Postmaster General.

In compliance with the foregoing Order No. 3168 of the Postmaster General, dated July 27, 1925, the following detailed instructions are issued, effective August 1, 1925, covering C. O. D. service with Mexico:

1. This C. O. D. service applies only to registered parcel mail and to domestic and international money-order post offices in the United States and Mexico, as stated in paragraphs 1 and 2 of the new section 1074½ of the Postal Laws and Regulations of 1924. Letters, post cards, prints, and commercial papers are excluded from this collect-on-delivery service.

2. Parcels for Mexico must not be accepted for collection-on-delivery unless addressed to money-order post offices in Mexico. A list of all post offices in Mexico that transact money-order business immediately follows these instructions.

3. No article which is prohibited transmission between the two countries may be sent collect-on-delivery. (Art. XVIII, Agreement.)

4. Samples and parcels bearing charges for collection-on-delivery shall be subject to the formalities and tariffs for registered articles of the same class, but it is

stipulated that the more valuable parcels containing jewelry, coins, or money shall not be accepted. (Art. II, par. 1, Agreement.) See Paragraph 14 of these instructions.

5. The same size and weight limits and other conditions, as far as applicable, apply to C. O. D. registered mail for Mexico as are prescribed for other ordinary and registered mail for that country.

6. (a) The maximum amount to be collected on delivery shall, for the present, be 200 pesos in Mexico and $100 in the United States. (Art. III, par. 1, Agreement.)

(b) See paragraph 6, new section 1074½, Postal Laws and Regulations of 1924, for C. O. D. fees and limits of C. O. D. charges and indemnity.

7. The amount of C. O. D. charges governs the amount of C. O. D. fee to be paid. The sender shall not be allowed to pay a fee of less than 45 cents when the charges are more than $10, but do not exceed $50, nor a fee of less than 60 cents when the charges to be collected exceed $50. However, when the C. O. D. charges are less than the value, the sender may pay a higher fee in order to obtain indemnity for the full value within the limit of indemnity allowable for the fee paid.

8. Except in cases of returned or redirected parcels the postage charges and C. O. D. fee must be prepaid by stamps affixed.

9. Every C. O. D. parcel must be packed in a manner adequate for the length of the journey and for the protection of contents. Any liquid or any substance which easily liquefies shall be packed in a double receptacle. Between the first receptacle (bottle, flask, pot, box, etc.) and the second (box of metal, strong wood, or other adequate material) shall be left a space which shall be filled with sawdust, bran, or other absorbent material in sufficient quantity to absorb all the liquid contents in the case of breakage.

10. Postmasters shall be prepared to furnish at the end of each fiscal year, and at such other times as they may be called upon, separate statistics showing the number of articles sent as C. O. D. registered mail to Mexico, at each fee prescribed.

11. The responsibility of properly inclosing, packing, and sealing C. O. D. parcels lies upon the sender, and the Postal Service of neither country will assume liability for loss arising from defects which may not be observed at the time of posting. (Art. IV, par. 1, Agreement.)

12. Articles of a perishable nature shall not be accepted collect on delivery unless they reasonaby may be transmitted to destination and delivered without deterioration, and when accepted they must be conspicuously indorsed to show their perishable nature. (Art. IV, par. 2, Agreement.)

13. Parcels containing fragile articles shall be indorsed "Fragile." (See art. 107, p. 19, and arts. 158 to 160, p. 131, July, 1925, Postal Guide.)

14. The labels or stamps on C. O. D. parcels for Mexico should be so placed that they cannot serve to conceal injury to the cover. They should not be folded over two sides of the cover so as to hide the edges. (See par. 4 of these instructions.)

15. The names and addresses of the sender and addressee must be legibly and correctly written on the parcel itself in every case where possible or on a tag or label securely gummed to the parcel instead of only tied thereto. Articles which, because of their nature, are addressed by tied tags only, should have the names and addresses of both the senders and addressees written on slips inclosed within the wrappers in addition to being on the tags. Addresses in ordinary pencil are not allowed but may be written with copying pencil. There shall be indorsed on the wrapper of each parcel the amount of the charges to be remitted to the sender by money order. (Art. IV, par 3, Agreement.)

16. Collect-on-delivery parcels shall not be accepted when sent by or addressed to initials only unless the initials are the adopted trade name of the senders or addressees.

17. (a) The sender of each parcel shall prepare a customs declaration, to be securely attached to the parcel, upon a special form provided for the purpose, giving a general description of the parcel, an accurate statement of its contents and value,

date of mailing, the sender's signature and address, as well as the name and address of the addressee. (Art. IV, par. 4, Agreement.)

(b) However, customs declarations are not required for articles for Mexico consisting of "Samples of merchandise" nor for packages weighing not more than 8 ounces paid at the rate of 1½ cents for each 2 ounces or fraction of 2 ounces.

(c) The customs declaration, if not gummed to the parcel, must also be marked "C. O. D."

18. The sender of a parcel may give instructions at the time of mailing, by an indorsement on the wrapper of the parcel, by means of a paster, or by request appearing on the customs declarations attached thereto, as follows:

(a) If undeliverable as addressed, deliver to ———.

(b) If undeliverable as addressed, abandon.

(c) If undeliverable as addressed, return to sender. (Art. XV, Agreement.)

19. The sender of a C. O. D. parcel may cause it to be recalled upon complying with such requirements as may be established in this connection by the country of origin. (Art. XIV, par. 4, Agreement.)

20. At the larger offices when the quantity of C. O. D. parcels for Mexico will justify, such parcels should bear consecutive numbers, in which event the parcels should be recorded on a separate registration record to facilitate rendition of required statistical reports or for other purposes. At the larger offices where the quantity of such parcels does not justify a separate record for such parcels, as well as at the smaller offices where a separate record is not justified, the parcels can be numbered in the same series and recorded on the same Forms 3805 (descriptive registration receipt) or 3806 (sender's quick receipt for registered mail) and Form 3807 (one-line office registration record), as other registered articles for foreign countries.

21. The usual registration receipt will be issued for C. O. D. registered parcels addressed for delivery in Mexico, and in addition to the data ordinarily placed upon such receipts there must be added a notation showing the amount of charges to be collected and the amount of the C. O. D. fee paid, exclusive of the postage. The mailing office record kept of each C. O. D. registered article addressed to Mexico must also bear an entry showing the amount of charges to be collected and the amount of C. O. D. fee paid, exclusive of the postage. Firm mailing records may be used when desired.

22. Senders' return receipts will not be furnished for collect-on-delivery parcels. (Art. IV, par. 5, Agreement.)

23. (a) When the senders make a request early enough for any change of the amount to be collected on delivery, the request shall be complied with, such cases being handled between the Post Office Departments of both administrations, unless otherwise agreed to through correspondence. (Art. III, par. 2, Agreement.)

(b) An effort will be made to arrange with the Mexican Administration for some procedure which will permit prompt action in cases of this character, but until then communications on this subject should be addressed to the Third Assistant Postmaster General, Division of Registered Mails, and the words "Important—Rush" should be indorsed on the letters and envelopes.

24. (a) Each C. O. D. article must bear on the address side the conspicuous impression of an official rubber stamp or label reading "Collect on Delivery" or "C. O. D.," or "Reembolso" (meaning collect on delivery), and in close proximity to these words there must appear the number given the C. O. D. parcel, which shall be the registration number (only one original number) and a statement in figures, or in words, or in both figures and words, in the discretion of the country of origin of the article, showing the exact amount of the collect-on-delivery charges, which should not include, of course, the additional money-order fee or fees which will be collected in the country making delivery of the parcel as money order fees for making the remittance to the sender in the country of mailing. (Art. XIII, par. 1, Agreement.)

(b) The amount to be collected on delivery shall invariably be expressed in the money of the country of destination of the article (Art. III, par. 1, Agreement)—

that is, on each C. O. D. parcel dispatched to Mexico—the amount of charges must be shown in pesos and centavos, and not in dollars and cents.

(c) While it is considered preferable to have the amount stated in both figures and words, this will not be required, for the present at least, and the amount of C. O. D. charges may be entered in figures only, care being exercised to make the figures unmistakable.

(d) The C. O. D. charges must be stated in amounts ending in even centavos, such as 2 pesos, 50 centavos, not 2 pesos, 49 centavos. "Pesos" and "centavos" shall be written out in every instance and not abbreviated or expressed by means of signs. The United States equivalent of 1 peso is normally 50 cents and the United States equivalent of 1 centavo is normally one-half cent.

Unmailable Matter: *Regular mails,* firearms of all kinds, sweetmeats, pastry, fruits and vegetables; currency and coins, (other than gold). *Parcel post,* firearms of all kinds, pastry, eggs, fruits, vegetables, sweetmeats (except hard and soft candy).

Hard candy will be accepted with the packing appropriate to contents that are half solid, while soft candy will be accepted with the packing required in the domestic service for liquids.

Films of any class produced or released by the following companies: "Artcraft," "Aywen Corporation," "Enterprises Distributing Corporation," "Famous Players-Lasky Corporation," "Rex Pictures Company," "Richard Kipling Enterprises," "Supreme Film Company," and "C. M. Vancuren Corporation."

Automobile tires, up to a weight limit of 35 pounds each, are accepted for places in Mexico reached by railroad from the United States.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: Bills of lading must show gross weights in pounds and kilos. An uncertified copy of the Consular invoice must be surrendered to the steamship company.

Interline through bills of lading may now be obtained via Vera Cruz to all points on the Mexican Railway and the National Railways of Mexico, together with their owned, leased and operated lines.

The advantages of interline through bills of lading consists in part as follows: The chief consideration of a through bill of lading is that it is a negotiable document, which can be passed through the bank, thus enabling shipper to receive value of the merchandise and expenses incurred in shipping same, prior to the arrival of shipment at destination. Time in transit would be lessened in view of the avoidance of delays incidental to rebilling at the port of entry. Under through bills of lading shipments go forward to destination as soon as despatched by the customs authorities. Of shipments covered by through bills of lading, freight charges from port of entry to destination can be billed forward for collection from the consignees. Claims for shortage by local bill of ladings to interior points, for the reason that there is no break in the continuity of carriers' liability, except for such time as the merchandise is in possession of the customs officials. Extra charges which are usually applicable to shipments moving locally to the port for handling, cartage and loading into railway cars will be avoided. The handling charges of the railways cover the merchandise from shipside to on board of the railway cars when shipments are covered by through bills of lading.

Marking Packages: All shipments by rail to Mexico should be marked to consignee at border point and in care of customs broker named. Sometimes a broker receives shipments consigned direct to him and he does not know for whom they are

intended. He must write for this information or wait till an enquiry or complaint is made. Everything shipped to him should also bear the name of the final consignee.

Mark gross, tare and net weight on each package. Marking the gross, tare and net weight on the package is for the convenience of the forwarding agent and the customs house employees. It very often saves time and extra work and should not be overlooked.

The metric system is the legal standard for weight in Mexico and is the one used for figuring the duties, so it is better to give all weights in kilos if possible. A few houses give the weight in kilos, for the benefit of the customs house, and also in pounds, for the convenience of themselves and customers. Weights given in pounds only entail some work in figuring their metric equivalent, but can be used and are far better than no weights at all.

Packing: All boxes must be strapped or wired. All cartons containing glass shipped by freight should be crated. Put large stickers on glassware containers: "Glass—Vidrio." Machinery having small parts exposed must be boxed. All other machinery must be crated. Aside from protection against breakage and loss of pieces, there is another reason for boxing or crating machines. In Mexico an extra 50 per cent is added to the regular freight rates on all machinery in less than carload lots that is not boxed or crated.

Regulations: Dock Receipts (D/R) are required on the steamship company's form in triplicate except as otherwise specified. The number of copies of the bill of lading (B/L) required by the steamship company for its own use is stated in each route note, and also the minimum bill of lading (Min. B/L). Parcel receipts (P/R) are not issued except as otherwise stated.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

Panama Mail S. S. Co., 10 Hanover Square.

Freight and passenger service, from New York, every three weeks, for Manzanillo; direct, every three weeks, for Cristobal, thence by connecting steamer for Salina Cruz, Acapulco, Manzanillo, San Blas and Mazatlan.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 8 copies. Minimum Bill of Lading, $7.50.

★ **Line:** Panama Railroad S. S. Line, 24 State St., New York.
Sailings: From New York, every ten days, for Colon, thence by connecting steamer for Mazatlan, Manzanillo, Salina Cruz, and Acapulco.
Regulations: *Dock Receipt,* on company's form, in *triplicate. Bills of* Lading, company keeps 7 copies, except 9 copies for Salina Cruz and Acapulco. Minimum Bill of Lading, $7.50. Parcel Receipt (packages not exceeding 2 cubic feet measurement or $10.00 in value), $3.00.
Service: Freight and passenger.

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world.

★ **Line:** United Fruit Company S. S. Service, 17 Battery Place, New York.
Sailings: From New York, twice a week, for Colon, thence by connecting steamer for Mazatlan, Manzanillo, and Salina Cruz.
Regulations: *Dock Receipt,* on company's form, in *triplicate. Bills of Lading,* company keeps 9 copies. *Minimum Bill of Lading,* $7.50. *Parcel Receipts* (packages not exceeding $5.00 in value or 3 cubic feet in measurement), $3.00.
Service: Freight and passenger.

★ **Line:** Ward Line (New York & Cuba Mail S. S. Co.), Foot of Wall St., New York.
Sailings: From New York, weekly, for Progreso, Vera Cruz, Tampico and monthly, for Puerto Mexico.
Regulations: Dock Receipt, on company's form, in triplicate. Bills of Lading, 3 company copies if local ladings; 9 copies if to interior points. Minimum Bill of Lading, for Vera Tampico and Puerto Mexico, $5.25; for Progreso, $6.00 plus lighterage charge of 25 per cent of freight charges. Parcel Receipts, not issued.
Service: Freight, mail and passenger.

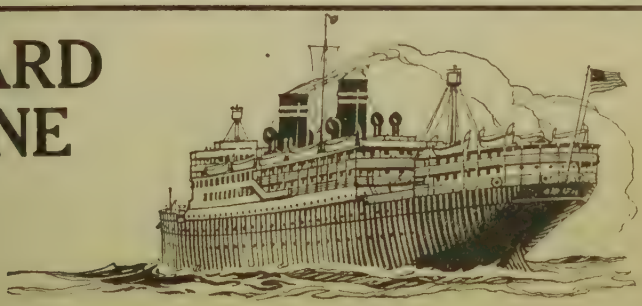
SAILINGS FROM BEAUMONT

Bowie Line, Beaumont.

Freight service, from Beaumont, monthly, for Tampico.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

WARD LINE



Passenger and Freight Sailings to

MEXICAN GULF PORTS

Sailing fortnightly on Thursdays from New York to Progreso, Vera Cruz and Tampico (via Havana). Frequent freight sailings to and from Vera Cruz and Tampico, as cargo offers.

Passenger and Freight service between New York and Cuban Ports (see Cuba Section).

For full information address

N. Y. & CUBA MAIL S. S. CO., Foot of Wall Street, NEW YORK

Line: Compania Naviera Mexicana.
Agents: Beaumont Forwarding Co.
Sailings: About fortnightly (see New Orleans).
Regulations: See New Orleans.

SAILINGS FROM BOSTON

★ **Line:** United Fruit Company S. S. Service, Long Wharf, Boston.
Sailings: Weekly (see New York).
Regulations: See New York.

SAILINGS FROM LOS ANGELES

Line: Latin-America Line.
Agents: D. W. Ferguson Co., Inc., 751 S. Spring Street.
Sailings: About fortnightly (see San Francisco).
Regulations: See San Francisco.

Line: Mexican States Line (Williams Dimond & Co.), Transportation Bldg., Los Angeles.
Sailings: About fortnightly (see San Francisco).
Regulations: See San Francisco.

Line: Pacific, Carribean & Gulf Line (Swayne & Hoyt, Inc.), Transportation Bldg., Los Angeles.
Sailings: About fortnightly (see San Francisco).
Regulations: See San Francisco.

Panama Mail S. S. Co., 548 South Spring St., Los Angeles.
Freight and passenger service, from Los Angeles, three each month, for Mazatlan, Manzanillo and Acapulco.

Line: Toyo Kisen Kaisha.
Agents: S. L. Kreider, Pacific Electric Building.
Sailings: About monthly (see San Francisco).
Regulations: See San Francisco.

SAILINGS FROM NEW ORLEANS

Line: Cuyamel Line (Cuyamel Fruit Co.), 410 Camp St., New Orleans.
Sailings: From New Orleans, every Thursday, for Vera Cruz and Tampico.
Regulations: Bills of Lading, 5 company copies. Minimum Bill of lading, $5.00.
Service: Freight, mail and passenger.

Line: Holland-America Line.
Agents—New Orleans: Texas Transport & Terminal Co.
Sailings: From New Orleans, bi-monthly, for Vera Cruz.
Regulations: Dock Receipt, on company's form, in triplicate. Bills of Lading, 2 company copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.
Service: Freight and passenger.

★ **Line:** Mexican-American Fruit & Steamship Corp. (Standard Fruit & Steamship Co.), Queen & Crescent Bldg., New Orleans.
Sailings: From New Orleans, weekly, for Vera Cruz, Mexico, direct.
Regulations: Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.
Service: Freight and passenger.

★ **Munson S. S. Line,** Hibernia Bank & Trust Bldg., New Orleans.
Freight service, from New Orleans, every 10 days, for Progreso.
Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, Vera Cruz, $5.00; Tampico, $5.00. Parcel Receipts, not issued.

★ **Line:** United Fruit Company S. S. Service, 321 St. Charles St., New Orleans.
Sailings: From New Orleans, weekly, for Colon, thence by connecting steamer for Mazatlan, Manzanillo, and Salina Cruz.
Regulations: Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 9 copies. Minimum Bill of Lading, $7.50. Parcel Receipts (packages not exceeding $5.00 in value or 2 cubic feet in measurement), $3.00.
Service: Freight and passenger.

SAILINGS FROM PHILADELPHIA

★ **Line:** Ward Line (Texas Transport & Terminal Co.), Bourse Bldg., Philadelphia.
Sailings: From Philadelphia, monthly, for Tampico. See route note, Ward Line, New York.
Service: Freight.

SAILINGS FROM PORTLAND, OREGON

Line: Pacific, Caribbean & Gulf Line (Swayne & Hoyt, Inc.), Board of Trade Bldg., Portland, Oregon.
Sailings: About fortnightly (see San Francisco).
Regulations: See San Francisco.

Toyo Kisen Kaisha (Oregon-Pacific Co.), Wilcox Bldg., Portland, Oregon.
Freight, mail and passenger service, from Portland, Oregon, for Manzanillo.
Mate's Receipt, on company's form, handled by agent. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

MUNSON STEAMSHIP LINE
(Established 1882)
HIBERNIA BANK BLDG., NEW ORLEANS, LA.
Sailings every twelve days for Progreso; as cargo offers for Tampico and Vera Cruz
New York Philadelphia Baltimore Pittsburgh New Orleans Mobile Chicago St. Louis Mexico City

SAILINGS FROM SAN FRANCISCO

Line: Latin-America Line.
Agents: R. S. Silva & Co., 101 Front Street.
Sailings: About fortnightly, for Mazatlan and Salina Cruz.
Regulations: *Dock Receipt,* on company's form, in *triplicate. Bills of Lading,* company keeps 6 copies. *Minimum Bill of Lading,* $2.50.
Service: Freight.

Line: Mexican States Line.
Agents: Williams, Dimond & Co., 310 Sansome Street.
Sailings: About fortnightly, for Ensenada, San Jose del Cabo, Mazatlan, La Paz, Santa Rosalia, Guaymas, San Blas, Manzanillo, Acapulco, Salina Cruz and Puerto Angel.
Regulations: Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.
Service: Freight and passenger.

Pacific, Caribbean & Gulf Line (Swayne & Hoyt, Inc.), 430 Sansome St., San Francisco.

Freight service, from San Francisco, about fortnightly, for Tampico and Puerto Mexico.

Dock Receipt, on company's form, in triplicate. Bills of Lading, 6 company copies. Minimum Bill of Lading, $3.00.

Line: Panama Mail S. S. Co., 2 Pine St., San Francisco.
Sailings: About three per week, for Mazatlan, San Blas, Manzanillo and Acapulco.
Regulations: *Dock Receipt,* on company's form, in *duplicate. Bills of Lading,* company keeps 3 copies. *Minimum Bill of Lading,* $5.00.
Service: Freight and passenger.

Line: Toyo Kisen Kaisha (Oriental S. S. Co.), 551 Market St., San Francisco.
Sailings: About monthly, for Manzanillo and Salina Cruz.
Regulations: Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.
Service: Freight and passenger.

SAILINGS FROM SEATTLE

Line: Latin-America Line.
Agents: Universal Shipping Co.
Sailings: About fortnightly (see San Francisco).
Regulations: See San Francisco.

Line: Pacific, Caribbean & Gulf Line (Swayne & Hoyt, Inc.), 201 Central Bldg., Seattle.
Sailings: About fortnightly (see San Francisco).
Regulations: See San Francisco.

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NEJD-HASA

Formerly two independent principalities, are now under one ruler whose influence extends from Hejaz across the Arabian desert to the Persian Gulf. It has a population of about 300,000, but is of comparatively little importance commercially. Imports consist of food stuffs and piece goods. The exports are hides, live stock and ghi (butter).

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Nejd-Hasa.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

NEW CALEDONIA

New Caledonia has an area of about 7,200 square miles, and a population of about 53,000. It is a French possession, and under its colonial jurisdiction are included the Isle of Pines, Wallis Archipelago, Loyalty Islands, Huon Islands, Futuna, and Alofi.

American Consulates: New Caledonia is included in the jurisdiction of the American Consulate at Sydney (Australia).

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in New Caledonia, add 16 hours to New York standard time.

	J	K	L	M
Via British Pacific				
Full rate	.69	.71	.74	.77
Deferred rate	.44	.45	.46½	.48

	A	B	C	D	E
Via Radio					
Full rate	1.02	1.06	1.10	1.13	1.16
Deferred rate	.51	.53	.55	.56½	.58
Partly urgent rate	2.71	2.75	2.79	2.82	2.85

J: California, Idaho, Nevada, Oregon, Utah, Washington.

K: Colorado, Kansas, Montana, Nebraska, New Mexico, North Dakota, South Dakota, Wyoming.

L: Alabama, Arizona, Arkansas, Illinois, Indiana, Iowa, Kentucky, Louisiana, Michigan, Minnesota, Mississippi, Missouri, Ohio, Oklahoma, Tennessee, Texas, Wisconsin.

M: Connecticut, Delaware, District of Columbia, Florida, Georgia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, Rhode Island, South Carolina, Vermont, Virginia, West Virginia.

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on New Caledonia.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *France.*

Consular Regulations: See under *France.*

Postal Regulations: Mails for New Caledonia are despatched from New York.

Combination Packages: Combination packages are not permitted in the mails for New Caledonia.

Commercial Papers: Postage rate, 5 cents up to 10 ounces, 1 cent per each additional 2 ounces. Maximum weight, 4 pounds 6 ounces.

Letters: Postage rate, 5 cents for the first ounce or fraction, 3 cents for each additional ounce or fraction. Registration, 10 cents, with return receipt if requested. Merchandise may be mailed at letter rate. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension, except that rolls may be 30 inches in length by 4 inches in diameter.

Parcel Post: Postage rate 14 cents per pound or fraction, plus transit charges, up to 2 pounds, 36 cents; from 2 to 11 pounds, 76 cents; from 11 pounds to the weight limit, $1.37. Weight limit, 22 pounds. Maximum size, length 3½ feet, combined length and girth 6 feet.

Registration, not permitted. No indemnity for loss or damage. Parcels cannot be insured nor sent C. O. D. Return receipts, not issued. Certificate of mailing, Form 2965, one copy without charge, extra copies one cent each; Form 3817, one cent each.

Customs declarations, one copy, Form 2966, one copy, Form 2967. No consular documents required. Commercial invoice may be enclosed, open, in parcel. Customs duties cannot be prepaid.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Shipping Routes and Regulations: See under *Australia.*

U. S. PORTS AND SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

NEWFOUNDLAND

Newfoundland is a large island off the east coast of Canada, and a British colony. The chief industry is fishing, and this pursuit engages a great majority of the population. Although the oldest English colony, it is probably the least known. With the exception of the northeast coast and part of the southern shore the island is practically uninhabited. Along the line of railroad there are a few little towns, but except by fishermen and an occasional hunter, the interior of the island has never been explored. The courses of many rivers are unknown, and there are mountains and lakes the existence of which is only rumored.

American Consulates: There is an American Consulate at St. John's.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Newfoundland.

The Canadian Bank of Commerce, 16 Exchange Place, New York City. Three branches in Newfoundland at Burin, Belleoram and St. John's. Complete facilities for handling all classes of foreign and domestic business. Other branches and carefully selected correspondents in every important city of the world.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices: See under *United Kingdom.*

Consular Regulations: No consular documents are required, but a special form of commercial invoice must be prepared. See *Commercial Invoices.*

Customs Regulations: The Imperial Customs Conference form of commercial invoice and certificate of value must be used on all ship-

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

ments to Newfoundland. For facsimile of form and full particulars, see under Australia.

Customs Regulations: In the case of articles exported to Newfoundland of a class or kind made in Newfoundland, if the export or actual selling price to an importer in Newfoundland be less than the fair market value of the same article when sold for home consumption in the usual and ordinary course in the country whence exported to Newfoundland at the time of its exportation to Newfoundland, there shall, in addition to the duties otherwise established, be levied, collected, and paid on such article on its importation into Newfoundland a special duty (or dumping duty) equal to the difference between the said selling price of the article for export and the said fair market value thereof for home consumption. It is provided that this special duty shall not exceed 25 per cent ad valorem in any case, and that the excise duties shall be disregarded in estimating the market value of goods for the purpose of special duty.

Salesman's License: All commercial travelers not domiciled in the colony must take out a license to do business in the city of St. Johns, and pay a tax of $50.

Salesman's Samples: Personal effects to the value of $50 accompanying persons arriving in Newfoundland, not intended for other persons and not for sale; all personal effects taken out of the country and returned in baggage, and all personal effects brought in by bona fide non-resident travelers as travelers' baggage, are free of duty.

Dutiable commercial travelers' samples, including trunks and cases containing such samples, may be imported under bond or upon a deposit covering the duties. The bond will be cancelled or the deposit refunded upon identification and exportation within the prescribed time limit. In the case of samples, it is necessary that a certificate of landing in the foreign port be received before refund is granted.

Samples should be accompanied by a sworn invoice showing the wholesale price of each sample at the current domestic value in the country of export.

Sales Tax: The Sales-Tax Act, operative from June 13, 1921, provides that there shall be levied on all goods, including non-dutiable goods, with the exceptions set out below, a tax of 5 per cent of the value thereof, which shall include the invoice cost of the goods and the freight and customs duty, if any, payable thereon. Exception is made for flour, on which the tax shall be 3 per cent.

The following imported goods are exempted from the sales tax: Goods exempted by legislation (other than customs legislation) from taxes or other charges; materials imported by manufacturers for use in manufactures within the colony; goods imported for transshipment or export out of the colony; all materials for use solely for repairs, upkeep, and operation of mills, transportation plant, and accessories for the manufacture and conveyance of pulp; currants and sultana raisins, the products of Greece; various non-dutiable articles imported for the private use of settlers or for the use of public bodies or charitable institutions.

The act also provides that a sales tax shall be levied on the sales price of all goods manufactured and sold in the colony (with certain specified exceptions), at the rate of 2½ per cent in the case of goods upon which any excise tax is payable, and at the rate of 3 per cent upon other goods.

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Avondale .....(*via St. Johns*)
Baie Verte (Bay de Verde) .....TBL
Baine Harbor .....(*via St. Johns*)
Bay Bulls .....(*via St. Johns*)
Bay L'Argent .....(*via St. Johns*)
Bay of Islands .....TBL
Bay Roberts .....(*via St. Johns*)
Bay St. George .....TBL

Belleoram .....TBL
Bell Isle .....(*via St. Johns*)
Blackhead .....(*via St. Johns*)
Black River .....(*via St. Johns*)
Bonavista .....TBL
Bonne Bay .....TBL
Botwoodville .....(*via St. Johns*)
Brigus .....(*via St. Johns*)
Britannia Cove .....(*via St. Johns*)
Burgeo .....TBL
Burin .....TBL
Cape Broyle .....TBL
Carbonear .....(*via St. Johns*)
Catalina .....(*via St. Johns*)
Change Islands .....(*via St. Johns*)
Channel .....(*via St. Johns*)
Clarenville .....(*via St. Johns*)
Clarks Beach .....(*via St. Johns*)
Coachman's Cove .....TBL
Codroy .....(*via St. Johns*)
Conception Harbor....(*via St. Johns*)
Conche .....TBL
Corner Brook .....(*via St. Johns*)
Cupids .....(*via St. Johns*)
Eagle .....TBL
Epworth .....(*via St. Johns*)
Exploits .....TBL
Fermeuse .....TBL
Ferryland .....TBL
Flat Islands .....(*via St. Johns*)
Fogo .....TBL
Fortune .....TBL
Fortune Harbor .....TBL
Gambo .....(*via St. Johns*)
Gaultois .....TBL
Glenwood .....(*via St. Johns*)
Grand Bank .....TBL
Grand River Gut .....(*via St. Johns*)
Gravels .....(*via St. Johns*)
Greenspond .....TBL
Griguet .....TBL
Harbor Breton .....TBL
Harbor Buffett.. .....(*via St. Johns*)
Harbor Deep .....TBL
Harbor Grace .....TBL
Harbor Main .....(*via St. Johns*)
Hearts Content .....(*via St. Johns*)
Hermitage Cove .....TBL
Herring Neck .....TBL
Holyrood .....(*via St. Johns*)
Jackson's Arm .....TBL
Kings Cove .....TBL
Lamaline .....TBL
La Poile .....TBL
La Scie .....TBL
Leading Tickles .....TBL
Little Bay .....TBL
Little Bay Islands .....TBL
Lower Island Cove ....(*via St. Johns*)
Marys Town .....(*via St. Johns*)
Millertown .....(*via St. Johns*)
Miquelon (St. Pierre) .....TBL
Moreton's Harbor .....TBL
Mortier Bay .....TBL
Musgrave Harbor .....TBL
Musgrave Town .....(*via St. Johns*)
New Harbour .....(*via St. Johns*)
Nippers Harbor .....TBL
Northern Bight .....(*via St. Johns*)
Oderin .....(*via St. Johns*)
Old Perlican .....TBL
Pilleys Island .....TBL
Placentia .....TBL
Pools Island .....TBL
Port aux Basques .....TBL
Pushthrough .....TBL
Ramea Island .....TBL
Renews .....TBL
Robinsons Head .....(*via St. Johns*)
Rose Blanche .....TBL
St. Anthony .....TBL
Saint George .....(*via St. Johns*)
Saint Jacques .....TBL
St. Johns .....TBL
Saint Johns East .....(*via St. Johns*)
Saint Lawrence .....TBL
Saint Marys .....TBL
St. Pierre (Miquelon) .....TBL
Salmonier .....TBL
Salvage .....TBL
Sandy Point .....(*via St. Johns*)
Seldom-Come-By .....TBL
Shoal Harbour .....(*via St. Johns*)
Sound Island .....(*via St. Johns*)
Spaniards Bay .....(*via St. Johns*)
Tilt Cove .....TBL
Tilton Harbor .....(*via St. Johns*)
Trepassey .....TBL
Trinity .....TBL
Trinity East .....(*via St. Johns*)
Twillingate .....TBL
Wesleyville .....(*via St. Johns*)
Western Cove .....TBL
Whitbourne .....(*via St. Johns*)

Average time, New York to St. Johns .....4 to 5 days

Postal Regulations: Mails for Newfoundland are despatched from Boston, New York and Sault Ste. Marie.

Owing to a misunderstanding, mail for Newfoundland, which is a separate British colony, is frequently treated as if the mail were intended for Canada.

While the letter postage rate to Newfoundland is 2 cents an ounce or fraction of an ounce, the postage rates, conditions and classifications applicable to other articles of mail are the same as for Postal Union countries.

Combination Packages: Combination packages are not permitted in the mails to Newfoundland.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 2 cents per ounce or fraction.

Mail Time: Average mail time to St. Johns, 3 days.

Parcel Post: Postage rate 14 cents per pound or fraction. Weight limit, 11 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, 15 cents, with return receipt if requested. No indemnity for loss or damage. Parcels cannot be insured nor sent C. O. D. Return receipts, not issued. Certificate of mailing, Form 2965, one copy without charge, extra copies one cent each; Form 3817, one cent each.

Customs declarations, one copy, Form 2966. No consular documents required. Commercial invoice may be enclosed, open, in parcel. Customs duties cannot be prepaid.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Prison-made goods; worn clothes of all kinds intended for sale; adulterated tea. Patent medicine advertisements and trade catalogues are subject to a customs duty of 55 per cent of their value.

Shipping Routes and Regulations: The information with regard to sailings, regulations and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional information regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are no special requirements affecting the preparation of bills of lading.

SAILINGS FROM NEW YORK

Red Cross Line (Bowring & Co.), 17 Battery Place, New York. Freight, mail and passenger service, from New York, weekly (via Halifax), for St. John's. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 1 copy. Minimum Bill of Lading, for Halifax, $1.50; St. John's $2.00. Parcel Receipts, not issued.

SAILINGS FROM BOSTON

Furness Line (Furness, Withy & Co., Ltd.), 10 State St., Boston. Freight and passenger service, about fortnightly, for St. John's, Newfoundland, via Halifax, Nova Scotia. Bills of Lading, company keeps 1 copy. Minimum Bill of Lading, for Halifax, $1.25; St. John's, $2.00.

Farquhar Line (Farquhar & Co., Ltd.), Boston. Freight service (and passenger during summer months), from Boston, fortnightly, for St. John's. Through bills of lading issued to all destinations in Newfoundland. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $2.00.

Newfoundland-Canada Traders, Ltd. (Irving Fielding), 40 Central St., Boston.

Freight service, from Boston, monthly, for St. Johns.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

SAILINGS FROM SAN FRANCISCO

American-Hawaiian Line (American-Hawaiian S. S. Co.), 215 Market St., San Francisco. Freight service, from San Francisco, every 5 days (via New York), on through bills of lading (Red Cross Line), for St. Johns. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

NEW GUINEA

British New Guinea comprises the territory of Papua and the former German possessions—German New Guinea, Bismark Archipelago, Solomon Islands and the island of Nauru. All of British New Guinea, except Nauru, is administered by the Commonwealth Government of Australia.

Papua includes the southern section of the southeastern part of the island of New Guinea with the islands of the D'Entrecasteaux and Louisiade groups and all the islands lying within the ocean area bounded by 8° and 12° south latitude and 141° and 155° east longitude. The total area is 90,540 square miles, of which 87,786 are on the New Guinea mainland, and 2,754 on the various islands. The total population is about 250,000, of which number 1,000 are Europeans. Approximately 60,000 acres are under cultivation in rubber and sisal hemp. During the fiscal year ending June 30, 1919, Papuan trade amounted to $434,359, of which imports accounted for $258,112. There are four ports of entry—Port Moresby, Samarai, Daru, and Bonagai.

German New Guinea embraces the southeastern part of the island of New Guinea, covering an area of 70,000 square miles, and having a population of 110,000. The principal products of the country are those indigenous to the other East Indies, and some gold has been found. The import trade reaches a total of about $250,000 annually.

Bismarck Archipelago comprises a group of East Indian islands, north of New Guinea, having an area of 27,200 square miles, and a population estimated at about 208,000. The annual exports of the islands amount to about $375,000, and the imports to about $600,000.

Solomon Islands are a group, including the islands of Bougainville, Buka, Choiseul, Isabel (Mahaga) and various smaller islands lying to the east of Bougainville. The total area is about 450 square miles. The islands are mountainous and volcanic. The European population numbers less than 100.

Nauru is a small islet just south of the equator.

American Consulates: New Guinea is included in the jurisdiction of the American Consulate at Sydney (Australia).

Cable and Radio Rates: Cable rates, for Misima, Port Moresby, Samarai, and Vailala Oil Fields, via British Pacific, (J) 68 cents, (K) 70 cents, (L) 73 cents, (M) 76 cents; via Eastern, (A) $1.00, (B) $1.04, (C) $1.08, (D) $1.11, (E) $1.14. For Eitape, Medan, and Morobe, via British Pacific, (J) 80 cents, (K) 82 cents, (L) 85 cents, (M) 88 cents; via Eastern, (A) $1.12, (B) $1.16, (C) $1.20, (D) $1.23, (E) $1.26. Deferred rate, one-half the full rate as quoted.

Radio rates, for Misima, Port Moresby, Samurai, and Vailala Oil Fields, (A) $1.00, (B) $1.04, (C) $1.08, (D) $1.11, (E) $1.14; for Eitape Madang, and Morobe, (A) $1.12, (B) $1.16, (C) $1.20, (D) $1.23, (E) $1.26. Deferred rate, one-half the full rate as quoted.

In figuring time of arrival of a cable or radio message at destination in New Guinea, add 15 hours to New York standard time.

J: California, Idaho, Nevada, Oregon, Utah, Washington.

K: Colorado, Kansas, Montana, Nebraska, New Mexico, North Dakota, South Dakota, Wyoming.

L: Alabama, Arizona, Arkansas, Illinois, Indiana, Iowa, Kentucky, Louisiana, Michigan, Minnesota, Mississippi, Missouri, Ohio, Oklahoma, Tennessee, Texas, Wisconsin.

M: Connecticut, Delaware, District of Columbia, Florida, Georgia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, Rhode Island, South Carolina, Vermont, Virginia, West Virginia.

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken,

Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on New Guinea.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Commercial Invoices: See under *Australia.*

Consular Offices: See under *United Kingdom.*

Consular Regulations: No consular documents are required, but a special form of commercial invoice must be prepared. See Commercial Invoices under *Australia.*

Postal Regulations: Mails for New Guinea are despatched from San Francisco or Seattle.

Combination Packages: Combination packages are not permitted in the mails to New Guinea.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Parcel Post: *Weight limit,* 11 pounds. *Registration,* not permitted. *Customs* declaration, one copy, Form 2966. Postage rate, 14 cents per pound or fraction, plus transit charges. *Transit charges,* 24 cents for the first pound or fraction, and 12 cents for each additional pound or fraction.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. Maximum weight, 4 pounds 6 ounces. Maximum size, 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: See under *Australia.*

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

SAILINGS FROM NEW YORK

★ **American & Australian Line** (Norton, Lilly & Co.), 26 Beaver St., New York. Loading Berth, Pier 2, Bush Terminal, Brooklyn.

Freight service, from New York, about fortnightly (via Sydney), for the Solomon Islands (Faisi, Gizo, Makambo); German New Guinea (Port Frederick William).

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

U. S. PORTS AND SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

NEW HEBRIDES

The New Hebrides are under joint French and English administration. Their area is 5,000 square miles with a population of 60,000. The principal islands of the group are Espiritu Santo, Mallicolo, Epi, Efate (Sandwich), Erromanga, Tanna, Futuna (Erroman), and Aneityum.

American Consulates: The New Hebrides are included in the jurisdiction of the American Consulate at Sydney (Australia).

Cable and Radio Rates: Cable rates, via British Pacific, (J) 75 cents, (K) 77 cents, (L) 80 cents, (M) 83 cents; via Eastern or Indo, (A) $1.06, (B) $1.10, (C) $1.14, (D) $1.17, (E) $1.20. Full rate messages only are accepted.

Radio Rates, via Brisbane, (A) $1.14, (B) $1.18, (C) $1.22, (D) $1.25, (E) $1.28; via Noumea, (A) $1.34, (B) $1.38, (C) $1.42, (D) $1.45, (E) $1.48. Full rate messages only are accepted.

In figuring time of arrival of a cable or radio message at destination in New Hebrides, add 16 hours to New York standard time.

J: California, Idaho, Nevada, Oregon, Utah, Washington.

K: Colorado, Kansas, Montana, Nebraska, New Mexico, North Dakota, South Dakota, Wyoming.

L: Alabama, Arizona, Arkansas, Illinois, Indiana, Iowa, Kentucky, Louisiana, Michigan, Minnesota, Mississippi, Missouri, Ohio, Oklahoma, Tennessee, Texas, Wisconsin.

M: Connecticut, Delaware, District of Columbia, Florida, Georgia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, Rhode Island, South Carolina, Vermont, Virginia, West Virginia.

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

FOR SPECIAL EXPORT INFORMATION

ASK THE EXPORTERS' ENCYCLOPAEDIA SERVICE BUREAU

20 Vesey St., New York Phone, Whitehall 1247

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on New Hebrides.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *France* and *United Kingdom.*

Consular Regulations: No consular documents are required.

Postal Regulations: Mails for the New Hebrides are despatched from San Francisco or Seattle.

Combination Packages: Combination packages are not permitted in the mails to the New Hebrides.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Parcel Post: *Weight limit,* 11 pounds. *Registration,* not permitted. *Customs* declaration, one copy, Form 2966. Postage rate, 14 cents per pound or fraction, plus transit charges, 16 cents for the first pound, and 12 cents per each additional pound or fraction to the weight limit.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: See under *France.*

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

SAILINGS FROM NEW YORK

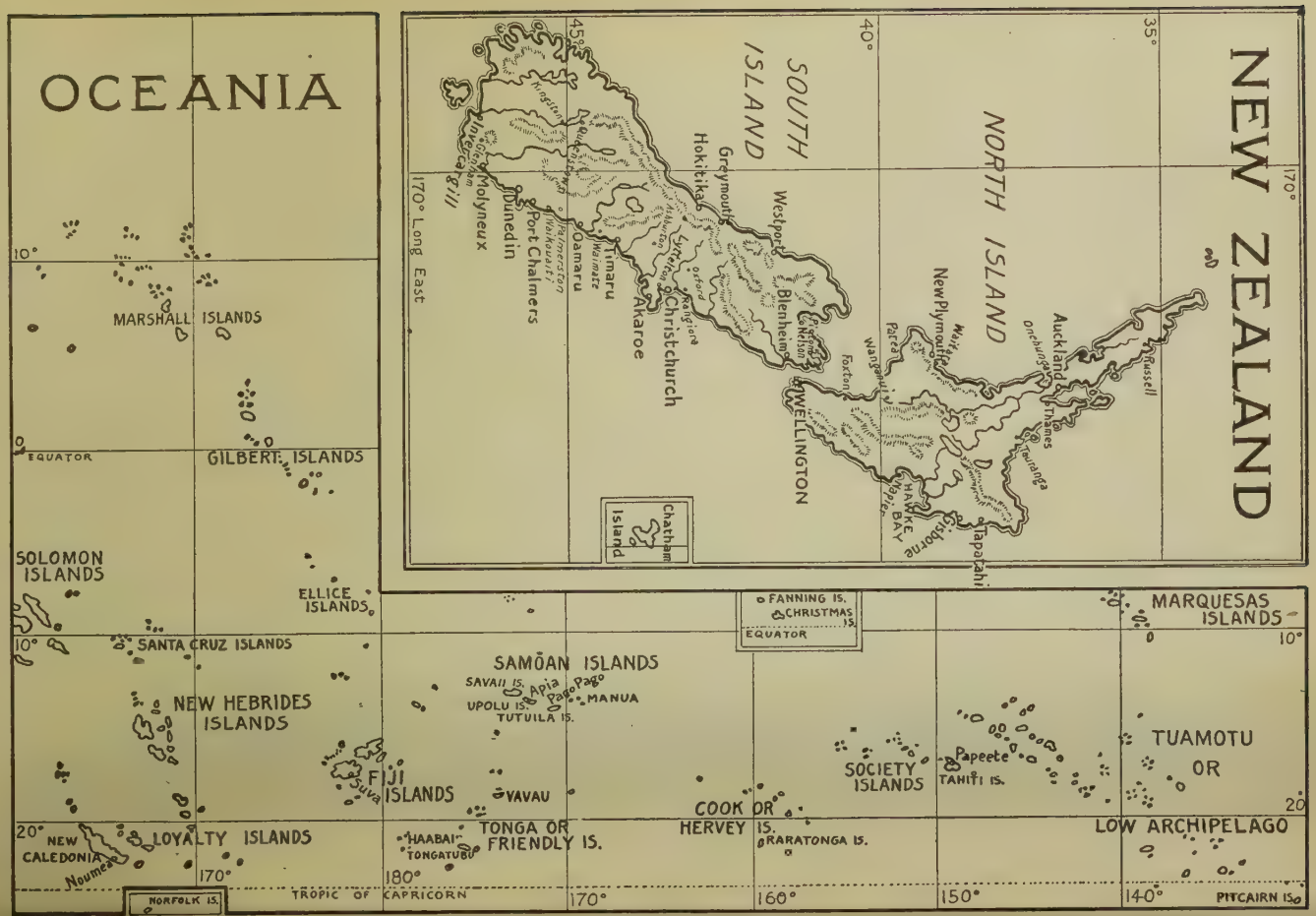
★ **American & Australian Line** (Norton, Lilly & Co.), 26 Beaver St., New York. Loading Berth, Pier 2, Bush Terminal, Brooklyn.

Freight service, from New York, about fortnightly (via Sydney), for ports in the New Hebrides group.

Dock Receipts, on company's form, in triplicate.

Bills of Lading, company keeps 2 copies.

Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.


OCEANIA
NEW ZEALAND
SOUTH ISLAND
NORTH ISLAND
Greymouth
Hokitika
Westport
Molyneux
Dunedin
Port Chalmers
Oamaru
Timaru
Akaroa
Christchurch
Blenheim
WELLINGTON
New Plymouth
Auckland
Russell
HAWKE BAY
Gisborne
Tapatahi
Chatham Island
170° Long East
MARSHALL ISLANDS
EQUATOR
GILBERT ISLANDS
SOLOMON ISLANDS
ELLICE ISLANDS
SANTA CRUZ ISLANDS
NEW HEBRIDES ISLANDS
FIJI ISLANDS
Suva
VAVAU
SAMOAN ISLANDS
SAVAII IS.
Apia
Pago Pago
MANUA
UPOLU IS.
TUTUILA IS.
FANNING IS.
CHRISTMAS IS.
EQUATOR
MARQUESAS ISLANDS
SOCIETY ISLANDS
Papeete
TAHITI IS.
TUAMOTU OR LOW ARCHIPELAGO
COOK OR HERVEY IS.
RARATONGA IS.
NEW CALEDONIA
Noumea
LOYALTY ISLANDS
HAABAI
TONGATUBU
TONGA OR FRIENDLY IS.
NORFOLK IS.
TROPIC OF CAPRICORN
PITCAIRN IS.
10°
0
20°
170°
180°
170°
160°
150°
140°
45°
40°
35°
170°

NEW ZEALAND

The Dominion comprises a group of islands; North Island, South Island, Stewart Island, Auckland Islands, Chatham Islands, Cook Islands, Rarotonga, Mangaia, Atiu, Aitutaki, Mauke (Parry Islands), Mitiaro, Hervey Islands, Niue (Savage Islands), Palmerston Islands, Penrhyn (Tongareva), Manhiki, Rakaanga, Danger Island (Pukapuka), Suwarrow, and the Kermadec Islands.

American Consulates: Consulate General at Wellington; Consulate at Auckland; and Consular Agencies at Christchurch and Dunedin.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in New Zealand, add 16 hours, 30 minutes to New York standard time.

	J	K	L	M
Cable via British Pacific				
Full rate	.50	.52	.55	.58
Deferred rate	.25	.26	.27½	.29
Preferred rate	—	—	—	—
Urgent rate	1.41	1.44	1.47	1.50
Cable letter	—	—	—	—
Week-end letter	—	—	—	—

	A	B	C	D	E
Cable via Eastern or Indo					
Full rate	.50	.52	.55	.58	.58
Deferred rate	.25	.26	.22½	.29	.29
Preferred rate	—	—	—	—	—
Urgent rate	1.41	1.44	1.47	1.50	1.50
Cable letter (Minimum, 20 words)	.22	.23	.24	.25	.26
Week-end letter	—	—	—	—	—
Radio					
Full rate	.75	.79	.83	.86	.89
Deferred rate	.37½	.39½	.41½	.43	.44½
Partly urgent rate	1.90	1.94	1.98	2.01	2.04
Urgent rate	—	—	—	—	—
Radio rate	—	—	—	—	—
Week-end letter	—	—	—	—	—

J: California, Idaho, Nevada, Oregon, Utah, Washington.

K: Colorado, Kansas, Montana, Nebraska, New Mexico, North Dakota, South Dakota, Wyoming.

L: Alabama, Arizona, Arkansas, Illinois, Indiana, Iowa, Kentucky, Louisiana, Michigan, Minnesota, Mississippi, Missouri, Ohio, Oklahoma, Tennessee, Texas, Wisconsin.

M: Connecticut, Delaware, District of Columbia, Florida, Georgia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, Rhode Island, South Carolina, Vermont, Virginia, West Virginia.

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington,

Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on New Zealand.

The Canadian Bank of Commerce, 16 Exchange Place, New York City. Complete facilities and connections for handling all classes of foreign banking transactions. Agents for all the principal New Zealand banks. Branches and carefully selected correspondents in every important city in the world.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in New Zealand and other countries throughout the world. See our advertisement under Boston in General Information Section.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices: There is a New Zealand Commissioner of Trade and Customs, located at 44 Whitehall Street, New York. Also see British Consular offices under United Kingdom.

Consular Regulations: No consular documents are required, but a special form of commercial invoice (see *Commercial Invoices*) is necessary.

Currency: The currency system is that of Great Britain.

Customs Regulations: From October 1, 1926, the following certificate of value must be written, typed or printed on the commercial invoices supplied by American exporters to their customers in New Zealand.

I, (1) ....., the (2) ..... of (3) ..... of (4) ..... manufacturer/supplier of the goods enumerated in this invoice amounting to (5) ....., hereby declare that I [have the authority to make and sign this certificate on behalf of the aforesaid supplier/manufacturer and that I] have the means of knowing and do hereby certify as follows:

1. That this invoice is in all respects correct, and contains a true and full statement of the price actually paid or to be paid for the said goods, and the actual quantity and description thereof.

2. That no different invoice of the goods mentioned in the said invoice has been or will be furnished to any one; and that no arrangement or understanding affecting the purchase-price of the said goods has been or will be made or entered into between the exporter and purchaser, or by any one on behalf of either of them, either by way of discount, rebate, compensation, or in any manner whatever other than as fully shown on this invoice, or as follows: (6) .....

3. That the said invoice exhibits, in the column headed "Current Domestic Values in Currency of Exporting Country," the current domestic value of identically similar goods when sold for home consumption for cash in equal quantities in the ordinary course of business in the principal markets of the country from which the said goods are exported to New Zealand at the time when they are so exported.

4. That the said current domestic value includes any duty leviable in respect of the goods if delivered for home consumption, and that on exportation a drawback or remission of duty amounting to .....(7) has been/will be allowed by the revenue authorities in the country of exportation.

Dated at .....(8)....., this (9) .....day of....., 192

Signature (11) .....

Witness (10) .....

The face of the invoice must show in the usual manner the name and address of the exporter, the name and address of the customer in New Zealand, the country of origin of the goods invoiced, the marks and numbers of packages, quantities and description of the goods, the current domestic values in the currency of the exporting country, and the selling price to the customer.

There must also appear at the foot of the invoice an enumeration of the following items: (1) cartage to rail and/or to docks; (2) inland freight (rail, etc.), and other charges to the docks area, including inland insurance; (3) labor in packing the goods into outside packages; (4) value of outside packages; (5) if goods are subject to any charge by way of royalties, with full particulars if they are. The amount of each of these items must be stated in dollars and cents, and it must be indicated whether such amounts are included or excluded in the "current domestic values" as stated in the invoice.

The certificate of value, phrased as above stated, must be filled out to show: (1) the full name of the person signing the declaration; (2) the capacity in which he is authorized to act in behalf of the exporter, as for example, manager or chief clerk; (3) the name of the firm or company exporting the goods; (4) the name of the city of address; (5) the total value of the shipment as shown on the face of invoice; (6) the particulars of any special arrangement; (7) the amount, if any, of drawbacks or remissions of duty as stated; (8) the place of signing; (9) the date; (10) the signature of a witness, not necessarily notarial, but any person competent to witness signatures on ordinary business documents; (11) the ordinary personal signature of the person named in the first space, not the firm's signature, or "for" so and so.

The words enclosed in brackets in the first paragraph of the certificate should be crossed out or omitted where the manufacturer or supplier himself signs the certificate.

Catalogues: In New Zealand, handbills, n. e. i., circulars, programs, playbills, printed posters, trade catalogues, price lists and fashion plates are chargeable with customs duty at the rate of 6 pence per pound on receipt through the post, as well as a surtax of 2 pence per pound if not produced in British Dominions. Duty is not payable on trade catalogues or price lists of the goods of firms of persons having no established business in New Zealand. Religious tracts, hand-bills, and folders and printed advertising matter, n. e. i., are free of duty whether produced in British Dominions or not.

Show cards and calendars of all kinds are chargeable with duty at 25 per cent ad valorem as well as a surtax of 20 per cent ad valorem, if not produced in British Dominions.

In addition to the foregoing duties, if any, a primage duty of 1 per cent is charged on all goods.

The letters "n. e. i." after any item mean "not elsewhere included"; and the words "established business in New Zealand" are held to include a firm or person abroad (1) which has a branch house in New Zealand, (2) which carries stocks for sale in New Zealand. The minister of customs may, however, make further interpretation of the terms as circumstances necessitate.

Electrotypes are dutiable under the New Zealand customs tariff at the rate of 40 per cent ad valorem. There is no way in which the duty can be prepaid at this end, as the New Zealand Customs Commissioner in New York is not empowered to sell tax stamps.

Import Restrictions: In accordance with the footwear regulation act of New Zealand, it is required that a statement of the material or materials composing the soles of any boots or shoes be stamped on or impressed into the outer surface of the sole. The following rules are to be observed:

The statement shall be stamped in indelible ink on the soles of such boots or shoes and shall be in bold type of such size and distinctness that it may be read with ease by any person of normal sight at a distance of at least five feet.

The statement shall be impressed into the soles by means of sunk or branded lettering of such size and distinctness that it may be read with ease by any person of normal sight at a distance of at least five feet, or shall be embossed on the soles in lettering of like size and distinctness.

The New Zealand Footwear Regulation Act provides that where the soles are not of leather without admixture or addition other than of materials used for filling spaces, shanks, or rubber outsoles, a statement of the material or materials composing the soles of such boots and shoes must be conspicuously and legibly shown on the outer surface of the sole of each boot or shoe.

Salesmen: Commercial travelers are required to deposit with the customs authorities at the port of arrival the amount of duty payable on their samples, with the additional sum of £10 sterling against revenue tax on income. Corporations and individuals doing business in New Zealand are required to pay 5 per cent and 2½ per cent respectively on their net profits, which must not be less than 5 per cent of the invoice price. On departure, a refund of these deposits is made after deducting the proper amounts to cover samples not re-exported and income tax on sales consummated.

Samples: "We are sending to our agent in New Zealand a collection of samples of our product. These samples have no commercial value, and we are naturally making no charge to our agent. The question arises whether it is necessary for us to prepare the usual form of invoice and certificate of value in this instance, and if so, how value should be stated. Can you advise us in the matter?" asks a New York manufacturer.

As a matter of expediency as absolutely assuring the New Zealand agent against any difficulties with the customs officials on such a shipment, it is recommended that

the invoice and certificate of value be made out as for an ordinary shipment of such merchandise. If it is impossible, owing to the nature of the samples, to give them a "current domestic value," it is suggested that the column heading be changed to read "domestic cost value," and that a proper lump sum be stated thereunder. In the column "selling price to purchaser" state "Samples, no charge, having no commercial value." This is in accord with the practice of several of the export houses who have frequent occasion to send samples to their agents in New Zealand.

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Akaroe	TBL	Onehunga	(*via Auckland*)
Auckland	TBL	Opitiki	TBL
Blenheim	TBL	Otago	TBL
Bluff Harbor	TBL	Patea	TBL
Christchurch (Lyttelton)	TBL	Picton	TBL
Dunedin	TBL	Port Chalmers	TBL
Foxton	TBL	Rangiora	TBL
Gisborne	TBL	Russell	TBL
Greymouth	TBL	Taranaki (New Plymouth)	TBL
Haabai (Tongo)	TBL	Tauranga	TBL
Hawkes Bay	TBL	Thames	TBL
Hokatika	TBL	Timaru	TBL
Ivercargill (Bluff Harbor)	TBL	Waitara	TBL
Lyttelton	TBL	Wanganui	TBL
Napier	TBL	Wellington	TBL
Nelson	TBL	Westport	TBL
New Plymouth	TBL	Whangarei	TBL
Oamaru Breakwater	TBL	Williamstown	TBL

Average time, New York to Auckland .....36 days

Postal Regulations: Mails for New Zealand are despatched from San Francisco or Seattle.

Combination Packages: Combination packages are not permitted in the mails for New Zealand.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: *Postage rate,* 2 cents per ounce or fraction.

Mail Time: Average mail time, 27 days.

Parcel Post: Postage rate, 14 cents per pound or fraction. Weight limit, 11 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, 15 cents, with return receipt if requested. No indemnity for loss

NEW ZEALAND SHIPPERS SHOULD CONSULT US FOR EXPERT INFORMATION

JUDSON FREIGHT FORWARDING CO.

or damage. Parcels cannot be insured, except privately, nor sent C. O. D. Return receipts, not issued. Certificate of mailing, Form 2965, one copy without charge, extra copies one cent each; Form 3817, one cent each.

Customs declarations, one copy, Form 2966. No consular documents required. Commercial invoice may be enclosed, open, in parcel. Customs duties cannot be prepaid.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 5 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Coin bullion, that is, false money or counterfeit sterling or money of any British possession not up to the standard; bank notes, drafts; soft fruit and mushrooms, unless enclosed in liquid-tight tins and securely packed; bladders containing liquid; fish; game; clinical or pathological specimens; oxydonora, oxygenators, or oxypathors or any instrument of a like nature; Kugelman's Herbal remedies or any remedies supplied by Kugelman, and all printed matter connected therewith, tobacco or drink-habit cures or written or printed matter relating thereto; Pulvermacher's electrical body battery, Pulvermacher's galvanic dry combined bands, Pulvermacher's No. 34 electro-galvanic deafness chain or any electric or galvanic apparatus vended by or on account of the Electrological Institute (J. L. Pulvermacher & Co., Ltd., 56, Ludgate, London, E. C.), and all written or printed matter relating thereto; Violetta High Frequency generator, all accessories adopted thereto and all printed matter connected with the same; boots, shoes, slippers, and sandals the sale of which in New Zealand would be an offense against the Footwear Regulation Act of 1913, waterproof economite patent soles for boots and shoes; hides, skins or hair, prison-made goods, old clothing, rags, cooking utensils coated or lined with lead or with alloy containing lead; plants, bulbs, fruit must be accompanied by a certificate from the Department of Agriculture or other department showing that same have been inspected and found to be clean and free from disease. Upon arrival in New Zealand they are subject to examination and if found to be healthy they will be admitted at the ports of Auckland, Christchurch, Dunedin, Wellington and Bluff only; also any article, the sale of which in New Zealand would be an offense against the Food and Drug Act of 1908.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **American & Australian Line** (Norton, Lilly & Co.), 26 Beaver St., New York. Loading Berth, Pier 2, Bush Terminal, Brooklyn.

Freight service, from New York, about fortnightly, for Auckland, Wellington, Lyttelton and Dunedin.

Through Bills of Lading (via Auckland), for Coromandel, Gisborne, Opitiki, Raratonga, Russell, Tauranga, Thames, Taranaki, Whakatane, Whangarei; (via Wellington), for Blenheim, Bluff, Foxton, Greymouth, Hokitiki, Napier, Nelson, New Plymouth, Oamaru, Patea, Picton, Timaru, Wanganui, Westport; (via Dunedin), for Bluff, Invercargill, Oamaru, Port Chalmers, Timaru.

Dock Receipt, on company's form, in triplicate.

Bills of Lading, company keeps 2 copies.

Minimum Bill of Lading, direct ports, $5.00; transshipment ports, $10.00.

Parcel Receipts, for direct ports (packages not exceeding $10.00 in value), minimum charge, $2.50.

Commonwealth & Dominion Line, Ltd (Funch, Edye & Co., Inc.), 25 Broadway, New York. Freight and limited passenger service, from New York, about monthly, for Auckland, Wellington, Lyttleton and Dunedin. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00. Parcel Receipts (packages not exceeding $10.00 in value), 75 cents per cubic foot; minimum charge, $2.50.

U. S. & A. Line (U. S. & Australasian Steamship Co.), 8-10 Bridge St., New York. Freight service, from New York, monthly, for Auckland, Wellington, Lyttelton and Dunedin; as cargo offers, for other ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts (packages not exceeding $20.00 in value), $1.25 per cubic foot.

SAILINGS FROM BOSTON

U. S. & Australasia Line (Crowell & Thurlow), 31 State St., Boston. Freight service, monthly. See New York.

SAILINGS FROM LOS ANGELES

General S. S. Line (General S. S. Corp.), 541 South Spring St., Los Angeles. Freight service, monthly. See San Francisco.

Pacific-Australian Line (Swayne & Hoyt, Inc.), Transportation Bldg., Los Angeles. Freight service, from Los Angeles, every 28 days for Auckland, Wellington, Lyttleton, and Dunedin. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

Norton, Lilly & Co., 26 Beaver Street NEW YORK CITY, N. Y.

WITH BRANCH OFFICES AT

Boston, Mass. Philadelphia, Pa. Baltimore, Md.
Norfolk, Va. Newport News, Va. Mobile, Ala.
New Orleans, La. San Diego, Cal. Los Angeles, Cal.
San Francisco, Cal. Portland, Ore. Seattle, Wash.
Chicago, Ill. Pittsburgh, Pa. Cristobal, C. Z. Balboa, C. Z.

General Agents for Steamship Lines from North Atlantic, South Atlantic, Gulf and Pacific Coast Ports of the United States to EUROPE, ASIA, AFRICA, AUSTRALIA, NEW ZEALAND, SOUTH AMERICA, CUBA, the MEDITERRANEAN and LEVANT. Also General Forwarders

See Alphabetical Index of Advertisers

SAILINGS FROM NEW ORLEANS

★ **Gulf-Australian Line** (Norton, Lilly & Co.), Canal-Commercial Bldg., New Orleans. Freight service, from New Orleans and other Gulf ports, as cargo offers, for Auckland, Wellington, Lyttleton and Dunedin. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, direct ports, $5.00; transshipment ports, $10.00.

SAILINGS FROM PHILADELPHIA

U. S. & Australasia Line (Lavino Shipping Co.), Bullett Bldg., Philadelphia. Freight service, monthly. See New York.

SAILINGS FROM PORTLAND, OREGON

General S. S. Line (General S. S. Corp.), Portland, Oregon. Freight service, monthly. See San Francisco.

Pacific Australian Line (A. M. Gillespie, Inc.), Board of Trade Building, Portland Oregon. Freight service, from Portland, Oregon, bimonthly, for Auckland, Wellington, Lyttelton, and Dunedin. See San Francisco.

SAILINGS FROM SAN FRANCISCO

General S. S. Line (General S. S. Corp.), 240 Battery St., San Francisco. Freight, mail and passenger service, from San Francisco, monthly, for all New Zealand ports. Dock Receipt, made up in quadruplicate by company on presentation of export declaration by the shipper. Two permits handed to shipper for surrender at the dock, one of which is returned to the shipper for surrender in exchange for Bill of Lading. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, direct ports, $5.00.

Oceanic S. S. Company (Matson Navigation Co.), San Francisco. Freight and passenger service, from San Francisco, every 3 weeks, for Pango Pango. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued in San Francisco.

Pacific Australia Line (Swayne & Hoyt), 430 Sansome St., San Francisco.

Freight service, from San Francisco, every 28 days for Auckland, Wellington, Lyttleton, and Dunedin.

Through Bills of Lading, for Blenheim, Bluff, Dunedin, Gisborne Roadstead, Greymouth, Hokitika, Napier Breakwater, New Plymouth Breakwater, Nelson, Oamaru Breakwater, Picton, Papeete, Patea, Port Chalmers, Raratonga, Tauranga, Timaru Breakwater, Wanganui, Westport, Whangarei.

Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

Union Line (Union S. S. Co.), 230 California St., San Francisco. Freight, mail and passenger service, from San Francisco, monthly, for New Zealand and South Sea Island ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

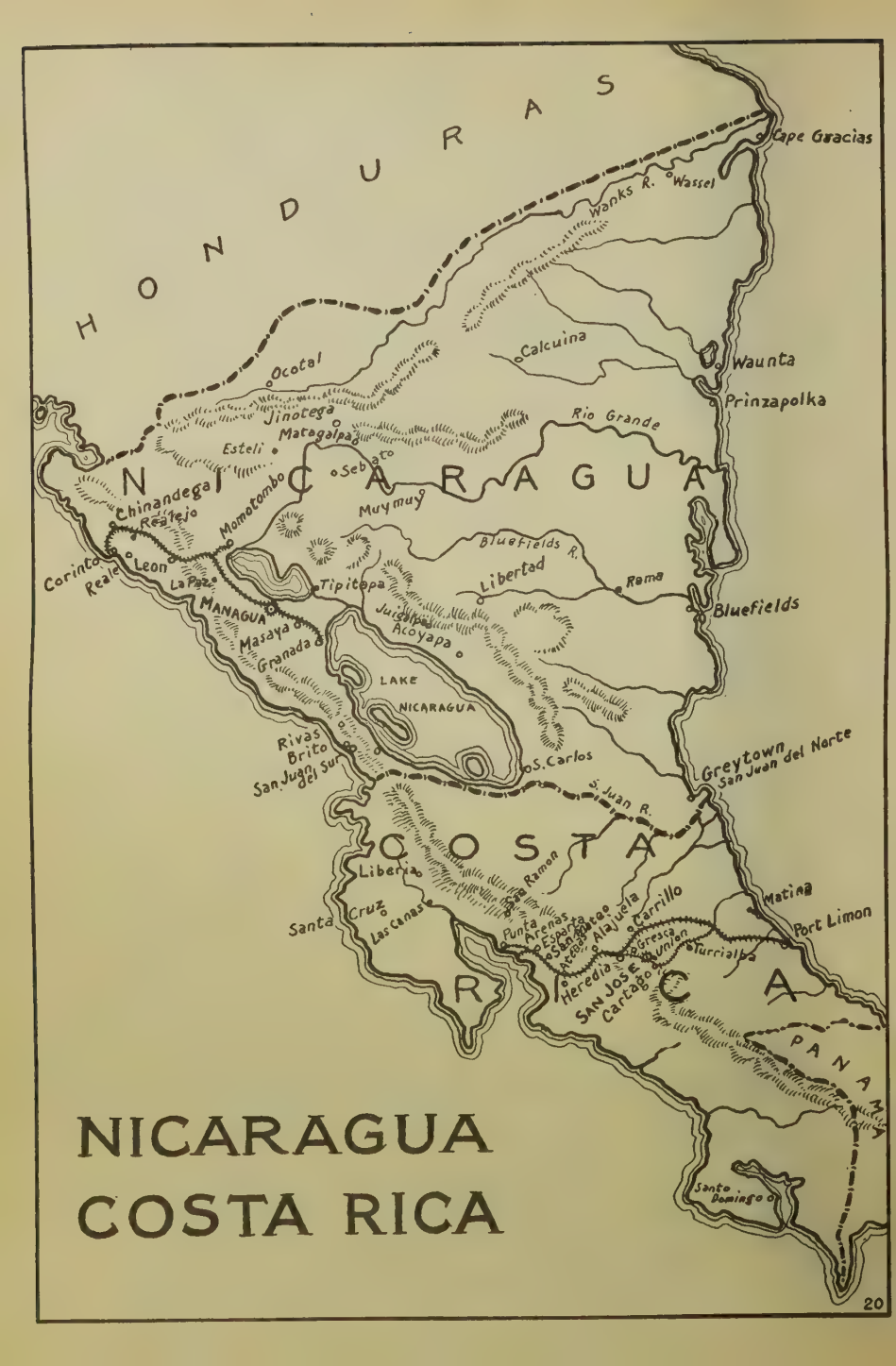
SAILINGS FROM SEATTLE

General S. S. Line (General S. S. Corp.), Coleman Bldg., Seattle. Freight service, monthly. See San Francisco.

Pacific-Australia Line (Swayne & Hoyt), Central Bldg., Seattle. Freight service, from Seattle, bi-monthly, for Auckland, Wellington, Lyttelton, and Dunedin. Through Bills of Lading, for Blenheim, Bluff, Dunedin, Gisborne Roadstead, Greymouth, Hokitika, Napier Breakwater, New Plymouth Breakwater, Nelson, Oamaru Breakwater, Picton, Papeete, Patea, Port Chalmers, Raratonga, Tauranga, Timaru Breakwater, Wanganui, Westport, Whangarei. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. **Minimum Bill of Lading, $5.00.**

U. S. PORTS and SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.



NICARAGUA
COSTA RICA

NICARAGUA

Nicaragua, the largest of the Central American republics, extends over an area of 49,200 square miles, with a population (1920) of 638,000.

The Republic is divided into eighteen provinces, as follows: Nueva Segivia, Gracios a Dios, Esteli, Jintega, Matagalpa, Prinzapolca, Bluefields, Chinandega, Leon, Rio Grande, Managua, Chontales, Siquia, Carazo, Masaya, Granada, Rivas, and San Juan del Norte.

Currency: The unit of currency is the cordoba of 100 centavos, equivalent at par of exchange to $1.00, United States currency.

Language: Spanish.

Weights and Measures: Metric system.

American Consulates: *Consulates,* Bluefields, Corinto. *Consular Agency,* Matagalpa.

Cable Rates:

	A	B	C	D	E
Cable, for San Juan del Sur					
Full rate	.35	.39	.43	.46	.49
Deferred rate	.17½	.19½	.21½	.23	.24½
Cable, for all other places					
Full rate	.40	.44	.48	.51	.54
Deferred rate	.20	.22	.24	.25½	.27

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Nicaragua.

The Anglo South American Trust Company, 49 Broadway, New York. American representative of the Anglo South American Bank Ltd., London, England, and its branch at Managua.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Nicaragua and other countries throughout the world. See our advertisement under Boston in General Information Section.

Merchants Bank, Mobile, Ala. Complete facilities for handling foreign business. We offer individual attention and close rates.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

GENERAL EXPORT INFORMATION

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.

Consular Offices: There are Nicaraguan consular offices in the following cities. The regulations are uniform for all offices except as otherwise stated under *Consular Regulations.*

New York: Consulate General, 50 Broad Street. (Telephone, Hanover 4478). 10 a.m. to 5 p.m.; Saturdays, 10 a.m. to 1 p.m. Jurisdiction in Connecticut, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont. Dr. L. Zelaya, Consul General.

Boston: Consulate, 12 Huntington Avenue. 10 a.m. to 1 p.m. and 3 p.m. to 6 p.m.

Chicago: Consulate General, 28 East Jackson Boulevard. (Telephone, Harrison 9868). 10 a.m. to 4 p.m. Jurisdiction in Illinois. B. Singer, Consul General.

Houston: Consulate, Turnboro Building.

Los Angeles: Consulate, 130 South Broadway. (Telephone, Main 2685). 10 a.m. to 12 m. and 2 p.m. to 4 p.m. Francisco Espinosa, Jr., Consul.

New Orleans: Consulate General, 308 Interstate Bank Building. 10 a.m. to 12 m. and 2 p.m. to 5 p.m. Jurisdiction in Texas, Mississippi, Alabama, Louisiana, Florida. Ernesto Arguello, Consul General.

Norfolk: Consulate, Carolina Building. 10 a.m. to 12 m. and 2 p.m. to 4 p.m. Jurisdiction in Norfolk and Newport News.

Philadelphia: Consulate General.

St. Louis: Consulate General.

San Francisco: Consulate General, 149 California Street. (Telephone, Sutter 1076). 10 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in California, Edmundo Solorzano Diaz, Consul General.

Consular Regulations: Consular invoices and bills of lading must be certified by the Nicaraguan consulate at the port of shipment (see *Consular Invoices* and *Bills of Lading*).

When shipments to Nicaragua are sold f. o. b. factory at an inland point in the United States, the value to be declared on the consular invoice is that f. o. b. vessel at the port of shipment.

All consular invoices and bills of lading must be presented before the sailing of the steamers carrying the merchandise. After the sailing, a fine of $2.00 for each invoice will be imposed on the shipper, as delay in the receipt of these documents subjects the Nicaraguan merchant to many difficulties. Documents presented before 1 o'clock will be legalized and returned the same day. Documents presented after 1 o'clock will be returned the following day. All papers will be delivered, duly legalized, daily between four and five o'clock only. When documents of cargo going by direct steamers to Corinto are presented on the day of sailing, they will be legalized and returned at 12 o'clock of the same day in order that they may be sent on the same steamer. As consular invoices and bills of lading are signed in order of their presentation, it would be to the interest of the shipper to bring them as early as possible. Checks, instead of cash, are preferred in payment of fees.

Bills of Lading: Two negotiable and one non-negotiable copy of the bills of lading must be presented to the consul for certification, the non-negotiable copy being surrendered to the consulate. If a shipment is consigned to order the accompanying bills of lading must be duly endorsed before passing through the consulate.

The Collectors of Customs at the port of entry in Nicaragua will refuse any bills of lading having erasures, interlineations or other alterations, unless such changes or corrections are certified by an agent or representative of the steamship company issuing the bill of lading at the port of shipment. Defective bills of lading may be accepted at the discretion of the collectors, but in such cases customs brokers and importers must submit a statement of the alterations made and must give security guaranteeing the customs against any loss of revenue resulting from such changes.

Certificates of Origin: In accordance with the agreement between Nicaragua and the United States, certain shipments of merchandise are now entitled to a 25 per cent reduction in duty below the rates fixed in the current tariff schedule.

This results from a reciprocal "most favored nation" treatment provision in the agreement. This agreement may be terminated by either party on thirty days' notice, but there appears to be little likelihood of termination on the part of the Nicaraguan Government, at least until the Legislature assembles next December.

In order that shipments from the United States may enjoy this duty preference, it is essential that they be accompanied by a certificate that they are the product of the United States. The Consulate of Nicaragua has perfected an arrangement with The Merchants' Association of New York whereby, when that association signs a "certificate of origin," the Nicaraguan Consulate in New York uniformly accepts the merchandise as of American origin.

Shippers desiring to enjoy this preference should apply at the Nicaraguan Consulate for four copies of the "certificate of origin" blanks which are filled in, in Spanish, and presented, with certain other documents, at the office of The Merchants' Association of New York in the Woolworth Building. The association requires that a copy of the manufacturer's original invoice be submitted for examination in connection with each shipment. Upon satisfactory proof that the shipper cannot produce the manufacturer's invoice, The Merchants' Association will accept an affidavit that the merchandise is the product of the United States. In addition, the shipper must present one copy of the consular invoice.

All these documents, after they have been examined, will be returned to the shipper, the "certificate of origin" being duly signed and sealed by The Merchants' Association. In light of the demand for these and other similar certificates, The Merchants' Association stipulates that it shall have the right to retain these documents twenty-four hours, if necessary. The association makes no charge for giving such certificates.

The Consulate General of Nicaragua later will return one of the "certificates of origin" to The Merchants' Association for its permanent files.

The principal commodities that enjoy the 25 per cent rebate on the customs house duties when imported to Nicaragua are as follows: Mineral waters; arsenate of quinine; hydrobromide of quinine; bromide of quinine; hydrochloride of quinine; sulphate of quinine; valerianate of quinine; medicinal wines and others containing quinine; edible olive oil; mustard in powder or prepared; seasoning powders of all kinds; preserved truffles; sauces of all kinds; olives; capers; preserved foodstuffs containing vinegar; preserved fruits, vegetables, and tubers, not specified; dried fruits, not specified; dried fruits, such as raisins, plums, dates, figs and others; fruits preserved in liquors of all kinds, simple or compounded; fruits preserved in their juice or in syrup; candied fruits; dressed sheepskin; morocco leather, chamois leather; calf and patent leather; kid and other leathers, not specified; leather gloves of all kinds; pigskin and its imitations; shoemakers' thread; fabrics for slippers; ribbons for shoes; shoe laces or cords; shoe elastics, woolen; shoe elastics, cotton; shoe serge, woolen; shoe serge, cotton; shoemakers' knives; shoe eyelets and tips; serge patterns; lasts of all kinds; shoe buttons; shoe blacking, solid or liquid; nails and rivets; woolen cassimeres; woolen cloths; satin cloths and other fabrics of pure wool for men's clothing, with or without silk threads or stripes; surgical instruments; stationery, not specified; silk alpaca for clothing; woolen alpaca for clothing; carpets of vegetable fibres.

Consular Charges: The following are the only charges incurred by the shipper. Consular invoice blanks, per set of 6 copies, 50 cents. Continuation sheets, per set of 6 copies, 50 cents. Certification of bills of lading, $3.00. The consular invoice and continuation blanks are to be obtained only at the consulates. Legalization of certificates of origin, per set of 3 copies, $1.50.

Consular Invoices: A consular invoice is required for every consignment of merchandise to destinations in Nicaragua, the value of which is more than $50. Unless the consignee presents the consular invoice with the entry at the custom house,

FACTURA CONSULAR NO.

Número total de bultos .....
Total number of packages

Página .....
Page

Peso bruto total .....
Total gross weight

Total de páginas .....
Total number of pages

Fecha .....
Date

Factura de mercaderías embarcadas por.....
Invoice of merchandise shipped by

de....., puerto de embarque ....., por el vapor.....
of *port of shipment* *per S. S.*

para el puerto de entrega de....., a la consignación de.....
for the port of delivery of *consigned to*

....., de .....
of

por cuenta de....., de.....
for account of *of*

Esta factura corresponde al conocimiento de embarque No. .....
This invoice corresponds to bill of lading No.

DERECHOS CONSULARES C$.....
CONSULAR FEES

Marcas *Marks*	Numeros *Numbers*	Número de Bultos *Number of Packages*	Clase de Envase *Kind of Container*	Descripción de las mercaderías. Nombre, materia y cantidad de los artículos en términos de unidades o medidas comerciales. *Description of the merchandise. Name, material and quantity of the articles in terms of commercial units or measures.*	Valor de los diferentes artículos *Value of the different articles*	Peso Bruto Kilos *Gross weight Kilos*	Peso Neto Kilos *Net weight Kilos*

DECLARACIÓN
Declaration

Los suscritos, remitentes de las mercaderías descritas en esta factura,
The undersigned, shippers of the merchandise described in this invoice,

declaran bajo juramento que los precios, pesos y otros detalles de dichas
declare under oath that the prices, weights and other details of said

mercaderías, y demás particulares expresados en esta factura, son verda-
merchandise, and other particulars stated in this invoice, are true

deros y correctos.
and correct.

.....

Por .....
By

Certificación
Certification

Certifico que esta factura ha sido presentada a este Consulado y que
I certify that this invoice has been presented to this Consulate and that
la anterior declaración ha sido firmada por los remitentes o su represent-
the preceding declaration has been signed by the shippers or their
ante debidamente autorizado. En testimonio de lo cual firmo y pongo el
duly authorized representative. In witness whereof I sign and affix the
sello del Consulado a este documento en sextuplicado.
seal of the Consulate to six copies of this document.

.....
Cónsul General.

Continuation Sheet

FACTURA CONSULAR NO.
(CONSULAR INVOICE NO.)

Número total de bultos .....
Total number of packages

Página .....
Page

Peso bruto total .....
Total gross weight

Total de páginas .....
Total number of pages

Marcas *Marks*	Numeros *Numbers*	Número de Bultos *Number of Packages*	Clase de Envase *Kind of Container*	Descripción de las mercaderías. Nombre, materia y cantidad de los artículos en términos de unidades o medidas comerciales. *Description of the merchandise. Name, material and quantity of the articles in terms of commercial units or measures.*	Valor de los diferentes artículos *Value of the different articles*	Peso Bruto Kilos *Gross weight Kilos*	Peso Neto Kilos *Net weight Kilos*

he is subject to a fine and much inconvenience. It is therefore of the utmost importance that the consular invoice be properly prepared and forwarded without delay as one of the documents essential to the consignee.

Six copies of each consular invoice will be certified by the Nicaraguan Consulate at the port from which the shipment is made. The Consulate will deliver *three copies* of the consular invoice to the shipper, who must send all three to the consignee in Nicaragua. The consignee must present two copies to the custom house. The Consulate *retains* three copies of the consular invoice, one for their own files, the other two being sent to the Minister of Finance in Managua and the Collector of Customs at the port of entry.

Any *false or incorrect* statements of *merchandise values* in the consular invoice will render the consignee in Nicaragua liable to fines by the customs authorities. Fines are also imposed for incorrect statements of *weights* or *quantities*. Not only will fines be imposed in all such cases but the merchandise may be *confiscated* at the discretion of the customs authorities.

Consular invoices will not be accepted if the *description* of the merchandise is

not sufficiently definite for ready identification. General terms such as "machinery accessories," "clothing," "hardware" or other similarly vague descriptions must not be used.

All *weights* declared in the consular invoice must be expressed in kilograms or in fractions thereof. The *gross weight* is the weight of the merchandise together with all the containers, packages, covers, receptacles, wrappers, baling, vessels and packing of every kind, whether exterior, interior or immediate, in which the merchandise is contained, held or packed. The *net weight* shall not include the weight of any common exterior package, cover, receptacle, baling, wrapping or packing—but shall include all interior or immediate receptacles, including cards, pasteboard, paper, wood or other material to which the articles are affixed. Loose straw, shavings, excelsior, paper, sawdust or other similar materials interposed between the exterior container and the immediate receptacle of the merchandise to protect the same shall not be included in the net weight. Articles of different kinds, shipped in the same case or container, should be wrapped or packed separately and the net weight of each class definitely stated.

The *values* of merchandise declared in the consular invoice shall be the wholesale price in the principal markets of the country whence exported, packed and ready for shipment (including the value of all cases, crates, sacks, packages and containers of every class, together with other charges and expenses incident to placing the merchandise in condition ready for shipment), but not including ocean freight, insurance, export duties, consular fees and buyer's commission.

Separate consular invoices must be prepared for each different mark even when shipped to the same consignee.

If the *country of origin* of any of the merchandise described in the consular invoice is other than the country where the consular invoice is signed, that fact must be stated as a part of the description.

Consular invoices should be *typewritten,* but this is not compulsory. The size and arrangement of the consular invoice form is such as to fit any standard typewriting machine.

When a consular invoice occupies more than one page, the consular seal and signature must appear on *all* the pages. If the space allotted to the complete declaration of the merchandise is not sufficient, a special *continuation form* must be obtained and used.

Customs Regulations: Under the Nicaraguan tariff certain classes of goods are dutiable on gross weight but most duties are based on net weight. In determining tariff classifications, articles not otherwise specified in the tariff will be assimilated to those they most nearly resemble, there being no general tariff item covering all goods not specified. Ad valorem duties are assessed upon the same basis as in the United States, viz., the wholesale value of goods packed and ready for shipment. Among the articles subject to ad valorem duties are watches and clocks, jewelry, chemicals, drugs, pharmaceutical preparations, vehicles and machines.

The description of the merchandise in the consular invoices must be such as to meet the requirements of the tariff on those articles. The name and material of the article should always be stated. While it is preferable to state the description in the terms of the tariff, the usual commercial terms will be accepted, including the name, component materials and other details required by the tariff. The new tariff law prescribes: "The description of the imported merchandise on the consular invoice and on the entry must be in the nomenclature of the Tariff or in the equivalent commercial terms, including the name, component materials, quantity and special details required by the Tariff."

The quantity should always be stated, in the usual commercial terms, such as dozens, units, liters, gallons, pairs, the length and width of textiles in meters, and so forth.

Special description is required for certain articles, as follows:

Bottles (empty): Size of each in measure of contents. *Crockery and porcelain:* State whether plain and of one color, or painted, gilded or adorned. *Gold and silver articles and jewelry:* The net weight of the articles themselves, without immediate container, should be stated in hectograms. *Liquid patent or proprietary medicines and flavoring extracts:* The proportion of alcohol, if any, should be stated. *Petroleum refined, gasoline, naptha, benzine and paraffine oil:* State the total number of gallons and the quantity in each container. *Toilet articles, perfumery and cosmetics:* Should be packed in their immediate containers, especially those in which they are to be sold to the consumer, as otherwise they will be subject to a surcharge of 100 per cent of the duties, *Wines, liquors, beer and other beverages, and alcohol:* The total number of liters should be stated, as also the quantity in each bottle or cask, and the number of bottles or casks. The alcoholic strength of wines and liquors should be stated. *Wire:* The diameter of the wire should be stated in millimeters. *Wire cloth:* State the number of threads (or wires) in a square of 9 centimeters on each side, counting both ways. *Textiles of cotton, linen and other vegetable fibers:* State length in meters, width in meters to two decimal points (centimeters), weight of 100 square meters in kilos and fractions thereof, and number of threads in a square of 6 millimeters each side. State if dyed (in whole or part), printed or stamped. Also state if the textile contains two or more kinds of material threads, as cotton and linen, cotton and silk, and so forth, with the proportion of each. State if embroidered, brocaded, trimmed or has drawn or appliqué work. If the textile is cotton, also state if it is plain woven, or if twilled or figured. If it is mercerized so state. *Textiles of wool and silk:* State length in meters, width in meters to two decimal points (centimeters), and weight of a square meter in grams. If the textile contains two or more kinds of material, as wool and cotton, silk and cotton, so state, with the proportion of each. State if embroidered, brocaded, trimmed or has drawn or appliqué work To ascertain the weight of a square meter, divide the weight of a reasonable amount of the cloth (without boards, paper, and so forth) expressed in kilograms, by the product of the length of the same multiplied by the width, both expressed in meters or fractions of a meter. For example, if a bolt of the textile, or piece of reasonable length, weighs 22.05 kilos net, is 364 meters long and .64 meter wide, the weight per square meter is ascertained by the following formula:

$$\frac{\text{Weight } (22.05)}{\text{Length } (364) \times \text{width } (.64)} = \text{Weight per square meter}$$

(.0946 kilogram or 94.6 grams). If the weight of 100 square meters is desired multiply the above product by 100. In the example given such weight would be 9.46 kilos.

Import Restrictions: Firearms, cartridges, and so forth, may be shipped to destinations in Nicaragua only when accompanied by written permission secured from the consulate at the port of shipment.

Marking Packages: All marks should be stencilled. Gross weights in kilos should be marked on all packages.

Packing: Not over ten different kinds of merchandise may be packed in one container. When merchandise subject to different tariff classifications is enclosed in one case, each class of merchandise must be packed or wrapped separately or be in a different bundle, as the shipper may prefer, so that its weight may be compared with that declared in the invoice, and the respective duty levied on each class. In case of failure to comply with this requirement, the collector shall levy on the whole contents of the package an additional charge of 5 per cent on the tariff appraisement. When articles dutiable under different tariff classifications—as on gross weight, net weight, ad valorem, by count or measure, or duty free—are imported in a single package, the

weight of the exterior container and packing materials will be prorated among the various articles. The proportion for the articles dutiable on gross weight will be added to their net weight to determine the weight upon which duty will be collected. If articles dutiable on gross weight, but under different schedules, are imported in a single package, the weight of the container and packing materials will be divided proportionately and added to the net weights of the various articles to determine the dutiable weight.

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Bluefields .....TBL
Brito .....*(via San Juan del Sur)*
Cape Gracias .....*(via Bluefields)*
Chinandega .....*(via Corinto)*
Corinto .....TBL
Esteli .....*(via Corinto)*
Granada .....*(via Corinto)*
Greytown .....*(via Bluefields)*
Jinotega .....*(via Corinto)*
Juigalpa .....*(via Bluefields)*
La Paz .....*(via Corinto)*
Leon .....*(via Corinto)*
Managua .....*(via Corinto)*
Masaya .....*(via Corinto)*
Matagalpa .....*(via Corinto)*
Momotombo .....*(via Corinto)*
Naranja .....*(via Corinto)*
Ocotal .....*(via Corinto)*
Pearl Lagoon (Port Pearlas)—
(via Bluefields)
Prinzapolka .....*(via Bluefields)*
Rama .....*(via Bluefields)*
Realejo .....*(via Corinto)*
Rivas .....*(via Corinto)*
San Juan del Norte (Greytown) ..TBL
San Juan del Sur .....TBL
San Rafael .....*(via Corinto)*
San Ubaldo .....*(via Corinto)*
Soledad .....*(via Corinto)*
Tipitapa .....*(via Corinto)*
Vinotepe .....*(via Corinto)*
Waunta .....*(via Bluefields)*

Average time, New York to Bluefields .....12 days
Average time, New York to Corinto .....20 days

Postal Regulations: Mails for Nicaragua are despatched from New York, New Orleans or San Francisco.

Combination Packages: A combination package, so termed, may consist of (1) a sealed envelope containing a written or printed communication, and (2) an unsealed container enclosing either printed matter, or samples of merchandise. The two parts must be firmly attached together. Each part must be separately addressed to the same addressee. Each part must bear postage at the rate as specified for such part if mailed separately, and must conform to the general regulations governing that classification.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 8 pounds 12 ounces.

Letters: *Postage rate,* 2 cents per ounce or fraction.

Mail Time: Average mail time, 12 days.

Parcel Post: The *weight limit* is 22 pounds. Parcels *can be registered.* One copy of the *customs declaration* (Form 2966) must be attached to each parcel. *Postage rate,* 14 cents per pound or fraction. Consular invoices are not required on parcel-post shipments but their preparation is recommended. No charge is made by the Nicaraguan consulates for the certification of such invoices.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Post Cards: Single card, 1 cent; reply cards, 2 cents.

Printed Matter: *Postage rate,* 1 cent for each 2 ounces or fraction of 2 ounces; except newspapers and periodicals, 1 cent for each 4 ounces or fraction of 4 ounces. *Maximum weight,* 8 pounds 12 ounces; except single copies of printed books, 11 pounds. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. *Maximum weight,* 18 ounces. *Maximum size,* length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Telegraph and telephone apparatus; instruments for coining money; bullets, powder, bayonets, magazine and repeating rifles; police whistles.

If the value of a parcel or of several parcels sent by the same mail from the same person to the same addressee exceeds $50 in value, the declaration must be certified by the Nicaraguan consul.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicate by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: Bills of Lading must be prepared in Spanish and must show gross weights in pounds and kilos.

SAILINGS FROM NEW YORK

Panama Mail S. S. Co., 10 Hanover Square, New York.

Freight service, from New York, every 3 weeks, for Corinto and San Juan del Sur.

Dock Receipt, on company's form, in quadruplicate. Company keeps five copies of bills of lading on direct steamers to Corinto. Company keeps 9 copies of bills of lading on transshipment steamers to Corinto. Company keeps 8 copies all steamers to San Juan del Sur. Minimum bill of lading, $7.50 plus manifest fee. Company requires one uncertified copy Nicaraguan Consular Invoice on shipments to both ports.

★ **Pacific Steam Navigation Co.** (Sanderson & Son, Inc.), 26 Broadway, New York. Freight, mail and passenger service, from New York, fortnightly, for Colon, thence by connecting steamer for San Juan del Sur and Corinto. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

★ **Panama Railroad S. S. Line,** 24 State St., New York. Freight and passenger service, from New York, weekly, for Colon, thence by connecting steamer for San Juan del Sur and Corinto. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $7.50. Parcel Receipts (packages not exceeding $10.00 in value or 2 cubic feet in measurement), $3.00.

★ **United Fruit Company S. S. Service,** 17 Battery Place, New York. Freight and passenger service, from New York, twice a week, for Colon, thence by connecting steamer for San Juan del Sur and Corinto. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 9 copies. Minimum Bill of Lading, $7.50. Parcel Receipts (packages not exceeding $5.00 in value or 3 cubic feet in measurement), $3.00.

SAILINGS FROM BOSTON

★ **United Fruit Company S. S. Service,** Long Wharf, Boston. Freight service, weekly. See New York.

SAILINGS FROM LOS ANGELES

Latin-America Line (John McLaurin), 333 New High St., Los Angeles. Freight service, from Los Angeles, as cargo offers. See route note, Latin-America Line, San Francisco.

Panama Mail S. S. Co., 548 South Spring St., Los Angeles. Freight service, from Los Angeles, twice a month, for Corinto and San Juan del Sur. See route note, San Francisco.

SAILINGS FROM NEW ORLEANS

Cuyamel Fruit Co., 410 Camp St., New Orleans. Freight, mail and passenger service, from New Orleans, every week, for Bluefields. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

Jamaica Fruit Line (Orr Fruit & S. S. Co.), 625 Common St., New Orleans. Freight service, from New Orleans, every two weeks, for Bluefields. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

★ **United Fruit Company S. S. Service,** 321 St. Charles St., New Orleans. Freight service, weekly, for Colon, thence by connecting steamer for San Juan del Sur and Corinto. See route note, United Fruit, New York.

SAILINGS FROM PORTLAND, OREGON

Latin America Line (Chalmers & Cartwright, Inc.), Porter Bldg., Portland, Oregon. Freight service, from Portland, Oregon, as cargo offers, for Corinto.

SAILINGS FROM SAN FRANCISCO

Latin-America Line (R. S. Silva & Co.), 149 California St., San Francisco. Freight service, from San Francisco, as cargo offers, for Corinto. Dock Receipt, on company's form, in triplicate. Bills of Lading, 4 company copies. Minimum Bill of Lading, $5.00.

Panama Mail S. S. Co., 2 Pine St., San Francisco. Freight, mail and passenger service, from San Francisco, three times a month, for Corinto; twice a month, for San Juan del Sur. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 10 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM SEATTLE

Latin America Line (Lea-Matthew Shipping Corp.), Alaska Bldg., Seattle. Freight service, from Seattle, as cargo offers, for Corinto.

THE EXPORTERS' ENCYCLOPAEDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

NIGERIA

Nigeria is a British Colony. For administrative purposes the colony is divided into two groups of provinces. The Southern Provinces are: Abeokuta, Benin, Calabar, Ijebu, Ogoja, Ondo, Onitsha, Owerri, Oyo, and Warri. The Northern Provinces are: Bauchi, Bornu, Ilorin, Kabba, Kano, Kontagora, Munshi, Muri, Nassarawa, Nupe, Sokoto, Yola, and Zaria. British Cameroon is included under the Government of Nigeria, its southern portion being counted as one of the southern provinces of Nigeria, while its northern portion has been added to the provinces of Bornu and Yola.

American Consulates: Nigeria is included in the jurisdiction of the American Consulate General at Monrovia (Liberia).

Cable and Radio Rates: In figuring time of arrival of a cable message at destination in Nigeria, add 6 hours to New York standard time.

	A	B	C	D	E
Cable for Bonny and Lagos					
Full rate	.90	.94	.98	1.01	1.04
Deferred rate	.45	.47	.49	.50½	.52
Preferred rate	.99	1.02	1.05	1.08	1.11
Urgent rate	2.47	2.50	2.53	2.56	2.59
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Cable for all other places					
Full rate	.94	.98	1.02	1.05	1.08
Deferred rate	.47	.49	.51	.52½	.54
Preferred rate	1.03	1.06	1.09	1.12	1.15
Urgent rate	2.59	2.62	2.65	2.68	2.71
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio for Bonny and Lagos					
Full rate	.90	.94	.98	1.01	1.04
Deferred rate	.45	.47	.49	.50½	.52
Partly urgent rate	2.47	2.51	2.55	2.58	2.61
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio for all other places					
Full rate	.94	.98	1.02	1.05	1.08
Deferred rate	.47	.49	.51	.52½	.54
Partly urgent rate	2.59	2.63	2.67	2.70	2.73
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington,

Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha, and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Nigeria.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Commercial Invoices: All invoices covering shipments to destinations in Nigeria must be accompanied by a statement, in the following form, which has been attested before a notary public:

I, the undersigned,
do solemnly and truly declare as follows:

(1) That I am a clerk in the employ of
the exporter of goods in the within invoice mentioned or described shipped to
at

(2) That the said invoice is in all respects correct and true.

(3) That the said invoice contains a true and full statement showing the price actually paid or to be paid for the said goods, the actual quantity thereof and all charges thereon.

(4) That the said invoice also exhibits the fair market value of the said goods at the time and place of their direct exportation to Nigeria and as when sold at the same time and place in like quantity and condition for home consumption, in the principal markets of the country, whence exported directly to Nigeria, without any discount or deduction for cash, or on account of any bounty, or on account of any royalty actually payable thereon, or payable thereon when sold for home consumption but not payable when exported, or on account of the exportation thereon or for any special consideration whatever;

(5) That no different invoice of the goods mentioned in the said invoice has been or will be furnished to anyone; and

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world.

(6) That no arrangement or understanding affecting the purchase price of the goods has been or will be made or entered into between the said exporter and the purchaser, or by anyone on behalf of either of them, either by way of discount, rebate, salary, compensation, or in any manner whatever other than as shown in the said invoice.

(7) That I am duly authorized to make this declaration.

Declared at
this day of 19
before me
A Commissioner of Deeds
or Notary Public.

Consular Offices: See under *United Kingdom.*

Consular Regulations: No consular documents are required, but a special declaration must appear on commercial invoices. See *Commercial Invoices.*

Customs Regulations: The commercial invoice for Nigeria must show in parallel column the values of the goods in terms of pounds of shillings and pence, as well as in dollars and cents, and the rate of conversion must be stated.

That rate should be the prevailing rate of exchange on the date of exportation. R. X.

Ports and Trade Centers: The principal ports and trade centers for Nigeria are Lagos, Abeojuta, Calabar, Opobo, Bonny, Brass, Akassa and Forcadas. For routing instructions covering shipments to these points see Ports and Trade Centers under *Africa, West Coast.*

Postal Regulations: Mails for Nigeria are despatched from New York.

Combination Packages: Combination packages are not permitted in the mails to Nigeria.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 5 cents for each additional ounce or fraction.

Mail Time: The average mail time is 26 days.

Marking Packages: Senders must indicate, by label attached to the cover of the parcel, whether, in the event of non-delivery within 28 days of its arrival at the office of destination, it shall be (a) treated as abandoned, or (b) returned at the senders' expense. No other alternative is permissible.

Packing: Parcels must be strongly packed. Waterproof covers should be used for parcels intended for places beyond the service of the Nigerian Railway.

Parcel Post: *Weight limit,* 11 pounds. Parcels *cannot be registered. Customs* declaration, one copy, Form 2966. Postage rate 14 cents per pound or fraction, plus transit charges, up to 3 pounds, 54 cents; from 3 to 7 pounds, 84 cents; from 7 pounds to the weight limit, $1.14.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates*, 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Letters, except one for the addressee, firearms, including revolvers and guns and the parts of same; cowries, cotton seeds; distilling apparatus or the parts of this apparatus, substances easily liquefiable unless they are enclosed in hermetically sealed receptacles; carbon papers (same as *Abyssinia*).

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States*. For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers*. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

SAILINGS FROM NEW ORLEANS

★ **American West African Line** (Lykes Bros. S. S. Co., Inc.), Whitney-Central Bldg., New Orleans. Freight service, from New Orleans, every 3 months, for Abonema.

SAILINGS FROM MOBILE

★ **American West African Line** (Waterman S. S. Corp.), City Bank Bldg., Mobile. Freight service, from Mobile, every 3 months, for Abonema.

SAILINGS FROM HAMPTON ROADS

Holland America Line, Seaboard National Bank Bldg., Norfolk. Freight service, from Hampton Roads, monthly (via Rotterdam), for Abonema.

U. S. PORTS and SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

NORWAY
SWEDEN
Hammerfest
Vadsoe
Nyborg
Tromsoe
Bodo
Haparanda
Kalix
Lulea
Pitea
Vik
Skellefteå
Umea
Christiansund
Molde
Aalesund
Trondhjem
(Drontheim)
Ornskoldsvik
Hernosand
Sundsvall
Floro
Hudiksvall
Soderhamn
Falun
Gefle
Bergen
Haugesund
Skudesnaes
Stavanger
CHRISTIANIA
Drammen
Skien
Drobak
Sala
Westeras
Upsala
STOCKHOLM
Orebro
Egersund
Flekkefjord
Farsund
Mandal
Grimstad
Arendal
Christiansand
Risoer
Lyngor
Langesund
Kragerve
Laurvig
Frederickstad
Frederickshald
Wenersborg
Skara
Falkoping
Motala
Nykoping
Norrkoping
Linkoping
Westervik
Vimmerby
Oskarshamn
Visby
GOTHLAND
Gothenburg
Warburg
Falkenberg
Halmstad
Wexio
Kalmar
OLAND
Helsingborg
Landskrona
Lund
Malmo
Christianstad
Karlskrona
Karlshamn
Cimbrishamn
Ystad
Trelleborg
DENMARK

NORWAY

Norway occupies the western portion of the Scandinavian peninsula. Its area is about 124,129 square miles, and its population is approximately 2,646,000. The kingdom is divided into twenty districts (fylker) as follows: Kristiania, Akershus, Ostfold, Hedmark, Opland, Buskerud, Vestfold, Telemark, Aust-Agder, Vest-Agder, Rogaland, Hordaland, Bergen, Sogn og Fjordane, More, Sor-Trondelag, Nord Trondelag, Nordland, Troms, and Finmark.

Currency: The unit of currency is the krone (crown) of 100 öre, equivalent at par of exchange to 26.8 cents, United States currency.

Weights and Measures: Metric system.

American Consulates: *Consulate General,* Christiania. *Consulates,* Bergen, Stavanger.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Norway, add 6 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.35	.39	.43	.46	.49
Deferred rate	.17½	.19½	.21½	.23	.24½
Preferred rate	—	—	—	—	—
Urgent rate	.55	.58	.61	.64	.67
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.24	.28	.32	.35	.38
Deferred rate	.12	.14	.16	.17½	.19
Partly urgent rate	—	—	—	—	—
Urgent rate	.72	.76	.80	.83	.86
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana, (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and

For *Direct* communication with NORWAY

File RADIOGRAMS to Europe, the Near East or South America at Postal Telegraph offices. To Japan, Hawaii and Dutch E. Indies, file at Western Union offices. Send RADIOGRAMS to ships at sea.

Mark Every Message

"Via RCA"

RADIO CORPORATION OF AMERICA

Main Office, always open: 64 Broad Street, New York **Telephone Hanover 1811**

Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Norway.

The Canadian Bank of Commerce, 16 Exchange Place, New York City. Complete facilities for handling all kinds of foreign business through our connections, Bergens Privatbank, Christiania. Branches and carefully selected correspondents in every important city in the world.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Norway and other countries throughout the world. See our advertisement under Boston in General Information Section.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars and foreign currencies. Represented in Oslo, Arendal, Lillesand and Risor by its stockholding correspondents, Den Norske Creditbank.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The Philadelphia-Girard National Bank .....Philadelphia, Pa.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices: There are Norwegian consular offices in the following cities. The regulations are uniform for all offices except as otherwise stated under *Consular Regulations.*

New York: Consulate General, 115 Broad Street. (Telephone, Bowling Green 2862). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in the Atlantic and Gulf states. Hans Fay, Consul General.

Baltimore: Vice Consulate, 19 South Street. (Telephone, Plaza 4390). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Maryland. Arthur F. Lidebotham, Vice Consul.

Boston: Vice Consulate, 40 Broad Street. (Telephone, Congress 1428). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Massachusetts. Georg T. Vedeler, Vice Consul.

Charleston: Vice Consulate, Boyce's Wharf. (Telephone, 1000). 10 a.m. to 2 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in South Carolina. Christian J. Larsen, Vice Consul.

Chicago: Consulate, 360 North Michigan Avenue. (Telephone, State 7780). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 1 p.m. Jurisdiction in Illinois, Wisconsin, Michigan, Ohio, Indiana, Iowa, Nebraska, Kansas, Missouri, Oklahoma, Arkansas, Kentucky, Tennessee. Olaf Bernts, Consul.

Cleveland: Vice Consulate, 1520 Union Trust Building. (Telephone, Main 5124). 8.30 a.m. to 5.30 p.m. Jurisdiction in Ohio. C. F. Taplin, Vice Consul.

Decorah: Vice Consulate, 103 East Water Street. (Telephone, 32[illegible]). 10 a.m. to 12 m. and 2 p.m. to 5 p.m. Jurisdiction in Iowa. Dr. T. Stabo, Vice Consul.

Denver: Vice Consulate, McMann Building. (Telephone, Main 3626). 10 a.m. to 2 p.m. Jurisdiction in Colorado. V. E. Baerresen, Vice Consul.

Fernandina: Vice Consulate, Atlantic Avenue & Second Street. 9 a.m. to 4 p.m. Jursidiction in Fernandina and Nassau County (Fla.). N. B. Borden, Vice Consulate.

Galveston: Vice Consulate, 112 Tremont Street. (Telephone, 791). 9 a.m. to 4 p.m. Jurisdiction in Texas (except Port Arthur and Sabine). Jno. W. Focke, Vice Consul.

Grand Forks: Vice Consulate, First National Bank. (Telephone, 1). 9 a.m. to 3 p.m. Jurisdiction in North Dakota. J. A. Berg, Vice Consul.

Great Falls (Mont.): Vice Consulate, 614 First National Bank Building. 9 a.m. to 12 m. and 2 p.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m.

Gulfport: Vice Consulate, Hewes Building. 10 a.m. to 12 m. and 2 p.m. to 4 p.m.

Jacksonville: Vice Consulate, 1949 East Adams Street. 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction, port of Jacksonville (Fla.).

Key West: Vice Consulate, 411 Front Street. 9 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m.

Milwaukee: Vice Consulate, 210 Wisconsin Street. (Telephone, Broadway, 3320). 8.30 a.m. to 4 p.m.; Saturdays, 8.30 a.m. to 12.30 p.m. Jurisdiction in Wisconsin. Olaf I. Rove, Vice Consul.

Mobile: Vice Consulate, 303 Masonic Temple Building. 10 a.m. to 2 p.m. Jurisdiction in Alabama. J. B. Oliver, Vice Consul.

Newark: Vice Consulate, 16 Clinton Street. (Telephone, Mitchell 6257). 10 a.m. to 12 m. and 2 p.m. to 4 p.m. Jurisdiction in New Jersey. Joh. Randulf Bull, Vice Consul.

New Orleans: Vice Consulate, 1015 Carondelet Street. 10 a.m. to 12 m. and 1 p.m. to 4 p.m.; Saturdays, 10 a.m. to 1 p.m.

Newport News: Vice Consulate, C. & O. Terminal Building. (Telephone, 2010). 9 a.m. to 12 m. and 1.30 p.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Newport News. T. Parker Host, Vice Consul.

Niagara Falls: Vice Consulate, Elderfield Building. (Telephone, 711). 9 to 10 a.m. Jurisdiction in Niagara Falls "and surrounding districts." August Stillesen, Vice Consul.

Norfolk: Vice Consulate, 112 Randolph Street. (Telephone, 21626). 10 a.m. 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Virginia (except Newport News). Anders Williams, Vice Consul.

Omaha: Vice Consulate, 1407 Douglas Street. 8 a.m. to 12 m. and 1 p.m. to 6 p.m. A. L. Wideland, Vice Consul.

Pensacola: Vice Consulate, 619 South Palafox Street. 9 a.m. to 12 m. and 2 p.m. to 5 p.m. Jurisdiction in Florida ("From Pensacola to Fernandina").

Philadelphia: Vice Consulate, 305 Walnut Street. (Telephone, Lombard 1245). 10 a.m. to 3 p.m.; Saturdays. 10 a.m. to 12 m. Jurisdiction in Pennsylvania. Mathias Moe, Vice Consul.

Port Arthur: Vice Consulate, Fifth Street & Austin Avenue. 8 a.m. to 6 p.m. Jurisdiction in Sabine District (Orange, Beaumont, Port Neches, Port Arthur, Sabine and Sabine Pass). John R. Adams, Vice Consul.

Portland (Maine): Vice Consulate, 599 Press Herald Building. (Telephone, Forest 3198). 10 a.m. to 1 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Maine. Lt. Col. J. B. Keating, Vice Consul.

Portland (Oregon): Vice Consulate, Henry Building. (Telephone, Broadway 2541). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Oregon. Emil P. Slovarp, Vice Consul.

Port Townsend: Vice Consulate, Jefferson Street. (Telephone, 33). 9 a.m. to 5 p.m. Jurisdiction in Washington (counties of Jefferson, Clallam, Kitsap, Chehalis, Pacific, Mason). O. Klocker, Vice Consul.

St. Louis: Vice Consulate, 1924 Chestnut Street. (Telephone, Central 3292). 9 a.m. to 5 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Kansas, Iowa, Oklahoma, Tennessee, Kentucky, Missouri. John G. Borresen, Vice Consul.

St. Paul: Consulate, 89 East Fifth Street. (Telephone, Cidar 0394). 9 a.m. to 6 p.m. Jurisdiction in Minnesota, Montana, North and South Dakota. E. H. Hobe, Consul.

Salt Lake City: Vice Consulate, 805 Newhouse Building. (Telephone, Wasatch 1972). 9 a.m. to 3.30 p.m. Jurisdiction in Utah. Nels Mettome, Vice Consul.

San Diego: Vice Consulate, 205 MacNeece Building. 9 a.m. to 5 p.m.

San Francisco: Consulate, 260 California Street. (Telephone, Sutter 5993). 10 a.m. to 3 p.m. Jurisdiction in California, Oregon, Washington, Idaho, Wyoming, Nevada, Utah, Colorado, Arizona, New Mexico, Alaska. Nils Voll, Consul.

Savannah: Vice Consulate, 34 Bay Street East. (Telephone, 3473). 11 a.m. to 2 p.m. Jurisdiction in Georgia. E. S. Trosdal, Vice Consul.

Seattle: Vice Consulate, 103 Douglas Building. (Telephone, Ell. 0061). 10 a.m. to 1 p.m. and 2 p.m. to 5 p.m. Jurisdiction in Washington. Thomas H. Kolderup, Vice Consul.

Sioux Falls: Vice Consulate, 209 Minnehaha Block. 9 a.m. to 3.30 p.m. Jurisdiction in South Dakota. Niels O. Monserud, Vice Consul.

Tampa: Vice Consulate, First National Bank Building. (Telephone, 2984). 9 a.m. to 12 m. and 1 p.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Tampa. Barton H. Smith, Vice Consul.

Wilmington: Vice Consulate, 604 Murchison Bank Building. (Telephone, 26). 9 a.m. to 3 p.m. Jurisdiction in North Carolina. Charles P. Bolles, Vice Consul.

Consular Regulations: No Consular documents are required for Norway. For shipments packed in burlap or other woven material, the "sack certificates" may be legalized by a notary public at the place of shipment or by a chamber of commerce or Norwegian consular officer. Papers covering shipments of meat must be legalized by a Norwegian consul.

TO NORWAY
SHIP THRU **ARTHUR T. BLACKMAN, INC.** NEW YORK
Best Routes FOREIGN FREIGHT CONTRACTORS Lowest Rates
15-25 Whitehall Street Phone: Bowling Green 9364, 9365

Customs Tariff: In general, duty is levied on legal net weight, but in some cases only the weight of the outer container is deducted from the gross weight, while that of the immediate packing is included in the dutiable weight.

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Aalesund	TBL	Langesund	*(via Christiania)*
Arendal	TBL	Laurvik	*(via Christiania)*
Bergen	TBL	Lillesand	*(via Christiansand)*
Bodoe	TBL	Lofoten Islands	*(via Bergen)*
Brevik	TBL	Lyngor	*(via Christiansand)*
Christiania (Oslo)	TBL	Mandal	TBL
Christiansand	TBL	Molde	TBL
Christiansund	TBL	Mosjoen	TBL
Drammen	TBL	Moss	TBL
Drontheim	TBL	Namsos	TBL
Egersund	TBL	Narvik	TBL
Farsund	TBL	Oslo (Christiania)	TBL
Flekkefjord	TBL	Osterrisor	*(via Christiansand)*
Floroe	TBL	Porsgrund	*(via Laurvig)*
Frederikshald	TBL	Risoer	TBL
Frederikstad	TBL	Sandefjord	TBL
Grimstad	TBL	Sarpsborg	TBL
Hammerfest	TBL	Skien	TBL
Haugesund	TBL	Skudesnaes	*(via Stavanger)*
Holmestrand	TBL	Stavanger	TBL
Horten	TBL	Tonsberg	TBL
Kongsberg	*(via Christiania)*	Tromsoe	TBL
Krageroe	*(via Christiansand)*	Trondhjem	TBL
Kristiania	TBL	Tvedestrand	TBL
Kristiansand	TBL	Vadsoe	TBL
Kristiansund	TBL	Vardoe	TBL

Average time, New York to Bergen, 9 days; Stavanger, 10 days; Christiansand, 11 days; Christiania, 12 days

Postal Regulations: Mails for Norway are despatched from New York.

Combination Packages: A combination package, so termed, may consist of (1) a sealed envelope containing a written or printed communication, and (2) an unsealed container enclosing either printed matter, or samples of merchandise. The two parts must be firmly attached together. Each part must be separately addressed to the same addressee. Each part must bear postage at the rate as specified for such part if mailed separately, and must conform to the general regulations governing that classification.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Mail Time: The average mail time, 13 days.

Parcel Post: *Weight limit,* 22 pounds. *Registration,* permitted, liability limited to 50 francs. Customs declaration, one copy, Form 2966. Postage rate, 14 cents per pound or fraction.

INSURANCE COMPANY OF NORTH AMERICA
Foreign and Domestic Parcel Post Insurance.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Hairwash, containing alcohol; perfumes, essences of, containing alcohol; seed, in parcels of 2 pounds or less—beans, peas, carrots, Swedish turnip (kohl-rabi), cauliflower, cabbage, parsley, radish, beet, lettuce, celery, parsnip, onion and leek—unless there is mentioned the name of the seed, the price of the parcel, also the germinating power and the year when the seed had the germinating power stated, and timothy seed.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional information regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

American Line (International Mercantile Marine), 1 Broadway, New York. Freight and passenger service, from New York, weekly (via Hamburg), for Norwegian ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, 2 company copies. Minimum Bill of Lading, $7.50.

★ **American Diamond Line** (Black Diamond S. S. Corp.), 67 Exchange Place, New York. Freight service, from New York, fortnightly (via Antwerp), for Norwegian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

Ellerman's Wilson Line (Ellerman's Wilson Line, N. Y., Inc.), 25 Broadway, New York. Freight service, from New York, weekly, for Hull, thence by connecting steamer for Norwegian ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, 1 company copy. Minimum Bill of Lading, $7.50. Parcel Receipts, issued, $2.50.

"K" Line (U. S. Navigation Co., Inc.), 17 Battery Place, New York. Freight service, from New York, fortnightly (via Hamburg), for Norwegian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 9 copies. Minimum Bill of Lading, $7.50.

Norwegian-America Line (Norwegian-America Line Agency, Inc.), 10 Bridge St., New York. Freight, mail and passenger service, from New York, about weekly, for Bergen, Stavanger, Christiansand and Oslo. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued, $1.00 per cubic foot; minimum, $3.00; maximum, $10.00.

Red Star Line (International Mercantile Marine), 1 Broadway, New York. Freight and passenger service, from New York, weekly (via Antwerp), for Norwegian ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, 2 company copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

Scandinavian-American Line (Funch, Edye & Co., Inc.), 25 Broadway, New York.

Freight, mail, refrigerator, and passenger service, from New York, about weekly, for Oslo and other Norwegian ports.

Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $7.50. Parcel Receipts (packages not exceeding $10.00 in value), $1.00 per cubic foot or $2.00 per 100 pounds, ship's option; minimum charge, $3.00.

★ **United American Lines** (United American Lines, Inc.), 39 Broadway. Freight and passenger service, from New York, weekly (via Hamburg), for Norwegian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading (for Hamburg), $5.00.

★ **United American Lines and Hamburg-American Line** (United American Lines, Inc.), 39 Broadway, New York. Freight and passenger service, from New York, fortnightly (via Hamburg), for Norwegian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50.

★ **United States Lines,** 45 Broadway, New York. Freight and passenger service, from New York, weekly (via Bremen), for Norwegian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

SAILINGS FROM BALTIMORE

★ **American Diamond Line** (Dichmann, Wright & Pugh, Inc.), Hearst Tower Bldg., Baltimore. Freight service, from Baltimore, fortnightly (via Antwerp), for Norwegian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

★ **Norway-Mexico-Gulf Line** (Furness, Withy & Co., Ltd.), 19 South St., Baltimore. Freight service, from Baltimore, about monthly, for Christiania. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00. Parcel Receipts (packages not exceeding $10.00 in value), $1.00 per cubic foot; minimum charge, $2.50.

Scandinavian-American Line (Ramsay, Scarlett & Co., Inc.), Keyser Bldg., Baltimore. Freight service, direct or by transshipment. See New York.

States Marine Line (States Marine Co. of Baltimore), Keyser Bldg., Baltimore. Freight service, from Baltimore, bi-monthly, for Christiania. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $7.50.

★ **United American Lines** (United American Lines, Inc.), Hearst Tower Bldg. Freight and passenger service, from Baltimore, weekly (via Hamburg), for Norwegian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading (for Hamburg), $5.00.

SAILINGS FROM BOSTON

★ **American Diamond Line** (Rogers & Webb), 110 State St., Boston. Freight service, from Boston, fortnightly (via Antwerp), for Norwegian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

Leyland Line (International Mercantile Marine Co., Inc.), 84 State St., Boston. Freight service, from Boston, about fortnightly, for Liverpool or London, thence by connecting steamer for Norwegian ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

Norway-Mexico-Gulf Line (Furness, Withy & Co., Ltd.), 10 State St., Boston. Freight service, from Boston, about monthly, for Christiania. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

Scandinavian-American Line (A. C. Lombard's Sons), 110 State St., Boston. Freight service, direct or by transshipment. See New York.

★ **United American Lines** (C. H. Sprague & Son), 141 Milk St. Freight and passenger service, from Boston, weekly (via Hamburg), for Norwegian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading (for Hamburg), $5.00.

SAILINGS FROM BRUNSWICK

Carolina Line (Strachan Shipping Co.), Brunswick. Freight service, as cargo offers. See Charleston.

SAILINGS FROM CHARLESTON

Carolina Line (The Carolina Co.), Charleston. Freight service, from Charleston, monthly (via Hamburg/Bremen), for Norwegian ports. Dock Receipt, on shipper's form. Bills of Lading, company keeps 7 copies.

SAILINGS FROM FERNANDINA

Carolina Line (Strachan Shipping Co.), Fernandina. Freight service, as cargo offers. See Charleston.

SAILINGS FROM GALVESTON

Norway-Mexico-Gulf Line (Fowler & McVitie, Inc.), Cotton Exchange Bldg., Galveston. Freight and passenger service, with Swedish-America-Mexico Line and Transatlantic S. S. Co., Ltd., from Galveston, three times a month, for Oslo. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $10.00.

Scandinavian-American Line (Wilkens & Biehl), Galveston. Freight service, about every three weeks. See New Orleans.

Swedish-America-Mexico Line (Fowler & McVitie, Inc.), Cotton Exchange Bldg., Galveston. See Norway-Mexico-Gulf Line route note.

Transatlantic S. S. Co., Ltd. (Fowler & McVitie, Inc.), Cotton Exchange Bldg., Galveston. See Norway-Mexico-Gulf Line route note.

SAILINGS FROM HAMPTON ROADS

★ **Black Diamond Line** (Dichmann, Wright & Pugh), Citizens Bank Bldg., Norfolk. Freight service, from Hampton Roads, fortnightly (via Antwerp), for Norwegian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

Scandinavian-American Line (United States Shipping Co.), Royster Building, Norfolk. Freight service, direct or by transshipment. See New York.

★ **United American Lines** (Trosdal, Plant & Lafonta), Citizens Bank Bldg., Norfolk. Freight and passenger service (via Hamburg), from Hampton Roads, about fortnightly, for Norwegian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading (for Hamburg), $5.00.

SAILINGS FROM HOUSTON

Norway-Mexico-Gulf Line (Fowler & McVitie, Inc.), Cotton Exchange Bldg., Houston. Freight and passenger service, with Swedish-America-Mexico Line and Transatlantic S. S. Co., Ltd., from Houston, three times a month, for Oslo. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $10.00.

Swedish-America-Mexico Line (Fowler & McVitie, Inc.), Cotton Exchange Bldg., Houston. See Norway-Mexico-Gulf Line route note.

Transatlantic S. S. Co., Ltd. (Fowler & McVitie, Inc.), Cotton Exchange Bldg., Houston. See Norway-Mexico-Gulf Line route note.

SAILINGS FROM JACKSONVILLE

Carolina Line (Tampa Inter-Ocean Co.), Jacksonville. Freight service, as cargo offers. See Charleston.

SAILINGS FROM LOS ANGELES

East Asiatic Co., Ltd. (Balfour, Guthrie & Co.), Los Angeles. Freight and passenger service, from Los Angeles, about monthly. Dock Receipt, on company's form. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

★ **Johnson Line** (W. R. Grace & Co.), San Fernando Bldg., Los Angeles. Freight service, about monthly. See San Francisco.

Norway Pacific Line (J. M. Sivertsen), 703 Palos Verdes St., San Pedro. Freight service, from Los Angeles, monthly. See San Francisco.

★ **United American Lines** (Los Angeles S. S. Co.), 108 West 6th St., Los Angeles. Freight service, from Los Angeles, fortnightly (via Hamburg), for Norwegian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM NEW ORLEANS

Norway-Mexico-Gulf Line and Swedish-American Line (Trosdal, Plant & Lafonta), Whitney-Central Bldg., New Orleans. Freight service, monthly, for Christiania. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00.

Scandinavian-American Line (American Baltic Chartering & Shipping Co., Inc.), New Orleans Bank Bldg., New Orleans. Freight service, about every three weeks, for Copenhagen, thence by connecting steamer for Norwegian ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50.

★ **United American Lines** (Richard Meyer & Co.), Hibernia Bank Bldg. Freight service, from New Orleans, monthly (via Hamburg), for Norwegian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading (for Hamburg), $5.00.

SAILINGS FROM PHILADELPHIA

★ **American Diamond Line** (Dichmann, Wright & Pugh, Inc.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, fortnightly (via Antwerp), for Norwegian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

Norway-Mexico-Gulf Line, Lafayette Bldg., Philadelphia. Freight service, from Philadelphia, twice a month, for Bergen, Christiansand, Stavanger, and Trondhjem. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

Scandinavian-American Line (S. L. Burgess & Co.), Lafayette Bldg., Philadelphia. Freight service, about twice a month. See New York.

★ **United American Lines** (Trosdal, Plant & Lafonta), Lafayette Bldg. Freight and passenger service, from Philadelphia, fortnightly (via Hamburg), for Norwegian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading (for Hamburg), $5.00.

SAILINGS FROM PORTLAND, OREGON

East Asiatic Co., Ltd. (Chalmers Shipping Co.), Portland, Oregon. Freight service, from Portland, Oregon. See San Francisco.

United American Lines (Columbia Pacific Shipping Co.), Porter Bldg., Portland, Oregon. Freight service, from Portland, Oregon, fortnightly (via Hamburg), for Norwegian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM SAN FRANCISCO

American-Hawaiian S. S. Co., 215 Market St., San Francisco. Freight service, from San Francisco, every 5 days (via New York), on through bills of lading (Norwegian-America Line), for Christiania, Stavanger, Bergen, and outports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

East Asiatic Co., Inc., 433 California St., San Francisco. Freight and passenger service, about monthly, for Copenhagen, thence by connecting steamer for Norwegian ports. Dock Receipt, on company's form. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

★ **Johnson Line** (W. R. Grace & Co.), 322 Pine St., San Francisco. Freight and passenger service, from San Francisco, about monthly, for Oslo. Dock Receipt, on company's form, in duplicate. Bills of Lading, 5 company copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

Norway Pacific Line (Norway Pacific Line), 485 California St., San Francisco. Freight service, from San Francisco, monthly, for Bergen and Oslo. Dock Receipt, on company's form, in duplicate. Bills of Lading, 4 company copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

★ **United American Lines** (Sudden & Christensen, Inc.), 230 California St., San Francisco. Freight service, from San Francisco, fortnightly (via Hamburg), for Norwegian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM SAVANNAH

Carolina Line (Trosdal, Plant & Lafonta), Savannah. Freight service, as cargo offers. See Charleston.

SAILINGS FROM SEATTLE

East Asiatic Co., Inc., 823 Alaska Bldg., Seattle. Freight service, about monthly. See San Francisco.

★ **Johnson Line** (W. R. Grace & Co.), Hoge Bldg., Seattle. Freight service, from Seattle, about monthly. See San Francisco.

★ **United American Lines** (Sudden & Christensen, Inc.), Arctic Bldg., Seattle. Freight service, fortnightly (via Hamburg), for Norwegian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM WILMINGTON, N. C.

Carolina Line (The Carolina Company), Wilmington, N. C. Freight service, monthly. See Charleston.

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone, Whitehall 1247

NYASALAND

The Nyasaland Protectorate is bounded on the north by the former German East Africa; on the east by Lake Nyassa; on the south by Portuguese East Africa; and on the west by Rhodesia. It is a British colony. The area is 39,315 square miles, and the population 1,250,000, of which total only about 1,000 are Europeans.

American Consulates: Nyasaland is included in the jurisdiction of the American Consulate at Nairobi (Kenya Colony).

Cable and Radio Rates: In figuring time of arrival of a cable message at destination in Nyasaland, add 7 hours to New York standard time.

Cable	A	B	C	D	E
Full rate	.79	.83	.87	.90	.93
Deferred rate	.39½	.41½	.43½	.45	.46½
Preferred rate	.84	.87	.90	.93	.96
Urgent rate	2.02	2.05	2.08	2.11	2.14
Cable letter	.23	.24	.25	.26	.27
(Minimum, 20 words plus 7 cents)					
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Nyasaland.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world.

Consular Offices: See under *United Kingdom.*

Consular Regulations: No consular documents are required.

Currency: The monetary system is that of Great Britain.

Customs Tariff: Customs duties are levied at a uniform rate of 10 per cent ad valorem. Agricultural machinery, implements and appliances are admitted free of duty.

Ports and Trade Centers: Direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Bandawe .....(*via Chinde*)
Blantyre .....(*via Chinde*)
Chiromo .....(*via Quilimane*)
Domira Bay .....(*via Quilimane*)
Karonga .....(*via Quilimane*)
Kotakota .....(*via Quilimane*)
Mpimbi .....(*via Quilimane*)
Mponda .....(*via Quilimane*)
Zomba .....(*via Quilimane*)

Postal Regulations: Mails for Nyasaland are despatched from New York.

Combination Packages: Combination packages are not permitted in the mails to Nyasaland.

Commercial Papers: Postage rate, 5 cents up to 10 ounces, 1 cent per each additional 2 ounces. Maximum weight, 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction, 3 cents for each additional ounce or fraction. Registration, 15 cents, with return receipt if requested. Merchandise may be mailed at letter rate. Weight limit, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension, except that rolls may be 30 inches in length by 4 inches in diameter.

Parcel Post: Postage rate, 14 cents per pound or fraction, plus transit charges—up to 3 pounds inclusive, 84 cents; from 3 pounds to 7 pounds, $1.14; from 7 pounds to the weight limit, $1.38. Weight limit, 11 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, not permitted. No indemnity for loss or damage. Parcels cannot be insured nor sent C. O. D. Return receipts, not issued. Certificate of mailing, Form 2965, one copy without charge, extra copies one cent each; Form 3817, one cent each.

Customs declarations, two copies, Form 2966. No consular documents required. Commercial invoice may be enclosed, open, in parcel. Customs duties cannot be prepaid.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Shipping Routes and Regulations: See under *Africa, East Coast.*

THE EXPORTERS' ENCYCLOPAEDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

OMAN

An independent state in southeastern Arabia, bordering on the Gulf of Oman and the Persian Gulf, is under combined British and French influence. It has an area of approximately 82,000 square miles and an estimated population of 500,000. The chief exports are dates, fruits, figs, cotton goods, hides and skins. The largest town is the port of Muscat with an estimated population of 20,000. The imports are chiefly food stuffs (rice) and piece goods.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Oman.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

ASIA MINOR
BLACK SEA
TURKEY
ARMENIA
TRANS-CAUCASIA
GREECE
CONSTANTINOPLE
Adrianople
Luleburgas
Scutari
Ismid
Gallipoli
Dardanelles
Panderma
MYTILENE
Aivali
Smyrna
Chios
Scio
Cesme
Ephesus
Aidin
Nutaia
Chivril
Dinair
Egirdir
Konieh
Karaman
Adalia
Makri
Rhodes
(Occupied by Italy)
RHODES IS
Eregli
Aktchai
Kastamuni
Ineboli
Samsun
Trebizond
Batoum
Keresun
Rizeh
Angora
Sivas
Erzingan
Erzeroum
Kars
Adana
Mersina
Ahwaz
Alexandretta
Aleppo
Latakia
CYPRUS
Famagusta
Larnaka
Limasol
(British)
Tripoli
Beirut
SYRIA
Damascus
Acre
Jaffa
Jerusalem
Gaza
PALESTINE
Alexandria
Port Said
EGYPT
SYRIAN DESERT
ARABIA
TIGRIS R.
EUPHRATES R.
MESOPOTAMIA
IRAK
PERSIA
Bagdad
Mohammerah
Basra
50

PALESTINE

On April 25, 1920, the Supreme Council of the Allied Powers placed Palestine under the mandate of Great Britain. The extent of the mandatory area is roughly 10,000 square miles with a population of nearly 700,000. The principal cities are Jerusalem (60,000), Jaffa (54,000), Schechem (28,000), Hebron (22,000), Haifa (20,000), Bethlehem (15,000), Nazareth (15,000), Safed (15,000), Acre (10,000) and Tiberias (8,000).

Currency: See under *Egypt*.

Language: Arabic and English.

Weights and Measures: Metric system.

American Consulates: There is an American consulate at Jerusalem.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Palestine, add 7 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.44	.48	.52	.55	.58
Deferred rate	.22	.24	.26	.27½	.29
Preferred rate	.52	.55	.58	.61	.64
Urgent rate	1.06	1.09	1.12	1.15	1.18
Cable rate	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.44	.48	.52	.55	.58
Deferred rate	.22	.24	.26	.27½	.29
Partly urgent rate	1.06	1.10	1.14	1.17	1.20
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Palestine.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices: See under *United Kingdom.*

Consular Regulations: No Consular documents are required.

TO PALESTINE

SHIP THRU **ARTHUR T. BLACKMAN, INC.** NEW YORK

Best Routes FOREIGN FREIGHT CONTRACTORS Lowest Rates

15-25 Whitehall Street Phone: Bowling Green 9364, 9365

Customs Regulations: The basis for ad valorem duties in Palestine is usually the c. i. f. value in the port of entry, but values are also arrived at independently. If the importer objects to the valuation taken for purposes of duty, he may pay the duty in kind rather than in money. Samples which cannot be sold as merchandise are exempt from duty. If goods are re-exported without having been opened, a refund of the duty paid, less certain administrative charges, may be made in the discretion of the customs authorities.

All invoices for piece goods imported into Palestine must contain particulars as to the length, width and net weight of each article or piece and the brand or trade-mark, if any, by which the goods are known.

The customs authorities accept the holder of a delivery order as the agent of the owner, qualified to receive the goods for which clearance is desired. A consignee or his agent must present with his application for clearance the invoice, insurance certificate, and all other papers relating to the consignment to the full satisfaction of the customs authorities. There is a special customs form of invoice to be filled in and signed by the consignee upon taking delivery of his shipment. If the consignee is not in possession of the necessary documents covering his shipment he may be permitted to take delivery by giving a bond.

There are no specified requirements of the customs authorities as to the marking of goods, but the plain marking of the various metric weights upon the packages concerned is of assistance in obtaining clearance. Also, when a shipment is composed of several packages the segregation and collection of the various packages is much facilitated by having them plainly and prominently marked with an identifying number or letter in addition to such other inscription as they may carry. Goods unclaimed after six months are sold at auction by the customs authorities.

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Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world.

Customs Tariff: With the exception of the items listed below, all articles of foreign origin are subject to an import duty of 11 per cent upon importation into Palestine. Articles that are the local produce of or manufactured in Egypt or Turkey pay a duty of 8 per cent ad valorem, while Syrian products and manufactures are exempt from import duty.

The following articles are admitted into Palestine free of duty:

Grain, chaff, root and bean cutters; crushers, grinding machines and bruising mills; plowing machinery; mowers; threshing machinery; reapers, straw elevators and threshing machines; cultivators, harrows and hoes; hand rollers; winnowers; grain graders; hand seed drills and seed layers; dairy machinery—cream separators, milk filters, heaters, coolers, refrigerators, sterilizers and butter-making machines; incubators; fruit-drying machinery; drying machines and parts thereof utilized solely for the drying of fruits; oil mills and crushers; sesame oil mills, sesame crushers; parts and accessories of oil mills and crushers; spraying machinery and spray pumps; fumigation machinery and fumigation tents; tractors; almond hullers; poultry houses; chicken pens, brooders and foster mothers (complete or in sections); beehives, hive frames, honey extractors, centrifugal machines for honey extraction and hive foundations.

Recognized chemical manures and seeds for agricultural purposes up to a reasonable quantity.

Samples of no commercial value.

Printed matter as follows: Books, reviews and other publications, bound or unbound; manuscript, plans or other architectural designs; maps, atlases and geographical diagrams; scientific pictures and diagrams of all kinds; newspapers and magazines; commercial catalogues, price lists and commercial announcements; prints and photographs despatched by postal post.

Used personal and settlers' effects, including used household effects, tools and instruments of the trade or occupation of the settler.

Customs Warehousing: At Jaffa, the principal port, goods have free storage of one week in the customs warehouses. For the first ten days after that they pay 0.4 of a piaster per ton or part thereof; for the second ten days they pay 0.8 of a piaster; and for the third ten days they pay 1.6 piasters per ton. In no case may storage charges exceed the duty payable. Goods unclaimed after six months are sold at auction by the customs authorities. Customs storage facilities and space are quite inadequate at both Jaffa and Haifa. At Jaffa there is available about 1,000 square meters, but about 4,000 square meters of space are required and this may shortly be provided for by the government. A square meter equals 10.76 square feet.

Import Restrictions: The importation of the following articles into Palestine is prohibited: Arms and ammunition, explosives (with the exception of sporting guns and sporting-gun ammunition); salt; drawings, engravings and all printed and manuscript matter of an immoral or seditious character, whether as merchandise or wrappings; hashish; shaving brushes exported from Japan, China, Manchuria and Korea; shaving brushes which have been exported from Europe are subject to inspection by the medical authorities. On receipt of a medical certificate, consignments may be passed through the customs.

Ports and Trade Centers: Jaffa and Haifa are the two ports of entry. Through steamship bills of lading are issued for those ports. Shipments to all other trade centers in Palestine are *via Jaffa or Haifa.*

Postal Regulations: Mails for Palestine are despatched from New York.

Combination Packages: Combination packages are not permitted in the mails for Palestine.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: *Postage rate,* 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Packing: Parcels must be packed in strong wood, tin, canvas, linen or similar material and not merely in paper or cardboard. No compensation is paid in respect of loss or damage of parcels or their contents.

Parcel Post: The *weight limit* for parcels is 11 pounds. *Registration,* not permitted. Customs declarations, 3 copies, Form 2966. Postage rates, 14 cents per pound or fraction, plus transit charges—up to 3 pounds, 60 cents; from 3 to 7 pounds, 84 cents; from 7 pounds to the weight limit, $1.02.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 5 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Letters; arms and ammunition; saltpeter; salt; drawings; engravings and all printed matter of an immoral or seditious character; hashish; German aniline dyes; living plants; silk worms and bees, unless authorized by the Department of Agriculture; cocaine, sulphonal, anti-tuberculosis serum, picrates, potassium chlorate and sodium chlorate, except under special license issued by the Public Health Department or in the form of medicinal pastilles or specialties approved by the above-mentioned department.

Shipping Routes and Regulations: The information with regard to sailings, regulations and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional information regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are no special requirements affecting the preparation of bills of lading.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **America-Levant Line** (Cunard S. S. Co., Ltd.), 25 Broadway, New York.

Freight service, from New York, monthly, for Alexandretta, Haiffa, Beirut, Jaffa and Tripoli.

Dock Receipt, on company's form, in triplicate.

Bills of Lading, company keeps 4 copies.

Minimum Bill of Lading, $10.50.

Parcel Receipts, issued on samples of small commercial value, 50 cents per foot; minimum, $2.50.

Atlantic Transport Line. Freight service, from New York, weekly or oftener, for London, thence by connecting steamer for ports in Palestine. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

★ **Cosulich Line** (Phelps Bros. & Co.), 17 Battery Place, New York. Freight, mail and passenger service, from New York, every ten days, for Trieste, thence by connecting steamer for Jaffa and Haifa (Caifa). Dock Receipt, on company's form, in duplicate. Bills of Lading, 4 company copies. Minimum Bill of Lading, $10.50. Parcel Receipts, not issued.

★ **Export Steamship Line** (Export S. S. Corp.), 25 Broadway, New York. Freight service, from New York, monthly, for Beirut; transshipment for Jaffa. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.50. Parcel Receipts, issued.

★ **Fabre Line** (James W. Elwell & Co., Inc.), 17 State St., New York. Freight, mail and passenger service, semi-monthly, for Jaffa. Dock Receipt, on company's form, in triplicate. Bills of Lading, 1 company copy. Minimum Bill of Lading, $10.50. Parcel Receipts, not issued.

★ **North German Lloyd,** 32 Broadway, New York. Freight and passenger service, from New York, weekly (via Bremen), for Palestinian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone, Whitehall 1247

Red Star Line (International Mercantile Marine), 1 Broadway, New York. Freight service, from New York, weekly (via Antwerp), to Palestinian ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

SAILINGS FROM BALTIMORE

★ **North German Lloyd** (A. Schumacher & Co.), 2 East Redwood St., Baltimore. Freight and passenger service, from Baltimore, semi-monthly (via Bremen), for Palestinian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Red Star Line (International Mercantile Marine), Chamber of Commerce Bldg., Baltimore. Freight service, from Baltimore, weekly (via Antwerp), for Palestinian ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

SAILINGS FROM BOSTON

★ **Export Steamship Line** (C. H. Sprague & Son), 141 Milk St., Boston. Freight service, semi-monthly. See New York.

Red Star Line (International Mercantile Marine), 84 State St., Boston. Freight service, from Boston, weekly (via Antwerp), for Palestinian ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

SAILINGS FROM GALVESTON

★ **North German Lloyd** (Wilkens & Biehl), Galveston. Freight service, from Galveston, monthly (via Bremen), for Palestinian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

SAILINGS FROM HAMPTON ROADS

★ **North German Lloyd** (Southgate Forwarding & Storage Co.), Norfolk. Freight service, from Hampton Roads, semi-monthly (via Bremen), for Palestinian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Red Star Line (International Mercantile Marine), Flatiron Bldg., Norfolk. Freight service, from Hampton Roads, weekly (via Antwerp), for Palestinian ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

SAILINGS FROM HOUSTON

★ **North German Lloyd** (Wilkens & Biehl), Houston. Freight service, from Houston, monthly (via Bremen), for Palestinian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

SAILINGS FROM PHILADELPHIA

★ **Export Steamship Line** (Interocean S. S. Corp.), Bourse Bldg., Philadelphia. Freight service, semi-monthly. See New York.

★ **North German Lloyd,** 15th & Locust Sts., Philadelphia. Freight service, from Philadelphia, semi-monthly (via Bremen), for Palestinian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. **Parcel Receipts, issued.**

Red Star Line (International Mercantile Marine), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, weekly (via Antwerp), for Palestinian ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00. **Parcel Receipts, not issued.**

SAILINGS FROM SAN FRANCISCO

American-Hawaiian Line (American-Hawaiian S. S. Co.), 215 Market St., San Francisco. Freight service, from San Francisco, every 5 days (via New York), on through bills of lading (Fabre Line), for Beirut and Jaffa. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $10.00.

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone, Whitehall 1247

PANAMA

COSTA RICA
Bocas del Toro
Chiquirul Bay
David
Padregala
Guatuca
S. Lorenzo
Mineral
Remedios
Tole
David Bay
Belen
Porto Bello
Colon
Cristoba
Chagres
Palenque
Gulf of San Blas
Bohio
Empire
Gatun
Gorgona
Bas Obispo
Culebra
Panama
Ancon
Capira
Chame
REYI.
Calabrico
Santiago
Parita
Veseo
Puerto Mutis
Panuga
Agua Dulce
Los Santos
Pocri
Pedasio
Sonao
COIBA
COLUMBIA

PANAMA

The Republic of Panama has an area of 53,100 square miles and a population of 400,000. The republic is divided into eight provinces: Bocas del Toro, Cocle, Colon, Chiriqui, Herrara, Los Santos, Panama, and Veraguas.

American Consulates: *Consulate General,* Panama. *Consulate,* Colon. *Consular Agency,* Bocas del Toro.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Panama.

The National City Bank of New York, Head Office 55 Wall St., New York City. Branches in Colon and Panama. Other Branches and Correspondents in every important city of the world.

The Philadelphia-Girard National Bank .....Philadelphia, Pa.

Consular Offices: There are Panaman consular offices in the following cities. The regulations are uniform for all offices except as otherwise stated under *Consular Regulations.*

New York: Consulate General, 24 State Street. 10 a.m. to 3 p.m.

Boston: Consulate, Tremont Building. 9 a.m. to 4 p.m.

Chicago: Consulate, 6020 Ingleside Avenue. (Telephone, Dorchester 2998). 10 a.m. to 4 p.m. Antonio E. Navarro, Consul.

Fort Worth: Consulate, City Hall. 8 a.m. to 5 p.m.

Los Angeles: Consulate, 922 West Thirtieth Street. (Telephone, Beacon 2394). 9 a.m. to 12 m. and 2 p.m. to 4 p.m. Jurisdiction in southern California and Arizona. Dr. Jose S. Salnz, Consul.

New Orleans: Consulate General, 606 Commercial Place. 10 a.m. to 12 m. and p.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m.

Philadelphia: Consulate, 1005 Morris Building. (Telephone, Rittenhouse 0-200). 10 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 9 a.m. to 1 p.m. Jurisdiction in Philadelphia and Chester (Pa.), Camden and Gloucester (N. J.). Carlos Berguido, Jr., Consul.

San Francisco: Consulate, 461 Market Street. (Telephone, Douglas 1145). 10.30 a.m. to 12.30 p.m. and 2 p.m. to 4 p.m.; Saturdays, 10.30 a.m. to 12.30 p.m. Ernesto de la Guardia, Jr., Consul.

Seattle: Consulate, 459 Mapleleaf Place. 8 a.m. to 12 m. Jurisdiction in Washington. Adolfo Braciones, Consul.

Consular Regulations: Consular invoices and bills of lading must be certified by the Panaman Consulate at the port of shipment.

Bills of Lading: Four copies of the bills of lading must be certified by the consulate before being presented to the steamship company for signature. One copy of the bill of lading is retained by the consulate.

FOR SPECIAL EXPORT INFORMATION

ASK THE EXPORTERS' ENCYCLOPAEDIA SERVICE BUREAU

20 Vesey St., New York Phone, Whitehall 1247

Commercial Invoices: The original and 2 copies of the commercial invoice must bear the following statement, in Spanish, signed by the manufacturer: "Declaro (ó declaramos) bajo juramento que las cantidades de mercancías y los precios de ellas, á que se refiere esta cuenta, son verdaderos." The foregoing means, "I (or we) declare under oath that the quantities and prices of the merchandise referred to herein are true and correct." These signed copies of the commercial invoice must be presented with consular invoices and bills of lading for consular certification.

Consular Fees: Certification of bills of lading and consular invoices, charges are collected from the consignee. Consular invoice blanks, 50 cents per set of 7 copies.

Consular Invoices: Seven copies of the consular invoice are required and must be arranged in Spanish. Only the "official" form of consular invoice, sold only at the consulate, can be used.

The consul keeps six copies of the consular invoice.

Should the shipper, after certifying his invoice, note any error he may present to the consul a statement in seven copies declaring the error. The consul will return one of the copies sealed and certified, which is to be forwarded to the consignee so as to be produced at the treasury office with the consular invoice at the time of demanding the goods.

Shippers to Panama must register their signatures at the consulate and the authority to sign consular documents must be ratified by the head of the concern or by the general manager of the export department.

Consular invoices must be presented for certification *not later* than 12 m. on the day before steamer sails. In *no case* will consular invoices or other documents relating to shipments be certified after the steamer has sailed.

Weights must always be declared on the consular invoices in kilos, and liquors in liters and kilos also. One quart is equal to 0.946 of a liter. Consular invoices may be typewritten but copies must be *clear* and free from erasures.

All invoices must be itemized and all goods must be declared in their commercial standard, i.e., yards and fractions thereof, for goods sold by that standard; dozens and fractions thereof, for goods sold by that standard; pairs, for goods so purchased; by the piece, for goods so classified, and weights for goods sold by that standard.

Customs Regulations: Panama imposes a 15 per cent ad valorem tariff on all goods except liquors, coffee, opium, matches, tobacco, salt, and so forth, which pay special duties. No duty is imposed on supplies for the Panama Railroad Company or for the U. S. Government in the Canal Zone.

The pure-food law of Panama prohibits the sale of adulterated food products, impure foods, liquors, beverages and drugs, imitations of such products, and those bearing a false or misleading label; also of products that are colored with injurious mineral substances. Adulterated products are defined to include every product containing substances foreign to its natural composition or lacking any of its natural component substances. Imitation products are those not manufactured from the usual natural substances or containing a mixture of natural and synthetic products or imitating some different product.

All cans or boxes containing food products and bottles containing liquors or other beverages must bear labels showing clearly the name of the manufacturer and the place of manufacture. When products contain a mixture of substances, the word "mezcla" should appear conspicuously on the label, and, similarly, imitation products should be plainly marked "imitación." Food products may contain harmless added substances provided such have nutritive value and the percentage of such substance is stated. The sale of mixed drinks and other beverages containing added artificial substances is permitted if they are properly marked with the word "imitación."

Of importance to manufacturers of special or patented products is the requirement that before any food product or beverage which is unknown in Panama may be imported, a certificate of analysis must be secured from a recognized chemist certifying that it is not injurious to health.

FACSIMILE

CONSULAR INVOICE (PANAMA)

FACTURA CONSULAR No.....
Consular Invoice

Vapor.....
Steamer

por efectos embarcados en Nueva York, por .....á consignación
merchandise shipped in New York, by consigned to

de.....para el puerto de.....con destino á.....en la República de Panama
at the port of and destined for in the Republic of Panama

Valor neto: Total en balboas ú oro americano $.....
Net value: Total in balboas or American gold

Derecho consular por cobrar $.....
Consular fees collected

Marca Mark	Numeración Number	Cantidad Quantity	Clase de Bultos Kind of Pkgs	Peso Neto en Kilos Net Weight in Kilos	Litraje Liquid Measure	Peso Bruto en Kilos Gross Weight in Kilos	Pormenor de las clases de artículos contenidos Description of Contents of Packages	PRECIO ORIGINAL Price at Place of Origin	
								Parcial Rate	Total Total
							(Invoices must be itemized and detailed in the same manner as on the commercial invoices rendered to the consignees of the merchandise.)		

Conste que queda garantizado bajo juramento, con la firma puesta al pié de esta declaración, la verdad y exactitud del detalle al respaldo; así como que en este embarque no se han incluído mercancías correspondientes á expediciones ó á pedidos de otras personas, y que está la casa remitente enterada de la legislación penal aplicable en casos de discrepancias en este documento.

I hereby declare under oath, by the signature at the foot of this declaration, the truth and exactness of the details in this invoice; also that this shipment does not include merchandise belonging to shippers or other persons and that the firm I represent is responsible under the penal laws for any discrepancies in this document.

Signature (of shipper).....

The Consulate General of Panama advises that "it is permissible to include advertising material with a shipment of goods to Panama, covered by one consular invoice and bill of lading if the shipment of advertising material and the shipment of goods carry the same mark and if shipped by the same shipper and for one consignee only. But when declaring the advertising material in the consular invoice, it should be separately stated, giving a small value for the effect of the payment of the consular fees with the following clause in Spanish next to the declaration: 'Material de aviso sin valor commercial.'"

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Agua Dulce	*(via Colon)*	David	*(via Colon)*
Ancon	TBL	*Empire	*(via Colon)*
*Ancon	*(via Colon)*	*Gatun	*(via Colon)*
Balboa	TBL	*Gorgona	*(via Colon)*
*Bas Obispo	*(via Colon)*	*La Boca	*(via Colon)*
Bocas del Toro	TBL	Panama	TBL
*Bohio	*(via Colon)*	Pedregal	*(via Colon)*
Chagres	*(via Colon)*	Porto Bello	*(via Colon)*
Chiriqui ports	*(via Colon)*	Puerto Mutis	*(via Colon)*
Colon	TBL	Remedios	*(via Colon)*
Cristobal	TBL	Santiago	*(via Colon)*
*Culebra	*(via Colon)*	Sona	*(via Colon)*

Average time, New York to Colon ..... 8 days

*Places marked * are in the "Canal Zone," which is United States territory. Only United States government supplies can be shipped to places in the "Canal Zone."

Postal Regulations: Mails for Panama are despatched from New York, New Orleans and San Francisco.

Combination Packages: Combination packages are not permitted in the mails for Panama.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: 2 cents per ounce or fraction.

Mail Time: Average mail time, 7 days.

Parcel Post: Weight limit, 50 pounds. Postage rate 14 cents per pound or fraction. *Customs declaration,* one copy, Form 2966. Parcels *can be registered.* Parcels are accepted for mailing, even though sealed and closed against inspection, provided they conform to other conditions prescribed. No consular documents are required.

No terminal charge in addition to the regular postage rate.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: Bills of lading must show gross weights in pounds and kilos. They should be made direct to the consignee, or (by special arrangement) to a blank, rather than "to order." The bills of lading must be certified by the Consulate for Panama before being presented to the steamship company for signature, except when the shipment is consigned to the Panama Railroad Company or to the United States Government in the Canal Zone.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **Compania Sud Americana de Vapores** (South American S. S. Co.), Wessel, Duval & Co., 25 Broad St., New York. Freight and passenger service, about monthly, for Cristobal. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, for Colon, $1.00; other ports, $2.00. Parcel Receipts, issued.

★ **Grace Line** (W. R. Grace & Co.), 10 Hanover Square, New York. Freight and passenger service, every two weeks, for Cristobal. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, for Colon, $1.00; other ports, $2.00. Parcel Receipts, not issued.

Panama Mail Line (Panama Mail Steamship Co.), 10 Hanover Square, New York. Freight service, about fortnightly, for Cristobal. Dock Receipt, on company's form, in quadruplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, for Cristobal, $3.00; other points, $2.00.

★ **Pacific Steam Navigation Co.** (Sanderson & Son, Inc.), 26 Broadway, New York. Freight and passenger service, from New York, fortnightly, for Colon. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, for Colon, $1.00; for other points, $2.00. Parcel Receipts, not issued.

★ **Panama Railroad S. S. Line,** 24 State St., New York. Freight, mail and passenger service, from New York, weekly, for Cristobal and Panama City. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies for Colon; 3 copies for other points in Panama. Minimum Bill of Lading, for Colon, $1.00, plus Isthmus transfer charge of $1.00 per ton of 40 cubic feet or 2000 pounds, minimum 25 cents; for other points, $2.00, plus transfer charge as above. Parcel Receipts: Packages not exceeding 2 cubic feet in measurement, from New York to Colon (carrier's liability limited to $10.00 per package), $1.00 each, plus Isthmus transfer charge of $1.00 per ton of 40 cubic feet or 2000 pounds, minimum 25 cents; for other points in Panama (carrier's liability limited to $10.00 per package), $2.00 each, plus transfer charge.

★ **United Fruit Company S. S. Service,** 17 Battery Place, New York. Freight and passenger service, twice a week (Wednesdays and Saturdays), for Colon. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 7 copies for Colon; 7 copies for Panama City; 12 copies for Bocas del Toro. Minimum Bill of Lading, for Colon, $1.00; for Panama City, $2.00; for Bocas del Toro, $5.00, plus 50 cents per ton wharfage and $1.80 per ton transfer on shipments out of New York. Parcel Receipts: for Bocas del Toro (value not exceeding $5.00 or 9 cubic feet in measurement), $1.00 for the first cubic foot or fraction and 50 cents for each additional cubic foot or fraction; for Colon (packages not exceeding $5.00 in value or 2 cubic feet in measurement), $1.00; Panama City (packages not exceeding $5.00 in value or 2 cubic feet in measurement), $2.00.

PANAMA

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SAILINGS FROM ASTORIA, OREGON

General S. S. Line (Astoria Shipping Co.), Astoria, Oregon. Freight service, monthly. See San Francisco.

SAILINGS FROM BOSTON

★ **United Fruit Company S. S. Service,** Long Wharf, Boston. Freight service, weekly. See New York.

SAILINGS FROM LOS ANGELES

★ **French Line** (General S. S. Corp.), 541 South Spring St., Los Angeles. Freight service, monthly. See San Francisco.

General S. S. Line (General S. S. Corp.), 541 South Spring St., Los Angeles. Freight service, monthly. See San Francisco.

Latin-America Line (R. S. Silva & Co.), Los Angeles. Freight service, monthly. See San Francisco.

Panama Mail S. S. Co., 503 South Spring St., Los Angeles. Freight service, about three per month. See San Francisco.

Toyo Kisen Kaisha (S. L. Kreider), Pacific Electric Bldg., Los Angeles. Freight service, monthly. See San Francisco.

SAILINGS FROM NEW ORLEANS

★ **Nosa Line** (New Orleans & South American S. S. Co., Inc.), Queen & Crescent Bldg., New Orleans. Freight service, from New Orleans, monthly, for Cristobal and Balboa. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, to Cristobal, $1.00; to Balboa, $2.00.

★ **United Fruit Company S. S. Service,** 321 St. Charles St., New Orleans. Freight service, weekly. See New York.

SAILINGS FROM PORTLAND, OREGON

General S. S. Line (General Steamship Corp.), Porter Bldg., Portland, Oregon. Freight service, monthly. See San Francisco.

Toyo Kisen Kaisha (Oregon-Pacific Co.), Wilcox Bldg., Portland, Oregon. Freight service, monthly (see San Francisco). Mate's Receipt, on company's form, handled by agent. Bills of Lading, company keeps 2 copies.

SAILINGS FROM SAN FRANCISCO

★ **French Line** (General S. S. Corp.), 240 Battery St., San Francisco. Freight service, monthly, for Cristobal. Dock Receipt, on company's form, in triplicate. Bills of Lading, 5 company copies. Minimum Bill of Lading, $5.00.

General S. S. Line (General S. S. Corp.), 240 Battery St., San Francisco. Freight service, monthly, for Balboa. Dock Receipt, issued by the steamship company. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

Latin-America Line (R. S. Silva & Co.), 149 California St., San Francisco. Freight service, from San Francisco, monthly, for Guayaquil. Dock Receipt, issued by the company. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

Panama Mail Line (Panama Mail Steamship Co.), 2 Pine St., San Francisco. Freight, mail and passenger service, about three per month, for Balboa and Cristobal. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $3.00.

Toyo Kisen Kaisha (Oriental S. S. Co.), 551 Market St., San Francisco. Freight and passenger service, monthly, for Balboa. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

SAILINGS FROM SEATTLE

General S. S. Line (General S. S. Corp.), Colman Bldg., Seattle. Freight service, monthly. See San Francisco.

Latin-America Line (Universal Shipping Co.), Seattle. Freight service, monthly. See San Francisco.

U. S. PORTS and SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

FOREIGN FREIGHT TRAFFIC

INFORMATION SERVICE

The Export Department of every manufacturing concern is often confronted by special problems in connection with the handling and routing of shipments to foreign customers.

The Traffic Bureau gives unprejudiced advice on such problems as a free service to Encyclopaedia subscribers.

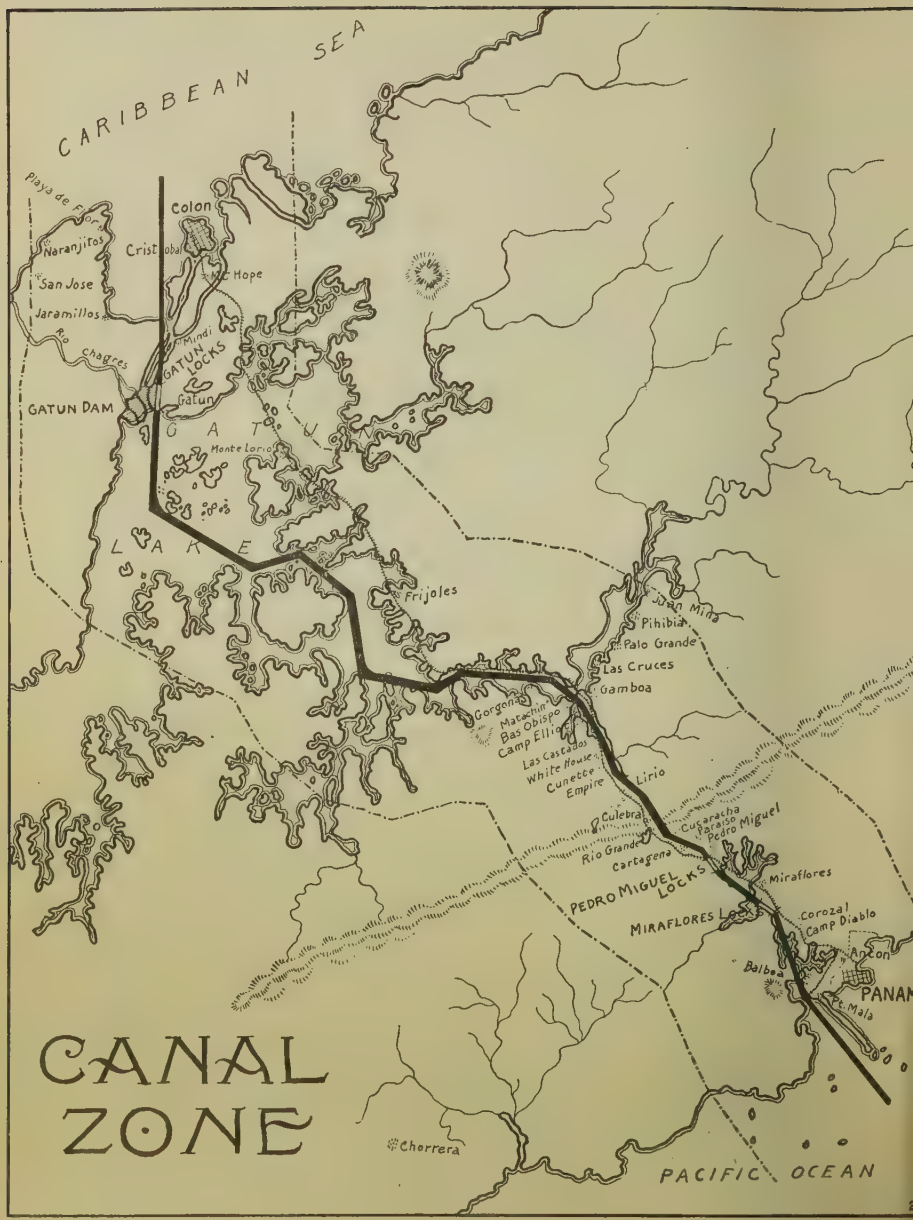
For information with regard to steamship lines, export freight forwarders, shipping routes, freight rates, sailing dates, and any regulations which require to be observed, address

TRAFFIC BUREAU

CHARLES S. LEVITT, Manager

Exporters' Encyclopaedia Corporation

20 Vesey Street New York City


CARIBBEAN SEA
Colon
Cristobal
Naranjitos
San Jose
Jaramillos
Hope
Mindi
GATUN LOCKS
Gatun
Rio Chagres
GATUN DAM
GATUN LAKE
Monte Lorio
Frijoles
Pihibia
Palo Grande
Las Cruces
Gamboa
Gorgona
Matachin
Bas Obispo
Camp Elliot
Las Cascadas
White House
Cunette
Empire
Lirio
Culebra
Cucaracha
Paraiso
Pedro Miguel
Rio Grande
Cartagena
PEDRO MIGUEL LOCKS
Miraflores
MIRAFLORES LOCKS
Corozal
Camp Diablo
Balboa
Ancon
PANAM
Mala
CANAL ZONE
Chorrera
PACIFIC OCEAN

PANAMA CANAL ZONE

Any individuals or private parties resident or engaged in business in the Canal Zone are regarded as under the jurisdiction of the Republic of Panama for commercial purposes. Shipments of merchandise for such private parties are, therefore, subject to the customs regulations of the government of Panama, and the formalities of procedure prescribed by that government must be observed. In such cases, the shipment should be consigned to Colon or Panama for entry through the Panamanian Customs, the consignee taking delivery at one or other of those points.

Practically all imports into Panama are dutiable ad valorem, and the question of packing is therefore of little importance except as regards the freight rate and the security of the package from breakage, pilferage, and so forth.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Panama Canal Zone.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Postal Regulations: Domestic postage rates and postal conditions apply for mail addressed to the Canal Zone, except that packages containing dutiable articles must be accompanied by a customs declaration, Form 2966.

Ports and Trade Centers: See under *Panama.*

Shipping Routes and Regulations: See under *Panama.*

THE EXPORTERS' ENCYCLOPAEDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

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BOLIVIA
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Tacna
Tarapaca
Mejillones del Norte
Pisagua
Iquique
Patillos
Tocopilla
Cobija
Mejillones
Antofagasta
Paposo
Taltal
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Illapel
Quillota
Valparaiso
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Ancud
Punta Arenas
Jujoy
Salta
Tucuman
Santiago del Estero
Catamarca
La Rioja
Recreo
Cordoba
San Juan
Mendoza
San Luis
San Fernando
Santa Fe
Parana
ROSARIO
San Nicolas
Zarate
BUENOS AIRES
La Plata
Mercedes
Azul
Tandil
Bahia Blanca
Nequen
Negro R.
Colorado R.
Salado R.
Viedma
Porto Madryn
Rawson
Chubut R.
Port Desire
Santa Cruz
Port Gallegos
Bermejo R.
Salado River
Parana R.
Uruguay R.
Corrientes
Reconquista
Concepcion
San Salvador
Villa Hayes
ASUNCION
Escobar
Villa Rica
Carapegua
Villa Pilar
Trinidad
Encarnacion
Paysandu
Fray Bentos
Mercedes
Carmelo
Colonia
Durazno
Florida
San Jose
Minas
Pando
Rocha
Maldonado
MONTEVIDEO
Melo
Salto
Belen
Plata R.
FALKLAND IS.
Pt. Stanley

PARAGUAY

The Republic of Paraguay, one of the two inland countries of South America, has an area of 75,673 square miles. The inhabitants of Paraguay are mostly of Guarani-Indian and Spanish descent. There are about 1,000,000 people in the country, but the buying capacity for foreign goods does not represent a population of more than 200,000. The official and business language of the country is Spanish, though Guarani, the Indian dialect, is spoken by practically everyone and is in general use throughout the interior regions. The metric system of weights and measures is legal in Paraguay. The money of the country is the non-convertible paper peso, the value of which fluctuates greatly, but Argentine money is also legal in Paraguay, being used in all foreign-trade transactions.

Currency: The unit of value is the gold peso, equivalent to 96.5 cents, United States currency. The circulating medium is a depreciated paper peso, worth about 5 cents, United States currency. Argentine gold and silver coins are legal tender.

Language: Spanish.

Weights and Measures: Metric system.

American Consulates: There is an American consulate at Asuncion.

Cable Rates: In figuring time of arrival of a cable message at destination in Paraguay, add 1 hour to New York standard time.

Cable	A	B	C	D	E
Full rate	.50	.54	.58	.61	.64
Deferred rate	.25	.27	.29	.30½	.32
Week-end letter (Minimum, 20 words)	.12½	.13½	.14½	.15½	.16½

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Paraguay.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: There are Paraguayan consular offices in the following cities. The regulations are uniform for all offices except as otherwise stated under *Consular Regulations.*

New York: Consulate General, 36 West 44th Street. (Telephone, Vanderbilt 4140). 10 a.m. to 12 m. and 1 p.m. to 4 p.m.; Saturdays, by appointment only. Jurisdiction in New York, Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont. William Wallace White, Consul General.

Chicago: Consulate, 50 South La Salle Street. (Telephone, Rogers Park 9019). 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Middle Western States. Fred W. Allen, Consul.

Cincinnati: Vice Consulate, Clinton Springs and Redbud Avenues. 10 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Irving F. Westheimer, Vice Consul.

Indianapolis: Vice Consulate, 104 East New York Street. (Telephone, Main 4000). 10 a.m. to 12 m. Jurisdiction in Indiana. Charles E. Coffin, Vice Consul.

Kansas City, Mo.: Vice Consulate, Westport High School. Frank L. Philipps, Vice Consul.

Mobile: Vice Consulate, 903 Van Antwerp Building. 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Alabama and southern half of Mississippi. Elliott G. Rickarby, Vice Consul.

Newark: Vice Consulate, 698 High Street. (Telephone, Mitchell, 2510). Jurisdiction in New Jersey.

New Orleans: Consulate, Queen & Crescent Building. 10 a.m to 12 m. and 1 p.m. to 4 p.m.

Philadelphia: Consulate General, Thirteenth and Market Streets. (Telephone, Rittenhouse 1000). 9 a.m. to 3 p.m. Jurisdiction in Pennsylvania, Delaware, Illinois, Indiana, Michigan, Missouri, New Jersey, Ohio, and Wisconsin. Rodman Wanamaker, Consul General.

Portland, Oregon: Consulate, 203 Stevens Building. Howard L. White, Consul.

San Francisco: Consulate, 923 Balboa Building. Robert H. Vorfeld, Consul.

Seattle: Consulate, 1417 L. C. Smith Building. E. J. Young, Consul.

Consular Regulations: A combination consular invoice and certificate of origin is required for all shipments to Paraguay.

Although only 4 copies of the consular invoice are required to be presented for legalization by the consulate for Paraguay, it frequently happens that the steamship company demands a copy from the shipper. In such case, the shipper makes out 5 copies of the consular invoice, and pays an additional fee of $1.00. Bills of lading need not be certified by the consulate.

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

If merchandise is sold F. O. B. the factory at an inland point, the price at which it is so sold may be stated in the consular invoice as the value thereof, provided that in the space where appears the total there be added the words "F. O. B. Cleveland, Ohio" or whatever the place may be.

In this case the item of freight, insurance, and so forth, appearing in the next box of the consular invoice, would necessarily be increased by the freight from the inland point to the port of export shipment.

República del Paraguay

Factura Consular

Formulario E. U.

(1) (2) (3)

(4) (5) (6)

(7) (8) (9)

(10) (11) (12)

(13)

MARCA (14)	Numeración (15)	Cantidad de Bultos (16)	CLASE de Bultos (17)	DETALLE DEL CONTENIDO (18)	PAIS de ORIGEN (19)	PESO BRUTO KILOS (20)	CANTIDAD LEGAL (21)	COSTO REAL (22)
(14)	(15)	(16)	(17)	(18)	(19)	(20)	(21)	(22)
	Cantidad total de bultos	(23)			Peso bruto total	(24)	Costo neto total, incluyendo gastos en origen (fletes, embalajes, etc.) hasta el embarque	(25)
							Fletes terrestres de exportación y demás gastos hasta puerto fronterizo o puerto fluvial paraguayo	(26)
							Costo de la mercadería o parte del mismo paraguayo	(27)
							Fletes y gastos desde puerto fronterizo hasta puerto destino paraguayo	(28)

Recuerde que al la autenticidad de su firma por el remitente, legalice la presente factura por Sr. _____ ejemplares orden del Consulado Num. _____ de _____ de _____ (29)

Certifico bajo juramento que todo lo declarado en cuanto a peso, cantidades, material, aforos, valores, gastos y demás detalles en las (30) hojas de esta factura, es exacto

(31)

(Firma del Remitente)

Cónsul del Paraguay

En (32)

Consular Regulations: A combination consular invoice and certificate of origin is required for all shipments to Paraguay.

C. I. F. Shipments: The value of the goods as shown by the commercial invoice need not agree with that shown on the consular invoice. The latter document should show the value of the goods as at the port of shipment, exclusive of freight, insurance or other charges.

Consular Charges: Legalization of consular invoice $4.00.

Consular Invoices: For all shipments to Paraguay a consular invoice is required. This document must be in Spanish and prepared in 4 copies on standard forms. Consular invoice blanks are no longer supplied by commercial stationers but are to be purchased at the consular offices for Paraguay. All copies of the consular invoice must be presented to the consulate for Paraguay for legalization. Three copies are retained by the consulate, the other being returned to the shipper. For shipments having a value of less than $40.00 and weighing not more than 22 kilos, only 2 consular invoices are required and legalization is not necessary.

In filling out the consular invoice forms, it is necessary to show weights in kilos. Values should be shown in American dollars.

Legal Documents: All legal documents for use in Paraguay must be certified by the consulate for Paraguay in order to be recognized by the courts of that country.

Powers of Attorney: A power of attorney issued by a firm in the United States is without legal value in Paraguay unless bearing the proper certification by the consulate of Paraguay.

Customs Tariff: The tariff provides in most cases an ad valorem duty based on the invoice value of the goods. In some cases the duty is based on weight (foodstuffs, etc.) and in others on collective units—dozens, gross, etc. The majority of the imported goods entering the country come under the rate of 42 per cent, though the rates range between 9 and 89 per cent. The tariff exempts certain articles from duty, among which are motor trucks, agricultural machinery and implements, fertilizers, sanitary and bathroom supplies, and machinery, machine parts, and accessories for industrial plants. While all packing should be strong, especially since goods must be transshipped at Buenos Aires or Montevideo and are frequently subjected to rough handling on the voyage and in the transshipment, the packing should be of as light weight as possible, consistent with strength, as duty on many classes of articles is assessed on the gross weight. Due to the necessity of transshipment at the River Plate ports, packages should not be too large for easy handling.

No salesmen's licenses are required by the Paraguayan government.

The Paraguayan practice is to permit examination of the merchandise prior to the acceptance or payment of the draft. Examination of the goods in customs is conditional upon the payment of a small tax. When the required documents fail to arrive with the goods, release of the shipment may be secured by the deposit with the customs authorities of a bond amounting to 125 per cent of the value of the goods. The bond is returned if the proper documents are presented within sixty days. Goods remaining in the custom house for longer than eight days are subject to ½ of one per cent ad valorem for each month or fraction thereof.

Credits and Collections: The usual charge for protesting drafts in Paraguay is about $8 to $10, Argentina paper, without regard to the amount of the draft. There is ordinarily no difference in the cost of protesting drafts for non-acceptance and non-payment. The time limit for protesting drafts is twenty-four hours, and the limit for legal action following the protest is three years.

The protest is effected by the presentation of the draft by a notarial officer, representing the holder of the bill, to the drawee for acceptance or payment, and by making a certificate under his seal that acceptance or payment was refused. Notification of protest is usually furnished by the notary to the holder, the drawer, and all indorsers of the draft. The cost of protesting drafts in Paraguay does not appear to be unusually high.

The advisability of protesting drafts is largely a matter of particular cases, but it seems to be the general custom for the banks to protest all drafts that are not accepted or paid upon maturity.

Exports to the United States and Europe are financed chiefly from Buenos Aires; owing to the inland situation of Paraguay all shipments originating in Paraguay are transshipped either at Buenos Aires, or at Montevideo, where it is necessary to ship through exporters located in the one or the other of those ports. Bills of exchange covering Paraguayian exports are generally drawn in Buenos Aires instead of Asuncion.

Imports to Paraguay, however, are always covered by bills of exchange drawn on consignees in the country, but as all imported goods must be transshipped at Buenos Aires or Montevideo, it is necessary to send one full set of the shipping documents, consisting of Paraguayan consular invoice and shipping company's bill of lading, to the transshipping or the consignee's agent at the port of transshipment to avoid delay, for drafts are not accepted in Asuncion until the goods arrive.

Occasionally goods are routed to Asuncion on one bill of lading covering both the ocean and the river carriage, but even in such cases it is necessary to send one full set of the shipping documents, properly viséed by the Paraguayan consul, to the consignee's agent at the port of transshipment to avoid long delays, as shipping companies at Buenos Aires and Montevideo are exceedingly slow in the matter of transshipping if left alone. It is generally better to ship on two bills of lading, one to Buenos Aires or Montevideo for the ocean voyage and the other for the river steamer to Asuncion from the point of transshipment. It is necessary that the first bill of lading show that the goods are in transit to Paraguay to avoid the Argentinian or the Uruguayan tariff duty.

Asuncion banks generally accept goods on consignment for transfer to drawee according to terms specified in bill, but only when goods represent value of bills sent for collection. They do not accept goods for sole purpose of selling or storing. If the foreign exporter or banker wishes to hold control over goods sent to Paraguay, the bills of lading should be made out to the collecting bank in Asuncion.

Norton, Lilly & Co., 26 Beaver Street NEW YORK CITY, N. Y.

WITH BRANCH OFFICES AT

Boston, Mass. Philadelphia, Pa. Baltimore, Md.
Norfolk, Va. Newport News, Va. Mobile, Ala.
New Orleans, La. San Diego, Cal. Los Angeles, Cal.
San Francisco, Cal. Portland, Ore. Seattle, Wash.
Chicago, Ill. Pittsburgh, Pa. Cristobal, C. Z. Balboa, C. Z.

General Agents for Steamship Lines from North Atlantic, South Atlantic, Gulf and Pacific Coast Ports of the United States to EUROPE, ASIA, AFRICA, AUSTRALIA, NEW ZEALAND, SOUTH AMERICA, CUBA, the MEDITERRANEAN and LEVANT. Also General Forwarders

See Alphabetical Index of Advertisers

Postal Regulations: Mail for Paraguay is despatched from New York.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 8 pounds 12 ounces.

Letters: Postage rate, 2 cents per ounce or fraction. Registration, 15 cents, with return receipt if requested.

Parcel Post: Weight limit, 22 pounds. Postage rate, 14 cents per pound or fraction, plus transit charges. *Transit charges,* up to 12 pounds, 20 cents; 12 pounds to the weight limit, 40 cents. *Customs declaration,* 2 copies, Form 2966. *Registration,* not permitted. Parcels cannot be insured nor sent C. O. D. No consular papers are necessary. *Maximum size,* 3 feet 6 inches in length and 6 feet in length and girth combined. Parcels are accepted for mailing even though sealed and closed against inspection, if otherwise conforming to the regulations.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces; except newspapers and periodicals, 1 cent for each 4 ounces or fraction of four ounces. *Maximum weight,* 8 pounds 12 ounces, except single copies of printed books, 11 pounds. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. *Maximum weight,* 18 ounces. *Maximum size,* length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Shipping Routes and Regulations: See under *Argentine Republic* and *Uruguay* for routes making Buenos Aires and Montevideo, which are transshipping points for destinations in Paraguay. The procedure to be observed for shipments to Paraguay is entirely regular (see General Export Information, *Shipping Procedure*), except that bills of lading must show gross weight in pounds and kilos. Bills of lading do not need to be certified by the Paraguayan consulate.

SAILINGS FROM SAN FRANCISCO

Pacific-Argentine-Brazil Line (Swayne & Hoyt, Inc.), 430 Sansome St., San Francisco. Freight and refrigerator service, from San Francisco, monthly (via Buenos Aires), for Asuncion. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

PERSIA

Persia is situated between the Caspian Sea, the Persian Gulf and the Arabian Sea. Its area is about 630,000 square miles and its population is approximately 9,500,000.

Among the Persian weights and measures are: the abassi, a unit of weight equivalent to approximately 13 ounces; the miskal, also a unit of weight (80 to the abassi); and the nakhod (24 to the miskal).

Currency: The monetary unit is the silver kran, equivalent to about 9 cents, United States currency.

American Consulates: There is an American consulate at Teheran.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Persia, add 9 hours to New York standard time.

	A	B	C	D	E
For Bushire					
Full rate	.65	.69	.73	.76	.79
Deferred rate	—	—	—	—	—
For Bender Abbas					
Full rate	.71	.75	.79	.82	.85
Deferred rate	—	—	—	—	—
For all other places					
Full rate	.59	.63	.67	.80	.83
Deferred rate	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Persia.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

RUSSIA
CASPIAN SEA
Khoi
Ahar
Tabriz
Urumiyah
Resht
Lahijan
Asterabad
Kaspin
Balfrush
TEHERAN
Demavend
Meshed
Senne
Hamadan
Kermanshah
Kashan
Badjistan
Ispahan
Nain
Birjand
Dizful
Shuster
Yezd
Taft
Nikh
Dorak
Mohammera
Kerman
Basra
Shiraz
Saidabad
Bushire
Niriz
Firuzabad
Toroom
Lar
Minah
Bunder Abbas
Bampur
Jask
Lingo
Gwetter
TURKEY
ARABIA
PERSIAN GULF
OMAN
AFGHANISTAN
BALUCHISTAN
PERSIA

Consular Offices: There are Persian consular offices in the following cities. The regulations are uniform for all offices except as otherwise stated under *Consular Regulations.*

New York: Consulate General, 16 East Fortieth Street. 10 a.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m.

Philadelphia: Vice Consulate, 236 Chestnut Street. (Telephone, Lombard 3851). 11 a.m. to 4 p.m. H. H. Pakradooin, Vice Consul.

St. Louis: Vice Consulate, 400 Washington Avenue. (Telephone, Main 4080). 9 a.m. to 12 m. and 2 p.m. to 5 p.m. Milton Seropyan, Vice Consul.

San Francisco: Consulate, Mills Building. 2 p.m. to 4 p.m.; Saturdays, 12 m. to 1 p.m. Jurisdiction in "western United States." Thos. W. Firby, Consul.

Consular Regulations: No consular documents are required.

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Abadan ..... *(via Bushire)*
*Ahar ..... *(via Batoum)*
Ahwaz ..... *(via Bushire)*
*Amol ..... *(via Batoum)*
Ardebil ..... *(via Batoum)*
*Astrabad ..... *(via Batoum)*
*Badjistan—
(via Batoum or Bunder Abbas)
*Balfrush ..... *(via Batoum)*
Bam ..... *(via Bunder Abbas)*
*Birjand ..... *(via Batoum or Basra)*
Bunder Abbas ..... TBL
Bushire ..... TBL
*Demavend ..... *(via Batoum)*
*Dizful ..... *(via Basra)*
*Dorack ..... *(via Basra)*
*Enzeli ..... *(via Batoum)*
*Ferahan ..... *(via Batoum)*
Gombroon ..... TBL
*Hamadan ... *(via Batoum or Basra)*
*Ispahan ... *(via Batoum or Bushire)*
Jask ..... TBL
*Kasvin ..... *(via Batoum or Basra)*
Kabkiserd ..... *(via Bushire)*
*Kashan .... *(via Batoum or Bushire)*
Kerman ..... *(via Bunder Abbas)*
*Kermanshah.. *(via Batoum or Basra)*
*Khaf. *(via Batoum or Bunder Abbas)*
*Khoi ..... *(via Batoum or Basra)*
*Lahijan ..... *(via Batoum)*
Lar ..... *(via Bunder Abbas)*
Linga (Lindja) ..... TBL
Mianch ..... *(via Batoum)*
*Maragak ..... *(via Batoum)*
*Meshed ..... *(via Batoum)*
Nain ..... *(via Bunder Abbas)*
*Nasirabad—
(via Batoum or Bunder Abbas)
*Nishapur ..... *(via Batoum)*
Nikh ..... *(via Bunder Abbas)*
*Resht ..... *(via Batoum)*
Sabzwar ..... *(via Batoum)*
*Saree ..... *(via Batoum)*
*Senna ..... *(via Basra)*
*Semnun ..... *(via Batoum)*
Sendjan ..... *(via Batoum)*
*Serakh ..... *(via Batoum)*
*Shahrud ..... *(via Batoum)*
Shiraz ..... *(via Bushire)*
*Shuster ..... *(via Basra)*
Sultanabad ..... *(via Basra)*
Tabriz (Tauris) ..... *(via Batoum)*
Taft ..... *(via Bushire)*
Taroom ..... *(via Bunder Abbas)*
*Teheran.... *(via Batoum or Bushire)*
*Urumiyah ..... *(via Batoum)*
Yezd *(via Batoum or Bunder Abbas)*

*Points marked with an asterisk * are reached via Batoum or Basra.

Postal Regulations: Mail for Persia is despatched from New York.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Parcel Post: Weight limit, 11 pounds. Registration, not permitted. Customs declaration, 2 copies, Form 2966. Postage rate, 14 cents per pound or fraction, plus transit charges—up to 3 pounds, 66 cents; from 3 to 7 pounds, $1.02; from 7 pounds to the weight limit, $1.44. No consular documents required.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Parcels are accepted for transmission via India and delivery through the Persian post office, provided that they are addressed Poste Restante at one of the five following Persian offices: Bushire (Bouchir), Bender Abbas (Bunder Abbas), Lingah, Mohammerah and Kuh-Malek-Siah. Parcels should be addressed thus:

Name of addressee,
Place of residence.

Poste Restante (i.e. general delivery). (One of the five offices specified according to destination, as indicated below.)

The following list indicates to which of the five Poste Restantes a parcel for Persia intended for delivery through the Persian post office should be addressed:

Poste Restante, Bushire—Parcels for Shirez, Ispahan, Kashan, Yezd, Kum, Teheran, Kazvin, Hamadan, Malayer, Sultanabad, Kermanshah, Senendej (Senneh), Resht, Zenjan, Tabriz (Tauris), Shahrud, Semnan, Damghan and places in the Provinces of Mazanderan, Guilan and Azerbaijan.

Poste Restante, Bender Abbas—Parcels for places in the Province of Kirman (Kerman).

Poste Restante, Lingar—Lingah and Lar.

Poste Restante, Mohammerah—Parcels for places in the Provinces of Arabistan and Brujerd (Broudjerd).

Poste Restante, Kuh-Malek-Siah—Parcels for places in the Provinces of Sistan and Khorassan.

The addressees are advised of the arrival of the parcels at the frontier offices and must pay for their onward transmission, if they are to be forwarded into the interior, before they can be sent on.

All parcels must be packed in wood, tin, canvas, linen or similar material and not merely in paper or cardboard.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Coin not of gold or silver; aniline dyes or dyes containing aniline; seditious works; articles offensive to good manners or to the Mussulman religion; drugs, arms and so forth, as specified under India.

Shipping Routes and Regulations: The procedure to be observed for shipments to destinations in Persia is entirely regular (see General Export Information, *Shipping Procedure*).

Route from United States ports via Aden, Bombay, Karachi or Liverpool. See Shipping Routes and Regulations under *Aden, India* and *United Kingdom* for lines issuing through bills of lading.

FOR SPECIAL EXPORT INFORMATION
ASK THE EXPORTERS' ENCYCLOPAEDIA
SERVICE BUREAU
20 Vesey St., New York Phone 1247 Whitehall

PERU

The Republic of Peru, occupying territory on the Pacific Ocean, about 1,000 miles in length by 700 miles in width, extends over 829,000 square miles. It has a population of approximately 4,500,000 or 6.6 per square mile.

The republic comprises the departments of Amazonas, Ancachs, Apurimac, Arequipa, Ayacucho, Cajamarca, Cuzco, Huancavelica, Huanuco, Ica, Junin, Lambayeque, Liberdad, Lima, Loreto, Madre de Dios, Piura, Puno, Tacna; and the provinces of Callao, Moquegua, and Tumbes.

Currency: The Peruvian pound (libra) is equivalent to $4.86, United States currency. It is divided into 10 soles, each of 100 centavos.

Language: Spanish.

Weights and Measures: Metric system.

American Consulates: There is an American consulate at Callao-Lima and consular agencies at Arequipa, Cerro de Pasco, Mollendo, Paita and Salaverry.

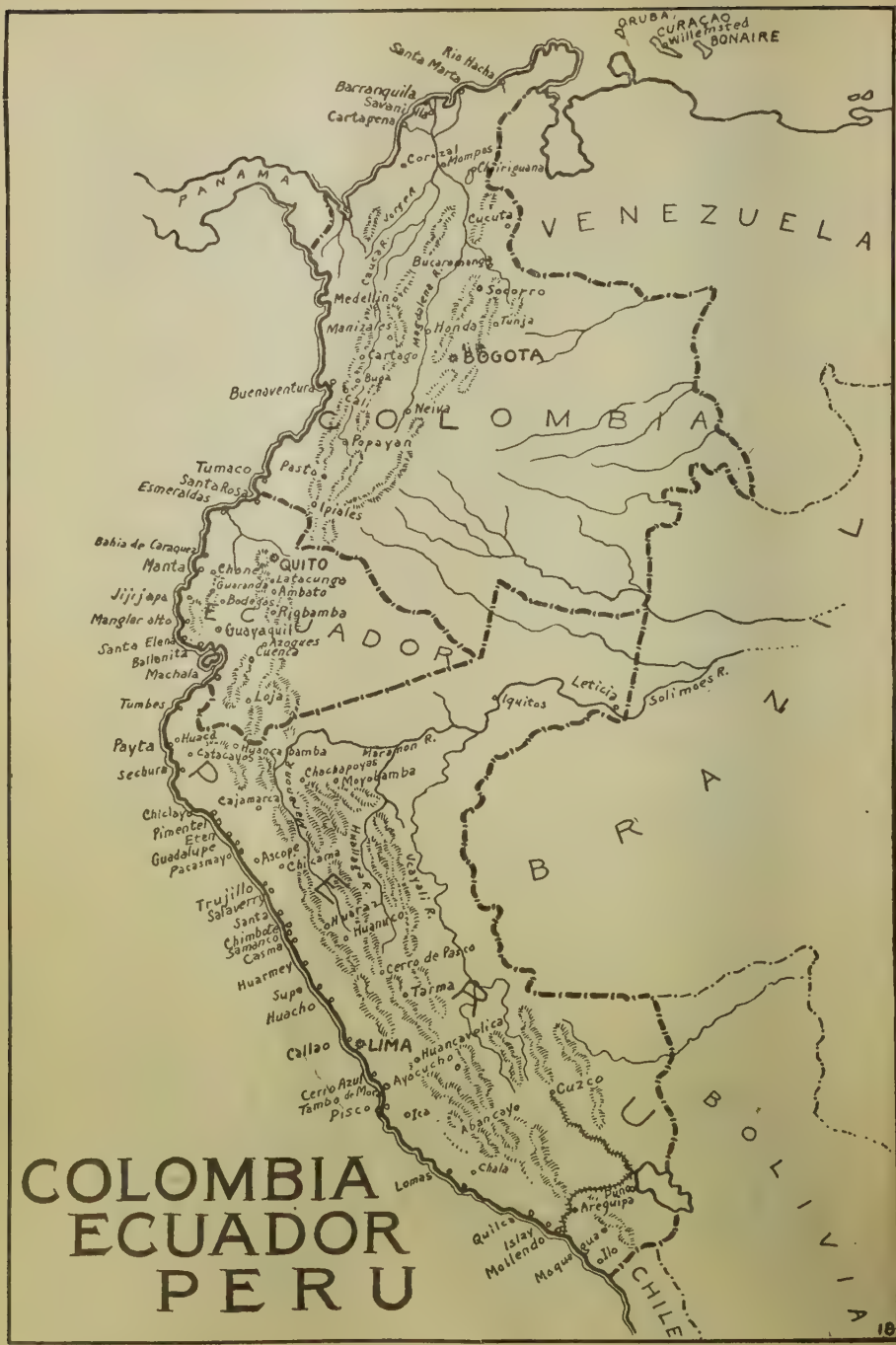
Cable Rates: Peru refuses to investigate complaints concerning the transmission or delivery of telegrams passing over its lines, or to refund the charges paid, under any circumstances whatever. Messages except for Callao, Lima, Mollendo, and Payta can therefore be accepted only at sender's risk.

	A	B	C	D	E
Cable, for wireless stations					
Full rate	.70	.74	.78	.81	.84
Deferred rate	.40	.42	.44	.45½	.47
Cable, for other places					
Full rate	.60	.64	.68	.71	.74
Deferred rate	.30	.32	.34	.35½	.37
Week-end letter (Minimum, 20 words)	.15	.16	.17	.18	.19

THE EXPORTERS' ENCYCLOPAEDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world



COLOMBIA
ECUADOR
PERU

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Peru.

The Anglo South American Trust Company, 49 Broadway, New York. American representative of the Anglo South American Bank Ltd., London, England, and its branch in Lima. Correspondents throughout the country.

Central National Bank, Superior and West 6th Street, Cleveland, Ohio.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Peru and other countries throughout the world. See our advertisement under Boston in General Information Section.

The Grace National Bank of New York, 7 Hanover Square, New York. Correspondents in all principal cities in Peru and elsewhere throughout the world. All branches of foreign and domestic banking. Bond and Investment Service.

Merchants Bank, Mobile, Ala. Complete facilities for handling foreign business. We offer individual attention and close rates.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branch in Lima. Other branches and correspondents in all parts of the world.

The Royal Bank of Canada has four branches in Peru. Over 900 branches throughout the world. New York Agency, 68 William St. Correspondence invited.

Consular Offices: There are Peruvian consular offices at the following cities. The regulations are uniform for all offices except as otherwise stated under *Consular Regulations.*

New York: Consulate General, 42 Broadway. 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m.

Baltimore: Consulate, 2707 Garrison Avenue. (Telephone, Liberty 5035). 9 a.m. to 12 m. and 2 p.m. to 6 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Baltimore. Carlos Alberto Oyague, P., Consul.

Boston: Consulate, 143 Federal Street. (Telephone, Liberty 7628). 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Alejandro Guillermo Rivero, Consul.

Chicago: Consulate, 1138 Wilson Avenue. (Telephone, Edge 3370). 9 a.m. to 11 a.m. Jesse J. Beitler, Consul.

Destined to be the largest freight forwarding concern in the United States

WILLIAM G. BENZ & CO.

50 Broad Street and 50 New Street **New York, N. Y.**

Telephones Hanover 8126—8134

Nearly 1000 shipments; covering every part of the world, pass through our hands monthly

Most amazing is our low rate for drawing documents. Write us for particulars.

Los Angeles: Consulate, 642 Southwest Building. 1 p.m. to 4 p.m. Manuel L. Ayulo, Consul.

New Orleans: Consulate General, 2301 St. Charles Street. (Telephone, Jackson 2745). 10 a.m. to 12 m. and 1 p.m. to 5 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Louisiana, Kansas, Georgia, Alabama, Mississippi, Missouri, Texas. Felipe Derteano, Consul General.

Norfolk: Consulate, Seaboard Bank Building. 10 a.m. to 12 m. and 1 p.m. to 3 p.m.

Philadelphia: Consulate, Philadelphia Commercial Museum. 9 a.m. to 4 p.m. Jurisdiction in Pennsylvania. W. H. Schoff, Acting Consul.

Portland (Ore.): Consulate, 95 Fifth Street. 10 a.m. to 12 m. and 2 p.m. to 5 p.m.; Saturdays, 10 a.m. to 1 p.m. Jurisdiction in Oregon. Jorge E. Leguia, Consul.

San Francisco: Consulate General, 454 California Street. Saturdays, 10 a.m. to 1 p.m. Jurisdiction in California. Santiago Llosa Arguellos, Consul General.

Seattle: Consulate, 525 Colman Building. 10 a.m. to 12 m. and 2 p.m. to 4 p.m. Jurisdiction in Washington. E. Espantoso, Consul.

Toledo: Consulate, Nicholas Building. 9 a.m. to 5 p.m.

Consular Regulations: Consular invoices and bills of lading must be certified by the Peruvian Consulate at the port of shipment (see *Consular Invoices* and *Bills of Lading*).

When shipments to Peru are sold f. o. b. factory at an inland point in the United States the value to be declared on the consular invoice is that appearing on the commercial invoice.

TO PERU
SHIP THRU **ARTHUR T. BLACKMAN, INC.** NEW YORK
Best Routes FOREIGN FREIGHT CONTRACTORS Lowest Rates
15-25 Whitehall Street Phone: Bowling Green 9364, 9365

Bills of Lading: Bills of lading must be presented with the consular invoices for certification by the Peruvian consulate at the port from which shipment is made. One copy of the bill of lading is retained by the consulate. "To order" bills of lading are permitted except to Iquitos.

Consular Fees: Certification of consular invoices, 4 per cent of declared value, 2 per cent being paid by the shipper, and the remaining 2 per cent from the consignee in Peru; except that for shipments of merchandise which is free of duty under the Peruvian customs tariff, the consular fee is only 2 per cent, 1 per cent being paid by the shipper, and the other 1 per cent by the consignee. See list of duty free articles under Customs Tariff.

Consular Invoices: A consular invoice must be prepared in the Spanish language in four copies and certified by the Peruvian consulate at the port from which shipment is made. The weights of different kinds of packages must be stated separately in the consular invoice; for instance, the weights of cases should not be given in combination with those of bales or crates. Three copies of the consular invoice are retained by the consulate.

When shipping to Peru merchandise which is free of duty, the number of the paragraph in the customs tariff should be shown for each item, on both the commercial and consular invoices.

There is no customs house at the port of Eten, so consular invoices covering shipments to that point must be made to the port of Pimentel.

It is suggested by the Peruvian Consulate General that exporters print their own supply of the consular invoice blanks, following the official form, copies of which may be secured from any Peruvian Consulate, free of charge. The name of the exporter may be printed in the space designated for that purpose.

Partida del Sobordo No. .....

FACTURA de mercaderias embarcadas por .....
en este puerto de NUEVA YORK con destino al de.....
en el vapor.....su capitan.....
a la consignacion de.....de.....

Marcas	Bultos			Describase Detalladamente el Contenido	Cantidades			Valores	Origen de la Mercaderia
	Numeracion	Cantidad	Clase		Metros Docenas Gruesas Litros	Peso Brato en Kilos	Peso Neto Kilos		
	Total	.....	Bultos		Total				

NOTA.—El suministro de este papel es gratuito.

Afirmo que el valor y las demas declaraciones que hago en esta factura son verdaderos

(Lugar y fecha) NUEVA YORK
Firma del embarcador) .....

Certificada por el que suscribe .....
(Fecha)
No. de orden.....
Contiene....bultos—No. Tarifa.....
Derecho percibido.....

EL CONSUL

.....

Customs Tariff: In the case of articles dutiable by weight, the basis for levying duty may be net weight, gross weight or legal weight. The net weight is obtained by deducting from the gross weight the tare allowance included in the table of tares. Legal weight includes the weight of the merchandise with that of its packing, but not including the outer container. When merchandise dutiable on gross weight is imported in the same container with merchandise dutiable on a different basis or subject to different rates of duty, or with samples without value, 25 per cent is to be added to the weight of such merchandise weighed with its immediate packing and its share of the straw, shavings or similar packing material. In the case of pianos and beds 60 per cent is to be added. Receptacles dutiable at a higher rate than the contents, as well as those containing free goods, are dutiable separately.

C. I. F. Shipments: When goods are billed to customers in Peru at C. I. F. prices, the commercial invoice should show the f. o. b. price and the added amounts for freight and insurance. The consular invoice should show only the value as f. o. b. the United States port.

The value shown in the commercial invoice should agree with that shown in the consular invoice but where the former is a flat sum not itemizing freight and other expense items it is in order to explain the lack of uniformity by writing on the commercial invoice "Precio abordo vapor en (port of destination)" and on the consular invoice "Precio al costado vapor en (United States port of departure)."

Duty Free: The following are free of duty under the Peruvian customs tariff:

(1) live and dissected animals for scientific studies and museums; (3) asses and horses, seminal; (4) poultry; (9) oxen, swine, goats, sheep, on foot; (228) live plants of all classes; (230) seeds, non-edible, for sowing; (414) bags for packing purposes, new or used; (417) charcoal; (420) railroad ties; (421) firewood; (431) straw, lace, or Macora for sewing hats; (500 bis) types and electrotypes for printing; (523) paper for printing periodicals, without gloss; (540) writing books, with samples of handwriting, and books printed for primary instruction, geographic and celestial globes, geographical and topographical plans and charts, and wall pictures for intuitive instruction; (580) coal; (603) gold, silver and platimum in paste, powder, or money form; (631) girders, channels, beams, and other analogous pieces of iron or steel, for constructions, including that material called expanded metal; (655) water pipe of cast iron for water and drainage; (683) bridges and piers of iron or steel; (686) rails and their accessories; (697) type for printing purposes; (760) water pipe of clay or marl, glazed or not; (848) ink, black, for lithographs or for printing, and ink paste for rollers; (863) flying machines of all classes; (875) pumps of copper or bronze for fires, and the parts, apparatus, and accessories of all classes for combating fires, including helmets for the use of firemen; (890) machines, printing and accessories, including linotypes and accessories for stereotyping; (933) effects which exclusively constitute the armament and war materials of the Government, such as cannons and their mountings, torpedoes, rifles, sabres, battle-axes, revolvers, projectiles, and the parts and supply for the same; (944) percussion caps for mines; (945) fuses for mines; (953) powder for mines; (956) dynamite and other explosives of this species; (1031) public monuments of any material; (1037) ornaments and effigies destined for the cult, when for the account of communities, monasteries, or churches, to which service they must be applied; (1073) meat, frozen or fresh; (1074) meat, fish, pickled, in containers of wood, and the dry or smoked, including jerked beef and dry tongues, without tins; (1079) rye; (1092) fresh fruits; (1101) vegetables, dry or fresh potatoes, pottages in grain of all classes and fresh leguminous products; (1103) eggs in any form; (1104) condensed and evaporated milk.

Import Restrictions: Explosives, firearms, and so forth, may be imported without special permit only at Callao. For other ports a permit must be secured from the consulate general for arms and ammunition up to and including 38 caliber. The Prefecture at Iquitos issues permits for that port. In shipping live animals to Peru, a certificate must be secured from the health authorities of the port of shipment stating that the animals are free from any disease whatever. This certificate must be presented to the Peruvian consulate with the consular invoices. Shipments of seeds, grains, plants, trees, and so forth, must be accompanied by a certificate from the local representative of the United States Department of Agriculture guaranteeing freedom from any plant disease. This certificate must be legalized by the Peruvian consulate at the port of shipment. The fee for such legalization is $2.00.

Marking Packages: Packages may be marked with either stencil or brush. The gross weight in kilos should be marked on each package, and must agree with the weight as stated in bills of lading and consular invoices.

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

FAST FREIGHT SERVICE TO PERU
LUNHAM & MOORE
Incorporated
11 Broadway, New York Established 1882 Phone, Bowling Green 5900

Abancay	*(via Mollendo)*
Arequipa	*(via Mollendo)*
Ascope	*(via Salaverry)*
Ayacucho	*(via Callao or Mollendo)*
Cajamarca	*(via Pacasmayo)*
Callao	TBL
Caraz	*(via Salaverry)*
Casma	TBL
Catacaos	*(via Payta)*
Cerro Azul	TBL
Cerro de pasco	*(via Callao)*
Chachapoyas—	*(via Iquitos or Pacasmayo)*
Chala	TBL
Chepen	*(via Pacasmayo)*
Chicama	*(via Salaverry)*
Chiclayo	*(via Eten)*
Chimbote	TBL
Chocope	*(via Salaverry)*
Cuzco	*(via Mollendo)*
Eten	TBL
Guadalupe	*(via Pacasmayo)*
Huaca	*(via Payta)*
Huacho	TBL
Huancabamba	*(via Payta)*
Huancavelica	*(via Callao or Pisco)*
Huanchaco	TBL
Huanuco	*(via Callao)*
Huaraz	*(via Callao or Salaverry)*
Huarmey	TBL
Ica	*(via Pisco)*
Ilo	TBL
Iquitos	TBL
Islay	*(via Mollendo)*
Juliaca	*(via Mollendo)*
Leticia	*(via Iquitos)*
Lima	*(via Callao)*
Lomas	TBL
Machalilla	TBL
Manglar Alto	TBL
Mollendo	TBL
Moquegua	*(via Ilo)*
Moyobamba	*(via Pacasmayo)*
Pacasmayo	TBL
Patapo	*(via Eten)*
Payta	TBL
Pimentel	TBL
Pisco	TBL
Piura	*(via Payta)*
Puno	*(via Mollendo)*
Quilca	TBL
Salaverry	TBL
Samanco	TBL
Santa	TBL
Santa Rosa	*(via Mollendo)*
Sechura	*(via Payta)*
Supe	TBL
Talara	TBL
Tambo de Mora	TBL
Tarma	*(via Callao)*
Trujillo	*(via Salaverry)*
Tumbes	TBL

Average time, New York to Callao (via Panama Canal)....18 days

Postal Regulations: Mail for Peru is despatched from New York, New Orleans and San Francisco.

Letters: *Postage rate,* 2 cents per ounce or fraction.

Parcel Post: Weight limit, 22 pounds. Postage rate, 14 cents per pound or fraction. Customs declaration, one copy, Form 2966. Registration permitted, fee 15 cents. Parcels cannot be insured nor sent C. O. D. *Commercial invoice* must be inclosed in the parcel-post package.

Parcel post packages to Peru must be accompanied with consular invoices duly certified by a Peruvian consul. Such consular invoices should be inclosed in the packages to which they relate, and a copy thereof sent direct to the addressee.

In case of a consignment of several packages sent by one sender to one addressee at one time, only one consular invoice need be furnished, which may be inclosed in any one of the packages. Such package should be marked, for instance, "No. 1. Consular invoice inclosed," and the balance of the packages comprising the consignment, "Consular invoice inclosed in package No. 1."

A fine of 25 per cent of the value of the goods is collected from the addressee if the proper consular invoice is not supplied by the shipper.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Consular invoice is required on all parcel post shipments for Peru. The fee for legalization of consular invoices covering parcel post shipments to Peru is 1 per cent of the declared value (minimum fee 50 cents), to be paid by the sender. A similar fee of 1 per cent is also collected from the addressee. An additional charge

of 3 per cent is collected from the addressee on arrival of the package at the Peruvian customs. For packages to be mailed from places where there is no Peruvian consulate, the consular invoice must be forwarded to the nearest consular office for legalization.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Shipments via the Panama Canal by routes requiring transshipment at Cristobal (Colon) should show on the bill of lading, in the space indicated for that purpose, the name of the West Coast carrier beyond Cristobal. When such routing is not indicated by the shipper, the steamship company will make the necessary insertion on the bill of lading for account of the shipper and/or consignee without assuming any responsibility therefor.

Bills of Lading: Bills of lading must show gross weights in pounds and kilos, and must be certified by the Peruvian Consulate before being presented at the steamship company for signature. The bills of lading must be signed by the shipper as "Accepted."

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **Booth Steamship Co., Ltd.** (Booth American Shipping Corp.), 17 Battery Place, New York. Freight, mail and passenger service, from New York, about three times a month, for Manaos, Brazil, thence by connecting river steamer for Iquitos, Peru. Dock Receipt, on company's form, in duplicate. Bills of Lading, 3 company copies. Minimum Bill of Lading, $9.15, including consular fee of $1.65. Parcel Receipts (liability limited to $10.00), $1.25 per cubic foot, or $2.25 per 100 lbs.; minimum charge, $4.15.

★ **Compania Sud Americana de Vapores** (Wessell, Duval & Co.), 25 Broad St., New York. Freight, mail and passenger service, from New York, about monthly, for Peruvian ports, via Panama Canal, outward and homeward. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

DIRECT PERUVIAN SERVICE

Passenger and Freight Service New York to Paita, Salaverry, Callao, Mollendo

PACIFIC STEAM NAVIGATION CO., 26 Broadway, New York

★ **Grace Line, Inc.**, 10 Hanover Square, New York. Freight, mail and passenger service, from New York, every two weeks, for all Peruvian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

★ **Isthmian S. S. Lines** (N. Y. & S. A. Service), 50 Trinity Place, New York. Freight service, from New York, monthly, for Peruvian ports. Bills of Lading, 4 company copies. Minimum Bill of Lading, $5.00.

★ **Pacific Steam Navigation Co.** (Sanderson & Son, Inc.), 26 Broadway, New York. Freight, mail and passenger service, from New York, twice monthly, for Peruvian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

★ **United Fruit Company S. S. Service**, 17 Battery Place, New York. Freight service, from New York, twice a week, for Colon, by connecting steamer for Peruvian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 9 copies. Minimum Bill of Lading, $5.00. Parcel Receipts (packages not exceeding $5.00 in value or 2 cubic feet in measurement), $2.50 per cubic foot.

★ **West Coast Line** (Wessel, Duval & Co.), 25 Broad St., New York. Freight service, from New York, about monthly, for Peruvian ports, via Panama Canal, outward and homeward. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

Compañia Sud Americana De Vapores

(SOUTH AMERICAN STEAMSHIP CO.)

FAST PASSENGER and FREIGHT SERVICE

PERU CHILE BOLIVIA

Via Panama Canal

MONTHLY SAILINGS FROM NEW YORK FOR

CRISTOBAL CALLAO MOLLENDO ARICA IQUIQUE ANTOFAGASTA VALPARAISO SAN ANTONIO

And Points in BOLIVIA via Mollendo, Arica and Antofagasta

Through Bills of Lading issued via direct ports for Paita, Pimentel, Pacasmayo, Salaverry, Pisco, Pisagua, Tocopilla, Taltal, Chanaral, Caldera, Coquimbo, Talcahuano, Coronel

WESSEL, DUVAL & COMPANY

GENERAL AGENTS

25 BROAD STREET NEW YORK CITY

SAILINGS FROM ASTORIA

General S. S. Line (Astoria Shipping Co.), Astoria, Oregon. Freight service, about monthly. See San Francisco.

SAILINGS FROM BOSTON

★ **United Fruit Company S. S. Service,** Long Wharf, Boston. Freight service, weekly. See New York.

SAILINGS FROM LOS ANGELES

General Steamship Line (General S. S. Corp.), 541 South Spring St., Los Angeles. Freight service, about monthly. See San Francisco.

★ **Pan-American Line** (Norton, Lilly & Co.), 638 Van Nuys Bldg., Los Angeles. Freight service, from Los Angeles, as inducements offer. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

Toyo Kisen Kaisha (S. L. Krieder), Pacific Electric Bldg., Los Angeles. Freight, mail and passenger service, from Los Angeles, monthly, for Callao. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

SAILINGS FROM NEW ORLEANS

★ **Nosa Line** (New Orleans & South American S. S. Co., Inc.), Queen & Crescent Bldg., New Orleans. Freight service, from New Orleans, monthly, for Talara, Salaverry, Callao, Mollendo and Paita. Bills of Lading, 5 company copies. Minimum Bill of Lading, $5.00.

★ **United Fruit Company S. S. Service,** 321 St. Charles St., New Orleans. Freight service, weekly. See New York.

SAILINGS FROM PHILADELPHIA

★ **Isthmian S. S. Lines** (Norton, Lilly & Co.), Bourse Bldg., Philadelphia. Freight service, about monthly. See New York.

SAILINGS FROM PORTLAND, OREGON

General Steamship Line (General Steamship Corporation), Porter Building. Freight service, about monthly. See San Francisco.

NOSA LINE

DIRECT SAILINGS FOR PERU FROM NEW ORLEANS

Paita, Salaverry, Callao and Mollendo. Minor ports as cargo offers.

NEW ORLEANS & SOUTH AMERICAN S. S. CO., INC.

Queen and Crescent Bldg., New Orleans

10 Hanover Sq., New York City **350 Marquette Bldg., Chicago, Illinois**

★ **Grace Line** (W. R. Grace & Co.), Portland, Oregon. Freight service, about fortnightly. See San Francisco.

Latin America Line (Chalmers & Cartwright, Inc.), Porter Bldg., Portland, Oregon. Freight service, from Portland, Oregon, monthly, for Peruvian ports. Dock Receipt, issued by company. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

★ **Pan-American Line** (Norton, Lilly & Co.), Yeon Bldg., Portland, Oregon. Freight service, from Portland, Oregon, as inducements offer. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

Toyo Kisen Kaisha (Oregon-Pacific Co.), Wilcox Bldg., Portland, Oregon. Freight, mail and passenger service, from Portland, Oregon, monthly, for Callao. Mate's Receipt, on company's form, handled by agent. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

SAILINGS FROM SAN FRANCISCO

General S. S. Line (General S. S. Corp.), 240 Battery St., San Francisco. Freight service, from San Francisco, about monthly, for Talara, Paita, Pimentel, Etea, Pascamayo, Salaverry, Huacho, Callao, Pisco, and Mollendo. Dock Receipt, issued by the steamship company. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

GRACE LINE
TO SOUTH AMERICA

"The Line with the Fixed Schedule"

Fortnightly sailings by famous "SANTA STEAMERS," fastest passenger and freight service from New York to principal ports of:

PERU and CHILE
via Panama Canal

Regular sailings of passenger and freight steamers for COLOMBIA, PANAMA, ECUADOR, PERU and CHILE. All steamers connect at Peruvian and Chilean Ports with railroads for Bolivia.

Agents at chief ports of countries named

Head Office: 10 Hanover Square New York

★ **Grace Line** (W. R. Grace & Co.), 322 Pine St., San Francisco. Freight, mail and passenger service, about every two weeks, for Peruvian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

Latin America Line (R. S. Silva & Co.), 149 California St., San Francisco. Freight service, from San Francsico, monthly, for Peruvian ports. Dock Receipt, issued by company. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

★ **Pan-American Line** (Norton, Lilly & Co.), 230 California St., San Francisco. Freight service, from San Francisco, as inducements offer. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

Toyo Kisen Kaisha (Oriental S. S. Co.), 551 Market St., San Francisco. Freight and passenger service, monthly, for Callao and Mollendo; other ports as sufficient cargo offers. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

SAILINGS FROM SEATTLE

★ **Grace Line** (W. R. Grace & Co.), Hoge Bldg., Seattle. Freight service, about fortnightly. See San Francisco.

Latin America Line (Lea-Matthew Shipping Corp.), Alaska Bldg., Seattle. Freight service, from Seattle, monthly, for Peruvian ports. Dock Receipt, issued by company. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

★ **Pan-American Line** (Norton, Lilly & Co.), Alaska Bldg., Seattle. Freight service, from Seattle, as inducements offer. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM TACOMA

General Steamship Line (General Steamship Corporation), Seattle. Freight service, about monthly. See San Francisco.

ISTHMIAN STEAMSHIP LINES

NEW YORK AND SOUTH AMERICA SERVICE

Via Panama Canal direct to all Principal Ports in

CHILE and PERU

For particulars apply to

TRAFFIC DEPARTMENT - - - 50 TRINITY PLACE, NEW YORK CITY
Telephone: Whitehall 2180 Loading Berth: Pier foot 29th St., Brooklyn, N. Y.

Cleveland, O., Rockefeller Bldg. Cincinnati, O., Union Trust Bldg. Buffalo, N. Y., Marine Trust Co. Bldg.
Rochester, N. Y., Commerce Bldg. Syracuse, N. Y., Herald Bldg.

Agents: Norton, Lilly & Co., Boston, Philadelphia, Baltimore, Norfolk, Pittsburgh, Chicago and New Orleans

PHILIPPINE ISLANDS

The land embraced in the Philippine Archipelago is divided into some 3,100 individual islands and islets, with a total estimated area of about 115,000 square miles. Luzon, lying near the northern, and Mindanao, near the southern, extremity of the archipelago are the two largest islands. The former has an estimated area of 40,969 square miles and the latter one of 36,292. The next largest island of the archipelago is Samar with an area of 5,031 square miles, and there are eight other islands with an area of more than 1,000 square miles each: Negros, 4,881; Panay, 4,611; Palawan, 4,027; Mindoro, 3,851; Leyte, 2,722; Cebu, 1,762; Bohol, 1,441; and Masbate, 1,236. Besides these there are twenty others with areas ranging from 100 to 700 square miles, and seventy-three more with areas between 10 and 100.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in the Philippines, add 13 hours to New York standard time. Full rate messages only are accepted.

	J	K	L	M	N
Via San Francisco and wireless					
For Manila	.75	.79	.81	.84	.87
Luzon, except Manila	.80	.84	.86	.89	.92
All other places	.93	.97	.99	1.02	1.05
Via Commercial Pacific					
For Manila	.75	.79	.81	.84	.87
Luzon, except Manila	.80	.84	.86	.89	.92
All other places	.93	.97	.99	1.02	1.05
	A	B	C	D	E
Via Eastern, Indo, or Northern					
For Manila	1.00	1.04	1.08	1.11	1.14
Luzon, except Manila	1.05	1.09	1.13	1.16	1.19
All other places	1.18	1.22	1.26	1.29	1.32
Via Radio (London and Eastern)					
For Manila	1.00	1.04	1.08	1.11	1.14
Luzon, except Manila	1.05	1.09	1.13	1.16	1.19
All other places	1.18	1.22	1.25	1.29	1.32

J: California (San Francisco, Oakland, Alameda, and Berkeley).

K: Arizona, California (except San Francisco, Oakland, Alameda, and Berkeley), Idaho, Nevada, Oregon, Utah, Washington.

L: Colorado, Kansas, Montana, Nebraska, New Mexico, North Dakota, South Dakota, Wyoming.

M: Alabama, Arkansas, Illinois, Indiana, Iowa, Kentucky, Louisiana, Michigan, Minnesota, Mississippi, Missouri, Ohio, Oklahoma, Tennessee, Texas, Wisconsin.

N: Connecticut, Delaware, District of Columbia, Florida, Georgia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, Rhode Island, South Carolina, Vermont, Virginia, West Virginia.

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington,

FORMOSA
IBAYAT
BATAN
SABTAN
BABUYAN
CALAYAN
DALUPIRI
FUGA
CAMIGUIN
LUZON
CAMIGUIN
Aparri
Banguis
Laoag
Vigan
Candon
San Fernando
Bolinao
Dagupan
Salomaqui
Dasol
Santa Cruz
Iba
San Felipe
Subic
Lagonoy
Balar
POLILLO
PALASAN
MANILA
CALAGUAS
Cavite
Alfonso
Maubang
Altimonan
Baet
Batangas
CATANDUANES
Virao
Bato
Tabaco
Sogan
Gubat
Matnog
Boac
Gazan
Santa Cruz
Mariduque
Calapan
Pola
Paluan
MINDORO
Mangarin
Bulalacao
BURIAS
ROMBLON
SIBUYAN
ISLAS
Masbate
Naro
Donsol
SAMAR
Calbayog
Catbalogan
Borongan
Laoang
Capiz
Cacaiman
PANAY
Iloilo
Sanjose
CUYOS IS.
Cuyo
BUSUANGA
CALAMIANES IS.
CALAMIAN (CULION)
Puerto Princesa
CAGAYAN
PALAWAN
Marangas
BALABAC
Bais
Dumaguete
NEGROS
CEBU
Cebu
Maasin
BOHOL
Tagbilaran
LEYTE
Tacloban
Ormoc
Bay Bay
Guiuan
DINAGAT
CAMIGUIN
Mambalac
Dipolog
Dapitan
Cagayan
Higan
Oroqueta
Sindangan
MINDANAO
Ticauan
Santa Maria
Pagang
Cottabato
Palbo
Davao
Zamboanga
Las Ysabelas
BASILAN
Jolo
SULU ISLANDS
Siassi
TAWI-TAWI
Sarangani
BORNEO
GUAM
MARIANNE ISLANDS
GUAM
PHILIPPINE IS

Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on the Philippines.

Chartered Bank of India, Australia and China, 44 Beaver Street, New York City. Branches at Manila, Cebu, Iloilo and Zamboanga.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Philippine Islands and other countries throughout the world. See our advertisement under Boston in General Information.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

International Banking Corporation, Head Office, 60 Wall St., New York City (Owned by the National City Bank of New York). Branches in Cebu and Manila. Other Branches in China, Japan, India, Java, Straits Settlements, England and Spain. Correspondents in every important city of the world.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

Consular Offices: The Philippine Islands as a possession of the United States have no special representation. The Insular Collector of Customs performs such consular duties as may be required in the Islands.

FOR SPECIAL EXPORT INFORMATION

ASK THE EXPORTERS' ENCYCLOPAEDIA SERVICE BUREAU

20 Vesey St., New York Phone, Whitehall 1247

Consular Regulations: No consular documents are required, but see Customs Regulations.

Customs Regulations: The free admission of articles the growth, product, or manufacture of the United States into the Philippine Islands is conditioned upon the direct shipment thereof under a through bill of lading from the country of origin to the country of destination and when accompanied by a certificate of origin as hereinafter provided.

Shipments originating at American points, but routed via Canadian ports, must be covered by bills of lading issued in the United States. This is required as proof of United States origin.

Should the goods become unpacked while en route by accident, wreck or other casualty, or so damaged as to necessitate their repacking, they will be admitted free of duty upon satisfactory proof that the unpacking occurred through accident, or necessity, and that the merchandise involved is the identical merchandise originally shipped from the United States, or its possessions, and that its condition has not been changed except for such damage as may have been sustained.

The following articles are subject to the payment of internal revenue tax upon arrival in the Philippine Islands: Cigars, cigarettes, tobacco, snuff, matches liquors, wines, all preparations containing alchohol whether denatured or not, skimmed milk, refined or manufactured mineral oils, coal, cinematograph films and playing cards. Customs import duties are collected on goods which are not the growth, product, or manufacture of the United States; and articles upon which drawback of customs duties has been claimed or allowed. The shipment of opium or preparations of opium to the Philippine Islands is prohibited except when a permit is issued therefor under license for medicinal purposes.

All packages of merchandise shipped to the Philippine Islands either by mail, freight, or express, upon which drawback is claimed, must be marked by the shipper "drawback claimed" in a conspicuous, legible, and permanent manner. Customs officers supervising the lading of goods exported to the said islands with benefit of drawback are instructed to take special pains to see that the packages are so marked.

Merchandise the growth, product, or manufacture of the United States and its possessions may be admitted to immediate free entry in cases where the certified commercial invoices prescribed herein have been delayed in transit or are not available at the time of entry, upon the filing of a bond by the consignee in a sum equal to double the amount of duties that would accrue upon a like importation of foreign merchandise with sureties acceptable to the collector of customs, conditioned on the production of the corresponding certified invoices within 120 days from the date of filing the entry for the merchandise.

The importation of firearms into the Philippine Islands is prohibited, except under special permit authorized by the Governor-General. In making mail shipments of firearms to the Philippines the following United States Postal Regulations should be complied with:

". . . Firearms may be sent to the Philippine Islands only when addressed to the Chief of Constabulary, Manila, P. I., the name and address of the person or firm for whom intended to appear less conspicuously in the lower left corner of the address side of the wrapper or label of the parcel."

Bills of Lading: Exporters to the Philippines have frequently asked as to the necessity of supplying consignees in the Philippines with four copies of the ocean bills of lading, stating that several customers had required that number of copies on the ground of a customs regulation. The Bureau of Customs at Manila advises that

under the present regulations two copies of the bill of lading must be sent to the importer, the original to be surrendered to the agent of the vessel on which the goods arrive, and a duly certified copy to be filed with the customs entry. The importer may desire an extra copy for his own files, but only two copies are all that must be supplied.

Commercial Invoices: In lieu of certificates of origin required under former regulations to insure exemption from customs duties in the Philippine Islands of shipments from the United States of all articles, the growth, product, or manufacture of the United States and its possessions to which the customs tariff in force in the United States is applied, and upon which no drawback of customs duties has been allowed in the United States, signed commercial invoices will be accepted for free-entry purposes upon full compliance with the following conditions:

Commercial invoices shall be furnished in duplicate and shall contain an accurate description of the merchandise itemized therein, showing the quantity, value, and weight, marks and numbers of packages and place of destination. Their presentation by consignee is required to effect customs clearances of importation into the Philippine Islands from the United States and its possessions by freight, express, through the mails, in the baggage of passengers, or by any other means: Provided, That collectors of customs may in their discretion, waive the production of invoices for household or private effects of nominal value.

The original and duplicate invoices for merchandise the growth, product or manufacture of the United States shall have the following certificate printed, written, typewritten, or stamped thereon:

> "I hereby certify that the above-described articles are the growth, product, or manufacture of the United States, or its possessions, and that no drawback of import duties have been or will be claimed thereon, and that this invoice is true and correct in all particulars.
>
> "....."

This certificate shall be signed on both original and duplicate invoices by the manufacturer, seller, or consignor of the merchandise, or by a duly authorized agent of such seller, manufacturer, or consignor, and both invoices (except for shipments by post) shall be mailed to the consignee of the merchandise for filing with the customs entry pertaining to the importation.

When shipments consist of both American and foreign products the articles shall, if not separately invoiced, be segregated and their origin clearly indicated on the invoice; the AMERICAN by the certificate prescribed in the preceding paragraph; the FOREIGN by the notation "FOREIGN GOODS."

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Cebu, Cebu Island .....TBL	Manila, Luzon Island .....TBL
Iloilo, Panay Island .....TBL	Zamboanga, Mindanao Island ...TBL

FAST FREIGHT SERVICE TO MANILA, etc.

LUNHAM & MOORE

Incorporated

11 Broadway, New York **Established 1882** **Phone, Bowling Green 5900**

The following places are reached *via* Manila, Singapore (East Indies), or Hong Kong (China).

PLACE	ISLAND
Abucay	Luzon
Agno	Luzon
Agoo	Luzon
Aguilar	Luzon
Alaminos	Luzon
Alava	Luzon
Albay	Luzon
*Alfonso XIII	Paragua
Aliaga	Luzon
Amadeo	Luzon
Anao	Luzon
Angat	Luzon
Angeles	Luzon
Angona	Luzon
Apalit	Luzon
*Aparri	Luzon
Arayat	Luzon
Aringay	Luzon
Asingan	Luzon
*Atimonan	Luzon
Bacolod	Negros
Bacolor	Luzon
Bacoor	Luzon
Bagac	Luzon
Bailen	Luzon
*Baiz	Negros
*Balabac	Balabac
Balanga	Luzon
*Balar	Luzon
Balayang	Luzon
Baliaug	Luzon
Balincaguing	Luzon
Balungao	Luzon
Bamban	Luzon
*Bangui	Luzon
Bani	Luzon
Baras	Luzon
Barasvain	Luzon
*Barugo	Leyte
*Batangas	Luzon
*Bato	Catanduanes
Bauang	Luzon
Bauban	Luzon
Bay	Luzon
*Baybay	Leyte
Bayambang	Luzon
Betis	Luzon
Bigaa	Luzon
Binalonan	Luzon
Binan	Luzon
Binangonan	Luzon
Binmaly	Luzon
*Boac	Marinduque
Bocave	Luzon
*Bolinao	Luzon
Bongabon	Luzon
*Bongao	Tinta Tinta
*Boroagan	Samar
Bula	Luzon
*Bulalacao	Mindanao.
Bustos	Luzon
Butuan	Mindanao
*Cabalian	Leyte
Cabanatuan	Luzon
Cabangan	Luzon
Cabiao	Luzon
*Cagayan	Mindanao
Calabasa	Luzon
Calaco	Luzon
Calamba	Luzon
*Calapan	Mindoro
Calape	Luzon
Calasiao	Luzon
Calaung	Luzon
*Calbayog	Samar
Caloocan	Luzon
Calumpit	Luzon
Candaba	Luzon
Candelaria	Luzon
*Candon	Luzon
Capas	Luzon
Capiz	Panay
*Carigzara	Leyte
Carmona	Luzon
Castillejos	Luzon
*Cataingan	Masbate
Catbologan	Samar
Cavite	Luzon
*Cottabato	Mindanao
Cuenca	Luzon
*Culion	Culion
Cuyapo	Luzon
*Cuyo	Culion
*Daet	Luzon
*Dagupan	Luzon
*Dapitan	Mindanao
*Davao	Mindanao
Dazol	Luzon
*Dipolo	Mindanao
Dolores	Luzon
*Donsol	Luzon
*Dumaguete	Negros
Ermita	Luzon
Floridablanca	Luzon
Gapan	Luzon
*Gasan	Marinduque
Gerona	Luzon
*Glan	Mindanao
Guagua	Luzon
Guam	Guam
*Gubat	Luzon
Guiguinto	Luzon
*Guinan	Samar
Hagonoy	Luzon
*Higan	Mindanao
Hinagaran	Luzon
*Iba	Luzon
Ibaan	Luzon
Imus	Luzon
Infanta	Luzon
Jaen	Luzon
*Jolo	Jolo
Kalapan	Luzon
*Lagonoy	Luzon
*Laguimanoc	Luzon
Langyen	Luzon
*Laoag	Luzon
*Laoang	Samar
La Paz	Luzon
Las Pinas	Luzon
*Las Ysabela	Basilan
*Lebac	Mindanao
*Legaspi	Luzon
Lemerey	Luzon
Liana	Luzon
Lianga	Mindanao
Lilio	Luzon
Lipa	Luzon
Llana	Luzon
Los Banos	Luzon
Lubao	Luzon
Lubungang	Mindanao
Lucbaa	Luzon
Luisiana	Luzon
*Maasin	Leyte
Mabalacat	Luzon
Macabebe	Luzon
Magalang	Luzon
Magdalena	Luzon
Majayjay	Luzon
Malabon	Luzon
Malasiqui	Luzon
Malate	Luzon
Malibay	Luzon
*Maligboc	Leyte
Malolos	Luzon
Mambajao	Camiguin
Manaog	Luzon
Mangaldan	Luzon
*Mangarin	Mindanao
Mangatarem	Luzon
Maragondon	Luzon
*Marangas	Paragua
*Maribojoc	Bohol
Marilao	Luzon

PLACE	ISLAND
Mariquina	Luzon
Masinloc	Luzon
*Matnog	Luzon
*Matti	Mindanao
*Mauban	Luzon
Meicauayan	Luzon
Mendez Nunez	Luzon
Mexico	Luzon
Minalin	Luzon
Misamis	Mindanao
Moncada	Luzon
Montalban	Luzon
Moron	Luzon
Morong	Luzon
Nagcarlang	Luzon
*Naro	Masbate
Nasugbu	Luzon
Navotas	Luzon
Norzagaray	Luzon
Noveleta	Luzon
*Nueva Caceres	Luzon
Obando	Luzon
*Olongapo	Luzon
Orani	Luzon
Orion	Luzon
*Ormoc	Leyte
*Oroquieta	Mindanao
Paco	Luzon
Paete	Luzon
Pagbilao	Luzon
*Palompon	Leyte
*Palonoc	Masbate
*Paluan	Mindoro
*Panolan	Catanduanes
*Parang	Mindanao
*Pasacco	Luzon
*Polac	Mindoro
*Polloc	Mindanao
*Puerto Princesa	Paragua
*Punta Separacion	Paragua
*Romblon	Romblon
*Salomague	Luzon
*San Felipe	Luzon
*San Fernando	Luzon
San Ignacio	Guam
*San Jose de Buenavista	Panay
*San Pascual	Catanduanes
San Quintin	Luzon
San Roque	Luzon
San Simon	Luzon
Santa Ana	Luzon
Santa Barbara	Luzon
*Santa Cruz	Luzon
*Santa Cruz	Marinduque
*Santa Cruz	Mindoro
Santa Isabel	Luzon
*Santa Maria	Mindanao
Santa Maria de Pundi	Luzon
Santa Rita	Luzon
Santa Rosa	Luzon
Santa Tomas	Luzon
*Sarangani Bay	Mindanao
Sarapsap	Luzon
Sariaya	Luzon
Sexmoan	Luzon
*Siassi	Siassi
*Sinagup	Paragua
Sinalin	Luzon
Sinaloan	Luzon
*Sindangan	Mindanao
*Sorsogan	Luzon
Sual	Luzon
*Subig	Luzon
*Sulu (Sooloo) Islands	
*Taal	Luzon
*Tabaco	Luzon
*Tacloban	Leyte
Tagbilaran	Bohol
Taguig	Luzon
Taisan	Luzon
Talavera	Luzon
Talisay	Luzon
Tanauan	Luzon
Tanay	Luzon
Tarlac	Luzon
*Tataan	Tinta Tinta
Tayabas	Luzon
Taytay	Luzon
Tayung	Luzon
Teresa	Luzon
Tiaon	Luzon
Tuchitnit	Luzon
*Tucuran	Mindanao
Tuguegarao	Luzon
Tuy	Luzon
Urbistondo	Luzon
Urdaneta	Luzon
*Uson	Masbate
Victoria	Luzon
*Vigan	Luzon
Villasis	Luzon
*Virac	Catanduanes
Zaragoza	Luzon

Average time, New York to Manila, via Suez .....52 days
Average time, New York to Manila, via Pacific ports 47 days

Postal Regulations: The domestic rates and regulations apply to mail matter addressed to destinations in the Philippine Islands.

The *weight limit* for parcel-post shipments to Manila is 50 pounds; 44 pounds to Iloilo, Cebu and Zamboango; 20 pounds to all other places.

Invoices in duplicate, certified as hereinbefore provided, are required for all articles and merchandise received through the mails from the United States (except for consignments of one or more packages the value of which does not exceed ten dollars). To insure prompt delivery the original invoice for such shipments should be mailed to the postmaster, Manila, whether the corresponding package is addressed to Manila or to some other point in the Philippine Islands; the duplicate invoice should be mailed to the addressee. Invoices for mail shipments may cover any number of packages bearing the same address and mailed on the same date. Customs clearances of mail packages will be facilitated if merchandise of the United States and articles of foreign manufacture are packed in separate packages and properly segregated in the invoices. (See *Commercial Invoices.*)

Revolvers and firearms of all kinds are accepted for mailing only when the shipper exhibits to the postmaster at the office of mailing, with each shipment, a copy of the authority to import and deal in firearms as issued by the Philippine Government to the addressee of the parcel.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: Bills of Lading must show gross weights in pounds and kilos.

Freight Rates: After June 30, 1924, all commodity rates, except steel, will be based on an equivalence of 40 cubic feet with 2,000 pounds instead of 2,240 pounds. This will also affect heavy lifts, which will be calculated on the basis of from 4,000 instead of 4,480 pounds.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **American & Manchurian Line** (Norton, Lilly & Co.), 26 Beaver St., New York. Freight service, from New York, every two weeks, for Manila. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00. Parcel Receipts (packages not exceeding $10.00 in value), $1.25 per cubic foot; minimum charge, $2.50.

★ **Alantic-Gulf-Far East Line** (Norton, Lilly & Co.), 26 Beaver St., New York. Freight service, from New York, about monthly, for Manila. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, for direct ports, $5.00; for transshipment, $7.50 and upwards. Parcel Receipts, $1.25 per cubic foot; minimum, $2.50.

★ **Bank Line:** (Boyd, Weir & Sewell, Inc.), 24 State St., New York. Freight service, from New York, one or two each month for Manila. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, for Manila, $5.00; for other ports, $7.50. Parcel Receipts (not exceeding $10.00 in value), $1.25 per cubic foot; minimum, $2.50.

BARBER LINES

Weekly Sailings for PHILIPPINE ISLANDS (Manila) from NEW YORK and as cargo offers from BOSTON, PHILADELPHIA, NORFOLK, BALTIMORE and SAVANNAH

BARBER STEAMSHIP LINES, Inc.

17 Battery, New York **111 W. Main Street, Norfolk, Va.**

Agents: BOSTON PHILADELPHIA BALTIMORE SAVANNAH

OPERATORS FOR THE UNITED STATES SHIPPING BOARD

★ **Barber Line** (Barber S. S. Lines, Inc.), 17 Battery Place, New York. Freight service, from New York, about weekly, for Manila, Cebu and Iloilo. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

Blue Funnel Line, Joint service, The Ocean S. S. Co., Ltd., and The China Mutual Steam Navigation Co., Ltd. (Funch, Edye & Co., Inc.), 25 Broadway, New York. Freight service, from New York, every 2 weeks, for Manila. Steamers sail on advertised dates, full or not full. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, for Manila (packages not exceeding $10.00 in value), $1.25 per cubic foot; minimum charge, $2.50. Owing to customs regulations, it is recommended that shippers take out four negotiable and two non-negotiable copies of the Bills of Lading.

★ **Dollar Line** (Dollar S. S. Lines), 25 Broadway, New York. Freight and passenger service, from New York, every 2 weeks, for Manila. Dock Receipt, on company's form, in triplicate. Minimum Bill of Lading, $5.00.

SAILINGS FROM BALTIMORE

★ **Bank Line** (Ramsay, Scarlett & Co.), 702 Keyser Bldg., Baltimore. Freight service, from Baltimore, as sufficient cargo offers, for Manila.

THE BANK LINE

LIMITED

(ANDREW WEIR & CO., Managers)

21 Bury Street, London E. C. 3.

Regular Direct Service between NEW YORK and

PHILIPPINES, CHINA, JAPAN and STRAITS SETTLEMENTS

Manila, Hong Kong, Shanghai, Yokohama, Kobe, Moji, Nagasaki, Singapore, and Aden

Steamers also call at other ports as cargo inducements offer

THROUGH BILLS OF LADING

Issued to all the Principal Ports and Points in the Far East

Shipments from interior points, consigned to our care, will have prompt attention.

Steamers also load at other Atlantic Coast ports as cargo inducements offer.

FOR FREIGHT RATES AND OTHER INFORMATION ADDRESS

BOYD, WEIR & SEWELL, INC.

GENERAL AGENTS

24 STATE STREET, NEW YORK CITY

Telephone: Bowling Green 5660 to 5669

★ **Barber Line** (Ramsay, Scarlett & Co.), Keyser Bldg., Baltimore. Freight service, as cargo offers. See New York.

★ **Dollar S. S. Line**, Continental Bldg., Baltimore. Freight service, every 2 weeks. See New York.

★ **Isthmian S. S. Lines** (Norton, Lilly & Co.), Equitable Bldg., Baltimore. Freight service, about monthly, direct for Manila and Iloilo. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

Kawasaki Roosevelt Line (Wilbur F. Spice & Co., Inc.), Continental Bldg., Baltimore. Freight service, from Baltimore, about monthly, for Manila. Dock Receipt, on company's form, in triplicate. Bills of Lading company keeps 5 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM BOSTON

★ **Bank Line** (Patterson, Wylde & Co.), Chamber of Commerce Bldg., Boston. Freight service, from Boston, as sufficient cargo offers, for Manila.

★ **Barber Line** (Paterson, Wylde & Co.), Chamber of Commerce Bldg., Boston. Freight service, monthly. See New York.

★ **Dollar Line** (North Atlantic & Western S. S. Co.), 111 Summer St., Boston. Freight service, monthly. See New York.

SAILINGS FROM GALVESTON

★ **American Pioneer Line** (Tampa Inter-Ocean S. S. Co.), U. S. National Bank Bldg., Galveston. Freight service, from Galveston, monthly, for Manila. Dock Receipt, in duplicate. Bills of Lading, company keeps 8 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM HAMPTON ROADS

★ **Bank Line** (U. S. Shipping Co.), Royster Bldg., Norfolk. Freight service, from Hampton Roads, as sufficient cargo offers, for Manila.

★ **Barber Line** (Barber S. S. Lines, Inc.), 111 West Main St., Norfolk. Freight service, about monthly. See New York.

Blue Funnel Line (United States Shipping Co.), Royster Building, Norfolk. Freight service, about monthly. See New York.

TRIAD SHIPPING CO., Inc.

Freight Brokers and Forwarders

80 WALL STREET **NEW YORK**

Member: N. Y. Produce Exchange
Steamship Freight Brokers' Association

Telephone, Hanover 5044, 5045
Cable Address: "Triaship" New York

★ **Dollar Line** (E. E. Palen & Co.), 128 West Bute St., Norfolk. Freight service, monthly. See New York.

SAILINGS FROM HOUSTON

★ **American Pioneer Line** (Tampa Inter-Ocean S. S. Co.), Cotton Exchange Bldg., Houston. Freight service, from Houston, as cargo offers, for Manila.

SAILINGS FROM LOS ANGELES

American-Far East Line, 701 Transportation Bldg., Los Angeles. Freight service, from Los Angeles, every 16 days. See route note, Struthers & Barry Line, San Francisco.

★ **Dollar Line** (Robert Dollar Co.), Pacific Electric Bldg., Los Angeles. Freight service, monthly. See San Francisco.

Osaka Shosen Kaisha (McCormick & McPherson), 407 Transportation Bldg., Los Angeles. Freight and passenger service, about monthly. See Seattle.

Toyo Kisen Kaisha (S. L. Kreider), Pacific Electric Bldg., Los Angeles. Freight and passenger service, every six weeks (see San Francisco). Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM MOBILE

★ **American Pioneer Line** (Waterman S. S. Co.), City Bank Bldg., Mobile. Freight service, from Mobile, as cargo offers, for Manila. Parcel Receipts, not issued.

★ **Panama-Far East Line** (Norton, Lilly & Co.), 54 St. Michael St., Mobile. Freight service, about monthly. See New Orleans.

SAILINGS FROM NEW ORLEANS

American Pioneer Line (Tampa Inter-Ocean S. S. Co.), Whitney-Central Bldg., New Orleans. Freight service, from New Orleans, monthly, for Manila. Dock Receipt, in duplicate. Bills of Lading, company keeps 8 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

★ **Atlantic-Gulf-Far East Line** (Norton, Lilly & Co.), Canal-Commercial Bldg., New Orleans. Freight service, about monthly. See New York.

ASK US ABOUT OUR TRANS-PACIFIC CONSOLIDATED CAR SERVICE TO THE PHILIPPINES, JAPAN, CHINA

JUDSON FREIGHT FORWARDING CO.

★ **Panama-Far East Line** (Norton, Lilly & Co.), Canal-Commercial Bldg., New Orleans. Freight service, from New Orleans, about monthly, for Manila, via Panama Canal. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, for direct ports, $5.00; for transshipment, $7.50 and upward. Parcel Receipts, $1.25 per cubic foot; minimum, $2.50.

SAILINGS FROM PENSACOLA

★ **American Pioneer Line** (John A. Merritt & Co.), Pensacola. Freight service, from Pensacola, as cargo offers, for Manila.

SAILINGS FROM PHILADELPHIA

★ **Bank Line** (Lavino Shipping Co.), Bullitt Bldg., Philadelphia. Freight service, from Philadelphia, as sufficient cargo offers, for Manila.

★ **Barber Line** (Rice, Uniuh & Co.), Bourse Bldg., Philadelphia. Freight service, as cargo offers. See New York.

★ **Isthmian S. S. Lines** (Norton, Lilly & Co.), Bourse Bldg., Philadelphia. Freight service, about monthly. See Baltimore.

SAILINGS FROM PORTLAND, OREGON

North China Line (Columbia Pacific Shipping Co.), Portland, Oregon. Freight service, monthly, for Manila. Dock Receipt, on standard form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM SAN FRANCISCO

American-Far East Line: (Struthers & Barry), 112 Market St., San Francisco. Freight service, from San Francisco, every 16 days, for Manila. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

★ **Dollar Line** (The Robert Dollar Co.), Robert Dollar Bldg., San Francisco. Freight service, from San Francisco, monthly, for Manila. Minimum Bill of Lading, $5.00.

Osaka Shosen Kaisha (Williams Dimond & Co.), 310 Sansome St., San Francisco. Freight service, about monthly. See Seattle.

Toyo Kisen Kaisha (Oriental S. S. Co.), 551 Market St., San Francisco. Freight, mail and passenger service, from San Francisco, monthly, for Manila. Dock Receipt, on company's form, in duplicate; from Los Angeles, in triplicate. Bills of Lading, for direct ports, company keeps 2 copies; from Los Angeles, company requires 6 copies; for transshipment, 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

SAILINGS FROM SAVANNAH

★ **Barber Line** (South Atlantic Maritime Corp.), 7 East Bay St., Savannah. Freight service, from Savannah, as cargo offers. See New York.

SAILINGS FROM SEATTLE

Admiral-Oriental Line, 1519 Railroad Ave., South, Seattle. Freight, mail and passenger service, from Seattle, every 12 days, for Manila. Dock Receipt, on company's form, in duplicate. Bills of Lading, 4 company copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued. Through bills of lading to Philippine outports.

Blue Funnel Line (Dodwell & Co., Ltd.), Stuart Bldg., Seattle. Freight service, from Seattle, every three weeks, for Manila. Steamers sail on advertised dates, full or not full. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, for Manila (packages not exceeding $10.00 in value), $1.00 per cubic foot; minimum charge, $2.00. Owing to customs regulations, it is recommended that shippers take out four negotiable and two non-negotiable copies of Bills of Lading.

★ **Dollar Line** (The Robert Dollar Co.), L. C. Smith Bldg., Seattle. Freight service, from Seattle, monthly. See San Francisco.

Nippon Yusen Kaisha (N. Y. K. Line), Colman Bldg., Seattle. Freight, mail and passenger service, from Seattle, every 20 days, for Manila. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

Osaka Shosen Kaisha (Osaka Shosen Kaisha), 678 Dexter Horton Bldg., Seattle. Freight and passenger service, from Seattle, fortnightly, for Manila. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM TAMPA

★ **American Pioneer Line** (Tampa Inter-Ocean S. S. Co.), Stovall Bldg., Tampa. Freight service, from Tampa, as cargo offers, for Manila.

Norton, Lilly & Co., 26 Beaver Street NEW YORK CITY, N. Y.

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Boston, Mass. Norfolk, Va. New Orleans, La. San Francisco, Cal. Chicago, Ill. Pittsburgh, Pa. Philadelphia, Pa. Newport News, Va. San Diego, Cal. Portland, Ore. Cristobal, C. Z. Baltimore, Md. Mobile, Ala. Los Angeles, Cal. Seattle, Wash. Balboa, C. Z.

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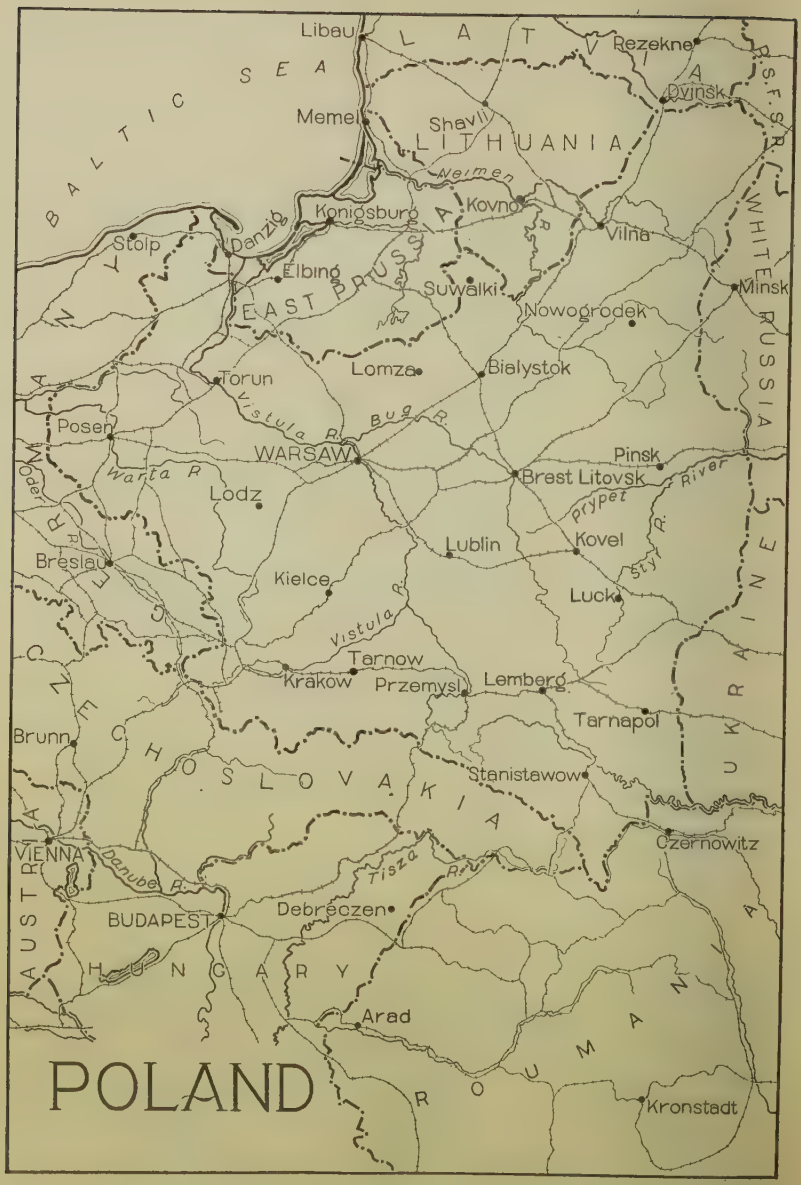
See Alphabetical Index of Advertisers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POLAND

The territorial status of present-day Poland has now been exactly determined, and its area has been computed at approximately 150,000 square miles, being the sixth largest state in Europe, and ranking after Russia, France, Spain, Germany and Sweden. Comparing it to our own states it is slightly larger than the combined area of New York, Vermont, New Hampshire, Massachusetts, Rhode Island, Connecticut, New Jersey, Maryland, Delaware and Pennsylvania.

The population of Poland, according to the census of September 30, 1921, totals 27,192,674, which number includes all people living within the present boundaries. The population of the five largest cities is as follows: Warsaw, 936,000; Lodz, 452,110; Lwow, 219,400; Krakow, 181,700; Poznan, 169,793. The birth rate of Poland is 2 per cent per year.

The Polish national currency is the zloty, containing 9/31 grams (0.009336 troy ounces) of pure gold. Par value of the zloty 19.3 cents. Introduced in April 28, 1924, the zloty became the sole legal tender July 1, 1924. Gold coins are of 100, 50, 20 and 10 zlotys; silver coins of 5, 2 and 1 zloty; nickel coins of 50, 20 and 10 grosz; and bronze coins of 5, 2 and 1 grosz. 100 grosz=1 zloty). The Bank of Poland issues bank notes in denominations of 5, 10, 20, 50, 100 and 1,000 zlotys. At present the Polish currency system although based on the gold standard, belongs to the so-called "gold exchange standard" system, the Bank of Poland meeting on the Exchange to their full extent all demands for foreign exchange. Consequently, instead of a direct exchange of the zloty notes for gold, they are exchangeable in dollar exchange, and then convertible into gold indirectly by means of dollars. The direct exchange for gold is temporarily suspended by statute awaiting the return to normal conditions in the international money market.

The seaports of Poland are Danzig and Gdynia. Danzig is connected with Poland by three main railroad lines—Danzig-Warsaw, 204 miles; Danzig-Lodz, 263 miles; and Danzig-Poznan, 192 miles. Also by the Vistula river. Gdynia, a purely Polish port on the Baltic Sea, is now under construction. Gdynia will have pier space for 30 large steamers, and will be able to handle 2,500,000 tons, which is approximately the present capacity of Danzig. Large steamers will be able to enter the inner port, thereby avoiding the lighterage necessary at Danzig. It is expected that all construction work will be completed in 1930. The port of Gdynia is being used to a limited extent at the present time. Its use will be extended as increased facilities are put into use.

The Poles speak the Polish language, which makes use of the Latin alphabet, with slight accent modifications. The educated Poles also speak French, Russian, German and English.

Two-thirds of the population of Poland are engaged in agriculture. The total area of 37,661,300 hectares is divided as follows: arable land, 48.6 per cent, forests 23.2 per cent, pastures 16.9 per cent, other 11.3 per cent. Poland is one of the largest producers of potatoes in the world, in 1924 the Polish crop averaging 25 per cent of the world's output.

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BOSTON: D. C. Andrews & Co. of Mass., 92 State St.

The American Polish Chamber of Commerce, 953 Third Ave., New York City, was organized for the fostering of trade between Poland and the United States. It has information in its files on all questions relating to Polish business, and samples of many Polish manufactures.

American Consulates: There is an American Consulate General at Warsaw.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Poland, add 7 hours to New York standard time. Messages may be in code on the understanding that the addressee may be required to produce the code used.

	A	B	C	D	E
Cable					
Full rate	.25	.29	.33	.36	.39
Deferred rate	.12½	.14½	.16½	.18	.19½
Preferred rate	.35	.38	.41	.44	.47
Urgent rate	.55	.58	.61	.64	.67
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.25	.29	.33	.36	.39
Deferred rate	.12½	.14½	.16½	.18	.19½
Partly urgent rate	—	—	—	—	—
Urgent rate	.75	.79	.83	.86	.89
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

FOR SPECIAL EXPORT INFORMATION

ASK THE EXPORTERS' ENCYCLOPAEDIA SERVICE BUREAU

20 Vesey St., New York Phone, Whitehall 1247

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Poland.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices: There are Polish consular offices in the following cities. The regulations are uniform for all offices except as otherwise stated under *Consular Regulations.*

New York: Consulate General, 953 Third Avenue. (Telephone, Regent 4232). 9.30 a.m. to 1.00 p.m.; Fridays, 9.30 a.m. to 1 p.m.; and 4.00 p.m. to 6.45 p.m. Jurisdiction in Alabama, Connecticut, Delaware, Florida, Georgia, Maryland, Massachusetts, Mississippi, New Jersey, southern part of New York, North Carolina, eastern part of Pennsylvania, Rhode Island, South Carolina, Virginia, District of Columbia. Dr. S. Gruszka, Consul General.

Buffalo: Consulate, 617 Fillmore Avenue. (Telephone, Jefferson 3583). 9 a.m. to 1 p.m. and 2 p.m. to 5.30 p.m.; Saturdays, 9 a.m. to 1.20 p.m. Jurisdiction in western part of New York, Maine, New Hampshire, Vermont. Dr. Stefan Rosicki, Consul.

Chicago: Consulate General, 844 Rush Street. (Telephone, Superior 9240). 9 a.m. to 4.30 p.m.; Saturdays, 9 a.m. to 1 p.m. Jurisdiction in Illinois, Wisconsin, Indiana, Minnesota, Iowa, North and South Dakota, Nebraska, Montana, Wyoming, Colorado, Arizona, Utah, Idaho, Washington, Oregon, Nevada, California, Missouri, Kansas, New Mexico, Texas, Oklahoma, Arkansas, Louisiana, Alaska. Dr. Zdzislaw Kurnikowski, Consul General.

Detroit: Consulate, 80 E. Garfield Avenue. (Telephone, Glendale 8713). 9.30 a.m. to 1 p.m.; Tuesdays and Fridays, 9 a.m. to 1 p.m. and 5 p.m. to 7 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Michigan and Ohio. Dr. Z. Chelmicki, Acting Consul.

Pittsburgh: Consulate, 249 North Craige Street. (Telephone, Mayflower 5906). 9.30 a.m. to 4.30 p.m. Jurisdiction in western part of Pennsylvania, West Virginia, Kentucky, Tennessee. A. M. Ocetkiewicz, Consul.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

Consular Regulations: No consular documents are required.

TO POLAND
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Best Routes FOREIGN FREIGHT CONTRACTORS Lowest Rates
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Customs Regulations: All shipments are to be accompanied by the shipping documents as: Invoices, bills of lading respectively other documents, which would enable the custom authorities in Poland to establish without any difficulties the price as well as the value of the shipped goods.

The compliance with these rules has a two-fold advantage to the shipper:

An immediate discharge of the goods from the Custom House; and

A saving of payment of the additional tax of 10 per cent, which the custom officials are empowered to levy on those shipments that are not accompanied by the prescribed documents.

Inasmuch as the duty in Poland is payable on weight, and not "ad valorem" basis, there should be no hesitancy on the part of the shipper to declare the price as well as the value of the shipped commodities.

The above information is only required to enable the Polish Statistical Bureau to establish the foreign Trade Statistics, both in weight and in value, and does not affect the duty itself.

Salesmen: Commercial travelers going into Poland must present to the customs officer an exact list, in duplicate, of the currencies and of the precious metals they have with them, whether in the form of articles, bars or coins, or of other valuable articles for private use. This list should contain the Christian names and surnames of the party as well as their fixed place of residence. Foreigners not complying with this ruling are liable to have their money and jewelry confiscated.

There are no special traveler-licenses required, besides the usual passport, which has to be viséed by the respective Polish consulate. The applicant may obtain three kinds of visés, namely:

1. For one year (round trip).
2. For a period of three months with the privilege to cross repeatedly the Polish frontier.
3. Transit visé. The fee for each of the first two visés is $10.00 per person, the transit visé $1.00.

The applicant desiring to obtain a Polish visé should present to the consulate a correctly filled out application together with a photograph, a fee of $10.00 and 2 recommendation letters if going to Poland on business, or letters with envelopes from his relatives in Poland if going on a visit

In connection with the above kindly note that with all applications for either Polish passport or a visé, if presented by mail, a sum of 25 cents should be added to the afore-mentioned fee.

Ports and Trade Centers: Shipments for all points in Poland are entered at Danzig.

Postal Regulations: Mail for Poland is despatched from New York.

Combination Packages: A combination package, so termed, may consist of (1) a sealed envelope containing a written or printed communication, and (2) an unsealed container enclosing either printed matter, or samples of merchandise. The two parts must be firmly attached together. Each part must be separately addressed to the same addressee. Each part must bear postage at the rate as specified for such

part if mailed separately, and must conform to the general regulations governing that classification.

Commercial Papers: *Postage rate,* 5 cents for the first 10 ounces or less; and 1 cent for each additional 2 ounces or fraction of 2 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Mail Time: Average mail time, to Warsaw, 14 days.

Parcel Post: Postage rate, 14 cents per pound or fraction. Weight limit, 22 pounds. Maximum size, length 3½ feet, combined length and girth 6 feet.

Registration, 15 cents, with return receipt if requested. No indemnity for loss or damage. Parcels cannot be insured, except privately, nor sent C. O. D. Certificate of mailing, Form 2965, one copy without charge, extra copies one cent each; Form 3817, one cent each.

Customs declaration, two copies, Form 2966. No consular documents required.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Berries, poisonous, used for fishing (baccae coculi indici); colors, with a basis of aniline arsenic (fuchsine and other names), in pieces, powder or paste (not in crystals); coloring papers, paper, printed cloth and other objects colored with colors with a basis of arsenic; fatty substances; gambling pins (tokens), as well as all objects imitating metal coins, of Poland or foreign; gold or silver or other precious objects; labels, for bottles with the firm name of foreign manufacturers, furnished without merchandise; liquids; money, pieces of; paper money, bank notes and papers of value (counterfeited), both of the country and foreign; potatoes, of American origin, leaves, skins, refuse and receptacles of all kinds employed during their transportation from America; receptacles with double bottoms; saffron, substitutes of; sharp pointed objects and soot.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are no special requirements affecting the preparation of bills of lading.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

Atlantic Transport Line (International Mercantile Marine), 1 Broadway, New York. Freight service, from New York, weekly, for London, thence by connecting steamer for Danzig. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

Baltic America Line (Baltic America Line, Inc.), 10 Bridge St., New York. Freight and passenger service, from New York, every third Tuesday, for Danzig. Bills of Lading, 7 company copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

East Baltic Line, Inc., 2 Stone St., New York. Freight and mail service, from New York, monthly, for Danzig. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50.

Ellerman's Wilson Line (Ellerman's Wilson Line, N. Y., Inc.), 26 Broadway, New York. Freight service, from New York, weekly, for Hull, thence by connecting steamer for Danzig. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 1 copy. Minimum Bill of Lading, $7.50.

"K" Line (U. S. Navigation Co., Inc.), 17 Battery Place, New York. Freight service, from New York, fortnightly (via Hamburg), for Danzig. Dock Receipt, on company's form, in triplicate. Bills of Lading company keeps 9 copies. Minimum Bill of Lading, $7.50.

Red Star Line (International Mercantile Marine), 1 Broadway, New York. Freight, mail and passenger service, from New York, weekly (via Antwerp), for Danzig. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

Scandinavian-American Line (Funch, Edye & Co., Inc.), 25 Broadway, New York. Freight, mail and passenger service, from New York, fortnightly, for Danzig. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $10.00.

United American Lines and Hamburg-American Line (United American Lines, Inc.), 39 Broadway, New York. Freight, mail and passenger service, from New York, semi-weekly, for Hamburg, thence by connecting steamer for Danzig. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

SAILINGS FROM BALTIMORE

Scandinavian-American Line (Ramsay, Scarlett & Co., Inc.), Keyser Bldg., Baltimore. Freight service, from Baltimore, fortnightly. See New York.

★ **Swedish-America-Mexico Line** (Furness, Withy & Co., Ltd.), 19 South St., Baltimore. Freight service, from Baltimore, about monthly, for Danzig. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

★ **United American Lines** (Dichmann, Wright and Pugh, Inc.), Hearst Tower Bldg., Baltimore. Freight service, from Baltimore, every two weeks. See New York.

SAILINGS FROM BOSTON

Atlantic Transport Line (International Mercantile Marine), 84 State St., Boston. Freight service, from Boston, fortnightly. See New York.

Scandinavian-American Line (A. C. Lombard's Sons), 110 State St., Boston. Freight service, from Boston, fortnightly. See New York.

SAILINGS FROM BRUNSWICK, GEORGIA

Carolina Line (Strachan Shipping Co.), Brunswick, Georgia. Freight service, from Brunswick, as cargo offers. See Charleston.

SAILINGS FROM CHARLESTON

Carolina Line (The Carolina Co.), Charleston. Freight service, from Charleston, as cargo offers, for Danzig. Dock Receipt, on shipper's form. Bills of Lading, company keeps 7 copies.

SAILINGS FROM FERNANDINA

Carolina Line (Strachan Shipping Co.), Fernandina. Freight service, from Fernandina, as cargo offers. See Charleston.

SAILINGS FROM GALVESTON

Norway-Mexico-Gulf Line (Fowler & McVitie, Inc.), Cotton Exchange Bldg., Galveston. Freight and passenger service, with Swedish-America-Mexico Line and Transatlantic S. S. Co., Ltd., from Galveston, monthly, for Danzig. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $10.00.

Ripley Line (Daniel Ripley & Co.), Marine Bldg., Galveston. Freight service, from Galveston, as cargo offers. See Houston.

Swedish-America-Mexico Line (Fowler & McVitie, Inc.), Cotton Exchange Bldg., Galveston. See Norway-Mexico-Gulf Line route note.

Transatlantic S. S. Co., Ltd. (Fowler & McVitie, Inc.), Cotton Exchange Bldg., Galveston. See Norway-Mexico-Gulf Line route note.

SAILINGS FROM HOUSTON

Norway-Mexico-Gulf Line (Fowler & McVitie, Inc.), Cotton Exchange Bldg., Houston. Freight and passenger service, with Swedish-America-Mexico Line and Transatlantic S. S. Co., Ltd., from Houston, monthly, for Danzig. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $10.00.

Ripley Line (Daniel Ripley & Co.), Herman Bldg., Houston. Freight service, from Houston, fortnightly, for Hamburg, thence by connecting steamer for Danzig. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

Swedish-America-Mexico Line (Fowler & McVitie, Inc.), Cotton Exchange Bldg., Houston. See Norway-Mexico-Gulf Line route note.

Transatlantic S. S. Co., Ltd. (Fowler & McVitie, Inc.), Cotton Exchange Bldg., Houston. See Norway-Mexico-Gulf Line route note.

SAILINGS FROM JACKSONVILLE

Carolina Line (Tampa Inter-Ocean S. S. Co.), Jacksonville. Freight service, from Jacksonville, as cargo offers. See Charleston.

SAILINGS FROM HAMPTON ROADS

Atlantic Transport Line (International Mercantile Marine), Flatiron Building, Norfolk. Freight service, from Hampton Roads, fortnightly. See New York.

SAILINGS FROM LOS ANGELES

East Asiatic Co., Ltd. (Balfour, Guthrie, & Co.), Los Angeles. Freight and passenger service, from Los Angeles, about monthly. Dock Receipt, issued by company. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

★ **Johnson Line** (W. R. Grace & Co.), San Fernando Bldg., Los Angeles. Freight service, from Los Angeles, about monthly. See San Francisco.

★ **United American Lines** (Los Angeles S. A. Co.), 108 West 6th St., Los Angeles. Freight service, from Los Angeles, fortnightly (via Hamburg), for Danzig. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

SAILINGS FROM NEW ORLEANS

★ **United American Lines** (Richard Meyer & Co.), Hibernia Bank Bldg., New Orleans. Freight service, from New Orleans, monthly. See New York.

SAILINGS FROM PHILADELPHIA

Atlantic Transport Line (International Mercantile Marine), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, fortnightly. See New York.

East Baltic Line (S. L. Burgess), Lafayette Bldg., Philadelphia. Freight service, from Philadelphia, monthly. See New York.

Scandinavian-American Line (S. L. Burgess & Co.), Lafayette Bldg., Philadelphia. Freight service, from Philadelphia, fortnightly. See New York.

★ **United American Lines** (Dichmann, Wright & Pugh, Inc.), Bourse Bldg., Philadelphia. Freight service, every two weeks. See New York.

SAILINGS FROM PORTLAND, OREGON

East Asiatic Co., Ltd. (Chalmers Shipping Co.), Portland, Oregon. Freight and passenger service, from Portland, Oregon, about monthly. Dock Receipt, issued by company. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

Joint service, Holland-America Line and Royal Mail Steam Packet (Oregon-Pacific Co.), Portland, Oregon. Freight service, from Portland, about monthly. See San Francisco.

★ **United American Lines** (Columbia Pacific Shipping Co.), Porter Bldg., Portland, Oregon. Freight service, from Portland, Oregon, fortnightly (via Hamburg), for Danzig. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

SAILINGS FROM SAN FRANCISCO

East Asiatic Co., Ltd. (East Asiatic Co., Inc.), 433 California St., San Francisco. Freight and passenger service, from San Francisco, monthly, for Hamburg, thence by connecting steamer for Baltic ports. Dock Receipt, issued by company. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

Ellerman's Wilson Line (Norton, Lilly & Co.), 485 California St., San Francisco. Freight service, from San Francisco, about fortnightly, for Hamburg, thence by connecting steamer for Baltic ports as cargo offers. Dock Receipt, issued by company. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

Joint service, Holland-America Line and Royal Mail Steam Packet (Royal Mail Steam Packet), 401 Market St., San Francisco. Freight service, from San Francisco, about fortnightly, for Hamburg, thence by connecting steamer for Baltic ports as cargo offers. Dock Receipt, issued by company. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

★ **Johnson Line** (W. R. Grace & Co.), 322 Pine St., San Francisco. Freight and passenger service, from San Francisco, about monthly, for Danzig. Dock Receipt, issued by company. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

★ **United American Lines** (Sudden & Christensen, Inc.), 230 California St., San Francisco. Freight service, from San Francisco, fortnightly (via Hamburg), for Danzig. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

SAILINGS FROM SAVANNAH

Carolina Line (Trosdal, Plant & Lafonta), Savannah. Freight service, from Savannah, monthly. See Charleston.

SAILINGS FROM SEATTLE

East Asiatic Co., Ltd. (East Asiatic Co., Inc.). Freight service, from Seattle, about monthly. See San Francisco.

★ **Johnson Line** (W. R. Grace & Co.), Hoge Bldg., Seattle. Freight service, from Seattle, about monthly. See San Francisco.

★ **United American Lines** (Sudden & Christensen, Inc.), Arctic Bldg., Seattle. Freight service, from Seattle, fortnightly (via Hamburg), for Danzig. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

THE EXPORTERS' ENCYLOPÆDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

PORTO RICO

Porto Rico is a possession of the United States. Its area is 3,435 square miles and the population 1,400,000.

Cable Rates: Full rate, from places east of the Mississippi River, 40 cents; from places west of the Mississippi River, 45 cents. Deferred rate, one-half the full rate.

Consular Offices: Porto Rico is a possession of the United States.

Consular Regulations: As a possession of the United States, Porto Rico does not require the observance of any consular formalities.

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PORTO RICAN EXPRESS COMPANY

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Less Than Truck Load—Rates less than freight and cartages.
Small Shipments—Up to 50 cubic feet. Rates surprisingly low.
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Tariff 4A of February 18, explains our classifications
Write for copy if you have not already received it

MARK GOODS IN CARE OF THE

PORTO RICAN EXPRESS CO.

58 Washington Street, New York

Ship by Freight or Express to us at New York, notifying us immediately, sending R. R. Bill of Lading, with two invoices for Porto Rico or seven for Cuba. For other countries, in accordance with Consular requirements.

IF SHIPPING FROM NEW YORK

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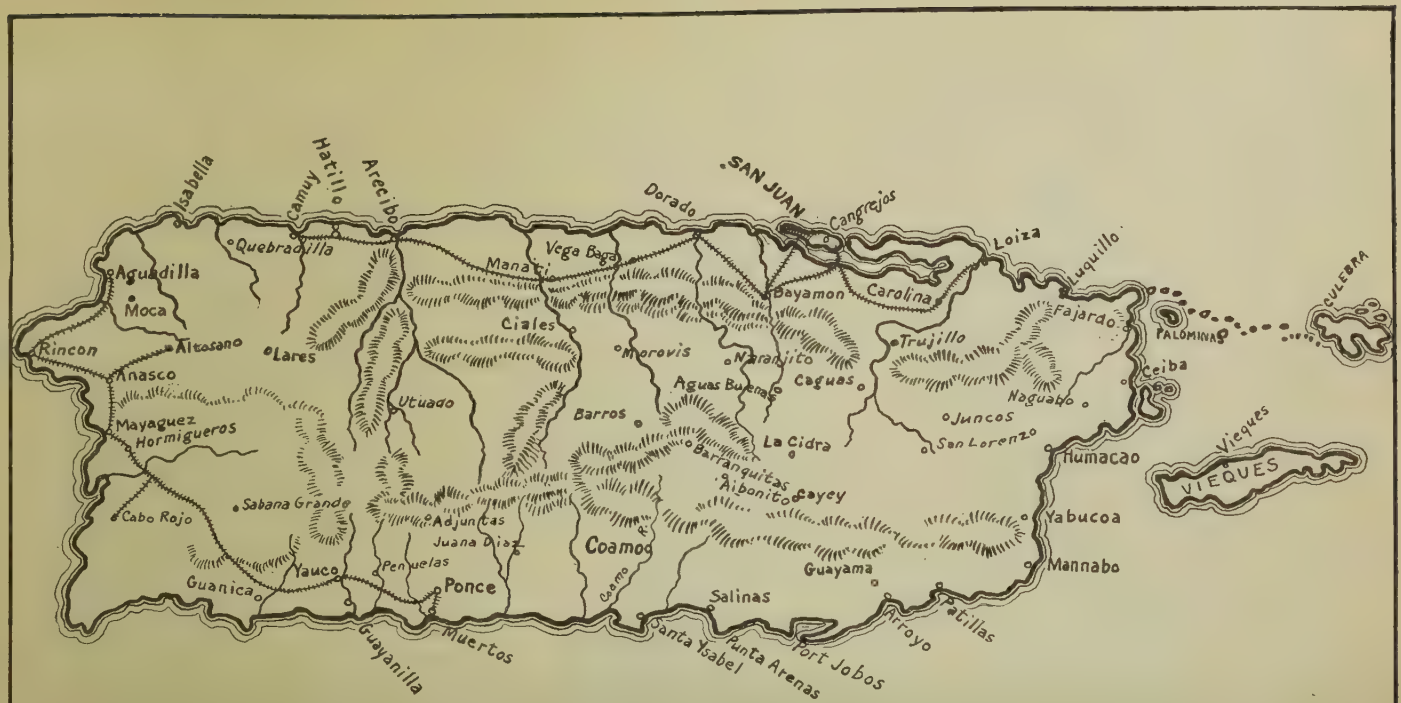
Isabella
Camuy
Hatillo
Arecibo
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SAN JUAN
Cangrejos
Loiza
Luquillo
Quebradilla
Aguadilla
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Manati
Vega Baja
Bayamon
Carolina
Fajardo
CULEBRA
PALOMINOS
Rincon
Aguadilla
Lares
Ciales
Morovis
Naranjito
Trujillo
Ceiba
Anasco
Utuado
Aguas Buenas
Caguas
Naguabo
Mayaguez
Hormigueros
Barros
Juncos
San Lorenzo
La Cidra
Humacao
Vieques
VIEQUES
Barranquitas
Aibonito
Cayey
Sabana Grande
Cabo Rojo
Adjuntas
Juana Diaz
Coamo
Yabucoa
Yauco
Penuelas
Guayama
Mannabo
Guanica
Ponce
Salinas
Arroyo
Patillas
Guayanilla
Muertos
Santa Ysabel
Punta Arenas
Port Jobos

PORTO RICO

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Porto Rico.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Porto Rico and other countries throughout the world. See our advertisement under Boston in General Information Section.

Merchants Bank, Mobile, Ala. Complete facilities for handling foreign business. We offer individual attention and close rates.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branch in San Juan. Other branches and correspondents in every important city in the world.

The Philadelphia-Girard National Bank ..... Philadelphia, Pa.

The Royal Bank of Canada has three branches in Porto Rico. Over 900 branches throughout the world. New York Agency, 68 William St. Correspondence invited.

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination

Adjuntas	*(via Ponce)*
Aguada	*(via Aguadilla)*
Aguadilla	TBL
Aguas Buenas	*(via San Juan)*
Aibonito	*(via Ponce)*
Anasco	*(via Mayagues)*
Arecibo	TBL
Arroyo	TBL
Barranquitas	*(via Ponce)*
Barros	*(via Ponce)*
Bayamon	*(via San Juan)*
Caborojo	*(via Mayagues)*
Caguas	*(via San Juan)*
Camuy	*(via Arecibo)*
Carolina	*(via San Juan)*
Cayey	*(via San Juan)*
Ciales	*(via Arecibo)*
Cidra	*(via San Juan)*
Ceiba	*(via Humacao)*
Coamo	*(via Ponce)*
Comerio	*(via San Juan)*
Corozal	*(via San Juan)*
Crab Island	*(via Humacao)*
Culebra	*(via San Juan)*
Dorado	*(via San Juan)*
Fajardo	TBL
Guanica	TBL
Guarabo	*(via Humacao)*
Guayama	*(via Arroyo)*
Guayanilla	TBL
Guaynabo	*(via San Juan)*
Hatillo	*(via Arecibo)*
Hormigueros	*(via Mayagues)*
Humacao	TBL
Isabella	*(via Aguadilla)*
Jobos	TBL
Juana Diaz	*(via Ponce)*
Juncos	*(via Humacao)*
Lares	*(via Aguadilla)*
Loiza	*(via San Juan)*
Luquillo	*(via Humacao)*
Manati	*(via San Juan)*

Maunabo	TBL	Rio Piedras	*(via San Juan)*
Mayaguez	TBL	Sabana Grande	*(via Mayaguez)*
Moca	*(via Aguadilla)*	Salinas	*(via Ponce)*
Morovis	*(via San Juan)*	San Juan	TBL
Mosquito Point	TBL	San Lorenzo	*(via San Juan)*
Muertos	*(via Ponce)*	San Sebastian	*(via Aguadilla)*
Naguabo	TBL	Santa Ysabel	*(via Ponce)*
Naranjito	*(via San Juan)*	Toaalta	*(via San Juan)*
Patillas	*(via Arroyo)*	Toabaja	*(via San Juan)*
Penuelas	*(via Ponce)*	Trujillo Alto	*(via San Juan)*
Pepino	*(via Aguadilla)*	Utuado	*(via Arecibo)*
Piedras	*(via Humacao)*	Vega Alta	*(via San Juan)*
Ponce	TBL	Vega Baja	*(via San Juan)*
Porto Mulas (Vieques)	TBL	Vicques	*(via San Juan)*
Punta Arenas	TBL	Vieques (Porto Mulas)	TBL
Punta Arenas	*(via Arroyo)*	Yabucoa	*(via Humacao)*
Quebradillas	*(via Arecibo)*	Yabucoa	TBL
Rincon	*(via Aguadilla)*	Yauco	*(via Ponce)*
Rio Grande	*(via San Juan)*	Ysabella	*(via Aguadilla)*

Average time, New York to San Juan.....4½ days
Average time, New York to Ponce .....6 to 7 days

Postal Regulations: The domestic rates and regulations apply to mail matter addressed to destinations in Porto Rico.

INSURANCE COMPANY OF NORTH AMERICA

Foreign and Domestic Parcel Post Insurance.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled Ports of the United States. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are no special requirements affecting the preparation of bills of lading.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **Bull Insular Line** (A. H. Bull & Co.), 40 West St., New York.

Freight service, from New York, weekly, for San Juan, Ponce, Mayaguez, Arroyo, Aguadilla, Arecibo, Humacao, Fajardo, Guanica and Jobos.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $2.50. Parcel Receipts (on packages less than 50 lbs.), $1.00; up to 75 lbs., $2.00.

★ **Porto Rico Line** (New York & Porto Rico S. S. Co.), 25 Broadway, New York. Freight, mail and passenger service, from New York, every Thursday noon to San Juan; every Saturday noon to San Juan, Ponce, Mayaguez, Aguadilla, Arecibo, Arroyo, Guanica and Jobos. Other ports as inducements offer. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies at New York and 4 copies at New Orleans. Minimum Bill of Lading, $2.50; other ports, $2.75. Parcel Receipts (liability limited to $24.00), $1.00.

★ **Red "D" Line** (Bliss, Dallett & Co.), 82 Wall St., New York. Freight, mail and passenger service, from New York, weekly, for San Juan. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $2.50. Parcel Receipts (less than 3 cu. ft. and less than 50 lbs.), $1.00 per package; packages not exceeding 5 cu. ft. and less than 75 lbs., $2.00 (steamer's responsibility limited to $8.00 per cu. ft.).

SAILINGS FROM BALTIMORE

★ **Bull Insular Line, Inc.-Baltimore Insular Line, Inc.** (A. H. Bull & Co.), Citizens National Bank Bldg., Baltimore.

Freight service, from Baltimore, weekly, for San Juan, Ponce, Mayaguez, Arroyo, Aguadilla, Arecibo, Humacao, Fajardo, Guanica and Jobos; as cargo offers for other ports.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $2.50. Parcel Receipts (on packages of less than 50 lbs.), $1.00, up to 75 lbs., $2.00.

PORTO RICO LINE

BI-WEEKLY MAIL, PASSENGER AND FREIGHT **SERVICE**

TO AND FROM

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Sailing from New York every Thursday and Saturday at noon, and from San Juan at 5.00 p.m. on Wednesdays and at noon on Thursdays

SERVICE TO OUT PORTS AS INDUCEMENTS OFFER

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SHIPMENTS FROM INTERIOR POINTS IN THE UNITED STATES CONSIGNED TO OUR CARE WILL RECEIVE PROMPT AND CAREFUL ATTENTION

For further information apply to

THE NEW YORK & PORTO RICO STEAMSHIP COMPANY

25 BROADWAY, NEW YORK 1405 N. O. BANK BLDG., NEW ORLEANS

MALLORY S. S. COMPANY, MOBILE

SAILINGS FROM BEAUMONT

Lone Star Line (Hall Shipping Co.), San Jacinto Life Bldg., Beaumont. Freight service, from Beaumont, about every fifteen days, for San Juan, Mayaguez, Arecibo, Aguadilla, Arroyo and Ponce. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

Lykes Line (Lykes Bros. S. S. Co., Inc.), Beaumont, Texas. Freight service, from Beaumont, every 2 weeks, for Porto Rican ports. Dock Receipts, on company's form, in duplicate. Bill of Lading, 6 company copies. Minimum Bill of Lading, $2.50. Parcel Receipts, issued.

SAILINGS FROM GALVESTON

Lykes Line (Lykes Bros. S. S. Co., Inc.), U. S. National Bank Bldg., Galveston. Freight service, from Galveston, semi-monthly for Porto Rican ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $2.50. Parcel Receipts, issued.

SAILINGS FROM HOUSTON

Lykes Line (Lykes Bros. S. S. Co., Inc.), Houston. Freight service, from Houston, every 2 weeks, for Porto Rican ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, 6 company copies. Minimum Bill of Lading, $2.50. Parcel Receipts, issued.

SAILINGS FROM ORANGE, TEXAS

Lone Star Line (Hall Shipping Co.), Orange, Texas. Freight service, from Orange, monthly, for San Juan, Arecibo, Mayaguez, Aguadilla, Arroyo and Ponce. Dock Receipts, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

Lone Star Line (Lone Star S. S. Co.), Orange, Texas. Freight service, from Orange, monthly, for Porto Rican ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM MOBILE

★ **Porto Rico Line** (Mallory S. S. Co.), Mobile. Freight service, from Mobile, monthly. See route note, Porto Rico Line, New York.

FOR SPECIAL EXPORT INFORMATION

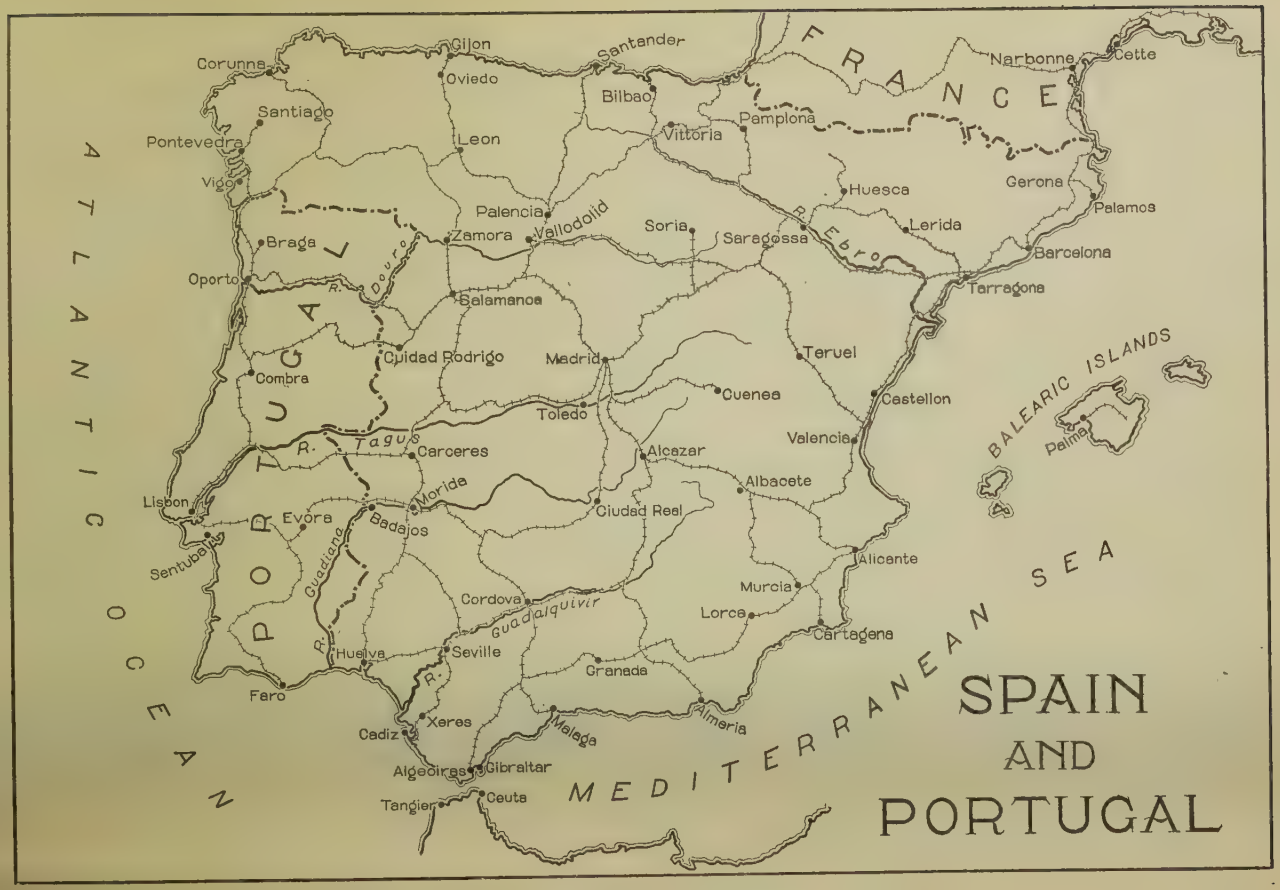
Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone, Whitehall 1247

SAILINGS FROM NEW ORLEANS

★ **Porto Rico Line** (S. T. DeMilt), 226 Carondelet St., New Orleans. Freight service, from New Orleans, weekly. See route note, Porto Rico Line, New York.

BULL INSULAR LINE, Inc.
BALTIMORE INSULAR LINE, Inc.
PORTO RICO
Weekly Sailings from New York and Baltimore
TO ALL DIRECT PORTS OF CALL
A. H. BULL & CO., Inc., Agents
40 WEST STREET, NEW YORK
Citizens National Bank Bldg , Baltimore, Md. 504 Webster Bldg., Chicago, Ill.
362 Frick Bldg. Annex, Pittsburgh, Pa.


SPAIN
AND
PORTUGAL
FRANCE
ATLANTIC OCEAN
MEDITERRANEAN SEA
BALEARIC ISLANDS
PORTUGAL
Corunna
Gijon
Santander
Oviedo
Bilbao
Narbonne
Cette
Santiago
Pontevedra
Vigo
Leon
Vittoria
Pamplona
Huesca
Gerona
Palamos
Palencia
Valladolid
Zamora
Soria
Saragossa
Lerida
Braga
Oporto
R. Douro
R. Ebro
Barcelona
Tarragona
Salamanca
Ciudad Rodrigo
Madrid
Teruel
Cuenca
Castellon
Coimbra
Toledo
Valencia
Palma
R. Tagus
Caceres
Alcazar
Albacete
Lisbon
Evora
Merida
Badajos
Ciudad Real
Sentubal
Alicante
Murcia
Cordova
Guadalquivir
Lorca
Cartagena
R. Guadiana
Huelva
Seville
Granada
Faro
Almeria
Xeres
Cadiz
Malaga
Algeciras
Gibraltar
Tangier
Ceuta

PORTUGAL

Continental Portugal has an area of 34,254 square miles. Its length from north to south is approximately 360 miles, and its average width is a little less than 100 miles. Its population is about 6,000,000. Farms, pastures and vineyards are the direct source of maintenance for about two-thirds of the people. Mechanical industries of various kinds afford occupation for about one-fifth. About 40 per cent of the total area of the country is used for farms, pastures, orchards and vineyards, about 17 per cent is forest, and about 43 per cent is indicated as "waste land," although much of this is susceptible of fairly profitable cultivation.

The republic is divided into the provinces of Entre Minho-e-Douro, Tras-os-Montes, Beira, Estremadura, Alemtejo, and Algarvo. These provinces are further subdivided into the districts of Vianna do Castello, Braga, Porto, Villa Real, Braganca, Aveiro, Vizeu, Cimbra, Guarda, Castello Branco, Leiria, Santarem, Lisbon, Portalegre, Evora, and Beja. Azores and Madeira are also provinces, not colonies, although treated in separate sections of the EXPORTERS' ENCYCLOPAEDIA owing to their individuality as markets for the American manufacturer.

Currency: The unit of currency is the escudo of 100 centavos, equivalent at par of exchange to $1.08, United States currency.

Language: Portuguese.

Weights and Measures: Metric system.

American Consulates: There is an American consulate general at Lisbon and a consulate at Oporto.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Portugal, add 5 hours to New York standard time. Messages are accepted only at the sender's risk as to delay.

	A	B	C	D	E
Cable					
Full rate	.36	.40	.44	.47	.50
Deferred rate	.18	.20	.22	.23½	.25
Preferred rate	.40	.43	.46	.49	.52
Urgent rate	.70	.73	.76	.79	.82
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.36	.40	.44	.47	.50
Deferred rate	.18	.20	.22	.23½	.25
Partly urgent rate	.70	.73	.76	.79	.82
Urgent rate	1.08	1.11	1.14	1.17	1.20
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine),

Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Portugal.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Portugal and other countries throughout the world. See our advertisement under Boston in General Information Section.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: There are Portuguese Consulates in the following cities. The regulations are uniform for all offices except as otherwise stated under *Consular Regulations.*

New York: Consulate General, 17 Battery Place. 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m.

Baltimore: Vice Consulate, 117 Commerce Street. 10 a.m. to 4 p.m. Adelbert W. Mears, Vice Consul.

Boston: Consulate, 220 Devonshire Street. (Telephone, Liberty 0993). 10 a.m. to 4 p.m. Jurisdiction in Massachusetts, Maine, Vermont, New Hampshire, Connecticut. J. M. de Betteneourt, Consul.

Chicago: Consulate, 7030 Chappel Avenue. S. Chapman Simms, Consul.

Fall River: Consulate, 716 North Main Street. (Telephone, 5061). 9 a.m. to 4 p.m. Jurisdiction in Fall River, Taunton, Somerset. Dr. Carlos A. de Sa' Miranda, Consul.

Fresno: Vice Consulate, 10 a.m. to 4 p.m.

Galveston: Vice Consulate, 10 a.m. to 4 p.m.

Gulfport, (Miss.): Vice Consulate, G. & S. I. Building. (Telephone, 286). 10 a.m. to 4 p.m. John C. Wacker, Vice Consul.

Key West: Vice Consulate, 513 Green Street. 8 a.m. to 10 a.m. and 1 p.m. to 5 p.m. Jurisdiction in Key West.

Lowell (Mass.): Consulate, 7 Walnut Street. (Telephone, 2091). 10 a.m. to 4 p.m. Jurisdiction in Lowell and Lawrence, Massachusetts, and Manchester, N. H. Joaquin Mendes Reis, Acting Consul.

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New Bedford: Consulate, 10 a.m. to 4 p.m.

New Haven: Vice Consulate, 10 a.m. to 4 p.m. Dr. Francisco Rendeiro, Vice Consul.

New Orleans: Consulate, Board of Trade Annex Building. (Telephone, Main 2028). 10 a.m. to 4 p.m. Jurisdiction in Louisiana, Texas, Mississippi, Alabama, Florida. Luiz da Costa Carvalho, Consul.

Oakland: Consulate, Oakland Bank Building. (Telephone, Lakeside 2158). 10 a.m. to 4 p.m. Dr. Carlos Fernandes, Consul.

Pensacola: Vice Consulate, 10 a.m. to 4 p.m.

Philadelphia: Consulate, 125 South Fifth Street. 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Pennsylvania, Delaware, Ohio, south New Jersey.

Providence (R. I.): Consulate, 3 Governor Street. (Telephone, Gaspee 2881). 10 a.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Rhode Island. A. de Oliveira Aguas, Consul.

San Francisco: Consulate General, 345 Front Street. (Telephone, Sutter 6919). 10 a.m. to 4 p.m. Jurisdiction, "Pacific Coast and Middle States." Euclides Goulart da Costa, Consul General.

Savannah: Vice Consulate, 10 a.m. to 4 p.m.

Tampa: Vice Consulate, 10 a.m. to 4 p.m.

Consular Regulations: Consular invoices must be certified by the Portuguese Consulate at the port of shipment (see *Consular Invoices*).

Certificates of Origin: Certificates of Origin are not officially required but may sometimes be requested by the Portuguese customers on direct shipments. They are, however, always required on goods which are not shipped direct to a Portuguese port. The certificates should be prepared on forms obtained from the Portuguese Consulate for 10 cents per set of two. The fee for Consular visé of the certificate of origin is $4.95.

Consular Charges: Consular invoice blanks (per set of three, 25 cents) obtained at the Portuguese Consulate. Certification of consular invoices on shipments of general merchandise, 4% ad valorem; potatoes, jute yarn, linseed, cast iron, paste for the manufacture of paper, copper sulphate, chemical manure and agricultural machinery, 0.75%; coke briquettes, phosphates of lime, oleaginous seeds not produced in the country or colonies, gasoline, mineral oils for purposes of illumination, lubricating oils and oils for direct use of industries including combustion oils, fixed vegetable oils, codfish, paraffine for the manufacture of candles, 0.50%. On shipments of rice, wheat, maize and sugar, 1% on values up to 50,000 escudos; 0.75% from 50,000 to 200,000 escudos (minimum fee, 500 escudos); 0.5% over 200,000 escudos (minimum fee, 1500 escudos). In any case, the minimum fee for the legalization of any invoice is $4.95.

Consular Invoices: A consular invoice must be prepared in triplicate, on forms purchased from the Portuguese consulates, for all shipments weighing 10 kilos gross or more, and valued at 45 escudos ($50.00) or more. The invoice may be made out either in English or Portuguese. When goods are shipped direct to Portugal, the consular invoices must be legalized by the consular office at the port of shipment; but if transshipment is required the consular invoices must be legalized at the transshipping point. Shipments with more than one mark must have a separate consular invoice for each mark. Two copies of the consular invoice are retained by the consulate.

"Prices of merchandise which appear on the so-called consular invoice to be legalized at the Consulates for Portugal, must be the actual prices F. O. B. factory."

Credits and Collections: The protest of bills is not only useful, but it is absolutely necessary in certain instances, under the provisions of

Portuguese law, according to the following articles of the commercial code.

Article No. 293.—Should the bearer of a bill of a certain sight term not present it for acceptance within the stated term, or not protest non-acceptance within eight days, he will forfeit all right to exact the amount thereof, or the deposit, or the payment from the indorsers, and only will retain the right to claim against the drawer, except in case of force majeure.

Fifth paragraph of article No. 314.—Should the bill not be paid when it falls due, the bearer will be obliged to cause it to be protested, under the penalty of forfeiting the right of taking proceedings against the drawer and indorsers; the only right is to take proceedings against the acceptor.

As can be seen from the foregoing, in default of protest one loses the right to take proceedings against the drawer and all the indorsers and retains this right only against the acceptor. The term for protest is, in case of non-acceptance, eight days, to be reckoned from the date on which the bill should be presented: for non-payment, the term of two days, to be reckoned from the day the bill falls due: for the reckoning of these terms holidays are not to be counted.

The cost of protesting bills of exchange in Lisbon and Oporto is the same for bills of any amount and varies only according to the distance of the domicile of the parties against whom protest is to be made. The usual cost ranges from 5 to 8 escudos in the cities and a slight increase for rural districts. There is no difference in the cost of protesting drafts for non-acceptance or for non-payment.

The protest should be made within three days, including the day the bill falls due. In case of a bill protested for default of payment, there is a period of five years in which to take the necessary legal proceedings.

No days of grace are allowed.

It is possible but not advisable to extend time to a customer, who cannot meet an accepted draft at maturity, without losing the legal rights under the draft. In such a case, extension may be marked on the old draft by reaccepting the draft, declaring the new date of maturity; but it is preferable to have a new draft drawn and accepted as this avoids questions always connected with alterations and erasures.

The drawer of an accepted bill has the right to share in the assets of a bankrupt or insolvent firm or person as a common creditor.

Customs Tariff: Articles subject to a rate not exceeding one-half centavo per kilo (22.6 cents per 100 pounds) imported into Portugal are dutiable on gross weight; articles subject to higher rates are dutiable either on actual or legal net weight.

Import Restrictions: There are special consular requirements on shipments of tobacco, which may be obtained on application to consul. On shipments of metals, iron, steel, wheat, corn, pumps, automobiles, parts and accessories, petroleum and gasoline, a Certificate of Origin, giving particulars of the shipment, with net and gross weights, must be taken out and viséed by the consul. It is always well to take out a Certificate of Origin when requested to do so by the consignee, as it may give him the benefit of a preferential tariff on the goods. Firearms and ammunition may be shipped when declared "for sporting purposes only." All imported patent medicines must bear the name of the manufacturing or preparing firm. The importation or sale of patent medicines is prohibited when they are not properly wrapped, when the wrappers are open or so arranged that the medicine could be taken out without destroy-

ing the stamp, and when the reading matter on the outside is inconsistent with that inside. The term "patent medicines" includes secret remedies, medicinal soap, medicinal mineral waters and pharmaceutical preparations in general, with the following exceptions: Products mentioned in the Portuguese pharmacopoeia, labeled and described in accordance with the precise designations given in the pharmacopoeia, toilet articles not labeled or described as possessing medicinal properties, physicians' prescriptions, vaccines, surgical dressings and invalids' foods. Imported manufactures of gold must be of a guaranteed fineness of 0.9166 (about 22 carats) or of 0.8 (about 19 1-5 carats).

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Angra, Azores	*(via Terceira)*	Madeira (Funchal)	TBL
Beja	*(via Lisbon)*	Oporto	TBL
Coimbra	*(via Lisbon)*	Pico, Azores	TBL
Corvo, Azores	*(via St. Michaels)*	Pico, Azores	*(via St. Michaels)*
Elvas	*(via Lisbon)*	Ponta Delgada, Azores	TBL
Evora	*(via Lisbon)*	Porto Santo, Madeira	*(via Funchal)*
Faro	*(via Lisbon)*	Povoa de Varzim	*(via Oporto)*
Fayal Azores	TBL	St. George, Azores	TBL
Flores, Azores	TBL	St. Michaels, Azores	TBL
Funchal, Madeira	TBL	Santa Maria, Azores—	*(via St. Michaels)*
Graciosa, Azores	TBL	Setubal	*(via Lisbon)*
Horta, Azores	TBL	Tavira	*(via Lisbon)*
Leixos (Oporto)	TBL	Terceira, Azores	TBL
Lisbon	TBL		

Average time, New York to Lisbon .....16 days

Postal Regulations: Mails for Portugal are despatched from New York.

Combination Packages: Combination packages are not permitted in the mails to Portugal.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Mail Time: The average mail time is about 12 days.

Parcel Post: Postage rate, 14 cents per pound or fraction. Weight limit, 11 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, 15 cents. No indemnity for loss or damage. Parcels cannot be insured nor sent C. O. D. Return receipts, not issued. Certificate of mailing, Form 2965, one copy without charge, extra copies one cent each; Form 3817, one cent each.

Customs declarations, 2 copies, Form 2966. No consular documents required.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Tobacco, raw or manufactured; living plants, seeds or parts of living plants, the transportation of which has been made subject to special restrictions; coins and medals; uncanceled postal stamped paper; foreign products bearing trade-marks that are in violation of the regulations and treaties in force; food products containing saccharine; steels, tinder and any other article used as a substitute for matches; medicines the composition of which is unknown or which is not in the Portuguese pharmacopoeia; celluloid, raw or manufactured, unless packed in properly soldered tin boxes, protected by sufficiently strong wooden boxes and tied and sealed in conformity with the regulations. On each box and its despatch note must be affixed a label bearing the word "Celluloid" in conspicuous black letters. The importation of rifles and arms of war is subject to customs restrictions.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: Bills of Lading must show gross weights in pounds and kilos.

Marking Packages: Packages may be marked with either stencil or brush.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **American Diamond Line** (Black Diamond S. S. Corp.), 67 Exchange Place, New York. Freight service, from New York, fortnightly (via Antwerp), for Oporto and Lisbon. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

★ **Fabre Line** (James W. Elwell & Co., Inc.), 17 State St., New York. Freight, mail and passenger service, from New York, twice each month, for Lisbon, Horta, Angra and Ponta Delgada (Azores). Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

★ **Furness Lines** (Furness, Withy & Co., Ltd.), 34 Whitehall St., New York. Freight service, from New York, about fortnightly (via London), for Portuguese ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $15.00. Parcel Receipts, not issued.

★ **Garcia & Diaz Line** (Garcia & Diaz), 17 Battery Place, New York. Freight service, from New York, about fortnightly, for Lisbon. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

★ **United States Lines,** 45 Broadway, New York. Freight and passenger service, from New York, weekly (via Bremen), for Portuguese ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

White Star Line (International Mercantile Marine), 1 Broadway, New York. Freight, mail and passenger service, from New York, weekly or oftener, for Liverpool, Manchester or Southampton, thence by connecting steamer for Portuguese ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, 4 company copies. Minimum Bill of Lading, $10.00. Consular invoice in duplicate must be furnished for visé at transshipping point. Parcel Receipts, not issued.

SAILINGS FROM BALTIMORE

★ **American Diamond Line** (Dichmann, Wright & Pugh), Hearst Tower Bldg., Baltimore. Freight service, from Baltimore, fortnightly (via Antwerp), for Oporto and Lisbon. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

White Star Line (International Mercantile Marine), Chamber of Commerce Bldg., Baltimore. Freight service, from New York, fortnightly. See New York.

SAILINGS FROM BOSTON

★ **American Diamond Line** (Rogers & Webb), 110 State St., Boston. Freight service, from Boston, fortnightly (via Antwerp), for Oporto and Lisbon. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

White Star Line (International Mercantile Marine), 84 State St., Baltimore. Freight service, from Boston, weekly. See New York.

Norton, Lilly & Co., 26 Beaver Street NEW YORK CITY, N. Y.

WITH BRANCH OFFICES AT

Boston, Mass. Philadelphia, Pa. Baltimore, Md.
Norfolk, Va. Newport News, Va. Mobile, Ala.
New Orleans, La. San Diego, Cal. Los Angeles, Cal.
San Francisco, Cal. Portland, Ore. Seattle, Wash.
Chicago, Ill. Pittsburgh, Pa. Cristobal, C. Z. Balboa, C. Z.

General Agents for Steamship Lines from North Atlantic, South Atlantic, Gulf and Pacific Coast Ports of the United States to EUROPE, ASIA, AFRICA, AUSTRALIA, NEW ZEALAND, SOUTH AMERICA, CUBA, the MEDITERRANEAN and LEVANT. Also General Forwarders

See Alphabetical Index of Advertisers

SAILINGS FROM GALVESTON

★ **Gulf-West Mediterranean Line** (Tampa Inter-Ocean S. S. Co.), U. S. National Bank Bldg., Galveston. Freight service, from Galveston, monthly, for Lisbon and Oporto. Dock Receipt, in duplicate. Bills of Lading, company keeps 8 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM HAMPTON ROADS

★ **American Diamond Line** (Dichmann, Wright & Pugh), Citizens National Bank Bldg., Norfolk. Freight service, from Hampton Roads, fortnightly (via Antwerp), for Oporto and Lisbon. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

White Star Line (International Mercantile Marine), Flatiron Bldg., Norfolk. Freight service, from Hampton Roads, fortnightly. See route note, White Star Line, New York.

SAILINGS FROM HOUSTON

★ **Gulf-West Mediterranean Line** (Tampa Inter-Ocean S. S. Co.), Cotton Exchange Bldg., Houston. Freight service, from Houston, about monthly, for Lisbon and Oporto. Dock Receipt, in duplicate. Bills of Lading, company keeps 8 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM MOBILE

★ **Gulf-West Mediterranean Line** (Waterman S. S. Co.), City Bank Bldg., Mobile. Freight service, from Mobile, about monthly, for Lisbon and Oporto. Dock Receipt, in duplicate. Bills of Lading, company keeps 8 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

SAILINGS FROM NEW ORLEANS

★ **Gulf-West Mediterranean Line** (Tampa Inter-Ocean S. S. Co.), Whitney-Central Bldg., New Orleans. Freight service, from New Orleans, monthly, for Lisbon and Oporto. Dock Receipt, in duplicate. Bills of Lading, company keeps 8 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

SAILINGS FROM PENSACOLA

★ **Gulf-West Mediterranean Line** (John A. Merritt & Co.), Pensacola. Freight service, from Pensacola, about monthly, for Lisbon and Oporto. Dock Receipt, in duplicate. Bills of Lading, company keeps 8 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

SAILINGS FROM PHILADELPHIA

★ **American Diamond Line** (Dichmann, Wright & Pugh), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, fortnightly (via Antwerp), for Oporto and Lisbon. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

White Star Line (International Mercantile Marine), Bourse Bldg., Philadelphia. Freight service, fortnightly. See New York.

SAILINGS FROM PROVIDENCE

★ **Fabre Line** (Goff & Page), Providence. Freight service, from Providence, twice monthly. See New York.

SAILINGS FROM SAN FRANCISCO

American-Hawaiian Line (American-Hawaiian S. S. Co.), 215 Market St., San Francisco. Freight service, from San Francisco, every 5 days (via New York), on through bills of lading (Fabre Line), for Lisbon. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $10.00.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

PORTUGUESE EAST AFRICA

Portuguese East Africa has a total area of 428,132 square miles, with a population estimated at about 3,000,000, of which number 12,000 are whites or Asiatics. The colony comprises three districts: (a) the Province of Mozambique (295,000 square miles); (b) the Companhia do Mozambique (59,840 square miles), and (c) the Companhia do Nyassa (73,292 square miles). The first of these divisions is under a colonial government; the other two are administered by chartered companies.

The principal ports are Mozambique, Ibo, Quilimane, Chinde, Beira, Inhambane and Lourenco Marques.

American Consulates: Portuguese East Africa is included in the jurisdiction of the American Consulate at Durban (Africa, South Coast).

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Portuguese East Africa, add 7 hours to New York standard time.

	A	B	C	D	E
Cable, for Beira (town), Quelimane, Lourenco Marques (Delagoa Bay), and Mozambique					
Full rate	.73	.77	.81	.84	.87
Deferred rate	.36½	.38½	.40½	.42	.43½
Preferred rate	.78	.81	.84	.87	.90
Urgent rate	1.84	1.87	1.90	1.93	1.96
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Cable, for the Beira Railway Company's stations, Zambesia (except Quelimane), and all other offices in Mozambique Province					
Full rate	.73	.77	.81	.84	.87
Deferred rate	.36½	.38½	.40½	.42	.43½
Preferred rate	.78	.81	.84	.87	.90
Urgent rate	1.84	1.87	1.90	1.93	1.96
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Cable, for the Nyassa Company's stations					
Full rate	.75	.79	.83	.86	.89
Deferred rate	.37½	.39½	.41½	.43	.44½
Preferred rate	.80	.83	.86	.89	.92
Urgent rate	1.90	1.93	1.96	1.99	2.02
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio, for the Nyassa Company's stations					
Full rate	.75	.79	.83	.86	.89
Deferred rate	.37½	.39½	.41½	.43	.44½
Partly urgent rate	1.90	1.94	1.98	2.01	2.04
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

Radio, for all other offices (except Caia, Inhaminga and Murraca)

Full rate	.73	.77	.81	.84	.87
Deferred rate	.36½	.38½	.40½	.42	.43½
Partly urgent rate	1.84	1.88	1.92	1.95	1.98
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Portuguese East Africa.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *Portugal.*

Consular Regulations: No consular documents are required.

Parcel Post: The weight limit for parcels is 11 pounds. Parcels cannot be registered. In addition to the regular postage rate of 14 cents a pound or fraction of a pound, a transit charge must be prepaid for each parcel. The transit charge is 21 cents for the first pound and 6 cents for each additional pound.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Parcels may be accepted for any place, but delivery is confined to Antonio ennes (Angoche), Beira, Bella Vista (Maputo), Catembe, Chai-Chai, Chibuto, Chinde, Ibo, Inhambane, Macequece, Lourenco Marques, Marromeu, Mozambique, Mossuril, Mutarara, Porto Amelia, Quilimane, Sena, Tete, Villa Luiza (Marracuene), and addressees of parcels for other places must claim them at one of these places.

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world.

Prohibited Articles: Letters; living plants or parts of plants (except bulbs and seeds), unless accompanied by a proper certificate that the district from which they are sent is free from phylloxera, either sporadic or epidemic; unstamped playing cards; manuscripts, other than commercial manuscript books, or the minutes of a society or company, or invoices, and so forth, relating to the contents of the parcel; foodstuffs containing saccharine; and articles bearing the Red Cross sign. Medicine is sent only at the sender's risk, and must be accompanied by the prescription, unless duly registered in Portugal. Celluloid and articles made of celluloid must be packed in soldered tin boxes enclosed in strong wooden boxes and the parcels and customs declarations must be labeled "Celluloid" in plain black letters. A parcel may not consist of two or more packages tied together.

Ports and Trade Centers: Direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Angoche	TBL	Mopea	*(via Quilimane)*
Bartholemew Diaz	TBL	Mozambique	TBL
Beira	TBL	Port Amelia	TBL
Chinde	TBL	Quilimane	TBL
Delagoa Bay	TBL	Sena	*(via Quilimane)*
Ibo	TBL	Sofala	*(via Beira)*
Inhambane	TBL	Tete	*(via Quilimane)*
Inhangoma	*(via Quilimane)*	Zandia	*(via Quilimane)*
Lorenzo Marques	*(via Delagoa Bay)*	Zumbo	*(via Quilimane)*

Shipping Routes and Regulations: See under *Africa, East Coast.*

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone, Whitehall 1247

PORTUGUESE GUINEA

Portuguese Guinea has an area of about 13,000 square miles and a population of about 820,000. The principal product is cocoa. Imports include wines and spirits, alcohol, cotton yarn, tobacco, gunpowder, iron, firearms, dry goods of all kinds, and rice. Its exports are kernels, rubber, hides and skins, palm oil and palm nuts, gum copal, leather, beeswax, groundnuts, ivory and aigrettes. The country produces large quantities of rice which are consumed locally.

American Consulates: Portuguese Guinea is included in the jurisdiction of the American Consulate at Dakar (Senegal).

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Portuguese Guinea, add 6 hours to New York standard time.

	A	B	C	D	E
Cable for Bissao and Bolama					
Full rate	1.07	1.11	1.15	1.18	1.21
Deferred rate	.53½	.55½	.57½	.59	.60½
Preferred rate	1.12	1.15	1.18	1.21	1.24
Urgent rate	2.86	2.89	2.92	2.95	2.98
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Cable, for all other places					
Full rate	1.09	1.13	1.17	1.20	1.23
Deferred rate	.54½	.56½	.58½	.60	.61½
Preferred rate	1.14	1.17	1.20	1.23	1.26
Urgent rate	2.92	2.95	2.98	3.01	3.04
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio, for Bissao and Bolama					
Full rate	1.07	1.11	1.15	1.18	1.21
Deferred rate	.53½	.55½	.57½	.59	.60½
Partly urgent rate	2.86	2.90	2.94	2.97	3.00
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio, for all other places					
Full rate	1.09	1.13	1.17	1.20	1.23
Deferred rate	.54½	.56½	.58½	.60	.61½
Partly urgent rate	2.92	2.96	3.00	3.03	3.06
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth,

Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Portuguese Guinea.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *Portugal.*

Consular Regulations: No consular documents are required.

Parcel Post: The *weight limit* for parcels is 11 pounds. Parcels cannot be registered. In addition to the regular postage rate of 14 cents a pound or fraction of a pound, a *transit charge* must be *prepaid* on each parcel. For parcels weighing up to 4 pounds (not inclusive) the transit charge is 72 cents; for parcels weighing 4 pounds and up to 8 pounds (not inclusive), 84 cents; for parcels weighing 8 pounds and up to the weight limit, 96 cents.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Prohibited Articles: Letters; living plants or parts of plants (except bulbs and seeds), unless accompanied by a proper certificate that the district from which they are sent is free from phylloxera, either sporadic or epidemic; unstamped playing cards; manuscripts, other than commercial manuscript books, or the minutes of a society or company, or invoices, and so forth, relating to the contents of the parcel; foodstuffs containing saccharine; and articles bearing the Red Cross sign. Medicine is only sent at the sender's risk, and must be accompanied by the prescription, unless duly registered in Portugal. Celluloid and articles made of celluloid must be packed in soldered tin boxes enclosed in strong wooden boxes and the parcels and customs declarations must be labeled "Celluloid" in plain black letters. A parcel may not consist of two or more packages tied together.

Shipping Routes and Regulations: See under *Africa, West Coast.*

The Exporters' Encyclopaedia BULLETIN SERVICE

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PORTUGUESE INDIA

Portuguese India comprises Goa, on the Malabar Coast; Damao, about 100 miles north of Bombay; and Diu, a small island 140 miles west of Damao. The total area is 1,469 square miles with a population of 520,000.

American Consulates: Portuguese India is included in the jurisdiction of the American Consulate at Bombay (India).

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Portuguese India, add 11 hours, 30 minutes to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.61	.65	.69	.72	.75
Deferred rate	.30½	.32½	.34½	.36	.37½
Preferred rate	.66	.69	.72	.75	.78
Urgent rate	1.48	1.51	1.54	1.57	1.60
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Portuguese India.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *Portugal.*

Consular Regulations: No consular documents are required.

Ports and Trade Centers: Shipments for Portuguese India are routed via *Bombay* (see under *India*).

Postal Regulations: Mail for Portuguese India are despatched from New York.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Parcel Post: Weight limit, 11 pounds. Postage rate, 14 cents per pound or fraction, plus transit charges. *Transit charges,* up to 4 pounds, 66 cents; 4 pounds to 8 pounds, $1.02; 8 pounds to the weight limit, $1.44. Customs declarations, 2 copies, Form 2966. *Registration,* not permitted. Parcels cannot be insured nor sent C. O. D. Parcels can be accepted for the undermentioned places: Aldona, Angediva, Bicholim, Calangute, Canacona, Cansaulim, Caranzalem, Chandor, Chapora, Chinchinim, Collem, Colvalle, Cortalim, Cuncolim, Curtorim, Damao, Damao-Praca, Diu, Loutulim, Majorda, Mandur, Mapuca, Marcella, Margao, Mormugao (Porto), Mormugao (Vasco da Gama), Nagar-Avely (Pragana), Nova-Goa, Pernem, Piedade, Ponda, Porvorim, Pragana (Nagar-Avely), Quepem, Saligao, Sanguem, Sanquelim, Sanvordem, Sto. Estevam, S. Lourenco, Siolim, Tivim, Valpoy, Vasco da Gama, Velha-Goa, Verna.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Same as *Portuguese East Africa,* except via Union Steamship service from England only; specie, bullion, gold dust, nuggets and ostrich feathers; drugs, arms, and so forth, as specified under India.

Shipping Routes and Regulations: See under *India.*

GENERAL EXPORT INFORMATION

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.

PORTUGUESE WEST AFRICA

Angola (Portuguese West Africa) has an area of about 500,000 square miles and a population of about 4,000,000. Exports consist of coffee, india-rubber, wax, palm kernels, palm oil, ivory, cotton, hides, sugar, gum copal and fibre. The principal imports are cotton, linen and woollen goods, earthenware, hardware and cutlery, machinery, powder, guns, coal, wines, oil, flour, canned fruits, vegetables, salt, soap, spirits, beer, lumber, petroleum, and so forth.

American Consulates: There is an American consulate at Loanda.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Portuguese West Africa, add 6 hours to New York standard time.

	A	B	C	D	E
Cable, for Cabinda					
Full rate	.92	.96	1.00	1.03	1.06
Deferred rate	.46	.48	.50	.51½	.53
Preferred rate	1.01	1.04	1.07	1.10	1.13
Urgent rate	2.53	2.56	2.59	2.62	2.65
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Cable, for Benguela, Loanda, and Mossamedes					
Full rate	1.54	1.58	1.62	1.65	1.68
Deferred rate	.77	.79	.81	.82½	.84
Preferred rate	1.59	1.62	1.65	1.68	1.71
Urgent rate	4.27	4.30	4.33	4.36	4.39
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Cable, for all other places					
Full rate	1.56	1.60	1.64	1.67	1.70
Deferred rate	.78	.80	.82	.83½	.85
Preferred rate	1.61	1.64	1.67	1.70	1.73
Urgent rate	4.33	4.36	4.39	4.42	4.45
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio, for Cabinda					
Full rate	.92	.96	1.00	1.03	1.06
Deferred rate	.46	.48	.50	.51½	.53
Partly urgent rate	2.53	2.57	2.61	2.64	2.67
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio, for Benguela, Loanda and Mossamedes					
Full rate	1.54	1.58	1.62	1.65	1.68
Deferred rate	.77	.79	.81	.82½	.84
Partly urgent rate	4.27	4.31	4.35	4.38	4.41
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

Radio, for all other places					
Full rate	1.56	1.60	1.64	1.67	1.70
Deferred rate	.78	.80	.82	.83½	.85
Partly urgent rate	4.33	4.37	4.41	4.44	4.47
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Portuguese West Africa.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *Portugal.*

Consular Regulations: No consular documents are required.

Parcel Post: The *weight limit* for parcels is 11 pounds. Parcels cannot be registered. Customs declarations, 2 copies, Form 2966. In addition to the regular postage rate of 14 cents a pound or fraction of a pound, a transit charge must be prepaid for each parcel. For parcels weighing up to 4 pounds (not inclusive) the transit charge is 90 cents; for parcels weighing 4 pounds and up to 8 pounds (not inclusive), $1.08; for parcels weighing 8 pounds and up to the weight limit, $1.02.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world.

Prohibited Articles: Living plants or parts of plants (except bulbs and seeds), unless accompanied by a proper certificate that the district from which they are sent is free from phylloxera, either sporadic or epidemic; unstamped playing cards; manuscripts, other than commercial manuscript books, or the minutes of a society or company, or invoices, and so forth, relating to the contents of the parcel; foodstuffs containing saccharine; and articles bearing the Red Cross sign. Medicine is only to be sent at the sender's risk, and must be accompanied by the prescription, unless duly registered in Portugal. Celluloid and articles made of celluloid must be packed in soldered tin boxes, enclosed in strong wooden boxes, and both parcels and customs declarations must be labeled "Celluloid" in plain black letters. A parcel may not consist of two or more packages tied together.

In addition to the prohibitions above mentioned, specie, bullion, gold dust, nuggets and ostrich feathers may not be sent by parcel post. All parcels should be sealed with a distinctive seal.

Shipping Routes and Regulations: See under *Africa, West Coast.*

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone, Whitehall 1247

RÉUNION

Réunion is an island in the Indian Ocean, 87 miles southwest of Mauritius, and 420 miles east of Madagascar. Its area is 960 square miles, and its population about 190,000. The manufacture of sugar is the chief industry of the island, also the cultivation of cinchona and of perfumes.

American Consulates: Réunion is included in the jurisdiction of the American Consulate at Tanararive (Madagascar).

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Réunion, add 7 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.70	.74	.78	.81	.84
Deferred rate	.35	.37	.39	.40½	.42
Preferred rate	.78	.81	.84	.87	.90
Urgent rate	1.84	1.87	1.90	1.93	1.96
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.70	.74	.78	.81	.84
Deferred rate	.35	.37	.39	.40½	.42
Partly urgent rate	1.84	1.88	1.92	1.95	1.98
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

FOR SPECIAL EXPORT INFORMATION
ASK THE EXPORTERS' ENCYCLOPAEDIA SERVICE BUREAU
20 Vesey St., New York Phone 1247 Whitehall

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Réunion.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *France.*

Consular Regulations: See under *France.*

Postal Regulations: Mails for Réunion are despatched from New York.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Parcel Post: *Weight limit,* 22 pounds. *Registration,* not permitted. *Customs declarations,* one copy each of Forms 2966 and 2967 (see under *France*). *Postage rate,* 14 cents per pound or fraction, plus transit charges. Transit charges, up to 3 pounds, 34 cents; 3 pounds to 12 pounds, 56 cents; 12 pounds the weight limit, $1.01.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Same as *France,* except that 22 pounds of cigars and 11 pounds of other manufactured tobacco for private use may be imported per person per year. Celluloid, and articles composed wholly or partly of celluloid, must be well packed in strong wooden boxes, and a white label bearing the word "Celluloid" in plain black letters should be affixed to the parcel and to the customs declaration.

Shipping Routes and Regulations: See under *Africa, East Coast.*

THE EXPORTERS' ENCYCLOPÆDIA

BULLETIN SERVICE

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RHODESIA

The British colony in Africa officially designated as Rhodesia includes the region from the Transvaal northwards to the Kongo State and Tanganyika Territory. It is bounded on the east by Portuguese East Africa, Nyasaland and Tanganyika Territory; on the west by Belgian Congo, Portuguese West Africa and Bechuanaland. The total area is about 445,000 square miles, with a population of 1,650,000, of which 1,614,000 are natives.

American Consulates: Rhodesia is included in the jurisdiction of the American Consulate at Durban (Africa, South Coast).

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Rhodesia, add 7 hours to New York standard time.

	A	B	C	D	E
Cable, for Fort Jameson					
Full rate	.81	.85	.89	.92	.95
Deferred rate	.40½	.42½	.44½	.46	.47½
Preferred rate	.86	.89	.92	.95	.98
Urgent rate	2.08	2.11	2.14	2.17	2.20
Cable letter (Minimum, 20 words)	.23	.24	.25	.26	.27
Week-end letter	—	—	—	—	—
Cable, for Northern Rhodesia, all other places					
Full rate	.79	.83	.87	.90	.93
Deferred rate	.39½	.41½	.43½	.45	.46½
Preferred rate	.84	.87	.90	.93	.96
Urgent rate	2.02	2.05	2.08	2.11	2.14
Cable letter (Minimum, 20 words)	.23	.24	.25	.26	.27
Week-end letter	—	—	—	—	—
Cable, for Southern Rhodesia					
Full rate	.73	.77	.81	.84	.87
Deferred rate	.36½	.38½	.40½	.42	.43½
Preferred rate	.78	.81	.84	.87	.90
Urgent rate	1.84	1.87	1.90	1.93	1.96
Cable letter (Minimum, 20 words)	.20	.21	.22	.23	.24
Week-end letter	—	—	—	—	—
Radio, for Northern Rhodesia					
Full rate	.76	.80	.84	.87	.90
Deferred rate	.38	.40	.42	.43½	.45
Partly urgent rate	2.02	2.06	2.10	2.13	2.16
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio, for Southern Rhodesia					
Full rate	.70	.74	.78	.81	.84
Deferred rate	.35	.37	.39	.40½	.42
Partly urgent rate	1.84	1.88	1.92	1.95	1.98
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

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C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Rhodesia.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *United Kingdom.*

Consular Regulations: No consular documents are required.

Customs Regulations: The Imperial Customs Conference form of commercial invoice and certificate of value is required for shipments to Rhodesia. For description of form and its preparation, see under Australia.

Parcel Post: The *weight limit* for parcels is 11 pounds. Parcels cannot be registered. In addition to the regular postage rate of 14 cents a pound or fraction of a pound, a *transit charge* of 28 cents a pound must be prepaid, for parcels addressed to destinations in Northern Rodesia; or 20 cents per pound for parcels addressed to destinations in Southern Rhodesia.

From June 15, 1925, a terminal charge of two cents per pound or fraction must be prepaid in addition to regular postage rate.

Customs Declaration: The value shown on the customs declaration must be the current value of the finished articles in the open market at the time of despatch. In case of undervaluation, the parcel is liable to confiscation. A charge of 1 shilling (which cannot be prepaid) is levied on all parcels entering Northern Rhodesia. The net weight of any cigarettes, cigars or tobacco contained in parcels for Northern Rhodesia should be shown on the customs declaration.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Packing: All parcels should be strongly packed, and should have an outer wrapper of waterproof paper or canvas. Cardboard boxes should not be used.

Prohibited Articles: Stone-fruit trees grown in any part of North America where either peach yellows or peach rosette exists; young rooted plants for budding or grafting purposes, except pear, plum, apricot, cherry, mango and apples (blight proof). Seeds and plants must be accompanied by a certificate of origin. See also the prohibitions under Bechuanaland Protectorate.

Passenger Routes and Regulations: Commercial travelers or agents representing firms outside of Rhodesia are required to secure a license, the fee for which is £30 per annum, or £15 if issued after June 30.

Shipping Routes and Regulations: See under *South African Union.*

U. S. PORTS and SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

ROUMANIA

Roumania as at present constituted includes Old Roumania (Dobrudja, Grand Wallachia, Moldavia and Oltenia), Banat, Bessarabia, Bukovina, Crisana, Maramuresh and Transylvania. The total area is 122,282 square miles with a population of 17,500,000.

Weights and measures of commodities imported into Roumania must be in the metric system.

American Consulates: There are American consulates at Bucharest and Constantza.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at Roumanian destination, add 7 hours to New York standard time. All messages must be in plain language, but those destined for banking houses may be in code provided the sender or addressee will submit the code used on demand.

	A	B	C	D	E
Cable					
Full rate	.33	.37	.41	.44	.47
Deferred rate	.16½	.18½	.20½	.22	.23½
Preferred rate	.41	.44	.47	.50	.53
Urgent rate	.73	.76	.79	.82	.85
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.33	.37	.41	.44	.47
Deferred rate	.16½	.18½	.20½	.22	.23½
Partly urgent rate	.73	.77	.81	.84	.87
Urgent rate	.99	1.03	1.07	1.10	1.13
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

ROUMANIA
CZECHOSLOVAKIA
POLAND
RUSSIA
HUNGARY
YUGOSLAVIA
BULGARIA
BLACK SEA
Czernowitz
Dniester
Balta
Dorohoiu
Sighetul-Marmatiei
Satmar
Debreczen
Careu-Mari
Borsa
Botoshani
Baltsi
Corneshti
Orhei
Faltichenî
Pashcani
Jassy
Kishinev
Tiraspol
Grosswardein
Bistritsa
Piatra
Roman
Bender
Bekes-Csaba
Klausenburg
Husi
Szegedin
Erdeis
Torda
Maros Vasarhely
Crasna
Odessa
Mako
Arad
Leipzig
Akerman
Brad
Berlad
Temesvar
Deva
Lugoj
Hermanstadt
Focshani
Tecucu
Galatz
Bolgrad
Kronstadt
Kilia
Novi Sad
Caransebes
Ramnicu Sarat
Ismail
Campulung
Braila
Ramnicu-Valcea
Tulchea
Sulina
Buzeu
Tirgu Jiu
Ploesti
Pitesti
Turnu-Severin
Tandarei
BUCHAREST
Slatina
Craiova
Kalarash
Constanza
Caracal
Silistra
Vidin
Calafat
Giurgiu
Rustchuk
Corabia
Turnu-Magurele
Calarashi
Mangalia
Nish
Vratsa
Varna
Danube
Olt River
Chernavoda
Medidia
Tisza River
Maros River
Szegedin
Mako
Novi Sad
Danube
Save R.
Belgrade

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Roumania.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices: There are Roumanian consular offices in the following cities. The regulations are uniform for all offices except as otherwise stated under *Consular Regulations.*

New York: Consulate General, 1819 Broadway. (Telephone, Columbus 6786). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Maine, New Hampshire, Vermont, Rhode Island, Massachusetts, Connecticut, New Jersey. T. Tileston Wells, Consul General.

Chicago: Consulate General, 360 N. Michigan Avenue. 10 a.m. to 3 p.m. Jurisdiction in Alabama, Illinois, Indiana, Kentucky, Mississippi, Tennessee, Wisconsin "and all the states west of the Mississippi River." Ira Nelson Morris, Consul General.

Cleveland: Consulate, 315 Bulkley Building. (Telephone, Superior 1979). 10 a.m. to 1 p.m. Jurisdiction in Ohio, Michigan, West Virginia. George Anagnostache, Consul.

Philadelphia: Consulate, 226 Public Ledger Building. (Telephone, Market 3671). 10 a.m. to 3 p.m. Jurisdiction in Pennsylvania, Virginia, Maryland, North Carolina, South Carolina, Georgia, Florida. Michael G. Marian, Consul.

Consular Regulations: No consular documents are required.

TO ROUMANIA
SHIP THRU **ARTHUR T. BLACKMAN, INC.** NEW YORK
Best Routes FOREIGN FREIGHT CONTRACTORS **Lowest Rates**
15-25 Whitehall Street **Phone Bowling Green 9364, 9365**

Ports and Trade Centers: Constantza is the principal port for the country, located on the Black Sea. There are also the river ports of Galatz, Braila and Sulina on the Danube.

From these ports the railway systems of the country give access to the interior.

Arad	*(via Constanzta)*	Constantza	TBL
Berlad	*(via Galatz)*	Craiova	*(via Constantza)*
Botosani	*(via Constantza)*	Focsani	*(via Galatz)*
Braila	TBL	Galatz	TBL
Brasov	*(via Constantza)*	Ismail	*(via Galatz)*
Bucharest	*(via Constantza)*	Jassy	*(via Galatz)*
Buzeu	*(via Braila)*	Osadea Mare	*(via Galatz)*
Cernauti	*(via Constantza)*	Ploesti	*(via Braila)*
Cetatea Alba	*(via Galatz)*	Satul Mare	*(via Galatz)*
Chisinau	*(via Galatz)*	Timisiora	*(via Galatz)*
Cluj	*(via Galatz)*	Tughina	*(via Galatz)*

Average time, New York to Galatz .....25 days

Postal Regulations: Mails for Roumania are despatched from New York.

Combination Packages: A combination package, so termed, may consist of (1) a sealed envelope containing a written or printed communication, and (2) an unsealed container enclosing either printed matter, or samples of merchandise. The two parts must be firmly attached together. Each part must be separately addressed to the same addressee. Each part must bear postage at the rate as specified for such part if mailed separately, and must conform to the general regulations governing that classification.

Commercial Papers: Postage rate, 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. Maximum weight, 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Mail Time: Average mail time, to Bucharest, 18 days.

Parcel Post: Postage rate, 14 cents per pound or fraction. Weight limit, 22 pounds. Maximum size, length 3½ feet, combined length and girth 6 feet.

Registration, not permitted. No indemnity for loss or damage. Parcels cannot be insured nor sent C. O. D. Return receipts, not issued. Certificate of mailing, Form 2965, one copy without charge, extra copies one cent each; Form 3817, one cent each.

Effective at once, parcel post packages addressed for delivery in Roumania must be accompanied by three customs declarations (Form 2966). Each declaration must be completed in English with an interlineation in either French or Roumanian, indicating in detail the contents of the parcel; that is, the number of articles, the quality, the proportion of the materials composing each article of merchandise, the exact weight as well as the number of threads to a centimeter and to a square meter of fabrics, the fineness and kind of metals composing the articles or their garnishments. Customs declarations must also contain the gross and the net weight in grams of the parcel.

No consular documents required.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 12 ounces. *Maximum size,* length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States*. For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers*. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

SAILINGS FROM NEW YORK

★ **American-Mediterranean-Levant Line** (Norton, Lilly & Co.), 26 Beaver St., New York, and (Ellerman's Wilson Line, N. Y., Inc.), 81 New St., New York. Freight service, from New York, about every three weeks, for Constanza, Sulina, Galatz and Braila. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

Atlantic Transport Line (International Mercantile Marine), 1 Broadway, New York. Freight service, from New York, weekly (via London), for Roumanian ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

★ **Cosulich Line** (Phelps Bros. & Co.), 17 Battery Place, New York. Freight and passenger service, from New York, every ten days, for Trieste, thence by connecting steamer for Braila, Constanza, Galatz and Sulina. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $12.50. Parcel Receipts, not issued.

★ **Fabre Line** (James W. Elwell & Co., Inc.), 17 State St., New York. Freight, mail and passenger service, from New York, monthly, for Constanza. Dock Receipt, on company's form, in triplicate. Bills of Lading, 1 company copy. Minimum Bill of Lading, $10.50. Parcel Receipts, not issued.

★ **Navigazione Generale Italiana** (Italia-America Shipping Corp.), 1 State St., New York. Freight and passenger service, from New York, about weekly, for Naples, thence by connecting steamer for Roumanian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $15.00. Parcel Receipts, not issued.

White Star Line (International Mercantile Marine), 1 Broadway, New York. Freight service, from New York, weekly (via Liverpool), for Roumanian ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

SAILINGS FROM BALTIMORE

★ **American-Mediterranean-Levant Line** (Norton, Lilly & Co.), Equitable Bldg., Baltimore. Freight service, from Baltimore, about monthly. See New York.

SAILINGS FROM BOSTON

Leyland Line (International Mercantile Marine), 84 State St., Boston. Freight service, from Boston, weekly (via Liverpool), for Roumanian ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, 4 company copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

SAILINGS FROM PHILADELPHIA

★ **American-Mediterranean-Levant Line** (Norton, Lilly & Co.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, about monthly. See route note, American-Mediterranean-Levant Line, New York.

SAILINGS FROM SAN FRANCISCO

American-Hawaiian Line (American-Hawaiian S. S. Co.), 215 Market St., San Francisco. Freight service, from San Francisco, every 5 days (via New York), on through bills of lading (Fabre Line), for Constanza. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $10.00.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

ST. HELENA

The British colony of St. Helena, 1,200 miles from the west coast of Africa, has an area of 47 square miles and a population of about 4,000. Under the colonial administration of St. Helena are also included the island of Ascension and the group of islands which includes Tristan de Cunha, Gough's Island, Inaccessible Island, and Nightingale Island.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on St. Helena.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

GENERAL EXPORT INFORMATION

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.

ST. PIERRE-MIQUELON

The French possessions St. Pierre and Miquelon are islands south of Newfoundland, covering an area of about 80 square miles, with a population of 4,200. The cod fisheries give employment to most of its inhabitants. The exports consist almost entirely of codfish and the by-products of the cod fisheries.

American Consulates: St. Pierre-Miquelon are included in the jurisdiction of the American Consulate at St. John's (Newfoundland).

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on St. Pierre-Miquelon.

The Canadian Bank of Commerce, 16 Exchange Place, New York City. Branch at St. Pierre. Complete facilities for handling all classes of foreign and domestic banking transactions. Other branches and carefully selected correspondents in every important city of the world.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *France.*

Consular Regulations: See under *France.*

Postal Regulations: Mails for St. Pierre-Miquelon are despatched from Boston.

Parcel Post: Weight limit, 11 pounds. Registration, not permitted. Parcels cannot be insured nor sent C. O. D. Customs declaration, one copy, Form 2966. Postage rate, 14 cents per pound or fraction plus transit charges. Transit charges, 12 cents per pound or fraction.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

SAILINGS FROM BOSTON

Farquhar Line, Boston. Freight service (and passenger during summer months), from Boston, fortnightly (via St. John's, Newfoundland), for St. Pierre-Miquelon. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $2.00.

Newfoundland-Canada Traders, Ltd. (Fielding & Co., Inc.), Boston. Freight service, from Boston, monthly, for St. Pierre-Miquelon.

Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

SALVADOR

The Republic of El Salvador, sometimes erroneously called San Salvador, the name of its capital, is the smallest of the 21 American republics. It is the only one of the Central American States lying wholly on the Pacific Ocean; it is bordered on the land side by Guatemala and Honduras. Salvador has an area of 13,176 square miles, with a population of 1,287,800 inhabitants. Two mountain chains cross the country almost its entire length, sending out enormous spurs and attaining considerable altitudes. Enclosed by the ranges are numerous valleys, among which that of the River Lempa is the most important. Coffee, cacao, tobacco, indigo, rubber, sugar, hides and Peruvian balsam are the most important products. Gold and silver are mined.

The republic is divided into fourteen departments, as follows: San Salvador, La Libertad, Sonsonate, Ahuashapan, Santa Ana, Chalatenango, Cuscatlan, Cabanas, San Vicente, La Paz, Usulutan, San Miguel, Morazan, and La Union.

Currency: The currency of Salvador is on a gold basis. The monetary standard is the "Colon," adopted in 1919, weighing 0.836 grammes of gold 900 fine, equivalent at par of exchange to 50 cents in United States currency.

Language: Spanish.

Weights and Measures: Metric system.

American Consulates: There is an American consulate at San Salvador.

Banco Agricola Comercial

FOUNDED IN 1895

SAN SALVADOR, C. A.

AUTHORIZED CAPITAL - - -	¢5,000,000.00
CAPITAL PAID UP - - - -	1,560,000.00
RESERVE FUND - - -	265,000.00
CONTINGENCY FUND - - -	490,000.00

JUNTA DIRECTIVA

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Director-Permanente

JOSE GONZALEZ ASTURIAS
Director-Consultor

RAFAEL A ECHAVARRIA
Director-Consultor

F. S. BADGEROW
Gerente

AGENTS IN:

SANTA ANA SONSONATE SAN MIGUEL SANTIAGO DE MARIA COJUTEPEQUE

Letters of Credit issued on Foreign countries. Remittances made by cable, Dividends and Coupons collected and remitted, Bills of Exchange purchased and sold. Special Department to collect Foreign Bills and furnish Commercial Intelligence.

HONDURAS and SALVADOR

Cable Rates:

	A	B	C	D	E
Cable, for all other places—					
Full rate	.40	.44	.48	.51	.54
Deferred rate	.20	.22	.24	.25½	.27
Preferred rate	—	—	—	—	—
Urgent rate	—	—	—	—	—
Cable rate	—	—	—	—	—
Week end letter	.10¼	.11¼	.12¼	.13¼	.14¼
(Minimum, 20 words)					

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Salvador.

The Anglo South American Trust Company, 49 Broadway, New York. American representative of the Anglo South American Bank Ltd., London, England, and its branch at San Salvador.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: There are consular offices in the following cities.

New York: Consulate General, 165 Broadway. (Telephone, Cortlandt 1146). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 1 p.m. All documents presented during office hours one day will be delivered between 2 p.m. and 3 p.m. the following day, except Saturday, 12.45 p.m. to 1 p.m. Dr. Leonilo Montalvo, Consul General.

Baltimore: Consulate, 657 Calvert Building. (Telephone, Calvert 4293). 10 a.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m.

Boston: Consulate, 112 Beach Street. (Telephone, Liberty 6033). 9 a.m. to 12 m. and 2 p.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. [illegible], Consul.

Chattanooga: Consular Agency, care U. S. A. Corporation. 8 a.m. to 4.30 p.m.; Saturdays, 8 a.m. to 12 m. Jurisdiction in Tennessee; powers limited to the certification of invoices covering parcel post shipments, under authority of the Consulate of Salvador at New Orleans.

Chicago: Consulate, 28 East Jackson Boulevard. (Telephone, Harrison 9868). 10 a.m. to 4 p.m. Jurisdiction in Illinois. Berthold Singer, Consul.

Los Angeles: Consulate, Garland Building. 9 a.m. to 12 m. and 1 p.m. to 4 p.m. Jurisdiction "for this vicinity only."

New Orleans: Consulate, 909 Canal-Commercial Building. (Telephone, Main 3949). 10 a.m. to 12 m. and 2 p.m. to 4 p.m. A. Ramirez P., Consul.

Philadelphia: Consulate, 1005 Market Street. (Telephone, Walnut 7456.) 10 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 9 a.m. to 1 p.m. Jurisdiction in Pennsylvania. M. Echeverria y Vidarirre, Consul.

San Francisco: Consulate, 341 Montgomery Street. 10 a.m. to 12 m. and 1 to 3 p.m.; Saturdays, 10 a.m. to 12 m.

Consular Regulations: Consular invoices and bills of lading must be certified by the Consulate for Salvador at the port of shipment.

The text of the new blanks will be the same as that of the old ones with the following exceptions:—

(a) The contents of each package must be stated in units of dozens, gross, pounds, kilos, metres, etc., according to the class of merchandise.

(b) For the export of wines and spirits the alcoholic percentage must be stated.

(c) To the usual sworn declaration at the foot of each invoice will be added the following:—"and we further declare that we are fully aware of the responsibility and the penalties to which we are subject for any proven inaccuracy or wilful intent to defraud the fiscal or commercial interests." By swearing to this, the shipper declares that he fully understands the penalties he incurs by a false declaration of the weight, contents, number of packages and prices of the merchandise or of any other information under this head, which penalties are covered by the laws of El Salvador, or by a false declaration of the sum insured which is penalised by confiscation, or by contravention of Article 143, which forbids the placing on the same invoice two or more packages with the same marks, the same numbers or the same marks and numbers, except in the cases of iron and steel without packing, lumber in bulk and machinery.

(d) Shippers must furnish to the Consulate a specimen of the signature or signatures of the person or persons officially authorized to sign the Consular Invoices.

(e) In case there is doubt of the accuracy of the shipper's declaration regarding the value of the merchandise, the Consul has the right to demand sight of the insurance policy covering the shipment, failing which, the Customs Office in El Salvador may postpone the registration of the goods, until such policy is shown to that office at the port of destination, and this will delay the delivery of the merchandise to the consignee.

(f) It is not permitted to place on one and the same Consular Invoice goods for two or more persons.

(g) The Consul may certify invoices only for such merchants, manufacturers and exporters as personally, or through powers of attorney, present themselves to sign the sworn declaration regarding the merchandise bought or furnished by such merchants, manufacturers and exporters.

(h) Shipping and Navigation Companies shall be considered to be the legal representatives of the merchants, manufacturers and exporters, who ship their goods by them, provided that the said Ship-

CONSULADO GENERAL DE EL SALVADOR
42 BROADWAY, NEW YORK CITY

Factura de Mercaderias remitidas por.....
Invoice of Merchandise shipped by

de.....en el vapor.....Capitán.....
from on the steamer Captain

con destino al puerto de .....en la
destined to the port of in the

REPÚBLICA DE EL SALVADOR, á la consignación de .....
Republic of El Salvador to the consignment of

por orden y cuenta de .....
for order and account of

Marca Mark	Numero de Cada Bulto Number on each Package	No. de Bultos No. of Packages	Clase de Bultos Kind of Packages	Peso Bruto (Kilos) Gross Weight (Kilos)		Nombre y Clase de las Mercaderias Name and Kind of Merchandise	Procedencia Origin	Valor Value
				Cada Butto Each Package	Totales Totals			

Para escribir en letras
To be written in letters

..... juran y de-
swears and de-
clarean bajo su palabra de honor, que la
clares on his word of honor that the
Factura que precede, consta de .....
above invoice composed of
folio....comprende.....
pages comprises
bultos con peso en junto de .....
packages with a total weight of
Kilógramos y valor total de .....
Kilos and total value of
..... pesos oro mericano que la marca y
dollars gold that the
número de cada bulto, el peso y
mark and number of each
contenido de los mismos y el precio con
package the weight and contents of
que aparecen, es el que tienen los bultos
same and the prices specified are
remitidos y con el que figuran en
correct for the packages shipped and
nuestros libros, y que la suma por
are in accordance with our books and that the
que van asegurados es de .....
sum for which they are insured is
.... pesos oro americano
dollars gold

Fechado en New York.....
.....

Por .....
Per

Factura No. ....

Certifico: que la factura que precede me fué presentada por.....
.....:
que la firma Puesta al pié de la declaración jurada, que antecede, es auténtica y que los remitentes ejercen el Comercio en esta plaza.

Fechado en New York,
.....

DERECHOS

$..... —
100

ping and Navigation Companies are, in the judgement of the Consul, of recognized business integrity.

(i) Shippers must present the copies of Consular Invoices to the Consulate for legalization before the sailing of the ship to which they refer, otherwise the consulate has discretionary power to charge double fees.

(j) The consular fees for legalization of Invoices will be:

3% of the total value of the merchandise shipped, in which value are to be included all shipping expenses.
Of this 3% one half (or one and one half per cent) will be collected from the shipper at the Consulate in New York and the other half (or one and one half per cent) will be collected from the Consignee in the Custom House at the port of destination.

The calculation of the fees by the shippers will greatly facilitate the delivery to them of the Consular Invoice duly legalized.

(k) Shippers should understand that a Consular Invoice is a public document, and not merely a commercial paper or ordinary bill, and as such, should be treated with all the formality and care which a notary would apply to deeds, contracts, agreements, etc. To this end, the Consul will not accept Invoices, Bills of Lading or Manifests which contain interlineations, blots, corrections or erasures, unless these are listed at the foot and recognized by signature of the shipper, and when these interlineations, etc., are present, an extra charge of one dollar will be made for each defective copy.

(l) Invoices, Bills of Lading and Manifests cannot be accepted, which deal with the shipment of arms, gunpowder, dynamite or other explosives of equal or greater force, or of drugs and toxic substances of narcotic action, such as opium in all its forms, morphine, narcotin, heroin, peronin, cocaine, etc., unless the Consul has the authorization of the Secretary of Foreign Affairs for such importation into the Republic.

Bills of lading: (a) Accompanying the set of Consular Invoices the Consulate requires shippers to provide four signed copies of the corresponding Bill of Lading, which will be stamped with the consular visé. The charge will be $1.00 per each $500.00 or fraction of declared value but not exceed $10.00 per set of four Bills of Lading, and $1.00 (one dollar) for each additional copy required by the shipper.

Of the four copies, three, non-negotiable, will remain in the custody of the Consulate, and one will be returned to the shipper. The Bill of Lading should contain at least the principal items of information required to be shown on the Consular Invoice.

(b) For several Consular Invoices for goods belonging to one owner and addressed to the same port of destination there need be provided only one Bill of Lading.

Letters of correction: When, by any involuntary fault of the interested party, the Invoices, Bills of Lading or Manifests contain errors which lend themselves to correction, said errors may be corrected by means of a "Letter of Correction," in which the interested party must make the necessary emendations, and give an explanation of the case.

This letter of correction must be presented to the same Consul who made the respective certification, and he will visé the same, if he deems it justifiable, and will charge for his visé the sum of $1.50 (one dollar and fifty cents), except when the emendation is of a Consular Invoice, when the charge will be 25% of the fees charged for the original visé.

Parcel post packages: Invoices to be made in Spanish. Invoices to be made in Triplicate. Invoices will be returned to shipper duly viséed without any consular charge.

Calculation of fees on consular invoices: The fees are three per cent of the C.I.F. value of the goods, or of the sum for which the goods are insured. If the amount for which the goods are insured is greater than the value of the goods plus 15%, then the fees are three per cent of the amount insured. If the value of the goods plus 15% is greater than the amount insured, then the fees are three per cent of the C.I.F. value of the goods. As for example:

(a) Value of goods	$100.00	Value of goods	$100.00
Amount insured	120.00	15%	15.00
			$115.00

Fees to be calculated as 3% of $120.00 because the amount insured is more than $115.00.

(b) Value of goods	$100.00	Value of goods	$100.00
Amount insured	110.00	15%	15.00
			$115.00

Fees to be calculated as 3% of $100.00 because the amount insured is less than $115.00.

Customs Regulations: Consular invoices for flour must be accompanied by a certificate from the mill, giving the brand and the quantity and quality of the consignment, such certificate to be viséed by an agent of the pure food authorities of the country of origin.

Firearms, cartridges, and so forth, cannot be shipped without the permission of the consul, excepting army rifles, ammunition in large quantities, and so forth. Lard imported into Salvador must be accompanied by a duly legalized certificate of purity, setting forth the quantity and quality of the shipment. On shipments of liquor, the percentage or grade of alcohol contained must be stated.

Customs Tariff: The duty on imports into Salvador is levied on gross weight, and there is apparently no objection to mixed packing, provided that the merchandise is properly declared.

Marking Packages: All packages must be marked and numbered in serial order. Bales without numbers are charged extra duties. Packages may be marked with stencil or a brush.

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Acajutla .....TBL
Ahuachapan .....(*via Acajutla*)
Armenia .....(*via Acajutla*)
Chalatenango .....(*via Acajutla*)
Coatepeque .....(*via Acajutla*)
Cojutepeque—
(*via La Libertad or Acajutla*)
Gotera .....(*via Acajutla*)
La Libertad .....TBL
La Union .....TBL
San Miguel .....(*via La Union*)
San Salvador—
(*via La Libertad or Acajutla*)
Santa Ana .....(*via Acajutla*)
Santa Tecla—
(*via La Libertad or Acajutla*)
Santiago de Maria ....(*via La Union*)
San Vicente .....(*via La Libertad*)
Sensuntepeque .....(*via Acajutla*)
Sonsonate .....(*via Acajutla*)
Usulutan .....(*via La Union*)
Zacatecoluca .....(*via La Libertad*)

Average time, New York to Acajutla .....15 days

Postal Regulations: Mail for El Salvador is despatched from New York, New Orleans and San Francisco.

Combination Packages: A combination package, so termed, may consist of (1) a sealed envelope containing a written or printed communication, and (2) an unsealed container enclosing either printed matter, or samples of merchandise. The two parts must be firmly attached together. Each part must be separately addressed to the same addressee. Each part must bear postage at the rate as specified for such part if mailed separately, and must conform to the general regulations governing that classification.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 8 pounds 12 ounces.

Letters: Postage rate, 2 cents per ounce or fraction. Registration, 15 cents, with return receipt if requested. In order to insure prompt handling upon receipt in El Salvador of sealed letter mail containing merchandise, it is requested that they bear the following notation: "May be opened for customs examination before delivery to addressee."

Parcel Post: Postage rate, 14 cents per pound or fraction. Weight limit, 22 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, 15 cents, with return receipt if requested. Indemnity limited to $5.00 per parcel up to 11 pounds weight, and $10.00 if over 11 pounds. Parcels cannot be insured, except privately, nor sent C. O. D. Certificate of mailing, Form 2965, one copy without charge, extra copies one cent each; Form 3817, one cent each.

Customs declarations, 2 copies, Form 2966. The printed part of customs declarations may be in English, but the part indicating the class of merchandise contained in the parcel must be in Spanish and in conformity with the nomenclature of the customs tariff. The commercial invoice as presented for consular visé must be in triplicate. The original must be forwarded to the addressee in Salvador; one copy is retained by the consulate, and the other goes to the post office in Salvador. All parcel post shipments must be accompanied by a commercial invoice, written in Spanish and viséed by a Salvadorian consulate. If there is no such consulate in the city of origin, the invoice must be viséed by the consulate of a friendly nation or, failing in this signed by two reputable merchants; in these cases a copy of the invoice, with signatures, should be filed with the consulate general in New York.

Commercial invoice may be enclosed, open, in parcel. Customs duties cannot be prepaid.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Printed Matter: *Postage rate,* 1 cent for each 2 ounces or fraction of 2 ounces; except newspapers and periodicals, 1 cent for each 4 ounces or fraction of 4 ounces. *Maximum weight,* 8 pounds 12 ounces; except single copies of printed books, no limit. *Maximum Size,* 18 inches in any one direction; except rolls, which may be 40 inches in length by 6 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 18 ounces. *Maximum size,* length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: *Regular mails:* Arms of war, bank notes, gold or silver coins, all precious articles. *Parcel Post:* Apparatus for the manufacture of money, arms and other implements of war (including rifles of every nature and revolvers of 41 and 44 calibre), counterfeit coins and coins below 0.900, nitrate of potash and nitrate of salt (saltpeter, calcium nitricum), nitrate of baryte of strontium in quantities of more than 5 kilos, caramel, must, supplies usable in the manufacture of imitation wines.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: Bills of lading must show gross weights in pounds and kilos. "To order" or "to order notify" bills of lading are issued for Salvador. Bills of lading drawn "to order" must give name of party to be notified.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

Panama Mail S. S. Co., 10 Hanover Square, New York. Freight and passenger service, from New York, every 3 weeks, for Libertad and La Union direct; (via Cristobal), for Acajutla, La Libertad, and La Union. Dock Receipt, on company's form, in quadruplicate. Bills of Lading, company keeps 5 copies for La Libertad and La Union direct; 9 copies for La Union and Acajutla, and La Libertad transshipments. Minimum Bill of Lading, $7.50.

★ **Pacific Steam Navigation Co.** (Sanderson & Son, Inc.), 26 Broadway, New York. Freight and passenger service, from New York, fortnightly, for Colon, thence by connecting steamer for ports in Salvador. Dock Receipt, on company's form, in triplicate. Bills of Lading, 9 company copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

★ **Panama Railroad S. S. Line,** 24 State St., New York. Freight, mail and passenger service, from New York, every ten days, by transshipment at Cristobal for La Union, La Libertad and Acajutla. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $7.50. Parcel Receipts (packages not exceeding $10.00 in value or 2 cubic feet in measurement), $3.00. Parcel Receipts, issued.

★ **United Fruit Company S. S. Service,** 17 Battery Place, New York. Freight, mail and passenger service, from New York, twice a week, for Colon, thence by connecting steamer for ports in Salvador. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 10 copies. Minimum Bill of Lading, $7.50. Parcel Receipts (packages not exceeding $5.00 in value or 3 cubic feet in measurement), $3.00.

SAILINGS FROM BOSTON

★ **United Fruit Company S. S. Service,** Long Wharf, Boston. Freight service, from Boston, weekly. See New York.

SAILINGS FROM LOS ANGELES

★ **Johnson Line** (W. R. Grace & Co.), Los Angeles. Freight service, from Los Angeles, about monthly. See San Francisco.

Panama Mail S. S. Co., 548 South Spring St., Los Angeles. Freight and passenger service, from Los Angeles, three a month, for Acajutla, La Libertad and La Union. See route note, San Francisco.

SAILINGS FROM NEW ORLEANS

★ **United Fruit Co. S. S. Service,** 321 St. Charles St., New Orleans. Freight service, from New Orleans, weekly, for Acajutla. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 10 copies. Minimum Bill of Lading, $7.50. Parcel Receipts (packages not over $5.00 in value or 3 cubic feet in measurement), $3.00.

SAILINGS FROM SAN FRANCISCO

★ **Johnson Line** (W. R. Grace & Co.), 322 Pine St., San Francisco. Freight and passenger service, from San Francisco, about monthly, for Acajutla and La Libertad. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

Latin America Line (R. S. Silva & Co.), 149 California St., San Francisco. Freight and passenger service, from San Francisco, about monthly, for Acajutla and La Libertad. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

Panama Mail S. S. Co., 2 Pine St., San Francisco. Freight and passenger service, from San Francisco, three a month, for Acajutla, La Libertad and La Union. Dock Receipts, 2. Bills of Lading, 4. Minimum Bill of Lading, $5.00.

SAILINGS FROM SEATTLE

★ **Johnson Line** (W. R. Grace & Co.), Hoge Bldg., Seattle. Freight service, from Seattle, about monthly. See San Francisco. Parcel Receipts, issued.

Latin-American Line (Lea Matthew Shipping Corp.), Seattle. Freight service, from Seattle, fortnightly. See San Francisco.

GENERAL EXPORT INFORMATION

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.

SAMOA

The Samoan Islands, Apolima, Savaii and Upolu, are administered by the government of New Zealand as a mandatory British colony. The other islands, Ofu, Olosega, Tau and Tutuila are possessions of the United States. The area of British Samoa is 1200 square miles with a population of 37,000; that of American Samoa, 100 square miles with a population of 10,000.

American Consulates: British Samoa is included in the jurisdiction of the American Consulate at Auckland (New Zealand). Information relative to American Samoa may be obtained from the Bureau of Insular Affairs, Washington, D. C.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Samoa.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Regulations: For British Samoa see under *United Kingdom.*

Ports and Trade Centers: Apia and Pagopago are the ports and trade centers of Samoa.

Postal Regulations: For American Samoa domestic rates and regulations apply. For British Samoa see under *New Zealand.*

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: Bills of lading must show gross weights in pounds and kilos.

SAILINGS FROM NEW YORK

★ **American & Australian Line** (Norton, Lilly & Co.), 26 Beaver St., New York. Freight service, from New York, about fortnightly (via Sydney/Auckland), for Pago Pago. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world.

U. S. & Australasia Line (U. S. & Australasia Lines, Inc.), 10 Bridge St., New York. Freight service from New York, about monthly, for Pago Pago. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, $1.25 per cubic foot; liability limited to $20.00.

SAILINGS FROM SAN FRANCISCO

Oceanic S. S. Co. (Matson Navigation Co.), 215 Market St., San Francisco. Freight and passenger service, from San Francisco, every three weeks, for Pago Pago. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone 1247 Whitehall

SARRE TERRITORY

Area and Population: The Sarre Territory was formerly a part of Germany. It lies to the east of Luxembourg and north of the French department of Moselle. The area is 220 square miles with a population of 700,000.

The territory is governed by a commission appointed by the council of the League of Nations, whose administration is to continue until 1935 when a plebiscite will be held, the inhabitants voting whether the territory is to be returned to Germany, annexed to France, or to become independent.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on the Sarre.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Ports and Trade Centers: The principal trading center is Saarbrucken, which is reached via Antwerp.

Postal Regulations: Mails for the Sarre Territory are despatched from New York.

Parcel Post: Weight limit, 22 pounds. Registration, not permitted, nor can parcels be insured or sent C. O. D. Customs declarations, one copy, Form 2966, 2 copies, Form 2967. Postage rate, 12 cents per pound or fraction, plus transit charges—charges, up to 2 pounds, 9 cents; 2 pounds to 11 pounds, 15 cents; 11 pounds to weight limit, 27 cents.

From June 15, 1925, a terminal charge of two cents per pound or fraction must be prepaid in addition to regular postage rate.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Unmailable Matter: *Regular mails,* bills on the Bank of Venice, playing cards, literary works (printed), medicines (compounded not denominated, not shown in the official pharmacopœia), saccharine. The following are prohibited, except on special permit: Articles which are known or supposed to be liable to customs duty, or which contain goods not admitted to importation, are delivered to the customs authorities, who apply the respective duties and legislative provisions; arms (regulation, portable) of war in use in other countries (rifles and carbines), ancient arms of all kinds for trophies, commercial arms, arms mounted on carriages, and carriages for same; equipment for watch making, exclusively for watches; figs, intended only for distillation or for the manufacture of wine; flowers, cut; gems, cut; scientific and precious stones, except stones for industrial uses; grapes, vintage and grape hulls; meats, preserved by refrigerating process; musts, vintage; pearls, fine; peppers (general exception for "Kary Powder," and similar preparations). The prohibition does not effect peppers imported under the régime of warehousing and transit; plants and cuttings of vines; projectiles; raisins and dates intended only for distillation or the manufacture of wine; shells (empty war), and watch works of small quantities.

SENEGAL

Senegal has an area of 74,000 square miles, and a population of about 5,600,000. The principal imports are white and colored cotton goods, wool and silk textiles, liquors, rice, sugar, provisions, metal and iron goods, and so forth. The principal exports are groundnuts, gum, rubber, hides, palm kernels, frozen beef and beeswax. Dakar has a population of over 25,300, while St. Louis and Rufisque have 22,093 and 12,457 inhabitants respectively. There is a railway between Dakar and St. Louis, about 165 miles, on which there are two trains daily. The Senegal River still plays an important part in the carrying of produce between the markets of the coast and the interior. In the dry season it is not navigable beyond Podor, but from July to January boats may ascend as far as Kayes. The Casamance River is navigable to Adenen, 140 miles, and the Saloum for 90 miles from its mouth.

The Senegal-Niger Railway runs from Kayes to Koulikoro, 349 miles, where connection is made with steamboats for Timbuktu. A telegraph line between Timbuktu and Algeria is in course of construction.

American Consulates: There is an American Consulate at Dakar.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Senegal, add 6 hours to New York standard time.

	A	B	C	D	E
Cable, via Brest-Dakar					
Full rate	.59	.63	.67	.70	.73
Deferred rate	.29½	.31½	.33½	.35	.36½
Preferred rate	.62	.65	.68	.71	.74
Urgent rate	1.36	1.39	1.42	1.45	1.48
Cable rate	—	—	—	—	—
Week-end letter	—	—	—	—	—
Cable, via Cadiz					
Full rate	.60	.64	.68	.71	.74
Deferred rate	.30	.32	.34	.35½	.37
Preferred rate	—	—	—	—	—
Urgent rate	1.30	1.33	1.36	1.39	1.42
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.59	.63	.67	.70	.73
Deferred rate	.29½	.31½	.33½	.35	.36½
Partly urgent rate	1.36	1.40	1.44	1.47	1.50
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and

Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Senegal.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *France.*

Consular Regulations: See under *France.*

Parcel Post: There is parcel post service to all post offices in Senegal.

Weight limit, 22 pounds.
Postage rate, 14 cents per pound, or fraction.
Transit charges,
Up to 2 pounds, 27 cents.
2 to 11 pounds, 45 cents.
11 to 22 pounds, 82 cents.
Customs declarations, Form 2967, 2 copies, Form 2966, 1 copy.
Export declaration, Form S. 250, $25.00 or over.
Consular documents, See France.
Registration, not permitted.
Insurance, none, except private.
C. O. D. service, none.
Sealing of packages not permitted.
Maximum size, length 3′6″; length and girth, 6′0″.

Shipping Routes and Regulations: See under *Africa, West Coast.*

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

SEYCHELLES

Seychelles is a colonial possession of Great Britain comprising about 90 islands in the Indian Ocean to the north of Madagascar. The principal island is Mahe. The smaller islands are the Aldebras, Alphonse Island, the Amirantes, Assumption Island, Astove Island, Bijoutier Island, Coetivy, the Cosmoledos, Curieuse, Felicite, Flat Island, La Digue, Praslin, Providence Island, St. Francois, St. Pierre and Silhouette.

American Consulates: The Seychelles are included in the jurisdiction of the American Consulate at Tanararive (Madagascar).

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Seychelles, add 8 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.66	.70	.74	.77	.80
Deferred rate	.33	.35	.37	.38½	.40
Preferred rate	.74	.77	.80	.83	.86
Urgent rate	1.72	1.75	1.78	1.81	1.84
Cable letter	.18	.19	.20	.21	.22
(Minimum, 20 words, plus 5 cents)					
Week-end letter	—	—	—	—	—
Radio					
Full rate	.66	.70	.74	.77	.80
Deferred rate	.33	.35	.37	.38½	.40
Partly urgent rate	1.72	1.76	1.80	1.83	1.86
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Seychelles.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *United Kingdom.*

Consular Regulations: No consular documents are required. A special form of commercial invoice and certificate of value is required, but does not need to be consulated. See Customs Regulations.

Customs Regulations: The following form of commercial invoice and certificate of value is required for all shipments to Seychelles.

FACE OF INVOICE

[Here insert usual particulars, including place and date, name and address of supplier, etc.]

Country of Origin	Marks and Nos. on Packages	Quantity and Description of Goods	Selling Price to Purchaser	
			@	Amount

CERTIFICATE OF VALUE TO BE WRITTEN OR PRINTED ON BACK OF INVOICE

(1) Manager, chief clerk, or as the case may be.

(2) Name of firm or company.

(3) Name of city or country.

(4) These words should be omitted where the manufacturer or supplier himself signs the certificate.

(5) Particulars of any special arrangement.

I, (1) ....., of (2) ....., of (3) .....,
supplier / manufacturer of the goods enumerated in this invoice amounting to ....., hereby declare that I [(4) have the authority to make and sign this certificate on behalf of the aforesaid manufacturer, / supplier, and that I] have the means of knowing and do hereby certify as follows:—

1. That this invoice is in all respects correct, and contains a true and full statement of the price actually paid or to be paid for the said goods at the place of purchase of such goods, and the actual quantity thereof.

2. That no different invoice of the goods mentioned in the said invoice has been or will be furnished to anyone; and that no arrangement or understanding affecting the purchase-price of the said goods has been or will be made or entered into between the exporter and purchaser or by anyone on behalf of either of them, either by way of discount, rebate, compensation, or in any manner whatever, other than as fully shown on this invoice, or as follows: (5) .....

Dated at ....., this ..... day of ....., 192

Witness: ..... Signature: .....

Parcel Post: There is parcel post service to all post offices in Seychelles.

Weight limit, 11 pounds.
Postage rate, 14 cents per pound, or fraction.
Transit charges,
Up to 3 pounds, 48 cents.
3 to 7 pounds, 90 cents.
7 to 11 pounds, $1.26.
Customs declarations, Form 2966, 1 copy.
Export declaration, Form S. 250, $25.00 or over.
Consular documents, none.
Registration, not permitted.
Insurance, none, except private.
C. O. D. service, none.
Sealing of packages, not permitted.
Maximum size, length 3′6″; length and girth, 6′0″.

Prohibited Articles: Letters; cast-off clothes for sale. Plants, and so forth, are liable to disinfection.

Passenger Routes and Regulations: Salesmen visiting Seychelles are required to take out a trading license, the fee for which varies according to the class of merchandise handled.

Shipping Routes and Regulations: See under *Africa, East Coast.*

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone, Whitehall 1247

SIAM

Siam is situated in southeastern Asia, and covers an estimated area of about 220,000 square miles. Its population is approximately 8,000,000. The principal products are pepper, hides, rice and enormous quantities of teakwood. Gold and precious stones, as well as tin, are known to exist, and are mined to some extent. Steel, iron and machinery, hardware and cutlery, sugar, cotton goods, cotton yarn, silks and gunny bags are the chief articles which are imported into Siam. There are about 1,500 miles of railways in Siam, while many miles of new line are under construction, and there are electric cars in Bangkok.

The spoken and written language is Siamese, but for commercial purposes the English language is in general use. For advertising, however, the Siamese and Chinese languages are the most useful, and the translation of advertisements into these languages can easily be arranged by local newspapers. While the Siamese system of weights and measures is in general use, the metric system is now adopted in many of the government departments and has been used by the Royal Railways for several years.

American Consulates: There is an American consulate at Bangkok.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Siam, add 12 hours to New York standard time.

	A	B	C	D	E
Via San Francisco and wireless					
Full rate	.89	.86	.83	.81	.77
Deferred rate	.44½	.43	.41½	.40½	.38½
Cable, via Moulmein					
Full rate	.89	.93	.97	1.00	1.03
Deferred rate	.44½	.46½	.48½	.50	.51½
Cable, via Singapore					
Full rate	1.05	1.09	1.13	1.16	1.19
Deferred rate	.52½	.54½	.56½	.58	.59½

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

CHINA
INDIA
TONQUIN
Tuyen Kwang
Cho bo
Songsai
Hanoi
Hai phong
Nam-dinh
Luang-Prabang
FRENCH
HAINAN
Hatinh
Packlai
Pachoi
Dong-hui
Nong-kai
Outhen
Lom
Lakhong
HUE
SIAM
INDO-
Turan
BURMA
Bassac
Ayuthia
Khong
Me-Kong
Stung-Treng
Sambor
Quin-hon
Bangkok
Battambang
Kratie
Tachin
Chantaboun
Pursat
CHINA
Perchabari
Pran
Bang-pra
Ra-yong
CAMBODIA
Croc-chemar
Udong
The Pong
Pnam Penh
Bien-hoa
Bang-Tapau
Chau-dok
Pahtia
Saigon
Binh-Tuah
Htayan
Lang Xuyen
Bario
Mitho
Vinh-long
Takkechio
Bac-trang
COCHIN
Betrang
Bandon
Bac-liew
MALAY
Lacon
Sungora
Patani
Khuntani
Yala
PENINSULA
Kota Bharu
FRENCH
INDO-CHINA
SIAM

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Siam.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Commercial Invoices: The commercial invoices covering shipments to Siam must specify the quantities, net weight and value of the goods. By net weight is meant the weight of the goods exclusive of the immediate container and all wrappings. The weight may be stated in pounds or kilos.

Consular Offices: There are Siamese consular offices in the following cities. The regulations are uniform for all offices except as otherwise stated under *Consular Regulations.*

San Francisco: Consulate, 911 De Young Building. (Telephone, Kearny 367). 9 a.m. to 12 m. and 2 p.m. to 5 p.m. Jurisdiction "west of the Rocky Mountains." Henry G. W. Dinklespiel, Consul.

Consular Regulations: No consular documents are required.

Parcel Post: There is parcel post service to all post offices in Siam.

Weight limit, 11 pounds.
Postage rate, 14 cents per pound, or fraction.
Transit charges,
Up to 11 pounds, 20 cents.
Customs declarations, Form 2966, 1 copy.
Export declaration, Form S. 250, $25.00 or over.
Consular documents, none.
Registration, 15 cents.
Insurance, none, except private.
C. O. D. service, none.
Sealing of packages, not permitted.
Maximum size, length 3′6″; length and girth, 6′0″.

Patents and Trade-Marks: A trade-mark registration law, the first in Siam, was promulgated in 1914, and originally intended to come into effect in October of that year. The operation of the law was, however, suspended in consequence of the outbreak of the war and, perhaps, of certain objections to the law as framed. This law remains suspended, but the registration office created by it has been open for several years and is constantly receiving applications for registrations of trade-marks in anticipation of the putting into effect of the law. Though it is not possible to secure any authoritative information as to when that will be, and though, according to the official in charge, applications made in advance will presumably have no priority over those made later, it would seem advisable for American firms to place their applications on file as early as possible.

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world.

In former years a considerable number of American firms have caused their trade-marks to be recorded at the American Consulate at Bangkok. It should be especially noted that these trade-marks are not in any sense registered under the Siamese law, nor can the Consulate take steps to have them or any other trade-mark so registered.

The law provides that applications can be made only by persons having a fixed place of business in Siam, and that if such applicants are not the owners of the trade-mark they must accompany their applications with written authority from the owner to apply for registration. It is evident that under this provision no foreign firm can register its trade-mark without establishing a place of business to apply for registration. Though inconvenient in this respect, the clause in question is a protection against registration of trade-marks by unauthorized persons, as the applicant must presumably show proof that he is the rightful owner of the trade-mark or the duly authorized agent of the owner. The practical operation of the law cannot be foretold, but it would seem that an attorney or any other person with a fixed place of business in Siam could be empowered to register a trade-mark. The privilege of registration is denied, however, to trade-mark owners who are subjects of nations maintaining extra territorial jurisdiction in Siam. Great Britain, Denmark and now the United States have abandoned their extra territorial jurisdiction and are accordingly entitled to the full benefits of the law.

The application for registration must be dated and must contain the following information:

1. The name, nationality, residence and occupation of the applicant.
2. The name, nationality, residence and occupation of the owner of the trade-mark, if he be not the applicant.
3. The class of goods to which the trade-mark applies, classified according to the prescribed schedule.
4. A description of the trade-mark, showing its true dimensions.
5. Three copies of the trade-mark, printed, engraved or drawn on tough paper in such a way as to be durable. These representations of the trade-mark may be enlarged or reduced. The application is made to the Trade-Mark Registry Office, Ministry of Agriculture, Bangkok.

Provision is made for transfer of the right to use a trade-mark to a new agent or owner, such transfer to be duly registered before becoming valid.

Registrations of trade-marks may be cancelled by the registrar if the owner fails to have a fixed place of business or an agent with a fixed place of business in Siam for more than two years.

Rightful owners of trade-marks registered by persons not entitled to them may apply to the proper court for cancellation of such fraudulent registration.

It is to be noted that, irrespective of the law under discussion, the Siamese penal code punishes fraudulent or unauthorized use of trade-marks, labels and containers. Several convictions have been obtained recently in cases of substitution of goods in trade-marked containers. In consequence there has been, up to this time, very little "pirating" of trade-marks.

The necessary procedure for American firms desiring to register their trade-marks or trade names is, therefore, to station a representative in Siam or to appoint a local agent. The number of possible satisfactory agents is, unfortunately, very limited, but the American Consulate is constantly furnishing lists of firms engaged in Siamese trade, and will take pleasure in being of such assistance as may be possible.

Previous reports on the Trade-Mark Law were made by this office and copies of the law furnished on June 15 and December 18, 1914.

As the Siamese copyright law protects only matter printed and published in Siam, it is not of commercial interest to American firms.

There is no patent registration law as yet in force in Siam, but patented articles are protected by the penal laws above mentioned when distinctively marked.

Ports and Trade Centers: Bangkok is the principal port, and the leading trading center for Siam. See also under *French Indo-China.*

Shipping Routes and Regulations: See under *French Indo-China.*

U. S. PORTS and SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

SIBERIA
and the
FAR EASTERN REPUBLIC

SIBERIA

Siberia has an area of 4,786,730 square miles and a population of about 7,800,000, while the Central Asian provinces have a population of almost 10,000,000.

American Consulates: There are no American Consular offices or jurisdiction in Siberia.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Siberia.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

Consular Regulations: No consular documents are required.

TO SIBERIA
SHIP THRU **ARTHUR T. BLACKMAN, INC.** NEW YORK
Best Routes FOREIGN FREIGHT CONTRACTORS Lowest Rates
15-25 Whitehall Street Phone: Bowling Green 9364, 9365

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Alexandrovsk .....TBL
Askabad .....(*via Vladivostok*)
Baikal .....(*via Vladivostok*)
Balagansk .....(*via Vladivostok*)
Barnaul .....(*via Vladivostok*)
Blagovestchensk ....(*via Vladivostok*)
Bokhara .....(*via Vladivostok*)
Charjin .....(*via Vladivostok*)
Cheliabinsk .....(*via Vladivostok*)
Chita .....(*via Vladivostok*)
Ekaterinburg .....(*via Vladivostok*)
Illisk .....(*via Vladivostok*)
Irbit .....(*via Vladivostok*)
Irkutsk .....(*via Vladivostok*)
Kansk .....(*via Vladivostok*)
Khabarocka .....(*via Vladivostok*)
Khiva .....(*via Vladivostok*)
Khokand .....(*via Vladivostok*)
Kiakhta .....(*via Vladivostok*)
Kizil Arvat .....(*via Vladivostok*)
Kopal .....(*via Vladivostok*)
*Korsakovsk (Japanese) .....TBL
Krasnoiarsk .....(*via Vladivostok*)
Krasnovodsk .....(*via Vladivostok*)
Kungrad .....(*via Vladivostok*)
Merv .....(*via Vladivostok*)
Nerchintsk .....(*via Vladivostok*)
Nero .....(*via Vladivostok*)
Obi .....(*via Vladivostok*)
*Odomari (Japanese) .....TBL
Okotsk .....(*via Vladivostok*)
Omsk .....(*via Vladivostok*)
Pavolsk .....(*via Vladivostok*)
Petro Alexandrovsk (*via Vladivostok*)
Petropaulovsk .....(*via Vladivostok*)
Samarkand .....(*via Vladivostok*)
Semipalatinsk .....(*via Vladivostok*)
Soungari .....(*via Vladivostok*)
Stretinsk .....(*via Vladivostok*)
Tashkent .....(*via Vladivostok*)
Tchita .....(*via Vladivostok*)
Tobolsk .....(*via Vladivostok*)
Tomsk .....(*via Vladivostok*)
Turinsk .....(*via Vladivostok*)
Turkestan .....(*via Vladivostok*)
Vernoil .....(*via Vladivostok*)
Viatka .....(*via Vladivostok*)
Vladivostok .....TBL
Yakutsk .....(*via Vladivostok*)
Yenesiesk .....(*via Vladivostok*)

*Japanese consular regulations apply—See "Japan."

Shipping Routes and Regulations: Lines operating to North China and Japanese ports will call if sufficient cargo offers, or receive cargo for transshipment at Yokohama or Kobe, or by rail from Port Arthur or Dairen.

General Export Information

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.

SIERRA LEONE

Sierra Leone comprises an area of 32,100 square miles, with a population of 1,250,000. Exports consist chiefly of kola nuts, ginger, gum copal, palm oil and kernels, hides, rice, piassava and rubber. Imports are cotton manufactures, coal, wearing apparel, iron, hardware, beer, biscuits, candles, and so forth. The imports amount to about $7,100,000 annually and exports about $6,500,000.

American Consulates: Sierra Leone is included in the jurisdiction of the American Consulate at Dakar (Senegal).

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Sierra Leone, add 5 hours to New York standard time.

	A	B	C	D	E
Cable, for Freetown, Water Street, and Cline Town					
Full rate	.81	.85	.89	.92	.95
Deferred rate	.40½	.42½	.44½	.46	.47½
Preferred rate	.86	.89	.92	.95	.98
Urgent rate	2.08	2.11	2.14	2.17	2.20
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Cable, for all other places					
Full rate	.85	.89	.93	.96	.99
Deferred rate	.42½	.44½	.46½	.48	.49½
Preferred rate	.90	.93	.96	.99	1.02
Urgent rate	2.20	2.23	2.26	2.29	2.32
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio, for Freetown, Water Street, and Cline Town					
Full rate	.81	.85	.89	.92	.95
Deferred rate	.40½	.42½	.44½	.46	.47½
Partly urgent rate	2.08	2.12	2.16	2.19	2.22
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio, for all other places					
Full rate	.85	.89	.93	.96	.99
Deferred rate	.42½	.44½	.46½	.48	.49½
Partly urgent rate	2.20	2.24	2.28	2.31	2.34
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Sierra Leone.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *United Kingdom.*

Consular Regulations: No consular documents are required. A special form of commercial invoice and certificate of value is required, but does not need to be consulated. See Customs Regulations.

Customs Regulations: The following form of commercial invoice and certificate of value is required for all shipments to Sierra Leone.

FACE OF INVOICE

[Here insert usual particulars, including place and date, name and address of supplier, etc.]

Country of Origin	Marks and Nos. on Packages	Quantity and Description of Goods	Selling Price to Purchaser	
			@	Amount

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Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world.

CERTIFICATE OF VALUE TO BE WRITTEN OR PRINTED ON BACK OF INVOICE

(1) Manager, chief clerk, or as the case may be.

(2) Name of firm or company.

(3) Name of city or country.

(4) These words should be omitted where the manufacturer or supplier himself signs the certificate.

(5) Particulars of any special arrangement.

I, (1) ....., of (2) ....., of (3) ....., supplier / manufacturer of the goods enumerated in this invoice amounting to ....., hereby declare that I [(4) have the authority to make and sign this certificate on behalf of the aforesaid manufacturer, supplier, and that I] have the means of knowing and do hereby certify as follows:—

1. That this invoice is in all respects correct, and contains a true and full statement of the price actually paid or to be paid for the said goods at the place of purchase of such goods, and the actual quantity thereof.

2. That no different invoice of the goods mentioned in the said invoice has been or will be furnished to anyone; and that no arrangement or understanding affecting the purchase-price of the said goods has been or will be made or entered into between the exporter and purchaser or by anyone on behalf of either of them, either by way of discount, rebate, compensation, or in any manner whatever, other than as fully shown on this invoice, or as follows: (5) .....

Dated at ....., this ..... day of ....., 192

Witness: ..... Signature: .....

Ports and Trade Centers: The principal ports and trade centers are Bonthe, Freetown, Kent, Moyambo, Moyasso, Pendenibu, Sherbro and Waterloo. For routing instructions see ports and trade centers under *Africa, West Coast.*

Postal Regulations: Mails for Sierra Leone are despatched from the New York office.

Combination Packages: Combination packages are not permitted in the mails to Sierra Leone.

Commercial Papers: Postage rate, 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. Maximum weight, 4 pounds 6 ounces.

Letters: Postage rate, 5 cents for the first ounce or fraction, 3 cents for each additional ounce or fraction. Registration, 10 cents, with return receipt if requested. Merchandise may be mailed at letter rate. Weight limit, 4 pounds 6 ounces. Maximum size, length 18 inches in any one dimension; except rolls, length 30 inches, diameter 4 inches.

Parcel Post: There is parcel post service to all post offices in Sierra Leone.

Weight limit, 11 pounds.
Postage rate, 14 cents per pound, or fraction.
Transit charges,
Up to 3 pounds, 60 cents.
3 to 7 pounds, 84 cents.
7 to 11 pounds, $1.14.
Customs declarations, Form 2966, 1 copy.
Export declaration, Form S. 250, $25.00 or over.
Consular documents, none.
Registration, not permitted.
Insurance, none, except private.
C. O. D. service, none.
Sealing of packages, not permitted.
Maximum size, length 3′6″; length and girth, 6′0″.

Shipping Routes and Regulations: See under *Africa, West Coast.*

SOCIETY ISLANDS

The Society Islands comprise a total of more than 200 islands and islets belonging to France, with an estimated population of about 33,000. Papeete, the capital and principal seaport, is on the island of Tahiti. The chief products of the islands are cocoanuts, vanilla beans and fruits, copra being the chief article of export. Phosphate deposits on the island of Makatea are also a source of revenue. The supply is said to be inexhaustible. Other products that enter into the export trade include pearl shells and beeswax. The principal articles imported are cotton manufactures, iron and steel manufactures, kerosene and food products. The imports amount to about $1,600,000 worth annually, while the exports are somewhat less. The United States leads in both imports and exports.

American Consulates: There is an American Consulate at Papeete.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Society Islands.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *France.*

Consular Regulations: See under *France.*

Parcel Post: There is parcel post service to all post offices in the Society Islands.

Weight limit, 22 pounds.
Postage rate, 14 cents per pound, or fraction.
Transit charges, none.
Customs declarations, Form 2967, 2 copies, Form 2966, 1 copy.
Export declaration, Form S. 250, $25.00 or over.
Consular documents, none.
Registration, not permitted.
Insurance, none, except private.
C. O. D. service, none.
Sealing of packages, not permitted.
Maximum size, length 3′6″; length and girth, 6′0″.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States*. For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers*. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

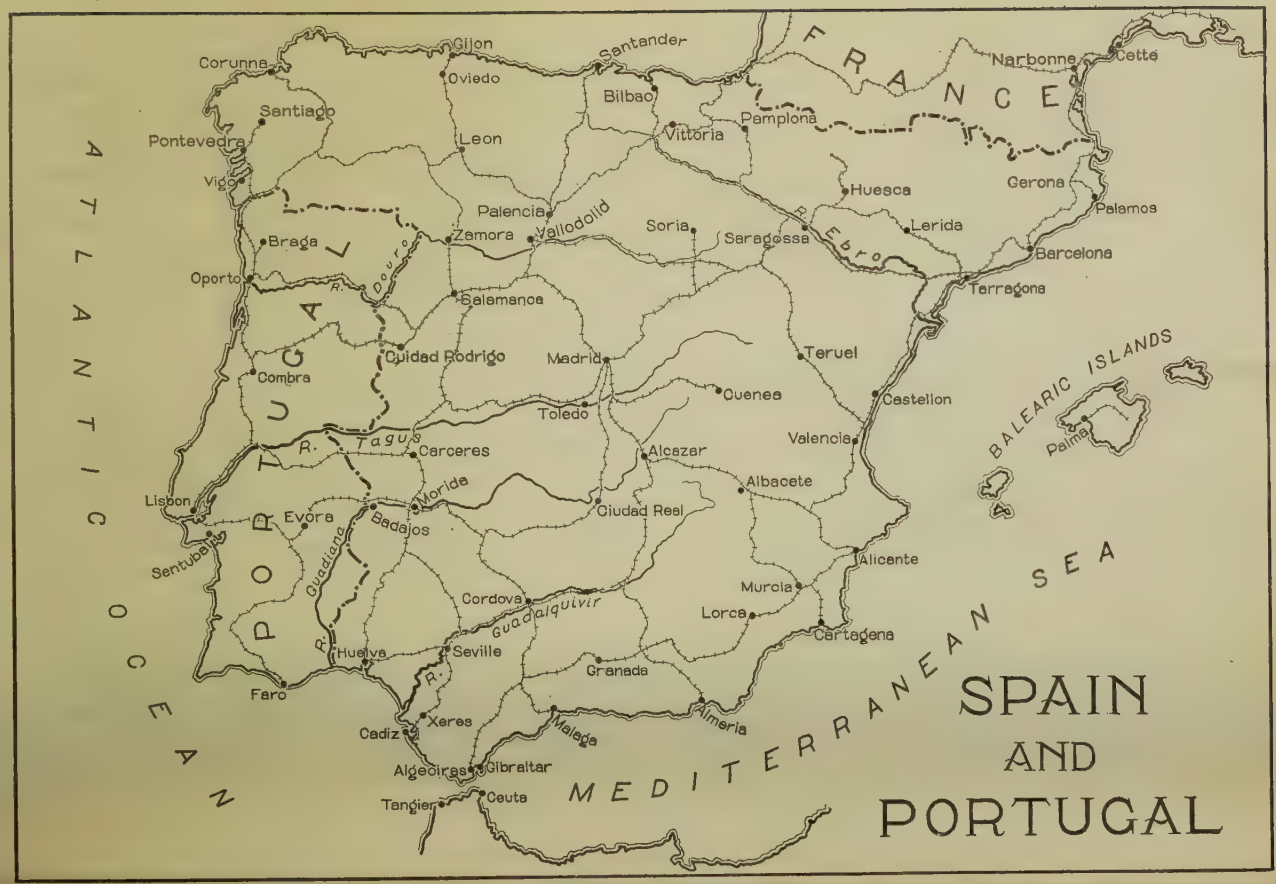
SAILINGS FROM NEW YORK

★ **American & Australian Line** (Norton, Lilly & Co.), 26 Beaver St., New York. Freight service, from New York, about fortnightly (via Sydney/Auckland), for Papeete. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

THE EXPORTERS' ENCYCLOPÆDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world


SPAIN
AND
PORTUGAL
FRANCE
ATLANTIC OCEAN
MEDITERRANEAN SEA
BALEARIC ISLANDS
PORTUGAL
Corunna
Santiago
Pontevedra
Vigo
Oporto
Braga
Combra
Lisbon
Sentubal
Evora
Faro
Huelva
Cadiz
Xeres
Algeciras
Gibraltar
Tangier
Ceuta
Gijon
Oviedo
Santander
Bilbao
Vittoria
Pamplona
Leon
Palencia
Zamora
Valladolid
Salamanca
Ciudad Rodrigo
Madrid
Toledo
Carceres
Morida
Badajos
Seville
Cordova
Granada
Malaga
Almeria
Murcia
Lorca
Cartagena
Alicante
Ciudad Real
Alcazar
Cuenca
Valencia
Albacete
Castellon
Teruel
Saragossa
Soria
Huesca
Lerida
Tarragona
Barcelona
Palamos
Gerona
Cette
Narbonne
Palma
R. Douro
R. Tagus
R. Guadiana
R. Guadalquivir
R. Ebro

SPAIN

Spain is a kingdom located in the extreme southwest of Europe, which with Portugal constitutes the Iberian Peninsula. In area it covers almost 191,100 square miles, supporting a population of about 19,000,000. Madrid is the capital, other cities of importance being Barcelona, Valencia, Seville, Malaga and Murcia. There are over 2,000 miles of sea coast with 100 ports, of which some 17 are of considerable importance.

The kingdom is divided into forty-nine provinces as follows: Alava, Albacete, Alicante, Almeria, Avila, Badajoz, Baleares, Barcelona, Burgos, Caceres, Cadiz, Canarias, Castellon, Ciudad-Real, Ceuta, Cordoba, Coruna, Cuenca, Gerona, Granada, Guadalajara, Guipuzcoa, Huelva, Huesca, Jaen, Leon, Lerida, Logrono, Lugo, Madrid, Malaga, Murcia, Navarra, Orense, Oviedo, Palencia, Pontevedra, Salamanca, Santander, Segovia, Sevilla, Soria, Tarragona, Teruel, Toledo, Valencia, Valladolid, Viscaya, Zamora, Zaragoza.

As the Republic of Andorra is for commercial purposes accessible only through Spain, it is included in this section.

American Consulates: There is an American consulate general at Barcelona; consulates at Bilbao, Cadiz, Corunna, Huelva, Madrid, Malaga, Santander, Seville, Valencia and Vigo; a vice consulate at San Sebastian; and consular agencies at Alicante and Tarragona.

The jurisdictions of the several consular offices listed above are as follows:

Barcelona: The Provinces of Barcelona, Gerona, Huesca, Lerida, Zaragoza, the Republic of Andorra, and the Province of Balearic Islands. The Province of Tarragona.

Bilboa: The Provinces of Alava, Burgos, Logromo, Navarra, Vizcaya, and Guipuzcoa.

Cadiz: The Province of Cadiz and Ceuta, Morocco.

Corunna: The Provinces of Corunna and Lugo.

Huelva: The Province of Huelva.

Madrid: The Provinces of Avila, Ciudad, Real, Cuenca, Guadalajara, Madrid, Salamanca, Segovia, Soria, Toledo, and Valladolid.

Malaga: The Provinces of Granada, Jaen, Malaga, Almeria, and Spanish Morocco, except Ceuta.

Santander: The Provinces of Palencia, Santander, and Oviedo.

Seville: The Provinces of Badajoz, Caceres, Cordoba, and Seville.

Teneriffe: The Province of Canary Islands. Las Palmas (Vice Consulate). The East Canary Islands.

Valencia: The Provinces of Albacete, Castellón, Teruel, and Valencia. The Provinces of Alicante and Murcia.

Vigo: The Provinces of Leon, Orense, Pontevedra, and Zamora.

Norton, Lilly & Co., 26 Beaver Street NEW YORK CITY, N. Y.

WITH BRANCH OFFICES AT

Boston, Mass. Philadelphia, Pa. Baltimore, Md.
Norfolk, Va. Newport News, Va. Mobile, Ala.
New Orleans, La. San Diego, Cal. Los Angeles, Cal.
San Francisco, Cal. Portland, Ore. Seattle, Wash.
Chicago, Ill. Pittsburgh, Pa. Cristobal, C. Z. Balboa, C. Z.

General Agents for Steamship Lines from North Atlantic, South Atlantic, Gulf and Pacific Coast Ports of the United States to EUROPE, ASIA, AFRICA, AUSTRALIA, NEW ZEALAND, SOUTH AMERICA, CUBA, the MEDITERRANEAN and LEVANT. Also General Forwarders

See Alphabetical Index of Advertisers

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Spain, add 5 hours to New York standard time.

	A	B	C	D	E
Cable, via normal route					
Full rate	.33	.37	.41	.44	.47
Deferred rate	.16½	.18½	.20½	.22	.23½
Preferred rate	.38	.41	.44	.47	.50
Urgent rate	.41	.44	.47	.50	.53
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Cable, via Eastern or direct Spanish					
Full rate	.40	.44	.48	.51	.54
Deferred rate	.20	.22	.24	.25½	.27
Preferred rate	—	—	—	—	—
Urgent rate	.70	.73	.80	.83	.86
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.33	.37	.41	.44	.47
Deferred rate	.16½	.18½	.20½	.22	.23½
Partly urgent rate	.64	.68	.72	.75	.78
Urgent rate	.99	1.03	1.07	1.10	1.13
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Navada, Oregon, Utah, Washington.

For *Quick* communication with SPAIN

File RADIOGRAMS to Europe, the Near East or South America at Postal Telegraph offices. To Japan, Hawaii and Dutch E. Indies file at Western Union offices. Send RADIOGRAMS to ships at sea.

Mark Every Message "Via RCA"

RADIO CORPORATION OF AMERICA

Main Office, always open: 64 Broad Street, New York **Telephone Hanover 1811**

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Spain.

The Anglo South American Trust Company, 49 Broadway, New York. American representative of the Anglo South American Bank Ltd., London, England, and its branches at Barcelona, Bilbao, La Coruña, Madrid, Seville, Valencia and Vigo.

The Canadian Bank of Commerce, 16 Exchange Place, New York City. Complete facilities for handling all kinds of foreign business through our various banking connections. Branches and carefully selected correspondents in every important city in the world.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Spain and other countries throughout the world. See our advertisement under Boston in General Information Section.

International Banking Corporation, Head Office, 60 Wall St., New York City (Owned by the National City Bank of New York). Branches in Barcelona and Madrid. Other Branches in China, Japan, India, Philippine Islands, Java, Straits Settlements and England. Correspondents in every important city of the world.

Merchants Bank, Mobile, Ala. Complete facilities for handling foreign business. We offer individual attention and close rates.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The Philadelphia-Girard National Bank .....Philadelphia, Pa.

The Royal Bank of Canada, Head Office, Montreal, Canada, has a branch in Barcelona at Plaza de Cataluna 6. Over 900 branches throughout the world. New York Agency, 68 William St. Correspondence invited.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices: There are Spanish consular offices in the following cities. The regulations are uniform for all offices except as otherwise stated under *Consular Regulations.*

New York: Consulate General, 709 Sixth Avenue, Room 604. Telephone Pennsylvania 2815. 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Connecticut, Maine, Massachusetts, New Hampshire, New York, Rhode Island, Vermont and New Jersey (counties of Essex, Hudson, Middlesex, Bergen, Monmouth, Passaic, Sussex, Union). Alejandro Berea, Consul General.

Baltimore: Vice Consulate, 417 East Baltimore Street. (Telephone, Plaza 6175). 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Maryland. Giovanni Schiaffino, Vice Consul.

Boston: Vice Consulate, 244 Washington Street. 10 a.m. to 2 p.m.; Saturdays, 10 a.m. to 12 m.

Brunswick (Ga.): Vice Consulate, 1112 Richmond Street. 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Rosendo Torras, Vice Consul.

Chicago: Consulate, 116 South Michigan Avenue. (Telephone, Central 3722). 10 a.m. to 1 p.m. Jurisdiction in Illinois, Indiana, Iowa, Kentucky, Minnesota, Nebraska, North Dakota, South Dakota, Tennessee. Antonio de la Cruz Martin, Consul.

Galveston: Vice Consulate, United States National Bank Building. (Telephone, 1674). 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m. E. Savilla, Vice Consul.

Jacksonville: Vice Consulate, 204 East Bay Street. (Telephone, 5-3066), 9 a.m. to 12 m. and 2.30 p.m. to 5.30 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Florida (Duval County only). E. Carles, Vice Consul. R. 12/22.

Key West: Vice Consulate, 423 Simonton Street. 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m.

Los Angeles: Vice Consulate, 800 North Broadway. (Telephone, Main 0074). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Southern California and Arizona. Alejandro Torres, Vice Consul.

Mobile: Vice Consulate, 912 First National Bank Building. 10 a.m. to 3 p.m. Jurisdiction in Alabama. J. Llorca Marty, Vice Consul.

New Orleans: Consulate, 305 Queen & Crescent Building. 9.30 a.m. to 1 p.m. and 2 p.m. to 4 p.m.; Saturdays, 9.30 a.m. to 12 m. A. Gonzalez Bravo, Acting Consul.

Norfolk: Vice Consulate, Law Building. 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Virginia. Arthur C. Humphreys, Vice Consul.

Pensacola: Vice Consulate, American National Bank Building. 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Escambia County. Jas. Garriga, Vice Consul.

Philadelphia: Consulate, 125 South 5th Street. 10 a.m. to 1 p.m. and 2 p.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Pennsylvania, Ohio, Maryland, Delaware, District of Columbia, Virginia, West Virginia, North Carolina and New Jersey (except the 8 northern counties). Enrique de Luque, Consul.

Pittsburgh: Vice Consulate, Mellon National Bank Building. (Telephone, Atlantic 5800). 9 a.m. to 4 p.m. Jurisdiction in Pennsylvania (Counties of Alleghany, Armstrong, Crawford, Elk, Erie, Fayette, Forest, Greene, Indiana, Jefferson, Lawrence, McKean, Mercer, Somerset, Venango, Warren, Washington, Westmoreland). Joseph S. Corriols, Vice Consul.

Portland (Oregon): Vice Consulate, Board of Trade Building. 1.30 p.m. to 5.30 p.m.; Saturdays, 10 a.m. to 2 p.m. Jurisdiction in Oregon.

St. Louis: Vice Consulate, 502 North Taylor Street. 2 p.m. to 5 p.m. Jurisdiction in State of Missouri and East St. Louis, Ill.

San Francisco: Consulate, Pacific Building. 10 a.m. to 4 p.m.; Saturdays, 10 a.m. to 1 p.m. Jurisdiction in Arizona, Montana, Nevada, Utah, Wyoming, California, Oregon, Idaho, Washington. Arturo Brand, Acting Consul.

Savannah: Vice Consulate, 6 Bay Street East. 10 a.m. to 1 p.m. and 3 p.m. to 4 p.m.; Saturdays, 10 a.m. to 1 p.m. Matthew Duna, Vice Consul.

Seattle: Vice Consulate, 861 Dexter Horton Building. 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. John Wesley Dolby, Vice Consul.

Tampa: Vice Consulate, Ybor City Post Office Building. 10 a.m. to 12 m. and 2 to 4 p.m. Jurisdiction in South Carolina, Tennessee, Florida (except Pensacola, Jacksonville, Fernandina, Key West) and Georgia (except Brunswick and Savannah).

Consular Regulations: Certificates of origin are necessary on many articles of merchandise in order to enable the purchaser in Spain to gain the benefit of the lowest rates of duty. In general it is advisable to prepare the certificates on all shipments, unless definite instructions to the contrary have been secured from the buyer. In this way any possible customs complications are avoided.

TO SPAIN
SHIP THRU ARTHUR T. BLACKMAN, INC. NEW YORK
Best Routes FOREIGN FREIGHT CONTRACTORS Lowest Rates
15-25 Whitehall Street Phone: Bowling Green 9364, 9365

Consular legalization of bills of lading or commercial invoices is necessary only when specifically requested by the Spanish customer or the bank through whom the documents are to be transmitted.

Certificates or origin must be prepared on the official form a photographic facsimile of which appears below. In New York the blank forms are issued by the Spanish official Chamber of Commerce, 105 West 40 Street; in other cities by the Spanish consular offices.

The information required to appear on the certificate of origin is as follows: (1) Name of shipper; (2) Mail address of exporter; (3) Port of destination; (4) Name of ultimate consignee; (5) Mail address of ultimate consignee; (6) Number and nature of packages; (7) Marks on each package; (8) Numbers on each package; (9) Gross weight in kilos; (10) Description of goods, stating article and the materials of which it is composed; and (11) Signature of exporter.

The numbers given above refer to the similarly numbered spaces on the certificate of origin form. It should be noted that the dating spaces are not to be filled in by the exporter. The certificate may be made out either in English or Spanish, but the latter is officially preferred. Erasures, amendments, additions, and indistinct writing will serve to make the certificate void.

As the certificate of origin is not a document of title to the goods it describes, it is absolutely required by the Spanish Customs that the name and address of the ultimate consignee be inserted (Spaces 4 and 5) regardless of banking or other arrangements. The words "Order" or "Notify" or any additional words in the space meant for the name of the consignee (Space 4) will not be accepted.

The certificates of origin blanks as obtained from the Spanish Consulates (in New York from the Spanish Chamber of Commerce, 105 West 40th Street) are in sets of two copies. Both must be filled out and presented to the Consulate for legalization together with the commercial invoice for purposes of comparison. In New York, the certificate of origin with commercial invoice attached is presented at

Established 1913 Others Are Older—None Better
BAKER, IRONS & DOCKSTADER, INC.
International Freight Contractors and Forwarders
DETROIT, MICH. 4 and 6 COENTIES SLIP, NEW YORK, N. Y. CHICAGO, ILL.
BAKER, IRONS & DOCKSTADER (London) Ltd.
101 Leadenhall Street London E. C. 3, England

CERTIFICADO DE ORIGEN.

La Cámara Oficial Española de Comercio en los E. U. de N. América, certifica que (1).....
..... fabricantes/comerciantes domiciliados en la calle de
(2)..... (Street Address), de la ciudad de..... (Name of City)
han declarado ante nosotros, bajo su responsabilidad, que las mercancías detalladas a continuación, son de origen y fabricación de los Estados Unidos de América, conforme a las facturas fidedignas que nos han sido presentadas por
los expedidores y cuyas mercancías se destinan a (3).....
a la consignación de (4).....comerciante o industrial en
la calle de (5)..... (Street Address), de la ciudad de ..... (Name of City)

Número y clase de bultos (6)	Marcas (7)	Numeración (8)	Peso bruto kilogramos (9)	Contenido (10)

Va sin raspadura ni enmienda
(This document bears no erasures or amendments)

Declarado así bajo
mi responsabilidad (11)
(Sign here)

Nueva York,

Cámara Oficial Española de Comercio
en los E. Unidos de Norteamérica
p. d.,

NUEVA YORK
Num.
Art. (29)
Dchos.$

Vto. Bno.
Nueva York
El Cónsul General de España

Veanse direcciones al dorso
(See instructions on reverse side)

the Spanish Chamber of Commerce and a fee of $1.00 paid; and on the following day is returned at the Spanish Consulate General after payment of the Consular fees. The original is returned to the shipper to be sent with the other documents to the consignee in Spain; the duplicate is retained by the Consulate.

The consular fees are as follows: Certificate of origin blanks, 15 cents per set. Visé of certificate of origin, $1.75. Visé of bills of lading, when requested, $0.60. Visé of commercial invoices, when requested, $4.05.

Parcel Post: If five packages are sent by the same parcel-post mail for the same addressee, having a weight of more than 25 kilos, a higher rate of duty will be collected by the customs authorities in Spain, unless a certificate of origin is attached to the shipment.

Credits and Collections: The cost of protesting a draft in Spain varies from 14 to 30 pesetas, according to the length of the protesting document and not according to the amount of the draft protested. In some instances, if the document is to be translated into English, there is an additional charge of 5 pesetas to cover the cost of the translation.

There is no difference in the cost of protesting drafts for non-acceptance and for non-payment.

Drafts must be protested on the next business day following non-acceptance or non-payment. There is no time limit for legal action following protest.

According to the Division of Commercial Laws, the practice in Spain is never to extend the original draft in cases of extensions granted. It is the custom to issue a new acceptance, which must bear new revenue stamps, except in the Bilbao and northern sections of Spain, where revenue stamps are not required. The original draft is legalized by revenue stamps which expire with maturity of the draft. Extensions, on original drafts, therefore, are not legalized by the laws of Spain, and it is always necessary to exact new acceptances.

Passenger Routes and Regulations: See under Shipping Routes and Regulations.

The Consul General for Spain, in New York, advises that consular visé of passports is required for American citizens, although not required for citizens of Great Britain, Belgium, France, Italy and other countries which have made agreements with Spain to discontinue such visé. Thus far the United States has not made any agreement with Spain to this effect.

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Special Facilities to Spain and Portugal

LUNHAM & MOORE

Incorporated

11 Broadway, New York **Established 1882** **Phone, Bowling Green 5900**

Aguilar .....(*via Malaga*)
Albacete ...(*via Alicante or Valencia*)
Alcoy .....(*via Alicante*)
Alcudia .....(*via Barcelona*)
Algeciras .....(*via Barcelona*)
Alicante .....TBL
Almeria .....TBL
Antequera .....(*via Malaga*)
Arcos .....(*via Cadiz*)
Aviles .....TBL
Badajos .....(*via Cadiz*)
Barcelona .....TBL
Bayonne .....TBL
Benicarlo .....(*via Barcelona*)
Bilbao .....TBL
Bonanza .....(*via Cadiz*)
Burgos .....(*via Bilbao*)
Cadiz .....TBL
Canary Islands .....TBL
Carmona .....(*via Seville*)
Carthagena .....TBL
Cordova .....(*via Seville*)
Corunna .....TBL
Denia .....TBL
Ecija .....(*via Seville or Malaga*)
Elche .....(*via Alicante*)
Ferrol .....TBL
Fuertaventura, Canary Islands....TBL
Gandia .....TBL
Gibraltar (British) .....TBL
Gijon .....TBL
Granada .....(*via Malaga*)
Grand Canary .....TBL
Huelva .....TBL
Iviza, Balearic Islands (*via Barcelona*)
Jaen .....(*via Cadiz or Malaga*)
Jeres (Xeres) .....(*via Cadiz*)
Las Palmas, Canary Islands .....TBL
Lerida .....(*via Barcelona*)
Loja .....(*via Malaga*)
Lorca .....(*via Carthagena*)
Lucena .....(*via Malaga*)
Madrid .(*via Barcelona or Santander*)
Malaga .....TBL
Manresa .....(*via Barcelona*)
Marchena .....(*via Cadiz or Seville*)
Mataro .....(*via Barcelona*)
Montilla .....(*via Malaga*)
Murcia .....(*via Carthagena*)
Orihuela .....(*via Carthagena*)
Osuna .....(*via Cadiz or Seville*)
Oviedo .....(*via Gijon*)
Palamos ...(*via San Feliu de Guixols*)
Palaos .....TBL
Palma, Canary Islands ...(*via Cadiz*)
Pamplona .....(*via Bilbao*)
Pasages .....TBL
Port Mahon, Balearic Islands—
(*via Barcelona*)
Porto de Santa Maria ....(*via Cadiz*)
Port St. Mary's .....(*via Cadiz*)
Reus ...(*via Tarragona or Barcelona*)
Rio de Oro, Africa.....(*via Cadiz*)
Ronda .....(*via Malaga*)
Salamanca (*via Santander or Barcelona*)
San Feliu de Guixols .....TBL
San Fernando .....(*via Cadiz*)
San Lucar de Barrameda ..(*via Cadiz*)
San Sebastian .....TBL
Santa Cruz, Canary Islands .....TBL
Santander .....TBL
Santiago .....(*via Corunna*)
Sargossa ...(*via Barcelona or Bilbao*)
Seville .....TBL
Soller (Majorca) .....(*via Barcelona*)
Tarifa .....(*via Gibraltar*)
Tarragona .....TBL
Teneriffe, Canary Islands .....TBL
Toledo .....(*via Barcelona or Cadiz*)
Tortosa .(*via Tarragona or Barcelona*)
Valencia .....TBL
Valladolid (*via Santander or Barcelona*)
Valls ...(*via Tarragona or Barcelona*)
Velez Malaga .....(*via Malaga*)
Vigo .....TBL
Xeres .....(*via Cadiz*)

Average time, New York to Barcelona .....22 days
Average time, New York to Malaga .....20 days
Average time, New York to Santander .....16 days

Postal Regulations: Mails for Spain are despatched from New York.

Combination Packages: Combination packages are not permitted in the mails to Spain.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. *Maximum weight,* 8 pounds 12 ounces.

Letters: *Postage rate,* 2 cents per ounce or fraction.

Mail Time: Average mail time, to Barcelona, 12 days; to Cadiz, 14 days; to Madrid, 13 days; to Santander, 12 days; to Vigo, 12 days.

Parcel Post: There is parcel post service to all post offices in Spain.

Weight limit, 11 pounds.
Postage rate, 14 cents per pound, or fraction.
Transit charges, none.
Customs declarations, Form 2966, 3 copies.
Dispatch note, Form 2972, 1 copy.
Export declaration, Form S. 250, $25.00 or over.
Consular documents, none.
Registration, not permitted.
Insurance, none, except private.
C. O. D. service, none.
Sealing of packages, not permitted.
Maximum size, length 3′6″; length and girth, 6′0″.

Customs declarations must be written in Spanish or French with an interlined translation in English. In the first column of the declaration, under the heading, "Description of parcel," the gross weight of the entire parcel and the net weight of its contents must be given. Packages and the customs declarations which accompany them should bear a complete local address; that is, the, name of the street and the number of the house or other designation of the exact address at which the addressees may be found. Packages not thus fully addressed, especially in the larger cities of Spain, are likely to be delayed in delivery. This information is desired by the Spanish customs authorities in order to adjust customs and transportation charges. In case of the nondelivery of a parcel or its refusal by the addressee, the sender will be consulted with respect to its disposition, and in case no reply is received by the administration concerned within a period of two months from the date of the notice of nondelivery, the parcel will be returned to the country of origin. All charges accruing on a parcel not delivered must be paid for by the sender at the time of return and its delivery to him, in addition to the amount of the postage originally prepaid.

Senders will state on a paster attached to each parcel as follows:

(a) "If not deliverable as addressed, abandon."

(b) "If not deliverable as addressed, deliver to ——."

Parcels which are not so marked will be returned at the sender's expense.

As Spain has no regular parcel post under the Spanish post office, a special arrangement was made between the two countries which provides for the handling of parcel post packages in Spain by the railway companies, which, according to the convention, are permitted to charge for interior transportation and distribution. The transportation and delivery of the packages are somewhat delayed by this method of treatment.

Catalogues from the United States should not be sent to Spain by parcel post owing to the delays encountered and the charges levied under existing conditions, but should be despatched as printed matter.

Aside from the delays encountered in shipping catalogues by parcel post, the charges assessed by Spain are sufficiently high to put an appreciable burden on the addressee and thus prejudice him against the firm sending the catalogue.

Post Cards: Single card, 1 cent; reply card, 2 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 5 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Firearms, whether pistols, revolvers, shotguns or rifles, of greater caliber than 7 millimeters (five-eighths inch), unless the importation be preceded by the proper permit of the government; blowguns and cane air guns; canes with

a sword, pike or other hidden steel or firearm; daggers of all classes and knives that have a point and are of greater length than 15 centimeters (6 inches), including the handle. Moorish ochavos (small brass coins), rosaries, medals and other pious objects from the holy places that are imported for commerce or by private persons. Tobacco in the form and cases prescribed by the regulations for its monopoly, tobacco seed and juice, according to the royal law of August 22, 1893. Plants, American vines and the refuse of these as determined by the agricultural plague law. Potatoes, their leaves, sprouts, parings and skins, and the receptacles in which they have been imported, of origin and dispatch from the Americas. The importation of potatoes coming from non-prohibited points is made through specially designated customs offices. Pharmaceutical preparations or secret remedies of unknown composition. Live plants and fruits coming from the United States, if, from the investigation made, it is shown that they are not healthy and free from the San Jose scale. Pork fats, that have not been obtained by rendering, coming from the United States. Pork meats coming from the United States shall be submitted to a rigorous and microscopic examination, and those that are proven with trichina shall be destroyed; the same disposition shall be made of the fats not obtained by melting, when the interested parties do not prefer to export them. Pork is exempt from the examination when contained in boxes that are accompanied with the certificate of origin and inspection issued in accordance with the law of the United States of March 3, 1891, in which it is declared that the said meats do not contain trichina nor any other cause of danger for the health of the consumers. The fats obtained by rendering and the bacon without the fleshy part are exempt from the inspection and from presenting the certificate of the port of origin. Substances destined for food and which contain saccharine in any proportion, and also soft drinks and all articles that contain the said product or any other like it; as also the mixture of glucose and sugar and saccharine and like substances, when they are not for medicinal uses and are not imported in the form and subject to the established rules. Ground pepper mixed with other substances, even when these are not harmful to the public health. Foreign products with the trade-marks of Spanish products, whether the marks are completely new or just constitute an imitation or falsification of the registered marks. Coffee when it has undergone other changes than the mixture of those of different origin and the roasting as an indispensable treatment to make it nourishing. Any product under the name of coffee which is used to substitute or adulterate it. Packs of playing cards. Packages that contain money, precious metals, or valuable stones.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial credit and standing of the ★ services will be supplied on written request.

Bills of Lading: Bills of Lading must show gross weights in pounds and kilos.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **American Diamond Line** (Black Diamond S. S. Corp.), 67 Exchange Place, New York. Freight service, from New York, every 10 days (via Rotterdam/Antwerp), for Spanish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

★ **Joint Service: Anchor Line and American Levant Line** (Cunard S. S. Co., Ltd.), 25 Broadway. Freight service, from New York, about monthly, for Gibraltar, thence by connecting steamer for Spanish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50 to Gibraltar; Parcel Receipts to Gibraltar only.

Compania Trasatlantica (Spanish Royal Mail Line) (Luis Llanso), Pier 8, East River, New York. Freight, mail and passenger service, from New York, monthly, for Cadiz and Barcelona. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, direct ports, $10.00; transshipment ports, $15.00

★ **Fabre Line** (James W. Elwell & Co., Inc.), 17 State St., New York. Freight, mail and passenger service, from New York, monthly or oftener, for Barcelona. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 1 copy. Minimum Bill of Lading, $10.00.

★ **French Line** (Compagnie Generale Transatlantique), 19 State St., New York. Freight and passenger service, from New York, semi-monthly for Vigo. Through bills of lading issued to Cijon, Santander, Bilbao, Pasages, Coruna, Ferrol, Villagarein, Cading, and calling ports up to Barcelona, minimum bill of lading, $10.50. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 1 copy. Minimum Bill of Lading, $5.25.

★ **Furness Lines** (Furness, Withy & Co., Ltd.), 34 Whitehall St., New York. Freight service, from New York, about fortnightly (via Liverpool/London), for all Spanish ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

★ **Spanish-American Line** (Garcia & Diaz), 17 Battery Place, New York. Freight service, from New York, about 2 sailings per month for Cadiz, Barcelona and Valencia; about fortnightly for Bilbao and Santander. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

United American Lines (United American Lines, Inc.), 39 Broadway, New York. Freight and passenger service, from New York, weekly (via Hamburg), for Spanish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

YBARRA LINE

REGULAR SEMI-MONTHLY SAILINGS TO

CADIZ BARCELONA BILBAO SEVILLE

GARCIA & DIAZ, Agents

17 BATTERY PLACE NEW YORK

White Star Line (International Mercantile Marine), 1 Broadway, New York. Freight, mail and passenger service, from New York, weekly (via Liverpool), for Spanish ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 2 copies; one copy must be in Spanish. Minimum Bill of Lading, $10.00.

★ **Ybarra Line** (Garcia & Diaz), 17 Battery Place, New York. Freight service, from New York, 2 a month, for Cadiz, Seville, Barcelona; as cargo offers, for other Spanish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM BALTIMORE

★ **American Diamond Line** (Dichmann, Wright & Pugh, Inc.), Hearst Tower Bldg., Baltimore. Freight service, from Baltimore, fortnightly (via Rotterdam/Antwerp), for Spanish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

United American Lines (United American Lines, Inc.), Hearst Tower Bldg., Baltimore. Freight and passenger service, from Baltimore, weekly (via Hamburg), for Spanish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM BOSTON

★ **American Diamond Line** (Rogers & Webb), 110 State St., Boston. Freight service, from Boston, fortnightly (via Rotterdam/Antwerp), for Spanish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

United American Lines (C. H. Sprague & Son), 141 Milk St., Boston. Freight and passenger service, from Boston, weekly (via Hamburg), for Spanish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM GALVESTON

Compania Transoceanica de Navegacion (E. Sevilla & Son), U. S. National Bank Bldg., Galveston. Freight and passenger service, from Galveston, monthly, for Spanish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

★ **Gulf-West Mediterranean Line** (Tampa Inter-Ocean S. S. Co.), U. S. National Bank Bldg., Galveston. Freight service, from Galveston, twice a month, for Barcelona, Valencia, Cadiz, Alacante, Pasages, Santander and Vigo. Dock Receipt, in duplicate. Bills of Lading, company keeps 8 copies. Minimum Bill of Lading, $5.00.

Nervion Line (Thomas Rice & Co.), Steele Bldg., Galveston. Freight service, fortnightly, for Barcelona. Dock Receipt, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM HAMPTON ROADS

★ **American Diamond Line** (Dichmann, Wright & Pugh), City Bank Bldg., Norfolk. Freight service, from Hampton Roads, fortnightly (via Rotterdam/Antwerp), for Spanish ports. Dock Receipts, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

United American Line (Trosdal, Plant & Lafonta), Citizens Bank Bldg., Norfolk. Freight and passenger service, from Hampton Roads, about fortnightly (via Hamburg), for Spanish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM HOUSTON

★ **Gulf-West Mediterranean Line** (Tampa Inter-Ocean S. S. Co.), Cotton Exchange Bldg., Houston. Freight service, from Houston, about monthly, for Barcelona, Valencia, Cadiz, Alicante, Pasages, Santander and Vigo. Dock Receipt, in duplicate. Bills of Lading, company keeps 8 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM LOS ANGELES

Panama Mail S. S. Co., 548 South Spring St., Los Angeles. Freight and passenger service, from Los Angeles, three a month (via Cristobal), for Santander, Cadiz, and Barcelona.

United American Lines (Los Angeles S. S. Co.), Central Bldg., Los Angeles. Freight service, from Los Angeles, about fortnightly (via Hamburg), for Spanish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM MOBILE

★ **Gulf-West Mediterranean Line** (Waterman S. S. Co.), City Bank Bldg., Mobile. Freight service, from Mobile, about monthly, for Barcelona, Valencia, Cadiz, Alicante, Pasages, Santander and Vigo. Dock Receipt, in duplicate. Bills of Lading, company keeps 8 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM NEW ORLEANS

★ **Gulf-West Mediterranean Line** (Tampa Inter-Ocean S. S. Co.), Whitney-Central Bldg., New Orleans. Freight service, from New Orleans, twice a month, for Barcelona, Valencia, Cadiz, Alicante, Pasages, Santander, and Vigo. Dock Receipt, in duplicate. Bills of Lading, company keeps 8 copies. Minimum Bill of Lading, $5.00.

Holland-America Line, Texas Transport & Terminal Co., New Orleans. Freight and passenger service, from New Orleans, bi-monthly, for Vigo, Coruna and Santander. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00.

Nervion Line (Charles Harrington), 211 Louisiana Bldg., New Orleans. Freight service, from New Orleans, about monthly, for Barcelona and other Mediterranean ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00.

Pinillos Line (Vilá & Co.), 219 Varieties Place, New Orleans. Freight and passenger service, from New Orleans, semi-monthly, for Barcelona via Spanish Mediterranean ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

Transoceanica Line (Strachan Shipping Co.), New Orleans. Freight and passenger service, from New Orleans, monthly, for Cadiz, Barcelona, and Malaga; as cargo offers, for other Spanish ports. Dock Receipt, on shipper's form, in duplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $5.00.

United American Lines (Richard Meyer & Co.), Hibernia Bank Bldg., New Orleans. Freight service, from New Orleans, monthly (via Hamburg), for Spanish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM PENSACOLA

★ **Gulf-West Mediterranean Line** (John A. Merritt & Co.), Pensacola. Freight service, from Pensacola, about monthly, for Barcelona, Valencia, Cadiz, Alicante, Pasages, Santander and Vigo. Dock Receipt, in duplicate. Bills of Lading, company keeps 8 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM PHILADELPHIA

★ **American Diamond Line** (Dichmann, Wright & Pugh, Inc.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, every 10 days (via Rotterdam/Antwerp), for Spanish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

★ **Spanish-American Line** (Koons, Wilson & Co.), Drexel Bldg., Philadelphia. Freight service, from Philadelphia, monthly, for Cadiz, Barcelona, and Valencia; also monthly, for Bilbao, Santander, and Seville. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

United American Lines (Trosdal, Plant & Lafonta), Lafayette Bldg., Philadelphia. Freight and passenger service, from Philadelphia, fortnightly (via Hamburg), for Spanish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM PORTLAND (OREGON)

United American Lines (Colombia Pacific Shipping Co.), Porter Bldg., Portland, Oregon. Freight service, from Portland, fortnightly (via Hamburg), for Spanish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM SAN FRANCISCO

American-Hawaiian Line (American-Hawaiian S. S. Co.), 215 Market St., San Francisco. Freight service, from San Francisco, every 5 days (via New York), on through bills of lading (Garcia & Diaz Line), for Cadiz, Barcelona, Bilbao, and Santander. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

Panama Mail S. S. Co., 2 Pine St., San Francisco. Freight and passenger service, from San Francisco, three a month (via Cristobal), for Santander, Cadiz, and Barcelona.

United American Lines (Sudden & Christensen, Inc.), 230 California St., San Francisco. Freight service, from San Francisco, fortnightly (via Hamburg), for Spanish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM SEATTLE

United American Lines (Sudden & Christensen, Inc.), Arctic Bldg., Seattle. Freight service, from Seattle, fortnightly (via Hamburg), for Spanish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

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SPANISH MOROCCO

The Spanish zone in Morocco lies along the Mediterranean from the Algerian border westward to the town of El Kasar el Kebir and thence in a straight line to the Atlantic. Ifni on the west coast is part of Spanish Morocco. The area of Spanish Morocco is approximately 10,000 square miles with a population of 700,000.

American Consulates: Spanish Morocco is included in the jurisdiction of the American Consulate General at Tangier.

Cable Rates: See under French Morocco.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Spanish Morocco.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City, Branches and correspondents in all parts of the world.

Consular Offices: See under Spain.

Consular Regulations: No consular documents are required; but in many instances delays in the clearance of the goods may be avoided by conforming to the regulations specified for Spain.

Map: See under Africa, West Coast.

Postal Regulations: Mails for Spanish Morocco are despatched from the New York office.

Combination Packages: Combination packages are not accepted in the mails for Spanish Morocco.

Commercial Papers: Postage rate, 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. Maximum weight, 4 pounds 6 ounces. See General Export Information, Postal Regulations.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone 1247 Whitehall

Parcel Post: There is parcel post service to all post offices in Spanish Morocco.

Weight limit, 11 pounds.
Postage rate, 14 cents per pound, or fraction.
Transit charges,
Up to 11 pounds, 30 cents.
Customs declarations, Form 2966, 2 copies.
Dispatch note, Form 2972, 1 copy.
Export declaration, Form S. 250, $25.00 or over.
Consular documents, none.
Registration, not permitted.
Insurance, none, except private.
C. O. D. service, none.
Sealing of packages, not permitted.
Maximum size, length 3′6″; length and girth, 6′0″.

Shipping Routes and Regulations: See under Africa, North Coast.

AMERICAN EXPORT LINES
MEDITERRANEAN SERVICES—UNITED STATES MAIL STEAMERS
Monthly Sailings from NEW YORK and PHILADELPHIA
for NORTH COAST of AFRICA
THE EXPORT STEAMSHIP CORPORATION
25 BROADWAY, NEW YORK CITY
Baltimore Philadelphia Boston

STRAITS SETTLEMENTS

The Straits Settlements consist of a number of small islands in the archipelago and small tracts on the mainland of the Malay Peninsula. The colony embraces the settlement of Singapore (including the islands of Singapore, Labuan, Christmas Island and Cocos-Keeling Islands), the settlement of Penang and the settlement of Malacca. The area of the colony is only 1,600 square miles and has a population of 722,000. Singapore, with a population of 303,322 and Penang with 141,559, are the principal cities. Singapore is the entrepôt for rich Malays. Here the large ocean liners discharge their cargoes for distribution to the peninsula and the numerous equatorial islands, and receive in exchange, for transmission to over-sea markets, the natural products of the peninsula and numerous islands which the coastal steamers and native craft have collected.

American Consulates: There is an American consulate general at Singapore; and a consulate at Penang.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in the Straits Settlements, add 12 hours to New York standard time.

	A	B	C	D	E
Cable, for Kelantam					
Full rate	.88	.92	.96	.99	1.02
Deferred rate	.44	.46	.48	.49½	.51
Preferred rate	.96	.99	1.02	1.05	1.08
Urgent rate	2.38	2.41	2.44	2.47	2.50
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Cable, for all other offices					
Full rate	.86	.90	.94	.97	1.00
Deferred rate	.43	.45	.47	.48½	.50
Preferred rate	.94	.97	1.00	1.03	1.06
Urgent rate	1.72	1.75	1.78	1.81	1.84
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio, for Kelantam					
Full rate	.88	.92	.96	.99	1.02
Deferred rate	.44	.46	.48	.49½	.51
Partly urgent rate	2.41	2.45	2.49	2.52	2.55
Urgent rate	2.64	2.68	2.72	2.75	2.78
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio, for all other offices					
Full rate	.86	.90	.94	.97	1.00
Deferred rate	.43	.45	.47	.48½	.50
Partly urgent rate	2.32	2.36	2.40	2.43	2.46
Urgent rate	2.58	2.62	2.66	2.69	2.72
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Straits Settlements.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars and foreign currencies. Represented in Singapore and Penang by its stockholding correspondents, Nederlandsche Handel Maatschappij.

International Banking Corporation, Head Office, 60 Wall St., New York City (Owned by the National City Bank of New York). Branches in Singapore. Other Branches in China, Japan, India, Philippine Islands, Java, England and Spain. Correspondents in every important city of the world.

Consular Offices: See under *United Kingdom.*

Consular Regulations: No consular documents are required.

Postal Regulations: Mails for Straits Settlements are despatched from New York.

Combination Packages: Combination packages are not permitted in the mails to Straits Settlements.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: *Postage rate,* 5 cents for the first ounce or fraction of an ounce and 3 cents for each additional ounce or fraction thereof.

Mail Time: The average mail time to Penang is 34 days; to Singapore, 36 days.

Parcel Post: There is parcel post service to all post offices in Straits Settlements.

Weight limit, 11 pounds.
Postage rate, 14 cents per pound, or fraction.
Transit charges, 20 cents per parcel.
Customs declarations, Form 2966, 1 copy.

Export declaration, Form S. 250, $25.00 or over.
Consular documents, none.
Registration, not permitted.
Insurance, none, except private.
C. O. D. service, none.
Sealing of packages, not permitted.
Maximum size, length 3′6″; length and girth, 6′0″.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Letters and bhang; firearms, parts of firearms, except under permit; and, unless addressed to the principal civil medical officer, Straits Settlements, hypodermic syringes and other instruments or parts of instruments for hypodermic injections, including hypodermic needles. Drugs should be fully described in the customs declaration; otherwise they are liable to be detained for examination.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

SAILINGS FROM NEW YORK

Blue Funnel Line—Joint service of the Ocean S. S. Co., Ltd., and China Mutual Steam Navigation Co., Ltd. (Funch, Edye & Co., Inc.), 25 Broadway, New York. Freight service, from New York, twice a month, for Singapore. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00.

BARBER LINES

Weekly Sailings for STRAITS SETTLEMENTS (Singapore) from NEW YORK and as cargo offers from BOSTON, PHILADELPHIA, NORFOLK, BALTIMORE and SAVANNAH

BARBER STEAMSHIP LINES, Inc.

17 Battery, New York **111 W. Main Street, Norfolk, Va.**

Agents: BOSTON PHILADELPHIA BALTIMORE SAVANNAH

OPERATORS FOR THE UNITED STATES SHIPPING BOARD

SUMATRA

The island of Sumatra includes eight of the provinces which are comprised within the administrative area of the Dutch East Indies. These provinces are Atjeh, Benkulen, Djambi, Lampongs, Palembang, Sumatra East Coast, Sumatra West Coast and Tapanceli. The area of the island is 159,739 square miles with a population of 4,000,000.

American Consulates: There is an American consulate at Medan.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Sumatra, add 11 hours, 40 minutes to New York standard time.

	J	K	L	M	N
Radio, via San Francisco					
Full rate	.87	.91	.93	.96	.99
Deferred rate	.43½	.45½	.46½	.48	.49½
Partly urgent rate	—	—	—	—	—
Urgent rate	—	—	—	—	—
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Cable, via Commercial Pacific					
Full rate	.87	.91	.93	.96	.99
Deferred rate	.43½	.45½	.46½	.48	.49½
Preferred rate	—	—	—	—	—
Urgent rate	2.61	2.65	2.67	2.70	2.73
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

Cable, via Eastern, Indo or Northern	A	B	C	D	E
Full rate	.98	1.02	1.06	1.09	1.12
Deferred rate	.49	.51	.53	.54½	.56
Preferred rate	1.03	1.06	1.09	1.12	1.15
Urgent rate	2.59	2.62	2.65	2.68	2.71
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

J: California (San Francisco, Oakland, Alameda, and Berkeley).

K: Arizona, California (except San Francisco, Oakland, Alameda, and Berkeley), Idaho, Nevada, Oregon, Utah, Washington.

L: Colorado, Kansas, Montana, Nebraska, New Mexico, North Dakota, South Dakota, Wyoming.

M: Alabama, Arkansas, Illinois, Indiana, Iowa, Kentucky, Louisiana, Michigan Minnesota, Mississippi, Missouri, Ohio, Oklahoma, Tennessee, Texas, Wisconsin.

N: Connecticut, Delaware, District of Columbia, Florida, Georgia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, Rhode Island, South Carolina, Vermont, Virginia, West Virginia.

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine),

Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The bank and bankers in the following list have special facilities for the collection of shippers' drafts on Sumatra.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars and foreign currencies. Represented by its stockholding correspondents, Nederlandsche Handel Maatschappij.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *Netherlands.*

Consular Regulations: No consular documents are required.

Postal Regulations: See under *Java.*

Shipping Routes and Regulations: See under *East Indies.*

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SWEDEN

Sweden has an area of 173,035 square miles with a population of 6,000,000. The urban population is approximately 30 per cent of the total. The provincial governments are: Alvsborg, population 300,000; Blekinge, 147,000; Gavleborg, 268,000; Goteborg-Bohus, 425,000; Gottland, 56,000; Halland, 149,000; Jasterbotten, 182,000; Jonkoping, 228,000; Kahnar, 231,000; Kopparberg, 254,000; Kristianstad, 241,000; Kronoberg, 159,000; Malmohus, 487,000; Norrbotten, 183,000; Orebro, 218,000; Ostergotland, 306,000; Skaraborg, 244,000; Sodermanland, 190,000; Stockholm, 663,000; Upsala, 137,000; Varntland, 134,000; Varmland, 269,000; Vasternorrland, 265,000; Vastmanland, 169,000.

Commercial Travelers' Licenses: The Swedish law provides that any foreigner desiring to sell merchandise in Sweden must apply to the Governor General of the province, stating in what district or commune he wishes to operate, giving his age and paying the prescribed fee of one hundred crowns. The license is good for thirty days, the fee for renewal being fifty crowns for every succeeding period of fifteen days. This license must be presented to the chief of police of the jurisdiction of the province before commencing business. Failure to secure the necessary license is punishable by the imposition of a heavy fine.

Currency: The unit of currency is the krona of 100 ore, equivalent at par of exchange to 26.8 cents, United States currency.

Language: Swedish.

Weights and Measures: Metric system.

American Consulates: There is an American consulate general at Stockholm; and consulates at Goteborg and Malmo.

The jurisdictions of the several consular offices above listed are as follows:

Goteborg: The Provinces of Varmland, Goteborg, Bohus, Alfsborg, Skaraborg, Jonkoping, and Halland.

Malmo: The Provinces of Blekinge, Kristianstad, Malmohus, Kronoberg, and Kalmar.

Stockholm: The Provinces of Jamtland, Vasternorrland, Gevleborg, Kopparberg, Upsala, Vastmanland, Stockholm, Orebro, Sodermanland, Ostergotland, Gottland, Norrbotten, and Vasterbotten.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Sweden, add 6 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.25	.29	.33	.36	.39
Deferred rate	.12½	.14½	.16½	.18	.19½
Preferred rate	.35	.38	.41	.44	.47
Urgent rate	.55	.58	.61	.64	.67
Cable letter	—	—	—	—	—
Week-end letter (minimum, 20 words)	.08	.09	.10	.11	.12

For *Direct* communication with SWEDEN

File RADIOGRAMS to Europe, the Near East or South America at Postal Telegraph offices. To Japan, Hawaii and Dutch E. Indies, file at Western Union offices. Send RADIOGRAMS to ships at sea.

Mark Every Message "Via RCA"

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Main Office, always open: 64 Broad Street, New York **Telephone Hanover 1811**

NORWAY
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Bodo
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Kalix
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Pitea
Vik
Skellefteå
Umea
Christiansund
Molde
Trondhjem
(Drontheim)
Aalesund
Ornskoldsvik
Hernosand
Sundsvall
Floro
Hudiksvall
Soderhamn
Falun
Gefle
Bergen
Haugesund
Skudesnaes
Stavanger
CHRISTIANIA
Drobak
Drammen
Skien
Sala
Westeras
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Nykoping
Norrkoping
Linkoping
Motala
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Farsund
Mandal
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Lillesand
Arendal
Grimstad
Risoer
Kragerve
Langesund
Frederikshald
Frederikstad
Stromstad
Falkoping
Wimmerby
Westervik
Oskarshamn
Visby
GOTHLAND
Gothenburg
Warburg
Falkenberg
Halmstad
Wexio
Kalmar
OLAND
Helsingborg
Landskrona
Lund
Malmo
Karlshamn
Karlskrona
Christianstad
Cimbrishamn
Ystad
Trelleborg
DENMARK

Radio					
Full rate	.25	.29	.33	.36	.39
Deferred rate	.12½	.14½	.16½	.18	.19½
Partly urgent rate	.52	.56	.60	.63	.66
Urgent rate	.75	.79	.83	.86	.89
Radio letter (minimum, 20 words)	.08	.09	.10	.11	.12
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Sweden.

The Canadian Bank of Commerce, 16 Exchange Place, New York City. Complete facilities for handling all kinds of foreign business through our connections, Aktiebolaget Svenska Hondelsbanken, Stockholm. Branches and carefully selected correspondents in every important city in the world.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Sweden and other countries throughout the world. See our advertisement under Boston in General Information Section.

International Acceptance Bank, Inc., Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars and foreign currencies. Represented in all the principal centers by its stockholding correspondents, A. B. Svenska Handelsbanken and Skandinaviska Kredit Aktiebolaget.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The Philadelphia-Girard National Bank .....Philadelphia, Pa.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices: There are Swedish consular offices in the following cities. The regulations are uniform for all offices except as otherwise stated under *Consular Regulations.*

New York: Consulate General, 70 East 45th Street. (Telephone, Vanderbilt 4949). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in New York, Maine, New Hampshire, Vermont, Massachusetts, Delaware, Connecticut, Rhode Island, Pennsylvania, New Jersey, Maryland, Virginia, West Virginia, Kentucky, Tennessee, North Carolina, South Carolina, Georgia, Mississippi, Alabama, Florida, Louisiana, Texas. O. H. Lamm, Consul General.

Baltimore: Vice Consulate, 210 East Redwood Street. 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m.

Boston: Vice Consulate, 18 Tremont Street. 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction includes New England States. Carl W. Johansson, Vice Consul.

Chicago: Consulate, 1317 North State Street. (Telephone, Superior 5953). 10 a.m. to 1 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Illinois, Wisconsin, Michigan, Ohio, Indiana, Missouri, Iowa, Kansas, Oklahoma, Arkansas, Montana, North Dakota, South Dakota, Minnesota, Nebraska, Colorado, Wyoming, New Mexico. Carl O. de Dardel, Consul.

Cleveland: Vice Consulate, Engineers Bank Building. 9 a.m. to 2 p.m. Jurisdiction in Ohio. Herman Nord, Vice Consul.

Denver: Vice Consulate, Seventeenth and Welton Streets. 9 a.m. to 4.30 p.m. Jurisdiction in Colorado. Walter A. Peterson, Vice Consul.

Detroit: Vice Consulate, Temple Building. (Telephone, Cherry 8520). 12 m. to 1 p.m. Jurisdiction in Michigan. Carl Berglund, Vice Consul.

Galveston: Vice Consulate, Cotton Exchange. 10 a.m. to 3 p.m. Jurisdiction in Texas, Oklahoma "and sometimes New Mexico and Arkansas." Charles Fowler, Vice Consul.

Grand Forks: Vice Consulate, Widlund Building. 10 a.m. to 12 m. and 2 p.m. to 5 p.m. Jurisdiction in North and South Dakota.

Jamestown (N. Y.): Vice Consulate, 204 Main Street. 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction includes western New York and Pennsylvania. Chas. A. Oberlind, Vice Consul.

Kansas City: Vice Consulate, 919 Walnut Street. 9 a.m. to 4 p.m. Jurisdiction in Kansas and Missouri. Axel Hawkinson, Vice Consul.

Los Angeles: Vice Consulate, 632 Title Insurance Building. (Telephone, Vandike 4813). 10 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Southern California, except San Diego. William A. Monten, Vice Consul.

Minneapolis: Vice Consulate, 122 South Sixth Street. 10 a.m. to 1 p.m. Nils Leon Jaenson, Vice Consul.

Mobile: Vice Consulate, Dauphin and Water Streets. 7 a.m. to 6 p.m. Robert B. Turner, Vice Consul.

New Orleans: Vice Consulate, Whitney Central Building. 10 a.m. to 2.30 p.m.; Saturdays and holidays, 10 a.m. to 12 m. George Plante, Vice Consul.

Norfolk: Vice Consulate, 119 Plume Street. (Telephone, 21002). 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Virginia and West Virginia. J. J. Carlson, Vice Consul.

Omaha: Vice Consulate, Omaha National Bank Building. 10 a.m. to 3 p.m. Jurisdiction in Nebraska. B. O. Hasselrot, Vice Consul.

Pensacola: Vice Consulate, 605 South Palafox Street. (Telephone, 193). 10 a.m. 5 p.m. Jurisdiction in Florida. C. McKoerting, Vice Consul.

Philadelphia: Vice Consulate, 133 South 12th Street. 10 a.m. to 3 p.m. Jurisdiction in Pennsylvania. Maurice A. Hogeland, Vice Consul.

Portland: Vice Consulate, 105 Third Street. 10 a.m. to 12 m. and 2 p.m. to 4 p.m. Jurisdiction in Oregon Valdemar Lidell, Vice Consul.

Salt Lake City: Vice Consulate, 34 Main Street. 9 a.m. to 5 p.m. Jurisdiction in Utah, southern Idaho, eastern Nevada.

San Diego: Vice Consulate, 2535 C Street. 11 a.m. to 1 p.m. and 4 p.m. to 6 p.m. Nils Malmberg, Vice Consul.

San Francisco: Consulate, 244 Kearny Street. 10 a.m. to 1 p.m. and 2 p.m. to 3 p.m.; Saturdays, 10 a.m. to 1 p.m. Jurisdiction in California, Oregon, Washington, Utah, Idaho, Nevada, Arizona. C. E. Wallerstedt, Consul.

Savannah: Vice Consulate, 130 East Bay Street. 9 a.m. to 2 p.m. Jurisdiction in Savannah. A. G. Schroder, Vice Consul.

Seattle: Vice Consulate, White-Henry-Stuart Building. (Telephone, MA 5640). 9 a.m. to 5 p.m. Jurisdiction in Washington and Idaho. Eric Brattstrom, Vice Consul.

Sioux City: Vice Consulate, United Bank Building. 9 a.m. to 11.30 a.m. and 2 p.m. to 4.30 p.m. Jurisdiction in Iowa.

Consular Regulations: No consular documents are required.

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Customs Regulations: Dutiable articles imported to be exhibited as samples are exempted from the payment of customs duty provided that such samples cannot be regarded in themselves as imported for sale.

Commercial Invoices: According to the Swedish Customs Regulations, goods which are subject to ad valorem duty should be accompanied by an invoice signed by the manufacturer or seller of the goods, or the executive authorized to sign for him, specifying the following items: (a) the name and address of the consignee; (b) the denomination of the merchandise; (c) the number of parcels in which the merchandise is packed; (d) the marks and numbers, if any, on the parcels; (e) and in case the goods consist of machines, contrivances, or parts thereof, the gross and net weight should be stated, summarily if all parcels are of the same nature or the contents are similar, and specifically for each parcel if the contents are of a different nature. In the latter case the contents of the parcels may, if more convenient, be specified on a separate list accompanying the invoice. It is not necessary to have the signature of the exporter attested before a notary public. For merchandise not subject to ad valorem duty nothing is stated in the Customs Regulations as to invoices.

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Ahus .....TBL
Boras .....(*via Gothenburg*)
Calmar .....(*via Gothenburg*)
Carlshamn (Karlshamn) .....TBL
Carlskrona (Karlscrona) .....TBL
Christianstad (Kristianstad) .....TBL
Christinehamn .....TBL
Cimbrishamn .....TBL
Eskilstuna—
(*via Stockholm or Gothenburg*)
Fahlun .....(*via Gefle*)
Falkenburg .....TBL
Falkoping .....(*via Gothenburg*)
Gefle .....TBL
Gothenburg .....TBL
Gothland .....(*via Stockholm*)
Halmstad .....TBL
Helsingborg .....TBL
Hernosand .....TBL
Holmsund .....TBL
Hoparanda .....TBL
Hudiksvall .....TBL
Jonkoping .....(*via Gothenburg*)
Kalix .....TBL

Kalmar (Calmar) .....TBL
Karlscrona (Carlskrona) .....TBL
Karlshamn (Carlshamn) .....TBL
Karlstad .....(*via Gothenburg*)
Kristianstad (Christianstad) .....TBL
Landskrona .....TBL
Lidkoping .....(*via Gothenburg*)
Linkoping .....(*via Norrkoping*)
Lulea .....TBL
Lund .....TBL
Malmo .....TBL
Mariestad .....(*via Gothenburg*)
Motala .....(*via Gothenburg*)
Nordmaling .....TBL
Norrkoping .....TBL
Nykoping .....TBL
Oaelosund .....TBL
Oernskoldsvik .....TBL
Oland .....(*via Kalmar*)
Orebro .....TBL
Oxelosund .....TBL
Pitea .....TBL
Ronneby .....TBL
Sala ..(*via Stockholm or Gothenburg*)
Skara .....(*via Gothenburg*)
Skelleftea .....TBL
Skofde .....(*via Gothenburg*)
Soderhamn .....TBL
Soderkoping .....(*via Norrkoping*)
Sodertelge .....(*via Stockholm*)
Solvesborg .....TBL
Stockholm .....TBL
Strengnas .....(*via Stockholm*)
Stromstad .....(*via Gothenburg*)
Stugsund .....TBL
Sundsvall .....TBL
Trelleborg .....TBL
Umea .....TBL
Undevalla .....TBL
Upsala .....(*via Stockholm*)
Ursviken .....TBL
Varberg .....TBL
Wadstena .....(*via Norrkoping*)
Wenersborg .....(*via Gothenburg*)
Westeras .....(*via Stockholm*)
Westervick .....TBL
Wexio .....(*via Malmo*)
Wimmerby .....(*via Westervick*)
Wisby (Visby) .....TBL
Ystad .....TBL

Average time, New York to Stockholm.....15 to 20 days

Postal Regulations: Mails for Sweden are despatched from New York.

Combination Packages: A combination package, so termed, may consist of (1) a sealed envelope containing a written or printed communication, and (2) an unsealed container enclosing either printed matter, or samples of merchandise. The two parts must be firmly attached together. Each part must be separately addressed to the same addressee. Each part must bear postage at the rate as specified for such part if mailed separately, and must conform to the general regulations governing that classification.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Mail Time: Average mail time, to Gothenburg, 14 days; to Stockholm, 15 days.

Parcel Post: There is parcel post service to all post offices in Sweden.

Weight limit, 22 pounds.
Postage rate, 14 cents per pound, or fraction.
Transit charges, none.
Customs declarations, Form 2966, 1 copy.
Export declaration, Form S. 250, $25.00 or over.
Consular documents, none.

INSURANCE COMPANY OF NORTH AMERICA

Foreign and Domestic Parcel Post Insurance.

Registration, 15 cents.
Insurance, none, except private.
C. O. D. service, none.
Sealing of packages, not permitted.
Maximum size, length 3'6"; length and girth, 6'0".

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Certain pharmaceutical products, except to duly authorized persons or institutions; saccharine and other artificial sweetening substances; gold and silver articles that do not come up to the standard; articles by which the public might be abused or defrauded.

Except by special authorization of the Social Department of Sweden or on account of the government, cartridge holders, bullets and shot, firearms. Brushes made of bristles cannot be imported unless it is proven by a certificate of origin attested by the Swedish consular authority at the place or by competent authorities of the country of origin that the brushes are neither of Japanese manufacture nor exported from that country.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

For efficient shipping service use

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See page 9

SAILINGS FROM NEW YORK

★ **American Diamond Line** (Black Diamond S. S. Corp.), 67 Exchange Place, New York. Freight service, from New York, every 10 days (via Rotterdam/Antwerp), for Swedish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

★ **American Scantic Line** (Moore & McCormack Co., Inc.), 5 Broadway, New York. Freight service, from New York, monthly, for Stockholm, Malmo, and Gothenburg. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $7.50.

Ellerman's Wilson Line (Ellerman's Wilson Line, N. Y., Inc.), 26 Broadway, New York. Freight service, from New York, fortnightly, for Hull, thence by connecting steamer for Swedish ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 1 copy. Minimum Bill of Lading, $7.50.

"K" Line (United States Navigation Co., Inc.), 17 Battery Place, New York. Freight service, from New York, fortnightly (via Hamburg), for Swedish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 9 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

★ **North German Lloyd,** 32 Broadway, New York. Freight and passenger service, from New York, weekly (via Bremen), for Swedish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Red Star Line (International Mercantile Marine), 1 Broadway, New York. Freight service, from New York, weekly (via Antwerp), for Swedish ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

Scandinavian-American Line (Funch, Edye & Co., Inc.), 25 Broadway, New York. Freight, mail refrigerator and passenger service, from New York, about weekly, for Gothenburg, Malmo, Stockholm and other Swedish ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, 2 company copies. Minimum Bill of Lading, $7.50.

★ **Swedish American Line** (Furness, Withy & Co., Ltd.), 34 Whitehall St., New York. Freight and passenger service, from New York, about every two weeks, for Gothenburg. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Through rates quoted and shipments taken for all Swedish, Finnish and Baltic ports.

★ **Swedish-American-Mexico Line and Transatlantic S. S. Co.** (Furness, Withy & Co., Ltd.), 34 Whitehall St., New York. Freight service, from New York, about fortnightly, for Gothenburg, Malmo, Norrkoping and Stockholm. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Through rates quoted and shipments taken for all Swedish, Finnish and Baltic ports.

★ **United American Lines and Hamburg-American Line** (United American Lines, Inc.), 39 Broadway, New York. Freight and passenger service, from New York, weekly, for Hamburg, thence by connecting steamer for Swedish ports. Through Bills of Lading are issued for Ahus, Gefle, Gothenburg, Halmstad, Helsingborg, Hernosand, Holmsand, Hudiksvall, Kalmar, Karlshamm, Karlskrona, Landskrona, Lulea, Malmo, Norrkoping, Oernskoldsvik, Oscarshamm, Stockholm, Sundsvall, Trelleborg, Ystad. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50.

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SAILINGS FROM BALTIMORE

★ **American Diamond Line** (Dichmann, Wright & Pugh, Inc.), Hearst Tower Bldg., Baltimore. Freight service, from Baltimore, fortnightly (via Rotterdam/Antwerp), for Spanish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

Red Star Line (International Mercantile Marine), Baltimore. Freight service, from Baltimore, fortnightly. See route note, Red Star Line, New York.

Scandinavian-American Line (Ramsay, Scarlett & Co., Inc.), Keyser Bldg., Baltimore. Freight service, from Baltimore, fortnightly. See New York.

★ **Swedish-American-Mexico Line** (Furness, Withy & Co., Ltd.), 19 South St., Baltimore. Freight service, from Baltimore, about monthly. See New York.

★ **United American Lines** (Dichmann, Wright & Pugh, Inc.), Hearst Tower Bldg., Baltimore. Freight service, from Baltimore, every two weeks. See New York.

SAILINGS FROM BOSTON

★ **American Diamond Line** (Rogers & Webb), 110 State St., Boston. Freight service, from Boston, fortnightly (via Antwerp), for Swedish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

American Line (International Mercantile Marine), 84 State St., Boston. Freight service, from Boston, fortnightly (via Hamburg), for Swedish ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

Red Star Line (International Mercantile Marine), Boston. Freight service, from Boston, fortnightly. See route note, Red Star Line, New York.

Scandinavian-American Line (A. C. Lombard's Sons), 110 State St., Boston. Freight service, from Boston, fortnightly. See New York.

★ **Swedish American Line** (Furness, Withy & Co., Ltd.), 10 State St., Boston. Freight service, from Boston, about monthly. See New York.

★ **United American Lines** (C. H. Sprague & Sons), 141 Milk St., Boston. Freight service, from Boston, monthly. See New York.

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SAILINGS FROM BRUNSWICK

Carolina Line (Strachan Shipping Co.), Brunswick. Freight service, from Brunswick, monthly. See Charleston.

SAILINGS FROM CHARLESTON

Carolina Line (The Carolina Co.), Charleston. Freight service, from Charleston, monthly, for Hamburg, thence by connecting steamer for Stockholm, or direct if sufficient cargo offers. Dock Receipt, on shipper's form. Bills of Lading, company keeps 7 copies.

SAILINGS FROM GALVESTON

Lykes Line (Lykes Bros. S. S. Co., Inc.), Galveston. Freight service, from Galveston, monthly, for Gothenburg. Bills of Lading, 3 company copies. Minimum Bill of Lading, $7.50.

Norway-Mexico-Gulf Line (Fowler & McVitie, Inc.), Cotton Exchange Bldg., Galveston. See Swedish-America-Mexico Line route note.

Ripley Line (Daniel Ripley & Co.), Marine Bldg., Galveston. Freight service, from Galveston, about fortnightly. See Houston.

Swedish-America-Mexico Line (Fowler & McVitie, Inc.), Cotton Exchange Bldg., Galveston. Freight and passenger service, with Norway-Mexico-Gulf Line and Transatlantic S. S. Co., Ltd., from Galveston, three times a month for Gothenburg. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

Transatlantic S. S. Co., Ltd. (Fowler & McVitie, Inc.), Cotton Exchange Bldg., Galveston. See Swedish-America-Mexico Line route note.

SAILINGS FROM HAMPTON ROADS

★ **American Diamond Line** (Dichmann, Wright & Pugh), City Bank Bldg., Norfolk. Freight service, from Hampton Roads, fortnightly (via Rotterdam/Antwerp), for Swedish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

Red Star Line (International Mercantile Marine), Norfolk. Freight service, from Hampton Roads, fortnightly. See route note, Red Star Line, New York.

Scandinavian-American Line (United States Shipping Co.), Royster Bldg., Hampton Roads. Freight service, from Hampton Roads, fortnightly. See New York.

★ **United American Lines** (Dichmann, Wright & Pugh, Inc.), Citizens Bank Bldg., Norfolk. Freight service, from Hampton Roads, every two weeks. See New York.

SAILINGS FROM HOUSTON

Norway-Mexico-Gulf Line (Fowler & McVitie, Inc.), Houston. See Swedish-America-Mexico Line route note.

Ripley Line (Daniel Ripley & Co.), Houston. Freight service, from Houston, fortnightly, for Swedish ports, as cargo offers, by transshipment at Hamburg. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

Swedish-America-Mexico Line (Fowler & McVitie, Inc.), Houston. Freight and passenger service, with Norway-Mexico-Gulf Line and Transatlantic S. S. Co., Ltd., from Houston, three times a month, for Gothenburg. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

Transatlantic S. S. Ltd. (Fowler & McVitie, Inc.), Houston. See Swedish-America-Mexico Line route note.

SAILINGS FROM LOS ANGELES

European Pacific Line (McCormack, McPherson & Lapham), 314 Central Bldg., Los Angeles. Freight service, from Los Angeles, fortnightly. See Seattle.

★ **Johnson Line** (H. F. McLaurin, Agent), Los Angeles. Freight and passenger service, from Los Angeles, about monthly. See San Francisco.

Norway Pacific Line (J. M. Sivertsen), 703 Palos Verdes St., San Pedro. Freight service, from Los Angeles, monthly. See San Francisco.

Joint service, Royal Mail Steam Packet Co. and Holland-America Line (C. J. Lehrman), Pacific Electric Bldg., Los Angeles. Freight service, from Los Angeles, three a month. See route note, San Francisco.

★ **United American Lines** (Los Angeles S. S. Co.), 108 West 6th St., Los Angeles. Freight service, from Los Angeles, fortnightly, for Hamburg, thence by connecting steamer for Stockholm. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

SAILINGS FROM NEW ORLEANS

Norway-Mexico-Gulf Line; Transatlantic Steamship Co.; and Swedish-America-Mexico Line (Trosdal, Plant & Lafonta), Whitney-Central Bldg., New Orleans. Freight service, from New Orleans, monthly, for Swedish ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, 6 company copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

Scandinavian American Line (American Baltic Chartering & Shipping Co.), New Orleans Bank Bldg., New Orleans. Freight service, from New Orleans, about every three weeks. See New York.

★ **United American Lines** (Richard Meyer & Co.), Hibernia Bank Bldg., New Orleans. Freight service, from New Orleans, monthly. See New York.

SAILINGS FROM PHILADELPHIA

★ **American Diamond Line** (Dichmann, Wright & Pugh, Inc.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, every 10 days (via Rotterdam/Antwerp), for Swedish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

American Scantic Line (Moore & McCormack Co., Inc.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, monthly. See New York. Parcel Receipts, not issued.

Nordenfjeldske U. S. Baltic Line (S. O. Stray S. S. Corp.), Philadelphia. Freight service, from Philadelphia, occasionally, for all Swedish ports. See New York.

★ **North German Lloyd,** 15th & Locust Sts., Philadelphia. Freight service, from Philadelphia, semi-monthly (via Bremen), for Swedish ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Red Star Line (International Mercantile Marine), Philadelphia. Freight service, from Philadelphia, fortnightly. See route note, Red Star Line, New York.

Scandinavian-American Line (S. L. Burgess & Co.), Lafayette Bldg., Philadelphia. Freight service, from Philadelphia, fortnightly. See New York.

Swedish-American-Mexico Line, J. A. McCarthy, Lafayette Bldg., Philadelphia. Freight service, from Philadelphia, about monthly. See New York.

★ **United American Lines** (Dichmann, Wright & Pugh, Inc.), Lafayette Bldg., Philadelphia. Freight service, from Philadelphia, about monthly. See New York.

SAILINGS FROM PORTLAND, ORE.

East Asiatic Line (Chalmers Shipping Co.), Porter Bldg., Portland, Oregon. Freight service, from Portland, Oregon, monthly. See route note, East Asiatic Line, San Francisco.

Joint service, Holland-America Line and Royal Mail Steam Packet Co. (Oregon Pacific Co.), Portland, Oregon. Freight service, from Portland, Oregon, three a month. See route note, San Francisco.

★ **United American Line** (Columbia Pacific Shipping Co.), Porter Bldg., Portland, Oregon. Freight service, from Portland, Oregon, fortnightly. See route note, United American Lines, Los Angeles.

SAILINGS FROM SAN FRANCISCO

American-Hawaiian Line (American-Hawaiian S. S. Co.), 215 Market St., San Francisco. Freight service, from San Francisco, every 5 days (via New York), on through bills of lading (Scandinavian-American Line), for Gothenburg, Malmo and Stockholm. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $10.00.

East Asiatic Line (East Asiatic Co., Inc.), 433 California St., San Francisco. Freight service, from San Francisco, monthly, for Gothenburg. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

European Pacific Line, San Francisco. Freight service, from San Francisco, fortnightly. See Seattle

★ **Johnson Line** (W. R. Grace & Co.), 322 Pine St., San Francisco. Freight, passenger and refrigerator service, from San Francisco, monthly, for Gothenburg, Malmo, and Stockholm. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

Joint service, Holland-America Line and Royal Mail Steam Packet (Holland-America Line), 401 Market St., San Francisco. Freight service, from San Francisco, three a month (via Hamburg), for Swedish ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

Norway Pacific Line (Norway Pacific Line), 485 California St., San Francisco. Freight service, from San Francisco, monthly (via Oslo), for Swedish ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

★ **United American Lines** (Sudden & Christensen, Inc.), 230 California St., San Francisco. Freight service, from San Francisco, fortnightly. See route note, United American Lines, Los Angeles.

SAILINGS FROM SEATTLE

East Asiatic Line (East Asiatic Co., Inc.), 810 Alaska Bldg., Seattle. Freight service, from Seattle, about fortnightly. See San Francisco.

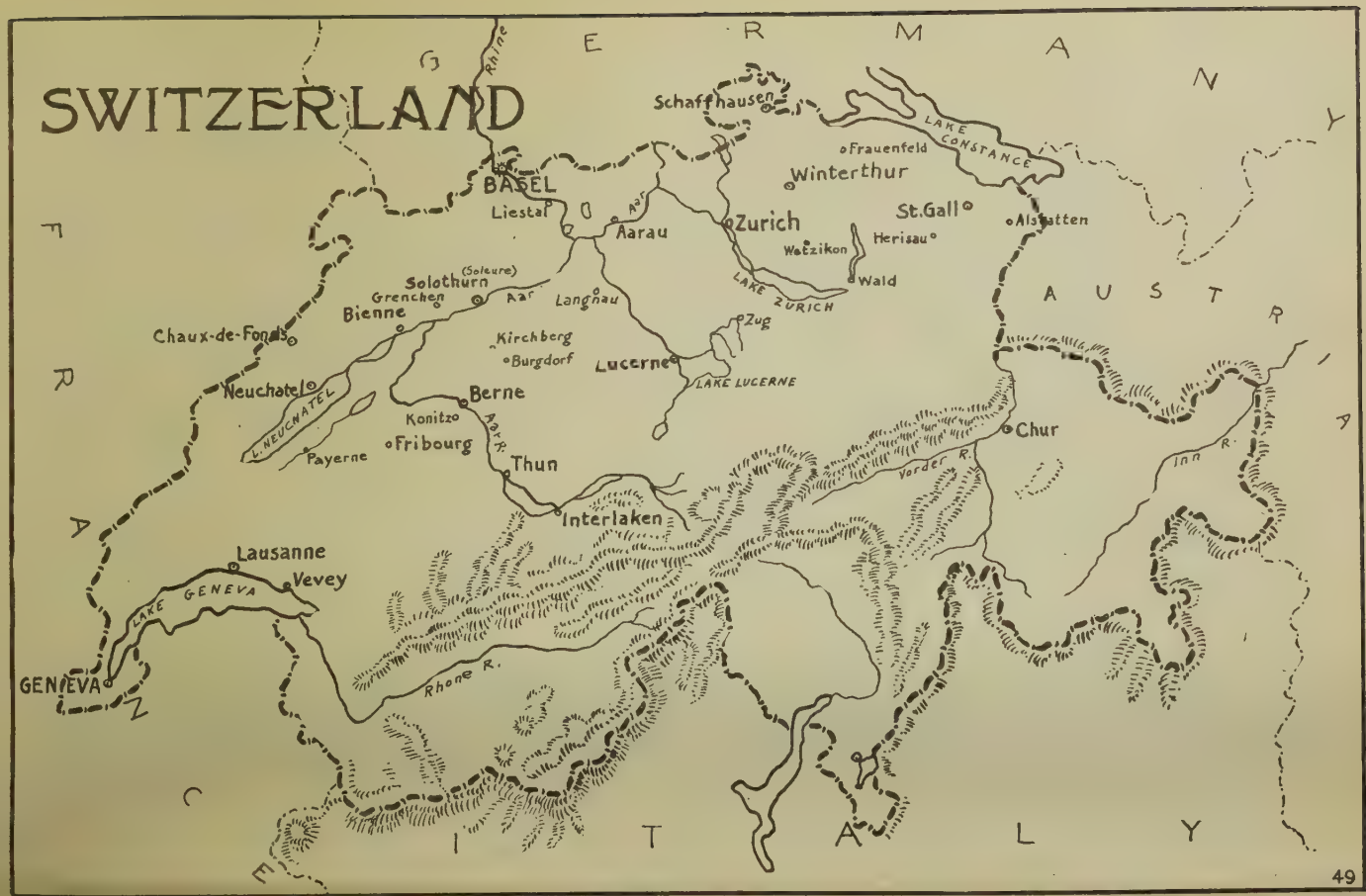
European Pacific Line (W. C. Dawson & Co.), Mutual Life Bldg., Seattle. Freight service, from Seattle and Tacoma, fortnightly, for Copenhagen, thence by connecting steamer for Baltic ports. Dock Receipt, on standard form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

★ **Johnson Line** (W. R. Grace & Co.), Seattle. Freight service, from Seattle, about fortnightly. See San Francisco.

★ **United American Lines** (Sudden & Christensen, Inc.), 612 Arctic Bldg., Seattle. Freight service, from Seattle, fortnightly. See route note, United American Lines, Los Angeles.

U. S. PORTS and SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.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Payerne
Aare R.
Thun
Chur
Vorder R.
Inn R.
Interlaken
Lausanne
Vevey
LAKE GENEVA
GENEVA
Rhone R.

SWITZERLAND

Switzerland occupies a mountainous region in central Europe with an area of 16,000 square miles and a population of 4,000,000. The capital is Berne and the next most important cities are Zurich, Geneva and Basel.

The country is divided into 22 cantons as follows: Aargau, Appenzell, Basel, Bern, Fribourg, Geneve, Glaarus, Graubunden, Luzern, Neuchatel, St. Gallen, Schaffhausen, Schwyz, Solothurn, Thurgau, Ticino, Unterwald, Uri, Valais, Vaud, Zug, and Zurich.

Currency: The unit of currency is the franc of 100 rappen or centimes, equivalent **at par of exchange to 19.3 cents, United States currency.**

Language: The official languages are German, French and Italian for the entire country, although German is spoken in the eastern and northern parts, French in the western part, and Italian in the canton of Ticino.

Weights and Measures: The quintal = 100 kilos. Otherwise the regular metric system is used.

American Consulates: There is an American consulate general at Zurich; consulates at Basel, Berne, Geneva, and vice consulates at Lausanne and Lucerne.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at Switzerland, add 6 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.27	.31	.35	.38	.41
Deferred rate	.13½	.15½	.17½	.19	.20½
Preferred rate	.30	.33	.36	.39	.42
Urgent rate	.40	.43	.46	.49	.52
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.27	.31	.35	.38	.41
Deferred rate	.13½	.15½	.17½	.19	.20½
Partly urgent rate	.40	.44	.48	.51	.54
Urgent rate	.81	.85	.89	.92	.95
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

For *Quick* communication with SWITZERLAND

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B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington,

Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Switzerland.

The Canadian Bank of Commerce, 16 Exchange Place, New York City. Complete facilities for handling all kinds of foreign business through our connections, Banque Federale, Zurich. Branches and carefully selected correspondents in every important city in the world.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Switzerland and other countries throughout the world. See our advertisement under Boston in General Information Section.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars and foreign currencies. Represented in all the principal cities by its stockholding correspondents, Credit Suisse, Zurich, and Swiss Bank Corporation, Basle.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The Philadelphia-Girard National Bank .....Philadelphia, Pa.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices: There are Swiss consular offices in the following cities. The regulations are uniform for all offices except as otherwise stated under *Consular Regulations.*

New York: Consulate, 104 Fifth Avenue. (Telephone, Chelsea 7935). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in New York, Connecticut, Rhode Island, Massachusetts, Vermont, New Hampshire, Maine. Louis H. Junod, Consul.

Boston: Consular Agency, 88 Broad Street. (Telephone, Hancock 3544). 10 a.m. to 12 m. Jurisdiction in "New England." Georges H. Barrel, Consular Agent.

Chicago: Consulate, 38 South Dearborn Street. 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 1 p.m. Jurisdiction in Michigan, Wisconsin, Iowa, Minnesota, North and South Dakota, Wyoming, Montana and northern Illinois (counties of Adams, Boone, Brown, Bureau, Carroll, Cass, Champaign, Christian, Clark, Coles, Cook, Cumberland, De Kalb, De Witt, Douglas, Du Page, Edgar, Ford, Fulton, Grundy, Hancock Henderson, Henry, Iroquois, Jo Daviess, Kane, Kankakee, Kendall, Knox, Lake, La Salle, Lee, Livingston, Logan, McDonough, McHenry, McLean, Macon, Marshall, Mason, Menard, Mercer, Morgan, Moultrie, Ogle, Peoria, Piatt, Putnam, Rock Island, Sangamon, Schuyler, Shelby, Stark, Stephenson, Tazewell, Vermilion, Warren, Whiteside, Will, Winnebago, Woodford). Ernst Buehler, Consul.

Cincinnati: Consulate, 1100 Carew Building. (Telephone, Main 4136). 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Ohio, Indiana, Kentucky, Tennessee. E. F. Glaser, Honorary Consul.

Denver: Consulate, 307 American National Bank Building. 8.30 a.m. to 12.30 p.m. Jurisdiction in Colorado, Utah, New Mexico. Paul Weiss, Consul.

Los Angeles: Consulate, 355 South Broadway. Jurisdiction in California (counties of Santa Barbara, Ventura, Los Angeles, San Bernardino, Orange, Riverside, San Diego, Imperial) and Arizona.

New Orleans: Consulate, 730 Gravier Street. 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 1 p.m. Jurisdiction in Louisiana, Alabama, Arkansas, Mississippi, North Carolina, South Carolina, Georgia, Florida, Texas, Oklahoma.

Philadelphia: Consulate, 1412 North 16th Street. (Telephone, Stevenson 1595). 10 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Pennsylvania, New Jersey, Delaware. Dr. Charles Vuilleumier, Consul.

Portland (Oregon): Consulate, 407 Gerlinger Building. 10 a.m. to 12 m., weekdays and Saturdays. Jurisdiction in Idaho and Oregon.

St. Louis: Consulate, Merchants-Laclede Building. 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction in Missouri, Kansas, Nebraska, and the southern part of Illinois.

San Francisco: Consulate, 485 California Street. (Telephone, Kearny 4596). 10 a.m. to 12 m. and 2 to 3 p.m.; Saturdays, 10 a.m. to 1 p.m. Jurisdiction in northern California. John Freuler, Consul.

Seattle: Consulate, 514 Arctic Building (Telephone, Elliot 8270). 9 a.m. to 12 m. and 1 p.m. to 5 p.m. Jurisdiction in Washington. Frederick Strasser, Consul.

Washington (D. C.): Legation, 2013 Hillyer Place. Consular affairs of Maryland, Virginia, West Virginia and District of Columbia are handled by the Swiss Legation.

Consular Regulations: No consular documents are required except on shipments of tobacco, when a consular certificate of grade is necessary.

Customs Tariff: The decree of the Federal Council, dated June 25, 1921, and the ordinance of the same date, both effective on July 1, 1921, make a radical change in the method of calculating dutiable weight. The basis for levying duty by weight remains the gross weight, but instead of accepting the actual gross weight and providing for additional tare to be applied in the case of goods imported in insufficient or unusual containers, as was formerly the case, a complete schedule of minimum tare rates, in percentages of the net weight of the goods, is provided. When the actual weight of the tare, or outside container, falls below the minimum

tare rate provided for in the schedule, the difference may be added to the dutiable weight. According to the definition of net weight given in the new ordinance, it includes the weight of the merchandise and of all the packing, with the exception of the outside container, while the tare rates given in the schedule are intended to represent the minimum weights of the outside containers. If the actual gross weight exceeds the gross weight calculated on the basis of the net weight with the addition of the tare rate, the duty is levied on actual gross weight. In the case of different kinds of merchandise, subject to different rates of tare additions, packed in a single container, the respective tare rate will be applied to each kind.

Packing: Although Swiss import duties are levied in almost every instance on the gross weight of the goods, it does not necessarily follow that a saving in the payment of customs duties may be effected by minimizing the weight of the packing. This fact is explained by the peculiar system of tare rates used in Switzerland. Whereas tare rates as employed in most countries represent percentages of reduction from the gross weight, in Switzerland these rates represent percentages of addition to the net weight (weight of the merchandise with the immediate packing, paper wrappers, bottles, cardboard boxes, etc.). In the assessment of Swiss duties there is added to the net weight of the imported article a minimum tare rate expressed in a percentage of the net weight. This added weight represents the minimum weight allowed by the customs for the container. Should the actual weight of the outside container fall below the minimum tare provided for in the schedule, the difference may be added to the dutiable weight.

An illustration will make clear the application of this rather complicated system. A consignment of silk shirts weighing 12 kilos is presented to the Swiss customs for clearance. Of this amount, the actual weight of the goods represents 9½ kilos, the weight of the immediate packing (paper, wrappers, etc.) one-half kilo, and the weight of the outside case 2 kilos. The minimum tare rate for made-up articles of silk is 40 per cent of the net weight, or in the case of this particular consignment 40 per cent of the net weight of 10 kilos. Hence 4 kilos may be added to the 10 kilos in order to establish the dutiable weight. In other words, the consignment may weigh for customs purposes 14 instead of 12 kilos. The rate of duty on made-up articles of silk (classified under tariff item 558) is 800 francs per 100 kilos. The importer would pay, therefore, 16 francs out of a total of 112 francs for the application of the additional tare rate, or 32 francs out of 112 francs for the weight of the packing alone.

In case, however, the actual weight of the container exceeds the fixed minimum percentage, the assessment of duties is made on the actual gross weight. Hence it is important for the American exporter, who wishes to remain in the good graces of his Swiss customer, to keep the weight of the container within the limits fixed by the minimum tare rates, whenever possible, without risk of damage in transit to his goods. Any unit of weight above that provided for by the minimum tare rate represents increased expense on the part of the importer, often heavy in proportion to the value of the goods, and hence a smaller margin of sales profit. To use again the illustration given above, for every kilo above 4 kilos in the weight of the exterior packing, the Swiss importer would have to pay 8 additional francs.

Articles subject to different rates of tare additions and packed together are each subject to the respective tare rates; thus, if cotton goods had been packed with the silk goods, the minimum tare rates would have been respectively 30 per cent and 40 per cent.

Although the minimum tare rates are in some cases as high as 100 per cent of the net weight, according to the nature of the goods, for the majority of articles the rates range between 20 and 40 per cent. No tare rates, however, are applied to articles usually shipped unpacked or in bags, bales, etc., such as cotton, malt, wheat, and raw hides. The figures below give a few examples of the minimum tare percentages on representative articles:

Articles.	Minimum tare percentage added to net weight.
Passenger automobiles	10
Rubber tires	10
Typewriting machines	60
Typesetting machines	10
Lard	15
Leather, upper	20
Agricultural machinery	10
Electric stoves	30
Dynamo-electric machines:	
Weighing each 100 kilos or more	10
Weighing less than 100 kilos	20

The law provides that in all cases of unpacked goods subject to tare rates and presented for clearance, the tare percentages shall be applied. This regulation affords a measure of protection to exporters in far distant countries, such as the United States, who cannot ship their goods unboxed to Switzerland, as in many cases exporters in countries adjacent to Switzerland may easily do.

Aside from the feature of the tare rates, there is another provision of the Swiss tariff that should be considered by the careful shipper. Savings in customs duties may be effected by shipping certain goods in large containers. The following table shows the considerable difference in the amount of duty payable, according to the size of the containers:

Commodity.	In containers weighing—	Francs per 100 kilos.
Flour and other ground cereals	More than 5 kilos	4.50
	5 kilos or less	40.50
Cooking oils	More than 10 kilos	10.00
	10 kilos or less	20.00
Perfume and cosmetics	More than 10 kilos	100.00
	10 kilos or less	200.00
Ink	More than 10 kilos	30.00
	10 kilos or less	40.00
Washing powders	More than 5 kilos	10.00
	5 kilos or less	20.00
Cleaning and polishing pastes	More than 5 kilos	20.00
	5 kilos or less	35.00
Paste and glue	More than 1 kilo	15.00
	1 kilo or less	30.00

It is understood, of course, that in view of the demands of the market the desirability of shipping certain goods in small containers may, in some cases, more than offset the customs advantage gained by shipping the goods in large containers. That is a matter which needs to be worked out by each exporter, with the advice of his Swiss customer or of the Bureau.

The advantage of position, which France, Italy, and Germany enjoy in respect to transportation expenses, makes it necessary for the American exporters to study carefully the Swiss customs regulations, if they wish to take every means to reduce the landed cost of their goods to meet competitive prices. (Division of Foreign Tariffs, Bureau of Foreign and Domestic Commerce.)

Passenger Routes and Regulations: See under Shipping Routes and Regulations. Consular visé of passports is not required.

Ports and Trade Centers: The principal trade centers are Zurich, Basle, Geneva, Berne, St. Gall, Lausanne, Winterthur, Lucerne, La Chaux-de-Fonds, Biel, Neuchatel, Fribourg, Schaffhausen, Montreux, Chur, Herisau, Thun, Lugano, Solothurn, Vevey, Le Locle, Rorschach, Olten, Aarau and Bellinzona. Through bills of lading are issued for all river and rail points in Switzerland via Antwerp or Rotterdam.

Postal Regulations: Mails for Switzerland are despatched from New York.

Combination Packages: Combination packages are not permitted in the mails for Switzerland.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Mail Time: Average mail time to Basle, 10 days; Berne, 12 days; Geneva, 11 days; Interlaken, 12 days; Lucerne, 12 days; Zurich, 11 days.

Parcel Post: There is parcel post service to all post offices in Switzerland.

Weight limit, 22 pounds.
Postage rate, 14 cents per pound, or fraction.
Transit charges,
Up to 11 pounds, 10 cents.
11 to 22 pounds, 18 cents.
Customs declarations, Form 2966, 1 copy.
Dispatch note, Form 2972, 1 copy.
Export declaration, Form S. 250, $25.00 or over.
Consular documents, none.
Registration, 15 cents.
Insurance, none, except private.
C. O. D. service, none.
Sealing of packages, not permitted.
Maximum size, length 3′6″; length and girth, 6′0″.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: *Regular mails,* gold; silver; precious stones; jewelry and other precious articles; firearms; money; Austro-Hungarian paper money, Russian paper money and Russian paper values, that is, checks, drafts, and so forth; registered letters in transparent envelopes unless the address is repeated on the envelope, packages of merchandise, except bona fide trade samples, are accepted for mailing only at the sender's risk, even if postage is prepaid at the letter rate. Letters mailed under cover, the transparent portion of which has been removed. The address of articles despatched by the letter mails, by means of transparent paper, must be easily readable, even under artificial light. To that end, the part reserved for the address must be very transparent and without mark, and on the outside present a flat surface. It must be an integral part of the paper of the envelope and be parallel with the length. For the transparent portion highly colored nor lightly tinted papers must not be employed. The contents must consist of white paper or lightly colored and must be folded in such a manner as to represent exactly the dimensions of the envelope. Shipments not complying with these

provisions are excluded transmission by mail. Articles inclosing prints, especially of city works, illustrated post cards, advertisements, circulars of all kinds, placards, tags, and so forth, books, reviews, engravings (booksellers' articles and products of the graphic arts) are subject to customs duties amounting to 5 centimes up to 5 francs per kilogram, according to the nature of the contents. *Parcel post*, pieces of foreign silver money.

Shipping Routes and Regulations: See services for Antwerp and Rotterdam, under *Belgium* and *Holland.*

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

Places in Switzerland are reached via the above named ports. Regulations are the same as for the countries of transshipment. Through Bills of Lading are issued on certain commodities by several steamship companies, but only by special negotiation with the shipper.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

SYRIA

Syria is administered by the French under a mandate. The area is about 60,000 square miles with a population of 3,000,000. The country is divided into four territories: Aleppo, Alaouite, Great Lebanon, and Damascus.

Currency: Prior to the war Egyptian currency and Turkish gold and silver were in use throughout Syria, but with the French occupation the Syrian pound (paper) was issued and orders given making it the currency of the country. The Syrian pound is equal to 100 piasters, each piaster being equivalent to 20 French centimes. The Syrian bank notes are exchangeable in Paris at the fixed rate of 20 francs to the pound. This currency is therefore subject entirely to the fluctuation of the French franc. Transactions have been forbidden in money other than the legal tender of the country, and gradually all the Egyptian pounds and sterling will be replaced by this new paper pound.

American Consulates: There are American consulates at Aleppo, Beirut and Damascus.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Syria, add 7 hours to New York standard time. Messages in cipher are prohibited.

	A	B	C	D	E
Cable					
Full rate	.48	.52	.56	.59	.62
Deferred rate	.24	.26	.28	.29½	.31
Preferred rate	.56	.59	.62	.65	.68
Urgent rate	1.18	1.21	1.24	1.27	1.30
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.48	.52	.56	.59	.62
Deferred rate	.24	.26	.28	.29½	.31
Partly urgent rate	1.18	1.22	1.26	1.29	1.32
Urgent rate	1.44	1.48	1.52	1.55	1.58
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha

and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Syria.

The National City Bank New York,—Head Office: 55 Wall Street New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *France.*

Consular Regulations: See under *France.*

Map: See under *Palestine.*

Ports and Trade Centers: Shipments for Syrian destinations are routed via Beirut or Alexandretta. Through steamship bills of lading are issued to those ports. See *Market Conditions.*

Postal Regulations: Same as for *France* except parcel post.

Parcel Post: Weight limit, 22 pounds. Registration, not permitted. Customs declarations, one copy, Form 2966, and 2 copies, Form 2967 (see under France). Postage rates, 14 cents per pound or fraction, plus transit charges, up to 2 pounds, 35 cents; from 2 to 11 pounds, 55 cents; from 11 pounds to the weight limit, 95 cents.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★**American Export Line** (Export S. S. Corp.), 25 Broadway, New York. Freight service, from New York, on the 25th of each month, for Beirut and Jaffa. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.50. Parcel Receipts, not issued.

★ **American-Levant Line** (Cunard S. S. Co., Ltd.), 25 Broadway, New York. Freight service, from New York, about monthly, for Alexandretta, Beirut, and Tripoli. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50.

Atlantic Transport Line (International Mercantile Marine), 1 Broadway, New York. Freight service, from New York, weekly (via London), for Syrian ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

★ **Cosulich Line** (Phelps Bros. & Co.), 17 Battery Place, New York. Freight, mail and passenger service, from New York, every 10 days, for Alexandretta, Beirut, and Tripoli. Dock Receipt, on company's form, in duplicate. Bills of Lading, 4 company copies. Minimum Bill of Lading, $12.50. Parcel Receipts, not issued.

★ **Fabre Line** (James W. Elwell & Co., Inc.), 17 State St., New York. Freight, mail and passenger service, from New York, twice a month, for Beirut. Through Bills of Lading issued to Mersina, Tripoli, Larnaca, and Alexandretta. Dock Receipt, on company's form, in triplicate. Bills of Lading, 1 company copy. Minimum Bill of Lading, $10.50. Parcel Receipts, not issued.

★ **Italian Line** (Italia-America Shipping Corp.), 1 State St., New York. Freight service, from New York, about weekly (via Naples), for Giaffa, Gaifa, Beirut, and Tripoli. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $15.00. Parcel Receipts, not issued.

★ **North German Lloyd,** 32 Broadway, New York. Freight and passenger service, from New York, weekly (via Bremen), for Syrian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

Red Star Line (International Mercantile Marine), 1 Broadway, New York. Freight and passenger service, from New York, weekly (via Antwerp), for Syrian ports. Dock Receipt, company's form, in duplicate. Bills of Lading, 4 company copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

White Star Line (International Mercantile Marine), 1 Broadway, New York. Freight and passenger service, from New York, weekly (via Liverpool), for Syrian ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, 4 company copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone 1247 Whitehall

SAILINGS FROM BALTIMORE

★ **American Export Line** (Consolidated Navigation Co.), 22 Light St., Baltimore. Freight service, from Baltimore, semi-monthly. See New York.

★ **North German Lloyd** (A. Schumacher & Co.), 2 East Redwood St., Baltimore. Freight service, from Baltimore, semi-monthly (via Bremen), for Syrian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

SAILINGS FROM BOSTON

★ **American Export Line** (C. H. Sprague & Son), 141 Milk St., Boston. Freight service, from Boston, semi-monthly. See New York.

SAILINGS FROM HAMPTON ROADS

★ **North German Lloyd** (Southgate Forwarding & Storage Co.), Norfolk. Freight service, from Hampton Roads, semi-monthly (via Bremen), for Syrian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

SAILINGS FROM HOUSTON

★ **North German Lloyd** (Wilkens & Biehl), Houston. Freight service, from Houston, monthly (via Bremen), for Syrian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

SAILINGS FROM PHILADELPHIA

★ **Cunard Line**, 2208 Sixteenth St., Philadelphia. Freight service, from Philadelphia, about monthly, for Beirut and Alexandretta. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50.

★ **North German Lloyd**, 15th & Locust Sts., Philadelphia. Freight service, from Philadelphia, semi-monthly (via Bremen), for Syrian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

AMERICAN EXPORT LINES

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THE EXPORT STEAMSHIP CORPORATION

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Atbara
Nile R.
Khartoum
Massaua
Asmara
ANGLO-EGYPTIAN
SUDAN
El Obeid
White Nile
Blue Nile
ABYSSINIA
Aden
FRENCH
SOMALILAND
Djibouti
Berbera
SOMALILAND PROTECTE
Addis Ababa
EQUATORIAL
FRENCH
AFRICA
ITALIAN SOMALILAND
Ubangi R.
M'Bomu
L. Rudolf
UGANDA
KENYA
Juba R.
Mogadiscio
Congo
L. Albert
Stanleyville
PROTE
Entebbe
Kisumu
Ponthierville
BELGIAN
Lake Victoria
COLONY
Nairobi
Kismayu
Lamu
Kindu
Moshi
TANGANYIKA
Mombasa
CONGO
Albertville
Ujiji
Tabora
Tanga
Kasai River
Kongolo
Kabalo
Lake Tanganyika
Kilimatinde
Bagamoyo
Zanzibar
Dar-es-Salaam
INDIAN OCEAN
TERRITORY
Bukhama
L. Mweru
Lindi
ANGOLA
Kambove
Elizabethville
Bangweulu
NYASALAND PROTE
Ft. Jameson
L. Nyasa
COMORO IS.
NORTHERN RHODESIA
Zambezi River
Zumbo
Zomba
Blantyre
EAST AFRICA
Mozambique
Majunga
MADAGASCAR
Livingstone
Salisbury
Chindio
Kilimane
Chinde
Tamatave
Andevorante
Tananarive
Marshes of the Mubango
SOUTHERN RHODESIA
Bulawayo
Beira
Morondava
Fianarantsoa
BECHUANALAND PROTECTE
Limpopo River
PORTUGUESE
Tullear
Inhambane
Mafeking
TRANSVAAL
Pretoria
Ft. Dauphin
Johannesburg
Lourenco Marques

TANGANYIKA

Tanganyika Territory, formerly German East Africa, is a British mandate with an area of approximately 365,000 square miles, and a population of 4,000,000.

American Consulates: Tanganyika is included in the jurisdiction of the American Consulate at Nairobi (Kenya Colony).

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Tanganyika, add 7 hours to New York standard time.

For Dar-es-Salaam, full rate, (A) 74 cents, (B) 78 cents, (C) 82 cents, (D) 85 cents, (E) 88 cents. For Bukoba, full rate, (A) 88 cents, (B) 92 cents, (C) 96 cents, (D) 99 cents, (E) $1.02. For all other places, full rate, (A) 78 cents, (B) 82 cents, (C) 86 cents, (D) 89 cents, (E) 92 cents. Deferred rate, one-half the full rate as quoted, except Kasanga for which full rate messages only are accepted.

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Tanganyika.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See United Kingdom.

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world.

Consular Regulations: No consular documents are required. A special form of commercial invoice and certificate of value is required, but does not need to be consulated. See Customs Regulations.

Customs Regulations: The following form of commercial invoice and certificate of value is required for all shipments to Tanganyika.

FACE OF INVOICE

[Here insert usual particulars, including place and date, name and address of supplier, etc.]

Country of Origin	Marks and Nos. on Packages	Quantity and Description of Goods	Selling Price to Purchaser	
			@	Amount

CERTIFICATE OF VALUE TO BE WRITTEN OR PRINTED ON BACK OF INVOICE

(1) Manager, chief clerk, or as the case may be.

(2) Name of firm or company.

(3) Name of city or country.

(4) These words should be omitted where the manufacturer or supplier himself signs the certificate.

(5) Particulars of any special arrangement.

I, (1) ....., of (2) ....., of (3) ....., supplier/manufacturer of the goods enumerated in this invoice amounting to ....., hereby declare that I [(4) have the authority to make and sign this certificate on behalf of the aforesaid supplier/manufacturer, and that I] have the means of knowing and do hereby certify as follows:—

1. That this invoice is in all respects correct, and contains a true and full statement of the price actually paid or to be paid for the said goods at the place of purchase of such goods, and the actual quantity thereof.

2. That no different invoice of the goods mentioned in the said invoice has been or will be furnished to anyone; and that no arrangement or understanding affecting the purchase-price of the said goods has been or will be made or entered into between the exporter and purchaser or by anyone on behalf of either of them, either by way of discount, rebate, compensation, or in any manner whatever, other than as fully shown on this invoice, or as follows: (5) .....

Dated at ....., this ..... day of ....., 192

Witness: ..... Signature: .....

Passenger Routes and Regulations: Commercial agents in Tanganyika must take out an annual trade license, the fee for which is payable in advance and varies from 6 rupees to 2,000 rupees, the assessment being made at 4 per cent of the probable amount of the net proceeds of the business of the licensee.

Ports and Trade Centers: Direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Arusha .....(*via Tango*)
Bagamoyo .....(*via Dar-es-Salaam*)
Buschirihop .....(*via Dar-es-Salaam*)
Dar-es-Salaam .....TBL
Handeni .....(*via Tango*)
Kigoma .....(*via Dar-es-Salaam*)
Kikogwe .....(*via Dar-es-Salaam*)
Kilwa-Kiwindre ..(*via Dar-es-Salaam*)
Lindi .....(*via Dar-es-Salaam*)
Mikindani .....(*via Dar-es-Salaam*)
Morogoro .....(*via Dar-es-Salaam*)
Moshi .....(*via Mombasa*)
Mpwapwa .....(*via Dar-es-Salaam*)
Pangani .....(*via Dar-es-Salaam*)
Sadani .....(*via Dar-es-Salaam*)
Salale .....(*via Dar-es-Salaam*)
Tabora .....(*via Dar-es-Salaam*)
Tanga .....TBL
Ujiji .....(*via Dar-es-Salaam*)
Usambara .....(*via Tanga*)
Uvinza .....(*via Dar-es-Salaam*)

Postal Regulations: Mails for Tanganyika are despatched from the New York office.

Combination Packages: Combination packages are not permitted in the mails to Tanganyika.

Commercial Papers: Postage rate, 5 cents for the first 10 ounces or less; and 1 cent for each additional 2 ounces or fraction of 2 ounces.

Letters: 5 cents for the first ounce or fraction of an ounce; 3 cents for each additional ounce or fraction.

Parcel Post: Postage rate, 14 cents per pound or fraction, plus transit charges—

	Up to 3 lbs.	3 to 7 lbs.	7 to 11 lbs.
Sangenburg and Songea	$0.96	$1.62	$2.22
Lake Victoria area	0.90	1.50	2.04
Dar-es-Salaam, and other places	0.66	1.08	1.50

Weight limit, 11 pounds. Maximum size, length 3½ feet, combined length and girth, 6 feet.

Registration, not permitted. No indemnity for loss or damage. Parcels cannot be insured nor sent C. O. D. Return receipts, not issued. Certificate of mailing, Form 2965, one copy without charge, extra copies one cent each; Form 3817, one cent each.

Customs declarations, one copy, Form 2966. No consular documents required. Commercial invoice may be enclosed, open, in parcel. Customs duties cannot be prepaid.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States*. For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers*. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

SAILINGS FROM NEW YORK

★ **American & Indian Line** (Norton, Lilly & Co.), 26 Beaver St., New York. Freight and passenger service, from New York, about 2 weeks (via Aden), for Dar-es-Salaam. Through bills of lading issued only to Dar-es-Salaam and Tanga. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $10.00.

TRINIDAD

The island of Trinidad is 55 miles long and 40 miles wide, and has an area of 1,800 square miles. The island of Tobago is included under the Trinidad administration. A chain of mountains extends throughout its length, the highest point of which is about 3,000 feet above sea level. The population of the island is estimated at 340,000. Port of Spain, the principal city and seat of the Colonial Government, has 65,000 inhabitants. San Fernando, with about 10,000 persons, is situated in the center of the sugar district in the southern part of the island. The manufacturing interests are limited and confined largely to supplying local demands. The colony of Trinidad and Tobago is essentially agricultural, its principal products being tropical fruits, cocoa, sugar, cocoanuts and bitters. Asphalt is its chief source of mineral wealth. All these are exported in large quantities. The cultivated area in the colony is estimated at 445,500 acres and the uncultivated at 597,800 acres. There are about 55 large estates under sugar, 750 under cocoa, 73 under cocoanuts and 92 estates under mixed products.

American Consulates: There is an American consulate at Port of Spain; and a consular agency at Brighton.

Cable and Radio Rates:

Cable, full rate	A	B	C	D	E	F
Port of Spain	.36	.40	.42	.44	.47	.50
Trinidad, other places	.38	.42	.44	.46	.49	.52
Tobago	.42	.46	.48	.50	.53	.56

COLLECTION OF SHIPPERS' DRAFTS.

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Trinidad.

The Canadian Bank of Commerce, 16 Exchange Place, New York City. Branch at Port-of-Spain. Complete facilities for handling collections, accounts of American companies and their agents, and all classes of foreign and domestic banking transactions. Other branches and carefully selected correspondents in every important city of the world.

Merchants Bank, Mobile, Ala. Complete facilities for handling foreign business. We offer individual attention and close rates.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The Royal Bank of Canada has two branches in Trinidad. Over 900 branches throughout the world. New York Agency, 68 William St. Correspondence invited.

Consular Offices: See under *United Kingdom.*

Consular Regulations: No consular documents are required. A special form of commercial invoice and certificate of value is required, but does not need to be consulated. See Customs Regulations.

Customs Regulations: The following form of commercial invoice and certificate of value is required for all shipments to Trinidad.

FACE OF INVOICE

[Here insert usual particulars, including place and date, name and address of supplier, etc.]

Country of Origin	Marks and Nos. on Packages	Quantity and Description of Goods	Selling Price to Purchaser	
			@	Amount

CERTIFICATE OF VALUE TO BE WRITTEN OR PRINTED ON BACK OF INVOICE

(1) Manager, chief clerk, or as the case may be.

(2) Name of firm or company.

(3) Name of city or country.

(4) These words should be omitted where the manufacturer or supplier himself signs the certificate.

(5) Particulars of any special arrangements.

I, (1) ....., of (2) ....., of (3) ....., supplier/manufacturer of the goods enumerated in this invoice amounting to ....., hereby declare that I [(4) have the authority to make and sign this certificate on behalf of the aforesaid manufacturer/supplier, and that I] have the means of knowing and do hereby certify as follows:—

1. That this invoice is in all respects correct, and contains a true and full statement of the price actually paid or to be paid for the said goods at the place of purchase of such goods, and the actual quantity thereof.

2. That no different invoice of the goods mentioned in the said invoice has been or will be furnished to anyone; and that no arrangement or understanding affecting the purchase-price of the said goods has been or will be made or entered into between the exporter and purchaser or by anyone on behalf of either of them, either by way of discount, rebate, compensation, or in any manner whatever, other than as fully shown on this invoice, or as follows: (5) .....

Dated at ....., this ..... day of ....., 192

Witness: ..... Signature: .....

Postal Regulations: Mail for Trinidad and Tobago is despatched from New York.

Combination Packages: Combination packages are not permitted in the mails for Trinidad.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: 2 cents per ounce or fraction.

Mail Time: Average mail time to Port of Spain, 8 days.

Parcel Post: There is parcel post service to all post offices in Trinidad.

Weight limit, 11 pounds.
Postage rate, 14 cents per pound, or fraction.
Transit charges, none.
Customs declarations, Form 2966, 1 copy.

Export declaration, Form S. 250, $25.00 or over.
Consular documents, none.
Registration, 15 cents.
Insurance, none, except private.
C. O. D. service, none.
Sealing of packages, not permitted.
Maximum size, length 3′6″; length and girth, 6′0″.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rates,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: "Rough-on-Rats"; base and counterfeit coin; oilcloths and the like; carbon paper containing free carbon, or oiled paper. Plants, seeds, bulbs and other parts of plants intended for propagation are subject to inspection and disinfection, and are destroyed if such is seen to be necessary; prints.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

SAILINGS FROM NEW YORK

★ **Trinidad Line** (Furness, Withy & Co., Ltd.), 34 Whitehall St., New York. Freight, mail and passenger service, from New York, about fortnightly, for Port of Spain and San Fernando. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Through Bills of Lading are issued via Port of Spain for Scarborough (Tobago).

SAILINGS FROM MOBILE

★ **Aluminum Line** (New Orleans & South American S. S. Co., Inc.), City Bank Bldg., Mobile. Freight service, from Mobile, fortnightly, for Port of Spain and San Fernando.

SAILINGS FROM NEW ORLEANS

★ **Aluminum Line** (New Orleans & South American S. S. Co., Inc.), Queen & Crescent Bldg., New Orleans. Freight service, from New Orleans, fortnightly, for Port of Spain and San Fernando.

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TRIPOLI

Tripoli (Italian Libia) has an area of 400,000 square miles, with a population of about 1,000,000. The colony is divided for administrative purposes into the districts of Tripolitania and Cyrenaica.

America Consulates: Tripoli is included in the jurisdiction of the American Consulate at Tunis.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Tripoli, add 6 hours to New York standard time. Messages in cipher are not permitted. Code messages are admitted only on the understanding that the addressee may be required to produce the code used.

	A	B	C	D	E
Cable					
Full rate	.35	.39	.43	.46	.49
Deferred rate	.17½	.19½	.21½	.23	.24½
Preferred rate	.40	.43	.46	.49	.52
Urgent rate	.70	.73	.76	.79	.82
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.35	.39	.43	.46	.49
Deferred rate	.17½	.19½	.21½	.23	.24½
Partly urgent rate	.64	.68	.72	.75	.78
Urgent rate	1.05	1.09	1.12	1.15	1.18
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

The Exporters' Encyclopaedia BULLETIN SERVICE

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COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Tripoli.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *Italy.*

Consular Regulations: See under *Italy.*

Map: See Africa, North Coast.

Ports and Trade Centers: Direct ports of call and points reached on through bills of lading are indicated by the letters TBL. Routings are given for all places other than TBL points.

Bengasi	TBL	Misrata	*(via Tripoli)*
Derna	*(via Bengasi)*	Murzouk	*(via Tripoli)*
Ghadames	*(via Tripoli)*	Tripoli	TBL

Postal Regulations: See under *Italy.*

Shipping Routes and Regulations: See under *Africa, North Coast.*

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TUNIS

Under a treaty made in 1881 the Government of Tunis became a protectorate of France, and thus occupies practically a colonial status. The area is about 50,000 square miles with a population of nearly 2,000,000. The French population, other than military, is about 50,000.

American Consulates: There is an American consulate at Tunis.

Cable and Radio Rates: In figuring time of arrival of a cable message at destination in Tunis, add 6 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.30	.34	.38	.41	.44
Deferred rate	.15	.17	.19	.20½	.22
Preferred rate	.33	.36	.39	.42	.45
Urgent rate	.49	.52	.55	.58	.61
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.30	.34	.38	.41	.44
Deferred rate	.15	.17	.19	.20½	.22
Partly urgent rate	.49	.53	.57	.60	.63
Urgent rate	.90	.94	.98	1.01	1.04
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

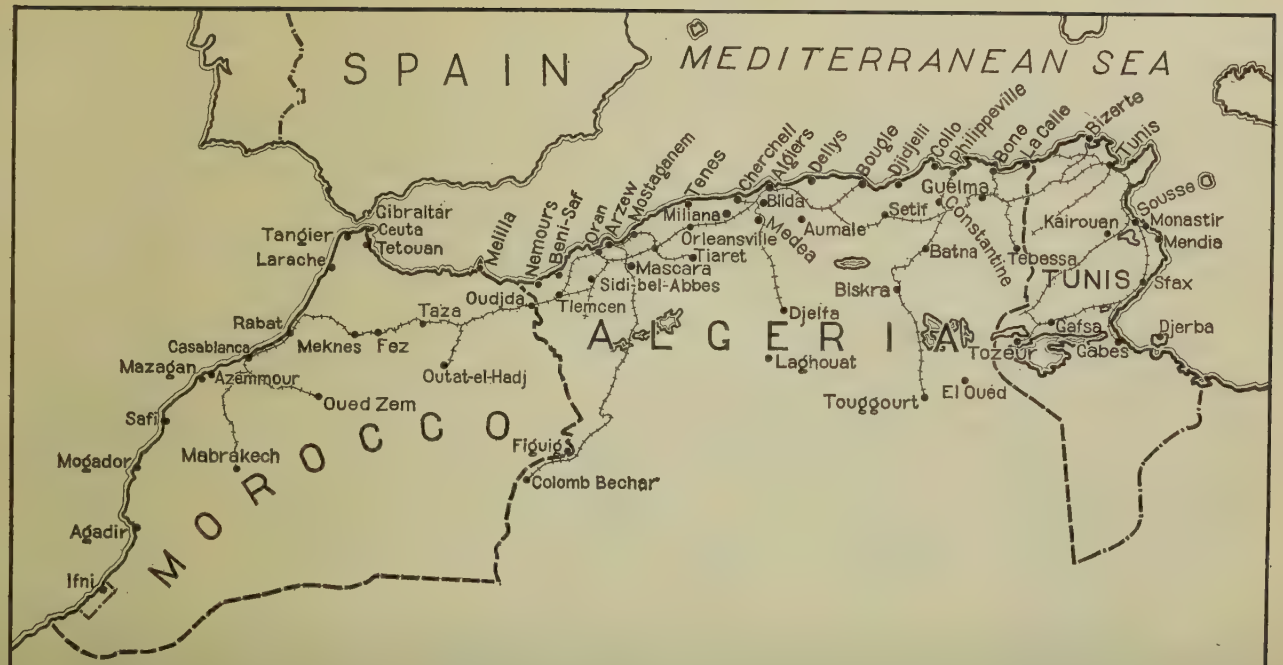
D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

FOR SPECIAL EXPORT INFORMATION

ASK THE EXPORTERS' ENCYCLOPAEDIA SERVICE BUREAU

20 Vesey St., New York Phone, Whitehall 1247



ALGERIA, MOROCCO and TUNIS

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Tunis.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *France.*

Consular Regulations: See under *France.*

Ports and Trade Centers: The following list includes the ports and rail points of Tunis. The letters TBL indicate a direct port of call or that the steamship companies will issue a through bill of lading. "Via" indicates transshipment by water from ports named; and the letter "r" shows rail routing from the port or junction point named, with distance in kilometers.

Ahmed-Zaid .....r. 23, Tunis
Ain-Ghrasesia .....r. 49, Sousse
Ain-Hallouf r. 88, .Tunis; r. 62, Sousse
Ain-Mesria .....r. 201, Tunis
Ain-Rhelal ..r. 50, Tunis; r. 49, Bizerte
Ain-Sliman .....r. 58, Sousse
Aouinet .....r. 17, Gabes
Beja ....r. 68, Mateus; r. 13, Mastouta
Bekalta .....r. 48, Sousse
Belli .....r. 44, Tunis
Ben-Arous .....r. 6, Tunis
Ben-Bachir .....r. 145, Tunis
Bir-bou-Rebka .....r. 60, Tunis
Bir-Drassen ....r. 24, Foudouk-Djedid
Bir-Kassa .....r. 8, Tunis
Bir-Lafou .....r. 18, Oued-Sarrath
Bir-Mecherga .....r. 44, Tunis
Bizerte .....TBL; r. 98, Tunis
Bordj-Cedria .....r. 24, Tunis
Bordj-Gourbe .....r. 10, Tunis
Bordj-Toum .....r. 51, Tunis
Bou-Arada .....r. 89, Tunis
Bou-Arkoub .....r. 48, Tunis
Bou-er-Rebia .....r. 28, Tunis
Bou-Ficha ..r. 79, Tunis; r. 71, Sousse
Bou-Jerge .....r. 13, Tunis
Cebala du Mornag .....r. 17, Tunis
Chaaba .....r. 244, Tunis; r. 39, Sfax
Chabal .....r. 50, Sfax
Chaffar .....r. 29, Sfax
Chaouat .....r. 30, Tunis
Cheylus .....r. 36, Tunis
Daklz .....r. 24, Sidi-Smail
Depienne .....r. 49, Tunis
Djata .....r. 17, Mateur
Djebel-Djelloud .....r. 6, Tunis
Djedeidz .....r. 25, Tunis
Djelida .....r. 96, Tunis
Djemmal .....r. 26, Sousse
Djerissa .....r. 7, Fedj-et-Tameur
Djilma .....r. 143, Sousse
Dubosville .....r. 6, Tunis
Ebba-Ksour .....r. 191, Tunis
El-Akhouat .....r. 132, Tunis
El-Aouana .....r. 37, Mateur
El-Aouja .....r. 55, Tunis
El-Arima .....r. 11, Mateur
El-Aroussa .....r. 105, Tunis
El-Djem ...r. 219, Tunis; r. 69, Sousse
El-Heri .....r. 57, Tunis
El-Oudiane .....r. 287, Sfax
Enfidaville .r. 100, Tunis; r. 50, Sousse
Fedj-et-Tameur .....r. 207, Tunis
Feriana .....r. 240, Sousse
Fondouk .....r. 29, Tunis
Gabes .....TBL
Gafour .....r. 121, Tunis
Gafsa .....r. 205, Sfax
Gardimaou—
r. 190, Tunis; r. 160, Bone (Algeria)
Gouraia .....r. 215, Tunis
Gourguiba .....r. 118, Sfax
Graiba .....r. 63, Sfax; r. 144, Gabes
Grombalia .....r. 39, Tunis

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Hadjeb-el-Rioun .....r. 125, Sousse
Hammamet—
via Tunis or Sousse; r. 4, Birbou-Rebka
Hammam-Lif .....r. 17, Tunis
Haut-Mornag-Creteville ....r. 21, Tunis
Henchir-Lebna ..r. 50, Foudouk-Djedid
Henchir-Souatir .....r. 295, Sousse
Hiboun .....r. 60, Sousse
Jefna .....r. 27, Mateur
Kairouan .....r. 9, Ain-Ghrasesia
Kalaa-Djerda .....r. 235, Tunis
Kalaa-Kebira r. 137, Tunis; r. 13, Sousse
Kalaa-Srira r. 143, Tunis; r. 7, Sousse
Kalaat-es-Senam ...r. 30, Oued-Sarrath
Kasserine .....r. 202, Sousse
Kerker ....r. 197, Tunis; r. 47, Sousse
Khanguet .....r. 35, Tunis
Khledia .....r. 20, Tunis
Kourba .....r. 39, Foudouk-Djedid
Kriz .....r. 282, Sfax
Kroussiah-Sahali .....r. 28, Sousse
Ksar-Nezouar .....r. 51, Mateur
Ksiba .....r. 159, Tunis; r. 9, Sousse
La Fonderie .....r. 27, Tunis
La Hencha ..r. 237, Tunis; r. 46, Sfax
La Laverie .....r. 28, Tunis
La Madeleine .....r. 12, Tunis
La Merdja-Khered ...r. 14, Sidi-Smail
La Pecherie ..r. 95, Tunis; r. 3, Bizerte
La Zaoula .....r. 15, Tunis
Le Bardo .....r. 7, Tunis
Le Kef .....r. 31, Les Salines
Le Krib .....r. 139, Tunis
Le Rouadi ..r. 203, Tunis; r. 53, Sousse
Les Ateliers .....r. 6, Tunis
Les Caves .....r. 19, Tunis
Le Sers .....r. 166, Tunis
Les Salines .....r. 171, Tunis
Les Zouraines .....r. 180, Tunis
Lorbeuss .....r. 5, Les Salines
Maajen-bel-Abbes .....r. 265, Sousse
Magroun .....r. 3, Metlaoui
Mahares .....r. 36, Sfax
Mahdia—
via Tunis or Sousse; r. 63, Sousse
Majouba .....r. 12, Oued-Sarrall
Maknassy .....r. 123, Sfax
Mangouch .....r. 5, Sidi-Smail
Manouba .....r. 10, Tunis
Mastouta .....r. 110, Tunis
Mateur ....r. 65, Tunis; r. 33, Bizerte
Mateur-Sud .....r. 6, Mateur
Maxula-Rades .....r. 10, Tunis
Medjez-el-Bab .....r. 66, Tunis
Megrine .....r. 6, Tunis
Menzel-bir-Taieb .....r. 22, Sousse
Menzel-bour-Zelfa r. 15, Foudouk-Djedid
Menzel-Dar-bel-Ouar—
r. 114, Tunis; r. 36, Sousse
Metlaoui-Philippe-Thomas .r. 243, Sfax
Mettarheni .....r. 25, Mateur
Mezzouna .....r. 98, Sfax
Michaud .....r. 9, Mateur
Moghrane .....r. 8, Depienne
Moknine .....r. 37, Sousse
Moulares .....r. 36, Metlaoui
Msaken ....r. 164, Tunis; r. 14, Sousse
Muthul .....r. 34, Sidi-Smail
Nabeul .....r. 17, Bir-bou-Rekba
Nabeur .....r. 52, Sidi-Smail
Nassen .....r. 13, Tunis
Nefra .....via Bizerte; r. 73, Mateur
Ouardenine .....r. 18, Sousse
Oudna .....r. 24, Tunis
Oued-Laya .....r. 16, Sousse
Oued-Meliz-Schemt .....r. 179, Tunis
Oued-Sarrath .....r. 223, Tunis
Oued-Tessa .....r. 176, Tunis
Oued-Zarga .....r. 86, Tunis
Pavillier .....r. 90, Sousse
Pont-de-Trajan .....r. 107, Tunis
Pont du Fahs .....r. 64, Tunis
Rebiba .....r. 26, Oued-Sarrath
Redeyef .....r. 43, Tabeditt
Reservoir .....r. 13, Sousse
Rhenouch .....r. 9, Gabes
St. Germain .....r. 14, Tunis
Ste. Juliette.. r. 254, Tunis; r. 29, Sfax
Sakiet-ez-Zit ..r. 275, Tunis; r. 8, Sfax
Salsala .....r. 22, Fedj-et-Tameur
Sbeitla .....r. 171, Sousse
Sedjenane .....r. 51, Mateur
Seillonville .....r. 11, Bir-bou-Rekba
Sened .....r. 158, Sfax
Sfax .....TBL; r. 283, Tunis
Sidi-Ahmed ..r. 89, Tunis; r. 9, Bizerte
Sidi-Amor .....r. 25, Fedj-et-Tameur
Sidi-Amorial-Henani .....r. 60, Sousse
Sidi-Athman .....r. 38, Tunis
Sidi-Ayed .....r. 113, Tunis
Sidi-Bagdzdi .....r. 54, Sousse
Sidi-bi-Goubrine—
r. 189, Tunis; r. 39, Sousse
Sidi-bou-Ali r. 123, Tunis; r. 27, Sousse
Sidi-bou-Baker .....r. 276, Sousse
Sidi-bou-Rouis .....r. 150, Tunis
Sidi-el-Hani .....r. 37, Sousse
Sidi-Meskine .....r. 168, Tunis
Sidi-Mimech—
r. 58, Mateur; r. 23, Mastouta
Sidi-N'sir .....r. 34, Mateur
Sidi-Saad .....r. 103, Sousse
Sidi-Salah ...r. 269, Tunis; r. 14, Sfax
Sidi-Smail .....r. 120, Tunis

Skhirra .....r. 55, Gabes
Slata .....r. 29, Fedj-et-Tameur
Soliman .....r. 6, Foudouk-Djedid
Souk-el-Arba .....r. 156, Tunis
Souk-el-Khemis .....r. 134, Tunis
Sousse ..TBL; via Tunis; r. 150, Tunis
Tabarca via Bizerte or Bone (Algeria)
Tabeditt .....r. 27, Metlaoui
Tadjerouine .....r. 17, Fedj-et-Tameur
Tamera .....r. 64, Mateur
Tarf-ech-Chena .....r. 81, Tunis
Taulierville .....r. 41, Tunis
Teboulba .....r. 44, Souse
Tebourba .....r. 34, Tunis
Thelepte .....r. 236, Sousse
Thibica .....r. 73, Tunis
Thyna .....r. 12, Sfax
Tindja .....r. 80, Tunis; r. 18, Bizerte
Touza-Bouder .....r. 31, Sousse
Tozeur .....r. 297, Sfax
Trika .....r. 157, Tunis
Tunis .....TBL
Zafrane .....r. 19, Les Salines
Zaghouan .....r. 13, Depienne
Zannouch .....r. 178, Sfax
Zriba .....r. 42, Mateur

Postal Regulations: Mails for Tunis are despatched from New York.

Combination Packages: Combination packages are not permitted in the mails for Tunis.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: 5 cents for the first ounce or fraction; 3 cents for each additional ounce or fraction.

Parcel Post: There is parcel post service to all post offices in Tunis.

Weight limit, 22 pounds.
Postage rate, 14 cents per pound, or fraction.
Transit charges,
Up to 2 pounds, 30 cents.
2 to 11 pounds, 47 cents.
11 to 22 pounds, 81 cents.
Customs declarations, Form 2967, 1 copy, Form 2966, 1 copy.
Export declaration, Form S. 250, $25.00 or over.
Consular documents, none.
Registration, not permitted.
Insurance, none, except private.
C. O. D. service, none.
Sealing of packages, not permitted.
Maximum size, length 3′6″; length and girth, 6′0″.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rate,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Same as for *France* and also vines and parts of the vine, vine sticks, and so forth; fresh truffles; vegetable composts and manures and generally all plants, and so forth, prohibited by phylloxera law; saccharine and products containing saccharine (except in trifling quantities in remedies imported by doctors or druggists); salt; playing cards; hashish, kif, chira and takrouri.

Shipping Routes and Regulations: See under *Africa, North Coast.*

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world.

BLACK SEA
Adrianople
GREECE
Lule Burgas
CONSTANTINOPLE
Scutari
Ismid
Eregli
Akchai
Kastamuni
Ineboli
Samsun
Trebizond
Batoum
Keresun
Rizeh
TRANS-CAUCASIA
ARMENIA
Erzeroum
Erzingan
Sivas
Angora
TURKEY
Gallipoli
Dardanelles
Enderma
MITYLENE
Aivali
Kutaia
SMYRNA
Chios
Cesme
Ephesus
Aidin
Chivril
Dinair
Egirdir
Konieh
Karaman
Adalia
Makri
Rhodes
(Occupied by Italy)
RHODES IS
Adana
Kars
Ahvaz
Alexandretta
Aleppo
Mersina
TIGRIS R.
EUPHRATES R.
MESOPOTAMIA
(IRAK)
PERSIA
Latakia
CYPRUS
Famagusta
Larnaka
Limasol
(British)
SYRIA
Tripoli
Beirut
Damascus
SYRIAN DESERT
ASIA MINOR
Acre
Jaffa
Jerusalem
Gaza
PALESTINE
ARABIA
Bagdad
IRAK
Alexandria
Port Said
EGYPT
Mohammerah
Basra
50

TURKEY

Turkey (the Ottoman Republic), as at present constituted, has an area of about 200,000 square miles with a population of 10,000,000.

Currency: The unit of value is the lira, or Turkish pound of 100 piastres, which is equivalent at par of exchange to $4.40, United States currency.

American Consulates: There is an American consulate general at Constantinople.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Turkey, add 7 hours to New York standard time. Secret language is prohibited. Deferred rate, one-half the full rate as quoted.

	A	B	C	D	E
Cable:					
Turkey in Europe					
Normal route	.36	.40	.44	.47	.50
Turkey in Asia					
Normal route	.46	.50	.54	.57	.60
Radio:					
Turkey in Europe					
Normal route	.36	.40	.44	.47	.50
Via Eastern	.43	.47	.51	.54	.57
Turkey in Asia					
Normal route	.46	.50	.54	.57	.60
Via Eastern	.54	.58	.62	.65	.68

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

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COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Turkey.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Consular Offices:

New York: Consulate General, 142 Hotel Ansonia, Broadway and Seventy-third Street. (Telephone, Susquehanna 3320, Extension 7). 10 a.m. to 3 p.m. Djelal Munif Bey, Consul General.

Consular Regulations: Instead of a certificate of origin a consular invoice is now required on all shipments to destinations in Turkey. A facsimile of the new official form is shown herewith. The forms are supplied free of charge by the Turkish Consulate General.

In filling out the form, the following information must be given in the spaces and columns as shown by the numerical indicator:

(1) The name of the individual signing the invoice, as an authorized officer, employee, or agent of the shipper.
(2) The name and address of the shipper.
(3) The name of the vessel carrying the goods.
(4) The date of sailing of the vessel named.
(5) The name and address of the consignee.
(6) The number and description of the packages in words, as "Two cases."
(7) The shipping mark.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

اشیای تجاریه منشأ وثیقه سیدر

برده واسع الاختیارلر بیان ایدهرك آتیده محرر اشیای تجاریه ..... تاریخنده ..... قومپانیه‌سنك .....
.....ده‌کی واپورله ..... تاریخنده ..... نامه سوق ایدلنش اولوب اشبان مذکورهنك مرقا محصولی
اولدیغی کی روحه آتی دکرایدیلن قیمت دخی موافق حقیقتدر .

CONSULAR INVOICE

The undersigned.....(1)..... ..... for ..(2).....
(Owner, Agent or Co.) (Name and address Owner or Shipper)

declare that the following goods are shipped on the S/S...(3).....on the
(Name of Steamer)

date of ...(4)..... Consigned to....(5).....
(Name and address of Consignee)

are the product of the United States of America and the value stated is correct.

Number of Packages Boxes or Cases	Marks	Weight Gross	Weight Net	Value		Description
(6)	(7)	(8)	(9)	(10)		(11)

Dated at New York on the.(12).. of.....,.192.. اشو شهادتنامه محتویاتی حضورمزده

.....(13)..... مع التسم تأیید ایدلمشدر .
(Signature)

Sworn to before me this.....day of.....192.. امضا تاریخ
(14)

(8) The gross weights in pounds.
(9) The net weights in pounds.
(10) The values in United States currency.
(11) A complete and accurate description of the goods, in accordance with the classification in the Turkish customs tariff.
(12) The date.
(13) The signature of the individual named in space (1).
(14) Notarial signature and seal.

A fee of $2.40 is charged for legalization. The form should be prepared in duplicate.

Ports and Trade Centers: Constantinople, Adana, Adalia, Inoboli, Samsoon and Trebizonde are the principal ports of entry. Through steamship bills of lading are issued for these ports, where delivery is taken by the consignee.

Parcel Post: There is parcel post service to all post offices in Turkey.

Weight limit, 11 pounds.
Postage rate, 14 cents per pound, or fraction.
Transit charges,
Up to 3 pounds, 48 cents.
3 to 7 pounds, 72 cents.
7 to 11 pounds, 84 cents.
Customs declarations, Form 2966, 1 copy.
Export declaration, Form S. 250, $25.00 or over.
Consular documents, none.
Registration, not permitted.
Insurance, none, except private.
C. O. D. service, none.
Sealing of packages, not permitted.
Maximum size, length 3′6″; length and girth, 6′0″.

In order to assure delivery at the proper destination it is suggested by the Turkish postal authorities that addresses on all mail matter be written either in French or Turkish.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **American-Mediterranean-Levant** (Norton, Lilly & Co.), 26 Beaver St., New York; and (Ellerman's Wilson Line, N. Y., Inc.), 81 New St., New York. Freight service, from New York, about monthly, for Constantinople, Smyrna, Alexandria, Piræus, Salonica, Constanza and Galatz. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

Atlantic Transport Line (International Mercantile Marine), 1 Broadway, New York. Freight service, from New York, weekly (via London), for Turkish ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00.

★ **Cosulich Line** (Phelps Bros. & Co.), 17 Battery Place, New York. Freight and passenger service, from New York, every ten days, for Trieste, thence by connecting steamer for Turkish ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.50. Through Bills of Lading, are issued to Adalia, Alexandretta, Constantinople, Dardanelles, Ineboli, Kerasounda, Mersina, Ordu, Samsun, Smyrna, Trebizond and Tripoli.

Export Steamship Corporation (Export S. S. Corp.), 25 Broadway, New York. Freight service, from New York, monthly, for Constantinople. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

★ **Fabre Line** (James W. Elwell & Co., Inc.), 17 State St., New York. Freight, mail and passenger service, from New York, monthly, for Constantinople. Dock Receipt, on company's form, in triplicate. Bills of Lading, 1 company copy. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

★ **Italian Line** (Italia-America Shipping Corp.), 1 State St., New York. Freight service, from New York, about weekly (via Naples), for Constantinople and Smyrna. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $15.00. Parcel Receipts, not issued.

National Greek Line (National Steam Navigation Co., Ltd., of Greece), 20 Pearl St., New York. Freight service, from New York, about fortnightly for Constantinople. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

White Star Line (International Mercantile Marine), 1 Broadway, New York. Freight, mail and passenger service, from New York, weekly (via Liverpool), for Turkish ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

SAILINGS FROM BALTIMORE

★ **American-Mediterranean-Levant Line** (Norton, Lilly & Co.), Equitable Bldg., Baltimore. Freight service, from Baltimore, about monthly. See New York.

Atlantic Transport Line (International Mercantile Marine), Chamber of Commerce Bldg., Baltimore. Freight service, from Baltimore, about fortnightly. See New York. Parcel Receipts, not issued.

White Star Line (International Mercantile Marine), Baltimore. Freight service, from Baltimore, fortnightly (via Liverpool). See route note, White Star Line, New York.

SAILINGS FROM BOSTON

Export Steamship Corporation (C. H. Sprague & Son), 141 Milk St., Boston. Freight service, from Boston, about fortnightly. See New York.

AMERICAN EXPORT LINES

MEDITERRANEAN SERVICES—UNITED STATES MAIL STEAMERS

Fortnightly Sailings from NEW YORK for CONSTANTINOPLE

THE EXPORT STEAMSHIP CORPORATION

25 BROADWAY, NEW YORK CITY

Baltimore **Philadelphia** **Boston**

Leyland Line (International Mercantile Marine), Boston. Freight service, from Boston, about fortnightly (via Liverpool). Dock Receipt, on company's form, in duplicate. Bills of Lading, 4 company copies. Minimum Bill of Lading, $10.00. Parcel Receipts, not issued.

SAILINGS FROM HAMPTON ROADS

Atlantic Transport Line (International Mercantile Marine), Flatiron Bldg., Hampton Roads. Freight service, from Hampton Roads, about fortnightly. See New York.

White Star Line (International Mercantile Marine), Flatiron Bldg., Norfolk. Freight service, from Hampton Roads, fortnightly (via Liverpool). See route note, White Star Line, New York.

SAILINGS FROM PHILADELPHIA

★ **American-Mediterranean-Levant Line** (Norton, Lilly & Co.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, about monthly. See New York.

Atlantic Transport Line (International Mercantile Marine), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, about fortnightly. See New York.

Export Steamship Corporation (International Freighting Corp.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, twice a month (10th and 25th). See New York.

White Star Line (International Mercantile Marine), Philadelphia. Freight service, from Philadelphia, fortnightly (via Liverpool). See route note, White Star Line, New York.

SAILINGS FROM SAN FRANCISCO

American-Hawaiian Line (American-Hawaiian S. S. Co.), 215 Market St., San Francisco. Freight service, from San Francisco, every 5 days (via New York), on through bills of lading (Fabre Line), for Constantinople. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $10.00.

Norton, Lilly & Co., 26 Beaver Street NEW YORK CITY, N. Y.

WITH BRANCH OFFICES AT

Boston, Mass. Philadelphia, Pa. Baltimore, Md.
Norfolk, Va. Newport News, Va. Mobile, Ala.
New Orleans, La. San Diego, Cal. Los Angeles, Cal.
San Francisco, Cal. Portland, Ore. Seattle, Wash.
Chicago, Ill. Pittsburgh, Pa. Cristobal, C. Z. Balboa, C. Z.

General Agents for Steamship Lines from North Atlantic, South Atlantic, Gulf and Pacific Coast Ports of the United States to EUROPE, ASIA, AFRICA, AUSTRALIA, NEW ZEALAND, SOUTH AMERICA, CUBA, the MEDITERRANEAN and LEVANT. Also General Forwarders

See Alphabetical Index of Advertisers

TURKS ISLANDS

The Turks Islands are geographically a portion of the Bahamas but are administered by the government of Jamaica. Their total area is 165 square miles, and their population about 6,000.

Grand Turk is the seat of government and the principal trading center.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Turks Islands.

The National City Bank of New York.—Head Office, 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See United Kingdom.

Consular Regulations. No consular documents are required, but see Customs Regulations.

Customs Regulations. A special form of commercial invoice and certificate of value is required on all shipments to the Turks Islands. See under Jamaica.

Postal Regulations. Mail for Turks Islands is despatched from New York.

Combination Packages. A combination package, so termed, may consist of (1) a sealed envelope containing a written or printed communication, and (2) an unsealed container enclosing other printed matter or samples of merchandise. The two parts must be firmly attached together. Each part must be separately addressed to the same addressee. Each part must bear postage at the rate as specified for such part if mailed separately, and must conform to the general regulations governing that classification.

Commercial Papers: Postage rate, 5 cents up to 10 ounces; 1 cent for each additional 2 ounces. Maximum weight, 4 pounds 6 ounces.

Letters: 5 cents per ounce or fraction.

Parcel Post: There is parcel post service to all post offices in Turks Islands.

Weight limit, 11 pounds.
Postage rate, 14 cents per pound, or fraction.
Transit charges, none.
Customs declaration, Form 2966, 1 copy.
Export declaration, Form 5, 250, $5.00 or over.
Consular documents, none.
Registration, 15 cents.
Insurance, none, except parcels.
C. O. D. service, none.
Sealing of packages, not permitted.
Maximum size, length 3'6", length and girth, 6'0".

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: Postage rate, 1 cent per each 2 ounces or fraction of 2 ounces. Maximum weight, 4 pounds 6 ounces. Maximum size, 18 inches in any one direction, except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: Postage rates, 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Base or counterfeit coin.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional information regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

SAILINGS FROM NEW YORK

★ **Clyde Santo Domingo Line** (Clyde S. S. Co.), 25 Broadway, New York. Freight and passenger service, from New York, every 3 weeks, for Turks Islands. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $3.80. Parcel Receipts, not issued.

★ **Columbus Line** (Columbus Line, Inc.), 15 Moore St., New York. Freight and mail service, from New York, every 10 days, for Turks Islands. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $3.80.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

UGANDA

Uganda is a British colonial possession in East Africa with an area of 110,000 square miles and a population of 3,000,000, of which only about 1,500 are Europeans. The country is divided into five provinces: Eastern Province, Rudolf Province, Northern Province, Western Province, and Buganda Province.

American Consulates: Uganda is included in the jurisdiction of the American Consulate at Nairobi (Kenya Colony).

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Uganda, add 8 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.72	.76	.80	.83	.86
Deferred rate	.36	.38	.40	.41½	.43
Preferred rate	.80	.83	.86	.89	.92
Urgent rate	1.90	1.93	1.96	1.99	2.02
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
Radio					
Full rate	.72	.76	.80	.83	.86
Deferred rate	.36	.38	.40	.41½	.43
Partly urgent rate	1.90	1.94	1.98	2.01	2.04
Urgent rate	—	—	—	—	—
Radio letter	—	—	—	—	—
Week-end letter	—	—	—	—	—

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

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Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Uganda.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under United Kingdom.

Consular Regulations: No consular documents are required.

Map: See under Africa, East Coast.

Passenger Routes and Regulations: See under Shipping Routes and Regulations.

Postal Regulations: Mails for Uganda are despatched from New York.

Combination Packages: Combination packages are not permitted in the mails for Uganda.

Commercial Papers: Postage rate, 5 cents up to 10 ounces; 1 cent per each additional 2 ounces. Maximum weight, 4 pounds 6 ounces.

Letters: Postage rate, 5 cents for the first ounce; 3 cents per each additional ounce or fraction. Weight, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension; except rolls, length 30 inches, diameter 4 inches.

Registration, 10 cents with return receipt if requested.

Merchandise may be mailed at the letter rate. No customs declaration nor consular documents required; but commercial invoice and declaration of value must be rendered on special form. See under Customs Regulations.

Parcel Post: There is parcel post service to all post offices in Uganda.

Weight limit, 11 pounds.
Postage rate, 14 cents per pound, or fraction.
Transit charges,
Up to 3 pounds, 66 cents.
3 to 7 pounds, $1.08.
7 to 11 pounds, $1.50.
Customs declarations, Form 2966, 1 copy.
Export declaration, Form S. 250, $25.00 or over.
Consular documents, none.
Registration, not permitted.
Insurance, none, except private.
C. O. D. service, none.
Sealing of packages, not permitted.
Maximum size, length 3′6″; length and girth, 6′0″.

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: Postage rate, 1 cent per each 2 ounces or fraction. Maximum weight, 4 pounds 6 ounces. Maximum size, 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: Postage rates, 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Shipping Routes and Regulations: See under Africa, East Coast.

U. S. PORTS AND SHIPPING SERVICES

The Ports of the United States section of the Exporters' Encyclopaedia follows the country sections and the General Export Information section. Consult it for general data on the steamship services operating out of each United States port.

SOVIET RUSSIA and the UKRAINE

UNION OF SOCIALIST SOVIET REPUBLICS (U. S. S. R.)

Soviet Russia has an area of 8,166,130 square miles, with a population of 131,000,000.

The Bolsheviki have organized a nation, consisting of twelve States and eleven autonomous territories. The greatest of these States is the Soviet Republic of Russia, covering forty-three governments or provinces.

This region, peopled almost exclusively by the Great Russians, embraces the Kola peninsula and extends from the White Sea southward to the Sea of Azov's east shore and from the eastern border of Esthonia to the Urals. Southeastward it takes in the Volga River's mouth and the steppe extending from the Manytsch River southward to the northern foothills of the Caucausus Mountains.

The White Russians, who take their name from their white clothing and white felt caps, are organized into a small Soviet republic west of the upper Dnieper River. They form the northern branch of the Little Russian race. The Ukraine or Marchland on the southern border of Russia forms a second Republic of Little Russians, who hold the fertile black earth lands on both sides of the lower Dnieper northward as far as Chernigov, eastward to the Don River's mouth and southward to the Black Sea and the Sea of Azov.

THE EXPORTERS' ENCYCLOPAEDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

The lozenge shaped Crimean peninsula between the Black Sea and the Sea of Azov forms a fourth Soviet Republic, peopled partly by Mohammedan Tartars and partly by Little Russians. The Crimea is mainly a monotonous steppe. But the peninsula's southern tip forms Russia's Riviera with a mild, almost sub-tropical climate.

The uplands of the Caucausus Mountains between the Black Sea and the Caspian Sea have given refuge to many peoples. South of the western Caucasus the Greek Catholic Abchasians of Grusian—Georgian—stock hold a narrow patch northeast of the Black Sea about Sukhum, organized as a Soviet Republic. The Greek Catholic Georgians south of the Caucausus in the Kur River's basin have been organized as the Soviet Republic of Grusia—Georgia.

A small district around Erivan forms the Soviet Republic of Armenia. Turkish Armenia has passed anew under the rule of the Ottoman Turks. Natchitchevan, south of Armenia, is a tiny Tartar Soviet Republic, protected by the Azherbaijan Tartar Republic.

South of the eastern Caucausus and west of the Caspian Sea the Mohammedan Tartars along the lower Kur and Araxes rivers have taken the name of Persia's northwestern province Azherbaijan, to designate their own Soviet Republic. The Soviet Republic of Daghestan—on the Caspian seaboard north of the eastern Caucausus is peopled by two Mohammedan folks, the Tartar Kumuks by the sea and the Grusian Lesghians inland. West of Daghestan on the northern foothills of the middle Caucausus lies the Soviet Republic of Groskaia peopled by Greek Catholic Grusians in the east and by Greek Catholic Ossetes of Persian origin in the great Dariel pass, the only good route through the middle Caucausus. West of Gorskaia the Mohammedan Kabardians have a small autonomous district. West of this lies the autonomous inland district of the Cherkessians, also Mohammedans by faith.

From the Volga River's lowest elbow southward to the Manytsch River the steppe northwest of the Caspian Sea is occupied by Buddhist Mongol Kalmucks organized as an autonomous district.

The colonies of German Protestants on the middle Volga River south and east of Saratov have been organized as an autonomous workers' district.

In the western foothills of the southern Ural Mountains, hemmed in on the east and south by the Ural River's great northern elbow, lies the Soviet Republic of the Bashkirs—beekeepers—a Mongolish folk, with Tartar speech but Finnish in physical type, who profess the religion of Islam.

At Kazan on the middle Volga the Mohammedan Tartar Soviet Republic is but a small fragment of the Moslem Czardom of Kazan, won for Russia by Ivan the Terrible in 1554. Northwest of Kazan lie the two small autonomous districts of the Cheremissians and Chuwatches, two Mongolish tribes which have become Greek Catholics. Northeast of Kazan the Mongolish Volieks, now almost wholly Greek Catholic, form another small autonomous district.

The northeastern corner of Russia from Perm to the Ural Mountains and the Arctic Ocean, is occupied by the autonomous district of the Zyrianes, a Finnish Altaish folk, who have become nominal Greek Catholics, and their heathen kindred, the Chasowa or Hasawa on the Arctic Ocean, whom the Russians call Samoyededes. Finally the Greek Catholic Carelians, a Finnish folk, between the Republic of Finland and the White Sea, have also been granted autonomy by the Bolsheviki.

American Consulates: There is no American Consular office or jurisdiction for Russia.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Russia, add 7 hours to New York standard time. The right to use code has been accorded exclusively to those making the necessary arrangements with the competent authorities of the Russian Government.

	A	B	C	D	E
Cable					
Full rate	.36	.40	.44	.47	.50
Deferred rate	.18	.20	.22	.23½	.25
Preferred rate	.43	.46	.49	.52	.55
Urgent rate	.79	.82	.85	.88	.91
Cable letter	—	—	—	—	—
Week-end letter (minimum, 20 words)	.14	.15	.16	.17	.18
Radio					
Full rate	.36	.40	.44	.47	.50
Deferred rate	.18	.20	.22	.23½	.25
Partly urgent rate	.79	.83	.87	.90	.93
Urgent rate	1.08	1.12	1.16	1.19	1.22
Radio letter	—	—	—	—	—
Week-end letter	.14	.15	.16	.17	.18

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

GENERAL EXPORT INFORMATION

The General Export Information section of the Exporters' Encyclopaedia, alphabetically arranged, follows immediately after the country sections. Consult it for explanation of the general details of export procedure.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Soviet Russia.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

The State Bank, 374-378 Grand Street, New York. Established 1890. Complete facilities for the handling of foreign business and foreign exchange, cable address "Statebank."

Commerce: Under the Soviet régime all foreign trade is a government monopoly and must be carried on through a representative of the People's Commissars for Foreign Trade, from whom permission must be obtained before shipments will be admitted.

Consular Offices: There are no consular representatives of Soviet Russia in the United States.

Consular Regulations: No consular documents are required.

TO RUSSIA

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Customs Tariff: All imports are subject to the payment of customs duties, which, in respect to United States goods, are relatively high, since the United States is not on treaty relations with the Soviet government.

Market Conditions: The legal situation makes the foreign trade of the Soviet Republic a State monopoly. Its conduct belongs to the people's commissariat for foreign trade. All import and export operations of this commissariat are accomplished through the Russian commercial missions abroad. The conduct of transactions in Russia itself is in principle refused on account of the continuing isolation from the world market and the consequent lack of information concerning world market conditions. Individual permits for import and export are granted to private firms only in exceptional cases; as a rule, requests for permits are declined.

On the other hand, trade concessions are free from the general legal provisions and subject to prescribed rules and conditions. Through these trade concessions the import and export activity of the commissariat for foreign trade is enlarged in a manner which takes account of the economic

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

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interests of Russia. Only mixed companies, in which on the one side foreign or (and) Russian private capital and on the other hand Russian State capital participate, can receive trade concessions. Through this capital participation by the Russian State an inner control of this undertaking through representatives of the Russian State is given. In addition, there is the outer control by the State over import and export.

As was the case in middle European States and still so exists in part, lists of goods whose import is permitted are established by the commissariat for foreign trade. In fixing these lists the needs of Russian production and of Russian consumption are naturally the controlling factor. The Government retains the right to limit the quantity of import—this also in agreement with the well-known measures of middle European States. The firms who have received concessions for import trade must submit an application for an import permit. There is no restriction as to the quality of the imported goods, nor as to the quantity so far as general quantitative limitations for the given class of import goods are not now provided or are not anticipated.

On the other hand, there is a price control, such as was undertaken also by many other States during and after the war and is still being undertaken. This control is all the more significant for Russian economic life, since the Russian economy is suffering from a greater lack of goods than is that of any other State. The hunger for goods is enormous, and the possibility of obtaining inordinate prices is, therefore, especially great; likewise it is especially dangerous, since a poor country is naturally stricken more severely by its exhaustion through trade than is a less poor country. The Russian Government recognizes fully that the foreign importer is seeking to make great profits in Russia, and it is determined to take account of that condition. The price control will not be meticulous, but that fact can in no way alter the determination of the Government to hold in its hands rules against possible efforts of exploitation at the cost of the public welfare.

The foreign trade commissariat retains the right to enter into each import transaction as buyer, reimbursing the importer (the concession company) at a reasonable profit. This involves an extension of price control. Profits will be liberally measured; they will be higher than the profits which the importer could obtain by selling wares anywhere else abroad, but they will not be so high that the Russian economic life must be bled white by them. Furthermore, a broader ordering of import movement can be obtained by an official who is familiar with the demand and supply throughout the whole country, while the Russian buyer can view only a small section of the Russian economic life. Moreover, through the right of the foreign trade commissariat to enter into transactions already made, there can be a better division of goods and direction of them to the places of greatest need.

In the decision of the commissariat as to whether it will take part in a given transaction or become the purchaser of a given lot of goods, all bureaucratic methods are excluded. Above all, the period of time given for a decision will be short, and a negotiation office will be established for these purposes in the foreign trade commissariat. If the import is set free, there either follows a delivery of the goods to the Russian buyer or the further handling of them is taken over by the branches of the concession company, the establishment of which is permitted in all large cities with definitely prescribed and unimportant exceptions. The sale then follows without restriction. It is true that the right of intervention remains to the Government in individual cases; however, such intervention, as in other cases, can not be based on an exceptional rule for the concessionaries but only on some rule which is generally obligatory, such as one with regard to profiteering.

The concession companies are also permitted to take and execute orders of Russian officials, trusts, companies and private firms. In that case a notice to the commissariat for foreign trade is required, which determines whether the order is justified from the general economic standpoint, whether the need can not be supplied out of internal stocks, whether the trade balance would be too heavily burdened by it, and so forth.

The sale of import goods in Russia takes place in soviet rubles or in exchange for raw materials. Barter is thus not excluded, although at the present time the Soviet Government is conducting an energetic propaganda against barter, as an antiquated and uneconomic form of commerce and one which is dangerous in view of the isolation of the Russian market from the world market.

The purchase of export goods takes place on the Russian market without restriction. Very interesting and important is the provision that payment may be made in Russian money or in foreign valuta, but in the latter case only through the intermediation of the State Bank. Through this provision the Government guards against the circulation of foreign currency within the boundaries of Russia and thus against the danger of a double medium of exchange; furthermore, the seizure of foreign devises is made possible. Here also barter is not prohibited, but that which has been said with regard to regulation of import trade holds true of export. In fact, in barter along the border scandalous cases of profiteering upon the "goods-hungry" Russian participants have been observed—for example, where for two pounds of salt, one pound of flax was demanded and given. The propaganda against barter is understandable in view of such experiences.

Naturally, just as under the regulations prescribed in Central Europe, an export permit has to be obtained from the foreign trade commissariat. A restriction of the quantities is ordinarily not provided; but the commissariat has reserved the right to make such a restriction, in order to prevent the internal market from being drained of a given class of goods.

Very significant also is the control of prices on goods for export, which serves to hinder the dumping of wares, both in the interests of Russia and the world interest. The foreign trade commissariat has the right itself to enter in as purchaser for the export wares, paying the world price to the exporter. This right has a special significance in controlling the market for Russian export wares. For example, if goods from the stocks of the foreign trade commissariat are to be sold at a given time, and if the danger exists that at the same time a supply of these goods may be exported by a concession company in competition so that prices will be ruined, the foreign trade commissariat will take over the goods.

Furthermore, the concession concerns are obliged to refrain from all competition with the exports of the foreign trade commissariat. It is evident that both the above provisions must lead to a combination of the State and the concession exporters—that a syndicate of exporters must be established.

Only the establishment of large foreign-trade companies is contemplated. These companies will be managed jointly (paritätisch). In the case of a tie vote between the representatives of the foreign capitalists and the representatives of the Russian State the decision lies with a delegate of the Soviet Republic.

It is especially important that, for the purpose of obtaining the concession, assurance of credits to the company will be demanded of the foreign concessionaries. The company is obliged to pay interest and provide for amortization of these credits in a systematic manner. The justification for the receipt of such a purchase price from the concession companies lies in the special prospects of profit which are open before them. Here, again,

precaution will be taken against altogether abnormal profits. We have in mind that, above a dividend rate fixed at a high figure, superdividends in increasing proportion will come to the Russian State.

The numerous parallels which exist between the organization of foreign trade in the middle European States, not least in Germany, and the organization of the Russian foreign trade have already been pointed out in the course of the above discussion. There is in this Russian organization much which has been accomplished in Germany; there is much which has been sought but not achieved, but which the Russian economic life, as the poorest of all, most urgently requires.

Ports and Trade Centers: Shipments for all points in Russia are entered via Poland, Latvia or Esthonia except goods consigned to American relief organizations in Russia which enter at Petrograd.

Postal Regulations: Mail matter for Soviet Russia is accepted for transmission via England, at *sender's* risk. Parcels despatched via exchange post office, New York.

Parcel Post: Weight limit, 22 pounds. Cannot be registered. Customs declarations, 3 copies, Form 2966. Postage rate, 14 cents per pound or fraction, plus transit charges. Transit charges for Russia in Europe, up to 2 pounds, 41 cents; from 2 to 11 pounds, 45 cents; from 11 pounds to the weight limit, 69 cents. For Russia in Asia, except Turkestan, up to 2 pounds, 76 cents; from 2 to 11 pounds, 80 cents; from 11 pounds to the weight limit, $1.20.

Parcel Post packages for Russia must bear on the wrapping instructions as to disposition in the event of non-delivery, as (1) "If undeliverable as addressed, deliver to ....."; (2) "If undeliverable, return to sender"; or (3) "If undeliverable, abandon." Customs declarations attached to parcel post packages for delivery in Russia, must show the quantity, price, gross weight, and detailed and exact description of the contents of the parcel.

Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. See Shippers' Export Declaration under General Export Information.

Information has been received indicating that there is a considerable number of parcel post packages held undeliverable in Russia, because the addressees have refused to pay the customs duty due, the privilege of receiving the packages exempt from customs duty in whole or in part (50 per cent) being in force only for a limited period, and then only applicable to certain classes of citizens, such as workingmen and officers of the Soviet establishments, scholars and students, invalids and persons who are State charges.

Senders should be cautioned against the sending of merchandise packages to Russia in case no provision is made for the paying of customs duty likely to become due thereon, lest the packages fail of delivery, thereby entailing a loss of the postage paid besides leaving the merchandise subject to deterioration while held in Russian post offices.

The Second Assistant Postmaster General calls attention to the fact that a number of parcel post packages destined for Russia are being mailed in the United States incorrectly addressed because the senders furnish only the name of the village where the addressee lives, without furnishing the name of the government or province in which the post office is situated.

Since several villages may bear the same name and are located in different governments or provinces, in order to insure packages reaching their destination, full and definite information must be furnished as to the whereabouts of the addressees. Senders of parcel post packages for Russia should therefore be requested to furnish the exact location of the village or locality with particular respect to the government or province in which it is located, furnishing the name of the Russian post office through which its delivery may be made.

In this connection, particular attention should be given to the matter of seeing that packages are substantially packed to withstand the long transit to Russia.

Unmailable Matter: Arms, drugs, articles for sale, documents injurious to the Soviet republic.

The following goods are permitted to be sent by parcel post to private individuals for their personal use without special permission from the Commissariat for Foreign Trade on condition that customs duties thereon are paid according to the tariff in force, in the case of those articles which are not free from duty.

(a) All foodstuffs with the exception of perishable ones (conditions on which such foodstuffs are exempted from customs duties are enumerated in paragraph 3).

(b) Printed matter, manuscripts, photographs, drawings, illustrations, and all kinds of documents with the exception of those whose importation is prohibited.

(c) All kinds of cloth and fabrics, clothing, garments, underwear, headdress and other articles of attire, footwear, table and bed linen, watches, eyeglasses, thermometers, kitchen and table utensils, small household implements, articles for household repair (nails, wire, string, paste, etc.), spoons, knives and forks, and other small household utensils.

(d) Musical instruments and accessories thereto.

(e) Instruments for professional use and all the necessary accessories thereto.

(f) Articles of general use such as ordinary and toilet soap, stationery, haberdashery, etc.

(g) Medicaments.

Compound and patent medicines are permitted only on condition that the addressee produce the prescription of a Soviet physician. Ordinary medicines, such as boracic acid, quinine, iodine, potassium permanganate, aspirin, soda, dispensary goods, sodium sulphate, xeroform, liquid soap, sodium salicylate, glycerin, vaseline, etc., are permitted without physicians' prescriptions.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: There are no special requirements affecting the preparation of bills of lading.

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See page 9

SAILINGS FROM NEW YORK

East Baltic Line, Inc., 2 Stone St., New York. Freight and mail service, from New York, monthly, for Petrograd. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50.

★ **Joint Service: United American Lines and Hamburg-American Line** (United American Lines, Inc.), 39 Broadway, New York. Freight service, from New York, weekly, for Hamburg, thence by connecting steamer for Soviet Russian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

SAILINGS FROM BALTIMORE

★ **United American Lines, Inc.** (Dichmann, Wright & Pugh), Hearst Tower Bldg., Baltimore. Freight service, from Baltimore, fortnightly. See route note, Joint Service, United American Lines and Hamburg-American Line, New York.

SAILINGS FROM BRUNSWICK

★ **American Palmetto Line** (The Carolina Co.), Brunswick. Freight service, from Brunswick, as cargo offers; monthly (via Hamburg), for Petrograd. Dock Receipt, on shipper's form. Bills of Lading, company keeps 7 copies.

SAILINGS FROM CHARLESTON

★ **American Palmetto Line** (The Carolina Co.), Charleston. Freight service, from Charleston, monthly (via Hamburg), for Petrograd. Dock Receipt, on shipper's form. Bills of Lading, company keeps 7 copies.

SAILINGS FROM FERNANDINA

★ **American Palmetto Line** (Bailey & Davis Co.), Fernandina. Freight service, from Fernandina, as cargo offers; monthly (via Hamburg), for Petrograd. Dock Receipt, on shipper's form. Bills of Lading, company keeps 7 copies.

SAILINGS FROM GALVESTON

Ripley Line (Daniel Ripley & Co.), Marine Bldg., Galveston. Freight service, from Galveston, as cargo offers, by transshipment at Hamburg, for Petrograd. See Houston.

SAILINGS FROM HAMPTON ROADS

★ **United American Lines** (Dichmann, Wright & Pugh, Inc.), Citizens Bank Bldg., Norfolk. Freight service, from Hampton Roads, fortnightly (via Hamburg), for Russian ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50.

SAILINGS FROM HOUSTON

Ripley Line (Daniel Ripley & Co.), Herman Bldg., Houston. Freight service, from Houston, as cargo offers, by transshipment at Hamburg, for Petrograd. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

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Chicago, Ill. Pittsburgh, Pa. Cristobal, C. Z. Balboa, C. Z.

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See Alphabetical Index of Advertisers

SAILINGS FROM JACKSONVILLE

★ **American Palmetto Line** (Carolina Co.), Jacksonville. Freight service, from Jacksonville, as cargo offers; monthly (via Hamburg), for Petrograd. Dock Receipt, on shipper's form. Bills of Lading, company keeps 7 copies.

SAILINGS FROM LOS ANGELES

★ United American Lines (Los Angeles S. S. Co.), 108 West Sixth St., Los Angeles. Freight service, from Los Angeles, fortnightly. See route note, United American Lines, San Francisco.

SAILINGS FROM NEW ORLEANS

★ **United American Lines** (Richard Meyer & Co.), Hibernia Bank Bldg., New Orleans. Freight service, from New Orleans, monthly. See route note, Joint Service, United American Lines and Hamburg-American Line, New York.

SAILINGS FROM PHILADELPHIA

East Baltic Line (S. L. Burgess & Co.), Lafayette Bldg., Philadelphia. Freight service, from Philadelphia, monthly. See New York.

★ **United American Lines** (Dichmann, Wright & Pugh, Inc.), 312 Bourse Bldg., Philadelphia. Freight service, from Philadelphia, fortnightly. See route note, Joint Service, United American Lines and Hamburg-American Line, New York.

SAILINGS FROM PORTLAND, OREGON

★ **United American Lines** (Columbia Pacific Shipping Co.), Porter Bldg., Portland, Oregon. Freight service, from Portland, Oregon, fortnightly. See route note, United American Lines, San Francisco.

SAILINGS FROM SAN FRANCISCO

★ **United American Lines** (Sudden & Christensen, Inc.), 230 California St., San Francisco. Freight service, from San Francisco, fortnightly (via Hamburg), for Petrograd. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

SAILINGS FROM SAVANNAH

★ **American Palmetto Line** (South Atlantic Maritime Corp.), Savannah. Freight service, from Savannah, as cargo offers; monthly (via Hamburg), for Petrograd. Dock Receipt, on shipper's form. Bills of Lading, company keeps 7 copies.

SAILINGS FROM SEATTLE

★ **United American Lines** (Sudden & Christensen, Inc.), 612 Arctic Bldg., Seattle. Freight service, from Seattle, fortnightly. See route note, United American Lines, San Francisco.

SAILINGS FROM WILMINGTON

★ **American Palmetto Line** (Carolina Co.), Wilmington. Freight service, from Wilmington, as cargo offers; monthly (via Hamburg), for Petrograd. Dock Receipt, on shipper's form. Bills of Lading, company keeps 7 copies.

UNITED KINGDOM

The United Kingdom, so called, comprises Great Britain (England, Scotland and Wales) and Ireland (the Irish Free State and Ulster). The total area inclusive of the Isle of Man and the Channel Islands is 121,633 square miles with a population (1921) of 47,300,000. The population of England is 35,678,000; Wales, 2,206,000; Scotland, 4,882,000; Ireland, 4,-496,000.

Currency: The unit of currency is the pound sterling (sovereign) of 20 shillings (1 shilling=12 pence), equivalent at par of exchange to $4.866, United States currency.

Mining: The mineral production of the United Kingdom includes the following, output shown being for 1920, in tons: Coal, 229,532,000; iron ore, 12,706,895; limestone, 11,227,000; chalk, 3,747,000; oil shale, 2,842,000; salt, 2,158,000, and so forth.

Weights and Measures: Same as the United States.

American Consulates: There are American Consulates General at Liverpool and London; Consulates at Belfast, Birmingham, Bradford, Bristol, Cardiff, Gobh, Dublin, Dundee, Dumfermline, Edinburgh, Glasgow, Hull, Leeds, Manchester, Newcastle-on-Tyne, Nottingham, Plymouth, Sheffield, Southampton, Stoke-on-Trent, Swansea; and Consular Agencies at Galway, Jersey and Limerick.

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination at the United Kingdom, add 5 hours to New York standard time.

	A	B	C	D	E
Cable					
Full rate	.20	.24	.28	.31	.34
Deferred rate	.10	.12	.14	.15½	.17
Preferred rate	.25	.28	.31	.34	.37
Urgent rate	—	—	—	—	—
Cable letter (minimum, 20 words)	.06	.07	.08	.09	.10
Week-end letter (minimum, 20 words)	.05	.06	.07	.08	.09

Western Union has announced the adoption of a plan for securing prompt response to cable messages. By prefixing the cable address with the letters "GQA," which will be charged for as one word, the message will receive special handling in transmission and every effort will be made to secure an answer at the time of delivery to the addressee. This service is confined to places in Great Britain, except Ireland.

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File RADIOGRAMS to Europe, the Near East or South America at Postal Telegraph offices. To Japan, Hawaii and Dutch E. Indies, file at Western Union offices. Send RADIOGRAMS to ships at sea.

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Penzance
Falmouth
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Radio					
Full rate	.20	.24	.28	.31	.34
Deferred rate	.10	.12	.14	.15½	.17
Partly urgent rate	—	—	—	—	—
Urgent rate	—	—	—	—	—
Radio letter (Minimum, 20 words)	.06	.07	.08	.09	.10
Week-end letter (Minimum, 20 words)	.05	.06	.07	.08	.09

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

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The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Great Britain and other countries throughout the world. See our advertisement under Boston in General Information Section.

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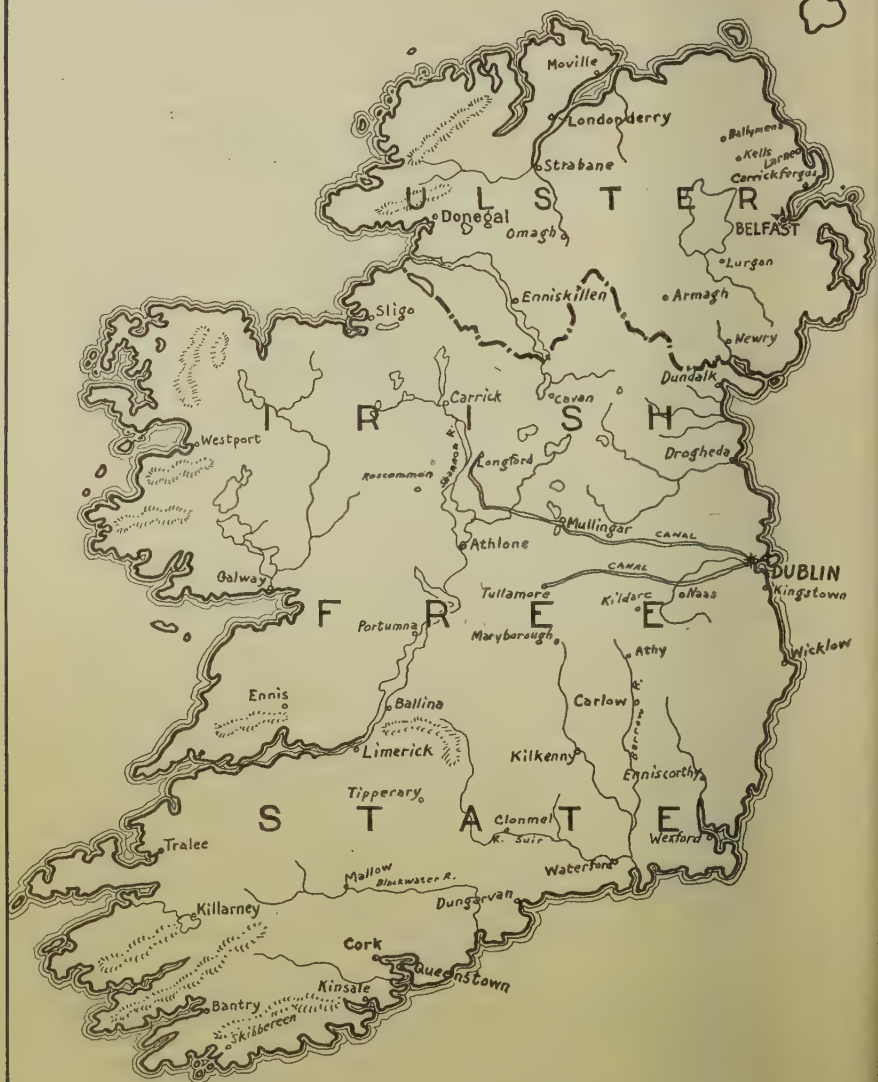
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International Banking Corporation, Head Office, 60 Wall St., New York City (Owned by the National City Bank of New York). Branch in London at 36 Bishopsgate, E. C. 2. Other Branches in China, Japan, India, Philippine Islands, Java, Straits Settlements and Spain. Correspondents in every important city of the world.

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The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches in London at 36 Bishopsgate, E. C. 2, and 11 Waterloo Place, S. W. 1. Other branches and correspondents in every important city of the world.

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Consular Offices: There are British consular offices in the following cities. The regulations are uniform for all offices except as otherwise stated under *Consular Regulations.*

New York: Consulate General, 44 Whitehall Street. (Telephone, Bowling Green 9680). 9.30 a.m. to 3.30 p.m.; Saturdays, 9.30 a.m. to 12.30 p.m. Jurisdiction in New York, Connecticut, and New Jersey (counties of Mercer, Middlesex, Monmouth, Morris, Somerset, Warren, Hunterdon, Union, Bergen, Sussex, Passaic, Hudson and Essex). Sir Harry G. Armstrong, K. B. E., Consul General.

Astoria (Oregon): Vice Consulate, 56 Tenth Street. (Telephone, 201). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Astoria and "lower Columbia River district." E. M. Cherry, Vice Consul.

Atlanta: Consulate.

Baltimore: Consulate, 11 East Fayette Street. 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Maryland, Virginia, West Virginia.

Boston: Consulate General, 150 State Street. 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Maine, New Hampshire, Vermont, Massachusetts, Rhode Island. Edward F. Gray, Consul General.

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Kirkwall
ORKNEY ISLANDS
Thurso
Wick
Stornoway
HEBRIDES ISLANDS
Gairloch
Portree
Dingwall
Nairn
Banff
Macduff
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Elgin
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Oban
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ENGLAND

Buffalo (New York): Vice Consulate, 11 West Eagle Street. (Telephone, Seneca 0214). 10 a.m. to 1.30 p.m. and 3 p.m. to 5 p.m. Jurisdiction in western New York. Wm. H. J. Cole, Vice Consul.

Charleston: Vice Consulate, 104 East Bay Street. 11 a.m. to 2 p.m. Jurisdiction in South Carolina. James C. Roach, Vice-consul.

Chicago: Consulate General, 360 North Michigan Boulevard. 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Illinois, Indiana, Wisconsin, Iowa, North Dakota, South Dakota, Nebraska, Wyoming, Minnesota. Herbert A. Richards, Consul General.

Cleveland: Vice Consulate, Williamson Building. Maj. Horatio F. Chisholm, Vice Consul.

Denver: Vice Consulate, Equitable Building. 9 a.m. to 1 p.m. and 2 p.m. to 5 p.m.; Saturdays, 9 a.m. to 1 p.m. Jurisdiction in Colorado. Harry Grebbin, Vice Consul.

Detroit: Consulate, 1425 First National Bank Building. 9.30 a.m. to 1.30 p.m.; Jurisdiction in Ohio and Michigan. John Cameron, Consul.

Douglas (Arizona): Vice Consulate, Meguire Building. 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 1 p.m. Jurisdiction in Arizona. Alex. Baird, J., Vice Consul.

Galveston: Consulate, 2118½ Avenue B. 10 a.m. to 3 p.m.; Saturdays, 9 a.m. to 1 p.m. Jurisdiction in Texas and New Mexico. S. W. Barnes, Acting Consul.

Jacksonville: Consulate, Forsyth and Julia Streets. 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. Jurisdiction "from north of Fernandina down south to Miami touching the Savannah district on the northern edge and the Miami district on the southern border." Walter Mucklow, Consul.

Kansas City: Vice Consulate, 700 Victor Building. 9.30 a.m. to 4.30 p.m.; Saturdays, 9.30 a.m. to 12.30 p.m. Jurisdiction in Kansas, Oklahoma and western half of Missouri. Reginald Davidson, Vice Consul.

Los Angeles: Consulate, 117 West Ninth Street. 10 a.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Godfrey A. Fisher, Consul.

New Orleans: Consulate General, Main Office, 1220 Philip Street; Shipping Office, 105 Decatur Street. 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 1 p.m. Jurisdiction in Louisiana, Mississippi and Florida (except the counties of Nassau, Duval, St. John, Brevard, Volusia, St. Lucie, Palm Beach, Dade, Flagler and Broward). Victor Henry St. John, Huckin, Consul General.

Newport News: Vice Consulate, Washington Avenue and 25th Street. 10 a.m. to 3 p.m. Saturdays, 10 a.m. to 12 m. George Payne, Vice Consul.

Norfolk: Consulate, 125 Randolph Street. 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. James Guthrie, Consul.

Omaha: Vice Consulate, 624 Omaha National Bank Building. 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 1 p.m. Jurisdiction in Nebraska, Iowa, South Dakota, Wyoming. Matthew A. Hall, Vice Consul.

Philadelphia: Consulate General, 222 South Third Street. 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Pennsylvania, Delaware and that part of New Jersey contained in the Customs district of the port of Philadelphia (except the counties of Mercer, Morris, Somerset, Warren and Hunterdon). Frederick Watson, O. B. E., Consul General.

Pittsburgh: Consulate, 323 Fourth Avenue (Room 82). (Telephone, Court 1329). 11 a.m. to 3 p.m.; Saturdays, 11 a.m. to 1 p.m. Jurisdiction includes western Pennsylvania. Charles Hyde, Consul.

Portland (Maine): Consulate, 119 Exchange Street. 10 a.m. to 1 p.m.; Saturdays, 10 a.m. to 12 m. Lt. Col. J. B. Keating, Consul.

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Portland (Oregon): Consulate, 6 Ainsworth Building. 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Oregon, Washington, Idaho, Montana. John Elliott Bell, Consul.

Providence: Vice Consulate, 19 College Street. (Telephone, G-5329). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Rhode Island. Henry D. C. Dubois, Vice Consul.

Richmond: Vice Consulate, 911 East Broad Street. 9 a.m. to 4 p.m.; Saturdays, 9 a.m. to 12.30 p.m. Jurisdiction in Virginia (except Norfolk, Suffolk and Newport News). Arthur P. Wilmer, Vice Consul.

St. Louis: Consulate, Federal Commerce Trust Building. (Telephone, Main 4688). 9 a.m. to 2 p.m. Jurisdiction in Arkansas, Colorado, Kansas, Kentucky, Missouri, Oklahoma and the city of East St. Louis. Godfrey Edward Procter Hertslet, Consul.

San Diego: Vice Consulate, 519 Bancroft Building. 10 a.m. to 2.30 p.m.; Saturdays, 10 a.m. to 12.30 p.m. Jurisdiction in "San Diego City and county to the Mexican border." J. A. Heap, Vice Consul.

San Francisco: Consulate General, 310 Sansome Street. 10 a.m. to 1 p.m. and 2 to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Nevada, Utah, and California (except counties of Santa Barbara, Ventura, San Bernardino, Los Angeles, Orange, Riverside, San Diego, Imperial). Gerald Campbell, Consul General.

Savannah: Consulate, 114 East Bay Street. 9 a.m. to 2 p.m. Jurisdiction in Savannah. R. A. Lee, Consul.

Seattle: Consulate, Lowman Building. (Telephone, Main 0284). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Washington. Bernard Polly, Consul.

Tacoma: Vice Consulate, Puget Sound Bank Building. 10 a.m. to 2 p.m. Jurisdiction in Tacoma. John F. Lyon, Vice Consul.

Consular Regulations: No consular documents are required.

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Best Routes FOREIGN FREIGHT CONTRACTORS Lowest Rates
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Customs Regulations: American exporters shipping goods to Great Britain should send either a packing slip or a separate invoice giving the necessary details, with each separate case. This is particularly important in the case of automobile parts which are liable in many cases to import duty, and have to be examined carefully by the Customs, or more so when a shipment is packed in several separate cases. As an example, the instance of a consignment of gears might be quoted, in which all the shafts are packed for convenience in one case and the gearboxes in another.

It has happened recently that considerable expense and delay have been incurred on this side due to the failure of the exporter to send

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some such document as mentioned above. The British Customs authorities have held up goods and even demanded that a packing note be secured from America. The inconvenience and additional charges of all kinds involved can readily be imagined.

Catalogues: Catalogues and advertising matter are not dutiable under the customs tariff.

Commercial Invoices: No special invoice form or certificate of value is required for shipments to the United Kingdom.

Electrotypes: Electrotypes are not dutiable under the customs tariff.

Packing: The inclusion of different commodities in one package will in no way affect their customs treatment.

Samples: Samples having no commercial value are admitted into the United Kingdom free of duty. When the sample is of sufficient size to be considered as having commercial value, the duty ordinarily levied on such commodities is collected. It should be borne in mind that comparatively few classes of goods are subject to duty in the United Kingdom, the main dutiable commodities being clocks and watches; motor vehicles, parts and accessories; musical instruments, parts and accessories; beverages; playing cards; chicory, coffee, and cocoa; motion-picture films; matches and mechanical lighters; certain chemicals; sugar and sugared goods; spirits and tobacco; and certain goods belonging to the classes known as key-industry products.

According to the Division of Foreign Tariffs, duties on samples cannot regularly be prepaid. Shipment may be made in bulk to a local agent or customs broker, to be distributed to the proper consignees after paying the duties, or duty-free delivery may be assured through the services of some international freight forwarder who will bill the shipper for all expenses incurred. Here, as in all foreign countries, it is desirable to deliver unsolicited samples free of all charges. It is also possible to forward an international post office money order to the consigneee covering the amount of duty involved. The same customs treatment is accorded shipments by parcel post, sample post, freight or express, so that parcels may go forward by the means most convenient to the shipper.

Merchandise Marks Act: The "Merchandise Marks Act" of Great Britain, provides that foreign goods imported into the United Kingdom, which do not bear any mark whatever, either on the goods themselves or on the packages or wrappers containing them, are not required to bear any qualifying statement, such as "made abroad," or "made in the U. S."

Foreign goods bearing a name or trade-mark of a manufacturer in the United Kingdom, must have that name or trade-mark accompanied by a definite indication of the country of origin of the goods. The name of the country is a sufficient indication without the words "made in," if the name or trade-mark only appears; for instance, "John Smith, United States," would be satisfactory. If such a mark as "John Smith, Sheffield" (which is a place in England) is used, then the qualification must be "made in the U. S. A." or similar wording.

If the foreign imported goods bear the name of a place identical with or a colorable imitation of a place in the United Kingdom (such as Newark, for instance; Newark being also the name of a place in England), the name or trade-mark should be accompanied by the name of the country in which the place is situated, thus Boston, in Mass., should be accompanied by the name "United States," or "U. S."

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WEDEMANN, GODKNECHT & LALLY, Inc.

Foreign Freight Contractors **Export and Import Forwarding Agents**

Custom House Brokers—Insurance

1 BROADWAY **NEW YORK**

In no way must the trade-mark on imported goods seek to give the impression that the goods are of British or Irish origin.

Trade descriptions in any language not the language of the country of origin must be accompanied by a statement of the actual country of production of the goods, as for instance "made in Germany."

All the foregoing qualifications must be distinct, in equally conspicuous characters with, and in proximity to, the marks they are intended to qualify. None of the above qualifications apply to samples that have no actual value.

These qualifications must appear on the articles themselves, which of course renders it unnecessary to state anything as to the trade-mark, and so forth, in the shipping documents.

Goods bearing falsely and without authority the trade-mark or firm name of British manufacturers cannot be sold or exposed for sale in the United Kingdom, and the importation of such goods is forbidden. The customs authorities are empowered to deal with cases of infringement of this law; they may investigate those cases which come to their attention and notify those British manufacturers and dealers whose trade-marks and trade-names are falsely used.

Passenger Routes and Regulations: See under Shipping Routes and Regulations. Consular visé of passports is necessary; fee, $10.00.

Ports and Trade Centers: Through steamship bills of lading may be issued for all rail points in the United Kingdom.

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Average time, New York to Bristol (direct steamer).....18 days
Average time, New York to Glasgow (direct steamer).....16 days

Postal Regulations: Mails for the United Kingdom are despatched from the New York office.

Combination Packages: Combination packages are not permitted in the mails to United Kingdom.

Commercial Papers: Postage rate, 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. Maximum weight, 4 pounds 6 ounces.

Letters: 2 cents per ounce or fraction.

BID

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International Freight Contractors and Forwarders

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101 Leadenhall Street London E. C. 3, England

Mail Time: Average mail time, to Cork, 10 days; Dublin, 10 days; Glasgow, 10 days; Galway, 10 days; Liverpool, 10 days; London, 9 days; Plymouth, 9 days; Queenstown, 10 days; Southampton, 9 days.

Parcel Post: There is parcel post service to all post offices in United Kingdom.

Weight limit, 11 pounds.
Postage rate, 14 cents per pound, or fraction.
Transit charges, none.
Customs declarations, Form 2966, 1 copy.
Export declaration, Form S. 250, $25.00 or over.
Consular documents, none.
Registration, not permitted.
Insurance, none, except private.
C. O. D. service, none.
Sealing of packages, not permitted.
Maximum size, length 3′6″; length and girth, 6′0″.

INSURANCE COMPANY OF NORTH AMERICA
Foreign and Domestic Parcel Post Insurance.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: Postage rates, 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction of 2 ounces. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, length 12 inches, diameter 6 inches. Registration, 10 cents, with return receipt if requested. Indemnity limited to 50 francs or equivalent.

Samples mailed under this classification must be so marked on the wrapping. No customs declarations or consular documents are required.

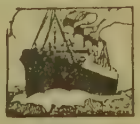
Special Restrictions: Tobacco, cigars and cigarettes may be imported into Great Britain by parcel post. Consequently, parcels containing such merchandise intended for soldiers with the British Army in the field—which should be addressed care of the British Expeditionary Forces at London, and are included in the mails made up at New York for England—should be accepted for mailing by postmasters, subject to the rates and conditions applicable to parcels for Great Britain. Parcels containing jewelry must not have a value in excess of £400.

A fee of two pence is imposed on each parcel-post package received from abroad, which fee will be collected from the addressee, except with respect to packages upon which no British customs duty is payable.

Particulars on customs declarations must be full and precise in all details, and in case of packages containing articles of different kinds, the exact quantity of each kind of article must be stated, with descriptions and individual weights.

Customs declarations, instead of bearing entries of "Groceries," "Presents," and

Freight Forwarded the World Over
Export shipments to any part of the world - promptly, safely, honestly
TRANS-CONTINENTAL FREIGHT CO.
Export Department



CHICAGO NEW YORK
London Detroit
Boston Philadelphia Buffalo Cleveland Cincinnati
Denver Los Angeles San Francisco Portland, Ore. Seattle Salt Lake City

so forth, should bear entries giving a description and the weight of the following articles, when inclosed, viz.: Sugar, sweets and confectionary, crystallized and imitation fruits and flowers, preserved ginger, jams, jellies and marmalades, chocolate, cocoa powder, canned fruit, tea, coffee, condensed milk and milk powder. In case of dried fruit, the particular kind, figs, raisins, currants, and so forth, should be stated.

In case the customs declaration employed does not furnish enough space on which to give all the details necessary, there will be no objection offered to such details being placed on the wrapper of the package when reference to that fact is made on the declaration itself.

Unmailable Matter: Check books. Advertisements issued by or on behalf of persons offering to tell fortunes. Advertisements relating to the treatment of venereal disease or to any preparation for its prevention, cure or relief. Books, paintings, and so forth, which are copyrighted in the United Kingdom. Coins, coined in a foreign country, other than gold or silver. Coins, false or counterfeit, unless clearly a work of art. Silver coin of the realm not of the established standard in weight or fineness. Extracts, essences, or other concentrations of coffee, chicory, tea or tobacco, or any admixture of the same except in transit. Articles having thereon or on the cover thereof any words, letters or marks (used without due authority) which signify, or imply, or may reasonably lead the recipient thereof to believe that they are sent on His Majesty's service. Articles having thereon or on the cover thereof any words, marks or designs of a character likely, in the postmaster general's opinion, to embarrass the officers of the post office in dealing with the articles in the post. Articles of foreign manufacture bearing the false trade descriptions. Articles bearing or having affixed to them any stamps, name, writing or any other device implying or tending to imply any sanction or guarantee by a British Government department. Clocks and watches or any other articles of metal impressed with any mark or stamp representing, or in imitation of, any legal British assay-mark or stamp, or purporting by any mark or appearance to be of the manufacture of the United Kingdom. Fictitious postage stamps, and any die, plate, instrument or materials for making any such stamps. Fireworks (including sparklers and Christmas crackers). Cards ornamented with powdered mica, glass or other similar substances, unless inclosed in envelopes. (Cards sent in open envelopes are admitted as printed matter.) Saccharine, mixtures containing saccharine and other substances of similar nature or use. Any packets containing such substances will be handed over to the customs authorities and the persons concerned in importing them will be liable to heavy pecuniary penalties. Liquids or substances for analysis or medical examinations. Pathological specimens. Plumage of any bird (including skin or body of the bird with the plumage) with the exception of the plumage of African ostriches and eider ducks. Butter must be inclosed in hermetically sealed tins. Snuff work (that is, preparations of tobacco or snuff or imitations of them made up in any way, as into cakes, tablets or fancy articles). Tobacco stalks whether manufactured or not. Tobacco stalk flour. Tobacco sweetened (whether manufactured or unmanufactured) or cigarettes sweetened or made with sweetened paper, except as otherwise specially provided in any acts relating to the customs.

Goods made in foreign prisons except goods in transit, or not imported for purposes of trade, or of a description not manufactured in the United Kingdom. Living animals except bees in properly constructed boxes. Bullion exceeding £5 in value, coins exceeding £5 in value unless accompanied by a declaration that they are intended for ornament. Rags, bedding and disused and filthy clothing. Gooseberry and current bushes, and the seedlings, cuttings, or other parts of them (except the

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fruit). Carbon papers for typewriting machines are admitted, provided the sender certifies the contents on the customs declaration in the following terms: "Typewriting carbon paper, coated with wax and containing no oxidizable, oily or fatty substances." The transmission of other kinds of carbon paper is prohibited.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States*. For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers*. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

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See page 9

Since the establishment of the Irish Free State, American exporters have been in doubt whether the term "United Kingdom," abbreviated as "U. K.," as appearing in charter parties or marine insurance policies, retains its former significance as indicating the "United Kingdom of Great Britain and Ireland."

The future of this term would seem to be uncertain. Although questions respecting the Irish Free State are now answered in Parliament by the colonial secretary, and various government departments have been approached with a view to giving a definite ruling as to the status of the Irish Free State, no such definition seems yet to have been accorded. There is, however, general agreement that northern Ireland remains, in any case, within the United Kingdom, and therefore some may hold that the phrase "United Kingdom" now really stands for the United Kingdom of Great Britain and Northern Ireland. For business men who are concerned with definite places and districts, a complication at present is that the precise boundaries between northern and southern Ireland have not yet been fixed.

In all charters for the United Kingdom it should be definitely stated whether southern Irish ports are or are not included. Shippers, when effecting policies for voyages to or from the United Kingdom, should provide for the express inclusion of southern Ireland. London marine insurance companies and Lloyd's underwriters have agreed that "until further notice, in all contracts, whenever written, whether in policies or on slip, the expression 'United Kingdom' or 'U. K.' shall, unless otherwise defined, be deemed to include the whole of Ireland." It is not suggested that this is more than a temporary measure for the protection of shipowners and merchants, pending a final settlement of the whole question of the term "United Kingdom."

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★ **Anchor Line** (Cunard S. S. Co., Ltd.), 25 Broadway, New York. Freight, mail and passenger service, from New York, weekly, for Glasgow. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, for Glasgow only, $2.50 and upward.

Atlantic Transport Line (International Mercantile Marine), 1 Broadway, New York. Freight and passenger service, from New York, weekly, for London. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 1 copy. Minimum Bill of Lading, $5.00. Parcel Receipts, issued only by special arrangement.

Bristol City Line (Charles Hill & Sons, Inc.), 25 Broadway, New York. Freight service, from New York, about three a month, for Bristol and Cardiff. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

★ **Cunard Line** (Cunard S. S. Co., Ltd.), 25 Broadway, New York. Freight, mail and passenger service, from New York, weekly, for Liverpool, London, Southampton and all United Kingdom ports. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00.

Ellerman's Wilson Line (Ellerman's Wilson Line, N. Y., Inc.), 26 Broadway, New York. Freight service, from New York, fortnightly, for Hull; monthly for Aberdeen. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 1 copy. Minimum Bill of Lading, $5.00.

★ **Furness Line** (Furness, Withy & Co., Ltd.), 34 Whitehall St., New York. Freight service, from New York, about fortnightly, for London, Leith, Dundee and Belfast. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts (packages less than $10.00 value), $2.50.

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★ **United States Lines,** 45 Broadway, New York. Freight, mail and passenger service, from New York (Southampton Line), S. S. "Leviathan," every 3 weeks. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

White Star Line (International Mercantile Marine), 1 Broadway, New York. Freight, mail and passenger service, from New York, weekly, for Liverpool and Southampton; freight service, fortnightly, for Manchester. Through Bills of Lading issued for all coast and rail points in England and Scotland. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 1 copy. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

Wilson-Furness Line (Ellerman's Wilson Line, N. Y., Inc.), 26 Broadway, New York. Freight service, from New York, monthly, for Newcastle. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 1 copy. Minimum Bill of Lading, $5.00.

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SAILINGS FROM BALTIMORE

★ **American Merchant Lines** (Consolidated Navigation Co.), Baltimore. Freight service, from Baltimore, twice a month, for London, Hull, and Leith. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

Atlantic Transport Line (International Mercantile Marine), Chamber of Commerce Bldg., Baltimore. Freight service, from Baltimore, fortnightly. See New York.

Baltimore Steamship Company (Baltimore S. S. Co.), Lexington Bldg., Baltimore. Freight service, from Baltimore, about fortnightly, for Glasgow, Avonmouth, Cardiff, Belfast, and Dublin. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $10.00.

Blake Line (W. A. Blake & Co., Inc.), 33 South Gay St., Baltimore. Freight service, from Baltimore, fortnightly, for Manchester. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

★ **Cunard Line** (Cunard S. S. Co., Ltd.), Baltimore. Freight service, from Baltimore, fortnightly. See New York.

Donaldson Line (Ramsay, Scarlett & Co., Inc.), Keyser Bldg., Baltimore. Freight service, from Baltimore, about fortnightly, for Glasgow. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Freight Charges, shipments will be accepted, ocean freight collect. From New Orleans: Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $10.00. Parcel Receipts, $2.50.

★ **Furness, Johnston, Manchester Lines** (Furness, Withy & Co., Ltd.), 19 South St., Baltimore. Freight service, from Baltimore, about fortnightly, for Manchester and Liverpool. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts (packages less than $10.00 value), $2.50.

★ **Furness, London Line** (Furness, Withy & Co., Ltd.), 19 South St., Baltimore. Freight service, from Baltimore, about fortnightly, for London. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

Head & Lord Line (Atlantic Transport Co.), Chamber of Commerce Bldg., Baltimore. Freight service, from Baltimore, about monthly. See New Orleans.

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★ **Johnston Line** (Furness, Withy & Co., Ltd.), 10 South St., Baltimore. Freight service, from Baltimore, about fortnightly, for Liverpool. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

★ **Oriole Lines** (Consolidated Navigation Co.), 22 Light St., Baltimore. Freight (special cash) service, from Baltimore, every two weeks, for Liverpool, London, Hull, Leith, Antwerp, Belfast, Cardiff, Cork, Dublin and Glasgow. Dock Receipt, on company's form, in duplicate. Bills of Lading, 4 company copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

White Star Line (International Mercantile Marine), Chamber of Commerce Bldg., Baltimore. Freight service, from Baltimore, fortnightly, for Liverpool and Manchester. See route note "White Star Line," New York.

SAILINGS FROM BEAUMONT

★ **Sgitcovich Lines** (S. Sgitcovich & Co.), San Jacinto Insurance Bldg., Beaumont. Freight service, from Beaumont, fortnightly. See Galveston.

United Gulf S. S. Co., Beaumont. Freight service, from Beaumont, every twenty days. See New Orleans.

SAILINGS FROM BOSTON

American Merchant Line. Freight and passenger service, from Boston, monthly, for Hull, Leith, Dundee, fortnightly for London. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

Baltimore Steamship Co. (C. H. Sprague & Son), Boston. Freight service, from Boston, about monthly, for Glasgow. See Baltimore.

Blake Line (W. A. Blake), 33 South Gay St., Boston. Freight service, from Boston, about fortnightly. See Baltimore.

★ **Cunard Line** (Cunard S. S. Co., Ltd.), 126 State St., Boston. Freight service, from Boston, about fortnightly. See New York.

★ **Furness-Glasgow Line** (Furness, Withy & Co., Ltd.), 10 State St., Boston. Freight service, from Boston, fortnightly, for Liverpool. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts (packages less than $10.00 value), $2.50.

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Leyland Line (International Mercantile Marine), 84 State St., Boston. Freight service, from Boston, fortnightly, for Liverpool, London and Manchester. Through Bills of Lading issued for all coast and rail points in England and Scotland, via Liverpool. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 7 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

★ **Oriole Line** (Rogers & Webb), 110 State St., Boston. Freight (special cattle) service, from Boston, about every 3 weeks, for Liverpool; also, about every 3 weeks, for London and Leith. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

SAILINGS FROM BRUNSWICK

Donaldson Line (Strachan Shipping Co.), Brunswick. Freight service, from Brunswick, fortnightly, for Liverpool. See Baltimore.

Leyland Line (Strachan Shipping Co.), Brunswick. Freight service, from Brunswick, every three weeks, for Liverpool. See Boston.

SAILINGS FROM CHARLESTON

Carolina Line (The Carolina Co.), Charleston. Freight service, from Charleston, monthly, for Liverpool, Glasgow and London. Dock Receipt, on shipper's form. Bills of Lading, company keeps 7 copies.

Shore Line (Carolina Co.), Charleston. Freight service, from Charleston, monthly. See route note, Shore Line, Jacksonville.

SAILINGS FROM GALVESTON

★ **American Dixie Line** (United Gulf S. S. Co., Inc.), Galveston. Freight service, from Galveston, fortnightly, for London, Liverpool and Manchester; monthly, for Glasgow, Belfast and Dublin. See New Orleans.

Larrinaga Line (Fowler & McVitie, Inc.), Cotton Exchange Bldg., Galveston. Freight service, from Galveston, for Liverpool and Manchester. Bills of Lading, 3 company copies. Minimum Bill of Lading, $10.00. Parcel Receipts, issued.

Leyland Line (Frederick Leyland & Co., Ltd.), Galveston. Freight service, fortnightly. See New Orleans.

★ **Royal Mail Steam Packet Co.** (William Parr & Co.), Galveston. Freight service, from Galveston, fortnightly, for London. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00.

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★ **Sgitcovich Lines** (S. Sgitcovich & Co.), Cotton Exchange Bldg., Galveston. Freight service, from Galveston, fortnightly, for Liverpool, Manchester and London; as sufficient cargo offers, for Irish ports. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

United Gulf S. S. Co., Galveston. Freight service, from Galveston, every twenty days. See New Orleans.

SAILINGS FROM GULFPORT

Mobile Oceanic Line (Waterman S. S. Corp.). Freight service, from Gulfport, fortnightly, to Liverpool, Manchester, London; as cargo offers, to United Kingdom outports. Dock Receipt, on shipper's form (when requested), in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM HAMPTON ROADS

American Merchant Lines. Freight and passenger service, from Hampton Roads, monthly, for Hull, Leith, Dundee; fortnightly for London. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

Atlantic Transport Line (International Mercantile Marine), Flatiron Bldg., Norfolk. Freight service, from Hampton Roads, fortnightly. See route note, Atlantic Transport Line, New York.

Baltimore Steamship Co. (Baltimore S. S. Co.), Norfolk. Freight service, from Hampton Roads, about fortnightly. See Baltimore.

Blake Line (W. A. Blake & Co., Inc.), Dickson Bldg., Norfolk. Freight service, from Hampton Roads, fortnightly. See Baltimore.

Donaldson Line (United States Shipping Co.), Norfolk. Freight service, from Hampton Roads, about fortnightly, for Glasgow. See Baltimore.

★ **Furness Virginia Line** (Furness, Withy & Co., Ltd.), Bankers Trust Bldg., Newport News; River Road, Norfolk. Freight service, from Hampton Roads, about fortnightly, for London. Dock Receipt, not necessary. Ships load at railroad terminals. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00.

★ **Johnston Line** (Furness, Withy & Co., Ltd.), Bankers Trust Bldg., Newport News; River Road, Norfolk. Freight service, from Hampton Roads, about fortnightly, for Liverpool. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00.

Leyland Line (International Mercantile Marine), Norfolk. Freight service, from Hampton Roads, fortnightly, for Manchester. See Baltimore.

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★ **Manchester Liners** (Furness, Withy & Co., Ltd.), Bankers Trust Bldg., Newport News; River Road, Norfolk. Freight service, from Hampton Roads, about fortnightly, for Manchester. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00.

★ **Oriole Line** (Export Transportation Co., Inc.), Norfolk. Freight service, from Hampton Roads, every two weeks for Avonmouth, Liverpool, Cardiff, Cork, Dublin and Glasgow. See Baltimore.

White Star Line (International Mercantile Marine), Flatiron Bldg., Norfolk. Freight service, from Hampton Roads, fortnightly for Liverpool and Manchester. See route note, White Star Line, New York.

SAILINGS FROM HOUSTON

Larrinaga Line (Fowler & McVitie, Inc.), Houston. Freight service, from Houston, semi-monthly, for Liverpool and Manchester. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00.

★ **Sgitcovich Line** (S. Sgitcovich & Co.), Houston. Freight service, from Houston, fortnightly. See Galveston.

SAILINGS FROM JACKSONVILLE

Shore Line (Tampa Inter-Ocean S. S. Co.), Graham Bldg., Jacksonville. Freight service, from Jacksonville, monthly, for London; as cargo offers, for Hull. Dock Receipt, on company's form, in duplicate. Bills of Lading, 7 company copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM LOS ANGELES

Blue Star Line (Pacific S. S. Co.), 322 Citizens National Bank Bldg., Los Angeles. Freight service, from Los Angeles, about monthly. See New York.

Ellerman's Wilson Line (Norton, Lilly & Co.), Van Nuys Bldg., Los Angeles. Freight service, from Los Angeles, about monthly. See San Francisco.

General S. S. Corp., Spring Arcade Bldg., Los Angeles. Freight service, from Los Angeles, monthly. See San Francisco.

Harrison Direct Line (Balfour, Guthrie & Co.), Union Oil Bldg., Los Angeles. Freight service, from Los Angeles, about monthly. See San Francisco.

★ **Isthmian Line** (Norton, Lilly & Co.), Van Nuys Bldg., Los Angeles. Freight service, from Los Angeles, every 3 weeks, for London, Liverpool and Avonmouth. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

Panama Mail S. S. Co., 605 Central Bldg., Los Angeles. Freight and passenger service, from Los Angeles, three a month (via Cristobal), for London and Liverpool.

Joint service, Royal Mail Steam Packet Co. and Holland-America Line (C. J. Lehman), Pacific Electric Bldg., Los Angeles. Freight service, from Los Angeles, every 3 weeks. See route note, San Francisco.

★ **United American Lines** (Los Angeles S. S. Co.), 108 West 6th St., Los Angeles. Freight service, from Los Angeles, fortnightly. See route note, United American Lines, San Francisco.

SAILINGS FROM MOBILE

Harrison Line (Mobile Liners, Inc.), Mobile. Freight service, from Mobile, every twenty days. See New Orleans.

Leyland Line (Mobile Liners), Mobile. Freight service, from Mobile, every three weeks, for Liverpool. See Boston.

Maclay Line (Mobile Liners, Inc.), 76 St. Francis St., Mobile. Freight service, from Mobile, monthly. See route note, Maclay Line, New Orleans.

Van Heynigen Brokerage Co., Mobile. Freight service, from Mobile, monthly, for Aberdeen, Dundee and Hull.

Waterman Steamship Corporation (Waterman Steamship Corp.), City Bank Bldg., Mobile. Freight service, from Mobile, fortnightly, for English West Coast ports (Liverpool and Manchester); monthly, for Bristol channel (London and East Coast ports). Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $10.00.

SAILINGS FROM NEW ORLEANS

★ **American Dixie Line** (United Gulf S. S. Co., Inc.), Whitney-Central Bldg., New Orleans. Freight service, from New Orleans, semi-monthly, for Liverpool and Manchester; monthly, for Glasgow, Belfast, Dublin, Avonmouth and London. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00.

Donaldson Line (Strachan Shipping Co.), Whitney-Central Bldg., New Orleans. Freight service, from New Orleans, monthly, for London. See Baltimore.

Elder-Dempster Line, New Orleans Bank Bldg., New Orleans. Freight service, from New Orleans, about monthly, for Liverpool and London. Dock Receipt, on shipper's form, in duplicate. Bills of Lading, company keeps 1 copy. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

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Harrison Line (Alfred Le Blanc, Inc.), 310 Carondelet St., New Orleans. Freight service, from New Orleans, about weekly, for Liverpool. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $10.00; from Mobile, $5.00. Parcel Receipts, issued.

Head Line—Lord Line (Ross & Heyn, Inc.), New Orleans. Freight service, from New Orleans, about monthly, for Belfast and Dublin, taking cargo for Londonderry and Cork. Dock Receipt, on shipper's form. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

Leyland Line (Frederick Leyland & Co., Ltd.), New Orleans. Freight service, from New Orleans, fortnightly or oftener, for Liverpool and Manchester. Through Bills of Lading issued for all coast and rail points in England and Scotland, via Liverpool. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

Maclay Line (Ross & Heyn, Inc.), Title Guarantee Bldg., New Orleans. Freight service, from New Orleans, about monthly, for Glasgow and Greenock. Dock Receipt, on company's form, in duplicate. Bills of Lading, 4 company copies. Minimum Bill of Lading, $5.00.

Southern Shipping & Trading Co., Inc., 810 Whitney-Central Bldg., New Orleans. Freight service, from New Orleans, monthly, for London, Hull, Newcastle and Leith. Bills of Lading, 4 company copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued by special arrangement.

United Gulf S. S. Co., New Orleans. Freight service, from New Orleans, fortnightly, for London. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 8 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM ORANGE

★ **Sgitcovich Line** (S. Sgitcovich & Co.), Orange. Freight service, from Orange, fortnightly, for Liverpool, Manchester and London, and Irish ports, as cargo offers. See Galveston.

SAILINGS FROM PENSACOLA

Mobile Oceanic Line (Watermann S. S. Co.). Freight service, from Pensacola, fortnightly, for Liverpool, Manchester, London; as cargo offers, for United Kingdom outports. Dock Receipt, on shipper's form (when requested), in duplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM PHILADELPHIA

★ **American Merchant Lines** (Geyelin & Co., Inc.), Lafayette Bldg., Philadelphia. Freight service, from Philadelphia, twice a month, for London, Hull, and Leith. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

Atlantic Transport Line (International Mercantile Marine), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, fortnightly. See New York.

Baltimore Steamship Co. (Geyelin & Co., Inc.), 108 South Fourth St., Philadelphia. Freight service, from Philadelphia, semi-monthly, for Avonmouth and Bristol. See Baltimore.

Bristol City Line, Bourse Bldg., Philadelphia. Freight service, from Philadelphia, 3 sailings a month, for Bristol and Cardiff. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50.

Commercial Steamship Lines (Moore & McCormack), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, monthly. See New York.

★ **Cunard Line** (Cunard S. S. Co., Ltd.), 220 South 16th St., Philadelphia. Freight service, from Philadelphia, about fortnightly. See New York.

★ **Furness Lines** (Furness, Withy & Co., Ltd.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, every two weeks, for Leith and Belfast. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts (packages less than $10.00 value), $2.50.

Leyland Line (International Mercantile Marine), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, fortnightly, for Manchester. See Boston.

★ **Manchester Liners** (Furness, Withy & Co., Ltd.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, about fortnightly, for Manchester. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

★ **Philadelphia-Transatlantic Line** (Furness, Withy & Co., Ltd.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, about fortnightly, for London; every three weeks for Liverpool. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts (packages less than $10.00 value), $2.50.

★ **Oriole Line** (International Freighting Corp.), Philadelphia. Freight service, from Philadelphia, about fortnightly, for Avonmouth, Cardiff, Cork, Dublin and Glasgow. See Baltimore.

White Star Line (International Mercantile Marine), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, fortnightly, for Liverpool and Manchester. See New York.

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SAILINGS FROM PORT ARTHUR

★ **Sgitcovich Line** (S. Sgitcovich & Co.), Port Arthur. Freight service, from Port Arthur, fortnightly, for Liverpool and Manchester; as cargo offers, for Irish ports. See Galveston.

SAILINGS FROM PORTLAND, MAINE

Anchor-Donaldson Line (Robert Reford Co., Inc.), 198 Middle St., Portland, Maine. Freight, service, from Portland, fortnightly (from December to April, inclusive), for Glasgow. Dock Receipt on shipper's form. Bills of Lading, company keeps 3 copies. Parcel Receipts, issued.

★ **Cunard Line** (Robert Reford Co., Inc.), 198 Middle St., Portland, Maine. Freight service, from Portland, weekly (from December to April, inclusive), (see New York).

Thomson Line (Robert Reford Co., Inc.), 198 Middle St., Portland, Maine. Freight service, from Portland, weekly (from December to April, inclusive), for Newcastle-on-Tyne and Leith. Dock Receipt, on shipper's form. Bills of Lading, company keeps 3 copies. Parcel Receipts, issued.

SAILINGS FROM PORTLAND, ORE.

Blue Star Line (Pacific S. S. Co.), Portland, Oregon. Freight service, from Portland, about monthly. See San Francisco.

East Asiatic Line (Chalmers Shipping Co.), Porter Bldg., Portland, Oregon. Freight service, from Portland, Oregon, monthly. See route note, East Asiatic Line, San Francisco.

★ **Furness Prince Line** (Burchard & Fisken), Portland, Oregon. Freight service, from Portland, about fortnightly. See Seattle.

General S. S. Corp., Porter Bldg., Portland, Oregon. Freight service, from Portland, monthly. See San Francisco.

Harrison Direct Line (Balfour, Guthrie & Co.), Oak and Park Sts., Portland, Oregon. Freight service, from Portland, about monthly. See San Francisco.

★ **Isthmian Line** (Norton, Lilly & Co.), Yeon Bldg., Portland, Oregon. Freight service, from Portland, monthly. See San Francisco.

Joint service, Royal Mail Steam Packet and Holland-America Line (Oregon Pacific Co.), Wilcox Bldg., Portland, Oregon. Freight service, from Portland, every 3 weeks. See route note, San Francisco.

★ **United American Lines** (Columbia Pacific Shipping Co.), Porter Bldg., Portland, Oregon. Freight service, from Portland, fortnightly. See route note, United American Lines, San Francisco.

SAILINGS FROM SAN DIEGO

★**Isthmian Line** (Norton, Lilly & Co.), Spreckels Bldg., San Diego. Freight service, from San Diego, every 3 weeks, for Liverpool, London and Avonmouth. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

SAILINGS FROM SAN FRANCISCO

American-Hawaiian Line (American-Hawaiian S. S. Co.), 215 Market St., San Francisco. Freight service, from San Francisco, every 5 days (via New York), on through bills of lading (Bristol City Line), for Cardiff and Bristol; (Ellerman's Wilson Line), for Hull, Newcastle and Aberdeen; (Cunard Line), for London, Liverpool, Glasgow, and Southampton; (Furness Line), for Belfast, Dundee, and Leith. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $10.00.

Blue Funnel Line (Dodwell & Co., Ltd.), Oceanic Bldg., San Francisco. Freight service, from San Francisco, about every sixty days for London, Liverpool and Glasgow. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

Blue Star Line (Pacific S. S. Co.), 60 California St., San Francisco. Freight service, from San Francisco, about monthly, for Glasgow, Liverpool and London. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

East Asiatic Line (East Asiatic Co., Inc.), 433 California St., San Francisco. Freight and passenger service, from San Francisco, about monthly, for Hull; as inducements offer, for other ports. Dock Receipt, on company's form. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

Ellerman's Wilson Line (Norton, Lilly & Co.), 485 California St., San Francisco. Freight service, from San Francisco, monthly, for London, Hull, Leith and Newcastle. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00.

★ **Furness Line** (Furness Pacific, Ltd.), 710 Balfour Bldg., San Francisco. Freight service, from San Francisco, about monthly, for Glasgow, Hull, Liverpool, Leith, and London. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies; for London, 4 copies. Minimum Bill of Lading, $5.00.

General S. S. Line (General S. S. Co.), 240 Battery St., San Francisco. Freight service, from San Francisco, monthly, for London, Hull, Leith, Belfast and Dublin. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $5.00.

Harrison Direct Line (Balfour, Guthrie & Co.), 351 California St., San Francisco. Freight service, from San Francisco, fortnightly, for London, Liverpool and Manchester. Bills of Lading, 3 company copies. Minimum Bill of Lading, $5.00.

★ **Isthmian Line** (E. C. Evans & Sons), 260 California St., San Francisco. Freight service, from San Francisco, every 3 weeks, for Liverpool, London and Avonmouth. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

Panama Mail S. S. Co., 508 California St., San Francisco. Freight and passenger service, from San Francisco, three a month (via Cristobal), for London and Liverpool.

Joint service, Royal Mail Steam Packet and Holland-America Line (Holland-America Line), 401 Market St., San Francisco. Freight and passenger service, from San Francisco, every 3 weeks, for London and Liverpool. Mate's Receipt, on company's form. Bills of Lading, company keeps 2 copies. Minimum Bill of Lading, $7.50.

★ **United American Lines** (Sudden & Christensen, Inc.), 230 California St., San Francisco. Freight service, from San Francisco, fortnightly, for Liverpool, Glasgow, London, and Hull. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, not issued.

SAILINGS FROM SAVANNAH

Leyland Line (Strachan Shipping Co.), Savannah. Freight service, from Savannah, every three weeks. See Boston.

SAILINGS FROM SEATTLE

Blue Funnel Line (Dodwell & Co., Ltd.), Seattle. Freight service, from Seattle, every 60 days. See San Francisco.

Blue Star Line (Pacific S. S. Co.), Seattle. Freight service, from Seattle, about monthly. See San Francisco.

East Asiatic Line (East Asiatic Co., Inc.), 823 Alaska Bldg., Seattle. Freight and passenger service, from Seattle, about monthly, for Hull. Dock Receipt, on company's form. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, $5.00.

Ellerman's Wilson Line (Norton, Lilly & Co.), 1008 Alaska Bldg., Seattle. Freight service, from Seattle, monthly. See San Francisco.

★ **Furness Line** (Burchard & Fisken), 705 Arctic Bldg., Seattle. Freight service, from Seattle, monthly, for Glasgow, Hull, Liverpool, Leith and London. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies; for London, 4 copies. Minimum Bill of Lading, $5.00.

General S. S. Corp., Coleman Bldg., Seattle. Freight service, from Seattle, about monthly. See San Francisco.

Harrison Direct Line (Balfour, Guthrie & Co.), Stuart Bldg., Seattle. Freight service, from Seattle, fortnightly. See San Francisco.

★ **Isthmian Line** (Norton, Lilly & Co.), Seattle. Freight service, from Seattle, every 3 weeks, for London, Liverpool and Avonmouth. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00.

Joint service, Royal Mail Steam Packet and Holland-America Line (Royal Mail Steam Packet Co.), Seattle. Freight service, from Seattle, every 3 weeks. See route note, San Francisco.

★ **United American Lines** (Sudden & Christensen, Inc.), 612 Arctic Bldg., Seattle. Freight service, from Seattle, fortnightly. See route note, United American Lines, San Francisco.

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These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

FOREIGN FREIGHT TRAFFIC

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The Export Department of every manufacturing concern is often confronted by special problems in connection with the handling and routing of shipments to foreign customers.

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For information with regard to steamship lines, export freight forwarders, shipping routes, freight rates, sailing dates, and any regulations which require to be observed, address

TRAFFIC BUREAU

CHARLES S. LEVITT, Manager

Exporters' Encyclopaedia Corporation

20 Vesey Street New York City

URUGUAY

The Republic of Uruguay lies between the Atlantic Ocean, the Rio de la Plata (River Plate), Brazil and the Argentine Republic. It is separated from Brazil by the Rivers Cuareim and Yaguaron and by Lake Merim, and from the Argentine Republic, by the Rio de la Plata and the Uruguay Rivers. Uruguay has an area of 73,172 square miles and is the smallest Republic in South America. It has a population of 1,500,000. The most notable feature of Uruguay is its extent of long rolling plains, comprising almost the entire length of the country, occasionally broken by low mountain ranges and copiously watered by numerous streams. It is naturally suited for both sheep and cattle, the raising of which is its principal industry. Agriculture is also practiced to a considerable extent, nearly all of the cereals being grown. In the forests are found a number of excellent cabinet and other woods noted for their beauty and durability, and some mining is carried on.

There are nineteen department, or state, governments, as follows: Artigas, population 40,000; Canelones, 122,000; Cerro Largo, 61,000; Colonia, 90,000; Durazno, 59,000; Flores, 25,000; Florida, 66,000; Maldonado, 43,000; Minas, 72,000; Montevideo, 393,000; Paysandu, 76,000; Rio Negro, 39,000; Rivera, 48,000; Rocha, 50,000; Salto, 81,000; San Jose, 64,000; Soriano, 59,000; Tacuarembo, 64,000; and Treinta y Tres, 43,000.

Currency: The unit of value is the peso, of 100 centesimos, equivalent at par of exchange to $1.034, United States currency.

Language: Spanish.

Weights and Measures: Metric system.

American Consulates: There is an American consulate at Montevideo.

Cable Rates: In figuring time of arrival of a cable message at destination in Uruguay, add 1 hour to New York standard time.

	A	B	C	D	E
Full rate	.50	.54	.58	.61	.64
Deferred rate	.25	.27	.29	.30½	.32

A: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Alabama, Florida (Pensacola), Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Louisiana (New Orleans and Gretna), Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and

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Paysandu
Melo
Maldonado
Colonia
Montevideo
Rocha
Tandil
Azul
Bahia Blanca
Neuquen
Viedma
Rawson
Port Desire
Santa Cruz
Port Gallegos
Punta Arenas
Puerto Montt
Valdivia
Ancud
Iquique
Arica
Antofagasta
Cobija
Tocopilla
Mejillones
Paposo
Taltal
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Punta Arenas
Puerto Montt
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Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

D: Arkansas, Colorado, Florida (except Key West and Pensacola), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Uruguay.

The Anglo South American Trust Company, 49 Broadway, New York. American representative of the Anglo South American Bank Ltd., London, England. Represented in Montevideo and Mercedes by its affiliation the British Bank of South America, Ltd.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Uruguay and other countries throughout the world. See our advertisement under Boston in General Information Section.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

Merchants Bank, Mobile, Ala. Complete facilities for handling foreign business. We offer individual attention and close rates.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

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Consular Offices: There are Uruguayan consular offices in the following cities. The regulations are uniform for all offices except as otherwise stated under *Consular Regulations.*

New York: Consulate General, 17 Battery Place. (Telephone, Whitehall 1228). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. Jose Richling, Consul General.

Albany: Vice Consulate, Room 262, State Capitol. 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 12 m. Guillermo A. Saxton, Vice Consul.

Boston: Consulate, 92 Water Street. 10 a.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Massachusetts. William A. Mosman, Consul.

Brunswick: Vice Consulate, 1112 Richmond Street. 9 a.m. to 3 p.m.; Saturdays, 9 a.m. to 12 m.

Chicago: Consulate, 608 South Dearborn Street. 9 a.m. to 5 p.m. Jurisdiction in Wisconsin, Illinois, Michigan, Iowa, Indiana. R. Carlos Lebret, Consul.

Galveston: Vice Consulate, 311 Twenty-second Street. (Telephone 48). 10 a.m. to 12 m. and 2 p.m. to 4 p.m. Henry Schroeder, Vice Consul.

Kansas City: Consulate, 3343 Forest Avenue. 9.30 a.m. to 11.30 a.m.

Mobile: Vice Consulate, First National Bank Building. (Telephone, Bell 729). 9 a.m. to 3 p.m. J. Llorca Marty, Vice Consul.

New Orleans: Consulate, 321 St. Charles Street. 10 a.m. to 12 m. and 1 p.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. H. L. Lange, Consul.

Newport News: Vice Consulate, 305 Hogshire Building, West Avenue and 23d Street. 10 a.m. to 12 m. and 2 p.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m.

Norfolk: Vice Consulate, 308 Seaboard National Bank Building. 10 a.m. to 12 m. and 1 p.m. to 3 p.m. E. J. R. Wigg, Jr., Vice Consul.

Pascagoula (Miss.): Vice Consulate, Hunter Benn Building. 9 a.m. to 12 m. and 1 p.m. to 4 p.m.

Pensacola: Vice Consulate, 107 East Intendencia Street. Manuel L. Ros, Vice Consul.

Philadelphia: Consulate, Thirteenth and Market Streets. 9 a.m. to 3 p.m.

Pittsburgh: Vice Consulate, 512 Empire Building. 10 a.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in Pennsylvania (Allegheny county). William Meyer, Vice Consul.

Richmond: Vice Consulate, 109 East Cary Street. 9 a.m. to 5 p.m.; Saturdays, 9 a.m. to 1 p.m. August Dietz, Vice Consul.

St. Louis: Consulate, Shenandoah and Lemp Avenues. (Telephone, Victor 0392). 9 a.m. to 12 m. Jurisdiction in Missouri. F. Ernest Cramer, Consul.

San Francisco: Consulate, Bank of Italy Building. (Telephone, Douglas 6166). 10 a.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in San Francisco. O. M. Goldaracena, Consul.

Savannah: Consulate, 6 Bay Street East. 10 a.m. to 2 p.m. Matthew Dunn, Consul.

Seattle: Vice Consulate, 259 Colman Building. (Telephone, Eliot 2593). 1 to 4 p.m. Jurisdiction in Washington. Adolfo Bracono, Vice Consul.

Consular Regulations: Certificates of origin and bills of lading must be legalized by the Uruguayan Consulate at the port of shipment. On shipments to Uruguay, the Consulate General rules that the certificate of origin must show the prices of the goods F. O. B. the ship at port of embarkation.

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Bills of Lading: Bills of lading must be certified by the consul. One copy, stamped "Consul's Copy," must have endorsement in Spanish, giving a description of the goods, marks, number of packages, cubic feet, net and gross weights and value. Bills of lading presented to the consul for certification will not be delivered until the afternoon of the following day. Goods may be consigned either "direct" or "to order."

Certificates of Origin: Certificates of origin must be filled in either in Spanish or French and must be presented in triplicate for consular certification. Only the official form of certificate of origin, bearing the consular seal, may be used. These blanks are supplied by the consulate. Blanks obtained elsewhere will not be accepted. Certificates must specify the kinds, numbers, and quantity of packages, the gross and net weight or the measurement of each package, origin or nationality of goods, total

Lugar para la estampilla

N.° de orden.....

" del Arancel.....

Derechos percibidos...

CERTIFICADO DE ORIGEN .

..... que suscribe....domiciliado....
en .....
declara que las mercaderías destalladas en el presente certificado, proceden de los puntos expresados en la columna respectiva y que serán embarcadas en el puerto de.....
..... con destino al de
(R. O. U.)

.....de .....de 192....

FIRMA:

.....

Visto y anotado en este .....Consulado .....
de la República Oriental del Uruguay en.....
.....a.....de.....de 192....

.....

.....CÓNSUL.....

DECLARACION PARA LA ESTADISTICA COMERCIAL DE LA REPÚBLICA ORIENTAL DEL URUGUAY

Origen de las mercaderias	Marcas	Números	Cantidad de bultos	Clases de bultos	Designación de las mercaderías	Peso bruto o medida	Peso o contenido neto	Valor declarado: Moneda local	Valor declarado: equivalencia moneda uruguaya	Total de bultos
										Sumas . .

El cálculo de la equivalencia en monedad uruguaya lo efectuara el Agente Consular al cambio a la par.

Certifico que las mercaderias detalladas en el presente certificado de origen y declaración estadistica han sido embarcadas en el.....
.....con destino al puerto de.....inscriptas en el Manifiesto N.°.....f. .....correspondiente al Conocimiento N.°.....
N.° del certificado .....a.....de.....de 192....

Actuación gratuita.

.....

.....CÓNSUL.....

value in American currency, name of shipper and the ports of shipment and of destination. The consul keeps two copies of the certificate, the duplicate being given to the steamship company. Declarations on the certificates of origin, bills of lading, parcel receipts, and so forth, must be made out in black ink or typewritten. Pencil will not be accepted, and certificates must be without alteration, words or numbers crossed out, or writing between lines. Once legalized and stamped, the certificates of origin cannot be corrected or altered. In case of mistakes, if found before sailing time, same must be made known to the consul or vice consul in order that they may be noted, or by letter in triplicate, if found after sailing time, which will be legalized similar to bills of lading. Stamps cannot be changed from one set to another.

Consular Charges: On shipments covered by bill of lading, the fee is $2.50 for the visé of certificate of origin and of the bill of lading, regardless of the value of the merchandise, collected at port of destination in Uruguay.

On shipments by parcel post, the fee is 35 cents regardless of number of packages comprising the shipment, collected by the consulate.

Credits and Collections: Litigation is inadvisable as collections through the courts are difficult.

Unless instructed to the contrary, the holder of a draft is always obliged in case of non-acceptance or non-payment to protest it. It is obligatory that the two protests be made, respectively, at the moment when the debtor refuses to accept or pay it.

Drafts must be protested on the same day the drawee refuses to accept or to pay. When the drafts are drawn at so many days or months sight, two protests are made, one for non-acceptance and one for non-payment. When they are at sight only one protest is made.

The day the draft matures it is presented to a notary, who executes an act before two witnesses, transcribing the draft, indorsements, etc., these having been previously translated by a public translator. Next day the notary goes in person to see the debtor or indorsers, if any, and notifies the defaulting party or parties concerning the payment of the draft. If he cannot find the drawee he goes to the municipality, where he must go in any case if some one of the debtors is not domiciled in the city. Having duly finished these proceedings, he adds them in detail to his recording register and returns the noted draft to the holder, to whom, if requested, he also gives a copy of the proceedings.

When protesting a draft, 5 pesos is charged for presentation, besides the expenses of stamps and translation. When the draft is over 1,000 pesos the following scale is charged: From 1,000 to 10,000 pesos, 1.50 pesos per thousand; from 10,000 to 20,000 pesos, 1 peso per thousand; from 20,000 to 50,000 pesos, 75 centesimos per thousand; from 50,000 to 100,000 pesos, 50 centesimos per thousand; from 100,000 pesos up, 25 centesimos per thousand. Besides this, 10 pesos is charged for serving each protest and 10 pesos for recording it.

There is no difference in the cost of protesting drafts for non-acceptance and those for non-payment; the service and proceedings in both cases are the same, and when there are two protests the expenses

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are doubled. The protest for non-acceptance does not exclude the necessity of protest for non-payment.

The time limit for legal action following the protest is four years, but action against the indorsers is lost in a year's time if the draft was drawn and made payable in the State, and two years if it was drawn and negotiated outside the State.

An extension of time for the payment of a draft cannot be made, under the laws of Uruguay, where there are indorsers without releasing them from their responsibility for the amount of the draft. If the extension is made, it can be indicated on the old draft or on a new one, but it is preferable to indicate it on the old one.

Customs Tariff: The basis for levying duty on goods dutiable by weight imported into Uruguay varies, some articles being dutiable on gross weight, some on legal net weight, while in some cases the weight of the inner receptacle is included in the dutiable weight. There is no provision in the tariff regarding a penalty for mixed packing.

Import Restrictions: Articles susceptible of being sold by weight or measure must adhere to the metric system. Merchandise sold in sealed wrapping, cans, boxes, packages, bottles, demijohns, and so forth, must have the net contents or weight indicated on the wrapping in an easily visible manner.

There is no provision in the tariff of Uruguay regarding a penalty for mixed packing. Unfortunately, however, the tariff does not specify the method of assessing duties when goods subject to duties on gross, legal net and other weight are packed in the same container. It may be, therefore, that if goods subject to duties on various bases of weight are packed together, that the actual amount of duty collected is greater than though these goods were separately packed. If the basis of dutiable weight of the separate parts differs, from the point of view of the customs regulations alone it would, therefore, be wiser to follow your customer's instructions in order to avoid the risk of his paying more money in duties than he would pay if the goods were separately packed.

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Belen	*(via Montevideo)*	Guadalupe	*(via Montevideo)*
Carmelo	*(via Montevideo)*	Independencia	*(via Montevideo)*
Colon	*(via Montevideo)*	Isla Cabellos	*(via Montevideo)*
Colonia	*(via Montevideo)*	La Cruz	*(via Montevideo)*
Constitucion	*(via Montevideo)*	Latorre	*(via Montevideo)*
Durazno	*(via Montevideo)*	Maldonado	*(via Montevideo)*
Florida	*(via Montevideo)*	Melo	*(via Montevideo)*
Frey Bentos	TBL	Mercedes	*(via Montevideo)*

LINEA SUD-AMERICANA

EXPRESS FREIGHT SERVICE TO

MONTEVIDEO

GARCIA & DIAZ, Agents

17 BATTERY PLACE **NEW YORK**

Minas .....(*via Montevideo*)
Montevideo .....TBL
Neuva Palmira .....(*via Montevideo*)
Nico Perez .....(*via Montevideo*)
Pando .....(*via Montevideo*)
Paysandu .....TBL
Porongas .....(*via Montevideo*)
Rivera .....(*via Montevideo*)
Rocha .....(*via Montevideo*)
Salto .....TBL
San Eugenio .....(*via Montevideo*)
San Fructuoso .....(*via Montevideo*)
San Jose .....(*via Montevideo*)
Santa Isabel .....(*via Montevideo*)
Sarandi .....(*via Montevideo*)
Toledo .....(*via Montevideo*)
Treinta y Tres .....(*via Montevideo*)
Trinidad .....(*via Montevideo*)
Tucarembo .....(*via Montevideo*)

Average time, New York to Montevideo .....25 days

Postal Regulations: Mail for Uruguay is despatched from New York.

Combination Packages: Combination packages are not permitted in the mails to Uruguay.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: The postage rate is 2 cents per ounce or fraction. Registration, 10 cents, with return receipt if requested. Merchandise may be mailed at letter rates. Maximum weight, 4 pounds 6 ounces. Maximum size, 18 inches in any one dimension, except rolls which may be 30 inches in length by 4 inches in diameter.

Mail Time: Average mail time, to Montevideo, 17 days.

Parcel Post: There is parcel post service to all post offices in Uruguay.

Weight limit, 22 pounds.
Postage rate, 14 cents per pound, or fraction.
Transit charges, none.
Customs declarations, Form 2966, 1 copy.
Export declaration, Form S. 250, $25.00 or over.
Consular documents, none.
Registration, not permitted.
Insurance, none, except private.
C. O. D. service, none.
Sealing of packages, not permitted.
Maximum size, length 3′6″; length and girth, 6′0″.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

Parcel-post packages are accepted for any place in Uruguay, but parcels destined for places other than those mentioned below, will not be sent to the place named in the address, but will be sent to the nearest parcel-post office, where they will be held until the addressees call for them. (*For list of parcel-post offices see following page.*)

Achar—18
Artigas (villa)—3
Barra Santa Lucia—10
Batlle y Ordonez—9
Canelones—2
Carmelo—4
Carmen—5
Cerro—10
Chuy—14
Colon—10
Colonia—4
Colonia Valdense—4
Conchillas—4
Corrales—13
Cunapiru—13
Dolores—17
Durazno—5
Florida—7
Francia—12
Fray Bentos—12
Fray Marcos—7
Goni—7
Isla Cabellos—1
Isla de Flores—10
Isla Mala—7
Joaquin Suarez—2
La Paz (C.)—2
La Paz (C. P.)—4
Lascano—14
La Sierra—8
Las Piedras—2
Libertad—16
Maldonado—8
Melo—3
Mercedes—17
Merinos—12
Migues—2
Minas—9
Montevideo—10
Nueva Helvecia—4
Nueva Palmira—4
Ombues de Lavalle—4
Palmitas—17
Pan de Azucar—8
Pando—2
Paso del Cerro—18
Paso del los Toros—18
Paso del Molino—10
Paysandu—11
Pisarja—9
Pocitos—10
Pueblo Porvenir—11
Pueblo Solis—9
Punta del Este—8
Rivera—13
Rocha—14
Rodriguez—16
Rosario—4
Saladero Nuevo Paysandu—11
Salto—15
San Carlos—8
San Eugenio—1
San Fructuoso—18
San Gregorio—18
San Jacinto—2
San Jose—16
San Ramon—2
San Vincente de Castillos—2
Santa Lucia—2
Santa Rosa (C.)—2
Santa Rosa (A.)—1
Sarandi del Yi—5
Sarandi Grande—7
Sauce—2
Soriano—17
Tala—2
Tranquera (Paso del la)—13
Treinta y Tres—19
Trinidad—6
Union—10
Vergara—19
Zapacan—9

The number appearing after each post office indicates the province in which located, said provinces being: 1 Artigas, 2 Canelones, 3 Cerro Largo, 4 Colonia, 5 Durazno, 6 Flores, 7 Florida, 8 Maldonado, 9 Minas, 10 Montevideo, 11 Paysandu, 12 Rio Negro, 13 Rivera, 14 Rocha, 15 Salto, 16 San Jose, 17 Soriano, 18 Tacuarembo, 19 Trienta y Tres.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rate,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

Unmailable Matter: Dental gold may be accepted in packages for despatch by parcel post to Uruguay. If dental gold is transmitted in the regular mails to Uruguay, it is subject to confiscation, and returned from that country if it reaches there as an inclosure in printed matter, or marked as a sample of merchandise. It is understood that in case the fee is paid to the Uruguayan consul at the place of mailing in the United States, it is not collected in Uruguay, the amount of the fee being the same in either case.

Gold and silver coin, except ancient money intended for collectors, not exceeding ten pieces in any one parcel; vines and parts thereof; other living fruit plants, flower plants, ornamental plants and parts thereof, unless accompanied by a certificate of grower, duly signed by competent authorities and viséed by the consul of Uruguay to the effect that there have been no vines on his property for five years.

Shipping Routes and Regulations: The information with regard to sailings, regulations, and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States*. For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers*. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: Bills of lading must be certified by the Consulate for Uruguay before being presented to the steamship company for signature. One copy must be in Spanish. The weights shown on the bill of lading must be stated in kilos.

Marks: Marks, numbers, and gross weight in kilos must be stencilled in indelible ink on two adjacent sides of packages. Packages not clearly marked will be detained by the customs for satisfactory identification.

For efficient shipping service use
MILTON SNEDEKER CORPORATION, New York
See page 9

SAILINGS FROM NEW YORK

★ **Barber Line** (Barber S. S. Lines, Inc.), 17 Battery Place, New York. Freight service, from New York, about monthly, for Montevideo. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 12 copies. Minimum Bill of Lading, $7.50. Parcel Receipts (packages not exceeding $10.00 in value), $1.00 per cubic foot; minimum charge, $2.50.

★ **Houston—I. F. C. Line** (R. P. Houston & Co.), 16 Beaver St., New York. Freight service, from New York, about fortnightly, for Montevideo. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50. Parcel Receipts for Montevideo (packages not exceeding $10.00 in value), $1.00 per cubic foot; minimum charge, $2.50.

★ **Lamport & Holt Line** (Sanderson & Son, Inc.), 26 Broadway, New York. Freight, mail and passenger service, from New York, fortnightly, for Montevideo. Through bills of lading issued to Asuncion, Nueva Palmira, Mercedes, Soriana, Fray Bentos, Paysandu, Salto and Villa Encarnacion. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $9.75, including consular fees. Parcel Receipts (packages not exceeding $10.00 in value), $1.00 per cubic foot; minimum charge, $2.50.

HOUSTON—I. F. C. LINES
Fortnightly Sailings from New York direct to Montevideo, Uruguay.
Regular Sailings from Montreal to Montevideo, Uruguay. (In Season.)
HOUSTON—I. F. C. CORPORATION
44 Whitehall Street Telephone Bowling Green 3230-3240 **New York**
Boston: A. C. Lombard's Sons
Philadelphia: Megee Brothers, Ltd.
Montreal: McLean Kennedy, Ltd.
Chicago: Robertson, Johnson & Phelps, Inc.

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(AMERICAN STEAMERS)

DIRECT FREIGHT AND PASSENGER SERVICE BETWEEN

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CALLING AT

MONTEVIDEO, BUENOS AIRES and ROSARIO

Including in the itinerary other Uruguayan and Argentine Ports when sufficient inducement offers

ALSO FROM

RIVER PLATE

and as inducement offers, Ports in Brazil West India Isles and Cuba

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Boston, Mass. Philadelphia, Pa. Baltimore, Md.
Norfolk, Va. Newport News, Va. Mobile, Ala.
New Orleans, La. San Diego, Cal. Los Angeles, Cal.
San Francisco, Cal. Portland, Ore. Seattle, Wash.
Chicago, Ill. Pittsburgh, Pa. Cristobal, C. Z. Balboa, C. Z.

LOADING BERTH: PIER FOOT OF 29th STREET, SOUTH BROOKLYN, N.Y.

★ **Linea Sud-Americana** (Garcia & Diaz), 17 Battery Place, New York. Freight service, from New York, fortnightly, for Montevideo. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50.

★ **Munson S. S. Line,** 67 Wall St., New York. Freight, mail and passenger service, from New York, express service fortnightly, for Montevideo. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $7.50. Parcel Receipts (under $10 valuation), $1.00 per cubic foot; minimum charge, $2.50.

★ **Norton Line** (Norton, Lilly & Co.), 26 Beaver St., New York. Freight and mail service, from New York, about fortnightly, for Montevideo. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $7.50. Parcel Receipts (packages not exceeding $10.00 in value), $1.00 per cubic foot; minimum charge, $2.50.

★ **Prince Line** (Furness, Withy & Co., Ltd.), 34 Whitehall St., New York. Freight service, from New York, about fortnightly, for Montevideo. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $9.75, including consul fee. Parcel Receipts, for Montevideo (packages not exceeding $10.00 in value), $1.00 per cubic foot; minimum charge, $2.50.

Wilhelmsen Line (Kerr S. S. Co.), 44 Beaver St., New York. Freight service, from New York, fortnightly, for Montevideo. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies, 1 copy in Spanish with Certificates of Origin in Spanish attached to be signed by shipper. Minimum Bill of Lading, $7.50, plus consular fees, $2.50. Parcel Receipts (packages valued under $10.00 each), will be issued at the rate of $1.25 per cubic foot, with minimum charge of $2.50, plus consular fees, 65 cents.

SAILINGS FROM BALTIMORE

Wilhelmsen Line (Baltimore-Oceanic S. S. Co.), Continental Bldg., Baltimore. Freight service, from Baltimore, as cargo offers. See New York.

SAILINGS FROM BOSTON

Wilhelmsen Line (John S. Emery, Inc.), 114 State St., Boston. Freight service, from Boston, as cargo offers. See New York.

MUNSON STEAMSHIP LINE

(Established 1882)

67 WALL STREET, NEW YORK CITY

Fortnightly Sailings (Combined Passenger and Freight) for Montevideo from New York. Semi-monthly Sailings (Freight) from Mobile

New York Philadelphia Baltimore Pittsburgh New Orleans Mobile Chicago St. Louis Havana

SAILINGS FROM JACKSONVILLE

S. A. M. Line (Strachan Shipping Co.), Jacksonville. Freight service, from Jacksonville, monthly, for Montevideo. Parcel Receipts, issued.

Wilhelmsen Line (McGiffen & Co.), Jacksonville. Freight service, from Jacksonville, occasionally. See New York.

SAILINGS FROM LOS ANGELES

Pacific-Argentine-Brazil Line (Wheaton & Krueger), Pacific Electric Bldg., Los Angeles. Freight service, from Los Angeles, monthly. See San Francisco.

SAILINGS FROM MOBILE

★ **Munson S. S. Line,** Pier 8, M. & O. Docks, Mobile. Freight service, from Mobile, about monthly. See route note, Munson S. S. Line, New York.

SAILINGS FROM NEW ORLEANS

★ **American Delta Line** (Mississippi Shipping Co., Inc.), Hibernia Bank Bldg., New Orleans. Freight and passenger service, from New Orleans, semi-monthly, for Montevideo. Dock Receipt, on shipper's form. Bills of Lading, company keeps 6 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

★ **Isthmian Line** (Norton, Lilly & Co.), Canal-Commercial Bldg., New Orleans. Freight service, from New Orleans, as cargo offers, for Montevideo. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 4 copies. Minimum Bill of Lading, for direct ports, $7.50; for transshipment, $10.00. Parcel Receipts (packages of a declared value not in excess of $10.00), $1.00 per cubic foot; minimum charge, $2.50.

★ **Lamport & Holt Line** (Alfred Le Blanc), 833 Gravier St., New Orleans. Freight service, from New Orleans, monthly. See New York.

SAILINGS FROM PHILADELPHIA

Wilhelmsen Line (Hudson Shipping Co.), 328 Chestnut St., Philadelphia. Freight service, from Philadelphia, as cargo offers. See New York.

DIRECT URUGUAY SERVICE

Lamport & Holt Line 26 Broadway New York City, N.Y.

Passenger and Freight Service New York to Montevideo
Transhipment to Asuncion, Paraguay

SAILINGS FROM PORTLAND, ORE.

Pacific-Argentine-Brazil Line, Portland, Oregon. Freight service, from Portland, monthly. See San Francisco.

SAILINGS FROM SAN FRANCISCO

Pacific-Argentine-Brazil Line, San Francisco. Freight and refrigerator service, from San Francisco, monthly, for Montevideo. Dock Receipt, on company's form, in duplicate. Bills of Lading, 6 company copies. Minimum Bill of Lading, $7.50. Parcel Receipts, issued.

SAILINGS FROM SAVANNAH

S. A. M. Line (South Atlantic Maritime Corp.), 107 East Bay St., Savannah. Freight service, from Savannah, monthly, for Montevideo. Parcel Receipts, issued.

SAILINGS FROM SEATTLE

Pacific-Argentine-Brazil Line (A. M. Gillespie, Inc.), Arctic Bldg., Seattle. Freight service, from Seattle, monthly. See San Francisco.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

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VENEZUELA

The United States of Venezuela has an area of 393,976 square miles, with a population in 1921 of 2,412,000. The country is divided geographically into three distinct zones, viz., the extensive plains and river valleys, known as llanos, affording excellent pasturage for cattle; the mountain section, formed by three mountain ranges; and the tablelands. This variety of physical features produces an equal variety of climate, products and soil. Coffee and cacao are largely grown and exported.

The country is divided into a Federal district, twenty states and two territories as follows: Anzoategui, population, 104,000; Apure, 39,000; Aragua, 96,000; Bolivar, 66,000; Carabobo, 126,000; Cojedes, 82,000; Falcon, 128,000; Guarico, 122,000; Lara, 220,000; Merida, 123,000; Miranda, 174,000; Monagas, 64,000; Nueva Esparta, 56,000; Portuguesa, 53,000; Sucre, 150,000; Tachira, 147,000; Trujillo, 180,000; Yaracuy, 108,000; Zamora, 55,000; Zulia, 119,000; Territory of Amazonas, 49,000; Territory of Delta-Amacuro, 13,000; Federal District (Caracas), 140,000.

Currency: Currency is on a gold standard, the unit being the bolivar, equivalent at par of exchange to 19.3 cents, United States currency.

Language: Spanish.

Weights and Measures: Metric system.

American Consulates: There are American consulates at Caracas, La Guaira, Maracaibo and Puerto Cabello; and a consular agency at Ciudad Bolivar.

Cable Rates: Via Trinidad and wireless, full rate, (F), (G), (H) 73 cents, (I), (E) 78 cents, except Florida and Minnesota (places east of the Mississippi River), 73 cents; via New York-Haiti, full rate, (F), (G), (H) $1.00, (I), (E) $1.05, except Florida and Minnesota (places east of the Mississippi River), $1.00. Deferred rate, via New York-Haiti only, one-half the full rate as quoted.

E: Arizona, California, Florida (Key West), Idaho, Nevada, Oregon, Utah, Washington.

F: Connecticut, Louisiana (New Orleans), Maine, Massachusetts, New Hampshire, New York (New York City, all boroughs), Rhode Island, Vermont.

G: Delaware, District of Columbia, Maryland, New Jersey, New York (except New York City, all boroughs), Pennsylvania.

H: Alabama, Georgia, Illinois, Indiana, Kentucky, Michigan, Mississippi, Missouri, (St. Louis), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

I: Arkansas, Colorado, Florida (except Key West), Iowa, Kansas, Louisiana (except New Orleans), Minnesota, Missouri (except St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

THE EXPORTERS' ENCYCLOPAEDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

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BRAZIL
BRITISH
GUIANA
DUTCH
GUIANA
FRENCH
GUIANA
VENEZUELA
Caracas
Puerto Cabello
Ocubare
La Guayra
RACAS
Guanta
Barcelona
Cumana
Maturin
Onoto
MARGARITA I.
Asuncion
Carupano
Rio Caribe
Guiria
Port of Spain
TRINIDAD
Coro
La Vela
Camarebo
Capadare
San Rafael
Altogracia
Maracaibo
San Felipe
Valencia
Barquisimeto
Tucuyo
San Carlos
Araure
Calabozo
Trujillo
Guanare
Merida
Barinas
San Cristobal
San Fernando
Guanarito
Orinoco R.
Soledad
Barrancas
Piacoa
Caruachi
Ciudad Bolivar
Arawatta
Cadui
Paragua
Guacipati
Mahapu
Camacusa
Arecuna
Our
Barapang
S. Vincente
San Jose
Parakua R.
Santa Barbara
Maroa
Poorlane
Santa Cruz
San Carlos
Prune
Santa Rosa
Estrao
Morawhanna
Warriear
Baramanni
Marlborough
Macajeema
Suddie
Parika
DEMERARA (Georgetown)
Mahaica
New Amsterdam (Berbice)
Nickerie
Gloucester
Coronie
Cottica
Nassau
PARIMARIBO
Sommelsdyk
Timarin
Mana
Iracoubo
Sinnamare
Kourou
Tonate
CAYENNE
Roura
Approuage
Albinoe
Apatou
Dusette
Maroewijne
Abissi
Gadde
Warapata
Arinda
Surinamo
Pirara
Pukadanta
Hekerap
Ajupa
Kaiuba R.
Yary
Philemon
Panapie
Ochi
Apoikes
Pierre
Pellipu
Yari R.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Venezuela.

The Anglo South American Trust Company, 49 Broadway, New York. American representative of the Anglo South American Bank Ltd., London, England, and its branch at Caracas.

The First National Bank of Boston, Boston, Mass. Branches at Buenos Aires, Argentina, and Havana, Cuba. Special representative at 24 Old Broad Street, London, E. C. 2. Correspondents in all principal cities in Venezuela, and other countries throughout the world. See our advertisement under Boston in General Information Section.

International Acceptance Bank, Inc., 52 Cedar Street, New York City. Complete facilities for financing all types of international transactions in dollars or foreign currencies, augmented by close cooperation with domestic and foreign stockholding banks.

Merchants Bank, Mobile, Ala. Complete facilities for handling foreign business. We offer individual attention and close rates.

The Merchants National Bank of Boston, 28 State Street, Boston, Massachusetts, U. S. A. Complete facilities and connections for handling all classes of foreign and domestic banking transactions.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branch in Caracas. Other branches and correspondents in every important city in the world.

The Royal Bank of Canada has four branches in Venezuela. Over 900 branches throughout the world. New York Agency, 68 William St. Correspondence invited.

Consular Offices: There are Venezuelan consular offices in the following cities. The regulations are uniform for all offices except as otherwise stated under *Consular Regulations.*

New York: Consulate General, 80 South Street. (Telephone, John 6142). 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. P. R. Rincones, Consul General.

Baltimore: Consulate ad honorem, 2124 Bolton Street. 10 a.m. to 3 p.m. Leon du Bois, Consul.

Cincinnati: Consulate ad honorem.

Fort Worth (Tex.): Consulate ad honorem, City Hall. 8 a.m. to 5 p.m.; Saturdays, 8 a.m. to 12 m. Jurisdiction in northern Texas.

Galveston: Consulate ad honorem, 2215 Avenue C. 10 a.m. to 3 p.m. J. L. Mosle, Consul.

Gulfport (Miss.): Consulate ad honorem.

Los Angeles: Consulate ad honorem.

Mobile: Consulate. 418 Meaher Building. 9 a.m. to 4 p.m. Jurisdiction in Mobile. Joseph A. Canelon, Consul.

New Orleans: Consulate General, 2403 Carondelet Street. (Telephone, Jackson 4393). 9 a.m. to 12 m. and 2 p.m. to 5 p.m. Jurisdiction in Louisiana, Mississippi, Alabama, Georgia, Texas, Kansas, Oklahoma, Arkansas, Missouri, Iowa, Nebraska, Tennessee, Kentucky, West Virginia, Ohio. Diego Matute Quiz, Consul General.

Norfolk: Consulate ad honorem, Arcade Building. 10 a.m. to 3 p.m.; Saturdays, 10 a.m. to 12 m. R. Baldwin Myers, Consul at honorem.

Philadelphia: Consulate.

St. Louis: Consulate, 316 Fullerton Building. 10 a.m. to 4 p.m.

San Francisco: Consulate General, 1747 Broadway. 9 a.m. to 5.30 p.m.; Saturdays, 10 a.m. to 12 m. Jurisdiction in California, Oregon, Washington, Nevada, Arizona, Utah, Colorado, New Mexico. Dr. Luis Alcalá-Sucre, Consul General.

Seattle: Vice Consulate ad honorem, Hoge Building. 10 a.m. to 4 p.m.; Saturdays, 10 a.m. to 12 m.

Consular Regulations: Consular invoices must be certified by the Venezuelan Consulate at the port of shipment (see *Consular Invoices*).

Consular Charges: Legalization of consular invoices, 1½ per cent of declared value, minimum $1.00, collected from the consignee at Venezuelan port of entry.

The charge for certification of a note or correction on a consular invoice is $2.00; to replace a set of invoices already signed, $4.00.

Ad honorem Consular offices are authorized to charge a fee of 20 cents per each official signature affixed to consular invoices or other documents, this fee being paid by the exporter.

Consular invoice blanks can be obtained only at the Venezuelan consular offices, 35 cents being charged per set of four.

Consular Invoices: Consular invoices are required in quadruplicate written in the Spanish language. In making them great care should be exercised as goods must be invoiced precisely in the language of the tariff law. Fines are imposed for the use of ditto marks, abbreviations, interlineations, leaving lines blank and for all errors. *Corrections* on certified invoices can only be made in the form of a note certified by the consul.

The consular invoice must bear the following declaration signed by the shipper, "Declaramos bajo juramento que los datos contendidos en esta factura son exactos," which signifies "We declare under oath that the data contained in this invoice is exactly correct."

If goods are declared in a class lower than that in which they rightly belong they are confiscated. Consignees should prescribe exact wording for invoice declarations and shippers should never vary from this nor venture to substitute any goods. Many firms have lost goods because these upon arrival proved to be of lighter weight than the sample upon which the classification was based.

Where consular invoices which have been presented at the Consulate for legalization are found to contain errors, if the consular invoice is not signed by the consulate it is permissible to present a complete corrected set of consular invoices to replace that which is in error. In this case there is no fee. However, if the consular invoice which contained the error has been signed two corrections are open according to the nature of the error.

Should an error be in what is regarded as a minor detail, such as a number on a package, or the form of the mark, a note of correction may be prepared for consular legalization for a fee of $2.00. If the error is regarded as a major detail as, for example, the description of the goods or their weights or value it is required that a complete new set of consular invoices be prepared and a fee of $4.00 paid.

Packages of similar class, size, shape and contents, may have the same mark and only one number, and be embraced by one single declaration. Outside of this case, it is prohibited to include in the same invoice two or more packages having the same mark and number. It shall be permitted, however, to include in the same declaration (even if packages have the same number) all packages having the same contents al-

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FACTURA CONSULAR DE VENEZUELA

FACTURA DE MERCADERÍAS EMBARCADAS EN ESTE PUERTO DE (1) POR (2)

A BORDO DEL VAPOR DENOMINADO (3) DE NACIONALIDAD (4) SU CAPITAN (5)

CON DESTINO AL PUERTO DE (6) Y A LA CONSIGNACION DE (7)

BULTOS					CONTENIDO	PESO BRUTO		VALOR
MARCAS (8)	NUMERACION (9)	CANTIDAD EXPRESADA EN GUARISMOS (10)	CANTIDAD EXPRESADA EN LETRAS (11)	CLASE DE BULTOS (EMBALAJE) (12)	(13)	KILOGRAMOS EXPRESADOS EN GUARISMOS (14)	KILÓGRAMOS EXPRESADOS EN LETRAS (15)	(16)

FROM VENEZUELAN TREASURY REGULATIONS

Art. 11 No Merchandise can be Shipped TO ORDER.

Art. 12 Consular Invoices required in quadruplicate. Must be written in Spanish. NO DITTOS or abbreviations allowed. Consular declaration to be made according to Venezuelan Tariff.

Art. 14 Highest rate of duty will apply when goods of various rates are packed in same container.

Art. 15 Different marks may appear in consular invoices.

Art. 41 Corrections on Certified invoices can only be made in the form of a note signed by the Consul.

CONSULAR FEES.

(Taken from Venezuelan Consular Law.)

Art. 63. 1½% of the value of the Invoice. If the value is under $70 the charge is one dollar (5 bolivares).

The fees are collected at the Port of destination. (Law of June 26, 1920.)

*To authenticate a note or Correction on a Consular invoice $2.00.

To replace a set of invoices already signed by a new set $4.00.

CAUTION: Do not leave blank lines.

though of different weights and shapes; in which case specification shall be made in the text of the declaration of the individual weight, and in the corresponding column the total weight of lot.

Whenever a package contains merchandise of various tariff rates the net weight of each class of merchandise shall be declared and also the total weight of tare. Should this requirement be omitted, it shall be considered, when computing the duties, as if the package contained merchandise of the highest rate therein.

The consignee appearing in consular invoice is the introducer of merchandise shipped abroad to a Venezuelan port of destination, and for the purposes of the present law, the said consignee is considered as the owner of the goods.

Samples which, for convenience, are introduced in small pieces and cannot be offered for sale, shall be admitted free of duty provided that the requirements of the Tariff Law in that respect are complied with.

Customs Regulations: Making shipments with drafts attached to documents gives no security of payment, as bills of lading have no legal standing and the customs authorities will, upon payment of duties, deliver goods to the consignee whose name appears on the consular invoice without demanding any further proof of ownership. Steamship companies cannot even retain control over cargo for collection of freight after it arrives in a Venezuelan port. Shipments "to order" are unlawful.

Packing should be as light as safety will permit, as duties are levied upon gross weights which must be marked, in kilos, on all packages. Harbors are good and merchandise is not roughly handled. Parcel-post shipments require no invoices and are favored for merchandise of low weight and high value.

When a package contains merchandise of several Tariff classifications, the net weight and class of each article of merchandise must be declared in the invoice and the total weight of the Tare. If this requirement is not observed the goods are considered dutiable at the rate applying to the most highly dutiable articles contained in the package. (Customs Law, Art. 56).

"To Order" Bills of Lading: The Custom House Regulations of Venezuela prohibit "to order" bills of lading in the following terms: "Article 261, Paragraph 4—When merchantmen carry goods consigned "to order" and it is so expressed in the bills of lading and the ship's manifest, the captains of such vessels shall pay a fine of from 500 to 2,500 bolivares, and the goods shall be subject to a surtax of 25 per cent over the customs duties as assessed under the customs tariff."

Ports and Trade Centers: The direct ports of call and points reached on through steamship bills of lading are indicated by the letters TBL. Places other than the TBL points may be reached via the place mentioned in parentheses, where the foreign buyer will take delivery except when arrangements have been made with a foreign freight forwarder to handle the shipment to destination.

Altagracia .....(*via Maracaibo*)
Asuncion .....(*via Carupano*)
Barcelona .....(*via Guanta*)
Barinas—
(*via Maracaibo or Puerto Cabello*)
Barquisimeto ....(*via Puerto Cabello*)
Barrancas .....(*via Ciudad Bolivar*)
Calabozo .....(*via La Guayra*)
Capatarida .....(*via La Guayra*)
Caracas .....(*via La Guayra*)
Carenero .....(*via La Guayra*)
Carupano .....TBL
Ceiba .....(*via Maracaibo*)
Ciudad Bolivar .....TBL
Coro (La Vela de).....(*via Curacao*)
Cristobal Colon...(*via Ciudad Bolivar*)
Cumana (Puerto Sucre) .....TBL
Cura (Silla de) .....(*via La Guayra*)
Guacipati .....(*via Ciudad Bolivar*)
Guanare .....(*via Puerto Cabello*)
Guanta .....(*via Puerto Sucre*)
Guiria .....(*via Carupano*)
La Guayra .....TBL
Las Delicias .....(*via Maracaibo*)

Maracaibo .....TBL
Margarita Island (Pampatar) .....TBL
Maroa .....(*via Ciudad Bolivar*)
Maturin .....(*via Carupano*)
Mendoza .....(*via Maracaibo*)
Merida .....(*via Maracaibo*)
Onoto .....(*via La Guayra*)
Palmarito .....(*via Maracaibo*)
Paraguaipoa .....(*via Maracaibo*)
Pedernales .....(*via Carupano*)
Porlamar .....(*via La Guayra*)
Puerto Cabello .....TBL
Rio Caribe .....(*via Carupano*)
San Carlos .....(*via Maracaibo*)
San Cristobal .....(*via Maracaibo*)
San Felipe .....(*via Puerto Cabello*)
San Fernando ...(*via Ciudad Bolivar*)
Soledad .....(*via Ciudad Bolivar*)
Tocuyo .....(*via Puerto Cabello*)
Trujillo .....(*via Maracaibo*)
Tucacas .....(*via Puerto Cabello*)
Tucupita .....(*via Ciudad Bolivar*)
Valencia .....(*via Puerto Cabello*)
Victoria (La) .....(*via La Guayra*)

Postal Regulations: Mail for Venezuela is despatched from New York.

Letters: The postage rate is five cents for the first ounce or fraction, 3 cents for each additional ounce or fraction. Registration, 10 cents, with return receipt if requested. Merchandise can only be mailed by parcel post. Packages containing merchandise if sent at letter rates, even though registered, are subject to confiscation as in violation of the Venezuelan postal laws.

Mail Time: Average mail time, to Maracaibo, 12 days; to Puerto Cabello, 9 days.

Parcel Post: There is parcel post service to all post offices in Venezuela.

Weight limit, 11 pounds.
Postage rate, 14 cents per pound, or fraction.
Transit charges, none.
Customs declarations, Form 2966, 4 copies.
Export declaration, Form S. 250, $25.00 or over.
Consular documents, none.
Registration, 15 cents.
Insurance, none, except private.
C. O. D. service, none.
Sealing of packages, not permitted.
Maximum size, length 3′6″; length and girth, 6′0″.

Observations.—The weight, contents and value of contents of each package should be indicated clearly and specifically, instead of by a general statement of the merchandise. Violation of this stipulation involves a fine of twice the amount of the customs duty chargeable on the package.

Packages containing gold, silver, or any article of value should bear a label indicating its contents with the words "Objetos Presiosos," which should be written with letters about 1 centimeter (0.39 of an inch) in height.

The postal authorities of Caracas advise that it is important that the sender of parcel-post packages, addressed to destinations in Venezuela, notify the addressee of each shipment by the same steamer as that carrying the parcel.

Before inspection of postal packages by the Venezuelan customs officials the addressees are notified by means of notices posted by the custom house in some part of the office accessible to the public, so that they may declare to the custom house

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SERVICE BUREAU

20 Vesey St., New York Phone, Whitehall 1247

whether they will or will not accept the consignment of parcels and so that they may apply for inspection thereof. These notices are also posted in post offices when so required for the sake of good service.

As soon as the customs office at La Guaira receives parcels consigned to Caracas and has made a comparison of the cargo it makes out a list which is published in the capital newspapers with the largest circulation, giving the name of the remitter and addressee, origin, distinctive number of each package, steamship and date of arrival. These particulars are enough for the addressees to make out the declaration of acceptance above mentioned, and without this requisite the parcels cannot be inspected or disposed of according to the provisions of the law. Thus in many cases the delay in the despatch of parcels is due to the addressee's failure to declare his acceptance.

Shipping Routes and Regulations: The information with regard to sailings, regulations and so forth, as presented in the route notes listed below, is supplied by the steamship companies. Further details as to other services maintained by these companies are given under each port in the section entitled *Ports of the United States.* For additional data regarding the services indicated by a ★ refer to the *Alphabetical Index of Advertisers.* Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Bills of Lading: All copies of the bill of lading must show gross weights in pounds and kilos. It is contrary to Venezuelan law to consign shipments on "to order" bill of lading.

For efficient shipping service use

MILTON SNEDEKER CORPORATION, New York

See page 9

SAILINGS FROM NEW YORK

★ **Linea Venezolana** (Garcia & Diaz), 17 Battery Place, New York. Freight service, from New York, monthly, for La Guaira and Maracaibo. Dock Receipts, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $4.00.

★ **Red "D" Line** (Bliss, Dallett & Co.), 82 Wall St., New York. Freight, mail and passenger service, from New York, weekly, for La Guayra; fortnightly, for Puerto Cabello and Maracaibo. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $4.00; for La Guayra, $4.00, plus additional charge of 4 cents per 100 kilos.

LINEA VENEZOLANA, INC.

EXPRESS SERVICE TO

LA GUAIRA MARACAIBO CURACAO

GARCIA & DIAZ, Agents

17 BATTERY PLACE NEW YORK

Royal Netherlands West India Mail Line (Funch, Edye & Co., Inc.), 25 Broadway, New York. Freight, mail and passenger service, from New York, weekly, for Curacao, Maracaibo, Puerto Cabello and La Guaira; every four weeks for Cumana, Pampatar and Carupano. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $4.00.

★ **Trinidad Line** (Furness, Withy & Co., Ltd.), 34 Whitehall St., New York. Freight and passenger service, from New York, about fortnightly, for Port of Spain, thence by connecting steamer for Ciudad Bolivar. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 9 copies. Minimum Bill of Lading, $7.50. Parcel Receipts, not issued.

SAILINGS FROM MOBILE

★ **Aluminum Line** (New Orleans & South American S. S. Co., Inc.), City Bank Bldg., Mobile. Freight service, from Mobile, fortnightly, for Puerto Cabello and La Guaira.

SAILINGS FROM NEW ORLEANS

★ **Aluminum Line** (New Orleans & South American S. S. Co., Inc.), Queen & Crescent Bldg., New Orleans. Freight service, from New Orleans, semi-monthly, for La Guayra, Puerto Cabello, and Maracaibo. Bills of Lading, 6 company copies. Minimum Bill of Lading, $5.00.

RED "D" LINE

(ESTABLISHED 1838)

OPERATING AMERICAN BUILT STEAMERS
CARRYING UNITED STATES MAILS

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PORTO RICO, CURACAO AND VENEZUELA

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GENERAL MANAGERS

82 WALL STREET : : : NEW YORK CITY

VIRGIN ISLANDS

The islands of St. Croix, St. Thomas and St. John, formerly Danish, are now possessions of the United States, having been purchased from Denmark in 1917. The three islands have an aggregate area of 138 square miles and a population of about 28,000, mostly negroes. The principal products are sugar, rum, cotton, fruit and vegetables. The island of St. Thomas has a landlocked harbor (Charlotte Amalie) which is one of the best in the West Indies. The islands of Tortola, Virgin Gorda, Anegada, and Jost van Dyke are British possessions. Road Town on Tortola is the port of entry for the latter.

American Consulates: There is no American consular office in the British Virgin Islands.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on the Virgin Islands.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *United Kingdom* for British Virgin Islands. Information regarding the American islands may be secured from the Bureau of Insular Affairs, Washington, D. C.

Consular Regulations: No consular documents are required, but see Customs Regulations.

Customs Regulations: The Imperial Customs Conference form of commercial invoice and certificate of value must be used for shipments to the British Virgin Islands. For full particulars relative to the required form, see under Australia.

Postal Regulations: Domestic rates and regulations apply to the American Virgin Islands. For regulations applying to the British Virgin Islands, see under *Leeward Islands.*

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Bills of Lading: There are no special requirements affecting the preparation of bills of lading.

SAILINGS FROM NEW YORK

★ **Bull Insular Line, Inc.** (A. H. Bull & Co.), 40 West St., New York. Freight service, from New York, every Saturday (via San Juan, Porto Rico), for St. Thomas and Frederikstad. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00.

★ **Colombian S. S. Co., Inc.,** 17 Battery Place, New York. Freight service, from New York, every 4 weeks, for St. Thomas and St. Croix. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts (small packages, value limited to $10.00), $1.00.

COLOMBIAN LINE

Regular Four-Weekly Sailings for U. S. VIRGIN ISLANDS (St. Thomas, St. Croix) from NEW YORK

FREIGHT, PASSENGER and MAILS

COLOMBIAN STEAMSHIP COMPANY, INC.

17 Battery Place, New York City **Telephone, 8000 Whitehall**

WINDWARD ISLANDS

The Windward Islands comprise Grenada, St. Vincent, the Grenadines and St. Lucia. These are all British colonies.

American Consulates: There are American Consular Agencies at Castries (St. Lucia), and St. George's (Grenada).

Cable and Radio Rates: A complete statement of the general regulations covering cable and radio messages and their classification will be found in the section entitled Cable and Radio Regulations under General Export information. See Table of Contents, on page 4.

Cable	A	B	C	D	E	F
Full rate	.36	.40	.42	.44	.47	.50
Deferred rate	.18	.20	.21	.22	.23½	.25
Preferred rate	—	—	—	—	—	—
Urgent rate	—	—	—	—	—	—
Cable letter	—	—	—	—	—	—
Week-end letter	—	—	—	—	—	—

A: Connecticut, Florida (Key West only), Louisiana (New Orleans only), Massachusetts, New Hampshire, New Jersey (Hoboken, Jersey City and Union Hill), New York (New York City, all boroughs and Yonkers), Rhode Island, Vermont.

B: Delaware, District of Columbia, Maryland, New Jersey (except Hoboken, Jersey City and Union Hill), New York (except New York City, all boroughs and Yonkers), Pennsylvania.

C: Maine.

D: Alabama, Georgia, Illinois, Indiana, Iowa (Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kentucky, Michigan, Minnesota (Duluth, Minneapolis, St. Paul, Stillwater, Hastings, Lake City, Red Wing, Wabasha and Winona), Mississippi, Missouri (St. Louis, Hannibal and Louisiana), North Carolina, Ohio, South Carolina, Tennessee, Virginia, West Virginia, Wisconsin.

E: Arkansas, Colorado, Florida (except Key West), Iowa (except Burlington, Cedar Rapids, Clinton, Davenport, Dubuque, Fort Madison, Keokuk and Muscatine), Kansas, Louisiana (except New Orleans and Gretna), Minnesota (except Duluth, Hastings, Lake City, Minneapolis, Red Wing, St. Paul, Stillwater, Wabasha and Winona), Missouri (except Hannibal, Louisiana and St. Louis), Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Wyoming.

F: Arizona, California, Idaho, Nevada, Oregon, Utah, Washington.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on the Windward Islands.

The Canadian Bank of Commerce, 16 Exchange Place, New York City. Branches at Bridgetown, Barbados, and Port-of-Spain, Trinidad. Complete facilities for handling all classes of foreign and domestic banking transactions. Other branches and carefully selected correspondents in every important city in the world.

Merchants Bank, Mobile, Ala. Complete facilities for handling foreign business. We offer individual attention and close rates.

The National City Bank of New York,—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

Consular Offices: See under *United Kingdom.* Martinique, see under *France.*

Consular Regulations: No consular documents are required. A special form of commercial invoice and certificate of value is required, but does not need to be consulated. See Customs Regulations.

Customs Regulations: The following form of commercial invoice and certificate of value is required for all shipments to the Windward Islands.

FACE OF INVOICE

[Here insert usual particulars, including place and date, name and address of supplier, etc.]

Country of Origin	Marks and Nos. on Packages	Quantity and Description of Goods	Selling Price to Purchaser	
			@	Amount

CERTIFICATE OF VALUE TO BE WRITTEN OR PRINTED ON BACK OF INVOICE

(1) Manager, chief clerk, or as the case may be.

(2) Name of firm or company.

(3) Name of city or country.

(4) These words should be omitted where the manufacturer or supplier himself signs the certificate.

(5) Particulars of any special arrangement.

I, (1) ....., of (2) ....., of (3) ....., supplier / manufacturer of the goods enumerated in this invoice amounting to ..... hereby declare that I [(4) have the authority to make and sign this certificate on behalf of the aforesaid manufacturer, / supplier, and that I] have the means of knowing and do hereby certify as follows:—

1. That this invoice is in all respects correct, and contains a true and full statement of the price actually paid or to be paid for the said goods at the place of purchase of such goods, and the actual quantity thereof.

2. That no arrangement or understanding affecting the purchase-price of the said goods has been or will be made or entered into between the exporter and purchaser or by any one on behalf of either of them, either by way of discount, rebate, compensation, or in any manner whatever, other than as fully shown on this invoice, or as follows: (5) .....

Dated at ....., this ..... day of ....., 192

Witness ..... Signature: .....

Map: See under *Leeward Islands.*

Postal Regulations: Mails for the Windward Islands are despatched from the New York office.

Combination Packages: Combination packages are not permitted in the mails for the Windward Islands.

Commercial Papers: *Postage rate,* 5 cents up to 10 ounces; 1 cent per each additional 2 ounces or fraction. *Maximum weight,* 4 pounds 6 ounces.

Letters: 2 cents per ounce or fraction.

Mail Time: The average mail time is about 8 days.

Parcel Post: There is parcel post service to all post offices in Windward Islands.

Weight limit, 11 pounds.
Postage rate, 14 cents per pound, or fraction.
Transit charges, none.
Customs declarations, Form 2966, 1 copy.
Export declaration, Form S. 250, $25.00 or over.
Consular documents, none.
Registration, 15 cents.
Insurance, none, except private.
C. O. D. service, none.
Sealing of packages, not permitted.
Maximum size, length 3′6″; length and girth, 6′0″.

service, from New York, every 4 weeks, for St. Lucia and St. Vincent.

Post Cards: Single card, 2 cents; reply card, 4 cents.

Printed Matter: *Postage rate,* 1 cent per each 2 ounces or fraction of 2 ounces. *Maximum weight,* 4 pounds 6 ounces. *Maximum size,* 18 inches in any one direction; except rolls, which may be 30 inches in length by 4 inches in diameter.

Samples: *Postage rate,* 2 cents up to 4 ounces; 1 cent per each additional 2 ounces or fraction. Maximum weight, 18 ounces. Maximum size, length 12 inches, breadth 8 inches, depth 4 inches; except rolls, which may be 12 inches in length by 6 inches in diameter.

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SAILINGS FROM NEW YORK

★ **Colombian S. S. Co., Inc.,** 17 Battery Place, New York. Freight service, from New York, every 4 weeks, for St. Lucia and St. Vincent. Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts (small packages up to $10.00 in value), $1.00.

★ **Bermuda & West Indies S. S. Co., Ltd.** (Furness, Withy & Co., Ltd.), 34 Whitehall St., New York. Freight, mail and passenger service, from New York, monthly (via Barbados), for St. Vincent. Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Parcel Receipts, issued.

★ **Trinidad Line** (Furness, Withy & Co., Ltd.), 34 Whitehall St., New York. Freight, mail and passenger service, from New York, about fortnightly, for St. Georges (Grenada) and Port of Spain (Trinidad). Dock Receipt, on company's form, in duplicate. Bills of Lading, company keeps 3 copies. Minimum Bill of Lading, $5.00. Through Bills of Lading are issued via Port of Spain for Scarborough (Tobago). Minimum Bill of Lading, $7.50, company keeps 4 copies.

SAILINGS FROM MOBILE

★ **Aluminum Line** (New Orleans & South American S. S. Co., Inc.), City Bank Bldg., Mobile. Freight service, from Mobile, fortnightly, for Bridgetown (Barbados).

SAILINGS FROM NEW ORLEANS

★ **Aluminum Line** (New Orleans & South American S. S. Co., Inc.), Queen & Crescent Bldg., New Orleans. Freight service, from New Orleans, fortnightly, for Bridgetown (Barbados). Dock Receipt, on company's form, in triplicate. Bills of Lading, company keeps 5 copies. Minimum Bill of Lading, $5.00.

COLOMBIAN LINE

Regular Four-Weekly Sailings for WINDWARD ISLANDS (Martinique, St. Lucia, Barbados from NEW YORK

FREIGHT, PASSENGER and MAILS

COLOMBIAN STEAMSHIP COMPANY, INC.

17 Battery Place, New York City **Telephone, 8000 Whitehall**

YEMEN

On the Red Sea, and lying between Asir and Aden, is commercially the most important of the Arabian principalities. The estimated area is about 75,000 square miles and the population about 1,000,000. Agriculture is well developed but its products are locally consumed. Coffee and hides are the chief items of export, food stuffs and building material being imported. The chief port, Hodeida, has a population of 40,000 and the capital, Sanaa, a population of 25,000.

COLLECTION OF SHIPPERS' DRAFTS

The banks and bankers in the following list have special facilities for the collection of shippers' drafts on Yemen.

The National City Bank of New York.—Head Office: 55 Wall Street, New York City. Branches and correspondents in all parts of the world.

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These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

ZANZIBAR

The island of Zanzibar on the east of Africa is under British administration, as also the neighboring island of Pemba. The combined area of the two islands is 1020 square miles, and their population about 200,000.

American Consulates: Zanzibar is included in the jurisdiction of the American Consulate at Nairobi (Kenya Colony).

Cable and Radio Rates: In figuring time of arrival of a cable or radio message at destination in Zanzibar, add 7 hours to New York standard time.

	A	B	C	D	E
Zanzibar					
Full rate	.66	.70	.74	.77	.80
Deferred rate	.33	.35	.37	.38½	.40
Preferred rate	.74	.77	.80	.83	.87
Urgent rate	1.72	1.75	1.78	1.81	1.84
Cable letter	—	—	—	—	—
Week-end letter	—	—	—	—	—
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Full rate	.70	.74	.78	.81	.84
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Export declaration, Form S. 250, $25.00 or over.
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AGENCY CONTRACTS

In attempting to get the proper perspective toward the agency relationship, and to see when an agent is advisable and how the relationship should be protected by the inclusion of safeguards and the avoidance of pitfalls, it is necessary:

1st. To consider the various alternatives presented to the American manufacturer and exporter if he desires to transact business abroad.

2nd. To undertake a determination of the proper form and content of a practical and legally enforceable agreement.

3rd. To discuss the attitude of foreign countries toward the agency agreement, pointing out practical considerations to be observed by the American exporter in meeting the disabilities imposed by foreign law.

The ways in which an American corporation can do business abroad can be briefly stated as follows:

1. The corporation may secure authorization itself to do business in the foreign country.

2. It may organize an American subsidiary and have it authorized to do business in the foreign country.

3. It may organize a corporation, limited stock company or other form of corporate entity in the foreign country.

4. It may designate a representative, or exclusive sales agent, who, in fact, is the purchaser as well as the distributor of its merchandise in the foreign country.

5. It may appoint an agent in such foreign country to dispose of merchandise consigned to him for the account of the American principal.

The first of these alternatives, i. e., the authorizing of the American corporation to itself do business abroad, is fraught with dangers, and is an almost obsolete form—due largely to the recent stringent tax laws of most foreign countries—and the disabilities imposed by most of the foreign countries upon foreign corporations. Therefore, comparatively few American corporations are attempting to maintain registered branch offices in foreign countries.

The second alternative, i. e., the organization of an American export subsidiary authorized to do business abroad, obviates some of the objections to the first form mentioned, inasmuch as the profits subject to tax abroad can be kept down by contracts between the parent corporation and itself, and the books of the parent corporation are not subjected to examination abroad. Such an export subsidiary is, however, subject to the prejudices against foreign corporations.

The third alternative, i. e., the organization in a particular foreign country of a company under the laws of such foreign country is frequently an entirely practical solution. While to all intents and purposes it is really a branch of the American corporation, yet it is not subjected to the discrimination which is usually practiced against a foreign corporation merely authorized to do business within the country. While it is true that most foreign countries have laws which would seem to handicap Americans in forming such corporations abroad, yet, as a practical measure, the use of dummies during the organization period and other expedients to meet the provisions of foreign laws regarding the residence of stock subscribers and the number of local directors, overcomes these handicaps. This alternative is chiefly objectionable, however, on account of the initial expense of the organization of the foreign corporation, and the trouble, effort

and expense incident to the maintenance of such a foreign subsidiary as a permanent part of the parent corporation's export machinery. While it satisfactorily performs its functions for large and important American concerns with a substantial export trade localized in particular foreign countries, yet it is far too expensive and cumbersome for transactions by smaller manufacturers or exporters, or where the distribution of the commodity is too diversified and too thinly spread to justify the organization of corporate subsidiaries in numerous foreign countries.

The fourth and fifth alternatives above mentioned fall within the scope of agency, and the relationship between the parties should be governed by a carefully written and legally correct agency contract. Whether or not it is advisable to appoint an exclusive sales agent, who stands in practically the same position toward his principal as a domestic jobber who is assigned exclusive territory does toward his manufacturer, or a consignment agent, is strictly a merchandising problem for the exporter, depending upon the commodity, the market, the created demand and other considerations.

While simple in conception, the agency arrangement is surrounded by pitfalls, and the attempt to meet them by the usual loosely drawn agency contracts or by correspondence has been very costly to American shippers, and is largely due to their failure, and the failure of their domestic counsel to fully realize the rules of domestic and foreign law which govern the relationship.

The word "agent," is incapable of a single definition which would include all of these parties who can properly be classified as agents, and exclude those who cannot be so classed, and which would stand up under the conflicting legal conceptions of that term in the various lands of the world. Even though he be called "consignee," "representative," "distributor" or some other term, we must remember that he is nevertheless an agent if the nature of the contract between him and his principal stamps him as such. On the other hand, we must bear in mind that all selling arrangements effected between a principal in the United States and a representative in Latin America, for example, do not fall within the field of agency, as defined by Latin American laws. In Cuba a contract by which one partly contributes his services to resell goods which the other is to send him, the profits to be divided between the parties, creates a partnership and not an agency, and is fraught with dangers to the American shipper.

If the exporter decides upon the agency form of relationship, he must first be careful to choose an honest and suitable agent. Ofttimes the exporter will carefully examine the credit standing and personal references of a prospective agent, but will overlook the relations of the proposed agent to the trade he is to sell. This is very important, as many exporters have made the mistake of selecting as agent a firm or individual whose status as a competitor cut off or antagonized desirable potential customers.

The next step is a carefully drawn and equitably written contract outlining the conditions under which the agent is to act and setting forth the duties and obligations of both the agent and the principal. The fundamental purpose of the agency contract is to establish a satisfactory relationship and to increase sales, and not merely to enable the American exporter to win profitless law-suits. The exporter should remember when he is drawing up his outline of such a contract that its wording should not be unnecessarily technical nor legal, because this leads to confusion, doubt and suspicion in the mind of the prospective agent, while simple, straightforward wording will inspire confidence. The exporter should also remember that the two great essentials to a

good agency contract are: (1) It should be equitable; (2) it should be clearly drawn.

After equitably outlining the duties and obligations of both the agent and the principal in clear, non-technical language, the export executive should then include in the contract sufficiently detailed clauses to cover all points upon which he feels serious misunderstanding might arise or from which injurious consequences might flow. To this point the export executive, knowing his own intentions and desires, as affecting the selling arrangement, better than any lawyer would, is self-sufficient—but he must then call upon a properly-equipped American lawyer, trained in the laws of the country in which the agent does business. It is then the duty of this lawyer, preserving the spirit and aims of the contract, to examine it to see if a clear and logical meeting of minds is obvious from the wording and to redraft it if necessary. The lawyer should then search through the contract to see if there are any points contained therein which, in spite of a clause that the law of the principal's state will govern in case of dispute, might be affected by the different laws of the agent's country interpreting such contracts or defining such rights and obligations. The laws of the foreign country bearing a taxation, customs regulations and license fees should be surveyed. Particularly should the obligations of third parties outlined in the contract be scrutinized, because third parties, who are not signatories to the contract, can always take advantage of their local laws, and their obligations and duties cannot be extra-judicially fixed by the agency agreement.

The contents of the contract itself should express the intentions of both parties. It should set forth: a complete designation of the contracting parties as to name, address and form of business, the functions of the agent, the limitation of the agent's territory, the duration of the contract, the terms of the agent's compensation and how to collect, the prices and discounts on the merchandise, provisions for the renewal and cancellation of the contract, the agent's right to delegate authority under the contract, the right to act for other principals, the right to commissions on business secured indirectly or sent directly to the principal, grant of special powers, and specific prohibition of other powers which it is not desired to have conferred upon the agent, such special provisions as may be required by the nature of the business—and it should, in most cases, contain other "safeguard" clauses. Rights should not be left to be implied. Too much detail, as long as the language is clear and simple, is better than costly omissions. Then, too, in many foreign countries certain functions cannot be legally implied—such as receiving money for the principal's account and suing in his behalf.

After the lawyer has fully examined the contents of the agreement, arranged them properly and corrected the omissions, he should then examine the contract as to its form. The laws of various countries have different requirements as to form, and these are exceedingly important. For example, in Brazil, it is essential that the contract, after being properly signed by the parties, acknowledged before a notary, and authenticated, be registered in the "Registro Commercial" (Commercial Register) of the district to which the goods are consigned. Then, and only then, can the American exporter sue and recover in Brazil for fraudulent actions on the part of the consignee. In Japan mere possession of goods by an agent creates a strong presumption under Japanese laws that ownership vests in him. Even a contract in writing, unless properly authenticated here before a Notary Public and a Japanese Consul, will not be recognized in legal proceedings to reclaim the goods. If the American owner cannot prove a conditional

sale existing between the agent and himself, by a properly authenticated instrument, then, in Japan, he cannot defeat a lien exercised upon the goods by a third party.

It is best to always have the "master" agreement drawn in the English language, and to accompany it with an accurate translation into the language of the agent's country. Then have the two copies, usually in quadruplicate, bound together, signed, signatures duly acknowledged before notaries and legalized before the proper consular authorities, and finally, if necessary under the laws of the agent's country, have one executed copy registered in that country as a public document.

What the American exporter can demand of the agent, in the contract, depends largely upon whether or not a demand for his goods or his type of goods has previously been created in that particular foreign country. If not, he may not be able to secure acceptance by the agent of all of the clauses.

The usual well-drawn agency agreement should contain, in addition to the suggestion made above, such clauses as the following:

1. Title to the goods or the proceeds thereof, to remain in the consignor, and agreement that the merchandise will at all times be subject to and under the direction and control of the consignor, and that title to the merchandise shall pass directly from the consignor to such person or persons to whom the goods, or any part of them, shall be sold, in the manner and upon the terms set forth in the contract.

2. Agreement by the consignee to keep the merchandise fully insured against named hazards, for the benefit and in the name of the consignor, in insurance companies approved by the consignor (not merely *fire* insurance companies).

3. Agreement by the consignee to sell such merchandise only to persons of good credit and business standing. Some credit standards can be set out if desired. Bank reports have in the past been the chief standard because mercantile reporting agencies are unknown in many foreign countries, but many concerns are now stipulating in consignment contracts that the ratings of the American Manufacturers' Foreign Credit Underwriters determine the desirability of the prospective foreign buyer's credit. The courts in this country have held that, if the person to whom the goods are entrusted is a factor or general commission agent, a sale upon credit will bind the principal, although such a sale may not in fact have been authorized. In certain countries, such as Argentina, it is better to leave out of the contract all references to the type of credit of prospective purchasers, as the laws of these countries amply protect the principals and hold that if the consignee sells on credit, it is at his own risk unless expressly stipulated in the contract to the contrary. Even though the agent and consignee usually accepts a credit risk on sales he effects, yet it is even better to hedge in and protect his financial responsibility by stipulating to the effect that he will not sell on "open credit." As all exporters know, "acceptance credits" are much better risks, particularly in Latin America.

4. Agreement by the consignee to collect for and in behalf of the consignor all bills and accounts for the merchandise sold by him and pay to the consignor within the specified time after collection (usually three days) or proceeds of such collections minus the difference between the price at which said merchandise was invoiced to the consignee and the price at which it was sold by the consignee. (It is best not to use the phrase "minus the commission of the consignee," for this leaves the consignor bearing the practical brunt of the possible mistakes of the consignee in selling the goods too cheaply.)

5. A clause should be included regulating sales to customers for resale and compelling the agent to include in his sales contract an agreement to respect territory assigned from headquarters. One case illustrating this point was that of a St. Louis manufacturer whose agent in Mexico City sold merchandise to a customer who, in the course of his trade, invaded the territory of the Monterey representative. Remedial steps were at once taken by the inclusion of such a clause in the American manufacturer's contracts with all of his representatives.

6. The contract should have some provision as to the interest due from the agent on overdue remittances or on overdue payments guaranteed by him.

7. A clause should be included to the effect that the consignee or agent will immediately notify the principal, if the principal's goods or assets are threatened by the suit of a third party or by attachment proceedings. In Italy, for example, such suits can be initiated by service by publication—that is, by mailing notice to the principal through diplomatic channels. Since these documents must pass through the hands of the Italian Court, the Foreign Office, the Italian Embassy in Washington and the nearest Italian Consul, it is sometimes six months or more before they are received by the American principal, and they may reach him only after trial has taken place, and judgment has been obtained against him. Therefore, it is very important to place upon the agent the duty of prompt advice when such suits are begun or threatened.

8. Since, in Holland and a few other countries, the owner of secured goods is only entitled to reclaim the goods from a bankrupt custodian, if he files his claim within thirty days after the declaration of bankruptcy, it is necessary to put into the agency contract in such countries a clause obligating the consignee to cable the consignor immediately upon the initiation of bankruptcy proceedings.

9. In the consignment contract a clause should be included to the effect that it shall be the duty of the consignee to place the merchandise fully insured in insurance companies approved by the consignor. Other hazards than fire insurance should be enumerated where they are not too remote, such as burglary, theft, pilferage, tornado, tidal wave and earthquake insurance. Recently an American consignor came to my firm to see if they could collect against the consignee for a loss of glass goods in Chile, which damage was caused by earthquake. Since the insurance clause of the contract made no provision to the effect that the consignee should place earthquake insurance on the goods, and since neither the law of Chile nor the custom in usage there implies any duty on the consignee to take out such insurance, the American consignor was out of pocket on account of the insufficiency of the insurance clause in his contract.

10. It is usually advisable to have in a consignment contract a clause compelling the consignee to keep a separate bank account in the name of the consignor for the proceeds from sales of consigned merchandise. It is also well to include a provision that the goods shall be clearly marked and kept separate from other goods in the possession of the consignee so that no confusion can occur in the case of bankruptcy or attachment proceedings against the consignee or in case of his death.

11. Since Latin American countries, in particular, almost universally hold that depreciation and deterioration of goods after they come into the hands of the agent are chargeable against the principal, in the absence of specific agreement, it is well, if the agent will consent to this, to stipulate in the contract how the goods are to be inspected and include in such a clause a statement that abnormal de-

terioration or depreciation (e. g., more than 5 per cent per annum—although this depends, of course, on the nature of the goods) is to be at the expense and risk of the agent. It is well also to stipulate that a certificate of defects must be made out by the buyer in the presence of responsible named parties within five days, or some other short time, after arrival of goods, or else no claim can later be made against the consignor or principal.

12. A clause should be included permitting repricing or new quotations by the consignor, before the consigned goods are sold by the consignee. This clause is particularly necessary if the goods are sold in terms of the exchange of the foreign country, although this practice on the part of American shippers has almost ceased since the war.

13. A clause should always be incorporated in the contract stipulating the manner of settlement of future disputes. Arbitration is being more widely practiced now than ever before, and particularly in New York, as, under the inspiration of Mr. Charles L. Bernheimer and the New York State Chamber of Commerce, it has become a highly developed and successful method for the settlement of commercial disputes. Since the New York law recognizes decision by arbitration, it is well to stipulate that the arbitration should take place in that State.

14. Since foreign agent's implied authority to bind his principal by giving warranties to the buyer often brings up vexatious questions, it is well to put in the agreement a clause definitely stipulating that he is not empowered to make warranties other than those he is expressly permitted to make by the agreement.

15. It is sometimes advisable to put into the agreement a clause limiting extraordinary expenditures by the consignee for the preservation, care and custody of the goods, but such a clause is sometimes a double-edged sword that proves costly to the shipper, and good judgment should be exercised on this point.

16. It is sometimes advisable to put in a clause to the effect that the agent or consignee will not make known to competitors the principal's prices, nor show such competitors the principal's samples.

17. A clause should be included precluding the agent's right (which, in the absence of stipulation to the contrary, is recognized in some countries) to transfer the agency contract to third parties. In Colombia, for example, if necessity arises, the Colombian law gives the agent the power of substitution, even if this power has not been specifically granted in the agency contract. There should also be a clause regulating the right of the agent to appoint sub-agents, and the conditions under which sub-agents shall operate should be set out.

18. It is often advisable to put into the contract a clause stating that the ownership of trade-marks, patents and copyrights shall remain vested in the principal.

19. An annulment and cancellation clause should be included giving the principal or the agent the right to cancel the contract upon proper notice (usually thirty to ninety days).

20. A clause should sometimes be included setting forth the difficulty of excess profits when sales are made either by the agent or the seller at prices higher than those mentioned elsewhere in the contract.

21. A clause should set forth the obligations of the parties regarding the payment of the taxes in the foreign country and the cost of complying with legislative enactments in the buyer's country.

22. Another clause should set forth the burdens and duties of

the parties in case of changes in customs, terms, freight and insurance rates.

23. Specific mention should be made in the contract stating who should bear the cost of cable correspondence, rent and office expenses in the foreign country. (If this is not done, in case of the agent's failure to sell the goods, all of these costs may be assessed against the principal under the laws of the buyer's country.) Section 378 of the Commercial Code of Colombia states as follows:

"The agent may execute to himself payment in account for his advances, interests and costs, even when he has not carried out fully the assigned business."

Section 379 states that:

"The agent has the right to whatever remuneration may reasonably compensate him for his services."

Hence, the American principal can see the necessity for including such a clause in dealings with agents in many countries.

24. A clause should be included equitably protecting the seller and agent at the expiration or termination of the contract.

25. A clause should be included limiting the agent's right or allowing him the right to sell to competing producers.

26. It is sometimes well to include a clause stating the total amount of purchases or sales required of the agent or consignee in each year of the agency relationship.

27. It is sometimes well to reserve certain rights for the seller in the agent's territory, such as governmental business, added production and indirect sales to other than the agent.

28. Instead of simply saying "principal will pay duty," it is better to provide that duties are to be paid by the agent for the account of the principal and to provide for the agent's reimbursement. Otherwise, the goods may lie in customs until moneys are forthcoming from the principal, and serious damage result.

29. The contract should provide for the giving of notice if the individual agent forms a partnership or corporation, or if a corporate agent is dissolved, or if a partnership agency changes its form, with the right being given to the principal, in such eventuality, to cancel the contract immediately.

30. Sometimes it is good to set forth in detail that detailed reports are to be submitted by the agent of the highest sales and of visits to prospective buyers and of the information that he has obtained thereby. This is important, as the American exporter should always try to keep his pulse on conditions in the buyer's country. This information also serves to give him the proper perspective toward the efforts of his agent.

31. It is sometimes well to provide in the contract for a guarantee of payment by a third party in the event of the agent's failure to pay in accordance with the contract. This is best done by a separate contract of guaranty. This is particularly advisable in dealing with young merchants in Latin America who frequently have rich relatives.

32. Although not always effective, it is advisable to put into such an agency contract a clause stipulating that the law of New York (or whatever State is the situs of the shipper) shall rule in interpreting the contract, and a clause to the effect that both parties recognize the contract as having been consummated in New York (or whatever State is the shipper's domicile).

In order to avoid excessive length in an agency agreement it is sometimes best to incorporate the chief clauses outlining the agent's

and principal's duties and responsibilities in the agency contract itself and to refer therein to a collateral agreement which sets forth these duties and responsibilities and the terms of the relationship in detail. Then these detailed clauses that lead to a full and comprehensive meeting of minds can be incorporated in the collateral contract.

Experience has shown that the American exporter should take particular care in drawing up his agency contracts with representatives in the following countries: Holland, Turkey, Algeria, China, Japan, the Caribbean countries, Central America, all South American countries, Spain, Italy, Greece and Portugal. The laws of these countries are particularly troublesome so far as the agency status is concerned. The laws of Great Britain and her possessions, the Scandinavian countries, Germany and Belgium are very just and equitable. In closing, it might be well to mention in a rather haphazard fashion a few of the safeguards which should be adopted in dealing with particular countries and a few of the principal pitfalls which should be avoided:

In case of a consignment contract in most Latin American countries, the American shipper retains title to goods shipped on consignment until they are sold, providing he can prove by the correspondence exchanged, or by some other means, that the goods were shipped upon the consignment clauses of his contract. The speaker was recently fortunate in having a client, who was shipping to the Argentine, who was careful enough to place the words "Consigned Merchandise" at the top of all of his invoices. As a result, even though the receiver of the estate of his bankrupt custodian desired to throw these consigned goods in the bankrupt estate, yet our office in Buenos Aires prevented this, when the question of title came up in court, by proving by these invoices that the goods were actually consigned and not sold to the agent. This, in spite of the fact that the correspondence between the American principal and the bankrupt custodian was not clear. If, however, it is not proven that the goods are consigned before the process of determining the bankrupt estate has been completed, there is no remedy open for the American owner. The same law applies in Denmark, Norway, Sweden and many other countries.

As a matter of fact, the chief danger in a consignment contract in most Latin America countries, particularly in Brazil, Mexico and Porto Rico, lies in the action of unscrupulous dealers who have no dread of bankruptcy if it affords a means of personal gain. Hence, the moral risk should be combated by most careful investigations regarding the credit standing and the integrity of the proposed consignee. In certain countries consignment is generally inadvisable. In a country like Mexico, e. g., even though the Mexican law itself appears to give full protection to the shipper against failure on the part of the consignee to fulfill these obligations, and even though the law recognizes that full title is retained by the American shipper until a formal transfer of title is made by means of sale, yet the consignment form of distribution is not recommended for general practice. The objection is based upon the advisability of avoiding all possibility of litigation, as an unscrupulous consignee might disregard his obligations to his consignor, apply the proceeds of sale to his own personal purposes and force his principal through an extended litigation—a litigation in Mexico is perhaps more expensive and long protracted than in any other Latin American country except Cuba. In many cases a surety bond should be required by the consignee—these bonds are readily obtainable on high-grade Mexican risks. Since, in Mexico, transactions in amounts of less than twenty pesos do not require formal evidence of

title transfer, it is particularly important that shippers whose goods are sold in very small lots always hold out the consignee as a mere agent or "Comisionita." It is always better to personally meet your foreign agent or sales representative. If the contract is drawn with him "sight unseen" he may have certain incapacities.

In Argentine and most of the other Latin American countries, if a commission agent sells consigned goods to a third party, who accepts them in good faith as being the property of the agent, the real owner of the merchandise has action only against the agent. Therefore, in case an agent absconds or disappears, and the American principal feels that he disposed of the goods to a third party who was in connivance with him, he has a very difficult problem ahead of him in assuming the burden of proof showing that the third party did not act in good faith, as the presumption of law is inevitably in favor of the latter.

In certain countries, like Brazil, consignment of conditional sales are not regulated in detail but are treated incidentally in a general section of the Civil Code covering the contract of sale, and their supervision is left entirely to the courts. It is, therefore, imperative that the American shipper engaging in consignment sales in Brazil make sure that his conditional sales contract covers every possible controvertible point, clearly stipulating the conditions of sale, terms of payment, and the remedies of each party in the event of infraction by the other. (*William G. Marvin.*)

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FOREIGN FREIGHT TRAFFIC

INFORMATION SERVICE

The Export Department of every manufacturing concern is often confronted by special problems in connection with the handling and routing of shipments to foreign customers.

The Traffic Bureau gives unprejudiced advice on such problems as a free service to Encyclopaedia subscribers.

For information with regard to steamship lines, export freight forwarders, shipping routes, freight rates, sailing dates, and any regulations which require to be observed, address

TRAFFIC BUREAU

CHARLES S. LEVITT, Manager

Exporters' Encyclopaedia Corporation

20 Vesey Street New York City

BILLS OF LADING

The ocean carrier is not subject to the "law of common carriers," and may therefore limit his liability on every possible point in his contract with the shipper. Each steamship company issues its own forms of the bill of lading and may include its own clauses defining the responsibilities which are or are not accepted. Acceptance of the signed bills of lading by the shipper with protest constitutes acceptance of the provisions which it contains.

The bill of lading serves three distinct purposes. First, it defines the terms of the contract between the shipper and steamship company for the conveyance of the goods described, from and to the ports specified, for the freight charge noted. Second, it is the signed receipt by the steamship company for the goods shipped. Finally, it is the certificate of ownership covering the goods represented by it, and when properly drawn to the shipper's order or to a named consignee, enables the conveyance of title to those goods.

Bills of lading are generally prepared by the shipper on the blank forms supplied by the steamship company. It is usual to make three copies for signature by the steamship company, these being the negotiable copies, so marked on their face, which are returned to the shipper. Additional copies are made out to be retained by the steamship company for its own records. The number of such copies varies according to the requirements of the individual line. In country sections of the *Exporters' Encyclopædia* each route note under *Shipping Routes and Regulations* shows the number of copies of the bill of lading which must be supplied to the steamship company.

Bills of Lading are ordinarily made out "to order" of the shipper, thus securing possession of the goods to himself until he authorizes their release to the actual consignee. It is usual for the shipper to endorse the negotiable bills in blank on the back, then handing them with the other essential documents—insurance certificate, invoices, drafts, and so forth—to a bank or other agent, providing the latter with specific instructions as to the conditions under which surrender of the bill of lading to the actual consignee is authorized.

To permit steamship agents at the port of destination to advise the actual consignee of the arrival of the goods, it is customary to mark on the margin of the "to order" bill of lading a clause "Notify (name and address of actual consignee)." The document so prepared is described as a "to order, notify" bill of lading.

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CABLE CODES

Code language is that which is composed of words not forming intelligible phrases in one or more of the languages authorized for telegraphic correspondence in plain language. The words, whether genuine or artificial, must be formed of syllables capable of pronunciation according to the current usage of one of the following languages: German, English, Spanish, French, Dutch, Italian, Portuguese or Latin. Artificial words must not contain the accented letters ä, á, å, é, ñ, ö, ü.

Words in code language must not be longer than ten characters according to the Morse alphabet, the combinations ae, aa, ao, oe, ue, being counted as two letters each. The combination ch is also counted as two letters in artificial words. Combinations not fulfilling the conditions of the two preceding paragraphs are regarded as language in letters having a secret meaning and are charged for accordingly. Nevertheless those which may be formed by the union of two or more words in plain language contrary to the usage of the language are not admitted.

Codes intended for correspondence in code language may be submitted to the Telegraph Administrations designated for the purpose, with a view to allow those concerned to obtain an assurance that the words contained in codes fulfil the conditions of the preceding paragraph.

Four considerations control the choice of a code. These are as follows: The initial cost of the code; the saving that it will show; the time involved in making up messages; and finally the character of the code words, their liability to mutilation, and the possibility of the correction of mutilated words.

The second and third elements in the choice of a code are usually the chief determining factors. There are two ways in which they can be judged. The first is quick and accurate. A firm can lay its needs before an expert and accept his final judgment as to the efficiency which various codes will show in this particular case.

It will be found safest to leave the fourth consideration to the judgment of the code company. The liability to mutilation and the possibility of correcting mutilated words, depend on technical considerations.

Cable codes are of many varieties, 2- and 3-letter cyphers, 5-letter word codes, vocabulary word codes, and a great many others. The vocabulary and the 5-letter word codes are, perhaps, of the greatest importance, and the latter of these has received chief attention since 1904 on account of the rules adopted by the Telegraphic Convention of that year. Since these rules cover all code messages, it is best to quote them here:

"Code language is composed (a) of real words not forming comprehensible phrases, and (b) of combinations of letters having the appearance of real words.

"(b) The combination of letters (which must also be within the limit of ten letters) must be pronounceable according to the usage of one of the above-mentioned languages. (Note.—The languages referred to are eight in number: English, French, Spanish, Portuguese, German, Dutch, Italian and Latin.)

"Combinations formed by the running together of *bona-fide* words are prohibited." (Note.—This refers to such single words as *wearenot.*)

A private code can be made efficiently in two ways. The first is to buy a list of from four thousand to a hundred thousand words from a code company. Meanings can be attached to them to suit the firm's special requirements. Such lists (they usually consist of 5-letter words) are so contrived as not to interfere with one or more of the general codes, and thus can be used in conjunction with them.

But since such a code is simply added to as occasion requires, and since it grows larger and larger without a definite plan from the start, it is bound to be inefficient compared with one designed by men who have made a life study of cable codes. In most cases it is safest to entrust the compiling of a private code to experts in this line of work.

In his choice of a cable code we have seen that the average exporter is governed by four considerations, of which the original cost of the code is the least important; the economy to be effected by a code is usually the determining factor. If the merchant keeps these four considerations firmly fixed in his mind, he will find his decision to be comparatively simple. But in case his needs are highly specialized, he cannot do better than to carry his troubles to a code company. They exist for his service, and in most cases their judgment can be relied upon to produce the most efficient results.

Cable Code Addresses: The cable companies make a charge of $2.50 per annum for the registration of cable addresses in the United States. Thirty days prior to expiration of the registration period a notice will be sent to registrant in order that code address may be renewed if desired. Registration can be effected with the Central Bureau of Registered Addresses, 50 Broad Street, New York, and at all important telegraph offices.

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CABLE AND RADIO REGULATIONS

There are six classifications of both cable and radio messages, the rates for each being given under the individual country sections of the EXPORTERS' ENCYCLOPÆDIA. Cable messages are designated as either: full rate; deferred rate; preferred rate; urgent rate; cable letter; or week-end letter. Radio messages are either: full rate; deferred rate; partly urgent rate; urgent rate; radio letter; or week-end letter.

The full rate messages, both cable and radio, are the ordinary messages which may be written either in plain language or in code except as restrictions are imposed by the individual countries of destination.

The deferred rate messages are accepted for certain destinations at half the rate charged for full rate messages. They are forwarded as subject to delay owing to the precedence of any full rate messages, but that such delay will not exceed 24 hours. Only the plain language of either the country of origin or the country of destination may be used, and there must be a clear and connected meaning to the message. The use of any form of code is not permissible. The indicator, LCO or LCD, showing the language used, must form a part of such messages, and paid for as one word.

Preferred rate messages, by that term, are recognized only for cables. A somewhat higher rate is paid to assure immediate transmission. The indicator is XUR, which is not charged for.

The partly urgent rate applies only to radio messages and gives preferred service over the radio and urgent service on the foreign telegraph system handling them. The indicator is PU written as the first word of the address and charged for as one word.

The urgent rate, both cable and radio, gives such messages emergency priority over all other classes of service. The indicator is RCA for radio and URGENT for cable, charged for as one word.

The cable and radio letters are messages accepted at a special low rate, subject to such delay in transmission as may be necessary to dispose of all higher rate messages of the same date.

Week-end letters, both cable and radio, as the name indicates are accepted for transmission at any time prior to midnight on Saturdays, for delivery at destination on the following Mondays.

Full Rate Messages: Every message must be prepaid, unless otherwise specially authorized and all words in the address, text and signature must be counted and charged for. No charge is made for the transmission of the name of the originating office.

Addresses: In the address of any message, the name of the office of destination, and, except when otherwise provided for in the official nomenclature, the name of the country and the name of the territorial subdivision (if any) of the country of destination are each counted as one word, no matter how many letters are employed.

The address of every message must consist of at least two words, the first indicating the name of the receiver and the second the name of the office of destination.

The sender is responsible for an incorrect or insufficient address. Corrections and alterations can only be made by a paid service message.

Messages addressed to the care of a registered address are accepted only at the risk of the sender unless the words "care" or "care of," or their equivalent, be placed between the addressee's name and

the registered address; thus a message for "Lazard, Paris," to be delivered to the registered address "Dervish, Paris," should be addressed "Lazard, care (or 'care of') Dervish, Paris."

If an indication of any particular route be given by the sender and its transmission is considered necessary by the company, it will be forwarded free. Such indication, when given, must be transmitted immediately after the address, that is, as a part of the address, and before the text of the message.

Messages destined for places beyond the lines of telegraph must contain the name of the place from which they are to be posted or otherwise delivered. The requisite instructions in such cases must be inserted as a part of the address, and must be paid for.

A message may also be sent part way by cable/radio and part way by post. The address of such a message should read, for example: "Post Thomas Smith, 1 Rue Auber, Paris, London." If a message is to be sent by registered post, the indication "PR" must be inserted immediately before the address, that is, as a part of the address, and must be counted and charged for. For example: "PR Thomas Smith. 1 Rue Auber, Paris, London." In addition, a charge of five cents must be collected for registration if delivery is to be made within the limits of the country of telegraphic destination, and a charge of ten cents if the message is to be reforwarded to a country other than the country of telegraphic destination. If a message is to be sent by express mail the address should read, for example, "XP Jones, 21 Strasse, Berlin, Amsterdam," the indication "XP" representing express mail. The charge for express mail service from London is twelve cents per message, and from Amsterdam twenty-five cents per message.

Language: Plain Language messages (i.e., neither code nor cipher) may be written in any language that can be expressed in Roman letters. In such messages each word of fifteen letters or less is counted as a word, and words of over fifteen letters are counted at the rate of fifteen letters or fraction of fifteen letters to a word.

Code messages may contain words belonging to one or more of the following languages: English, French, German, Italian, Dutch, Portuguese, Spanish and Latin. The use of words of other languages is not allowed. Code messages may also contain artificial words—that is, groups of letters so combined as to be pronounceable in at least one of the eight admitted languages. In code messages each code word (whether genuine or artificial) of ten letters or less is counted as a word, and no code word of more than ten letters can be accepted. If any words in plain language and of more than ten letters each, are used in code messages, they should be counted at the rate of ten letters or fraction of ten letters to a word.

In cipher messages, which may be composed of groups of figures or of groups of letters, the groups are counted at the rate of five figures or letters, or fraction thereof, to a word.

Counting: When the letters "ch" come together in the spelling of a dictionary word, they are counted as one letter. In artificial words the combination is counted as two letters.

Inverted commas, the two signs of the parenthesis and each separate figure, letter, underline or character will be counted as one word.

Signs of punctuation, hyphens and apostrophes are not counted or sent except upon formal demand of the sender, in which case they will be charged for as one word each.

Groups of figures will be counted and charged for at the rate of five

figures, or fraction thereof, as one word. Decimal points and commas, used in the formation of numbers, also bars of division and letters added to figures to form ordinal numbers, are to be counted as figures and charged for at the rate of five figures, or fraction thereof, as one word.

Mixed figures and letters, except ordinal numbers and trade-marks, are prohibited; but if they should accidentally appear, each separate figure and letter will be counted as a word.

Words joined by a hyphen or separated by an apostrophe are counted as so many separate words.

Abbreviated and misspelled words and illegitimate compound words and words combined in a manner contrary to the usages of any of the languages authorized are inadmissible.

The following examples will determine the interpretation of the rules to be followed in counting the text of a cable/radio message, except that names of towns in the address are always counted as one word.

Alright	2 words.
Responsibility (14 letters)	1 word.
Unconstitutional (16 letters)	2 words.
A-t-il	3 "
Aujourdhui	1 word.
Aujourd'hui	2 words.
Newyork	1 word.
New York	2 words.
Frankfort Main	2 "
Frankfurtmain	1 word.
Starokonstantinow (Town in Russia)	2 words.
Emmingen Hannover	2 "
Emmingen Wurtemberg	2 "
Van de Brande	3 "
Vandebrande	1 word.
Dubois	1 "
Du Bois	2 words.
Hyde Park	2 "
Hydepark (contrary to the usage of the language)	2 "
Hydepark Square	2 "
Saintjames Street	2 "
Saint James Street	3 words.
44½ (5 figures and signs)	1 word.
444,55 (6 " " ")	2 words.
$100	2 "
Onehundred dollars	2 "
£100	2 "
10 fr. 50	3 "
11 h 30	3 "
44	1 word.
44/2	1 "
101st	1 "
A5C	3 words.
2%	1 word.
Two hundred and thirty four	5 words.
Twohundredandthirtyfour (23 letters)	2 "
State of Maryland (name of ship)	3 "
Stateofmaryland (" ")	1 word.
Emvthf (6 letters)	2 words.

ap
— (trade mark) ..... 1 word.
m
3
— " ..... 1 "
m
CHF45 " ..... 1 "
The business is urgent start at once (7 words and 2 underlines) ..... 9 words.
Send reply (if any) by mail (6 words and parentheses) ..... 7 "
Explain "reversal" (2 words and inverted commas)..... 3 "

Repetitions: At the time of filing a message the sender may order it repeated, upon payment of a quarter of the full rate in addition to the ordinary tolls, in which case the various relay offices en route repeat it to each other as it passes. The indication "TC" must be inserted immediately before the address; that is, as a part of the address, and must be charged for; and in addition to this, the words "repeat back" must be included in the check, but will not be charged for. Such messages must be carefully repeated back from each relay through which they pass. The indication "TC" counts as one word.

If repetition of a doubtful word or words be requested by the addressee of a message, the same may be procured by free service message to the office at which the message was received. In such service message the doubtful word or words as received must be given for comparison.

Every message to rectify a mistake of the sender will be charged for at full rates.

Acknowledgment: The sender may request that advice of the date and time at which his message is delivered to the addressee, or when posted to destination the date and time handed to the Post Office, be transmitted to him by telegraph or Postal Card. The indication "PC" if notice is to be given by telegraph, or "PCP," if notice is to be given by Postal Card, must be inserted immediately before the address and must be counted and charged for; and in addition to this, the words "acknowledgment paid" must be included in the check, but will not be counted or charged for. The indications "PC" and "PCP" count each as one word.

The charge for a telegraphic "acknowledgment of receipt" is equal to that for a message of five words to same destination by same route.

Prepaid Replies: The sender of a message may pay for a reply by inserting before, and as a part of the address, the indication "RP," or "Reply Paid," with the number of words added. The indication "RP5," "RP10," "RP15," etc., counts as one word and must be included in the check. The full tolls to cover the words in the message as indicated by the check, and the full tolls to cover the number of words in the "RP" indication must be collected from the sender when the message is filed.

The sender of such a message must understand that the amount paid for the reply is not a deposit, but is practically a remittance to the correspondent abroad, to whom the foreign telegraph administration delivers with the message a voucher showing the amount and number of words prepaid. This voucher entitles the correspondent to send without charge, up to the full value of the voucher, a message to any destination whatsoever, and from any office of the telegraph administration which issued the voucher.

Should the correspondent fail to use the amount represented by the voucher, the sender must arrange with the correspondent to return the voucher to the foreign administration within three months from the date of issue, requesting that the amount be returned to the sender. If the voucher is not returned within the time limit, the amount represented may not be recoverable.

When an answer to an RP message from abroad is offered, the words "Answer to RP," with reference to the message which it answers, must be placed in the check, and must be transmitted. When the answer contains more than the number of words prepaid, the excess must be collected from the sender, and the reference made to read "Answer to RP excess collected," etc.

The amount paid for a reply may be used for any class of service that is available at the time of filing, that is, full rate, deferred rate, letter rate, or week-end letter. rate service.

Messages "To Follow" Addressee: The sender may request, by inserting before the address the indication "FS," that the office of destination shall cause his message to follow the addressee.

When a message bears the indication "FS," and contains but one address, the office of destination writes the new address, if any, supplied at the residence of the addressee, and sends the message forward to its new destination. The same course is followed until the message is delivered or no new address is furnished.

If delivery cannot be effected, and no other address is given, non-delivery must be reported to the station of origin. The service message of non-delivery must show the amount of the forwarding charges to be recovered from the sender.

If the instruction to follow, "FS," is accompanied by successive addresses furnished by the sender, the message is transmitted to each of the destinations in turn until the last, if necessary.

The proper form of address, if the sender has several, is, for example: "FS Haggis care Dekeysers, London. Hotel Meurice, Paris. North British Hotel, Edinburgh."

The amount to be collected for messages to follow is the charge to the first destination, the complete address, including the indication "FS," being counted and charged for. The charge for handling beyond the first destination is collected from the addressee if delivery is effected.

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CHAMBERS OF COMMERCE

The following list compiled by the United States Chamber of Commerce gives the names and addresses of the foreign chambers of commerce in the United States:

Argentine-American Chamber of Commerce, Inc., Anne Houston Sadler, secretary, 89 Broad Street, New York, N. Y.

Belgian Chamber of Commerce in the United States, Leon Danley, general secretary, 281 Fifth Avenue, New York, N. Y.

British Empire Chamber of Commerce in the United States of America, R. F. Munro, secretary, 25 Broadway, New York, N. Y.

Central-American Chamber of Commerce in the U. S. A., Manuel Gonzales, secretary, c/o National Association of Manufacturers, 50 Church Street, New York, N. Y.

Chile-American Association, Charles M. Pepper, director, 32 Broadway, New York, N. Y.

Cuban Chamber of Commerce in the U. S., Inc., Raul Garcia, secretary, 49 Wall Street, New York, N. Y.

Czechoslovak Chamber of Commerce in America, John A. Sokol, secretary, 60 Water Street, Chicago, Ill.

Franco-American Board of Commerce and Industry, Joseph V. Ogier, secretary, Ed. Pinaud Building, 90 Fifth Avenue, New York, N. Y.

French-American Chamber of Commerce, Inc., Emile C. Juen, secretary, 599 Fifth Avenue, New York, N. Y.

Chambre de Commerce Francaise de New York, J. de la Chapelle, secretary, 456 Fourth Avenue, New York, N. Y.

Board of Trade for German-American Commerce, Inc., H. Portack, executive secretary, 114 Liberty Street, New York, N. Y.

American-Hungarian Chamber of Commerce, Leopold Molnar, secretary general, 316 Flatiron Building, New York, N. Y.

Italian Chamber of Commerce, Dr. Angelo Martinelli, secretary, 604 Montgomery Street, San Francisco, Calif.

Italian Chamber of Commerce, Pasquale Gentili, secretary, 159 North State Street, Chicago, Ill.

Italian Chamber of Commerce, Dr. E. C. Branchi, secretary, 1020 Esplanade Avenue, New Orleans, La.

Italian Chamber of Commerce of Detroit, Vincent Esperti, secretary, 3136 Riopelle Street, Detroit, Mich.

Italian Chamber of Commerce in New York, Inc., Dr. Alberto C. Bonaschi, secretary, 99 Hudson Street, New York, N. Y.

Italian Chamber of Commerce in Philadelphia, Anthony Grieco, secretary, 930 South Eighth Street, Philadelphia, Pa.

Japanese Chamber of Commerce and Commercial Museum, H. K. Watanabe, secretary, 549 Market Street, San Francisco, Calif.

Latvian-Esthonian Chamber of Commerce of America, Inc., M. D. Redlich, executive secretary, 30 North LaSalle Street, Chicago, Ill.

Mexican Chamber of Commerce of the U. S., Inc., J. M. Bejarano, secretary, 245 Broadway, New York, N. Y.

Federated Chambers of Commerce of the Near East, Edward Ewing Pratt, managing director, 110 East 42nd Street, New York, N. Y.

Netherlands Chamber of Commerce in New York, Inc., L. Wittert van Hoogland, secretary, 8-10 Bridge Street, New York, N. Y.

Holland-American Chamber of Commerce for the Pacific Coast States, Inc., B. Gratama, secretary, 667 Mills Building, 216 Montgomery Street, San Francisco, Calif.

Philippine-American Chamber of Commerce, Inc., T. W. Moffat, secretary, 33 Liberty Street, New York, N. Y.

American-Polish Chamber of Commerce and Industry in the United States, W. Eric Lord, secretary, 953 Third Avenue, New York, N. Y.

American-Russian Chamber of Commerce, Inc., Jerome Landfield, secretary, Fisk Building, 1767 Broadway, New York, N. Y.

Official Spanish Chamber of Commerce in the U. S. A., Leopoldo Arnaud, secretary general, 105 West Fortieth Street, New York, N. Y.

Swedish Chamber of Commerce of the U. S. A., Gustaf Sundelius, secretary, Produce Exchange Building, New York, N. Y.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

COLLECTION OF DRAFTS

When handling the collection of drafts drawn by the exporter on his foreign customer, covering export shipments, it is apparent that the bank serves in such instances only as the agent of the American exporter and in the usual disposition of responsibility between a principal and his agent the latter can, in reason, be held responsible only for the carrying out of the specific instructions which he receives. If the instructions are inadequate, it is the principal—the exporter—who must properly be looked upon as remiss, and not the agency which he has employed.

A number of the banks handling international business provide instruction forms which the exporter is to fill in and attach to his drafts when passed through for collection. Some of these forms are comprehensive and cover all the questions which may normally arise in connection with the handling of the draft. There are many banks, however, whose instruction blanks provide only for the fundamentals and ignore questions which practical experience shows to be of great importance. Still other banks employ no forms at all for the definition of the instructions which they should have from their clients; but rely upon the acumen of the exporter to supply all the necessary data.

It is regrettable that there is no greater uniformity in the practice of the American bankers in this important matter; but nevertheless this condition does not in the slightest degree excuse the exporter from providing on his own responsibility—form or no form—the instructions which he should recognize as indespensable for the proper conduct of his bank, serving as an agency for the collection of the sums represented by the draft covering an export shipment.

The points which require to be dealt with in the instructions to the bank are essentially as follows:

1. Description of the draft and documents attached: (a) number of drafts; (b) date; (c) amount; (d) usance—that is the number of days after date or sight when the draft matures; (e) name of the drawer; (f) the name and address of the drawee; (g) the number of copies of the draft; (h) number of copies of the bill of lading; (i) insurance certificates; (j) commercial invoices; (k) consular invoices, or certificates of origin, if required; (l) any special certificates or documents if necessary for the individual shipment; (m) the name of the vessel by which the documents must be forwarded, and its sailing day and hour.

2. Whether the documents conveying title to the goods are to be surrendered against acceptance of the draft, or only against payment. In the case of sight drafts, the acceptance instruction is naturally unnecessary.

3. Whether acceptance or payment may or may not be deferred until the arrival of the goods, in the event that the documents go forward by faster steamer than the merchandise.

4. Whether the drawee may or may not inspect the goods before accepting or paying the draft.

5. Whether or not the bank at the foreign port of destination shall file protest for non-acceptance or for non-payment of the draft upon presentation.

6. Whether or not the drawer shall be notified by cable of non-acceptance or non-payment.

7. Whether or not the drawer shall be notified by cable when the draft has been paid.

8. Whether or not the drawee is to be allowed an interest rebate if he pays the draft before maturity, and if such allowance is to be made, at what rate per annum.

9. Whether interest and collection charges are to be borne by the drawer or by the drawee; and whether or not such charges (if for the account of the drawee) are to be waived if payment of them is refused.

10. Whether remittance of the proceeds of the draft is to be by cable or by mail.

11. Full instructions as to disposition of goods in the event that the draft is dishonored.

12. Whether, in case of difficulties arising in connection with the collection of the draft, the foreign bank is to be authorized to communicate with some local representative of the drawer; and whether such representative is empowered to act with final authority, or only to serve in an advisory capacity. The name and address of such representative will, of course, be furnished as part of this instruction.

These details of instruction should be specifically covered in a memorandum attached to every export documentary draft when it is presented to the bank for collection. It is not sufficient to omit reference to a particular item in the event that the particular action is not desired. For example, if it is not desired to have the bank protest for non-acceptance, a definite statement, "Do not protest for non-acceptance," should be made; instead of leaving it to the bank's ingenuity to guess that such instruction is to be inferred from lack of reference to the matter.

With reference to the item of instructions as to disposition of the goods in the event that the draft is dishonored, it must be recognized that the bank has no responsibility for clearing, warehousing, or insuring the goods under such circumstances, except by virtue of a special arrangement to that purpose.

A special difficulty which must be borne in mind in connection with the instruction as to the interest and collection charges is described by a New York bank as follows:

"In handling drafts drawn in dollars from our customers on foreign drawees, we always ask whether they or the drawee will absorb premium on New York exchange and foreign stamp taxes. If no charge is to be deducted for possible premium on New York exchange, we have the clause 'Payable in legal tender at Banker's selling rate for sight draft on New York' inserted in the draft. To cover stamp taxes and collection charges it is only necessary to add to this clause 'with all stamp charges and collection charges.' As a general rule collection charges and foreign stamp taxes are deducted from remittances and absorbed by shippers. Under a strict interpretation of C. I. F. shipments stamp taxes should be borne at the other end, but foreign customers invariably refuse to pay them. We usually ask our correspondents to collect stamp taxes from the drawee, but if they refuse absolutely to pay, to deduct them from the remittances."

The exporter's complaints will be reduced to a minimum if he will recognize his own responsibility for providing complete and intelligible instructions for the banker's guidance.

There is no justification for expecting the bank to fill up all the gaps created by the client's ignorance or carelessness; but every reason for commending the frequency with which the banker makes up in careful service for the exporter's deficiencies.

With reference to instructions which should accompany the export draft

when presented to the bank for collection, one of the points upon which a good deal of thought and trouble is expended is the question of the powers of the "In case of need." This has been a bone of contention for years. When it seems that everything is cleaned up, and banker and exporter understand each other, with all difficulties cleared away, a brand new question will often arise as to just how far the "Case of Need" can go in behalf of his principles without incurring dishonor or overstepping the mark. It is suggested that, according to the circumstances one or other of the following instructions be furnished the bank by the exporter:

"In case of need refer to (name and address).

(a) Whose instructions with respect to this draft and documents (if any) you are authorized to follow;

(b) Who will endeavor to obtain the honoring of this draft as drawn;

(c) Who is empowered to grant delays or extensions not exceeding ..... days, or reductions not exceeding ..... per cent of the value of the merchandise."

This has helped a good deal in settling many troublesome situations.

THE EXPORTERS' ENCYCLOPAEDIA

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CONSIGNEE'S MAIL: When goods are shipped abroad it is a common practice for the shipper or his agent (the bank, for example) to forward the documents by the carrying vessel, as "consignee's mail." The question arises whether in such instances postage need be affixed to the envelope containing the documents. The following ruling of the Post Office Department covers the point at issue.

"It is held that the only mail that may be placed on board a vessel bound for a foreign country, except the mail received from the post office, is:

"(1) Consignees' mail—that is, mail relating to the cargo, or some part of it, on the vessel conveying the correspondence, which consignees' mail may be transmitted *without postage stamps affixed;* and,

"(2) Correspondence enclosed in *stamped envelopes,* if the postage stamp is of a denomination sufficient to cover the postage that would be chargeable thereon if the same were sent by mail; *'stamped envelopes'* meaning *government stamped envelopes."*

This matter is dealt with in Sections 1291, 1466, and 1467 of the Postal Laws and Regulations, 1913 Edition, showing the law with respect to consignees' mail. These sections, except their numbers, repeat the language of the Acts contained in Revised Statutes, Sections 3987 and 3993 and the Act of March 4, 1909 (35 Stat. 1127), as follows:

Sec. 1291. All letters inclosed in stamped envelopes, if the postage stamp is of a denomination sufficient to cover the postage that would be chargeable thereon if the same were sent by mail, may be sent, conveyed and delivered otherwise than by mail, provided such envelope shall be duly directed and properly sealed, so that the letter cannot be taken therefrom without defacing the envelope, and the date of the letter or of the transmission or receipt thereof shall be written or stamped upon the envelope.

(NOTE.—*"Stamped envelopes"* means Government stamped envelopes.)

Sec. 1466. All letters or other mailable matter conveyed to or from any part of the United States by any foreign vessel, except such sealed letters relating to such vessel or any part of the cargo thereof as may be directed to the owners or consignees of the vessel, shall be subject to postage charge, whether addressed to any person in the United States or elsewhere, provided they are conveyed by the packet or other ship of a foreign country imposing postage on letters or other mailable matter conveyed to or from such country by any vessel of the United States; and such letters or other mailable matter carried in foreign vessels, except such sealed letters relating to the vessel or any part of the cargo thereof as may be directed to the owners or consignees, shall be delivered into the United States post office by the master or other person having charge or control of such vessel when arriving, and be taken from the United States post office when departing, and the postage justly chargeable by law paid thereon.

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Sec. 1467. No vessel departing from the United States for any foreign port shall receive on board or convey any letter or packet originating in the United States which has not been regularly received from the post office at the port of departure, and which does not relate to the cargo of such vessel, except as provided in section three thousand nine hundred and ninety-three (of the Revised Statutes; sec. 1291, P. L. & R.); and every collector, or other officer of the port empowered to grant clearances, shall require from the master of such vessel, as a condition of clearance, an oath that he has not received on board, has not under his care or control, and will not receive or convey any letter or packet contrary to the provisions of this section.

NOTE.—Letters inclosed in stamped envelopes as provided in Section 1291 can be carried without emanating from a post office.

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CREDIT INFORMATION

Definite, exact, and detailed credit information on foreign names is sometimes difficult to secure promptly. This is due to several causes—great distances, sometimes the fact that a large number of concerns not accustomed to importing regularly may be potential importers and seek to import on their own behalf—; customs; traditions, and local practices.

The merchants of few countries are accustomed to supplying financial statements indicative of their exact pecuniary business situation similar to those commonly exchanged in the United States between the applicant and the grantor of credit. When the applicant has previously purchased in the United States, credit information can usually be obtained with comparatively little delay. This information may consist of a report prepared by one resident in or in close proximity to the applicant's domicile, and/or the experiences of other exporters who have made sales in the past.

Experienced export credit managers seek to obtain information through every possible source to insure that favorable reports secured from one source will be supported and corroborated by those received through another or others. Information received through an unbiased source is often more greatly to be depended upon as a true reflection of the applicant's standing, paying habits and rating than that secured from references which the applicant himself has supplied, as quite naturally he will not furnish the names of those concerns to whom his previous dealings have been unsatisfactory, whom he has treated unfairly, or has betrayed by unethical practices.

The following list of sources through which foreign credit information may be obtained, are dependable:

American Manufacturers Export Association, 160 Broadway, New York: This is entirely a membership organization. Supplies credit information, to its members only, on foreign customers. In large measure credit information supplied is secured through its members, although facts and data gleaned from other sources are also available.

American Manufacturers Foreign Credit Underwriters, 130 William Street, New York: This is exclusively a membership organization and its credit rating service is available only to members. Covers all countries outside of the continental limits of the United States.

A Market Guide for Latin America is published annually. This contains the names, addresses, lines of business and ratings of buyers located in South and Central America, Cuba, Mexico, West Indies, etc.

Strictly speaking, this is not a credit reporting agency. The ratings which are supplied to members upon inquiry indicate the insurability of an account. This rating, in key form, is a summary of the information contained in the organization's files, and indicates the desirability of the account. No credit information other than these ratings is supplied. Obtains its information from members, reports secured from domestic and foreign banks, trade references, reports from foreign correspondents, etc.

The Bradstreet Company, 346 Broadway, New York: This is a straight commercial reporting agency. Service is available by yearly contract.

Its first foreign office was established in 1870. It maintains numerous offices in Great Britain, continental Europe, South America,

Canada, and practically all other countries throughout the civilized world.

Offices are maintained either by the Bradstreet Company, Bradstreet's British Ltd., Bradstreet's France, S. A., Bradstreet's Belge, S. A., etc., or in conjunction with allied organizations.

Secures its information through these offices and through traveling representatives and correspondents who contribute the results of their investigations.

Details on thousands of foreign houses are on file in the Foreign Department of its New York office.

L. E. Chinal and Company, 66 Beaver Street, New York: Correspondents in the United States for Messrs. Seyd and Company, Ltd., of London, England, a leading commercial agency in Great Britain which was established in 1858.

The Seyd service covers all of continental Europe, Scandinavian countries, the colonies of the various European countries and other points.

This is not a membership service.

R. G. Dun and Company, 290 Broadway, New York: This is a straight commercial reporting agency. Service available by yearly contract. Supplies credit information on concerns located throughout the world.

Its first foreign office was established in England in 1857. It maintains numerous offices in the United Kingdom, throughout continental Europe, Latin-America, Central America and all other countries throughout the world.

Has established and maintains a comprehensive system for the gathering and dissemination of credit information.

Secures information through its own offices, traveling representatives and numerous other connections.

Detailed reports on the majority of foreign houses likely to be inquired for by exporters are on file in the Foreign Department of its New York office.

Foreign Credit Interchange Bureau, 41 Park Row, New York: This is exclusively a membership organization. Members of the National Association of Credit Men, of which it is a department, are eligible to membership.

It acts as a clearing house of foreign credit information only.

Its members comprise manufacturing exporters and export commission houses throughout the United States.

Information supplied consists principally of the consolidated ledger and credit experiences of all its members.

In addition to the actual ledger experiences of and credit ratings, as fixed by its members, reports are supplied covering such general facts as antecedents, class of business, personnel, capital, volume of business, chief sources of supply, general reputation, etc.

Through a sub-committee on adjustments, while not a collection agency, it assists its members on slow accounts by the use of moral suasion letters. Also undertakes to arbitrate disputes arising in foreign transactions.

Publishes a Weekly Confidential Bulletin covering matters of general credit and economic information on all countries and affords a medium for the exchange of experiences on problems and general technique.

It is non-profit making, mutual, co-operative, and is administered by a committee of its own members.

National Association of Manufacturers of the U. S., 50 Church Street, New York: This is a membership service and credit information is supplied only to members.

Credit information is secured through contact with its members and through the medium of correspondents located in important commercial centers throughout the world.

It is affiliated with certain credit agencies abroad whose facilities are available to its members. Also supplies financial statements furnished directly by the concern inquired upon when these are available.

A fee is charged for reports furnished to members which are in excess of the free quota to which membership entitles them. The service is not conducted as a commercial enterprise nor for profit.

National Credit Office, 45 East 17th Street, New York: This is a straight subscription service and reports are supplied through a Foreign Department which was established in 1910.

Originally supplied reports on all lines of businesses throughout the world but now specializes on the Textile Industry in the Americas.

Is closely associated with members of the Cotton Manufacturers Association.

Has heretofore obtained information through its subscribers, correspondents, etc., but is opening offices in Havana and Buenos Aires and will appoint sub-agents in other important centers.

Philadelphia Commercial Museum, 34th Street below Spruce, Philadelphia, Pa.: This is a public institution conducting a free educational museum and a bureau for the extension of international trade.

It is not a membership organization.

Credit information is supplied upon payment of a fixed fee. Its credit service covers the world and includes all lines of business. It has contacts through agents or correspondents with all of the leading commercial centers and many sections of lesser commercial importance. Reports are based on information secured through these sources supplemented by personal statements of the firms reported on together with the experience of American, European and local firms as well as bankers' reports.

Through a co-operative system it supplies actual experiences of American manufacturers maintaining relations with firms concerning whom inquires are received.

This service is self-supporting and is not conducted for profit.

Among the factors entering into appraisal of credit risks are the following:

Political: Is the country in question politically stable, is there danger from revolution, are there causes of friction between it and other countries likely to result in war?

Fiscal: What is the country's fiscal policy, is it a borrower of the U. S., does its budget balance, is its exchange stable or depreciated?

Legal: Do the Commercial Laws, governing Sales Contracts, the rights of Creditors and Debtors, Bankruptcy, Negotiable Instruments, etc., adequately protect the seller? Are moratoria or suspension of payments resorted to? Are there any peculiar legal or administrative requirements with regard to documentation or customs procedure?

Economic: Is the prosperity of the country dependent on one or two crops or a few major industries, and is the subject firm's financial condition likely to be affected thereby? What are present economic conditions and what is their outlook? What is the relative purchasing power of the population and can it absorb our goods? Are our products of such a nature as to meet a definite demand even under adverse economic conditions?

Geographic: Are there dangers from floods or earthquakes, or droughts or other natural disturbances? What are transportation facilities? Are they likely to interrupt the steady flow of merchandise inward and outward? How far distant is the customer and what are the means of communication?

Commercial: What are the terms usually granted the trade? Who are our principal competitors and what are their terms? How long have they operated in the market and with what results? Is our line such that we should, if possible, grant equal terms as our competitor or have we superiority in quality, service, delivery to offer which may command a premium in terms as well as price? Are there any trade usances to be taken into account?

Racial or National Characteristics: What is the reputation for integrity of the subjects' nationality? Do they move cautiously and deliberately, or are they impetuous and impulsive? Are they energetic or indolent? How does the subjct conform to these points?

Organization and Management: Is the subject firm an individual, a partnership, a limited liability company or other type of corporation? Is continuity of operation assured? Is the firm's success due largely to the ability and driving power of one man or is the organization well-knit and efficient throughout? Is their credit policy toward their customers sound? Are they well regarded by their trade?

Financial: Are the owners, the partners or management engaged in any other enterprises, and if so to what extent and do they flourish? Is anything known regarding contingent liabilities or commitments of the firm or its management for the benefit of others not normally contracted in the course of business?

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CURRENCIES OF FOREIGN COUNTRIES

The following table gives an alphabetical list of foreign countries showing the principal coins used in each, and their equivalents in United States currency at par of exchange. In the British and other colonies the coins of the parent country are used.

Abyssinia	Guerch	$0.0584
Abyssinia	Talaro	0.959
Afghanistan	Anna	0.0161
Afghanistan	Pie	0.0013
Afghanistan	Rupee	0.258
Annam	Cent	0.0048
Annam	Dollar	0.486
Annam	Sapeque	0.0009
Arabia	Caveer	0.0074
Arabia	Mocha Dollar or Piastre	0.5984
Arabia	Piastre or Mocha Dollar	0.5984
Argentine Republic	Centavo	0.0096
Argentine Republic	Peso (gold)	0.965
Argentine Republic	Peso (paper)	0.4244
Austria	Ducat (single)	1.94
Austria	Gulden or Florin	0.406
Austria	Heller	0.00203
Austria	Krone (plural, Kronen)	0.203
Austria	Maria Theresa Thaler	0.8544
Azores Islands	Milreis	1.08
Azores Islands	Ree (plural, Reis)	0.0108
Belgium	Belga	0.14
Belgium	Centime	0.00193
Belgium	Franc	0.193
Bokhara	Tanga	0.10
Bokhara	Tillah	(Varies from) 2.673 to 3.159
Bolivia	Centavo	0.0042
Bolivia	Boliviano	0.428
Brazil	Milreis	0.546
Brazil	Rei (plural, Reis)	0.00054
British Colonies in Australasia and Africa	Pound Sterling	4.8665
British East Africa	Anna	0.02
British East Africa	Pie	0.0016
British East Africa	Rupee	0.324
British Honduras	Centavo	0.01
British Honduras	Dollar	1.00
British Labuan	Cent	0.0046
British Labuan	Dollar	0.464
British North Borneo	Cent	0.0046
British North Borneo	Dollar	0.464
Bulgaria	Lev (plural, Leva)	0.193
Bulgaria	Stotinki	0.0019
Canada	Mill	0.001
Canada	Cent	0.01
Canada	Dollar	1.00
Ceylon	Cent	0.0032
Ceylon	Rupee	0.324
Chile	Centavo	0.0036

Chile	Dollar or Peso	0.365
China	Candareen	0.00703
China	Cash	0.0007
China	Mace	0.0703
Colombia	Centavo	0.0042
Colombia	Peso or Dollar	0.9733
Costa Rica	Centimo	0.0046
Costa Rica	Colon	0.465
Cuba	Peseta	0.185
Cuba	Peso	1.000
Cyprus	Para	0.0006
Cyprus	Piastre	0.0266
Danish West Indies	Cent	0.0097
Danish West Indies	Dollar	0.972
Denmark	Krone (plural, Kroner)	0.268
Denmark	Ore	0.00268
Dominican Republic	Centavo	0.01
Dominican Republic	Dollar	1.00
Dominican Republic	Peso	0.20
Dutch East Indies	Cent	0.00402
Dutch East Indies	Florin or Guilder	0.402
Ecuador	Centavo	0.0048
Ecuador	Sucre	0.487
Egypt	Ochr'-el-guerch	0.00494
Egypt	Piastre	0.0494
Egypt	Pound (Lira Egiziana, L. E.)	4.943
Finland	Penni	0.00193
Finland	Markka	0.193
France	Centime	0.00193
France	Franc	0.193
French Indo-China	Piastre	0.8720
Germany	Mark or Reichsmark	0.238
Germany	Pfennig	0.0023
Germany	Reichsmark or Mark	0.238
Gibraltar	Centimo	0.0019
Gibraltar	Peseta	0.193
Great Britain	Farthing	0.0051
Great Britain	Penny	0.0203
Great Britain	Shilling	0.2433
Great Britain	Pound Sterling	4.8665
Great Britain	Sovereign	4.8665
Greece	Drachma (plural, Drachmia)	0.193
Greece	Lepton (plural, Lepta)	0.0019
Guatemala	Centavo	0.0097
Guatemala	Dollar, Piastre or Peso	0.972
Haiti	Centavo	0.0096
Haiti	Gourde	0.25
Honduras	Centavo	0.01
Honduras	Peso	1.00
Hong Kong	Cash or Mil	0.00046
Hong Kong	Cent	0.00464
Hong Kong	Dollar	0.464
India	Anna	0.02
India	Pie	0.00167
India	Rupee	0.324
Indo-China	Piastre	0.8720
Italy	Centesimo (plural, Centesimi)	0.0019
Italy	Lira (plural, Lire)	0.193
Japan	Rin	0.00049

Japan	Sen	0.00498
Japan	Yen	0.498
Khiva	Tanga	0.10
Khiva	Tillah	(Varies from 2.024 to 2.064)
Khokand	Tanga	0.10
Khokand	Tillah	(Varies from 2.124 to 2.187)
Korea	Cash or Mil	0.0009
Korea	Cent	0.0049
Korea	Dollar	0.4976
Korea	Liang	0.0995
Liberia	Dollar	1.00
Madeira Islands	Milreis	1.08
Madeira Islands	Ree (plural, Reis)	0.0108
Malta	Penny	0.0203
Malta	Shilling	0.2433
Malta	Sovereign	4.8665
Mauritius	Cent	0.0032
Mauritius	Rupee	0.323
Mexico	Centavo	0.0049
Mexico	Peso	0.498
Morocco	Blankeel	0.0015
Morocco	Flue	0.00025
Morocco	Ounce or Okia	0.0061
Morocco	Rial or Mithkal	0.0616
Netherlands	Cent	0.00402
Netherlands	Ducat (single)	2.311
Netherlands	Florin or Guilder	0.402
Newfoundland	Cent	0.01
Newfoundland	Dollar	1.00
Nicaragua	Centavo	0.004
Nicaragua	Cordoba	1.00
Nicaragua	Dollar	0.40
Norway	Krone (plural, Kroner)	0.268
Norway	Ore	0.00268
Paraguay	Centavo	0.0099
Paraguay	Dollar or Peso	0.998
Persia	Achrefi	0.0959
Persia	Keran or K'ran	0.079
Persia	Shahi	0.0039
Persia	Toman	0.79
Peru	Centavo	0.0048
Peru	Libra (Peruvian Pound)	4.8665
Peru	Sol	0.4866
Philippine Islands	Centavo	0.005
Philippine Islands	Peso	0.50
Portugal	Escudo	1.0805
Portugal	Milreis	1.08
Portuguese East Africa	Mozambique Milreis	0.303
Roumania	Bano (plural, Bani)	0.0019
Roumania	Leu (plural, Lei)	0.193
Russia	Dwougrivnick (20 Kopecks)	0.103
Russia	Griwnick (10 Kopecks)	0.0515
Russia	Kopeck	0.00515
Russia	Pialachak (5 Kopecks)	0.02575
Russia	Piatinnick (15 Kopecks)	0.0772
Russia	Ruble	0.515
Sabak	Cent	0.0046
Sabak	Dollar	0.464

Salvador	Centavo	0.0097
Salvador	Peso	0.8078
Sandwich Islands	Cent	0.01
Sandwich Islands	Dollar	1.00
Sarawak	Cent	0.0046
Sarawak	Dollar	0.464
Servia	Dinar	0.193
Servia	Para	0.0019
Siam	At	0.0043
Siam	Catty	22.272
Siam	Fuang	0.0348
Siam	Pie	0.0087
Siam	Tamlung	1.1136
Siam	Tical	0.2784
Siam	Salung	0.0696
Society Islands	Cent	0.0096
Society Islands	Dollar or Piastre	0.9604
Spain	Centimo	0.0019
Spain	Peseta	0.193
St. Bartholomew	Cent	0.0097
St. Bartholomew	Dollar	0.97
Straits Settlements	Cent	0.0046
Straits Settlements	Dollar	0.5678
Sultanate of Brunei	Cent	0.0046
Sultanate of Brunei	Dollar	0.464
Sultanate of Sulu	Cent	0.0046
Sultanate of Sulu	Dollar	0.464
Sweden	Krona (plural, Kronor)	0.268
Sweden	Ore	0.00268
Switzerland	Centime or Rappe	0.00193
Switzerland	Franc	0.193
Tripoli	Para	0.0012
Tripoli	Piastre	0.05
Tripoli	Mahbub	1.01
Tunis	Centime or Rappe	0.0019
Tunis	Franc	0.193
Turkey	Aspre	0.0003
Turkey	Para	0.0011
Turkey	Piastre	0.044
Turkey	Purse	22.00
Turkey	Lira Turca or Medjidie	4.40
Uruguay	Centavo	0.01034
Uruguay	Peso or Dollar	1.034
Venezuela	Bolivar	0.193
Venezuela	Centavo	0.0096
Venezuela	Peso or Venezolano	0.965
Zanzibar	Cent	0.0084
Zanzibar	Dollar	0.849

DOCK RECEIPT: When the export shipment is delivered to the ocean carrier it should be accompanied by the dock receipt—prepared on the steamship company's form in the required number of copies—enumerating the packages, and giving their individual weights and measurements. The receiving clerk at the dock signs one copy of the dock receipt as acknowledgment that the goods have been delivered to the steamship company. The signed dock receipt accompanies the bills of lading when those are presented at the steamship company's office for signature.

DRAWBACK

When dutiable imported material is used in the manufacture or production of domestic merchandise which is exported the drawback law authorizes a refund or "drawback" of the import duty less one per cent. Drawback is also allowed on exported flavoring extracts, medicinal and toilet preparations, including perfumery, manufactured in the United States with the use of domestic tax-paid alcohol, the drawback being equal to the tax on the alcohol used, and on exported meats which have been cured in the United States with the use of imported salt, the drawback being equal to the duty paid on the imported salt used.

All shipments are subject to drawback, whether they are exported direct by the manufacturer or through agents or commission merchants, or by purchasers of the goods. In order to collect "drawback" the following requirements are essential: An application must be addressed to the Secretary of the Treasury before the exportation of any of the articles, requesting that a regulation be promulgated authorizing the payment of drawback on commodities that are to be exported in which duty paid materials or domestic tax-paid alcohol have been consumed.

As a prerequisite to the allowance of this drawback, the regulations require that the material must pass through some process of manufacture and that a notice of intent to export be filed with the proper collector of customs at least six hours before the goods are laden on the export vessel or cross the border into Canada or Mexico. The drawback broker or agent of the exporter at the port of exportation should be advised of all shipments subject to drawback at least one day before the shipments leave the factory or warehouse for exportation, in order that sufficient time may be afforded him to file the necessary notice of intent at the customhouse.

The general regulations (which are too voluminous to publish in full) can be obtained free of charge from the Treasury Department, Washington, D. C. A special regulation known as a "drawback rate," is issued in the case of each manufacturer whose application for drawback is approved. Such special regulations are applicable only to the manufacturers involved and vary somewhat with each case, but in general they require the manufacturer to keep the necessary records to identify the imported material and establish the quantity used, and also that such records must be open for the inspection of government officials at all reasonable times.

The further requirements of the regulations can be complied with *after* the exportation is made, but it is necessary to complete the claim within three years from the date of exportation by filing the certificates and affidavits required, otherwise the claim will be treated as abandoned. The government rulings on drawback applications are subject to amendment in accordance with current Treasury decisions. Because of the necessity for strict conformity with the government requirements in preparing the essential records and in filing applications, it is most advisable to employ the services of recognized drawback specialists.

Following is the official wording of Section 313 of the Tariff Act of 1922 relating to drawbacks:

Section 313. That upon the exportation of articles manufactured or produced in the United States with the use of imported merchandise, the full amount of the duties paid upon the merchandise so used shall be refunded as drawback, less 1 per centum of such duties, except that such duties shall not be so refunded upon the exportation of flour or by-products produced from imported wheat unless an amount of wheat grown in the United States equal to not less than 30 per centum of the amount of such imported wheat

has been mixed with such imported wheat. Where two or more products result from the manipulation of imported merchandise the drawback shall be distributed to the several products in accordance with their relative values at the time of separation. When the articles exported are manufactured or produced in part from domestic materials, the imported merchandise shall so appear in the completed articles that the quantity or measure thereof may be ascertained. The drawback on any article allowed under existing law shall be continued at the rate herein provided. The imported merchandise used in the manufacture or production of articles entitled to drawback of customs duties when exported shall, in all cases where drawback of duties paid on such merchandise is claimed, be identified, the quantity of such merchandise used and the amount of duties paid thereon shall be ascertained, the facts of the manufacture or production of such articles in the United States and their exportation therefrom, shall be determined, and the drawback due thereon shall be paid to the manufacturer, or exporter, the agent of either, or to the person to whom such manufacturer, producer, exporter, or agent shall in writing order such drawback paid, under such regulations as the Secretary of the Treasury shall prescribe.

On the exportation of flavoring extracts, medicinal or toilet preparations (including perfumery) hereafter manufactured or produced in the United States in part from domestic alcohol on which an internal revenue tax has been paid, there shall be allowed a drawback equal in amount to the tax found to have been paid on the alcohol so used. Such drawback shall be determined and paid under such rules and regulations, and upon the filing of such notices, bonds, bills of lading, and other evidence of payment of tax and exportation, as the Secretary of the Treasury shall prescribe.

DRAWBACKS

Over twenty-five years experience in handling of drawback claims

C. J. HOLT & CO., INC.

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Provided, That imported salt in bond may be used in curing fish taken by vessels licensed to engage in the fisheries and in curing fish on the shores of the navigable waters of the United States, under such regulations as the Secretary of the Treasury shall prescribe; and upon proof that the salt has been used for either of the purposes stated in this proviso, the duties on the same shall be remitted:

Provided further, That upon the exportation of meats, whether packed or smoked, which have been cured in the United States with imported salt, there shall be refunded from the Treasury, upon satisfactory proof, under such regulations as the Secretary of the Treasury shall prescribe, that such meats have been cured with imported salt, the duties paid on the salt so used in curing such exported meats in amounts not less than $100.

The provisions of this section shall apply to materials imported and used in the construction and equipment of vessels built for foreign account and ownership, or for the government of any foreign country, notwithstanding that such vessels may not within the strict meaning of the term be articles exported. (*Director of Customs, Washington, D. C.*)

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

FINANCING EXPORT SHIPMENTS

The transaction of export business involves of necessity a precise agreement between the seller in the United States and his customer abroad as to the manner in which the former is to receive payment for the goods shipped. It is the desire of the exporter to receive his payment before he parts possession with the goods. It is equally the desire of the buyer to secure the merchandise before he parts with his money. The adjustment of these obviously conflicting aims through the medium of the international banker gives rise to the problems and the practice of foreign exchange.

To speak broadly there are four methods of paying for goods purchased abroad.

(1) *The purchaser remits with the order.* This needs no explanation—the manufacturer at any rate can see the advantages of that mode of procedure. But it can be readily understood that, unless a dealer has a very large amount of surplus cash, he cannot make remittances with his order for goods which will not arrive until at least five months afterwards and a part of which at any rate may remain in his store for a year.

(2) *The purchaser opens a bank credit in favor of the manufacturer.* Here also there are drawbacks from the purchaser's point of view—in the first place he,

The State Bank

NEW YORK

Member of the New York Clearing House Association

Condensed Statement as of the Close of Business June 30, 1926.

RESOURCES

Loans and Discounts	$74,332,796.71
U. S. Municipal Bonds	9,117,443.79
Short Term Securities	13,111,600.28
Bonds and other Securities	10,160,603.65
Banking Houses	1,780,711.98
Cash and Exchanges	12,610,226.81
Customers' Liability, Account of Acceptances, etc.	5,378,638.97
	$126,492,022.19

LIABILITIES

Capital Stock	$5,000,000.00
Surplus and Undivided Profits	5,463,024.87
Reserves for Taxes, etc.	344,513.29
Quarterly Dividend Payable July 1, 1926	200,000.00
Due Depositors	110,246,345.54
Acceptances, Letters of Credit, etc.	5,238,138.49
	$126,492,022.19

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G. W. PIERSON, Asst. Cashier
D. G. CATHCART, Asst. Cashier
A. FREY, Asst. Cashier
J. E. COSGROVE Trust Officer
C. WOODWORTH, Auditor

M. M. TEICHER, Asst. Vice-President, Mgr. Foreign Department

like the manufacturer, needs all his local credit to keep his store fully stocked. Apart from that, in addition to the interest charges from the date the bank pays for the goods until he pays for them, the bank charges a commission for opening the credit.

(3) *The manufacturer ships the goods on open account and awaits remittance from the purchaser.* Here all the brunt of financing the business falls on the manufacturer, and this method does not appeal to him any more than remitting with the order appeals to the dealer in South America.

(4) *The manufacturer draws a draft on the purchaser.* This method is the most popular because, by means of a draft, neither purchaser nor manufacturer (provided they be of good standing) need wait for his money, but by combining their signatures they can jointly obtain the additional credit that they are both in need of. The "modus operandi" is as follows:

The manufacturer draws a draft, payable to his own order, on his customer and attaches thereto the full set of bills of lading, marine insurance policy, invoices and consular invoices (where such are required)—the insurance policy, invoices and consular invoices being made out in duplicate. The draft also should be drawn in duplicate, so that two complete sets can be made up and despatched by different steamers, thus preventing possible loss in the mails. This documentary draft, on being endorsed by the manufacturer, who thereby guarantees its payment, can be sold or discounted in New York City to an agent or correspondent of a bank doing business in the town where the customer resides, at a rate of discount very little higher, if at all, than the American banks charge for discounting commercial paper signed by firms doing business solely in this country. The draft is probably drawn at ninety days' sight, that is, payable in ninety days after it has been accepted by the customer, who by writing his signature and the date across the face, agrees to pay it on those conditions—the banker having agreed to deliver the shipping documents to the customer against his acceptance of the draft. It is plain now how the credit has been obtained—the foreign banker is secured, pending the acceptance of the draft, by having possession of the goods (represented by the bills of lading) and the manufacturer's signature; when the draft is accepted he receives an additional signature in exchange for the goods. Bills of lading should always be made out to the shipper's order, so that title to the goods can be conveyed by endorsement to the banker buying the draft.

Now the question arises, who is to pay the discount and bank charges? That of course depends on the condition of the sale but, as a general rule, manufacturers quote their prices, if shipment is to be made from New York City, "free on board" New York—meaning that the manufacturer pays all expenses incurred up to the time the goods are placed on board—so that interest on the amount from date of shipment is for account of the foreign customer, as well as ocean freight, consular fees, marine insurance, &c. But the manufacturer has agreed to give a long credit: this is true, but beyond lending his signature as the drawer of a draft he has not agreed to pay the cost of this credit, as his quotation f. o. b. New York clearly indicates. Therefore he has a perfect right to charge his customer with interest from the date of shipment until he actually receives cash for the goods. Supposing, as is often the case, that the draft is drawn for a sum of U. S. dollars, payable in the legal currency of the country in which the customer resides—there will be a stipulation on the bill as to whether the conversion from U. S. dollars to the foreign currency is to be at the rate for drafts "at sight" on New York or for some other usance, say 90 days' sight. If the former be the case, the interest then will run from the date of shipment until the arrival of the return remittance—if the latter arrangement be made, then interest runs from date of shipment until *90 days after* the arrival of the return remittance. It is only a matter for the customer to decide which method he prefers—in some countries, if he pays at demand rate, he pays nearly 8 per cent per annum for 90 days more than if he pays at the 90 days' sight rate, and as the manufacturer usually only charges 6 per cent per annum for interest in his invoice, it is more profitable to the customer to pay the additional interest to the manufacturer, in order to have the privilege of paying at the 90 days' sight rate of exchange. It makes no difference to

the manufacturer; the draft received in payment will be such that he will have no difficulty in discounting it at 6 per cent per annum—the rate allowed for in his invoice.

Let us consider now the number of days' interest the manufacturer is entitled to charge. We have seen that interest is due from the date of sailing; so that supposing a manufacturer has drawn on his customer at 90 days' sight for a sum of U. S. dollars to be paid in Buenos Aires in Argentine "pesos" at the current rate for checks on New York—he is entitled to charge interest to cover:

(1)	The voyage to Buenos Aires	30 days
(2)	The term of the draft	90 days
(3)	The voyage from Buenos Aires	30 days
	Total	150 days

The usual rate of interest is 6 per cent per annum, and in addition one-quarter of 1 per cent (¼ per cent) is generally added for the bank's collecting commission. Such a draft, drawn by a manufacturer of good standing, on a firm in Buenos Aires also well reported on, could almost always be discounted at a flat rate of 2½ per cent, sometimes less. How does the manufacturer fare in such a case?

Let us suppose his invoice, including freight, insurance, &c., amounts to exactly $1,000, plus 150 days' interest at 6 per cent per annum ($25), plus collecting commission of ¼ per cent ($2.50), making a total of $1,027.50.

He draws on his customer for $1,027.50 and discounts the draft with a bank in New York at 2½ per cent flat—that is, he pays $25.68 for discount, which still leaves him $1.82 on the right side for any petty disbursements he may have to make. Or if the manufacturer prefers, he can work out the amount of discount and charge the exact sum paid to the bank. In this case it is well to remember that the discount must be figured on the amount of the draft, *not* on the invoice—if a large sum be involved this is quite a serious difference; for instance, in the case of an invoice for $10,000 it is incorrect to add 2½ per cent ($250) and draw for $10,250, because when the banker deducts his 2½ per cent, the manufacturer receives only $9,993.75, instead of $10,000—the correct method being to multiply $10,000 by 100 and divide by 97½ (which is 100 less 2½ per cent). The manufacturer then draws for $10,256.41 and the banker deducts 2½ per cent ($256.41), so that the manufacturer receives exactly $10,000.

It is often requested by customers in South America that drafts be drawn in *pounds sterling* and made payable at the current rate for banker's 90 days' sight drafts on London instead of New York. It is then customary to convert the dollar amount of the invoice into pounds sterling at $4.80 per £1, and a manufacturer receiving a banker's 90 days' sight draft on London from South America in payment of his draft would, as a general rule, have no difficulty in selling it at that rate—so that a sterling draft on London at $4.80 per pound is as good as a dollar check on New York for the amount of his invoice. Before converting the invoice into pounds sterling, interest for 150 days at 6 per cent, and collection charges of ¼ per cent, as previously shown, have already been added; so that the manufacturer, when discounting or selling his draft in New York, will have no difficulty in getting the net amount of his invoice. On this occasion the banker will charge him 3½ per cent but the manufacturer loses nothing, as, by converting his invoice into sterling at $4.80 when demand rate on London is about $4.85, he has charged his customer rather more than the additional 1 per cent. This 1 per cent represents the price the customer pays for his privilege of settling the draft at the 90 days' sight rate, or only 4 per cent per annum, as against probably 7 or 8 per cent per annum if he were to settle at the demand rate.

The rate at which drafts can be sold is largely a question of how long it takes for the cash in payment of the goods to arrive in New York; but one thing must be borne in mind—drafts are seldom accepted until the goods arrive, and payment is often delayed on that account, for although mails may arrive in three or four weeks by fast steamer, cargo by slow steamer often takes longer.—(*Fred C. Harding.*)

When a shipper is to draw on consignee for value with documents, he should consign the goods on both the bills of lading and the consular invoices (when such are required) to "order" and having endorsed the full set of both documents, "in blank," they should be presented with his draft (arranged in duplicate) and certificate of insurance to the banker through whom collection is to be made. When the foreign buyer has no open credit here the shipper should fix prices in foreign currency. Drafts on Europe should be made out in the currency of the country on which drawn.

The banker through whom a draft is to be collected should always be instructed under what conditions the documents are to be surrendered—that is, whether they are to be delivered upon "acceptance of draft" or only after "payment of draft." Unless instructed to the contrary, unpaid or unaccepted drafts will not be "protested."

The proper interpretation of common phrases used in credit reports on foreign individuals or firms is often a difficult matter for Americans who are just beginning to market their products abroad. Correspondent bankers of American financial institutions frequently sum up their opinion as to the financial standing and moral responsibility of a firm in their territory by a single sentence. Such brevity is somewhat disconcerting at first, in view of the great amount of detail to which we are accustomed in the United States.

In order to help exporters who have found themselves in this predicament, there are given below various phrases used by British banks and their branches throughout the world, together with the significations usually attached to each phrase in banking circles.

"A. 1."—Highest class standing. Their drafts would discount at the most favorable rates.

"Undoubted."—Not quite up to "A. 1" standard, but undoubted for their engagements.

"Highly respectable—good for their engagements."—Good class firms who would not undertake business beyond their means.

"Keep satisfactory account."—A term often used by bankers which leaves the amount of credit to be settled by the inquirer. Usually small firms of respectable repute.

FOR SPECIAL EXPORT INFORMATION

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FOREIGN COINS

The following table lists in alphabetical order the principal coins used in the foreign countries, and gives equivalents in United States currency at par of exchange.

Abbassi	Persia	$0.019
Anna	Afghanistan	0.0161
Do	British East Africa	0.02
Do	India	0.02
Aspre	Turkey	0.0003
Att	Siam	0.0043
Balboa	Panama	1.000
Bano (plural, Bani)	Roumania	0.0019
Belga	Belgium	0.14
Bessa (copper)	Abyssinia	0.004
Blankeel	Morocco	0.0015
Bolivar	Venezuela	0.193
Boliviano	Bolivia	0.3893
Candareen	China	0.00703
Cash	China	0.0007
Cash or Mil	Hong Kong	0.00046
Do	Korea	0.0009
Catty	Siam	22.272
Caveer	Arabia	0.0074
Cent	Annam	0.0048
Do	British Labuan	0.0046
Do	British North Borneo	0.0046
Do	Canada	0.01
Do	Ceylon	0.0032
Do	Danish West Indies	0.0097
Do	Dutch East Indies	0.00402
Do	Hong Kong	0.00464
Do	Korea	0.0049
Do	Mauritius	0.0032
Do	Netherlands	0.00402
Do	Newfoundland	0.01
Do	Sabak	0.0046
Do	St. Bartholomew	0.0097
Do	Sandwich Islands	0.01
Do	Sarawak	0.0046
Do	Society Islands	0.0096
Do	Straits Settlements	0.0046
Do	Sultanate of Brunei	0.0046
Do	Sultanate of Sulu	0.0046
Do	Zanzibar	0.0084
Centavo	Argentine Republic	0.0096
Do	Bolivia	0.0042
Do	British Honduras	0.01
Do	Chile	0.0036
Do	Colombia	0.0042
Do	Ecuador	0.0048
Do	Guatemala	0.0097
Do	Haiti	0.0096
Do	Honduras	0.01
Do	Mexico	0.0049
Do	Nicaragua	0.004
Do	Paraguay	0.0099
Do	Peru	0.0048

Centavo	Salvador	$0.0097
Do	Santo Domingo	0.01
Do	Uruguay	0.01034
Do	Venezuela	0.0096
Centesimo (plural, Centesimi)	Italy	0.0019
Centime	Belgium	0.00193
Do	France	0.00193
Do	Haiti	0.0025
Centime or Rappe	Switzerland	0.00093
Do	Tunis	0.0019
Centimo	Costa Rica	0.0016
Do	Gibraltar	0.0049
Do	Philippine Islands	0.0019
Do	Spain	0.0019
Colon	Costa Rica	0.461
Cordoba	Nicaragua	1.005
Dinar	Servia	0.193
Dollar	Annam	0.486
Dollar or Peso	Argentine Republic	0.965
Dollar	British Labuan	0.464
Do	British Honduras	1.00
Do	British North Borneo	0.464
Do	Canada	1.00
Do	China	.....
Dollar or Peso	Chile	0.365
Do	Colombia	0.9733
Dollar	Danish West Indies	0.972
Dollar, Piastre or Peso	Guatemala	0.972
Dollar	Honduras	1.00
Do	Hong Kong	0.464
Do	Korea	0.4976
Do	Liberia	1.00
Do	Newfoundland	1.00
Do	Nicaragua	0.40
Dollar or Peso	Paraguay	0.998
Dollar or Sol	Peru	0.487
Dollar	Sabak	0.464
Do	St. Bartholomew	0.97
Do	Sandwich Islands	1.00
Do	Salvador	0.972
Do	Santo Domingo	1.00
Do	Sarawak	0.464
Dollar or Piastre	Society Islands	0.9604
Dollar	Straits Settlements	0.5678
Do	Sultanate of Brunei	0.464
Do	Sultanate of Sulu	0.464
Dollar or Peso	Uruguay	1.034
Dollar	Zanzibar	0.849
Drachma (plural, Drachmia)	Greece	0.193
Ducat (single)	Austria	1.94
Do	Netherlands	2.311
Dwougrivnick (20 Kopecks)	Russia	0.103
Escudo	Portugal	1.08
Farthing	Great Britain	0.0051
Florin or Guilder	Dutch East Indies	0.402
Do	Netherlands	0.402
Florin or Gulden	Austria	0.406
Flue	Morocco	0.00025
Franc	Belgium	0.193

Franc	France	$0.193
Do	Switzerland	0.193
Do	Tunis	0.193
Fuang	Siam	0.0348
Gourde	Haiti	0.25
Griwnick (10 Kopecks)	Russia	0.0515
Guerche (silver)	Abyssinia	0.032
Guilder or Florin	Dutch East Indies	0.402
Do	Netherlands	0.402
Gulden or Florin	Austria	0.406
Haikwan Tael	China	0.703
Heller	Austria	0.00203
Keran or K'ran	Persia	0.079
Kopeck	Russia	0.00515
Krona (plural, Kronor)	Sweden	0.268
Krone (plural, Kronen)	Austria	0.203
Krone (plural, Kroner)	Denmark	0.268
Krone (plural, Kroner)	Norway	0.268
Leo (plural, Lei)	Roumania	0.193
Lepton (plural, Lepta)	Greece	0.0019
Lev (plural, Leva)	Bulgaria	0.193
Liang	Korea	0.0995
Libra	Peru	4.8665
Lira (plural, Lire)	Italy	0.193
Lira Turca or Medjidie	Turkey	4.40
Mace	China	0.0703
Mahbub	Tripoli	1.01
Maria Theresa Dollar (silver)	Abyssinia	0.50
Maria Theresa Thaler	Austria	0.8544
Mark	Finland	0.193
Mark or Reichsmark	Germany	0.238
Medjidie or Lira Turca	Turkey	4.40
Menelik Dollar (silver)	Abyssinia	0.50
Mil or Cash	Hong Kong	0.00046
Mill	Canada	0.001
Milreis	Azores Islands	1.08
Do	Brazil	0.546
Do	Madeira Islands	1.08
Do	Portugal	1.08
Mithkal or Rial	Morocco	0.0616
Mocha Dollar or Piastre	Arabia	0.5984
Mozambique Milreis	Portuguese East Africa	0.303
Ochr'-el-guerch	Egypt	0.00494
Ore	Denmark	0.00268
Do	Norway	0.00268
Do	Sweden	0.00268
Ounce or Okia	Morocco	0.0061
Para	Cyprus	0.0006
Do	Servia	0.0019
Do	Tripoli	0.0012
Do	Turkey	0.0011
Penni	Finland	0.00193
Penny	Great Britain	0.0203
Do	Malta	0.0203
Peseta	Cuba	0.185
Do	Gibraltar	0.193
Do	Philippine Islands	0.193
Do	Spain	0.193
Peso (gold)	Argentine Republic	0.965

Peso (paper)	Argentine Republic	$0.4244
Peso	Chile	0.365
Peso or Dollar	Colombia	0.9733
Peso	Cuba	0.926
Peso	Dominican Republic	0.20
Peso Piastre, or Dollar	Guatemala	0.972
Peso	Mexico	0.498
Peso or Dollar	Paraguay	0.998
Peso	Salvador	0.8078
Peso or Dollar	Uruguay	1.034
Peso or Venezolano	Venezuela	0.965
Pfennig	Germany	0.0023
Pialachak (5 Kopecks)	Russia	0.02575
Piastre or Mocha Dollar	Arabia	0.5984
Piastre	Cyprus	0.0266
Do	Egypt	0.0494
Piastre, Peso or Dollar	Guatemala	0.972
Piastre or Dollar	Society Islands	0.9604
Piastre	Tripoli	0.05
Do	Indo-China	0.8720
Do	Turkey	0.044
Piastre (silver)	Abyssinia	0.032
Piatinnick (15 Kopecks)	Russia	0.0772
Pie	Afghanistan	0.0013
Do	British East Africa	0.00167
Do	India	0.00167
Pie	Siam	0.0087
Pound (Libra)	Peru	4.8665
Pound (Lira Egiziana, L. E.)	Egypt	4.943
Pound Sterling	Great Britain and Colonies	4.8665
Purse	Turkey	22.00
Rappe or Centime	Switzerland	0.00193
Ree (plural, Reis)	Azores Islands	0.0108
Do	Madeira Islands	0.0108
Do	Portuguese East Africa	0.0003
Do	Portugal	0.0108
Rei (plural, Reis)	Brazil	0.00054
Reichsmark or Mark	Germany	0.238
Rial or Mithkal	Morocco	0.0616
Rin	Japan	0.00049
Ruble	Russia	0.515
Rupee	Afghanistan	0.258
Do	British East Africa	0.324
Do	Ceylon	0.324
Do	India	0.324
Do	Mauritius	0.323
Salung	Siam	0.0696
Sapeque	Annam	0.0009
Sen	Japan	0.00498
Shahi	Persia	0.0039
Shilling	Great Britain	0.2433
Do	Malta	0.2433
Sol or Dollar	Peru	0.487
Sovereign	Great Britain	4.8665
Sovereign	Malta	4.8665
Stotinki	Bulgaria	0.0019
Sucre	Ecuador	0.487
Tael (Haikwan)	China	0.703
Talari (see Menelik Dollar)	Abyssinia	0.959

Tamlung	Siam	$1.1136
Tanga	Bokhara	0.10
Do	Khiva	0.10
Do	Khokand	0.10
Tical	Siam	0.2784
Tillah	Bokhara	(Varies from 2.673 to 3.159)
Do	Khiva	(Varies from 2.024 to 2.064)
Do	Khokand	(Varies from 2.124 to 2.187)
Toman	Persia	0.79
Toumoun (silver)	Abyssinia	0.032
Venezolano or Peso	Venezuela	0.965
Yen	Japan	0.498

THE EXPORTERS' ENCYLOPÆDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

FREIGHT FORWARDERS

The organization and operations of a forwarding agent may be roughly epitomized as follows: An active campaign is made for the patronage of manufacturers who have regular or occasional foreign shipments to make. Such clients are supplied with "Advice of shipment" forms, on which instructions are given to the forwarders and mailed to them with the railway bill of lading. These forms instruct the forwarding agents precisely what to do with the shipments to which they refer.

Upon arrival of the goods in New York the forwarding agent follows one of two courses, as may be necessary: He either takes the goods to his own warehouse, there to combine them with other goods for the same foreign destination, or he treats them precisely as would a manufacturer, or any other shipper located in New York, in delivering direct to steamer and going through the usual formalities and operations. It may be necessary for the forwarder to pack together a number of small packages, which may even be paper-covered parcels, into one large shipping case. When the forwarder has not collected a sufficient quantity for any single destination, it may be necessary for him to make up one combination shipment of packages intended for several different ports. This he will send to some correspondent abroad at a centrally located point, by whom the shipment will be broken up and distributed item by item to the neighboring ports. Forwarding agents exist all over the world, and any concern in this business is in more or less intimate touch with correspondents equipped for the same sort of operations in the principal foreign markets to which shipments are likely to be made from the United States. The agents at foreign ports are continually making up their own combinations just as do the Americans.

If a shipment handled by a forwarding agent for an American manufacturer is sufficient in volume to warrant an individual steamship bill of lading, such a document is procured. If, however, a small shipment has to be combined with several other small shipments, then the forwarding agent takes out a bill of lading in his own name covering the whole and issues his private receipts or bills of lading to the individual shippers. The bills of lading which he so issues show the name of the foreign correspondent to whom the combined shipment has been dispatched and who will make the distribution of the several items included in the whole shipment.

Needless to remark, all these operations applied in taking care and keeping track of hundreds or thousands of packages every week involve an immense amount of detail and clerical work. It must be remembered that all the formalities necessary in any foreign shipment have to be attended to, including usually also the securing of adequate marine insurance and possibly the preparation and certification of complicated consular invoices. In countries where the latter documents are necessary the employment at seaport of an agency of some description is really unavoidable by an inland manufacturer.

We have already noted how the services of a forwarding agent are practically indispensable to the inland shipper in the combination of small shipments and in the requisite attention to consular invoices wherever they are required. Some of them sometimes offer other facilities. For example, they will sometimes send goods forward "freight collect" when steamship companies themselves require prepayment. This means that the forwarding agent himself must prepay the steamship charges, but he bills the charges forward to his correspondent abroad, who undertakes their collection from consignees. Undoubtedly in such cases remuneration in suitable proportion

is obtained by the New York forwarder as well as by his correspondent abroad.

Similarly, forwarding agents will sometimes dispatch goods on C. O. D. terms, sending along to their foreign correspondents the manufacturer's invoices to be collected abroad, plus all charges that may have been involved, proceeds ultimately to be returned to the American shippers. —(*B. Olney Hough,* "Practical Exporting.")

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

FREIGHT FORWARDERS

The following firms offer special facilities for the handling of export shipments. See Classified Index of Advertisers.

NEW YORK

Advance Shipping Co. .....50 Broad St.
American Express Co. .....65 Broadway
American Foreign Service Corp. .....116 Broad St.
American Shipping Co. .....29 Broadway
Anchor Forwarding Co. .....2-4 Stone St.
D. C. Andrews & Co., Inc. .....27 Water St.
Atlantic Forwarding Co. .....45 Pearl St.
Baker, Irons & Dockstader, Inc. .....4 Coenties Slip
Baldwin Universal Co., Inc. .....40 Rector St.
Barr Shipping Corp. .....25 Beaver St.
William G. Benz & Co. .....50 Broad St.
Bernard, J. E. & Co. .....31 Bridge St.
A. V. Berner & Co., Inc. .....15 Whitehall St.
Arthur T. Blackman, Inc. .....15 Whitehall St.
Brummer & Ackerman .....11 Moore St.
Bryant & Heffernan .....44 Beaver St.
Caldwell & Co., Inc. .....50 Broad St.
A. J. DeMay & Co., Inc. .....28 Water St.
Dillon & Ralston, Inc. .....44 Whitehall St.
T. D. Downing Co. .....32 Pearl St.
Draeger Shipping Co., Inc. .....10 Bridge St.
Dyson Shipping Co., Inc. .....44 Beaver St.
Eagle Shipping Co., Inc. .....40 Rector St.
John H. Faunce, Inc. .....10 Bridge St.
Gallagher & Ascher .....29 Broadway
Fred P. Gaskel Co. .....1 Broadway
Gerhard & Hey Co., Inc. .....44 Whitehall St.
Gertzen Kerrer Co., Inc. .....4 Stone St.
H. A. Gogarty .....11-15 Moore St.
C. S. Grant & Co., Inc. .....80 Broad St.
Frederic Henjes Jr., Inc. .....31 Water St.
E. Hennigson Co., Inc. .....10 Bridge St.
Hensel, Bruckmann & Lorbacher, Inc. .....29 Broadway
Hilton & Son .....15 Moore St.
L. S. Holtzoff & Co. .....47 Broadway
International Forwarding Co., Inc. .....6 State St.
Intersped Agency .....44 Whitehall St.
Judson Freight Forwarding Co. .....92 Beaver St.
Karr, Ellis & Co., Inc. .....10 Bridge St.
Keer, Maurer Co. .....25 Broadway
Legion Shipping Co. .....42 Broadway
Lunham & Moore, Inc. .....11 Broadway.
Lunham & Reeve, Inc. .....42 Broadway
F. Marti & Co., Inc .....44 Whitehall St.
Masscé & Co., Inc. .....115 Broad St.
A. J. Morris .....8 Broadway.
National Shipping Co. .....24 Stone St.
W. P. Neth Co., Inc. .....44 Whitehall St.
North American Forwarding Corp. .....27 William St.
Pitt & Scott, Inc. .....55 Front St.

Porto Rican Express Co. .....58 Washington St.
C. H. Powell Co. .....1 Broadway
Richard Shipping Co. .....29 Broadway
A. E. Ryan & Co. .....25 Broadway
H. W. St. John & Co. .....37 Pearl St.
Schenkers, Inc. .....810 Bridge St.
Sellers Transportation Co., Inc. .....34 Stone St.
Luigi Serra, Inc. .....7 Water St.
G. W. Sheldon & Co. .....8 Bridge St.
H. A. Shirley & Co., Inc. .....44 Whitehall St.
A. J. Smith & Co. .....27 Beaver St.
W. O. Smith & Co., Inc. .....32 Water St.
Milton Snedeker Corporation .....44 Whitehall St.
Stone-Gross Shipping Co., Inc. .....11 Moore St.
C. A. Sullivan & Co., Inc. .....44 Whitehall St.
Trans-Continental Freight Co. .....40 Rector St.
Triad Shipping Co., Inc. .....80 Wall St.
Wedemann, Godknecht & Lally, Inc. .....1 Broadway
Williams & Terhune, Inc. .....10 Bridge St.
T. F. Wilmot & Co. .....24 State St.
Edwin L. Wynne .....23 Beaver St.

ATLANTA

American Express Co. .....29 Luckie St.

BALTIMORE

American Express Co. .....132 West Fayette St.
Baldwin Universal Co. .....515 American Bldg.
Barr Shipping Corp. .....Marine Bank Bldg.
Dyson Shipping Co., Inc. .....49 S. Gay St.
North American Forwarding Corp. .....Chamber of Commerce.
A. E. Ryan & Co. .....Marine Bank Bldg.
C. A. Sullivan Co., Inc. .....American Bldg.

BIRMINGHAM, ALABAMA

American Express Co. .....4 North 19th St.

BOSTON

American Express Co. .....43 Franklin St.
D. C. Andrews & Co. of Mass. .....92 State St.
Baldwin Universal Co. .....141 Milk St.
Caldwell & Co., Inc. .....110 State St.
T. D. Downing & Co. .....88 Broad St.
Fielding & Co., Inc. .....131 State St.
M. H. Garvey Co. .....141 Milk St.
C. S. Grant & Co. .....131 State St.
Judson Freight Forwarding Co. .....84 Old South Bldg.
H. P. Lambert Co., Inc. .....114 State St.
C. H. Powell Co. .....88 Broad St.
W. N. Proctor Co. .....53 State St.
Stone & Downer Co. .....148 State St.
Trans-Continental Freight Co. .....Old South Bldg.

BUFFALO

American Express Co. .....Main & Erie Sts.
Baldwin Universal Co. .....22 Ellicott Sq. Bldg.
John H. Faunce, Inc. .....Ellicott Square Bldg.
Trans-Continental Freight Co. .....Ellicott Square Bldg.

CHICAGO

American Express Co. .....15 North Wabash Ave.
American Shipping Co. .....79 West Monroe St.
D. C. Andrews & Co., Inc. .....14 East Jackson Boulevard
Baker, Irons & Dockstader, Inc. .....714 Marquette Bldg.
Baldwin Universal Co. .....53 Jackson Boulevard
J. E. Bernard & Co. .....First National Bank Bldg.
Caldwell Shipping Co. .....Webster Bldg.
Dyson Shipping Co., Inc. .....20 W. Jackson Blvd.
Gallagher & Ascher .....112 W. Adams St.
C. S. Grant & Co., Inc. .....327 South La Salle St.
E. Hennigson Co., Inc. .....327 South La Salle St.
Hensel, Bruckmann & Lorbacher, Inc. .....53 West Jackson Blvd.
International Forwarding Co., Inc. .....431 S. Dearborn St.
Judson Freight Forwarding Co. .....147 So. Dearborn St.
G. W. Sheldon & Co. .....220 South State St.
Trans-Continental Freight Co. .....203 South Dearborn St.

CINCINNATI

American Express Co. .....Fourth & Race Sts.
Trans-Continental Freight Co. .....Union Trust Bldg.

CLEVELAND

American Express Co. .....2048 East Ninth St.
Judson Freight Forwarding Co. .....408 Swetland Bldg.
Trans-Continental Freight Co. .....Hippodrome Bldg.

DALLAS

American Express Co. .....1306 Commerce St.

DENVER

American Express Co. .....1643 Stout St.
Trans-Continental Freight Co. .....1700 Fifteenth St.

DETROIT

American Express Co. .....25 Fort St., West
Baker, Irons & Dockstader, Inc. .....Free Press Bldg.
Baldwin Universal Co. .....948 Penobscott Bldg.
Judson Freight Forwarding Co. .....515 Transportation Bldg.
Trans-Continental Freight Co. .....Free Press Bldg.

INDIANAPOLIS

American Express Co. .....32 South Meridian St.

KANSAS CITY

American Express Co. .....1125 McGee St.
Judson Freight Forwarding Co. .....1529 Oak St.

LOS ANGELES

American Express Co. .....724 South Olive St.
Judson Freight Forwarding Co. .....108 West 6th St.
S. L. Kreider .....375 Pacific Electric Bldg.
Trans-Continental Freight Co. .....Van Nuys Bldg.

MEMPHIS

American Express Co. .....124 North Court St.

MILWAUKEE

American Express Co. .....366 Broadway
Judson Freight Forwarding Co. .....16 West Water St.

MINNEAPOLIS

American Express Co. .....619 Marquette Ave.

MONTREAL

American Express Co. .....521 Phillips Square
H. W. St. John & Co. .....Coristine Bldg.
Guy Tombs, Ltd. .....285 Beaver Hall Hill

NEW ORLEANS

American Express Co. .....707 Gravier St.
John H. Faunce, Inc. .....Whitney-Central Bldg.
A. E. Ryan & Co. .....Vincent Bldg.
C. A. Sullivan Co., Inc. .....Vincent Bldg.
North American Forwarding Co. .....

NORFOLK

Fred P. Gaskell Co. .....Law Bldg.
Norton & Ellis, Inc. .....Brokers Exchange.
A. E. Ryan & Co. .....
W. O. Smith & Co., Inc. .....McKevitt Bldg.

PHILADELPHIA

American Express Co. .....1708 Chestnut St.
D. C. Andrews & Co., Inc. .....Drexel Bldg.
Baldwin Universal Co. .....1038 Public Ledger Bldg.
Barr Shipping Corp. .....Drexel Bldg.
Caldwell Shipping Co. .....Course Bldg.
John H. Faunce, Inc. .....Drexel Bldg.
Judson Freight Forwarding Co. .....922 Drexel Bldg.
Keer, Maurer Co. .....Bourse Bldg.
North American Forwarding Co. .....
A. E. Ryan & Co. .....Bourse Bldg.
C. A. Sullivan, Inc. .....Drexel Bldg.
Trans-Continental Freight Co. .....Drexel Bldg.

PITTSBURGH

American Express Co. .....909 Liberty Ave.
Baldwin Universal Co. .....510 House Bldg.
John H. Faunce, Inc. .....Oliver Bldg.
Judson Freight Forwarding Co. .....437 Oliver Bldg.

PORTLAND (OREGON)

American Express Co. .....Sixth & Oak Sts.
Trans-Continental Freight Co. .....Thirteenth and Kearny Sts.

ST. LOUIS

American Express Co. .....Ninth & Locust Sts.
Baldwin Universal Co. .....1300 North Broadway
Judson Freight Forwarding Co. .....1537 Boatman's Bank Bldg.

SALT LAKE CITY

American Express Co. .....26 West Second South St.

SAN FRANCISCO

American Express Co. .....Market St. at Second
Baldwin Universal Co. .....579 Monadnock Bldg.
Caldwell & Co., Inc. .....210 California St.
Dyson Shipping Co., Inc. .....311 California St.
Judson Freight Forwarding Co. .....64 Pine St.
Trans-Continental Freight Co. .....Monadnock Bldg.
Williams & Terhune, Inc. .....306 California St.

SEATTLE

American Express Co. .....804 Third Ave.
Dyson Shipping Co., Inc. ..... Dexter-Horton Bldg.
Trans-Continental Freight Co. .....Alaska Bldg.

GENERAL AVERAGE: A loss arising from a sacrifice or extraordinary expense *purposely* made or incurred for the preservation of the ship and contents from danger and including the cost of measures taken for the prevention of a greater loss. A loss sustained for the benefit of all, to equalize which all contribute.

Owners of insured merchandise are reimbursed by the underwriters on presentation of general average adjustment statement. Goods not insured are held until the general average is satisfied or its owners give bonds for this satisfaction. This means that the insurance company pays the proportion of the expense charged against a shipment when it has been insured, and that the legal owner of the shipment must pay this proportion of the expense in case insurance has *not* been effected. The assessments are made on the appraised value of goods at the port of destination, not on the *insured* value.

In practically all cases of general average, the payment of deposits by the merchant can be avoided, if he is insured, by having his insurance company furnish to the average adjusters a guarantee that all proper general average and salvage charges will be paid on completion of the adjustment. (See *Marine Insurance.*)

HARTER ACT: The liabilities of a steamship company in the United States are defined by what is known as the Harter Act, an act of Congress of February 13, 1893. This act, in part, declares that "if the owner of any vessel transporting merchandise or property to or from any port in the United States of America shall exercise due diligence to make the said vessel in all respects seaworthy and properly manned, equipped and supplied, neither the vessel, her owner or owners, agent or charterers shall become or be held responsible for damage or loss resulting from faults or errors in navigation or in the management of said vessel, nor shall the vessel, her owner or owners, charterers, agent or master be held liable for losses arising from damages of the sea or other navigable waters, acts of God, or public enemies, or the inherent defect, quality or vice of the thing carried, or from insufficiency of package, or seizure under legal process, or for loss resulting from any act or omission of the shipper or owner of the goods, his agent or representative, or from saving or attempting to save, life or property at sea, or from any deviation in rendering such service." The statute applies to coastwise shipping as well as to shipping between domestic and foreign ports. The carrier is still liable for damage arising from negligence in loading, stowage or the proper delivery of the cargo. As to other matters, it is bound simply to supply a seaworthy boat and officers and crew chosen with reasonable care. For negligence of officers and crew in navigating the vessel the owners are not liable.

HAZARDOUS CARGO: Every package containing *hazardous cargo* (explosives or other dangerous articles), when presented to a common carrier for shipment, *must have plainly marked on the outside thereof the contents thereof;* and it is unlawful for any person to deliver or cause to be delivered to any common carrier engaged in interstate or foreign commerce by land or water, for interstate or foreign transporta-

tion, or to carry upon any vessel or vehicle engaged in interstate or foreign transportation any explosive or other dangerous article under any false or deceptive marking, description, invoice, shipping order or other declaration, or without informing the agent of such carrier of the true character thereof, at or before the time such delivery for carriage is made. Anyone who knowingly violates or causes to be violated any provision of this section may be fined not more than $2,000 or imprisoned not more than eighteen months, or both.

The Department of Commerce and Labor has decided that "Commercial alcohol, including grain, wood and denatured, is not a like explosive burning fluid or a like dangerous article to the several articles enumerated in the statute, covering the carriage of such articles by passenger steamers, and hence its carriage as freight or use as stores on passenger steamers is not prohibited by Section 4472, of the Revised Statutes."

Shipments of varnish may be accepted by steamers carrying passengers, subject to the following requirements: Varnish with a flash point not lower than 50 degrees F. may be shipped when contained in securely closed metal cans containing not more than 5 gallons in each can; or with a flash point of not less than 20 degrees F. in securely closed bottles or cans containing not more than 1 gallon in each vessel. The cans or bottles to be packed in strong boxes or barrels, and described as "Varnish in metal cans" or "Varnish in glass." Shipping receipts must state as part of the description of the articles therein "No label required." They must also bear the following certificate signed by the shipper or his authorized agent. "This is to certify that the above articles are properly described by name, and are packed and marked and in proper condition for transportation according to the regulations prescribed by the Interstate Commerce Commission."

After a careful investigation of the methods of handling and storing benzol, toluol and other explosive inflammable material in New York harbor, the following rule has been adopted by the Commissioner of Docks, after consultation with the Admiralty and the Fire Commissioner:

"The loading or discharging, or keeping on any wharf, pier or bulkhead, or any lighter, barge or other craft moored to any wharf, pier or bulkhead in the city, of benzol, toluol, or explosives or explosive material in excess of the amount required for the vessel's own use for signaling or life-saving purposes shall not be permitted, without a written permit therefor being first had and obtained from the Commissioner of Docks."

The limit of weight of explosives which may be loaded at the docks is one ton. All explosives above this weight must be transferred to ship from lighter only in anchorages in Gravesend Bay or Sandy Hook bight. No transfer of explosives can be made except under the supervision of the captain of the port. The latter has directed that where small quantities of explosives are transferred to ship at her loading pier, it must be from lighter on the offshore side.

There is a United States statute relating to the shipment, among other things, of nitroglycerine, naptha, benzine, benzole, coal oil, crude or refined petroleum, or other like explosives, burning fluids, or dangerous articles carried as freight or used as stores on any steamer carrying passengers. Under the provisions of the statute every person who knowingly transports or delivers any of the articles above referred to for shipment by a vessel carrying passengers shall be punished by a fine of not less than one thousand dollars nor more than ten thousand dollars. In view of the above, shippers must always obtain a "special permit" from the transportation company before making delivery of cargo of a hazardous or inflammable nature. Delivery of this character of cargo is always required immediately prior to the sailing of the steamer.

LETTERS OF CREDIT

In the financing of an importation there are several possible combinations of parties at interest. Although a shipment is made direct by the exporter in a foreign country to the importer in the United States, the seller does not usually rely upon the unsupported credit of the buyer abroad and generally requires a bank guarantee. The importer, therefore, calls upon his bank to lend its credit to the transaction, and thus the exporter is given the right to draw upon a banking institution instead of a commercial house. But even this added responsibility does not always satisfy the exporter, who may prefer funds in his own country, and, in this event, the American bank requests a foreign correspondent bank to notify the exporter that it will negotiate his drafts. He may, therefore, sell his bills of exchange either to the notifier or to his own local bank. Hence, a letter of credit may involve such different parties as the importer, credit issuer, notifier, negotiator, any indorser of the completed drafts, and lastly the exporter.

The legal relations between these parties are expressed in a number of documents, but in this discussion only the import and export letters of credit need be considered. The import letter of credit is the authorization addressed to the beneficiary in one country by the credit-issuing bank in another under which the former is given the right to draw drafts up to a specified sum and within a definite time, and the latter undertakes to honor the drafts when presented. The export letter of credit is the advice from a bank to the beneficiary that a credit has been opened in his favor by a foreign bank and that the notifying bank agrees to honor drafts drawn by the beneficiary.

Letters of credit may be classified also according to their terms and conditions. If a bank agrees to honor drafts drawn by the exporter only when accompanied by satisfactory bills of lading, consular and commercial invoices, the statement is called a documentary letter of credit. It is termed a clean or "open" credit if such stipulations are not mentioned.

A broad basis of classification of letters of credit rests on the right of the issuing bank to rescind its engagement to honor drafts drawn by the beneficiary. If the credit-issuing bank reserves the right to withdraw from the undertaking, the document is styled a "revocable" letter of credit. The "irrevocable" letter of credit contains a definite engagement on the part of the issuing bank to honor drafts drawn by the beneficiary in accordance with the terms and conditions specified in the letter. This engagement may not be canceled by the issuing bank prior to the expiration date without the consent of the beneficiary. The "irrevocable" letter of credit may be strengthened further by having the notifying bank in the same country as the exporter add its unqualified assurance that it will pay or accept the bills drawn by him even if the foreign bank should refuse to honor them. It is then called a "confirmed" export letter of credit. Expressing, therefore, both the definite undertaking of the issuer and also of the notifier, it is actually an "irrevocable-confirmed" letter of credit. Where the notifying bank does not add its guarantee, the credit is described as "unconfirmed," since the advising bank maintains that it is merely transmitting the information of the credit to the beneficiary without incurring liability for its continuance. Thus three classes of letters of credit may exist: (1) Irrevocable by the issuer and confirmed by the adviser; (2) irrevocable by the issuer but unconfirmed by the adviser; (3) revocable by the issuer and also unconfirmed by the adviser.

MARINE INSURANCE

Marine insurance is a contract between the insurance company and the shipper or owner of merchandise, whereby the insurance company agrees, in consideration of a specified premium, to make good to the party insured any loss or damage, not exceeding the sum insured, that may come to the merchandise during the voyage specified, from perils of the sea and other causes that are named in the policy.

Every export shipment is or should be represented by four documents, i.e., bill of lading, invoice, bill of exchange, and insurance policy or certificate, and it is of as much importance for the shipper to give as careful consideration to the insurance document as to the other documents, for it is the insurance company that is expected to make good any loss or damage that may come to the shipment, and unless the insurance policy or certificate so provides, and is properly made out, it is quite probable the purchaser will find it impossible to collect any reimbursement for his loss, or that considerable difficulty will be found in doing so.

Outside of the possibility of loss or damage to his merchandise, the exporter will find that, in case of any disaster or casualty occurring to the vessel on which his goods are laden, he is held responsible for his proportion of the expenses or sacrifices that the owner of the vessel or his agents incur for the good of all concerned; and under the terms of the ocean bill of lading, there is a lien on the goods until the general average assessed against such shipment is paid. The temporary deposit is never under 2 per cent of the value of the merchandise, although some refund may be made later, but even then the deposit required is

DESPARD & CO.

7 Hanover Street :: New York

Marine and General Insurance Brokers
Adjusters of Average

Invite inquiries concerning the insurance of marine and transportation risks of every kind. Correspondents in the United States, Canada and Europe.

Telephones: 1630—1631—1632 / 1633—1634—1635 Bowling Green

Cables: Despard, New York

practically certain to be larger than any premium necessary to insure the shipment.

Even the most simple form of marine insurance, covering damage only in case of the vessel being stranded, sunk, burned or in collision, includes the assuming of all general average and salvage charges assessed against the goods, based on their insurance value; and by this arrangement the insurance company either guarantees the payment of all such charges when the statement is finally prepared (usually at least six months later) or makes immediate refund of the cash deposit made by the consignee, instead of making it necessary for him to await final adjustment, as would be the case if the goods were uninsured.

Marine insurance does not cover all damage or loss of merchandise, and "perils of the sea" do not include chafing or the ordinary wear and tear to the cargo that are certain to result from a sea voyage. What the insurance provides against is the unusual occurrence, such as shifting of cargo due to stress of weather, damage by sea water from collision and other similar casualties, to such an extent as may be agreed upon in each individual case. While it has been repeatedly held by different courts that there must be some casualty before there is a claim, it is possible on some classes of merchandise to obtain insurance against loss or damage arising from any cause, but only at a proportionate increase in the premium. Under any ordinary policy, loss from theft or pilferage is not covered and, if desired, must be especially arranged for.

It can, therefore, be plainly seen that the exporter must depend upon well established and reputable insurance companies and brokers to look after his marine insurance arrangements. Having decided upon the company or brokers, every facility should be given to them to ascertain fully the requirements of the particular merchandise involved. Owing to its character, marine insurance is based on honesty and fair dealing, and, if the exporter expects such service from the insurance company, his dealings with the company and the brokers must be upon the same basis.

As every merchant who is in the export business, with any intention of extending same, knows that he must strive to please his foreign customers, he should bear in mind that all shipments for export should be packed in such a manner as to make their delivery at destination in a perfect condition as certain as possible; or if they should arrive damaged, have insurance that will make good such loss or damage with the least possible annoyance or loss of time to the customer, and not simply to furnish the cheapest form of insurance obtainable.

Most of the cargo insurance written to-day is under what is known as an "open policy," which is a contract between the insurance company issuing same and the shipper, by which the insurance company binds itself to protect by insurance, in accordance with the policy conditions, all shipments made by the assured automatically from the moment the shipment leaves the factory, store or warehouse at initial shipping point, in the interior or at the seaboard, and remaining in force continuously until delivered at factory, store or warehouse at destination, the consideration being that the assured shall, as soon as practicable after they have knowledge thereof, report all their shipments to the insurance company and at the end of each month pay the premiums on the shipments reported, in accordance with the schedule of rates attached to the policy. No hard and fast form of contract can be provided for such an open policy, as it must be specially written to meet the requirements of each particular shipper and class of merchandise. It should be free from technicalities and as concise as possible, so that no misunderstanding can arise in connection with any claim for loss or damage.

Chartered 1842

Atlantic
Mutual Insurance Co.

49-51 Wall Street, New York

This Company chartered in 1842 is today one of the largest and best known Insurance Companies in the United States, writing exclusively Marine and Inland Transportation Insurance on a mutual basis.

Marine
and
Inland Transportation Insurance

The most important point to be considered, however, is to obtain the contract that will give the best protection, with fairness to both the insured and the insurers, at an equitable rate, and have it written and handled by brokers who can be trusted to give it the very best attention at all times.

As the bankers will not handle bills of exchange relating to export shipments without bill of lading, invoices, and insurance certificate attached, the insurance company will, under an open policy contract as outlined above, furnish the assured with a supply of certificates to be used and countersigned by them as needed, thus obviating any delay in getting the documents in the hands of the bankers, and allowing settlement of claims with the consignee at destination.

Having made all his insurance arrangements, the exporter should make absolutely sure that he fully understands the conditions of his policy, going over it carefully with his brokers so that no misunderstanding can arise in case of loss, and, once having made the full arrangements, should live up to the terms of his contract in every way; and in case of any change in the conditions of his business from those on which the contract was based, he should immediately notify the brokers, so that if necessary the contract could be amended accordingly.

All ordinary marine insurance policies exclude the right of the assured to claim for loss, damage, or expense arising from capture, seizure, restraint, detention, or destruction, and the consequences thereof, or of any attempt thereat and also from all consequences of riots, insurrection, hostilities, or warlike operations, whether before or after declaration of war; and whether lawful or unlawful; and whether by the act of any belligerent nations, or by governments of seceding or revolting states, or by unauthorized or lawless persons therein, or otherwise; and whether occurring in a port of distress or otherwise.

However, under warlike conditions, such as prevail at present, war risk policies may be obtained covering such loss or damage, but excluding claims for delay, deterioration and/or loss of market. In such cases, however, it is customary for the underwriters accepting the risk to require the assured to warrant not to abandon their merchandise in case of capture, seizure, or detention until after condemnation; nor to abandon in case of blockade, and to be free from any claim for loss or expense in consequence of blockade, or any attempt to evade same, but in event of blockade to proceed to an open port and there end the voyage. This war risk on a marine policy does not extend to cover on shore, and does not cover any illicit or prohibited trade, or any trade in contraband of war, unless the fact of such trade is clearly stated to the company when the risk is offered and they especially accept such risk.

Under maritime practice neutral cargo in a neutral ship even if consigned to a port of one of the belligerent parties is not supposed to be liable for confiscation if captured, neither is neutral cargo consigned to a neutral port in a ship belonging to one of the belligerent nations, but in case of capture, seizure, restraint, or detention, the prize court of the country making the capture, seizure, restraint, or detention is the court of last resort, and while protest can be made to their decisions, they are nevertheless final when fully decided after appeal, and it therefore follows that it is advisable to cover such contingencies by insurance as far as possible.—(*S. Willson Richards.*)

The shipper can arrange to have his insurance to attach from the time his goods are receipted for by the vessel or her agents, and to continue after discharge at port of destination until delivered to the consignee, but this arrangement must be specially made, because the ordinary policy of

insurance covers the risk only when the goods are actually laden, and terminates with discharge of the goods at port of destination. Should the vessel on which the goods are shipped be diverted from her voyage to an extent that the voyage is considerably extended (as for instance through the closing of the Panama or Suez canal), shippers should make certain that their shipments are covered by their marine insurance policies for the extended voyage.

Exceptional risks which are not incorporated in the policy may be provided for; this also must be a matter of special agreement when making the insurance.

It is assumed that, unless specified to the contrary, all goods are shipped *under* deck; therefore, when goods are shipped *on* deck, it is obligatory upon the shipper to notify the insurers accordingly and pay an increased rate. Goods laden on deck are insured free of claim for damage arising from exposure to the elements or perils of the sea, unless caused by stranding, sinking, burning or collision of the vessel, but the insurers are liable for jettison and/or washing overboard.

The ordinary policy of insurance excludes claims for damages or what is termed "particular average" on certain classes of goods such as grain, and so forth. When it is desired to insure such goods subject to "particular average" it must be specially provided for in the application for insurance. (See *General Average; Particular Average.*)

In the event of loss or damage happening to the goods insured (see *Pilferage*), it is necessary for the shipper, owner or consignee of the goods to immediately notify the underwriters or their agents of the accident or damage. In the event of there being doubt as to who shall be liable for the damage or loss, a preliminary notice of claim against the carriers should be filed, in order to comply with the time limit in the B/L (which is usually 48 hours), so that the underwriters may not contend that the obligation imposed upon the insured by the "Sue and Labor" clause has not been fulfilled and that they, the underwriters, may be protected in the event of there being recourse against the bailees.

The agent of the underwriter having been advised of the accident or loss, the consignee, owner or shipper should see that he obtains from the agent of the underwriters or, if there be no agent of the underwriters at the outport, Lloyds' Agent or the Agent of the National Board of Marine Underwriters, an itemized statement setting forth the following:

1. The cause of the damage.
2. Amount thereof (depreciation in per centum or extent of loss in currency).
3. Sound arrived value (duty paid).
4. Rate of exchange.

This document having been obtained, the underwriters having no settling agent at destination, the loss should be returned to the shipper for collection from the underwriters in the country of origin. It is necessary for the following documents to be returned in substantiation of the loss:

a. Survey Report.
b. Protest.
c. Full set signed Bills of Lading, duly endorsed.
d. Certificates of insurance, duly endorsed.
e. Assignment of interest to the underwriters. (This is necessary in the event of salvage.)
f. Original invoice.

If these documents are not returned, it is impossible to substantiate the loss, as each and all are necessary for the proving of the claim.—(*C. L. Despard.*)

Particular Average Insurance is not insurance against all risks. Particular average is a loss which falls on a particular parcel of goods and must be caused by a peril insured against. Inasmuch as in a marine policy, the perils usually insured against are perils of the sea and acts of God, it is not wholly correct to say that particular average can be equivalent to all risks insurance, unless the all risks cover can be incorporated in the policy. If, however, the policy covers damage by fresh water, breakage, extraordinary ullage and damage due to exposure, etc., then a claim for breakage or ullage would be a particular average claim and would be paid. Generally speaking, though, goods insured subject to particular average, that is to say, with a 3 per cent, 5 per cent or 10 per cent franchise, as the case might be, would not permit the owner to collect for breakage or ullage unless the proximate cause of such breakage or ullage were a peril of the sea or an act of God. When it is expected to recover for such losses, the policies should be written: "Against all risks of transportation and/or navigation," or "All risks of damage of whatsoever nature," or if it is desired to qualify the underwriters' liability: "Subject to particular average, if amounting to 5 per cent, but to pay all loss or damage occasioned by breakage, sweat, extraordinary ullage, fresh water or exposure." (*C. L. Despard.*)

It might be well to add that when a foreign customer instructs the manufacturer or supplier here to effect insurance against "All Risks" that the foreign buyer, in all probability, means all marine and war risks and not "All Risks of Transportation and/or Navigation." In other words, by "All Risks," the foreign buyer probably means Particular Average insurance with the "Free of Capture, Seizure, etc.," clause deleted. I rather think correspondence between the manufacturer or supplier and the foreign buyer would develop this, although, of course, if definite instructions are to be followed to the letter, then there is nothing for the manufacturer or supplier to do but to furnish insurance against "All Risks of Transportation and/or Navigation" or "All Risks of Damage Howsoever Arising"; both clauses to cover the risks of war, strikes, riots and civil commotions. (*C. L. Despard.*)

Marine Insurance in its older form, covered goods only while waterborne, that is to say, the voyage commenced upon loading on board of the carrying vessel (or craft for transfer to the carrying vessel), and ended when the goods were landed safely on shore at port of destination. Later, the protection was extended to include the risks of fire and flood while on dock awaiting shipment or after discharge, but only for a very limited time. Still later, the Marine policy was extended, upon request, to cover merchandise while at risk of the owner, from the time of leaving the warehouse until delivered to warehouse at final destination; it always being understood that this protection applied only so long as the goods were actually moving or in the usual course of transportation, and not subjected to extraordinary delays or detentions. Lastly, in open policies of Marine Insurance, the full warehouse to warehouse clause became a part of the usual form of Marine contract, and this clause served to protect the owner of the insured goods while on through voyage from factory or warehouse

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at initial point of shipment to store, factory or warehouse at final destination, while in due course of transportation.

This clause does not intend to protect goods during unusual delay, except upon special consent of the underwriter and usually upon payment of an additional premium. Accordingly, in reporting risks, it is not sufficient to report the movement of goods from port of shipment to port of destination, if the protection of the full warehouse to warehouse clause is to be availed of. If the goods are moving from the interior and the destination is beyond the port of discharge, the full voyage should be reported and a commensurate premium paid. It must be remembered, however, that this clause is generally a part of the contract policy which covers automatically, provided risks attaching thereunder are reported in good time, and the policy would, therefore, automatically protect from warehouse to warehouse, provided the voyage is properly and adequately described. This is sometimes done in general terms, that is to say, from the interior of the United States, via New York to Huddersfield, via Southampton, or to interior of England, via Southampton.

Under the general warehouse to warehouse clause various circumstances besides delay might arise after discharge from steamer, which would take from the goods the protection of this clause; physical sale and acceptance of the goods themselves short of warehouse might terminate the original voyage and hence the insurance, for, in such a case, the store or warehouse originally contemplated would not be the store or warehouse to which the goods, after sale, would be destined, inasmuch as the buyer would presumably order them to his own warehouse. On the other hand, if the documents, instead of the goods, are purchased, then, in our opinion, the insurance would continue to protect the goods until delivered into warehouse at final destination. An insurance policy or certificate, being part of the shipping documents, must itself be negotiable and follow the various changes in ownership of the goods. (*C. L. Despard.*)

THE EXPORTERS' ENCYCLOPÆDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

MARKING PACKAGES: The marking of packages plays a very important part in export shipping. All packages must be distinctly marked with the port of destination, together with the name of the consignee—or preferably with a symbol or private sign which will enable the identification of the packages and their consignee. In shipping to several South American countries all the marks on the packages must be *stencilled,* brush marking not being allowed. Other countries require that the marks, numbers, and so forth, must be placed on two or more adjacent sides of the packages. Others again require the net and gross weights in kilograms on each package and a number which must correspond with the number of the package as given in the consular documents. Failure to observe these regulations always results in fines, delays and annoyance at destination. Stencil letters should be not less than two inches in height. It is of the greatest importance that nothing but the shipping marks, such as appear on the invoice and the bill of lading, be put on the cases. Stencilling the contents on the cases serves principally as a guide to the pilferer.

Shippers should appreciate that it is quite useless to mark in English *only,* such expressions as "handle with care," "this side up," and so forth, on packages intended for foreign countries, where English is not spoken or understood by those who will handle the freight. If any such instructions are necessary, they should be stated in the language of the country for which they are destined, as well as in English.

MEASUREMENT OF CARGO: Disputes are frequent between shippers and steamship companies in regard to the cubic measurements of packages. Sometimes these are the result of careless measurement on the part of the shipper, but usually the dispute arises because of the fact that steamship companies, as a rule, measure all packages in a rectangular way, so that all irregularly shaped packages are estimated as though rectangular and are figured by their greatest dimensions. The reason for this is that irregular packages are not easily stowed, as it may be difficult to find smaller packages to fill in the vacant spaces, in which case "dunnage" or ship's lumber has to be used to keep the cargo from shifting.

Although a steamship company may have been charging on a certain kind of goods according to a weight basis, they may at any time change to a measurement basis, and this occurs for many reasons. For instance, a steamship company may find that competing lines, either from this country or from Europe, are charging on this class of goods on a measurement basis, and in order to equalize rates the change is made to a measurement basis.

There is no doubt of the steamship company's right to charge on either basis, whichever will give them the most revenue, and the steamship companies do not hold themselves to maintain their rates for any length of time, unless by freight contract arranged between them and the shipper for a stated time, and this is the only way that a shipper can protect himself against changes of rates.

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20 Vesey St., New York Phone, Whitehall 1247

METRIC SYSTEM OF WEIGHTS AND MEASURES: The Metric System is obligatory in Argentina, Austria, Belgium, Brazil, Bulgaria, Chile, Colombia, Kongo, Costa Rica, Cuba, Denmark, Finland, France and colonies, Germany, Guatemala, Holland and colonies, Honduras, Hungary, Italy, Luxembourg, Mexico, Nicaragua, Norway, Peru, Portugal and colonies, Roumania, Salvador, Servia, Siam, Spain, Sweden, Switzerland, Tunis, Uruguay.

Metric Weights

Milligram (1/1000 gram) equals 0.0154 grain.
Centigram (1/100 gram) equals 0.1543 grain.
Decigram (1/10 gram) equals 1.5432 grains.
Gram equals 15.432 grains.
Decagram (10 grams) equals 0.3527 ounce.
Hectogram (100 grams) equals 3.5274 ounces.
Kilogram (1,000 grams) equals 2.2046 pounds.
Myriagram (10,000 grams) equals 22.046 pounds.
Quintal (100,000 grams) equals 220.46 pounds.
Millier or tonnea—ton (1,000,000 grams) equals 2,204.6 pounds.

Metric Dry Measures

Milliliter (1/1000 liter) equals 0.061 cubic inch.
Centiliter (1/100 liter) equals 0.6102 cubic inch.
Deciliter (1/10 liter) equals 6.1022 cubic inches.
Liter equals 0.908 quart.
Decaliter (10 liters) equals 9.08 quarts.
Hectoliter (100 liters) equals 2.838 bushels.
Kiloliter (1,000 liters) equals 1.308 cubic yards.

Metric Liquid Measures

Milliliter (1/1000 liter) equals 0.27 fluid dram.
Centiliter (1/100 liter) equals 0.338 fluid ounce.
Deciliter (1/10 liter) equals 0.845 gill.
Liter equals 1.0567 quarts.
Decaliter (10 liters) equals 2.6417 gallons.
Hectoliter (100 liters) equals 26.417 gallons.
Kiloliter (1,000 liters) equals 264.17 gallons.

Metric Measures of Length

Millimeter (1/1000 meter) equals 0.0394 inch.
Centimeter (1/100 meter) equals 0.3937 inch.
Decimeter (1/10 meter) equals 3.937 inches.
Meter equals 39.37 inches.
Decameter (10 meters) equals 393.7 inches.
Hectometer (100 meters) equals 328 feet 1 inch.
Kilometer (1,000 meters) equals 0.62137 mile (3,280 feet 10 inches)
Myriameter (10,000 meters) equals 6.2137 miles.

Metric Surface Measures

Centare (1 square meter) equals 1,550 square inches.
Are (100 square meters) equals 119.6 square yards.
Hectare (10,000 square meters) equals 2.471 acres.

Comparative Table—Pounds and Kilograms

Pounds	Kilos.	Pounds	Kilos.	Pounds	Kilos.	Pounds	Kilos.
1	.453	31	14.05	61	27.66	91	41.27
2	.907	32	14.50	62	28.11	92	41.72
3	1.360	33	14.96	63	28.57	93	42.18
4	1.814	34	15.41	64	29.02	94	42.63
5	2.267	35	15.86	65	29.47	95	43.08
6	2.721	36	16.32	66	29.93	96	43.54
7	3.175	37	16.77	67	30.38	97	43 99
8	3.628	38	17.22	68	30.83	98	44.44
9	4.082	39	17.68	69	31.29	99	44.90
10	4.535	40	18.14	70	31.75	100	45.35
11	4.988	41	18.59	71	32.20	200	90.70
12	5.442	42	19.04	72	32.65	300	136.00
13	5.895	43	19.50	73	33.11	400	181.40
14	6.349	44	19.95	74	33.55	500	226.70
15	6.802	45	20.40	75	34.00	600	272.10
16	7.256	46	20.86	76	34.46	700	317.50
17	7.710	47	21.31	77	34.91	800	362.80
18	8.163	48	21.76	78	35.36	900	408.20
19	8.617	49	22.22	79	35.82	1000	453.50
20	9.070	50	22.67	80	36.28	2000	907.00
21	9.523	51	23.12	81	36.73	3000	1360.00
22	9.977	52	23.57	82	37.18	4000	1814.00
23	10.43	53	24.03	83	37.64	5000	2267.00
24	10.88	54	24.48	84	38.09	6000	2721.00
25	11.33	55	24.93	85	38.54	7000	3175.00
26	11.79	56	25.39	86	39.00	8000	3628.00
27	12.24	57	25.84	87	39.45	9000	4082.00
28	12.69	58	26.29	88	39.90	10000	4535.00
29	13.15	59	26.75	89	40.36	15000	6802.00
30	13.60	60	27.21	90	40.82	20000	9070.00

MINIMUM BILL OF LADING: A minimum bill of lading is the least sum of money for which a steamship company will take the responsibility of issuing a bill of lading. With the transatlantic lines this amount is usually one guinea (about $5.10) for direct ports, and with the South American lines, $5.00. For ports not actually called at by the steamers of the lines, the minimum bill of lading is the sum of the minimum to the port where transshipment occurs and the minimum from that port to final destination. The minimum from the port of transshipment to final destination may be either greater or less than the minimum to the direct port.

The rates quoted by the various transportation companies for *minimum bills of lading* and parcel receipts are approximated only and are subject to change at the discretion of the company issuing same, or through fluctuations in the rate of freight or exchange. Some steamship companies, in fact, have no fixed minimums and will, on occasion, quote as low as may be required to secure the shipment.

"ORDER" SHIPMENTS: When goods are consigned *"to order,"* the shipper retains title to the same until the documents covering the shipment have been endorsed; but when the shipment is consigned "direct," as soon as the bills of lading have been issued, the consignee named in the same takes full title to the shipment. As it is difficult, if not impossible, to make any alterations as to consignment after the bills of lading have been signed and the steamer has sailed, this question should have careful consideration before any documents are arranged.

In some foreign ports, notably in Central and South America, all import cargo is delivered into the custody of the government, which after the payment of duties and other formalities, delivers it to the actual consignee. It is important for shippers to know when delivery is thus made, as mistakes sometimes arise which result in consignments getting into the wrong hands, in which case claim can only be brought against the government and such claims have no legal force unless the government sees fit to pay them. Shippers should therefore be careful in making "order" shipments to such ports, as every man is presumed to know the laws of all countries with which he does business and is therefore presumed to know that the law requires goods to be delivered by such methods.

The following notice relating to "order" shipments was issued by one of the large steamship companies: "We have been experiencing delay and trouble in delivery of 'order notify' shipments, due to the fact that some shippers are not properly endorsing bills of lading covering such shipments. In future we must ask that shippers endorse the original bill of lading either to the bank or in blank, so that the bank handling the 'order notify' document can in turn endorse it to the consignee upon his paying the amount of the draft. If bills of lading are not so endorsed, consignees experience no end of trouble in securing delivery, and while as a general thing we are fully satisfied that drafts have been paid, our agents cannot undertake the matter of delivery when the bill of lading bears the following notation, as all 'notify' bills of lading do, viz.: 'DELIVER ONLY ON SURRENDER OF ORIGINAL BILL OF LADING PROPERLY ENDORSED.' The *original* bill of lading must be endorsed before forwarding to the bank attached to the draft. In a number of instances the shippers have forwarded to the bank the *duplicate* bill of lading. This should never be done, as the consignee must have the *original* document before delivery can be effected."

FOR SPECIAL EXPORT INFORMATION

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PACKING FOR EXPORT

It is the exporter's duty to see to it that the goods are properly and adequately packed for shipment to their particular destination. The hazards of loss and damage in export shipment, especially to certain South American countries, are very severe, and domestic packing is generally entirely inadequate for export. Improper packing usually results in damaged goods, loss of time in repairing or replacing the goods and also often results in lost customers.

The method of packing which should be used in each instance depends upon a number of factors, chief among which are: The character of the goods; the distance of the shipment; the harbor conditions of the port of entry and the method of levying import duty, the climatic conditions and the transportation facilities of the country of destination.

Shipments for export are necessarily subjected to frequent and rough handling and when improperly packed will, of necessity, arrive at destination in bad condition. The loss or damage usually falls upon the consignee or upon the shipper, as the steamship company may disclaim responsibility under the clause "not responsible for breakage," which is to be found in all bills of lading, and may also claim that the goods were not in proper shipping condition when received by them.

All merchandise, therefore, intended for shipment to foreign ports should be protected by a substantial boxing and should be securely packed. At the same time the packing should be as light in weight as possible, as duty is often charged on the gross weight of the package.

Another considerable reason for strong packing is the pilfering in transit. It is probable that no amount of care in packing can entirely prevent this, yet strong, well-nailed, iron-banded boxes are more immune than those which burst when merely dropped on the floor at a certain angle. Cases whose marks do not reveal their contents are much more likely to be immune than those bearing on the cover a description of the wares inside.

Shipments of boots and shoes, wines, liquors, cigars, and so forth, will not be accepted by the ocean steamship lines for transportation, unless cases said to contain such goods are protected by metal straps or wires secured by lead seals at the ends, or some equally effective device.

So much depends on the manner in which goods are packed that the shipper is never safe in ignoring the requests of the buyer, no matter how trivial they may seem. For instance, if the buyer instructs the shipper that no package should exceed a certain weight or dimension it is likely that the goods have to be loaded on "mule-back" for shipment to the interior. Should he request that the goods be packed in tin-lined cases it probably means that the cases are liable to be exposed to torrential downpours or that the humid atmosphere of the country of destination would otherwise cause deterioration. All goods affected by mold or rust should be specially protected by oiled coverings, while metallic surfaces should ordinarily be well covered with grease or waterproof shellac.

The buyer sometimes requests that only one kind of goods be placed in each package. Should the shipper fail to observe this requirement it might result in a heavy fine by the customs authorities, as some countries will not allow the importation of different kinds of goods in the same package.

In any case, if the shipper follows instructions, it relieves him from any claim for damages or loss, whereas, if the goods arrive in a damaged condition through lack of attention to instructions, the buyer has a good claim against the shipper.

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Gerrard Round Bands of Steel also reduce damage, pilferage and customer complaints. Advantages by way of freight, marine insurance and forwarding rates are bound to follow the reduction of loss and damage claims, and recoopering expense, which will result from using Gerrard Round Bands of Steel.

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Export Pamphlet "A" contains complete information. Write for your copy.

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GERRARD
The Tie That Binds

Chicago, Illinois

The following statements on faulty and careless packing were prepared by an American Consul of wide experience, with a view to interesting the American manufacturer and exporter in this important feature of a successful export business with South America:

It should be remembered that practically all freight for South America must be unloaded from the steamer into a launch or lighter in the open bay or roadstead, and then to the dock or pier, while the lighter is often in rough water. Thus goods are handled three or four times before they reach the Custom House from the steamer. All freight in this part of the world is handled roughly. This is to be regretted, but it is a fact that must be met if American interests are to succeed here.

These conditions can be very largely overcome as is proven by the English and German houses. They have learned that faulty and careless packing does not pay. In the first place, merchandise should be packed in medium-sized cases, say about 3 by 3 by 2 feet, where the goods are not too heavy. When goods are packed in small boxes, as is the case with starch, catsups, malted milk, &c., the boxes should be strongly crated in packages about the size mentioned. Otherwise the small cases are put into the sling or net when being unloaded with heavier cases and are crushed, or a heavy case is allowed to fall upon them, with the same results. As a usual thing, these small wooden cases are made of half-inch boards, which are too light to be shipped without protection. Nothing short of inch stuff should be used for outside cases or crates, and this should be of tough wood. Brittle pine is almost worthless and should never be used. Then all articles contained in the case should be securely packed and fastened so that they cannot shake about in the case or rub or knock together.

To facilitate easy handling and minimize chances of breakage, cases containing machines should be as small as possible. All parts should be snugly tight in the case or crate, as the least bit of movement may result in serious damage. Pieces of irregular form should be braced at every curve and angle, the box itself being reinforced inside and out to prevent its going to pieces if suddenly dropped. A very important precaution is the covering of the machinery itself in such a way that if the cases are exposed to rain the contents will not get wet, and it is advisable to cover all metal parts with vaseline or similar substances to prevent rust.

Because of its weight, hardware should be packed in as small compass as practicable and in cases that will stand rough and frequent handling. Protection against damp should be supplied and close attention paid to the requests and suggestions of buyers, which, it is claimed, are frequently overlooked in these lines.

Nails should be packed in strong kegs bound with four or five steel hoops and with reinforced ends; otherwise there is considerable breakage in every shipment, the loss ensuing from pilfering and other causes falling upon the foreign importer or the native dealer who buys from him.

Among the importers of American shoes there seems some difference of opinion as to the efficiency of American packing, but it is gratifying to find the largest importers more than satisfied. If the shipper wishes the consignee to receive his cargo in satisfactory condition he must pack to protect against dampness, and have the cases stout and iron banded to prevent breaking and to give greater immunity from depredations in warehouse.

The report that in spite of care in packing metal goods and structural steel work for the South American markets the packages are broken and the contents injured very frequently is confirmed in the experience of German as well as American shippers. No golden rule has been dis-

covered for overcoming the rough handling to which freight is subjected in South American ports, although better results have been obtained than formerly by making smaller packages than those commonly forwarded. The following communication from a steamship company in the South American trade, the writer being familiar with every phase of the packing and delivery question, is of interest:

If shippers wish to minimize the breakage of their cargo they must give particular attention to the packing, and take care that the cases are strong enough and bundles securely fastened. Of course the strength of the boxes must depend upon the size and weight of the articles to be packed and the distance they must travel, and this can best be decided by the manufacturers themselves, it not being easy for the steamship companies to set any standard as regards this.

Our experience with structural iron and rough iron shipped in bundles has not been satisfactory, and in many instances where the iron is bundled the bundles break apart on being handled. Here again it rests with the manufacturers to secure the bundles tightly in proportion to their length or weight, but our general impression is that the manufacturers pay very meager attention to this, perhaps because the objects are not of such value as boxed goods. The steamship companies running between the Continent and the River Plate demand from shippers that bar and round iron up to 7 meters in length and of less than 12 kilos in weight must be delivered in bundles of 50 to 60 kilos, while bar and round iron over 7 meters in length and less than 12 kilos in weight must be delivered in bundles of 80 to 100 kilos.

We are only able to emphasize that manufacturers cannot supply too strong a packing, and if they could only be made to realize this they would at the same time bestow a great benefit upon the steamship companies, the latter being the first to suffer when a breakage occurs, claims at once being sent in to them by shippers.

It is impossible to give detailed instructions which will cover the packing of all commodities. In the discussion which follows, however, it has been the endeavor to set forth the most important fundamental principles which apply generally to the common methods of packing.

The wooden box is probably the most commonly used package, and, when correctly made, it makes a very efficient container for many kinds of goods. There are a number of different styles of boxes, but the best type for general export service is the box with cleated ends. The cleats afford extra nailing surface, they strengthen the ends, and they add greatly to the rigidity of the container. Boxes with uncleated ends should generally not be used for export except in the case of very light or small packages. Satisfactory boxes can be made of practically any of the commercially important species of lumber. The lumber which is used, however, should be of good quality—sound, free from decay, and from large knots—and should be thoroughly seasoned. Boxes made of green lumber will never give good service as, when the wood dries out, the hold-

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ing power of the nails is greatly reduced, thus materially weakening the container. This is one of the most common faults with export boxes, and should be very carefully guarded against. The particular thickness of lumber which should be used depends upon a number of factors, such as the character of the contents of the box, the size and the weight, so no definite instructions can be given on this point. Generally speaking, however, nothing less than one-inch stock should be used unless the package is very small or very light. Other things being equal, the most important single element in the construction of a box is its nailing. More boxes probably fail from improper or inadequate nailing than from any other cause. Cement-coated nails should always be used in preference to smooth, uncoated nails, as they have much greater holding power and as they cause less splitting of the wood in driving because of their thinner gauge. Uncoated nails are satisfactory for attaching cleats to box ends, as they are clinched on the inside and are not dependent upon the friction of the shank in the wood for their holding power. The nails used to attach the cleats to the box end should be long enough to pass through both thicknesses of lumber and clinch at least a quarter of an inch on the inside. The nails should be evenly staggered along the cleat and, for boxes made of one-inch stock, should be spaced from two to two and one-half inches apart. The size of nail which should be used for nailing side, top and bottom boards to box ends and cleats depends upon the thickness of the ends and cleats. When the ends and cleats are of one-inch pine or other soft wood, eight-penny, cement-coated nails should be used. The nails attaching side boards to ends and cleats should, for eight-penny nails, be spaced one and three-fourths inches apart, and the nails attaching top and bottom boards to ends and cleats should be spaced two inches apart. On edges where cleats are used, approximately one-half the nails should be driven into the cleat and one-half into the end. Nails should never be driven so that the heads are sunk below the surface of the wood, as this greatly reduces their holding power. All boxes for export should be metal strapped. Strapping adds greatly to the strength and is an efficient means of preventing pilfering of the contents. Flat, unannealed steel band generally makes the most efficient strapping. It should be drawn to maximum tightness before nailing, and should be nailed securely every three or four inches. Each end of the box should be strapped, and when the top and bottom boards run at right angles to the side boards, the box should be strapped on each side also, so that both ends of all boards will be bound.

A crate is generally spoken of as an open container, consisting of a frame and slats and often braces. However, many crates are also completely closed or sheathed over like a box. The essential difference between a closed crate and a box lies in the fact that the closed crate, especially for heavy apparatus, has skids or horizontal bottom support pieces, to which a frame is attached, which is later covered with sheathing. Large apparatus and machines are generally packed in crates supported on heavy skids. The use of boxes for such articles would not be economical, because the box would have to be made of lumber of excessive thickness to afford the required strength and rigidity. The small, light, open crate, when used as a container for a number of small articles of the same kind, usually offers no particular problem. It is generally constructed in a good deal the same manner as a cleated box, with cleats on the ends, but with open instead of completely closed sides, top, bottom and ends. The principal points in the light, open crate are to make it of lumber of sufficient strength, to nail it securely, using cement-coated nails, and to brace the contents securely in the crate so that the individual articles will not move about. The large, heavy crate for big apparatus requires very careful construction. The skids or bottom members, which bear the load

and which support the crate frame, should be heavy enough to support the contents under any and all hazards of shipment. It should be borne in mind that if the skids break, the support, both for the contents and also for the upper crate structure, is gone, and the results are liable to be disastrous. The contents should always be securely bolted to the skids, and the threads on the bolt above the nut should be upset to prevent the nut from working loose. The upright members at each of the four corners supporting the superstructure of the crate should be securely nailed or bolted to the skids. When these members are two inches or less in thickness they are generally nailed to the skids, and when over two inches in thickness they are usually bolted. Cement-coated nails should always be used in preference to smooth nails. When bolts are used the heads should be countersunk so that they are flush with the surface of the member. The balance of the crate frame—the upper longitudinal members over the skids and the upper and lower horizontal end members—should be securely nailed or bolted together, so as to produce as rigid a frame as possible. The frame should always be of sufficient strength to withstand the crushing action of the slings used in loading, and also to support the weight of other packages which may be stowed on top of the crate in the ship's hold. Large crates should always be diagonally braced on the sides, ends and top to make the frame more rigid and to take some of the stress off of the fastenings in the ends of the frame members and transmit it to other parts of the frame. Diagonal braces should be placed at as near a 45-degree angle as possible and where the length of the side, end or top to be braced is greatly in excess of the width, one or more cross members should be used, so that it will be possible to bring the diagonal braces into this position. In addition to securely bolting the contents to the skids, the upper part of the machine or whatever it may be should be securely braced against movement, either laterally or longitudinally. Most export crates should be completely covered or sheathed over as a protection against pilfering and abrasion from the other packages, and as a protection against damage by rain, salt water or dampness. One-inch stock is generally used for this purpose. As an extra protection and for the purpose of adding additional strength and rigidity to the crate, some concerns double sheath the crate, running the outer sheathing boards at right angles to the under sheathing, and nailing the two layers securely together, clinching the nails. This is rather costly, but is an excellent practice. Sheathing should be firmly nailed to all the frame members and braces which it crosses. All export crates should be metal strapped with flat, unannealed steel band, the strap covering both ends of all sheathing boards. It should be stretched very tightly before nailing and should be nailed at intervals of every four or five inches. The same remarks in regard to species and quality of lumber apply to crates as in the case of boxes.

The use of bales for certain textile materials is particularly advisable for shipment to those South American countries where import duty is levied on the gross weight of the package. In addition to saving on duty, there are also savings in cost of packing, freight charges, storage charges and trucking charges. Developments in the practice of baling during the war showed that a large variety of textile materials can be successfully baled, including not only cloth, blankets, tents, tarpaulins and covers of various kinds, but also clothing such as socks, gloves, underwear, sweaters, coats and trousers. Much of the success in a baling operation depends upon folding and forming the articles before compressing, so that a firm rigid bale is secured. This is particularly so with small articles such as socks, gloves and underwear. All bales should be lined with a strictly waterproof, strong covering under the outer covering of burlap.

This is especially necessary for shipment to South America, because of the damp climate of many of the countries and because of the practice at many ports of unloading in lighters and storing packages in the open. The outer covering should never be lighter than ten-ounce burlap. The bale should be very securely bound, preferably with flat, unannealed steel straps, the ends of which should be tightly sealed. For bales not exceeding 150 pounds gross weight, a strap five-eighths inch wide, No. 26 gauge, is satisfactory. A sufficient number of bands should be used to hold the compression of the bale firmly—the distance between bands generally not exceeding seven inches. Bales should always have ears on the ends to facilitate handling.

For reasons before stated it is very necessary that packages be lined with a waterproof lining. Boxes and crates should always be lined with a strictly waterproof lining—paper generally being used. Many large concerns use asphaltum waterproofed paper for this purpose, because it is absolutely waterproof and because it can be folded and bent into corners without breaking the waterproof coating. For wrapping around machinery and other irregularly shaped articles a cloth-covered asphaltum waterproofed paper is generally used, as the cloth covering prevents the paper from tearing. In addition to lining boxes and crates with a waterproof paper, it is very necessary that all rustable parts be well coated with a good rust-preventing compound.

The general British rule in respect to metal goods for South America is to make up a bundle as small as the nature of the shipment will permit. Loose pieces of iron are sent singly instead of being bound together in bundles, unless it is pretty certain that the bindings cannot come apart or slip. Pieces of structural iron or steel in straight or symmetrical shape are very likely to slip from their bindings; on the other hand, bundles can be made when the pieces are of irregular shape and provide notches or convenient holes for the wire. Large single pieces frequently have the ends boxed or wrapped with straw. The ends of pillars, girders, round iron, and T and U iron are painted to facilitate identification. Bedplates, circular rivet plates, and rectangular connecting pieces with holes are packed in cases. Shipments of cotton ties are made in bundles, the ties being folded into three equal lengths and the bundles attached with three strands of wire.

Certain fairly absolute rules have been adopted with respect to bolts, rivets, and small metal goods. To Brazil goods of this kind are forwarded chiefly in kegs or occasionally also in cases which, packed, have a weight of 50 or 50.8 kilos (110 or 112 pounds); to Argentina, Chile, and other South American countries, in packages of not more than 46 kilos (101.4 pounds); to China, in cases which have a weight of 1 picul (133⅓ pounds); to other countries, in barrels up to 300 kilos (not recommended), double bags of 50 to 60 kilos (110 to 132 pounds), and cases of 60 to 100 kilos (132 to 220 pounds). It is not advised that shipment be made to any foreign country whatever in packages weighing in excess of 50.8 kilos.

Shipments of pipe, iron bars, metal straps, rail joints, &c., must be properly marked and metal-tagged. If shipments consist of more than one package, all packages must be numbered consecutively in addition to other marks, and gross and net weights clearly shown thereon. Gross and net weights should be indicated in kilos on packages destined to Latin-American countries.

Jewelry, revolvers, watches, silverware, and so forth, should always be packed in tin-lined cases, iron-strapped and sealed, whether this is required by the steamship company or not, and the value should always

be stated on the bills of lading and receipts. The steamship companies usually issue a "special permit" for this class of goods requiring delivery immediately prior to the sailing day. Goods of this character should never be shipped on a "parcel receipt" as the responsibility of the steamship company for loss, and so forth, is less on a shipment by parcel receipt than if covered by a regular bill of lading.

A steamship company or other carrier has a right to limit its liability for the loss of a package to a specified amount, unless the value of the package is declared at the time of shipment and freight prepaid according to value. In other words, if a carrier is to be held as insurer of the goods it is entitled to know their value and fix its insurance rate accordingly. Moreover, a carrier is expected to take, and usually does take, greater care of valuable packages than of those of less value, and for this reason it has a right to know the value.

For the protection of goods both in transshipment sheds, on board steamers and at the landing jetties, it is important that all cases, no matter what the contents are, should be strapped and sealed. This operation may take a little time and cost a small amount of money, but by so doing the shipper will find that he will have no claims for shortage and the buyer will receive what he has paid for, while otherwise he may find his cases containing half the goods he ordered and half rubbish, which the man who has stolen his goods has supplied in their place. The shipper can always protect himself by stamping on his shipping receipt and invoice, "Cases strapped and sealed; see that the seal is unbroken before taking delivery; no allowance made for pilferage." If this system is followed, time, money and trouble will be reduced to a minimum. The lead seals are used in connection with a wire which is put around the center of the case; a thin wire will do. The wire is fastened with brads at suitable intervals, and both ends are inserted in the lead; the lead is then pressed together by means of a special tool and the case cannot be opened unless the seal is broken.

The question frequently arises as to the comparative position of American and British exporters when shipping to the same customers abroad through the parcel post services of their respective countries.

Mr. Edwin Sands, superintendent of the Post Office Department, Division of Foreign Mails, at Washington, has dealt with this question in a letter to Export Trade, as follows:

"To those countries to which the postage rate in the United States is 12 cents a pound or fraction thereof, there is equality in position as far as the cost of the service is concerned, since the postage rate to the same countries applicable to packages from Great Britain so nearly corresponds to the rate in the United States that no disadvantage results to the American exporter.

"However, when the American exporter has to pay a transit charge, in addition to the postage rate of 12 cents a pound, the transit charge is the equivalent of the postage rate which alone the British exporter has to pay and, consequently, the American exporter has the handicap of the 12-cents-a-pound rate to overcome in seeking to meet an objective.

"For many years it was the policy of the department to enter into agreements with foreign governments for the exchange of parcel post packages only when it was possible to deliver the parcel post by steamships sailing from the United States at a point in the foreign country dealt with, the purpose being to avoid the necessity of the United States parcel post mails passing over intermediary territory at an additional charge for such service. This policy restricted the par-

cel post service to a limited number of colonies or countries that could be reached directly by steamships departing from the United States.

"With the entrance of the United States into the world war, the policy was changed because American exporters voiced the belief that no matter what the postage cost, they wanted the opportunity to do business through the parcel post with all colonies and countries. This expression of opinion of the exporters led the department to use the facilities of a number of foreign countries by paying the intermediary or transit charge. Those thus dealt with include Argentina, Belgium, England, France, Germany, Spain, Australia, New Zealand and Canada."

A good deal has been written on the subject of packing to withstand rough handling, pilfering and climatic conditions. The South American llama has repeatedly been pictured looking askance at the ten-ton box which awaits transportation from the quays of the port town to the interior point reached only by dizzy mountain trail. Little, however, has been written on the subject of packing for lowest customs charges, yet the importance of this subject was never so great as in these days of keen international competition, when every effort is being made to reduce the landed cost of goods.

Practically all import duties are assessed either on weight or value. In the principal countries of the world, with the notable exception of the United Kingdom and the British possessions, the specific duty is most generally in use. The specific duty—except when levied on the naked weight of the goods—is always affected by the weight of the packing. The ad valorem duty is never, of course, affected by the weight of the packing. Whether the duty is specific or ad valorem, the character of the packing must be taken into account.

In the assessment of duties by weight the simplest method is to weigh the entire package and then to levy the duty applicable to its contents on the gross weight thus obtained. When duties are so assessed, the amount paid on the packing, especially that of fragile goods, may in certain cases even exceed the amount paid on the goods. Every nail driven into the case, every bit of cord wrapped around it, increases the duty payable. Moreover, as a small quantity of merchandise may sometimes require proportionally heavier packing than a larger quantity, the customs charges on the smaller shipment may be larger in proportion to the value of the merchandise. The shipper should, therefore, so pack his goods as to secure a minimum weight of packing for a maximum weight of merchandise.

When duties are assessed on the gross weight, exporters in far-distant countries are under a disadvantage as compared to exporters of competing products in adjacent countries who are, of course, able to ship their goods in lighter packing. The handicap can sometimes be reduced by arrangements with the shipping companies for the removal of the heavier outside containers at the customs border. The tariff regulations of certain countries, however, minimize this disadvantage. American exporters to Switzerland, where practically all duties are levied on gross weight, would be under a great handicap to German, French and Italian exporters were it not for the Swiss customs law, described later, requiring the addition of a tare percentage to the net weight of all imported goods presented for clearance. These tare percentages, which compensate for the absence of the packing, afford a measure of protection to shippers in distant countries.

The countries that levy specific duties on the gross weight only are Switzerland, Colombia, Costa Rica, Honduras, Salvador and Venezuela.

In the assessment of duties on the net weight, to determine the

weight of each shipment by removing the packing and weighing the merchandise separately would involve much labor and expenditure of time on the part of the customs employes. It is unwise to rely wholly on the figures given in the invoices. Therefore the system of the "tare allowance" has been devised, an expedient by which the net weight is conveniently determined. These tare allowances are fixed percentages of the gross weight which represent the weight, for customs purposes, of specified kinds of containers, boxes, barrels, crates, iron drums, etc., and they are deducted from the gross weight to give the dutiable weight. In France and some other countries which use this system there is a schedule of tare allowances for goods in general, and a special schedule of tare allowances for certain other goods. Should the merchandise be imported in the containers for which no tare allowances are specified these reductions cannot, of course, be applied. Requests for the assessment of duties on the actual net weight of the goods, are, however, usually granted.

There is a third kind of net weight, in addition to naked weight of goods and gross weight less tare allowances. Net weight is also taken to mean the weight of the goods with that of the immediate container or packing, such as bottles, tin cans, cloth and paper wrappings, and cardboard boxes. In the Latin American countries especially duties on many commodities are so assessed.

The United Kingdom and British possessions, Belgium, Denmark, Norway, Sweden, Netherlands, Greece, China and Japan levy specific duties exclusively on the net weight. All the other more important countries levy specific duties on both gross and net weight. But there is a sharp distinction in the method of assessment that divides these nations into two groups. Spain, Brazil, Mexico and all the Latin American countries except those already mentioned assess specific duties variously on gross or net weight according to no general rule. The dutiable weight of each article is usually separately specified in the tariff. Most of the countries of continental Europe, on the other hand, have adopted the general principle of levying the duty on the gross weight only when the duty is below a certain rate and the amount paid for the packing would, therefore, be inconsiderable. France and its colonies applying the French tariff, Germany, Italy, Portugal and Belgium under its proposed tariff are the most important countries that determine dutiable weight by height of duty.

In the actual practice of levying specific duties in the ways outlined above, each country has its own special regulations that may cause considerable surprise to the uninformed shipper. In Switzerland, for instance, though duties are levied on the gross weight, no saving may necessarily be made by reducing the weight of the container. This fact is explained by the peculiar system of tare rates used in Switzerland. Whereas tare rates as employed in most countries represent percentages of reduction from the gross weight, in Switzerland these rates represent percentages of addition to the net weight (weight of the merchandise with the immediate packing). In the assessment of Swiss duties there is added to the net weight of the imported article a minimum tare rate expressed in a percentage of the net weight. This added weight represents the minimum weight allowed by the customs for the containers. Should the actual weight of the outside container fall below the minimum tare provided for in the schedule, the difference may be added to the dutiable weight. In case, however, the actual weight of the container exceeds the fixed minimum percentage, the assessment of duties is made on the actual gross weight. Hence it is important for the American exporter, who wishes to remain in the good graces of his Swiss customer, to keep the weight

of the container within the limits fixed by the minimum tare rates whenever possible without risk of damage in transit to his goods.

Other countries also have special provisions in regard to dutiable weight which, if unknown to the exporter, may cause complications. In Mexico, the dutiable weight of a number of articles includes the weight of the immediate wrappings or containers. Should the exporter be able to make up his shipment without including any immediate packing, the consignee, who would then pay duty on the actual weight only of the merchandise, might have cause for gratitude. In Argentina also the dutiable weight of a number of goods includes the weight of the immediate wrappings or containers. But the consignee in Argentina upon receiving the goods shipped without the interior packing might feel considerable irritation, for he would have to pay a duty increase by ten per cent to compensate for the absence of the packing and a fine of ten per cent of the duty if such absence was not noted on the invoice. In Chile ten per cent is added to the net weight of such goods imported in bulk or bundles, or without the inner packing.

Almost as important as the weight of the packing is the character of the packing used. Customs regulations differentiate between packing, both outer and inner, that is considered to have commercial value and is therefore separately dutiable and packing without commercial value and is therefore exempt from duty. Dutiable packing includes such articles as trunks, valises, cases for musical and scientific instruments, wooden boxes more finely manufactured than ordinarily, iron containers that may be used again, various glass receptacles—in general all articles that have in themselves a market value and which may be used for other purposes than common packing. It is obvious that the rules must be strict to prevent ingenious attempts to evade duties. Regulations vary in regard to the assessment of duties on packing. Packing of commercial value on merchandise dutiable on gross weight is not taxed in France if the duty on the packing does not exceed by ten per cent the duty on the contents. The claim of the Chilean importer referred to at the beginning of this article was based on the fact that the American shipper sent the hosiery in cardboard boxes, which happen to be dutiable in Chile, instead of paper wrappings, which are free.

Sometimes a saving in duties may be affected by shipping containers such as flasks, bottles, porcelain jars, etc., separately. In Brazil the duty on massage creams, scents, face powders, tooth paste and powders, etc., all classed under "perfumery," is levied on the weight of the merchandise with that of the pots, bottles, tins and small cases of wood or cardboard in which they are usually packed for the trade. There is no provision in Brazil, as there is in Argentina and Chile, by which goods whose dutiable weight includes weight of the inner packing, are subject to an additional duty to compensate for the absence of the inner packing. The creams, etc., could be shipped in bulk or in light cardboard boxes and the glass, metal or wooden receptacles shipped separately and entered under the tariff classification applicable to such articles. No duty is ever assessed in Brazil on outside containers of rough wood. The actual duty (including the increase due to portion of duty paid in gold and the inclusion of the 2 per cent gold surtax) on pots and bottles of common glass if imported filled with "perfumery" is 13.425 milreis per kilo. The actual duties on these receptacles if imported empty range from 0.508 to 1.355 milreis per kilo. Labels may be imported by branch or main houses of establishments abroad. Moreover, no law forbids the manufacture in Brazil of labels to be used for foreign products. In certain cases, therefore, it might

be better business to have toilet preparations put up in Brazil for the trade.

Savings in customs charges may occasionally be made by shipping goods in large containers. Lower duties are charged in Switzerland on certain articles, including flour and other ground cereals, cooking oils, perfume and cosmetics, ink, washing powders, cleansing and polishing pastes, and glue when imported in containers above a certain weight. For instance, the duty on flour and other ground cereals in containers weighing 5 kilos or less is 40.50 francs per 100 kilos, but the duty on these articles in containers weighing more than 5 kilos is only 4.50 francs per 100 kilos.

A costly mistake often made in shipping to foreign countries is to place goods subject to different rates of duty in the same package without listing them separately on the invoice. The practice in many countries when goods are so shipped is to levy upon the whole consignment the rate of duty applicable to the highest dutiable article in the package. Not only must the goods separately dutiable be separately indicated on invoice, but the weights, net for each article and gross for the entire shipment, must be given.

In Venezuela the rate applicable to the highest dutiable article is in every case applied to the entire shipment.

A factor that the exporter in packing for lowest customs charges should also consider is that of the tare allowances. The same goods may sometimes be packed in containers subject to different tare allowances. Chemical and medicinal and pharmaceutical products are subject in Brazil to tare allowances ranging from 5 to 80 per cent, according to the capacity of the glass receptacle; the smaller the capacity the greater the tare allowance. The tare allowances for glass vases and flasks are as follows: Hogsheads, 50 per cent; large cases, 45 per cent; hampers or baskets, 35 per cent. Should the articles be imported in small cases or boxes of cardboard, the duty is levied on the gross weight. By knowing the regulations applicable to various kinds of containers, the exporter can determine the most economical method of packing. The exporter might find it more advantageous to ship printing and lithographic inks in wooden barrels, for which a tare allowance of 10 per cent is specified, than in tins or iron receptacles, for which there is no tare allowance, the dutiable weight including the weight of these containers. (*William H. Windom in Export Trade and Finance.*)

FOR SPECIAL EXPORT INFORMATION

ASK THE EXPORTERS' ENCYCLOPAEDIA
SERVICE BUREAU

20 Vesey St., New York Phone, Whitehall 1247

PARCEL POST, FOREIGN

There is parcel-post service from the United States to all countries of the world, except as follows:

North America: Cuba (except that parcels up to a weight limit of 4 pounds 6 ounces will be accepted).

Asia: Northern Persia.

South Atlantic: Tristan Da Cunha.

Addressing: Every parcel should be plainly directed in ink, giving the name and full address of the person for whom the parcel is intended. It should bear the words "Parcel Post" conspicuously in the upper left corner, and the name and address of the sender in such a position that it will not be mistaken for the address of the parcel.

No parcel may contain packages addressed to persons other than the person named in the outside address of the parcel itself.

Customs Duties: Customs duties on parcels for foreign countries cannot be prepaid by the senders; they will be collected from addressees when the parcels are delivered.

General Regulations: Any article which is admissible to the domestic mails of the United States may be sent by parcel post to foreign countries except as there are prohibitions or restrictions imposed by the foreign governments individually (*see Parcel Post section under each country*).

Packages for shipment by parcel post *must not be sealed,* except as otherwise stated in the Parcel Post section under each country.

Parcel Enclosures: The presence, in an unsealed parcel, of sealed receptacles containing mailable articles which cannot be safely transmitted in the unsealed receptacles, will not render the parcel unmailable, provided the contents of the sealed receptacles are plainly visible, or are unmistakably indicated by the method of packing or by a precise statement on the covers. But such sealed receptacles will not be admitted to the parcel post unless enclosed in an outside cover open to inspection. Any article absolutely prohibited admission to the regular mails for any country is also inadmissible to parcel post mails for that country; but no article is excluded from parcel post mails solely because it is dutiable in the country of destination.

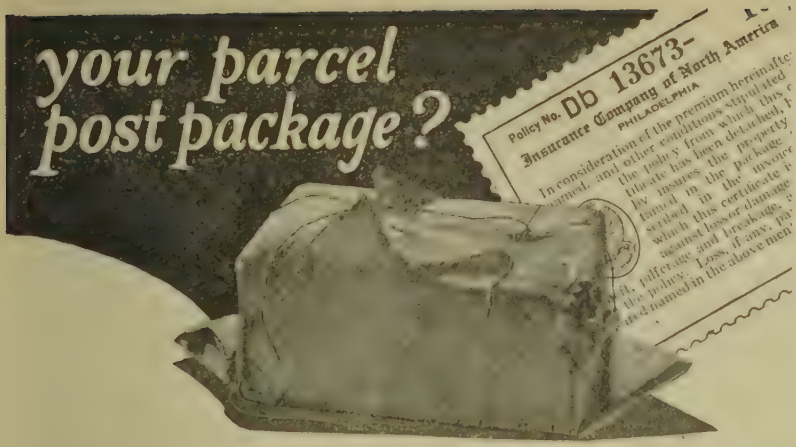
No parcel may contain packages addressed to persons other than the person named in the outside address of the parcel itself.

Letter Enclosures: A letter or communication of the nature of personal correspondence must not accompany, be written on or enclosed with any parcel (*except as otherwise specified in the Parcel Post section under each country*). If such be found, the letter will be placed in the mails if separable, and if the communication be inseparably attached, the whole parcel will be rejected. If, however, any such parcel should inadvertently be forwarded, the country of destination will collect upon the letter or letters double postage prescribed by the Universal Postal Convention. An open bill or invoice may be enclosed in a parcel.

Mailing of Parcels: A parcel must not be posted in a letter box or package box, but must be taken into the post office or a post office station and presented to the officer or clerk in charge.

Wrapping: In order to protect the contents, every parcel must be securely and substantially packed, so that it can be safely transmitted in the ordinary mail sacks.

Every parcel must be so wrapped or inclosed that its contents can be easily examined by postmasters and customs officers.



damaged but insured

EVERY Parcel Post shipment you make is in danger of loss or damage. Parcel Post Insurance protects you against the many risks of transportation.

Parcel Post Insurance is so inexpensive, you cannot afford to take the risk of loss. Ask at any of the offices listed below, or of any North America agent. Claims are paid throughout the world, and paid promptly.

Insurance Company of North America

PHILADELPHIA

"The Oldest American Fire and Marine Insurance Company"—Founded, 1792

Head Office	1600 Arch St.	Philadelphia, Pa.
New England Department	40 Broad St.	Boston, Mass.
New York Office	56 Beaver Street	New York City
Pacific Coast Department	231 Sansome St.	San Francisco, Cal.
Southern California Branch	501 Ins. Exchange Building	Los Angeles, Cal.
Pacific Northwest Branch	Colman Building	Seattle, Washington
Western Marine Department	209 W. Jackson Blvd.	Chicago, Ill.
Southern Marine Department	Hurt Building	Atlanta, Ga.
Baltimore Office	Canton House, South and Water Sts.	Baltimore, Md.
Canadian Department	Robert Hampson & Son, Ltd., 1 St. John St.	Montreal, Canada
New Orleans Office	Marshall J. Smith & Co., Ltd., 413 Hibernia Bank Building	New Orleans, La.

Boxes with lids screwed or nailed on may be used, also bags closed by means of sewing, provided that they are *presented at the post office open* for inspection, and are then closed *by the senders.* (*See Parcel Post sections under Argentine Republic, Italy and Panama.*)

Experience has shown that outside covers of canvas or similar material, heavy wrapping paper, or waterproof paper lined with linen gauze, double-faced corrugated cardboard boxes, thick cardboard boxes, or strapped wooden boxes (made of material at least ½-inch thick) seldom reach their destination in a damaged condition.

Parcels wrapped in thin flimsy paper or packed in thin cardboard boxes *will not be accepted.*

Liquids and Oils: Admissible liquids and oils, pastes, salves or other articles easily liquefiable, may be accepted for mailing (*see Prohibitions*), when they conform to the following conditions:

(*a*) When in strong glass bottles holding 4 ounces or less, the total quantity sent in one parcel shall not exceed 24 ounces, liquid measure. Each bottle shall be wrapped in paper or other absorbent substance and then all placed in a box made of cardboard or other suitable material and packed in a container made of double-faced corrugated pasteboard of good quality. The corners of the container must fit tightly and be reinforced with tape so as to prevent the escape of any liquid if the contents should be broken, and the whole parcel shall be securely wrapped with strong paper and tied with twine. Single bottles of liquid holding 4 ounces or less may also be packed as prescribed in the following paragraphs (b) and (c):

(*b*) When in glass bottles holding more than 4 and not more than 16 ounces, the bottle must be very strong and must be inclosed in a block or tube of metal, wood, or papier-mache or similar material; and there must be provided between the bottle and the block or tube a cushion of cotton, felt, or other absorbent. The block or tube, if of wood or papier-mache, must be at least one-eighth of an inch thick for bottles holding 8 ounces or less, and at least three-sixteenths of an inch thick for bottles holding more than 8 ounces. The block or tube must be rendered watertight by an application on the inside of paraffin or other suitable substance and must be closed by a screw-top cover with sufficient screw threads to require at least one and one-half complete turns before it will come off. The cover must be provided with a washer, so that no liquid could escape if the bottle should be broken. Such bottles may also be packed in strong and tight receptacles of wood, metal or waterproof corrugated pasteboard if surrounded with bran, sawdust or other absorbent material in sufficient quantity to absorb all the liquid if the bottle should be broken.

(*c*) Mailable liquids, in quantities of more than 16 ounces, when in securely sealed glass bottles, shall be accepted for mailing when packed in strong boxes and surrounded with sawdust or other suitable substance to protect the contents from breakage. All such packages to be marked "Fragile—This Side Up," or with similar inscription, and to be transported outside of mail bags.

(*d*) Liquid in securely closed metal containers may be mailed when suitably boxed or crated; but, when in extra strong metal containers, such as heavy milk cans, the boxes or crating may be omitted.

(*e*) All packages containing liquid must be marked "fragile."

Dyes, in powder form, will not be accepted for transmission in the parcel-post mails unless the dyes are packed in a tin or metal container and such container enclosed in a substantial outside cover, open to inspection, of fiber board or similar material, double-faced corrugated card-

board or strapped wooden boxes made of material at least a half inch thick.

The inside tin or metal container must be one closed with a screw-top cover having sufficient screw threads to require at least one and one-half complete turns before the cover will come off, the cover of which must be provided with a washer, so as to prevent possible sifting of the contents.

This provision for the employment of screw-top tin or metal containers does not prevent the use of compression (friction) tin top or metal containers, if soldered in at least four places, or the use of lead-sealed tin or metal containers, provided the containers are labeled in printing so as to show the nature of the contents, the quantity and the name of the manufacturer or dealer, and in addition, the containers are enclosed in substantial outside covers, open to inspection, of fiber board or similar material, double-faced corrugated cardboard or strapped wooden boxes made of material at least a half inch thick.

Prohibited Articles: The following articles are prohibited from shipment by parcel post to all countries:

Poisons; explosives; inflammable substances; motion picture films (except those made of cellulose-acetate); fatty substances; live animals (except bees); dead animals (except insects or reptiles when thoroughly dried); fruits and vegetables which easily decompose; all substances which exhale a bad odor; lottery tickets, lottery advertisements or lottery circulars; all obscene or immoral articles; articles which violate the copyright or patent laws of the country of destination; and articles which might in any way damage or destroy the mails or injure the persons handling them.

Liquids and substances which easily liquefy; confections (fruit preserved with sugar—not hard candy) and paste—are prohibited from parcel post shipment except when especially packed in accordance with the regulations of the Post Office Department (*see Packing*). Such articles are absolutely prohibited from parcel post shipment to Bermuda, Chile, Colombia, Dominican Republic, Dutch East Indies, Guatemala, Martinique, Nicaragua, Paraguay, Peru, Portugal (including Madeira and Azores) and the Society Islands—regardless of the method of packing.

Shipper's Export Declaration: Postal Export Declaration Form S-250 must be filled out and presented at the post office of mailing for parcel post shipments of merchandise valued at $25.00 or over. For full particulars see under section entitled Shipper's Export Declaration.

Unregistered Parcels: The sender of an ordinary (unregistered) parcel addressed to Jamaica, Barbados, the Bahamas, British Honduras, Dutch West Indies, and Dutch Guiana may obtain a *"Return Receipt"*

THE EXPORTERS' ENCYCLOPAEDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

FOREIGN FREIGHT TRAFFIC

INFORMATION SERVICE

The Export Department of every manufacturing concern is often confronted by special problems in connection with the handling and routing of shipments to foreign customers.

The Traffic Bureau gives unprejudiced advice on such problems as a free service to Encyclopaedia subscribers.

For information with regard to steamship lines, export freight forwarders, shipping routes, freight rates, sailing dates, and any regulations which require to be observed, address

TRAFFIC BUREAU

CHARLES S. LEVITT, Manager

Exporters' Encyclopaedia Corporation

20 Vesey Street New York City

for the parcel by prepaying, by means of postage stamps a fee of 5 cents in addition to the ordinary postage. In such cases the words "Receipt Desired" must be *plainly* written on the cover of the parcel.

Sender's Receipt: The office of mailing will, if requested, fill out and date stamp a *"Certificate of Mailing"* (Form 2965) without charge, except that when desired in duplicate or triplicate one cent in charged for each extra certificate, or when a tag form of receipt is requested "Form 3817" will be furnished (also in duplicate or triplicate) upon payment of one cent for each tag issued.

Form 2965

CERTIFICATE OF MAILING. PARCEL POST.

A parcel addressed as under has been posted here this day:

[Office Stamp.]

This certificate is given to inform the sender of the posting of a parcel, and does not indicate that any liability in respect to such parcel attaches to the Postmaster General.

5—1610

It is recommended that, where the conditions warrant, firm mailing bill (Form 3877) be used in duplicate or triplicate, in listing of parcels for which receipt is desired, and when used for this purpose, the sender must pay one cent for each article listed.

The fees referred to *do not indicate* that any *liability* is involved and *no receipt is obtained from the addressee on delivery.*

POST OFFICE DEPARTMENT

Received From

AFFIX ONE CENT STAMP AND POSTMARK

ONE ORDINARY PARCEL OF THE FOURTH-CLASS ADDRESSED TO

Form 3817

THIS RECEIPT DOES NOT PROVIDE FOR INDEMNIFICATION

POSTMASTER

Parcel Post, Weight Limit: The weight limits in pounds for parcel post packages are shown by the figures in parentheses for each foreign country of destination in the following list.

Abyssinia (11)
Aden (11)
Afghanistan (11)
Alaska (50)
Albania (11)
Algeria (22)
Anglo-Egyptian Sudan (11)
Argentine Republic (22)
Armenia (22)
Asir (11)
Ashanti (11)
Australia (11)
Austria (22)
Azerbaijan (22)
Azores (11)
Bahamas (11)
Bahrein Islands (11)
Baluchistan (11)
Barbados (11)
Basutoland (11)
Bechuanaland (11)
Belgian Congo (22)
Belgium (22)
Bermuda (11)
Bolivia (22)
Brazil (22)
British Borneo (11)
British Cameroon (11)
British Guiana (11)
British Honduras (11)
British Somaliland (11)
British Southwest Africa (11)
British Togoland (11)
Bulgaria (22)
Canada (15)
Canary Islands (11)
Cape Verde Islands (11)
Celebes (11)
Ceylon (11)
Chile (22)
China, except Shanghai (11)
China, Shanghai only (50)
Colombia (22)
Costa Rica (22)
Cuba (11)
Cyprus (11)
Czechoslovakia (22)
Dahomey (22)
Danzig (22)
Denmark (22)
Dominican Republic (22)
Dutch Guiana (11)
Dutch West Indies (22)
Ecuador (22)
Egypt (11)
Eritrea (11)
Esthonia (22)
Falkland Islands (11)
Federated Malay States (11)
Fernando Po (11)
Fiji Islands (11)
Finland (22)
Formosa (11)
France (22)
French Cameroon (22)
French Equatorial Africa (22)
French Guiana (11)
French Guinea (22)
French India (22)
French Indo-China (22)
French Morocco (22)
French Somaliland (22)
French Sudan (22)
French Togoland (22)
Gambia (11)
Georgia (22)
Germany (22)
Gibraltar (11)
Gold Coast Colony (11)
Greece (11)
Grenada (11)
Guadeloupe (11)
Guam (50)
Guatemala (22)
Haiti (22)
Hawaiian Islands (50)
Hejaz (11)
Holland (11)
Honduras (22)
Hongkong (11)
Hungary (22)
Iceland (22)
India (11)
Irish Free State (11)
Italian Somaliland (11)
Italy (11)
Ivory Coast (22)
Jamaica (11)
Japan (11)
Java (11)
Jebel Shammar (11)
Jugoslavia (22)
Kenya Colony (11)
Kerak (11)
Koweit (11)
Korea (11)

Kwantung (11)
Latvia (22)
Leeward Islands (11)
Liberia (11)
Lithuania (22)
Luxemburg (22)
Macao (11)
Madagascar (22)
Madeira (11)
Malta (11)
Martinique (11)
Mauritania (22)
Mauritius (11)
Mesopotamia (11)
Mexico (22)
Nejd-Hasa (11)
New Caledonia (22)
Newfoundland (15)
New Guinea (11)
New Hebrides (11)
New Zealand (11)
Nicaragua (22)
Nigeria (11)
Norway (22)
Nyasaland (11)
Oman (11)
Palestine (11)
Panama (50)
Panama Canal Zone (50)
Paraguay (22)
Persia (11)
Peru (22)
Philippine Islands (50)
Poland (22)
Porto Rico (50)
Portugal (11)
Portuguese East Africa (11)
Portuguese Guinea (11)
Portuguese India (11)
Portuguese West Africa (11)
Reunion (22)
Rhodesia (11)
Roumania (22)
St. Helena (11)
St. Pierre-Miquelon (11)
Salvador (22)
Samoa (11)
Sarre Territory (11)
Senegal (22)
Seychelles (11)
Siam (11)
Sierra Leone (11)
Society Islands (22)
South African Union (11)
Spain (11)
Spanish Morocco (11)
Straits Settlements (11)
Sumatra (11)
Sweden (22)
Switzerland (22)
Syria (22)
Tanganyika (11)
Trinidad (11)
Tripoli (11)
Tunis (22)
Turkey (11)
Turks Islands (11)
Uganda (11)
U. S. S. R. (11)
United Kingdom (11)
Uruguay (22)
Venezuela (11)
Virgin Islands (50)
Windward Islands (11)
Yemen (11)
Zanzibar (11)

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone, Whitehall 1247

Parcel Post, Maximum Size: The allowable dimensions of parcel post packages are shown in parentheses for each foreign country of destination in the following list.

Abyssinia (Length 3′6″; length and girth 6′0″).
Aden (Length 3′6″; length and girth 6′0″).
Afghanistan (Length 3′6″; length and girth 6′0″).
Alaska (Length 3′6″; length and girth 6′0″).
Albania (Length 3′6″; length and girth 6′0″).
Algeria (Length 3′6″; length and girth 6′0″).
Anglo-Egyptian Sudan (Length 3′7″; length and girth 6′1″).
Argentine Republic (Spherical packages, 49 inches in diameter; cylindrical packages, 8 inches diameter, 4 feet 11 inches length).
Armenia (Length 3′6″; length and girth 6′0″).
Asir (Length 3′6″; length and girth 6′0″).
Ashanti (Length 3′6″; length and girth 6′0″).
Austria (Length 3′6″; length and girth 6′0″).
Azerbaijan (Length 3′6″; length and girth 6′0″).
Azores (Length 3′6″; length and girth 6′0″).
Bahamas (Length 3′6″; length and girth 6′0″).
Bahrein Islands (Length 3′6″; length and girth 6′0″).
Baluchistan (Length 3′6″; length and girth 6′0″).
Barbados (Length 3′6″; length and girth 6′0″).
Basutoland (Length 3′6″; length and girth 6′0″).
Bechuanaland (Length 3′6″; length and girth 6′0″).
Belgian Congo (Length 4 feet, cubical contents 2 cubic feet).
Belgium (Length 3′6″; length and girth 6′0″).
Bermuda (Length 3′6″; length and girth 6′0″).
Bolivia (Length 3′6″; length and girth 6′0″).
Brazil (Length 3′6″; length and girth 6′0″).
British Borneo (Length 3′6″; length and girth 6′0″).
British Cameroon (Length 3′6″; length and girth 6′0″).
British Guiana (Length 3′6″; length and girth 6′0″).
British Honduras (Length 3′6″; length and girth 6′0″).
British Somaliland (Length 3′6″; length and girth 6′0″).
British Southwest Africa (Length 3′6″; length and girth 6′0″).
British Togoland (Length 3′6″; length and girth 6′0″).
Bulgaria (Length 3′6″; length and girth 6′0″).
Canada (Length 3′6″; length and girth 6′0″).
Canary Islands (Length 3′6″; length and girth 6′0″).
Cape Verde Islands (Length 3′6″; length and girth 6′0″).
Celebes (Length 4′0″; cubical contents 2 cu. ft.).
Ceylon (Length 3′6″; length and girth 6′0″).
Chile (Length 3′6″; length and girth 6′0″).
China (Steam served offices, length 3 feet 6 inches, combined length and girth, 6 feet; non-steam served offices, length 1 foot 6 inches, combined length and girth, 5 feet).
Colombia (Length 3′6″; length and girth 6′0″).
Costa Rica (Length 3′6″; length and girth 6′0″).
Cuba (Length 3′6″; length and girth 6′0″).
Cyprus (Length 3′6″; length and girth 6′0″).
Czechoslovakia (Length 3′6″; length and girth 6′0″).
Dahomey (Length 3′6″; length and girth 6′0″).
Danzig (Length 3′6″; length and girth 6′0″).
Denmark (Length 3′6″; length and girth 6′0″).
Dominican Republic (Length 3′6″; length and girth 6′0″).
Dutch Guiana (Length 3′6″; length and girth 6′0″).
Dutch West Indies (Length 3′6″; length and girth 6′0″).

Ecuador (Length 3′6″; length and girth 6′0″).
Egypt (Length 3′6″; length and girth 6′0″).
Eritrea (Length 3′6″; length and girth 6′0″).
Esthonia (Length 3′6″; length and girth 6′0″).
Falkland Islands (Length 3′6″; length and girth 6′0″).
Federated Malay States (Length 3′6″; length and girth 6′0″).
Fernando Po (Length 3′6″; length and girth 6′0″).
Fiji Islands (Length 3′6″; length and girth 6′0″).
Finland (Length 3′6″; length and girth 6′0″).
Formosa (Length 3′6″; length and girth 6′0″).
France (Length 4′0″, volume, 2 cu. ft.).
French Cameroon (Length 3′6″; length and girth 6′0″).
French Equatorial Africa (Length 3′6″; length and girth 6′0″).
French Guiana (Length 3′6″; length and girth 6′0″).
French Guinea (Length 3′6″; length and girth 6′0″).
French India (Length 3′6″; length and girth 6′0″).
French Indo-China (Up to 11 lbs.; length 2′0″; cubical contents, 1 cu. ft.; 11 to 22 lbs.; length 4′0″, cubical contents 2 cu. ft.).
French Morocco (Length 3′6″; length and girth 6′0″).
French Somaliland (Length 3′6″; length and girth 6′0″).
French Sudan (Length 3′6″; length and girth 6′0″).
French Togoland 3′6″; length and girth 6′0″).
Gambia (Length 3′6″; length and girth 6′0″).
Georgia (Length 3′6″; length and girth 6′0″).
Germany (Length 3′6″; length and girth 6′0″).
Gibraltar (Length 3′6″; length and girth 6′0″).
Gold Coast Colony (Length 3′6″; length and girth 6′0″).
Greece (Length 3′6″; length and girth 6′0″).
Grenada (Length 3′6″; length and girth 6′0″).
Guadeloupe (Length 3′6″; length and girth 6′0″).
Guam (Length 3′6″; length and girth 6′0″).
Guatemala (Length 3′6″; length and girth 6′0″).
Haiti (Length 3′6″; length and girth 6′0″).
Hawaiian Islands (Length 3′6″; length and girth 6′0″).
Hejaz (Length 3′6″; length and girth 6′0″).
Holland (Length 3′6″; length and girth 6′0″).
Honduras (Length 3′6″; length and girth 6′0″).
Hongkong (Length 3′6″; length and girth 6′0″).
Hungary (Length 3′6″; length and girth 6′0″).
Iceland (Length 3′6″; length and girth 6′0″).
India (Length 3′6″; length and girth 6′0″).
Irish Free State (Length 3′6″; length and girth 6′0″).
Italian Somaliland 3′6″; length and girth 6′″0).
Italy (Length 3′6″; length and girth 6′0″).
Ivory Coast (Length 3′6″; length and girth 6′0″).
Jamaica (Length 3′6″; length and girth 6′0″).
Japan (Length 3′6″; length and girth 6′0″).
Java (Length 4′0″; volume 2 cu. ft.).
Jebel Shammar (Length 3′6″; length and girth 6′0″).
Jugoslavia (Length 3′6″; length and girth 6′0″).
Kenya Colony (Length 3′6″; length and girth 6′0″).
Kerak (Length 3′6″; length and girth 6′0″).
Koweit (Length 3′6″; length and girth 6′0″).
Korea (Length 3′6″; length and girth 6′0″).
Kwantung (Length 3′6″; length and girth 6′0″).
Latvia (Length 3′6″; length and girth 6′0″).
Leeward Islands (Length 3′6″; length and girth 6′0″).
Liberia (Length 3′6″; length and girth 6′0″).

Lithuania (Length 3′6″; length and girth 6′0″).
Luxemburg (Length 3′6″; length and girth 6′0″).
Macao (Length 3′6″; length and girth 6′0″).
Madagascar (Length 3′6″; length and girth 6′0″).
Madeira (Length 3′6″; length and girth 6′0″).
Malta (Length 3′6″; length and girth 6′0″).
Martinique (Length 3′6″; length and girth 6′0″).
Mauritania (Length 3′6″; length and girth 6′0″).
Mauritius (Length 3′6″; length and girth 6′0″).
Mesopotamia (Length 3′6″; length and girth 6′0″).
Mexico (Length 3′6″; length and girth 6′0″).
Nejd-Hasa (Length 3′6″; length and girth 6′0″).
New Caledonia (Length 3′6″; length and girth 6′0″).
Newfoundland (Length 3′6″; length and girth 6′0″).
New Guinea (Length 3′6″; length and girth 6′0″).
New Hebrides (Length 3′6″; length and girth 6′0″).
New Zealand (Length 3′6″; length and girth 6′0″).
Nicaragua (Length 3′6″; length and girth 6′0″).
Nigeria (Length 3′6″; length and girth 6′0″).
Norway (Length 3′6″; length and girth 6′0″).
Nyasaland (Length 3′6″; length and girth 6′0″).
Oman (Length 3′6″; length and girth 6′0″).
Palestine (Length 3′6″; length and girth 6′0″).
Panama (Length 3′6″; length and girth 6′0″).
Panama Canal Zone (Length 3′6″; length and girth 6′0″).
Paraguay (Length 3′6″; length and girth 6′0″).
Persia (Length 3′6″; length and girth 6′0″).
Peru (Length 3′6″; length and girth 6′0″).
Philippine Islands (Length 3′6″; length and girth 6′0″).
Poland (Length 3′6″; length and girth 6′0″).
Porto Rico (Length 3′6″; length and girth 6′0″).
Portugal (Length 3′6″; length and girth 6′0″).
Portuguese East Africa (Length 3′6″; length and girth 6′0″).
Portuguese Guinea (Length 3′6″; length and girth 6′0″).
Portuguese India (Length 3′6″; length and girth 6′0″).
Portuguese West Africa (Length 3′6″; length and girth 6′0″).
Reunion (Length 3′6″; length and girth 6′0″).
Rhodesia (Length 3′6″; length and girth 6′0″).
Roumania (Length 3′6″; length and girth 6′0″).
St. Helena (Length 3′6″; length and girth 6′0″).
St. Pierre-Miquelon (Length 3′6″; length and girth 6′0″).
Salvador (Length 3′6″; length and girth 6′0″).
Samoa (Length 3′6″; length and girth 6′0″).
Sarre Territory (Length 3′6″; length and girth 6′0″).
Senegal (Length 3′6″; length and girth 6′0″).
Seychelles (Length 3′6″; length and girth 6′0″).
Siam (Length 3′6″; length and girth 6′0″).
Sierre Leone (Length 3′6″; length and girth 6′0″).
Society Islands (Length 3′6″; length and girth 6′0″).
South African Union (Length 3′6″; length and girth 6′0″).
Spain (Length 3′6″; length and girth 6′0″).
Spanish Morocco (Length 3′6″; length and girth 6′0″).
Straits Settlements (Length 3′6″; length and girth 6′0″).
Sumatra (Length 4′0″; volume 2 cu. ft.).
Sweden (Length 3′6″; length and girth 6′0″).
Switzerland (Length 3′6″; length and girth 6′0″).
Syria (Length 3′6″; length and girth 6′0″).
Tanganyika (Length 3′6″; length and girth 6′0″).

Trinidad (Length 3′6″; length and girth 6′0″).
Tripoli (Length 3′6″; length and girth 6′0″).
Tunis (Length 3′6″; length and girth 6′0″).
Turkey (Length 3′6″; length and girth 6′0″).
Turks Islands (Length 3′6″; length and girth 6′0″).
Uganda (Length 3′6″; length and girth 6′0″).
U. S. S. R. (Length 3′6″; length and girth 6′0″).
United Kingdom 3′6″; length and girth 6′0″).
Uruguay (Length 3′6″; length and girth 6′0″).
Venezuela (Length 3′6″; length and girth 6′0″).
Virgin Islands (Length 3′6″; length and girth 6′0″).
Windward Islands (Length 3′6″; length and girth 6′0″).
Yemen (Length 3′6″; length and girth 6′0″).
Zanzibar (Length 3′6″; length and girth 6′0″).

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

Parcel Post, Postage Rates: The regular postage rates per pound or fraction are shown in parentheses for each foreign country of destination in the following list. See also Parcel Post, Transit Charges.

Abyssinia (14 cents)
Aden (14 cents)
Afghanistan (14 cents)
Alaska (14 cents)
Albania (14 cents)
Algeria (14 cents)
Anglo-Egyptian Sudan (14 cents)
Argentine Republic (14 cents)
Armenia (14 cents)
Asir (14 cents)
Ashanti (14 cents)
Austria (14 cents)
Azerbaijan (14 cents)
Azores (14 cents)
Bahamas (14 cents)
Bahrein Islands (14 cents)
Baluchistan (14 cents)
Barbados (14 cents)
Basutoland (14 cents)
Bechuanaland (14 cents)
Belgian Congo (14 cents)
Belgium (14 cents)
Bermuda (14 cents)
Bolivia (14 cents)
Brazil (14 cents)
British Borneo (14 cents)
British Cameroon (14 cents)
British Guiana (14 cents)
British Honduras (14 cents)
British Somaliland (14 cents)
British Southwest Africa (14 cents)
British Togoland (14 cents)
Bulgaria (14 cents)
Canada (14 cents)
Canary Islands (14 cents)
Cape Verde Islands (14 cents)
Celebes (14 cents)
Ceylon (14 cents)
Chile (14 cents)
China (14 cents)
Colombia (14 cents)
Costa Rica (14 cents)
Cuba (14 cents)
Cyprus (14 cents)
Czechoslovakia (14 cents)
Dahomey (14 cents)
Danzig (14 cents)
Denmark (14 cents)
Dominican Republic (14 cents)
Dutch Guiana (14 cents)
Dutch West Indies (14 cents)
Ecuador (14 cents)
Egypt (14 cents)
Eritrea (14 cents)
Esthonia (14 cents)
Falkland Islands (14 cents)
Federated Malay States (14 cents)
Fernando Po (14 cents)
Fiji Islands (14 cents)
Finland (14 cents)
Formosa (12 cents)
France (14 cents)
French Cameroon (14 cents)
French Equatorial Africa (14 cents)
French Guiana (14 cents)
French Guinea (14 cents)
French India (14 cents)
French Indo-China (14 cents)
French Morocco (14 cents)
French Somaliland (14 cents)
French Sudan (14 cents)
French Togoland (14 cents)
Gambia (14 cents)
Georgia (14 cents)
Germany (14 cents)
Gibraltar (14 cents)
Gold Coast Colony (14 cents)
Greece (14 cents)
Grenada (14 cents)
Guadeloupe (12 cents)
Guam (14 cents)
Guatemala (14 cents)
Haiti (12 cents)
Hawaiian Islands (14 cents)
Hejaz (14 cents)
Holland (14 cents)
Honduras (14 cents)
Hongkong (14 cents)
Hungary (14 cents)
Iceland (14 cents)
India (14 cents)
Irish Free State (14 cents)
Italian Somaliland (14 cents)
Italy (14 cents)
Ivory Coast (14 cents)
Jamaica (14 cents)
Japan (12 cents)
Java (14 cents)
Jebel Shammar (14 cents)
Jugoslavia (14 cents)
Kenya Colony (14 cents)
Kerak (14 cents)
Koweit (14 cents)
Korea (12 cents)
Kwantung (14 cents)
Latvia (14 cents)

Leeward Islands (14 cents)
Liberia (14 cents)
Lithuania (14 cents)
Luxemburg (14 cents)
Macao (14 cents)
Madagascar (14 cents)
Madeira (14 cents)
Malta (14 cents)
Martinique (14 cents)
Mauritania (14 cents)
Mauritius (14 cents)
Mesopotamia (14 cents)
Mexico (14 cents)
Nejd-Hasa (14 cents)
New Caledonia (14 cents)
Newfoundland (14 cents)
New Guinea (14 cents)
New Hebrides (14 cents)
New Zealand (14 cents)
Nicaragua (14 cents)
Nigeria (14 cents)
Norway (14 cents)
Nyasaland (14 cents)
Oman (14 cents)
Palestine (14 cents)
Panama (14 cents)
Panama Canal Zone (14 cents)
Paraguay (14 cents)
Persia (14 cents)
Peru (14 cents)
Philippine Islands (14 cents)
Poland (14 cents)
Porto Rico (14 cents)
Portugal (14 cents)
Portuguese East Africa (14 cents)
Portuguese Guinea (14 cents)
Portuguese India (14 cents)
Portuguese West Africa (14 cents)
Reunion (14 cents)
Rhodesia (14 cents)
Roumania (14 cents)
St. Helena (14 cents)
St. Pierre-Miquelon (14 cents)
Salvador (14 cents)
Samoa (14 cents)
Sarre Territory (14 cents)
Senegal (14 cents)
Seychelles (14 cents)
Siam (14 cents)
Sierre Leone (14 cents)
Society Islands (14 cents)
South African Union (14 cents)
Spain (14 cents)
Spanish Morocco (14 cents)
Straits Settlements (14 cents)
Sumatra (14 cents)
Sweden (14 cents)
Switzerland (14 cents)
Syria (14 cents)
Tanganyika (14 cents)
Trinidad (14 cents)
Tripoli (14 cents)
Tunis (14 cents)
Turkey (14 cents)
Turks Islands (14 cents)
Uganda (14 cents)
U. S. S. R. (14 cents)
United Kingdom (14 cents)
Uruguay (14 cents)
Venezuela (14 cents)
Virgin Islands (14 cents)
Windward Islands (14 cents)
Yemen (14 cents)
Zanzibar (14 cents)

FOR SPECIAL EXPORT INFORMATION

ASK THE EXPORTERS' ENCYCLOPAEDIA
SERVICE BUREAU

20 Vesey St., New York Phone, Whitehall 1247

Parcel Post, Transit Charges: The transit charges, where indicated, must be prepaid by the affixing of postage stamps to the required amount, in addition to the regular postage. These extra charges represent the utilization of the postal services of other nations, to destinations not reached by our own mail facilities.

	1-3 lbs.	3-7 lbs.	7-11 lbs.	1-2 lbs.	2-11 lbs.	11-22 lbs.
Abyssinia	—	—	—	.38	.75	—
Aden	.48	.90	1.26	—	—	—
Afghanistan	.48	.90	1.26	—	—	—
Alaska	—	—	—	—	—	—
Albania	.15	.15	.15	—	—	—
Algeria	—	—	—	.14	.23	.42
Anglo-Egyptian Sudan	—	—	—	—	—	—
Argentine Republic	—	—	—	—	—	—
Armenia	—	—	—	—	—	—
Asir	—	—	—	—	—	—
Ashanti	—	—	—	—	—	—
Australia	—	—	—	—	—	—
Austria	—	—	—	.20	.20	.38
Azerbaijan	—	—	—	—	—	—
Azores	—	—	—	—	—	—
Bahamas	—	—	—	—	—	—
Bahrein Islands	—	—	—	—	—	—
Baluchistan	—	—	—	—	—	—
Barbados	—	—	—	—	—	—
Basutoland	—	—	—	—	—	—
Bechuanaland	—	—	—	—	—	—
Belgian Congo	—	—	—	.37	.65	1.11
Belgium	—	—	—	—	—	—
Bermuda	—	—	—	—	—	—
Bolivia	—	—	—	—	—	—
Brazil	—	—	—	—	—	—
British Borneo	.36	.48	.60	—	—	—
British Cameroon	.54	.84	1.14	—	—	—
British Guiana	—	—	—	—	—	—
British Honduras	—	—	—	—	—	—
British Somaliland	.42	.84	1.14	—	—	—
British South Africa	(12 cents per lb.).					
British Togoland	.60	.84	1.14	—	—	—
Bulgaria	—	—	—	—	—	—
Canada	—	—	—	—	—	—
Canary Islands	.10	.10	.10	—	—	—
Cape Verde Islands	.72	.84	.96	—	—	—
Celebes	—	—	—	.42	.50	—
Ceylon	.48	.90	1.26	—	—	—
Chile	—	—	—	—	—	—
China	—	—	—	—	—	—
Colombia	—	—	—	—	—	—
Costa Rica	—	—	—	—	—	—
Cuba	—	—	—	—	—	—
Cyprus	.60	.90	1.20	—	—	—
Czechoslovakia	—	—	—	.10	.10	.20
Dahomey	—	—	—	.30	.49	.89
Danzig	—	—	—	—	—	—
Denmark	—	—	—	—	—	—
Dominican Republic	—	—	—	—	—	—

Dutch Guiana	—	—	—	—	—	—
Dutch West Indies	—	—	—	—	—	—
Ecuador	—	—	—	—	—	—
Egypt	—	—	—	—	—	—
Eritrea	.32	.32	.32	—	—	—
Esthonia	—	—	—	.06	.10	.18
Falkland Islands	.42	.78	1.08	—	—	—
Federated Malay States	.36	.48	.60	—	—	—
Fernando Po	—	—	—	—	—	—
Fiji Islands	—	—	—	—	—	—
Finland	—	—	—	—	—	—
Formosa	—	—	—	—	—	—
France	—	—	—	—	—	—
French Cameroon	—	—	—	.32	.52	.97
French Equatorial Africa	—	—	—	.41	.88	1.67
French Guiana	—	—	—	—	—	—
French Guinea	—	—	—	.27	.45	.82
French India	—	—	—	.32	.52	.92
French Indo China	—	—	—	.20	.20	.35
French Morocco	—	—	—	.29	.46	.77
French Somaliland	—	—	—	.26	.42	.74
French Sudan	—	—	—	.27	.45	.82
French Togoland	—	—	—	.30	.49	.89
Gambia	.54	.84	1.14	—	—	—
Georgia	—	—	—	—	—	—
Germany	—	—	—	—	—	—
Gibraltar	—	—	—	—	—	—
Gold Coast Colony	.60	.84	1.14	—	—	—
Greece	—	—	—	—	—	—
Grenada	—	—	—	—	—	—
Guadeloupe	—	—	—	—	—	—
Guam	—	—	—	—	—	—
Guatemala	—	—	—	—	—	—
Haiti	—	—	—	—	—	—
Hawaiian Islands	—	—	—	—	—	—
Hejaz	—	—	—	—	—	—
Holland	—	—	—	—	—	—
Honduras	—	—	—	—	—	—
Hongkong	—	—	—	—	—	—
Hungary	—	—	—	.12	.20	.36
Iceland	—	—	—	.30	.60	1.00
India	.48	.90	1.26	—	—	—
Irish Free State	—	—	—	—	—	—
Italian Somaliland	.40	.40	.40	—	—	—
Italy	—	—	—	—	—	—
Ivory Coast	—	—	—	.30	.49	.89
Jamaica	—	—	—	—	—	—
Japan	—	—	—	—	—	—
Java	—	—	—	.42	.50	—
Jebel Shammar	—	—	—	—	—	—
Jugoslavia	—	—	—	—	—	—
Kenya Colony	.66	1.08	1.50	—	—	—
Kerak	—	—	—	—	—	—
Korea	—	—	—	—	—	—
Koweit	.84	1.20	1.56	—	—	—
Kwantung	—	—	—	—	—	—
Latvia	—	—	—	—	—	—
Leeward Islands	—	—	—	—	—	—

Liberia	—	—	—	—	—	—
Lithuania	—	—	—	—	—	—
Luxemburg	—	—	—	.10	.18	.30
Macao	.30	.40	.50	—	—	—
Madagascar	—	—	—	.32	.52	.94
Madeira	.60	.78	.96	—	—	—
Malta	.30	.60	.78	—	—	—
Martinique	—	—	—	—	—	—
Mauritania	—	—	—	.27	.45	.82
Mauritius	.36	.66	.90	—	—	—
Mesopotamia	.84	1.20	1.56	—	—	—
Mexico	—	—	—	—	—	—
Nejd-Hasa	—	—	—	—	—	—
New Caledonia	—	—	—	.36	.76	1.37
Newfoundland	—	—	—	—	—	—
New Guinea	—	—	—	—	—	—
New Hebrides (16 cents for first lb., 12 cents per lb. thereafter).						
New Zealand	—	—	—	—	—	—
Nicaragua	—	—	—	—	—	—
Nigeria	.54	.84	1.14	—	—	—
Norway	—	—	—	—	—	—
Nyasaland	.84	1.14	1.38	—	—	—
Oman	—	—	—	—	—	—
Palestine	.60	.84	1.02	—	—	—
Panama	—	—	—	—	—	—
Panama Canal Zone	—	—	—	—	—	—
Paraguay	—	—	—	.20	.20	.40
Persia	.66	1.02	1.44	—	—	—
Peru	—	—	—	—	—	—
Philippine Islands	—	—	—	—	—	—
Poland	—	—	—	—	—	—
Porto Rico	—	—	—	—	—	—
Portugal	—	—	—	—	—	—
Portuguese East Africa (21 cents for first lb., 6 cents per lb. thereafter).						
Portuguese Guinea	.72	.84	.96	—	—	—
Portuguese India	.66	1.02	1.44	—	—	—
Portuguese West Africa	.90	1.02	1.08	—	—	—
Reunion	—	—	—	.34	.56	1.01
Rhodesia (28 cents per lb.).						
Roumania	—	—	—	—	—	—
St. Helena	.42	.72	1.02	—	—	—
St. Pierre-Miquelon (12 cents per lb.).						
Salvador	—	—	—	—	—	—
Samoa	—	—	—	—	—	—
Sarre Territory	—	—	—	.12	.20	.36
Senegal	—	—	—	.27	.45	.82
Seychelles	.48	.90	1.26	—	—	—
Siam	.20	.20	.20	—	—	—
Sierra Leone	.60	.84	1.14	—	—	—
Society Islands	—	—	—	—	—	—
South African Union	—	—	—	—	—	—
Spain	—	—	—	—	—	—
Spanish Morocco	.30	.30	.30	—	—	—
Straits Settlements	.20	.20	.20	—	—	—
Sumatra	—	—	—	.42	.50	—
Sweden	—	—	—	—	—	—
Switzerland	—	—	—	.10	.10	.18
Syria	—	—	—	.32	.50	.86

Tanganyika	.66	1.08	1.50	—	—	—
Trinidad	—	—	—	—	—	—
Tripoli	.10	.10	.10	—	—	—
Tunis	—	—	—	.30	.47	.81
Turkey	.48	.72	.84	—	—	—
Turks Islands	—	—	—	—	—	—
U. S. S. R.	—	—	—	.41	.45	—
Uganda	.66	1.08	1.50	—	—	—
United Kingdom	—	—	—	—	—	—
Uruguay	—	—	—	—	—	—
Venezuela	—	—	—	—	—	—
Virgin Islands	—	—	—	—	—	—
Windward Islands	—	—	—	—	—	—
Yemen	—	—	—	—	—	—
Zanzibar	.54	.90	1.32	—	—	—

THE EXPORTERS' ENCYCLOPÆDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

Parcel Post, Customs Declaration Form 2966: A "Customs Declaration" Form 2966 (which will be furnished on application at the post office or a station) must be properly and fully filled out stating the actual contents, value, etc., of the parcel. General terms, such as "merchandise," or "samples," will not answer; the contents must be accurately described in the English language although an interlineation in another language, if desired, may be furnished. "Customs

PARCEL POST between UNITED STATES and.....

Form of CUSTOMS DECLARATION

To be filled out at the DESPATCHING EXCHANGE Office

Parcel Bill No.....

No. of Rates Prepaid.....

Entry No.....

DESCRIPTION OF PARCEL (State whether Box, Packet, Bag, etc.)	CONTENTS	VALUE $	VALUE Cents	*PER CENT.	*Total Customs Charges $
	TOTAL.....	$			$

(DATE STAMP)
(Mailing Office)

Date of Posting.....192.....

Signature and address of Sender } .....
.....

*To be filled out at the RECEIVING EXCHANGE Office
(**Form 2966**)

Declarations" must be firmly attached to the cover of the parcel, but not pasted or affixed so that they will seal the package and prevent examination of the contents without damaging the cover. In addition to being tied by means of a cord passing through the eyelet, the tag should be bound flat to the parcel (with the front or "declaration" side facing out), so that the tag cannot be used as a handle to lift the parcel while in transit.

The required number of copies of Form 2966 is shown in parentheses after each country of destination in the following list:

Abyssinia (1)
Aden (1)
Afghanistan (1)
Alaska (1)
Albania (3)
Algeria (1)
Anglo-Egyptian Sudan (2)
Argentine Republic (2)
Armenia (1)
Asir (1)
Ashanti (1)
Australia (1)
Austria (1)
Azerbaijan (1)
Azores (2)
Bahamas (1)
Bahrein Islands (1)
Baluchistan (1)
Barbados (1)
Basutoland (1)
Bechuanaland (1)
Belgian Congo (4)
Belgium (3)
Bermuda (1)
Bolivia (2)
Brazil (1)
British Borneo (1)
British Cameroon (1)
British Guiana (1)
British Honduras (1)

British Somaliland (1)
British Southwest Africa (1)
British Togoland (1)
Bulgaria (1)
Canada (1)
Canary Islands (2)
Cape Verde Islands (2)
Celebes (2)
Ceylon (2)
Chile (2)
China (1)
Colombia (2)
Costa Rica (1)
Cuba (1)
Cyprus (1)
Czechoslovakia (1)
Dahomey (1)
Danzig (2)
Denmark (1)
Dominican Republic (1)
Dutch Guiana (1)
Dutch West Indies (1)
Ecuador (1)
Egypt (1)
Eritrea (1)
Esthonia (1)
Falkland Islands (1)
Federated Malay States (1)
Fernando Po (1)
Fiji Islands (1)
Finland (1)
Formosa (1)
France (1)
French Cameroon (1)
French Equatorial Africa (1)
French Guiana (1)
French Guinea (1)
French India (1)
French Indo-China (1)
French Morocco (1)
French Somaliland (1)
French Sudan (1)
French Togoland (1)
Gambia (1)
Georgia (1)
Germany (2)
Gibraltar (1)
Gold Coast Colony (1)
Greece (1)
Grenada (1)
Guadeloupe (1)
Guam (1)
Guatemala (1)
Haiti (1)
Hawaiian Islands (1)
Hejaz (1)
Holland (2)
Honduras (1)
Hongkong (1)
Hungary (2)
Iceland (1)
India (3)
Irish Free State (1)
Italian Somaliland (1)
Italy (1)
Ivory Coast (1)
Jamaica (1)
Japan (1)
Java (2)
Jebel Shammar (1)
Jugoslavia (1)
Kenya Colony (1)
Kerak (1)
Korea (1)
Koweit (1)
Kwantung (1)
Latvia (2)
Leeward Islands (1)
Liberia (1)
Lithuania (1)
Luxemburg (1)
Macao (1)
Madagascar (1)
Madeira (2)
Malta (1)
Martinique (2)
Mauritania (1)
Mauritius (3)
Mesopotamia (3)
Mexico (1)
Nejd-Hasa (1)
New Caledonia (1)
Newfoundland (1)
New Guinea (1)
New Hebrides (1)
New Zealand (1)
Nicaragua (1)
Nigeria (1)
Norway (1)
Nyasaland (1)
Oman (1)
Palestine (3)
Panama (1)
Panama Canal Zone (1)
Paraguay (1)
Persia (2)
Peru (1)
Philippine Islands (1)
Poland (2)
Porto Rico (1)
Portugal (2)
Portuguese East Africa (1)
Portuguese Guinea (2)
Portuguese India (2)

Portuguese West Africa (2)
Reunion (1)
Rhodesia (1)
Roumania (3)
St. Helena (1)
St. Pierre-Miquelon (1)
Salvador (2)
Samoa (1)
Sarre Territory (1)
Senegal (1)
Seychelles (1)
Siam (1)
Sierra Leone (1)
Society Islands (1)
South African Union (1)
Spain (3)
Spanish Morocco (2)
Straits Settlements (1)
Sumatra (2)
Sweden (1)
Switzerland (1)
Syria (1)
Tanganyika (1)
Trinidad (1)
Tripoli (1)
Tunis (1)
Turkey (1)
Turks Islands (1)
U. S. S. R. (3)
Uganda (1)
United Kingdom (1)
Uruguay (1)
Venezuela (4)
Virgin Islands (1)
Windward Islands (1)
Yemen (1)
Zanzibar (1)

THE EXPORTERS' ENCYCLOPAEDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

Parcel Post, Customs Declaration, Form 2967: A special customs declaration tag, Form 2967, of which a facsimile is here shown, is required on parcel post shipments to France and to most of the French colonial possessions, as well as to several other destinations where the mails pass through the French customs.

Form No. 2967—No. 2 Bls.

(BOTH SIDES OF THIS FORM MUST BE FILLED IN.)

Parcel-Post Between the United States and France.

DECLARATION FOR THE FRENCH CUSTOMS.

(TWO DECLARATIONS MUST ACCOMPANY EACH PACKAGE.)

The sender, residing at .....

declares that he sends to Mr. .....

at ..... **the merchandise described**
(Country.)

in detail on the other side, originating in .....
(Country of origin.)

and asks that the customs formalities be completed at the stations (in France) of .....

.....

Note.—No. 1. Exemptions from customs dues, either for import or export, does not dispense with the declarations for the customs prescribed by law in accordance with the specifications and unities provided by the general tariff, under penalty of 100 francs fine for omission of the declaration or for a false declaration.—Article 19 of the law of May 16, 1863. (Laws of France.)

No. 2. The sender and the addressee are responsible for the results and the delays arising from declarations which are inaccurate, incomplete, or false.

(BOTH SIDES OF THIS FORM MUST BE FILLED IN.)

Declaration for the French Customs.

(TWO DECLARATIONS MUST ACCOMPANY EACH PACKAGE.)

FORM OF PACKAGE AND NATURE OF ITS CONTENTS.

CONTAINING		CONTENTS			
			Details of nature of merchandise		
Nature of packages	Gross weight of packages	Nature of Merchandise	Net weight	Volume, contents, No., etc.	Value, fcs. ces.
					.....fc. .....ces. OR .....$ .....c.

REMARKS: In addition to the details provided for in these columns, the remitter must furnish below any other necessary details for the information of the customs office and particularly must declare whether the merchandise is intended for consumption, transit, or storage. These details being omitted, the railroad will act for the best at risk of the parties interested.

At .....

the .....

.....

Signature of sender.

TO BE FILLED OUT AT THE Dispatching Exchange Office

Parcel Bill No. .....

No. of Rates Prepaid .....

Entry No. .....

(DATE STAMP)
(Mailing Office)

The number of copies of Form 2967, when it is required, is shown in parentheses after each country of destination in the following list:

Abyssinia (1)
Aden (No)
Afghanistan (No)
Alaska (No)
Albania (No)
Algeria (1)
Anglo-Egyptian Sudan (No)
Argentine Republic (No)
Armenia (No)
Asir (No)
Ashanti (No)
Australia (No)
Austria (No)
Azerbaijan (No)
Azores (No)
Bahamas (No)
Bahrein Islands (No)
Baluchistan (No)
Barbados (No)
Basutoland (No)
Bechuanaland (No)
Belgian Congo (No)
Belgium (No)
Bermuda (No)
Bolivia (No)
Brazil (No)
British Borneo (No)
British Cameroon (No)
British Guiana (No)
British Honduras (No)
British Somaliland (No)
British Southwest Africa (No)
British Togoland (No)
Bulgaria (No)
Canada (No)
Canary Islands (No)
Cape Verde Islands (No)
Celebes (No)
Ceylon (No)
Chile (No)
China (No)
Colombia (No)
Costa Rica (No)
Cuba (No)
Cyprus (No)
Czechoslovakia (No)
Dahomey (2)
Danzig (No)
Denmark (No)
Dominican Republic (No)
Dutch Guiana (No)
Dutch West Indies (No)
Ecuador (No)
Egypt (No)
Eritrea (No)
Esthonia (No)
Falkland Islands (No)
Federated Malay States (No)
Fernando Po (No)
Fiji Islands (No)
Finland (No)
Formosa (No)
France (1)
French Cameroon (2)
French Equatorial Africa (2)
French Guiana (No)
French Guinea (1)
French India (2)
French Indo-China (1)
French Morocco (2)
French Somaliland (1)
French Sudan (4)
French Togoland (2)
Gambia (No)
Georgia (No)
Germany (No)
Gibraltar (No)
Gold Coast Colony (No)
Greece (No)
Grenada (No)
Guadeloupe (No)
Guam (No)
Guatemala (No)
Haiti (No)
Hawaiian Islands (No)
Hejaz (No)
Holland (No)
Honduras (No)
Hongkong (No)
Hungary (No)
Iceland (No)
India (No)
Irish Free State (No)
Italian Somaliland (No)
Italy (No)
Ivory Coast (1)
Jamaica (No)
Japan (No)
Java (No)
Jebel Shammar (No)
Jugoslavia (No)
Kenya Colony (No)
Kerak (No)
Korea (No)
Koweit (No)
Kwantung (No)
Latvia (No)
Leeward Islands (No)
Liberia (No)
Lithuania (No)

Luxemburg (No)
Macao (No)
Madagascar (1)
Madeira (No)
Malta (No)
Martinique (No)
Mauritania (4)
Mauritius (No)
Mesopotamia (No)
Mexico (No)
Nejd-Hasa (No)
New Caledonia (1)
Newfoundland (No)
New Guinea (No)
New Hebrides (No)
New Zealand (No)
Nicaragua (No)
Nigeria (No)
Norway (No)
Nyasaland (No)
Oman (No)
Palestine (No)
Panama (No)
Panama Canal Zone (No)
Paraguay (No)
Persia (No)
Peru (No)
Philippine Islands (No)
Poland (No)
Porto Rico (No)
Portugal (No)
Portuguese East Africa (No)
Portuguese Guinea (No)
Portuguese India (No)
Portuguese West Africa (No)
Reunion (1)
Rhodesia (No)
Roumania (No)
St. Helena (No)
St. Pierre-Miquelon (No)
Salvador (No)
Samoa (No)
Sarre Territory (2)
Senegal (2)
Seychelles (No)
Siam (No)
Sierra Leone (No)
Society Islands (2)
South African Union (No)
Spain (No)
Spanish Morocco (No)
Straits Settlements (No)
Sumatra (No)
Sweden (No)
Switzerland (No)
Syria (2)
Tanganyika (No)
Trinidad (No)
Tripoli (No)
Tunis (1)
Turkey (No)
Turks Islands (No)
U. S. S. R. (No)
Uganda (No)
United Kingdom (No)
Uruguay (No)
Venezuela (No)
Virgin Islands (No)
Windward Islands (No)
Yemen (No)
Zanzibar (No)

FOR SPECIAL EXPORT INFORMATION

ASK THE EXPORTERS' ENCYCLOPAEDIA
SERVICE BUREAU

20 Vesey St., New York Phone, Whitehall 1247

Parcel Post Dispatch Note, Form 2972: The "dispatch note" tag, Form 2972, of which a facsimile appears below, properly filled out to show office of mailing, name and address of sender, number of customs declarations, weight, postage paid, name and address of addressee, and place of destination, must be attached to each parcel post package addressed for delivery in the foreign countries of destination indicated in the following list. Supplies of Form 2972 are available at all first class post offices.

(Face of Tag)

Coupon

Name and Address of Sender
(Nom et adresse de l'expéditeur)

.....

.....

.....

Route Via.
(Acheminement)

.....

.....

Form 2972

UNITED STATES OF AMERICA
DESPATCH NOTE
(Bulletin d'Expédition)

Number of Declarations ....
(Nombre de déclarations en douane)

Weight .....
(Poids)

Postage Paid .....
(Affranchissement perçu)

Stamp of office of origin
(Timbre du Bureau d'Origine)

Name and Address of Addressee
(Nom et adresse du destinaire)
.....
.....

Place of Destination
(Lieu de destination)
.....
.....

(Reverse)

Bill No. .....
(Feuille de Route No.)

Entry No. .....
(Inscription No.)

RECEIPT OF THE ADDRESSEE
QUITTANCE DU DESTINATAIRE

The undersigned declares he has received the parcel designated on the front of this bulletin.
Le soussigné déclare avoir reçu le colis décrit au recto du présent bulletin.

Signature .....

.....19....

Customs Duties
(Droits de Douane)

Customs Stamp
(Timbre de la Douane)

Abyssinia (No)
Aden (No)
Afghanistan (No)
Alaska (No)
Albania (No)
Algeria (No)
Anglo-Egyptian Sudan (1)
Argentine Republic (1)
Armenia (No)
Asir (No)
Ashanti (No)
Australia (No)
Austria (No)
Azerbaijan (No)
Azores (No)
Bahamas (No)
Bahrein Islands (No)
Baluchistan (No)
Barbados (No)
Basutoland (No)
Bechuanaland (No)
Belgian Congo (No)
Belgium (No)
Bermuda (No)
Bolivia (No)
Brazil (No)
British Borneo (No)
British Cameroon (No)
British Guiana (No)
British Honduras (No)
British Somaliland (No)
British Southwest Africa (No)
British Togoland (No)
Bulgaria (No)
Canada (No)
Canary Islands (1)
Cape Verde Islands (No)
Celebes (No)
Ceylon (No)
Chile (No)
China (No)
Colombia (1)
Costa Rica (No)
Cuba (No)
Cyprus (No)
Czechoslovakia (No)
Dahomey (No)
Danzig (No)
Denmark (No)
Dominican Republic (No)
Dutch Guiana (No)
Dutch West Indies (No)
Ecuador (No)
Egypt (1)
Eritrea (No)
Esthonia (No)
Falkland Islands (No)
Federated Malay States (No)
Fernando Po (No)
Fiji Islands (No)
Finland (No)
Formosa (No)
France (No)
French Cameroon (No)
French Equatorial Africa (No)
French Guiana (No)
French Guinea (No)
French India (No)
French Indo-China (No)
French Morocco (No)
French Somaliland (No)
French Sudan (No)
French Togoland (No)
Gambia (No)
Georgia (No)
Germany (No)
Gibraltar (No)
Gold Coast Colony (No)
Greece (No)
Grenada (No)
Guadeloupe (No)
Guam (No)
Guatemala (No)
Haiti (No)
Hawaiian Islands (No)
Hejaz (No)
Holland (No)
Honduras (No)
Hongkong (No)
Hungary (No)
Iceland (No)
India (No)
Irish Free State (No)
Italian Somaliland (No)
Italy (No)
Ivory Coast (No)
Jamaica (No)
Japan (No)
Java (No)
Jebel Shammar (No)
Jugoslavia (No)
Kenya Colony (No)
Kerak (No)
Koweit (No)
Korea (No)
Kwantung (No)
Latvia (No)
Leeward Islands (No)
Liberia (No)
Lithuania (No)
Luxemburg (No)
Macao (No)
Madagascar (No)
Madeira (No)
Malta (No)
Martinique (No)

Mauritania (No)
Mauritius (No)
Mesopotamia (No)
Mexico (No)
Nejd-Hasa (No)
New Caledonia (No)
Newfoundland (No)
New Guinea (No)
New Hebrides (No)
New Zealand (No)
Nicaragua (No)
Nigeria (No)
Norway (No)
Nyasaland (No)
Oman (No)
Palestine (No)
Panama (No)
Panama Canal Zone (No)
Paraguay (No)
Persia (No)
Peru (No)
Philippine Islands (No)
Poland (No)
Porto Rico (No)
Portugal (No)
Portuguese East Africa (No)
Portuguese Guinea (No)
Portuguese India (No)
Portuguese West Africa (No)
Reunion (No)
Rhodesia (No)
Roumania (No)
St. Helena (No)
St. Pierre-Miquelon (No)
Salvador (No)
Samoa (No)
Sarre Territory (No)
Senegal (No)
Seychelles (No)
Siam (No)
Sierra Leone (No)
Society Islands (No)
South African Union (No)
Spain (1)
Spanish Morocco (1)
Straits Settlements (No)
Sumatra (No)
Sweden (No)
Switzerland (1)
Syria (No)
Tanganyika (No)
Trinidad (No)
Tripoli (No)
Tunis (No)
Turkey (No)
Turks Islands (No)
Uganda (No)
U. S. S. R. (No)
United Kingdom (No)
Uruguay (No)
Venezuela (No)
Virgin Islands (No)
Windward Islands (No)
Yemen (No)
Zanzibar (No)

THE EXPORTERS' ENCYCLOPÆDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

Parcel Post, Consular Documents: Whether consular documents are required on parcel post shipments is indicated in parentheses for each foreign country of destination in the following list.

Abyssinia (No)
Aden (No)
Afghanistan (No)
Alaska (No)
Albania (No)
Algeria (No)
Anglo-Egyptian Sudan (No)
Argentine Republic (No)
Armenia (No)
Asir (No)
Ashanti (No)
Australia (No)
Austria (No)
Azerbaijan (No)
Azores (No)
Bahamas (No)
Bahrein Islands (No)
Baluchistan (No)
Barbados (No)
Basutoland (No)
Bechuanaland (No)
Belgian Congo (No)
Belgium (No)
Bermuda (No)
Bolivia (See country section)
Brazil (No)
British Borneo (No)
British Cameroon (No)
British Guiana (No)
British Honduras (No)
British Somaliland (No)
British Southwest Africa (No)
British Togoland (No)
Bulgaria (No)
Canada (No)
Canary Islands (No)
Cape Verde Islands (No)
Celebes (No)
Ceylon (No)
Chile (See country section)
China (No)
Colombia (No)
Costa Rica (No)
Cuba (No)
Cyprus (No)
Czechoslovakia (No)
Dahomey (No)
Danzig (No)
Denmark (No)
Dominican Republic (No)
Dutch Guiana (No)
Dutch West Indies (No)
Ecuador (No)
Egypt (No)
Eritrea (No)
Esthonia (No)
Falkland Islands (No)
Federated Malay States (No)
Fernando Po (No)
Fiji Islands (No)
Finland (No)
Formosa (No)
France (See country section)
French Cameroon (No)
French Equatorial Africa (No)
French Guiana (No)
French Guinea (No)
French India (No)
French Indo-China (No)
French Morocco (No)
French Somaliland (No)
French Sudan (No)
French Togoland (No)
Gambia (No)
Georgia (No)
Germany (No)
Gibraltar (No)
Gold Coast Colony (No)
Greece (No)
Grenada (No)
Guadeloupe (No)
Guam (No)
Guatemala (See country section)
Haiti (No)
Hawaiian Islands (No)
Hejaz (No)
Holland (No)
Honduras No)
Hongkong (No)
Hungary (No)
Iceland (No)
India (No)
Irish Free State (No)
Italian Somaliland No)
Italy (No)
Ivory Coast (No)
Jamaica (No)
Japan (No)
Java (No)
Jebel Shammar (No)
Jugoslavia (No)
Kenya Colony (No)
Kerak (No)
Koweit (No)
Korea (No)
Kwantung (No)
Latvia (No)
Leeward Islands (No)

Liberia (No)
Lithuania (No)
Luxemburg (No)
Macao (No)
Madagascar (No)
Madeira (No)
Malta (No)
Martinique (No)
Mauritania (No)
Mauritius (No)
Mesopotamia (No)
Mexico (No)
Nejd-Hasa (No)
New Caledonia (No)
Newfoundland (No)
New Guinea (No)
New Hebrides (No)
New Zealand (No)
Nicaragua (No)
Nigeria (No)
Norway (No)
Nyasaland (No)
Oman (No)
Palestine (No)
Panama (No)
Panama Canal Zone (No)
Paraguay (No)
Persia (No)
Peru (See country section)
Philippine Islands (No)
Poland (No)
Porto Rico (No)
Portugal (No)
Portuguese East Africa (No)
Portuguese Guinea (No)
Portuguese India (No)
Portuguese West Africa (No)
Reunion (No)
Rhodesia (No)
Roumania (No)
St. Helena (No)
St. Pierre-Miquelon (No)
Salvador (See country section)
Samoa (No)
Sarre Territory (No)
Senegal (No)
Seychelles (No)
Siam (No)
Sierra Leone (No)
Society Islands (No)
South African Union (No)
Spanish Morocco (No)
Spain (No)
Straits Settlements (No)
Sumatra (No)
Sweden (No)
Switzerland (No)
Syria (No)
Tanganyika (No)
Trinidad (No)
Tripoli (No)
Tunis (No)
Turkey (No)
Turks Islands (No)
Uganda (No)
U. S. S. R. (No)
United Kingdom (No)
Uruguay (See country section)
Venezuela (No)
Virgin Islands (No)
Windward Islands (No)
Yemen (No)
Zanzibar (No)

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone, Whitehall 1247

Parcel Post, Registration: Whether parcel post packages may be registered is indicated in parentheses for each foreign country of destination in the following list.

Abyssinia (No)
Aden (No)
Afghanistan (No)
Alaska (15 cents)
Albania (No)
Algeria (No)
Anglo-Egyptian Sudan (No)
Argentine Republic (No)
Armenia (No)
Asir (No)
Ashanti (No)
Austria (15 cents)
Azerbaijan (No)
Azores (15 cents)
Bahamas (15 cents)
Bahrein Islands (No)
Baluchistan (No)
Barbados (No)
Basutoland (No)
Bechuanaland (No)
Belgian Congo (15 cents)
Belgium (15 cents)
Bermuda (15 cents)
Bolivia (15 cents)
Brazil (15 cents)
British Borneo (No)
British Cameroon (No)
British Guiana (15 cents)
British Honduras (15 cents)
British Somaliland (No)
British Southwest Africa (No)
British Togoland (No)
Bulgaria (No)
Canada (No)
Canary Islands (No)
Cape Verde Islands (No)
Celebes (No)
Ceylon (No)
Chile (15 cents)
China (15 cents)
Colombia (15 cents)
Costa Rica (15 cents)
Cuba (15 cents)
Cyprus (No)
Czechoslovakia (15 cents)
Dahomey (No)
Danzig (15 cents)
Denmark (15 cents)
Dominican Republic (15 cents)
Dutch Guiana (No)
Dutch West Indies (No)
Ecuador (15 cents)
Egypt (No)
Eritrea (No)
Esthonia (15 cents)
Falkland Islands (No)
Federated Malay States (No)
Fernando Po (No)
Fiji Islands (No)
Finland (15 cents)
Formosa (15 cents)
France (No)
French Cameroon (No)
French Equatorial Africa (No)
French Guiana (No)
French Guinea (No)
French India (No)
French Indo-China (No)
French Morocco (No)
French Somaliland (No)
French Sudan (No)
French Togoland (No)
Gambia (No)
Georgia (No)
Germany (15 cents)
Gibraltar (No)
Gold Coast Colony (No)
Greece (No)
Grenada (15 cents)
Guadeloupe (No)
Guam (15 cents)
Guatemala (15 cents)
Haiti (15 cents)
Hawaiian Islands (15 cents)
Hejaz (No)
Holland (No)
Honduras (15 cents)
Hongkong (15 cents)
Hungary (15 cents)
Iceland (15 cents)
India (No)
Irish Free State (No)
Italian Somaliland (No)
Italy (No)
Ivory Coast (No)
Jamaica (15 cents)
Japan (15 cents)
Java (No)
Jebel Shammar (No)
Jugoslavia (15 cents)
Kenya Colony (No)
Kerak (No)
Koweit (No)
Korea (15 cents)
Kwantung (15 cents)
Latvia (15 cents)
Leeward Islands (15 cents)
Liberia (15 cents)

Lithuania (15 cents)
Luxemburg (No)
Macao (No)
Madagascar (No)
Madeira (No)
Malta (No)
Martinique (No)
Mauritania (No)
Mauritius (No)
Mesopotamia (No)
Mexico (15 cents)
Nejd-Hasa (No)
New Caledonia (No)
Newfoundland (No)
New Guinea (No)
New Hebrides (No)
New Zealand (15 cents)
Nicaragua (15 cents)
Nigeria (No)
Norway (15 cents)
Nyasaland (No)
Oman (No)
Palestine (No)
Panama (15 cents)
Panama Canal Zone (15 cents)
Paraguay (No)
Persia (No)
Peru (15 cents)
Philippine Islands (15 cents)
Poland (15 cents)
Porto Rico (15 cents)
Portugal (15 cents)
Portuguese East Africa (No)
Portuguese Guinea (No)
Portuguese India (No)
Portuguese West Africa (No)
Reunion (No)
Rhodesia (No)
Roumania (No)
St. Helena (No)
St. Pierre-Miquelon (No)
Salvador (15 cents)
Samoa (15 cents)
Sarre Territory (No)
Senegal (No)
Seychelles (No)
Siam (15 cents)
Sierre Leone (No)
Society Islands (No)
South African Union (No)
Spain (No)
Spanish Morocco (No)
Straits Settlements (No)
Sumatra (No)
Sweden (15 cents)
Switzerland (15 cents)
Syria (No)
Tanganyika (No)
Trinidad (15 cents)
Tripoli (No)
Tunis (No)
Turkey (No)
Turks Islands (15 cents)
Uganda (No)
U. S. S. R. (No)
United Kingdom (No)
Uruguay (No)
Venezuela (15 cents)
Virgin Islands (15 cents)
Windward Islands (15 cents)
Yemen (No)
Zanzibar (No)

THE EXPORTERS' ENCYCLOPÆDIA

BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world

Parcel Post, Insurance: Whether parcel post shipments may be insured is indicated in parentheses for each country of destination in the following list.

Abyssinia (No)
Aden (No)
Afghanistan (No)
Alaska (No)
Albania (No)
Algeria (No)
Anglo-Egyptian Sudan (No)
Argentine Republic (No)
Armenia (No)
Asir (No)
Ashanti (No)
Australia (No)
Austria (No)
Azerbaijan (No)
Azores (No)
Bahamas (No)
Bahrein Islands (No)
Baluchistan (No)
Barbados (No)
Basutoland (No)
Bechuanaland (No)
Belgian Congo (No)
Belgium (No)
Bermuda (No)
Bolivia (No)
Brazil (No)
British Borneo (No)
British Cameroon (No)
British Guiana (No)
British Honduras (No)
British Somaliland (No)
British Southwest Africa (No)
British Togoland (No)
Bulgaria (No)
Canada (May be insured)
Canary Islands (No)
Cape Verde Islands (No)
Celebes (No)
Ceylon (No)
Chile (No)
China (No)
Colombia (No)
Costa Rica (No)
Cuba (No)
Cyprus (No)
Czechoslovakia (No)
Dahomey (No)
Danzig (No)
Denmark (No)
Dominican Republic (No)
Dutch Guiana (No)
Dutch West Indies (No)
Ecuador (No)
Egypt (No)
Eritrea (No)
Esthonia (No)
Falkland Islands (No)
Federated Malay States (No)
Fernando Po (No)
Fiji Islands (No)
Finland (No)
Formosa (No)
France (No)
French Cameroon (No)
French Equatorial Africa (No)
French Guiana (No)
French Guinea (No)
French India (No)
French Indo-China (No)
French Morocco (No)
French Somaliland (No)
French Sudan (No)
French Togoland (No)
Gambia (No)
Georgia (No)
Germany (No)
Gibraltar (No)
Gold Coast Colony (No)
Greece (No)
Grenada (No)
Guadeloupe (No)
Guam (No)
Guatemala (No)
Haiti (No)
Hawaiian Islands (No)
Hejaz (No)
Holland (No)
Honduras (No)
Hongkong (No)
Hungary (No)
Iceland (No)
India (No)
Irish Free State (May be insured)
Italian Somaliland (No)
Italy (No)
Ivory Coast (No)
Jamaica (No)
Japan (No)
Java (No)
Jebel Shammar (No)
Jugoslavia (No)
Kenya Colony (No)
Kerak (No)
Koweit (No)
Korea (No)
Kwantung (No)
Latvia (No)
Leeward Islands (No)

Liberia (No)
Lithuania (No)
Luxemburg (No)
Macao (No)
Madagascar (No)
Madeira (No)
Malta (No)
Martinique (No)
Mauritania (No)
Mauritius (No)
Mesopotamia (No)
Mexico (No)
Nejd-Hasa (No)
New Caledonia (No)
Newfoundland (May be insured)
New Guinea (No)
New Hebrides (No)
New Zealand (No)
Nicaragua (No)
Nigeria (No)
Norway (No)
Nyasaland (No)
Oman (No)
Palestine (No)
Panama (No)
Panama Canal Zone (No)
Paraguay (No)
Persia (No)
Peru (No)
Philippine Islands (No)
Poland (No)
Porto Rico (No)
Portugal (No)
Portuguese East Africa (No)
Portuguese Guinea (No)
Portuguese India (No)
Portuguese West Africa (No)
Reunion (No)
Rhodesia (No)
Roumania (No)
St. Helena (No)
St. Pierre-Miquelon (No)
Salvador (No)
Samoa (No)
Sarre Territory (No)
Senegal (No)
Seychelles (No)
Siam (No)
Sierra Leone (No)
Society Islands (No)
South African Union (No)
Spain (No)
Spanish Morocco (No)
Straits Settlements (No)
Sumatra (No)
Sweden (No)
Switzerland (No)
Syria (No)
Tanganyika (No)
Trinidad (No)
Tripoli (No)
Tunis (No)
Turkey (No)
Turks Islands (No)
Uganda (No)
U. S. S. R. (No)
United Kingdom (May be insured)
Uruguay (No)
Venezuela (No)
Virgin Islands (No)
Windward Islands (No)
Yemen (No)
Zanzibar (No)

FOR SPECIAL EXPORT INFORMATION

ASK THE EXPORTERS' ENCYCLOPAEDIA SERVICE BUREAU

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Parcel Post, C. O. D. Service: Whether C. O. D. service is available on parcel post shipments is indicated in parentheses for each country of destination in the following list.

Abyssinia (No)
Aden (No)
Afghanistan (No)
Alaska (Up to $10, 12 cents; $10 to $50, 15 cents; $50 to $100, 25 cents)
Albania (No)
Algeria (No)
Anglo-Egyptian Sudan (No)
Argentine Republic (No)
Armenia (No)
Asir (No)
Ashanti (No)
Australia (No)
Austria (No)
Azerbaijan (No)
Azores (No)
Bahamas (No)
Bahrein Islands (No)
Baluchistan (No)
Barbados (No)
Basutoland (No)
Bechuanaland (No)
Belgian Congo (No)
Belgium (No)
Bermuda (No)
Bolivia (No)
Brazil (No)
British Borneo (No)
British Cameroon (No)
British Guiana (No)
British Honduras (No)
British Somaliland (No)
British Southwest Africa (No)
British Togoland (No)
Bulgaria (No)
Canada (No)
Canary Islands (No)
Cape Verde Islands (No)
Celebes (No)
Ceylon (No)
Chile (No)
China (No)
Colombia (No)
Costa Rica (No)
Cuba (No)
Cyprus (No)
Czechoslovakia (No)
Dahomey (No)
Danzig (No)
Denmark (No)
Dominican Republic (No)
Dutch Guiana (No)
Dutch West Indies (No)
Ecuador (No)
Egypt (No)
Eritrea (No)
Esthonia (No)
Falkland Islands (No)
Federated Malay States (No)
Fernando Po (No)
Fiji Islands (No)
Finland (No)
Formosa (No)
France (No)
French Cameroon (No)
French Equatorial Africa (No)
French Guiana (No)
French Guinea (No)
French India (No)
French Indo-China (No)
French Morocco (No)
French Somaliland (No)
French Sudan (No)
French Togoland (No)
Gambia (No)
Georgia (No)
Germany (No)
Gibraltar (No)
Gold Coast Colony (No)
Greece (No)
Grenada (No)
Guadeloupe (No)
Guam (No)
Guatemala (No)
Haiti (No)
Hawaiian Islands (No)
Hejaz (No)
Holland (No)
Honduras (No)
Hongkong (No)
Hungary (No)
Iceland (No)
India (No)
Irish Free State (No)
Italian Somaliland (No)
Italy (No)
Ivory Coast (No)
Jamaica (No)
Japan (No)
Java (No)
Jebel Shammar (No)
Jugoslavia (No)
Kenya Colony (No)
Kerak (No)
Koweit (No)
Korea (No)
Kwantung (No)

Latvia (No)
Leeward Islands (No)
Liberia (No)
Lithuania (No)
Luxemburg (No)
Macao (No)
Madagascar (No)
Madeira (No)
Malta (No)
Martinique (No)
Mauritania (No)
Mauritius (No)
Mesopotamia (No)
Mexico (Up to $10, 30 cents; $10 to $50, 45 cents; $50 to $100, 60 cents)
Nejd-Hasa (No)
New Caledonia (No)
Newfoundland (No)
New Guinea (No)
New Hebrides (No)
New Zealand (No)
Nicaragua (No)
Nigeria (No)
Norway (No)
Nyasaland (No)
Oman (No)
Palestine (No)
Panama (No)
Panama Canal Zone (No)
Paraguay (No)
Persia (No)
Peru (No)
Philippine Islands (No)
Poland (No)
Porto Rico (Up to $10, 12 cents; $10 to $50, 15 cents; $50 to $100, 25 cents)
Portugal (No)
Portuguese East Africa (No)
Portuguese Guinea (No)
Portuguese India (No)
Portuguese West Africa (No)
Reunion (No)
Rhodesia (No)
Roumania (No)
St. Helena (No)
St. Pierre-Miquelon (No)
Salvador (No)
Samoa (No)
Sarre Territory (No)
Senegal (No)
Seychelles (No)
Siam (No)
Sierra Leone (No)
Society Islands (No)
South African Union (No)
Spain (No)
Spanish Morocco (No)
Straits Settlements (No)
Sumatra (No)
Sweden (No)
Switzerland (No)
Syria (No)
Tanganyika (No)
Trinidad (No)
Tripoli (No)
Tunis (No)
Turkey (No)
Turks Islands (No)
Uganda (No)
U. S. S. R. (No)
United Kingdom (No)
Uruguay (No)
Venezuela (No)
Virgin Islands (No)
Windward Islands (No)
Yemen (No)
Zanzibar (No)

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

Parcel Post, Sealing Packages: Whether parcel post packages may be sealed is indicated in parentheses for each country of destination in the following list.

Abyssinia (No)
Aden (No)
Afghanistan (No)
Alaska (No)
Albania (No)
Algeria (No)
Anglo-Egyptian Sudan (No)
Argentine Republic (Must be sealed)
Armenia (No)
Asir (No)
Ashanti (No)
Australia (No)
Austria (No)
Azerbaijan (No)
Azores (No)
Bahamas (No)
Bahrein Islands (No)
Baluchistan (No)
Barbados (No)
Basutloand (No)
Bechuanaland (No)
Belgian Congo (No)
Belgium (No)
Bermuda (No)
Bolivia (No)
Brazil (Must be sealed)
British Borneo (No)
British Cameroon (No)
British Guiana (No)
British Honduras (No)
British Somaliland (No)
British Southwest Africa (No)
British Togoland (No)
Bulgaria (No)
Canada (No)
Canary Islands (No)
Cape Verde Islands (No)
Celebes (No)
Ceylon (No)
Chile (No)
China (May be sealed)
Colombia (No)
Costa Rica (No)
Cuba (May be sealed)
Cyprus (No)
Czechoslovakia (No)
Dahomey (No)
Danzig (No)
Denmark (No)
Dominican Republic (No)
Dutch Guiana (No)
Dutch West Indies (No)
Ecuador (No)
Egypt (No)
Eritrea (No)
Esthonia (No)
Falkland Islands (No)
Federated Malay States (No)
Fernando Po (No)
Fiji Islands (No)
Finland (No)
Formosa (No)
France (No)
French Cameroon (No)
French Equatorial Africa (No)
French Guiana (No)
French Guinea (No)
French India (No)
French Indo-China (No)
French Morocco (No)
French Somaliland (No)
French Sudan (No)
French Togoland (No)
Gambia (No)
Georgia (No)
Germany (No)
Gibraltar (No)
Gold Coast Colony (No)
Greece (Must be sealed)
Grenada (No)
Guadeloupe (No)
Guam (No)
Guatemala (No)
Haiti (No)
Hawaiian Islands (No)
Hejaz (No)
Holland (No)
Honduras (No)
Hongkong (No)
Hungary (No)
Iceland (No)
India (No)
Irish Free State (No)
Italian Somaliland (No)
Italy (May be sealed)
Ivory Coast (No)
Jamaica (No)
Japan (No)
Java (No)
Jebel Shammar (No)
Jugoslavia (No)
Kenya Colony (No)
Kerak (No)
Koweit (No)
Korea (No)
Kwantung (No)
Latvia (No)

Leeward Islands (No)
Liberia (No)
Lithuania (No)
Luxemburg (No)
Macao (No)
Madagascar (No)
Madeira (No)
Malta (No)
Martinique (No)
Mauritania (No)
Mauritius (No)
Mesopotamia (No)
Mexico (No)
Nejd-Hasa (No)
New Caledonia (No)
Newfoundland (No)
New Guinea (No)
New Hebrides (No)
New Zealand (No)
Nicaragua (No)
Nigeria (No)
Norway (No)
Nyasaland (No)
Oman (No)
Palestine (No)
Panama (No)
Panama Canal Zone (No)
Paraguay (No)
Persia (No)
Peru (No)
Philippine Islands (No)
Poland (No)
Porto Rico (No)
Portugal (No)
Portuguese East Africa (No)
Portuguese Guinea (No)
Portuguese India (No)
Portuguese West Africa (No)
Reunion (No)
Rhodesia (No)
Roumania (No)
St. Helena (No)
St. Pierre-Miquelon (No)
Salvador (No)
Samoa (No)
Sarre Territory (No)
Senegal (No)
Seychelles (No)
Siam (No)
Sierra Leone (No)
Society Islands (No)
South African Union (No)
Spain (No)
Spanish Morocco (No)
Straits Settlements (No)
Sumatra (No)
Sweden (No)
Switzerland (No)
Syria (No)
Tanganyika (No)
Trinidad (No)
Tripoli (No)
Tunis (No)
Turkey (No)
Turks Islands (No)
Uganda (No)
U. S. S. R. (May be sealed)
United Kingdom (No)
Uruguay (No)
Venezuela (No)
Virgin Islands (No)
Windward Islands (No)
Yemen (No)
Zanzibar (No)

FOR SPECIAL EXPORT INFORMATION

Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone, Whitehall 1247

Parcel Post, Special Delivery Service: Whether special delivery service is available for parcel post shipments is indicated in parentheses for each country of destination in the following list.

Abyssinia (No)
Aden (No)
Afghanistan (No)
Alaska (Up to 2 lbs, 10 cents; 2-10 lbs. 15 cents; over 10 lbs. 20 cents)
Albania (No)
Algeria (No)
Anglo-Egyptian Sudan (No)
Argentine Republic (No)
Armenia (No)
Asir (No)
Ashanti (No)
Australia (No)
Austria (No)
Azerbaijan (No)
Azores (No)
Bahamas (No)
Bahrein Islands (No)
Baluchistan (No)
Barbados (No)
Basutoland (No)
Bechuanaland (No)
Belgian Congo (No)
Belgium (No)
Bermuda (No)
Bolivia (No)
Brazil (No)
British Borneo (No)
British Cameroon (No)
British Guiana (No)
British Honduras (No)
British Somaliland (No)
British Southwest Africa (No)
British Togoland (No)
Bulgaria (No)
Canada (No)
Canary Islands (No)
Cape Verde Islands (No)
Celebes (No)
Ceylon (No)
Chile (No)
China (No)
Colombia (No)
Costa Rica (No)
Cuba (No)
Cyprus (No)
Czechoslovakia (No)
Dahomey (No)
Danzig (No)
Denmark (No)
Dominican Republic (No)
Dutch Guiana (No)
Dutch West Indies (No)
Ecuador (No)
Egypt (No)
Eritrea (No)
Esthonia (No)
Falkland Islands (No)
Federated Malay States (No)
Fernando Po (No)
Fiji Islands (No)
Finland (No)
Formosa (No)
France (No)
French Cameroon (No)
French Equatorial Africa (No)
French Guiana (No)
French Guinea (No)
French India (No)
French Indo-China (No)
French Morocco (No)
French Somaliland (No)
French Sudan (No)
French Togoland (No)
Gambia (No)
Georgia (No)
Germany (No)
Gibraltar (No)
Gold Coast Colony (No)
Greece (No)
Grenada (No)
Guadeloupe (No)
Guam (No)
Guatemala (No)
Haiti (No)
Hawaiian Islands (Up to 2 lbs. 10 cents; 2-10 lbs. 15 cents; over 10 lbs. 20 cents)
Hejaz (No)
Holland (No)
Honduras (No)
Hongkong (No)
Hungary (No)
Iceland (No)
India (No)
Irish Free State (No)
Italian Somaliland (No)
Italy (No)
Ivory Coast (No)
Jamaica (No)
Japan (No)
Java (No)
Jebel Shammar (No)
Jugoslavia (No)
Kenya Colony (No)
Kerak (No)
Koweit (No)

Korea (No)
Kwantung (No)
Latvia (No)
Leeward Islands (No)
Liberia (No)
Lithuania (No)
Luxemburg (No)
Macao (No)
Madagascar (No)
Madeira (No)
Malta (No)
Martinique (No)
Mauritania (No)
Mauritius (No)
Mesopotamia (No)
Mexico (No)
Nejd-Hasa (No)
New Caledonia (No)
Newfoundland (No)
New Guinea (No)
New Hebrides (No)
New Zealand (No)
Nicaragua (No)
Nigeria (No)
Norway (No)
Nyasaland (No)
Oman (No)
Palestine (No)
Panama (No)
Panama Canal Zone (Up to 2 lbs. 10 cents; 2-10 lbs. 15 cents; over 10 lbs. 20 cents)
Paraguay (No)
Persia (No)
Peru (No)
Philippine Islands (Up to 2 lbs. 10 cents; 2-10 lbs. 15 cents; over 10 lbs. 20 cents)
Poland (No)
Porto Rico (Up to 2 lbs. 10 cents; 2-10 lbs. 15 cents; over 10 lbs. 20 cents)
Portugal (No)
Portuguese East Africa (No)
Portuguese Guinea (No)
Portuguese India (No)
Portuguese West Africa (No)
Reunion (No)
Rhodesia (No)
Roumania (No)
St. Helena (No)
St. Pierre-Miquelon (No)
Salvador (No)
Samoa (No)
Sarre Territory (No)
Senegal (No)
Seychelles (No)
Siam (No)
Sierra Leone (No)
Society Islands (No)
South African Union (No)
Spain (No)
Spanish Morocco (No)
Straits Settlements (No)
Sumatra (No)
Sweden (No)
Switzerland (No)
Syria (No)
Tanganyika (No)
Trinidad (No)
Tripoli (No)
Tunis (No)
Turkey (No)
Turks Islands (No)
Uganda (No)
U. S. S. R. (No)
United Kingdom (No)
Uruguay (No)
Venezuela (No)
Virgin Islands (No)
Windward Islands (No)
Yemen (No)
Zanzibar (No)

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

PARCEL RECEIPT: Any shipment which, according to the freight rate (weight or measurement), amounts to less than the minimum charge has to pay the full minimum. Small shipments, however, can sometimes be made on "parcel receipts," but such shipments must be of small weight, dimensions and value, and the responsibility of the steamship company is much less under a "parcel receipt" than under a bill of lading.

When shipping small packages on "parcel receipt" it is advisable to so mark the package that it will be kept apart from the general cargo. It is also advisable to call the receiving clerk's attention to "parcel receipt" packages when delivering them at the pier.

In many cases goods shipped on "parcel receipt" are samples of large consignments sent by the same steamer. In order to facilitate custom house entry at destination, so that the consignee may examine his samples at once, the steamship companies keep all such packages together where they can be got at quicker than if stowed away among the general cargo. Where a package of this kind gets mixed in with other cargo the consignee may have to wait a number of days before it can be found, while in the meantime his competitors may be securing orders on their samples.

The shipment of small packages of nominal value on "parcel receipts" for a charge considerably less than the "minimum" bill of lading, is designed by the steamship companies to enable the export shipper to get his "samples" to prospective buyers abroad at slight cost. Parcel receipts were never intended to cover shipments of actual merchandise, and therefore a limit of value has always been placed by the steamship companies on goods so shipped. This limit varies from "no value" up to $50, but the steamship companies always reserve the right to refuse to issue parcel receipts even when, according to the statement of the shipper, the parcel to be shipped comes within their rules as to value, weight, dimensions, and so forth. There are various reasons given for this action by the steamship lines, but it is chiefly because of misrepresentations of value, and so forth, by shippers in order to get the shipment accepted on a "parcel receipt." It should be borne in mind that the liability of the carrier is much less under a shipment by "parcel receipt" than on a bill of lading.

PARTICULAR AVERAGE: The ordinary policy of insurance excludes claims for damages or what is termed "particular average" on certain classes of goods such as grain, and so forth. When it is desired to insure such goods subject to "particular average" it must be specially provided for in the application for insurance. (See *Marine Insurance.*)

Free of Particular Average under 5 per cent—means, that no claim for partial loss or damage will be allowed by the insurance company unless the actual loss or damage amounts to 5 per cent or more of the amount for which the shipment has been insured, as set forth in the policy.

"Free of Particular Average" (English conditions)—means, that no claim for partial loss or damage will be allowed by the insurance company unless the vessel, craft or lighter carrying the goods be burnt, stranded, sunk or in collision.

"Free of Particular Average" (American conditions)—means, that no claim for partial loss or damage will be allowed by the insurance company unless the loss or damage is *caused by* the vessel, craft or lighter, having been burnt, stranded, sunk, or in collision.

PILFERAGE

Complaints in regard to the pilfering of cases in foreign ports are frequent, particularly from South America and Australia, where freight awaiting removal from the dock cannot be as well protected as in European ports. Insurance companies that have issued policies against pilferage (see *Marine Insurance*) frequently find that the premium does not cover the risk, while the shipper feels that he should not be obliged to pay for such protection. The greatest losses from pilferage occur when packages containing valuable goods are shipped without declaring the full value to the carrier, who is only liable for an amount commensurate with the freight money paid. Shippers can guard against pilferage to a great extent by using any of the many kinds of box strapping and sealing devices on the market.

The practice of using the outside of packages for advertising purposes, or of indicating on the packages the nature of the contents—for instance, cases of boots may have stenciled on them that they contain, say, "—pairs men's boots"—is no doubt a direct incentive to pilferage, as such marking at once attracts the attention of thieves, whereas if no indication appeared on the package, the possibility of loss would certainly be minimized. The shipment of goods in plain packages without indication of contents would be found to have a very good effect in checking pilferage. Another method which has been found effective in actual practice, when the goods of a certain mark are regularly pilfered, is to alter the mark, as, in cases where some commodity is shipped under various marks, such marks as are well known are regularly pilfered, while other marks are immune.

Underwriters in England have, since the first of May, 1920, agreed that on and after that date they would accept no insurance against the risks of Pilferage and/or Theft, except subject to the following clause:

"This policy covers the risks of Pilferage and/or Theft irrespective of percentage, but only to pay 75 per cent of the insured value of any goods so lost. In the event of loss, this insurance to be entitled to 75 per cent of any amount recovered from the carriers or others in respect to such losses (less cost of recovery, if any) up to the amount paid by them in respect to the loss."

The American Companies have largely adopted this same ruling, and at the time of writing, it is nearly impossible to obtain any insurance for the full Pilferage and/or Theft cover. It, therefore, behooves exporters to take every precaution in safeguarding goods shipped against the hazards of Pilferage and/or Theft.—(*C. L. Despard.*)

Drastic measures are being adopted by the marine underwriters to suppress theft and pilferage pending the enactment of laws that will protect manufacturers and merchants against losses of merchandise in transit. The Insurance Company of North America referring to the heavy loss sustained through the theft, pilferage or non-delivery of, or damage to the goods to carriers for transportation, calls attention to what they regard as the primary cause of such loss or damage and the means which should be taken to rectify it.

It is their opinion that such losses are largely resultant from frequent diminishing of the legal liability of the carrier for proper care and custody of merchandise entrusted to him by reason of legislative decisions and (or) statutory enactments authorizing and (or) upholding what is known as the released bill of lading.

A released bill of lading is one in which the liability of the carrier has been limited by virtue of an agreement with the shipper.

A full bill of lading is one in which the carrier assumes complete legal responsibility for the goods he carries.

At common law, the liability of a carrier covered every hurt or injury to the goods he carried, unless caused by the act of God, the public enemy, or their inherent nature. This liability was imposed upon the carrier because the shipper parts entirely with the possession and control of the goods and knows nothing of what takes place during their carriage, while the carrier, on the other hand, knows or has the means of knowing everything which befalls them, and if they be lost or damaged, how the loss or damage occurred. Such rule has the great merit of simplicity, and is perfectly reasonable because the carrier can charge a rate commensurate with the risk he assumes, and it was and still is wise public policy to hold the carrier to strict accountability. Doing so increases his care and the care of his servants in the course of transportation, and generally increases the efficiency of the carrier's business.

In the course of time, however, this simple rule of the common law has been modified by statutes and judicial decisions, and the carrier's liability reduced or entirely eliminated under certain conditions. For example, a carrier was permitted to make an agreement with the shipper limiting the carrier's losses to those of which he had received notice within an agreed upon time, or to value put upon the goods in consideration of their carriage at a low rate of freight, or that suits against the carrier must be brought within a limited time after delivery.

These statutes and decisions have had a far-reaching effect upon the carrier's liability and upon the safe and profitable conduct of commerce.

In recent years there has been a vast amount of theft and pilferage by carriers' employees, or permitted through their negligence, so that the losses upon this account have assumed enormous proportions, and the carriers have taken advantage of the clauses in their bills of lading to protect themselves against these losses, which has resulted in their falling solely upon the shipper or the underwriter.

The practical result of the legalizing of the released bill of lading has been that the carrier has quoted a rate of freight which makes it obligatory upon the shipper to ship certain kinds of goods under released bill of lading, because if he does not do so in many cases he cannot compete with other shippers in a similar line of business who avail themselves of its provisions, while the carrier on his part having insisted upon a valuation of merchandise entrusted to his care by the shipper, which valuation is entirely inadequate and bears no actual relation to the actual value of the property entrusted to him for transportation, has actually succeeded in doing what the law expressly denies him the right to do, namely, to escape his legal liability for his wrongful act, or the wrongful act of his servants. The result of this is that the carrier fails to protect the merchandise entrusted to him for carriage against damage or loss; he fails to exercise due diligence in its prompt transportation and delivery, and as a result losses due to pilferage, theft and non-delivery have increased and are increasing by leaps and bounds, and have reached a point where they seriously menace the ability of merchants to do business or to ship their goods to or from ports and places in the world with any reasonable security that the merchandise they have shipped will be delivered at its destination.

It has become to the best interest of the carrier's employees when the goods are injured to report them as lost, and when they are stolen to report that they have no knowledge what has become of them. A merchant may ship a case of goods worth $2,000 under a released bill of lading, which he is compelled to accept by reason of competitive conditions, and in which the goods are valued at $100. They fail to arrive at destination, and the merchant's only recovery against the carrier is the agreed upon valuation. This the carrier may pay, and then if the goods turn up sell them at auction and receive therefor many times the amount paid the shipper.

POSTAL REGULATIONS

The regulations governing the services rendered by the United States Post Office Department are divided into two main sections: (a) the regulations relating to domestic mail matter; (b) those relating to mail matter for foreign destinations.

Domestic Mail Matter includes all matter for transmission to, from, or between possessions of the United States. The domestic regulations therefore cover mail addressed to Hawaii, Porto Rico, and the Virgin Islands of the United States, the Philippine Archipelago, the island of Guam, the islands of Tutuila and Manua together with other islands of the Samoan Group which lie east of 171 degrees West Longitude, and the Panama "Canal Zone." The term "Canal Zone" includes all the territory purchased from the Republic of Panama, embracing the canal zone proper and the islands Perico, Naos, Culebra, and Flamenco in the Bay of Panama.

Domestic mail matter is divided into four classes:

First Class: Written and sealed matter, postal cards and private mailing cards. The postage rate is 2 cents per ounce or fraction; except for government postal cards, the rate for which is 1 cent each.

Second Class: Periodical publications bearing notice of entry as second class matter. When mailed by other than the publisher or news agent, the postage rate is that of the third or fourth class, according to weight.

Third Class: Merchandise, printed matter and other mailable matter, not in the first or second classes, and not exceedng 8 ounces in weight. The postage rate is 1½ cents per each 2 ounces or fraction.

Fourth Class: Parcel Post—merchandise, printed matter and other mailable matter, not in the first or second class, exceeding 8 ounces in weight. The postage rate for all non-contiguous territories of the United States is 12 cents per pound, plus 2 cents per package.

The *Limits of Weight* on domestic mail matter are:

First Class Matter: The limit of weight for first class matter is the same as for fourth class matter.

Second Class Matter: No limit of weight is prescribed.

Third Class Matter: 8 ounces.

Fourth Class Matter: The limit of weight for parcels to all territories and possessions of the United States is 50 pounds, except that for places in the Philippines (other than Manila) the limit is 20 pounds.

Foreign Mail Matter includes all matter to destinations other than those provided for in the domestic regulations. The domestic classifications of mail matter are not used for the foreign mails. Foreign mail matter is classified as (a) letters, (b) post cards, (c) printed matter, (d) commercial papers, (e) samples of merchandise, and (f) parcel post. (See *Unmailable Matter.*)

Foreign Postage Rates: Postage upon all articles, other than letters and post cards, is required to be prepaid at least in part. On all articles of mail matter not fully prepaid, double the deficiency in postage will be collected on delivery. All registered articles must be fully prepaid. Registration Fee on letters or other articles, 10 cents.

Letters	**First ounce or less**	**5 cents**
	Each additional ounce or fraction of an ounce	**3 cents**

Postal Cards and Post Cards bearing written communications 2 cents

Postal Cards, double (with paid reply) .....4 cents

Newspapers and other printed matter, per 2 ounces .....1 cent
Limit of weight, 4 pounds 6 ounces

Commercial Papers
- **First 10 ounces or less .....5 cents**
- **Each additional 2 ounces or fraction 1 cent**
- **Limit of weight, 4 pounds 6 ounces**

Samples of Merchandise
- **First 4 ounces or less .....2 cents**
- **Each additional 2 ounces or fraction 1 cent**
- **Limit of weight, 12 ounces**

Letters: The postage is five (5) cents for the first ounce or fraction of an ounce, and three (3) cents for each additional ounce or fraction; except that the domestic rate of 2 cents per ounce or fraction applies for letters addressed to Anguilla, Antigua, Argentina, Aruba, Bahamas, Barbados, Barbuda, Bermuda, Bolivia, Bonaire, Brazil, British Guiana, British Honduras, Caicos Islands, Canada, Cayman Islands, Colombia, Costa Rica. Cuba, Curacao, Dominica, Dominican Republic, Dutch West Indies, Ecuador, England, Grenada, Grenadines, Haiti, Honduras, Ireland, Jamaica, Lee-Ward Islands, Martinique, Mexico, Montserrat, Nevis, Newfoundland, New Zealand, Nicaragua, Panama, Peru, Redonda, Saba, Salvador, Scotland, St. Christopher, St. Eustatius, St. Kitts, St. Lucia, St. Martins, St. Vincent, Spain, Tobago, Trinidad, Turks Islands, Wales, Windward Islands.

The postal conventions do not define the term "letter," but it is held that a package upon which postage at the letter rate has been prepaid in full was intended by the sender to be sent as a letter; and when it does not contain prohibited articles is required to be considered and treated as a "letter." It should be noted, however, that articles whether sealed or unsealed, which appear to contain dutiable matter, on their arrival at the exchange post office of the country of destination, will be inspected by customs officers of that country, who will levy the proper customs duties upon any article found to be dutiable under the laws of that country and not prohibited transmission in the mails.

The Stockholm Postal Convention, effective October 1, 1925, specifically provides that articles liable to customs duty may be inclosed in letters or packages prepaid at the letter rate of postage, in the event the importation of such articles in the letter mails is permitted by the country of destination. The convention provides further that there must be affixed to each such letter or package a green label (Form D quater or Form D ter) showing that the articles are to be submitted to the customs authorities of the country of destination for examination. The Second Assistant Postmaster General advises that this country has adopted the first named form (D quater), the use of which requires that a customs declaration, properly completed, or an invoice must also be inclosed in the letter or package.

Letters or letter packages containing dutiable articles may therefore be accepted for mailing when so indicated under the postal regulations in the individual country sections, when accompanied by a label, Form "D quater," (which will be supplied by post offices on request), and when a customs declaration, properly filled out, or an invoice, is inclosed therein. When not so prepared, such articles are sent at the risk of the sender subject to whatever treatment may be accorded them by the postal administration of the country of destination. They may be confiscated, returned to origin, or subjected to fines in addition to customs duty.

Postal Cards: The postage rate on a single postal card bearing a written communication is 2 cents; on a double or reply card, 4 cents; except for Argentina, Bolivia, Canada, Colombia, Costa Rica, Cuba, Dominican

Republic, Ecuador, Honduras, Mexico, Nicaragua, Panama, Peru, Salvador and Spain, for which countries the rate is one cent for a single card and 2 cents for a reply card. The two halves of a double postal card must be folded one on the other, and must not be closed in any manner. If the reply half of a foreign double postal card is not addressed to the country which issued the card it must be treated as an unpaid postal card, unless it bears United States postage stamps. Postal cards must not be enclosed in envelopes or wrappers. The right-hand half of the address side is reserved for the address; on the back and on the left half of the face advertisements, illustrations, or writing may be placed, and pictures on very thin paper may be pasted there on condition that they completely adhere to the card. Labels bearing the name and address of the addressee or sender, not exceeding ¾ of an inch by 2 inches in size, may also be pasted to the cards, but with the exception of the articles mentioned nothing may be attached to postal cards.

Printed postal cards, or those which bear no more writing than is permitted on printed matter, are mailable as printed matter.

Private Mailing Cards are admitted to the mails as postal cards. They must not be larger than 5 9/16 x 3 9/16 inches, nor smaller than 2¾ x 4 inches. They must be made of cardboard or thick paper and must not be inclosed in envelopes or wrappers. Postage stamps should be placed in the upper right-hand corner of the address side. Post cards are mailable to foreign countries at the same postage rate and under the same conditions as single postal cards. Cards bearing writing which do not fulfil the prescribed conditions are treated as letters, but cards which conform to the conditions for printed matter are mailable as such *if prepaid at the printed matter rate.*

Cards bearing mica, ground glass, sand, tinsel, and similar substances must be inclosed in envelopes tightly sealed, and when so mailed are subject to the letter rate.

Printed Matter: Newspapers and periodicals, books, stitched or bound, pamphlets, sheets of music, visiting cards, address cards, proofs of printing, with or without the manuscript relating thereto, papers with raised points for use of the blind, engravings, photographs, albums containing photographs, pictures, drawings, plans, maps, catalogues, prospectuses, announcements and notices of various kinds, whether printed, engraved, lithographed or autographed; and in general, all impressions or reproductions obtained upon paper, parchment or cardboard by means of printing, engraving, lithographing, or autographing, or any other mechanical process easy to recognize, excepting the copying press and typewriter. Facsimile copies of manuscript or typewriting obtained by a mechanical process (polygraphy, chromography, mimeograph, multigraph, &c.) are assimilated to prints, but in order to pass at the reduced postage they must be mailed at the post office windows, and in the minimum number of twenty (20) perfectly identical copies; if mailed otherwise than as above provided, such reproductions are subject to treatment as letters. **Wrapping**—Printed matter must be so wrapped that the contents may be easily examined without injury to the wrapper. Printed cards need no wrappers, but cards bearing mica, ground glass, sand, tinsel, and similar substances must be inclosed in envelopes tightly sealed, and when so mailed are subject to the letter rate. **Permissible Writing**—The following writing or typewriting is allowed to be added to printed matter: On the outside of the package or on the print itself, the name, business and residence of the sender, and date of despatch; to correct errors, cross out certain parts and make prominent, by means of marks, certain parts of the text; to add the "copy" to the "proof," and to make changes

in and additions to the proof on separate sheets if necessary; to add to visiting cards as well as to Christmas and New Year cards the title and address of the sender, as well as congratulations, thanks, condolence, or other forms of courtesy expressed in five words at most; to erase certain parts and make prominent by means of marks certain parts of the text; to add to cards of invitation and notices of meetings the name of the person invited, the date, object and place of meeting; to add to books, sheet music, periodicals, photographs and engravings, a dedication, as well as to attach the bill or invoice; to add to clippings from periodicals the title, date, number and address of the periodical; to insert figures in price lists, offers for advertisements, stock quotations, trade circulars and prospectuses, as well as the name of the traveler, the date and name of the locality through which he expects to pass, on notices of that kind; to indicate on booksellers' order bulletins the works desired or offered, and to cross out or underscore the whole or any part; to printed order-form for books, periodicals, &c., all the particulars necessary to indicate precisely the identical article or edition desired, including the price of the article with and without the transportation or delivery charges; to add on notices relating to the movements of vessels, the dates of sailings and arrivals, as well as the names of the vessels; to add to notices of shipment the date of the shipment; and to paint fashion plates, maps, &c. But no manuscript additions other than those indicated above are allowed upon prints. **Weight**—The limit of weight is 4 pounds 6 ounces, except that single volumes of books for Salvador, Canada, Mexico, Cuba, Panama and places to which domestic regulations apply are unrestricted as to weight. **Size**—The limit of size is 18 inches in any one direction, except that printed matter in rolls may be 30 inches long by 4 inches in diameter. **Postage**—The postage on printed matter is 1 cent for each 2 ounces or fraction of 2 ounces. Register all valuable matter. Registration fee, 10 cents.

Valentines, unframed Christmas and Easter cards, and other cards of a similar character, passing between friends in small quantities as tokens of esteem, are transmissible in mails despatched to foreign countries (except Canada, Cuba, Mexico, the Republic of Panama and Shanghai, to which United States domestic rates apply) at the rate and under the conditions applicable to "printed matter" in Postal Union mails; notwithstanding they are composed partly of silk or satin, and are hand-painted and of elaborate design and finish. But such cards regularly framed, whether with wood, metal or other material usually used for picture frames, are not entitled to transmission as "printed matter," and may not be admitted to said mails at less than the letter rate of postage fully prepaid; nor may articles intended for use (such as cushions, &c.), which bear an Easter or Christmas greeting, but cannot be considered in any sense "cards," be treated as printed matter in said mails.

A package of newspapers or periodicals for transmission in international mails (except to Canada), at the rate of 1 cent per 2 ounces or fraction thereof is restricted to a single (outside) address. Newspapers or periodicals addressed to several different subscribers must not be inclosed in the same package with postage stamps affixed only to the outside wrapper of the package. But several periodicals or other articles of printed matter, without separate address, may be inclosed in the same package.

Customs Declaration tags are not required on packages of printed matter mailed to foreign destinations at the postage rates applying for mail matter of such classification.

Commercial Papers: Under the heading of commercial papers are included all instruments or documents written or drawn wholly or partly by hand, which have not the character of an actual and personal correspondence, such as old letters and postal cards which have fulfilled their original object, papers of legal procedure, deeds of all kinds drawn up by public functionaries, way-bills or bills of lading, invoices, the various documents of insurance companies, copies of or extracts from deed under private signature, written on stamped or unstamped paper, scores or sheets of manuscript music, manuscript for publication forwarded separately, original and corrected tasks of pupils without comment on the works, &c. **Wrapping**—Commercial papers must be so wrapped or inclosed that their contents may be easily examined without injury to the wrapper, and should be plainly indorsed "Commercial Papers." **Weight**—The limit of weight is 4 pounds 6 ounces. **Size**—The limit of size is 18 inches, except that commercial papers in the form of a roll may be 30 inches long and 4 inches in diameter. **Postage**—The postage on commercial paper is 5 cents for the first 10 ounces or any fraction of 10 ounces and 1 cent for each additional 2 ounces above 10 ounces. Register all valuable articles. Registration fee, 10 cents.

Bills of lading and other documents relating to the cargo of a vessel may be placed on board the vessel which conveys the articles mentioned in said documents, even when the vessel does not carry regular mail. Matter of this character must be delivered at the steamship company's office several hours prior to sailing to be placed in the bag containing "consignees' letters."

A manufacturer in Illinois has asked for information as to the classification "Commercial Papers" in the foreign mails, and whether it may be used to advantage by exporters for the despatch of shipping documents to customers abroad.

The Second Assistant Postmaster General has covered this question in the following statement:

"Referring to your letter of September 6, concerning the practical use of the classification 'commercial papers' in the foreign mails, it may be explained that exporters and importers make the most use of this service for the transmission of what are otherwise described as 'shipping documents,' composed of bills of lading, insurance policies and other documents partly in writing, which are required in order to pass goods through the custom house in a foreign country.

"There is only a small quantity of packages marked 'commercial paper,' even though packages so marked, received in post offices and railway post offices, are inclosed in pouches with letters and therefore practically receive the treatment of letters, it being apparent that shippers or persons sending invoices or papers that come under the classification pay the letter rate of postage and take advantage of the service that will be given at all times to letter mail."

The postal regulations require that commercial papers, mailed under that classification, must be in unsealed envelopes, or otherwise readily opened for inspection. The postage rate is 5 cents for the first 10 ounces or fraction, and 1 cent per each additional 2 ounces or fraction. The maximum weight is 4 pounds 6 ounces except for Argentine Republic, Bolivia, Brazil, Colombia, Costa Rica, Cuba, Dominican Republic, Ecuador, Guatemala, Mexico, Nicaragua, Paraguay, Peru, Honduras, Salvador, Spain and its colonies, and Uruguay, for which destinations the weight limit is 8 pounds 12 ounces. All packages mailed under the "commercial papers" classification must be so marked on the envelope or wrapper.

Samples of Merchandise: Under this classification are included only *bona fide* trade samples without any salable value. **Wrapping**—Samples of merchandise must be placed in bags, boxes or removable envelopes in such manner as to admit of easy inspection or wrapped so that the contents may be easily examined without injury to wrappers.

Permissible Writing—They must bear no writing except the name or the social position of the sender, a manufacturer's or trade-mark, numbers, prices and indications relating to the weight, size, dimensions and quantity to be disposed of, and words which are necessary to precisely indicate the origin and nature of the merchandise. **Weight**—Packages of samples must not exceed 18 ounces in weight. **Size**—The size must not exceed 12 inches in length, 8 inches in breadth, and 4 inches in depth, except when in the form of a roll, they may be 12 inches in length and 6 inches in diameter. **Postage**—The postage on samples is 2 cents for the first 4 ounces or less, and 1 cent for each additional 2 ounces or fraction of 2 ounces. Register all valuable articles. Registration fee, 10 cents.

Samples of liquids, oils and fatty substances easily liquefiable (except such as are dangerous, inflammable, explosive or exhale a bad odor) are mailable when placed in glass bottles hermetically sealed; the bottles must be placed in a wooden box, which can be opened without withdrawing tacks, nails or screws, containing sufficient spongy matter to absorb the contents if the bottles should break, and this wooden box must be inclosed in a case of metal or wood with a screw top, or of strong and thick leather, in order that it may be *easily* opened for examination of the contents. If perforated wooden blocks or wooden mailing cases measuring one-tenth of an inch in the thinnest part, sufficiently filled with absorbent material and furnished with a lid, are used, it is not necessary that blocks should be inclosed in a second case. *Fatty* substances which do *not* easily liquefy, such as ointments, soft soaps, resin, &c., must be inclosed in a box, or bag of linen, parchment, &c., and then placed in an outside box of wood, metal or strong, thick leather. Dry powders must be placed—if coloring—in bags of leather, gummed cloth or strong oiled paper; and if not coloring, in boxes of metal, wood or cardboard; which bags or boxes must be inclosed in a cloth or parchment bag.

Glass and fragile articles must be packed solidly in metal or wooden boxes so that postal employees may not be injured or correspondence damaged.

Live bees must be enclosed in boxes which avoid all danger and permit easy examination of contents.

Single keys, fresh cut flowers (but not live plants), tubes of serum and pathological objects rendered inoffensive by their mode of preparation and packing; specimens of natural history, such as dried or preserved animals and plants, geological specimens, &c., are admitted to the mails at the postage rate and under the conditions applicable to "samples," provided they are not sent for a commercial purpose and that their packing conforms to the general conditions prescribed for samples.

It is permitted to enclose in the same package, samples of merchandise, prints, and commercial papers, but subject to the following conditions: (1) That each class of articles taken singly shall not exceed the limits which are applicable to it as regards weight and size; (2) that the total weight of the package must not exceed 4 pounds 6 ounces; (3) that the *minimum charge* shall be 5 cents when the package contains commercial papers, and 2 cents when it consists of printed matter and samples.

The following *articles* are *subject to letter rates* but may be sent by *Parcel Post* to the countries with which the United States has parcel-post conventions.

Stamps or forms of prepayment, whether current or obsolete, canceled or uncanceled, as well as printed articles constituting the representative sign of monetary value. Monetary value is held by the Inter-

national Bureau of the Universal Postal Union to attach to bonds, bank notes, commercial bills of exchange, &c., which have been fully executed by the makers, and such articles are therefore excluded from reduced postage.

Articles sent for sale, in execution of orders, or as gifts, however small the quantity may be, are not considered to be "samples of merchandise," and are not transmissible *by mail* to foreign countries, except Canada, Cuba, Mexico, Panama, and Shanghai, unless they are *fully* prepaid at the rate of postage applicable to letters for the countries to which the articles are addressed. Such articles are forwarded at the sender's risk as regards treatment under the customs regulations of the country to which they are sent. The right of their entry into a foreign country is determined by the administration of that country. They may be confiscated, returned as unmailable, or subjected to fines in addition to customs duties.

Pairs of articles, such as gloves, stockings, &c., cannot be sent as samples; but one article of a pair may be so sent.

Electrotypes and cuts for advertising purposes are not transmissible by mail to any foreign country except Canada, Cuba, Mexico, Panama, and Shanghai, unless *fully prepaid* at the rate of postage applicable to *letters* for that country.

Packages of canceled or uncanceled postage stamps or postal cards addressed to or received from foreign countries are subject to postage at letter rates; and when received in the mails from foreign countries are liable to United States customs duties.

Addressing and Wrapping: In order to insure prompt and safe transmission to destination of articles addressed to foreign countries, they should (1) make the address legible and complete, giving the name of the *country* as well as that of the town or post office. (2) Avoid using flimsy paper for envelopes, as they are liable to be torn or destroyed in the long transits. (3) Avoid using sealing wax on the covers, as letters so sealed often adhere to each other and the addresses of the articles are destroyed by the tearing of the covers in an attempt to separate the articles. (4) See that postage stamps affixed to the covers of articles of printed matter do not adhere also to the articles themselves, thus virtually sealing the packages, and thereby subjecting them to additional postage, at the letter rate, on delivery.

Registration: Mail matter, except when addressed under initials, or with the address written with a pencil, may be registered, subject to full prepayment of the postage upon the article according to its nature, in addition to the registration fee. Registered articles addressed to foreign countries are delivered according to the rules of the country of address. If a registry return receipt from the addressee is desired, a demand therefor as "Return receipt demanded," must be written or stamped by the sender, upon the face of the envelope or wrapper. In case of loss of a registered article mailed in or addressed to a foreign country embraced in the Universal Postal Union, except parcel-post mail, and except in case of force majeure (beyond control), the sender, or at his request, the addressee, is entitled to an indemnity for its value up to 50 francs, or its equivalent in United States money.

Forwarding: Mail matter of foreign origin received from any foreign country, including Canada, Cuba, Mexico, and the Republic of Panama, is required to be reforwarded, at the request of the addressee, from one post office to another, and—in the case of articles other than

parcel-post packages—to any foreign country, without additional charge for postage.

In the case of unpaid letters, or short-paid matter of any kind, the deficient postage is collected by the postmaster by whom the article is delivered to the addressee or the sender.

Wholly Unpaid and Insufficiently Prepaid Articles of all kinds are liable to a charge of double the amount of the short payment. Carelessness in correspondence is often responsible for the failure of American manufacturers to establish permanent and profitable relations abroad. The sending of letters and packages, the latter consisting of samples, catalogues and circulars, upon which the required postage has not been fully prepaid may appear a trivial matter, but the practice is annoying and creates a prejudice against American dealers that is difficult to remove, particularly when the addressee has no knowledge of or acquaintance with the addressor. Consular officers have repeatedly directed attention to this matter, and have earnestly urged the exercise of greater care in preparing letters for foreign mails. No doubt in many cases the members of firms, leaving such matters as postage to clerks, actually do not know that so much serious annoyance is caused to their foreign correspondents, and the careless practice is continued. We would suggest that it be made the duty of some responsible person in an office to denote, in the corner of the envelope or package where stamps are affixed, the amount of postage to be paid on foreign mail matter.

Postage Stamps: Postage can be prepaid only by means of postage stamps of the country in which the articles *are mailed*. Hence, articles mailed in one country addressed to another country, which bear postage stamps of the country to which they *are addressed*, or of any other country than the one in which they are mailed, are treated as if they had no postage stamps attached to them.

Withdrawal and Change of Address: The sender of any article addressed to a country of the Postal Union may cause it to be withdrawn from the postal service, or have its address changed, as long as the article has not been delivered to the addressee, provided the legislation of the country of destination of the article allows such withdrawal or alteration.

The legislation of Great Britain and the British colonies (except Southern Rhodesia, Antigua, Bahamas, Barbados, Ceylon, Gold Coast, British Guiana, Jamaica, Zanzibar, and the Australian Colonies), including Canada and British India; also Haiti, the Dominican Republic, Colombia (Republic of), and the French Establishments in Oceanica, does not allow senders of articles to withdraw them from the mails, or to change their address; consequently, senders cannot prevent the delivery to the original addressees of articles sent by mail from the United States to any of those countries; nor from those countries and colonies to the United States.

Customs Duties: The post office is not advised what articles (other than those so designated in the list of "prohibited articles" and in Notes 1 to 4 of this subdivision) are liable to customs duties in foreign countries, and consequently does not exclude articles of merchandise from the regular mails for foreign countries because they may be liable to customs duties in the countries to which they are addressed. They are accepted at the sender's risk. Any country may refuse to deliver dutiable articles received in mails from other countries, and may dispose of them in accordance with the customs regulations of that country. The question whether or not an article sent by mail from one country to another

is subject to customs duty in the latter country can be decided only by the country to which the article is sent, and is not affected by any postal convention between said countries. The Department is not authorized to question the decision of foreign officials in such matters any more than foreign officials would be authorized to question the decision of United States officials respecting the liability to United States customs duty of an article received here in mails from abroad.

Except as indicated hereinafter, customs duties cannot be prepaid by the senders of dutiable articles; they will be collected of addressees if the articles are delivered.

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Ask the Exporters' Encyclopaedia Service Bureau

20 VESEY ST., NEW YORK Phone 1247 Whitehall

PRICE QUOTATIONS FOR EXPORT

These are the normal situations on which an export manufacturer may desire to quote prices. It is understood that unless a particular railroad is specified, the property will be delivered to the carrier most conveniently located to the shipper If the buyer, for the purpose of delivery, or in order to obtain lower transportation charges, desires that the goods be delivered to a carrier further removed from the shipper and entailing a greater cost of delivery to the carrier most favorably situated, the carrier to which the buyer desires delivery of the goods should be named in the quotation. The term "cars or lighters," as used herein, is intended to include River, Lake or Coastwise ships, canal boats, barges, or other means of transportation, when so specified in the quotation.

The following definitions of export quotations have been adopted by the National Foreign Trade Council, Chamber of Commerce of the U. S. A., National Association of Manufacturers, American Manufacturers' Export Association, Philadelphia Commercial Museum, American Exporters and Importers Association, Chamber of Commerce of the State of New York, New York Produce Exchange and the Merchants' Association of New York as standard in American export practice. These "Conference Definitions" were formulated at a joint meeting of the organizations named which was held at India House, New York, on December 16, 1919.

1. When the price quoted applies only at inland shipping point and the seller merely undertakes to load the goods on or in cars or lighters furnished by the railroad company serving the industry, or most conveniently located to the industry, without other designation as to routing, the proper term is:

"F. O. B. (named point)"

Under this quotation:

A. Seller must
   (1) place goods on or in cars or lighters or deliver at railroad station, L. C. L.;
   (2) secure railroad bill of lading;
   (3) be responsible for loss and/or damage until goods have been placed in or on cars or lighters or delivered at railroad station, L. C. L., at forwarding point, and clean bill of lading has been furnished by the railroad company.

B. Buyer must
   (1) be responsible for loss and/or damage incurred thereafter;
   (2) pay all transportation charges including taxes, if any;
   (3) handle all subsequent movement of the goods.

2. When the seller quotes a price including transportation charges to the port of exportation without assuming responsibility for the goods after obtaining a clean bill of lading at point of origin, the proper term is:

"F. O. B. (named point) Freight Prepaid to (named point on the seaboard)"

Under this quotation:

A. Seller must
   (1) place goods on or in cars or lighters or deliver at railroad station, L. C. L.;

(2) secure railroad bill of lading;
(3) pay freight to named port;
(4) be responsible for loss and/or damage until goods have been placed in or on cars or lighters or delivered at railroad station, L. C. L., at forwarding point, and clean bill of lading has been furnished by the railroad company.

B. Buyer must
(1) be responsible for loss and/or damage incurred thereafter;
(2) handle all subsequent movement of the goods;
(3) unload goods from cars or take them from the railroad station, L. C. L.;
(4) transport goods to vessels;
(5) pay all demurrage and/or storage charges;
(6) arrange for storage in warehouse or on wharf where necessary.

3. Where the seller wishes to quote a price, from which the buyer may deduct the cost of transportation to a given point on the seaboard without the seller assuming responsibility for the goods after obtaining a clean bill of lading at point of origin, the proper term is:

"F. O. B. (named point) Freight Allowed to (named point on the seaboard)"

Under this quotation:

A. Seller must
(1) place goods on or in cars or lighters or deliver at railroad station, L. C. L.;
(2) secure railroad bill of lading;
(3) be responsible for loss and/or damage until goods have been placed in or on cars or lighters or delivered at railroad station, L. C. L., at forwarding point, and clean bill of lading has been furnished by the railroad company.

B. Buyer must
(1) be responsible for loss and/or damage incurred thereafter;
(2) pay all transportation charges (buyer is then entitled to deduct from the amount of the invoice the freight paid from primary point to named port);
(3) handle all subsequent movement of the goods;
(4) unload goods from cars or take them from the railroad station, L. C. L.;
(5) transport goods to vessel;
(6) pay all demurrage and/or storage charges;
(7) arrange for storage in warehouse or on wharf where necessary.

4. The seller may desire to quote a price covering the transportation of the goods to seaboard, assuming responsibility for loss and/or damage up to that point. In this case, the proper term is:

"F. O. B. Cars (named point on seaboard)"

Under this quotation:

A. Seller must
(1) place goods on or in cars or deliver at railroad station, L. C. L.;
(2) secure railroad bill of lading;

(3) pay all freight charges from forwarding point to port on seaboard;
(4) be responsible for loss and/or damage until goods have arrived in or on cars at the named port.

B. Buyer must
(1) be responsible for loss and/or damage incurred thereafter;
(2) unload goods from cars or take them from the railroad station, L. C. L.;
(3) handle all subsequent movement of the goods;
(4) transport goods to vessel;
(5) pay all demurrage and/or storage charges;
(6) arrange for storage in warehouse or on wharf where necessary.

5. It may be that the goods, on which a price is quoted covering the transportation of the goods to the seaboard, constitute less than a carload lot. In this case, the proper term is:

"F. O. B. Cars (named port) L. C. L."

Under this quotation:

A. Seller must
(1) deliver goods to the initial carrier;
(2) secure railroad bill of lading;
(3) pay all freight charges from forwarding point to port on seaboard;
(4) be responsible for loss and/or damage until goods have arrived on cars at the named port.

B. Buyer must
(1) be responsible for loss and/or damage incurred thereafter;
(2) handle all subsequent movement of the goods;
(3) accept goods from the carrier;
(4) transport goods to vessel;
(5) pay all storage charges;
(6) arrange for storage in warehouse or on wharf where necessary.

6. Seller may quote a price which will include the expense of transportation of the goods by rail to the seaboard, including lighterage. In this case, the proper term is:

"F. O. B. Cars (named port) Lighterage Free"

Under this quotation:

A. Seller must
(1) place goods on or in cars;
(2) secure railroad bill of lading;
(3) pay all transportation charges to, including lighterage at, the port named;

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20 Vesey St., New York Phone, Whitehall 1247

(4) be responsible for loss and/or damage until goods have arrived on cars at the named port.

B. Buyer must
(1) be responsible for loss and/or damage incurred thereafter;
(2) handle all subsequent movement of the goods;
(3) take out the insurance necessary to the safety of the goods after arrival on the cars;
(4) pay the cost of hoisting goods into vessel where weight of goods is too great for ship's tackle;
(5) pay all demurrage and other charges, except lighterage charges.

7. The seller may desire to quote a price covering delivery of the goods alongside overseas vessel and within reach of its loading tackle. In this case, the proper term is:

"F. A. S. vessel (named port)"

Under this quotation:

A. Seller must
(1) transport goods to seaboard;
(2) store goods in warehouse or on wharf if necessary, unless buyer's obligation includes provision of shipping facilities;
(3) place goods alongside vessel either in a lighter or on the wharf;
(4) be responsible for loss and/or damage until goods have been delivered alongside the ship or on wharf.

B. Buyer must
(1) be responsible for loss and/or damage thereafter, and for insurance;
(2) handle all subsequent movement of the goods;
(3) pay cost of hoisting goods into vessel where weight of goods is too great for ship's tackle.

8. The seller may desire to quote a price covering all expenses up to and including delivery of the goods upon the overseas vessel at a named port. In this case, the proper term is:

"F. O. B. vessel (named port)"

Under this quotation:

A. Seller must
(1) meet all charges incurred in placing goods actually on board the vessel;
(2) be responsible for all loss and/or damage until goods have been placed on board the vessel.

B. Buyer must
(1) be responsible for loss and/or damage thereafter;
(2) handle all subsequent movement of the goods.

9. The seller may be ready to go farther than the delivery of his goods upon the overseas vessels and be willing to pay transportation to a foreign point of delivery. In this case, the proper term is:

"C. & F. (named foreign port)"

Under this quotation:

A. Seller must
   (1) make freight contract and pay transportation charges sufficient to carry goods to agreed destination;
   (2) deliver to buyer or his agent proper bills of lading to the agreed destination;
   (3) be responsible for loss and/or damage until goods have been delivered alongside the ship and clean ocean bill of lading obtained (seller is not responsible for delivery of goods at destination).

B. Buyer must
   (1) be responsible for loss and/or damage thereafter and must take out all necessary insurance;
   (2) handle all subsequent movement of the goods;
   (3) take delivery and pay costs of discharge, lighterage and landing at foreign port of destination in accordance with bill of lading clauses;
   (4) pay foreign customs duties and wharfage charges, if any.

10. The seller may desire to quote a price covering the cost of the goods, the marine insurance on the goods and all transportation charges to the foreign point of delivery. In this case, the proper term is:

"C. I. F. (named foreign port)"

Under this quotation:

A. Seller must
   (1) make freight contract and pay freight charges sufficient to carry goods to agreed destination;
   (2) take out and pay for necessary marine insurance;
   (3) be responsible for loss and/or damage until goods have been delivered alongside the ship, and clean ocean bill of lading and insurance policy have been delivered to the buyer or his agent. (Seller is not responsible for the delivery of goods at destination, nor for payment by the underwriters of insurance claims.)
   (4) provide war risk insurance, where necessary, for buyer's account.

B. Buyer must
   (1) be responsible for loss and/or damage thereafter, and must make all claims to which he may be entitled under the insurance directly on the underwriters;
   (2) take delivery and pay costs of discharge, lighterage and landing at foreign port of destination in accordance with bill of lading clauses;
   (3) pay foreign customs duties and wharfage charges, if any.

The question frequently arises whether the quotation of a C. I. F. price should cover the fees, if any, charged by consular officials of the country of destination for the legalization of consular invoices or other documents, when required. A rather more satisfactory definition, with particular reference to the point at issue, is that covering British practice as stated in a recent issue of the London Times Trade Supplement. It is there provided that the buyer must "pay all duties, customs and wharfage charges, if any." The introduction of the word "customs" serves to include among the obligations of the buyer the payment of consular fees which can be regarded in no other way than as a customs charge, collected by the government of the country of

destination, even though the payment be made to an official located in the country of origin.

Free Harbor (named foreign port)

Under this quotation, the exporter assumes responsibility for any additional and unforeseen expenses which may be incurred during the voyage, such as transshipment if necessary owing to an accident to the ship. Under a C. I. F. quotation, the exporter is under no liability to pay such charges or to see that transshipment is made and the goods forwarded to destination.

C. I. F. & E. (named foreign port)

Under this quotation, the exporter assumes the cost of exchange, in addition to the responsibilities of the normal C. I. F. quotation.

C. I. F. C. I. (named foreign port)

The letters C. I. F. C. I. are used in export quotations as the abbreviation for "Cost, insurance, freight, collection charges and interest." The expenses of collection are thus a charge against the proceeds of the draft instead of being borne by the buyer. This definition is sustained for the purposes of American export practice by several court decisions.

In English and Continental practice the second "C" signifies "commission" instead of "collection charges." The latter definition was aimed to prevent the pyramiding of commissions by the several commission houses who might handle various parts of the export order, in accordance with European practice, especially in the Manchester trade. It is not applicable to normal transactions in the foreign trade of the United States.

A buyer should always determine promptly whether he has any preference as to the route over which, or the carrier by which the goods are to reach him. If he has any such preference it is his right to have it respected. This is true if the buyer is to accept delivery at the shipping point. It is equally true if the seller is to pay freight, or even if he has undertaken actually to make delivery at destination.

There is this material difference between the two cases, however: If the seller is to pay freight the buyer's right to name the carrier must be made part of the contract of sale; if the buyer is to accept delivery at the shipping point, his right to choose the carrier may be exercised at any time before the actual shipment of the goods.

The reason for the difference is this: A seller who is to pay freight, or be responsible until the goods reach their destination, has a natural right to choose the carrier, unless he has parted with that right by contract; whereas a buyer who is to pay freight and accept the risks attending transit has an equally clear right to select the instrument of transportation. If the buyer has selected the carrier, in any case in which it is his right to do so, the seller should respect his choice.

The seller sometimes thinks that he can choose a carrier or a route that the buyer himself will find superior to that of his own selection. If he allows himself to yield to this temptation he is in the position of an agent who has attempted to improve upon his principal's orders: If all goes well the agent has small thanks, and if there is a loss it is the agent who must bear it.

The seller who disobeys the buyer's orders as to carrier or route not only incurs all the risks of transportation, whether they were originally his or not, but he also places it in the buyer's power to refuse the

goods, though they reach him as promptly and in as good condition as could possibly be by any other route. If the market has gone against the buyer, or if he has repented of his bargain for any reason, he may repudiate the contract, alleging no other cause than that he bought goods to come by the A. B. route, while these have come by another line. A seller is never safe in disregarding the buyer's shipping instructions, when the latter has a right to give them, and has given them.

If the buyer fails to make a timely selection of route and carrier, the seller becomes the buyer's agent to make the selection. Then it is his duty to exercise such care and diligence in the matter as a reasonably prudent man would use if the goods were his own and the risk were his. He is not bound to choose the very cheapest route, or the best, or the most direct; no agent is bound to the highest possible degree of skill. His duty is done if he ships the goods by any line that ever is chosen, or would be chosen by a person of reasonable caution dealing with his own goods of the like kind and value.

The terms of the contract are next to be looked after, especially as regards the place of delivery and the cost and risk of transportation. If the contract is silent on these points the buyer accepts his goods wherever they may be at the time of sale. In a great majority of cases, however, the contract contains some provision as to these matters. Most sales of goods to be taken to a distance are now made upon what are known either as F. O. B. or C. I. F. terms.

In an F. O. B. sale the seller undertakes to deliver the goods free on board. The place of delivery may be either the shipping point or the destination. It is always better to name the place in the contract. If it is not named, the courts, unless there is some usage or some expression in the contract to lead to a different conclusion, will hold that delivery is to be made at the shipping point; this because the expense of transporting goods is not to be placed upon the seller unless he has agreed to bear it.

Suppose the contract, then, to be for delivery "F. O. B. (free on board) shipping point." This places upon the seller the duty of packing the goods properly, placing them on board, addressing them to the buyer, securing such shipping documents as will enable the buyer to take possession of the goods when they reach him, and forwarding these documents to the buyer. So much being attended to, the seller's whole duty is done. He is not concerned with the time at which the goods may reach the buyer, the condition in which they reach him, nor, in fact, with the question whether they ever reach him at all or not. The carrier is the buyer's agent, and all questions arising after a proper delivery to the carrier by the seller are to be settled between the carrier and the buyer.

Two points of dispute have arisen out of contracts of this kind. About one of them there may be some slight doubt, but about the other there is no doubt at all. The contract compels the seller to deliver the goods free on board at the shipping point; but it does not say on board what sort of vehicle they are to be delivered. Suppose the goods have been sold for shipment to South America, and suppose they have come to the New York seller, or are to come, on cars from the West, or on a steamer from Europe. Now, it may occur to the seller, and sometimes it has occurred to him, that the ambiguity of the contract is such as to admit of his making a valid tender of the goods on board that vehicle which has brought them to him, but which will not take them any further. This is the point about which there is no doubt. Such a tender will not do. The proviso "free on board" is intended for the buyer's benefit, and it is of no possible advantage to him to have the goods on board a vehicle capable of moving if it is not going to move in his direction. "Free on

board," in and of itself, means free on board some vehicle that will take the goods to the buyer.

The doubtful point arises in this way. Suppose it is to be admitted, or to be provided by contract, that the goods are to be delivered "free on board cars at the shipping point." Suppose the seller has side tracks running into his own yard or works, and suppose there is a switching charge for transferring the cars to the main track. Is this charge to be borne by the seller or the buyer? This seems never to have been decided by any court of final resort. The writer gives it as his opinion, however, that the seller must make a tender upon the main line; that the buyer has a right to rely upon the published schedule of rates from shipping points to destination; that he is not concerned with any arrangement between the carrier and the seller allowing the latter to load his goods elsewhere than upon the main lines of the carrier's system.

If the sale is F. O. B. shipping point, and inspection is to be made before shipment, the contract being silent as to the payment of the cost of inspection, the seller must pay it. Generally the cost of inspection falls upon the buyer; but in this case inspection must be made before delivery on board and as the seller must deliver free on board, this he can only do by having the inspection made and paying for it unless the buyer has expressly agreed to pay.

The complication that most frequently arises out of a sale F. O. B. shipping point comes about in this way. No definite arrangement having been made for payment, the seller may handle the shipping documents in such a way that title to the goods remains in him until the buyer has paid a bill of exchange drawn against them. There is often strong temptation on the seller's part to follow such a course. He is hardly to be blamed for yielding to it, but there are these facts that he should bear in mind: That the bill of lading represents the goods while they are in transit; that if the bill is taken out to the shipper's order, and not endorsed to the buyer and sent to him unconditionally, or if it is taken out to the buyer's order and not delivered to him promptly—in short, if the seller retains title in himself, he keeps upon himself also the risk of loss or damage to the goods. His contract gave him a right to transfer this risk at the shipping point; but that is of no consequence so long as he has not actually made the transfer. He cannot take this position: "If these goods reach their destination in safety, and the buyer does not pay for them, they are still my goods; but if they are lost or damaged on the way they are the buyer's goods and the loss is his."

If the contract calls for delivery F. O. B. shipping point, and also provides for payment against documents, the seller may take the shipping documents in his own favor simply by way of preserving a lien upon the goods for payment. Then the risk is with the buyer; but if the contract does not give the seller a right to hold the goods until payment is made, he holds them as owner if he holds them at all, and delivery is not made until destination is reached; meanwhile the goods are at the seller's risk.

If the sale is F. O. B. destination, the seller pays the freight, the goods are his, and the risk of loss or damage is upon him, until the destination is reached. Then and there a valid delivery can be made while the goods are still in the hands of the carrier and not yet unloaded. If they do not reach their destination, or if they are too much damaged when they do reach it to constitute a good delivery, the loss falls upon the seller and he is guilty of a breach of contract besides; he agreed to deliver certain merchandise in good order at destination, and he has not done it. He must stand the loss and pay the buyer's damages.

When the terms of sale are C. I. F. (cost, insurance, freight), delivery is made at the shipping point and the carrier is the buyer's agent. The amount of money named in the contract is all that the buyer is to be required to pay for the goods themselves (c); for insuring them during transportation (i); and for the carrier's freight charges (f). These expenses fall upon the seller, all others on the buyer. Delivery is not made on board, but at the warehouse or wherever the goods may be when sold. The buyer pays for taking them thence to the cars or vessel. He pays every expense not included in the cost of the goods themselves, or in their insurance and actual cost of carriage. Established usage in certain lines has decreed that the seller shall bear some minor expenses not falling strictly under any one of these three heads; but that is altogether exceptional.

The seller takes out an insurance policy and sends it to the buyer. In doing so he is to use ordinary care and diligence. This refers both to the selection of an insurer and the form of policy. Any company is sufficient that is not known to be insolvent or in danger of insolvency. Any policy is sufficient if it is such as reasonably prudent owners take upon their own goods. If there is any unusual danger to be insured against, or any special form of policy sometimes employed, this is a matter to be made part of the contract of sale, or to be attended to by the purchaser himself, if he wishes such a policy to cover his goods. The seller is bound simply to take out the usual form of policy with any solvent company.

It is well to name the destination in the contract, so that the seller may know how much freight and insurance he is to be called upon to pay. A failure to observe this precaution will generally do no harm; but a number of unfortunate disputes have arisen in exceptional cases from a lack of it. If the negotiations have been carried on by mail or telegraph, the destination of the goods is assumed, in the absence of any indication to the contrary, to be the place from which the buyer has addressed his communications. If the sale is made through verbal negotiations with the buyer or his agent, and the buyer has a well-known place of business, that is assumed to be the destination. But the buyer may have more than one place of business, or he may need these goods for some other use than in his ordinary line of trade, or in any one of various other ways there may be an honest misunderstanding as to the place to which the seller is bound to pay freight and insurance. A single word will prevent such a misunderstanding, and C. I. F. contract should read "C. I. F., Liverpool"—or other destination.

The seller is not bound actually to pay the freight in advance unless the carrier insists upon it. It is sufficient if he forward the shipping documents to the buyer and credit him with the freight upon the invoice. This is worth mentioning only because some buyers, dissatisfied with the contract upon other grounds, not valid, have attempted to escape it, because the seller after agreeing to pay freight and insurance, had failed actually to pay the freight. That is not a valid objection. All that the buyer can demand is that the cost to him shall not be greater than it would have been if the seller had prepaid the freight.

FOR SPECIAL EXPORT INFORMATION

ASK THE EXPORTERS' ENCYCLOPAEDIA
SERVICE BUREAU

20 Vesey St., New York Phone, Whitehall 1247

SELLING METHODS

When the American manufacturer decides to cultivate foreign demand for his product, he is faced with the necessity for decision as to the manner in which the sales campaign may be organized for greatest effectiveness and economy in operation. How to sell the given line of goods with the greatest assurance of a satisfactory profit yield is a question which requires to be dealt with painstakingly and with definite understanding of the practical significance of each available method of procedure.

There is a single and definite purpose underlying the question of selling methods. A message is to be carried to the prospective buyer of a special product. Any selling method which may be employed must accomplish three things. First, it must acquaint the prospect with the goods,—their origin, their characteristics, and their qualities. The price and the terms of sale must be submitted. And finally, the combination of quality argument and price argument must be brought home to the interest of the prospective buyer in such manner as will convince him of the utility of this product for his special purposes and needs.

Two major classifications of method immediately suggest themselves. The presentation of the essential facts and of the selling urge may be either personal or impersonal. We may entrust our message to a representative or it may be committed to writing.

Sales presentation through the medium of advertising and correspondence may obviously be used with equally good effect in the cultivation of foreign business as in the building up and maintaining of home demand. The printed or written message may give a clear and straightforward statement of description and quotation. It is the difficulty of ready adjustment of the selling argument to the individual circumstances of the prospect which reduces the percentage return from the impersonal methods.

The methods which afford a personal presentation of sales argument have a common basis. They all require the employment of some person or business organization as our selling representative. The questions which require consideration in this connection are as to the nature of the relations between the manufacturer and the persons who will be called upon to promote his selling interests.

It is obvious that there are two distinct types of arrangements which may be made with these personal intermediaries between the manufacturers and the foreign market. First, the intermediary may be an exclusive employee. Second, the services of some independent operator may be secured—but without any exclusive control of his activities.

If we should desire to give a name to each of these possible arrangements, the term "salesman" may be applied to the first and the term "agent" to the second.

Both salesman and agent may be either traveling or resident. The salesman may be merely a transient force as with respect to any particular market area. Or he may be stationed in an assigned territory as the resident representative of the manufacturer—a branch office in its beginnings. Similarly, the agent may be an individual traveling independently in a certain field, selling his services under contract to various noncompeting manufacturers. Or the agent may be an individual or company resident and operating in a certain country or region.

Resident agents may be divided into two classes. First, the concern native in the market to be cultivated, contact with whom implies the extension of the manufacturer's effort beyond the borders of the United States. Second, the agent may be a concern domestic in character, an

"export house" which maintains resident branches or representatives in the foreign market. The relations between the manufacturer and the agent of the latter kind are conducted on a domestic basis without requiring that the manufacturer establish any direct contact with the foreign field.

Two distinct classes of arrangements may be made with resident agents whether foreign or "export house." The agent may be employed as a selling representative or may be only a preferred customer. We may give the former the name "selling agent" and the latter the name "exclusive agent."

The selling agent may be considered as the person or organization which is employed as a sales representative in an assigned territory, remuneration for specified services being rendered in the form of salary, commission, or both. The exclusive agent may be considered as useful for the centralizing of demand in a particular market, but not as actually representative of the manufacturer. To the exclusive agent are granted certain concessions in price and protection within a given territory, as a return for constructive sales endeavor in the interests of the manufacturer. The exclusive agent derives his remuneration as a trading profit on the resale of goods purchased outright from the manufacturer, not as a salary paid for certain accomplishment in the way of sales.

If we consider the several terms which are commonly used with reference to different classes of export house activity, we may arrive at a particularly satisfactory definition of the distinction between the sales agent and the exclusive agent. The terms "export merchant," "export commission house," and "manufacturer's export agent" are entirely familiar, but some confusion results from an attempt to use them as defining different kinds of business organizations.

The "export house" when buying and selling for its own account is the "export merchant." The export house buying in this country as the agent of a foreign client is the "export commission house." The export house selling in the foreign market as the agent of the American manufacturer is the "manufacturer's export agent."

From the selling standpoint, the manufacturer may either endeavor to make of the export house a customer, buying for its own account, or it may seek to make an arrangement by which the export house organization will act as the representative—the selling agent in a specific field. If negotiations on the former basis lead to the granting of exclusive status in return for the carrying of the line, the export house becomes the exclusive agent—but not the representative. If the export house organization is hired as the selling agent it becomes in fact a portion of the manufacturer's business-getting organization—an employee, not a customer.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

SHIPPER'S EXPORT DECLARATION

For all shipments destined to foreign countries or to the noncontiguous territories of the United States (Alaska, Hawaii, Philippines, Porto Rico and so forth) it is required that the shipper prepare a special declaration of the merchandise and its value to be filed in duplicate with the United States collector of customs at the port or border point of exit. This document is described as the "Shipper's Export Declaration." It must be prepared on the official form (Customs Form 7525), which may be obtained from the offices of the collectors of customs at a price of 25 cents per block of 100 forms, or may be privately printed, if conforming strictly to the official form in size, wording, color and arrangement. A facsimile of the face of the form is given below. In the case of shipments by parcel post a different form is used, which is described in the section entitled *Parcel Post, Foreign.*

The Shipper's Export Declaration is required on all shipments, whether of foreign or domestic origin, except those of foreign merchandise in transit through the United States from one foreign country to another. Without this description of the contents and value of the merchandise to be exported, the shipments will not be cleared or passed by the port or border authorities. In addition, the declarations provide the data required for the preparation of export statistics by the Department of Commerce.

The declaration must provide the following information: (a) the name of the actual shipper; (b) his address giving State, city, street and number; (c) if for account of other than the actual shipper, the name of such firm, and (d) their address; (e) the place from which the shipment originates; (f) if the shipment originates at an interior point, the name of carrier to port or border point; (g) the names of the carrier from the port or border point to foreign destination, giving the name of the vessel (if an ocean shipment), its motive power and registry; (h) the U. S. Customs port of exportation, if known; (i) the country and city of foreign destination; (j) a full description of the articles as provided for in Customs Schedule B, which is given below; (m) the class number for such merchandise as given in Schedule B; (n) the quantity, in standard units of measurement, for each item, as specified in Schedule B; (o) the value of each item, in dollars (no cents), as at the time and place of shipment, regardless of the place of actual manufacture, indicating by placement in the columns provided for that purpose whether the goods are products of the United States or of a foreign country; (p) the total value; and (q) the signature of a responsible and authorized official, employee or agent of the actual shipper. If the declaration is prepared by an agent of the shipper, his authority to sign in behalf of the shipper must be stated in the form of a power of attorney or by filling in the authorization blank on the back of the official declaration form.

If the export shipment is valued at more than $100 and is for ocean transportation, the original export declaration must be verified under oath before a customs officer, notary public or other person authorized to administer oaths. The oath is not required on declarations covering shipments to or through Canada or Mexico, but the original declaration must be signed by the shipper.

The information given on the export declaration is held as confidential by the Customs authorities and the Department of Commerce, and will not be disclosed without the written authority of the shipper or his agent.

When goods are shipped from an interior point to a foreign country or to noncontiguous territory of the United States on a through bill of lading, the shipper must prepare and deliver to the carrier the export declaration in duplicate to accompany the waybill to the seaport or border

U. S. TREASURY DEPARTMENT
Customs Form 7525
T. D. 36410 C. D., June 23-23

No. ____________

This space for use of Customs

UNITED STATES CUSTOMS SERVICE

☛ Read carefully the instructions on back to avoid delay at shipping point

SHIPPER'S EXPORT DECLARATION

OF SHIPMENTS TO FOREIGN COUNTRIES OR NONCONTIGUOUS TERRITORIES OF THE U. S.

☛ Clearance will not be granted until shipper's declaration has been filed with the Collector of Customs.
(Declarations should be typewritten or prepared in ink; pencil is not permissible.)

This space for use of Customs

No. ____________

(Code No. Dist.) (Port.)

Goods shipped by ____________________ (Name of actual shipper.)

Address ____________________ (Number.) (Street.) (City.) (State.) For account of ____________________

Address ____________________ (Number.) (Street.) (City.) (State.) From ____________________ (Place of original shipment.)

Via ____________________ (Carrier from interior point, if any.) For Shipment on the ____________________ (Name of carrier. If vessel, give name, motive power, and flag if known.)

From ____________________ (U. S. Customs port of exportation if known.) To ultimate foreign destination of goods ____________________ (City) (Country)

Marks and numbers.	Number and kind of packages, e. g., 10 crates, 40 boxes, 60 cases, 75 bags, 90 barrels, etc.	COMMODITY Describe the articles fully, as canned pork, printed cotton cloth, printing presses, apples, etc. General terms such as meats, dry goods, machinery, fruits, etc., will not be accepted (See instructions on back, par. 6.)	Class No., Schedule B.	Quantity in standard export units, as pounds, tons (of [illegible] pounds), gallons, yards, bushels, barrels, etc.	Value at time and place of shipment. U. S. Products, including foreign goods altered or remanufactured in the United States	Value at time and place of shipment. Foreign Products in same condition as imported.
					Whole dollars (no cents).	

Waybill or manifest

No. ____________, ____________, 192__

TOTAL, $ ____________

I, the undersigned, solemnly and truly declare that the above statement is a complete, just, and true account of all merchandise shipped by the party named; on board the vessel, car, or vehicle; and to the place or country named above; and that the description and quantity of each article is truly stated and that the values thereof are the actual selling prices or true market values at the time and place of shipment for exportation.

Swom and subscribed to before me

on ____________, 192__

____
(Deputy Collector, notary public, etc. See par. 2 on back.)

(Signature) ____________________

(Capacity) ____________________ (Member of firm, secretary, agent, etc.)

(Address) ____________________

GOVERNMENT PRINTING OFFICE 6—8340

port of exit. In an emergency the shipper may make such arrangements with the carrier as the latter deems advisable, but such arrangements must in every event insure the delivery by the carrier of an export declaration properly prepared by the shipper to the collector of customs at the seaboard or border port of exit at the time of exportation.

For shipments from the interior on through export bills of lading consisting of two or more cars, especially for shipments by rail to Canada or Mexico, a separate declaration should be furnished for each car in order to avoid possible delay at the border. If one or more cars should be detached from the train on account of accident or other cause and arrive at the border at different times, or be diverted to different ports of exit, this part of the shipment may be held up for lack of the required export declaration, which can not occur if a declaration accompanies each car.

For shipments from the interior on domestic bills of lading consigned to the seaboard for exportation, the export declaration may be delivered to the carrier as prescribed above or mailed to the consignee at the port of exportation.

Upon arrival of the goods at the seaboard the carrier will deliver the declarations to the collector of customs, who will retain the original, certify and deliver the duplicate to the party designated to attend to the exportation to be delivered to the exporting vessel as a permit to export and evidence that the original shipper's declaration has been filed with the collector.

If the shipment originates or the declaration is prepared at the port of exportation, the shipper must deliver the declaration in duplicate to the collector of customs, who will retain the original, certify the duplicate, and return the latter to the shipper for delivery to the exporting vessel as a permit to export. In case of emergency the declaration in duplicate, if properly prepared and executed, may be delivered to the exporting vessel to be attached to the manifest filed for clearance.

If a shipment is divided at the port of exit by accident or intention, part being exported in one vessel or car and part in another, the agent of the carrier will note the amount shipped on the duplicate declaration attached to the vessel or car manifest. A declaration and duplicate covering subsequent shipments must be prepared by the carrier's agent from records of the previous shipment and be presented to the collector when the remainder is shipped. The number of the original declaration must be noted on each of the copies and duplicate.

Parcel Post: In order to enable the Department of Commerce to compile statistics of exports by mail or parcel post to foreign countries, postmasters will require business individuals or firms mailing packages of merchandise valued at $25 and over, addressed to business individuals or firms in foreign countries and noncontiguous possessions of the United States, including Alaska, Hawaii, Philippine Islands, Porto Rico, and Virgin Islands of the United States, to fill out a postal export declaration on Department of Commerce Form No. S-250. Export declarations are only required for goods mailed for commercial purposes and not for packages addressed to private consumers of goods.

One declaration may include any number of packages mailed by one firm on the same day to the same country. The description of contents and units of quantities must be in the detail required by Schedule B, Statistical Export Classification. General descriptions such as dry goods, groceries, millinery, etc., are not sufficient for the purpose intended.

Quantities and values should be given in whole numbers only, omitting fractions of less than one-half and counting one-half and over as a whole.

DEPARTMENT OF COMMERCE
BUREAU OF
FOREIGN AND DOMESTIC COMMERCE
WASHINGTON, D. C.

Form No. S-250

Postmaster: Mail to Section of Customs Statistics, New York, N. Y.

Postal Export Declaration for parcel-post or mail packages valued at $25 and over, shipped by business concerns in the United States to business concerns outside continental United States.

FILE NO.

Sent by..... Post Office.....

State..... To Country.....

No. Packages	Description of Contents	Quantity	Value	Class No.

The requirement that a postal export declaration be filed for parcel post or mail packages valued at $25 and over shipped by business concerns in the United States to business concerns outside continental United States is the first step in an endeavor to include in our regular export statistics, shipments by mail as well as shipments by freight or express. The requirements in regard to the description of merchandise, quantity, value, etc., do not differ in any material respect from the requirements on form 7525 covering exports by freight or express. Description of merchandise should be in the detail enumerated in Schedule B and the quantity should be reported in the unit indicated in this schedule. The value should be stated in dollars only and the shipper should insert in the column provided for that purpose on the declaration the class number appearing in Schedule B at the left of the commodity column.

Where several packages are shipped to the same country in a day, the merchandise contained therein may be summarized on one declaration, although the packages may be addressed to different consignees. Though form S-250 does not now require it, it might be a good plan to suggest that the shipper note thereon his address as this no doubt will be provided for when a new supply of the forms is printed.

Treasury decisions 38410, 39711, together with postal bulletin 13309 embrace all regulations and instructions which have been issued in regard to the inclusion of parcel post shipments in statistics. (*J. F. Carrol, Chief of the Section of Customs Statistics, Room 432, Custom House, New York.*)

Schedule B: The following is the Export Schedule B, showing the Class Numbers which should appear in the column so designated on the Shipper's Export Declaration (Forms 7525 or S-250). The unit of quantity shown for each item of the schedule is that in which the quantities of goods shipped should be stated on the Declaration.

GROUP 01.—ANIMALS AND ANIMAL PRODUCTS, EDIBLE.

Class. No.	*Commodity.*	*Unit of quantity.*
	ANIMALS.	
	Cattle:	
0010	Bulls for breeding	No.
0014	Cows for breeding	No.
0019	Other cattle	No.
0029	Hogs (swine)	No.
0030	Sheep	No.
0071	Poultry, live	Lb.
	MEATS.	
	Beef and veal:	
0101	Beef, fresh	Lb.
0109	Pickled or cured	Lb.
	Pork:	
0121	Carcasses, fresh or frozen	Lb.
0122	Loins and other fresh pork	Lb.
0123	Wiltshire sides	Lb.
0125	Hams and shoulders, cured	Lb.
0126	Bacon (all cured sides and backs, except pickled)	Lb.
0127	Cumberland sides	Lb.
0129	Pickled pork	Lb.
0141	Mutton and lamb	Lb.
0151	Sausage, not canned	Lb.
	Canned meats:	
0161	Beef	Lb.
0162	Pork	Lb.
0164	Sausage	Lb.
0169	Other canned meat	Lb.
0175	Poultry and game, fresh	Lb.
0189	Other meats (including edible offal)	Lb.
	DAIRY PRODUCTS.	
	Milk and cream:	
0201	Fresh and sterilized	Gal.
0202	Condensed (sweetened)	Lb.
0203	Evaporated (unsweetened)	Lb.
0204	Powdered (dried)	Lb.
0211	Butter	Lb.
0215	Cheese	Lb.
0220	Infants' food, malted milk, etc.	Lb.
	FISH.	
0301	Salmon, fresh	Lb.
0319	Other fresh fish	Lb.
	Fish, salted or dry-cured:	
0340	Salmon	Lb.
0341	Cod	Lb.
0342	Herring	Lb.
0344	Haddock, hake, and pollock	Lb.
0347	Other	Lb.

Class. No.	Commodity.	Unit of quantity.
0348	Salmon, pickled	Bbl. (200 lbs.).
0349	Other pickled fish	Bbl. (200 lbs.).
	Fish, canned:	
0351	Salmon	Lb.
0352	Sardines	Lb.
0355	Shellfish, canned	Lb.
0359	Other canned fish	Lb.
0399	Other fish products	Lb.

ANIMAL AND FISH OILS, FATS, AND GREASES.

0401	Oleo oil	Lb.
0421	Oleo stock	Lb.
0423	Tallow	Lb.
0431	Lard	Lb.
0432	Neutral lard	Lb.
0437	Lard compounds containing animal fats (For substitutes, vegetable fats only, see 1447.)	Lb.
0441	Oleo and lard stearin	Lb.
0442	Oleomargarine, containing animal fats or vegetable fats	Lb.

OTHER EDIBLE ANIMAL PRODUCTS.

0450	Eggs, in the shell	Doz.
0451	Eggs and yolks, frozen, or canned	Lb.
0460	Meat extracts and bouillon cubes	Lb.
0465	Gelatin	Lb.
0470	Sausage casings	Lb.

Group 02—Animals and Animal Products, Inedible.

HIDES AND SKINS, EXCEPT FURS.

0501	Cattle hides	Pieces and lbs.
0505	Calfskins	Pieces and lbs.
0531	Sheep and goat skins	Lb.
0599	Other hides and skins (including flesh and pickled splits.)	Lb.

LEATHER.

	Upper leather (except patent):	
	Cattle, side upper—	
0600	Grain, black	Sq. ft.
0601	Grain, other	Sq. ft.
0602	Finished splits	Sq. ft.
0603	Wax and rough splits	Lb.
0604	Calf and whole kip, black	Sq. ft.
0605	Calf and whole kip, other	Sq. ft.
0606	Sheep and Lamb	Sq. ft.
0607	Goat and kid upper leather (glazed kid), black	Sq. ft.
0608	Goat and kid upper leather (glazed kid), other	Sq. ft.
0609	Horse and colt	Sq. ft.

Class. No.	Commodity.	Unit of quantity.
0610	Other upper leather	Sq. ft.
0611	Patent side upper leather	Sq. ft.
0613	Goat and kid	Sq. ft.
0614	Horse and colt	Sq. ft.
0619	Other	Sq. ft.
	Sole leather:	
0624	Bends, backs, and sides	Lb.
0626	Other (including offal)	Lb.
0629	Cut stock	Lb.
	Glove leather:	
0631	Sheep and lamb	Sq. ft.
0639	Other glove leather	Sq. ft.
	Other leather:	
0651	Harness, collar, and saddle leather	Lb.
0653	Upholstery and automobile leather	Sq. ft.
0655	Fancy leather	Sq. ft.
0656	Case, bag, and strap leather	Sq. ft.
0659	Other leather and tanned skins	Lb.

LEATHER MANUFACTURES.

	Leather footwear:	
	Boots and shoes—	
0661	Men's and boys'	Pair.
0662	Women's	Pair.
0663	Children's	Pair.
0664	Slippers	Pair.
0669	Athletic shoes, sandals, overgaiters, leggings, puttees, and other leather footwear.	Pair.
0672	Leather gloves	Doz. prs.
0691	Harness and saddles	Lb.
0695	Bags and suit cases	No.
0696	Pocketbooks and purses	No.
0697	Leather belting	Lb.
0699	Other leather manufactures	Lb.

FURS, AND MANUFACTURES OF.

	Undressed:	
0712	Fox	No.
0717	Muskrat	No.
0721	Raccoon	No.
0722	Skunk and civet cat	No.
0723	Opossum	No.
0729	Other undressed furs	No.
	Dressed on the skin:	
0732	Fox	No.
0737	Muskrat	No.
0742	Skunk and civet cat	No.
0743	Opossum	No.
0749	Other dressed furs	No.
0753	Fur wearing apparel (except fur felt hats, 3951)	Lb.
0758	Fur waste, including pieces	Lb.
0759	Other manufactures of fur	Lb.

Class. No.	Commodity.	Unit of quantity.
	ANIMAL OILS AND GREASES, INEDIBLE.	
	Animal oils, except oleo oil (0401):	
0803	Neat's-foot oil	Lb.
0809	Other	Lb.
0819	Fish oils	Lb.
	Stearins and fatty acids, except oleo and lard stearin (0441):	
0843	Grease stearin	Lb.
0847	Oleic acid, or red oil	Lb.
0849	Stearic acid	Lb.
0858	Other animal greases, oils, and fats	Lb.
	(For lubricating greases, see 5041.)	
	OTHER INEDIBLE ANIMALS AND ANIMAL PRODUCTS	
	Animals:	
	Horses—	
0900	For breeding	No.
0901	Other	No.
0905	Mules, asses, and burros	No.
0906	Other live animals	No.
0911	Bones, hoofs and horns, unmanufactured	Lb.
0923	Feathers, crude, not dressed	Lb.
0929	Feathers, dressed, and manufactures of	Lb.
0942	Glue of animal origin	Lb.
0971	Sponges	Lb.
0973	Wax manufactures	Lb.
0999	Other animal products, inedible	Lb.

GROUP 1.—VEGETABLE FOOD PRODUCTS, OIL SEEDS, EXPRESSED OILS, AND BEVERAGES.

	GRAINS, AND PREPARATIONS OF.	
	Barley:	
1011	Grain	Bu. (48 lbs.).
1013	Malt	Bu. (34 lbs.).
	Buckwheat:	
1021	Grain	Bu. (48 lbs.).
1022	Flour	Lb.
	Corn:	
1031	Grain	Bu. (56 lbs.).
1032	Meal and flour	Bbl. (196 lbs.).
1033	Hominy and grits	Lb.
1037	Other corn preparations for table use	Lb.
	Oats:	
1041	Grain	Bu. (32 lbs.).
1042	Meal and rolled oats	Lb.
	Rice:	
1053	Grain	Lb.
1059	Flour, meal, and broken rice	Lb.
	Rye:	
1061	Grain	Bu. (56 lbs.).
1062	Flour	Bbl. (196 lbs.).
	Wheat:	

Class. No.	Commodity.	Unit of quantity.
1071	Grain	Bu. (60 lbs.).
1073	Flour	Bbl. (196 lbs.).
1075	Bread, biscuit, cakes, and crackers	Lb.
1077	Macaroni, spaghetti, and noodles	Lb.
1079	Other wheat products for table use	Lb.
1095	Cereal breakfast foods, n. e. s.	Lb.
1099	Other grains and preparations of	Lb.

FODDERS AND FEEDS.

1101	Hay	Ton.
	Oil cake:	
1115	Cottonseed cake	Lb.
1116	Linseed cake	Lb.
1119	Other oil cake	Lb.
	Oil-cake meal:	
1121	Cottonseed meal	Lb.
1122	Linseed meal	Lb.
1129	Other oil-cake meal	Lb.
1181	Bran and middlings	Ton.
1184	Screenings	Lb.
1189	Other mill feeds	Ton.
1199	Prepared feeds, not medicinal	Lb.

VEGETABLES AND PREPARATIONS.

1201	Beans, dried	Bu. (60 lbs.).
1202	Peas, dried	Bu. (60 lbs.).
	Vegetables, fresh:	
1211	Potatoes, white	Bu. (60 lbs.).
1221	Onions	Bu. (57 lbs.).
1224	Other fresh vegetables	Lb.
	Vegetables, canned:	
1241	Asparagus	Lb.
1242	Beans	Lb.
1243	Corn	Lb.
1244	Peas	Lb.
1245	Soups	Lb.
1246	Tomatoes	Lb.
1249	Other canned vegetables	Lb.
1250	Pickles	Lb.
1251	Ketchup and other tomato sauces	Lb.
1252	Other sauces and relishes	Lb.
1253	Vinegar	Gal.
1256	Yeast	Lb.
1259	Other vegetable preparations	Lb.

FRUITS AND PREPARATIONS.

	Subtropical fruits:	
1302	Grapefruit	Box.
1303	Lemons	Box.
1305	Oranges	Box.
1307	Pineapples	Box.

Class. No.	Commodity.	Unit of quantity.
	Other fruits:	
1311	Apples in boxes	Box.
1312	Apples in barrels	Bbl.
1313	Berries	Lb.
1315	Grapes	Lb.
1316	Pears	Lb.
1317	Peaches	Lb.
1319	Other fresh fruits	Lb.
	Dried and evaporated fruits:	
1324	Raisins	Lb.
1325	Apples	Lb.
1326	Apricots	Lb.
1327	Peaches	Lb.
1328	Prunes	Lb.
1329	Other	Lb.
1335	Canned apples and apple sauce	Lb.
1340	Canned apricots	Lb.
1341	Canned cherries	Lb.
1342	Canned prunes	Lb.
1343	Canned peaches	Lb.
1344	Canned pears	Lb.
1345	Canned pineapples	Lb.
1347	Other canned fruits	Lb.
1349	Preserved fruits, jellies, and jams	Lb.
1350	Other fruit preparations	Lb.
	Nuts:	
1375	Peanuts	Lb.
1379	Other nuts	Lb.

VEGETABLE OILS AND FATS EDIBLE.

	Cottonseed oil—	
1424	Crude	Lb.
1425	Refined	Lb.
1441	Corn oil	Lb.
1442	Cocoa butter	Lb.
1447	Vegetable oil lard compounds	Lb.

COCOA, COFFEE, AND SPICES.

1502	Cocoa, powdered	Lb.
1503	Chocolate, including sweetened	Lb.
1511	Coffee, green	Lb.
1512	Coffee, roasted	Lb.
1513	Coffee extracts and substitutes	Lb.
1549	Spices	Lb.

SUGAR, AND RELATED PRODUCTS.

1619	Sugar, refined	Lb.
1629	Molasses	Gal.
1632	Chocolate confectionery	Lb.
1633	Other confectionery	Lb.
1639	Chewing gum	Lb.

Class. No.	Commodity.	Unit of quantity.
1642	Honey	Lb.
1643	Glucose (corn syrup)	Lb.
1644	Grape sugar (corn sugar)	Lb.
1647	Sirup, including maple	Gal.
	BEVERAGES.	
1701	Malt extracts and beverages	Gal.
	(Include malt beverage in 1779)	
1719	Distilled liquors	Pf. gal.
	(For alcohols, see chemicals, 8231.)	
1759	Flavoring extracts	Lb.
1761	Mineral waters, natural and artificial	Gal.
1779	Other beverages and fruit juices	Gal.

Group 2.—Vegetable Products, Inedible, Except Fibers and Wood.

	RUBBER.	
2011	Rubber, reclaimed	Lb.
2012	Rubber, scrap and old	Lb.
	Rubber footwear:	
2031	Boots	Pair.
2032	Shoes	Pair.
2039	Canvas shoes with rubber soles	Pair.
2040	Rubber water bottles and fountain syringes	Lb.
2041	Rubber gloves	Doz. pairs.
2044	Other druggists' rubber sundries	Lb.
2047	Bathing caps	Doz.
2052	Electrical hard rubber goods	Lb.
2059	Other hard rubber goods	Lb.
	Tires:	
2061	Casings automobile	No.
2063	Tubes, automobile	No.
2064	Other casings and tubes	No.
	Solid tires—	
2066	For automobiles and motor trucks	No.
2067	Other	Lb.
2069	Tire rubber accessories and repair materials	Lb.
2084	Rubber and friction tape	Lb.
2091	Rubber belting	Lb.
2092	Rubber hose	Lb.
2093	Rubber packing	Lb.
2094	Rubber soles and heels	Lb.
2095	Rubber thread	Lb.
2096	Rubber bands and erasers	Lb.
2099	Other rubber manufactures	Lb.
	NAVAL STORES, GUMS, AND RESINS.	
	Naval stores:	
2110	Gum rosin	Bbl. (500 lbs.).
2111	Wood rosin	Bbl. (500 lbs.).
2114	Gum spirits of turpentine	Gal.
2115	Wood turpentine	Gal.
2118	Tar and pitch, wood	Bbl. (280 lbs.).
2189	Other gums and resins	Lb.

Class. No.	Commodity.	Unit of quantity.
	CRUDE DRUGS, ESSENTIAL OILS, DYEING AND TANNING MATERIALS.	
	Drugs, herbs, leaves, and roots, crude:	
2225	Ginseng	Lb.
2229	Other crude vegetable drugs	Lb.
	Vegetable expressed oils and fats, inedible:	
2230	Coconut oil	Lb.
2232	Linseed oil	Lb.
2233	Soy-bean oil	Lb.
2248	Vegetable soap stock	Lb.
2249	Other expressed oils and fats	Lb.
	Essential or distilled oils:	
2268	Peppermint	Lb.
2279	Other	Lb.
	Dye extracts:	
2311	Logwood extract	Lb.
2319	Other dye extracts	Lb.
2321	Dyeing and tanning materials, crude	Ton.
	Tanning extracts:	
2331	Chestnut	Lb.
2339	Other tanning extracts (vegetable and chemical)	Lb.
	SEEDS.	
2400	Oilseeds	Lb.
2401	Alfalfa	Lb.
2402	Red clover	Lb.
2405	Other clover	Lb.
2406	Timothy	Lb.
2419	Other grass seeds	Lb.
2439	Other field and garden seeds	Lb.
2469	Vegetable and flower seeds	Lb.
	NURSERY AND GREENHOUSE STOCK.	
2535	Flowers, cut	
2551	Fruit stocks, cuttings, or seedlings	No.
2599	All other nursery or greenhouse stock, plants, and bulbs.	No.
	TOBACCO.	
	Leaf tobacco:	
2601	Bright flue-cured	Lb.
2602	Burley	Lb.
2603	Dark-fired Kentucky and Tennessee	Lb.
2604	Dark Virginia	Lb.
2605	Maryland and Ohio export	Lb.
2606	Green River (Pryor), and one-sucker leaf tobacco	Lb.
2611	Cigar leaf	Lb.
2616	Other leaf tobacco	Lb.
2619	Stems, trimmings, and scrap tobacco	Lb.
	Manufactures of tobacco:	
2622	Cigarettes	M.
2623	Plug tobacco	Lb.
2624	Smoking tobacco	Lb.
2629	Other tobacco manufactures	Lb.

Class. No.	Commodity.	Unit of quantity.
	MISCELLANEOUS VEGETABLE PRODUCTS.	
	Starch:	
2811	Cornstarch	Lb.
2813	Other starch	Lb.
2931	Broom corn	Ton.
2935	Brooms	Doz.
2951	Hops	Lb.
2999	Other inedible vegetable products	Lb.
	COTTON AND MANUFACTURES.	
	Cotton unmanufactured:	
	Long staple (1⅛ inches or over)—	
3001	Sea-island	Bale. Lb.
3002	Other	Bale. Lb.
3003	Short staple (under 1⅛ inches)	Bale. Lb.
3005	Linters	Bale. Lb.
3006	Cotton-mill waste	Lb.
3008	Cotton rags, except paper stock	Lb.
	Cotton yarn:	
3011	Carded yarn, not combed	Lb.
3013	Combed yarn	Lb.
3015	Sewing thread	Lb.
3016	Crochet, darning, and embroidery cotton	Lb.
3018	Twine and cordage	Lb.
3020	Tire fabric, cord	Sq. yd.
3021	Tire fabric, other	Sq. yd.
3025	Cotton duck, unbleached, ounce	Sq. yd.
3026	Cotton duck, unbleached, numbered	Sq. yd.
3028	Cotton duck, bleached	Sq. yd.
3029	Cotton duck, colored	Sq. yd.
	Cotton cloth:	
3031	Unbleached	Sq. yd.
3041	Bleached	Sq. yd.
3051	Printed	Sq. yd.
3061	Piece dyed	Sq. yd.
3071	Yarn or stock dyed	Sq. yd.
	Other cotton fabrics:	
3081	Blankets	Lb.
3082	Damasks	Sq. yd.
3083	Pile fabrics, plushes, velveteens, and corduroys	Sq. yd.
3084	Tapestries and other upholstery goods	Sq. yd.
3089	Other cotton fabric	Lb.
	Cotton wearing apparel:	
	Knit goods—	
3091	Gloves	Doz. prs.
3092	Hosiery	Doz. prs.
3097	Underwear	Doz.
3099	Cotton sweaters, shawls, and other knit outerwear	Lb.
	Other wearing apparel for men and boys—	
3111	Collars and cuffs	Doz.
3114	Overalls	No.
3116	Underwear, not knit	No.
3117	Shirts	No.
3119	Other cotton clothing	Lb.

Class. No.	Commodity.	Unit of quantity.
	Other wearing apparel for women and children—	
3121	Corsets and brassieres	No.
3122	Dresses and skirts	No.
3124	Shirt waists and blouses	No.
3127	Underwear, not knit	No.
3129	Other cotton clothing	No.
3131	Handkerchiefs	Doz.
3132	Laces, embroideries and lace window curtains	Yd.
3140	Cotton belting	Lb.
3190	Cotton bags	Lb.
3192	Mattresses	No.
3193	Quilts and comforts	No.
3197	Sheets and pillowcases	No.
3198	Towels and bath mats	No.
3199	Other manufactures of cotton, n. e. s.	Lb.

OTHER VEGETABLE FIBER MANUFACTURES.

	Jute manufactures:	
3211	Jute yarn, cordage, and twine	Lb.
3223	Bagging for covering cotton	Sq. yd.
3224	Bags of jute	Lb.
3229	Other jute manufactures	Lb.
3399	Flax, hemp, and ramie, manufactures of	Lb.
	Cordage, except of jute:	
3411	Binder twine	Lb.
3414	Manila cordage	Lb.
3415	Sisal or henequen cordage	Lb.
3419	Other cordage	Lb.
	Hats of straw or fiber:	
3421	Hat braid of straw or other fiber	Yd.
3422	Hat trimmings	Lb.
3423	Hats of straw, palm leaf, etc.	No.
3495	Oakum	Lb.
3499	Other manufactures of vegetable fiber, straw, or grass, n. e. s.	Lb.

WOOL AND MANUFACTURES.

3609	Wool and mohair, unmanufactured	Lb.
3622	Wool rags	Lb.
3627	Wool noils and waste	Lb.
3633	Wool yarns	Lb.
	Fabrics wholly or chiefly of wool:	
3642	Woolen cloth and dress goods	Lb. and yd.
3643	Cloth of mohair	Lb. and yd.
3644	Dress goods	Lb. and yd.
3649	Other wool fabrics	Lb.
3662	Carpets and rugs of wool	Sq. yd.
3665	Wool felts	Lb.
	Wool wearing apparel:	
3679	Knit goods	No.
3680	Other, for men and boys	No.
3681	Other, for women and children	No.
3689	Manufactures of wool or mohair, n. e. s.	Lb.

Class. No.	Commodity.	Unit of quantity.
	HAIR AND MANUFACTURES.	
	Hair, unmanufactured:	
3691	Cattle	Lb.
3692	Other	Lb.
3693	Hair manufactures	Lb.
	SILK, AND MANUFACTURES OF.	
3712	Tram, organzine, hard twists and spun silk	Lb.
3719	Sewing, embroidery, and crochet silk	Lb.
	Fabrics wholly or chiefly of silk:	
3721	Broad silks	Yd.
3725	Velvets, plushes, and chenilles, including ribbons	Lb.
3729	Silk ribbons, except velvet and plush	Yd.
	Wearing apparel:	
3751	Underwear	No.
3752	Silk dresses, waists and blouses	No.
3758	Hosiery	Doz. prs.
3759	Other silk wearing apparel	Lb.
3799	Other silk manufactures	Lb.
	ARTIFICIAL SILK (RAYON) MANUFACTURES.	
3850	Yarn	Lb.
3855	Hosiery	Doz. prs.
3856	Knit underwear	Doz.
3859	Other rayon manufactures	Lb.
	MISCELLANEOUS TEXTILE PRODUCTS.	
3901	Linoleum	Sq. yd.
3903	Felt base and oil cloth floor covering	Sq. yd.
	Coated or waterproofed fabrics:	
3911	Oilcloth, except for floors	Sq. yd.
3912	Window shade and book cloth	Sq. yd.
3914	Leather cloth, or artificial leather	Sq. yd.
3916	Waterproofed auto cloth	Sq. yd.
3917	Rubberized piece goods and hospital sheeting	Sq. yd.
3918	Waterproofed outer garments	Lb.
	Hats and caps, except straw or other fiber:	
3951	Men's and boy's fur felt hats	No.
3952	Women's and children's felt fur hats	No.
3953	Wool-felt hats	No.
3959	Other hats and caps	No.
	(For straw and other fiber hats, see 3423.)	
3980	Absorbent cotton, gauze, and surgical dressings	Lb.
3994	Garters and arm bands	No.
3996	Suspenders and braces	No.
3999	Other textile manufactures	Lb.

GROUP 4.—WOOD AND PAPER.

	WOOD AND MANUFACTURES.	
	Logs and hewn timber:	
4009	Hardwoods	M. ft. (b. m.).
	Softwoods—	
4011	Southern pine	M. ft. (b. m.).

Class. No.	Commodity.	Unit of quantity.
4012	Douglas fir	M. ft. (b. m.).
4013	Cedar	M. ft. (b. m.).
4019	Other softwoods	M. ft. (b. m.).
	Railroad ties—	
4021	Hardwood	No.
4024	Softwood	No.
4025	Creosoted or otherwise preserved	No.
4033	Piling	Linear ft.
4034	Telegraph, trolley, and electric-light poles	No.
4039	Firewood and other unmanufactured wood	Cu. ft.
	Sawmill products:	
	Sawed timber—	
	Softwoods—	
4060	Southern pine	M. ft. (b. m.).
4063	Douglas Fir	M. ft. (b. m.).
4065	Cedar	M. ft. (b. m.).
4069	Other softwoods	M. ft. (b. m.).
4071	Oak	M. ft. (b. m.).
4079	Other hardwoods	M. ft. (b. m.).
4079	Creosoted or otherwise preserved—	
4080	Southern pine	M. ft. (b. m.).
4085	Other sawed timber	M. ft. (b. m.).
	BOARDS, PLANKS, AND SCANTLINGS.	
	(Timber to include 6 by 6 in. and over, and planks and scantlings less than 6 by 6 in.)	
	Softwoods:	
4100	Cypress	M. ft. (b. m.).
	Douglas fir—	
4101	Rough	M. ft. (b. m.).
4102	Dressed	M. ft. (b. m.).
	Southern pine—	
4103	Rough	M. ft. (b. m.).
4104	Dressed	M. ft. (b. m.).
4106	White, western and sugar pine	M. ft. (b.m.).
4108	Redwood	M. ft. (b. m.).
4109	Spruce	M. ft. (b. m.).
4112	Hemlock	M. ft. (b. m.).
4118	Small softwood dimension stock	M. ft. (b. m.).
4119	Other softwoods	M. ft. (b. m.).
	Hardwoods:	
4120	Ash	M. ft. (b. m.).
4121	Chestnut	M. ft. (b. m.).
4122	Gum	M. ft. (b. m.).
4123	Hickory	M. ft. (b. m.).
4124	Oak	M. ft. (b. m.).
4125	Poplar	M. ft. (b. m.).
4126	Walnut	M. ft. (b. m.).
4127	Mahogany	M. ft. (b. m.).
4130	Birch, beech and maple	M. ft. (b. m.).
4134	Wagon-oak planks	M. ft. (b. m.).
4135	Small hardwood dimension stock	M. ft. (b. m.).
4139	Other hardwoods	M. ft. (b. m.).
4189	Other sawed lumber	Board ft.
4191	Lath	M.
4192	Shingles	M.

Class. No.	Commodity.	Unit of quantity.
	MANUFACTURES OF WOOD.	
	Cooperage:	
4201	Staves, tight	No.
4202	Staves, slack	No.
4203	Tight heading	Set.
4204	Slack heading	Set.
	Cooperage shooks—	
4205	Tight	Set.
4206	Slack	Set.
4209	Tight empty barrels, casks, and hogsheads	Set.
	Box shooks:	
4211	Southern pine	Board ft.
4212	Hemlock box shooks	Board ft.
4215	Spruce box shooks	Board ft.
4217	Other	Board ft.
4220	Veneers	Sq. ft.
4224	Ply wood	Sq. ft.
4225	Hardwood flooring	M. ft. (b. m.).
4226	Doors	No.
4227	Sash, and blinds	No.
4228	Trimmings and moldings	Linear ft.
4230	Cane and reed manufactures, n. e. s.	Lb.
	Furniture of wood:	
4242	Chairs	No.
4244	Office furniture	Lb.
4245	Store fixtures	Lb.
4246	School and church furniture	Lb.
4249	Other wood, willow, and wicker furniture	Lb.
	(For metal furniture, see 6131.)	
4282	Boat oars and paddles	No.
	Handles:	
4287	For agricultural implements	Lb.
4288	For tools	Lb.
4298	Woodenware	Lb.
4299	Other manufactures of wood	Lb.
	Cork, manufactures of:	
4302	Disks, washers, and wafers	Gross.
4304	Crown bottle tops	Gross
4305	Stoppers	Lb.
4309	Other manufactures of cork	Lb.
	PAPER BASE STOCKS.	
	Wood pulp:	
4600	Pulp wood	cu. ft.
4602	Sulphite wood pulp	Ton.
4606	Soda wood pulp	Ton.
4609	Other wood pulp	Ton.
4699	Rags, and other paper stock	Lb.
	PAPER, EXCEPT PRINTED MATTER.	
	Printing paper:	
4711	Newsprint paper	Lb.
4714	Book paper, not coated	Lb.

Class. No.	Commodity.	Unit of quantity.
4720	Cover paper	Lb.
4721	Grease proof and waterproof paper	Lb.
4723	Wrapping paper	Lb.
4725	Surface-coated paper	Lb.
4726	Tissue and crêpe paper	Lb.
4728	Toilet paper	Lb.
4729	Paper towels and napkins	Lb.
4731	Box Board	Lb.
4732	Bristols and bristol board	Lb.
4733	Other paper board and strawboard	Lb.
4735	Sheathing and building paper	Lb.
4738	Wall board of paper or pulp	Sq. ft.
4741	Blotting paper	Lb.
4750	Filing folders, index cards, and other office forms	Lb.
4760	Papeteries (fancy writing paper)	Lb.
4761	Other writing paper	Lb.
4771	Cigarette paper and books	Lb.
4775	Paper hangings (wall paper)	Yd.
4776	Paper bags	Lb.
4791	Boxes and cartons	Lb.
4793	Envelopes	Lb.
4795	Vulcanized fiber sheets, strips, rods, and tubes	Lb.
4796	Manufactures of vulcanized and indurated fiber (For trunks see 9860.)	Lb.
4797	Cash register and adding machine paper	Lb.
4799	Other paper and paper products	Lb.

Group 5.—Nonmetallic Minerals.

COAL, PETROLEUM, AND ASPHALT.

	Coal:	
5001	Anthracite	Ton.
5002	Bituminous	Ton.
5005	Coke	Ton.
5011	Petroleum, crude	Gal.
	Refined petroleum products—	
5015	Mineral spirits (turpentine substitute)	Gal.
5021	Gasoline, naphtha, and other light products, in bulk	Gal.
5022	Gasoline, naphtha and other light products, in containers	Gal.
5025	Illuminating oil, in bulk	Gal.
5026	Illuminating oil, in containers	Gal.
5029	Gas and fuel oil	Gal.
5031	Insulating or transformer oils	Gal.
	Lubricating oil—	
5033	Red and pale	Gal.
5034	Black	Gal.
5035	Cylinder	Gal.
5039	Light oils in small packages	Gal.
5040	Residuum and other petroleum products	Gal.
5041	Lubricating greases	Lb.
	Paraffin wax:	
5045	Unrefined	Lb.
5046	Refined	Lb.

Class. No.	Commodity.	Unit of quantity.
5047	Petroleum asphalt	Ton.
5048	Petroleum Coke	Ton.
	(For petroleum jelly see 8295.)	

STONE, SAND, CEMENT, AND PLASTER.

5101	Marble in blocks, rough or dressed	Cu. ft.
5118	Roofing slate	Square.
5119	Other building or monumental stone	Cu. ft.
5128	Other manufactures of stone	Lb.
5129	Sand and gravel	Ton.
5161	Cement, hydraulic	Bbl. (376 lbs.)
5169	Manufactures of cement	Lb.
5171	Lime	Bbl. (200 lbs.)
5172	Plaster, builders' and patent plaster	Lb.

GLASS AND GLASS PRODUCTS.

	Plate and window glass:	
5201	Window glass, common	Box (50 sq. ft.)
5221	Plate glass, unsilvered	Sq. ft.
5229	Other window and plate glass	Lb.
5241	Glass containers (bottles, vials, and jars)	Lb.
5251	Table glassware, plain	Lb.
5252	Table and other glassware, cut or engraved	Lb.
5255	Lamp chimneys and lantern globes	Lb.
5261	Globes and shades for lighting fixtures	Lb.
5291	Chemical glassware	Lb.
5292	Electrical glassware, except for lighting	Lb.
5299	Other glassware	Lb.

CLAY AND CLAY PRODUCTS.

	Clays:	
5303	Fire clay	Ton.
5309	Other clays	Ton.
	Pottery:	
	China and porcelain ware—	
5311	Table, toilet, or kitchen ware	Lb.
5314	Electrical porcelain for less than 6,600 volts	Lb.
5315	Electrical porcelain, for 6,600 volts and over	Lb.
5319	Other china and porcelain ware	Lb.
	Earthen and stone ware—	
5323	Earthenware, plumbing fixtures	No.
5329	Other earthen, stone, and crockery ware	Lb.
	Bricks and tiles:	
5339	Crucibles, clay and graphite	No.
5341	Fire-clay bricks	M.
5343	Other refractory bricks	M.
5344	Refractory shapes	Lb.
6345	Building bricks and hollow tile	M.
5347	Wall and floor tiles	Lb.

ABRASIVES.

5405	Wheels of emery and corundum	Lb.
5406	Grindstones	Lb.
5409	Other natural abrasives, hones, whetstones, etc.	Lb.

Class. No.	Commodity.	Unit of quantity.
5411	Artificial abrasives, crude or in grains	Lb.
5412	Wheels of artificial abrasives	Lb.
5418	Abrasive paper and cloth	Lb.
5419	Other artificial abrasives	Lb.
	OTHER NONMETALLIC MINERALS.	
	Asbestos:	
5451	Unmanufactured	Ton.
5453	Paper, millboard, and roll board	Lb.
5454	Pipe covering and cement	Lb.
5455	Textiles, yarn, and packing	Lb.
5457	Brake and clutch lining	Lb.
5459	Other manufatcures of asbestos, except roofing felt (9606).	Lb.
	Asphalt and bitumen, natural:	
5470	Unmanufactured (including dried and refined asphalt)	Ton.
5471	Manufactures, except roofing (9603) including asphalt cement and prepared road asphalt)	Lb.
5480	Electrodes for electric furnaces	Lb.
5481	Other carbon products	Lb.
5482	Chalk, manufactures of	Lb.
5492	Gypsum or plaster, crude, ground, calcined, and manufactures of.	Lb.
5512	Mica and manufactures of	Lb.
5619	Precious stones, including pearls	
	Sulphur:	
5714	Sulphur or brimstone	Ton.
5715	Sulphur, refined, sublimed, and flowers of	Lb.
5722	Magnesia and manufactures of	Lb.
5724	Salt	Lb.
	Graphite:	
5730	Unmanufactured	Lb.
5731	Manufactures of, except crucibles	Lb.
5999	Other nonmetallic mineral products	Lb.

Group 6.—Metals, and Manufactures, Except Machinery and Vehicles.

IRON AND STEEL.

6001	Iron ore	Ton.
6007	Pig iron, not containing alloys	Ton.
6008	Iron and steel scrap (including tin-plate scrap)	Ton.
6014	Ingots, blooms, billets, slabs, and sheet bars	Ton.
	Iron and steel bars and rods:	
6021	Iron bars	Lb.
6023	Steel bars	Lb.
6025	Alloy steel bars	Lb.
6027	Wire rods	Lb.
	Iron and steel plates, sheets, skelp and strips:	
6030	Boiler plate	Lb.
6031	Other plates, not fabricated	Lb.
6032	Skelp iron or steel	Lb.
6034	Iron or steel sheets, galvanized	Lb.
6035	Steel sheets, black	Lb.

Class. No.	Commodity.	Unit of quantity.
6036	Iron sheets, black	Lb.
6037	Strip steel, cold rolled	Lb.
6038	Hoop, band, and scroll iron or steel	Lb.
6040	Tin plate, terneplate, and tagger's tin	Lb.
	Structural iron and steel:	
	Structural shapes—	
6045	Not fabricated	Ton.
6046	Fabricated	Ton.
6047	Ship and tank plates, punched or shaped	Lb.
6048	Metal lath	Lb.
6049	Other structural forms, n. e. s.	Lb.
	Railway track material:	
	Rails—	
6051	50 pounds per yard and over	Ton.
6052	Less than 50 pounds per yard	Ton.
6054	Rail joints, splice bars, fish-plates, and tie-plates	Lb.
6055	Switches, frogs, and crossings	Lb.
6058	Railroad spikes	Lb.
6059	Railroad bolts, nuts, washers, and nut locks	Lb.
	Tubular products and fittings:	
6061	Boiler tubes	Lb.
6062	Casing and oil line pipe	Lb.
6063	Welded black pipe	Lb.
6064	Welded galvanized pipe	Lb.
6065	Malleable iron screwed pipe fittings	Lb.
6066	Cast iron screwed pipe fittings	Lb.
6067	Cast iron pressure pipe and fittings	Lb.
6068	Cast iron soil pipe and fittings	Lb.
	Wire, and manufactures of:	
6081	Plain iron or steel wire	Lb.
6082	Galvanized wire	Lb.
6083	Barbed wire	Lb.
6085	Woven-wire fencing	Lb.
6086	Wire cloth and screening	Lb.
6087	Wire rope	Lb.
6088	Insulated iron or steel wire and cable	Lb.
6089	Other wire, and manufactures of	Lb.
	Nails, and bolts (except railroads):	
6091	Cut nails	Lb.
6092	Wire nails	Lb.
6093	Horseshoe nails	Lb.
6094	Tacks	Lb.
6095	Other nails, including staples	Lb.
6099	Bolts, nuts, rivets, and washers, except railroad	Lb.
	Castings and forgings:	
6103	Iron castings	Lb.
6104	Steel castings	Lb.
6105	Car wheels and axles	Lb.
6109	Iron and steel forgings	Lb.
	Cutlery:	
6112	Razors, safety	Doz.
6113	Safety razor blades	Doz.
6114	Scissors and shears	Doz.
6117	Table and kitchen cutlery	Doz.
6119	Other cutlery and parts of	Lb.

Class. No.	Commodity.	Unit of quantity.
	Hollow ware:	
6121	Tin and galvanized iron hollow ware	Lb.
6122	Tin cans, finished or unfinished	Lb.
	Enameled ware of iron or steel—	
6124	Bathtubs	No.
6125	Closet bowls, lavatories, and sinks	No.
6126	Enameled household ware	Lb.
	Metal furniture and fixtures:	
6131	Filing cases	No.
6133	Safes and safe cabinets	No.
6134	Safety deposit boxes, vaults and equipment	Lb.
6135	Other office furniture and fixtures	Lb.
6136	Metal beds	No.
6139	Other metal furniture	Lb.
	Stoves and furnaces, except electric:	
6141	Cooking stoves and ranges	No.
6142	Heating stoves, and warm-air furnaces	No.
6143	Gas stoves, ranges, and water heaters	No.
6144	Oil and gasoline stove	No.
6145	Parts of stoves and ranges	Lb.
6146	Heating boilers and radiators	Sq. ft. heat sur.
	Tools:	
6150	Axes	No.
6151	Wood cutting saws	Lb.
6152	Metal cutting and other saws	Lb.
6153	Augers and bits, woodworking	Lb.
6155	Files and rasps	Doz.
6156	Hammers and hatchets	No.
6159	Mechanics' tools, n. e. s.	Lb.
6162	Shovels and spades	No.
6163	Vises and clamps	No.
6169	Other tools, n. e. s.	Lb.
	Hardware:	
6179	Padlocks	Doz.
6180	Door locks and lock sets	Doz.
6181	Cabinet and other locks	Doz.
6182	Hinges and butts	Doz. prs.
6183	Other builders' hardware	Lb.
6184	Furniture hardware	Lb.
6185	Saddlery and harness hardware	Lb.
6186	Car and marine hardware	Lb.
6188	Other hardware	Lb.
6189	Needles, hand and machine	M.
6190	Ball and roller bearings, and parts of	Lb.
	Chains:	
6191	Sprocket and other power transmission	Lb.
6192	Other chains	Lb.
6195	Automatic scales	No.
6196	Other scales and balances	No.
6200	Wood screws	Gross
6209	Other manufactures of iron or steel	Lb.

FERRO-ALLOYS.

6213	Ferromanganese and spiegeleisen	Ton.
6233	Ferrotungsten, tungsten metal, and wire	Lb.
6299	Other ferro-alloys and metals	Lb.

Class. No.	Commodity.	Unit of quantity.
	NONFERROUS METALS.	
	Aluminum:	
6301	Bauxite and other aluminum ores and concentrates	Ton.
6302	Ingots, scrap and alloys	Lb.
6303	Plates, sheets, bars, strips, and rods	Lb.
6305	Tubes, moldings, castings, and other shapes	Lb.
6307	Table, kitchen, or hospital utensils	Lb.
6309	Other manufactures of aluminum	Lb.
	COPPER, BRASS, AND BRONZE.	
	Copper:	
6401	Ores, concentrates, and unrefined copper (copper contents).	Lb.
6412	Refined copper in ingots, bars, or other forms	Lb.
6413	Old and scrap copper	Lb.
6422	Pipes and tubes	Lb.
6423	Plates and sheets	Lb.
6424	Rods	Lb.
6425	Wire	Lb.
6426	Insulated copper wire and cable	Lb.
6429	Other manufactures of copper	Lb.
	Brass and bronze:	
6445	Brass, scrap and old	Lb.
6448	Bars and rods	Lb.
6450	Pipes and tubes	Lb.
6454	Pipe fittings, valves, faucets, etc.	Lb.
6455	Hardware of brass or bronze	Lb.
6456	Plumber's brass goods	Lb.
6457	Wire of brass or bronze	Lb.
6459	Other brass and bronze manufactures	Lb.
	Lead:	
	In pigs, bars, etc.—	
6505	From domestic ore	Lb.
6506	From foreign ore	Lb.
6509	Other lead manufactures	Lb.
	Nickel:	
6545	Nickel, Monel metal, and alloys	Lb.
6549	Nickel manufactures	Lb.
	Zinc:	
6570	Ore and concentrates	Ton.
6580	Dross	Lb.
6582	Cast in slabs, blocks, or pigs	Lb.
6584	Rolled in sheets, strips, etc.	Lb.
6586	Dust	Lb.
6589	Other zinc manufactures	Lb.
	PLATINUM JEWELRY, AND GOLD AND SILVER MANUFACTURES.	
	Platinum:	
6622	Ingots, sheets, wire, alloys, and scrap	Oz. troy.
6629	Manufactures of platinum, except jewelry	Oz. troy.
6659	Jewelry	
	Gold and silver ware, except cutlery and jewelry:	
	Silver plated—	
6670	Tableware	Lb.

Class. No.	Commodity.	Unit of quantity.
6675	Other articles	Lb.
6680	Gold-plated articles	Lb.
	(Plated ware other than gold or silver, see 6950.)	
6697	Gold manufactures of, n. e. s.	Lb.
6699	Other silver manufactures, n. e. s.	Lb.

OTHER METALS AND ALLOYS.

6910	Nickel silver, or German silver in bars, rods, or sheets	Lb.
6920	Babbitt metal	Lb.
6930	Quicksilver or mercury	Lb.
6940	Other metals and alloys, n. e. s.	Lb.
6950	Plated ware, other than gold or silver	Lb.
6970	Type	Lb.
6991	Other manufactures of metals and metal compositions	Lb.

Group 7.—Machinery and Vehicles.

ELECTRICAL MACHINERY AND APPARATUS.

	Generators:	
	Direct current—	
7001	Under 500 kilowatts	No.
7002	500 kilowatts and over	No.
7005	Alternating current generators under 2000 kilovolt amperes	No.
7006	Alternating current generators, 2000 kilovolt amperes and over	No.
7007	Steam turbine generators sets	No.
7009	Accessories and parts for generators	Lb.
7015	Self-contained lighting outfits	No.
7016	Flash light batteries	No.
7017	Other primary batteries	No.
7018	Storage batteries	No.
	Transforming or converting apparatus:	
7021	Power transformers	No.
7024	Other transformers	No.
7029	Rectifiers, double-current and motor generators, dynamotors, synchronous and other converters.	No.
	Transmission and distribution apparatus:	
7031	Switchboard panels, except telephone	No. panels.
7033	Switches and circuit breakers over 10 amperes	No.
7034	Fuses and fuse blocks	No.
7036	Watt-hour and other measuring meters	No.
7038	Volt, watt, and ampere meters, and other recording, indicating, and testing apparatus.	No.
7039	Lightning arresters, choke coils, reactors, and other protective devices.	No.
	Motors, starters, and controllers:	
7040	Motors, under 1 horsepower	No.
	Stationary motors—	
7041	1 to 200 horsepower	No.
7042	Over 200 horsepower	No.
7043	Railway motors	No.
	Electric locomotives—	
7044	Railway	No.

Class. No.	Commodity.	Unit of quantity.
7045	Mining and industrial	No.
7048	Starting and controlling equipment for industrial motors.	Lb.
7049	Starting and controlling equipment for electric railway and vehicle motors.	Lb.
7050	Portable electric tools	No.
7055	Accessories and parts for motors	No.
	Electric appliances:	
7061	Electric fans	No.
	Electric lamps—	
7064	Metal filament	No.
7065	Other electric lamps	No.
7066	Flashlights	No.
7067	Searchlights and projectors	No.
7070	Motor-driven household devices	No.
7072	Domestic heating and cooking devices	No.
7074	Industrial electric furnaces and ovens	No.
7075	Therapeutic apparatus, X-ray machines, galvanic and faradic batteries, etc.	Lb.
	Signal and communication devices:	
7076	Radio transmitting sets and parts	No.
7077	Radio receiving sets	No.
7078	Radio tubes	No.
7079	Radio receiving set components	No.
7080	Radio receiving set accessories	No.
7081	Telegraph apparatus	Lb.
	Telephone apparatus—	
7082	Magneto telephones	No.
7083	Other telephones	No.
7086	Telephone switchboards	No.
7087	Other telephone equipment	Lb.
7088	Railway signals, switches, and attachments	Lb.
7089	Bells, buzzers, annunciators, and alarms	No.
	Other electric apparatus:	
7090	Spark plugs, magnetos, and other ignition apparatus	Lb.
7093	Insulating material	Lb.
	(See glassware 5292, porcelain 5314, and rubber 2052.)	
7094	Metal conduit, outlet, and switch boxes	Lb.
7096	Sockets, receptacles, and lighting switches	No.
7097	Electric lighting fixtures, interior and street	Lb.
7098	Other wiring supplies and line material	Lb.
7099	Other electrical apparatus, n. e. s.	Lb.

POWER-GENERATING MACHINERY, EXCEPT ELECTRIC AND AUTOMOTIVE.

	Steam engines:	
7111	Stationary, except turbines	No.
7113	Mechanical-drive turbines	No.
7114	Locomotives	No.
7129	Other engines and parts	Lb.
7131	Boilers	Sq. ft. heating surface
7135	Condensers, heaters, and accessories	Lb.
7139	Injectors, guages, safety valves, and other boiler accessories and parts.	Lb.

Class. No.	Commodity.	Unit of quantity.
	Internal-combustion engines:	
	Stationary and portable engines—	
7140	Gasoline locomotives	No.
7142	Diesel and semi-Diesel	No.
7143	Other, not over 8 H. P.	No.
7144	Other, over 8 H. P.	No.
	Marine engines—	
7145	Diesel and semi-Diesel	No.
7159	Engine accessories and parts for	Lb.
7163	Water wheels and water turbines	No.
	CONSTRUCTION AND CONVEYING MACHINERY.	
7201	Excavators including power shovels	No.
7202	Excavator parts and accessories	Lb.
7205	Dredging machinery	Lb.
7215	Concrete mixers	No.
7220	Road rollers	No.
7225	Other road-making equipment	Lb.
7231	Other construction equipment	Lb.
7234	Cranes with swinging booms	No.
7235	Other cranes	No.
7239	Hoists and derricks, except mining	No.
7245	Elevators, freight and passenger	No.
7249	Conveyors, bucket, chain, or belt	No.
7291	Other conveying equipment	Lb.
	MINING, OIL-WELL, AND PUMPING MACHINERY.	
	Mining and quarrying machinery:	
7305	Coal cutters	No.
7311	Rock drills	No.
7315	Mine hoists and derricks	No.
7321	Ore crushing and sorting machinery	Lb.
7331	Concentrating and smelting machinery	Lb.
7339	Other mining and quarrying machinery	Lb.
	Oil-well machinery:	
7341	Well-drilling apparatus	Lb.
7349	Other oil-well machinery	Lb.
	Pumps:	
7355	Centrifugal pumps	No.
7358	Steam pumps	No.
7361	Other power pumps	No.
7364	Pitcher pumps	No.
7365	Other hand and windmill pumps	No.
7368	Pump cylinders	No.
7369	Other parts of pumps	No.
	POWER-DRIVEN METAL-WORKING MACHINERY.	
7400	Engine lathes	No.
7402	Turret lathes	No.
7403	Other lathes	No.
7404	Vertical boring mills and chucking machines	No.
7406	Thread-cutting and automatic screw machines	No.
7407	Knee and column type milling machines	No.
7408	Other milling machines	No.

Class. No.	Commodity.	Unit of quantity.
7410	Disc type gear-cutting machines	No.
7411	Other gear-cutting machines	No.
7420	Vertical drilling machines	No.
7421	Radial drilling machines	No.
7422	Sensitive drilling machines (Includes friction, bench, and other small-hole machines under ⅜ inch.)	No.
7423	Other drilling machines	No.
7424	Metal-sawing and cutting-off machines	No.
7425	Shapers and slotters	No.
7426	Planers	No.
7440	External cylindrical grinding machines	No.
7441	Internal grinding machines	No.
7442	Metal-working tool-sharpening machines	No.
7443	Other metal-grinding machines	Lb.
7444	Sheet metal-working machines (Includes stamping, forming, punching, shearing, trimming, corrugating, and seaming machines.)	Lb.
7445	Plate-metal working machines (Includes machines similar to sheet working, but for plates ⅛ inch thick and over.)	Lb.
7446	Rod or wire-working machines	Lb.
7447	Forging machinery (Includes forging presses, power hammers, swaging and upsetting machines, bulldozers, bolt and nut forging and forming machines, and riveting presses.)	Lb.
7448	Rolling-mill machinery	Lb.
7449	Foundry and molding equipment (Includes cupolas and accessories, molding machines, sand-preparing equipment, riddles, tumbling barrels, etc.)	Lb.
7455	Other power-driven metal-working machinery and parts.	Lb.
	OTHER METAL-WORKING MACHINERY.	
7456	Hand or foot operated metal-working machinery and parts.	Lb.
7457	Pneumatic portable tools	No.
7458	Other portable metal-working machines	Lb.
7471	Chucks for machine tools	No.
7475	Reamers, cutters, drills, taps, dies, and other metal-working tools.	Lb.
	TEXTILE, SEWING AND SHOE MACHINERY.	
	Textile machinery:	
7500	Circular hosiery knitting machines	No.
7501	Other circular knitting machines	No.
7504	Other knitting machines and parts	Lb.
7511	Cotton carding machines	Lb.
7512	Cotton spinning and twisting machines	Lb.
7515	Cotton looms	Lb.
7519	Other cotton machinery	Lb.
7529	Wool carding and weaving machinery	Lb.
7539	Silk machinery	Lb.
7549	Other textile and textile-finishing machinery	Lb.

Class. No.	Commodity.	Unit of quantity.
	Sewing machines:	
7551	For domestic use	No.
7552	For factory or industrial use	No.
7553	Parts of sewing machines	Lb.
7575	Shoe machinery, except sewing	Lb.

OTHER FACTORY AND MILL MACHINERY.

7605	Flour-mill and gristmill machinery	Lb.
7609	Rice-mill machinery	Lb.
	Sugar-mill machinery:	
7612	Cane mills	No.
7619	Other sugar-mill machinery	Lb.
7625	Paper and pulp mill machinery	Lb.
7631	Sawmill machinery	Lb.
7636	Planers, matchers, jointers, and molders	No.
7639	Other woodworking machinery	Lb.
7641	Blowers and ventilating machinery	Lb.
7645	Brewers' machinery	Lb.
7652	Ice-making equipment	Lb.
7653	Refrigerating equipment, up to 10 tons refrigerating capacity.	Lb.
7654	Refrigerating equipment, over 10 tons refrigerating capacity.	Lb.
7661	Oil-mill machinery	Lb.
7671	Cotton gins and parts	Lb.
7690	Ball and roller bearings and parts	Lb.
7704	Air compressors, up to 25 cu. ft.	No.
7705	Air compressors, over 25 cu. ft.	No.
7735	Domestic washing machines	No.
7737	Power laundry machines	No.
7738	Other laundry equipment	No.
7741	Gas meters	No.
7742	Water meters	No.

OFFICE APPLIANCES.

	Adding and calculating machines:	
7756	Listing adding machines	No.
7757	Calculating machines	No.
7758	Billing and bookkeeping machines	No.
7759	Accounting and tabulating machines	No.
7760	Other, including used and rebuilt	No.
7762	Addressing and duplicating machines	No.
7764	Cash registers	No.
7765	Parts	
7770	Standard typewriters, new	No.
7772	Portable typewriters, new	No.
7774	Used and rebuilt typewriters	No.
7775	Typewriter parts	
7779	Other office appliances (Dictating, mailing, letter-opening, numbering, and stapling machines, time stamps, check protectors and writers, and other office appliances.)	Lb.

Class. No.	Commodity.	Unit of quantity.
	PRINTING MACHINERY.	
7790	Typesetting machines	No.
7791	Printing presses	No.
7795	Other printing machinery	
7799	Other factory and mill machinery and parts	Lb.
	AGRICULTURAL MACHINERY AND IMPLEMENTS.	
7801	Cream separators	No.
7802	Other dairy machinery and parts	Lb.
7804	Incubators and brooders	No.
	Implements of cultivation:	
7809	Horse and power plows	No.
7814	Harrows	No.
7818	Cultivators	No.
7824	Planters, horse and power	No.
7827	Drills and seeders, horse and power	No.
7830	Sprayers and dusters	No.
7835	Hand hoes and rakes	No.
7839	Other cultivating implements and parts	Lb.
	Harvesting machinery:	
7841	Mowers, except lawn	No.
7842	Lawn mowers, hand and power	No.
7844	Hayrakes and tedders	No.
7847	Harvesters and binders	No.
7849	Combined harvesters and thrashers	No.
7859	Other harvesting implements and parts	Lb.
	Seed separators:	
7861	Thrashers	No.
7864	Corn shellers	No.
7879	Other separators and parts	Lb.
7880	Feed cutters grinders and crushers	No.
7881	Garden tractors	No.
7884	Wheel tractors	No.
7886	Track-laying tractors	No.
7887	Engines for tractors	No.
7889	Parts of garden and farm tractors	Lb.
7891	Windmills,	No.
7893	Towers and other parts of windmills, except pumps	Lb.
7896	Hay balers, hand and power	No.
7899	Other agricultural machinery, implements and parts	Lb.
	VEHICLES.	
	Automobiles and chassis:	
7905	Electric trucks and passenger cars	No.
	Motor trucks and busses, except electric—	
7909	Up to 1 ton inclusive valued up to $800	No.
7910	Valued over $800	No.
7912	Over 1 to 2½ tons	No.
7914	Over 2½ tons	No.
	Passenger cars, except electric—	
7920	Valued up to $500 inclusive	No.
7921	Valued over $500 up to $800	No.

Class. No.	Commodity.	Unit of quantity.
7922	Valued over $800 up to $2,000	No.
7925	Valued over $2,000	No.
	Parts of, except tires—	
7925	Automobile engines for motor trucks and busses	No.
7926	For passenger cars	No.
7927	Automobile parts for assembly	Lb.
7928	Automobile parts for replacement	Lb.
7930	Automobile accessories	Lb.
7932	Automobile service appliances, n. e. s.	Lb.
7934	Automotive fire engines	No.
7935	Station and warehouse motor trucks	No.
7939	Trailers	No.
	Aircraft:	
7941	Airplanes and seaplanes	No.
7949	Parts of, except engines and tires	Lb.
	Cycles:	
7950	Bicycles	No.
7952	Motor cycles	No.
7953	Parts and accessories except tires	Lb.
7956	Motor boats	No.
	Marine engines, except Diesel (7145):	
7957	Detachable	No.
7959	Other	No.
	Railway cars:	
	Passsenger service—	
7961	Electric railway	No.
7963	Steam railway	No.
7965	Freight cars	No.
7967	Mine cars	No.
7968	Air-brake equipment	No.
7969	Parts of cars, except axles and wheels	Lb.
7975	Wagons and drays	No.
7980	Baby carriages and gocarts	No.
7991	Wheelbarrows	No.
7992	Pushcarts and hand trucks	No.
7995	Wheels, except automobile and car	No.
7999	Other vehicles and parts of	Lb.

Group 8.—Chemicals and Related Products.

COAL-TAR PRODUCTS.

	Crudes:	
8002	Benzol	Lb.
8005	Crude coal tar	Bbl.
8006	Coal tar pitch	Bbl.
8009	Other crude distillates	Lb.
	Intermediates:	
8013	Aniline oils and salts	Lb.
8029	Other intermediates	Lb.
	Finished products:	
8053	Coal-tar colors, dyes, and stains	Lb.
8084	Medicinals	Lb.
8094	Photographic chemicals	Lb.
8099	Other finished products	Lb.

Class. No.	Commodity.	Unit of quantity.
	MEDICINAL AND PHARMACEUTICAL PREPARATIONS.	
8102	Quinine sulphate and other salts of cinchona	Oz.
8121	Antitoxins, serums, and vaccines	Cub. centimeter
8125	Medicated plasters	Lb.
8139	Other medicinal and pharmaceutical preparations	Lb.
	OTHER CHEMICALS.	
	Acids and anhydrides:	
8201	Acetic	Lb.
8206	Sulphuric	Lb.
8222	Boric (boracic)	Lb.
8229	Other acids and anhydrides	Lb.
	Alcohols:	
8231	Methanol, pure and denaturing grade	Gal.
8236	Other, pure and denatured	Gal.
8241	Ammonia and compounds (except sulphate), class 8505	Lb.
8244	Aluminum sulphate	Lb.
8245	Baking powder	Lb.
	Calcium compounds:	
8251	Acetate of lime	Lb.
8253	Calcium carbide	Lb.
8283	Chlorinated lime or bleaching powder	Lb.
8287	Copper sulphate (blue vitriol)	Lb.
8289	Dextrine or British gum	Lb.
8290	Formaldehyde (formalin)	Lb.
8291	Glycerin	Lb.
8292	Infants' food, malted milk, etc.	Lb.
8295	Petroleum jelly	Lb.
8300	Disinfectants, insecticides, fungicides, and similar preparations and materials.	Lb.
	Potassium compounds—	
8327	Bichromate	Lb.
8329	Other	Lb.
	Sodium compounds:	
8340	Bichromate and chromate	Lb.
8341	Cyanide	Lb.
8344	Borax	Lb.
8351	Soda ash	Lb.
8355	Silicate (water glass)	Lb.
8361	Sal soda	Lb.
8362	Caustic soda	Lb.
8364	Bicarbonate	Lb.
8369	Other sodium compounds	Lb.
8385	Washing powder and fluid	Lb.
	Blackings and polishes—	
8391	Metal polishes	Lb.
8392	Shoe polishes	Lb.
8393	Other blackings and polishes (Includes leather stains and dressings and stove polish.)	Lb.
8399	Other chemicals, except coal tar medicinal and pharmaceutical preparations.	Lb.

Class. No.	Commodity.	Unit of quantity.
	PIGMENTS, PAINTS, AND VARNISHES.	
8401	Mineral earth pigments, ocher, umber, sienna, metallic, whiting, etc.	Lb.
	Chemical pigments:	
8411	Zinc oxide	Lb.
8414	Lithopone	Lb.
4421	Bone black and lampblack	Lb.
8423	Carbon black	Lb.
8424	Red lead	Lb.
8426	White lead	Lb.
8429	Other chemical pigments	Lb.
	Paints, stains, and enamels:	
8431	Enamel paints	Gal.
8433	Other ready-mixed paints	Gal.
8439	Other paints	Lb.
	Varnishes:	
8443	Oil	Gal.
8449	Other	Gal.
	FERTILIZERS AND FERTILIZER MATERIALS.	
	Nitrogenous fertilizer materials:	
8505	Sulphate of ammonia	Ton.
8509	Other nitrogenous materials	Ton.
	Phosphate materials:	
	Phosphate rock—	
8513	High-grade hard rock	Ton.
8514	Land pebble	Ton.
8515	Other phosphate rock	Ton.
8519	Superphosphates (acid phosphates)	Ton.
8551	Prepared fertilizer mixtures	Ton.
8559	Other fertilizers	Ton.
	EXPLOSIVES.	
	Explosives:	
8601	Smokeless powder	Lb.
8602	Other gun powder	Lb.
8603	Blasting powder	Lb.
8604	Dynamite	Lb.
8609	Other explosives	Lb.
	Primers and fuses:	
8625	Fuses	Linear ft.
8629	Fulminates, blasting and percussion caps	No.
	SOAP AND TOILET PREPARATIONS.	
	Soap:	
8712	Toilet or fancy	Lb.
8713	Laundry	Lb.
8719	Other soap	Lb.
8721	Perfumery and toilet waters	Lb.
8730	Talcum and other toilet powders	Lb.
8732	Creams, rouges, and other cosmetics	Lb.
8734	Dental creams	Lb.
8735	Other dentifrices	Lb.
8739	Other toilet preparations	Lb.

Class. No.	Commodity.	Unit of quantity.
	GROUP 9.—MISCELLANEOUS.	
	Photographic goods:	
9111	Cameras	No.
9112	Parts of cameras, except lenses	Lb.
	Motion-picture films—	
9113	Sensitized, not exposed	Lin. ft.
9114	Negatives	Lin. ft.
9115	Positives	Lin. ft.
9116	Other sensitized films, not exposed	No.
9117	Dry plates	Doz.
9118	Photographic paper	Lb.
9119	Other photographic apparatus and supplies (including unsensitized picture films)	Lb.
	SCIENTIFIC AND PROFESSIONAL INSTRUMENTS, APPARATUS, AND SUPPLIES.	
	Projection apparatus:	
9121	Motion-picture machines	No.
9125	Stereopticans, magic lanterns, and other projection apparatus.	Lb.
	Optical goods:	
9143	Spectacles eye glasses and parts of	
9147	Lenses, not fitted to instruments	No.
9149	Other optical goods	Lb.
9151	Dental instruments and supplies	Lb.
9152	Teeth	No.
9153	Dental office equipment	
9157	Surgical and medical instruments	
9158	Surgical appliances, artificial limbs, crutches, trusses, etc.	Lb.
9160	Surveying and engineer's instruments	
9190	Other scientific, laboratory, and professional instruments and apparatus.	Lb.
	MUSICAL INSTRUMENTS.	
9211	Player pianos	No.
9213	Other pianos	No.
9221	Player-piano actions and parts of	
9223	Other piano actions and parts of	
9229	Perforated music rolls	No.
9231	Organs	No.
9241	Phonographs	No.
9242	Phonograph records	No.
9291	Band instruments	No.
9293	String instruments	No.
9299	Other musical instruments, parts, and accessories	
	MISCELLANEOUS OFFICE SUPPLIES.	
	Pencils and pens:	
9301	Refillable pencils and pencil leads	Doz.
9302	Other pencils	Doz.
9311	Metallic pens, except gold	Gross.
9312	Fountain pens	No.
9321	Writing ink	
9322	Printer's and lithographic ink	Lb.

Class. No.	Commodity.	Unit of quantity.
9329	Other ink	Lb.
9391	Paste and mucilage	Lb.
9392	Carbon paper	Lb.
9395	Typewriter ribbons	Doz.
9399	Paper clips and binders, penholders, inkstands, and office supplies.	
	(For rubber bands and erasers, see 2096)	
	TOYS, ATHLETIC AND SPORTING GOODS.	
	Toys:	
9411	Dolls and parts	
9413	Mechanical toys	
9414	Rubber toys, balls and balloons	
9419	Other toys	
	Athletic and sporting goods:	
9413	Fishing rods, reels, hooks, bait, and tackle	
9435	Golf, tennis, foot, basket, and base balls	
9439	Other athletic and sporting goods, except shoes, clothing, and firearms.	
9450	Amusement park and playground devices (bowling alleys, merry-go-rounds, slides, swings, trapeze, climbing ropes, seesaws, horizontal bars, and other athletic contrivances)	
	FIREARMS AND AMMUNITION.	
	Firearms and ordnance:	
9471	Revolvers and pistols	No.
9472	Rifles	No.
9473	Shotguns	No.
9476	Machine and heavy ordnance guns and carriages	No.
	Ammunition:	
9490	Shot shells	Lb.
9491	Metallic cartridges	Lb.
9492	Explosive shells and projectiles	Lb.
9499	Other, including fireworks	Lb.
	BOOKS, MAPS, PICTURES, AND OTHER PRINTED MATTER.	
9511	Books and pamphlets	
9522	Maps and charts	
9523	Music in books and sheets	
9551	Souvenir post cards	
9563	Lithographically printed matter, except post cards and maps.	
9565	Playing cards	Pack.
9569	Other printed matter	
	CLOCKS AND WATCHES.	
	Clocks:	
9571	One-day alarm clocks	No.
9572	Mantel and novelty clocks	No.
9573	Wall clocks	No.
9579	Other clocks and parts	
	Watches:	
9580	Without jewels	No.
9581	With jewels	No.
9589	Parts	

Class. No.	Commodity.	Unit of quantity.
	MISCELLANEOUS, N. E. S.	
9601	Roofing preparations, liquid or plastic	Lb.
	Composition roofing:	
9603	Asphalt roofing	Square.
9606	Asbestos roofing	Square.
9609	Other roofing	Square.
9690	Art works—Paintings and statuary	
9691	Billiard tables and accessories	
	Buttons:	
9711	Pearl or shell	Gross.
9759	Other buttons	Gross.
	Lamps and illuminating devices, except electric:	
9790	Gas-lighting appliances	
9791	Incandescent mantles	Doz.
9793	Lamps and lanterns	No.
9799	Other lighting devices, except glass	
9800	Matches	Lb.
9807	Fire extinguishers	No.
9809	Fly paper, traps and swatters	
9811	Pipes and smoker's articles, n. e. s.	Lb.
	Pyroxylin products, known as celluloid, pyralin, viscoloid, fiberloid, etc.:	
9820	Sheets, rods, or tubes	Lb.
9821	Manufactures	Lb.
	(For picture films, see 9119.)	
	Brushes:	
9823	Toilet brushes	No.
9825	Paint brushes	No.
9829	Other brushes	No.
9830	Plates and cuts, electrotype, stereotype, half-tone, lithographic or engraved.	Lb.
9831	Umbrellas and parasols	No.
9832	Candles	Lb.
9840	Notions	Lb.
9845	Refrigerators	No.
9846	Soda fountain equipment	Lb.
	Shoe findings:	
9850	Heels and counters except rubber	Lb.
9851	Other	Lb.
9860	Trunks	No.
9900	Household and personal effects	Lb.
	Vulcanized fiber:	
9901	Trunks	No.
9999	All other articles	

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SHIPPING PERMIT: When freight room has been engaged for a foreign shipment the steamship company issues a shipping permit, which is an instruction to the receiving clerk at the specified pier to receive on certain specified dates, the packages of cargo as briefly described. Delivery of the shipment will not ordinarily be accepted at the pier unless accompanied by the permit. The dock receipts, in the number of copies specified by the steamship company, should be attached to the permit for signature by the receiving clerk, when delivery of the shipment, as itemized, has been completed.

When the shipment is handled by lighter, or consists of so few packages as to permit of handling in a single delivery, the permit should accompany the goods. Otherwise, the shipper should mail the permit to the receiving clerk for file against the several separate deliveries.

The shipment permit usually includes several printed clauses covering the responsibilities of the steamship company. Thus the steamship company reserves the right to declare as void the quotation of freight rate, under which the permit was issued, if the value of the goods exceeds a certain amount (usually $100.00 per package). The permit may also provide that the steamship company may hold all or any part of the shipment for the next sailing of the same line. It disclaims all liability for delays, damages or default arising from riots, strikes or other disturbances. The permit further specifies that the steamship company does not become responsible for the goods until they have actually been loaded on the steamer.

SHIP'S OPTION: When a steamship company makes a freight quotation *"per ton, weight or measurement, ship's option,"* it is understood that the charge will be made on a weight basis if the weight of the shipment exceeds the cubic measurement of same or on a measurement basis should the cubic measurement exceed the weight.

Disputes are frequent between shippers and steamship companies in regard to the cubic measurements of packages. Sometimes these are the result of careless measurement on the part of the shipper, but usually the dispute arises because of the fact that steamship companies, as a rule, measure all packages in a rectangular way, so that all irregularly shaped packages are estimated as though rectangular and are figured by their greatest dimensions. The reason for this is that irregular packages are not easily stowed, as it may be difficult to find smaller packages to fill in the vacant spaces, in which case "dunnage" or ship's lumber has to be used to keep the cargo from shifting.

Although a steamship company may have been charging on a certain kind of goods according to a weight basis, they may at any time change to a measurement basis, and this occurs for many reasons. For instance, a steamship company may find that competing lines, either from this country or from Europe, are charging on this class of goods on a measurement basis, and in order to equalize rates the change is made to a measurement basis.

There is no dividing line as to weight or measurement, above or below which a steamship line will charge on one basis or the other. It is simply a matter of figuring out on which basis they will make the most money, and unless a contract has been arranged, quotations are supposed to apply only on the steamer loading at that time, or the next steamer to be placed on the berth, if there is none loading at that time.

"SUE AND LABOR CLAUSE": The following clause appears in all contracts of Marine Insurance, issued in America and England:

". . . . and in case of any loss or misfortune, it shall be lawful and necessary to and for the assured, his or their factors, servants and assigns, to sue, labor and travel for, in and about the defense, safeguard and recovery of the said goods and merchandise, or any part thereof, without prejudice to this insurance; nor shall the acts of the assured or insurers in recovering, saving and preserving the property insured, in case of disaster, be considered a waiver or an acceptance or an abandonment and to the charges whereof, the said assurers will contribute according to the rate and quantity of the sum herein insured."

This clause is known as the "Sue and Labor Clause," and briefly it obligates the owner of goods or property to act as though uninsured. If conscientious efforts are put forth for the safeguarding of the goods by the merchant, or the vessel by the owner, the underwriters cannot claim breach of contract for failure to fulfill the obligations imposed by this clause. The clause is standard and is always present, in the above or a similar form, in every Marine Insurance policy, and while the underwriter bears the expense (subject, of course, to the sum insured), for all acts of the owner of the goods or vessel falling under the head of either sue, labor or travel, the responsibility of exercising due diligence in safeguarding the goods or venture, after disaster, is upon the owner thereof.

It should be remembered that in former times when communication was at best slow, the "Sue and Labor Clause" was a more important feature of a contract of Marine Insurance than at the present time. The underwriter had then, of necessity, to rely upon the assistance of the shipper or consignee or vessel owner whose goods or vessel property he was insuring, for when a loss occurred in a remote port, many months would elapse before the underwriters could be notified of the accident, and due to delays in communication, the probability of recovery from any third party was very small, unless the assured kept the underwriter's interests as well as his own at stake and acted accordingly.

Today with the modern and rapid means of communication from all parts of the world, the owner of goods or vessel property can plead no excuse for not giving prompt notification, of possible loss or damage, to underwriters. Upon notification, the assurers are, therefore, in a position to take the necessary action against third parties through the name of the assured; the assured's name being used in litigation merely to cover technicalities. At the present time, due to the haphazard methods employed by some steamship companies, public carriers and bailees in handling merchandise entrusted to their care, it has become the practice with most large shippers and receivers of merchandise to file a preliminary notice of claim in connection with each shipment received, whether signs of damage are visible or not, thus protecting not only their own right to recovery, but any rights which any other party interested in the shipment or property may have.

The "Sue and Labor Clause" is not inserted in the policy with intent to defraud the merchant or as an excuse for declining or delaying settlement of losses; and always provided the assured or claimant under the insurance policy exercises due diligence in safeguarding the property insured and the rights of the assurers, there will be no difficulty with the underwriters.

The owner of merchandise or vessel property should remember that the "Sue and Labor Clause" is binding and failure to act in accordance therewith or exercise due diligence in and about the safeguarding of goods or property might void his contract of Marine Insurance. He should, moreover, remember it is incumbent upon him to take immediate

steps to avert or diminish any loss and to see that the rights of recovery of the underwriters from third parties on subrogated claims are not in any respect jeopardized.

There is an unfortunate idea amongst some merchants that Marine Insurance is a form of wager or lottery and that even the reported occurrence of a loss entitles the policy holder to present his contract to the Company and receive a check for the amount thereof. The insuring public must remember that insurance of any kind is a contract whereby, for a stipulated premium, the insurer agrees to make good to the insured, his loss directly arising from causes enumerated, and nothing more is incumbent upon him. A policy of Marine Insurance is intended only to cover loss or damage by the elements, acts of God, and causes beyond man's control, but may be, and often is modified, by agreement, in consideration of special rates of premium to include many other causes, such as pilferage and theft, breakage, damage by contact with other cargo, sweat, risks on shore, and so forth, but in all cases the "Sue and Labor Clause" is operative and the assured must fulfill his side of the contract by taking the necessary steps to avert disaster, diminish loss and safeguard the property after loss.—(*C. S. Despard, Despard & Company, New York.*)

THROUGH BILL OF LADING: A bill of lading issued by the carrier covering shipment from the port of shipment to destination.

It may happen that unless a sufficient quantity of freight is offered for some of the less important places, a through bill of lading will not be issued by every sailing. The steamship companies can usually advise, in such cases, whether it is desirable to ship to the nearest point for which a through bill of lading is issued or as to the probable date when shipment can be made direct on a through bill of lading to destination.

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These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encylopædia immediately upon receipt.

TRADE-MARKS

It is absolutely essential for all American merchants and manufacturers to protect their trade-marks by registering them in all the countries to which they send their goods. Unless such protection is secured unscrupulous residents of the foreign countries may register such marks in their own name, either compelling the legitimate owner of the trade-mark to "buy them out" or to abandon the market for that particular mark. This is particularly true in many of the countries of Central and South America, wherein the party who first registers a trade-mark is entitled to its exclusive use, irrespective of the fact of his not having been the first user of the mark. The only safe course for the American merchant or manufacturer to pursue is to have his trade-mark registered in the foreign country before any of the goods bearing such mark are exported to such country. It is important, therefore, for American firms to understand how to protect themselves against such imposition.

The underlying cause of the abuses which have arisen is found to exist in the radical difference between the laws concerning trade-marks in this country and in those of foreign countries. In the United States we have long followed the principle established from time immemorial as a part of the common law of England, that he who first adopted and used a trade-mark became thereby the owner of the mark and entitled to legally restrain its use by others. The owner of the mark might register it or not, as he pleased. But he could not register it until he had acquired a proprietary right to it by adopting it and commencing to use it in his business. Registration became thus merely the declaration of a right of proprietorship previously existing. The right of ownership was derived from previous use, and not from the registration of the mark.

But in most foreign countries the situation is radically different. Adoption and use of a trade-mark counts for nothing. The important thing is the registration of the mark. One cannot acquire ownership of a mark until he has taken the necessary steps to legally register it. The ownership is derived from the registration and not from the fact of adoption or use. In many countries use of the mark is not required, even to maintain the registration in force. The registration of a trade-mark has the effect of an official grant conferring title upon the registrant. It necessarily results that if a manufacturer or merchant has neglected to register his trade-mark in a country having such a registration law, any shrewd person on ascertaining this fact, may acquire title to such trade-mark by simply registering it as his own. By this proceeding he can usurp the rights of the original owner and can forbid the future use of the mark by him in such country.

In most foreign countries where registration of a trade-mark confers ownership thereof, there is a provision that an application for registration may be opposed by those whose rights would be affected by the grant of registration; or the law provides that, within a limited time, proceedings for annulling the registration may be taken. Such provisions are thought to sufficiently guard against improper or oppressive use of the law, and to efficiently protect those who may oppose the registration on the ground of prior use of the mark. But in practice, however useful such provisions may be to the citizens or residents of the country in question, they are of little avail to foreigners, since it most often happens that the foreign proprietor of a mark has no knowledge of the piratical registration of the mark until after the expiration of the limit of time within which he could oppose the registration or

take proceedings to have it annulled. In fact, one who is seeking to piratically register a trade-mark already in use is usually very careful to keep the matter quiet until the time for opposition or annulment proceedings has expired and his rights have become absolute.

The way in which an American manufacturer or exporter most often learns that his trade-mark rights in any foreign country have been thus taken from him, is by receiving notice that he must discontinue the sale in such country of goods bearing his trade-mark. This notice is apt to come when it is too late for him to assert his rights. He finds himself then confronted with the severe alternative of making terms with the piratical usurper of his mark, or of adopting a new trade-mark, throwing away all the prestige and good will which perhaps years of advertising of meritorious goods has built up, and starting in anew to make a reputation for his goods under the newly adopted name. Should he insist on continuing to sell his goods under the old established name or mark, he is almost certain to find that agents or dealers handling them are being sued for infringement of the registered mark, or that his goods are held up in the Custom House, or confiscated, so that he cannot even get them admitted to the country in question without either coming to terms with the registrant or resorting to expensive legal proceedings, requiring usually the giving of bonds or other security to ensure the release of his goods.

In the countries having such laws the only prudent or safe course for an American manufacturer or exporter is to register his trade-mark, preferably before commencing the introduction of his goods into such country, or with reasonable promptness thereafter, and in any event before the cupidity of some local merchant or adventurer may tempt him to seek to acquire the trade-mark by an unauthorized registration. In most foreign countries the importance of registering a trade-mark is so thoroughly understood that business men cannot comprehend the neglect of American exporters to protect their rights by taking this very obvious precaution. They must regard us with the same indulgent pity that we would have for a man who bought land without taking or recording a deed, or who put a new invention on the market without applying for a patent. Consequently, they have little sympathy with the original owner of a trade-mark who, through neglect to safeguard his rights, has left the door open to some keener man, however unscrupulous, who has taken advantage of their law to appropriate his trade-mark.

Among the countries where registration alone gives ownership of a trade-mark, are several where American-made goods are largely used. Among the most important to exporters are our neighbors, Mexico and Cuba. In nearly all the countries of Central and South America registration is essential to ownership. So it is in most of the European countries, although in some of them the user of an unregistered trade-mark is at least entitled to continue its use, although he cannot enforce his exclusive right. Thus in Great Britain and France ownership may be acquired either by use or registration, but registration is essential before any suit for infringement can be brought. This is the law also in Canada and in several of the British colonies where the registration statutes follow somewhat after that of the mother country. In Japan, under the new trade-mark law recently promulgated, registration is essential to proprietorship, but piracy of trade-marks by surreptitious registration is guarded against.

An unauthorized or piratical registration becomes final and conclusive in most countries if not opposed by the true owner within a limited time. This period varies from five years in Great Britain, three

years in Russia, and two years in Mexico, to six months in Holland and Brazil, and thirty days in Argentina, Guatemala, Colombia, and Paraguay. No opportunity for opposition is afforded by the laws of Chili or Peru.

Of the South American countries the situation in Argentina is typical. This country exhibits probably the highest civilization and greatest commercial activity of any of the South American republics. Under the trade-mark law of Argentina the exclusive ownership of a mark can be obtained only by registration; the law recognizes no trade-marks except those which have been registered; priority of ownership is determined by the date of the application for registration. The application is published, and if within thirty days no one opposes it, the registration is granted. Foreign trade-marks are protected only if they are registered in conformity with the law. Goods bearing the registered trade-mark may be attached by the registered owner of the mark in the Custom House or post-office, or can be seized in the hands of the defendant, who can be compelled to give a bond if he desires to continue the use of the mark pending the suit. A precisely similar situation exists in Cuba and in most of the other Central and South American countries.

Unfortunately the provisions of the International Convention concerning trade-marks afford our manufacturers no relief. Contrary to the common impression this Convention does not provide that a trade-mark good in the country of origin shall be protected in the other countries which are members of the International Union. It merely gives the proprietor of a trade-mark which he has registered in his own country a period of four months within which to register it in the other countries, and provides against any piracy of the mark during this short interval. Obviously this time is too brief to afford any real protection to American firms in the great majority of cases where they are injured by the unauthorized registration of their trade-marks in foreign countries.

American business men have been so long in the habit of adopting and using trade-marks with little thought of first safeguarding their proprietary right, that it is little wonder that they have so often proceeded in their export trade with the same disregard of caution. But this happy-go-lucky method has in so many instances led to hardship and loss, that our exporters are becoming constantly better informed as to how to protect themselves. The prudent course is to register the mark in every country where it is used. There are a few countries in which registration is not necessary, but none in which it is not desirable, except in a few instances where the trade is limited and the cost of registration is unduly high. In most countries the expense of registering is so moderate that it is far cheaper for the manufacturer to register his mark, and thereby come under the protection of the law, than to neglect it and run the risk that some unscrupulous interloper will invade his rights and invoke the law against him.

There are three international conventions for the protection of trade-marks, namely; the International Convention of 1883; the Madrid Convention of 1891; and the Inter-American Trade-Mark Convention of 1910. The United States is a signatory of the first and third of these, but not of the Madrid Convention. In addition to these general measures, there are a number of special treaties on trade-marks between the United States and individual foreign countries.

The Paris Convention of 1883, known as the International Convention for the Protection of Industrial Property, consists of an arrangement to facilitate the securing of patent and trade-mark protection and to minimize the possibility of unfair competition in the following signatory countries: Australia, Austria, Belgium, Brazil, Bulgaria, Ceylon, Cuba, Curacao,

Czechoslovakia, Danzig, Denmark, and the Faroe Islands, Dominican Republic, Dutch East Indies, Finland, France, Algeria and the French colonies, Germany and colonies, Great Britain, Hungary, Italy, Japan, Luxemburg, Mexico, French Morocco, Netherlands, New Zealand, Norway, Poland, Portugal, with the Azores and Madeira Islands, Rumania, Spain, Dutch Guiana, Sweden, Switzerland, Trinidad and Tobago, Tunis, the United States of America and Jugoslavia.

The articles of this convention do not provide for the maintenance of a central bureau in which a single registration may be desposited and accepted as valid in all the countries in the union. Primarily the agreement is one of reciprocity, by which foreign patentees or trade-mark owners may obtain the same legal protection of their property as the citizens of the signatory country on compliance with the regulations laid down by law.

Except where expressly required by law of the country in which protection of a trade-mark is claimed, evidence of registration in the home country is not necessary. It is indispensable, however, in case the trade-mark is rejected or invalidated as not being entitled to protection. Rejection or invalidation is allowable only on the following grounds:

1. That the mark infringes on the rights of third parties previously acquired in the country where protection is sought.

2. That the mark is devoid of all distinctive character or is a designation common to the trade. (In determining the distinctive character of a mark, all circumstances are to be taken into account, particularly the duration and use of the trade-mark.)

3. That the mark is contrary to morals or public order.

Should the right to protection be denied a trade-mark owner for any reasons incompatible with those stated above, he is entitled to claim registration on the basis of registration in his home country.

Upon the filing of a proper declaration showing the country and date of original application, a period of delay is allowed during which the applicant holds priority over all other persons claiming registration of the same trade-mark during the interval. This period is 4 months for trade-mark applications and 12 months for applications for patent. Because of the brevity of the first interval, applicants for trade-mark registration abroad seldom take advantage of it. The requirement that all foreign applications to register should be filed within four months of the application in the home country presupposes an effort to register the trade-mark universally almost immediately on adoption, a method which is not consistent with trade practice in the United States.

A trade or commercial name in the sense accepted by the convention signifies the denomination or style adopted and used by a commercial enterprise in the conduct of its business. Such names are accorded protection in all of the signatory countries without registration, even though they may form a part of a trade-mark.

The Madrid convention of 1891 embodied an extension of the general principles adopted by the Paris Convention of 1883. It is limited to the protection of trade-marks, but this aim is made definite by the establishment of a central registration bureau at Berne, Switzerland. On the payment of 100 francs for the first mark and 50 francs for every other mark deposited simultaneously by the same owner, registration is applied for by the bureau, and, upon acceptance by any or all of the signatory countries, becomes effective in such countries without further formality. The following countries have adhered to the Madrid arrangement: Austria, Belgium, Brazil, Cuba, Czechoslovakia, Danzig, France, Algeria and the French colonies, Germany, Hungary, Italy, Mexico, Morocco, Netherlands, Portugal, with the Azores and Madeira Islands, Rumania, Spain, Switzerland, Tunis, and Jugoslavia.

Since the United States is not a signatory of this convention, American trade-mark owners are not admitted to the privileges of this arrangement.

The movement for simplifying the procedure for obtaining protection on trade-marks and trade designations was first given impetus by an agreement arrived at on August 30, 1910, at Buenos Aires between the American Republics. The arrangement proposed the creation of two registration bureaus—one at Habana and the other at Rio de Janeiro—for the purpose of attending to the international registration of trade-marks transmitted by the countries of the northern and southern groups, respectively, on payment of a single fee.

The convention of 1910 is at present in force with respect to the following ratifying states: United States of America, Bolivia, Brazil, Cuba, Dominican Republic, Ecuador, Haiti, Panama, Paraguay, Peru, and Uruguay.

Before applying for an inter-American registration, it is necessary that the trade-marks be already registered in the United States. Application should be made through the United States Commissioner of Patents, from whom the necessary forms may be procured. With each application the following must be submitted: A money order for $50 made payable to the Director of the Habana Inter-American Bureau; an electrotype of the mark, reproducing it as registered in the United States, and of the same proportions as required here; a facsimile of the trade-mark and a statement of the goods on which it is used. If color is claimed as a distinctive element of the trade-mark, the applicant must submit 30 copies of the trade-mark on paper, reproduced in color together with a brief description of same.

Although by virtue of the ratification of the convention of 1910, each of the ratifying countries has obligated itself to accept for registration all trade-marks transmitted by the Habana bureau, this matter has not been definitely settled owing to the objections advanced by some of the ratifying countries because of the conflict between the trade-mark laws of such countries and the articles of the convention.

In order to obviate these objections and to make the protection of trade-marks used in inter-American trade more effective, a new trade-mark convention was signed at Santiago on April 28, 1923. The articles of this convention relative to registration provide that the applicant may select those countries in which he desires to apply for the registration of his trade-mark, and, in addition to the fee of $50 payable to the Habana bureau, he must pay the registration fees in each of those countries where the trade-mark is registered.

The convention of 1923 will not come into force until it has been ratified by one-third of the signatory States. Until such ratification, the convention of 1910 remains in effect and applications to register trade-marks under its terms may be directed to the Habana bureau.

In addition to its adherence to the international convention of 1883 for the protection of industrial property, the United States is a party to special treaties or agreements relating to reciprocal trade-mark protection with Belgium, Brazil, China, Denmark, France, Great Britain, Guatemala, Italy, Japan, Luxemburg, Netherlands, Rumania, Serbia (now Jugoslavia), Spain and Switzerland.

By virtue of these treaties citizens of the United States are entitled to acquire and maintain their trade-mark rights in the countries enumerated in the same manner as citizens of each particular country, provided the requirements of the law in the country where protection is sought are fulfilled.

TRANSLATIONS

It is obviously desirable if not absolutely essential that all letters, catalogues and literature addressed to foreign customers or prospects be rendered in their own language or in a language with which they are assuredly familiar. The attempt to stimulate practical interest in the foreign buyer by means of communications in English can be resultful only where the recipient can clearly and quickly comprehend our language. It cannot be expected in normal circumstances that the buyer will go to the expense of having translations made unless he is actually acquainted with the house from whom the correspondence emanates—and further, unless that acquaintance is accompanied by an unusual degree of interest in the company and its product.

The foreign language problem is not a serious one for the average exporter. Expert facilities have been developed which enable the preparation of letters, circulars, catalogues, and so forth in any of the important commercial languages.

In "Practical Exporting," Mr. B. Olney Hough calls attention to the fact that the choice of language to be used in correspondence with prospects abroad is governed by other considerations than those of location. "Something depends, for example, upon the distribution to be given to the correspondence in question. If it is intended for the ultimate consumer or for small retail traders, then the common language of the country must be employed. If, however, the correspondence is aimed at the big buyers, the wholesalers and importers in a given market, then either the local language of that market, or in some cases one of the four great commercial languages of the world may be used. Throughout Latin America, it will be found that many of the largest importers are of other than Latin nationality. There are many German and English houses in those countries whose native languages may sometimes be used instead of the language of their adopted country, if it is more convenient to do so.

"In the practice of the average American exporter, doing business only with large importers in foreign countries, it will be found that four languages are all that it is necessary to employ, namely—English, French, Spanish and German. It is needless ordinarily to use the minor tongues—such as Italian, Danish, Swedish, or even Russian—while correspondents who write or seek letters in Arabic, Malaysian, Chinese or Japanese may properly be forgotten. The large merchants in all countries thoroughly understand one, at least, of the four commercial languages of the world and are able to carry on correspondence in such a language. Others are sure to be customers of relatively insignificant importance."

Until recently the importance of correct translation has not been sufficiently realized by many American exporters. The result was that a great deal of badly translated advertising matter, sent abroad in the form of circulars, booklets, catalogues, and so forth did much to hinder the progress of our foreign trade.

This has been especially true of much printed matter sent, at great expense, to the various South American republics. In some cases ignorant translators have so bungled their work that the resulting copy has borne only a grotesque resemblance to the original, and occasionally has been quite unintelligible.

The majority of South Americans to whom this literature has been sent have strongly resented such blundering translations, which grate upon a person of culture, punctilious about language and composition. The mistranslated advertising matter from the United States is at once regarded as a sign of contemptuous indifference and disrespect. It sug-

gests the idea that an American firm which does not take the trouble to employ a competent translator ought not to be entrusted with orders for goods that are to be sold thousands of miles away.

In most cases of this kind the fault has been usually traceable to carelessness in employing translators. It is, of course, manifestly absurd to suppose that because a foreigner can make himself understood in English, and has a fair education, he is therefore competent to translate intricate English matter—such as technical descriptions—into his own language.

The fact is that in order to be a competent translator of American business literature a translator must not only be perfectly familiar with English and equally familiar with the language into which he is to translate, but he must also be able to grasp the full meaning of the original matter, no matter how technical it may be. In most instances such work is extremely difficult and requires a high degree of education and intelligence as well as linguistic ability.

In the case of translating English into Spanish, or into any other language, for that matter, it is advisable to employ a native to make the first translation, in order to insure idiomatic accuracy. The copy should then be revised by a professional translator who has a thorough knowledge of both languages and also understands the subject matter clearly.

The production of a translation which reads exactly like the original copy, and yet conveys the precise meaning to a foreigner, is a feat seldom achieved. The most successful translations, in fact, convey the spirit rather than the language of the original, while the literal translation is generally a complete failure.

Special talent and experience are absolutely essential to the production of a good translation, and this applies especially to legal and technical matter as well as to advertising copy. Few people realize the extent to which double meanings, slang, and colloquialisms are used in American advertising until they attempt to translate such matter into another language. The discovery is then made that no equivalents exist for terms which are understood perfectly throughout the United States. There are numerous common advertising expressions that present a picture to the minds of Americans. In another language they mean little or nothing.

For these reasons the quality of brains engaged in the work of impressing the advantages of American products on the minds of foreigners by means of printed words must be of the very best. Furthermore, the translator must be given considerable leeway in adapting his text to foreign requirements or the object of the advertising will be utterly defeated. In other words, it is necessary to translate ideas rather than words.

In this connection it may be added that the greatest care should be taken in preparing copy for Latin-American countries. The text of an advertisement for a newspaper in Peru may not be appropriate for a newspaper in Argentine or in Chile. There is quite a difference in the

MANUFACTURERS' TRANSLATION BUREAU

220 BROADWAY, NEW YORK CITY

ESTABLISHED 1911 **(Telephone: 3489 Cortlandt)** **ALL LANGUAGES**

EXPORT CORRESPONDENCE and LITERATURE

TECHNICAL and LEGAL WORK

Write for Free Coupon-Book

Spanish as spoken in southern countries of South America and in Peru, Bolivia, Ecuador, Colombia, and Venezuela. Again, words that may appear to be correct in an advertisement employed in the last-mentioned republics may not be understood in Mexico.—(*Max Viewegyer* in "Export Trade.")

Commercial correspondence, cables, orders, descriptions, etc., when using the native language of the country of origin, are supposed to express clearly what is in the mind of the writer, and it is the business of the recipient to have such communications translated into his own language. Any fault in the translation is to the risk of the recipient. If, however, the foreigner undertakes to write in the language of the country of destination, and, through his lack of accurate knowledge, should cause a misunderstanding, then it is the fault of the sender of the communication, because he assumed to use a language with which he is not familiar.

In the handling of their letter correspondence in foreign languages some companies have adopted the following plan for the avoidance of responsibility for errors in translation:

Upon receiving a letter written in a foreign language, it is immediately translated on a form headed "Incoming Translation" and put through the regular course. It then becomes an English communication so that the executive or other departments are not concerned with other than the English translation.

The communication from then on is handled the same as an English communication; the answer is dictated in English and signed by the official who dictated the letter; this letter is then passed on to the translator, who makes a translation on a separate sheet which is unsigned, but attached to the original signed English communication, and both are mailed to the foreign correspondent. This translation sheet is headed with the following notice:

> This translation is merely for your convenience and is not to be taken in any event as modifying, changing or interpreting the English original to which it is attached.

This heading is printed in French for French translations and in the other languages for other translations.

The point of advantage in this method of handling correspondence is that an American who is not familiar with a foreign language would naturally hesitate to âttach his name or the name of his company to a letter or document the contents of which he himself cannot read, and which is given to him by a translating bureau. By the method which has been described he signs only the document which he dictated with the shades of expression he intended to give it and the particular shades of original meaning which he wishes to attach to his letter. It is purely as a matter of convenience that he attaches this translation and neither he nor his company is responsible for the translation. If it becomes a question of legal proceedings or other interpretation, the receiver of his letter must go to the original signed document for the exact shades of meaning.—(*P. S. Pettelle* in "Export Trade.")

The Exporters' Encyclopaedia BULLETIN SERVICE

Keeps you informed of all changes in consular and steamship regulations, shipping routes, and the general conditions of trade throughout the world.

UNMAILABLE MATTER: It is forbidden to send by mail to foreign countries:

1. All articles excluded from transmission in domestic mails, as being in themselves, either from their form or nature, liable to destroy, deface or otherwise injure the contents of the mail bags or the persons of those engaged in the postal service, such as poisons, explosives, inflammable articles, animals dead or alive, insects (except bees), fruit or vegetable matter liable to decomposition and substances exhaling a bad odor, also obscene, lewd or lascivious books, pamphlets, &c., and letters and circulars concerning lotteries, so-called gift-concerts, &c., also excluded from the domestic mails.

NOTE.—Certain articles other than those above mentioned (glass, liquids, oils, fatty substances, dry powders, etc.), which, from their nature or form, are liable to destroy, deface or injure the contents of the mail bags or the persons of those engaged in the postal service, may be transmitted in the mails to foreign countries, if *bona fide* trade samples and exchangeable in the mails with said countries, when inclosed in the manner prescribed for such articles. (See information under samples of merchandise.)

2. Postal cards or letters addressed to go around the world.

3. Letters or packages containing coin, gold or silver substances, jewelry or precious articles, *except* to United States possessions.

4. Any package whatever, containing articles liable to customs duty in the countries addressed. This does not apply to Canada, Cuba, Mexico, the Republic of Panama, or Shanghai, or to articles forwarded by "parcel post."

5. Articles, other than letters and post cards which are not prepaid at least partly, or which do not fulfill the conditions required in order to enjoy the reduced rates.

6. Packages of *samples* of merchandise which contain live plants, have a salable value, which are sealed, or which exceed in weight or measure the prescribed limits, are not transmissible at the rates fixed for samples. A package of merchandise sealed and prepaid in full at the letter rate is, however, transmitted in the Postal Union mails to destination as a "letter." The right of its entry into the foreign country is determined by the administration of the country of destination. But unsealed packages containing articles *not specifically prohibited* may be sent by parcel post to the countries with which parcel-post mails are exchanged.

7. Packages of commercial papers and printed matter of all kinds, the weight of which exceeds 2 kilograms (4 pounds 6 ounces); or the size of 18 inches in any direction, except that rolls of printed matter may measure 30 inches in length by 4 inches in diameter.

8. Any article the introduction or circulation of which is prohibited in the country of destination.

9. Christmas Stamps. The following countries refuse to admit to their mails articles bearing non-postage "Christmas" stamps or other charity stamps or labels: Guatemala, Portugal (if they resemble regular postage stamps). The following countries will admit articles bearing such stamps, but only when affixed to the reverse and not to the address side: Austria (provided they do not resemble postage stamps), Germany, Great Britain and the following British Colonies: Antigua, Barbados, Bermuda, British East Africa, British Honduras, British North Borneo, British Somaliland, Caicos Island, Cayman Islands, Cyprus, Dominica, Falkland Islands, Gambia, Gibraltar, Gold Coast, Jamaica, Mauritius and dependencies, Montserrat, Nevis, Rhodesia (Southern), St. Lucia, St. Vincent, St. Christopher (St. Kitts), Seychelles, Sierra Leone, Southern Nigeria, Transvaal, Trinidad, Turks Island, Virgin Islands, and Uganda.

10. Solidified alcohol (including the preparation called "sterno" or "canned heat") and matches of any kind, as well as cigar lighters (fuse lighters, storm lighters, &c.) are prohibited transmission in the mails for foreign countries or in the mails for the American Expeditionary Forces and the United States naval vessels, including marines on shore in a foreign country.

VALUABLE CARGO: Special cargo such as revolvers, jewelry, boots and shoes and goods of an unusual value according to bulk, pays an extra freight rate based on a small percentage of the value, in addition to the regular freight rate. This extra charge is made because of the necessity of special stowage for its protection. In some cases cargo of this character is delivered specially to the captain personally, and is placed under the care of the purser or some other responsible officer of the ship. The extra rate may vary anywhere from one per cent to three and one-half per cent of the value of the shipment. Sometimes, the extra charge is made on the basis of so much extra per 40 cubic feet, and sometimes on the basis of so much ad valorem, whichever produces the most revenue for the steamship company.

FOR SPECIAL EXPORT INFORMATION

ASK THE EXPORTERS' ENCYCLOPAEDIA
SERVICE BUREAU

20 Vesey St., New York Phone, Whitehall 1247

WEIGHTS AND MEASURES

Units of Length: A meter (m) is a unit of length equivalent to the distance between the defining lines on the international prototype meter at the International Bureau of Weights and Measures when this standard is at the temperature of melting ice (0° C.).

A yard (yd.) is a unit of length equivalent to $^{3600}/_{3937}$ of a meter.

1 kilometer (km) = 1000 meters.
1 hectometer (hm) = 100 meters.
1 dekameter (dkm) = 10 meters.
1 decimeter (dm) = 0.1 meter.
1 centimeter (cm) = 0.01 meter.
1 millimeter (mm) = 0.001 meter = 0.1 centimeter.
1 micron (μ) = 0.000 001 meter = 0.001 millimeter.
1 millimicron (mμ) = 0.000 000 001 meter = 0.001 micron.
1 foot (ft.) = $\frac{1}{3}$ yard = $^{1200}/_{3937}$ meter.
1 inch (in.) = $\frac{1}{36}$ yard = $\frac{1}{12}$ foot = $^{100}/_{3937}$ meter.
1 link (li.) = 0.22 yard = 7.92 inches.
1 rod (rd.) = $5\frac{1}{2}$ yards = $16\frac{1}{2}$ feet.
1 chain (ch.) = 22 yards = 100 links = 66 feet = 4 rods.
1 furlong (fur.) = 220 yards = 40 rods = 10 chains.
1 statute mile (mi.) = 1760 yards = 5280 feet = 320 rods.
1 hand = 4 inches.
1 point = $\frac{1}{72}$ inch.
1 mil = 0.001 inch.
1 fathom = 6 feet.
1 span = 9 inches = $\frac{1}{8}$ fathom.
1 nautical mile, 1 sea mile, 1 geographical mile = United States = 6080.20 feet = 1.151 553 statute miles = 1853.249 meters.

Units of Area: A square meter (m^2) is a unit of area equivalent to the area of a square the sides of which are 1 meter.

A square yard (sq. yd.) is a unit of area equivalent to the area of a square the sides of which are 1 yard.

1 square kilometer (km^2) = 1 000 000 square meters.

1 hectare (ha), or square hectometer (hm^2) = 10 000 square meters.

1 are (a), or square dekameter (dkm^2) = 100 square meters.

1 centare (ca) = 1 square meter.

1 square decimeter (dm^2) = 0.01 square meter.

1 square centimeter (cm^2) = 0.0001 square meter.

1 square millimeter (mm^2) = 0.000 001 square meter = 0.01 square centimeter.

1 square foot (sq. ft.) = 1/9 square yard.

1 square inch (sq. in.) = 1/1296 square yard = 1/144 square foot.

1 square link (sq. li.) = 0.0484 square yard = 62.7264 square inches.

1 square rod (sq. rd.) = 30.25 square yards = 272.25 square feet = 625 square links.

1 square chain (sq. ch.) = 484 square yards = 16 square rods = 100 000 square links.

1 acre (A.) =4840 square yards = 160 square rods = 10 square chains.

1 square mile (sq. mi.) = 3 097 600 square yards = 640 acres.

Units of Volume: A cubic meter (m^3) is a unit of volume equivalent to a cube the edges of which are 1 meter.

A cubic yard (cu. yd.) is a unit of volume equivalent to a cube the edges of which are 1 yard.

1 cubic kilometer (km^3) = 1 000 000 000 cubic meters.

1 cubic hectometer (hm^3) = 1 000 000 cubic meters.

1 cubic dekameter (dkm^3) = 1000 cubic meters.

1 stere (s) = 1 cubic meter.

1 cubic decimeter (dm^3) = 0.001 cubic meter.

1 cubic centimeter (cm^3) = 0.000 001 cubic meter = 0.001 cubic decimeter.

1 cubic millimeter (mm^3) = 0.000 000 001 cubic meter = 0.001 cubic centimeter.

1 cubic foot (cu. ft.) = 1/27 cubic yard.

1 cubic inch (cu. in.) = 1/46656 cubic yard = 1/1728 cubic foot.

1 board foot = 144 cubic inches = 1/12 cubic foot.

1 cord (cd.) = 128 cubic feet.

Units of Capacity: A liter (l) is a unit of capacity equivalent to the volume occupied by the mass of 1 kilogram of pure water at its maximum density (at a temperature of 4° C, practically) and under the

standard atmospheric pressure (of 760 mm). It is equivalent in volume to 1.000 027 cubic decimeters.

A gallon (gal.) is a unit of capacity equivalent to the volume of 231 cubic inches. It is used for the measurement of liquid commodities only.

A bushel (bu.) is a unit of capacity equivalent to the volume of 2150.42 cubic inches. It is used in the measurement of dry commodities only. This bushel is the so-called stricken or struck bushel. Many dry commodities are sold by heaped bushel, which is generally specified in the State laws to be the usual stricken bushel measure "duly heaped in the form of a cone as high as the article will admit" or "heaped as high as may be without special effort or design." The heaped bushel was originally intended to be 25 per cent greater than the stricken bushel.

1 hectoliter (hl) = 100 liters.

1 dekaliter (dkl) = 10 liters.

1 deciliter (dl) = 0.1 liter.

1 centiliter (cl) = 0.01 liter.

1 milliliter (ml) = 0.001 liter = 1.000 027 cubic centimeters.

1 liquid quart (liq. qt.) = ¼ gallon = 57.75 cubic inches.

1 liquid pint (liq. pt.) = ⅛ gallon = ½ liquid quart = 28.875 cubic inches.

1 gill (gi.) = 1/32 gallon = ¼ liquid pint = 7.21875 cubic inches.

1 fluid ounce (fl. oz.) = 1/128 gallon = 1/16 liquid pint.

1 fluid dram (fl. dr.) = ⅛ fluid ounce = 1/128 liquid pint.

1 minim (min. or ♏) = 1/60 fluid dram = 1/480 fluid ounce.

1 firkin = 9 gallons.

1 peck (pk.) = ¼ bushel = 537.605 cubic inches.

1 dry quart (dry qt.) = 1/32 bushel = ⅛ peck = 67.200 625 cubic inches.

1 dry pint (dry pt.) = 1/64 bushel = ½ dry quart = 33.600 312 5 cubic inches.

1 barrel (for fruit, vegetables and other dry commodities)[8] = 7056 cubic inches = 105 dry quarts, as fixed by United States statute, approved March 4, 1915.

Units of Mass: A kilogram (kg) is a unit of mass equivalent to the mass of the international prototype kilogram at the International Bureau of Weights and Measures.

An avoirdupois pound (lb. av.) is a unit of mass equivalent to 0.453 592 427 7 kilogram.

A gram (g) is a unit of mass equivalent to one-thousandth of the mass of the international prototype kilogram at the International Bureau of Weights and Measures.

A troy pound (lb. t.) is a unit of mass equivalent to 5760/7000 of that of the avoirdupois pound.

1 metric ton (t) = 1000 kilograms.

1 hectogram (hg) = 100 grams = 0.1 kilogram.

1 dekagram (dkg) = 10 grams = 0.01 kilogram.

1 decigram (dg) = 0.1 gram.

1 centigram (cg) = 0.01 gram.

1 milligram (mg) = 0.001 gram.

1 avoirdupois ounce (oz. av.) = $\frac{1}{16}$ avoirdupois pound.

1 avoirdupois dram (dr. av.) = $\frac{1}{256}$ avoirdupois pound = $\frac{1}{16}$ avoirdupois ounce.

1 grain (gr.) = $\frac{1}{7000}$ avoirdupois pound = $\frac{10}{4375}$ avoirdupois dram = $\frac{1}{5760}$ troy pound.

1 apothecaries' pound (lb. ap.) = 1 troy pound = $\frac{5760}{7000}$ avoirdupois pound.

1 apothecaries' or troy ounce (oz. ap. or ℥ or oz. t.) = $\frac{1}{12}$ troy pound = $\frac{480}{7000}$ avoirdupois pound = 480 grains.

1 apothecaries' dram (dr. ap. or ʒ) = $\frac{1}{96}$ apothecaries' pound = $\frac{1}{8}$ apothecaries' ounce = 60 grains.

1 pennyweight (dwt.) = $\frac{1}{20}$ troy ounce = 24 grains.

1 apothecaries' scruple (s. ap. or ℈) = $\frac{1}{3}$ apothecaries' dram = 20 grains.

1 metric caret (c) = 200 milligrams = 0.2 gram.

1 short hundredweight (sh. cwt.) = 100 avoirdupois pounds.

1 long hundredweight (l. cwt.) = 112 avoirdupois pounds.

1 short ton (sh. tn.) = 2000 avoirdupois pounds.

1 long ton (l. tn.) = 2240 avoirdupois pounds.

ARGENTINE REPUBLIC

Arroba (dry) ...	25.3171	pounds	Pie	0.9478	foot
Baril	20.0787	gallons	Quintal	101.42	pounds
Cuadra	4.2	acres	Vara	34.1208	inches
Frasco	2.5096	quarts	Hectare	2.471	acres
Libra	1.0127	pounds			

AFRICA (East Coast)

Frazila (Zanzibar) ..... 35 pounds

AUSTRIA-HUNGARY

Joch	1.422	acres	Oke	3.0817	pounds
Oke	2.5	pints	Centner (Vienna)	123.5	pounds

BELGIUM

Last ..... 85.134 bushels

BOLIVIA

Marc	0.507 pounds

BRAZIL

Arroba (dry)	32.38 pounds	Quintal	130.06 pounds

BORNEO

Coyan (Sarawak, Brit. No. Borneo)	3,098 pounds
Picul	135.64 pounds

CENTRAL AMERICA

Centaro	4.2631 gallons	Libra	1.043 pounds
Fanega (dry)	1.5745 bushels	Vara	33.874 inches

CELEBES

Picul	135.64 pounds

CHILE

Fanega (dry)	2.575 bushels	Quintal	101.44 pounds
Libra	1.014 pounds	Vara	33.367 inches

CHINA

Catty	1.333⅓ (1⅓) pounds	Picul	133⅓ pounds
		Tsun	1.41 inches
Chih	1.05 feet	Mou	0.1518 acre
Li=0.001 chih (also 1,800 chih); 0.01 mou; 0.001 liang		Sheng (liquid	2.7354 gallons
		Liang	1.3156 ounces

COCHIN-CHINA

Tael	590.75 grains (troy)

COSTA-RICA

Manzana	1⅝ acres

CUBA

Arroba (dry)	25.3664 pounds	Libra	1.0161 pounds
Arroba (liquid)	4.263 gallons	Vara	33.384 inches
Fanega (dry)	1.599 bushels		

CURACAO

Vara	33.375 inches

DENMARK

Tonde (cereals)	3.94783 bushels	Mil	4.68 miles
Tondeland	1.36 acres	Mil (geographical)	4.61 miles
Pund (pound)	1.102 pounds	Centner	110.11 pounds

DOMINICAN REPUBLIC

Vara	0.914117 yards

EGYPT

Ardeb	7.6907	bushels	Oke	2.7225	pounds
Feddan	1.03	acres	Pic	21 ¼	inches

GERMANY

Centner (Bremen & Brunswick)	117.5	pounds	Last	2 metric tons (4,480 pounds)	
" (Darmstadt)	110.24	pounds	" (Prussia)	112.29	bushels
" (Nuremberg)	112.43	pounds	Morgen (Prussia)	0.63	acre
" (Prussia)	113.44	pounds	Fuder (Luxemburg)	264.17	gallons

GREAT BRITAIN

Last (dry malt)	82.52	bushels	Quarter	8.252	bushels
Load (timber)	Square, 50 cubic feet; unhewn, 40 cubic feet. Inch planks, 600 superficial feet.		" (London-coal)	36	bushels
			Stone	14	pounds
			Cwt. (hundredweight)	112	pounds

GREECE

Drachme	½	ounce	Oke (Okas)	2.82	pounds
Livre (pound)	1.1	pounds	Quintal	123.9	pounds

GUIANA

Livre (pound) ..... 1.0791 pounds

HONDURAS

Milla ..... 1.1493 miles

HOLLAND

Last ..... 85.134 bushels

INDIA

Bongkal	832	grains	Maund (Bombay)	28	pounds
Candy (Bombay)	529	pounds	Seer	1 pound 13	ounces
" (Madras)	500	pounds	Tola	0.30	pounds

ITALY

Coffiso (Malta)	5.4	gallons	Salm (Malta)	490	pounds
Cantaro (cantar) (Malta)	175	pounds	Barrel (Malta) (customs)	11.4	gallons

JAPAN

Tsubo	3.95367	sq. yds.	Kin=160 momme	1.3227	pounds
Tan	0.25	acre	Catty	1.31	pounds
To	2	pecks	Bu	0.1	inch
Sun	1.193	inches	Se.	0.02451	acre
Shaku	11.9305	inches	Picul	133⅓	pounds
Sho	1.6	quarts	Ri	2.44	miles
Kwan=1,000 momme	8.276	pounds	Ri (marine)	1.15151	miles
Koku=10 to=100 sho			Square Ri	5.95501	sq. miles
Liquid	47.654	gallons	Cho=10 tan=3,000 tsubo	2.45062	acres
Dry	5.119	bushels			
Ken	6	feet	Momme	0.1323	ounces

JAVA

Catty	1.35 pounds	Picul	135.1 pounds

MALACCA

Catty	1.35 pounds

MEXICO

Vara	33	inches	Fanega (dry)	1.54728	bushels
Quintal	101.61	pounds	Carga	300.	pounds
Libra	1.01465	pounds	Baril	20.0787	gallons
Frasco	2.5	quarts			

MOROCCO

Cantar	113	pounds	Fanega (dry)	Strike fanega 70 pounds; full fanega 118 pounds.
Artel	1.12	pounds		

NEWFOUNDLAND

Quintal (fish)	112 pounds

NICARAGUA

Milla	1.1493 miles

NORWAY

Centner	110.11 pounds

PARAGUAY

Vara	34	inches	Cuadra	78.9	yards
Quintal	100	pounds	" (square)	8,077	sq. ft.
League (land)	4,633	acres	Arobe	25	pounds

PERU

Libra	1.0143	pounds	Vara	33.367	inches
Quintal	101.61	pounds			

PHILIPPINE ISLANDS

Picul	137.9 pounds

PERSIA

Batman or tabriz	6.49 pounds

PORTUGAL

Almude	4.422	gallons
Arratel or libre	1.011	pounds
Arroba	32.38	pounds
Libra	1.011	pounds

RUSSIA

Arshine	28	inches
" (square)	5.44	
Berkovets	361.12	pounds
Chetvert	5.7748	bushels
Dessiatine	2.6997	acres
Funt	0.9028	pounds
Garnice (Poland)	0.88	gallon
Klafter	216	cu. ft.
Korree	3.5	bushels
Last (Poland)	11⅜	bushels
Pood	36.112	pounds
Sagene	7	feet
Standard (lumber measure)	165	cu. ft.
Vedro	2.707	gallons
Verst	0.663	mile
Vlocka (Poland)	41.98	acres

SANTO DOMINGO

(See "Dominican Republic.")

SPAIN

Arroba (liquid)	4.263	gallons
Arroba	25.36	pounds
Barrel (raisins)	100	pounds
Butt (wine)	140	gallons
Fanega (liquid)	16	gallons
Frail (raisins)	50	pounds
Libra	1.0144	pounds
Pie	0.91407	foot
Vara	0.914117	yard
Last (salt)	4,760	pounds
Dessiatine	1,599	bushels

Although the metric weights are used officially in Spain, the Castile quintal is employed in commerce in the Peninsula and colonies, save in Catalonia; the Catalan quintal equals 91.71 pounds.

SWEDEN

Tunna	4.5	bushels
Tunnland	1.22	acres
Centner	93.7	pounds
Pund (pound)	1.102	pounds

SIAM

Coyan (Koyan)	2,667	pounds
Catty	1.35	pounds

SUMATRA

Picul	133⅓	pounds
Catty	2.12	pounds
Bouw	7,096.5	square meters

SALVADOR

Carga	300 pounds

TURKEY IN ASIA

Quintal (Syria)	125	pounds
Rottle (Syria)	5¾	pounds
" (Palestine)	6	pounds
Cantar (Syria Damascus)	575	pounds

TURKEY

Cantar ..... 124.7036 pounds
Oke ..... 2.82838 pounds
Pik ..... 27.9 inches

URUGUAY

Cuadra .....nearly 2 acres
Fanega (dry) double 7.776 bushels
" " single 3.888 bushels
Libra (pound).. 1.0143 pounds
Suerte ..... 2,700 cuadras (see Cuadra)

VENEZUELA

Vara ..... 33.384 inches
Libra (pound) ... 1.0161 pounds
Fanega (dry) .... 1.599 bushels
Arroba (liquid) .. 4.263 gallons
" (dry).... 25.4024 pounds

TABLE OF FOREIGN WEIGHTS AND MEASURES, WITH APPROXIMATE AMERICAN EQUIVALENTS

Arranged alphabetically according to names of weights and measures.

Denominations.	Where used.	American equivalents.
Almude	Portugal	4.422 gallons.
Arbeb	Egypt	7.6907 bushels.
Are	Metric	0.02471 acre.
Arobe	Paraguay	25 pounds.
Arratel or libra	Portugal	1.011 pounds.
Arroba (dry)	Argentine Republic	25.3171 pounds.
Do.	Brazil	32.38 pounds.
Do.	Cuba	25.3664 pounds.
Do.	Portugal	32.38 pounds.
Do.	Spain	25.36 pounds.
Do.	Venezuela	25.4024 pounds.
Arroba (liquid)	Cuba, Spain, and Venezuela	4.263 gallons.
Arshine	Russia	28 inches.
Arshine (square)	Do.	5.44 square feet.
Artel	Morocco	1.12 pounds.
Baril	Argentine Republic & Mexico	20.0787 gallons.
Barrel	Malta (customs)	11.4 gallons.
Do.	Spain (raisins)	100 pounds.
Batman or tabriz	Persia	6.49 pounds.
Berkovets	Russia	361.12 pounds.
Bongkal	India	832 grains.
Bouw	Sumatra	7,096.5 square meters.
Bu	Japan	0.1 inch.
Butt (wine)	Spain	140 gallons.
Caffiso	Malta	5.4 gallons.
Candy	India (Bombay)	529 pounds.
Do.	India (Madras)	500 pounds.
Cantar	Morocco	113 pounds.
Do.	Syria (Damascus)	575 pounds.
Do.	Turkey	124.7036 pounds.
Cantaro (cantar)	Malta	175 pounds.
Carga	Mexico and Salvador	300 pounds.
Catty	China	1.333⅓ (1⅓) pounds.
Do.	Japan	1.31 pounds.
Do.	Java, Siam, and Malacca	1.35 pounds.
Do.	Sumatra	2.12 pounds.
Centaro	Central America	4.2631 gallons.
Centner	Bremen and Brunswick	117.5 pounds.
Do.	Darmstadt	110.24 pounds.
Do.	Denmark and Norway	110.11 pounds.
Do.	Nuremberg	112.43 pounds.
Do.	Prussia	113.44 pounds.

Do.	Sweden	93.7 pounds.
Do.	Vienna	123.5 pounds.
Do.	Zollverein	110.24 pounds.
Do.	Double or metric	220.46 pounds.
Chetvert	Russia	5.7748 bushels.
Chih	China	1.05 feet.
Cho	China	2.45 acres.
Coyan	Sarawak	3,098 pounds.
Do.	Siam (Koyan)	2,667 pounds.
Cuadra	Argentine Republic	4.2 acres.
Do.	Paraguay	78.9 yards.
Do.	Paraguay (square)	8.077 square feet.
Do.	Uruguay	Nearly 2 acres.
Cubic meter	Metric	35.3 cubic feet.
Cwt. (hundred weight)	British	112 pounds.
Dessiatine	Russia	2.6997 acres.
Do.	Spain	1.599 bushels.
Drachme	Greece	Half ounce.
Fanega (dry)	Central America	1.5745 bushels.
Do.	Chile	2.575 bushels.
Do.	Cuba	1.599 bushels.
Do.	Mexico	1.54728 bushels.
Do.	Morocco	Strike fanega, 70 pounds. full fanega, 118 pounds.
Do.	Uruguay (double)	7.776 bushels.
Do.	Uruguay (single)	3.888 bushels.
Do.	Venezuela	1.599 bushels.
Fanega (liquid)	Spain	16 gallons.
Feddan	Egypt	1.03 acres.
Frail (raisins)	Spain	50 pounds.
Frasco	Argentine Republic	2.5096 quarts.
Do.	Mexico	2.5 quarts.
Frasila	Zanzibar	35 pounds.
Fuder	Luxemburg	264.17 gallons.
Funt	Russia	0.9028 pounds.
Garnice	Russian Poland	0.88 gallon.
Gram	Metric	15.432 grains.
Hectare	Do.	2.471 acres.
Hectoliter:		
Dry	Do.	2.838 bushels.
Liquid	Do.	26.417 gallons.
Joch	Austria-Hungary	1.422 acres.
Ken	Japan	6 feet.
Kilogram (kilo)	Metric	2.2046 pounds.
Kilometer	Do.	0.621376 mile.
Kin	Japan	1.3227 pounds.
Klafter	Russia	216 cubic feet.
Koku	Japan	5.119 bushels.
Korree	Russia	3.5 bushels.
Kwan	Japan	8.267 pounds.
Last	Belgium and Holland	85.134 bushels.
Do.	England (dry malt)	82.52 bushels.
Do.	Germany	2 metric tons (4,480 pounds).
Do.	Prussia	112.29 bushels.
Do.	Russian Poland	11⅔ bushels.
Do.	Spain (salt)	4,760 pounds.
League (land)	Paraguay	4,633 acres.
Li	China	2,115 feet.
Liang	China	1.3156 ounces.
Libra (pound)	Argentine Republic	1.0127 pounds.
Do.	Central America	1.043 pounds.
Do.	Chile	1.014 pounds.
Do.	Cuba	1.0161 pounds.
Do.	Mexico	1.01465 pounds.
Do.	Peru	1.0143 pounds.
Do.	Portugal	1.011 pounds.
Do.	Spain	1.0144 pounds.
Do.	Uruguay	1.0143 pounds.
Do.	Venezuela	1.0161 pounds.
Liter (dry measure)	Metric	0.908 quarts.
Do. (liquid measure)	Do.	1.0567 quarts.
Livre (pound)	Greece	1.1 pounds.
Do.	Guiana	1.0791 pounds.
Load	England (timber)	Square, 50 cubic feet unhewn, 40 cubic feet; inch planks, 600 superficial feet.
Manzana	Costa Rica	1⅝ acres.
Marc	Bolivia	0.507 pounds.

Maund	India (Bombay)	28 pounds.
Meter	Metric	39.37 inches.
Mil	Denmark	4.68 miles.
Do.	Denmark (geographical)	4.61 miles.
Milla	Nicaragua and Honduras	1.1493 miles.
Morgen	Prussia	0.63 acre.
Momme	China	0.132 ounce.
Mou	China	0.1518 acre.
Oke	Egypt	2.7225 pounds.
Do.	Greece	2.84 pounds.
Do.	Hungary	3.0817 pounds.
Do.	Turkey	2.82838 pounds.
Do.	Hungary and Wallachia	2.5 pints.
Palm	Malta	490 pounds.
Picul	Egypt	21¼ inches.
Picul	Borneo and Celebes	135.64 pounds.
Do.	China, Japan and Sumatra	133⅓ pounds.
Do.	Java	135.1 pounds.
Do.	Philippine Islands	137.9 pounds.
Pie	Argentine Republic	0.9478 foot.
Do.	Spain	0.91407 foot.
Pik	Turkey	27.9 inches.
Pood	Russia	36.112 pounds.
Pund (pound)	Denmark and Sweden	1.102 pounds.
Quarter	Great Britain	8.252 bushels.
Do.	London (coal)	36 bushels.
Quintal	Argentine Republic	101.42 pounds.
Do.	Brazil	130.06 pounds.
Do.	Castile,* Chile, Mexico, & Peru.	101.61 pounds.
Do.	Greece	123.2 pounds.
Do.	Newfoundland (fish)	112 pounds.
Do.	Paraguay	100 pounds.
Do.	Syria	125 pounds.
Do.	Metric	220.46 pounds.
Ri	Japan	2.44 miles.
Rottle	Palestine	6 pounds.
Do.	Syria	5¾ pounds.
Sagene	Russia	7 feet.
Se	Japan	0.02451 acre.
Seer	India	1 pound 13 ounces.
Shaku	Japan	11.9305 inches.
Sheng	China	2.7354 gallons.
Sho	Japan	1.6 quarts.
Standard (St. Petersburg)	Lumber measure	165 cubic feet.
Stone	British	14 pounds.
Suerte	Uruguay	2,700 cuadras (see cuadra).
Sun	Japan	1.193 inches.
Tael	Cochin China	590.75 grains (troy).
Tan	Japan	0.25 acre.
To	Do.	2 pecks.
Tola	India	0.30 pounds.
Ton	Space measure	40 cubic feet.
Tonde (cereals)	Denmark	3.94783 bushels.
Tondeland	Do.	1.36 acres.
Tsubo	Japan	3.9537 sq. yards.
Tsun	China	1.41 inches.
Tunna	Sweden	4.5 bushels.
Tunnland	Do.	1.22 acres.
Vara	Argentine Republic	34.1208 inches.
Do.	Central America	33.874 inches.
Do.	Chile and Peru	33.367 inches.
Do.	Cuba	33.384 inches.
Do.	Curacao	33.375 inches.
Do.	Dominican Republic	0.914117 yard.
Do.	Mexico	33 inches.
Do.	Paraguay	34 inches.
Do.	Spain	0.914117 yard.
Do.	Venezuela	33.384 inches.
Vedro	Russia	2.707 gallons.
Vergees	Isle of Jersey	71.1 square rods.
Verst	Russia	0.663 mile.
Vlocka	Russian Poland	41.98 acres.

* Although the metric weights are used officially in Spain, the Castile quintal is employed in commerce in the Peninsula and colonies, save in Catalonia; the Catalan quintal equals 91.71 pounds.

Abbreviations for Units of Weight and Measure

Unit	Abbreviation	Unit	Abbreviation
acre	A.	kilogram	kg
are	a	kiloliter	kl
avoirdupois	av.	kilometer	km
barrel	bbl.	link	li.
board foot	bd. ft.	liquid	liq.
bushel	bu.	liter	l.
carat, metric	c	meter	m
centare	ca	metric ton	t
centigram	cg	micron	μ
centiliter	cl	mile	mi.
centimeter	cm	milligram	mg
chain	ch.	milliliter	ml
cubic centimeter	cm^3	millimeter	mm
cubic decimeter	dm^3	millimicron	mμ
cubic dekameter	dkm^3	minim	min. *or* ♏
cubic foot	cu. ft.	ounce	oz.
cubic hectometer	hm^3	ounce, apothecaries'	oz. ap. *or* ℥
cubic inch	cu. in.	ounce, avoirdupois	oz. av.
cubic kilometer	km^3	ounce, fluid	fl. oz.
cubic meter	m^3	ounce, troy	oz. t.
cubic mile	cu. mi.	peck	pk.
cubic millimeter	mm^3	pennyweight	dwt.
cubic yard	cu. yd.	pint	pt.
decigram	dg	pound	lb.
deciliter	dl	pound, apothecaries'	lb. ap.
decimeter	dm	pound, avoirdupois	lb. av.
decistere	ds	pound, troy	lb. t.
dekagram	dkg	quart	qt.
dekaliter	dkl	rod	rd.
dekameter	dkm	scruple, apothecaries'	s. ap. *or* ℈
dekastere	dks	square centimeter	cm^2
dram	dr.	square chain	sq. ch.
dram, apothecaries'	dr. ap. *or* ʒ	square decimeter	dm^2
dram, avoirdupois	dr. av.	square dekameter	dkm^2
dram, fluid	fl. dr.	square foot	sq. ft.
fathom	fath.	square hectometer	hm^2
foot	ft.	square inch	sq. in.
firkin	fir.	square kilometer	km^2
furlong	fur.	square meter	m^2
gallon	gal.	square mile	sq. mi.
grain	gr.	square millimeter	mm^2
gram	g	square rod	sq. rd.
hectare	ha	square yard	sq. yd.
hectogram	hg	stere	s
hectoliter	hl	ton	tn.
hectometer	hm	ton, metric	t
hogshead	hhd.	troy	t.
hundredweight	cwt.	yard	yd.
inch	in.		

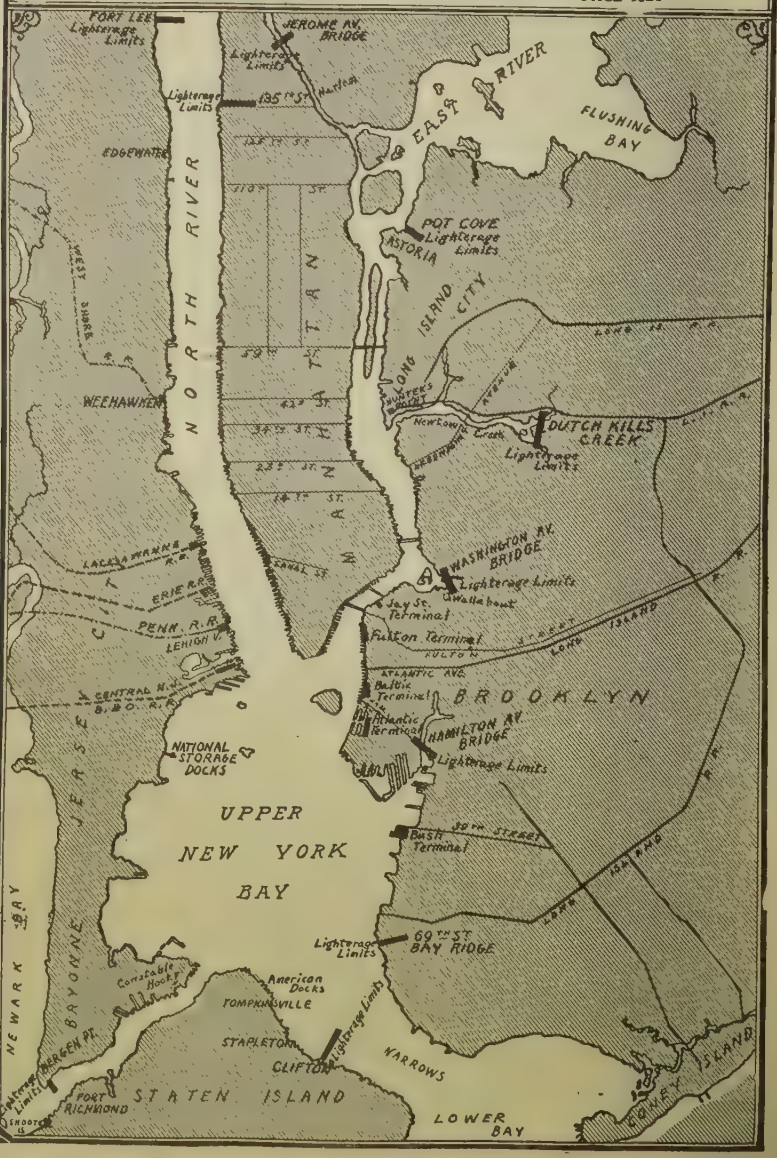
MAP OF

NEW YORK HARBOR

SHOWING THE

FREE LIGHTERAGE LIMITS FOR EXPORT FREIGHT

FOR RULES GOVERNING FREE LIGHTERAGE SEE PAGE 1521



NEW YORK

Many export shippers seem to be unaware of the "free lighterage" privilege which export freight, shipped in carload lots, enjoys. As a consequence of not seeing that their railroad billing to New York reads "lighterage free" many shippers have had to pay extra charges for cartage from the railroad to the steamship pier, which latter may be in Brooklyn or Hoboken, thus entailing extra ferriage also. The "lighterage free" clause entitles the shipper to free delivery of carload lots (with the exception of certain commodities such as bulk freight or shipments of an unusually heavy or bulky nature) alongside steamer or on steamer's dock at such piers as are usually employed by any of the

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Calendar showing picture of the Port of New York sent free on request

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ocean lines. Following are the regulations governing "free lighterage" at the port of New York:

When a carload shipment consists of a full carload and a part carload in excess thereof upon which the carload rate is applied as per Rule 5-C of Official Classification, the full carload and the part carload will be treated as one car.

The "free lighterage" limits extend from the Battery to 135th Street, on the North River (New York side), from Bergen Point, Shooters Island or Clifton to Fort Lee (on the Jersey side); on the East River, from the Battery to Jerome Avenue Bridge (New York side, and from Astoria to 69th Street, Bay Ridge) on the Brooklyn side. This territory takes in all the usual piers at which ocean steamers load or discharge.

There is no more frequent complaint made by export shippers than that of "excessive" transfer charges at the port of shipment or destination. In some cases these charges are almost as much as the ocean freight. This is particularly true of such ports as New York, where the topographical conditions make transfer charges unusually high. A glance at a map of the New York waterfront will show why transfer charges in New York are so high in comparison with other ports. From the furthest uptown railroad pier on the North River at which export freight is delivered, to the Bush Terminal in Brooklyn, for instance, where many freight steamship lines have their piers, is nine miles, of which six miles are through badly congested streets, and three miles by an infrequent ferry service, on which the tariff for trucks is very high. Whereas the majority of the transatlantic passenger lines load at North River piers or in Hoboken, the steamers that depend almost entirely on freight traffic load in Brooklyn, anywhere from the Bush Terminal to Greenpoint, a distance of eight miles. Others again load in Jersey City and Hoboken. This means that all small lots of freight must stand the expense of truckage and ferriage; larger or carload lots being usually lightered. In many cases trucks can only get a load one way, which means that they have to charge enough, including ferriage both ways, to pay for their time, and so forth. Cartage charges on export shipments taken from one pier south of 14th Street to another pier south of 14th Street, on Manhattan Island, are less than on shipments moved from south of 14th Street to a pier north of 14th Street or to Jersey City, Brooklyn or Hoboken, while on goods that have to be trucked to Greenpoint or to a pier south of 39th Street, Brooklyn, the charges are still greater. Out of town export shippers should therefore consign their goods to the railroad pier nearest that of the outgoing steamer, other things being equal.

The straight waterfront in Greater New York is 555 miles. The straight waterfront in New Jersey is 193 miles. Total waterfront (straight) in port of New York is 748 miles. In Greater New York 224 miles of wharfage has been developed from a straight waterfront of 100 miles. In New Jersey 133 miles of wharfage has been developed out of a straight waterfront of 20 miles. Total, 357 miles of wharfage has

FOR SPECIAL EXPORT INFORMATION

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been developed in the port of New York out of a straight waterfront of 120 miles. The city of New York has developed 53 miles of wharfage room; including 232 city-owned piers.

The port is served by the Baltimore & Ohio; Central R. R. of New Jersey; Delaware, Lackawanna & Western; Erie R. R.; Lehigh Valley; Long Island; New York Central System; New York, New Haven & Hartford; New York, Ontario & Western; New York, Susquehanna & Western; Pennsylvania System; West Shore R. R.

Free Lighterage: On carload eastbound "lighterage free" freight, two free export lighterage deliveries will be made of each individual consignment on which charges are assessed at the carload rate, in such quantity as the consignee may direct, whether the consignment separately occupies a car or is loaded with other consignments in one car. The exporter has the right to elect which deliveries, if ordered on the same date, shall constitute free delivery. Any additional lighterage delivery of part of the same consignment from the same car will be charged for at the rate of three (3) cents per hundred pounds, with a minimum of $7.56 for each such additional lighterage delivery. The above charges will be in addition to the regular freight charges.

The free lighterage privilege is incorporated in the tariffs of all trunk lines entering New York, but applies *only to eastbound freight for export.* Therefore traffic originating on the N. Y., N. H. & H. or connecting carriers is subject to circular F-600, as follows:

"There are no rates published by the N. Y., N. H. & H. R. R. or by other railroads for routing—connection with our lines to New York harbor points, known as 'lighterage free' rates."

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The following is a directory of the piers in New York harbor, giving the number and location.

HUDSON RIVER, MANHATTAN.

Pier A	Battery Place
Pier 1 (new)	
Pier 1 (old)	
Pier 2	
Pier 3	
Pier 4	
Pier 5	
Pier 6	
Pier 7	
Pier 8	Rector St.
Pier 9	Carlisle St.
Pier 10	Albany St.
Pier 11	Cedar St.
Pier 13	
Pier 14	Fulton St.
Pier 15	Vesey St.
Pier 16	
Pier 17	Park Place
Pier 18	Murray St.
Pier 19	Warren St.
Pier 20	
Pier 21	Duane St.
Pier 22	Jay St.
Pier 23	
Pier 24	Franklin St.
Pier 25	North Moore St.
Pier 26	Beach St.
Pier 27	Hubert St.
Pier 28	Laight St.
Pier 29	Vestry St.
Pier 30	Desbrosses St.
Pier 31	Watts St.
Pier 32	Canal St.
Pier 33	
Pier 34	
Pier 35	Spring St.
Pier 36	Charlton St.
Pier 37	
Pier 38	King St.
Pier 39	West Houston St.
Pier 40	Clarkson St.
Pier 41	Leroy St.
Pier 42	Morton St.
Pier 43	Barrow St.
Pier 44	
Pier 45	West 10th St.
Pier 46	Charles St.
Pier 47	Perry St.
Pier 48	West 11th St.
Pier 49	Bank St.
Pier 50	Bethune St.
Pier 51	Jane St.
Pier 52	Gansevoort St.
Gansevoort St. pier, south.	
Gansevoort St. pier, middle.	
Gansevoort St. pier, north.	
Pier 53	Bloomfield St.
Pier 54	West 13th St.
Pier 56	West 14th St.
Pier 57	West 15th St.
Pier 58	West 16th St.
Pier 59	West 18th St.
Pier 60	West 19th St.
Pier 61	West 21st St.
Pier 62	West 22d St.
Pier 63	
Pier 64	West 24th St.
Pier 65	West 25th St.
Car transfer slip	West 26th St.
Pier 66	
Car transfer slip	West 27th St.
Pier 67	
Car transfer slip	West 28th St.
Pier 68	
Pier 69	West 29th St.
Pier 70	West 30th St.
Pier 71	West 31st St.
Pier 72	West 32d St.
Car transfer slip	West 33d St.
Pier 73	
Pier 74	West 34th St.
Pier 75	West 35th St.
Pier 76	West 36th St.
Pier 77	West 37th St.
Car transfer slip	
Pier 78	West 38th St.
Pier 79	West 39th St.
Pier 80	West 40th St.
Pier 81	West 41st St.
Coal dock	
Pier 83	West 43d St.

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Pier 84.....West 44th St.....
Pier 85.....
Pier 86.....West 46th St.....
Pier 87.....West 47th St.....
Pier 88.....West 48th St.....
Pier 89.....West 49th St.....
Pier 90.....West 50th St.....
Pier 91.....West 51st St.....
Pier 92.....West 52d St.....
Canal basin .....West 52d to 54th Sts.
Pier 94.....West 54th St.....
Pier 95.....West 55th St.....
Pier 96.....West 56th St.....
Pier 97.....West 57th St.....
Pier 98.....West 58th St.....
Pier 99.....West 59th St.....
Pier 99B .....West 63d St.....
Pier 99D .....West 64th St.....
Pier 99E .....West 65th St.....
Pier 99F .....West 66th St.....
Pier 99G .....West 67th St.....
Car transfer slip...West 68th to 69th Sts.
Pier 99H.....West 69th to 70th Sts.
Bulkhead wharf....West 70th to 72d Sts.
Pier.....West 79th St.....
Pier.....West 80th St.....
Pier.....West 96th St.....
Pier.....West 97th St.....
Pier.....West 129th St.....
Pier.....West 131st St.....
Pier.....West 132d St.....
Pier.....West 133d St.....
Pier.....West 134th St.....
Pier.....West 135th St.....

EAST RIVER, MANHATTAN.

Pier 4.....Broad St.....
Pier 5.....Coenties Slip.....
Pier 6.....
Pier 7.....
Pier 8.....Cuylers Alley.....
Pier 9.....Old Slip.....
Pier 10.....
Pier 11.....Jones Lane.....
Pier 12.....Wall St.....
Pier 13.....Pine St.....
Pier 14.....Maiden Lane.....
Pier 15.....Fletcher St.....
Pier 16.....Fulton St.....
Pier 17.....
Pier 18.....Beekman St.....
Pier 19.....Peck Slip.....
Pier 20.....
Pier 21.....Dover St.....
Brooklyn Bridge Pier.....Roosevelt St.....
Pier 22.....James Slip.....
Pier 25.....Oliver St.....
Pier 26.....Catherine Slip....
Pier 27.....
Pier 28.....Market Slip.....
Pier 29.....
Pier 30.....
Pier 31.....Pike Slip.....
Pier 32.....Pike Slip.....
Pier 33.....Rutgers Slip.....
Pier 34.....
Pier 45 (old).....Jefferson St. West.
Pier 36.....
Pier 37.....Clinton St.....
Pier 38.....Montgomery St....
Pier 39.....Montgomery St....
Pier 40.....Gouverneur Slip..
Pier 41.....
Pier 42.....
Pier 43.....
Pier 44.....Jackson St.....
Pier 45.....
Pier 55 (old).....Grand St.....
Pier 56 (old).....Broome St.....
Pier 47.....Delancey St.....
Pier 48.....
Pier 50.....Rivington St.....
Pier 51.....Rivington to Stanton Sts.
Pier 52.....Stanton St.....
Pier 53.....
Pier 54.....

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Pier 55.....East 3d St.....
Pier 56.....East 4th St.....
Pier 57.....East 5th St.....
Pier 58.....East 6th St.....
Pier 59.....East 7th St.....
Pier 60.....East 8th St.....
Pier 61.....East 9th St.....
Pier 62.....East 10th St.....
Pier 70 (old).....East 11th St.....
Pier 64.....East 12th St.....
Pier 72 (old).....East 13th St.....
Pier 66.....East 18th St.....
Pier 67.....East 19th St.....
Pier 68.....East 20th St.....
Pier 69.....East 21st St.....
Pier 70.....East 22d St.....
Pier 72.....East 24th St.....
Pier 73.....East 25th St.....
Pier 74.....East 26th St.....
Pier 76.....East 28th St.....
Pier 77.....East 29th St.....
Pier 78.....East 30th St.....
Pier 79.....East 31st St.....
Pier 80.....East 32d St.....
Pier 81.....East 33d St.....
Pier 84..... do .....
Pier 85.....East 35th St.....
Pier 86.....East 36th St.....
Pier 87.....East 37th St.....
Pier 88.....East 38th St.....
Pier 89.....East 39th St.....

EAST RIVER, BROOKLYN.

North of Brooklyn Bridge.

Pier 3.....Brooklyn Bridge to Main St.
Pier 2.....
Pier 1.....
Municipal Bulkhead.Washington St....
Pier.....Adams St.....
Bulkhead.....Adams to Jay St...
Pier.....Jay St.....
Pier.....
Bulkhead.....Jay to Gold Sts....
Municipal pier.....Gold St.....
Pier.....Hudson St.....
United States navy yard.....Wallabout Basin..
Municipal pier 5.....
Municipal pier 4.....
Municipal pier 3.....
Municipal pier 2.....
Municipal pier 1.....
Municipal pier.....South 5th St.....
Pier.....
Pier.....South 3d St.....
Pier.....South 2d St.....
Pier.....South 1st St.....
Pier.....North 2d St.....
Pier.....North 3d St.....
Pier.....North 4th St.....
Pier.....North 4th St.....
Pier.....North 4th St.....
Pier.....North 5th St.....
Pier.....North 5th to 6th Sts.
Pier.....North 6th St.....
Pier.....North 7th St.....
Pier.....North 8th St.....
Pier.....North 9th St.....
Pier.....North 10th St.....
Pier.....
Pier.....North 11th St.....
Pier.....North 12th St.....
Pier.....Quay St.....
Pier.....Oak St.....
Municipal pier.....Noble St.....
Municipal pier.....Whale Creek.....
Pier.....Kent St.....
Pier.....Java St.....
Pier.....India St.....
Pier.....Huron St.....
Pier.....Green St.....
Pier.....Freeman St.....
Pier.....Eagle St.....
Pier.....Dupont St.....
Pier.....West St.....

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Jewell Mill pier....Fulton St.....
Pier 4.....Poplar St.....
Pier 5.....Middagh St.....
Pier 6.....Cranberry St.....
Pier 7.....Orange St.....
Pier 8.....Pineapple St.....
Pier 9.....
Pier 10.....Clark to Pierrepont Sts.
Pier 11.....
Pier 12.....Pierrepont St.....
Car transfer slip...Montague St.....
Pier 15.....
Pier 16.....Grace St.....
Pier 17.....Joralemon St.....
Pier 18.....
Pier 19.....State St.....
Pier 22.....Pacific St.....
Pier 23.....
Pier 24.....Amity St.....
Pier 26.....Congress St.....
Pier 27.....Baltic St.....
Car transfer slip.....
Pier 29.....Harrison St.....
Pier 30.....Irving St.....
Pier 32.....Degraw St.....
Pier 33.....Atlantic Basin....
Pier 34..... do .....
Pier 35..... do .....
Pier 36..... do .....
Pier 37..... do .....
Pier 38..... do .....
Car transfer bridge..... do .....
Pier 39.....Red Hook.....
Pier 40..... do .....
Pier 41..... do .....
Marine ways..... do .....
Pier 45..... do .....
Pier 46..... do .....
Pier 46A .....Erie Basin.....
Pier 47..... do .....
Pier 48..... do .....
Pier 49..... do .....
Pier 50..... do .....
Dry dock..... do .....
Pier 51..... do .....
Dry dock..... do .....
Gowanus Basin 17th to 18th Sts.....
Pier.....
Do.....20th to 21st Sts...
Do.....23d St.....
Do.....23d to 24th Sts....
Do.....25th to 26th Sts...
Do.....26th to 27th Sts...
Do.....27th St.....
Municipal pier .....29th St.....
Do.....30th St.....
Do.....31st St.....
Do.....33d St.....
Do.....35th St.....
Ferry slip.....39th St.....
Bush pier 7.....40th St.....
Bush pier 6.....42d St.....
Bush pier 5.....44th St.....
Bush pier 4.....45th St.....
Bush pier 3.....47th St.....
Bush pier 2.....49th St.....
Bush pier 1.....50th St.....
Pier.....51st St.....
Do.....52d St.....
Do.....53d St.....
Do.....54th St.....
Do.....55th St.....
Dry dock.....56th St.....
Do.....57th St.....
Do.....58th St.....
Do.....59th St.....
Do.....60th St.....
Do.....62d St.....
Do.....63d St.....
Do.....64th St.....
Car transfer bridges.....65th St.....
Do.....66th St.....
Municipal pier.....Bay Ridge Ave....

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The information, as presented, is supplied by the steamship companies. For additional information regarding the services indicated by a ★ refer to the Alphabetical Index of Advertisers. Full information as to the commercial and credit standing of the ★ services will be supplied on written request.

Admiral-Oriental Line, 32 Broadway, New York. See under Seattle.

★ **Aluminum Line** (W. R. Grace & Co.), 10 Hanover Square, New York. See under Mobile, New Orleans and Port Arthur.

★ **American & African Steamship Line** .....26 Beaver St.
(Norton, Lilly & Co.)
Africa (East Coast), Africa (South Coast), Africa (West Coast).

★ **American & Australian Line** (Norton, Lilly & Co.), 26 Beaver St., New York. Freight service from New York for Australia, New Zealand; and (via Auckland/Sydney) for Fiji Islands, New Guinea, New Hebrides, Samoa, Society Islands.

★ **American & Cuban Steamship Line, Inc.** .....39 Cortlandt St.
Cuba.

★ **American & Indian Line** (Norton, Lilly & Co.), 26 Beaver St., New York. Freight and passenger service, from New York for Aden, Egypt, India, and (via Aden) for Africa (East Coast), Anglo-Egyptian Sudan, Tanganyika. See also under Philadelphia.

★ **American & Manchurian Line** (Norton, Lilly Co.), 26 Beaver St., New York. Freight service, from New York for China, East Indies, Japan, Philippines; and (via Singapore/Hongkong) for French Indo-China. See also under Hampton Roads.

★ **American & Oriental Line.** (See Bank Line).

★ **American Diamond Line** (Black Diamond S. S. Corp.), 67 Exchange Place, New York. Freight services, from New York for Belgium and Holland; and (via direct ports) for Austria, Denmark, Egypt, Esthonia, Finland, France, Greece, Norway, Portugal, Spain, Sweden.

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American-Hawaiian Line .....10 Bridge Street.
Hawaiian Islands.

American India Line (Roosevelt S. S. Co., Inc.), 44 Beaver St., New York. Freight service, from New York for Egypt and India; (via Suez) for Aden; and (via Calcutta) for Mauritius, Africa (East Coast).

★ **American-Levant Line** .....25 Broadway.
(Cunard Steamship Co., Ltd.)
Cyprus, Egypt, Greece, Italy, Palestine, Spain, Turkey.

American Line .....1 Broadway.
(International Mercantile Marine.)
Austria, Norway.

★ **American-Mediterranean-Levant Line,**
26 Beaver Street and 81 New Street.
(Norton, Lilly & Co. and Ellerman's Wilson Lines, N. Y., Inc.)
Bulgaria, Egypt, Greece, Roumania, Turkey.

★ **American Merchant Lines** .....17 Battery Place.
(J. H. Winchester & Co., Inc.)
United Kingdom.

★ **American Scantic Line** .....5 Broadway.
(Moore & McCormack Co., Inc.)
Denmark, Finland, Sweden.

★ **American South African Line Inc.** (39 Cortlandt St.), New York. Freight service, from New York for Africa (South Coast).

★ **American West African Line** (A. H. Bull & Co.), 40 West St., New York. Freight and mail service, with limited passenger accommodations from New York for Africa (West Coast), Azores. See also under Boston, Jacksonville, New Orleans, Pensacola, Port Arthur.

★ **Anchor Line** .....25 Broadway.
(The Cunard Steamship Co., Ltd.)
Spain, United Kingdom.

★ **Atlantic Navigation Corp.** .....17 Battery Place.
Cuba, Jamaica.

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(Norton, Lilly & Co.)
China, East Indies, Japan, Philippines.

Atlantic Transport Line .....1 Broadway.
(International Mercantile Marine.)
Palestine, Poland, Roumania, Spain, Turkey, United Kingdom.

★ **Daniel Bacon** .....26 Beaver St.
See Elder Dempster & Co., Ltd.

Baltic American Line .....8 Bridge St.
(The East Asiatic Co., Inc.)
Esthonia, Latvia, Poland, Sweden.

Baltimore Steamship Co. .....11 Broadway.
United Kingdom.

★ **Bank Line** (Boyd, Weir & Sewall, Inc.), 24 State St., New York. Freight services, from New York for China, East Indies, Japan, Philippines.

★ **Barber Line** .....17 Battery Place.
(Barber Steamship Lines, Inc.)
Argentine, China, East Indies, Japan, Philippines, Uruguay.

★ **Barber Steamship Lines, Inc.** .....17 Battery Place.
See Barber Line, Clan Line Steamers, Ltd., Osaka Shosen Kaisha, Union-Castle Line, Union Clan Line.

★ **Belgian Line** .....10 Pearl St.
(Lloyd Royal Belge.)
Belgium, France.

★ **Bermuda & West India S. S. Co.** (Furness, Withy & Co., Ltd.), 34 Whitehall St., New York. Freight, mail and passenger service, from New York, for Barbados, Guadeloupe, Leeward Islands and Windward Islands.

Bibby-Henderson Line .....17 Battery Place, New York.
(Bowring & Co.)
India.

★ **Black Diamond S. S. Corp.** .....67 Exchange Place.
See American Diamond Line.

★ **Bliss, Dallett & Co.** .....82 Wall St.
See Red "D" Line, Scandella Line.

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See Booth Line, Booth Steamship Co., Ltd.

★ **Booth Steamship Co., Ltd.** .....17 Battery Place.
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Brazil, Peru.

Bowring & Co. .....17 Battery Place.
See Bibby-Henderson Line, Red Cross Line.

Bristol City Line .....25 Broadway, New York.
(Charles Hill & Sons.)
United Kingdom.

★ **A. H. Bull & Co.** .....40 West St.
See American South African Line, American West African Line, Bull Insular Line, Bull West African Line.

★ **Bull Insular Line** .....40 West St.
(A. H. Bull & Co.)
Dominican Republic, Porto Rico, Virgin Islands.

★ **Bull West African Line** .....40 West St.
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See Blue Funnel Line.

★ **Clyde Santo Domingo Line** .....25 Broadway.
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Dominican Republic, Turks Islands.

★ **Colombian Line** .....17 Battery Place.
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(Funch, Edye & Co., Inc.)
Australia, New Zealand.

★ **Compagnie Francaise de Navigation a Vapeur Cyprien Fabre** 17 State St.
(James W. Elwell & Co., Inc.)
See Fabre Line.

★ **Compagnie Generale Transatlantique** .....19 State St.
See Compagnie Transatlantique Belge, French Line.

★ **Compania Sud Americana de Vapores** .....25 Broad St.
(Wessel, Duval & Co.)
Chile, Ecuador, Panama, Peru.

Compania Trasatlantica .....Pier 8, East River, New York.
(Luis Llansó.)
Africa (North Coast), Africa (West Coast), Spain.

★ **Cosmopolitan Shipping Co., Inc.** .....42 Broadway.
See American France Line.

★ **Cosulich Line** .....17 Battery Place.
(Phelps Bros. & Co.)
Aden, Africa (East Coast), Africa (North Coast), Albania, Armenia, Bulgaria, China, East Indies, Egypt, Georgia, Greece, India, Italy, Jugoslavia, Malta, Palestine, Roumania, Turkey, Ukrainia.

★ **Cunard Line** .....25 Broadway.
(Cunard & Anchor S. S. Lines.)
France, Germany, Spain, United Kingdom.

★ **Cunard Steam Ship Co., Ltd.** .....25 Broadway.
See American-Levant Line, Anchor Line, Cunard Line.

Dollar Line .....25 Broadway.
(Dollar Steamship Lines.)
China, East Indies, India, Japan, Philippines.

Dollar Steamship Lines .....25 Broadway.
See Dollar Line.

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East Asiatic Co., Inc. .....8 Bridge St.
See Baltic American Line.

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★ **Elder, Dempster & Co., Ltd.** (Daniel Bacon), 26 Beaver St., New York. Freight and mail service, from New York for Africa (West Coast), Canary Islands, Madeira.

★ **Ellerman & Bucknall Steamship Co., Ltd.** .....26 Beaver St.
(Norton, Lilly & Co.)

Ellerman's Phoenix Line .....26 Broadway.
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Belgium, Bulgaria, Roumania.

Ellerman's Wilson Line .....26 Broadway.
(Ellerman's Wilson Line, N. Y., Inc.)
Denmark, Egypt, Esthonia, Finland, India, Latvia, Norway, Poland, Sweden, United Kingdom.

Ellerman's Wilson Line, N. Y., Inc. .....26 Broadway.
See American-Mediterranean-Levant Line, Ellerman's Phoenix Line, Ellerman's Wilson Line.

★ **James W. Elwell & Co., Inc.** .....17 State St.
Compagnie Francaise de Navigation a Vapeur Cyprien Fabre, Fabre Line.

★ **Export Steamship Corp.** .....25 Broadway.
See American Export Line.

★ **Export Transportation Co., Inc.** .....42 Broadway.
See Oriole Line.

★ **Fabre Line** .....17 State St.
(James W. Elwell & Co., Inc.)
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Funch, Edye & Co., Inc. .....25 Broadway.
See American & Indian Line, Blue Funnel Line, Booth Line, China Mutual Steam Navigation Co., Ltd., Commonwealth & Dominion Line, Ltd., Cunard Rotterdam Service, Funch-Edye African Service, Java-New York Line, Ocean Steamship Co., Ltd., Royal Holland Lloyd, Royal Netherlands West India Mail Line, Scandinavian-American Line.

★ **Furness-Bermuda Line** .....34 Whitehall St.
(Furness, Withy & Co., Ltd.)
Bermuda.

★ **Furness Lines** .....34 Whitehall St.
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Egypt, France, India, Italy, Portugal, Spain, United Kingdom.

★ **Furness, Withy & Co., Ltd.** .....34 Whitehall St.
See Furness-Bermuda Line, Furness-Prince Line, Lloyd Sabaudo, Prince Line, Quebec Steamship Co., Swedish-American-Mexico Line, Transatlantic Steamship Co., Trinidad Line.

★ **Garcia & Diaz** .....17 Battery Place.
See Garcia & Diaz Line, Spanish-American Line, Ybarra Line.

★ **Garcia & Diaz Line** (Garcia & Diaz), 17 Battery Place, New York. Freight service, from New York for Brazil, Portugal.

★ **Grace Line** .....10 Hanover Square.
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Greek Line .....20 Pearl Street.
(National Steam Navigation Co., Ltd., of Greece.)
Greece.

★ **Hamburg-American Line** .....26 Broadway.
(United American Lines, Inc.)
See United American Lines.

Charles Hill & Sons .....25 Broadway.
See Bristol City Line.

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See Houston—I. F. C. Line.

★ **Houston—I. F. C. Line** .....44 Whitehall St.
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See American Line, Atlantic Transport Line, Red Star Line, White Star Line.

★ **Isthmian Lines** .....26 Beaver St.
(Norton, Lilly & Co.)
France, India, Italy.

★ **Isthmian S. S. Lines** .....39 Cortlandt St.
Africa (East Coast), Africa (South Coast), Hawaiian Islands.

★ **Isthmian S. S. Lines (N. Y. S. A. Line)** .....39 Cortlandt St.
Chile, Colombia, Peru.

★ **Italia-America Shipping Corp.** .....1 State St.
See Italian Line.

★ **Italian Line** .....1 State St.
(Italia-America Shipping Corp.)
Aden, Africa (North Coast), Bulgaria, Cyprus, Egypt, Italy, Roumania.

Java-New York Line .....25 Broadway.
(Funch, Edye & Co., Inc.)
East Indies.

"K" Line .....17 Battery Place.
(U. S. Navigation Co.)
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Kawasaki-Roosevelt Line (Kerr S. S. Co., Inc.), 44 Beaver St., New York. Freight services for China, Japan.

Kerr Steamship Co., Inc. .....44 Beaver Street.
See Kerr Line, Wilhelmsen Line.

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Arthur R. Lewis .....39 Cortlandt Street.
See United States & Brazil S. S. Line.

★ **Linea Sud Americana** (Garcia & Diaz), 17 Battery Place, New York. Freight service, for Argentine Republic.

Luis Llanso .....Pier 8, East River.
See Compania Trasatlantica.

★ **Lloyd Brasileiro** .....44 Whitehall Street.
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Freight and mail service from New York; direct sailings for Brazil.

Lloyd Royal Belge .....10 Pearl Street.
See Belgian Line.

★ **Lloyd Sabaudo** .....34 Whitehall St.
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Italy.

Luckenbach Line .....44 Whitehall Street.
(Luckenbach S. S. Co., Inc.)
Freight services from New York; intercoastal and for Hawaiian Islands.

Luckenbach S. S. Co., Inc. .....44 Whitehall Street.
See Luckenbach Line.

McDonnell & Truda .....5 State Street.
See Societa Nazionale di Navigazione, Transatlantica Italiana.

Moore & McCormack Co., Inc. .....5 Broadway.
See Commercial Baltic Line, Commercial European Line, Coast to Coast Service.

★ **Munson Line** .....67 Wall St.
(Munson Steamship Co.)
Argentine, Bahamas, Brazil, Cuba, Mexico, Uruguay.

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See Italian Line.

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★ **New York & Cuba Mail S. S. Co.** .....Foot of Wall Street.
See Ward Line.

★ **New York & Porto Rico S. S. Co.** .....25 Broadway.
Porto Rico.

★ **New York & South America Line** .....50 Trinity Place.
See Isthmian S. S. Lines (N. Y. S. A. Line).

Nippon Yusen Kaisha .....10 Bridge St.
China, Japan.

★ **North German Lloyd** .....32 Broadway.
Denmark, Egypt, Esthonia, Finland, Latvia, Palestine.

★ **Norton, Lilly & Co.** .....26 Beaver St.
See American & African Steamship Line, American & Australian Line, American & Indian Line, American & Manchurian Line, American-Mediterranean-Levant Line, Atlantic-Gulf-Far East Line, Chargeurs Reunis, Compagnie de Navigacion Sud Atlantique, Ellerman & Bucknall Steamship Co., Ltd., Ellerman's Wilson Line Pacific-U. K.-Continent Service, Gulf-Cuban Line, Isthmian Lines Mediterranean Service, Isthmian Steamship Lines Pacific-U. K. Service, Norton Line, Panama-Far East Line, Societe Generale de Transports Maritimes a Vapeur.

★ **Norton Line** .....26 Beaver St.
(Norton, Lilly & Co.)
Argentine, Brazil, Uruguay.

Norwegian-American Line .....10 Bridge Street.
(Norwegian-American Line, Agency, Inc.)
Norway.

Ocean Steamship Co., Ltd. .....25 Broadway, New York.
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Ocean Transportation Corp. .....25 Beaver St., New York.
Portugal, Spain.

Oceanic S. S. Co. .....17 Battery Place.
See H. E. Burnett.

Oriole Line .....45 Broadway.
(Export Transportation Co., Inc.)
United Kingdom.

★ **Osaka Shosen Kaisha** .....17 Battery Place.
(Barber Steamship Lines, Inc.)
China, Japan.

★ **Pacific Line** .....26 Broadway.
(Sanderson & Son, Inc.)
Chile, Colombia, Costa Rica, Cuba, Ecuador, Guatemala, Honduras, Nicaragua, Panama, Peru, Salvador.

★ **Pacific Steam Navigation Co.** .....26 Broadway.
(Sanderson & Son, Inc.)
See Pacific Line.

★ **Panama-Far East Line** .....26 Beaver St.
(Norton, Lilly & Co.)
Japan.

Panama Mail S. S. Co., 10 Hanover Square, New York. Freight and passenger service, from New York for Guatemala, Mexico, Nicaragua, Panama, Salvador. See also under Los Angeles and San Francisco.

★ **Panama Railroad Steamship Line** .....24 State St.
Chile, Colombia, Costa Rica, Ecuador, Haiti, Honduras, Mexico, Nicaragua, Panama, Peru, Salvador.

Peirce Bros., Inc. .....17 Battery Place.
See Peirce Line, Sicula Americana S. S. Co.

Peirce Line .....17 Battery Place.
(Peirce Bros., Inc.)
Italy.

★ **Phelps Bros. & Co.** .....17 Battery Place.
See Cosulich Line.

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See under Baltimore.

★ Prince Line .....34 Whitehall St.
(Furness, Withy & Co., Ltd.)
Africa (East Coast), Africa (South Coast), Africa (West Coast), Argentine, Brazil, China, Japan, Uruguay.

Red Cross Line .....17 Battery Place, New York.
(Bowring & Co.)
Newfoundland.

★ Red "D" Line .....82 Wall St.
(Bliss, Dallett & Co.)
Dutch West Indies, Porto Rico, Venezuela.

Red Star Line .....1 Broadway.
(International Mercantile Marine.)
Africa (North Coast), Austria, Belgium, France, Germany, Norway, Palestine, Poland, Sweden.

Royal Holland Lloyd .....25 Broadway.
(Funch, Edye & Co., Inc.)
Holland.

Royal Netherlands West India Mail Line ..25 Broadway, New York.
(Funch, Edye & Co., Inc.)
Dutch Guiana, Dutch West Indies, Haiti, Venezuela.

★ Sanderson & Son, Inc. .....26 Broadway.
See Pacific Line, Pacific Steam Navigation Co., Royal Mail Steam Packet Co.

★ Sandstrom Line (J. H. Graves & Co.), 44 Whitehall St., New York. Freight service, for Brazil.

★ Scandella Line .....82 Wall St.
(Bliss, Dallett & Co.)
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Scandinavian-American Line .....25 Broadway, New York.
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Italy.

Societa Nazionale di Navigazione .....5 State Street.
(McDonnell & Truda.)
Italy.

★ South American Steamship Co. .....25 Broad St.
(Wessel, Duval & Co.)
See Compania sud Americana de Vapores.

★ Spanish-American Line (Garcia & Diaz), 17 Battery Place, New York. Freight service, from New York, for Africa (North Coast), Spain. See also under Philadelphia.

★ Swedish-American-Mexico Line .....34 Whitehall St.
(Furness, Withy & Co., Ltd.)
Finland, Sweden.

Toyo Kisen Kaisha .....165 Broadway.
(Oriental Steamship Co.)
China, Japan.

★ Transatlantic Steamship Co. .....34 Whitehall St.
(Furness, Withy & Co., Ltd.)
Sweden.

Transatlantica Italiana .....5 State St., New York.
(McDonnell & Truda.)
Italy.

★ Transmarine Lines .....5 Nassau St.
Hawaiian Islands, Inter-coastal Services.

★ Trinidad Line .....34 Whitehall St.
(Furness, Withy & Co., Ltd.)
British Guiana, Trinidad, Venezuela, Windward Islands.

★ Union-Clan Line .....17 Battery Place.
(Barber Steamship Lines, Inc.)
Africa (East Coast), Africa (South Coast), Africa (West Coast).

F. Wm. Gertzen, Pres. Harry N. Kerer, Treas. R. A. Gertzen, Sec'y

Telephone WHITEHALL 9250 **GERTZEN, KERER CO., Inc.** Notary Public U. S. Customs Notary

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4 STONE STREET NEW YORK

Correspondents in all parts of the world Cable address: "GERTZENCO" A.B.C. No. 5 Code

★ **United American Lines, Inc.** .....26 Broadway.
Austria, Denmark, Esthonia, Finland, Germany, Hawaiian Islands, Latvia, Norway, Palestine, Poland, Russia, Spain, Sweden.

★ **United Fruit Co. Steamship Service** .....17 Battery Place.
(United Fruit Co.)
British Honduras, Chile, Colombia, Costa Rica, Cuba, Ecuador, Guatemala, Honduras, Jamaica, Mexico, Nicaragua, Panama, Peru, Salvador.

U. S. & Australasia Line .....10 Bridge St., New York.
(U. S. & Australasia Lines, Inc.)
Australia, New Zealand, Samoa.

★ **United States Lines** .....45 Broadway.
Denmark, Egypt, Finland, France, Germany, Italy, Latvia, Norway, Poland, Portugal, United Kingdom.

United States Navigation Co., Inc. .....17 Battery Place.

★ **Ward Line** .....Foot of Wall St.
(New York & Cuba Mail S. S. Co.)
Cuba, Mexico.

★ **Wessel, Duval & Co.** .....25 Broad St.
See Compania sud Americana de Vapores, South American S.S. Co., West Coast Line.

★ **West Coast Line** .....25 Broad St.
(Wessel, Duval & Co.)
Chile, Peru.

White Star Line .....1 Broadway.
(International Mercantile Marine.)
Falkland Islands, France, Germany, Portugal, Roumania, Russia, Spain, Sweden, Turkey, United Kingdom.

Wilhelmsen Line .....44 Beaver Street.
(Kerr S. S. Co.)
Brazil, Uruguay.

Williams Line .....11 Moore Street.
(Williams S. S. Co.)
Hawaiian Islands and Intercoastal Services.

AMERICAN FOREIGN SERVICE CORPORATION
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Foreign Freight Contractors **Forwarding Agents**
Customs Brokers
Representatives throughout the world

116 BROAD STREET **NEW YORK, N. Y.**
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Wilson-Furness Line .....10 Broadway.
(Ellerman's Wilson Line, N. Y., Inc.)
United Kingdom.

★ Ybarra Line (Garcia & Diaz), 17 Battery Place, New York. Freight service, from New York, for France, Italy, Spain.

Norton, Lilly & Co., 26 Beaver Street NEW YORK CITY, N. Y.

WITH BRANCH OFFICES AT

Boston, Mass. Philadelphia, Pa. Baltimore, Md.
Norfolk, Va. Newport News, Va. Mobile, Ala.
New Orleans, La. San Diego, Cal. Los Angeles, Cal.
San Francisco, Cal. Portland, Ore. Seattle, Wash.
Chicago, Ill. Pittsburgh, Pa. Cristobal, C. Z. Balboa, C. Z.

General Agents for Steamship Lines from North Atlantic, South Atlantic, Gulf and Pacific Coast Ports of the United States to EUROPE, ASIA, AFRICA, AUSTRALIA, NEW ZEALAND, SOUTH AMERICA, CUBA, the MEDITERRANEAN and LEVANT. Also General Forwarders

See Alphabetical Index of Advertisers

BALTIMORE

Baltimore harbor comprises 127 miles of deep-water frontage, 45 miles of which are developed with waterfront warehouse space of 1,120,622 square feet, covered pier space of 1,484,132 square feet, open pier space of 921,048 square feet, and a terminal storage capacity of 1,909,920 square feet, together with the most modern accommodations for the handling of grain, coal, oil, sulphur, fertilizer and other specialized shipments. The ship channel is 35 feet deep and 600 feet wide; the mean tidal range is but 14 inches; the ice interference is negligible, and the anchorage grounds are ample.

The following steamship lines operate services out of the port of Baltimore.

★ **American Diamond Line** (Dichmann, Wright & Pugh, Inc.), Hearst Tower Bldg., Baltimore. Freight service, from Baltimore, for Belgium and Holland, direct; and (via Rotterdam/Amsterdam/Antwerp), for Aden, Africa (East Coast), Africa (North Coast), Africa (West Coast), Austria, Denmark, Egypt, Esthonia, Finland, France, Germany, Greece, Norway, Portugal, Spain, and Sweden. See also under New York, Boston, Hampton Roads, and Philadelphia.

★ **American Export Lines** ..... Lexington Bldg.
(Export S. S. Corp.)
Italy.

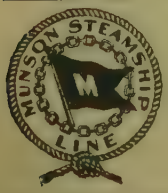
★ **American France Line** ..... Keyser Bldg.
(Terminal Shipping Co.)
Freight services from Baltimore, New York, Boston, Hampton Roads and Philadelphia. Direct sailings for France.

American-Hawaiian Line ..... Continental Building.
(United American Lines, Inc.)
Hawaiian Islands.

American Line ..... Chamber of Commerce Bldg., Baltimore.
(Atlantic Transport Co.)
Austria.

★ **American & Indian Line** ..... Equitable Bldg.
(Norton, Lilly & Co.)
India.

★ **American-Levant Line** ..... 107 East Baltimore St.
(Cunard S. S. Co., Ltd.)
Greece.



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Bi-weekly Sailings (Freight) for Havana from Baltimore

New York Philadelphia Baltimore Pittsburgh New Orleans Mobile Chicago St. Louis Mexico City

★ **American-Mediterranean-Levant Line** .....Equitable Bldg.
(Norton, Lilly & Co.)
Egypt, Greece, Roumania, Turkey.

★ **American Merchant Line** .....22 Light St.
(Consolidated Navigation Co.)

Atlantic Transport Co. .....Chamber of Commerce Building.
See American Line, Atlantic Transport Line, Head Line, Lord Line, Leyland Line.

Atlantic Transport Line ....Chamber of Commerce Bldg., Baltimore.
(Atlantic Transport Co.)
United Kingdom.

★ **Baltimore-Insular Line** (A. H. Bull & Co.), Lexington Building, Baltimore. Freight service, from Baltimore, for Porto Rico.

★ **Bank Line** .....702 Keyser Bldg.
(Robert Ramsay Co.)
China, Japan, Philippines.

★ **Barber Line** .....Keyser Bldg.
(Robt. Ramsay & Co.)
China, East Indies, French Indo-China, Japan, Philippines.

★ **Belgian Line** .....Keyser Bldg.
(Lloyd Royal Belge.)
Belgium, France.

Blake Line .....33 South Gay St., Baltimore.
(W. A. Blake & Co., Inc.)
United Kingdom.

★ **Compagnie Generale Transatlantique** .....Continental Bldg.
(The Texas Terminal & Transport Co.)
See French Line.

★ **Cunard Line** .....107 East Baltimore St.
(Cunard Steamship Co., Ltd.)
Greece, United Kingdom.

Dollar Line .....Continental Building.
(Dollar Steamship Line.)
China, East Indies, India, Japan, Philippines.

Donaldson Line .....Keyser Bldg., Baltimore.
(Robert Ramsay & Co.)
United Kingdom.

East Baltic Line .....39 South Gay St.
(W. A. Blake & Co.)
Latvia.

★ **Elwell Lines** .....Lexington Bldg.
(Baltimore Steamship Co.)
Spain.

Export S. S. Corp. ..... Lexington Bldg.
(See American Export Lines.)

★ **French Line** ..... Continental Bldg.
(Texas Transport & Terminal Co.)
France, Germany.

★ **Furness-Manchester Line** ..... 19 South St.
(Furness, Withy & Co., Ltd.)
United Kingdom.

Head Line-Lord Line ..... Chamber of Commerce Bldg., Baltimore.
(Atlantic Transport Co.)
United Kingdom.

Holland-America Line ..... 19 South St., Baltimore.
(Furness, Withy & Co.)
Aden, Africa (East Coast), Africa (South Coast), Africa (West Coast), Austria, Denmark, Egypt, Esthonia, Finland, Germany, Greece, Holland.

★ **Isthmian Steamship Line** ..... Equitable Bldg.
(Norton, Lilly & Co.)
East Indies, Hawaiian Islands, Japan, Philippines.

★ **Johnston Line** ..... 19 South St.
(Furness, Withy & Co.)
United Kingdom.

Leyland Line ..... Chamber of Commerce Building.
(Atlantic Transport Co.)
United Kingdom.

Lloyd Royal Belge ..... Keyser Bldg.
(Cottman Co.)
Belgium.

★ **Manchester Lines** ..... 19 South St.
(Furness, Withy & Co.)

Munson Line ..... Keyser Bldg., Baltimore.
Cuba.

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Nippon Yusen Kaisha .....Keyser Bldg.
(Robert Ramsay Co.)
Freight services from Baltimore, New York, Galveston, Hampton Roads, New Orleans, San Francisco and Seattle; direct sailings for China and Japan.

★ **North German Lloyd** (A. Schumacher & Co.), 2 East Redwood St., Baltimore. Freight service, from Baltimore (via Bremen), for Africa (North Coast), Denmark, Egypt, Esthonia, Finland, Germany, Greece, Italy, Latvia, Palestine, Syria. See also under New York, Galveston, Hampton Roads, Houston and Philadelphia.

★ **Norton, Lilly & Co.** .....Equitable Bldg.
See American & Indian Line, American-Mediterranean-Levant Line, Argonaut Line, Isthmian Line, Pacific Mail Line.

★ **Norway-Mexico-Gulf-Line** .....19 South St.
(Furness, Withy & Co., Ltd.)
Norway.

Oriole Lines (Consolidated Navigation Co.), Citizens National Bank Bldg., Baltimore. Freight service, from Baltimore for United Kingdom. See also under New York, Boston, Hampton Roads and Philadelphia.

Pacific Steam Navigation Co. .....19 South St., Baltimore.
(Furness, Withy & Co.)
Peru.

Panama Mail Line .....Continental Bldg.
(Norton, Lilly & Co., Inc.)
Hawaiian Islands, Mexico, Nicaragua, Panama, Philippines, Salvador.

Red Star Line .....Chamber of Commerce Bldg., Baltimore.
(International Mercantile Marine.)
Africa (North Coast), Austria, Belgium, Palestine.

Scandinavian-American Line .....Keyser Bldg., Baltimore.
(Robert Ramsay & Co.)
Denmark, Esthonia, Finland, Latvia, Norway, Poland, Sweden.

States Marine Line .....Keyser Building.
(States Marine Co. of Baltimore.)
Finland, Norway, Sweden.

★ **Swedish-America-Mexico Line** .....19 South St.
(Furness, Withy & Co., Ltd.)
Finland, Poland, Sweden.

★ **United American Lines** .....Hearst Tower Bldg.
(United American Lines, Inc.)
Austria, Denmark, Esthonia, Finland, Germany, Hawaiian Islands, Latvia, Norway, Poland, Russia, Spain, Sweden.

U. S. & Australasia Line .....Keyser Building.
(Terminal Shipping Co.)
Australia, New Zealand.

White Star Line .....Chamber of Commerce Building.
(International Mercantile Marine.)
Portugal, United Kingdom.

Wilhelmsen Line .....Continental Building.
(Baltimore-Oceanic S. S. Co.)
Brazil, Uruguay.

Williams Line .....39 South Street.
(Williams S. S. Co.)
Hawaiian Islands and Inter-coastal Services.

Yankee Line (Consolidated Navigation Co.), 22 Light St., Baltimore. Freight service, for Germany.

Norton, Lilly & Co., 26 Beaver Street NEW YORK CITY, N. Y.

WITH BRANCH OFFICES AT

Boston, Mass. Philadelphia, Pa. Baltimore, Md.
Norfolk, Va. Newport News, Va. Mobile, Ala.
New Orleans, La. San Diego, Cal. Los Angeles, Cal.
San Francisco, Cal. Portland, Ore. Seattle, Wash.
Chicago, Ill. Pittsburgh, Pa. Cristobal, C. Z. Balboa, C. Z.

General Agents for Steamship Lines from North Atlantic, South Atlantic, Gulf and Pacific Coast Ports of the United States to EUROPE, ASIA, AFRICA, AUSTRALIA, NEW ZEALAND, SOUTH AMERICA, CUBA, the MEDITERRANEAN and LEVANT. Also General Forwarders

See Alphabetical Index of Advertisers

BOSTON

Boston is served by freight and passenger lines to the principal seaports of Europe, and by freight lines to South America. Regular freight lines serve the port inbound from the Far East, South Africa and Australia. It is also the terminus for coastwise steamship lines, both passenger and freight. The coastwise lines, like the railroads, serve as feeders to the overseas shipping.

The following steamship lines operate services out of the port of Boston.

Admiral-Oriental Line, 177 State St., Boston. See under Seattle.

★ **American Diamond Line** .....110 State St.
(Rogers & Webb.)
Austria, Belgium, Egypt, Esthonia, Finland, France, Germany, Greece, Holland, Norway, Portugal, Spain.

★ **American Export Line** .....141 Milk St.
(C. H. Sprague & Son.)
Palestine.

American-Hawaiian Line .....40 Central Street.
(United American Lines, Inc.)
Hawaiian Islands.

★ **American-Levant Line** .....126 State St.
(Cunard S. S. Co., Ltd.)
Greece.

American Line .....84 State St., Boston.
(International Mercantile Marine.)
Austria.

American Merchant Line .....110 State St.
(Rogers & Webb.)

Anchor Line .....126 State St., Boston.
(Cunard Steamship Co., Ltd.)
United Kingdom.

Atlantic Transport Line .....84 State St., Boston.
(International Mercantile Marine.)
Poland.

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88 Broad Street, BOSTON

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WRITE US.

★ **Bank Line** ..... Grain & Flour Exchange Bldg.
(Patterson, Wylde & Co.)
China, Japan, Philippines.

★ **Barber Line** ..... Chamber of Commerce Bldg.
(Patterson, Wylde & Co.)
China, East Indies, French Indo-China, Japan, Philippines.

★ **Bull West African Line** ..... 141 Milk St.
(C. H. Sprague & Son.)
Africa (West Coast), Azores.

Commercial Steamship Line ..... 110 State Street.
(Rogers & Webb.)
United Kingdom.

★ **Cosulich Line** ..... Chamber of Commerce Bldg.
(Patterson, Wylde & Co.)
Azores, Italy.

★ **Cunard Line** ..... 126 State St.
(Cunard Steamship Co., Ltd.)
United Kingdom.

Dollar Line ..... 111 Summer Street.
(Dollar Steamship Line.)
China, India, Japan, Philippines.

Ellerman's Wilson Line ..... Chamber of Commerce Bldg., Boston.
(Sanderson & Son.)
United Kingdom.

★ **Farquhar Line** .....
(Farquhar & Co.)
Newfoundland, St. Pierre-Miquelon.

★ **French Line** ..... 10 Congress St.
(H. L. Mulligan.)
France, Germany.

★ **Furness Lines** ..... 10 State St.
(Furness, Withy & Co., Inc.)
India, Newfoundland.

★ **Furness-Warren Line** ..... 10 State St.
(Furness, Withy & Co., Ltd.)
United Kingdom.

FIELDING & COMPANY, INC.

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131 State Street, Boston, Massachusetts

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Holland-America Line .....84 State St., Boston.
(International Mercantile Marine.)
Aden, Africa (East Coast), Africa (South Coast), Africa (West Coast), Austria, Denmark, Egypt, Esthonia, Finland, Germany, Greece, Holland.

★ **Isthmian S. S. Lines** .....Board of Trade Bldg.
(Norton, Lilly & Co.)
Hawaiian Islands.

Leyland Line .....84 State St., Boston.
(International Mercantile Marine.)
Norway, Portugal, Soviet Russia, Sweden, Turkey, United Kingdom.

Luckenbach Lines .....Board of Trade Building.
(Luckenbach S. S. Co.)
Hawaiian Islands.

Newfoundland-Canada Traders, Ltd. (Irving Fielding & Co.), 40 Central St., Boston. Freight services, for Newfoundland, St. Pierre-Miquelon.

Oriole Line .....111 Summer Street.
(North Atlantic & Western S. S. Co.)
United Kingdom.

Red Star Line .....84 State St., Boston.
(International Mercantile Marine.)
Africa (North Coast), Belgium, Sweden.

Rogers & Webb Line .....110 State Street.
(Rogers & Webb.)
Finland, Germany, Holland.

Scandinavian-American Line .....110 State St., Boston.
(A. C. Lombard's Sons.)
Denmark, Esthonia, Finland, Latvia, Norway, Poland, Sweden.

Societa Nazionale di Navigazione....Chamber of Commerce Building.
(Patterson, Wylde & Co.)
Italy.

Swedish-American Line .....10 State St., Boston.
(Furness, Withy & Co., Ltd.)
Finland, Sweden.

Telephones, Congress 2170, 2171 Cable address, HALAM, Boston

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Transatlantic Steamship Co. .....Boston.
(Furness, Withy & Co., Ltd.)
Sweden.

★ **United American Lines, Inc.** .....141 Milk St.
(C. H. Sprague & Son.)
Denmark, Esthonia, Finland, Germany, Latvia, Norway, Poland, Russia, Sweden.

★ **United Fruit Company Steamship Service** .....Long Wharf.
Costa Rica, Cuba, Mexico, Nicaragua, Panama, Peru, Salvador.

U. S. & Australasia Line .....31 State Street.
(Crowell & Thurlow.)
Australia, New Zealand.

White Star Line .....84 State St., Boston.
(International Mercantile Marine.)
Greece, Italy, Portugal, Roumania, Soviet Russia, Turkey.

Wilhelmsen Line .....114 State Street.
(John S. Emery & Co.)
Brazil, Uruguay.

Established 1840
STONE AND DOWNER CO.
CUSTOM HOUSE BROKERS IMPORT AND EXPORT
FORWARDERS—DRAWBACK AGENTS
148 State Street, Boston, Mass.

GALVESTON

The port of Galveston, second export port in the United States and the largest cotton port in the world, lies on the eastern extremity of Galveston Island, approximately two miles from the mainland of Texas. Its harbor consists of several hundred acres of open water separated from the Gulf of Mexico by Galveston Island. It is adequately protected from storms and is so situated that no other port in the entire country can touch it for economy in handling shipments. Galveston channel proper comprises nearly five miles of deep channel frontage on the island side and an additional three miles on the Pelican Island side, which is used principally for industrial sites. The entire waterfront has been developed along the slip system, and there are now more than thirty thousand linear feet of dock frontage at this port.

The following steamship lines operate out of the port of Galveston.

American Pioneer Line .....American National Insurance Bldg.
(Tampa Inter-Ocean S. S. Co.)
China Hawaiian Islands, Japan, Philippines.

American Premier Line .....Cotton Exchange Bldg.
(United Gulf S. S. Co., Inc.)
Egypt, Italy.

★ **Booth American Line** .....Marine Bldg.
(Daniel Ripley & Co.)
United Kingdom.

Castle Line .....Cotton Exchange Bldg.
(Fowler & McVitie, Inc.)
Belgium, France.

Compania Transoceanica de Navegacion (E. Sevilla & Son), U. S. National Bank Bldg., Galveston. Freight and passenger service, from Galveston, for Spain.

★ **Cosulich Line** .....Marine Bldg.
(Daniel Ripley & Co.)
Italy.

Creole Line .....2128 Strand.
(J. Merrow & Co.)
Italy.

★ **French Line** .....Galveston.
(Texas Transport & Terminal Co.)
France, Germany.

Holland-America Line .....Galveston.
(Texas Transport & Terminal Co.)
Holland.

"K" Line .....American Exchange Bank Building.
(J. S. Beveridge & Co.)
Japan.

Leyland Line ..... Galveston.
(Frederick Leyland & Co., Ltd.)
United Kingdom.

Lone Star Line ..... 2215 Avenue C.
(Lone Star S. S. Co.)
Dominican Republic, Haiti.

Luckenbach Lines ..... Galveston.
(William Parr & Co.)
Hawaiian Islands.

Lykes Line ..... American National Insurance Bldg.
(Lykes Bros. S. S. Co., Inc.)
Denmark, Germany, Porto Rico, United Kingdom.

Nervion Line ..... Steele Bldg.
(Thomas Rice & Co.)
Italy, Spain.

Nippon Yusen Kaisha ..... Cotton Exchange Bldg.
(Fowler & McVitie.)
China, Japan.

★ **North German Lloyd** ..... Galveston.
(Wilkens & Biehl.)
Denmark, Egypt, Esthonia, Finland, Germany, Italy, Latvia, Palestine.

Norway-Mexico-Gulf Line ..... American National Insurance Bldg.
(Trosdal, Plant & Lafonta.)
Denmark, Norway, Poland.

Ozean Linie ..... Galveston.
(Wilkens & Biehl.)
Germany.

★ **Panama-Far East Line** ..... Marine Bldg.
(William Parr & Co.)
Japan.

Ripley Line ..... Marine Building.
(Daniel Ripley & Co.)
Poland.

Saint Line (Fowler & McVitie, Inc.), Cotton Exchange Bldg., Galveston. Freight service, from Galveston, for Germany. See also under Houston.

Scandinavian-American Line ..... Galveston.
(Wilkins & Biehl.)
Denmark, Germany, Norway.

Sgitcovich Line ..... Cotton Exchange Building.
(S. Sgitcovich & Co.)
Belgium, France, Italy, United Kingdom.

Societa Nazionale di Navigazione .....Galveston.
(Luigi Dell' Orto, Ltd.)
Italy, Spain.

Southern States Line (Lykes Bros. Ripley S. S. Co., Inc.), U. S. National Bank Bldg., Galveston. Freight service, from Galveston for Germany and Holland; and (via Hamburg) for Denmark. See also under Houston and New Orleans.

Swedish-American-Mexico Line ..American National Insurance Bldg.
(Trosdal, Plant & Lafonta.)
Denmark, Finland, Norway, Poland.

Texas Continental Line .....Galveston.
(Wilkens & Biehl.)
Germany.

Texas Star Line .....Marine Bldg.
(Daniel Ripley & Co.)
Belgium, Denmark, France.

Transatlantic S. S. Co., Ltd. (Fowler & McVitie, Inc.), Cotton Exchange Bldg., Galveston. Freight service, from Galveston, for Denmark, Norway, Poland, Sweden. See Norway-Mexico-Gulf Line route note. See also under Houston.

★ **Cosulic**
Italy.

Creole Line .....
(J. Merr
Italy.

★ **French Line** .....
(Texas Trans
France, Germany.

Holland-America Line ..
(Texas Transport
Holland.

"K" Line .....
(J. S. Beveridge & Co.)
Japan.

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rvice. They should be inserted in
ly upon receipt.

HAMPTON ROADS, VA.

Hampton Roads, comprising the two distinct port units of Norfolk and Newport News, opens into the extreme southwestern corner of Chesapeake Bay, and is included in the 14th Customs District of Virginia.

Norfolk is the larger unit of the two and is designated as headquarters for the Customs District. In itself, Norfolk is divided into three distinct districts—Norfolk, Portsmouth and Berkley—all included within the same community, reached by the same ship channel and actuated by the same commercial interests. The port is served by the Norfolk-Southern Railway, Norfolk & Western Railroad, Atlantic Coast Line, Seaboard Air Line, Virginian Railway, New York, Philadelphia & Norfolk Railroad (Pennsylvania), the Southern Railway and the Chesapeake & Ohio.

Newport News is a distinct port unit, having admirable facilities for the loading, unloading and storage of all types of cargo. The port is served by the Chesapeake & Ohio Railroad.

Hampton Roads, through its two ports, Norfolk and Newport News, handles a considerable portion of the bulk-cargo business of the Atlantic seaboard. Coal, iron and steel, wheat and grain, building materials, etc., constitute the bulk of the traffic.

The following steamship lines operate out of Hampton Roads.

★ **American Diamond Line** (Dichmann, Wright & Pugh, Inc.), City Bank Bldg., Norfolk. Freight service, from Hampton Roads (via Rotterdam/Antwerp), for Aden, Africa (East Coast), and Africa (North Coast), Austria, Belgium, Denmark, Egypt, Esthonia, Finland, France, Germany, Greece, Holland, Norway, Portugal, Spain, Sweden. See also under New York, Baltimore, Boston and Philadelphia.

★ **American France Line** .....Citizens Bank Bldg., Norfolk.
(Harris, Magill & Co.)
Freight services, from Hampton Roads, New York, Baltimore, Boston and Philadelphia. Direct sailings for France.

★ **American & Manchurian Line** .....Hampton Roads.
(Norton, Lilly & Co.)
Japan.

American Line .....Flatiron Building, Norfolk.
(International Mercantile Marine.)
Austria.

Atlantic Transport Line .....Flatiron Building, Norfolk.
(International Mercantile Marine.)
Poland, Turkey.

★ **Bank Line** .....Royster Bldg., Norfolk.
(U. S. Shipping Co.)
China, Japan, Philippines.

FRED P. GASKELL COMPANY, Inc. IMPORT and EXPORT
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Lowest Rates and Best Service Experience—Efficiency Economy
NEW YORK CITY, No. 1 Broadway NORFOLK, VA., Law Building

★ **Barber Line** .....111 West Main St.
(Barber S. S. Lines, Inc.)
East Indies, French Indo-China, Japan, Philippines.

Blake Line .....Dickson Building, Norfolk.
(W. A. Blake & Co., Inc.)
United Kingdom.

Blue Funnel Line .....Royster Building, Norfolk.
(United States Shipping Co.)
China, East Indies, Japan, Philippines.

Dollar Line .....128 West Bute Street.
(E. E. Palen & Co.)
China, East Indies, India, Japan, Philippines.

Donaldson Line .....Royster Building, Norfolk.
(United States Shipping Co.)
United Kingdom.

Furness-Virginia Line,
Bankers Trust Building, Norfolk; River Road, Newport News.
(Furness, Withy & Co., Ltd.)
United Kingdom.

Holland America Line, River Road, Newport News; Seaboard National Bank Bldg., Norfolk. Freight service, from Hampton Roads for Holland direct; and (via Rotterdam/Amsterdam), for Aden, Africa (East Coast), Africa (South Coast), Africa (West Coast), Ashanti, Austria, Denmark, Egypt, Esthonia, Finland, Germany, Greece, and Nigeria. See also under New York, Baltimore, Boston, Galveston, Los Angeles, New Orleans, Philadelphia, Portland (Oregon), San Francisco, Savannah, and Seattle.

★ **Isthmian Line** (Norton, Lilly & Co.), Newport News. Freight service, from Hampton Roads, for Japan. See also under Baltimore, Charleston, and New Orleans.

Java-New York Line .....Royster Bldg., Norfolk.
(U. S. Shipping Co.)
East Indies.

Johnston Line,
Bankers Trust Building, Norfolk; River Road, Newport News.
(Furness, Withy & Co., Ltd.)
United Kingdom.

Kawasaki-Roosevelt Line (Southgate Forwarding & Storage Co., Inc.), Norfolk. Freight service, from Hampton Roads, for China.

Leyland Line .....Flatiron Building.
(International Mercantile Marine.)
United Kingdom.

Manchester Liners,
River Road, Newport News; Bankers Trust Building, Norfolk.
(Furness, Withy & Co., Ltd.)
United Kingdom.

Nippon Yusen Kaisha .....Citizens Bank Bldg., Norfolk.
(Castner, Curran & Bullitt.)
China, Japan.

★ **North German Lloyd** (Southgate Forwarding & Storage Co.), Norfolk. Freight service, from Hampton Roads (via Bremen), for Africa (North Coast). See also under New York, Baltimore, Galveston, Houston and Philadelphia.
Denmark, Egypt, Esthonia, Finland, Germany, Greece, Italy, Latvia, Palestine, Syria.

Oriole Steamship Line .....Royster Building, Norfolk.
(Export Transportation Co., Inc.)
United Kingdom.

Pacific Mail Line .....Hampton Roads.
(Southgate Forwarding & Storage Co.)
Hawaiian Islands.

★ **Prince Line** .....Hampton Roads.
(Furness, Withy & Co., Ltd.)
Japan.

Red Star Line .....Flatiron Building.
(International Merchant Marine.)
Africa (North Coast), Austria, Belgium.

Scandinavian-American Line .....Royster Building, Norfolk.
(United States Shipping Co.)
Esthonia, Finland, Norway, Sweden.

★ **United American Lines** .....Citizens Bank Bldg., Norfolk.
(Dichmann, Wright & Pugh.)
Austria, Denmark, Esthonia, Finland, Germany, Norway, Spain, Sweden.

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White Star Line .....Flatiron Building.
(International Mercantile Marine.)
Portugal.

Williams Line .....Law Building.
(E. P. Gaskell & Co.)
Hawaiian Islands and Inter-coastal Services.

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See Alphabetical Index of Advertisers

HOUSTON, TEXAS

The port of Houston is reached from the Gulf of Mexico via the Houston Ship Canal, a channel dredged through Galveston Bay, Trinity Bay and Buffalo Bayou. A Turning Basin, within the city limits, provides ample facilities for wharfage, loading, discharging and warehousing.

The following steamship lines operate out of the port of Houston.

American Dixie Line ..... Cotton Exchange Bldg.
(United Gulf S. S. Co., Inc.)

★ **American Pioneer Line** ..... Cotton Exchange Bldg.
(Tampa Inter-Ocean S. S. Co.)
China, Hawaiian Islands, Japan, Philippines.

American Premier Line ..... Cotton Exchange Bldg.
(United Gulf S. S. Co., Inc.)
Egypt.

Castle Line ..... Houston.
(Fowler & McVitie, Inc.)
Belgium, France.

★ **Cosulich Line** ..... Chronicle Bldg.
(Strachan Shipping Co.)
Italy.

Creole Line ..... Houston
(Texas Transport & Terminal Co.)
Italy.

★ **French Line** (Texas Transport & Terminal Co.), Houston. Freight service, from Houston, for France. See also under New York, Baltimore, Boston, Galveston, Los Angeles, New Orleans, Philadelphia, Portland (Oregon), San Francisco and Seattle.

Lykes Line ..... Cotton Exchange Bldg.
(Lykes Bros. S. S. Co., Inc.)
Cuba, Jamaica, Porto Rico.

★ **North German Lloyd** (Wilkens & Biehl), Houston. Freight and passenger service, from Houston (via Bremen), for Africa (North Coast). See also under New York, Baltimore, Galveston, Hampton Roads and Philadelphia.
Denmark, Egypt, Esthonia, Finland, Germany, Greece, Italy, Latvia, Palestine, Syria.

Norway-Mexico-Gulf Line ..... Houston.
See Swedish-American-Mexico Line.

Ozean Linie ..... Houston.
(Wilkens & Biehl.)
Germany.

Ripley Line .....327 Cotton Exchange Bldg.
(Daniel Ripley & Co.)
Poland.

Saint Line (Fowler & McVitie, Inc.), Houston. Freight service, from Houston, for Germany. See also under Galveston.

Sgitcovich Line .....Cotton Exchange Building.
(S. Sgitcovich & Co.)
Belgium, France, Italy, United Kingdom.

Southern States Line (Lykes Bros. Ripley S. S. Co., Inc.), Cotton Exchange Bldg., Houston. Freight service, from Houston for Germany and Holland; and (via Hamburg) for Denmark. See also under Galveston and New Orleans.

Swedish-American-Mexico Line .....Houston.
Denmark, Finland, Norway, Poland.

Texas Continental Line ..... Houston.
(Wilkens & Biehl.)
Germany.

Texas Star Line .....327 Cotton Exchange Bldg.
(Daniel Ripley & Co.)
Belgium, France.

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LOS ANGELES

The following steamship lines operate out of the port of Los Angeles.

Admiral-Oriental Line, 501 South Spring St., Los Angeles. See under Seattle.

American Far East Line .....Transportation Bldg.
(Struthers & Barry.)
China, French Indo-China, Philippines.

American-Hawaiian Line .....314 Central Building.
(McCormack, McPherson & Lapham.)
Hawaiian Islands.

Blue Star Line .....Citizens National Bank Building.
(Pacific S. S. Co.)
United Kingdom.

★ **Compagnie Generale Transatlantique** .....541 South Spring St.
(General S. S. Corp.)
See French Line.

Dollar Line .....Pacific Electric Building.
(Dollar Steamship Line.)
China, East Indies, Egypt, France, India, Italy, Japan, Philippines.

East Asiatic Co., Ltd. .....Hellman Building.
(Balfour, Guthrie & Co.)
United Kingdom.

★ **Ellerman & Bucknall S. S. Co., Ltd.** .....Van Nuys Bldg.
(Norton, Lilly & Co.)
Belgium, United Kingdom.

European Pacific Line .....Central Building.
(McCormack, McPherson & Lapham.)
Denmark, Germany, Sweden.

★ **French Line** .....541 South Spring St.
(General S. S. Corp.)
Belgium, Finland, France, Germany, Holland, Latvia, Panama, Poland, Sweden.

★ **Furness Prince Line** .....Transportation Bldg.
(Los Angeles S. & H., Inc.)
Belgium, France, United Kingdom.

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FOREIGN DEPARTMENTS
THE FIRST NATIONAL BANK OF LOS ANGELES
PACIFIC-SOUTHWEST TRUST & SAVINGS BANK
Under one ownership .. CENTRAL OFFICES, LOS ANGELES

General S. S. Line .....541 South Spring St.
(General S. S. Corp.)
Chile, Ecuador, New Zealand, Panama, Peru.

Harrison Direct Line .....Hellman Building.
(Balfour, Guthrie & Co.)
United Kingdom.

Holland-America Line .....123 East 6th St.
(C. J. Lehrman.)
Aden, Africa (East Coast), Africa (South Coast), Africa (West Coast), Austria, Belgium, Denmark, Egypt, Esthonia, Finland, Germany, Greece, Holland, Sweden, United Kingdom.

★ **Isthmian Steamship Line** .....Van Nuys Bldg.
(Norton, Lilly & Co.)
France, United Kingdom.

★ **Johnson Line** .....Los Angeles.
(W. R. Grace & Co.)
Denmark, Esthonia, Finland, Germany, Latvia, Norway, Poland, Salvador, Sweden.

Latin-American Line .....333 New High St.
(John McLaurin.)
Colombia, Ecuador, Guatemala, Honduras, Mexico, Nicaragua, Panama.

Los Angeles Line .....407 Central Bldg.
(Los Angeles S. S. Co.)
Hawaiian Islands.

Matson Line .....548 South Spring Street.
(J. B. Banning, Jr.)
Hawaiian Islands.

Mexican-States Line .....Pacific Electric Building.
(Wheaton & Krueger.)
Mexico.

Norway Pacific Line .....703 Palos Verdes St., San Pedro.
Belgium, Denmark, Finland, Norway, Sweden.

North Pacific Coast Line, joint service of the Holland-America Line and the Royal Mail Steam Packet Co. (C. J. Lehman), 123 East 6th St., Los Angeles. Freight and passenger service, from Los Angeles (via Rotterdam/Amsterdam), for Aden and Africa (East Coast). See also under Portland (Oregon), San Francisco, and Seattle.
Africa (South Coast), Africa (West Coast), Belgium, Denmark, Egypt, Esthonia, Finland, Germany, Greece, Holland.

Osaka Shosen Kaisha .....Central Building.
(McCormack, McPherson & Lapham.)
East Indies, Japan, Philippines.

Pacific-Argentine-Brazil Line .....488 Pacific Electric Bldg.
(Swayne & Hoyt, Inc.)
Argentine, Brazil, Uruguay.

Pacific Australia Line .....Pacific Electric Building.
(Swayne & Hoyt, Inc.)
New Zealand.

Pacific, Caribbean & Gulf Line .....Pacific Electric Building.
(Wheaton & Krueger.)
Mexico.

Panama Mail S. S. Co., 548 South Spring St., Los Angeles. Freight and passenger service, from Los Angeles for Costa Rica and Guatemala; and (via Balboa), for Chile, Colombia, and Ecuador. See also under New York and San Francisco.

★ **Pan-American Line** (Norton, Lilly & Co.), 638 Van Nuys Bldg., Los Angeles. Freight service, from Los Angeles, for Peru.

Royal Mail Steam Packet Co. .....123 East 6th St.
(C. J. Lehrman.)
See Holland-America Line.

Societe Generale de Transports Maritimes a Vapeur,
Van Nuys Building.
(Norton, Lilly & Co.)
France.

Toyo Kisen Kaisha .....Pacific Electric Building.
(S. L. Kreider & Co.)
China, East Indies, Hawaiian Islands, Japan, Mexico, Panama, Peru, Philippines.

Transatlantic S. S. Co. of Gothenburg .....Pacific Electric Building.
(S. L. Kreider.)
Australia.

Trans-Marine Lines .....A. G. Bartlett Bldg.
Inter-coastal Services.

Trans-Oceanic Line .....Pacific Electric Building.
(S. L. Kreider.)
United Kingdom.

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Established 1916

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At SAN DIEGO, CAL. - - - - - - - 239 SPRECKELS BUILDING

Cable Address, "Kreider, Los Angeles"

★ **United American Lines** ..... 108 West 6th St.
(Los Angeles S. S. Co.)

Austria, Denmark, Esthonia, Finland, Germany, Latvia, Sweden, United Kingdom.

Williams Line ..... Stock Exchange Bldg.
(Williams S. S. Co., Inc.)

Hawaiian Islands and Inter-coastal Services.

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MOBILE

Mobile, the port of entry of Alabama, is situated 30 miles from the Gulf of Mexico on the west bank of Mobile River and western shore of Mobile Bay. The harbor is landlocked, protected from tidal wave by a peninsula and two islands, and from river floods by the delta just above the city, into which 1,500 miles of navigable rivers empty harmlessly. This, the second largest navigable river system in the United States, includes the Warrior-Tombigbee River, canalized, with 8 feet depth the year round, penetrating the coal and iron fields of the Birmingham and Tuscaloosa industrial steel districts. Alabama ranks third in iron, bauxite and graphite; second in value of coke and fifth in coal.

Mobile is the second lumber port in the United States, the second fruit port, second molasses port, and one of the principal cotton ports.

The chief items of export are lumber, cotton, naval stores, flour, agricultural implements, barrels and staves, lard and other meat products, iron and steel, and so forth. Principal imports are fruit, mahogany, dyewoods, sisal grass, zinc ore, iron pyrites, Cuban molasses (blackstrap), hides and, beginning in 1919, cattle. Under normal conditions (pre-war), England took the highest amount of exports with Cuba a close second; then Germany, Argentina, France and the Netherlands in the order named. In imports, Mexico led with Honduras, Cuba, Chile and Germany following.

Mobile is served by five railroads, two of which (Louisville & Nashville, 7,500 miles, and Southern, 8,042) are the largest in the South. The others are the Mobile & Ohio to St. Louis; the Gulf, Mobile & Northern to Jackson, Tenn., and the Alabama, Tennessee & Northern to Reform, Alabama.

The following steamship lines operate out of the port of Mobile.

★ **Aluminum Line** (New Orleans & South American S. S. Co., Inc.) City Bank Bldg., Mobile. Freight service, from Mobile for British Guiana, Colombia, Dominican Republic, Dutch Guiana, Guadeloupe, Haiti, Jamaica, Leeward Islands, Trinidad, Venezuela, Windward Islands. See also under New Orleans and Port Arthur.

American-Hawaiian Line .....St. Francis and Water Streets.
(Page & Jones.)
Hawaiian Islands.

American Pioneer Line (Waterman S. S. Co.), City Bank Bldg., Mobile. Freight service, from Mobile, for China, Japan, Philippine Islands.

★**American Premier Line** .....City Bank Bldg.
(Waterman S. S. Co.)
Egypt, Italy.

MUNSON STEAMSHIP LINE
(Established 1882)
PIER 8, M. & O. DOCKS, MOBILE, ALA.
Semi-monthly Sailings (Freight) for Montevideo and Buenos Aires from Mobile.
Sailings Bi-weekly for Havana, Matanzas, Caibarien, Nuevitas (Pastelillo), Pto. Tarafa, Cardenas, Santiago, and Manzanillo and every four weeks for Guantanamo, Cienfuegos and Sagua la Grande.
Special Sailings for Matanzas, Cardenas and Antilla.
New York Philadelphia Baltimore Pittsburgh New Orleans Mobile Chicago St. Louis Mexico City

★ **Gulf-West Mediterranean Line** (Watermann S. S. Co.), City Bank Bldg., Mobile. Freight service, from Mobile, for Portugal, Spain.

Harrison Line .....51 North Water Street.
(Mobile Liners, Inc.)
United Kingdom.

★**Isthmian Steamship Lines** .....54 St. Michaels St.
(Norton, Lilly & Co.)
Denmark, Sweden.

Leyland Line .....51 North Water St., Mobile.
(Mobile Liners, Inc.)
United Kingdom.

Luckenbach Lines .....51 North Water Street.
(Mobile Liners, Inc.)
Hawaiian Islands.

Maclay Line .....76 St. Francis Street.
(Mobile Liners, Inc.)
United Kingdom.

Mobile Liners, Inc. .....78 St. Francis St.
Germany.

Mobile-Oceanic Line .....City Bank Building.
(Waterman S. S. Co.)
Germany, United Kingdom.

★**Munson Line** .....Pier 8, M. & O. Docks.
(Munson Steamship Line.)
Argentine, Brazil, Cuba, Uruguay.

Pacific, Caribbean & Gulf Line .....Mobile.
(Von Heynigen Brokers Co.)
Hawaiian Islands.

★**Panama-Far East Line** .....54 St. Michaels St.
(Norton, Lilly & Co.)
Japan, Philippines.

★ **Porto Rico Line** (Page & Jones), St. Francis and Water Sts., Mobile. Freight service, from Mobile, for Porto Rico.

Transoceanica Line (Strachan Shipping Co.), New Orleans. Freight and passenger service, from New Orleans, for Spain.

United Fruit Company Steamship Service .....Mobile.
(United Fruit Co.)
British Honduras, Guatemala.

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NEWARK

Port Newark is a municipally developed deep water terminal located on the west shore of Newark Bay. Though Port Newark is but seven miles on a direct line from New York City, it is the only point on the whole waterfront of the entire Port of New York where railroads make direct contact with the steamship piers without crossing tidal water.

Port Newark has a 7000-foot inshore channel with over two miles of completed docks. The depth of the channel is 30 feet at mean low tide. There is ample clearance for the largest freighters to turn or maneuver in the ship channel, which has a width of 700 feet. The connecting channel in Newark Bay between the Kill van Kull and the city docks is 30 feet deep and 400 feet wide at the bottom.

Port Newark has two regular steamship lines, both operating under the flag of the Transmarine Corporation. One service goes to the Gulf port of Beaumont, touching northbound at Mobile and Pensacola. The other line operates to the Pacific ports of Los Angeles, San Francisco, and Oakland. Eastbound the line serves the lumber ports of Puget Sound and Grays Harbor. The Transmarine Lines maintain weekly sailings and employ a fleet of 32 steamers. Over 11,000 tons of freight a week are shipped and received at the Port Newark docks.

Port Newark is now one of the most important lumber terminals of the East. Approximately 100 million feet of western and southern lumber were cleared through Port Newark last year. In one of the large industrial sites owned by the City of Newark a large Pacific Coast lumber company will build its mills for the sorting, cutting and

TRANSMARINE LINES

PORT NEWARK (NEW YORK HARBOR)

INTERCOASTAL—*Sailings Every Ten Days*
Direct freight service to Los Angeles, San Francisco, Oakland.

GULF—*Sailings on 1st and 15th each month*
To Beaumont, Texas. Northbound, all ships stop at Mobile, Ala., and Pensacola, Fla.

BARGE SERVICE
Service over New York Barge Canal between New York Harbor and Buffalo. Through rates to points in Middle West in connection with Great Lakes Steamship Lines.

TERMINAL FACILITIES—**Over 100 acres of open and protected storage space. Wharf 4000 feet long served by Atlantic Port Railway. Direct handling "rail to ship." Shipside warehouses. Lighterage unnecessary.**

All sailings subject to change or cancellation without notice

FLEET: Thirty Steamers, One Motorship, Six Diesel Tugs, Thirty Barges, and Five Lighters.

GENERAL OFFICE
5 Nassau Street
New York, N. Y.

STEAMSHIP TERMINAL
Port Newark
New Jersey

storage of lumber shipments that are delivered direct from the ship's side. This will treble the present volume of lumber handled at Port Newark.

Port Newark has two industrial belt lines tapping the five trunk line roads entering the port area. Newark enjoys a rail rate parity with New York on domestic and export shipments, and is now petitioning for a differential which is merited by the shorter haul and elimination of lighterage. The port area occupies 1,000 acres of reclaimed meadowland, all of which was filled in by the city in the digging of the ship channel and dredging of the bay. On this property the city has constructed heavy-duty streets, and well-ballasted rail sidings from the belt lines. Upon these industrial sites many large industries are locating in order to enjoy the "direct rail to ship" facilities and low maintenance cost due to cheap rentals, and excellent traffic accommodations.

The vicinity of Port Newark is the natural focal point for all except one of the railroads serving the Port of New York. The Baltimore and Ohio, the Pennsylvania, the Central of New Jersey, the Lackawanna, the Philadelphia and Reading, the Erie and the Lehigh Valley all converge near Port Newark, and have direct or indirect switching connections with the development.

Three of these, the Pennsylvania, the Lehigh Valley and the Central of New Jersey, actually touch the edge of the Port Newark property, so that sidings, spurs, and switching connections are readily obtainable for factories located at Port Newark.

The switching connections with these great trunk line railroads are especially advantageous in that the expensive items of drayage and rehandling can be practically eliminated on any shipments to or from Port Newark.

It is possible to ship direct from Port Newark by rail to practically any destination in the country. Bills of lading can also be made out direct to Port Newark from any place in the United States, and freight for export enjoys the same rate when consigned through Port Newark as when shipped through New York.

Two of the largest classification yards in the East are adjacent to Port Newark, and plans are now under way for the construction of the greatest break-up yard in the country, literally within a stone's throw of the Port Newark property.

The following steamship lines operate out of the port of Newark.

Transmarine Lines ..... City Hall.
Inter-coastal Services.

Keep Your Encyclopaedia Up-to-date with the Supplementary Bulletins

These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

NEW ORLEANS

The second port of the United States, New Orleans, is situated principally on the east bank of the Mississippi River, 110 miles from the Gulf of Mexico.

The New Orleans harbor may be said to extend from the jetties at the mouth of the Mississippi to Baton Rouge, the state capital, giving a total harbor space 277 miles long, three-quarters of a mile wide, with a depth ranging from 60 to 300 feet.

New Orleans is fortunate in having nine trunk line railroads, serving with their own rails practically all principal points in the United States.

The Southern Pacific Railroad, in connection with its own steamers from New Orleans, affords a transcontinental route from New York, via New Orleans, to Los Angeles, San Francisco and Portland, its rails traversing the states of Louisiana, Texas, New Mexico, Arizona, California, Oregon, Utah and Nevada, with its own rails in Western Mexico and its own steamship line from New Orleans to Cuba.

The Texas & Pacific Railway extends from New Orleans via Shreveport, La., and Dallas and Fort Worth, Texas, to El Paso, and with its close connections serves Arkansas, Central and South Texas, Northern and Eastern Mexico, Colorado and Missouri River territory.

The Missouri Pacific Railroad, with its own rails to St. Louis, Omaha, Kansas City and Pueblo, serves Arkansas, Missouri, Kansas, Nebraska, Oklahoma, Colorado and, with Pueblo connections, affords another transcontinental route.

The Illinois Central Railroad, terminating at Chicago, Louisville, Cincinnati and Omaha, serving with its own rails Memphis and Birmingham, is one of the great trunk lines of the United States. Its Y. & M. V. Line, following the east bank of the Mississippi River, serves the rich cotton territory of the Yazoo and Sunflower Deltas, where the highest grade cotton grown in the United States is produced.

The Southern Railway covers the entire southeastern territory with a network of rails. Its terminals are at Washington, D. C., St. Louis, Chicago, Cincinnati and Louisville. Its rails serve the iron, steel and coal territories of Alabama.

The Louisville & Nashville Railroad extends from New Orleans to Mobile, thence to Birmingham, Nashville, Cincinnati and Louisville, and also the important port of Pensacola. Its rails also serve the Alabama and Tennessee coal and iron district.

The Louisiana Railway and Navigation Company extends from New Orleans to Shreveport, connecting at the latter point with the Kansas City Southern Railway.

The New Orleans Great Northern Railroad extends from New Orleans to Jackson, Miss., serving a great lumber producing territory.

The Gulf Coast Lines extend along the Gulf Coast from New Orleans to Houston, Texas, thence to Brownsville and the Mexican border.

MUNSON STEAMSHIP LINE

(Established 1882)

HIBERNIA BANK BLDG., NEW ORLEANS, LA.

Weekly sailings (Freight) for Havana. Bi-weekly (Freight) for Matanzas, Cardenas, Sagua la Grande Caibarien, Nuevitas (Pastelillo and Pto. Tarafa) and Manzanillo. Every four weeks (Freight) for Cienfuegos, Santiago and Guantanamo.* As cargo offers (Freight) for Tampico and Vera Cruz, Mexico. About every 12 days for Progreso. Every four weeks from Texas Ports.

**Special booking*

New York Philadelphia Baltimore Pittsburgh New Orleans Mobile Chicago St. Louis Mexico City

These lines are all great freight producers, serving the South and Middle West. They reach the coal fields of Alabama, Kentucky and Illinois, the western grain, flour, packing house and live stock districts, and the southern cotton, lumber, rice, sulphur, petroleum oil, zinc and cotton producing territory. The Illinois Central Railroad has its own export facilities in the port of New Orleans at Stuyvesant Docks, with extensive wharves, warehouses and grain elevators. The Missouri Pacific, Texas and Pacific Railroads have export facilities at Westwego, on the west bank of the Mississippi River, a few miles above New Orleans, where they have wharves, warehouses and grain elevators. The Southern Pacific Railroad has export terminals at Gretna and Algiers, on the west bank of the river, opposite New Orleans. The Southern Railway controls Chalmette Slips, on the east bank of the river, just below the city of New Orleans, where they have extensive facilities for assembling iron and steel articles and other export freight.

The following steamship lines operate out of the port of New Orleans.

★**Aluminum Line** (New Orleans & South American S. S. Co., Inc.), Queen & Crescent Bldg., New Orleans. Freight service, from New Orleans for British Guiana, Colombia, Dominican Republic, Dutch Guiana, Dutch West Indies, Haiti, Jamaica, Leeward Islands, Trinidad, Venezuela, Windward Islands. See also under Mobile and Port Arthur.

★**American Delta Line** ..... Hibernia Bank Bldg.
(Mississippi Shipping Co., Inc.)
Argentine, Belgium, Brazil, Uruguay.

★**American Pioneer Line** ..... Whitney-Central Bldg.
(Tampa Inter-Ocean S. S. Co.)
China, Hawaiian Islands, Japan, Philippines.

★**American Premier Line** ..... Whitney-Central Bldg.
(United Gulf S. S. Co., Inc.)
Egypt, Italy.

★ **American West African Line** ..... Whitney-Central Building.
(Lykes Bros. S. S. Co., Inc.)
Africa (West Coast), Azores.

★**Atlantic-Gulf-Far East Line,** ..... Canal-Commercial Building.
(Norton, Lilly & Co.)
China, Japan, Philippines, Siberia.

★**Belgian Line** ..... Hibernia Bank Bldg.
(Lloyd Royal Belge.)
Belgium, France.

Bluefields Fruit & Steamship Co. ..... Whitney-Central Building.
Nicaragua.

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Caribbean Steamship Co., Ltd. .....Whitney-Central Building.
(Lykes Bros.)
Venezuela.

★Compagnie Generale Transatlantique,
Whitney-Central Bldg., New Orleans.
(Texas Transport & Terminal Co.)
See French Line.

Compania Naviera Mexicana .....Hibernia Bank Building.
(Arturo M. Elias.)
Mexico.

★Cosulich Line .....New Orleans.
(Strachan Shipping Co.)
Italy, Spain.

Creole Line .....Title Guarantee Building.
(Ross & Heyn, Inc.)
Italy.

Cuyamel Line .....410 Camp Street.
(Cuyamel Fruit Co.)
Honduras, Mexico, Nicaragua.

Donaldson Line .....New Orleans.
(Strachan Shipping Co.)
United Kingdom.

Elder-Dempster Line .....Title Guarantee Bldg., New Orleans.
(M. & R. Warriner, Inc.)
United Kingdom.

★French Line .....Whitney-Central Bldg.
(Texas Transport & Terminal Co.)
France, Germany, Holland.

★Gulf-Australasian Line .....Canal-Commercial Bldg.
(Norton, Lilly & Co.)
Australia, New Zealand.

Harrison Line .....833 Gravier St., New Orleans.
(Alfred LeBlanc.)
United Kingdom.

Norton, Lilly & Co., 26 Beaver Street NEW YORK CITY, N. Y.

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Norfolk, Va. Newport News, Va. Mobile, Ala.
New Orleans, La. San Diego, Cal. Los Angeles, Cal.
San Francisco, Cal. Portland, Ore. Seattle, Wash.
Chicago, Ill. Pittsburgh, Pa. Cristobal, C. Z. Balboa, C. Z.

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Head Line .....Title Guarantee Bldg., New Orleans.
(Ross & Heyn.)
United Kingdom.

Holland-America Line .....Whitney-Central Bldg., New Orleans.
(Texas Terminal & Transport Co., Inc.)
Aden, Africa (East Coast), Africa (South Coast), Africa (West Coast), Denmark, Egypt, Esthonia, Finland, Germany, Greece, Holland, Mexico, Spain.

Hugo Stinnes Line ....Whitney-Central Building.
(Lykes Bros., Inc.)
Germany.

★**Isthmian Steamship Lines** .....Canal-Commercial Bldg.
(Norton, Lilly & Co.)
China, Denmark, East Indies, Egypt, Hawaiian Islands, India, Japan, Latvia, Poland, Sweden, Uruguay.

Jamaica Fruit Line .....625 Common St.
(Orr Fruit & S. S. Co.)
Cuba, Jamaica, Nicaragua.

"K" Line .....Whitney-Central Building.
(Trosdal, Plant & Lafonta.)
Japan.

Lamport & Holt Line .....833 Gravier St., New Orleans.
(Alfred LeBlanc.)
Argentine, Brazil, Uruguay.

Leyland Line .....Hibernia Bank Bldg., New Orleans.
United Kingdom.

Luckenbach Line .....833 Gravier Street.
(Alfred LeBlanc.)
Hawaiidn Islands.

Lykes Line .....Whitney-Central Bldg.
(Lykes Bros. S. S. Co., Inc.)
Germany, Holland, United Kingdom.

Maclay Line .....Title Guarantee Bldg., New Orleans.
(Ross & Heyn.)
United Kingdom.

★**Mississippi Valley European Line** .....Hibernia Bank Bldg.
(Mississippi Shipping Co.)
Belgium, France.

★**Munson Line** .....Hibernia Bank Bldg.
(Munson S. S. Lines.)
Cuba, Mexico.

Nervion Line .....Louisiana Building.
(Charles Harrington.)
Spain.

New Orleans-Manchester Line .....630 Common St., New Orleans.
(The J. H. W. Steele Co.)
United Kingdom.

★**New Orleans & South American S. S. Co.,**
Queen & Crescent Bldg., New Orleans.
See Nosa Line.

★**New York & Porto Rico S. S. Co.** .....107 Camp Street.
(S. T. De Milt.)
Porto Rico.

Nippon Yusen Kaisha .....Louisiana Bldg.
(Chas. Harrington & Co.)
China, Japan.

Norway-Mexico-Gulf Line .....Whitney-Central Bldg., New Orleans.
(Trosdal, Plant & Lafonta.)
Denmark, Finland, Norway, Sweden.

★**Nosa Line** .....Queen & Crescent Bldg.
(New Orleans & South American S. S. Co.)
Chile, Colombia, Ecuador, Guadeloupe, Haiti, Leeward Islands, Panama, Peru, Venezuela, Windward Islands.

Oriental Navigation Co. .....Whitney-Central Building.
(Southern Shipping & Trading Co.)
Germany, Poland, Sweden.

Osaka Shosen Kaisha .....630 Common St., New Orleans.
(The J. H. W. Steele Co.)
India, Japan.

Pacific-Caribbean-Gulf Line .....Whitney-Central Bldg.
(The J. H. W. Steele Co.)
Hawaiian Islands.

★**Panama-Far East Line** .....Canal-Commercial Bldg.
(Norton, Lilly & Co.)
Japan, Philippines.

Pinillos Line .....219 Varieties Place, New Orleans.
(Vila & Company.)
Spain.

Scandinavian-American Line .....Hibernian Bank Building.
(American Baltic Chartering & Shipping Co.)
Denmark, Finland, Norway, Sweden.

Societa Nazionale di Navigazione .....129 Decatur Street.
(Luigi dell Orto, Ltd.)
Italy, Spain.

★**Societe Generale de Transports Maritimes a Vapeur,**
Canal-Commercial Bldg., New Orleans.
(Norton, Lilly & Co.)
Africa (North Coast), Dominican Republic, France, Haiti, Spain.

Southern Shipping & Trading Co., Inc. ....810 Whitney-Central Bldg.
Germany, Holland.

Southern States Line (Lykes Bros. Ripley S. S. Co., Inc.), Whitney-Central Bldg., New Orleans. Freight service, from New Orleans for Germany and Holland; and (via Hamburg) for Denmark. See also under Galveston and Houston.

Standard Fruit & S. S. Co. .....Queen & Crescent Bldg.
Honduras.

Swedish-America-Mexico Line .....Whitney-Central Building.
(Trosdal, Plant & Lafonta.)
See Norway-Mexico-Gulf Line.

Tampa Inter-Ocean Line .....Whitney-Central Building.
(Tampa Inter-Ocean S. S. Co.)
Africa (North Coast).

Taya Line .....108 Baronne Street.
Spain.

Toyo Kisen Kaisha .....Whitney-Central Bldg., New Orleans.
(Texas Transport & Terminal Co.)
China, Japan.

Transatlantic Steamship Co. ...Whitney-Central Bldg., New Orleans.
(Trosdal, Plant & Lafonta.)
See Norway-Mexico-Gulf Line.

★**United American Lines** .....Hibernia Bank Bldg, New Orleans.
(Richard Meyer & Co.)
Denmark, Esthonia, Finland, Germany, Latvia, Norway, Poland, Russia, Sweden.

★**United Fruit Co. Steamship Service** .....321 St. Charles St.
(United Fruit Co.)
British Honduras, Chile, Colombia, Costa Rica, Cuba, Ecuador, Guatemala, Honduras, Jamaica, Mexico, Nicaragua, Panama, Peru, Salvador.

Vaccaro Brothers & Co. .....Queen & Crescent Bldg., New Orleans.
Mexico.

★**Ward Line** .....Whitney-Central Bldg.
(New York & Cuba Mail S. S. Co.)
Cuba, Mexico, Spain, Uruguay.

Westfal Larsen .....211 Louisiana Building.
(Charles Harrington.)
Germany.

NEWPORT NEWS, NORFOLK

See under Hampton Roads.

OAKLAND

Prior to the year 1906 Oakland's waterfront had very few accommodations for the transaction of water-borne commerce. The few wharves that were in existence were small and the docks were not deep or wide enough for berthing the large steamers. However, from 1909 to 1918 the city expended $2,800,000 in harbor improvements, and very much larger sums have been more recently expended.

Oakland, located on the east side of San Francisco Bay, has a water frontage available for development for shipping purposes in the City of Oakland of sixteen and one-tenth linear miles.

The Port of Oakland has three harbors, known as the Outer Harbor, the Middle Harbor, which comprise the Western Waterfront, and the Inner Harbor—the Estuary.

The Inner Harbor is an arm of San Francisco Bay, extending southeasterly seven and one-half miles to San Leandro Bay.

It is the most highly developed and important part of Oakland's waterfront, the channel being thirty feet deep, six hundred feet wide, and eighteen thousand feet long. Along this channel are situated most of Oakland's wharves and warehouses. Sixty-one per cent of Oakland's water-borne freight is handled on this section.

Oakland's harbor can accommodate ocean-going vessels, permitting the discharge of cargo directly and without lighterage.

Twenty-one piers are used for general cargo, of which seven are owned by the City of Oakland; seven are owned and leased by the City of Oakland; seven are privately owned and operated. This group has a total berthing capacity of 10,750 linear feet.

Two are used for grain, one of which is owned and leased by the City of Oakland and one privately owned and operated. The berthing capacity totals 1,350 linear feet.

Seven are used for lumber, two of which are owned by the city; two owned and leased by the City of Oakland; and five privately owned and operated. The berthing capacity totals 8,790 linear feet.

In general, all of the docks and wharves are well lighted and have ample fire protection. Mechanical devices for loading and unloading expedite movement of cargo so that goods in transit or for local consumption suffer little delay. Four railroads, the Southern Pacific, the Western Pacific, the Santa Fe and the San Francisco and Sacramento Railroads offer facilities for the transporting of goods to interior points.

Admiral-Oriental Line, 1451 Franklin St., Oakland. See under Seattle.

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These Bulletins, embodying the latest changes in consular and steamship regulations, constitute an integral part of the Exporters' Encyclopædia Service. They should be inserted in the Encyclopædia immediately upon receipt.

PHILADELPHIA

Philadelphia holds undisputed position as second in volume of tonnage in the United States. Modern piers, natural advantages, and superior wharf and dock facilities, combined with three trunk line railroads and their connections, provide railroad facilities which equal those of any other port. The terminal facilities of these three lines, as well as practically all other piers, with direct rail connections, enable shipments to be delivered direct from car to vessel or from vessel to car, thereby eliminating the cost or disadvantages connected with lighterage service.

The channel in the Delaware River has been dredged to a depth of 35 feet at mean low water, with a width of 1,000 feet, making it possible for the largest vessel to reach Philadelphia with ease and safety.

Ten modern piers have been constructed by the City of Philadelphia under the supervision of the Department of Wharves, Docks and Ferries, and are recognized as the largest models in modern pier construction. Several additional piers have been authorized and are now being built by the city.

In addition to the city-owned piers there are twenty-three semi-public and private piers along the Delaware and Schuylkill Rivers used for Foreign Trade—ten for coastwise trade, two for river and bay trade; twelve coal piers; thirteen miscellaneous and industrial piers; four ore piers; three grain piers; six lumber piers; eleven water front freight stations, and various sections of improved bulkhead frontage.

Grain and coal are two important commodities for export and the facilities at Philadelphia are superior to those of any other port along the Atlantic Seaboard for handling this business. Recently a vessel was loaded with 276,000 bushels of corn in eleven hours. The coal facilities are modern in every respect.

At the Port of Philadelphia, export traffic arriving on any particular railroad, intended for steamers receiving their cargoes at the piers of that railroad, is delivered to ship's side without any additional expense. Export traffic arriving via the other railroads intended for the steamer mentioned, is likewise delivered to ship's side (by switching movement, usually) without additional charge if the railroad bringing the shipment to Philadelphia has received revenue at the rate of 7 cents per 100 pounds, or higher. Traffic coming from points outside of Philadelphia and destined for transshipment by water from the pier of a connecting carrier would be switched to the line for destination at the most convenient point of interchange of the connecting carriers, thereby giving both lines revenue haul and part of a joint rate.

The same arrangement is operative as to vessels berthed at the municipal or other ocean piers. The effect of this arrangement is that almost the entire export and import traffic at the Port of Philadelphia originating at or destined to interior points is exchanged between the railroad lines and the steamship lines without any expense to the owners of the goods other than the transportation charges.

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Philadelphia is not only the port of the great industrial area adjacent to the corporate limits of the city, but is now recognized as the gateway to the West, and the shippers of the country are rapidly realizing the advantages of shipping through the Port of Philadelphia.

Direct sailings from Philadelphia by regular lines are maintained to practically all of the principal foreign ports, including the Far East. Regular direct service is also maintained to South American ports.

Twenty large warehouses with adequate floor area provide 2,000,000 square feet of storage space, which have been constructed with the view of reducing the fire hazard to a minimum, resulting in low insurance rates, and in most instances these warehouses are provided with direct railroad connection.

The following steamship lines operate out of the port of Philadelphia.

Admiral-Oriental Line, 101 Bourse Bldg., Philadelphia. See under Seattle.

★ **American Diamond Line** (Dichmann, Wright & Pugh, Inc.), Bourse Bldg., Philadelphia. Freight service, from Philadelphia, for Belgium and Holland, direct; and (via Rotterdam/Antwerp), for Aden, Africa (East Coast), Africa (North Coast), Austria, Denmark, Egypt, Esthonia, Finland, France, Germany, Greece, Norway, Portugal, Spain, and Sweden. See also under New York, Baltimore, Boston, and Hampton Roads. R. 12/21.

★ **American & Indian Line** ..... Continental Bldg.
(Norton Lilly & Co.)
India.

★ **American Export Line** ..... 431 Walnut St.
(Hudson Shipping Co.)
Egypt, Greece, Italy, Malta, Palestine, Turkey.

★ **American-Levant Line** ..... Bourse Bldg.
(Cunard S. S. Co., Ltd.)
Egypt, Greece.

American Line ..... Bourse Bldg., Philadelphia.
(International Mercantile Marine.)
Austria.

★ **American-Mediterranean-Levant Line** ..... Bourse Bldg.
(Norton, Lilly & Co.)
Turkey.

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Atlantic Transport Line .....Bourse Bldg., Philadelphia.
(International Mercantile Marine.)
Poland, Turkey, United Kingdom.

Baltimore Steamship Line .....108 South Fourth Street.
(Geyelin & Co., Inc.)
United Kingdom.

★**Bank Line** .....Bullitt Bldg.
(Lavino Shipping Co.)
China, Japan.

★**Barber Line** .....Bourse Bldg.
(Rice, Uniuh & Co.)
China, East Indies, French Indo-China, Japan, Philippines.

★**Bull Constantinople-Black Sea Line** .....108 South Fourth St.
(Geyelin & Co., Inc.)
Armenia, Bulgaria, Georgia, Roumania, Russia, Turkey.

Commercial Baltic Line .....Bourse Building.
(Moore & McCormack Co., Inc.)
Norway, Poland, Russia, Sweden.

Commercial Steamship Lines .....Bourse Building.
(Moore & McCormack Co., Inc.)
United Kingdom.

★**Cosulich Line** .....Lafayette Bldg.
Italy, Jugoslavia, Malta.

★**Cunard Line** .....1300 Walnut St.
(Cunard Steam Ship Co., Ltd.)
Greece, United Kingdom.

Dollar Line .....Bourse Bldg.
East Indies.

East Baltic Line .....Lafayette Building.
(S. L. Burgess & Co.)
Denmark, Esthonia, Finland, Latvia, Norway, Poland, Russia, Sweden.

★**Fabre Line** .....Drexel Bldg.
Africa (North Coast), France.

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★**French Line** ..... Bourse Bldg.
(Furness, Withy & Co.)
France, Germany.

★**Furness-Glasgow Line** ..... Bourse Bldg.
(Furness, Withy & Co., Ltd.)
United Kingdom.

★**Furness Lines** ..... Bourse Bldg.
(Furness, Withy & Co.)
India.

★**Furness-Leith Line** ..... Bourse Bldg.
(Furness, Withy & Co., Ltd.)
United Kingdom.

★**Furness-Liverpool Line** ..... Bourse Bldg.
(Furness, Withy & Co., Ltd.)
United Kingdom.

Holland-America Line ..... Bourse Bldg., Philadelphia.
(International Mercantile Marine.)
Aden, Africa (East Coast), Africa (South Coast), Africa (West Coast), Austria, Denmark, Egypt, Esthonia, Finland, Germany, Greece, Holland.

★**Isthmian Line** ..... Bourse Bldg.
(Norton, Lilly & Co.)
Africa (East Coast), Africa (South Coast), East Indies, Hawaiian Islands, Peru, Philippines.

"K" Line ..... Bullitt Building.
(Levino Shipping Co.)
Japan.

Kawasaki-Roosevelt Line ..... 5th and Chestnut Sts.
(Hudson Shipping Co.)
China.

Leyland Line ..... Bourse Building.
(International Mercantile Marine.)
United Kingdom.

Luckenbach Line ..... Lafayette Bldg., Philadelphia.
(Luckenbach S. S. Co., Inc.)
Hawaiian Islands.

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JOHN H. FAUNCE, INC.
Public Ledger Building **Philadelphia, Pa.**

Mallory Transport Lines ..... Lafayette Bldg.
(Geyelin & Co.)
Africa (North Coast), Africa (South Coast), France, Italy, Spain.

Manchester Liners ..... Bourse Bldg., Philadelphia.
(Furness, Withy & Co., Ltd.)
United Kingdom.

Nordenfjeldske-U. S. Baltic Line ..... Bourse Building.
(B. H. Sobelmann & Co.)
Esthonia, Finland, Latvia, Norway, Poland, Russia, Sweden.

★**North German Lloyd** ..... 41 South 4th St.
(O. G. Hempstead & Son.)
Denmark, Egypt, Esthonia, Finland, Germany, Italy, Latvia, Palestine.

Oriole Line ..... 328 Chestnut Street.
(Hudson Shipping Co.)
United Kingdom.

Philadelphia Transatlantic Line ..... Bourse Bldg., Philadelphia.
(Furness, Withy & Co., Ltd.)
United Kingdom.

Reardon Smith Line ..... Drexel Building.
(McGee, Steer & Co.)
Poland, Sweden.

Red Star Line ..... Bourse Building, Philadelphia.
(International Mercantile Marine.)
Africa (North Coast), Austria, Sweden.

Rogers & Webb Line ..... Bourse Bldg.
(Black Diamond S. S. Corp.)
Germany.

★**Sandstrom Line** (Charles A. Devlin), Bourse Bldg., Philadelphia. Freight service, for Brazil.

Scandinavian-American Line ..... Lafayette Bldg., Philadelphia.
(American Baltic Chartering & Shipping Co.)
Denmark, Esthonia, Finland, Latvia, Norway, Poland, Sweden.

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Societa Nazionale di Navigazione ..... Lafayette Building.
(Harriss, Magill & Co.)
Italy.

★ **Spanish-American Line** (Koons, Wilson & Co.), Drexel Bldg., Philadelphia. Freight service, from Philadelphia, for Africa (North Coast) and Spain. See also under New York.

Swedish-American-Mexico Line ..... Lafayette Building.
(J. A. McCarthy.)
Sweden.

★**United American Lines, Inc.** ..... Lafayette Bldg.
(Dichmann, Wright & Pugh.)
Austria, Denmark, Esthonia, Finland, Germany, Latvia, Norway, Poland, Russia, Sweden.

U. S. & Australasia Line ..... Bullitt Bldg.
(Lavino Shipping Co.)
Australia, New Zealand.

★**Ward Line** ..... 328 Chestnut St.
(T. H. Warren & Co.)
Cuba, Mexico.

White Star Line ..... Bourse Building.
(International Mercantile Marine.)
Portugal, United Kingdom.

Wilhelmsen Line ..... 328 Chestnut Street.
(Hudson Shipping Co.)
Brazil, Uruguay.

Williams Line ..... Drexel Bldg.
(Williams S. S. Co., Inc.)
Hawaiian Islands, and Inter-coastal Services.

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PORTLAND, ORE.

The port of Portland is situated on the Willamette River, 10 miles from its confluence with the Columbia River, 110 miles from the Pacific Ocean, comparing favorably in this respect with the ports of London, 70 miles from the sea; New Orleans, 100 miles; Philadelphia, 103 miles; Hamburg, 75 miles; and Seattle, 120 miles.

Within the limits of the city of Portland the port's harbor frontage is 27 miles. On this frontage 6.13 miles of berthing space has been developed for the accommodation of shipping and industries, segregated as follows: Municipal terminals, 1.47 miles; private general cargo, grain, lumber, fuel docks, and so forth, used for ocean commerce, 2.72 miles; and for coastwise and river steamers, shipbuilding and other activities, 1.94 miles.

An improved system of inland waterways converges at Portland with 502 miles of navigable streams leading from the interior, including the Columbia, Willamette and Snake Rivers, on which numbers of river craft are operated.

The port is served by five transcontinental railroads, all of which are in a position to expeditiously and economically transfer cargoes between rail and vessels at the many terminals and docks. The port is also served by several inter-state and intra-state railroads with equally convenient terminal connections.

The port has planned, financed and constructed modern terminal facilities, both municipally and privately owned, with the majority of the port's development, activities and direction administered by the municipal organizations known as the Port of Portland Commission and the Commission of Public Docks.

The port has four modern municipal terminals on which over $8,500,000 has been expended in the last decade. There are also five large general cargo docks; ten flour and grain docks; nine large lumber docks and four fuel oil docks, together with coal bunkers and other fueling facilities. One 10,000 ton and one 15,000 ton modern dry dock serve the port, both being municipally owned and operated. A full complement of repair facilities is also available, as are facilities for towing, lighterage and all necessary harbor activities.

Besides privately owned grain elevators, there is at Terminal No. 4 a modern municipal elevator of 1,200,000 bushels capacity, with all facilities for grading, cleaning, weighing and handling the monstrous grain crops of the Pacific Northwest and Inland territories. At this terminal fourteen 500-foot vessels can be accommodated at one time, with grain loading carried on in two vessels at the same time by means of the fourteen spouts from the grain elevator.

For the handling of vegetable oils, molasses, and so forth, this terminal has an installation of 11 tanks with a capacity for 1,092,000 gallons, complete with all modern pumping, dumping and weighing devices for tank car and ship's tank loading and unloading. Several industries using vegetable oils are located along the Portland harbor, creating a steady cargo of oils and copra from the South Sea isles.

In order to handle the tonnage of phosphate rock which annually passes through this port from Idaho to Japan, where it is used as a fertilizer, and for the handling of cargoes of coal, ores, sulphur, and so forth, at Terminal No. 4 a modern bulk commodity storage plant has been constructed, with car unloaders, belt conveyors, traveling towers and other mechanical equipment installed for rapid transfer of these bulk materials.

The principal commodities of the port for export are lumber, wheat,

flour, agricultural and dairy products, wool, livestock, meats, canned fruits, vegetables, salmon, gypsum rock and coal, together with the thousands of tons of merchandise emanating along the Atlantic seaboard and in the middle western states which pass through this port to the Orient.

The following steamship lines operate out of the port of Portland, Oregon.

Admiral-Oriental Line, 101 Third Ave., Portland, Oregon. See under Seattle.

Blue Star Line ..... Portland.
(Pacific S. S. Co.)
United Kingdom.

★**Compagnie Generale Transatlantique** ..... Porter Bldg.
(General S. S. Corp.)
See French Line.

★**Ellerman & Bucknall S. S. Co., Inc.** ..... Yeon Bldg.
(Norton, Lilly & Co.)
Belgium.

★**French Line** ..... Porter Bldg.
(General S. S. Corp.)
Belgium, Esthonia, Finland, France, Germany, Holland, Latvia, Poland, Sweden.

Furness Line ..... 315 Spalding Bldg.
(Burchard & Fisken.)
Belgium, France, Holland, Japan, United Kingdom.

General Steamship Line ..... Porter Bldg.
(General Steamship Corp.)
Chile, Colombia, Ecuador, New Zealand, Panama, Peru.

★**Grace Line** ..... Portland.
(W. R. Grace & Co.)
Peru.

Harrison Direct Line ..... Portland.
(Balfour, Guthrie & Co.)
United Kingdom.

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Holland-America Line ..... Wilcox Bldg., Portland.
(Oregon-Pacific Co.)
Aden, Africa (East Coast), Africa (South Coast), Africa, (West Coast), Austria, Belgium, Denmark, Egypt, Esthonia, Finland, Germany, Greece, Holland, Latvia, Poland, Sweden, United Kingdom.

★**Isthmian Steamship Lines** ..... Yeon Bldg.
(Norton, Lilly & Co.)
France, United Kingdom.

Latin America Line ..... Porter Bldg.
(Chalmers & Cartwright, Inc.)
Chile, Colombia, Ecuador.

North China-South China Line ..... Porter Bldg.
(Columbia-Pacific Co.)
China, Japan, Philippines.

Pacific-Argentine-Brazil Line ..... 1008 Spalding Bldg.
(Swayne & Hoyt, Inc.)
Argentine, Brazil, Porto Rico, Uruguay.

Pacific-Australian Line ..... 1008 Spalding Bldg.
(Swayne & Hoyt, Inc.)
Australia, New Zealand.

Pacific, Caribbean & Gulf Line ..... Board of Trade Building.
(A. M. Gillespie, Inc.)
Mexico.

Royal Mail Steam Packet Co. ..... Wilcox Building.
(Oregon-Pacific Co.)
See Holland-America Line.

Societe Generale de Transports Maritimes a Vapeur ... Yeon Building.
(Norton, Lilly & Co.)
France.

Toyo Kisen Kaisha ..... Wilcox Bldg., Portland.
(Oregon-Pacific Co.)
Chile, China, Hawaiian Islands, Japan, Panama, Peru.

Transmarine Lines ..... Wilcox Bldg.
Inter-coastal Services.

Trans-Oceanic Line ..... Portland.
(Trans-Oceanic Co.)
United Kingdom.

★**United American Lines** ..... Porter Bldg.
(Columbia-Pacific Co.)
Austria, Denmark, Esthonia, Finland, Germany, Latvia, United Kingdom.

Yamashita Kisen Kogyo Kaisha ..... Portland.
(Yamashita & Co., Inc.)
China, Japan.

SAN FRANCISCO

Partly by virtue of being situated on the finest and largest landlocked harbor in the world, and partly because of its location at the crossroads of the world's trade, San Francisco is America's western metropolis.

The city owes much of its pre-eminence to its splendid distribution facilities radiating to all points of the globe. These facilities are potent factors in making San Francisco the center of financial institutions, governmental offices, manufacturing establishments, insurance businesses, automotive and textile industries and productive activities of every kind.

The exceptional harbor facilities of San Francisco give it rank as one of the three greatest harbors in the world, the other two being the bays of Sydney and Naples. San Francisco harbor covers over 420 square miles and has a shore line, exclusive of navigable inlets, of 100 miles with a depth of water from 8 to 10 fathoms, exactly what is needed to furnish a safe anchorage at all times and for any class of ships.

The harbor is accessible through the Golden Gate any hour of the 24. The depth of water over the bay in the south channel is 35 feet and in the north channel 50 feet. No dredging has been necessary to secure or maintain this depth.

The port charges of San Francisco are the lowest of any large port in North America.

A recapitulation of the port facilities along the shore of San Francisco Bay, recently made, reveals the fact that there are 268 structures, including piers, wharves and deep water bulkheads—with or without warehouses. Of these 179 extend at right angles to the shore line; 26 are oblique and 61 parallel. In addition to these is Mission Rock with its warehouses and transshipment resources for effecting distribution about the bay.

San Francisco itself has 40 modern piers, most of them built upon cement piling, for the accommodation of its enormous coastal and foreign trade. These piers vary in width from 125 to 200 feet and are from 600 to 1120 feet long, providing a cargo area equivalent to 135 acres or 50 city blocks, sufficient to take care of about 1,500,000 tons of cargo per month. The slip space between the piers ranges from 200 to 300 feet, allowing plenty of water space to handle cargo by means of lighters, and enables the vessels to work from each side, both in loading and discharging, tending to facilitate quick despatch and to permit coaling while the vessel loads or discharges.

There are more than 15 miles of berthing space, or sufficient to accommodate upwards of 250 vessels of average size at one time. The depth of water at all the piers is sufficient to permit any vessel docking under its own steam at any stage of the tide. The tidal range is from 5 to 8 feet.

There are 50 steamship companies operating from the port of San Francisco of which 31 are engaged in foreign service and 19 in coastal trade. During 1921 approximately 160 ocean carriers were engaged in foreign and trans-Pacific trade which made San Francisco either a port

MUNSON STEAMSHIP LINE

(Established 1882)

67 WALL STREET, NEW YORK CITY

Frequent Sailings from Pacific Coast Ports for Cuba

New York Philadelphia Baltimore Pittsburgh New Orleans Mobile Chicago St. Louis Mexico City

of call or the headquarters of the line. At the same time the coastwise companies operated over 100 steamers.

San Francisco is the western terminal for three transcontinental railroad systems and three coast trunk lines, the Southern Pacific, the Atchison, Topeka & Santa Fe and the Western Pacific Railroad Company.

The connecting rail and water link is the belt line railroad which serves 223 acres of wharves and docks on the San Francisco waterfront by means of 144 spur tracks. A further network of spur tracks connecting with the main lines taps all sections of the industrial and wholesale district extending for nearly the entire length of San Francisco's harbor front.

San Francisco is the financial clearing house for the territory west of the Rocky Mountains and for the foreign trade in which the port functions as a great distributing depot.

In San Francisco there are 2,500 manufacturing plants and in the metropolitan area there are 1,500 more. In these 4,000 industrial establishments goods to the value of approximately $1,000,000,000 are annually produced. This output strengthens and supplements the tremendous foreign trade passing in and out Golden Gate.—(*W. H. Levings, San Francisco Chamber of Commerce.*)

The following steamship lines operate out of the port of San Francisco.

Admiral-Oriental Line, 653 Market St., San Francisco. See under Seattle.

American-Hawaiian Line .....215 Market St.
Denmark, France, Hawaiian Islands.

Blue Funnel Line .....Oceanic Building.
(Dodwell & Co., Ltd.)
United Kingdom.

Blue Star Line .....60 California Street.
(Pacific S. S. Co.)
United Kingdom.

China Mail Line .....510 Montgomery Street.
(China Mail S. S. Co., Ltd.)
Philippines.

Clan Line .....310 Sansome Street.
(Williams, Dimond & Co.)
Mexico.

★**Compagnie Generale Transatlantique** .....240 Battery St.
(General S. S. Corp.)
See French Line.

Davenport S. S. Line .....San Francisco.
(Walter Davenport.)
Mexico.

Dollar Line .....Robert Dollar Building.
(The Robert Dollar Co.)
China, East Indies, Egypt, France, India, Italy, Japan, Philippines.

East Asiatic Line .....433 California Street.
(East Asiatic Co.)
Denmark, Esthonia, Finland, Latvia, Norway, Poland, Sweden, United Kingdom.

Ellerman & Bucknall S. S. Co., Ltd. .....230 California St.
(Norton, Lilly & Co.)
Belgium, Esthonia, Germany, Holland, Latvia, Poland, United Kingdom.

European-Pacific Line .....San Francisco.
Denmark, Germany.

★**French Line** .....240 Battery St.
(General S. S. Corp.)
Belgium, Esthonia, Finland, France, Germany, Holland, Latvia, Panama, Poland, Sweden.

Furness Line .....Balfour Bldg.
(Furness Pacific, Ltd.)
Belgium, France, United Kingdom.

General Steamship Line .....240 Battery St.
(General Steamship Corp.)
Australia, Chile, Colombia, Ecuador, New Zealand, Panama, Peru.

★**Grace Line** .....322 Pine St.
(W. R. Grace & Co.)
Peru.

Harrison Direct Line .....395 California Street.
(Balfour, Guthrie & Co.)
United Kingdom.

Holland-America Line .....401 Market Street.
Aden, Africa (East Coast), Africa (South Coast), Africa (West Coast), Austria, Belgium, Denmark, Egypt, Esthonia, Finland, Germany, Greece, Holland, Latvia, Poland, Sweden, United Kingdom.

★**Isthmian Steamship Lines** .....230 California St.
(Norton, Lilly & Co.)
France, United Kingdom.

Norton, Lilly & Co., 26 Beaver Street NEW YORK CITY, N. Y.

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Johnson Line .....322 Pine Street.
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Matson Line .....120 Market Street.
(Matson Navigation Co.)
Hawaiian Islands.

Mexican States Line .....310 Sansome Street.
(Williams, Dimond & Co.)
Mexico.

Nippon Yusen Kaisha .....Oceanic Building.
(Dodwell & Co., Ltd.)
Japan, Philippines.

Norway Pacific Line .....485 California Street.
(Norway Pacific Line.)
Belgium, Denmark, Finland, Norway, Sweden.

Oceanic S. S. Co. .....2 Pine Street.
(J. D. Spreckels & Bros. Co.)
Australia, Hawaiian Islands, New Zealand.

Osaka Shosen Kaisha .....503 Market Street.
East Indies, Japan, Philippines.

Pacific-Argentine-Brazil Line .....430 Sansome Street.
(Swayne & Hoyt, Inc.)
Argentine, Brazil, Porto Rico, Uruguay.

Pacific Australian Line .....430 Sansome Street.
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Pacific, Caribbean & Gulf Line .....430 Sansome Street.
(Swayne & Hoyt, Inc.)
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Panama Mail S. S. Co., 2 Pine St., San Francisco. Freight and passenger service, from San Francisco for Costa Rica and Guatemala; and (via Balboa), for Chile, Colombia, and Ecuador. See also under New York and Los Angeles.

Royal Mail Steam Packet Co. .....401 Market Street.
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Societe Generale de Transports Maritimes a Vapeur, 230 California St.
(Norton, Lilly & Co.)
France.

Struthers & Barry Line .....112 Market St.
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China, French Indo-China, Philippines.

Toyo Kisen Kaisha .....551 Market St.
(Oriental S. S. Co.)
China, Hawaiian Islands, Japan, Mexico, Panama, Peru, Philippines.

Transmarine Lines .....311 California St.
Inter-coastal Services.

Trans-Oceanic Line .....324 Sansome Street.
(General S. S. Co.)
United Kingdom.

Union Line .....230 California Street.
(Union Steamship Co.)
Australia, New Zealand.

★United American Lines .....230 California St.
(Sudden & Christensen, Inc.)
Esthonia, Finland, Germany, Latvia, United Kingdom.

Williams Line .....111 California St.
(Williams S. S. Co., Inc.)
Hawaiian Islands and Inter-coastal Services.

Yamashita Kisen Kogyo Kaisha .....San Francisco.
(Yamashita & Co., Inc.)
China, Japan.

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SAVANNAH

The port of Savannah is a land-locked harbor, eighteen miles from the Atlantic Ocean. The harbor is fresh water with a soft bottom, and has a depth of thirty-two (32) feet at mean high water. It is an open port the year round, being free from ice and snow.

The extent of the port of Savannah proper including Port Wentworth, is 10.1 miles, with unlimited space for growth and expansion.

Savannah is a free port, i.e., no docking or berthing charges are made against steamers while loading or discharging cargo.

Savannah's terminal facilities are vast and commodious. Their total area is in excess of five thousand acres; berthing space for vessels is in excess of thirty-three thousand lineal feet, capable of docking at the same time eighty vessels, each four hundred feet in length. These terminals have storage space for cotton alone to the extent of 538,300 bales compressed cotton; while for naval stores there is space (including storage tanks) for 71,500 casks of turpentine and 150,000 barrels of rosin. In addition there is storage space for 331,000 tons of general cargo, allowing fifty cubic feet to the ton. There are some hundreds of acres of open space on the terminals where millions of feet of forest products, such as lumber, logs, staves, cross-ties, or any other cargo not affected by weather, may be stored close to tidewater. Situated on and in close proximity to these terminals are no less than nine cotton compresses, seven of which are known as high density presses, convertible into standard density presses in thirty minutes' time, while the remaining two are strictly standard density presses. The combined compressing capacity of those presses is between 6,500 and 7,500 bales per day of ten hours.

The connections at Savannah Terminals by rail and water embrace all the important railroads of the Southeast and include the Seaboard Air Line, Atlantic Coast Line, Central of Georgia, Southern, Savannah & Statesboro, Savannah & Atlanta and Midland Railway. These lines ramify all parts of the Southeastern territory and, with their connections, serve all sections of the country.

The Southern Railway penetrates the entire South, having one line haul to the principal points in Tennessee, Alabama, North and South Carolina, Georgia, Mississippi, Kentucky and Virginia.

Savannah is located almost centrally on the Seaboard between Portsmouth, Virginia, and Tampa, Florida; being 501 miles south of Portsmouth, 350 miles west of Tampa, and 340 miles east from Montgomery, Alabama.

The city is also located centrally on the Atlantic Coast Line Railroad. This line particularly serves the states of Virginia, North and South Carolina, Georgia, Florida and Alabama. Said line is a parent company of the L. & N. Railroad, and directly or indirectly controls by lease or otherwise the principal lines of the South other than the Southern, Seaboard, Central of Georgia and Savannah and Atlanta. With its allied connections it penetrates all important points east of the Mississippi and south of the Ohio River including St. Louis and New Orleans.

The Central of Georgia, which is owned and controlled by the Illinois Central Railroad, penetrates the important points in Georgia, Alabama and parts of Tennessee. With its connections with the Illinois Central, it traverses principal points in Iowa, Wisconsin, Illinois, Indiana, Kentucky, Tennessee and other central and middle-western states.

The Savannah & Atlanta, Midland and the Savannah & Statesboro railways are short lines which traverse a large area in the State of Georgia.

The following steamship lines operate out of the port of Savannah.

American Dixie Steamship Line .....34 East Bay St., Savannah.
(Trosdal, Plant & Lafonta.)
Belgium, France, Germany, Greece, Italy, Turkey, United Kingdom.

American-Hawaiian Line .....Savannah.
(M. J. Hogan & Co.)
Hawaiian Islands.

American Premier Line .....34 East Bay St.
(Trosdal, Plant, & Lafonta.)
Egypt.

★**American Republics Line** .....7 East Bay St., Savannah.
(South Atlantic Maritime Corp.)
Argentine, Brazil, Uruguay.

★**Barber Line** .....7 East Bay Street.
(South Atlantic Maritime Corp.)
French Indo-China, Japan, Philippines.

Carolina Line .....34 East Bay St.
(Trosdal, Plant & Lafonta.)
Austria, Denmark, Esthonia, Finland, Germany, Latvia, Norway, Poland, Russia, Sweden.

★**Cosulich Line** .....Savannah.
(Strachan Shipping Co.)
Italy.

Holland-America Line .....26 East Bay St.
(Texas Transport & Terminal Co.)
Aden, Africa (East Coast), Africa (South Coast), Africa (West Coast), Austria, Denmark, Egypt, Esthonia, Finland, Germany, Greece, Holland.

"K" Line .....34 South Bay Street.
(Trosdal, Plant & Lafonta.)
Japan.

Leyland Line .....Savannah.
(Strachan Shipping Co.)
United Kingdom.

Shore Line .....Arcade Building.
(Tampa Inter-Ocean S. S. Co.)
Belgium, Holland, Spain, United Kingdom.

S. A. M. Line .....107 East Bay St.
(South Atlantic Maritime Corp.)
Argentine, Brazil.

Strachan Line .....Savannah.
(Strachan Shipping Co.)
Germany.

Toyo Kisen Kaisha .....Savannah.
(Williamson & Rauers & Co.)
China, Japan.

★**United American Lines** .....Savannah Bank & Trust Bldg.
(M. J. Hogan & Co.)
Hawaiian Islands.

SEATTLE

Seattle is the American port through which passes the largest part of the exchange of commodities between the United States and the consumers and producers of the Orient and the Far East. Rubber, oil, silk, hides, tea and other raw materials of the Orient come to Seattle and the vessels that bring them carry back the iron, steel, machinery and the thousand manufactured articles that the peoples of the countries across the Pacific require.

It is also the ocean gate through which the lumber, wheat, fruit, copper, lead, and other raw products of the Northwestern part of the United States make their way to tide water and then by ship to the Atlantic, to Europe and the world markets.

This harbor with its 200 miles of water frontage has no superior. The connecting channel with the Pacific Ocean, the Straits of Juan de Fuca, averages from twelve to fifteen miles wide; the shallowest depth being 136 feet. This ample depth of water makes it possible for the largest vessels afloat to make port and find berthage without even the aid of a pilot or tow.

Besides the main salt water harbor there is found a great inland harbor comprising the fresh water lakes, Lake Washington and Lake Union, connected with Puget Sound by the Lake Washington Canal. Ships of 800 feet can enter the locks and this canal, passing from salt to fresh water in from five to twenty minutes, depending upon their size. In the fresh water of the lakes, docks may be maintained secure from destruction by marine wood borers; ships are discharged and loaded without expensive adjustments to the tides and vessels are automatically cleaned of their accumulations of barnacles by contact with the fresh water, so that this great inland harbor is a real asset to Seattle in promoting foreign and domestic trade.

The giant Smith's Cove Terminal, Pier "B," the largest commercial pier in the world, is equipped with two-story transit sheds, the most modern passenger accommodations and five miles of railroad trackage on the pier itself, with a capacity of 400 railroad cars. Even the smallest terminals of the Port of Seattle are larger and have greater cargo capacity than the terminals found in other ports. This fact taken in connection with the natural facilities of the harbor and the large amount of railroad trackage and mechanical handling equipment makes the Port of Seattle most economical for both rail and water carrier.

In line with the best modern opinion that a port terminal unit to be complete must consist not only of the wharf and transit shed, but of a warehouse adjacent thereto, the Port of Seattle has included at each of their terminals, except at Smith's Cove, commodious warehouses located as close to the ship as possible, separated only by two or three depressed tracks, as the case may be, from the transit shed, so that freight can be unloaded from the vessel, trucked across the wharf and placed in permanent storage by one handling movement. These warehouses are also specialized in order that the import and export commodities may be handled through this port with the greatest economy and dispatch.

It was the strategic location and natural advantages of this port that led four great transcontinental railroads to make Seattle their terminus and it was this again that led Japan to make Seattle the main terminus of its great fleet of merchant vessels plying on the Pacific.

The Port of Seattle is the pioneer of all Harbor Boards in the establishment of public cold storage terminal plants and these warehouses and facilities are the largest and finest in the West.

Ranking a close second to the great lumber industry of the Northwest,

the fish industry has made Seattle the leading port in the United States in the volume and value of fish products of all kinds.

The point of difference in the development of the Port of Seattle and other ports is principally that of public operation which has been a large factor in the providing of modern, up-to-date freight handling appliances. All employees, including longshoremen and truckers, are employees directly under the control of the Port Commission and when a labor saving device is found to be an improvement on previously employed methods, it is provided and put into service. Moreover, employees can be encouraged to work out new plans or to suggest improvements on the equipment in use.

The following steamship lines operate out of the port of Seattle.

Admiral Line (Pacific S. S. Co.), L. C. Smith Bldg., Seattle. Freight, mail and passenger service, from Seattle, for Alaska.

Admiral-Oriental Line, 1519 Railroad Avenue, Seattle. Freight, mail and passenger service, from Seattle for China, Japan, Philippine Islands.

Alaska Line (Alaska S. S. Co.), Pier 2, Seattle. Freight, mail and passenger service, from Seattle for Alaska.

Blue Funnel Line ..... Stuart Bldg., Seattle.
(Dodwell & Co., Ltd.)
China, Japan, Philippines, United Kingdom.

Blue Star Line ..... L. C. Smith Building.
(Pacific S. S. Co.)
United Kingdom.

★**Compagnie Generale Transatlantique** ..... Coleman Building.
(General S. S. Corp.)
See French Line.

Dollar Line ..... L. C. Smith Building.
(The Robert Dollar Co.)
China, Egypt, India, Japan, Philippines.

East Asiatic Line ..... Stuart Building.
(Balfour, Guthrie & Co.)
Esthonia, Finland, Latvia, Norway, Poland, Sweden.

★**Ellerman & Bucknall S. S. Co., Ltd.** ..... Alaska Bldg.
(Norton, Lilly & Co.)
Belgium, France, Germany, Holland, United Kingdom.

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European Pacific Line .....Mutual Life Bldg., Seattle.
(W. C. Dawson & Co.)
Denmark, Germany, Sweden.

★French Line .....Colman Building.
(General S. S. Corp.)
Belgium, Esthonia, Finland, France, Germany, Latvia, Poland Sweden.

★Furness Line .....705 Arctic Bldg.
(Burchard & Fisken.)
Belgium, China, France, Japan, United Kingdom.

General Steamship Line .....Colman Bldg., Seattle.
(General S. S. Corp.)
Chile, Colombia, Ecuador, New Zealand, Panama, Peru.

★Grace Line .....Hoge Bldg.
(W. R. Grace & Co.)
Peru.

Harrison Direct Line .....Stuart Bldg., Seattle.
(Balfour, Guthrie & Co.)
United Kingdom.

Holland-America Line .....Rainier Bldg.
(Royal Mail Steam Packet Co.)
Aden, Africa (East Coast), Africa (South Coast), Africa (West Coast), Austria, Belgium, Denmark, Egypt, Esthonia, Finland, Germany, Greece, Holland, United Kingdom.

★Isthmian Steamship Lines .....Alaska Bldg.
(Norton, Lilly & Co.)
France, United Kingdom.

Johnson Line .....Hoge Bldg., Seattle.
(W. R. Grace & Co.)
Denmark, Esthonia, Finland, Germany, Latvia, Norway, Poland, Salvador, Sweden.

Latin-American Line .....Alaska Bldg.
(Lea-Matthews Shipping Corp.)
Chile, Colombia, Ecuador, Guatemala, Mexico, Nicaragua, Panama, Salvador.

Matson Line .....Mehlhorn Building.
(Alexander & Baldwin, Ltd.)
Hawaii.

Mitsubishi Line .....Central Bldg., Seattle.
(Mitsubishi Co.)
China.

Nippon Yusen Kaisha .....Colman Bldg., Seattle.
China, Japan, Philippines.

Osaka Shosen Kaisha ..... Mutual Life Bldg., Seattle.
China, Japan, Philippines.

Pacific-Argentine-Brazil Line .....Central Bldg.
(Swayne & Hoyt, Inc.)
Argentine, Brazil, Porto Rico, Uruguay.

Pacific-Australian Line .....Central Bldg.
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Australia, New Zealand.

Pacific-Caribbean-Gulf Line .....Arctic Bldg., Seattle.
(A. M. Gillespie, Inc.)
Mexico, Panama.

Royal Mail Steam Packet Co. .....Rainier Bldg.
See Holland-America Line.

★**Societe Generale de Transports Maritimes a Vapeur** ...Alaska Bldg.
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Africa (North Coast), France, Italy.

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Transmarine Lines .....4405 White Bldg.
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Trans-Oceanic Co. .....Central Bldg., Seattle.
China, United Kingdom.

★**United American Lines** .....Arctic Bldg.
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Austria, Denmark, Esthonia, Finland, Germany, Latvia, United Kingdom.

Waterhouse Line .....Central Bldg., Seattle.
(Frank Waterhouse & Co.)
Philippines.

Williams Line .....Hanford St. Terminal.
(Williams S. S. Co., Inc.)
Hawaiian Islands and Inter-coastal Services.

Yamashita Kisen Kogyo Kaisha .....Arctic Bldg.
China, Japan.

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